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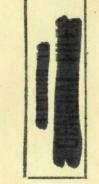
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THIS FILE IS CLOSED AS OF

October 30, 1968

021

Dear Mr. Tasker:

I apologize for the delay in answering your letter of October 14. I am sure you will understand that several people had to be consulted concerning your request.

There is no objection to your circulating to the participants of the Conference on the Organization of Markets Part I of the Bank/Fund Study on the Stabilization of Prices of Primary Products. We would appreciate it, however, if you indicated to them that the study cannot be quoted.

I shall be glad to introduce the session on "International Organizations and Market Organization" if Mr. de Lacharriere is unable to do it. I hope you do not expect me to submit a written paper, however much I would have liked to do so: at the present time, I am engaged in preparing Bank Part II of the Study, and this does not leave much time for other tasks.

I am looking forward to seeing you at the end of next month.

Sincerely yours,

Dragoslav Avramovic Director, Special Economic Studies

Mr. Antony Tasker Director Overseas Development Institute, Ltd. 160 Piccadilly London Wl, England

AVR/lgl

bc: Mr. Irving Friedman Mr. William Clark Mr. Michael Hoffman Mr. Fred Hirsch (IMF) 1968 0CT 31 PM I2: 05

October 30, 1968

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Dragoslav Avramovic Director, Special Economic Studies

> Mr. Antony Tasker Director Overseas Development Institute, Ltd. 160 Piccadilly London WL, England

WR/lgl

o: Mr. Irving Friedman Mr. William Clark Mr. Michael Hoffman Mr. Fred Hirsch (IMF)

1968 OCT 31 PMIS: 05 COMMUNICATIONS



Overseas Development Institute Ltd 160 Piccadilly London W1V OJS Telephone: 01-493 2654 Cables: Picodi, London W1

OZT

28 October, 1968

Dear Lars,

Many thanks for your note of October 25.

As requested, here is a copy of the ODM booklet on questions and answers, and the Haslemere Declaration.

I just missed William in Rome this last weekend, but we look forward to seeing him here early next week.

Yours sincerely,

Antony Tasker Director

Mr. Lars Lind, Deputy Director, Information and Public Affairs, IBRD, 1818 H Street NW, Washington DC, 20433, USA.

Enc:

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October 25, 1968

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Dear Tony:

I would be most grateful if someone could put the ODM booklet containing 67 questions and answers on development and the Oxfam et al Haslemere Declaration in an envelope and post it to me.

Sincerely,

Lars J. Lind Deputy Director of Information and Public Affairs

A. Tasker, Esq., Overseas Development Institute Ltd., 160 Piccadilly London, W.1 England

Mr. LJL: 1mt

Mr. William Clark

E. P. Wright

Teresa Hayter's Study of the Bank's Work in Latin America

1. It would take a long time to go over Teresa Hayter's draft in detail and comment on all the points she covers. It is not, I am afraid, a very good study, and she has failed to produce the evidence needed to support the thesis she is trying to establish, namely that the international agencies meddle too much in the affairs of Latin American countries, for the wrong reasons, and that it would be better to have an arrangement under which external assistance was distributed "automatically" in proportion to population, with no conditions attached.

2. This is at least an arguable thesis, although it is very much out of tune with the way in which the Bankand Fund operate, as agencies largely under the control of the capital-exporting countries. The trouble is that Miss Hayter does not know enough about what actually goes on - since she is a complete outsider, this is hardly surprising - to document her case properly. She is frequently wrong on her facts, and even more on her interpretation of the facts, which seems to be consistently biassed towards proving what she wants to believe.

3. For example -

(a) It is said on page 6 of Chapter I that one of the basic beliefs of the international agencies seems to be that "Latin American problems are of a kind which are soluble by fiscal and monetary policies of the IMF variety". On page 10 of the same chapter, there is the further suggestion, as though it were a novel thought, that the major problems of Latin America are not economic but political, that radical social and political changes are needed, and that the international agencies "are committed to defending the status quo". It is only too easy to show by reference to positions the Bank has taken on particular issues or quotations from our economic reports, that this is a completely distorted view of what we actually think and do.

