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THE WORLD BANK

Washington, D.C.

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The World Bank 1818 H Street NW Washington DC 20433 Telephone: 202-473-1000

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Liaison - International Bank for Reconstruction and Development / Food and Agriculture
Organization - Correspondence - Volume 5

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ORGANISATION DES NATIONS UNIES POUR L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

Via delle Terme di Caracalla ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI Telephone: 5797

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Oux. nelson co. UNDP

Ref.

Projects Dept. Correspondence

ANC DBY PG Relson et al 3 MAR 1967

DATE 5/24/67 Memo 109-filed under

Dear Jim,

As you know, we have been following through a number of UNDP projects executed by FAO which at first sight appear to hold promise of investment financing possibility. We know that the Bank is interested in some of these projects. However, we have not received any comprehensive list of the projects for which the Bank had expressed a special interest. Of course, from time to time we have received copies of Bank comments on several projects stating its degree of interest; but we are not sure if we can prepare a complete list from these letters or documents. I am wondering if it would be possible to obtain a list of operational and proposed UNDP projects in which the Bank is "specially" and/or "generaly" interested ?

Furthermore, the Bank has indicated its interest in projects in some cases because of the likelyhood of early investment possibilities and in other cases because training or research projects had a bearing on some Bank-financed project. There might be several other reasons for the Bank to express its interest. Would it be possible to know the reasons for the Bank's interest in each case, or is it asking too much ?

With kind regards,

Yours sincerely,

I.H. Ergas Director FAO/IBRD Cooperative Programme

Mr. L.J.C. Evans Assistant-Director - Agriculture Projects Department I.B.R.D. 1818 H Street NW Washington D.C. 20433 U.S.A.

FAS/IBRO COOP.

March 2, 1967

Mr. I. H. Ergas Director FAO/IERD Cooperative Programme Food and Agriculture Organization of the United Nations Via delle Terme di Caracalla Rome, Italy

Your Ref.: PU 2/1

Doar Mr. Ergas:

Thank you for your February 23rd letter addressed to Mr. Dodd and for the documents presented by FAO at the recent Fertilizer Industry Panel meetings.

We do appreciate your thoughtfulness in keeping us so promptly informed about the activities of the FAO in the fertilizer field.

Yours sincerely,

J. Chamugam Senior Engineer

JC:sfu

cc: Circulation (2)

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INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

Mex Code 202 o Dae Mode CEX States CS 6360 o CABA Addiana A INTERNACE

Food and Agriculture Organization of the United Nations
Via delle Terme di Caracalla
ROME

Letter No. 23

1st March, 1967

Mr. P.A. Reid
IBRD Liaison Representative
c/o Mr. L.J.C. Evans
Projects Department
International Bank for
Reconstruction and Development
1818 H Street, N.W.
Washington, D.C. 20433,
U.S.A.

Projects Dept. Correspondence

ANS'D BY P. Reid

DATE March 6, 1967

Dear Mr. Reid:

Miss Eid has asked me to write requesting that, if appropriate, she would like to receive, as quickly as possible, six copies of the 'grey' cover report "Tunisia - Farm Cooperative Project." The 'yellow' draft, reference No. T 3.9, was received by the Program in August 1966. I understand that a number of people within FAO have enquired about the 'grey' and that it is not permissible for the 'yellow' draft to be released outside the Program.

I am sorry to burden you with this request but I have enclosed the usual two copies of this letter which, perhaps, could be passed to Mr. Veraart, and a further carbon-copy for your own record.

With best wishes.

Yours sincerely,

IBRD Liaison Office

Joan Show Benet



INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

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Letter No. 23

Mr. P.A. Reid

lst March, 1967

IBRD Liaison Representative o/o Mr. L.J.C. Evans. Projects Department International Bank for Reconstruction and Development 1818 H Street, N.W.

Washington, D.C. 20433,

U.S.A.

Dear Mr. Reid:

-Orange Rid has asked me to write requesting that, if appropriate, she would like to receive, as quickly as possible, six copies of the 'grey' cover report "Tunisis - Farm Cooperative Project." The 'wellow' draft, reference No. T 3.9, was received by the Program in August 1966. I understand that a number of people within FAO have enquired about the 'grey' and that it is not permissible for the 'yellow' draft to be released outside the

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With best wishes.

Yours sincerely.

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COMMUNICATIONS DENEMAL FILES
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OFFICE MEMORANDUM

To: Files

March 1, 1967

From:

O. H. Calika

Subject: Quarterly Review Meetings with Messrs. Gordon, Matter and Ergas

- 1. With reference to my memorandum of February 24, 1967, to Files (para. 7) on the above, I suggest the following amended program of meetings (in Room No. 550) concerning the agriculture and transportation projects:
- (a) 10.30 a.m. Fri. Mar. 3 Preparatory meeting (Nairobi program)

Suggested attendance: Messrs. Gordon, Evans/Nelson/Veraart, Calika and/or their assistants (full time);
Messrs. de la Renaudiêre, Kruithof, Horsley and/or their assistants (in that order);

(b) 10.30 a.m. Tues. Mar. 7 - Transportation projects (Nairobi program)

Suggested attendance: Messrs. Gordon, Baum/Young, Calika and/or their assistants (full time); Messrs. de la Renaudière, Kruithof, Horsley and/or their assistants (in that order);

- (c) 2.30 p.m. Wed. Mar. 8 Preparatory meeting (Agriculture North Africa)

 Suggested attendance: Messrs. Evans/Nelson/Veraart, Ködderitzsch,
 Calika and/or their assistants;
- (d) 3.00 p.m. Wed. Mar. 8 Preparatory meeting (Agriculture Abidjan program)

 Suggested attendance: Messrs. Matter, Evans/Nelson/Veraart, Calika and/or their assistants (full time); Messrs. Ram, Lan, de la Renaudière and/or their assistants (in that order);
- (e) 10.30 a.m. Thur. Mar. 9 FAO (North Africa)

Suggested attendance: Messrs. Evans/Nelson/Veraart, Ködderitzsch, Calika and/or their assistants; Messrs. Ergas, de Lusignan and Reid;

(f) 11.00 a.m. Thur. Mar. 9 - FAO (Nairobi program)

Suggested attendance: Messrs. Gordon, Evans/Nelson/Veraart, Calika and/or their assistants (full time);
Messrs. Kruithof, Horsley, de la Renaudière and/or their assistants (in that order);

(g) 2.30 p.m. Thur. Mar. 9 - FAO (Abidjan program)

Suggested attendance: Messrs. Matter, Evans/Nelson/Veraart, Calika and/or their assistants (full time);
Messrs. Ram, Lan, de la Renaudière and/or assistants (in that order);

(h) 10.30 a.m. Fri. Mar.10 - Transportation projects (Abidjan program)

Suggested attendance: Messrs. Matter, Baum/Young, Calika and/or their assistants (full time); Messrs. Ram, Lan, de la Renaudière and/or their assistants (in that order).

2. Mr. Gordon expects to leave Washington on Friday morning, March 10.

cc: Messrs. El Emary, McIvor
Baum/Geolot/Young (3)
Evans/Nelson/Veraart (3)
Gordon
Matter
Eschenberg (2)
Africa Department Division Chiefs

ORGANISATION DES NATIONS UNIES POUR L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

Darenell

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

Via delle Terme di Caracalla ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref.

Prejects Dept. Correspondence ANS'D BY More rear Red

98 FEB. 1947

Dear Jim,

Possible Forestry Projects in 1967

During January and the first half of this month we have been carrying out, in conjunction with (FO) Division, a systematic review of those countries where we might expect forestry projects to emerge during 1967.

As a basis for our forthcoming discussions in Washington, I have attached a note summarising our proposals, together with covering letters and brief notes providing a general background, suggested terms of reference and composition for possible forestry missions.

We should be grateful at a later stage for any comments which you, the Transportation Division or the Bank's Area Division may have on the attached proposals. Yours sincerely,

I.H. Ergas Director

FAO/IBRD Cooperative Programme

Mr. L.J.C. Evans, Assistant Director

Projects Department in Charge of Agriculture International Bank for Reconstruction and Development

> 1818 H. Street, N.W. Washington, D.C. 20433 U.S.A.

FAO/IBRD COOPERATIVE PROGRAMME

FORESTRY SECTOR

SUMMARY OF TENTATIVE MISSION SCHEDULE, 1967

MOMBIT	COUNTRY	POSSIBLE COMPO- SITION OF MISSION	POSSIBLE DURATION	REMARKS AND TYPE OF MISSION
MONTH	COUNTRI	SITION OF MISSION	DOTALLON	TITE OF RESSION
March-April	Kenya, Tanzania	Spears (CP); Arnold (FO)	3 weeks	Terms of Reference already sent to Bank. Identification
May/June/ July	Nicaragua No	Spears(CP); either Gregory, Gregersen or Arnold (FO); a pulp and paper consultant	2 weeks	Identification
. 11	Ecuador	Spears	Stop-over	Stop-over(Advisory)
Ħ	Peru Not yel	Spears	Stop-over	Stop-over(Advisory)
11	Chile	Same team as for Nicaragua above	2 weeks	Identification
11	Malagasy	Brochu or Spears(CP) or Kissin(FO); Le Cacheux, Vakomies or Eklund (pulp and paper consultants); Arhold or Gregersen or Gregory(FO) - market aspects (Desk study)	3 weeks	Identification
11	Mexico	Heymans or Spears(CP); Kissin(FO) or Huguet (consultant); Bank Transportation Div. Engineer; pulp and paper engineer	2 - 3 weeks	Identification
September/ October	Iran	Heymans or Spears (CP); Bank Transportation Division Engineer?	2 weeks	Identification
November/ December	Gabon	Bank responsibility plus Spears	2 weeks	Appraisal

Note: The above excludes possible participation in Bank Economic Review Missions.

February 28, 1967

Mr. John Clark
FAO/IBRD Cooperative Program
Food and Agriculture Organization
of the United Nations
Via delle Terme di Carcalla
Rome, Italy

Dear John:

Before I left Rome, Peter Reid suggested that I check with you, Brochu and Bishop on marketing price projections for palm oil. He noted that it would be embarrassing to find us using different prices in our respective project reports. In didn't have time to see you again, nor to see Brochu. Stopforth was very general saying price levels would likely remain firm to 1975 though the FAO price index for oils and fats is expected to continue downward and palm oil even more, especially if all the plans for oil palm projects come to finition.

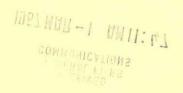
The IBRD has given us some c.i.f. London prices to hang our calculations on:

				1970	1975	
	oil (5%	Bulk)	L		₽ 69-72	
	Kernels			50	48	
Palm	Kernels	oil		92-94	88-92	

These apply to Nigerian Palm oil and Malaysian oil can be expected to fetch & 1-2 more. The consultant's report for our project (prepared in part by EIU) gives the following expected f.o.b. Malaysia prices:

	1970/1	1980/81 ton 450	1990/1	1997/8
Palm oil	M\$ 550 per	ton 150	405	400
Palm Kernel	s 350	300	277	275

In Malaysia we can get the freight rates to relate these figures to the c.i.f. prices, so I don't know now whether these correspond to the IBRD c.i.f. projections. They appear to componente the IBRD's.



FAS/8 and

February 28, 1967

Mr. John Clark
FAO/IBHD Cooperative Program
Fold and Agriculture Organisation
of the United Nations
Via delle Terms di Carcalla
Rome, Italy

Dear John:

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The IBRD has given us some c.i.f. London prices to hang our cel-

1975	5757	fi vi
E 69-72	47-27 Z	Palm odl (
88-92	50 92-9h	Palm Kerne Palm Kerne

These apply to Migerian Palm oil and Melaysian oil can be expected to fetch & 1-2 more. The consultant's report for our project (prepared in part by EIU) gives the following expected f.o.b. Melaysia prices:

2007/8	1999/1	1980/81	1970/1		
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275	626269	300	350	Kernels	
612	115	PARKET	10000	Contract or Self-Self-Self-Self-Self-Self-Self-Self-	SCHOOL IN IN

In Malaysia we can get the freight rates to relate these figures to the c.i.f. prices, so I don't know now whether these correspond to the IBRD c.i.f. projections. They appear to correspond to the IBRD c.i.f.

COMMONICATIONS
COMMONICATIONS
1967 MAR 1-RANGE

Perhaps, this information is of some use to you - and, if you think it desirable, you might write Brechu and Bishop. Perhaps, on the basis of your own sources of information and analysis, you think the forecast is off - and, if you do, I'd appreciate hearing your views.

With best regards,

Sincerely

MMiller:ms

Mr. Mervyn L. Weiner

February 27, 1967

Roger NelsonN

Background for Meeting with Mr. Ergas

Trinidad and Tobago

We had heard from Mr. Ergas earlier that FAO was approached by the Government for assistance in a citrus development credit program. We mentioned this to Mr. Rampersad, Acting Permanent Secretary of the Ministry of Planning and Development, during his visit to Washington in December last year and he indicated that this might be included in a larger general agricultural credit program as a hard-core sector. Subsequently we indicated in a letter dated January 26 that data submitted previously by the Government for an agricultural credit project were inadequate and provided them with a questionnaire on agricultural credit projects as well as a copy of the appraisal report on the Mexican agricultural credit project, for the Government's review. In the same letter we also indicated informally that if the Government so desired, we would be prepared to explore the possibility of a project preparation mission in the field of agricultural credit being mounted under the Bank/FAO co-operative program. We have received no reaction from the Government on this letter to date.

We might mention also that the Crown lands development loan, the feasibility report for which was prepared under the Bank/FAO co-operative program, is expected to be presented to the Board early in March. We might confirm with Mr. Ergas that the proposal by the Government to engage Mr. Ghouse as the agricultural credit expert for the project was rejected by the Bank and that we are presently looking for a suitable candidate. Mr. Ergas' co-operation in this matter would be appreciated.

Jamaica

Mr. Forbes, a land settlement specialist, is expected to arrive in Jamaica about March 5, 1967, to assist the Government in the preparation of a land settlement project in the Tremlesworth area under the Bank/FAO co-operative program. No problems at this time, to be taken up with Mr. Ergas.

Mexico

An appraisal mission may be needed in the last half of 1967 for the first phase of the PLHINO irrigation project. The status of its readiness for appraisal will be clarified shortly but consideration will also be needed to including it in the Bank's next lending program for Mexico. Thus it is too early to plan specifically for the mission.

INTERNATIONAL DEVELOPMENT **ASSOCIATION**

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT FAO/IBRD

INTERNATIONAL FINANCE CORPORATION

OUTGOING WIRE

TO:

HENRY ERGAS

FOODAGRI

ROME

DATE: February 27, 1967

CLASS OF

SERVICE:

TELEX

COUNTRY:

ITALY

TEXT:

Cable No.:

REYRCAB HAY ADAMS FULLY BOOKED STOP RESERVATION AT DUPONT PLAZA

EVANS

INTBAFRAD

NOT TO BE TRANSMITTED

MESSAGE AUTHORIZED BY:

NAME

L.J.C.Evans

Asst.Director Agriculture

DEPT.

Projects Department

SIGNATURE

(SIGNATURE OF INDIVIDUAL AUTHORIZED TO APPROVE)

For Use by Archives Division

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L.J.C.Evens Asst. Director Agriculture

Projects Department

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE CORPORATION

INCOMING CABLE

DATE AND TIME

OF CABLE:

FEBRUARY 25, 1967 1850

LOG NO.:

WU 28/27

TO:

EVANS INTBAFRAD

FROM:

ROMA

ROUTING

ACTION COPY:

PROJECTS-AGRICULTURE

IBIZD/FAD

INFORMATION COPY:

PROJECTS-312

DECODED BY:

TEXT:

ARRIVING TUESDAY PLEASE BOOK HAY ADAMS. YOUR PROPOSED AGENDA FOR
GENERAL REVIEW DISCUSSED WITH WELLS ON HIS RETURN AND CONSIDERED
TOO GENERAL FOR COMMENTS. REVIEW MOST WELCOME BUT HE REGRETS IN...
ABILITY TO ATTEND. THOUGH CONFIDENT IN VIEW SATISFACTORY PROGRESS
AND RELATIONSHIPS NO MAJOR ISSUE ON WHICH I SHALL FEEL COMPELLED TO
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ERGAS

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INTERNATIONAL DEVELOPMENT ASSOCIATION

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE CORPORATION

INCOMING CABLE

DATE AND TIME

OF CABLE:

FEBRUARY 24, 1967

LOG NO.:

WU 25/24

TO:

INTBAFRAD

FROM:

ROME VIA UN NEW YORK

ROUTING

ACTION COPY:

PROJECTS-AGRICULTURE

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FAD/Boul

INFORMATION COPY:

PROJECTS-342

DECODED BY:

TEXT:

EVANS

JONES PROPOSES VISIT LONDON AROUND 15/3 DISCUSS SEEDS.

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ERGAS FOODAGRI ROME

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INTERNATIONAL BANK FOR
RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE

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AND DEVELOPMENT

OUTGOING WIRE

TO: ERGAS FOODAGRI

FOODAGR:

DATE: FEBRUARY 24, 1967

CLASS OF

SERVICE: IT Telax

87T

COUNTRY: ITALY

TEXT: Cable No.: ONE

YOURCAB SEVENTEENTH STOP DIFFICULT TO SEE RELEVANCE TO BANK OF
BENJAMIN VISIT CENTRAMERICA STOP PLEASE DEFER FOR DISCUSSION DURING
YOUR VISIT STOP

TWO Y PAKISTAN JUTE REID CABLE 20 LETTER TRANSMITTAL AGREED SUBJECT DELETION

LAST SENTENCE PENULTIMATE PARAGRAPH BEGINNING QUOTE SHOULD THE GOVERNMENT

UNQUOTE ENDING QUOTE IN ITS PREPARATION UNQUOTE STOP AS YOU APPRECIATE

WE PREFER NO COMMITMENT PREPARE FURTHER PROJECT THIS STAGE STOP

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FISHERY CCC ETHIOPIA CREDIT DDD GABON FORESTRY EEE MALAGASY LIVESTOCK
FFF TANZANIA LIVESTOCK GGG CEYLON YOURLET FIFTEENTH HHH INDIA FISHERY
III KOREA ALLWEATHER FARMING STOP DELETE JJJ DAHOMEY/TOGO MONO RIVER
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JONES VISIT LONDON

EVANS

NOT TO BE TRANSMITTED

MESSAGE AUTHORIZED BY:

NAME

Peter G. Nelson

DEPT.

PROJECTS /Agriculture

SIGNATURE

(SIGNATURE OF INDIVIDUAL AUTHORIZED TO APPROVE).

ORIGINAL (File Copy)

(IMPORTANT: See Secretaries Guide for preparing form)

CLEARANCES AND COPY DISTRIBUTION:

cc: Messrs. Takahashi, Darnell, Veraart, Mirza, Jentgen

PGNelson:1kt

IBRD

For Use by Archives Division

Checked for Dispatch:

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ster G. Ne son

Mr. D.S. Mitchell

Peter G. Welson

FAO/IBRD Cooperative Program Review - March 1967

1. The following is a list of items which I think are within your responsibility and are on the Agenda for discussion with Mr. Ergas during his forthcoming visit:

Western Hemisphere

Brazil

Northeast (?)

Chile

Irrigation

Africa

Morogco

Lebou

Sidi Slimane

Nigeria

Sekoto (?)

Sudan

Identification

Tanzania

Kahe irrigation

Burope and Middle Bast

Iraq

Mussayeb

Saudi Arabia

Irrigation

TIAR

Salkia

New Valley

Tile Drainage

Asia

Ceylon

Irrigation

Thailand

Chao Phya (suggestion - JP)

- 2. Mr. Evans would like to discuss these with you at about 11 a.m. on Friday February 2h, (he will call you), and to be briefed on each item so that our view is clear. If time permits, would you please obtain Area view where appropriate and if this is not already known.
- 3. I apologise if some of the items are wrongly allocated but the details are not always specific. I expect we can correct the allocation on Friday where necessary.

ORGANISATION DES NATIONS UNIES POUP L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

Via delle Terme di Caracalla ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref.

PU 2/1

want she

23 FEB. 1967

Dear Mr. Dodd,

In view of IEC's interest in fertilizers, you might like to see the documents produced for the FAO Fertilizer Industry Panel, which met in Rome on the 21st and 22nd February.

With kind regards,

Yours sincerely,

I.H. Ergas

Director

FAO/IBRD Cooperative Programme

Mr. J.D. Dodd
Director, Engineering Department
International Finance Corporation
1818 H Street N.W.
Washington D.C. 20433

ENG DEPT

1102

1967 MAR -1 AM 8:31

COMMUNICATIONS

ORGANISATION DES NATIONS UNIES POUP L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

Via delle Terme di Caracalla ROME

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Telephone: 5797 Telex: 61181 FOODAGRI

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23 FEB. 1967

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With kind regards,

Yours sincerely.

Director

FAO/IBRD Cooperative Programme

Mr. J.D. Dodd

Director, Engineering Department International Finance Corporation 1818 H Street N.W.

Washington D. C. 20433

2011

18:3 MU I - WUW 2961

COMMUNICATIONS SETTE TYPENED SECTION

ORGANISATION DES NATIONS UNIES POUR L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

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FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

IFC Chammagen

Via delle Terme di Caracalla ROME

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Telex: 61181 FOODAGRI

Telephone: 5797

Ref.

PU 2/1

Projects Dept. Correspondence

ANS'D BY

DATE

23 FEB. 1967

Dear Jim,

In view of the Bank's interest in fertilizers, you might like to see the documents produced for the FAO Fertilizer Industry Advisory Panel which is to meet today and tomorrow in Rome.

I am also enclosing the FAO Marketing Guide No. 5 "Agricultural Marketing Boards, their establishment and operation", which you might be interested to have.

With kind regards,

Yours sincerely,

3/3/67

I.H. Ergas Director

FAO/IBRD Cooperative Programme

Mr. L.J.C. Evans

Assistant Director - Agriculture

Projects Department

International Bank for Reconstruction

and Development 1818 H Street N.W.

Washington D.C. 20433

COMMUNICATIONS

1967 MAR-1 TH 8: 48

ORGANISATION DES NATIONS UNIES POUR L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

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Telephone: 5797

Mus Evens

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

Via delle Terme di Caracalla ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Projects Dept. Correspondence ANS'D BY _____

DATE ----

23 FEB 1967

Dear Jim.

In view of the Bank's interest in fertilizers, you might like to see the documents produced for the FAO Fertilizer Industry Advisory Panel which is to meet today and tomorrow in Rome.

> I am also enclosing the FAO Marketing Guide No. 5 "Agricultural Marketing Boards, their establishment and operation", which you might be interested to have.

> > With kind regards.

Yours sincerely.

I.H. Ergas

Director

FAO/IBRD Cooperative Programme

Assistant Director - Agriculture

Projects Department

International Bank for Reconstruction

and Development

.W.M Jeert H 8181

Washington D.C. 20433

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February 23, 1967

Mr. Heary Ergas
Director
PAC/IRRD Cooperative Programme
Food and Agricultural Organisation
of the United Nations
Via delle terme di Caracalla
Rome
ITALY

Dear Henry,

I see from a copy account dated 30.12.66, received by Treasury, that, combined with Home Leave, John Hancock is scheduled to make no less than four official stopovers on Project Identifications:

CEYLON : Identification of Dairy Projects

AUSTRALIA : Identification of Grass Land Projects

PHILIPPINES : Identification of Beef Projects

INDIA : Identification of Sheep Projects

This itinerary seems to have an excessive number of "stopovers" and I do not think we ever intended they should be used in this way, without prior consultation with the Bank. What we had in mind was an occasional stopover by FAO personnel on route to or from agreed missions, where it might be convenient for someone passing through to make a brief visit to a place on the route which was clearly of interest to the Bank. In this case there has been included a stopover in at least one country (the Philippines) in which we have repeatedly stated we do not want to take the initiative in the Cooperative Programme for the present.

Yours sincerely,

Lionel J.C. Evans
Assistant Director - Projects Department
In charge of Agriculture

FGMelson:lkt IBRD 1967 FEB 24 PM 3: 01

COMMUNICATIONS

Pebruary 23, 1967

No. Henry Negas
Nirester
FAO/IND Cooperative Programs
Food and Agriculturel Organisation
of the United Nations
Via delle terms di Caracalla
Rome
ITALI

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AUSTRALIA : Identification of Green Land Projects

PHILIPPINES : Identification of Boof Projects

IMILA : Identification of Smeep Projects

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Tange singulary.

Assistant Hirestor - Projects Repartment Assistant Repartment of Assistant

FGMelsos :lict

CHEET

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COMMUNICATIONS
SECENTED

Mr. Roger Chaufournier (through Mr. Weiner)

February 23, 1967

Peter Reitter

FAO/IBRD Cooperation

The only matter that might be discussed with Mr. Ergas is a possible FAO participation in a mission to Chile within the next two months or so to review in depth possible irrigation projects suitable for Bank financing. This mission would be a follow-up to the visit of Mr. Bartsch to Chile at the beginning of February of this year.

I checked with Mr. Bartsch as to whether he had thought in terms of any FAO people participating in this mission. He said that this was entirely a matter for Mr. Evans to decide and that it should be raised with him before putting it on the agenda for Mr. Ergas. I would suggest that you get Mr. Evans' views.

Cleared with and cc. Mr. Bartsch

PReitter: VM

Letter No. 28

February 23, 1967

Mr. P.A. Reid World Bank Liaison Representative Food and Agricultural Organization of the United Nations Via delle Terme di Caracalla Rome ITALY

Dear Peter,

Representation expenses

During his recent Senegal mission with Paul Goffin, Mr. Brochu incurred representation expenses without informing the mission leader or obtaining his approval.

Since the amount is small and the failure to obtain approval probably an oversight, Mr. Evans has approved the representation expenses at Treasury request; but it was a muisance.

Would you be kind enough to see that FAO personnel are reminded they must obtain the mission leader's approval for all representation expenses.

With kind regards,

Yours sincerely,

Peter G. Nelson Agriculture Division

Projects Department

PGNelson:lkt IBRD Division Chiefs, Western Hemisphere

February 23, 1967

Mervyn L. Weiner

FAO/IBRD Cooperation

Mr. Ergas will arrive here next week for one of his periodical reviews of planned activities under the cooperation program. Would you please let me have, by noon on Monday, February 27, a note identifying (i) problems relating to your countries which you would like to place on the agenda of discussions, (ii) missions you see ahead during the remainder of the year which you think Ergas should know about and any views you may have about possible FAO participation in these missions.

cc: Mr. Nelson

Mr. Mirza

Mr. Wiese

Mr. Frost

Mr. Reitter

Mr. Fajans

W

Mr. G.F. Darnell

Peter G. Nelson

FAO/IERD Cooperative Program Review - March 1967

1. The following is a list of items which I think are within your responsibility and are on the Agenda for discussion with Mr. Ergas during his forthcoming visit:

Western Hemisphere

Chile

Fisheries

Ecuador

Review - Forestry

Peru

Forestry

Trinidad

Citrus

Credit

Uruguay

Citrus orchards

Africa

Burundi

Possible UNDP road study

Credit and Mosso (? Stoops)

Dahomey

Mono River

(? Mitchell)

Gabon

Forestry

Ghana

Sugar

Fishery

Kenya

Forestry

Liberia

Kle Pujehan (?)

Oil palm

Rice

Malawi

Lilongwe appraisal

Cotton preparation

Morocco

Manpower requirements (letter to Ballantine)

Nigeria Sokoto (? Mitchell)

Sudan Identification

Tanzania Forestry

Tunisia Agricultural education

Fishery

Fertilizer storage and marketing

Zembia Forestry

Burope and Middle Rast

Portugal Agricultural review

UAR Fishery

Asia

Malaysia Fishery

Sarawak smallholder credit

Pakistan Jute storage

- 2. Mr. Evens would like to discuss these with you at 9.30 a.m. on Friday February 2h, and to be briefed on each item so that our view is clear. If time permits, would you please obtain Area view where appropriate and if this is not already known.
- 3. I apologise if some of the items are wrongly allocated but the details are not always specific. I expect we can correct the allocation on Friday where necessary.

Peter G. Nellagn

FAO/IBRD Cooperative Program Review - March 1967

1. The following is a list of items which I think are within your responsibility and are on the Agenda for discussion with Mr. Ergas during his forthcoming visit:

Western Hemisphere

Argentina

Belcarce

Lending position

Bolivia

Livestock and credit

Brazil

Morth-east

Colombia

Incora and credit

Ecuador

Review

Paraguay

Credit

Peru

Livestock; Sipa

Venezuala

UNDP - Animal Production

Demonstration and extension

Africa

Burundi

Credit and Mosso (? Darnell)

Chad

Livestock and credit

Kenya

Livestock appraisal

Niger/Togo

Credit

Nigeria

Sokoto (?)

Ryanda

Livestock; Mutara credit

Senegal

Credit

Tunisia

Credit

Uganda

Credit

Savarinah Belt

Livestock Identification

- 2 -

Asia

Afghanistan

Credit

Malaysia

Livestock

- 2. Mr. Evans would like to discuss these with you at about 10.15 a.m. on Friday February 24, (he will call you), and to be briefed on each item so that our view is clear. If time permits, would you please obtain Area view where appropriate and if this is not already known.
- 3. I apologise if some of the items are wrongly allocated but the details are not always specific. I expect we can correct the allocation on Friday where necessary.

me maken

ORGANISATION DES NATIONS UNIES POUR L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

FAO/Baul Coop

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

Via delle Terme di Caracalla ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref. BK 3/1 Ecuador (Fisheries) PE 13/1 Miyares del Valle

Prejects Dept. Correspondence
ANSID BY ______
DATE

2 1 FEB. 1967

Dear Marius,

Further to Peter Reid's cable of 17 February, I am pleased to enclose the cucciculum vitae of Mr. Acisclo Miyares del Valle.

With kind regards

Yours sincerely

G. de Lusignan
Programme Coordination Officer
FAO/IBRD Cooperative Programme

Mr. M. Veraart Agricultural Division I B R D 1818 H. Street, N.W. Washington D.C. 20433 U.S.A.

ce nur. Dannell

GOMMUNICATIONS
1967 FEB 23 PM 3: 14



ORGANIZACION DE LAS NACIONES UNIDAS

PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

Via delle Terme di Caracalla ROME Cables: FOODAGRI ROME Telex. 61181 FOODAGRI Telephone: 5797

BK 3/1 Ecuador (Fisheries) PE 13/1 Miyares del Valle

Prejects Dept. Correspondence AHBID BY

and the same of th

21 FEB 1967

Dear Marius,

Further to Peter Reid's cable of 17 February, I am pleased to enclose the cucciculum vitae of Mr. Acisclo Miyares del Valle.

With kind regards

Yours sincerely

G. de Lusignan Programme Coordination Officer FAC/IBRD Cooperative Programme

> dragreV .M .TM Agricultural Division 1818 H. Street, N.W. Washington D.C. 20433 U.S.A.

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To: Marius Veraart, Agricultural Division						
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CROSS REFERENCE SHEET

COMMUNICATION: Memo

DATED: Feb. 21, 1967

TO: Mr. Evans and Mr. Ballantine

FROM: Mr. Ripman

FILED UNDER: Admin. Staff - Travel - European Office

SUMMARY: Travel arrangements for Unesco and FAO staff not to be made directly with the Paris Office but through Bank Travel Office.

February 21, 1967

M. G. de Lusignan Program Coordination Officer FAO/IBRD Cooperative Programme Via delle Terme di Caracalla Rome ITALY

Dear Guy,

Mission reports

Thank you for your letter to Marius BD3/1 of February 9.

While we agree there are occasions when a simple back-to-office report is all that is required, we would hope to receive a short back-to-office report on all missions with which we are concerned, within seven days of the mission's return regardless of the length of the mission's visit.

In other words there would always be a back-to-office report; sometimes there would be nothing else. It would be helpful however, if the back-to-office report were to say whether or not a full report is expected to follow.

If it is desired to change this arrangement which, I expect you know, is standard procedure in the Projects Department of the Bank, would you be kind enough to ask Mr. Ergas to raise the matter during your forthcoming visit so that there shall be no misunderstanding.

Yours sincerely,

Peter G. Nelson Agriculture Division Projects Department

PONelAgn:lkt

Messrs. G. Alter, R.H. Demuth, D.S. Ballantine, A.G. El Beary, S.R. Cope, V. Baum

February 21, 1967

Peter G. Navson

Review meeting with Director of FAO/IRRD Cooperative Programme

- 1. Mr. Henry Ergas will now be in Washington for discussions on planned and future activities of the Programme from Wednesday March 1 for about two weeks (instead of February 27 as previously advised).
- 2. Mr. Marius Veraart (Extension 396h, Room bl6) is coordinating the timetable for Mr. Brgas' visit. Mr. Reid and Mr. de Lusignan from Rome will also be present.
- 3. Mr. Aldewereld and Mr. Chadenet have also been informed.

Mr. S. Aldewereld

February 21, 1967

Peter G. Nelson

Review meeting with Director of FAO/IBRD Cooperative Programme

- 1. Mr. Henry Ergas, Director FAO/IBRD Cooperative Programme, will be in Washington for discussions from Wednesday March 1 for about two weeks.
- 2. Mr. Marius Veraart (Extension 3964, Room 416) is coordinating the timetable for Mr. Ergas' visit. Mr. Reid and Mr. de Lusignan from Rome will also be present.

cc: Mr. B. Chadenet

The following also informed: Messrs. Alter
Demuth
Ballantine
El Emary
Cope
Baum

PGNelson:lkt IBRD

February 17, 1967

Dear Mr. de Brichambaut:

I will be travelling on Bank business to Europe later this month and should be visiting Rome for a day or two in the first week of March. If it is convenient for you, I should very much like to call on you.

As soon as I reach Rome I will get in touch with you or would come to your office directly.

I am looking forward to seeing you.

Yours sincerely,

Liaqat Ali Economics Department

Mr. Guy de Brichambaut,
FAO/IBRD Programme,
Food & Agriculture Organization
of the U.N.
Via delle Terme di Cavacella,
Rome, Italy.
LAli/er

FORM No. 26 (6.65)

INTERNATIONAL DEVELOPMENT ASSOCIATION

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE CORPORATION

Oto Acto

INCOMING CABLE

DATE AND TIME

OF CABLE:

FEBRUARY 17, 1967

LOG NO.:

WU 11/20

TO:

EVANS INTBAFRAD

FROM:

ROME VIA UN NEW YORK

ROUTING

ACTION COPY:

PROJECTS - AGRICULTURE

INFORMATION

PROJECTS - 342

COPY:

DECODED BY:

TEXT:

LATIN AMERICAN REGIONAL OFFICE ORGANIZING A MISSION TO CENTRAL AMERICA LED BY BILDESHEIM FOR PLANNING FAO WORK IN THE REGION. FAO WOULD BE GRATEFUL PROGRAMME PARTICIPATION WITH BENJAMIN. BELIEVE THIS PARTICULARLY FROM POINT OF VIEW CODRDINATION OF VARIOUS FAO PROGRAMS. PLEASE CABLE

ERGAS FOODAGRI ROME

cc ma Tatahashi (men)
" stenber (men)
Murja

Area has heed of mission and wants no more

MP

TREETONING - CONTON

SHE - BEDBLONS

INCOMING CABLE

TRAUMER 1

1.00 NO.1

NAME OF TAXABLE PARTY.

GASTRARTRE STAVE

ROLL ALV AND MEN ADDRESS

1000

:IXII

DECIDE AGREGAM REGIONAL DEFICE ORGANIZATION A SELECUM TO CONTRAL AMERICA LED BY DILBERTRIN FOR PLANNING FAC HOAL THE THE HEGION. FAC WORLD BE CHATEFUL PROCEAULD LANGUING THE VALUE FACTOULAND FROM FOUNT OF VIRW COORDINATION OF VARIOUS FAC PROCEAMS. PIESES CARES

ERGAL FAIDAGE REGER

4961 W 10 6 02 834

February 17, 1967

Mr. A. G. Friedrich Assistant Director FAO/Industry Cooperative Program Food and Agriculture Organization of the United Nations

Dear Mr. Friedrich:

Thank you for your letter of February 10, 1967.

I certainly look forward to attending your General Committee meeting on March 2-3 and I shall be leaving for Rome on Monday evening, March 27 by way of London. I expect to arrive in Rome via Alitalia 281 due Rome at 3.30 p.m. March 1. I have asked our Travel Office to reserve a room for me at the Excelsior Hotel until Saturday afternoon when I shall be going on to Pakistan.

Unfortunately, the Policy Booklets were somewhat delayed in printing; however, I expect they will be available next week and will be sent to you via air freight. If they should not be ready to arrive in Rome before March 1, I will bring them with my personal baggage.

Yours sincerely,

February 17, 1965.

Mr. I. H. Ergas, Director, FAO/IBRD Cooperative Program, Food and Agriculture Organization of the United Nations, Via delle Terme di Caracalla, Rome, Italy.

Dear Henry:

Following my letter yesterday, I now enclose a provisional list of items for discussion druing your forthcoming visit. No doubt there will be items you will wish to add and some you will wish to delete; but we can make a definite plan on your arrival which I note from Peter Reid's cable today will not now be until Monday 27th.

Kind regards.

Yours sincerely,

L. J. C. Evans

Assistant Director-Projects Department in charge of Agriculture

ymol

PGNdson/er

cc: Mr. P. A. Reid - Rome

February 17, 1967

Mr. Henry Ergas
Director
FAO/IBRD Cooperative Program
Food and Agriculture Organization
of the United Nations
Via delle Terme di Caracalla
Rome, Italy.

Dear Henry,

As already discussed with you when we were in Khartoum recently, we have made arrangements for Peter Nelson to undertake the work which Tom Threlkeld was doing on the Cooperative Program. Nelson, I am sure, is going to do a very effective job and I know he can count on cooperation from you and your staff. You will shortly, therefore, begin to see his signature on certain letters and cables of the kind that Threlkeld used to deal with and you will find that he and Marius Veraart will have made arrangements for your forthcoming visit which I hope you will find satisfactory.

With kindest regards,

L.J.C. Evans
Assistant Director - Projects Department
In Charge of Agriculture

LJCEvans/cq IBRD

cc: Mr. Peter Reid, Rome.

1967 FEB 17 PM 1: 03

MARCHYED MARCHYERS COMMUNICATIONS FROMORE

February 17, 1967

Mr. Henry Ergas
Director
FAO/IBRD Cooperative Program
Food and Agriculture Organization
of the United Nations
Via delle Terme di Caracalla
Reme, Italy.

Dear Henry,

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With kindest regards,

L.J.C. Evans

Assistant Director - Projects Department In Charge of Agriculture

LJCEvans/cq

co: Mr. Peter Reid, Rome.

