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Luncheon Meeting - Ezer Weizman - President - State of Israel - October 8,

1997

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THE WORLD BANK

Washington, D.C.

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The World Bank 1818 H Street NW Washington DC 20433 Telephone: 202-473-1000

Internet: www.worldbank.org

Luncheon Meeting: Mr. Ezer Weizman President, State of Israel

> Wednesday, October 8, 1997 1:15 - 2:30 p.m.

1st Venue: JDW Office (to greet) 2<sup>nd</sup> Venue: JDW Private Dining Room (lunch)

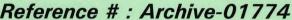
# WBC Archives



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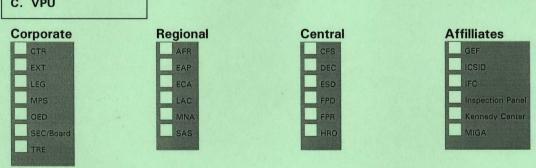
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### **Archive Management for the President's Office**





<b>Edit</b>		Document Log Tence # : Arcl	hive-01774	180
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C. VPU				



D. EXTERNAL PARTNER

#### Meeting with Ezer Weizman President of Israel

#### **Background**

Ezer Weizman has been serving a five-year term as President of Israel since May 1993. As Minister of Defense from 1977-80, he was a key player in the Camp David negotiations. His CV from the Israeli Government Web-site is attached (Attachment 1). According to Al-Quds (the major Palestinian paper), President Weizman held meetings with President Mubarek in Egypt on September 28, 1997 to discuss the faltering peace process. He reportedly brought with him a proposal to give Egypt a role in the Palestinian-Israeli negotiations.

#### **Issues**

The issues regarding the West Bank and Gaza Program are unchanged since we prepared the brief for your meeting with Messrs. Frenkel and Neeman during the Annual Meetings. (Attachment 2).

- In the last two days there have been *some positive signs* that the Palestinians and Israelis may re-start direct negotiations -- which came to a halt when Israel began the construction of the settlement at Har Homa (Abu Ghneim). It appears that these negotiations will deal with the key economic issues, including border flows of labor and goods, the opening of the Gaza port and airport and the establishment a safe passage between the West Bank and Gaza.
- There has also been *some easing of the closure*; 8,000 additional Palestinian workers have reportedly been allowed to go to their jobs in Israel. According to Al-Quds, this raises the number of workers in Israel to 29,000. (These numbers should be understood as less than precise since we do not know if they refer to jobs in Israel proper, employees at the Erez Industrial zone and/or employees at the settlements in Gaza and the West Bank.) Before the closures began in July, approximately 50,000-55,000 Palestinians held permits to work in Israel.
- From the point of view of the Bank's lending program, the inability to come to a conclusion on the security arrangements for the movement of people and goods into and out of the *Gaza Industrial Estate* remains our biggest issue with the Government of Israel. An updated note on the outstanding issues related to actions that are needed to be taken by the Israeli side is included (Attachment 3).

# ISRAEL MINISTRY OF FOREIGN AFFAIRS



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# Ezer Weizman Seventh President of the State of Israel

Ezer Weizman, an air force general, industrialist and politician, was elected Israel's seventh President by the Knesset (Israel's parliament) for a five-year term (commencing 13 May 1993). Born in Tel Aviv in 1924 and raised in Haifa, Weizman is the second president in his family, following in the footsteps of his uncle, Chaim Weizman, the renowned scientist and Zionist leader who was Israel's first President (1949-1952).

Weizman's extensive military career began when he joined Great Britain's Royal Air Force during World War II, serving in Egypt and India. After the war, he served in the Air Service, the predecessor of the Israel Air Force (IAF), and was one of the founders of the IAF when it was formed as an integral part of the Israel Defense Forces (IDF) in 1949. In 1956 Weizman was appointed Commander-in-Chief of the IAF, and ten years later (1966) he became Head of the IDF Operations Branch and Deputy Chief-of-Staff responsible for the IAF. In this capacity he was the architect of Israel's decisive victory over Egypt's air force during the 1967 Six Day War. He retired from the IDF in 1969 after more than two decades of distinguished service in this country's defense.

Weizman's political career was launched in 1969 with his appointment as Minister of Transport for Gahal (the Likud party's predecessor) in Levi Eshkol's second national unity government. When Gahal left the government a year later, Weizman became Chairman of the Herut party's (a component of Gahal) Executive Committee (1971-72). In 1977 he ran the Likud's victorious election campaign for the Ninth Knesset.