(b) On page 4 of Chapter I it is said that the main preoccupation of the international agencies is "to achieve financial stability", and the same page contains the further suggestion that the Bank tends to be even more insistent than the IMF in some cases on the adoption of deflationary measures. It is difficult, to think of any country in Latin America in which the Bank has put financial stability before economic growth, and we have certainly come to live with inflation in many countries, putting the main emphasis in our advice on the adoption of flexible exchange rate policies as a means of protecting the balance of payments against the worst consequences of domestic price increases.

October 22, 1968

P+S- Unirseas Devely.

Mr. William Clark

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(c) The draft contains a series of confusing, and in part contradictory, statements about the Bank's attitude towards the public and private sectors. Thus, on page 13 of Chapter I, it is suggested that the economic ideology prevailing in the Bank "assigns a relatively limited role to the State". The Bank's involvement in the public investment programs of many Latin American countries is in itself a refutation of this statement. Elsewhere in the draft, on page 14 of Chapter I, it is said that the international agencies "tend to devote a large part of their reports and advice to the need for better treatment of the private sector". This is just untrue, if only because the main focus of the reports, certainly so far as the Bank is concerned, is on the activities and policies of the Government. Later in the draft, on page 7 of Chapter II, we are told that the World Bank has done little directly to promote productive projects in the private sector. This is untrue in so far as agriculture is concerned, and it also ignores the loans the Bank has made for industry through financial intermediaries in Latin America.

(d) The draft suggests that the Bank has always opposed land reform in Latin America and that it has actively discouraged it in Chile. The references to land reform in our 1966 economic report on Chile and the Bank's association with INCORA in Colombia hardly support this view.

(e) One of the most surprising statements in the study appears on page 5 of Chapter I, where it is stated that "in all this there does seen to be very little real negotiation or dialogue with the Government concerned but it seems that in many cases the decisions of the international agencies are made with almost no prior consultation with the government concerned". This is a travesty of the truth - we go to great pains to maintain a dialogue on economic policy with the governments of our member countries in Latin America and invariably, when we are proposing to attach conditions to our lending, indicate to the Government the nature of our concern.

4. A major criticism of the study is that it largely ignores the opposite point of view. Nowhere, for instance, is there any discussion of what a developing country might reasonably be expected to do to help itself. Is it really improper for the World Bank or the IMF to streams continually the need for larger domestic savings as a counterpart to external aid? If it not reasonable that a country which accepts considerable sacrifices in order to mobilize larger resources for development should be treated more favorably in the allocation of international aid than a country there government policies are directed towards stimulating private consumption at the expense of investment? Miss Hayter does not even ask these questions, let alone try to answer them. 黄

Even from a first reading it is evident that the study contains 5. numerous errors of fact. I will montion a few, but the list is not meant to be exhaustive. On page 8 of Chapter II, the last sentence of the first paragraph lists various countries to which the Bank continues to lead; the list is wrong in several respects. The suggestion lower down on the same page that the Bank has only recently started lending for agriculture is based on a misconception. On page 10 of Chapter II, the author is obviously not sware of the basic distinction between general survey mission reports and ordinary economic reports. The interpretation of the inner workings of the Bank, on page 11 of the same chapter, is misleading, as also are the references to the Economic Committee on pages 12 and 13. It is not true (Chapter II, page 15) that the Bank first became involved in India because of its debt problems. References to the timing of our first loan to the new military government in Argentina (Chapter II, page 9) and to devaluation in Peru (Chapter III, page 29, footnote) are inaccurate. The Bank's attitude towards the Olmos and Majes irrigation projects in Peru (Chapter III, pages 30-31) is wrongly stated. The author's nomiants on the attitude of the international agencies towards devaluation in Peru (Chapter III, page 31) are only partly correct. And so on.