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COMMUNICATIONS
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CENERAL FILES

TERNATIONAL FINANCE

ar. Melmoth

OFFICE MEMORANDUM

TO: Division Heads

DATE:

February 17, 1967

FROM:

Yolanda P. Gilmore

SUBJECT:

FORM No. 58

Review Meeting with Director of FAO/IBRD Cooperative Program

For your information, the following memorandum has been received from Mr. Peter G. Nelson:

"Mr. Henry Ergas, Director FAO/IBRD Cooperative Program, will be in Washington for discussions on planned and future activities under the Program from February 27 for about two weeks."

February 16, 1967

Mr. Henry Ergas
Director
FAO/IBRD Cooperative Program
Food and Agriculture Organization
of the United Nations
Via delle Terme di Caracalla
Rome, Italy.

Dear Henry,

We are beginning to make arrangements for your visit here at the end of next week and will have ready a provisional agenda and timetable for discussions.

We look forward to having with you a review of our past achievements and future work, in addition to the normal review that we make several times a year of our operations.

It would help us if you could advise us in advance whether there are particular matters that you would like put on the agenda so that we can make necessary arrangements. For instance, Peter Brumby, who left yesterday for Chile, told me that he thought you might wish to discuss when you are here the proposals for a more concerted approach to certain aspects of livestock development in Latin America that were mentioned at your Regional Conference last year. There may be other matters of this kind that we can usefully discuss too.

Kind regards,

Yours sincerely,

L.J.C. Evans

Assistant Director - Projects Department

In Charge of Agriculture

LJCEvans/cq IBRD

1967 FEB 17 PM 1: 03

cc: Mr. P.A. Reid, Rome.

HECEIVED THE STATES COMMUNICATIONS

February 16, 1967

Mr. Henry Brgas Director FAC/IBRD Cooperative Program Food and Agriculture Organisation encitsW betinU ent to Via delle Terme di Caracalla Rome, Italy.

Dear Henry,

We are beginning to make arrangements for your visit here abness lancistory a wast eval Iliw bas week to be end to and timetable for discussions.

Jesq ruo to weiver a woy didw gnived of brawrot wool eW dady weiver lamron edd of neijibbs ni . Arow erutur bns atmemerelas we make several times a year of our operations.

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Kind regards,

Yours sincerely,

L.J.C. Evans

Assistant Mreeter - Projects Department

In Charge of Agriculture

LJCEvans/cq

1967 FEB 17 PM 1: 03

cc: Mr. P.A. Reid, Rome.

COMMUNICATIONS RECEIVED

FORM No. 57A

INTERNATIONAL DEVELOPMENT ASSOCIATION

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE CORPORATION

OFFICE MEMORANDUM

TO:

Messrs. Alter, Ballantine, El Emary, Cargill

DATE: February 16, 196

Cope and Baum

FROM:

Peter G. Nelson

SUBJECT:

Review Meeting with Director of FAO/IBRD Cooperative Program

Mr. Henry Ergas, Director FAO/IBRD Cooperative Program, will be in Washington for discussions on planned and future activities under the Program from February 27 for about two weeks.



ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

10 February 1967

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

Via delle Terme di Caracalla ROME

Cables: FOODAGRI ROME

Telex 61181 FOODAGRI

Telephone: 5797

Ref.SP-22/2/3

Dear Mr. Dodd,

In Mr. Felix's absence I should like to refer to his letter to you of 19 December and your reply of 29 December.

The meeting of the General Committee of this Program will take place on 2-3 March 1967. I have pleasure in sending you attached a copy of the invitation and the agenda. We would appreciate it if you could attend this meeting as an observer.

Yours sincerely,

A.G. Friedrich
Assistant Director
FAO/Industry Cooperative Program

Mr. J.D. Dodd
Director, Engineering Department
International Finance Corporation
1818 H Street, N.W.
Washington D.C., 20433

cc: Mr. J.S. Raj

RECEIVED GENERAL FILES COMMUNICATIONS 1967 FEB 15 AM 9: 41

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ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

Via delle Terme di Caracalla ROME

Cables: FOODAGRI ROME

Telex 61181 FOODAGRI

Ref.SP-22/2/3

10 February 1967

Telephone: 5797

Dear Mr. Dodd,

In Mr. Felix's absence I should like to refer to his letter to you of 19 December and your reply of 29 December.

The meeting of the General Committee of this Program will take place on 2-3 March 1967. I have pleasure in sending you attached a copy of the invitation and the agenda. We would appreciate it you could attend this meeting as an observer.

Yours /sincerely,

A.G. Friedrich Assistant Director FAO/Industry Cooperative Program

Mr. J.D. Dodd
Director, Engineering Department
International Finance Corporation
1818 H Street, N.W.
Washington D.C., 20433

oc: Mr. J.S. Raj

1967 FEB 15 AM 9: 41

RECEIVED BENERAL FILES COMMUNICATIONS



ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

Via delle Terme di Caracalla ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref. SP-22/3

27 January 1967

Subject: Next Meeting of the General Committee

In accordance with the decision of the Executive Committee on 1 December 1966, and in agreement with the Director-General of FAO, I herewith invite you on behalf of your Chairman, Mr. Schroeder, to the meeting of the General Committee, FAO/Industry Cooperative Program, to be held in Rome at FAO Headquarters on 2 and 3 March 1967. The meeting will take place in the Green Room (Building A, first floor) from 10 o'clock on 2 March until 5 p.m. on 3 March.

The provisional agenda is attached. As you will see, the discussions on investment possibilities through development projects and country reviews and missions continue. Further cooperation with Divisions of FAO should be considered, as should the budget for 1967. An important item will be the new elections, following the resignation of various members because of personnel changes within their firms.

Arrangements have also been made to form four study groups on food production and processing, fisheries, forestry, and the input industry, land and water development (see summary record of Executive Committee meeting of 1 December, paragraph 5.2) in the afternoon of 1 March. You will be notified further as to these study groups when reactions of members to the 27 project descriptions, distributed under cover of letter of 4 January, have been received.

Yours sincerely,

H. Felix
Director
FAO/Industry Cooperative Program

GENERAL COMMITTEE, FAO/INDUSTRY COOPERATIVE PROGRAM

Rome, 2 March, 10.00 hours to 3 March 1967, 17.00 hours Green Room, FAO Headquarters

Provisional Agenda

- 1. Adoption of agenda and timetable
- 2. Adoption of summary record, General Committee meeting, 28 June 1966
- 3. Review of activities to date, recommendations of the Executive Committee based on meetings of 16 September 1966, 1 December 1966 and 1 March 1967
- 4. (i) Elections (Chairman and Co-Chairman of General Committee; Executive Committee)
 - (ii) Membership development
- 5. FAO projects
- 6. Industry projects
- 7. Industry proposals for new FAO projects
- 8. Country reviews (Turkey, Morocco)
- 9. Proposal for advisory group on food habits and trends
- 10. Codex alimentarius
- 11. Proposal regarding cooperation with Commodities Division
- 12. Budget proposal for 1967
- 13. Other matters
- 14. Agenda, place and date of next Executive Committee meeting and next General Committee meeting (early October 1967, Rome: Executive Committee, 4 October; General Committee, 5 October; consultations, 6 October)



With the Compliments,

Alexander Gunther Friedrich

Assistant Director
FAO/Industry Cooperative Program

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

Via delle Terme di Caracalla, Rome



ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

Via delle Terme di Caracalla ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

RefSP-22/2/3

10 February 1967

DONIS167

Dear Mr. Dodd.

In Mr. Felix's absence I should like to refer to his letter to you of 19 December and your reply of 29 December.

The meeting of the General Committee of this Program will take place on 2-3 March 1967. I have pleasure in sending you attached a copy of the invitation and the agenda. We would appreciate it if you could attend this meeting as an observer.

Yours sincerely,

A.G. Friedrich
Assistant Director
FAO/Industry Cooperative Program

Mr. J.D. Dodd
Director, Engineering Department
International Finance Corporation
1818 H Street, N.W.
Washington D.C., 20433

cc: Mr. J.S. Raj

1967 FEB 15 MM 9: 41

RECEIVED THE RELEGIOUS COMMUNICATIONS



ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

Via delle Terme di Caracalla ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

RetSP-22/2/3

10 February 1967

Colina

Dear Mr. Dodd,

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Yours sincerely,

A.G. Friedrich Assistant Director FAO/Industry Cooperative Program

Nr. J.D. Dodd
Director, Engineering Department
International Finance Corporation
1848 H Street, N.W.
Washington D.C., 20433

00: Mr. J.S. Raj

1867 FEB 15 MM 9: 41

REGEIVED GOMMUNICATIONS

Form No. 27 (7-61)INTERNATIONAL DEVELOPMENT **ASSOCIATION**

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT INTERNATIONAL FINANCE CORPORATION

OUTGOING WIRE

TO:

ERGAS

FOODAGRI

ROME

TTATY

DATE:

FEBRUARY 10, 1967

CLASS OF

SERVICE:

LT

COUNTRY: TEXT:

Cable No.:

THANKS YOURTELEX 9TH RE RESEARCH FAO COOPERATION MUCH WELCOMED STOP SUGGEST WE DISCUSS RECONNAISSANCE MISSION DURING YOUR FORTHCOMING VISIT STOP CAN OBTAIN HERE COPIES TWO PUBLICATIONS NAMED BUT GRATEFUL OTHER RELEVANT DOCUMENTS

SUGGEST EARLY DESPATCH CEYLON IRRIGATION REVIEW REPORT IF NOT ALREADY TWO SENT SINCE WE UNDERSTAND GOVERNMENT URGENTLY REQUIRE IT

EVANS

NOT TO BE TRANSMITTED

MESSAGE AUTHORIZED BY:

NAME L.J.C. Evans

DEPT. Projects - Asst, Director, i/c Agriculture

SIGNATURE

(SIGNATURE OF INDIVIDUAL AUTHORIZED TO APPROVE)

LJCEvans/cq

ORIGINAL (File Copy)

(IMPORTANT: See Secretaries Guide for preparing form)

CLEARANCES AND COPY DISTRIBUTION:

cc: Mr. W. Humphrey

For Use by Archives Division

Checked for Dispatch:

NOT TO BE TRANSMITTED

NAME L.J.C. BYEDE

7881 M9 00 8 01 834

DEFT. Projects - Asst, Director, 1/c Agricultan

SIGNATURE OF MOTORING TO APPROVE)

ORIGINAL (File Copy)

co: Mr. W. Humphrey

FORM No. 26 (6-65)

INTERNATIONAL DEVELOPMENT ASSOCIATION

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE

INCOMING CABLE

DATE AND TIME

OF CABLE:

FEBRUARY 9, 1967

342PM

ROUTING

LOG NO.:

WU TELEX/9

ACTION COPY:

PROJECTS-AGRICULTURE

max. From FAO/8 dul

TO:

INTBAFRAD

INFORMATION COPY:

DECODED BY:

PROJECTS-342

FROM:

ROME

TEXT:

PRO EVANS

BRUMBY ARRIVING WASHINGTON NATIONAL 328 SATURDAY 11/2 DEPARTING
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SANTIAGO 14/2. PLEASE ARRANGE ACCOMMODATION ROCER SMITH

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SAMEDITA



ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

Via delle Terme di Caracalla ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref.

PE 4/18

Projects Dept. Correspondence

ec. C.V. File

ANS'D BY _____

DATE

Seni to Mr. Veraant

Dear Marius.

7 FEB. 1967

Following Peter's cable to Jim regarding the appointment as team member of Mr. Arens, you will find here attached his curriculum vitae.

I should be very grateful if you would inform us as soon as possible of your reaction so that we may speed up his recruitment.

Yours sincerely,

V. de Lasignan Program Coordination Officer FAO/IBRD Cooperative Program

Mr. Marius Veraart
Agriculture Division
Projects Department
IBRD
1818 H Street NW
Washington D.C. 20433

1967 FEB 10 MM 9:59

RECEIVED GENERAL FILES COMMUNICATIONS



ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

Telex: 61181 FOODAGRI

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

Via delle Terme di Caracalla ROME

Cables: FOODAGRI ROME

Telephone: 5797

Ref.

PE 4/18

Projects Dept. Correspondence

ANS'D BY _____

DATE

Sent to Mr Horoart

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Yours sincerely,

V. de Lasignan Program Coordination Officer FAO/IBRD Cooperative Program

> Mr. Marius Veraart Agriculture Division Projects Department IBRD

1318 H Street NW Washington D.C. 20433

1867 FEB 10 MM 9: 59

GEWEREL FILES COMMUNICATIONS

BANK/FAD

INCOMING CABLE

DATE AND TIME

OF CABLE:

FEBRUARY 2, 1967

LOG NO.:

WU 8/3

TO:

KAMARCK INTBAFRAD

FROM:

ROME VIA UN NEW YORK

ROUTING

ACTION COPY: MR. KAMARCK

INFORMATION

COPY:

DECODED BY:

TEXT:

PRO TAYLOR/KOCHAV

AGREE ENTIRELY BASIC POSITION FOR NEXT FEW YEARS

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BLAU FOODAGRI ROME

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GENERAL FILES COMMUNICATIONS

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INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

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New York 2022 Flakensk Kernenny 2020 V Frank Miller VIN Derfyrik R

IBRD Lieison Office

Food and Agriculture Organization of the United Nations

Via delle Tormo di Caracaila

ROME

Letter No. 11

Mr. Bernard Chadenet Associate Director Projects Department International Bank for Reconstruction and Development 1818 H Street, N.W. Washington, D.C. 20433 U.S.A.

2nd February, 1967
Hiss Van hasse
Jooks OF

Dear Bernard:

The next review of the FAO/IBRD Cooperative Program with Henry Ergas is scheduled for early March. I am enclosing a Travel Request and would be grateful for your approval. I am suggesting that Travel Authorizations be cabled to AMEXCO, Rome.

With kindest regards.

Sincerely yours,

IBRD Liaison Representative

1937FEB - 8 PU 1:49



INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

PERSONAL RESERVATION OF THE PROPERTY AND RESERVED.

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Food and Agricultura 13

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Letter No. 11

2nd February, 1967

His Vine lass C.

Mr. Bernard Chadenet
Associate Director
Projects Department
International Bank for
Reconstruction and Development
1816 H Street, N.W.
Washington, D.C. 20433

Dear Bernard:

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With kindest regards.

Sincerely yours,

TERD Lisison Representative

1967 FEBRUARIONS
COMMUNICATIONS
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COMMUNICATIONS
COMMUNICATIONS

FORM No. 26 (6.65)

INTERNATIONAL DEVELOPMENT ASSOCIATION

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE CORPORATION

INCOMING CABLE

DATE AND TIME

OF CABLE:

JANUARY 31, 1967

1402

ROUTING

LOG NO.:

RC 20/31

INTBAFRAD

ACTION COPY:

PROJECTS-AGRICULTURE

TO:

FROM:

LONDON

INFORMATION COPY:

PROJECTS-342

DECODED BY:

TEXT:

EVANS ARRIVED PARK LANE RETURNING WASHINGTON THURSDAY SECOND TWA 709

READE

FAMILY NOTIFICATION BEING MADE.

FCA

MARITA MODILIMITON DELING WHOSE



Form No. 27 (7-61)INTERNATIONAL DEVELOPMENT **ASSOCIATION**

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT INTERNATIONAL FINANCE CORPORATION

OUTGOING WIRE

TO:

M. PETER A. REID

PH FOODAGRI

ROME

DATE:

JANUARY 31, 1967

CLASS OF

SERVICE:

FULL RATE Telex

2.7

COUNTRY:

ITALY

TEXT:

Cable No.:

15

IN RESPONSE TO EVANS CABLE ON DATES FOR COOPERATIVE PROGRAM REVIEW ARE CABLING EVANS IN LONDON THAT EL EMARY ARRANGING FOR MATTER AND GORDON TO BE WASHINGTON MONDAY MARCH 6

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MESSAGE AUTHORIZED BY:

NAME

S. Aldewereld

DEPT.

Projects

SIGNATURE

BChadenet:jfe

(SIGNATURE OF INDIVIDUAL AUTHORIZED TO APPROVE)

ORIGINAL (File Copy)

(IMPORTANT: See Secretaries Guide for preparing form)

CLEARANCES AND COPY DISTRIBUTION:

c.c. Area Department Mr. Takahashi

For Use by Archives Division

Checked for Dispatch:

OUTGOING WIRE

JANUARY SL. 1907

15

AME CABLING BUANS IN LONDON THAT EL GRANT AMANDING FOR MATTER AND IN MESPONSE TO EVANS CABLE ON DATES FOR COOPERATIVE PROCEDU REVIEW

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BULadenes: Te SIGNATURE MAT LIFT GENERAL PILES Takahashi uvelle 31 11213 AM CHEY CITY JAN 31 11 06 AN 0 0 6 HOT TO RE TRANSMITTED

(IMPORTANT) See Secretaries Guido for preparing form)

Form No. 27 (7-61)INTERNATIONAL DEVELOPMENT **ASSOCIATION**

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT INTERNATIONAL FINANCE CORPORATION

OUTGOING WIRE

TO:

L. J. C. EVANS

INTBAFRAD

LONDON, S. W./

DATE:

JANUARY 31, 1967

CLASS OF

SERVICE:

FULL RATE

27

COUNTRY:

ENGLAND

TEXT:

Cable No.:

2

REYURTEL EL EMARY ARRANGING FOR MATTER AND GORDON TO BE WASHINGTON MONDAY MARCH 6 FOR COOPERATIVE PROGRAM REVIEW STOP INFORMING PETER REID REGARDS

ALDEWERELD

NOT TO BE TRANSMITTED

MESSAGE AUTHORIZED BY:

NAME

S. Aldewereld

DEPT.

Projects

SIGNATURE.

(SIGNATURE OF INDIVIDUAL AUTHORIZED TO APPROVE)

BChadenet:jfe

ORIGINAL (File Copy)

(IMPORTANT: See Secretaries Guide for preparing form)

CLEARANCES AND COPY DISTRIBUTION:

c.c. Area Department Mr. Takahashi

For Use by Archives Division

Checked for Dispatch: _

INTERNATIONAL DEVELOPMENT

OUTGOING WIRE

WELL D. O. C. PLAYING

BChadenet; jie

MOUNTAINED OF THE COORDINATIVE PROGRAM MEVER STOP INVOICED PETER RESURGED ED EMBER AMERICANG FOR MATTER AND CORDON TO BE WASHINGTON

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I. Take aren't

(IMPORTARIT: Suo Socratectus Gelde for proporting form)

January 31, 1967

Mr. Guy de Lusignan
FAO/IBRD Cooperative Program
Food and Agriculture Organization
of the United Nations
Via delle Terme di Caracalla
Rome, Italy

Dear Guy:

Thank you for your quarterly list of missions and for the three copies of the C. A. R. Back to Office Report.

With kind regards,

Marius Veraart Agriculture Division

MVeraart/mn IBRD

P+P
Bout/FAD

x Consultation
Westing Arranged

FORM NO. 92 CORRESPONDENCE RECORD FORM

FROM
FROM
FA O
Rome

SUBJECT
Letter regarding the availability of FAO to accommodate IBRD's Consultative Groups for co-ordinating policy and administration of development assistance.

Addressed and to Mr. Fowler

REFERRED TO Secretary's

PATE RECEIVED 7 mp

INTERNATIONAL FINANCE
CORPORATION

OUTGOING WIRE

TO: INTBAFRAD

ASSOCIATION

ABIDJAN

DATE:

JANUARY 30, 1967

CLASS OF

SERVICE:

NLT

COUNTRY:

IVORY COAST

AOUT COW

ROH

TEXT:

Cable No.: 23

FOR MATTER NEXT QUARTERLY MEETING WITH FAO HAVE BEEN ARRANGED FOR WEEK
BEGINNING MARCH 6 IN WASHINGTON STOP PLEASE MAKE YOUR TRAVEL ARRANGEMENTS
TO BE IN WASHINGTON AT LEAST TWO WORKING DAYS BEFORE MEETING DATE

EL EMARY

NOT TO BE TRANSMITTED

MESSAGE AUTHORIZED BY:

NAME

Mr. A. G. El Emary

DEPT.

Africa

SIGNATURE.

(SIGNATURE OF INDIVIDUAL AUTHORIZED TO APPROVE)

A. G. El Emary - Director

ODIONIAL /EU A

ORIGINAL (File Copy)
(IMPORTANT: See Secretaries Guide for preparing form)

CLEARANCES AND COPY DISTRIBUTION:

cc. Messrs. Chadenet

Evans/Takahashi Baum/Geolot

Eshhenberg

Africa Dept. Division Chiefs

For Use by Archives Division

Checked for Dispatch: _

JANUARY 30, 1967

COUNTRY: IVORY COAST

FOR MATTER MENT QUARTERLY RESTINGS WITH FAC HAVE BEEN ARRANGED FOR MERK BECINNING MARCH 6 IN WASHINGTON STOP PLASE MAKE TOUR TRAVEL ARRANGEMENTS TO BE IN WASHINGTON AT LEAST TWO WORKING DAYS RETORE MEETING DATE

Mr. A. G. El Emary

A. C. El Emary - Director

· Evens/Takahashi

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cc. Messrs. Chadenet

* CHINEVASEO

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE
CORPORATION

OUTGOING WIRE

to: INTBAFRAD

DATE:

JANUARY 30, 1967

NAIROBI

CLASS OF

SERVICE: NLT

WWI

COUNTRY: KENYA

TEXT:

Cable No.: 19

FOR GORDON NEXT QUARTERLY MEETING: WITH FAO HAVE BEEN ARRANGED FOR WEEK
BEGINNING MARCH 6 IN WASHINGTON STOP PLEASE MAKE YOUR TRAVEL ARRANGEMENTS
TO BE IN WASHINGTON AT LEAST TWO WORKING DAYS BEFORE MEETING DATE
EL EMARY

NOT TO BE TRANSMITTED

MESSAGE AUTHORIZED BY:

NAME

Mr. A. G. El Emary

DEPT.

Africa

SIGNATURE.

(SIGNATURE OF INDIVIDUAL AUTHORIZED TO APPROVE)

A. G. El Emary - Director

ORIGINAL (File Copy)

(IMPORTANT: See Secretaries Guide for preparing form)

CLEARANCES AND COPY DISTRIBUTION:

CC. Messrs. Chadenet

Evans/Takahashi Baum/Geolot Eschenberg

Africa Department Division Chiefs

For Use by Archives Division

Checked for Dispatch:

FOR CORDON NEXT QUARTERLY MEETING. WITH PAG HAVE BEEN ARRANGED FOR WEEK BEGINNING MARCH 6 IN WASHINGTON STOP PLEASE MAKE YOUR TRAVEL ARRANGEMENTS TO HE IN WASHINGTON AT LEAST TWO WORKING DAYS HEFORE MEETING DATE

49-08-1 ELVO DESPUTCHED VETER HOUSE

Mr. A. G. El Emery

Africa

A. G. El Emary - Diffector

Eschenberg Africa Department Division Chiefs

Evans/Takahashi Bann/Geolot

CC. Messrs. Chadenet

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT INTERNATIONAL FINANCE

CORPORATION

OUTGOING WIRE

TO:

L. J. C. EVANS HOTEL HASSLEROTEL

ROME

DATE:

JANUARY 30, 1967

CLASS OF

SERVICE: FULL RATE

COUNTRY:

TTALY

2

TEXT:

Cable No.:

REYURTEL EL EMARY ARRANGING FOR MATTER AND GORDON TO BE WASHINGTON MONDAY MARCH 6 FOR COOPERATIVE PROGRAM REVIEW STOP PLAN DATES ACCORDINGLY REGARDS

ALDEWERELD

NOT TO BE TRANSMITTED

MESSAGE AUTHORIZED BY:

NAME

S. Aldewereld

DEPT.

Projects

ne

BChadenet: jfe

ORIGINAL (File Copy)

(IMPORTANT: See Secretaries Guide for preparing form)

CLEARANCES AND COPY DISTRIBUTION:

c.c. Area Department Mr. Takahashi

For Use by Archives Division

Checked for Dispatch: .

JANUARY 30, 1967

FULL RATE

OUTGOING WIRE

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RESURTEL EL EMALY ARRANGING FOR MATECIA AND CORDON TO HE WASHINGTON POWDAY MAKER & FOR GOORGRATING PROGRAM DEVIEW STOP PLAN DATES

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(IMPORTANT: See Secretaries Guide for preparing form)

CLEARANCES AND COPY DISTRIBUTIONS .

c.c. Tres Deplarbance

FORM No. 26 (6-65)

INTERNATIONAL DEVELOPMENT ASSOCIATION

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE CORPORATION

INCOMING CABLE

DATE AND TIME

OF CABLE:

JANUARY 29, 1967

2115

ROUTING

LOG NO.:

WU 30/30

TO:

INTBAFRAD

FROM:

ROMA

ACTION COPY: PROJECTS-AGRICULTURE

INFORMATION COPY: PROJECTS-342

DECODED BY:

TEXT:

ARRIVED HASSLER PROCEEDING LONDON TUESDAY MORNING

EVANS

FAMILY NOTIFICATION BEING MADE.

FCA

. ICAN CALIN CONTACT MINES

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FORM No. 26 (6-65)

INTERNATIONAL DEVELOPMENT ASSOCIATION

RECONSTRUCTION AND DEVELOPMENT CORPORATION

INCOMING CABLE

DATE AND TIME

OF CABLE:

JANUARY 26, 1967

0100

ROUTING

LOG NO.:

WU 3/27

INTBAFRAD

FROM:

TO:

KHARTOUM

ACTION COPY:

PROJECTS - 342

INFORMATION

COPY:

DECODED BY:

TEXT:

2 FOR ALDEWERELD

FOR NEXT COOPERATIVE PROGRAM REVIEW ERGAS COULD VISIT WASHINGTON ANYTIME BETWEEN FEBRUARY 24TH AND MARCH 10TH BUT REQUEST CHECK WITH EL EMARY SINCE THIS PERIOD MAY BE INCONVENIENT GORDON MATTER DUE SHOAIBS VISIT

EVANS

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INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE
CORPORATION

Bank/FAO

OUTGOING WIRE

TO: INTBAFRAD

DATE: JANUARY 26, 1967

LONDON , S. XX. /

CLASS OF SERVICE: LT

277

COUNTRY:

(ENGLAND)

TEXT: Cable No.:

18

10

FOR CORDERY

REURLET 20TH HAVE ASKED FAO ROME INSTRUCT YOU DIRECTLY STOP

INVESTIGATING AVAILABILITY OTHER REPORTS

MACONE

NOT TO BE TRANSMITTED

MESSAGE AUTHORIZED BY:

NAME

A. J. MACONE

DEPT.

ECONOMICS

SIGNATURE

(SIGNATURE OF INDIVIDUAL AUTHORIZED TO APPROVE)

AJMacone/hl

ORIGINAL (File Copy)

(IMPORTANT: See Secretaries Guide for preparing form)

CLEARANCES AND COPY DISTRIBUTION:

c.c. Mr. A. Kamarck

For Use by Archives Division

Checked for Dispatch: _

JANUARY 26, 1967

INTERFERD

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REURLET ZOTH HAVE ASKED FAO ROME INSTRUCT YOU DIRECTLY STOP INVESTIGATING AVAILABILITY OFFER REPORTS

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INTERNATIONAL DEVELOPMENT
ASSOCIATION

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE
CORPORATION

P+P Bank/FAO

OUTGOING WIRE

TO:

FOODAGRI

ROME

DATE:

JANUARY 26, 1967

CLASS OF

SERVICE:

IF Telex

COUNTRY:

(ITALY)

TEXT:

Cable No.:

FOR SZCZEPANIK

RE MY LETTER DECEMBER 21 BANKS LONDON OFFICE AWAITING YOUR

INSTRUCTIONS RE AUTHORIZED LIST OF READERS BANK REPORTS STOP

DOSSER WISHES BORROW ALL AVAILABLE REPORTS FOR TWO WEEKS STOP

SUGGEST YOU CONTACT LONDON OFFICE DIRECTLY THIS MATTER WITH

REPEAT TO BANK

MACONE

NOT TO BE TRANSMITTED

MESSAGE AUTHORIZED BY:

NAME

A. J. Macgine Maime

DEPT.

Economics

SIGNATURE

(SIGNATURE OF INDIVIDUAL AUTHORIZED TO APPROVE)

AJMacone/h]

ORIGINAL (File Copy)

(IMPORTANT: See Secretaries Guide for preparing form)

CLEARANCES AND COPY DISTRIBUTION:

c.c. Mr. A. Kamarck

For Use by Archives Division

Checked for Dispatch:

Via

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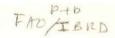
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ORGANISATION DES NATIONS UNIES POUR L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

Via delle Terme di Caracalla ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref. BK 3/10

SPECIAL DELIVERY

26 JAN. 1967

Dear Marius,

NOT DOUGHLA

I am attaching the quarterly list of missions that have been carried out under the Program for the period 1 October - 31 December, 1966.

With my best regards,

Yours sincerely,

G. de Lusignan Program Coordination Officer FAO/IBRD Cooperative Program

Mr. M. Veraart

Agriculture Division

Project Department

International Bank for Reconstruction

and Development

1818 H Street, N.W.

Washington, D.C. 20433711130 UN 8:13

RECEIVED HENERAL FILES COMMUNICATIONS

ORGANISATION DES NATIONS UNIES POUR L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

Via delle Terme di Caracalla ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGEL

Ref. BK 3/10

26 JAN 1967

Telephone: 5797

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With my best regards,

Yours sincerely,

d. de Lusignan Program Coordination Officer FAO/IBRD Cooperative Program

> Mr. M. Versart Agriculture Division Project Department International Bank for Reconstruction and Development 1818 H Street, N.W.

Washington, D.C. 20002 10030 UN 8:13

COMMUNICATIONS HENEUVE FILES

January 24, 1967

Mr. Guy de Lusignan
FAO/IBRD Cooperative Program
Food and Agriculture Organization
of the United Nations
Via delle terme di Caracalla
Rome, Italy

Dear Guy:

Thank you very much, also on behalf of Hans Kordik, for the "Production" and Trade Yearbooks 1965.

Also received are the "Assignment" reports for December/January and January/February. These reports are really a great help to me in preparing the monthly statement for our Treasury Department. I would like to make one request regarding the dates for consultants and general FAO staff. Could you, if you know of course, indicate when an assignment with the Program is likely to end. For instance Johnson on India Fish is stated as beginning the report in Rome from December 19 onwards but there is no estimate when his work would end (but it could be in January).

Thank you very much for the Team list and two telephone directories.

Enclosed is also a copy of draft terms of reference for the Thailand Supervision Mission.

With best regards,

MARINI

Marius Veraart Agriculture Division

MVeraart/mn IBRD

P. S. Thank you very much for six copies of the draft report, "Project Identification Mission to Rwanda." Copies have been distributed and we are reviewing the draft of your proposed letter to the Government.

INTERNATIONAL DEVELOPMENT ASSOCIATION

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE CORPORATION

Bowl/FAS |

INCOMING CABLE

DATE AND TIME

OF CABLE:

JANUARY 24, 1967

1511

LOG NO.:

ITT TELEX/24

TO:

INTBAFRAD

FROM:

ROME

PROJECTS-AGRICULTURE

INFORMATION COPY:

ACTION COPY:

PROJECTS-342

ROUTING

DECODED BY:

TEXT:

11 EVANS

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REID FAO ROME

OC MR. DARNELL

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FORM No. 26 (6-65)

INTERNATIONAL DEVELOPMENT ASSOCIATION

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE CORPORATION

INCOMING CABLE

DATE AND TIME

OF CABLE:

JANUARY 20, 1967

154PM

ROUTING

LOG NO.:

WU 18/20

EVANS INTBAFRAD

FROM:

TO:

ROME VIA UN NEW YORK

ACTION COPY:

PROJECTS-AGRICULTURE

INFORMATION

COPY:

PROJECTS-342

DECODED BY:

TEXT:

REUR CABLE DRAFT DESPATCHED TODAY 20/1

GEER FOODAGRI ROME

FCA

JAN 20 3 24 PM 1987

January 19, 1967

Mr. Guy de Lusignan
FAO/IBRD Cooperative Program
Food and Agriculture Organization
of the United Nations
Via delle terme di Caracalla
Rome, Italy

Dear Guy:

Thank you for the check of \$25.00 which I received this week. We have requested Childrens' Hospital to acknowledge receipt of your kind contribution both to you and to Mrs. Threlkeld.

Regarding your letter BK 2/h requesting copies of UNDP project reports for your Forestry Division, I am sorry to say that the Bank keeps only a few copies for internal use and all others go to U.N.D.P. I have given a copy of your letter to Mr. Boumendil, who will be in New york tomorrow, so that he can see if there are any extra copies there.

Thank you for the copies of the Chad-Livestock Back to Office report and Victor Heyman's Back to Office Report on Colombia Agricultural Credit Identification Mission.

Would you kindly thank Mr. Bhattacharjee for the material he sent Mr. Booz regarding the C.A.R. Mr. Booz would like to know when we could expect the full Identification Report.

With kind, regards,

Marius Veraart Agriculture Division

MVeraart/mn IBRD

1967 JAN 23 PM 4:50

RECEIVED GENERAL FILES COMMUNICATIONS

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Marius Versart Arriculture Division

> MVersart/mn IBRD

1967 JAN 23 PM 4: 50

COMMUNICATIONS
CENERAL FILES
COMMUNICATIONS

INTERNATIONAL DEVELOPMENT ASSOCIATION

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE CORPORATION

INCOMING CABLE

DATE AND TIME OF CABLE:

JANUARY 18, 1967

LILPM

Wollow

ROUTING

LOG NO.:

ITT TELEX/18

ACTION COPY:

PROJECTS - AGRICULTURE

TO:

INTBAFRAD

INFORMATION COPY:

PROJECTS - 342

FROM:

ROME

DECODED BY:

TEXT:

PRO EVANS

REF ACCOUNT DISCUSSIONS WITH TAKAHASHI ON PROGRAM OPERATIONS DATED 13/1
TRANSMITTED YOU THROUGH BOUMENDIL

ONE REGRET ERRORS PAGE 3 PARA 6 CHILE SECOND LINE READ "FAO" INSTEAD

OF "THE PROGRAM". PAGE 4 LINE ONE READ "INTEREST TO THE FAO"

INSTEAD OF "TO THE BANK"

TWO VERY MUCH CONCERNED STATUS MAURITANIA MISSION. FISHERIES

DEPARTMENT URGING ME REGARDING FINAL DECISION AUBRAY. I BELIEVE

HIM MOST SUITABLE SPECIALIST FOR JOB. ALSO WOULD LIKE KNOW LATEST

DATE YOU WISH HAVE LIVESTOCK EXPERT IN ORDER ASCERTAIN AVAILABILITY

MARTY

THREE MEXICO APPRECIATE RECEIVE SOONEST TRRMS REFERENCE COLORADO RIVER

APPRAISAL. CONFIRM GARNIER PARTICIPATION - 06

FOUR INDIA SEEDS WOULD PREFER VON GONTARD BE ROME 26 AND 27 JANUARY
AND OVERLAP WITH EVANS

ERGAS FOODAGRI ROME

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MP

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INTER YOU VISH DAVE DIVERTOOK BETEEN IN OLDER AND HELV WALLAND THE

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P+P- 8/FAO

ORGANISATION DES NATIONS UNIES POUR L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

Via delle Terme di Caracalla ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref.

1 8 JAN. 1967

Dear Marius,

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I am sending you by separate mail for Jack Kordik a copy of the 1965 "FAO Production Yearbook" and the 1965 "FAO Trade Yearbook".

I shall be sending you later in the week a new set of monthly ... assignments. In the meantime please find attached a full list of the team and a list of secretarial staff.

Finally, please find attached two copies of the latest FAO telephone directory.

With my best wishes,

Yours sincerely,

G. de Lusignan Program Coordination Officer

FAO/IBRD Cooperative Program

Mr. Marius Veraart
Agriculture Division
Projects Department
IBRD

1818 H Street NW

Waaberaton 54 cm 8:33

RECEIVED GENERAL FILES COMMUNICATIONS

ORGANISATION DES NATIONS UNIES POUR L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

18 JAN 1967

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

Via delle Terme di Caracalla ROME

Cables: FOODAGRI ROME

Telex: 81181 FOODAGRI

Telephone: 5797

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FAO/IBRD Cooperative Program

Mr. Marius Versart Agriculture Division Projects Department IBRD

1818 H Street NW

Ma 1967 JAN 24 AM 8: 53

RECEIVED
GENERAL FILES
COMMUNICATIONS

ORGANISATION DES NATIONS UNIES POUR L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

Via delle Terme di Caracalla ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref.

SF 4/1 LAM/5

1 7 JAN. 1967

Dear Jim,

The FAO Regional Office for Latin America has been requesting for some time Mr. Garnier to visit the office and get first hand information on irrigation developments and prospects and FAO's promotion work in the Latin America Region.

On the occasion of this trip, I suggest that he joins with de Vajda and possibly someone from the Regional Office (both of whom would not be sponsored by the Program) to visit for some ten days to a fortnight the UNDP/SF Merim Lagoon project (Brazil/Uruguay). This project was approved in January 1964 and started in November 1965 with FAO as executing agency. It will extend over four years and will cost approximately US\$ 3 million, of which a Special Fund allocation of US\$ 1.5 million. A joint Merim Lagoon Commission (C.L.M.) has been established between Uruguay and Brazil, as the project area covers about 29,250 km2 in Uruguay and 33,000 km2 in Brazil.

The project consists of various preliminary studies on flood control, agricultural development, navigation, hydro-power and other infrastructure, with the main purpose of leading to a comprehensive development plan for the whole basin. Preliminary investigations and surveys are proceeding satisfactorily. At the same time, some reconnaissance work has been carried out in an attempt to define specific projects for agricultural development. The Governments concerned are eager to receive as soon as possible from the UNDP/FAO team more detailed information for the identification of limited projects within the Merim Lagoon Basin and an outline of additional investigations required for the preparation of specific feasibility studies with the object of presenting them for financing.

Hofing to lear fem you on his, With best regards,

Yours sincerely,

Director

FAO/IBRD Cooperative Program

Mr. L.J.C. Evans 2017 70 50 March 2018 Assistant-Director - Agricultural Projects Departmentum cylina I.B.R.D.

1818 H Street NW

Washington D.C. 20433

U.S.A.

ORGANISATION DES NATIONS UNIES POUR L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTÙRA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

Via delle Terme di Caracalla ROME

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Hofring to hear from you on this, ith best regards.

Yours sincerely.

Director

FAO/IBRD Cooperative Program

Mr. L.J.C. Evans 361 784 50 . UH 3:01 Assistant-Director

Projects DepartCOMMONICVIONS BENEBAL FILES I.B.R.D.

1818 H Street NW 1818 Washington D.C. 20433

U.S.A.