A high point of Weizman's public service came during his tenure as Minister of Defense (1977-80) when he was instrumental in the process leading to the peace treaty with Egypt, fostering close personal relations with Egyptian leaders and playing a pivotal role in the Camp David negotiations. Differences of opinion with the government over ways and means of achieving peace in the region caused Weizman to resign his cabinet post in 1980. He was subsequently ousted from Herut. From 1980 to 1984, he was occupied mainly in business activities.

In 1984 Weizman founded a political party, Yahad, which ran on a dovish platform in the elections to the Eleventh Knesset, gaining three seats. In the national unity government formed after these elections, Weizman served as Minister without Portfolio and as a member of the inner cabinet. In 1985 he was apointed Coordinator of Arab Affairs, a position which enabled him to promote his long-time interest in assisting Israel's Arab sector. In the 1988 elections, he ran Labor's campaign and subsequently became Minister of Science and Development in the new national unity government, serving in this position until March 1990. In February 1992, Weizman resigned from the Knesset over what he regarded as lack

of pogress in the Arab-Israeli peace process.

Israel's seventh President brings to the office impressive achievements and wide-ranging personal contacts in the Western, as well as in the Arab world. No stranger to problems and challenges, Weizman draws upon decades of political experience during which he shifted party affiliations to accommodate his changing views, gradually replacing hawkish beliefs with a dovish orientation. On accepting the Presidency, which carries with it responsibility for fostering national unity and promoting moral values, Weizman said he regards the job as 'the most complicated and difficult one I have ever assumed.'

Back to THE PRESIDENT
Back to ISRAELI GOVERNMENT

#### Briefing Note on West Bank and Gaza Issues for Meeting with the Israeli Delegation Annual Meetings -- 1997

For your meeting with the Israeli delegation during the Annual Meetings, the following are the major issues as they relate to the West Bank and Gaza program. You have already received a brief from Paula Donovan regarding IDA.

- I. From the point of view of the Bank's program, **the Israeli imposed closure** is causing serious problems:
  - 1. *Cost to the economy*: Since July 31, there have been 41 days of full closure. The direct effects of the closure are estimated by the Bank at about \$2.5 million daily. In addition, the Israeli Government has withheld revenue transfers which the Palestinian Authority estimates at \$100 million. The Israeli Government released \$12 million (or approximately 1/3 of the amount owed according to Israeli calculations) in August and subsequently released a second payment of \$35 million or half the amount outstanding, following the visit by Secretary Albright. This, of course, is not sufficient to solve the serious problems related to the revenue shortfall.
  - 2. **Donor Response**: Unlike the earlier closures (for example in September 1996 following the tunnel opening), the donors are less inclined to bail out the Palestinian economy and create employment to lessen the impact of the recent closures. While Saudi Arabia provided an additional \$10 million in budgetary support through the Holst Fund this week and Sweden may give an additional \$4 million for emergency employment (the EU has given \$4.68 million separately), the donor community seems generally weary of continuing to provide support which they perceive as doing little more than mitigating the adverse effects of the Israeli imposed closure. They are questioning whether such activity allows the abrogation of Israeli responsibilities. Of course, the actions of the Palestinians themselves are also giving the donors pause; European donors, in particular, continue to be dogged by the press with questions about PA corruption and the diversion of donor funds.
- II. As for specific issues related to the Bank's operations in West Bank and Gaza, the biggest problem insofar as Israel is concerned is that the **Gaza Industrial Estate project (GIE)** stalled because of the unwillingness of the Israeli Government to come to an agreement on the security arrangements related to the sealing of the containers. Of course, Minister Neeman is not directly responsible for the GIE (as you know, it comes under Natan Sharansky as well as the security establishment); but Minister Neeman was present at your meeting with Prime Minister Netanyahu when this project was discussed.

III. We would like Israel to make a contribution to the **MIGA Investment Guarantee Fund** in the West Bank and Gaza. The Bank (through the Trust Fund for Gaza and West Bank) has contributed \$10 million. Other donations which MIGA staff report as quite firm include: the Netherlands (\$3 million); Sweden (\$1.5 million) and the EIB (5 million ECU). Israel has indicated in the past that it would contribute \$1 million.