6. The image which Miss Hayter's study presents of the Bank in its dealing with Latin American countries is a very different image from that which we would want to project - and the same goes for the INF, who rang me up in some concern on this subject the other day. This Department feels therefore that the study should not be published in anything like its present form. To give a fair and balanced account of the issues, based on a full understanding of the facts, would require a major reconstruction of the whole study, and we wonder whether this would be worthwhile, particularly as we understand that the author is shortly leaving the ODI. If the ODI feels that it has to publish something, we can only suggest that they send someone over to Washington to go through the study in detail with us and with the IMF, since our comments would be too extensive and too fundamental for them to be conveniently summarized on paper.

cc: Messrs. Alter Chaufe

Chaufournier Weiner

October 17, 1968

Mr. Irving S. Friedman

Dragoslav Avramovic

Organization of Markets Conference, Overseas Development Institute, End-November 1968

You may recall that I am scheduled to attend the ODI Conference of the problem of organization of commodity markets at the end of November. I have now received from Mr. Tasker, the Director of ODI a request for permission to circulate to the participants Part I of the Commodity Study. The provisional list of participants is attached. I propose to give the permission, with the proviso that participants be warned that the study can not be quoted.

Mr. Tasker is also asking me whether I would agree to introduce the subject "International Organizations and Market Organization" in case the originally scheduled speaker, a French government economist, is unable to come. I intend to reply that I would be glad to do so.

I would appreciate your reaction.

Attachments: Copy of Mr. Tasker's letter of October 14, 1968 Provisional List of participants at the ODI Conference

/cnm

CROSS REFERENCE SHEET

COMMUNICATIONMemo

DATED: October 15, 1968

TO: Messrs Adler, Alter, Avramovic, Deuth, Friedman, Hoffman and King.

FROM: Mr. W. Clark

FILED UNDER: Publications - Gen.

SUMMARY: Re: Teresa Hayter's study of the Bank work in Latin America, which is to be published by the ODI.

October 14, 1968

6-001

Dear Tony,

I look like being in London for the first six days of November, and I very much hope to see you and both sides of the O.D.I., i.e. staff and perhaps some of the Trustees. This is not just seeing old friends, I would like to revive the habit which used to exist when Geoffrey Wilson was at the Bank of some members of the Bank staff coming and dining with some members of the O.D.I. Council, and usually one or two semi-political figures. This, of course, depends on your wishing to do so, but it would be of great interest to me in my new job.

Would it be possible for us to have dinner on Monday or Tuesday, November 4th or 5th? Or possibly the 6th, but I am afraid I may have to be setting off for India by that time. I would also like to hear how the members of the staff are progressing, and perhaps could come in one morning for an hour at your convenience.

I am sending a copy of this letter and the various others that I am writing to people in England to Miss Reade, at the World Bank, with whom any dates should be made.

I do hope you have got to meet Ed Hamilton and may be useful to him. I am very anxious that the Pearson Commission should be based more on something like the O.D.I. than on the Bank office in London. I should have rung you or spoken to you about this before now but I have really been tremendously busy in the last few weeks.

With best wishes,

Yours sincerely,

MOC

William Clark Director Information and Public Affairs

A. Tasker, Esq., Overseas Development Institute 160 Piccadilly, London, W.1., England.

WDClark . af

160 PICCADILLY LONDON W1 HYDE PARK 2654

11 October, 1968

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Dear hillign,

I attach a copy of a letter to Clint Rehling with a suggestion for linking Guy Hunter's work with that of the UNDP Evaluation Unit. This stems partly from my talks with Clint and Robin Miller in New York, and partly from further discussions here with Tom and Guy.

You will see that there is a reference also to the World Bank's agricultural programme, and I know that Guy plans to visit Washington when he is in the States early in the New Year. I have suggested that he should write to you, when his plans are further advanced, about people whom he should try to see.

Andrzej writes cheerfully from Wisconsin, en route to California. I am glad to say that he met Clint and Gibson-Parker in New York, and was able to burnish the ODI image there.

I have had a nice letter from Pearson about the suggestion of one or more seminars at ODI when he comes to London next month, and we are meeting with Edward Hamilton next week, to discuss this in more detail.

yours sincerely,

(Antony Tasker)

Mr. William D. Clark, Director of Information, IBRD, 1818 H Street NW, Washington DC, 20433.00000042 USA.