No. 23

January 16, 1967

Mr. David L. Gordon Chief, Permanent Mission in Eastern Africa P.O. Box 30577 Nairobi, Kenya

Dear Dave:

Just a note in response to your letter No. 14 of January 5, enclosing a memorandum by Douwe Groenveld on the FAO/IBRD Cooperative Program.

I read the memorandum with care and also discussed it with Peter Reid in Rome last week. I'm sorry to tell you that both of us think that Groenveld has inaccurately analyzed the weaknesses of the Program and that his suggested solution is completely unworkable. I am not proposing, therefore, to give any further circulation to the memorandum.

I hope all goes well with you and Clara and that we'll get a chance to see you here again soon. With best regards,

Richard H. Demuth

Director
Development Services Department

RHD:tf

Mr. J. C. Reamy

January 13, 1967

Mr. L. J. C. Evans

FAO Cooperative Program - Invoices 4139 (September) and 4158 (October)

I have the following comments regarding FAO Invoices 4139 (September) and 4158 (October).

Invoice 4139

Mr. Kissin:

Mr. Kissin does not appear on any of the "Assignment" reports from FAO except on the "Actual Assignment" sheets covering the period 16th September - October 15, 1966 as beginning work in the field on September 29, therefore only two days were assigned to Mr. Kissing in September. On none of the later reports does Mr. Kissin appear again.

Mr. Shafi-Niaz

"Actual Assignments" report for a period covering August 15 - September 15 shows Mr. Shafi in field for August 28 and report writing in Washington from September 9. Mr. Shafi-Niaz then stayed to write report well beyond end of September. FAO request no payment for either September or October.

Mr. Warnod

Mr. Warnod is noted in the assignment reports as working on Central America in Washington till September 10. After that Mr. Warnod does not reappear on any FAO assignment statement till October 23 when he left Rome for Guinea.

Invoice 4158

Mr. Caspar

The only information on the "Assignment" sheets leads to believe that Mr. Caspar was in the field from October 25, therefore only 5 days were accounted for.

Mr. Akhurst

FAO official statement shows Mr. Akhurst arriving in Washington for briefing on October 13, therefore 18 days should have been charged rather than 21 by the Bank or 31/301 TAG. CIP the month of October, the FAO Assignment report was not received in time to serve as a basis for the information required by the Treasury of the end of each month. The number of days had therefore to be guessed. After the report from the FAO did arrive, it showed Mr. Caspar as described above and Mr. Akhurst in Washington from October 13.

8, C. B/-1-

January 13, 1967

Hr. J. C. Reamy

Mr. L. J. C. Evens

FAO Cooperative Program - Involces hl39 (September) and hl58 (October)

I have the following comments regarding FAO Invoices 1139 (September) and 1158 (October).

Invotes 1139

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There is little doubt that the FAO calculations are correct (with the exception of Mr. Shafi-Miaz) but when briefing dates in Rome for non team members are not mentioned in the assignment report then there is really no telling whether a consultant or FAO regular staff member was working in the mission or not. I therefore suggest that Invoice 1139 and 1158 be questioned. In the meantime, I have approved the invoices attached to your memo of January 6.

MVeraart/mm IBRD

January 11, 1967.

Mr. A. G. Friedrich, Assistant Director, FAO/Industry Cooperative Program, Via delle Terme di Caracalla, Rome, Italy

Dear Mr. Friedrich:

Thank you for the enclosures and letter dated January 6, 1967 addressed to Mr. Dodd who is at present abroad on official business and is expected to return at the end of this month.

Mr. Dodd has told me about the FAO/Industry Cooperative Program and about the March meetings to be held in Rome which he is planning to attend.

We are making arrangements to obtain the necessary number of copies of our General Policies booklet which will be forwarded to you as soon as possible.

Yours sincerely,

JC:ne

J. Chanmugam, Senior Engineer

c.c. Mr. Raj

Form No. 27 (7-61) INTERNATIONAL DEVELOPMENT ASSOCIATION

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT INTERNATIONAL FINANCE CORPORATION

OUTGOING WIRE

TO:

DEMUTH-

DATE:

JANUARY 9, 1967

INTBAFRAD

CLASS OF SERVICE:

PARIS

COUNTRY:

FRANCE

TEXT:

Cable No.:

FOR DEMNTH

REGRET UNABLE VISIT ROME THIS WEEK DUE WORK PRESSURE STOP TAKAHASHI

ARRIVING ROME TUESDAY

EVANS

MESSAGE AUTHORIZED BY:	
NAME L.J.C. Evans	7W a e
DEPT. Projects - Asst. Director - i/c	
SIGNATURE (SIGNATURE OF INDIVIDUAL AUTHORIZED TO APPROVE)	

CLEARANCES AND COPY DISTRIBUTION:

NOT TO BE TRANSMITTED

LJCEvans/cq

ORIGINAL (File Copy)

(IMPORTANT: See Secretaries Guide for preparing form)

For Use by Archives Division

Checked for Dispatch: _

OUTGOING WIRE

BE TRANSMITTED

NAME . L. L. IVERE

COMMUNICATIONS GENERAL BILES

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ORGANISATION DES NATIONS UNIES POUR L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

Via delle Terme di Caracalla ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref. SP-22/3/7

6 January 1967

Dear Mr. Dodd,

Thank you for your letter of 29 December 1966 to Mr. Felix, whom I expect back in the office soon.

I have selected some information material on the FAO/Industry Cooperative Program. I do hope it will be possible for you to attend the next General Committee meeting, scheduled to be held from 2 to 3 March at FAO Headquarters. In case you cannot come, it is of course in order for you to be represented by one of your associates.

At the beginning of next month we expect to receive 100 copies of the English version of your revised General Policies booklet.

I would be glad to have the 50 copies in French when they become available.

Yours sincerely.

A.G. Friedrich Assistant Director

FAO/Industry Cooperative Program

ENG DEPT

Mr. J. David Dodd
Director
Engineering Department
International Finance Corporation
1818 H Street, N.W.

Washington, D.C. 20433

acre. Jan. 11/67

ORGANISATION DES NATIONS UNIES POUR L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

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ENG DEFT

A.G. Friedrich
Assistant Director
FAO/Industry Cooperative Program

Mr. J. David Dodd

Director

Engineering Department

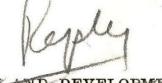
International Finance Corporation

.W.W , teet, W.W.

Washington, D.C. 20433

acm Jan 11/67

Headquarters: Washington, D.C. 20433, U.S.A.



INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT INTERNATIONAL DEVELOPMENT ASSOCIATION



Permanent Mission in Eastern Africa Uniafric House - Koinange Street at Sadler Lane - Nairobi, Kenya P.O. Box 30577 - Telephone 23421 - Cable Address: INTBAFRAD



No. 14

January 5, 1966

CONFIDENTIAL

Mr. Richard H. Demuth
Director, Development Services Department
International Bank for Reconstruction
and Development
1818 H Street, N.W.
Washington, D.C. 20433, U.S.A.

DECLASSIFIED

AUG 2 6 2025

Dear Dick:

WBG ARCHIVES

I enclose a note by Douwe Groenveld on the working of the FAO/IBRD Cooperative Programme. I do not myself endorse all his comments and suggestions, and I realize that a move to revise the set—up and terms of reference along the lines he proposes might open a Pandora's box. Nevertheless, I assume the relationship is continually under review and may be subject to some changes. I believe that Groenveld's thoughts, drawing on his experience with Bank/FAO relationships from several different standpoints over an extended period, will be of interest and deserve consideration.

Obviously this note should be kept within the Bank, and the views expressed should not be attributed to him in any discussions with FAO.

With best regards and all good wishes for the New Year.

Sincerely yours,

David L. Gordon

Enclosure

c.c. Mr. Evans

ack. Jan. 16, 1967

Headquarters; Washington, D.C. 20483, U.S.A.

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT INTERNATIONAL DEVELOPMENT ASSOCIATION

MINAE GLISOW

Permanent Mission in Eastern Africa
Uniafric House - Koinange Street at Sadler Lane - Nairobi, Kenya
P.O. Box 30577 - Telephone 23421 - Oable Address : INTBAFRAD



No. 14

January 5, 1966

CONFIDENTIAL

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1818 H Street, N.W.
Washington, D.C. 20433, U.S.A.

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Enclosure

c.c. Mr. Evans

CA 18 18 6- 11

ack. Jan. 16, 1967

DECLASSIFIED

CONFIDENTIAL

SEP 22 2025

NOTES ABOUT THE FAO/IBRD CO-OPERATIVE PROGRAMME

WBG ARCHIVES

Origin

It is probably safe to say that the Co-operative Programme found its origin in FAO's desire to become more closely connected with the execution of projects in agriculture, as well as the Bank's realization that agriculture is the backbone of the economy of most developing countries, and that it therefore had to try to make a larger impact on the development of that sector than had been possible in the past.

If the Bank were to make more loans for agricultural projects it could either vastly increase the staff of its Agricultural Division, or make use of the enormous accumulation of knowledge in FAO and of its large staff of experts.

Method

The second method of dealing with agricultural problems was chosen, and to this end an agreement was reached between Bank and FAO by which a "Co-operative Programme" was established. This Programme has been in operation for about two years. The Bank had nevertheless to increase its staff of agriculturalists considerably, but not by far as much as would have been necessary without the Programme. The Bank also placed a representative at FAO Headquarters, and FAO established a new Division for the specific purpose of co-operating with the Bank in the identification and preparation of projects. This Division is headed by a Director and has now 21 professional staff members. The motive behind the establishment of this group was that FAO would gradually form a staff which would be intimately familiar with the Bank as well as with FAO, so that it would be possible to tap the resources of FAO and to mold the information received in the form in which the Bank could best make use of it. Frequent consultations between FAO and Bank have been held to guide the Programme activities along the most productive lines.

Experience

One cannot say that experience has been entirely pleasant during the past two years. On the FAO side there is the complaint that the Bank does not consult it frequently enough, that the Bank is slow in re-acting to reports written by FAO staff, and that it in general does not pay enough attention to those reports.

On the other hand the Bank is also not entirely satisfied with the execution of the Programme, and this stems primarily from the fact that the special Division in FAO, which is labelled the "Co-operative Programme" considers itself as the almost exclusive executor of this venture. It makes only sporadic use of regular FAO staff, either from Headquarters or from the field, and it has established the practice of producing reports under its own label of "FAO/TBRD Co-operative Programme". In fact the success of the Division is measured by the number of reports printed under that label. The Division

operates in a very centralized way, and, although it has stationed officers at the two regional Bank offices in Africa, it makes, in principle, no use of regionally or nationally stationed FAO staff.

Moreover it appears that most members of the Division have only a very sketchy knowledge of Bank policies and procedures, and that they also do not know enough of FAO and its staff to make full use of FAO's resources. Several members of the Division have been recruited from "outside".

In general there has been a great deal of irritation on both sides, and the spirit of co-operation between FAO and Bank has suffered. Since I believe that co-operation between these two organizations can, in principle, be of great value, I have tried to formulate some suggestions for modifications in the way the Programme operates.

Proposed Procedure

There is need for a permanent co-ordinating body. This could take the usual form of a Committee consisting of:

from the Bank: 1) its representative at FAO;

- 2) Director of Agricultural Division;
- 3) Representative of "Development Services" or Economics Department.

from FAO:

- 1) the Director of the Co-operative Programme Division;
- 2) a member representing the Technical Department;
- 3) a member representing the Department of Economic and Social Affairs.

The Bank's representative at FAO could be Chairman, and the Director of the special division at FAO could be secretary.

FAO would continue to have a special section for the execution of the Programme. This section would, however, be small and its functions would be basically:

- 1) to serve as secretariate for the Co-ordinating Committee;
- 2) to act as recruiting office for staff for the various missions to be mounted under the Programme (see below);
- 3) to brief the members of missions before going in the field, and to aid in the reviewing of reports upon return to Headquarters.

To perform these functions the staff of the section should include: a Director, one professional member for each of the major fields of activity of the Programme, such as crop production, livestock production (including fisheries), forestry, water development, marketing and farm credit (or "rural institutions" in the FAO language), and office staff. The members of the

section should make it their specific duty to be familiar: (a) with the talent available for Programme work at Headquarters or in the field, (b) with the Bank's policies and procedures.

Most of the present professional staff members can be absorbed by the traditional divisions of FAO, and the Bank may want to add some to its staff.

If organised this way it would be clearer than at present that the Co-operative Programme would be executed by: the Agricultural Division of the Bank, the agriculturalists in the Bank's Permanent Missions in Africa, the professional staff at FAO Headquarters, its regional offices, and its nationally assigned staff.

Type of Missions

One can classify the activities in which FAO and Bank would co-operate under six headings:

- (1) Surveys of agricultural development possibilities or agricultural policies of countries. Such surveys could be part of general economic survey missions of the Bank, or they could be done as a separate exercise. This work would be done mainly by FAO staff, with a small participation of Bank staff. If it is done as a separate exercise, FAO would have first responsibility for the report.
- (2) Identification of projects, possibly to be submitted to the Bank for financing. Missions for this purpose could be mounted at the request of Governments or at the initiative of the Bank. The staff would be mainly from FAO, but with a small participation of Bank staff. The draft report should be submitted to Bank and FAO simultaneously!
- (3) Project preparation. This work should only be done at the (unstimulated) request of Governments, and one of the following two methods can be followed:
 - (a) intermittent assistance to the national agency responsible for the composition of an application to the Bank. This method can be followed in those cases where the agency is able to accumulate, over a period of time, the data necessary for the application, and requires aid in processing the data and writing the paper. The great advantage of this method is that it emphasises the fact that the national agency is responsible for the application (and later for the execution of the project). The method can best be applied by Bank and/or FAO staff stationed in or close to the country concerned, because it requires frequent visits to the country and familiarity with its conditions and organizations:
 - (b) sending a special (3 to 4 men) preparation mission.

Footnote: 1) In general final responsibility for the report would be with the agency which has appointed the Chief of Mission.

This mission should, in principle, be headed by a Bank man, but the technical and economic experts could be mainly FAO. If the Chief of Mission cannot be a Bank man, he should anyway be thoroughly familiar with the Bank's procedures and requirements. If briefing of the missions is required, this should be done by the Bank in Washington, or by the Bank's representative in Rome, or at the Permanent Missions of the Bank in Africa. Members of the staff of these Permanent Missions should, in principle, be leading members of project preparation missions to countries in their regions. Reports of these missions should, in draft, be submitted to the Government Agency concerned, as well as FAO and Bank simultaneously.

This method does work in those cases in which the Government Agency has been able to accumulate, in available reports or files, all necessary data, but requires assistance in writing the application. Its disadvantage is that the Government officers do not see the application as their own piece of work, and will not feel fully responsible for the execution of the project.

- (4) Project appraisal work. This should obviously be the responsibility of the Bank, but it could ask FAO to assist in mounting appraisal missions, preferably by assigning to the mission staff members who are already working in the country where the project is to be operating.
- (5) Assistance during execution. This would be a rather new activity to be distinguished from the traditional "end-use" or "supervision" work, in that it would involve rather long term technical and managerial assistance in the execution of the projects. This would mainly be done by FAO resident staff (either especially stationed in the project area, or already resident in the country but assigned to the project) and where appropriate ADS could be involved in this work. FAO staff members might be working on these assignments under so-called Opex arrangements. These officers would from time to time be visited by, and backed up by, Bank staff members from Headquarters or from resident missions. Their reports would be sent simultaneously to FAO and Bank.
 - (6) End-use supervision work. This would, as at present, be done by the Bank, either from Headquarters or from the Permanent Missions. (See in this connection lines 8-12 of para.18 of the Report of the Ad-hoc Committee on Bank Permanent Missions in Africa).

In recruiting staff for missions the special section of FAO should, in the first place, look for staff already in the country or in the region, so as to make optimum use of knowledge of local conditions. Heads of missions and senior economists or senior "composers" of project reports would, however, in most cases be recruited from Headquarters staff.

Guiding the work of project preparation in Africa should be, in principle, the duty of the Permanent Missions in Abidjan and Nairobi, under the direction of the Co-ordinating Committee. In several cases it would not be necessary to recruit, as mission members, staff from Headquarters, since frequently use can be made of FAO staff already in the region.

The work of assistance, mentioned under (5) would not only benefit the executing agencies of the borrowing countries, but would also allow the Bank to make more loans, since it would reduce the need to settle all details of the project before signing the loan documents, it would allow for quicker and smoother adjustment of the projects to changing conditions, and for speedier approval of "sub-projects".

D.R. Groenveld

December 16, 1966 DRG/rd.

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE CORPORATION

ma CVAns

INCOMING CABLE

DATE AND TIME

OF CABLE:

JANUARY 4. 1967

LOG NO.:

WU 8/5

TO:

EVANS INTBAFRAD

FROM:

ROME VIA UN NEW YORK

ROUTING

ACTION COPY:

PROJECTS-AGRICULTURE

INFORMATION COPY:

ON PROJECTS-342

DECODED BY:

TEXT:

AM PREPARED TO BE FLEXIBLE ON BRUMBY HOWEVER FIND YOUR SUGGESTION SOMEWHAT AWKWARD.

ONE PLANS FOR BRUMBY WERE THAT HE COME TO ROME END JANUARY
BEGINNING FEBRUARY AND THAT HIS DEFINITE REGIONWIDE PROGRAM BE
DISCUSSED INCLUDING POSSIBILITY HIS COMING TO ROME THEN HOPEFULLY
WITH DON STOOPS

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AND NO RISK BRUMBY CONTINUE, THIS BEING A PRECONDITION TO OUR AGREEMENT.

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FOUR WHAT ADMINISTRATIVE AND FINANCIAL ARRANGEMENTS CONTEMPLATED

ERGAS FOODAGRI ROME

ma Reitter _ M

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MON DECEMBRICA RECARDING CARLES, PLEASING AND THE COMPRICATIONS HAVE BEEN RELIGIOUS

CROSS REFERENCE SHEET

COMMUNICATION: Letter

DATED: December 30, 1966

TO: Mr. Ergas

FAO/IBRD Cooperative Program

FROM: Mr. Johnston

FILED UNDER: Admin. Staff - Travel Policy

SUMMARY: Re. changes in IBRD Travel Policy; in relation to the Cooperative

Program staff travel.

December 29, 1966

Mr. H. Felix Director FAO/Industry Cooperative Program Via delle Terme di Caracalla Rome, Italy

Dear Mr. Felix:

Many thanks for your letter of 19th December. I very much appreciate your kind invitation to attend the next meeting of your Program's General Committee in Rome on March 2nd and 3rd, which I gratefully accept. Should, however, it not be possible for me personally to attend, I hope it will be in order for one of my associates here to attend in my place.

I note that I am now on your mailing list. Would it be possible to have this retroactive so that I can be better informed of your activities before attending the March meeting?

With regard to your request for 100 copies in English, and 50 copies in French, of our revised General Policies booklet, I hope that this will be available in English by the end of January and I will mail them to you immediately. I doubt, however, that the French version will be available as soon as this, so would you prefer that I send an extra 50 copies in English?

With regard to the final paragraph of your letter asking to be informed about people in the field of agro-allied industries who would like assistance in finding suitable partners, I am sure there will be no problem on this score. However, I feel that it would be best to await the outcome of our meetings in March so we can decide how our two organizations can mutually cooperate.

Yours sincerely,

J. David Dodd Director Engineering Department

JDD:sfu

cc: Mr. Raj

aur. yan. 6/67

INTERNATIONAL DEVELOPMENT ASSOCIATION

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE CORPORATION

CITON AND DEVELOPMENT CORPORATION

INCOMING CABLE

DATE AND TIME

OF CABLE:

DECEMBER 28, 1966

LOG NO.:

WU 4/29

TO:

INTBAFRAD

FROM:

ROME VIA UN NEW YORK

ROUTING

ACTION COPY:

PROJECTS - AGRICULTURE

mr. EvAus

B/FA0

INFORMATION COPY:

PROJECTS - 342

DECODED BY:

TEXT:

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BANKA ROSEVERT TOPS

DEC 29 9 00 AM 1966

FOR INPORMATION REGARDING CARLES, PLEASE CALL THE OWNERN CATIONS UNIT DAY, 2021

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FORM No. 57

INTERNATIONAL DEVELOPMENT ASSOCIATION

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE CORPORATION

OFFICE MEMORANDUM

TO:

Mr. Martin M. Rosen

DATE: December 22, 1966

FROM:

J. David Dodd

SUBJECT:

FAO/ Industry Comperative Program

Mr. Raj has asked me to send you an outline of the FAO/Industry Cooperative Program, together with a list of its members. These are attached and we can discuss them at your convenience.

Att.

cc: Mr. Raj



MEMORANDUM

FAO/Industry Cooperative Program

Background and Purpose Structure Work Schedule

Background and Purpose

- 1. The present world food situation is the result of the unprecedented growth in population and the rising needs and expectations of two-thirds of the world's people. FAO has, during the last few years, changed from a primarily technical institution to become one of the world's major development organizations. Because of the high priority Member Governments are giving to overall agricultural and agro-industrial development, the Organization is concentrating more and more on operational work; out the Organization to be spent in 1966, about \$50 million will be devoted of some \$75 million to be spent in 1966, about \$50 million will be devoted of some \$75 million to be spent in the target is to increase food production in to development operations. The target is to increase food production in the developing countries during the last third of this century to 4% per annum, which would be in line with a rise in national income at 5% and a population growth rate of 21/2% per annum.
- 2. The cooperative effort between FAO and major international firms is aimed at the expansion of industries related to agricultural production and distribution in the developing countries, thus to assist and collaborate in the creation of new industries for which the General Committee of the FAO/Industry Cooperative Program has a special know-how, and to persuade the governments of the developing countries to remove the obstacles to the fulfilment of this objective. Acceleration of capital investment and active industrial participation of established industries in similar activities in the developing world are vital elements for increased productivity and employment opportunities.
- 3. FAO's cooperation with Industry is directed along two major lines:
 - (i) to mobilize the managerial ability, scientific experience, technical competence and capital resources of Industry, the International Bank and its affiliates, and the UN Development Programme; to initiate investment operations, such as country reviews, country missions and development projects; to implement reviews, pre-investment studies jointly with Industry and Governments;

ana

- (ii) to exchange technical and economic <u>information</u> on development activities, investment needs and prospects, planning for raw material supplies; to cooperate in research, training and demonstration programs; to improve the climate for cooperation with foreign private enterprise, inter alia by establishing better facilities for informing the public in developing countries.
- 4. A plan for liaison between FAO and Industry began to take concrete form during the meeting of the Fourth Commission of the World Food Congress, held in Washington D.C. in 1963. It was there that participants called upon Industry to work with FAO within the framework of the Freedom from Hunger Campaign (FFHC). The most noteworthy outcome of the cooperation between FAO under the FFHC, Governments and Industry so far has been the Fertilizer Demonstration Program. Also in other fields such as agricultural engineering, plant protection, animal health, forest industries, fish processing and nutrition, arrangements have already been established with some firms and have produced encouraging results.
- 5. In his Monthly Letter No. 90 to Ministers of Agriculture and Development (August 1965), the Director-General of FAO gave the following picture which met with warm response from Member Countries:

"In this global effort, a massive expansion of industries related to agricultural production and food distribution deserves a very high priority, especially since the possibilities in these fields are far from having been fully exploited. Local processing, easy and cheap transportation, and better storage, are indispensable means to reduce waste which takes such a heavy toll of food output in the developing countries. Fertilizer, seed, vaccines and pesticides are needed to step up agricultural productivity - while balance of trade considerations make it imperative that more and more of these steeply rising agricultural inputs be produced by the. FAO's particular concern and responsibility developing nations themselves. for the industries processing raw materials from farms, forests and the sea is determined moreover by the fact that they provide an important means for import savings and a potentially substantial source of export earnings. needs to be realized that the hopes attached by newly independent nations to this type of industrialization have so far not been fulfilled. obstacles hitherto encountered will continue as long as raw material production and industrial processing are not jointly planned and carried out in continuous and organic relation with each other.

"Most processing industries are best located in, or closely adjacent to, rural areas and the same is true for the manufacture of farm machinery and other agricultural inputs. These industries are capable of providing vitally needed employment and incomes to rural people and act as a brake on the exodus to urban slums.

"For all these reasons FAO has always given considerable attention to the development of certain industries, i.e., both those devoted to the processing of farm, forest and marine products for which FAO carries direct responsibility, and those industries which help to raise productivity, and improve distribution. We also have close ties with many industrial enterprises which specialize in establishing new processing industries in the developing regions.

"These encouraging examples have shown that co-operation between PAO and private industry is both possible and mutually beneficial. But they also make it clear that if this co-operation were intensified and applied to a much broader range of industries, this could result in significant stepping up of agricultural development and rural incomes in the broadest sense of the term; it may even constitute the decisive breakthrough for all our efforts.".

Structure

6. Following the approval of the FAO Member Governments and NGOs during the Thirteenth Session of the FAO Conference (November/December 1965) and in accordance with the conclusions resulting from systematic consultations with leading industrialists from North America and Europe during 1965 and the beginning of 1966, the Director-General of FAO established the FAO/Industry Cooperative Program in order to facilitate close working relations between FAO, Industry and Governments (March 1966).

It is this Program's responsibility to maintain day-to-day contacts on the one hand with the various interested sectors of the Organization by means of an internal Working Group on FAO/Industry Relations, and on the other with Industry, which has established the General Committee of the PAO/Industry Cooperative Program. The General Committee, either through its Chairman or on the recommendation of its Executive Committee, advises the Director-General on the activities of the Program. Its work is based at FAO Headquarters in Rome, with direct contact with Member Industries of the Program.

- 7. The membership of the General Committee is open to a senior executive of such industrial firms as are prepared:
 - (i) to participate actively in the development of FAO related industries in developing countries; these industries include: processing industries requiring raw materials derived from agriculture, including animal husbandry, forestry and fisheries; and industries supplying essential requisites for the development of agriculture, such as seeds, chemicals, fertilizers, equipment, machinery and packaging materials.
 - (ii) to provide the funds necessary to maintain the action of the FAO/Industry Cooperative Program by subscribing annually in equal shares as determined by the General Committee to FFHC Sub-Trust Fund No. 177.

Applications for membership of the General Committee are communicated to the Director of the Program, who submits them to the Executive Committee. The Director-General of FAO, on the advice of the Executive Committee, invites the senior executives of industrial firms who qualify to join the General Committee of the Program. The membership list as of 1 July 1966 is attached.

Work Schedule

- 8. The functions of the secretariat of the FAO/Industry Cooperative Program have been formulated as follows:
 - (i) to be the main but by no means the exclusive contact between FAO and Industry, and to be available for consultation with industrialists interested in investment;
 - (ii) to constitute a point of reference for FAO staff with regard to the development and implementation of investment projects by Industry;
 - (iii) to keep itself fully informed of FAO activities likely to be of interest to Industry;
 - (iv) to collect and bring to the attention of FAO the views of Industry on matters which might facilitate and expedite the implementation of investment projects;
 - (v) to seek to interest in investment projects at the appropriate stage, which may well be at the moment of conception but in any case should be earlier rather than later, industrialists who might be capable of implementing or taking the lead in implementing such projects;
 - (vi) to inform the General Committee or Executive Committee of these activities, to formulate for the Committees' consideration proposals for the Program for presentation to the Director-General, and to implement the policy put forward by the Committee and approved by the Director-General.
- 9. It will be useful to make a distinction between the two areas of cooperation: investment operations and information.

9.1 Investment operations

About 40% of the pre-investment projects which Governments request within the UN Development Programme (UNDP) are being carried out by FAO. The FAO/Industry Cooperative Program is advising General Committee members of the guidelines of the UNDP for examining and evaluating Government requests, and of ways and means of close cooperation between UNDP/FAO and

Industry. As a result of the cooperative agreements of FAO with the International Bank for Reconstruction and Development (IBRD), with regional development banks (such as IDB), and with Industry, efforts are being increasingly made to identify and prepare projects which offer possibilities for capital investment, either during their execution or as a follow-up immediately after their termination. The Director-General of FAO has instructed the Project Supervisors at FAO Headquarters and the Project Managers in the field to keep the FAO/Industry Cooperative Program informed of their discussions with Government authorities, local representatives and other staff of banks and industries, so that follow-up action to their pre-investment projects can be appropriately undertaken. Personal consultation between General Committee members and the Departments, Divisions and Project Supervisors at FAO Headquarters, and with FAO Project Managers in the field constitutes an important element in any follow-up plans.

The Program endeavours to keep up-to-date information on the requests of Member Governments for pre-investment projects to be financed by the UNDP and carried out by FAO, some of which could be pursued in cooperation with Industry; on reasons why FAO pre-investment projects have failed to lead to actual investment for want of somebody to act; and on investment projects which members of the General Committee are planning but are not able to implement.

The Program is to concentrate on country reviews and missions which provide scope for specific investment projects and for aiming at the general improvement of the climate for investment. The distinctly new approach compared with earlier attempts is the concerted effort of PAO, Member Governments and Industry, to arrive at tangible results in accelerating investment and thereby the industrialization of developing countries. The FAO/Industry Cooperative Program does not only uncover existing investment possibilities, but also helps and acts to create such possibilities.

9.2 Information

The General Committee members are continually provided with information chosen from FAO's regular publications, such as the News Roundup; the Documents List; and the Quarterly Schedule of Proposed FAO Meetings, Training Centers, and Seminars. Technical papers are being presented to interested branches of Industry.

FAO furnishes Industry with data on agricultural production, processing and trade related to countries, regions and the world as a whole. The Indicative World Plan has been launched to formulate realistic targets for world agricultural development. It should provide policy guidance to Governments and also to industries with international programs. The Plan places agricultural development within the framework of overall economic development; it takes account of existing national plans; it analyzes

production potentiality; it measures quantity of physical inputs; and it examines export opportunities in the light of investment and the demand for major commodities.

The flow of technical and economic information will enlarge as the Program develops, e.g., in the form of a newsletter.

The cooperation between FAO and the public relations departments of Industry, with particular reference to companies who are interested in featuring FAO material, is being developed.

FAO has a many-sided information program, including a Magazine. This information program services the press, television, radio networks and cinemas in many countries. These media can help to make known the contribution rendered by Industry to economic development, and thus exercise a favourable influence on the climate for private investment.

Rome, 1 July 1966



FAO/Industry Cooperative Program Programme de coopération FAO/Industrie

Membership List of General Committee 1 July 1966

Liste des Membres de la Commission générale 1 juillet 1966

Chairman:

*Schroeder, Mr. E.F.

Président:

Executive Vice President

Corn Products Company

717 Fifth Avenue

New York, N.Y. 10022, USA

Co-Chairman: co-Président:

*Baxter, Mr. A.C.C.

World Food Co-ordinator

Unilever Ltd. Unilever House London, E.C.4., UK

Members Membres

*Aickin, Dr. R.G.
Director
Shell International Petroleum Ltd.
Shell Centre
London, S.E.1., UK

Allen, Mr. J.F.
Executive Vice-President
- International
H.J. Heinz Company
P.O. Box 57
Pittsburgh, Pennsylvania 15230, USA

*Bignami, Mr. E., Managing Director/ Corthesy, Mr. J.C., Managing Director Nestlé Alimentana Co. (S.A.) Vevey, Suisse

Bittenbender, Mr. W.P. Vice President International Milling Company Inc. 1200 Investors Building Minneapolis, Minnesota 55402, USA Bonow, Dr. M., Vice President/ Odevall, Mr. B., Director Kooperativa Förbundet Stockholm 15, Sweden

Cornelsen, Mr. P.F.
President
Ralston Purina International
835 South Eighth
St. Louis, Missouri 63199, USA/
Stevens, Mr. N.K.
Vice President
Ralston Purina International
391 avenue Louise
Brussels, Belgium

*Delafield, Mr. J.P.
Vice President, Director
International Development
General Foods Corporation
250 North Street
White Plains
New York, USA

^{*} Member of the Executive Committee Membre du Comité exécutif

Field, Mr. J.A., Vice President
Union Carbide Olefins Company/
Marshall, Dr. E.R., General Manager
Agricultural Chemical Sales Dept.
Union Carbide International Company
270 Park Avenue
New York, N.Y. 10017, USA

Halliday, Dr. I.G.
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Hind Bros. & Co. Ltd.
Dashwood House
69 Old Broad Street
London, E.C.2., UK

*Haynes, Mr. E.
President
Business International
757 Third Avenue
New York, N.Y. 10017, USA/
Conlon, Mr. R.P.
Managing Director
Business International S.A.
54 bis Route des Acacias
1211 Geneva 24, Suisse

Hugill, Mr. J.A.C. Managing Director Tate & Lyle Bucklersbury House London, E.C.4., UK

*Landegger, Mr. K.F.
President
Parsons & Whittemore, Inc.
200 Park Avenue
New York, N.Y. 10017, USA

Locatelli, Comm. E. Presidente Società Locatelli Piazza Velasca 5 Milano, Italie

Lynch, Mr. L.E. Vice President National Dairy Products Corporation 260 Madison Avenue New York, N.Y. 10016, USA May, Mr. P. Chairman, Board of Directors Knorr Nährmittel A.G. Postfach 427 Stockerstrasse 33 8039 Zürich 2/39, Suisse

*Mayolle, M. E.
Vice Président
c/o Conseil national du Patronat
français
31 avenue Pierre 1er de Serbie
Paris 16ème, France

Pagmar, Mr. S. Managing Director Semper AB Stockholm 23, Sweden

Quintieri, l'On. Q. c/o Confederazione Generale dell'Industria Italiana Piazza Venezia 11 Roma, Italie

Rausing, Mr. H. President A.B. Tetra Pak Lund, Sweden

Rumer, Mr. R.R. Vice-President and General Manager Agricultural Division Monsanto Company 800 N. Lindbergh Boulevard St. Louis, Missouri 63166, USA

Schaafhausen, Dr. J. Member, Board of Directors Farbwerke Hoechst A.G. Frankfurt (Main)-Hoechst, Germany

^{*}McGarry, Mr. J.M.
Vice President
International Minerals and
Chemical Corporation
Old Orchard Road
Skokie, Illinois, USA

^{*} Member of the Executive Committee Membre du Comité exécutif

Stable, Mr. H.
Managing Director
Alfa-Laval
Tumba, Stockholm, Sweden

Thornbrough, Mr. A.A., President/ Kettle, Mr. H.G., Vice President, Public Relations Massey-Ferguson Ltd. 200 University Avenue Toronto 1, Canada

*Umbricht, Dr. V.H., Managing Director/
Druey, Dr. J., Director
Ciba A.G.
Klybeckstrasse 141
4000 Basel, Suisse

Vilgrain, M. J.
Président Directeur Général des
Grands Moulins de Paris
15 rue Croix des Petits Champs
Paris 2ème, France

Walter, Mr. H.G., jr.
President
International Flavors & Fragrances Inc.
521 West 57th Street
New York, N.Y. 10019, USA/
Trip, Mr. F.H.P.
President (Europe)
International Flavors & Fragrances
(Nederland) N.V.
Liebergerweg 72-98
Hilversum, Holland

^{*} Member of the Executive Committee Membre du Comité exécutif

Additional Membership after 1 July 1966 Membre additionnel depuis 1 juillet 1966

Hampson, Mr. R.J.
Vice President
Ford Motor Company
General Manager
Ford Tractor Division/
Thompson, Mr. F.
Public Relations Manager
Ford Tractor Division
Ford Motor Company
2500 East Maple Road
Birmingham, Michigan 48012, USA

Additional Membership after 1 October 1966 Membre additionnel depuis 1 octobre 1966

> Vayo, Mr. R.L. Group Vice President International Division St. Regis Paper Company 150 East 42nd Street New York, N.Y. 10017, USA

Additional Membership after 1 December 1966 Membre additionnel depuis 1 décembre 1966

Curtis, Mr. E.F.
President/
French, Mr. G.T.
Senior Vice President
Deere & Company
Moline
Illinois 61265, USA

Cellarius, Mr. P.
Managing Director/
van der Made, Mr. C.
Managing Director
Verenigde H.V.A.-Maatschappijen N.V.
Amsterdam-C, Netherlands

Form No. 27 (7-61) INTERNATIONAL DEVELOPMENT ASSOCIATION

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE
CORPORATION

OUTGOING WIRE

TO:

LIABENY

DATE:

DECEMBER 22, 1966

MADRID

CLASS OF SERVICE:

LT

COUNTRY:

SPAIN

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TEXT:

Cable No.:

3

FOR TAKAHASHI

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HOLIDAY

LJC EVANS

NOT TO BE TRANSMITTED

MESSAGE AUTHORIZED BY:

NAME

L.J.C. Evans

DEPT.

Projects - Asst. Director, i/c Agriculture

SIGNATURE_

(SIGNATURE OF INDIVIDUAL AUTHORIZED TO APPROVE)

MVeraart/cq

ORIGINAL (File Copy)

(IMPORTANT: See Secretaries Guide for preparing form)

CLEARANCES AND COPY DISTRIBUTION:

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Checked for Dispatch: _

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OUTGOING WIRE

NOT TO BE TRANSMITTED

NAME 1. J. G. NYME

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er. Martin M. Hosen

December 22, 1966

J. David Dodd

FAO/Industry Cooperative Program

Mr. Raj has asked me to send you an outline of the FAO/Industry Cooperative Program, together with a list of its members. These are attached and we can discuss them at your convenience.

Att.

ec: Mr. Raj

FORM No. 26 (6-65)

INTERNATIONAL DEVELOPMENT ASSOCIATION

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

ma. Evals

INTERNATIONAL FINANCE CORPORATION

INCOMING CABLE

DATE AND TIME

OF CABLE:

DECEMBER 20, 1966

1604

LOG NO.:

WU TELEX/20

TO:

INTBAFRAD

FROM:

ROME

ACTION COPY:

PROJECTS-AGRICULTURE

INFORMATION COPY:

PROJECTS-342

ROUTING

DECODED BY:

TEXT:

3 EVANS

AAA STONEHAM GOING LONDON TODAY ARRIVING WASHINGTON DECEMBER 31

PA 107

BBB PROTOPAPAS LEAVING ROME DECEMBER 21 ARRIVING NEW YORK DE-

CEMBER 23 WASHINGTON 27

CCC SELF PROCEEDING MADRID 20TH PLEASE CABLE LIABENY MADRID

IF OK, BRUSSELS OVERNIGHT 26TH CABLE CARE PUTTEMANS RETURNING WASHINGTON

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DDD PLEASE HAVE MYINT ASK TIMKINS SCHAAD OR SADOVES TO CHECK ON

JOE REGARDS TOO AM O.K.

FEEE PLEASE CONVEY OUR SYMPATHIES TO MRS. THREIKELD

FFF AGREE FIDA CABLE RE CONTRACT EXTENSION AND MISSION TIMING

TAKAHASHI

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ORGANISATION DES NATIONS UNIES POUR L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

Via delle Terme di Caracalla ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref. SP-22/2/3

19 December 1966

Dear Mr. Dodd,

I have now returned to Rome and would like to thank you for the meeting Mr. I.H. Ergas and I had with Mr. J.S. Raj and you at IFC Headquarters on 2 December.