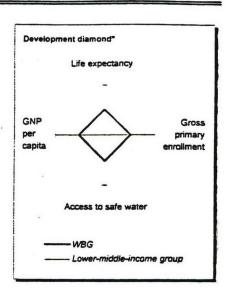
Josie Bassinette September 18, 1997

attached:

West Bank/Gaza Portfolio Table

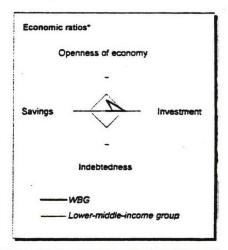
West Bank and Gaza at-a-Glance

West Bank & Gaza	M. East & North Africa	Lower- middle- income
2.2	272	1,153
1,887	1,780	1,670
4.2	484	1,930
5.5	27	1.4
4.2	3.3	1.7
24		
50	57	56
68	66	67
37	54	41
90	85	
40	39	
102	97	104
	104	105
	91	101
	Bank & Gaza 2.2 1.887 4.2 5.5 4.2 24 50 68 37 90 40 102	Bank & & North Gaza Africa  2.2 272 1.887 1.780 4.2 484  5.5 2.7 4.2 3.3  24 50 57 68 66 37 54 90 85 40 39 102 97 104

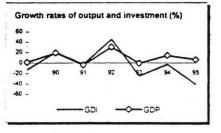


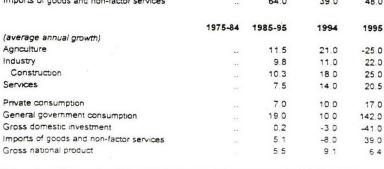
#### KEY ECONOMIC RATIOS and LONG-TERM TRENDS

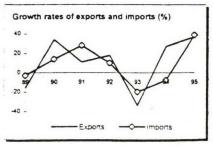
	1975	1985	1994	1995
GDP (billions US\$)		1.2	3.2	4.0
Gross domestic investment/GDP		24.0	19.0	10.0
Exports of goods and non-factor services/GDP		26.0	10.0	12.0
Gross domestic savings/GDP		-14.0	-10.0	-26.0
Gross national savings/GDP		11.5	2.4	-19.3
Current account balance/GDP		-12.7	-16.4	-29.6
Interest payments/GDP			0.0	0.0
Total debt/GDP			0.1	1.3
Total debt service/exports				
Present value of debt/GDP				
Present value of debt/exports		••		4
1975-84	1985-95	1994	1995	1996-04
(average annual growth)				
GDP	7.4	14.0	5.5	5.5
GNP per capita	1.1	3.0	-0.3	0.9
Exports of goods and nfs	3.5	27.0	37.0	3.9



STRUCTURE of the ECONOMY				
	1975	1985	1994	1995
(% of GDP)				
Agriculture		20.0	31.0	22.0
Industry	**	25.0	24.0	29.0
Construction		17.0	17.0	20.0
Services		55.0	45.0	49.0
Private consumption		103.0	100.0	105.0
General government consumption		11.0	10.0	21.4
Imports of goods and non-factor services		64.0	39.0	48.0
	1975-84	1985-95	1994	1995
(average annual growth)				
Agriculture		115	21.0	-25.0







Note 1995 data are preliminary estimates. Figures in Italics are for years other than those specified

<sup>\*</sup> The diamonds show four key indicators in the country (in bold, compared with its income-group average, if data are missing, the diamond will be incomplete.