Enc:

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OVERSEAS DEVELOPMENT INSTITUTE LTD

160 PICCADILLY LONDON W1 HYDE PARK 2654

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(Antony Tasker)

Mr. William D. Clark, Director of Information, IBRD, [J202 OCL [7 UM1]:52 Washington DC, 350WHTMHICTLICN2 USA. DEVELVED

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Many thanks for your letter of October 4, reference DP 130(4) ODI. I am so glad that you and Gibson-Parker saw Andrzej Krassowski and liked him; and I know that he was very glad to have this opportunity of meeting you.

You will remember I mentioned in our talks in New York that one part of ODI's work, which is in its early stages, is a programme of research on agricultural development, led by Guy Hunter. He has been working on this subject for some time, and is coming to us full-time in January.

This is not a piece of academic research in a limited field or geographical area. Although it will involve some very selective field work to answer special questions. Hunter feels, and we agree, that it should be very directly policyoriented. There is a mass of experience and case-studies on agricultural projects. What is now needed is a more general evaluation and analysis of the factors in the countries concerned (political, social, administrative, as well as technical and economic) which seem to point towards a choice of one rural development policy rather than another. Aid to agriculture has always been difficult: policies which have worked well in one area have failed in another. Our aim is to throw more light on the reasons for this, by a closer lock at the conditions in a country which may make one type of approach suitable while another is rejected. If we can get some results from this, it could be extremely valuable to policy-making organisations.

To do this work effectively, one obviously needs close contact with aid agencies (we can arrange this with the British Ministry of Overseas Development) and with such institutions as the Institute of Development Studies at Sussex (Hunter and I are both on the governing body). But it also should imply a close contact with the UNDP Evaluation Unit, and with the thinking of the World Eank on their agricultural programme. I believe David Owen mentioned the possibility of working with the UNDP unit to Hunter some time ago: more recently, I expressed ODI's interest in practical cooperation when I met Robin Miller last month. While we should certainly

gain a lot from such a contact, I hope and believe that we could contribute something too; for Hunter has a wide experience in both Africa and Asia - as George Ivan Smith, or Frank Sutton of Ford, would confirm.

If you feel that this might provide one useful basis for collaboration between ODI and UNDP, I hope that Guy Hunter will be able to meet Robin Miller when he is in the States early in the New Year. We can then see what form of cooperation is likely to be practicable.

Perhaps we can discuss this when we meet in Rome later this month. Meanwhile, I am copying this letter to George Ivan Smith and William Clark.

(Antony Tasker)

Mr. Clinton A. Rehling, United Nations Development Programme, United Nations, New York, NY.

- 2 -

CH

October 9, 1968

ODI

Dear Tony:

We were all very pleased indeed to learn to know you during your brief visit here. I only hope that I did not schedule you too tightly and impose too many new faces on you in such a short time. I know that you can be well pleased with the visit in the way of reaffirming our conviction that close cooperation between the Bank and O.D.I. is a good and useful thing.

I have sent you 100 copies of McNamara's address to the Governors and very much hope that you and your colleagues will pass it on to your visitors, etc. You can of course have a further unlimited supply.

Thank you also for the draft of Teresa's Latin American paper which I shall take home and read tonight, I hope.

With best personal regards.

Sincerely,

Lars J. Lind Deputy Director of Information and Public Affairs

A. Tasker, Esq., Overseas Development Institute Ltd., 160 Piccadilly London, W.1. England

LJL:1mt

OVERSEAS DEVELOPMENT INSTITUTE LTD.

160 PICCADILLY LONDON W.1 HYDE PARK 2654

STUD/28

25th September, 1968.

Rear Mr. Wemes

I enclose the first draft of my study on the World Bank, the IMF and the AID in Latin America. I am afraid it has been considerably delayed as a result of an accident I had early in the summer.

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It is very much a first draft. In particular chapters I and 4 need to be reorganized.

As a result of discussions already held inside ODI, I intend to make chapter 1 more explanatory and descriptive, to transfer much of the argument it contains to chapter 4, and to elaborate the argument in chapter 4.