First of all, I want to express my gratitude for your cooperative spirit and the interest you showed in the FAO/Industry Cooperative Program. I cordially invite you to attend the next meeting of our Program's General Committee which will take place at FAO Headquarters in Rome on 2 and 3 March 1967. I sincerely hope that you will be able to participate.

We have put your name on our mailing list and you will therefore be receiving, from now on, all the information which we distribute to our members.

Please provide us with 100 copies in English and 50 copies in French of your new booklet on General Policies of IFC, as soon as this has been released, which you expected to be around the middle of January. We would like to send these booklets to our members in good time before the March meeting.

Furthermore, we would appreciate it if, in future, you would inform us of business people in developing areas who contact you for projects in the field of agro-allied industries and who are looking for partners from industrialized countries. We would like to assist in finding suitable partners. In general, please do not hesitate to contact us on any matters where you think our Program could be of help.

With best regards,

ENG DEPT

Yours sincerely,

H. Felix

FAO/Industry Cooperative Program

Mr. J.D. Dodd

Director, Engineering Department International Finance Corporation 1818 H Street, N.W. Washington D.C., 20433

cc: Mr. J.S. Raj

Der Dec. 29,1967

ORGANISATION DES NATIONS UNIES POUR L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

Via delle Terme di Caracalla ROME

Cables: FOODAGRI ROME

Telex: 81181 FOODAGRI

19 December 1966

Telephone: 5797

Ref. SP-22/2/3

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With best regards,

Yours sincerely,

H. Felix

Director

FAO/Industry Cooperative Program

Mr. J.D. Dodd

Director, Engineering Department International Finance Corporation

1818 H Street, N.W.

Washington D.C., 20433

cc: Mr. J.S. Raj

FORM No. 26 (6.65)

INTERNATIONAL DEVELOPMENT INTERNATIONAL BANK FOR INTERNATIONAL FINANCE ASSOCIATION RECONSTRUCTION AND DEVELOPMENT CORPORATION

INCOMING CABLE

DATE AND TIME

OF CABLE:

DECEMBER 9, 1966

539 PM

LOG NO.:

ITT 23/9

EVANS

INTBAFRAD

FROM:

TO:

MONTEVIDEO

ROUTING

ACTION COPY:

PROJECTS - AGRICULTURE

INFORMATION COPY: PROJECTS - 342

DECODED BY:

TEXT:

WE WILL BE IN BANK AFTERNOON MONDAY HOPE SEE YOU AND HOPE

ALSO DISCUSS INTERESTING DEVELOPMENTS LATIN AMERICA AS WELL

AS WEST AFRICA PROGRAM REGARDS

ERGAS

ALGO DISCUSS INTERCRETING DEVELOPMENTS LATIN AMERICA MS 'NGL.

December 7, 1966

Mr. G. de Lusignan
Program Coordination Officer
FAO/IBRD Cooperative Program
Food and Agriculture Organization
of the United Nations
Via Delle Terme di Caracalla
Rome, Italy

Dear Guy:

This is to acknowledge receipt of the following Back to Office Reports:

- Spartaco Anania's on Ethiopia Agricultural Credit, dated 2h/11/66
- 2) Robin Bishop's on Malawi Cotton Development Project, dated 28/11/66
- 3) " " " Lilongwe Project dated 28/11/66
- 4) Guy de Brichambaut's on Algeria dated 30/11/66

With kind regards,

Marius Veraart Agriculture Division

MVereart/mn ()

CC. Mr. Retu Riil

Form No. 27
(7-61)
INTERNATIONAL DEVELOPMENT
ASSOCIATION

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE
CORPORATION

OUTGOING WIRE

TO:

LOPEZ-HERRARTE

INTBAFRAD

PARIS

DATE:

DECEMBER 7, 1966

CLASS OF

SERVICE:

TELEX

1++

COUNTRY:

FRANCE

TEXT:

Cable No.:

881

REUR 855 LETTER REPLYING YOURCAB MAILED TODAY

DEMUTH

NOT TO BE TRANSMITTED

MESSAGE AUTHORIZED AY

NAME

Richard

Demuth

DEPT.

Development Services

SIGNATURE _

(SIGNATURE OF INDIVIDUAL AUTHORIZED TO APPROVE)

RHD:tf

ORIGINAL (File Copy)

(IMPORTANT: See Secretaries Guide for preparing form)

CLEARANCES AND COPY DISTRIBUTION:

For Use by Archives Division

Checked for Dispatch: _

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INTERNATIONAL DEVELOPMENT ASSOCIATION

RECONSTRUCTION AND DEVELOPMENT CORPORATION

INCOMING CABLE

DATE AND TIME

OF CABLE:

DECEMBER 7, 1966

1630

ROUTING

LOG NO.:

TELEX/7

ACTION COPY:

MR. DEMUTH

TO:

INTBAFRAD

INFORMATION

COPY: DECODED BY:

FROM:

PARIS

TEXT:

855 FOR DEMUTH

6-30 66 WOULD APPRECIATE REPLY TO MYCAB REGARDING WORK RELATIONS

UNESCO/FAO

LOPEZ-HERRARTE

acr. 12-7-66

INCOMENG CARLE

ROUTING

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CABLES

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December 6, 1966

Mr. J.P. Bhattacharjee Officer-in-Charge FAO/IBRD Cooperative Program Food and Agriculture Organization Rome, Italy

Dear Mr. Bhattacharjee:

This is in response to your inquiry of November 29 regarding projects for Nicaragua, Salvador and Quatemala.

May I say at the beginning that under the Bank/Unesco Cooperative Program we do not receive from Unesco Project Preparation Mission Reports similar to those I understand FAO prepares under the Bank/FAO Cooperative Program. The Preparation Mission simply lends assistance to the government in the preparation of its application to the Bank.

The Micaragus Appraisal Mission is now in the field, as indicated in our Progress of Operations report of Movember 30. Mr. Ramirez of this Division is the agriculture education specialist. We will keep you informed of the progress of the appraisal as information becomes available.

Similarly, an Appraisal Mission is now in El Salvador. The agriculture education specialist in this case is Mr. Apodace, whom you kindly made available. We have as yet no information regarding the progress of the appraisal.

We understand that Guatemala has submitted a request to Unesco for a Project Proparation Mission. It is quite likely that before any such mission is definitely scheduled, the Bank will make a reconnaissance visit to discuss with the government and firm down the specific items of a project.

Sincerely yours,

Duncan S. Ballantine

Assistant Director - Projects Department, in charge of Education

DSBallantine:js cc: Messrs. Mirza/Steuber, Evans

December 6, 1966

Dr. Enrique Lopez-Herrarte European Office International Bank for Reconstruction and Development 4, Avenue d'Iena Paris 16°, France

Dear Enrique:

I am writing in response to your telex number 828 of November 30, concerning the letter from Mr. Sen to Mr. Maheu dated November 21. Shortly after your cable arrived, Mr. Ergas came to Washington for a few days so we have also discussed the subject matter of your cable with him.

Our position on the matters raised may be summarized as follows:

A. Status Reports

- 1. We understand that Unesco prepares biweekly progress reports and, with our knowledge, has distributed these to FAO. We hope this procedure will be continued.
- 2. FAO does not prepare either weekly or biweekly progress reports but is ready to send to Unesco a monthly statement showing missions under the Cooperative Program which have been firmly scheduled. We are informing FAO that we would like to have them provide this statement regularly to Unesco.

B. Mission Reports

- 3. We have understood that Unesco was distributing its Cooperative Program mission reports to FAO. This was not done at our request but we have no objection to it.
- 4. Mr. Ergas tells us that he would be prepared to send to Unesco copies of Cooperative Program mission reports which are related to matters having educational implications. Mr. Ergas would not be in favor, and neither would we, of FAO sending reports to Unesco on matters which do not concern education as, for example, reports on irrigation projects.

Dr. Enrique Lopez-Herrarte European Office International Bank for Reconstruction and Development h, Avenue d'Iena Paris 16°, France

Bear Enrique:

I am writing in response to your telex number 828 of Movember 30, concerning the letter from Mr. Sen to Mr. Haheu dated Movember 21. Shortly after your cable arrived, Mr. Ergas came to Washington for a few days so we have also discussed the subject matter of your cable with him.

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C. Tripartite Meeting

5. We are not convinced here of the need for a tripartite meeting between Unesco, FAO and the IBRD, and we doubt that the time and expense involved in having such a meeting would be justified. On the other hand, there may be some occasion on which the quarterly review meetings between the Bank and Unesco, on the one hand, and the Bank and FAO, on the other, happen to coincide in Washington. In that event, as an experimental matter, we would be quite prepared to arrange for a tripartite review to see how much there really is to discuss and how much of value comes out of the review. But basically, our feeling is that we already have a heavy overhead of necessary meetings in connection with the two Cooperative Programs and would not want to add another meeting unless we were convinced that there was a clear need for it.

Sincerely yours,

Richard H. Demuth

Development Services Department

RHD: tf

Cleared with and cc: Mr. Aldewereld

cc: Mr. Ballantine Mr. Evans INTERNATIONAL DEVELOPMENT ASSOCIATION

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE CORPORATION

OUTGOING WIRE

TO:

-B. CHADENET

INTBAFRAD

DATE:

DECEMBER 2, 1966

ABIDJAN

CLASS OF

SERVICE: LT

COUNTRY:

IVORY COAST

RCH

TEXT:

Cable No .:

ALTHOUGH ERGAS WILL NOT BE IN ROME DECEMBER 12 HE IS MAKING

ARRANGEMENTS WITH PETER REID FOR YOUR VISIT TO FAO THAT DAY STOP

REGARDS

ALDEWERELD

NOT TO BE TRANSMITTED

MESSAGE AUTHORIZED BY:

CLEARANCES AND COPY DISTRIBUTION:

NAME

S. Aldewereld

DEPT.

SIGNATURE.

SAldewereld: jfe (Signature of Individual Authorized to Approve)

For Use by Archives Division

ORIGINAL (File Copy) (IMPORTANT: See Secretaries Guide for preparing form)

Checked for Dispatch:

ALTHOUGH ANGAS WILL NOT BE IN HOME DECEMBER 12 HE IS MAKING

CLEARANCES AND COPY DISTRIBUTION

INTERNATIONAL FINANCE CORPORATION

OFFICE MEMORANDUM

TO: Mr. S. Aldewereld

DATE: December 2, 1966

FROM:

L.J.C. Erans

SUBJECT:

Mr. Lopez-Herrarte's Cable re FAO/UNESCO Procedure

Further to my memo of November 30 I have now discussed with Mr. Ergas.

FAO do not prepare weekly progress reports but would be willing to send to Unesco a monthly statement showing missions under the cooperative program which have been firmly scheduled. I can see no objection to this.

As to an exchange of mission reports between Unesco and FAO, Mr. Ergas is prepared to send to Unesco copies prepared by his people on educational missions. I can see no objection to this and I think that Mr. Ballantine is in agreement. Mr. Ergas would not be in favor, and neither would I, of sending reports by his people on matters which do not concern education. I cannot see, for instance, that Unesco needs to be concerned with reports on irrigation projects.

As to the proposal for tripartite meetings, Mr. Ergas says that this was his idea but he would not like to have more than two or at most three of these meetings a year. For my part, I would see no objection to having such meetings provided they were as often in Washington as in Rome or Paris. I think they would be rather more Mr. Ballantine's concern than mine.

LJCEvans:vr

December 1, 1966

Mr. Gerald Alter

Mervyn L. Weiner W

FAO - For your Meeting with Mr. Ergas

Here is a set of the notes from the divisions on our experience with FAO missions. You will note that a number of comments recur, others do not. These comments, which are listed below, could serve as an agenda for the discussion with Ergas.

The memos as a group convey a general impression of a system that can stand improvement but which has been working, and has worked fairly well in particular cases. As I read them, the most serious recurring criticism relates to delays in recruitment and the uneven quality of the people finally produced. It would be inappropriate to criticize FAO unduly in an area that is so difficult and in which our own experience with consultants has not been uniformly outstanding. Nevertheless, the problem should be identified frankly in order that speed of recruiting and Bank-FAO communication on qualifications of candidates be improved, as they apparently need to be. The other general comment - about differences in approach that give rise to disagreements about scope of work and staffing patterns - is of a different nature and not susceptible to correction by improved procedures, but it should be discussed. This latter problem arises more in sector appraisals than in project preparation work.

Mission preparation

Quality of people: Experience has been very mixed here. The problem of recruitment has been aggravated by the slowness of FAO's recruiting and our inability, in cases, to get from FAO early enough adequate information about the qualifications of the people they are proposing so that mission staffing can proceed with deliberation. This problem has had particularly serious consequences where the FAO team leader has turned out not to be the right man for the job.

Scope of work: FAO frequently insists on broader terms of reference than we have felt appropriate in particular cases. They have on occasion also wanted to have larger missions with more specialized people than we had thought appropriate, even for project preparation work. Since the scope of project preparation missions should reflect a prior judgment as to the competence of local institutions to formulate and follow up on new projects, we should make such judgments as early as possible.

Mr. Gerald Alter

December 1, 1966

Mission execution

FAO control: FAO staff have on occasion felt it necessary to report to and be guided by Rome during their work as members of Bank economic missions, complicating the mission leader's task.

Consultation with local officials: There has at times been inadequate consultation with local officials by FAO project preparation missions with the unfortunate result that these officials have not felt identified with the project in question, and did not fully support them afterwards.

Report preparation: FAO staff working out of Rome are generally not available for a long enough period during the report preparation process, and frequently for not long enough during premission briefings also.

Coordination within FAO: There was one case, Trinidad, in which the recommendation of the project identification mission was not supported by FAO's own technical people, with much ensuing complication.

OFFICE MEMORANDUM

TO: Mr. S. Aldewereld

DATE: November 30, 1966

FROM:

D. S. Ballantine

SUBJECT:

Mr. Lopez-Herrarte's Cable re FAO/UNESCO Differences of Procedure

I have discussed this cable as requested with Mr. Evans.

Unesco prepares bi-weekly progress reports on cooperative program operations comparable to those prepared in this Department, and with our knowledge has distributed them to FAO. I have no knowledge of any views that may have been expressed by the Bank regarding distribution of FAO reports to Unesco.

We have understood that Unesco was distributing its cooperative program mission reports to FAO and have no objection. I have no knowledge of any views that may have been expressed by the Bank regarding the distribution to Unesco of FAO mission reports.

Regarding Mr. Ergas' suggestion of a tripartite meeting, I passed this to Mr. Diez-Hochleitner in Paris during the review meeting in October. Mr. Diez indicated tentatively that Unesco would have no objection but that he would check with the Director-General. My preference would be to hold such a meeting in Washington.

DSBallantine: is

OFFICE MEMORANDUM

TO: Mr. S. Aldewereld

DATE:

November 30, 1966

FROM:

L.J.C. Eyang

SUBJECT:

FORM No. 57

Exchange of Reports between FAO and UNESCO

Mr. Ballantine has shown me Mr. Lopez Herrarte's cable dated November 30 to Mr. Demuth about exchange of reports between FAO and UNESCO.

I have no recollection of FAO asking whether we would agree to their sending Status Reports to UNESCO. I am checking the correspondence and will further discuss this with Mr. Ergas when he visits the Bank tomorrow. So far as I know, FAO Cooperative Program unit does not prepare "Status Reports"; if they do, they do not send copies to us. Again, I will ask Mr. Ergas about this.

As to FAO sending UNESCO copies of FAO mission reports, I presume that it is only mission reports on Agricultural Education that would be of concern to UNESCO. I would not see much point in FAO reports on non-Educational mission work being sent to UNESCO.

As to the suggestion of possible tripartite meetings, I assume that this is more Mr. Ballantine's concern than mine.

LJCEvans/cq

cc: Mr. Ballantine

FORM No. 75 (2-60) INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

Date

INTERNATIONAL FINANCE

INTERNATIONAL DEVELOPMENT ASSOCIATION

NAME		ROOM NO.
Mr. Aldewereld		340
To Handle	Note an	d File
To Handle Appropriate Disposition		d File
		d Return
Appropriate Disposition	Note an	d Return
Appropriate Disposition Approval	Note an Prepare Per Our	d Return Reply
Appropriate Disposition Approval Comment	Note an Prepare Per Our	d Return Reply Conversation

Per our phone conversation. I don't know what the background of the attached cable is, but it seems clearly more a matter for your Department than for mine. If there are any policy questions involved on which you think I could be helpful, I would be glad to talk them over with you or with anybody you designate.

From

Richard H. Demuth

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE CORPORATION

INCOMING CABLE

DATE AND TIME

OF CABLE:

NOVEMBER 30, 1966

1537

LOG NO.:

TELEX/30

TO:

INTBAFRAD

FROM:

PARIS

ROUTING

ACTION COPY:

MR. DEMUTH

INFORMATION COPY:

DECODED BY:

TEXT:

828 FOR DEMUTH

MAHEU RECEIVED FROM SEN LETTER DATED 21 NOVEMBER IN REPLY TO HIS DATED OCTOBER 10 CONCERNING RESPECTIVE PROGRAMME OF COOPERATION WITH BANK. WOULD LIKE TO DRAW YOUR ATTENTION FOLLOWING POINTS IN SENS LETTER PRTMO "IN ORDER TO COMPLY WITH YOUR WISHES AND STRENGTHEN OUR COOPERATION WE ASKED THE BANK WHETHER THEY WOULD AGREE TO OUR SENDING YOU STATUS REPORTS OF THE SAME TYPE AS THOSE YOU SENT TO US. HAS BEEN THAT IN VIEW OF THE COMPLEXITY OF MANY OF OUR OPERATIONS WE SHOULD ONLY SEND TO YOU ADVICE ON MISSIONS WHICH WERE FIRMLY PLANNED. WE SHALL DO SO IN THE FUTURE. WE FURTHER ASKED THE BANK THEIR ADVICE ON COMMUNICATIONS TO YOU OUR MISSION REPORTS. WE HAVE BEEN REMINDED THAT THESE REPORTS ARE CONFIDENTIAL AND THAT THE BANK WOULD NOT APPROVE THESE BEING CIRCULATED OUTSIDE THE PROGRAMME STAFF OR THE PEOPLE DIRECTLY CON-CERNED IN THE BANK. THE REASON OF COURSE IS CLEAR. MANY OF THESE REPORTS ARE IN THE NATURE OF REPORTS TO THE BANK AND WHEN THEY ARE SENT TO THE GOVERNMENT THEY ARE ALSO SENT UNDER RESTRICTED COVER AND FOR VERY LIMITED USE." AS YOU KNOW UNESCO PROVIDES TO FAO SIMILAR MISSION REPORTS WITH BANKS UNESCO WISHES TO KNOW BANKS POSITION ON RECIPROCITY EXCHANGE OF MISSION REPORTS BECAUSE IF SENS INFORMATION CONTAINED IN HIS LETTER IS

Form Mg. 26

THEOMING CABLE

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WORKS STORY

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DATE AND TIME OF CARLE:

LOC NO.

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:MATE

-TOCALE

INCOMING CABLE

DATE AND TIME

OF CABLE:

NOVEMBER 30, 1966 1537

LOG NO.:

TELEX/30

TO:

INTBAFRAD

FROM:

PARIS

ROUTING

ACTION COPY:

MR. DEMUTH

INFORMATION COPY:

DECODED BY:

TEXT:

PAGE TWO

CONFIRMED MAHEU DETERMINED DISCONTINUE MAKING UNESCO MISSION REPORTS AVAILABLE TO FAO.

SECUNDO "MR. ERGAS DURING HOIS LAST VISIT TO THE BANK RAISED THE
POSSIBILITY OF TRIPARTITE FAO/BANK/UNESCO MEETINGS" MAHEU AGREES TO
THESE MEETINGS ON CONDITION THAT HE BE REQUESTED BY THE BANK. PLEASE
SEND ME SOONEST BANKS POSITION

LOPEZ HERRARTE

THE PERSONAL OF THE PROPERTY O

ORGANISATION DES NATIONS UNIES POUR L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

Via delle Terme di Caracalla ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref.

2 9 NOV. 1966

ce area

Dear Duncan.

Re: Nicaragua, Salvador amd Guatemala

I would be grateful if you could keep us up-to-date with the recent progress of operation in the above mentioned countries. As yet we have not received the Preparation Mission Reports concerning Nicaragua and Salvador and the latest news on Guatemala and would therefore appreciate if you could send us same at your convenience.

Thanking you in anticipation.

Yours sincerely,

J.P. Bhattacharjee Officer-in-Charge

FAO/IBRD Cooperative Program

Mr. Duncan S. Ballantine

Assistant Director - Education - Projects Department International Bank for Reconstruction and Development 1818 H Street N.W.

Washington D.C. 20433

U.S.A.

acr. 12-6-66

ORGANISATION DES NATIONS UNIES POUR L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

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FAO/IBRD Cooperative Program

Mr. Duncan S. Ballantine

Assistant Director - Education - Projects Department International Bank for Reconstruction and Development

.W.W street N.W.

Washington D.C. U.S.A.

20433

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23-2-21.030

Mr. Mervyn L. Weiner

November 25, 1966

Hubert F. Havlik

Experience with FAO participation in Bank missions

The following comments may be useful to pull together a number of the remarks that I have made in our several conversations on the role and contribution of FAO staff members on Bank missions. These comments are based on experience with the Economic Mission to Peru in 1965 and the Economic Mission to Central America in the spring of 1966.

1. Problems of Organizing a Mission. The first problem which arises with FAO is that of organizing the mission smoothly and in time to permit adequate preparation. In the case of Peru, the recruiting was slow and in fact I did not get to know the names of the three people that they had nominated until very late. In fact, one of them had to be contracted by the Bank as a consultant to save time. All were recruited so late that they had no time in Rome or very little here to obtain background on Peru. One had to join the mission a week late. Moreover, my original request was for two people: an agricultural economist and an irrigation expert. FAO wanted to add two more, including a livestock expert. At the very end, we added a production expert, on Mr. Evans' advice.

The recruiting process in the case of the Central American mission was one long agony. It was difficult to obtain from FAO even the most rudimentary information on the qualifications of the persons nominated. Moreover, in the absence of action by FAO, Mr. Takahashi undertook to recruit consultants to be engaged by the Bank; after some search we located and agreed to accept two apparently highly qualified American agricultural economists. One of these was to be head of the sector team consisting in addition of FAO experts on commodities, production, forestry and livestock, plus one on food processing, whom we reluctantly accepted in order to give him more experience on Bank missions. However, FAO insisted on naming the team leader (he would be the aforesaid food processing expert), or else they would withdraw their contingent; under these circumstances the two American consultants declined to come and FAO thus named the team leader, and the Bank came up with another agricultural economist. Again, some of the FAO people arrived a few days late for briefing.

In short, it is difficult to say that the availability of FAO as a fountain of talent and experience for Bank economic missions makes the process of recruiting any easier than it would be by having additional Bank staff or hiring additional consultants.

2. Qualifications. In terms of knowledge and ability, the quality of the FAO personnel is extremely varied. There have been some who knew their subject very well, could absorb quickly the concepts of economic development programs and link these to financial considerations; but there were others who lacked the ability, imaginativeness and experience necessary to do a good job. (In some cases the lack of language was a handicap to good performance, but this also happens with the mission members.) In the case of Peru, the FAO irrigation man was excellent and the production chap was very good. But the team leader (hired by us as a short-cut in FAO's recruiting process) was diffuse and interested in great generalities, and finally produced a report that could not be used. Protions of it were salvaged for a good irrigation report.

In the case of Central America, the team leader (an agricultural economist) proved to be lacking in economic ability, and produced a poorly organized report full of sweeping generalizations without critical evaluation of the large masses of available evidence. The commodities expert (concentrating on bananas, coffee and cotton) knew almost nothing of the problems of production, marketing, organization and finance of these three commodities within Central America. He was essentially a statistical or marketing type, who nevertheless, because of good quality of mind, the rigor of his French training, his industry and the assistance of the general economists of the mission, was able to turn in a fairly respectable report. (It must be said that he was no doubt far superior to the young inexperienced Chilean whom Mr. Ergas first offered me as a "commodities expert" and whom I rejected out-of-hand.) The production expert, who evidently had to deal with problems of semi-tropical agriculture in fields other than the principal export commodities mentioned above, particularly as regards the developmental possibilities of new products, was a man who also had a lot of experience in rubber production, and was hard working, industrious, cooperative. But he was severely handicapped by a lack of Spanish and it became evident that he had limited knowledge of the Central American crops other than rubber and cocoa. The forestry man, chief of the FAO Forestry Division, was excellent. He knew his job, accepted briefings readily and made a real contribution. The livestock expert, despite assurances to the contrary before hand, turned out to be much more knowledgeable in purely technological aspects of livestock production but was limited in his knowledge of the economic aspects of development programs and projects.

3. Preparation of Reports. Another problem is the strain of prolonged absence from home which is greater on the FAO man than a Bank staff member, since the FAO man based in Rome is still "in the field" while in Washington. Thus on short missions lasting a few weeks, plus a few weeks to prepare a report, the FAO man will be away from home for say two three months. The problem is even worse on longer missions; we were in Central America II weeks, and even though there was a break of two weeks for some of the FAO people, another month to six weeks for preparing drafts in Washington created real strains. At a certain point, despite gaps and inadequacies, one reaches the one conclusion that it is probably not possible

4. Some of the difficulties mentioned are inherent in the type of missions to which this memorandum refers - providing adequate briefing before the mission leaves, for example, is often difficult for the Bank staff member as for an outside consultant or FAO man; also a Bank staff member is often rushed from one mission job to another. And quality wise, FAO is not the only organization providing expert assistance which has fallen short of what was desirable.

have). To this problem I could only suggest that after prolonged missions in the field where extensive report writing is required, Bank and FAO arrange to pay expenses for the FAO wife to visit Washington for at least a month if the FAO man so wishes. Even this might not prove applicable in all cases.

cc: Mr. H. Mirza

HFHavlik/vs

INTERNATIONAL FINANCE

FORM NO. 75 INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL DEVELOPMENT

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INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL DEVELOPMENT ASSOCIATION INTERNATIONAL FINANCE CORPORATION

Date ROUTING SLIP Dec. 1, 1966 OFFICE OF THE PRESIDENT Name Room No. Mr. Aldewereld Mr. Demuth Note and File To Handle Appropriate Disposition Note and Return Prepare Reply Approval Per Our Conversation omment Recommendation (Full Report XX Information Signature

Remarks

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G.D. Woods

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ORGANISATION DES NATIONS UNIES POUR L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

Via delle Terme di Caracalla ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref.

November 24, 1966.

Dear Mr. Woods,

Thank you for your letter of 24 October referring to the budget of our Cooperative Programme for 1968/69. I appreciate that in spite of some uncertainties and the differences in our budget cycles, you have agreed to an increase at this stage in the budget of the Programme from \$2.2 million to \$2.5 million subject to the approval of respective governing bodies.

It is my feeling that the Cooperative Programme, which arose out of your bold and imaginative initiative two and a half years ago, has indeed been a major step in international cooperation for assisting economic development in the developing countries. At a time when the world situation is so heavily dependent on major effort being made in agriculture, it would indeed be a great pity if our joint efforts lost their momentum. I very much hope that your expectations with respect to IDA will be fulfilled. I take note that you add in your letter that if, as the dimensions of your work programme in the agricultural sector for 1968 and 1969 become more clearly defined, it appears desirable to look forward to the Cooperative Programme for more work than can be handled under the \$2.5 ceiling you suggest you would be prepared to reexamine the situation with us.

Yours sincerely

Director-General.

Mr. George D. Woods, President,

International Bank for Reconstruction and Development, Washington, D.C.

DEC 1 REC'D

ORGANISATION DES NATIONS UNIES POUR L'ALIMENTATION ET L'AGRICULTURE



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Director General.

Mr. George D. Woods, President,

International Bank for Reconstruction and Development, Washington, D.C.

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Mr. Mervyn Weiner

November 22, 1966

Humayun Mirza

FAO participation in Western Hemisphere Missions

This is in response to your request for comments on our experience with FAO Missions. I have not personally had any experience with FAO missions or mission staffing in Central America as the only recent mission in which FAO participated was the Central American mission. This mission was already in the field when I joined the Central American Division. However, I have discussed the quality of the work done by missions in which FAO has participated with members of this Division and some members of the Projects Department and also with Mr. Havlik.

It would seem that our experience with FAO missions has been fairly good on the average when the assignment is limited in scope as in project preparation or project appraisal and quite unsatisfactory when the scope of the assignment is broader as was the case with the Central American Mission headed by Mr. Havlik. I have discussed this matter at length with Mr. Havlik and he has expressed extreme disappointment at the performance of most of the FAO members on his mission.

Because of the great difference in views expressed about FAO participation in Bank missions, I have endeavoured to determine the reasons for them and would like to take this opportunity to give you my thoughts on the subject.

It seems to me that the degree of control that a mission leader can exercise on the work of mission members, together with the nature of the assignment, has a lot to do with the effectiveness of FAO participations in Bank missions.

On project appraisal missions, the mission leader, who is always a Bank staff member, is responsible for the preparation of the report and generally does most of the writing of the report. He thus has complete control on the work of the individual mission members, including FAO representatives, and probably because such missions are not of very long duration, his authority is not diluted by instructions being given to the FAO members of the mission from Rome. The scope of work and duration of such missions is also limited. The FAO members of these missions are specialists in particular fields and are assigned to specific problems which have already been identified. FAO representatives are expected to advise on such problem areas, but do not generally participate in the preparation of the final report. Therefore, once the mission has completed its work in the field and the FAO representative has given his view on the specific problem to the mission leader, the report is prepared in Washington and processed in the normal manner within the Bank.

An economic mission of the type headed by Mr. Havlik requires participation from FAO on a much broader scale. In such missions, FAO representatives are expected to assist in determining overall policy for the development of the agricultural sectors of the countries concerned and in identifying the best development potential for financing. The FAO representatives do not seem to be accustomed to looking at a country's development plan and appear to be more at home at working on a specific part of a problem for which they have special training. They do not seem to be properly acquainted with

Mr. Mervyn Weiner

November 22, 1966

problems of development financing nor with the evaluation of economic benefits in relation to costs. They attach substantial significance to social aspects of agricultural problems and to an extent not contemplated in the objectives of the mission as defined by the Bank. Furthermore, they often come on very short notice, too late to obtain adequate briefing for the kind of work they are expected to do and as a result, spend more time educating themselves than contributing to the work of the mission. Another important drawback of FAO participation in such missions is the degree of control exercised by Rome. I understand that the missions FAO members, particularly if the sector leader is from FAO, keep in touch with Rome constantly during the course of the mission. This problem is increased by the FAO representative's time also being controlled by Rome, regardless of whether the assignment, for which the individual concerned has been sent, is completed.

Based on this one experience of the Central American economic mission and the problems brought to light by it, together with the experience we have had in Central America with project preparation and appraisal missions, it seems to me that too often the type of people that FAO sends to participate in the cooperative program is more suitable for specific assignments where the responsibility for the overall judgment of the problem is that of the Bank. For missions in which broad agricultural policy as related to development financing is involved and where guidance on such policy is required, FAO does not seem to be set up to give us adequate support.

As a footnote, I would like to add that the only personal experience I have had with the FAO cooperative program was in the preparation of the livestock project and its subsequent appraisal in Colombia. The project preparation mission was a joint Bank/FAO mission and produced an excellent report in spite of difficulties in producing individuals for the mission who were acceptable to both the Bank and FAO. This report, however, is generally known as the "MacMeekan Report". The appraisal mission also did a good job and the FAO member on it was clearly an asset to that mission. As with all Bank appraisal missions, this mission was led by a Bank staff member and despite some obstacles presented in the field by the local FAO representative, managed to fulfill the mission's assignment.

Cleared in substance with and cc: Messrs. Takahashi
Guiness
Havlik
cc: Messrs. Steuber
Rose
Kuczynski
Schmitt

Mr Veraart Please get CV

ORGANISATION DES NATIONS UNIES POUR L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

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FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

Via delle Terme di Caracalla ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref. PE 4/18

Projects Dept. Correspondence

Rome, HB/jvo

ANS'D BY

DATE _____

1 8 NOV 1966

Dear Jim,

This is to remind you of our last discussion in Washington last September concerning the possible assignment to your Division of Cavassilas, whom you met in Morocco last summer, and who is at present in charge of the engineering studies of the UNDP/FAO Sebou Project.

I understand that Cavassilas who is by all accounts very good, would be free by late fall of 1967 and I wonder whether you would be willing to consider him as a suitable candidate.

Please let me know what the possibilities are.

With best regards,

Serina Hat noy

Yours sincerely.

I.H. Director

FAO/IBRD Cooperative Program

Mr. L.J.C. Evans Assistant-Director - Agriculture Projets Department International Bank for Reconstruction and Development 1818 H Street NW Washington D.C. 20433 U. S. A.

M. Verant Please yet

ORGANISATION DES NATIONS UNIES POUR L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

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Please let me know what the possibilities are.

With best regards,

Yours sincerely.

Director

FAO/IBRD Cooperative Program

Mr. L.J.C. Evans

Assistant-Director - Agriculture

Projets Department

International Bank for Reconstruction and Development

1818 H Street NW

Washington D.C. 20433

U.S.A.

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INTERNATIONAL FINANCE CORPORATION

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Via delle Terme di Caracalla ROME

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Dear Mr. Dodd,

This is to confirm our telephone conversation of yesterday. Mr. Felix, Director, FAO/Industry Cooperative Program and I will be pleased to meet with you at the Bank on Friday, 2 December, at 3 p.m.

the Program which includes an up-to-date list of membership. It may provide you with background information.

With kind regards,

Yours sincerely,

I.H. Ergas Director

FAO/IBRD Cooperative Programme

Mr. J.D. Dodd
Director, Engineering Department
International Finance Corporation
1818 H Street N.W.
Washington D.C. 20433

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July 5/20

ORGANISATION DES NATIONS UNIES POUR L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

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I am attaching herewith a copy of the Director-General's letter on the Program which includes an up-to-date list of membership. It may provide you with background information.

With kind regards,

Yours sincerely,

I.H. Ergas

Director

PAU/IBRD Cooperative Programme

Mr. J.D. Dodd

Director, Engineering Department International Finance Corporation 1818 H Street M.W.

Washington D.G. 20433

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ORGANISATION DES NATIONS UNIES POUR L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

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Cables: FOODAGRI ROME

Telex: 51181 FOODAGRI

Telephone: 5797

Ref.

Copy of letter, sent to Ministers of Agriculture, for your information and advice

No. 90 August 1965

My dear Minister,

It is quite a long interval since I last addressed you. The latest figures about world economic trends continue to show a deterioration in the situation. There was a small increase in food production in the 1964/65 harvest year. But this increase, according to FAO's preliminary estimates (unlikely, however, to be substantially changed), was little more than one percent. It was thus less than the growth of population, now running at the rate of about 2 percent annually. While a small movement up or down in a single year in food production per head may not be significant, we are now facing something far more serious. The stark fact is that it is now no less than seven years since there was any appreciable increase in food production per head of the world's population, seven very lean years for the developing countries.

- 2. The outlook is alarming. In some of the most heavily populated areas the outbreak of serious famines within the next five to ten years cannot be excluded. And if food output everywhere just kept pace with population growth at the present level of consumption, by the end of this century the number of people who would be subject to hunger and malnutrition would be double what it is today.
- 3. This is a prospect which the conscience of mankind cannot possibly tolerate. The adoption of population stabilization measures is now being recognized as a social policy of urgent priority. But it must be realized that the effect of such measures, if adopted, on global food demand would only be clearly visible after some considerable time. Meanwhile, the expansion of

agricultural production and rural incomes would acquire increasing urgency from day to day. We must achieve specific production targets on the basis of realistic figures of population growth if we want to avoid serious breakdown in food supply.

- 4. We know that there exist enough physical resources and knowledge to meet for considerable time the needs of mankind, even at the present rates of population growth. But to do so in time requires far greater efforts than have hitherto been undertaken. Nothing short of the immediate mobilization of the world's entire resources of capital, skill and imagination could meet that challenge.
- 5. During the last few years FAO has changed from a primarily technical organization to become one of the world's most important development agencies, and is concentrating more and more on operational work. Out of some 65 million dollars to be spent this year through FAO, about 45 million dollars will be devoted to development operations.
- 6. We have, moreover, deliberately moved in our field operations from studies and surveys to action and implementation. The agreement setting up at FAO Headquarters a joint FAO/IBRD division constitutes a major step in that direction. I am happy to say that this arrangement is already beginning to yield tangible results and that by the end of 1965 the work of the joint unit will have resulted in development loans and farm credits for very substantial amounts. As you probably know, a similar agreement was recently concluded with the Inter-American Development Bank.
- 7. A further important step to speed up agricultural development is the World Indicative Plan which was discussed by FAO's Council last June and will constitute my major proposal to the forthcoming 13th Session of the Conference. The need for such a plan stems from the unsatisfactory rate of progress and the realization that we can meet the challenge only by setting quantitative targets and specific deadlines all of which need to be consistent with each other and governed by strict priorities.
- 8. In this global effort, a massive expansion of industries related to agricultural production and food distribution, and this is the main theme of my present letter, deserves a very high priority, especially since the possibilities in these fields are far from having been fully exploited. Local processing, easy and cheap transportation, and better storage, are indispensable means to

reduce waste which takes such a heavy toll of food output in the developing countries. Fertilizer, seed, vaccines and pesticides are needed to step up agricultural productivity - while balance of trade considerations make it imperative that more and more of these steeply rising agricultural inputs be produced by the developing nations themselves. FAO's particular concern and responsibility for the industries processing raw materials from farms, forests and the sea is determined moreover by the fact that they provide an important means for import savings and a potentially substantial source of export earnings. It needs to be realized that the hopes attached by newly independent nations to this type of industrialization have so far not been fulfilled. Yet the obstacles hitherto encountered will continue as long as raw material production and industrial processing are not jointly planned and carried out in continuous and organic relation with each other.

- 9. Most processing industries are best located in, or closely adjacent to, rural areas and the same is true for the manufacture of farm machinery and other agricultural inputs. These industries are capable of providing vitally needed employment and incomes to rural people and act as a brake on the exodus to urban slums.
- 10. For all these reasons FAO has always given considerable attention to the development of certain industries, i.e., both those devoted to the processing of farm, forest and marine products for which FAO carries direct responsibility, and those industries which help to raise productivity, and improve distribution. We also have close ties with many industrial enterprises which specialize in establishing new processing industries in the developing regions.
- II. In certain fields, like forest industries, pulp and paper manufacture, fish processing, and fertilizer application, continuous co-operation has already been established and has produced encouraging results. Usually this co-operation is achieved through advisory committees or special industry panels established under FAO's Regular Program and more recently within the framework of FFHC. In addition, FAO's work has had the benefit of significant industry support for specific projects in fighting animal disease, or in organizing research work and field demonstrations.
- 12. These encouraging examples have shown that co-operation between FAO and private industry is both possible and mutually beneficial. But they also make it clear that if this co-operation were intensified and applied to a much

broader range of industries, this could result in significant stepping up of agricultural development and rural incomes in the broadest sense of the term; it may even constitute the decisive breakthrough for all our efforts.