<sup>&</sup>quot;GNP per capita 1995 for WBG is MNCWG estimate

PRICES and GOVERNMENT FINANCE					
	1975	1985	1994	1995	Inflation (%)
Domestic prices					
(% change)					30 ~
Consumer prices		283.0	13.0	10.0	20.
Implicit GDP deflator		290.0	14.0	10.0	10 00000
Government finance					10 -
(% of GDP)					0
Current revenue	-	-	8.0	13.0	89 90 91 92 93 94 95
Current budget balance	-	-	-2.0	-2.0	GDP def. CP1
Overall surplus/deficit	•	-	-3.0	-6.0	GDF deiCFF
TRADE					
	1975	1985	1994	1995	
(millions US\$)					Export and import levels (mill. US\$)
Total exports (fob)	••	272	227	373	2,000 -
n.a.	••	••			·
n.a.	••			••	1,500 -
Manufactures				••	- m - III
Total imports (cif)		668	1,024	1,660	1,000 -
Food		••			
Fuel and energy					500 -
Capital goods		••.			
-					89 90 91 92 93 94 95
Export price index (1986=100)		71	200	289	89 90 91 92 93 94 95
Import price index (1986=100)		58	199	130	_ Exports _ Imports
Terms of trade (1986=100)		122	101	222	
BALANCE of PAYMENTS	1975	1985	1994	4000	
(millions US\$)	19/5	1985	1994	1995	Current account balance to GDP ratio (%)
Exports of goods and non-factor services		305	312	473	1000 Control of the C
Imports of goods and non-factor services		750	1,242	1,908	0
Resource balance		-445	-930		89 90 91 92 93 94 95
Tresource balance		-440	-930	-1,435	
Net factor income		227	386	248	-10 -
Net current transfers (private)		70	15	17	
Compat annual believe					
Current account balance, before official transfers		-147	-529	-1,171	-20 -
Financing items (net) Changes in net reserves	••	••	••	••	-30 -
•	••		••	••	
Memo:					
Reserves including gold (mill. US\$)	••	••	••		
Conversion rate (local/US\$)		1.18	3.01	3.01	
EXTERNAL DEBT and RESOURCE FLOWS					
	1975	1985	1994	1995	
(millions US\$)					
Total debt outstanding and disbursed			2	51	
IBRD			0	0	
IDA			2	51	
	••	**	4	• .	
Total debt service			-		
Total debt service		•••			
Total debt service IBRD IDA		10.0			
IBRD IDA		•••			
IBRD IDA Composition of net resource flows		10.0			
IBRD IDA Composition of net resource flows Official grants		10.0			
IBRD IDA Composition of net resource flows Official grants Official creditors					
IBRD IDA  Composition of net resource flows Official grants Official creditors Private creditors		  		489	
IBRD IDA  Composition of net resource flows Official grants Official creditors Private creditors Foreign direct investment			394	489	
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IBRD IDA  Composition of net resource flows Official grants Official creditors Private creditors Foreign direct investment Portfolio equity  World Bank program Commitments Disbursements Principal repayments			394  	489   	

# West Bank and Ga\_ Lending Portfolio Disbursements as September 17, 1997

Project	Allocated A	mount	Disbursements	FY 94	Disburseme	ents FY95	Disburseme	ents FY96	Disburseme	ents FY97	Disburseme	ents FY98	Tot. Disbur	(to date
	TFGWB	Joint Cofin.	TFGWB	Joint Cofin.	TFGWB	Joint Cofin	TFGWB	JointCofin.	TFGWB	Joint Cofin.	TFGWB	Joint Cofin	TEGWB J	oint Cofin
94 ERP I	30	66	0	0	5.84	13.8	21.95	19.32	0.64	20.5	0.017	1.77	28.6	55.4
95 EHRP	20	22.3			0	0	1.7		8.97	0.2	1.56	0.05	12.23	0.25
96 MIDP	40	0				.,	0		13.26	0	2.95		16.21	0
96 ERPII	20	3.5					2		12.76	0	2.27		17.03	0
97 Wat/San	25	0							4.03		0.75		4.78	0
97 Microent.1	5	0							0				0	0
97 CDP	10	0							0		2		2	0
97 Housing	25	0							0				0	0
97 Inv.Fund	10	0						••	0		10		10	0
97 Legal	5.5	0							0				0	0
97 PEPP 2	3	. 3					••		0				0	0
98 NGO	10	4.6	-	-		- 11.00mm - 10.00 (March 10.17)		-	0		to extensive provides to the gr		0	0
TOTAL	203.5	99.4	0	0	5.84	13.8	25.65	19.32	39.66	20.7	19.547	1.82	90.85	55.65

#### **Trust Fund Portfolio**

Project	Allocated Amount	Disbursements FY94	Disbursements FY95	Disbursements FY96	Disb. FY97 (to 6/30)	Disb. FY98	Total disbursed
	Donor Financed	Donor Financed.	Donor Financed	Donor Financed		Donc	or Financed
Holst	269.5	8	110.5	67.77	49.92	9.8	245.99
TATF	23	1	1.96	5.14	3.46	0.54	12.01
TOTAL	292.5	9	112.46	72.91	53.38	0.54	258

Note: "Joint cofinancing" indicates only amounts directly administered by the Bank. 1 Microenterprise project includes \$7.5 million in financing from IFC. 2 Agreement with private sector donors pending.