We shall nevertheless be very grateful if you are able to make comments on this draft, especially on matters of fact in chapters 2 and 3, so that your comments can be fully taken into account in the re-writing.

I have to take up a new appointment in the autumn and should therefore very much appreciate having your comments fairly soon, so that, if possible, I can complete the next stage of the draft before taking up the appointment.

Yours sincerely them Hayte

Teresa Hayter.

[am afraid hart the study, after much anxions hanger, has turned out very negative. I make very much value your comments, TH. if you have any time trunche them.

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ODI

20 September, 1968

Dear Mr. Stevenson,

This is just to say how much I enjoyed our talk last week, and how grateful I am to you for making time to see me.

I hope that we may have an opportunity of welcoming you here before too long.

Yours sincerely,

Mich

Antony Tasker Director

Mr. Alexander Stevenson, Deputy Director, Economics Department, IBRD, 1818 H Street NW, Washington DC, 20433.

CH

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Mr.	Alexander Stevenson,
	Deputy Director,
	Economics Department,
	IBRD,
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	Washington DC, 20433. V.S.A.
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LONDON W.I

TELEPHONE: 01 - 493 2654

CABLE ADDRESS: PICODI, LONDON, W.I

ODE

20 September, 1968

Dear Lars,

This is just to renew my warm thanks for all you did to make my day with the Bank so useful. It was a great pleasure to meet you, and I hope very much that we shall have the opportunity of welcoming you here before too long.

Edgar Haug has been in touch with me and is coming in for a talk with me today.

I only hope you have not been inundated with queries about the Limey visitor who had so obviously mislaid his programme!

With many thanks for all your help,

Yours sincerely,

Antony Tasker Director

Mr. Lars J. Lind, Deputy Director of Information and Public Affairs, IBRD,

1818 H Street NW, Washington DC, 20433.

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OVERSEAS DEVELOPMENT INSTITUTE LTD. 160 PICCADILLY LONDON W.I

TELEPHONE: 01 - 493 2654

CABLE ADDRESS: PICODI, LONDON, W.I

20 September, 1968

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I hope that we may have an opportunity of welcoming you here before too long.

Yours sincerely,

Anah

Antony Tasker Director

Mr. Richard H. Demuth, Director, Development Services Department, IBRD, 1818 H Street NW, Washington DC, 20433.

CH





r. Richard H. Demuth,	
Director,	
Development Services Dept.,	
IBRD,	*********
1818 H Street NW,	*****
Washington DC, 20433.	· USA
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September 16, 1968

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Dear Mr. Tasker:

Thank you for your letter of September 3. I am most grateful for your invitation and I am looking forward very much to attending the ODI Conference on the Organization of Markets at the end of November of this year.

It was a pleasure meeting you in Washington last week.

Sincerely yours,

Dragoslav Avramovic Director, Special Economic Studies

Mr. Antony Tasker Director Overseas Development Institute, Ltd. 160 Piccadilly London WL, England

Avr/cnm

cc: Mr. Friedman Mr. Hoffman Mr. Wishart, Paris Office

5-02I

September 11, 1968

Dear Mr. Tasker:

Welcome to Washington!

I am looking forward to seeing you on Friday at your convenience and certainly for lunch, at which time we shall be joined by another visitor, Mr. Hans Havemann of the Research Institute for International Co-operation in Aachen and Mr. K.S. Krishnaswamy, the Director of the Bank's Economic Development Institute.

William Clark will be back in the office on Friday, the thirteenth, and I am sure he will be pleased to see you. I am enclosing a copy of the program as planned for you -you can see him and/or me in any off-time you might have.

You might wish to check in with us before proceeding to your first appointment with Mr. Demuth at 10:30. We are in Room 453.

Sincerely,

Lars J. Lind Deputy Director of Information and Public Affairs

Encl.

Mr. Antony Tasker Dupont Plaza Hotel Dupont Circle Connecticut Avenue, N.W. Washington, D.C. Mu LJL/jsw MR. ANTONY TASKER

Director, Overseas Development Institute, London, England

September 13, 1968

10:30 a.m.