- Accordingly, I have initiated in the past few months consultations with leading industrialists in North America and Western Europe, and am happy to report that their reaction to the establishment of regular co-operation in many fields of joint concern has been very positive. Informal meetings with industrialists were arranged between April and June, within the framework of FFHC, in Chicago, Paris, Rome and New York, and have shown that leading industrialists are fully conscious of the dangers inherent in the present trends in income growth and food supplies of the developing nations and are anxious to participate actively in efforts to change these trends. A meeting held on 9 June, in New York, with some 30 executives of large food, equipment, packaging and other industries connected with our work, in which also senior officers of the Special Fund and IBRD participated, has come out with a first list of specific areas for regular, continuous co-operation between these industries and FAO. They include such matters as: information on investment needs and prospects; planning for raw material supplies; pre-investment surveys; better information of the public about world food problems, and the efforts undertaken by governments and by private industries to stem the tide; joint support for research institutes, and field demonstrations; industry-sponsored training of skilled manpower and joint efforts to study and change food habits.
- 14. The meeting concluded with a suggestion that I should invite a small group of industrial leaders to Rome in order to discuss in specific terms how this intensified co-operation could best be organized. It was generally felt that establishment of panels or committees as part of the Freedom from Hunger Campaign would be one of the methods to be envisaged but that these panels would need to be supplemented by further arrangements in regard to public information, investment planning, and continuous liaison.
- 15. In these discussions it was inevitable that the role of private enterprise in the development of modern agriculture and related activities should be touched upon. It was clearly understood by all concerned that while industrial initiatives from Europe and North America were bound to be based on the interest and support of private business, it would be left to the government of each developing nation whether and in what form it wishes to take advantage of these possibilities and what guarantees it was prepared to offer for the security of foreign investment and for the efficient working and maintenance of new industrial plants.

- 16. I am writing this letter to inform you of these contacts and projects even though they are still in a tentative stage and are likely to be undertaken mainly within the framework of the Freedom from Hunger Campaign.
- I am sure you will agree that if the managerial ability, technical knowhow, scientific experience, and capital resources of the leading industries in Europe and North America could be mobilized to support our efforts to free the world from hunger, we would have made a significant move forward in our desperate race against time. I therefore hope that Member Governments will approve of this move and lend their support to my endeavours in devising proper methods and arrangements for placing our co-operation with industry on a broad and continuing basis.

Yours sincerely,

B.R. Sen

Director-General



Food and Agriculture Organization of the United Nations

18 March 1983

FAO/INDUSTRY COOPERATIVE PROGRAM

- 1. Following the meeting of the FAO/Industry Relations Steering Committee held at Headquarters on 20 January 1966, a new unit, the "FAO/Industry Cooperative Program", was set up within the framework of the Department of Public Relations and Legal Affairs.
- 2. The Program will aim at closer working relations between FAO, industry, and governments in order to implement development projects and accelerate economic growth in developing countries.
- 3. As Director of the Program, I have appointed Mr. H.C. Felix and as Assistant Director, Mr. A.G. Friedrich.
- 4. I am also confirming the establishment of the Working Group on FAO/Industry R elations (IRG). Its mandate will be to maintain close working relations between all interested departments and divisions and the FAO/Industry Cooperative Program, and it will meet whenever necessary.
- 5. Mr. E. Glesinger, Assistant Director-General (Public Relations and Legal Affairs) will act as Chairman, Mr. Felix as Vice-Chairman, and Mr. A.G. Friedrich as Secretary of that Working Group. Other members will be the Chairman of the IDWG on Industrial Development; representatives of the Assistant Directors-General; division directors in the Program and Budgetary Service, the Technical Department, the Department of Fisheries, and the Department of Economic and Social Affairs; the Director, Public Information Division; the FFHC Coordinator; and a representative of the World Food Program.

B.R. SEN Director-General

DISTRIBUTION: Headquarters and regions (limited)

WA/42699



REGULATIONS OF THE GENERAL COMMITTEE, FAO/INDUSTRY COOPERATIVE PROGRAM

Preamble

WHEREAS representatives of Industry and of FAO have considered means for establishing closer cooperation between Industry and FAO in order to promote the aims of the Freedom from Hunger Campaign;

WHEREAS an exchange of letters, dated 20 January and 8 February 1966, between the Chairman of the former Steering Committee on FAO/Industry Relations and the Director-General of FAO reflects concurrence on methods of cooperation between FAO and Industry, such cooperation being hereinafter referred to as the FAO/Industry Cooperative Program whose activities shall be conducted through a unit established within the framework of FAO's Department of Public Relations and Legal Affairs;

WHEREAS the aims of the above-mentioned Program are to achieve closer working relations between FAO, Industry and Governments in order to implement development projects and accelerate economic growth in developing countries;

Now, therefore, these regulations regarding the General Committee of the FAO/Industry Cooperative Program have been drawn up.

Regulation I Establishment of the General Committee

There shall be established a General Committee of the FAO/Industry Cooperative Program which shall, either directly or through its Executive Committee, or through its Chairman, advise the Director-General of FAO on the activities of the Program and the use of contributions made to the Trust Fund administered in accordance with the Financial Regulations of FAO from which the Program is financed (FFHC Sub-Trust Fund No. 177).

Regulation II Membership of the General Committee

- 1. Membership of the General Committee shall be open to a senior executive of such industrial firms as are prepared:
 - (i) to participate actively in the development of FAO related industry in developing countries; these industries include: processing industries requiring raw materials derived from agriculture, including animal husbandry, forestry and fisheries; and industries supplying essential requisites for the development of agriculture, such as seeds, chemicals, fertilizers, equipment, machinery and packaging materials.
 - (ii) to provide the funds necessary to maintain the action of the FAO/Industry Cooperative Program by subscribing annually in equal shares as determined by the General Committee to FFHC Sub-Trust Fund No. 177.
- 2. The senior executives of industrial firms having already contributed to FFHC Sub-Trust Fund No. 177 in the manner prescribed by the former Steering Committee of the FAO/Industry Cooperative Program shall be considered as original Members of the General Committee.
- 3. The Director-General of FAO, on the advice of the Executive Committee, may invite the senior executives of other industrial firms that answer the conditions laid down in paragraph 1 of this Regulation to participate in the FAO/Industry Cooperative Program. Such senior executives may be admitted to membership of the General Committee in accordance with the procedure laid down in paragraph 4 of this Regulation.
- 4. Applications for membership of the General Committee of the FAO/Industry Cooperative Program shall be communicated to the Director of the Program, who shall submit them to the Executive Committee for action.
- 5. A senior executive of an industrial firm shall cease to be a Member of the General Committee if:
 - (i) he ceases to be a senior executive of the industrial firm by which he was employed when he became a Member; or
 - (ii) the industrial firm by which a Member is employed has not paid its annual contribution one year after such contribution became due.

Regulation III Election of the Chairman and Co-Chairman

At the beginning of the first session held in each calendar year, the General Committee shall elect a Chairman and Co-Chairman who shall serve for a period of one year or until a new Chairman and Co-Chairman have been elected. Nominees shall be proposed and seconded from the floor. The Chairman and Co-Chairman shall be eligible for re-election.

Functions of the Chairman and Co-Chairman

- 1. The Chairman shall exercise the functions conferred on him by these Regulations and in particular:
 - (a) declare the opening and closing of sessions of the General Committee;
 - (b) direct the discussions at meetings of the General Committee and ensure observance of these Regulations, accord the right to speak, put questions and announce decisions;
 - (c) rule on points of order;
 - (d) subject to these Regulations, have complete control over the proceedings at meetings of the General Committee.
- 2. The Co-Chairman shall exercise the functions of the Chairman if the Chairman is absent or at the Chairman's request. The Chairman, or Co-Chairman when acting as Chairman, shall only have the right to vote if he is the sole representative entitled to vote of a Member of the General Committee.

Regulation V Sessions of the General Committee

- 1. The General Committee shall meet at such time and place as the General Committee itself may decide after consultation with the Director-General of FAO.
- 2. The Chairman of the General Committee after consultation with, or on the proposal of the Director-General of FAC may call a session.
- 3. The Chairman of the General Committee, after consultation with the Director-General of FAO, shall call a session upon receipt of a request to that effect from a majority of the membership of the General Committee or upon direction of the Executive Committee.

- 4. The Director-General, the Deputy Director-General, the designated Representative of the Director-General, the Secretary of the General Committee and any other person nominated by the Director-General of FAO, shall have the right to attend all meetings of the General Committee and to take part in the discussions.
- 5. The Director-General may formulate, for consideration by the General Committee, proposals for appropriate action, and the General Committee may likewise formulate proposals for appropriate action, for consideration by the Director-General.
- 6. The General Committee may invite persons to attend its sessions either with respect to specific subjects or meetings.

Regulation VI Notice of Sessions

Invitations to attend sessions of the General Committee shall be sent not less than 30 days before the date fixed for the opening of the session.

Regulation VII Agenda

A provisional agenda for each session shall be prepared by the Secretary of the General Committee on the basis of proposals for the inclusion of items made by the General Committee itself, the Executive Committee, individual Members of the General Committee or the Director-General, and forwarded to Members not less than 15 days before the date fixed for the opening of the session, together with any documentation prepared for such session.

Regulation VIII Secretariat

- 1. The Secretariat of the General Committee shall be provided by the FAO/Industry Cooperative Program. The Director of this Program shall act as Secretary to the General Committee.
- 2. The duties of the Secretariat shall be to follow up and, with the approval of the Director-General, implement the decisions of the General Committee and the Executive Committee, and shall also include the receipt, collation and circulation of documents and reports of the General Committee and its subsidiary bodies and the preparation of records of their proceedings.

Regulation IX The Executive Committee

1. The General Committee shall appoint at its first session every year an Executive Committee to be composed of a total of 10 Members as follows: the Chairman and Co-Chairman of the General Committee and 8 Members elected by the General Committee. Members of the Executive Committee shall be eligible for re-election.

- 2. The Director-General, the Deputy Director-General and the designated Representative may attend all sessions of the Executive Committee. The Director of the FAO/Industry Cooperative Program shall act as Secretary to the Executive Committee.
- 3. The Executive Committee may invite other persons to attend its sessions either with respect to specific subjects or meetings.
- 4. At the beginning of the first session held in each calendar year, the Executive Committee shall elect a Chairman and Vice-Chairman who shall serve for a period of one year or until a new Chairman and Vice-Chairman have been elected. Nominees shall be proposed and seconded from the floor. The Chairman and Vice-Chairman shall be eligible for re-election.
- 5. The Regulations applicable to the General Committee shall apply, mutatis mutandis, to the Executive Committee and any subsidiary body set up under Regulation X.

Regulation X Other Subsidiary Bodies

The General Committee and the Executive Committee may set up other subsidiary bodies, defining their terms of reference and composition.

Regulation XI Voting Procedures and Arrangements at Sessions of the General Committee

- 1. Each Member of the General Committee shall have one vote.
- 2. Except as provided in Regulation XII, paragraph 2, all decisions of the General Committee shall be taken by a majority of the Members present and voting.
- 3. For the purposes of decisions to be taken by the General Committee, a quorum shall be constituted by one-third of the total membership of the General Committee.
- 4. Members may be accompanied by an alternate and by experts and advisers. Alternates, experts, and advisers shall not have the right to vote except in the case of an alternate who is acting in the place of a Member during the latter's absence.
- 5. Except as provided in paragraph 8 of this Regulation, voting shall be oral or by show of hands; except that a roll call shall be taken if requested by any Member.

- 6. A vote by roll call shall be conducted by calling Members in alphabetical order.
- 7. The record of any roll call vote shall show the votes cast by each Member and any abstentions.
- 8. Voting on matters relating to individuals, except the election of officers, shall be by secret ballot.
- 9. When no nominee for an office obtains on the first ballot a majority of the votes cast, a second ballot shall be taken, confined to two candidates obtaining the largest number of votes. If, on the second ballot, the votes are equally divided, the Chairman shall decide between the candidates by drawing lots.
- 10. If the General Committee is equally divided when a vote is taken on a question other than an election, a second vote shall be taken at the next meeting of the current session. If the General Committee is then again equally divided, the proposals shall be regarded as rejected.

Regulation XII Amendment of Regulations

- 1. Amendments to these Regulations may be proposed by the General Committee itself, the Executive Committee, any individual Member of the General Committee or the Director-General. Such proposals shall first be considered by the Executive Committee which shall, after consultation with the Director-General and making any comments it deems appropriate, transmit these proposals to the General Committee.
- 2. Amendments to these Regulations may be adopted by the General Committee by a two-thirds majority of the Members present and voting, provided an announcement is made and copies of the proposal for the amendment have been distributed to Members not less than 30 days before the session at which action is to be taken.

Rome, 28 June 1966



Declaration of Intent

of the General Committee in connection with the Regulations of the General Committee, FAO/Industry Cooperative Program

In approving these Regulations, the Committee wishes to express its appreciation of the initiative taken by FAO to bring about FAO/Industry cooperation, and to expand upon the preamble so that the record will show the spirit and intent of its members in entering into a cooperative arrangement with FAO.

We are united in our desire to play a dynamic role as businessmen in meeting the food crisis of the world. Our purposes are:

- (1) to be the main but by no means the exclusive contact between FAO and Industry, and to be available for consultation with industrialists interested in investment;
- (2) to constitute a point of reference for FAO staff with regard to the development and implementation of investment projects by Industry;
- (3) to keep fully informed of FAO activities likely to be of interest to Industry;
- (4) to collect and bring to the attention of FAO the views of Industry on matters which might facilitate and expedite the implementation of investment projects;
- (5) to seek to interest in investment projects at the appropriate stage, which may well be at the moment of conception but in any case should be earlier rather than later, industrialists who might be capable of implementing or taking the lead in implementing such projects;
- (6) to report to the Director-General on these activities and to respond as best we can to his recommendations to us.

In the carrying out of these objectives, we understand that the Committee has an open door to direct contact with the whole of FAO. We also stress our desire not to form a closed membership group but to secure the participation of all those industrialists who could contribute to the objectives of the Program.

Our aim is to stimulate many, perhaps hundreds of projects in the developing countries that will be needed if the world's food problem is to be eased. Each project will, in fact, be developed within the appropriate Department or Division of FAO. In many cases the cooperation of other UN agencies will be sought and support from bi-lateral aid programs, where appropriate, will always be welcome.

With this understanding and cooperation we feel certain that important progress can be made towards serving the food needs of the people of the world, particularly in developing nations, and in furthering economic development.

Rome, 23 June 1966



MEMORANDUM

FAO/Industry Cooperative Program

Background and Purpose Structure Work Schedule

Background and Purpose

- 1. The present world food situation is the result of the unprecedented growth in population and the rising needs and expectations of two-thirds of the world's people. FAO has, during the last few years, changed from a primarily technical institution to become one of the world's major development organizations. Because of the high priority Member Governments are giving to overall agricultural and agro-industrial development, the Organization is concentrating more and more on operational work; out of some \$75 million to be spent in 1966, about \$50 million will be devoted of some \$75 million to be spent in 1966, about \$50 million will be devoted to development operations. The target is to increase food production in the developing countries during the last third of this century to 4% per annum, which would be in line with a rise in national income at 5% and a population growth rate of 2½% per annum.
- 2. The cooperative effort between FAO and major international firms is aimed at the expansion of industries related to agricultural production and distribution in the developing countries, thus to assist and collaborate in the creation of new industries for which the General Committee of the FAO/Industry Cooperative Program has a special know-how, and to persuade the governments of the developing countries to remove the obstacles to the fulfilment of this objective. Acceleration of capital investment and active industrial participation of established industries in similar activities in the developing world are vital elements for increased productivity and employment opportunities.
- 3. FAO's cooperation with Industry is directed along two major lines:
 - (i) to mobilize the managerial ability, scientific experience, technical competence and capital resources of Industry, the International Bank and its affiliates, and the UN Development Programme; to initiate investment operations, such as country reviews, country missions and development projects; to implement reviews, pre-investment studies jointly with Industry and Governments;

and

- (ii) to exchange technical and economic <u>information</u> on development activities, investment needs and prospects, planning for raw material supplies; to cooperate in research, training and demonstration programs; to improve the climate for cooperation with foreign private enterprise, inter alia by establishing better facilities for informing the public in developing countries.
- 4. A plan for liaison between FAO and Industry began to take concrete form during the meeting of the Fourth Commission of the World Food Congress, held in Washington D.C. in 1963. It was there that participants called upon Industry to work with FAO within the framework of the Freedom from Hunger Campaign (FFHC). The most noteworthy outcome of the cooperation between FAO under the FFHC, Governments and Industry so far has been the Fertilizer Demonstration Program. Also in other fields such as agricultural engineering, plant protection, animal health, forest industries, fish processing and nutrition, arrangements have already been established with some firms and have produced encouraging results.
- 5. In his Monthly Letter No. 90 to Ministers of Agriculture and Development (August 1965), the Director-General of FAO gave the following picture which met with warm response from Member Countries:

"In this global effort, a massive expansion of industries related to agricultural production and food distribution deserves a very high priority, especially since the possibilities in these fields are far from Local processing, easy and cheap transporhaving been fully exploited. tation, and better storage, are indispensable means to reduce waste which takes such a heavy toll of food output in the developing countries. Fertilizer, seed, vaccines and pesticides are needed to step up agricultural productivity - while balance of trade considerations make it imperative that more and more of these steeply rising agricultural inputs be produced by the. developing nations themselves. FAO's particular concern and responsibility for the industries processing raw materials from farms, forests and the sea is determined moreover by the fact that they provide an important means for import savings and a potentially substantial source of export earnings. needs to be realized that the hopes attached by newly independent nations to this type of industrialization have so far not been fulfilled. Yet the obstacles hitherto encountered will continue as long as raw material production and industrial processing are not jointly planned and carried out in continuous and organic relation with each other.

"Most processing industries are best located in, or closely adjacent to, rural areas and the same is true for the manufacture of farm machinery and other agricultural inputs. These industries are capable of providing vitally needed employment and incomes to rural people and act as a brake on the exodus to urban slums.

"For all these reasons FAO has always given considerable attention to the development of certain industries, i.e., both those devoted to the processing of farm, forest and marine products for which FAO carries direct responsibility, and those industries which help to raise productivity, and improve distribution. We also have close ties with many industrial enterprises which specialize in establishing new processing industries in the developing regions.

"These encouraging examples have shown that co-operation between FAO and private industry is both possible and mutually beneficial. But they also make it clear that if this co-operation were intensified and applied to a much broader range of industries, this could result in significant stepping up of agricultural development and rural incomes in the broadest sense of the term; it may even constitute the decisive breakthrough for all our efforts.".

Structure

6. Following the approval of the FAO Member Governments and NGOs during the Thirteenth Session of the FAO Conference (November/December 1965) and in accordance with the conclusions resulting from systematic consultations with leading industrialists from North America and Europe during 1965 and the beginning of 1966, the Director-General of FAO established the FAO/Industry Cooperative Program in order to facilitate close working relations between FAO, Industry and Governments (March 1966).

It is this Program's responsibility to maintain day-to-day contacts on the one hand with the various interested sectors of the Organization by means of an internal Working Group on FAO/Industry Relations, and on the other with Industry, which has established the General Committee of the PAO/Industry Cooperative Program. The General Committee, either through its Chairman or on the recommendation of its Executive Committee, advises the Director-General on the activities of the Program. Its work is based at FAO Headquarters in Rome, with direct contact with Member Industries of the Program.

- 7. The membership of the General Committee is open to a senior executive of such industrial firms as are prepared:
 - (i) to participate actively in the development of FAO related industries in developing countries; these industries include: processing industries requiring raw materials derived from agriculture, including animal husbandry, forestry and fisheries; and industries supplying essential requisites for the development of agriculture, such as seeds, chemicals, fertilizers, equipment, machinery and packaging materials.
 - (ii) to provide the funds necessary to maintain the action of the FAO/Industry Cooperative Program by subscribing annually in equal shares as determined by the General Committee to FFHC Sub-Trust Fund No. 177.

Applications for membership of the General Committee are communicated to the Director of the Program, who submits them to the Executive Committee. The Director-General of FAO, on the advice of the Executive Committee, invites the senior executives of industrial firms who qualify to join the General Committee of the Program. The membership list as of 1 July 1966 is attached.

Work Schedule

- 8. The functions of the secretariat of the FAO/Industry Cooperative Program have been formulated as follows:
 - (i) to be the main but by no means the exclusive contact between FAO and Industry, and to be available for consultation with industrialists interested in investment;
 - (ii) to constitute a point of reference for FAO staff with regard to the development and implementation of investment projects by Industry;
 - (iii) to keep itself fully informed of FAO activities likely to be of interest to Industry;
 - (iv) to collect and bring to the attention of FAO the views of Industry on matters which might facilitate and expedite the implementation of investment projects;
 - (v) to seek to interest in investment projects at the appropriate stage, which may well be at the moment of conception but in any case should be earlier rather than later, industrialists who might be capable of implementing or taking the lead in implementing such projects;
 - (vi) to inform the General Committee or Executive Committee of these activities, to formulate for the Committees' consideration proposals for the Program for presentation to the Director-General, and to implement the policy put forward by the Committee and approved by the Director-General.
- 9. It will be useful to make a distinction between the two areas of cooperation: investment operations and information.

9.1 Investment operations

About 40% of the pre-investment projects which Governments request within the UN Development Programme (UNDP) are being carried out by FAO. The FAO/Industry Cooperative Program is advising General Committee members of the guidelines of the UNDP for examining and evaluating Government requests, and of ways and means of close cooperation between UNDP/FAO and

Industry. As a result of the cooperative agreements of FAO with the International Bank for Reconstruction and Development (IBRD), with regional development banks (such as IDB), and with Industry, efforts are being increasingly made to identify and prepare projects which offer possibilities for capital investment, either during their execution or as a follow-up immediately after their termination. The Director-General of FAO has instructed the Project Supervisors at FAO Headquarters and the Project Managers in the field to keep the FAO/Industry Cooperative Program informed of their discussions with Government authorities, local representatives and other staff of banks and industries, so that follow-up action to their pre-investment projects can be appropriately undertaken. Personal consultation between General Committee members and the Departments, Divisions and Project Supervisors at FAO Headquarters, and with FAO Project Managers in the field constitutes an important element in any follow-up plans.

The Program endeavours to keep up-to-date information on the requests of Member Governments for pre-investment projects to be financed by the UNDP and carried out by FAO, some of which could be pursued in cooperation with Industry; on reasons why FAO pre-investment projects have failed to lead to actual investment for want of somebody to act; and on investment projects which members of the General Committee are planning but are not able to implement.

The Program is to concentrate on country reviews and missions which provide scope for specific investment projects and for aiming at the general improvement of the climate for investment. The distinctly new approach compared with earlier attempts is the concerted effort of FAO, Member Governments and Industry, to arrive at tangible results in accelerating investment and thereby the industrialization of developing countries. The FAO/Industry Cooperative Program does not only uncover existing investment possibilities, but also helps and acts to create such possibilities.

9.2 Information

The General Committee members are continually provided with information chosen from FAO's regular publications, such as the News Roundup; the Documents List; and the Quarterly Schedule of Proposed FAO Meetings, Training Centers, and Seminars. Technical papers are being presented to interested branches of Industry.

FAO furnishes Industry with data on agricultural production, processing and trade related to countries, regions and the world as a whole. The Indicative World Plan has been launched to formulate realistic targets for world agricultural development. It should provide policy guidance to Governments and also to industries with international programs. The Plan places agricultural development within the framework of overall economic development; it takes account of existing national plans; it analyzes

production potentiality; it measures quantity of physical inputs; and it examines export opportunities in the light of investment and the demand for major commodities.

The flow of technical and economic information will enlarge as the Program develops, e.g., in the form of a newsletter.

The cooperation between FAO and the public relations departments of Industry, with particular reference to companies who are interested in featuring FAO material, is being developed.

FAO has a many-sided information program, including a Magazine. This information program services the press, television, radio networks and cinemas in many countries. These media can help to make known the contribution rendered by Industry to economic development, and thus exercise a favourable influence on the climate for private investment.

Rome, 1 July 1966



FAO/Industry Cooperative Program Programme de coopération FAO/Industrie

Membership List of General Committee 1 July 1966

Liste des Membres de la Commission générale 1 juillet 1966

Chairman: Président: *Schroeder, Mr. E.F.

Executive Vice President

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Co-Chairman: co-Président:

*Baxter, Mr. A.C.C.

World Food Co-ordinator

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Members Membres

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Shell Centre
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Allen, Mr. J.F.
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Stevens, Mr. N.K.
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Marshall, Dr. E.R., General Manager
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*Landegger, Mr. K.F.
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Locatelli, Comm. E.
Presidente Società Locatelli
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Pagmar, Mr. S. Managing Director Semper AB Stockholm 23, Sweden

Quintieri, l'On. Q. c/o Confederazione Generale dell'Industria Italiana Piazza Venezia 11 Roma, Italie

Rausing, Mr. H. President A.B. Tetra Pak Lund, Sweden

Rumer, Mr. R.R.
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Président Directeur Général des
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Paris 2ème, France

Walter, Mr. H.G., jr.

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Trip, Mr. F.H.P.

President (Europe)
International Flavors & Fragrances
(Nederland) N.V.
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^{*} Member of the Executive Committee Membre du Comité exécutif

Additional Membership after 1 July 1966 Membre additionnel depuis 1 juillet 1966

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Ford Motor Company
General Manager
Ford Tractor Division/
Thompson, Mr. F.
Public Relations Manager
Ford Tractor Division
Ford Motor Company
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Additional Membership after 1 October 1966 Membre additionnel depuis 1 octobre 1966

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Additional Membership after 1 December 1966 Membre additionnel depuis 1 décembre 1966

Curtis, Mr. E.F.
President/
French, Mr. G.T.
Senior Vice President
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Illinois 61265, USA

Cellarius, Mr. P.
Managing Director/
van der Made, Mr. C.
Managing Director
Verenigde H.V.A.-Maatschappijen N.V.
Amsterdam-C, Netherlands

November 18, 1966

Mr. S. Takahashi

O. H. Calika

Assignment of FAO Staff

1. As you may know, during Mr. Ergas' visit to Washington in October, we discussed with him Mr. Moyaux' assignment to the Abidjan Office and agreed that, although Mr. Moyaux would take up his assignment there by January 1, 1967, "FAO would consider assigning him to some Western African projects before the formal transfer takes place" (ref. para. 5, my memo to Files dated October 26, 1966). Now, in his cable of November 16, 1966 (No. 117) to Mr. El Emary, Mr. Matter states:

"CONTRARY TO UNDERSTANDINGS REACHED WITH ERGAS AT ANNUAL MEETING, HE INFORMS ME THAT "OWING DELAY RECRUITMENT MOYAUXS AVAILABILITY BEFORE END YEAR AT THIS STAGE UNCERTAIN". PLEASE IMPRESS ON ERGAS THAT MOYAUX ME MADE AVAILABLE FOR SHORT MISSION IN DECEMBER AND TAKE UP RESIDENCE HERE JANUARY FIRST AS AGREED"

- 2. You may also have been Mr. de Wilde's letter of November 10, 1966 (No. 5) to Mr. Evans, requesting that FAO should be persuaded to extend Mr. Forbes' contract for the East African assignment until the end of January 1967 or, preferably, to cover the first week of February 1967.
- 3. I would appreciate your pursuing these two points with FAO and letting me know of the outcome.

OHCalika:mk

November 14, 1966

Mr. Mervyn L. Weiner

A. David Knox

FAO Participation in Western Hemisphere Missions

I refer to your memorandum of October 17 on the above. In Division "E" there have been three FAO project preparation missions. They have all led to loan applications. In Argentina, the FAO report led to a loan application for a project which has subsequently been appraised and for which loan documents are substantially completed. In Bolivia also there has been a loan application and a Bank mission is now writing its appraisal report. It seems likely that we will be able to go ahead with a small IDA credit. In Peru, the Government received the FAO report in early March 1966; but has only just submitted a loan application. I do not think, however, that this delay necessarily reflects on the FAO report. The problem is rather one of indecision among the authorities in Peru responsible for agricultural projects.

I have had some discussions with the Projects Department about the quality of the work done by these missions. In general, it has been workmanlike and the reports, as I have just mentioned, have led to loan applications which have been worth our serious consideration. On the other hand, there have been some shortcomings which might well be discussed with Mr. Ergas during his visit. The first of these has been the apparent failure of the FAO missions to consult closely enough with local agencies. We have always conceived of these missions as providing assistance to governments in the preparation of projects. FAO on the other hand appears to have a somewhat different philosophy, namely, that it is their task to prepare a project rather than to consult with and assist the Government on its preparation. This, no doubt, has some advantages but it also has the serious disadvantage that local agencies are not sufficiently identified with the project and are, in consequence, sometimes unwilling to give it their full support. In the Argentine case there was apparently the minimum of discussion between the Government and the Argentine agencies concerned with the project. The result was a considerable loss of time after the FAO report was submitted to the Argentine Government arising from the desire of the local agencies to modify the project to fit in with their own ideas. In Bolivia, there was no such modification; but it became clear to our appraisal mission that the Bolivians were not entirely happy with the project and felt that it was something which was being thrust down their throats. In Peru, the collaboration between the FAO mission and the local authorities was better but, unfortunately, did not include some key groups who have since been in opposition to the project.

You will immediately recognize in all of this a rather difficult and complex situation in which the blame can certainly not be placed fully on FAO. It seems fairly clear, for example, that the reception given to the FAO mission in Argentina was cool and that even had the mission sought to consult more fully with local groups those groups would have been

reluctant to give their full cooperation. Similarly in Peru, the FAO mission had a difficult time in certain respects with at least some people in the Peruvian Government telling them that there was really nothing for them to study. The point of my remarks, therefore, is not to suggest that we belabor FAO for inadequate consultation with local authorities but that we try to emphasize to them the importance of this consultation and the importance of trying to ensure that local agencies identify themselves with the projects submitted to the Bank for financing.

Another problem which clearly creates difficulties for FAO missions but where perhaps they have not been as circumspect as they should is that of commitments involving the Bank. It is almost inevitable that identification/preparation missions will find themselves involved in discussions about choice of borrower, size of loan and terms of loans. These discussions may easily be interpreted by the prospective borrower as commitments by the Bank. It is consequently important that FAO missions get into such discussions only to the extent that they are absolutely necessary and always with clear explanations that any recommendations to be made to the Bank on these matters can be made only by the Bank's own appraisal missions. It might help if an experienced Bank man could be attached to FAO missions to participate in such discussions.

Finally, there is the question of the quality of the people sent by FAO on their missions. On the whole, this has been good. Two suggestions may, however, be made in this respect. The first is that in the three missions dealt with in this memorandum the quality has not been as high on financial matters as it has been on technical. The second is that we were rather unhappy about the way in which FAO handled the leadership of the Bolivia mission. The chief of mission was able to spend less than one week in Bolivia. After the mission's return to Rome he fell ill and for some time FAO seemed to be unable to make alternative arrangements. The result was a very considerable delay in getting the report to the Bolivian Government.

As regards general economic missions, our experience has been mixed. FAO provided two irrigation experts for the Havlik mission to Peru in 1965 and they seem to have done a good job. Unfortunately, they also undertook to provide an agriculturalist or agricultural economist and at the last moment failed to do so. We also had problems in trying to obtain FAO assistance for the mission to Argentina in January/February 1966. It is difficult to determine precisely what went wrong but after a good deal of wrangling we eventually had to make hurried arrangements to do the work in agriculture partly with a man provided by our own Agricultural Division and partly with a hastily recruited consultant. On this occasion, FAO proved to be difficult not only as regards putting forward the names of suitable people but also in the demands they made upon us with respect to the scope of the work to be done. We had certain specific questions in mind; but they wanted a grand survey of the whole agricultural sector.

Cleared with and cc: Messrs. Takahashi, Stoops, Fajans, Favilla, Masoni

ADKnox/ny

FORM NO. 75 INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE

INTERNATIONAL DEVELOPMENT

CORPORATION	ASSOCIATION
ROUTING SLIP	November 8, 1966
NAME	ROOM NO.
1. Mr. Aldowereld	340
2. Mr. Demuth	845
l'a	
The state of the s	
To Handle	Note and File
To Handle Appropriate Disposition	Note and File Note and Return
Appropriate Disposition	Note and Return
Appropriate Disposition Approval	Note and Return Prepare Reply
Appropriate Disposition Approval Comment	Note and Return Prepare Reply Per Our Conversation

REMARKS

Please send Johnnie Miller's covering letter back to me when you forward the attachments to the Agricultural Division and Economics Department.

From

Richard H. Demuth

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

CABLE ADDRESS-INTBAFRAD LONDON SWI



INTERNATIONAL DEVELOPMENT ASSOCIATION

CABLE ADDRESS - INDEVAS LONDON SWI

LONDON OFFICE:

NEW ZEALAND HOUSE

HAYMARKET · LONDON, S.W.I.

TELEPHONE
WHITEHALL 3886/3887



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SEP 26 2025

November 3, 1966

Mr. Richard H. Demuth

Director

Development Services Department

International Bank for

Reconstruction and Development

1818 H Street, N.W.

Washington, D.C.

Dear Dick,

I enclose a report on the only part of the FAO Council Meeting which had any substance. No doubt we shall be little less disappointing than the developed countries if things ever get to making concrete recommendations.

When I saw Sen to explain our position he was, as usual, assuming that, having got his foot on the bottom rung of the ladder, he was more than half way up. He has forgotten that this Committee was only to consider "the conduct and content of a study that could examine" and was talking about recommendations it might make on concrete aspects of the programms.

As to his future Bruce Mackenzie came in to our office just before he left and told us that the Africans were now quite disillusioned with Sen and ready to support somebody else. He himself has written to all them and asked them to be ready to discuss a successor they might all back at the regional meeting at Abidjan. He is trying to line them up behind Santa Cruz though he admits that he does not know him personally. His chief reasons are that he has been told that he likes hiring 4 or 5 good men and letting them do the work. That, he feels is what FAO needs after one-man rule. Also, if the Africans back a Latin-American the battle is over before it has begun. Few other people, I must admit, take such a hopeful view of Santa Cruz and one or two staff members, knowing he is in the running, feel he would be worse than Sen. The U.K. were futting Sir John Crawford's name forward in an informal way but whether he will be a serious contender is doubtful.

John Dutcan Miller Special Representative in Europe

Enclosure

WASHINGTON 25 D C

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

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INTERNATIONAL DEVELOPMENT ASSOCIATION

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COMMUNICATIONS

Form No. 27 (7-61) INTERNATIONAL DEVELOPMENT ASSOCIATION

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE
CORPORATION

OUTGOING WIRE

TO: FOODAGRI

DATE: November 1, 1966

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SERVICE:

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COUNTRY:

ROME (ITALY)

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Cable No.:

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MESSAGE AUTHORIZED BY:

NAME Mr. L. J. C. Evans, Assistant Director in

charge of Agriculture

DEPT. Projects Department

SIGNATURE (SIGNATURE OF INDIVIDUAL AUTHORIZED TO APPROVE)

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Experimental State Sylvatchives Division

October 31, 1966.

Mr. G. de Lusignan, Program Coordination Officer, FAO/IBRD Cooperative Program, Food and Agriculture Organization of the United Nations, Via delle Terme di Caracalla, Rome, Italy.

Dear Guy:

We were all very surprised to see Mr. Warnod here last week as he was not expected by any section of the Bank.

The only arrangement we were aware of was as per our telegram (No. 121) of October 18th intimating that the Guinea Economic Mission was due to assemble on November 7th in Conekary.

Questions have been raised by Treasury as this would appear to be an unauthorized journey at a time when all Bank travel is under particular scrutiny.

I should be grateful to hear why Mr. Warned undertook this visit to Washington.

Yours sincerely,

T. Threlkeld Agriculture Division

TThrelkeld/er

P.S. Would you please pass along to Mr. Fenn the enclosed Eastern Nigeria Oil Palm Rehabilitation Marketing Board Policy memorandum, and attachments, from Mr. P. G. Nelson dated October 26, 1966. Thank you. Form No. 27 (7-61) INTERNATIONAL DEVELOPMENT ASSOCIATION

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE
CORPORATION

OUTGOING WIRE

TO:

I H ERGAS

FOODAGRI

ROME

DATE:

October 27, 1966

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COUNTRY:

ITALY

TEXT: Cable No.:

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THOMAS

INTBAFRAD

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MESSAGE AUTHORIZED BY:

NAME

S. Takahashi Deputy to Asst. Director

Agriculture

DEPT.

Projects .

SIGNATURE_____

(SIGNATURE OF INDIVIDUAL AUTHORIZED TO APPROVE)

For Use by Archives Division

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IBRD Liaison Office

Food and Agriculture Organization of the United Nations
Via delle Terme di Caracalla

ROME

Letter No. 126

27th October, 1966

Mr. Thomas Threlkeld,
Projects Department
International Bank for Reconstruction
and Development
1818 H. Street, N.W.
Washington, D.C.20433,
U.S.A.

rojects	Dept. Correspondence
ANS'D E	87
DATE -	

Dear Tom,

I have received a copy of Bank Press Release No. 66/60 concerning the publication of "World Bank Staff Occasional Papers." I feel that one copy of these papers would be of interest to the Program here from the viewpoint of technique, even if the subject itself is not relevant to agricultural lending. Do you think you could arrange to have one copy of all "World Bank Staff Occasional Papers" forwarded to me here for use by the Program?

I trust you had a pleasant leave and not finding it too hard to start work again!

Kindest regards.

Sincerely yours,

P.A. Reid

IBRD Liaison Representative

CC - Mary Jonding



INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

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Food and Agriculture C confession of the United Mallons

Letter No. 126

27th October, 1966

Mr. Thomas Threlkeld, Projects Department International Bank for Reconstruction and Development

1818 H. Street, N.W. Washington, D.C.20433.

U.S.A.

Dear Tom.

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Kindest regards.