## Trust Fund for Gaz and the West Bank

## (Allocated Amounts)

Fiscal Year Authorized	Project Name	Effectiveness Date	Allocated Amount	Joint Cofinancing
The second secon	Emergency Rehabilitation Project	9-Sep-94		66
The state of the s	Education and Health Rehabilitaion Project	15-Sep-95	20	22.3
	Municipal Infrastructure Development Project	24-Jul-96	40	C
1996	Second Emergency Rehabilitation Project	30-May-96	20	3.5
1997	Water and Sanitation Services in Gaza	8-Jul-96	25	C
1997	Microenterprises Project 1	n/a	5	0
1997	Community Development Project	15-May-97	10	0
1997	Housing Project	n/a	25	0
1997	MIGA Investment Guarantee Fund	24-Jun-97	10	0
1997	Legal Development Project	n/a	5.5	0
1997	Palestinian Expatriate Professionals Project 2	n/a	3	3
	Palestinian NGO Project	11-Jul-97	10	4.6
TOTAL			203.5	99.4
Planned FY98-FY99			Proposed Amount	Potential/Indicated Cofinancing
1998	Gaza Industrial Estates Project		10	52
1998	Electricity Sector Investment and Management Project		15	
	Financial Sector Development Project		15	
	MIDP II (Bethlehem 2000)		25	
	Water and Sanitation Services in the West Bank		10	
	Agricultural Rehabilitation Project		15	
	Informatics Project		15	
TOTAL	1		105	112

<sup>1</sup> Microenterprise project includes \$7.5 million in financing from IFC.

September 17, 1997 n:\wbg\disb.xl2

<sup>2</sup> Agreement with private sector pending.

# NOTE ON CONSTRAINTS TO THE ESTABLISHMENT OF THE GAZA INDUSTRIAL ESTATE

The abiding concern is that the Gaza Industrial Estate (GIE) at Al-Muntar be economically and commercially viable.

In order to effectively market the site, the developers need to demonstrate to prospective tenants (particularly international tenants) that (i) operations at the site and the flow of materials into and goods out of the site will be unimpeded and (ii) that the investors themselves and their agents will have relatively free movement in and out of Gaza. This is a tall order given the latest round of tight, politically motivated closures which have virtually halted manufacturing operations in Gaza by blocking the import of materials. Producers have been equally hampered in moving their goods out of Gaza, resulting in spoilage, missed delivery dates and lost contracts with importers in Europe and elsewhere. As far as the movement of people, PADICO's staff (the site's developer) and Ministry of Industry staff based in the West Bank have found it difficult, for the most part, to travel in and out of Gaza during closures. (See note attached on closure costs).

In order for the operation to be attractive to investors and thus commercially viable, the inspection process for goods leaving the site must be speedy and efficient. Initially, inspection of goods was done at the border manually. This was followed by the use of small scanning devices that could handle only small boxes. These systems created huge bottlenecks and led to damage and delays in the delivery of merchandise. Under a new system, the Israelis are installing several new scanning devices that will be able to handle larger pallets. The Israelis propose to use these devices at the Al-Muntar crossing both for goods coming from the GIE and from other locations in Gaza. While this process is faster than the "box system", it is not believed to be sufficient for international investors who are accustomed to loading, sealing and shipping containers at the site. The pallet system is also inappropriate for many industries, for example garment manufacturers, whose goods cannot be packaged as easily for pallets as they can for shipping containers.

The Palestinians want an security agreement based on the use of technology that is suitable for shipping sealed containers. However, since the GIE is being developed in 3 stages and no large scale international firms are planned for phase I, and because the Palestinians realize that it will take sometime to put the better technology in place, they are willing to accept the use of the pallet technology for the initial phase. An Israeli team is currently in the US observing such technology and it is hoped that they will find it acceptable and will agree to install it at the site. It is understood that such a system would address nearly all of the Israelis security concerns, although a small percentage of containers may require additional searches. The Bank will require some form of agreement from the Israelis to that effect, along with an indication of how the system will be financed, before the project can begin implementation. The Israelis are financing the pallet screening system through an allocation from a \$250 million grant from the US earmarked for security. It is possible that the US will seek a second allocation for the more advanced technology when/if the Israelis were to make a decision on a system. The technology and possibly the funding, however, is also available from European sources.

Lastly, the Israelis need to prepare and present a proposal for handling the processing of visas, permits, identification cards, as well as the establishment of offices and other facilities to ensure the unfettered movement of investors, developers, Ministry of Industry personnel and all others whose movement to and from the GIE site is controlled by the Israeli authorities.