Mr. Richard H. Demuth Director Development Services Dept. Room 845

Room 209

11:15 a.m.

1:00 p.m.

Mr. John H. Adler Associate Director Programming & Budgeting Dept.

12 noon

Luncheon

Mr. Edgar Haug

Personnel Officer Administration Dept.

Mr. Tasker Professor Dr.-Ing. H.A. Havemann (Fed. Rep. of Germany) Mr. K.S. Krishnaswamy, Director, EDI Mr. Lars J. Lind, Deputy Director, Information & Public Affairs Dept.

2:00 p.m.	Mr. K.S. Krishnaswamy	Room	G-1014
3:00 p.m.	Mr. Alexander Stevenson	Room	800
	Deputy Director, Economics Depa	irtment	

OVERSEAS DEVELOPMENT INSTITUTE LTD

160 PICCADILLY LONDON W1 TEL: 01-493 2654

Mr. GARM

STUD/28

10th September, 1968.

ODI

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Dear Mr. Clark,

I am enclosing the three chapters of Latin American Study, which Teresa asked me to send to you. The final chapter will follow as soon as it is finished.

m Does.

Yours sincerely,

J. Acco

S. Assef

(Secretary to Miss Hayter)

William Clark, Esq., 3407 Rodman Street, Washington, D.C. 20008, U.S.A.

Encl.

September 10, 1968

Mr. Reamy

Lars J. Lind

Overseas Development Institute

I have studied your memorandum of September 6 together with the letter and accounts of O.D.I. of August 13.

It would seem to me reasonable to make a payment to O.D.I. of L304.1.4d representing travel expenses by Mr. Tom Soper incurred before April 1, 1968 on a mission that was of certain interest to the World Bank.

Any expenses incurred after April 1, 1968, however must in my opinion be covered by the flat fee we are now paying to O.D.I.

I would be grateful for a copy of the August 13 letter for my files.

LJL: 1mt ATL

copied to Mr. A. M. Laing and Mr. T. K. Mitchell

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INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT Cable Address - INTBAFRAD PARIS INTERNATIONAL DEVELOPMENT ASSOCIATION Cable Address - INDEVAS PARIS

Telephone - 553-2510

August 30, 1968

Dear Mike:

Many thanks for your note of August 28 regarding attendance by Drag Avramovic at the Wilton Park Conference on Organization of Markets to be sponsored by ODI.

I have passed on this information to Tom Soper and I am sure that ODI will be delighted to have Drag Avramovic participate as the Bank's representative. Incidentally, I take it that the Bank will pay Drag's travel expenses; there is no need to confirm this unless I am wrong.

Yours sincerely,

G. C

Mr. Michael L. Hoffman Associate Director Development Services Department International Bank for Reconstruction and Development Washington, D.C.

CROSS REFERENCE SHEET

- COMMUNICATION: Letter
 - DATED: Aigust 22, 1968
 - TO: Mr. George Wishart
 - FROM: Dr. T. P. Soper Overseas Development Institute
 - FILED UNDER: Speeches General

SUMMARY:

Inviting a speaker to make a speech to the Royal African Society on African Affairs. If Mr. Wishart is not heavily committed to make the speech himself.

Rok 500. 6/68

August 22, 1968

AIR MAIL

Mr. Nicholas A. Sims Overseas Development Institute 160 Piccadilly London, W.1, England

Dear Nicholas:

Thank you very much indeed for your kind letter of August 17. I am glad to hear that the Guide to Development Studies is going ahead, and shall look forward to seeing it when it is finally produced.

Do let me know what your future courses of action are going to be as I shall be interested in your career.