Sincerely yours,

IBRD Liaison Representative

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PAP-BIFAO

OFFICE MEMORANDUM

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To:

Files

October 26, 1966

From:

O. H. Calika

Subject:

Quarterly Review of FAO and the Bank Regional Offices

Work Programs

- 1. Two meetings were held with Messrs. Ergas and de Lusignan on October 6 (morning and afternoon) and another meeting on October 7 in the Africa Department Conference Room (No. 550) on the above. Messrs. Evans, Reid, Threlkeld, Rowe, Veraart and Calika participated in all discussions. Messrs. Gordon, Matter, Storrar, Duncan, Benjenk, Lutolf, Kruithof, Horsley, de la Renaudiere, Billington, Koenig, Ba and Richardson participated in the discussions on countries with which they are primarily concerned. Mr. Rivkin participated in the discussions to which reference is made in para. 3 below. These meetings followed similar review meetings, which took place with attendance by Messrs. Matter and Gordon and the Projects and Africa Departments' staff on October 3 and October 6, to clarify the Bank's position before the discussions with FAO representatives.
- 2. The following is a country by country summary of the discussions and the conclusions reached:

ALGERIA

- An FAO staff member will participate in the Bank's discussions with the Government which will be held in Algiers around mid-November on the agricultural chapter (in French) of the Bank economic report on Algeria (to review mainly the question of agricultural organization).

BURUNDI

- Mr. Ergas stated that the Burundi Government had withdrawn the proposed project for development of coffee production.
- FAO will send Mr. Heymans (FAO), who was at the time of the discussions in Rwanda, to Burundi to look into Mosso and Ruzizi irrigation projects. (It was later learned that Mr. Heymans had already left Rwanda for Europe and this visit has not materialized).

CAMEROON

At the time of the discussions, the Abidjan Office staff were shortly to visit Cameroon to give guidance to the authorities in preparing oil palm, cocoa, tea and rice projects. It was agreed that an FAO staff member (Boumendil) would join this mission to give advice on the preparation of Lagone River rice project.

CENTRAL AFRICAN REPUBLIC FAO project identification mission will visit CAR by mid-October for three weeks. The Bank economic mission (Mr. Booz) will visit CAR late in October to overlap with FAO visit. CHAD In consultation with the Bank, FAO will follow up the recommendations of its recent livestock project identification mission to Chad (project preparation visit?). FAO will also explore the prospects for an agricultural credit project in Chad. DAHOMEY The Abidjan Office staff (Mr. Brochu) will visit Dahomey in October to continue to assist the authorities in the preparation of oil palm and coconut projects. One or two members of the Bank appraisal mission to Ivory Coast, which is expected to be there in January 1967, will also visit Dahomey to review progress made with preparation of the oil palm project. Development of cotton production is considered of lower priority; nevertheless, the Abidjan Office will look into the cost structure and farmers' input/output to ascertain the prospects for exports. FAO plans to send a mission to Dahomey in March, 1967 to explore the prospects for preparing an irrigation project related to the Mono River UNDP study. ETHIOPIA The Nairobi Office will communicate with the Ethiopian authorities urging that by a specified date, data needed for the agricultural credit project should be made available, if Ethiopia desires further Bank/FAO assistance in the preparation of this project. GABON The proposed visit by FAO staff to Gabon in connection with a forestry project (Zone 3) will be deferred to November.

GHANA

GUINEA

Findings of the Bank/FAO mission, now in Ghana, will

FAO will supply a member for the Bank economic mission

be awaited before any further action.

to Guinea (November).

IVORY COAST

- The Abidjan Office has been assisting the authorities in preparing coconut and oil palm projects which should be ready for appraisal in January 1967.
- The Bank appraisal team will review a dossier, to be prepared by the Government in consultation with the Abidjan Office staff (Mr. Haasjes), on a cocoa project and will also examine the Government's proposals for an expanded program for rubber development.
- Development of cotton cultivation is not considered a high priority; nevertheless the Abidjan Office will look into the cost structure and farmers' input/output for an assessment of the export prospects.
- The Abidjan Office (Mr. Haasjes) and a staff member from the Projects Department will be in Ivory Coast in November to assess possible demand for agricultural credit and the existing institutional set up (to assist in determining the basis for a future Bank project).

LIBERIA

- FAO will consider what follow-up will be necessary in Liberia to complete its report on the development potential of the Kle Pujehun region. The Abidjan Office staff (Mr. Haasjes) is expected to join an FAO team in the field.
- FAO proposes to help the Government in preparing a project for agricultural education (College of Agriculture and Forestry). The Bank will consider the proposal.

MALAGASY

- Staff from FAO (Mr. Thomas), the Bank's Projects
Department (an agricultural credit expert) and the
Nairobi Office (Mr. Groenveld) will visit Malagasy
Republic around mid-November to assist in the preparation of a livestock project.

MALAWI

Mr. van Dijck (Nairobi Office) will visit Malawi briefly in November to assist FAO project preparation staff in the dry-land cotton area of the Shire Valley (mainly to advise on the access road requirements).

MALI

- Members of the proposed Bank appraisal mission (January) to Senegal (groundnuts project), accompanied by Mr. Brochu (FAO), will visit Mali to assess the prospects for groundnuts and cotton projects (in particular, the economics of production and exports).

MAURITANIA

FAO has been asked to provide staff for an economic planning advisory mission requested by the Government (January). The terms of reference for the mission will be provided to FAO.

MOROCCO

The Bank will be recruiting consultants for the proposed agricultural organization study which is likely to be launched in December or shortly thereafter. FAO is being kept informed. The Bank will await the Government's reaction to the findings of the study before resuming lending for agricultural projects.

NIGERIA

- The Abidjan Office has been assisting Western Nigeria in preparing a palm oil project. Conditions permitting, Mr. Haasjes will visit Nigeria in November to review the progress of this project and to advise Mid-Western Nigeria on a palm oil project. FAO will be informed of the visit so that Mr. Clark (FAO) may join Mr. Haasjes on this visit.
- Mr. Haasjes will also review the progress made in Western and Mid-Western Nigeria in preparing rubber projects, with a view to an early appraisal visit from the Bank headquarters. Mr. Clark (FAO) may accompany.
- Conditions permitting, FAO will send staff to Nigeria to help the Government in the preparation of fisheries and citrus projects.

RWANDA

- FAO mission in field (now returned to Europe).

SENEGAL

Before the end of this year, a Bank mission, composed of staff from the Projects Department, the Abidjan Office (Mr. Haasjes), FAO (Mr. Brochu) and probably FAC, will visit Senegal to give guidance in the preparation of a dossier on the economic and technical aspects of a proposed groundnuts (SATEC) scheme with a view to an appraisal visit early in 1967.

SIERRA LEONE

The Abidjan Office will continue to supervise the consultants' (IRHO) work on an oil palm project.

SOMALIA

- Mr. Groenveld will visit Somalia in November to followup the progress of the agricultural credit project; not a high priority.

SUDAN

- Mr. Ergas explained that the Finance Minister of the Sudan had asked FAO to help in:
 - (a) preparing an outline of a program for agricultural investment;
 - (b) advising on development policies in specific fields (development of fisheries, livestock, agricultural processing).

FAO is willing to help if the Bank participates in the effort. It was agreed that this matter should be further considered between FAO and the Bank.

TANZANIA

- The Nairobi Office expects that the preparation of the NDC Ranching scheme would be completed early in 1967.
- FAO will make proposals to the Bank on assistance to the Government in preparing the Sukumaland (land survey and resettlement)project.

TUNISIA

- FAO proposes a reconnaissance visit to Tunisia on an agricultural education (Ecole Superieure de l'Agriculture) project. The Bank will consider the proposal.

UGANDA

- The Nairobi Office is helping UDC in the preparation of a small ranching scheme (for private or IFC financing).
- FAO will make a proposal on reorientation of the Mubuku project.

UPPER VOLTA

The Abidjan Office will follow up the findings of the August 1966 visit in respect of groundnuts and cotton development (visit early in 1967).

ZAMBIA

- The Bank will consider the economic priority of projects identified by a previous FAO mission (forestry, agricultural credit, fisheries, drainage, agricultural education); the amounts involved are rather small.
- 3. With reference to the Kano Plains (UNDP) survey project in Kenya, Mr. Ergas expressed FAO headquarters' disappointment that the Bank (ADS) had indicated to the Kenya Government its willingness to manage this study, although FAO was selected as the executing agency for this scheme and it should have been FAO's prerogative to decide who would be the manager. The Bank staff explained that the ADS arrangement, which they thought had been agreed in high-level discussions by the Kenya Government, FAO and the Bank, was not intended to restrict FAO's right of choice. FAO might discuss the matter with the Kenya Government. The discussions were inconclusive and it was agreed that the matter would be taken up again with FAO after Mr. Ergas' return to Rome.
- 4. The Bank staff mentioned to Mr. Ergas the view that, for preparing sound livestock projects in Western African countries, the potentialities and requirements of both inland and coastal countries should together be taken into account. Such an integrated approach might require studies based on strips of countries, rather than isolated efforts on a country-by-country basis. Mr. Ergas expressed agreement with this line. The Bank's staff indicated that they would wish to consider the matter further within the Bank, with a view to cooperative action with FAO. A project-oriented study might emerge. (Mr. Matter will draft terms of reference for a joint Bank/FAO study for further consideration within the Bank).



- In a meeting with Messrs. Evans, Matter, Threlkeld and Calika, Messrs. Ergas and de Lusignan indicated that Mr. Brochu's assignment with the Abidjan Office would terminate by the end of October, but FAO would be willing to give him assignments in the West African region (i.e. Senegal) until the end of the year. It was also agreed that the Bank would accept Mr. Moyaux (FAO), as his successor; Mr. Moyaux would be transferred to Abidjan by January 1, 1967, but FAO would consider assigning him to some Western African projects before the formal transfer takes place.
- 6. Mr. Ergas expressed his satisfaction that FAO is now receiving all project reports by the Nairobi and Abidjan Offices.

OHCalika:mk

cc. Messrs. El Emary
Williams (on return)
Larsen/Edelman
Africa Department Divisions

Messrs. Evans/Threlkeld (2)
Baum (2)
Reid (c/o Mr. Evans)
Gordon (Nairobi)
Matter (Abidjan)
Rivkin

October 26, 1966

Hr. Gerold Alter (via Hr. Nelson) Shiganitou Euriyana

Bank/FAO Cooperative Program

- 1. I refer to your request for some background information on our experience under the Benk/FAO cooperative program.
- I have had experience with this program on two occasions: one on the Grown lands development project in Trinded and Tobago and the other on the project identification mission for Jamaica.
- 3. On the Jamaica program, where Mr. Hastacharjee of FAO headed the mission, with Mr. Darmell and Mr. Hamphrey from the Bank assisting, the only remark I have to offer is that it would have been desirable for the report to have been completed earlier. The mission visited Jamaica in early April this year and the report was sent to the Covernment only this month. However, in light of the time required by the Bank in producing reports on its missions' findings, I believe there is really not much basis for us to complain on this score.
- h. As for the Crown lands project in Trinidad and Tobago, an PAO mission of four men visited Trinidad and Tobago in August 1965 for project preparation. The project report was completed by Jamazy 1966 and an appraisal mission composed of two Bank staff, one Bank consultant and two PAO men visited Trinidad and Tobago in March 1966. The Appraisal Report was completed in September 1966 and the loan has now been negotiated. I have the following observations to offer in relation to the working of the Bank/FAO cooperative program in relation to this project.
- 5. You may recall that the dairy livestock portion of this project underwest a considerable amount of confusion in the process of the project's review in the Bank. I understood from Mr. Grossmald of PAO, who perticipated in the appraisal mission, that his Division (Rechnical Operations) had not been consulted at all on the Groun lands project report prepared by the PAO team of 1965. Mr. Grounold, with experience in European Livestock raising, did not agree with the Livestock parties of the proposed project axi radically altered its content. This new scheme was visual with serious acceptation in the Bank and was changed back besically to the initial concept (although on a larger area per farm) after a visit by the Bank consultent Mr. McDeekan. It appears that (i) there should have

October 26, 1966

paration stage between set the Technical term of tropical conditions

Mr. Gorald Alter (who Mr. Melman)

been proper coordination by FAO at the project preparation stage between the division in charge of the Cooperative Program and the Technical Division of FAO and (ii) the expert attached to the apprecial tesa of 1966 should presumbly have had more experience in tropical conditions such as prevail in Trinical and Thingo.

-2-

Another communit which I offer as beelground information only and which I believe should be handled very cautiously, is the fact that the other FAO manher assigned to the appreciaal mission for the Cross lands project was, as I understood from my colleagues in the agricultural division, hardly of any value to the mission. He was expected to be responsible for the marketing aspects of the project, but after the field work was completed by the mission, he did not contribute his share of the report but only left with the Berk mission a few sheets of oursory notes on what he had found during his stay. He immediately left to join a mission in another country and was not available for consultation for consultation for consultation for consultation for consultation for consultation is constant more of a liability than an asset to the mission because of his constant interruption of discussions with comments not relevant to the situation. I was further told that this man has been visuad with similar distasts on other missions organized under the Cooperative Progress. Apparently he frequently participates in projects under the Cooperative Progress as he is a number of the FAO division in charge of the program. I feel that if there is any truth in the statements made by my agricultural colleagues in this matter, some remedial measure is called for to correct this topo of situation.

oc: Mr. Lenfant

SKURIYAMA/dt

Form No. 27 (7-61) INTERNATIONAL DEVELOPMENT ASSOCIATION

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE
CORPORATION

OUTGOING WIRE

TO:

ERGAS

DATE: October 26, 1966

FOODAGRI

CLASS OF

SERVICE:

TO TOX

ROME

ITALY

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Cable No.:

COUNTRY:

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(IMPORTANT: See Secretaries Guide for preparing form)

THOMAS

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MESSAGE AUTHORIZED BY: NAME Mr. T. Threlkeld - Agriculture Div.	CLEARANCES AND COPY DISTRIBUTION:				
NAME Mr. T. Threlkeld - Agriculture Div.					
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DATE October 20, 1966

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TO: ETGAS

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Mr. T. Threlkeld - Agriculture Div.

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ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

In Verant

Via delle Terme di Caracalla ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref.

SPECIAL DELIVERY

Project	s Dept.	Correspondence
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25 OCT. 1966

Dear Tom,

Herewith attached you will find copy of the Actual and Scheduled Assignments for the period September-October/October-November 1966.

With my best regards,

Yours sincerely,

G. de Lusignan
Program Coordination Officer
FAO/IBRD Cooperative Program

P.S. sorry Por the delay!

Mr. Tom Threlkeld
Projects Department
International Bank for
Reconstruction and Development
1818 H Street, N.W.
Washington, D.C. 20433

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Cables: FOODAGRI ROME

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With my best regards,

Yours sincerely,

G. de Lusignan

Program Coordination Officer FAO/IBRD Cooperative Program

PS Sonn Po the debig!

Mr. Tom Threlkeld
Projects Department
International Bank for
Reconstruction and Development
1818 H Street, N.W.
Washington, D.C. 20433

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SHOWN MARKAGS

October 25, 1966.

Mr. G. de Lusignan, Program Goordination Officer, FAO/IBRD Cooperative Program, Food and Agriculture Organization of the United Nations, Via delle Terme di Caracalla, Rome, Italy.

Dear Guy:

As things stand now the report of the Economic Review Mission to Spain is expected towards the last week of November. As soon as the report is ready for release I will mail you two copies in English, since that will be the only version.

I have sent copies of the terms of reference for the Central African Republic Identification Mission to Messrs. Irion and Booz.

Kindly tell Ken that we have received a copy of the FAO Incora report in Spanish. Would you be good enough to let us have two further copies in English.

With kind regards.

Sincerely.

~ ~~

T. Threlkeld Agriculture Division

TThrelkeld/er

RAP-B/FAO X Alpha - SEN.

October 24, 1966

Dr. B. R. Sen, Director-General Food and Agriculture Organization of the United Nations Via delle Terme di Caracalla Rome, Italy

Dear Dr. Sen:

During the course of his visit to the Bank in July of this year, Mr. Oris Wells informed me that you had to prepare your budgetary proposals for the biennium 1963/69 in the fall of this year and that, in deciding what amount to allocate in that budget for FAO's share of the Gooperative Program, you wanted the Bank's view as to the size of the program which should be contemplated for that period.

As I told you during our talk in New York last week, it is very difficult for the Bank to forecast its work program two or three years ahead. Our own practice within the Bank has been to formulate our budget in the spring of each year, to cover the fiscal year beginning the following July 1. Because of this budgetary practice, we do not make the kind of program forecasts which the timing of FAO's budgetary cycle requires you to make.

Moreover, this is a particularly sukward time for the Bank to try to make any program forecast. As you know, we are in the process of discussing with our member governments the replenishment of IDA and the amount of that replenishment, which is as yet uncertain, will clearly affect the work program of the Bank group of institutions for 1968/69. Noreover, we are in the process, in the Bank, after a period of quite rapid personnel expansion, of re-examining our various activities and, to the extent possible, of consolidating our personnel position for a period of time in order to be sure that our staff are employed as fully and as effectively as possible.

In view of all these circumstances, the Bank is not in a position to agree with the suggestion made by FAO that we should now commit ourselves to a budget figure for 1968/69 50% larger

19 5001 25 PH 3:45

acr. Nov. 24/66

818-8/FAO x Mpha SEN.

Getober 24, 1966

Pr. E. R. Sen, Director-General Food and Agriculture Organization of the United Nations Via delle Terme di Caracalla Rome, Italy

Dear Dr. Sen:

During the course of his visit to the Bank in July of this year, Mr. Oris Malls informed me that you had to prepare your budgetary proposals for the bisanius 1968/69 in the fall of this year and that, is deciding what assemt to allocate in that budget for FAO's share of the Cooperative Program, you canted the Bank's view as to the size of the program which should be contemplated. for that period.

As I told you during our talk in New York last week, it is very difficult for the Bank to forecast its work progress two or three years about. Our can precise within the Bank has been to formulate our badget in the spring of each year, to cover the fiscal year beginning the following July 1. Because of this budgetary practice, we do not make the kind of program forecasts which the timing of FAO's budgetary cycle requires you to make.

Moreover, this is a particularly andmard time for the Bank to try to make any program forecast. As you know, we are in the process of discussing with our madest povernments the replenishment of IDA and the amount of that replenishment, which is as yet meettain, will elearly affect the work program of the Bank group of inctitutions for 1968/69. Hereover, we are in the process, in the Bank, after a particl of quite rapid personnel expansion, of re-examining our various activities and, to the extent possible, of consolidating our personnel position for a particl of time in the outer to be ours that our staff are exployed as fully and as of-creatively as possible.

In view of all these circumstances, the Benk is not in position to agree with the suggestion made by FAO that we should now commit ourselves to a budget figure for 1968/69 50% larger

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than the budget ceiling which we have agreed to for the present bienmium. On the other hand, the Bank attaches considerable importance to our Cooperative Program with FAO and we hope and expect
that that Program will prove increasingly useful. In order to
demonstrate our support of the Program, I am prepared, despite the
uncertainties I have referred to, to agree to an increase in the
budget of the Program from the present figure of \$2.2 million to
\$2.5 million. My agreement to the \$2.5 million figure is, of
course, subject to the approval by our Executive Directors of the
amounts included for the Bank's share of the Program in our budgets
for the fiscal years covering the 1963/69 biennium.

I would like to add that if, as the dimensions of our work program in the agricultural sector for 1968 and 1969 become more clearly defined, it appears desirable to look to the Cooperative Program for more work than can be handled under the \$2.5 million ceiling which I have suggested, we would always be prepared to reexamine the situation with you.

With kind regards,

Sincerely yours,

(Signed) George D. Woods

George D. Woods

RHD eauth: tf

Cleared with and cc: Mr. Aldewereld

cc: Mr. Reid Mr. Evans Form No. 27 (7-61) INTERNATIONAL DEVELOPMENT ASSOCIATION

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE
CORPORATION

OUTGOING WIRE

TO:

FOODAGRI

DATE:

OCTOBER 21, 1966

CLASS OF

TELEX

SERVICE:

9- 1

COUNTRY:

Rome (Italy)

TEXT:

Cable No.:

FOR ERGAS INGVARSSON URGENTLY REQUESTS ADVANCE SALARY PAYMENT MRS

INGVARSSON RESIDENTS GARDEN

BEEVER

NOT TO BE TRANSMITTED

MESSAGE AUTHORIZED BY:

NAME

Mr. L. J. C. Evans, Assistant Director

in charge of Agriculture - Projects Dept.

DEPT.

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Division Chiefs, Western Hemisphere

October 17, 1966

Mervyn L. Weiner

FAO Participation in Western Hemisphere Missions

At a recent meeting between Messrs. Alter and Ergas it was agreed that the next time Ergas visits Washington he will join one of our department meetings to discuss his views of FAO/Bank work in Latin America and also, in a separate meeting, exchange frank impressions about where we think the cooperative program has been working well and where it hasn't. These meetings are tentatively scheduled for early December.

In preparation for them would you kindly let me have a brief note setting forth whatever comments you think Mr. Alter should make about our experience with FAO missions and mission staffing in your countries and whatever suggestions you may have for the future.

cc: Messrs. Knox

Nelson Mirza Reitter Wiese Frost Wright

MbWeiner/mcw

W

CROSS REFERENCE SHEET

COMMUNICATION: Letter

DATED: Oct. 17, 1966

TO: Mr. Ergas

FAO/IBRD Dooperative Program

FROM: Mr. A.F. Johnston

FILED UNDER: Admin. Travel - Travel Policy

SUMMARY:

Re. revised Bank Travel Policy for official travel by staff and consultants participating in Bank missions.

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

FAO/IBRD
Cooperative Program
INTERNATIONAL FINANCE
CORPORATION

OUTGOING WIRE

TO:

KEN JONES

DATE: October 12, 1966

FOODAGRI

CLASS OF SERVICE:

telex

COUNTRY:

ROME

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TEXT:

Cable No.:

ITALY

ERGAS ARRIVING 11:40 AM ROME OCTOBER 14 VIA

ATITALIA 633 FROM NEW YORK

LUSIGNAN

NOT TO BE TRANSMITTED

MESSAGE AUTHORIZED BY:

Mr. L.J.C. Evans - Assistance Director

NAME DEPT.

Projects - Agriculture

SIGNATURE

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G. de Lusignan/er

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October 12, 1966

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Mr. L.J.C. Evans - Assistance Director

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Form No. 27 (7-61)INTERNATIONAL DEVELOPMENT **ASSOCIATION**

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT INTERNATIONAL FINANCE CORPORATION

OUTGOING WIRE

TO: KEN JONES DATE:

October 11, 1966.

FOODAGRI

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ROME

COUNTRY:

ITALY

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Cable No.:

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C A R CONFIRM BROCHU NOT AVAILABLE STOP MISSION CONSISTING ONLY LESCANNE COMMA ZAANOUNI STOP MISSION SHOULD ARRIVE OCTOBER 20 WILL OVERLAP IN NOVEMBER WITH BANK ECONOMIC MISSION LEAD BOOZ STOP GRATEFUL INFORM COUNTRY REPRESENTATIVE TO ADVISE GOVERNMENT STOP GENERAL OBJECTIVE MISSION NOT CHANGED STOP TERMS REFERENCE SLIGHTLY AMENDED STOP SHALL BRING APPROPRIATE AMENDMENT AND MATERIAL PREPARED BY BANK

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MESSAGE AUTHORIZED BY:

NAME DEPT.

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OUTGOING WIRE

TO:

KEN JONES

DATE:

October 11, 1966

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ROME

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ITALY

PAGE TWO

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NOT TO BE TRANSMITTED

MESSAGE AUTHORIZED BY:

NAME

DEPT.

(IMPORTANT: See Secretaries Guide for preparing form)

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INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE
CORPORATION

OUTGOING WIRE

TO: KEN JONES

DATE:

October 11, 1966

FOODAGRI

CLASS OF SERVICE: LT

ROME

COUNTRY:

ITALY

PAGE THREE

Cable No.:

SEVEN

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IF CASPAR REALLY NEEDED SUGGEST CLARIFY SITUATION WITH GARNIER

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MESSAGE AUTHORIZED BY:

NAME Mr. L. J. C. Evans - Assistan Director

DEPT.

Projects - Agriculture

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(SIGNATURE OF INDIVIDUAL AUTHORIZED TO APPROVE)

G de Lusignan (FAO Rome) /er

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Projects - Agriculture

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ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

Via delle Terme di Caracalla ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref. BK 3/10

Projects Dept. Correspondence	
ANS'D BY	=
DATE	- 8 OCT. 1966

Dear Tom,

I am attaching the quarterly list of missions that have been carried out under the Program for the period 1 July - 30 September 1966.

With my best regards,

Yours sincerely

Program Coordination Officer FAO/IBRD Cooperative Program

Mr. T. Threlkeld

Agricultural Division

Projects Department

International Bank for

Reconstruction and Development

1818 H Street, N.W.

Washington D.C. 20433

R. TETALO



ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

Telex: 61181 FOODAGRI

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

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With my best regards,

Yours sincerely.

Program Coordination Officer FAO/IBRD Cooperative Program

Mr. T. Threlkeld
Agricultural Division
Projects Department
International Bank for 8:08
Reconstruction and Development
1818 H Street, N.W.
Washington D.C. 20433

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ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

Via delle Terme di Caracalla ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref.

October 6, 1966

Mr. S. Aldewereld,
Vice President and Director,
Projects Department
International Bank for Reconstruction
and Development
1818 H Street, N.W.
Washington, D.C. 20433

Dear Siem:

Herewith I attach for your information a background note on the FAO proposals for the Cooperative Program Budget for 1968/69.

With best regards,

I.H. Ergas Director

FAO/IBRD Cooperative Program

Attachment

Note on FAO/IBRD Cooperative Program

Budget for 1968/69

Note prepared by FAO

- During the course of his visit to the Bank in July 1966,
 Mr. O. V. Wells, Deputy Director General FAO, informed the President of
 the Bank that the Director General had to prepare his budgetary proposal
 for 1968/69 in the Fall of 1966 in time for presentation to the Program
 and Finance Committees and the Council, and for final approval to the FAO
 Conference. The Director General has indicated that he was willing to consider an appropriation of \$825,000 for the Program for the coming biennium,
 provided the Bank also indicated its willingness to match this sum in the
 proportion agreed to in the revised agreement. The present note summarizes FAO views on this budget for which, as indicated and agreed at the
 time, FAO needs a Bank reaction this October to enable the Director
 General to firm up his estimates for his governing bodies.
- FAO's willingness to increase its contribution to the Program by \$275,000 indicates the priority it attaches to it. FAO recognizes that a budget of \$3.3 million for the Program for the coming biennium is woefully inadequate in relation to demand, but it is limited in the proposal for expansion on the forecasts of its very restricted limited resources and it is not in a position to envisage a higher ceiling, except perhaps for making provision now if the Bank agrees to foreseeable increases in mandatory costs. The budget presented in this note is so framed as to operate within this ceiling. The Program is one of the very few lines of activity for which a strengthening is envisaged by FAO in the forthcoming budget: for almost all others there is no expansion envisaged. As a preliminary to his budgetary discussions, the Director General has had a series of discussions with a number of member governments: the importance of the expansion of the Program was invariably stressed in these discussions and FAO has continuously been receiving marks of interest in the Program from governments of both the developing and the developed countries.
- 3. In arriving at its preliminary decision on the Budget, FAO has noted the considerable progress achieved to date. It is conscious, however, that there is still need to widen the scope of the Program and increase its effectiveness. Both require an increase in the budget.

I. Program Activities:

- 4. FAO feels that Program activities over the next two years will increase considerably for the following reasons:
 - (a) Systematic follow-up of FAO work likely to lead to investment. The impact of the Program on the reorientation of FAO's activities has been increasingly felt over the last two years. Program involvement in such activities is likely to increase very considerably.

- i) The Program is now regularly consulted on forthcoming UNDP activities. It is becoming increasingly involved in the planning of UNDP work; participating in preparatory UNDP missions. It is also becoming involved in the execution of UNDP projects; where phases of such projects require only short-term studies regarding feasibility to be determined, the Program is being designated as the Operating FAO division. Where longer-term studies likely to lead to investment decisions are involved, the Program is expected to be consulted on progress and orientation.
- ii) The UNDP is one FAO source of projects, but not the only source. FAO's technical assistance activities, its activities under the Freedom from Hunger Campaign are also increasingly becoming investment oriented and, to the extent that the Bank has an interest in these projects, are likely to require Program assistance.
- (b) The systematic follow-up of work already undertaken under the Program. FAO feels that because of immediate pressures, this has been relatively neglected, and while it is agreed that the Program will always have an ad-hoc character, further systematization would be extremely beneficial. For instance, more might be made of general orientations for agriculture given in economic review missions.
- (c) Governments and, in particular, Ministries of Agriculture are now more aware of the opportunities provided by the Program. In some cases, steps have been taken for appropriate internal organizational arrangements to be made to take full advantage of the Program. Direct requests from governments for Program assistance have also been increasing.
- (d) It is also likely that as a response by governments to Mr. Woods' emphasis on agricultural development in his various policy statements, requests to the Bank for assistance in identification and preparation of projects will be forthcoming at a faster rate than hitherto. Furthermore, it is to be expected that requests for Bank assistance to supplement or be supplemented by bilateral assistance are also likely to become more numerous. FAO, for instance, is cooperating with Swedish bilaterial aid in a number of credit projects for which Swedish assistance can only make a minor contribution. Similar initiatives from other donors are also expected. There is also a tendency for some of the FAO sponsored projects to be channeled now for multilateral aid.

Perhaps the basic orientation of such review missions might be gradually better adapted to pave the way for concrete operations.

- (e) The major effort made by the Bank in its support of agriculture has now created an awareness of agricultural opportunities throughout Bank operations. A greater flow of suggestions is likely to emerge from within the Bank.
- (f) Program participation in supervision missions is also likely to increase as the number of the Bank's loans in agriculture increases.

5. In addition, there is considerable room for expansion in activities in which the Program has so far been, at best, only moderately active. Such activities include:

(a) Education

In FAO's view, progress in agricultural education is basic to the development of agriculture in almost all of the countries in which the Program operated. The successful implementation of many of the projects financed by the Bank depend on the supply of trained agricultural manpower. With the increasing consciousness of the importance of agricultural education in countries, the opportunities for Bank/IDA assistance in this field will be increasing.

Bank/FAO cooperation in this field has been limited so far owing partly to the fact that cooperation in the field of education is covered both by UNESCO/Bank and the FAO/Bank agreements. However, the March discussions have resulted in considerable streamlining of procedures. UNESCO has now shown greater awareness of FAO's role. Furthermore, a number of projects in the agricultural education field, already identified by UNESCO in general education missions, now require substantial preparation. For many of these projects FAO would be the suitable agency for this work.

The opportunities in agricultural education have become abundantly clear in the first joint FAO/Bank review of education projects on a country basis, carried out in the last few days. On the basis of this first inevitably superficial rapid review, it is evident that the Program needs at least two experts in agricultural education instead of one, plus heavy dependence on consultants, even if the level activity forecast for the immediate future is maintained.

(b) Fisheries

Program activity in this promising field has been extremely limited so far; only minor attention has been paid to the orientation of UNDP projects, and a number of opportunities for fisheries which would not necessarily require major investment could be profitably pursued further. The FAO Fisheries Department has placed considerable emphasis on support for and reorientation towards preinvestment activities.

II. Workload

- 5. The system adopted so far of translating activities into number of missions expected, and then calculating the workload on the Program staff was adequate and relevant in the early days of the Program. It is now of limited validity.
- 6. There are several reasons for this:

First, as the flow of requests for Program involvement increases, considerable preliminary work is required at Headquarters, to decide whether program involvement at a particular time, is necessary. Many of the requests or suggestions for Program action are never translated into missions, but screening these requests is still a basic Program activity.

Second, as the FAO program becomes more investment oriented, program staff is being increasingly consulted on reorientation of activities in FAO's regular and other Programs, though again the impact of much of this is bound to be "generalized" rather than specific, and some of it long term.

Third, the Program has not because of the staff shortage, been in a position to comment adequately, or organize adequate FAO comments on Bank projects, even in those projects in which it has been directly involved. Recently for instance, importance was attached on a flow of information from FAO to the Bank on projects which were presented for appraisal. More effective briefs which would in the end save the Bank and FAO considerable time, could be organized on a country basis using FAO material. The organization of this material along the lines in which the Bank is interested demands experience in working with the Bank, but Program staff has been unable to devote hardly any time to this activity.

Fourth, although a beginning has been made in this direction, Program staff has had little time for exchange of experience, discussions of general methodology with other parts of FAO, and also with the Bank. And yet the need for fruitful occasional exchanges of views on key topics, both within FAO and between the Bank and FAO, is increasingly felt. Such discussions would be most fruitful in increasing the effectiveness of the Program.

7. There is little doubt that staff shortage will, if the budget is increased to the limit suggested by FAO, still make it so that sufficient justice will not be rendered to the tasks outlined above, but there is need for a drastic improvement in the situation.

Missions

8. The following estimates take into account the fact that Bank staff has increased, that the Bank's regional offices will be active in identification and assist in preparation (but incidentally that they will also open up new opportunities for FAO activities), and that in some cases the Bank will want to engage consultants and cooperate with foundations. The basic assumption, however, is that cooperation with FAO will continue on the lines hitherto agreed, and that, in this light, the Bank and FAO will together undertake the work involved through the best use of their combined resources.

Economic Review Missions

9. It is understood that there will henceforth be a strict limit on the number of staff employed in economic review missions, and that for a large number of such missions no more than two agricultural experts will be required. Assuming, however, that FAO would be called upon to participate in at least 18 such missions a year, the total number of manmonths involved in such missions is likely to be over 100 manmonths.

Appraisal Missions

10. FAO participation in appraisal missions is still limited, yet the value of such participation to the Program has been generally recognized. FAO also hopes and believes that such participation will be as <u>full</u> as possible. An increase in the time allowed for such missions would appear necessary. FAO's participation in appraisals is estimated at around 25 missions per year, and the total number of manmonths is estimated at 93.

Preparation Missions

- 11. This is where the impact of UNDP work is likely to be greatest. In the paper which was presented earlier in the year, drafted before the FAO decision on Program involvement in UNDP activities, the number of missions, and the manmonths involved were underestimated.
- 12. More specifically, it is now expected:
 - (a) that demands for missions connected with UNDP work will be in the neighborhood of 3Q, that for half of these the number of total manmonths required will be at least two, and that for the other half at least one manmonth's work will be necessary. Considering that FAO is now the Executing Agency for UNDP projects, that at least one-third of these have an investment potential, this figure appears very modest indeed. This is all the more so as regards the estimates time factor since it is clear that considerable discussion isnecessary on reorientation;
 - (b) that demands for longer preparatory missions which will originate from Bank discussions, from requests from governments, from identification missions will be at least 17 as foreseen previously, but that for such missions at least a five to six week stay in the field will be necessary experience has proved that missions of short duration do not allow for sufficient discussion and involvement with governments.

Ly Experience has indicated the need for a revision of the same hitherto used for this purpose. The number of months spent in Washington and in the field rarely falls below four, but an assumption has been made that three months are necessary. Only staff members has been taken as FAO participants in such missions, the figure varies between one and two. The number of missions has been taken with a view of an estimate of total Bank review missions, particularly in view of consultative group activities. It is assumed that FAO participate in missions of the full economic review type will be less than two-thirds of the total.

(c) that demands for preparatory missions which require only a short time in the field and which do not fall under either category(s) will be 13 Experience has now also proved that while the time allowed for such missions may well be short (a week to a fortnight) repeated visits are necessary; in particular for a followup of the work done in the field.

All in all, it is expected that some 260manmonths would be called for preparatory missions.

Identification Missions

- 13. It is recognized that the number of missions in this category will be affected by the activities of the Bank's regional offices, by the fact that economic review missions have been increasingly linked with preidentification of projects, and by the fact that Bank staff is also likely to identify projects either at the time of appraisal, or by staffing over in countries, or by being assigned specific tasks in this field. Furthermore, the link between identification and preparation is bound to be tenuous.
- 14. However, it is not expected that the level of activity in this field will decline significantly from that forecast, and in fact it is expected that the number of missions carried out jointly with the regional offices will increase. (In fact joint operations with the Abidjan office in particular were nil in the past year; the opportunities for joint operations now appear to be greater). Moreover, identification missions where a mixed bag of projects which fall within one category, (irrigation reviews, and similar exercises) are now proving to take considerably longer than expected, particularly as regards field work. Altogether FAO expected to have a call for manmonths for 15 such missions.

End-Use

FAO hopes to participate in at least five such missions, and to devote to them five manmonths a year.

Joint Agricultural Reviews

15. FAO is extremely satisfied with the final outcome of the Spanish review, and hopes that more such reviews will be undertaken. It is assuming that such reviews will take an average of seven months, which is indeed very modest, and that teams on these reviews will average six, which is also very modest, of which one-half would be FAO appointments. On this basis, assuming that two such reviews will be undertaken a year, the total manmonths required will be 36.

III. Staff Requirements:

- 16. The total number of manmonths involved in mission work alone is now forecast at over 600 manmonths. There is obviously a slippage factor, and the hope is that there will be increased Bank participation in FAO missions. (Although the estimates of identification and preparation take into account such participation, particularly from the regional offices). The estimates, however, are very much on the modest size, particularly as regards the length of time required for the completion of work and also subsequent discussions. Briefing in Washington has been barely taken into account.
- Assuming annual leave of one month a year and that all work would consist of mission work, minimum reasonably-based expected demands would call for a staff of over 65 team members plus consultants. This would still mean an almost impossibility of devoting program resources in meeting the requirements for work not directly related to effective missions. This is likely to be all the more so since at least three senior staff members will need to spend time at Headquarters and concentrate on superivision of staff if the effectiveness of the Program is to be increased and if quality of work is not to suffer. They will only be available for shorter missions.
- 18. A team level of 65 members is impossible to contemplate within actual financial limits. Assuming a slippage factor of missions of about one-quarter, the situation would still be extremely tight. Whether the volume of work foreseen will be accomplished or not will then depend also on the extent to which the Bank will provide staff for FAO missions. There is an effort made in this direction, but a greater effort will be necessary in future. The desirability of such participation has been repeatedly emphasized by both sides.
- 19. In view of its financial limitations, FAO cannot go beyond a team of 44,8 above the level contemplated for 1967. In order to increase the effectiveness of the Program, and also to make it possible for work of Program interest to be reoriented with less call on Program resources, it has also been agreed that a larger fraction of consultants for the Program than has hitherto been the case will be provided by the FAO Divisions to whom 'men-year' of consultants will be suscribed. There will now be established a panel in each of the major Divisions on whom the Program can call for missions as the occasion arises. Furthermore, the Program's experience with a large number of consultants over the past two years has been such as to make selection of the most qualified to be possible.