Despite the recent deterioration in the peace process, cooperation is continuing on the outstanding issues related to the GIE. The Bank is keeping up the pressure for an agreement on principles to be reached by the end of October. The Bank is prepared to take the GIE to the Board of Directors for approval once the "principles" are agreed. However, the project would not be declared effective (i.e funds will not be disbursed and Bank-financed components implemented) until these "principles" are backed up by the arrangements and procedures for the movement of goods and people discussed above.

Steve Karam/Josie Bassinette September 25,1997

cc: Messrs/Ms. Roberts, Khadr, Saba, Karam, Press

m:josie/briefs/gie.doc

## THE WORLD BANK GROUP

ROUTING SLIP	DATE: Octobe	er 10, 1997
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RE: Lunch with H.E. Ezer Weizman, Preside	-	10/8/97 - Minute
RE: Lunch with H.E. Ezer Weizman, President REMARKS:  Please see attached.  Plane front is Confident	ent of Israel - Wednesday	10/8/97 - Minute
RE: Lunch with H.E. Ezer Weizman, President REMARKS:  Please see attached.	ent of Israel - Wednesday	10/8/97 - Minute

#### **DECLASSIFIED**

#### CONFIDENTIAL

JUN 23 2025

# Lunch with H.E. Ezer Weizman, President of IsraeWBG ARCHIVES Wednesday October 8, 1997 Minutes

DECLAS

WBG AND

Attendance:

World Bank: James D. Wolfensohn, President

Sven Sandstrom, Managing Director

Mark Malloch Brown, Vice President, EXT

Kemal Dervis, Vice President, MNA

Peter Stek, Executive Director

Florence Braun, Assistant to the Executive Director

IMF:

Stanley Fischer, First Deputy Managing Director

Israeli Delegation: Ezer Weizman, President

Arie Shumer, Director General, Office of the President

Daniel Meron, Counselor and Special Assistant to the Director

General, Office of the President

Brigadier General Shimon Hefetz, ADC to the President

Ohad Marani, Minister for Economic Affairs, Embassy of Israel Rachel Hirschler, Assistant to the Minister for Economic Affairs,

Embassy of Israel

The discussion started with President Weizman asking Mr. Wolfensohn about his trip to Syria. Mr. Wolfensohn gave a summary of his meeting with President Assad and of the ensuing events, including the first major payment of principal arrears to the Bank (\$269.5 million). Mr. Wolfensohn inquired of President Weizman's view on the situation in Syria and prospects for moving Syria into the peace process. President Weizman stressed, then and later during the discussions, that there could be no lasting peace in the Region without peace with Syria. He added that his understanding of the Syrian situation led him to believe that peace with Syria was reachable. He noted that the Golan area has in fact been the most "peaceful" frontier. In Lebanon, on the other hand, there was continuous loss of life ("two Israeli soldiers killed yesterday"). There would be "no way to settle Lebanon without Syria." Moreover, Russia, and in particular Mr. Primakov, wanted to move back into "the game". He thought it would be much better if it was the U.S. rather than Russia that became the peace-broker with Syria. The Golan was soluble, and the Bank's efforts on the economic front could be very useful also in political terms. "He does not like to have poor and desperate neighbors." Mr. Wolfensohn took this opportunity to outline the World Bank's assistance program to the Palestinians.

President Weizman then asked Mr. Wolfensohn and Stanley Fischer for a "state of the world" overview. Stan Fischer started by stressing that, overall, the World Economy was showing strong growth potential, with Japan and South-East Asia being the current trouble spots. Mr. Fischer did elaborate on the increasing weight of China, India and some of the other major emerging economies in the World Economy of the 21st century. Mr. Wolfensohn gave his perspective, stressing the new role that not only China and India, but also Indonesia, Brazil and Russia would be playing.

President Weizman wondered what all this would mean in terms of power structures and geopolitical alliances in the new world of the coming century. He was very worried that nuclear arms were spreading and could get into the hands of the most irresponsible countries. In this context, he expressed strong concern about Iran. Executive Director Peter Stek wondered whether it would not be better to engage the Iranians economically rather than enforcing economic boycotts. President Weizman reiterated his serious concern and advised great care. The discussion then shifted to China and the potential for future conflict, but there was also a general agreement that China would continue to grow and become a formidable world economic and political power.

The lunch ended with a discussion of agriculture, the role of Israeli experts in World Bank Operations and the "high-tech" progress in irrigation techniques. President Weizman invited World Bank participants to visit him during their trips to Israel.

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