Yours sincerely,

William Clark Director Information and Public Affairs

WD (WC:mb

Overseas Development Institute 160 Piccadilly London W.1

NAS/PUBS/22

William D. Clark Director of Information International Bank for Reconstruction and Development 1818 8th Street NW WASHINGTON D.C. 20433 17 August 1968

Dear Mr Clark,

You may remember that near the end of 1966, when Bill Jackson of OXFAM and I enjoyed your hospitality at Little Cuxham, we wondered if you would be willing to write a foreword for the <u>Guide to Development Studies</u> <u>in Britain</u> relating to postgraduate study and research. It may come as a relief to you to know that we shall not now be asking you for this, as the editorial board for the PUBS/22 project agreed at its last meeting not to proceed with the <u>postgraduate guide</u>, on the grounds that (among other things) the area is already adequately covered by existing publications and in any case prospective students have easy access to the necessary information through the university departments they are already in.

It was felt that these considerations did not apply nearly so much to <u>first degree courses</u>, and the study which I have made of options in first degree courses, and education courses, relating to overseas development, is therefore going ahead. It is being checked by various authorities, and the course details are being 'vetted' by universities; we hope to get it out in October. Professor Charles A. Coulson (who among other things is chairman of OXFAM) has kindly agreed to contribute a foreword. We hope that you approve our choice.

I have sent details of the booklet, and a synopsis of its contents, to Mr Andrew Rice of SID, who I think learned of it through you, and at Mr Rice's request to Miss Irene Pinkau of ISVS in Washington.

It has been a pleasure to do this work under the sponsorship of ODI and OXFAM with so much encouragement and practical help from the staff of both organisations and from the editorial board. I am most grateful to you for taking up the idea in the first place, and I hope you will like the Guide when it reaches you in October.

With all good wishes,

Yours sincerely, Nichdas A. fims

acu 8 22 68

Nicholas A. Sims

cc. Dr Tom Soper

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Sender's name and address:

Nicholas A. Sims

Overseas Development Institute

160 Piccadilly

London W.1

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1968

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William D. Clark

Director of Information

International Bank for Reconstruction and Development 1818 8th Street NW WASHINGTON D.C. 20433

UNITED STATES OF AMERICA

OVERSEAS DEVELOPMENT INSTITUTE LTD.

LONDON W.I

TELEPHONE: 01 - 493 2654

op. Files

CABLE ADDRESS: PICODI, LONDON, W.I

2 August, 1968

Dear hiniam.

Many thanks for your letter of 31 July. I take your point about the advantages of a US visit in September: I will discuss this with Trevor next week, in the light of our fund raising timetable, and then write to you again.

Meanwhile I would like to commend to you Peter Grey, Director of CEDA (Committee for Economic Development of Australia) in Melbourne. He will be in Washington for the period 22 - 24 August and would very much like to have a talk with you. He is going first (13 August) to New York, where he will be c/o Dr. A.C. Neal, Committee for Economic Development, 477 Madison Avenue, and I have suggested that he should telephone you when he arrives there.

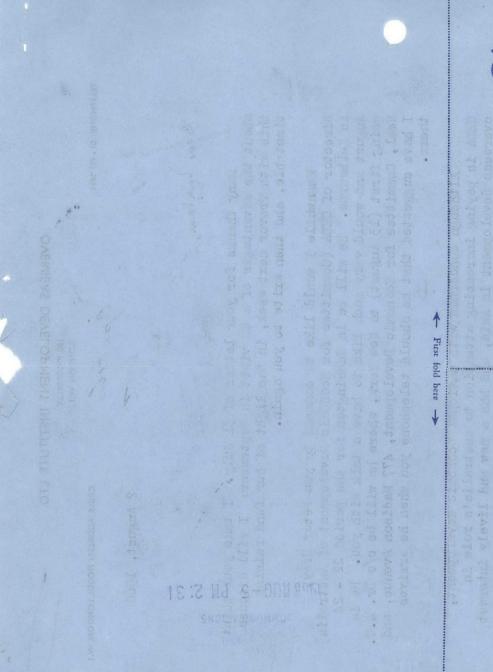
Although concerned with national economic development, CEDA is paying increasing attention to Australia's role in overseas development in Asia, and has a new and lively interest in Indonesia. We have had two very useful meetings with Peter at ODI this week, and I think you will find him a valuable interpreter of the Australian scene. He is a banker by training, with recent experience in North Africa.

for sincerely,

(Antony Tasker)

W.D. Clark, Esq., Director of Information, IBRD, 1818 H Street NW, Washington DC 20433, USA.