IV. Financial Estimates:

- 20. The financial estimates are based on the considerations above. They also takes into account the rate of expenditure of the Cooperative Program.
- 21. Actual expenditure amounted to \$227,000 in 1964 and \$756,900 in 1965. This represents an average rate of \$25,216 a month in 1964 and of

\$63,075 a month in 1965. For the first six months of 1966, average monthly expenditure is \$66,700. The total amount of actual monies spent for the first semester of 1966 amounts to \$400,182. However, the average monthly rate of the Program at present should be based on its commitments up to December 31, 1966. These commitments amount to \$488,000. They represent a monthly average of \$81,300. This means that with the present 27 team members of the Program and a relative amount of consultants either from FAO Division or from outside, the present rate of expenditures of the Program is \$975,000 a year. By the end of this year it is foreseen that there will be an increase of the Program commitments, since the Program staff is likely to have 30 to 31 professionals.

- 22. In estimating the funds necessary to carry out as much as it is financially possible of the proposed workload presented in Section IV, the following factors have been taken into consideration:
 - (a) The efforts of recruitment are yielding results. The Program is expected to recruit three more team members. It is not the Program's intention, however, to fill all the present established posts (36) since this is likely to exceed the present budgetary costing of \$2.2 million, if due account is taken of consultants. For purposes of FAO projections, however, the figures relating to 1966/67 and 1968/69 take as their starting point the present "establishment" of 36 Professionals and 24 General Service.
 - (b) The FAO establishment would now increase by eight new professional posts and nine new general service posts. However, not all the posts are expected to be filled at senior level, although competence and experience will always be essential qualifications.
 - (c) A specific distinction is to be made now between external consultants and those detailed from other FAO Divisons. The relative dependence on external consultants will, it is assumed, decrease considerably, and in absolute terms it is also proposed that there will be a decrease in the level of expenditure in this category. On the otherhand, provision has been made for personnel to be detailed from FAO Technical Divisions. Arrangements have already been made this year with Commodities Division, Fisheries Department and, very recently, Economic Analysis Division whereby it has been agreed that the Program will commit funds to the benefit of these Division to compensate them for staff detailed to the Program. Through these arrangements, manyears have been committed. Owing to delays in recruitment, it might be possible by the end of 1967 to obtain the services of 6 to 7 manyears, one more from Fisheries Department, one more from Economic Analysis and two from the Land and Water Division. It is likely that an arrangement with the latter Division will be made before the end of this year. In 1968/69, it is hoped to make similar arrangements with Plants

and Animal Production Divisions, bringing the total number of manyears committed by the Division to nine a year. The benefits accruing from these arrangements have already been described.

- (e) Travel costs have been broken down in travel costs for the team and consultants, taking into account 62 possible FAO missions, and in central office travel.
- (f) The Budget Branch of FAO is not in a position to calculate at this stage in its proposals for 1968/69 expected increases in mandatory costs. These are now estimated in the meighborhood of \$100,000 for the biennium, excluding increases in professional basic salaries. FAO would be willing to discuss with the Bank the possibility of adjusting the budget to take into account the foreseeable mandatory costs.

23. Attached to this note are the estimates approved by the Budget Branch.

October 5, 1966

Attachments:

FAO/IBRD COOPERATIVE PROGRAM

		1966/1967 Budget	B	iennium 1968 / 1	.968 / 1969		
co	DE I - PERSONAL SERVICES			man model i sell copia removable conjuncti conjuncti conjuncti se conjuncti se conjuncti se conjuncti se conju			
Α.	(36P + 24GS) incl. step increases		,	1,790,000			
B.			308,100				
C.	9 new posts GS2/	1,538,000	90,300	398,400			
D.	18 man-years consultants (from EA, CO, PL, FI, AN, LA Divs.) External consultants	190,000	404,600 169,000	573,600	2,762,000		
CO	DE II - SUPPLIES AND MATERIAL	-			4,000		
CO	DE IV - TRAVEL						
1.	Team and consultants (62 missions p.a. x \$3,800)			471,000			
2.	Central Office travels (mainly Washington)	447,000		28,000	499,000		
CO	DE V - CONTRACTUAL SERVICES						
1.	Insurance			7,200			
,	Hospitality			1,800			
3.	Miscellaneous			8,000			
4.	Publications of reports (Xerox, translations)	25,000		18,000	35,000		
		2,200,000			3,300,000		
	Bank share FAO share	1,650,000 550,000			2,475,000 825,000		
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1/ 3P5 2P4 2P3 1P2 2/ 1G6 2G5 2G4 2G3 2G2

Note: The above budget does not include future mandatory costs for change in Post Classification (P) (2 classes) and increases due to wage index movements (GS) (three by 5%) estimated at \$100,000 for the biennium.

Estimates of Manpower Required Based on Foregoing Assumptions

	Number of Missions	Average	Months per M Field and	$\overline{\mathbf{N}}$	umber of Staf	Man Months per Mission			Total Man Months in Year Team Consultants						
OT	Per Year	Rome	Washington	Total	Team	Consultants	Total	Rome	F&W	Total	F&W	Rome	F&W	Rome	Total
Economic Review	18	1.0	3.0	4.0	1.0	0.5	1.5	1.5	4.50	6.00	54	18	27	9	108
Appraisal	25	0.5	2.0	2.5	1.0	0.5	1.5	0.75	3	3.75	50	12.	5 25	6.25	93.75
Prepara- tion UNDP	30	0.25	0.5	0.75	2.0	1.0	3.0	0.75	1.5	2.25	30	15	15	7	67.50
Prepara- tion	30	1.0	1.25	2.25	2.0	1.0	3.0	3.0	3.75	6.75	75	60	37.50	30	202.50
Identifi- cation	15	1.00	1.00	2.00	2.0	1.0	3.0	3.00	3	6	30	30	15	15	90
Joint Review	2	1.50	4.50	6	2	1	3	4.50	13.50	18	18	6	9	3	36
End-Use	5	0.25	0.5	0.75	1.0	0.25	1.25	0.30	0.625	0.935	3	1.0	1.0	0.5	5.5

Total Man Months

260.00 142.50 129.50 70.75 603.25

Cooperative Program With FAO

			Budget		Actual				
		Total	Bank/IDA	FAO	Total	Bank/IDA	FAO		
Fiscal Year ending June 30:	1964	\$ -	\$ -	\$ -	\$ 33,980	\$ 16,990	\$ 16,990		
	1965	472,000	300,000	172,000	594,400	411,390	183,010		
	1966	900,000	787,500	112,500	771,774	671,314	100,460		
	1967	1,140,000	855,000	285,000	-	-	-		
Calendar Year									
ending Dec.31:	1964)	950,000	750,000	200,000	251,594	125,797	125,797		
	1965)	,,,,,,,,,,	1,50,000	200,000	746,721	672,518	74,203		
	1966	920,000	690,000	230,000	401,839*	301,379*	100,460*		
	1967	1,280,000	960,000	320,000	-	-	-		

*Through June 30, 1966.

Treasurer's Department AFJ/jf September 7, 1966

Cooperative Program With UNESCO

				F	Budget			Actual					
		-	Total	Ва	ank/IDA	U.	NESCO	Total	Bank/IDA	UNESCO			
Fiscal Year									30				
ending June 30:	1964	\$	-	\$	-	\$	-	\$ 50,000	\$ 25,000	\$ 25,000			
	1965		600,000	40	000,000	2	00,000	346,191	180,915	165,276			
	1966		850,000	14'	75,000	3	75,000	298,976	149,488	149,488			
	1967		638,000	40	01,000	2	37,000	-	-	-			
Calendar Year	70(1)							165,639	90,639	75,000			
ending Dec.31:	1964)		975,000	60	00,000	3	75,000	105,037	90,000	13,000			
	1965)		717,000				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	364,332	182,166	182,166			
	1966		760,000	4.	30,000	3	30,000	165,196*	82,598*	82,598*			
	1967		-		=		-	-	-	-			

*Through June 30, 1966.

Treasurer's Department AFJ/jf September 7, 1966



ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

Via delle Terme di Caracalla ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref.

October 6, 1966

Mr. Richard H. Demuth,
Director, Development Services Department
International Bank for Reconstruction
and Development
1818 H Street, N.W.
Washington, D.C. 20433

Dear Dick:

Herewith I attach for your information a background note on the FAO proposals for the Cooperative Program Budget for 1968/69.

With best regards,

I.H. Ergas Director

FAO/IBRD Cooperative Program

Attachment

Note on FAO/IBRD Cooperative Program

Budget for 1968/69

Note prepared by FAO

- During the course of his visit to the Bank in July 1966,
 Mr. O. V. Wells, Deputy Director General FAG, informed the President of
 the Bank that the Director General had to prepare his budgetary proposal
 for 1968/69 in the Fall of 1966 in time for presentation to the Program
 and Finance Committees and the Council, and for final approval to the FAG
 Conference. The Director General has indicated that he was willing to consider an appropriation of \$825,000 for the Program for the coming biennium,
 provided the Bank also indicated its willingness to match this sum in the
 proportion agreed to in the revised agreement. The present note summarizes FAG views on this budget for which, as indicated and agreed at the
 time, FAG needs a Bank reaction this October to enable the Director
 General to firm up his estimates for his governing bodies.
- FAO's willingness to increase its contribution to the Program by \$275,000 indicates the priority it attaches to it. FAO recognizes that a budget of \$3.3 million for the Program for the coming biennium is woefully inadequate in relation to demand, but it is limited in the proposal for expansion on the forecasts of its very restricted limited resources and it is not in a position to envisage a higher ceiling, except perhaps for making provision now if the Bank agrees to foreseeable increases in mandatory costs. The budget presented in this note is so framed as to operate within this ceiling. The Program is one of the very few lines of activity for which a strengthening is envisaged by FAO in the forthcoming budget; for almost all others there is no expansion envisaged. As a preliminary to his budgetary discussions, the Director General has had a series of discussions with a number of member governments: the importance of the expansion of the Program was invariably stressed in these discussions and FAO has continuously been receiving marks of interest in the Program from governments of both the developing and the developed countries.
- 3. In arriving at its preliminary decision on the Budget, FAO has noted the considerable progress achieved to date. It is conscious, however, that there is still need to widen the scope of the Program and increase its effectiveness. Both require an increase in the budget.

I. Program Activities:

- 4. FAO feels that Program activities over themext two years will increase considerably for the following reasons:
 - (a) Systematic follow-up of FAO work likely to lead to investment. The impact of the Program on the reorientation of FAO's activities has been increasingly felt over the last two years. Program involvement in such activities is likely to increase very considerably.

- The Program is now regularly consulted on forthcoming UNDP activities. It is becoming increasingly involved in the planning of UNDP work; participating in preparatory UNDP missions. It is also becoming involved in the execution of UNDP projects; where phases of such projects require only short-term studies regarding feasibility to be determined, the Program is being designated as the Operating FAO division. Where longer-term studies likely to lead to investment decisions are involved, the Program is expected to be consulted on progress and orientation.
- ii) The UNDP is one FAO source of projects, but not the only source. FAO's technical assistance activities, its activities under the Freedom from Hunger Campaign are also increasingly becoming investment oriented and, to the extent that the Bank has an interest in these projects, are likely to require Program assistance.
- (b) The systematic follow-up of work already undertaken under the Program. FAO feels that because of immediate pressures, this has been relatively neglected, and while it is agreed that the Program will always have an ad-hoc character, further systematization would be extremely beneficial. For instance, more might be made of general orientations for agriculture given in economic review missions.
- (c) Governments and, in particular, Ministries of Agriculture are now more aware of the opportunities provided by the Program. In some cases, steps have been taken for appropriate internal organizational arrangements to be made to take full advantage of the Program. Direct requests from governments for Program assistance have also been increasing.
- (d) It is also likely that as a response by governments to Mr. Woods' emphasis on agricultural development in his various policy statements, requests to the Bank for assistance in identification and preparation of projects will be forthcoming at a faster rate than hitherto. Furthermore, it is to be expected that requests for Bank assistance to supplement or be supplemented by bilateral assistance are also likely to become more numerous. FAO, for instance, is cooperating with Swedish bilaterial aid in a number of credit projects for which Swedish assistance can only make a minor contribution. Similar initiatives from other donors are also expected. There is also a tendency for some of the FAO sponsored projects to be channeled now for multilateral aid.

Perhaps the basic orientation of such review missions might be gradually better adapted to pave the way for concrete operations.

- (e) The major effort made by the Bank in its support of agriculture has now created an awareness of agricultural opportunities throughout Bank operations. A greater flow of suggestions is likely to emerge from within the Bank.
- (f) Program participation in supervision missions is also likely to increase as the number of the Bank's loans in agriculture increases.
- 5. In addition, there is considerable room for expansion in activities in which the Program has so far been, at best, only moderately active. Such activities include:

(a) Education

In FAO's view, progress in agricultural education is basic to the development of agriculture in almost all of the countries in which the Program operated. The successful implementation of many of the projects financed by the Bank depend on the supply of trained agricultural manpower. With the increasing consciousness of the importance of agricultural education in countries, the opportunities for Bank/IDA assistance in this field will be increasing.

Bank/FAO cooperation in this field has been limited so far owing partly to the fact that cooperation in the field of education is covered both by UNESCO/Bank and the FAO/Bank agreements. However, the March discussions have resulted in considerable streamlining of procedures. UNESCO has now shown greater awareness of FAO's role. Furthermore, a number of projects in the agricultural education field, already identified by UNESCO in general education missions, now require substantial preparation. For many of these projects FAO would be the suitable agency for this work.

The opportunities in agricultural education have become abundantly clear in the first joint FAO/Bank review of education projects on a country basis, carried out in the last few days. On the basis of this first inevitably superficial rapid review, it is evident that the Program needs at least two experts in agricultural education instead of one, plus heavy dependence on consultants, even if the level activity forecast for the immediate future is maintained.

(b) Fisheries

Program activity in this promising field has been extremely limited so far; only minor attention has been paid to the orientation of UNDP projects, and a number of opportunities for fisheries which would not necessarily require major investment could be profitably pursued further. The FAO Fisheries Department has placed considerable emphasis on support for and reorientation towards preinvestment activities.

II. Workload

- 5. The system adopted so far of translating activities into number of missions expected, and then calculating the workload on the Program staff was adequate and relevant in the carly days of the Program. It is now of limited validity.
- 6. There are several reasons for this:

First, as the flow of requests for Program involvement increases, considerable preliminary work is required at Headquarters, to decide whether program involvement at a particular time, is necessary. Many of the requests or suggestions for Program action are never translated into missions, but screening these requests is still a basic Program activity.

Second, as the FAO program becomes more investment oriented, program staff is being increasingly consulted on reorientation of activities in FAO's regular and other Programs, though again the impact of much of this is bound to be "generalized" rather than specific, and some of it long term.

Third, the Program has not because of the staff shortage, been in a position to comment adequately, or organize adequate PAO comments on Bank projects, even in those projects in which it has been directly involved. At Recently fortinstance, stance, importance was attached on a flow of information from FAO to the Bank on projects which were presented for appraisal. More effective briefs which would in the end save the Bank and FAO considerable time, could be organized on a country basis using FAO material. The organization of this material along the lines in which the Bank is interested demands experience in working with the Bank, but Program staff has been unable to devote hardly any time to this activity.

Fourth, although a beginning has been made in this direction, Program staff has had little time for exchange of experience, discussions of general methodology with other parts of FAO, and also with the Bank. And yet the need for fruitful occasional exchanges of views on key topics, both within FAO and between the Bank and FAO, is increasingly felt. Such discussions would be most fruitful in increasing the effectiveness of the Program.

7. There is little doubt that staff shortage will, if the budget is increased to the limit suggested by FAO, still make it so that sufficient justice will not be rendered to the tasks outlined above, but there is need for a drastic improvement in the situation.

Missions

ô. The following estimates take into account the fact that Bank staff has increased, that the Bank's regional offices will be active in identification and assist in preparation (but incidentally that they will also open up new opportunities for FAO activities), and that in some cases the Bank will want to engage consultants and cooperate with foundations. The basic assumption, however, is that cooperation with FAO will continue on the lines hitherto agreed, and that, in this light, the Bank and FAO will together undertake the work involved through the best use of their combined resources.

Economic Review Missions

9. It is understood that there will henceforth be a strict limit on the number of staff employed in economic review missions, and that for a large number of such missions no more than two agricultural experts will be required. Assuming, however, that FAO would be called upon to participate in at least 18 such missions a year, the total number of manmonths involved in such missions is likely to be over 100 manmonths.

Appraisal Missions

10. FAO participation in appraisal missions is still limited, yet the value of such participation to the Program has been generally recognized. FAO also hopes and believes that such participation will be as full as possible. An increase in the time allowed for such missions would appear necessary. FAO's participation in appraisals is estimated at around 25 missions per year, and the total number of manmonths is estimated at 93.

Preparation Missions

- 11. This is where the impact of UMDP work is likely to be greatest. In the paper which was presented earlier in the year, drafted before the FAO decision on Program involvement in UNDP activities, the number of missions, and the manmonths involved were underestimated.
- 12. More specifically, it is now expected:
 - (a) that demands for missions connected with UNDP work will be in the neighborhood of 30, that for half of these the number of total manmonths required will be at least two, and that for the other half at least one manmonth's work will be necessary. Considering that FAO is now the Executing Agency for UNDP projects, that at least one-third of these have an investment potential, this figure appears very modest indeed. This is all the more so as regards the estimates time factor since it is clear that considerable discussion isnecessary on reorientation;
 - (b) that demands for longer preparatory missions which will originate from Bank discussions, from requests from governments, from identification missions will be at least 17 as foreseen previously, but that for such missions at least a five to six week stay in the field will be necessary - experience has proved that missions of short duration do not allow for sufficient discussion and involvement with governments.

Experience has indicated the need for a revision of the same hitherto used for this purpose. The number of months spent in Washington and in the field rarely falls below four, but an assumption has been made that three months are necessary. Only staff members has been taken as FAO participants in such missions, the figure varies between one and two. The number of missions has been taken with a view of an estimate of total Bank review missions, particularly in view of consultative group activities. It is assumed that FAO participate in missions of the full economic review type will be less than two-thirds of the total.

(c) that demands for preparatory missions which require only a short time in the field and which do not fall under either category(s) will be 13 Experience has now also proved that while the time allowed for such missions may well be short (a week to a fortnight) repeated visits are necessary; in particular for a followup of the work done in the field.

All in all, it is expected that some 260 manmonths would be called for preparatory missions.

Identification Missions

- 13. It is recognized that the number of missions in this category will be affected by the activities of the Bank's regional offices, by the fact that economic review missions have been increasingly linked with preidentification of projects, and by the fact that Bank staff is also likely to identify projects either at the time of appraisal, or by staffing over in countries, or by being assigned specific tasks in this field. Furthermore, the link between identification and preparation is bound to be tenuous.
- However, it is not expected that the level of activity in this field will decline significantly from that forecast, and in fact it is expected that the number of missions carried out jointly with the regional offices will increase. (In fact joint operations with the Abidjan office in particular were nil in the past year; the opportunities for joint operations now appear to be greater). Moreover, identification missions where a mixed bag of projects which fall within one category, (irrigation reviews, and similar exercises) are now proving to take considerably longer than expected, particularly as regards field work. Altogether FAO expected to have ta call for manmonths for BS such missions.

End-Use

FAO hopes to participate in at least five such missions, and to devote to them five mammonths a year.

Joint Agricultural Reviews

15. FAO is extremely satisfied with the final outcome of the Spanish review, and hopes that more such reviews will be undertaken. It is assuming that such reviews will take an average of seven months, which is indeed very modest, and that teams on these reviews will average six, which is also very modest, of which one-half would be FAO appointments. On this basis, assuming that two such reviews will be undertaken a year, the total manmonths required will be 36.

III. Staff Requirements:

- 16. The total number of manmonths involved in mission work alone is now forecast at over 600 manmonths. There is obviously a slippage factor, and the hope is that there will be increased Bank participation in FAO missions. (Although the estimates of identification and preparation take into account such participation, particularly from the regional offices). The estimates, however, are very much on the modest size, particularly as regards the length of time required for the completion of work and also subsequent discussions. Briefing in Washington has been barely taken into account.
- Assuming annual leave of one month a year and that all work would consist of mission work, minimum reasonably-based expected demands would call for a staff of over 65 team members plus consultants. This would still mean an almost impossibility of devoting program resources in meeting the requirements for work not directly related to effective missions. This is likely to be all the more so since at least three senior staff members will need to spend lumer at Headquarters and concentrate on superivision of staff if the effectiveness of the Program is to be increased and if quality of work is not to suffer. They will only be available for shorter missions.
- 18. A team level of 65 members is impossible to contemplate within autual financial limits. Assuming a slippage factor of missions of about one-quarter, the situation would still be extremely tight. Whether the volume of work foreseen will be accomplished or not will then depend also on the extent to which the Bank will provide staff for FAO missions. There is an effort made in this direction, but a greater effort will be necessary in future. The desirability of such participation has been repeatedly emphasized by both sides.
- In view of its financial limitations, FAO cannot go beyond a team of his 8 above the level contemplated for 1967. In order to increase the effectiveness of the Program, and also to make it possible for work of Program interest to be reoriented with less call on Program resources, it has also been agreed that a larger fraction of consultants for the Program than has hitherto been the case will be provided by the FAO Divisions to whom 'men-year' of consultants will be suscribed. There will now be established a panel in each of the major Divisions on whom the Program can call for missions as the occasion arises. Furthermore, the Program's experience with a large number of consultants over the past two years has been such as to make selection of the most qualified to be possible.

IV. Financial Estimates:

- 20. The financial estimates are based on the considerations above. They also takes into account the rate of expenditure of the Cooperative Program.
- 21. Actual expenditure amounted to \$227,000 in 1964 and \$756,900 in 1965. This represents an average rate of \$25,216 a month in 1964 and of

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- 22. In estimating the funds necessary to carry out as much as it is financially possible of the proposed workload presented in Section IV, the following factors have been taken into consideration:
 - (a) The efforts of recruitment are yielding results. The Program is expected to recruit three more team members. It is not the Program's intention, however, to fill all the present established posts (36) since this is likely to exceed the present budgetary costing of \$2.2 million, if due account is taken of consultants. For purposes of FAO projections, however, the figures relating to 1966/67 and 1968/69 take as their starting point the present "establishment" of 36 Professionals and 24 General Service.
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- (f) The Budget Branch of FAO is not in a position to calculate at this stage in its proposals for 1968/69 expected increases in mandatory costs. These are now estimated in the mighborhood of \$100,000 for the biennium, excluding increases in professional basic salaries. FAO would be willing to discuss with the Bank the possibility of adjusting the budget to take into account the foreseeable mandatory costs.
- 23. Attached to this note are the estimates approved by the Budget Branch.

October 5, 1966

Attachments:

	1966/1967 Budget	Biennium 1968/1969
CODE I - PERSONAL SERVICES A. Salaries and common staff costs (36P + 24GS) incl. step increases B. 8 new posts P 1/ C. 9 new posts GS 2/ D. 18 man-years consultants (from EA, CO, PL, FI, AN, LA Divs.) External consultants	1,538,000	1,790,000 308,100 90,300 398,400 404,600 169,000 573,600 2,762,000
CODE II - SUPPLIES AND MATERIAL CODE IV - TRAVEL 1. Team and consultants (62 missions p.a. x \$3,800)		4,000
2. Central Office travels (mainly Washington)	447,000	28,000 459,000
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Bank share FAO share	1,650,000 550,000	2,475,000 825,000

^{1/ 3}P5 2P4 2P3 1P2

Note: The above budget does not include mandatory costs for change in Post Classification (P) (2 classes) and increases due to wage index movements (GS) (3 by 5%) estimated at \$ 100,000 for the biennium.

^{2/ 1}G6 2G5 2G4 2G3 2G2

Estimates of Manpower Required Based on Foregoing Assumptions

	umber of	Average Months per Mission Field and				number of Staf	Man Months per Mission			Total Man Months in Year Team Consultants				bar	
4 4	er Year	Rome	Washington	Total	Team	Consultants	Total	Rome	F&W	Total	F&N	Rome	THE THE STATE OF THE STATE OF	Rome	Total
Economic Review	18	1.0	3.0	4.0	1.0	0.5	1.5	1.5	4.50	6.00	54	18	27	9	108
Appraisal	25	0.5	2.0	2.5	1.0	0.5	1.5	0.75	3	3.75	50	12.	5 25	6.25	93.75
Prepara- tion UNDP	30	0.25	0.5	0.75	2.0	1.0	3.0	0.75	1.5	2.25	30	15	15	7	67.50
Prepara- tion	30	1.0	1.25	2.25	2.0	1.0	3.0	3.0	3.75	6.75	75	60	37.50	30	202.50
Identifi- cation	15	1.00	1.00	2.00	2.0	1.0	3.0	3.00	3	6	30	30	15	15	90
Joint Review	2	1.50	4.50	6	2	1	3	4.50	13.50	18	18	6	9	3	36
End-Use	5	0.25	0.5	0.75	1.0	0.25	1.25	0.30	0.625	0.935	3	1.0	1.0	0.5	5.5

Total Man Months

260.00 142.50 129.50 70.75 603.25

Estimates of Manpower Required Based on Foregoing Assumptions

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93.75	6.25	25	12.5	50	3.75	3	0.75	1.5	2.0	1.0	2.5	2.0	0.5	25	Appreisel
67.50	7	35	15	30	2.25	1.5	0.75	3.0	1.0	2.0	0.75	0.5	0.25	30	Prepara- tion UNDF
202.50	30	37.50	60	75	6.75	3.75	3.0	3.0	1.0	2.0	2.25	1.25	1.0	30	Prepara- tion
90	15	35	30	30	ð	3	3.00	3.0	1.0	0.8	2.00	1.00	1.00	35	Identifi- cation
36 1	3	9	9	18	18	13.50	4.50	3	1	2	9	4.50	1.50	2	Joint Review
5.5 h	0.5	1.0	1.0	3	0.935	0.625	0.30	1.25	0.25	1.0	0.75	0.5	0.25	2	End-Use

Total Man Months 260.00 142.50 129.50 70.75 603.25



Mr. Joseph Reamy

October 6, 1966.

L. J. C. Evans

TELEPHONE CALLS - MR. H. ERGAS

Your memo of September 15 refers. We have had the opportunity of discussing the substance of your memo with Mr. Ergas. He has indicated that in future he will make every effort to keep long distance calls down to a minimum. You might keep us informed of any abnormally high accounts which come in, in the future.



TThrelkeld/er

October 4, 1966.

Mr. G. de Lusignan,
Program Coordination Officer,
FAO/IBRD Cooperative Program,
Food and Agriculture Organization
of the United Nations,
Via delle Terme di Caracalla,
Rome, Italy.

Dear Guy:

Our Travel Department has drawn our attention to a situation which has worsened particularly over the past few months. This situation refers to hotel reservations made for Bank and FAO personnel who do not claim those reservations resulting in the Bank being charged by the hotels.

I should be grateful if you would draw this matter to the attention of travelling staff members, and ask them to cancel any reservation which they are unable to honour.

With best wishes.

Yours sincerely,

T. Threlkeld Agriculture Division

TThrelkeld/er

cc: Travel Department

FORM No. 26 (6.65)

INTERNATIONAL DEVELOPMENT INTERNATIONAL BANK FOR INTERNATIONAL FINANCE RECONSTRUCTION AND DEVELOPMENT CORPORATION

INCOMING CABLE

DATE AND TIME

OF CABLE:

OCTOBER 3, 1966

LOG NO.:

TELEX/4

TO:

INTBAFRAD

FROM:

ROME

ROUTING

ACTION COPY:

PROJECTS - AGRICULTURE

INFORMATION

PROJECTS - 342

COPY:

DECODED BY:

TEXT:

LUSIGNAN ARRIVING 4/10 EVENING PLEASE RESERVE CLARIDGE POOR AND THE HOTEL

JONES FAO ROME

MP

PROJECTS - ACATCUATES

PROJECTS - SEC

3981 MA 15 8 A 730

Form No. 27 (7-61) INTERNATIONAL DEVELOPMENT ASSOCIATION

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE
CORPORATION

OUTGOING WIRE

TO: FOODAGRI

DATE:

OCTOBER 2, 1966

ROME

CLASS OF

NLT

SERVICE:

211

COUNTRY:

(ITALY)

TEXT:

TERVER ABBAS

Cable No.:

JONES ANDERSEN BELIEVE CONSIDERABLE PROGRESS NOW ACHIEVED FAO IBRD COOPERATION IN AGRICULTURAL EDUCATION STOP THIS WILL DEPEND ON OUR STAFF FLEXIBILITY AND ADEQUATE WRITE UP BRIEFS EXISTING PROJECTS STOP BASIS VERY PRELIMINARY TALKS PARTICIPATION TWO MISSIONS CHILE AND SALVADOR IN NOVEMBER ALREADY AGREED STOP OTHERS MAY FOLLOW

ERGAS

NOT TO BE TRANSMITTED

MESSAGE AUTHORIZED BY:

NAME

Lionel J.C. Evans, Assistant Director

DEPT.

Projects - Agriculture Division

SIGNATURE.

(SIGNATURE OF INDIVIDUAL AUTHORIZED TO APPROVE)

Freas:sz

ORIGINAL (File Copy)

(IMPORTANT: See Secretaries Guide for preparing form)

CLEARANCES AND COPY DISTRIBUTION:

For Use by Archives Division

Checked for Dispatch: .

(7-4))
INTERNATIONAL DEVELOPMENT
ASSOCIATION

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE CORPORATION

OUTGOING WIRE

TO: FOODAGEL

TOME

DATE

CITCORIES OF STRICK

SEGADORE

SERVICE

30 T T

COUNTRY: (LTALE)

150014

Cable No.1

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PARTICIPATION TWO MISSIONS CHIME AND SATISFOOR IN NOVEMBER ALERADY ARRESTO

STOP OF HURS MAY FOLLOW

ERGAS

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MESSAGE AUTHORIZED BY

Inlonel J.G. Svens, Assistant Director

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DIAISTON OCT 3 6 5 PM 1966

SIGNATURE OF INDIVIDUAL AUTHORIZED TO APPROVED.

For Use by A

CLEARANGES AND COPY DISTRIBUTIONS

Lot ave all supplies to

(IMPORTANT: See Secretaries Guide for propering form)

Checked for Dispatch:

(January 1966 - September 1966)

THIS FILE CLOSED AS OF SEPTEMBER 30, 1966. FOR FURTHER REFERENCE PLEASE SEE VOL. IV

FORM No. 26 (6-65)

INTERNATIONAL DEVELOPMENT ASSOCIATION

INTERNATIONAL BANK FOR INTERNATIONAL FINANCE RECONSTRUCTION AND DEVELOPMENT CORPORATION

INCOMING CABLE

DATE AND TIME

OF CABLE:

SEPTEMBER 30, 1966

347PM

LOG NO.:

WU 5/3

TO:

REID INTBAFRAD

FROM:

ROME VIA UN NWW YORK

ROUTING

ACTION COPY:

PROJECTS-AGRICULTURE

INFORMATION

COPY:

PROJECTS-342

DECODED BY:

TEXT:

REURTEL 29/9 HASSID ARRIVING 4/10 AT 2009. PLEASE BOOK DUPONT PLAZA

JONES FOODAGRI ROME

FCA

TENUTE: 29/9 HASSIG ARRIVERS ALLO AT 2009. PARASE BOOK BUROWT FLACE

COLT 3 B E AND LOCKLONES THAT EXE SOST

090 -815 mo 000 September 30, 1966

Mr. I. H. Ergas
Director
FAO/IBRD Cooperative Program
Food and Agriculture Organization
of the United Nations
Via delle Terme di Caracalla
ROME, Italy

Dear Henry,

Thank you for your letter BK 3/5 NIG/ of September 23.

The enclosed photographs are most interesting, and we have passed them along to Area.

Yours sincerely,

L. J. C. Evans

Assistant Director - Projects Department In Charge of Agriculture

RERowe/bb IBRD Form No. 27 (7-61) INTERNATIONAL DEVELOPMENT ASSOCIATION

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE
CORPORATION

OUTGOING WIRE

TO:

PAIJMANS

DATE:

SEPTEMBER 27, 1966

INTBAFRAD

CLASS OF

DEASS OF

PARIS

SERVICE: TELEX

PARLS

RCH

COUNTRY:

Cable No.:

FRANCE

TEXT:

719

REYURCAB 678 CASPAR IS FAO CONSULTANT STOP ADDRESS CASPAR PLAN DU BOIS 55

LA GAUDE ALPES MARITIMES FRANCE STOP YOU COULD ASCERTAIN PHONE NUMBER BY

CONTACTING DE LUSIGNAN FAO ROME

EVANS

NOT TO BE TRANSMITTED

MESSAGE AUTHORIZED BY:

NAME

L.J.C. Evans

DEPT.

Projects - Asst. Director, i/c Agriculture

SIGNATURE_

(SIGNATURE OF INDIVIDUAL AUTHORIZED TO APPROVE)

LJCEvans/cq

ORIGINAL (File Copy)

(IMPORTANT: See Secretaries Guide for preparing form)

CLEARANCES AND COPY DISTRIBUTION:

Mr. Benjenk/Kodderitzsch

For Use by Archives Division

Checked for Dispatch:

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CLEARANCES AND CORY DISTRIBUTION:

MESSAGE AUTHORIGED BY:

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SEP 27 4 57 PM. 1966

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P+P- B/FAO

Form No. 27 (7-61)

INTERNATIONAL DEVELOPMENT ASSOCIATION

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT INTERNATIONAL FINANCE CORPORATION

OUTGOING WIRE

TO:

JONES

FOODAGRI

ROME

DATE:

SEPTEMBER 29, 1966

CLASS OF

SERVICE:

LT

COUNTRY: ITALY

TEXT:

Cable No .:

ERGAS WOULD LIKE YOU ARRANGE HASSID ARRIVE WASHINGTON

EARLY AS POSSIBLE NEXT WEEK

REID

ack. 9/30/66

		AITTED

MESSAGE AUTHORIZED BY:

NAME

LJC EVANS

DEPT.

Agriculture Division

SIGNATURE. PAR:vr

(SIGNATURE OF INDIVIDUAL AUTHORIZED TO APPROVE)

ORIGINAL (File Copy)

(IMPORTANT: See Secretaries Guide for preparing form)

cc: Mr. Ergas

CLEARANCES AND COPY DISTRIBUTION:

For Use by Archives Division

Checked for Dispatch: .

DEFINITION 29, 1960

ERGAS WOULD LIKE YOU ARRANGE HASSID ARRIVE WASHINGTON

NOT TO BE TRANSMITTED

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nois ivitu erro 6 öz PM 1966

LYTTLAK

(SIGNATURE OF INDIA O BENERAL FILES

DISPATURED

do: L' TLESS

September 22, 1966.

Mr. G. de Lusignan,
Program Coordination Officer
FAO/IBRD Cooperative Program,
Food and Agriculture Organization
of the United Nations,
Rome, Italy.

Dear Mr. Lusignan:

With reference to your letter dated September 14 to Mr. Threlkeld requesting copies of the booklet on the IBED and IDA, and Escott Reid's book "The Future of the World Bank", I am sending you under separate cover ten copies of the latter. The latest edition of the IBRD and IDA booklet will be issued next week and copies of this will be forwarded to you at that time.

Yours sincerely,

Mary E. Dowding Agriculture Division Form No. 27 (7-61) INTERNATIONAL DEVELOPMENT ASSOCIATION

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE
CORPORATION

OUTGOING WIRE

TO:

BHATTACHARJEE

FOODAGRI

ROME

DATE:

SEPTEMBER 21, 1966

CLASS OF LT

SERVICE:

27 7

COUNTRY:

ITALY

TEXT: Cable No.:

REMYLET SEPTEMBER TWENTY TO FERNANDO COPY OF WHICH SENT YOU STOP

IN VIEW LOSS OF FERNANDO GRATEFUL YOU ARRANGE PREPARATION SUGGESTED

PAGE FOUR.

KING INTBAFRAD

NOT TO BE TRANSMITTED					
MESSAGE AUTHORIZED BY:	CLEARANCES AND COPY DISTRIBUTION:				
NAME B. B. King					
SIGNATURE (SIGNATURE OF INDIVIDUAL AUTHORIZED TO APPROVE)	BBK:jg				
	For Use by Archives Division				

ORIGINAL (File Copy)

(IMPORTANT: See Secretaries Guide for preparing form)

Checked for Dispatch: _

SEPTEMBER 21, 1966

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OUTGOING WIRE

ROME

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REMYLET SEPTEMBER TWENTY TO FERNANDO COPY OF WHICH SENT YOU STOP IN VIEW LOSS OF FERNANDO GRATEFUL YOU ARRANGE PREPARATION SUGGESTED PAGE FOUR.

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SEP 21 2 59 PM 1966

Economics 256 51 3 32 bW 1888

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COMMITME VALION SIBK: 18 STILL IN SOURCE PLACE PILLES

x agricult credit.

September 21, 1966

Mr. Henry Ergas
Director
FAO/IBRD Cooperative Program
Food and Agriculture Organization
of the United Nations
Via delle Terme di Caracalla
Rome, Italy.

Dear Henry,

FAO Basic Studies, Second Series (1966/67)

Thank you for your letter BK 9/1 in reply to mine of 11th August. I do not think that I would find it easy to agree with you that "restricting the paper to just agricultural credit may be far too narrow". The financing of agricultural credit is itself a pretty big subject. Why don't we discuss it when you come next week and discuss also what participation from us would be most appropriate.

Kind regards,

Yours sincerely,

L.J.C. Evans

Assistant Director - Projects Department
In Charge of Agriculture

LJCEvans/cq IBRD

cc: Mr. P.A. Reid, Rome Mr. D. Stoops

ORGANISATION DES NATIONS UNIES POUR L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

In Elans

Via delle Terme di Caracalla ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref. SP 22/1

File

Projects Dept. Correspondence

ANS'D BY

DATE

Dear Jim,

20 SEP. 1966

You are no doubt aware that the Director-General has established an FAO/Industry Cooperative Programme, which is governed by a General Committee which will be open to senior executives of industrial firms. The firms which have so far applied for membership include Massey-Ferguson, Heinz, Shell, General Foods, Nestlé, Giba, Monsanto, Knorr, Tate and Lyle, Parsons and Whittemore and Ford.

The Committee has expressed a great interest in the work we are doing, and to the extent we could we have told them of this in general terms. However, it seems to us that there is a great opportunity here for cooperation in the follow-through of projects, especially in inducing private investors to indicate where appropriate their interest in agricultural projects which may be of interest to the Bank at primary production stage. IFC has already been informed of this development but considering that processing is also very much your concern I thought we might spend some time on this when we meet. In the meanwhile I am enclosing basic documentation. I am also enclosing a copy of the Director-General's Food Production Resources Program letter in case you have not as yet had a chance to see it.

With kindregards.

Yours sincerely,

I.H. Ergas

Director

FAO/IBRD Cooperative Programme

Mr. L.J.C. Evans
Assistant Director - Agriculture
Projects Department
International Bank for Reconstruction
and Development
1818 H Street N.W.
Washington D.C. 20433

Mr Junes

of the free !

•••

ORGANISATION DES NATIONS UNIES POUR L'ALIMENTATION ET L'AGRICULTURE

Dear Jim,



ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

Telephone: 5797

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

Via delle Terme di Caracalla ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Ref.

Projects Dept. Correspondence

ANS'D BY _____

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The Committee has expressed a great interest in the work we are doing, and to the extent we could we have told them of this in general terms. However, it seems to us that there is a great opportunity here for cooperation in the follow-through of projects, especially in inducing private investors to indicate where appropriate their interest in agricultural projects which may be of interest to the Bank at primary production stage. IFC has already been informed of this development but considering that processing is also very much your woncern I thought we might spend some time on this when we meet. In the meanwhile I am enclosing basic documentation. I am also enclosing a copy of the Director-General's Food Production Resources Program letter in case you have not as yet had a chance to see it.

With kindregards.

Yours sincerely,

I.H. Ergas Director

FAO/IBRD Cooperative Programme

Mr. L.J.C. Evans

Assistant Director - Agriculture

Projects Department

International Bank for Reconstruction

and Development

1818 H Street N.W.

Washington D.C. 20433

ORGANISATION DES NATIONS UNIES POUR L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

Via delle Terme di Caracalla ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref.

Projects Dept. Correspondence

ANS'D BY

DATE _____

20 SEP. 1966

Dear Tom,

Further to our cable of September, I am attaching for review by the Bank, two copies of "Personal History" forms completed by Mr. Alun Jones.

Please let us have your reaction.

Yours sincerely,

G. de Lusignan FAO/IBRD Cooperative Program Program Coordination Officer

Mr. T. Threlkeld
Agriculture Division
IBRD
1818 H Street, N.W.

Washington D.C., 20433 57 111 8:25

COMMUNICATIONS

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P4P. B/F80

Telephone: 5797

ORGANISATION DES NATIONS UNIES POUR L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION
OF THE UNITED NATIONS

Via delle Terme di Caracalla ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Ref

Her.

Projects Dept. Correspondence

20 SEP. 1966

Dear Tom,

Further to our cable of 15 September, I am attaching for review by the Bank, two copies of "Personal History" forms completed by Mr. Alun Jones,

Please let us have your reaction.

Yours sincerely,

d. de Lusignan FAO/IBRD Cooperative Program Program Coordination Officer

Mr. T. Threlkeld
Agriculture Division
TBRD

1818 H Street, N. Wellst St IN 8:25 Washington D.C., Bellst St IN 8:25

COMPONICATIONS

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Record Removal Notice



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FORM No. 26 (6.65)

INTERNATIONAL DEVELOPMENT ASSOCIATION

RECONSTRUCTION AND DEVELOPMENT CORPORATIONAL FINANCE

INCOMING CABLE

DATE AND TIME

OF CABLE: SEPTEMBER 20, 1966 245PM

LOG NO.:

TELEX - SEPTEMBER 20

TO:

INTBAFRAD

FROM:

ROMA

ROUTING

ACTION COPY:

PROJECTS - EDUCATION

INFORMATION

PROJECTS - 342

COPY: DECODED BY:

TEXT:

BALLANTINE

YOUR POINT TELIEZ VALID AND APOLOGISE HIS FAILURE PARTICIPATE BRIEFING AND DELAY BOLIVIA OWING TO HIS REVIEWING INCOMING UNDP WORK IN ANTICIPATION MY WASHINGTON VISIT. ALSO VERY MUCH APPRECIATE YOUR EFFORTS URGE UNESCO COMMUNICATE WITH US ON MISSIONS OF INTEREST, OBVIOUSLY HOWEVER THIS NOT ENOUGH AND FAO IS SERIOUSLY PERTURBED AT NONADHERENCE PROCEDURES ESTABLISHED AT HIGH LEVEL FAO/BANK MARCH MEETING WITH RESPECT TO FULL EXCHANGE OF INFORMATION AND TRIPARTITE MEETINGS WHERE NECESSARY. MEANWHILE WE REGRET YOUR DECISION REGARDING IMPOSSIBILITY MODIFY COMPOSITION ECUADOR MISSION WHICH WE STRONGLY FEEL AS AT PRESENT MAY LEAD TO ENDLESS CONFUSION FOR ALL CONCERNED AND PREJUDICE COMMON EFFORTS

ERGAS

BULTHOR

CHARLE - BYCHOOK COLD WILLIAM

EAR - BYDETOEN POTTAMOUNT

DECORED SY:

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2EP 20 10 17 AM 1966

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Form No. 27 (7-61) INTERNATIONAL DEVELOPMENT ASSOCIATION

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE
CORPORATION

OUTGOING WIRE

TO:

ERGAS

DATE:

SEPTEMBER 16, 1966

FOODAGRI

CLASS OF SERVICE:

LT

ROME

COUNTRY:

ITALY

ITT

TEXT:

Cable No.:

REURTELEPHONE CONVERSATION

Y PH · ONE

PHILIPPINES SITUATION NOT YET CLEAR BUT SHOULD CLARIFY IN NEAR FUTURE AND

WILL ADVISE STOP

/ TWO

MOROCCO REGRET CANNOT SPARE AT PRESENT TIME BANK STAFF MEMBER FOR SEBOU

MISSION STOP

4 J- THREE

INDIAN FISHERIES FOLLOWING DISCUSSION WITH JACKSON AGREE NOMINATION

GERMAN CONSULTANT STOP BUT BRATEFUL FULL CVS

FOUR May

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TEN DAYS STOP WOULD WELCOME HE GARN

GARNIER STOP PLEASE ADVISE

FIVE RESERVED DUPONT PLAZA BEGINNING SEPTEMBER 25

EVANS

CLEARANCES AND COPY DISTRIBUTION:

NOT TO BE TRANSMITTED

MESSAGE AUTHORIZED BY:

NAME L.J.C. Evans

DEPT. Projects - Asst. Director, i/c Agriculture

SIGNATURE_

(SIGNATURE OF INDIVIDUAL AUTHORIZED TO APPROVE)

TT:cq

ORIGINAL (File Copy)

(IMPORTANT: See Secretaries Guide for preparing form)

For Use by Archives Division

Checked for Dispatch:

GEDMAN COMPULLIANT SHE GUT BKATEFUL LOFF

TEN DAXS STOF WOULD WELCOME PASSAGE TO CARMIER STOP PLEASE ADVISE

RESERVED DIPONT PLACE BEGINNING SEPTEMBER 25

NOT TO BE TRANSMITTED

MESSAGE AUTHORIZED BYL

NAME 1. . C . A. CARRE

0

SEP 16 6 07 PM 1966

COMMUNICATIONS

AECCIVED.

Office Memorandum

TO: Mr. L. J. C. Evans

DATE: September 15, 1966

FROM:

Joseph C. Reamy

SUBJECT:

Telephone Calls - Mr. H. Ergas

For your information, the following calls were made by Mr. Ergas and appear on the telephone bill for the period July 25-August 24, 1966:

Date	Place Called	Time	Amount
July 12, 1966 July 14, 1966 July 15, 1966 July 15, 1966 July 20, 1966	Rome, Italy Rome, Italy Rome, Italy Rome, Italy Rome, Italy	8 minutes 16 minutes 25 minutes 6 minutes 18 minutes	\$ 32.00 64.00 100.00 24.00 72.00
			\$292.00

Who Threlled colls
where were these colls
from: Covfu? WV6

ORGANISATION DES NATIONS UNIES POUR L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

Via delle Terme di Caracalla ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref.

PU 2/2

Projects Dept. Correspondence

ANS'D BY the k. Donden

DATE _ 22/9/66

1 4 SEP. 1966

Dear Tom,

I should be very grateful if you would do us a favour by asking the Publications Service of the Bank to send us 40 copies of the booklet on the IBRD and the IDA and a few copies of Escott Reid's book on the World Bank and its future.

You will appreciate that it is often very useful for us to have some background material on the Bank for our new team members, FAO staff members detailed to the Program and outside consultants. As for Escott Reid's book, I think it would be most interesting for some of our team members to read it.

Thanking you in advance, and with my best wishes,

Yours sincerely,

G. de Lusignan

Program Coordination Officer FAO/IBRD Cooperative Program

Mr. Tom Threlkeld
Agriculture Division
Projects Department
IBRD
1818 H Street NW

818 H Street NW Washington D.C. 20433

acr, 9/22/66

commune thems

ORGANISATION DES NATIONS UNIES POUR L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

Via delle Terme di Caracalla ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref.

PU 2/2

Projects Dept. Correspondence

ANS'D BY L.

DATE 22/9/66

1 4 SEP 1966

Dear Tom,

I should be very grateful if you would do us a favour by asking the Publications Service of the Bank to send us 40 copies of the booklet on the IBRD and the IDA and a few copies of Escott Reid's book on the World Bank and its future.

You will appreciate that it is often very useful for us to have some background material on the Bank for our new team members, FAO staff members detailed to the Program and outside consultants. As for Escott Reid's book, I think it would be most interesting for some of our team members to read it.

Thanking you in advance, and with my best wishes,

Yours sincerely,

La Sens

G. de Lusignan Program Coordination Officer FAO/IBRD Cooperative Program

Mr. Tom Threlkeld
Agriculture Division
Projects Department
IBRD

1818 H Street NW Washington D.C. 20433

18PR SEP 20 MM 9: 05

acm, a LA LA

September 14, 1966

Mr. Richard M. Demuth

E. E. Clark 75/ E. E. Clark

Travel Costs for FAO Staff Members and Consultants on Joint Bank/FAO Agricultural Survey Missions - Your Memorandum of March 21, 1966.

The question you raise is who bears the cost of travel expenses of FAO staff and consultants outside the visited country (which normally bears the travel costs within the country). Your memorandum states that "on this point the Agreement is silent."

Sub-paragraph^S(a) and (g) of paragraph 4 of the Memorandum of Understanding, as amended, (if they have been amended as proposed by us) would seem to cover transportation costs expressly. Sub-paragraph (a), both in the original and amended form, provides that "the direct costs of FAO in connection with agreed work under the program, including salaries, allowances and other benefits and travel costs of the FAO travel team " will be shared.

The amendments to sub-paragraphs (a) and (g) do not change this.

The only exception to the sharing principle in respect of travel costs is set forth in sub-paragraph (b) of paragraph (4) which provides that the Bank will bear or provide for travel and subsistence expenses of FAO staff members and consultants while serving as members of Bank appraisal, general survey or other missions.....

Therefore, it would seem clear that the travel costs referred to in your memorandum would be shared.

EEClark/ams

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE
CORPORATION

OUTGOING WIRE

TO:

I H ERGAS

FOODAGRI

ROME

DATE:

SEPTEMBER 13, 1966

CLASS OF

SERVICE:

LT

COUNTRY:

ITALY

TEXT: Cable No.:

PRO ERGAS

PRIMO

RE YOUR TELEPHONE CONVERSATION WILLIAMS SEPTEMBER 9 STOP NO

OBJECTION SMALL MISSION VISIT MOROCCO SPECIFICALLY TO ASSIST

OVED PREPARATION SEBOU PROJECT

SECUNDO RE YOUR LETTER OF 9/12 HAND CARRIED BY THOMAS STOP REGRET

CANNOT AGREE INCREASE SIZE/SCOPE EAST AFRICAN ECONOMIC

MISSION BY INCLUDING FORESTRY SPECIALIST STOP VERY WILLING

TO DISCUSS POSSIBILITY SEPARATE FORESTRY IDENTIFICATION/PREPARATION

MISSION DURING YOUR FORTHCOMING VISIT

TERTIO

INDIA FISHERIES STOP RE SHIG LETTER TO YOU SEPTEMBER 9 STOP

LAST PARAGRAPH QUOTE INDIA MISSION UNQUOTE SHOULD READ QUOTE

ASIA DEPARTMENT UNQUOTE

EVANS

NOT TO BE TRANSMITTED

MESSAGE AUTHORIZED BY:

NAME L.J.C. Evans

DEPT. Projects - Asst./Director, i/c Agric.

SIGNATURE_

(SIGNATURE OF INDIVIDUAL AUTHORIZED TO APPROVE)

MVeraart/cq

ORIGINAL (File Copy)

(IMPORTANT: See Secretaries Guide for preparing form)

CLEARANCES AND COPY DISTRIBUTION:

cc: Messrs. Williams

Alisbah

For Use by Archives Division

Checked for Dispatch:

177

INDIA FIRESIES STOP RE SHIOM LETTER TO YOU SEPTEMBER 9 STOP

NOT TO BE TRANSMITTED

NAME L.J.C. Evans

oser. Pejects - Asst. Oirector, i/c Agric.

CUMMINITOR OF ANOTHER ANTHORIZED TERMERAL VATO

DAHOLD BEND

9961 NA 81 9 21 838 Messag. Williams

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE
CORPORATION

OUTGOING WIRE

TO:

G DE LUSIGNAN

FOODAGRI

ROME

DATE:

SEPTEMBER 13, 1966

CLASS OF

SERVICE:

IN.T

1

COUNTRY:

ITALY

TEXT:

Cable No .:

BÉF URCAB SEPT 13 TO THRELKELD

ONE

GHANA AGR REVIEW STOP TERMS OF REFERENCE BEING DESPATCHED

XCHA A LOGA TWO

TAIWAN FISHERIES STOP TERMS OF REFERENCE MAILED TODAY STOP

CONFIRMING PARTICIPATION BEEVER AND OCHI STOP FIELD DATES

SEPTEMBER, 24 THRU OCTOBER 14

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AFRICAN REP GUINEA ECONOMIC

AFTVE

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XCE-CondiduisIX

CEYLON IRRIGATION STOP AREA URGENTLY REQUESTING COPIES REPORT

EVANS

NOT TO BE TRANSMITTED

MESSAGE AUTHORIZED BY:

NAME S. Takahashi

DEPT. Projects

- Deputy Asst, Director, i/c Agric.

SIGNATURE_

(SIGNATURE OF INDIVIDUAL AUTHORIZED TO APPROVE)

MVeraart/cq

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CLEARANCES AND COPY DISTRIBUTION:

MOT TO BE TRANSMITTED

NAME . Takahashi

Dennie wange

SEP 13 6 18 PM 1966

COMMUNI

BISPATCHED

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE CORPORATION

INCOMING CABLE

DATE AND TIME

OF CABLE:

SEPTEMBER 13, 1966

1432

LOG NO.:

TELEX - SEPTEMBER 13

TO:

INTBAFRAD

Distacionico:

FROM:

ROME

" TAKAHASLI"

TEXT:

THRELKELD

TWO

ROUTING

ACTION COPY:

PROJECTS-AGRICULTURE

INFORMATION COPY:

PROJECTS-342

DECODED BY:

ONE COLOMBIA AGRICULTURAL CREDIT PROPOSE TEAM LEADER HEYMANS AGRICULTURAL ECONOMIST VAN AS FROM ECONOMIC ANALYSIS. WOULD WELCOME AGRICULTURAL CREDIT SPECIALIST FROM BANK IF POSSIBLE COURBOIS

COLOMBIA IRRIGATION REVIEW PLEASE ADVISE ANY NEW DEVELOPMENTS THREE REYRCAB 105 GUINEA FURTHER TO DISCUSSIONS WARNOD IS READY JOIN ECONOMIC REVIEW OCTOBER 23. ERGAS FEELS WARNOD SUFFICIENTLY BROADGAUGED

TO COVER THIS MISSION

FOUR GHANA TERMS REFERENCE NOT RECEIVED FOLLOWING YRCAB 99

MOROCCO APPRECIATE RECEIVE COMMENTS ON DERRO TECHNICAL SPECIFI-FIVE CATIONS FEASIBILITY STUDIES IRRIGATION SENT 8/25

CENTRAL AFRICAN REPUBLIC FURTHER OUR PREVIOUS CONSULTATIONS AND SIX LETTER BANK TO GOVERNMENT DATED 5/12 INFORMING THEM OF SHORT MISSION WITH VIEW TO IDENTIFYING AGRICULTURAL PROJECTS FURTHER ALSO RECENT VISIT FAO COUNTRY REPRESENTATIVE BELIEVE NECESSARY SEND MISSION BEFORE END YEAR FOR ABOUT TWO WEEKS. PROPOSE DEPARTURE BY EARLY OCTOBER LESCANNE AS AGRONOMIST CUM FORESTER AND COCCIOLI AS AGRICULTURAL ECONOMIST. GRATEFUL YOUR REACTIONS. LETTER FOLLOWS.

of CHA Triple a SEVEN

TAIWAN GRATEFUL DATES/TERMS REFERENCE CONFIRM BEEVER OCHI PARTICI-

PATION.

LUSIGNAN FAO ROME

FOR INFORMATION REGARDING CABLES, PLEASE CALL THE COMMUNICATIONS UNIT EXT. 2021

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INTERNATIONAL DEVELOPMENT ASSOCIATION

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE CORPORATION

INCOMING CABLE

DATE AND TIME

OF CABLE:

SEPTEMBER 13, 1966 1432

LOG NO.:

TELEX - SEPTEMBER 13

TO:

INTRAFRAD

FROM:

ROME

ROUTING

ACTION COPY:

PROJECTS-AGRICULTURE

INFORMATION

PROJECTS-3L2

COPY:

DECODED BY:

TEXT:

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AGRICULTURAL ECONOMIST VAN AS FROM ECONOMIC ANALYSIS. WOULD WELCOME
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THREE REYRCAB 105 GUINEA FURTHER TO DISCUSSIONS WARNOD IS READY JOIN
ECONOMIC REVIEW OCTOBER 23. ERGAS FEELS WARNOD SUFFICIENTLY BROADGAUGED
TO COVER THIS MISSION

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CENTRAL AFRICAN REPUBLIC FURTHER OUR PREVIOUS CONSULTATIONS AND
LETTER BANK TO GOVERNMENT DATED 5/12 INFORMING THEM OF SHORT MISSION WITH
VIEW TO IDENTIFYING AGRICULTURAL PROJECTS FURTHER ALSO RECENT VISIT FAO
COUNTRY REPRESENTATIVE BELIEVE NECESSARY SEND MISSION BEFORE END YEAR FOR
ABOUT TWO WEEKS. PROPOSE DEPARTURE BY EARLY OCTOBER LESCANNE AS AGRONOMIST
CUM FORESTER AND COCCIOLI AS AGRICULTURAL ECONOMIST. GRATEFUL YOUR REACTIONS.
LETTER FOLLOWS.

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Form No. 27 (7-61)INTERNATIONAL DEVELOPMENT

ASSOCIATION

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT INTERNATIONAL FINANCE CORPORATION

P.P-B/FAO-

OUTGOING WIRE

JOHN A MOLLETT TO:

DATE: SEPTEMBER 13, 1966

FAT FOODAGRI

CLASS OF SERVICE:

ROME

FR

COUNTRY:

Cable No.:

ITALY

TEXT:

THANKS FOR YANG VOLUMES STOP PLEASE ADVISE BY RETURN CABLE IF

THESE ARE GRATIS OR IF A BILL WILL BE SENT

MCLOUGHLIN

NOT TO BE TRANSMITTED

MESSAGE AUTHORIZED BY: Willem Brakel

Assistant Director

NAME

DEPT.

Economic Development Institute

SIGNATURE.

(SIGNATURE OF INDIVIDUAL AUTHORIZED TO APPROVE)

ORIGINAL (File Copy)

(IMPORTANT: See Secretaries Guide for preparing form)

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PFMMcL: ds

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Checked for Dispatch:

DATE SEPTEMBER 13, 1966

OUTGOING WIRE

TORM V HOPPRILL

THE FOODIAGE

MESSAGE AUGHORIZED BY WILLIGIE HIRKEL

SEP 13 10 15 AM 1966

COMMUNICATIONS

CLEARANCES AND COPT DISTRIBUTION:

Form No. 27
(7-61)
INTERNATIONAL DEVELOPMENT
ASSOCIATION

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE
CORPORATION

OUTGOING WIRE

TO:

MUDIE

DATE: September 12, 1966

FOODAGRI

CLASS OF

SERVICE: NLT

TOI

ROME

15

COUNTRY:

ITALY

TEXT: Cable No.:

REMITTED YOUR ACCOUNT CHASE MANHATTAN BANK \$339,000 TODAY.

REAMY

NOT TO BE TRANSMITTED

MESSAGE AUTHORIZED BY:

NAME

F. R. Poore

DEPT.

Treasurer's

SIGNATURES

(SIGNATURE OF INDIVIDUAL AUTHORIZED TO APPROVE)

EP/JCR/mpc

ORIGINAL (File Copy)

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For Use by Archives Division

Checked for Dispatch:

OUTGOING WIRE

MUDIE

FOODAGRI

DATE: September 12, 1966

MIL

REAMY

REMITTED YOUR ACCOUNT CHASE MANHATTAN BANK \$339,000 TODAY.

GENERAL FILES

SEP 12 6 18 PM 1966

SIGNATURE OF INDIVIDUAL AUTHORIZED TO APPROVE)

FORM No. 26 (6-65)

INTERNATIONAL DEVELOPMENT INTERNATIONAL BANK FOR INTERNATIONAL FINANCE RECONSTRUCTION AND DEVELOPMENT CORPORATION

INCOMING CABLE

DATE AND TIME

OF CABLE:

SEPTEMBER 9, 1966

LOG NO.:

WU 43 - SEPTEMBER 12

TO:

INTBAFRAD

FROM:

ROME VIA UN NEW YORK

ROUTING

ACTION COPY:

MR. REAMY

INFORMATION

COPY:

DECODED BY:

TEXT:

PRO REAMY

BANK OWES FAO DOLLARS 223,978 NET OF DEPOSIT ON JOINT PROGRAM. EARLY SETTLEMENT REQUESTED. IF UNABLE SETTLE IMMEDIATELY PLEASE EFFECT PAYMENT ON ACCOUNT DOLLARS 200,000

MUDIE FOODAGRI ROME

replad, 9/12/66

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DECIDED IN

DATE AND LIME SEPTEMBER 9.

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FORM No. 26 (6-65)

INTERNATIONAL DEVELOPMENT INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT CORPORATION

INCOMING CABLE

DATE AND TIME

OF CABLE:

SEPTEMBER 11, 1966

0200

ROUTING

LOG NO.:

ITT 11 - SEPT 12

TO:

INTBAFRAD

FROM:

PARIS

ACTION COPY: PROJECTS-AGRICULTURE

INFORMATION

COPY: PROJECTS-342

DECODED BY:

TEXT:

PRO EVANS

ARRIVED PRINCE DE GALLES REGARDS -

THRELKELD

FAMILY NOTIFICATION HAS BEEN MADE.

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SEP 12 10 00 AM 1966 CHEMBARY ATTOMS CENTEMBARY ATTOMS

OR INCOMPTON BEARDING CLEATS, DELVER CALL THE GRANGICARIONS (NIT P.M. 2021

FORM No. 26 (6-65)

INTERNATIONAL DEVELOPMENT ASSOCIATION

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE CORPORATION

INCOMING CABLE

DATE AND TIME

OF CABLE:

SEPTEMBER 9, 1966

620PM

ROUTING

LOG NO.:

TELEX - SEPT 9

action off:

ACTION COPY: PROJECTS-AGRICULTURE (2)

TO:

INTBAFRAD

INFORMATION

COPY: PROJECTS-342

DECODED BY:

FROM:

ROME

TEXT:

THRELKELD

REYOURTEL 108 INDIA FISHERIES GRATEFUL YOU ADVISE SOONEST BY CABLE IN
ADVANCE LETTER WHETHER YOU AGREE FOLLOW UP MISSION NOVEMBER AND WHETHER
YOUR REVISION TERMS OF REFERENCE EFFECT PROPOSED COMPOSITION SINCE
ANTICIPATE DIFFICULTIES ENGAGING HIGH LEVEL CONSULTANTS THIS SHORT NOTICE.
GABON PLEASE ENLIGHTEN STATUS MISSION PRIOR RECEIPT LETTER. ETHIOPIA
PLEASE REPLY TAYLOR WHOM CV BEEN SENT. CV T E WILLIAMS WILL BE SENT EARLY
NEXT WEEK: TRAINED ABERYSTWYTH BSC FIRST CLASS HONOURS POST GRADUATE
WELSCH PLANT BREEDING STATION, STRATFORD UNDER STAPLETON, HURLEY UNDER
DAVIES AS DEPUTY DIRECTOR. IMPORTANT FIGURE UK PASTURE LIVESTOCK CROPS
AGE 49. OECD TWICE PORTUGAL TUNIS ALGERIA MOROCCO ALSO CHILE. TRAVELLED
WIDELY EUROPE NORTH AMERICA

LUSIGNAN FOODAGRI ROME

Takahasha Damell FGA TYPEN

GENERAL FILES

SEP 9 | 26 PM 1966

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FORM No. 26 (6-65)

INTERNATIONAL DEVELOPMENT ASSOCIATION

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE CORPORATION



INCOMING CABLE

DATE AND TIME

OF CABLE:

SEPTEMBER 9, 1966

1128

LOG NO.:

WU 15 - SEPTEMBER 9

TO:

TAKAHASHI INTBAFRAD

FROM:

ROME VIA UN NEW YORK

ROUTING

ACTION COPY:

PROJECTS-AGRICULTURE

INFORMATION

COPY:

PROJECTS-342

DECODED BY:

TEXT:

108

THOMAS, ARRIVING 12/9 PLEASE BOOK ACCOMMODATIONS

ONE WEEK AT DUPONT PLAZA

ERGAS FOODAGRI ROME

Takuhishi Storps.

MT

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SEP 9 12 55 PM 1966

GENERAL FILES CHUMUNICATIONS

TYPED

FORM No. 26 (6.65)

INTERNATIONAL DEVELOPMENT ASSOCIATION

RECONSTRUCTION AND DEVELOPMENT CORPORATION

INCOMING CABLE

DATE AND TIME

OF CABLE:

SEPTEMBER 8, 1966

LOG NO.:

WU3 - SEPT 9

TO:

THRELKELD INTBAFRAD

FROM:

ROME VIA UN NEW YORK

ROUTING

ACTION COPY: PROJECTS - ACRICULTURE

INFORMATION PROJECTS - 342

COPY:

DECODED BY:

TEXT:

TUNISIA GRATEFUL YOU SEND TERMS REFERENCE COMPOSITION

MISSION

ECUADOR FORESTRY SPEARS ARRIVING WEDNESDAY 9/14 FOR

DISCUSSIONS 15TH 16TH ECUADOR AND OTHER FORESTRY PROJECTS

INCLUDING GABON. APPRECIATE HOTEL RESERVATION DUPONT

PLAZA

THREE

PLEASE SEND ANNUAL REPORTS 1965 1966 FOR SEPTEMBER MEETINGS

IBRD IDA

ECUADOR LIVESTOCK THOMAS TERMS REFERENCE NOT YET RECEIVED

GRATEFUL YOU CABLE

LUSIGNAN FOODAGRI ROME

THE RESERVE THE RESERVE AND THE PARTY OF THE SHOLL SINGLAND SHOOL FILES

Mr. S. Takahashi

September 2, 1966.

Mr. T. Threlkeld

CABLES TO ROME

Please see attached my memo to files arising out of Peter Reid's telephone call to you of today's date. This was all thrashed out at a senior level within the Bank, and whilst I appreciate the sensitivity of the Roman prima-donnas, it should be remembered that there are more serious things at stake than the signature on a routine cable.

OFFICE MEMORANDUM

TO:

Files

DATE:

September 2, 1966.

FROM:

Mr. T. Threlkeld

SUBJECT:

FORM No. 57

FAO/OBRD JOING PROGRAM

In today's telephone call (9/2/66) from Mr. Reid to Mr. Takahashi, Mr. Reid intimated that "they" were touchy in Rome about cables to Mr. Ergas being signed by Threlkeld.

It has been my practice for some considerable time now to send all cables on matters effecting the joint program to Mr. Reid, and where any paragraph replies to a specific query asked by any program member to commence that particular paragraph with the originator's name.

e.g. Three pro Bhattacharjee....

Six pro Ergas....

On only two occasions over a considerable number of cables has the name Ergas been mentioned.

This procedure is followed after discussion and with the agreement of the Director of the Agricultural Division.

Until I hear of any change in policy on routing of cables, etc., I shall follow the authorized proceedure as in the past.

INTERNATIONAL DEVELOPMENT ASSOCIATION

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE CORPORATION

Mi Lakahaha FAC

INCOMING CABLE

DATE AND TIME

OF CABLE: SEPTEMBER 2, 1966 1514

LOG NO.:

TELEX - SEPT. 2

TO:

INTBAFRAD

FROM:

ROME

ROUTING

ACTION COPY:

PROJECTS - AGRICULTURE (2)

INFORMATION COPY: PROJECTS - 342

DECODED BY:

TEXT:

107 TAKAHASHI

ONE

REMYCAB 85 GRATEFUL RECEIVE DATES UTTAR PRADESH MISSION IN VIEW

PEPERZAKS PARTICIPATION

TWO

ETHIOPIA APPRECIATE REPLY REGARDING NOMINATION SENT THROUGH CABLE 104

THREE

EAST AFRICA PLEASE ADVISE BALLANTINE SKILBECK UNAVAILABLE DUE HEAVY

UNIVERSITY COMMITMENTS FIRST QUARTER ACADEMIC YEAR.

ALTERNATIVES

FOUR

ECUADOR LIVESTOCK THOMAS JOINED TEAM LAST MONDAY. PROGRAM REQUESTS

DATES BRIEFING WASHINGTON SEE MYCAB 8/23

FIVE

GABON PROGRAM IN CONSULTATION WITH FORESTRY DIVISION PROPOSES SEND AS

FORESTRY INVENTORY SPECIALIST CHAUVIN HEAD LOGGIN SECTION STATIONED IN

AVAILABLE ABOUT 10/20. FIELD VISIT PLANNED 10/24 TO 11/11

AFTER TWO DAYS PARIS BRIEFING AT SEDES. PROGRAM WOULD CONSIDER AS

AGRICULTURAL ECONOMIST BROCHU IF AVAILABLE FROM ABIDJAN OR WOULD WELCOME

BANK STAFF MEMBER.

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VIOLINGUALIANS

FORE ECUADOR LIVESTOCK THOPAS JOINED TOM LAST MORDAY. PROGRAM DESIGNATION

DATES STIPLING MEANINGHOUSE WATER BASE

FIVE GARON PROGRAM IN CONSULTATION WITH PORESTRY DIVISION PROPERTS SIND AS

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TAG CANTAR. MARKINGER ABOUT LOVES. FIELD WISHT HARMED LOVES TO LAKEL

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BANK BELIEF MEGBER,

THE OFFICE EXCOMEN THE CARLET LANDANG TO SEED YOU PURTURE COLUMN HIS REPORT

SEP 2 11 13 AM 1966

GENERAL FILES COMMUNICATIONS

opp fix PIP. FADIDERD September, 2, 1966 Mr. I. H. Ergas, Director, FAO/IBRD Cooperative Program, Food and Agriculture Organization of the United Nations, Via delle Terme di Caracalla, Rome, Italy. Dear Henry: In Jim's absence, I should like to thank you for your letter of August 25 together with the drafts, in French, of two "lettres de service" to the consulting firms concerned with the Western Rif. We are having this material translated so that we may be able to make useful comments. As translation takes quite a time, if you can send an English copy, it would probably expedite our reactions from this end. In any case, we shall try and let you have our comments as soon as possible. With kindest regards. Yours sincerely, Deputy to Assistant Director - Projects Department in charge of Agriculture TT/er cc: Mr. D. Mitchell

August 29th, 1966.

Mr. J. P. Bhattacharjee, Officer-in-Charge, FAO/IERD Cooperative Program, Food and Agriculture Organization of the United Nations. Via delle Terme di Caracalla, Rome, Italy.

Dear J. P:

Thank you for your letter of August 23 referring to our

India Forestry: Thank you for the copy of Henry's July forestry proj 8 letter, and as soon as we have the Divisions' comments on this report, I shall forward same.

X Afq.

Afghanistan Credit Mission: The news of the status of agric Cycl. mission was welcome, as we had heard nothing except your letter saying Hassid was returning to Rome. We are not quite clear what Hassid's planned return to Kabul is about, after the completion of the mission, and before the drafting of the report is still not completed.

> We would think that it would be better to have the draft report thoroughly discussed before planning any further follow-up mission.

China X

Ceylon Fisheries: Your cable suggesting an amended nomination has been received since you wrote your letter, and we have replied agreeing to your proposal.

With kind regards.

Yours sincerely.

T. Threlkeld Agriculture Division

TT/er

cc: Mr. Stooper

Mr. Rowe

Mr. Tolbert

Form No. 27 (7-61)INTERNATIONAL DEVELOPMENT **ASSOCIATION**

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT INTERNATIONAL FINANCE CORPORATION

OUTGOING WIRE

TO:

WELSCH

DATE:

August 24, 1966

c/o 4912 A STREET

CLASS OF SERVICE: LT

LINCOLN,

100

COUNTRY:

NEBRASKA

TEXT:

Cable No .:

FAO mariel)

THE FOLLOWING CABLE HAS BEEN RECEIVED FROM LINDSEY FORDPAL IN KATHMANDU QUOTE UNDERSTAND YOU ARRIVING WASHINGTON FROM ROME AUGUST TWENTY AND ON TO TEXAS AUGUST TWENTY SIX STOP URGE YOU GO THROUGH RALEIGH NORTH CAROLINA ENROUTE TEXAS AND DISCUSS POSITION THERE WITH JAMES B HUNT JUNIOR WHO JUST RETURNED AFTER TWO YEARS WITH US STOP TELEPHONE JAMES HUNT SENIOR AT LUCOMA NORTH CAROLINA TO MAKE CONTACT IN ADVANCE UNQUOTE

THRELKELD

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MESSAGE AUTHORIZED BY:

NAME

Mr. T. Threlkeld - Agric. Division

DEPT.

SIGNATURE.

(SIGNATURE OF INDIVIDUAL AUTHORIZED TO APPROVE)

TThrelkeld/er

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Redirectis 1- Reid. Rome 8/20/66

August 24, 1966

Mr. M. Miller
FAO/IBRD Cooperative Program
Food and Agriculture Organization of the
United Nations
Via delle Terme di Caracalla
ROME, ITALY

Dear Mr. Miller:

Thank you for your letter of August 18, 1966. Under separate cover I am sending you, as you requested, 10 copies each of the Economic Aspects of Water Utilization in Irrigation Projects" and "The Evaluation of Agricultural Projects: A Study of Some Economic and Financial Aspects".

I am gratified about our great readership in the FAO, and elsewhere.

Sincerely yours,

H. G. van der Tak Economics Department

HOvdT:zmc

ORGANISATION DES NATIONS UNIES POUR L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

Via delle Terme di Caracalla ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref.

Your Ref.: Cable No. 94

Projects Dept. Correspondence

ANS'D BY Chrelkeld

DATE Aug. 29, 1966

acr. 8/29/66

Dear Tom.

23 AUG. 1966

India Forestry

I am sorry to learn from your cable of 18 August that Henry's letter to Jim dated 8 July was not received at your end. I am enclosing copy of this letter which sets forth very briefly the more important findings of the Forestry Mission. We shall be grateful to have the reactions of the Bank to this report as early as possible, and we shall thereafter transmit this report to the Government of India.

agric Credit

X Afghanistan Credit

The Agricultural Credit Mission to Afghanistan has now returned to Rome. As I mentioned in my letter of 4 August, Mr. Hassid returned to Rome for consultations on 29 July. He is still here discussing his recommendations for the reorganization of the Agricultural Credit Bank. We expect the final draft to be ready in another 10 days or so, after which he will return to Afghanistan.

Mr. Dabasi Schweng returned to Rome on 12 August and is now putting the final touches to his report. Some of the statistical calculations necessary to complete the project report are now being done here and the final draft of the project request will be ready by the time Mr. Hassid leaves for Afghanistan. As I wrote in my previous letter, we intend to send these drafts to the Bank for comment before they are taken to Afghanistan.

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We were indeed very distressed to receive a cable from the Planning Commission of Pakistan asking for postponement of Mr. Shafi Niaz departure for Korea. However, this is a matter in which we could hardly do anything. That it has finally been made possible to provide

1966 AUG 26 AM 9: 57 Mr. T. Threlkeld COMMUNICATIONS Agriculture Division International Bank for Reconstruction and Development 1818 H Street NW Washington, D.C. 20433 U.S.A.

ORGANISATION DES NATIONS UNIES POUR L'ALIMENTATION ET L'AGRICULTURE



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Projects Dept. Correspondence

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COMMUNICATIONS

Mr. T. Threlkeld

Agriculture Division International Bank for

Reconstruction and Development

WW Jeert H 8181

Washington, D.C. 20433 U.S.A.

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for him to participate in the Mission gives us some relief.

We shall write to you later about the names of the Fisheries experts for the Ceylon Mission.

With kind regards,

Yours sincerely,

J.P. Bhattacharjee FAO/IBRD Cooperative Program

P10. FA0/9BQD,

August 19, 1966

Mr. I. H. Ergas Director PAO-IBRD Cooperative Program Via delle Terme di Caracalla Rome, Italy

Dear Mr. Ergas:

As promised in Mr. Kamarck's letter of June 16, 1966, enclosed is a memorandum by Mr. Varon explaining our views on your questions concerning the demand prospects for extra-long staple cotton and for cotton textiles. I am sorry that we have been rather long in responding but I hope that our efforts will be of use to you.

Mr. Varon may be in Rome sometime in September in connection with the forthcoming FAO meetings on jute and hard fibers. If there are any further questions on our views on cotton, he will be happy to discuss them.

Sincerely yours,

A. J. Macone Economics Department

Enclosure

August 11, 1966.

Mr. I. H. Ergas, Director, FAO/IBRD Cooperative Program, Food and Agriculture Organization of the United Nations, Via delle Terme di Caracalla, Rome, Italy.

Dear Henry:

FAO Basic Studies, Second Series (1966-7)

Your letter of June 8, headed "FAO Basic Studies, Second Series (1966-7)" refers.

As you may recall, we briefly discussed this issue in July, and I still feel that the item "Financial Aspects of Agriculture Development" is a very broad title.

I feel that a more meaningful study would evolve if the focus could be on one particular aspect of agricultural finance, for example agricultural credit.

Possibly you have had the opportunity of further discussions on this subject within FAO, and have some more detailed idea of what the Director-General has in mind.

With kindest regards.

Yours sincerely,

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Lionel J. C. Evans
Assistant Director - Projects Department
in charge of Agriculture

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August 11, 1966.

Mr. I. H. Ergas, Director, FAO/IRED Cooperative Program, Food and Agriculture Organisation of the United Nations, Via delle Terme di Caracalla, Rome, Italy.

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With kindest regards.

Yours sincerely,

Lionel J. C. Evans Assistant Director - Projects Department in charge of Agriculture

TThrelkeld/er

1966 AUG 12 PM 5:56

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