AT/CH





			- 2	
7.	Clark,	Esq.		

Director of Information,

IBRD.

1818 H Street NW,

Washington DC 20433

USA

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Sender's name and address:

W.

OVERSEAS DEVELOPMENT INSTITUTE LTD.

160 PICCADILLY LONDON W.I ENGLAND

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Form approved by the Postmaster General, No. 71995/2E

IMPERIAL AIR MAIL AEROGRAMMES

To open cut here

July 31, 1968.

Dear Tony,

I was up in New York last week seeing a variety of people including Ford Foundation and United Nations. It struck me that you might be well advised to come over and see some of those people in the early autumn. I think particularly that the United Nations Development Programme people (Paul Hoffman and Clint Rehling) might welcome a discussion with you about the possibility of collaboration with the ODI which was raised in my time.

Ford (for instance Frank Sutton) are genuinely favourably disposed to ODI and would probably like to hear from you at first hand what your problems and propositions are. Also we would very much welcome a visit from you at the Bank.

The date of course must be of your choosing but I would suggest going to New York before the beginning of the General Assembly of the United Nations, which really puts everyone out of business for quite a time, and certainly the one fatal time to come to Washington from the Bank point of view would be after September 28th when our Annual Meeting begins to hot up.

I shall myself be in England some time in the first ten days of September, and hope perhaps to see you then.

With best wishes,

Yours sincerely,

hor

acu 8/2/18

William Clark Director Information and Public Affairs

Anthony Tasker, Esq., Overseas Development Institute 160 Piccadilly London, W.1. England

WDClark:sf

CROSS REFERENCE SHEET

- COMMUNICATION: Letter
 - DATED: July 15, 1968
 - TO: Mr. Lars Lind
 - FROM: Mr. David Wauton Overseas Development Institute Ltd.
 - FILED UNDER: DONATIONS 0.D.I.
 - SUMMARY: Re: Inquiring whether the Bank's contribution to ODI has been approaved as before.

ack. August 8, 1968

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL DEVELOPMENT ASSOCIATION INTERNATIONAL FINANCE CORPORATION

OFFICE OF THE PRESIDENT

0 Files 6/30

277 Park Avenue New York, NY 10017

June 27, 1968

To: Mr. William Clark

William --

Referring to your memorandum dated June 10 about the ODI and VCOAD, the way things are shaping up I doubt that this will fit into my schedule--but I'll be glad to see his letter when it arrives.

1. Jh. 1. D. Woods

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1968 JUN 28 PH 3: 16

Form No. 27 (7-61) INTERNATIONAL DEVELOPMENT ASSOCIATION

TO: WATSON

PICODI LONDON INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT INTERNATIONAL FINANCE CORPORATION

177

ODI

OUTGOING WIRE

DATE: JUNE 26, 1968

CLASS OF SERVICE: LT

COUNTRY: ENGLAND

TEXT: Cable No.:

PLEASE SEND ASIAN NOTES ONE TWO THREE FIVE TO CLARK

CARE IBRD LONDON OFFICE MARKED CONFIDENTIAL

JOHN WHITE

NOT TO BE TRANSMITTED			
MESSAGE AUTHORIZED BY:	CLEARANCES AND COPY DISTRIBUTION:		
NAME William Clark	A STATE OF THE STA		
DEPT. Information and Public Affairs			
SIGNATURE			
(SIGNATURE OF INDIVIDUAL AUTHORIZED TO APPROVE)	For Use by Archives Division		
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(IMPORTANT: See Secretaries Guide for preparing form)	Checked for Dispatch:		

OUTGOING WIRE

INTERMATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

CORPORATION

TO: WATSON FICODI LONDON

ATE: JUNE 26, 1968

SERVICE:

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CEXT: Sable No.1

Form No. 27 (7-61) PLEASE SEND ASIAN NOTES ONE TWO THREE FIVE TO CLARK

CARE IBRD LONDON OFFICE MARKED CONFIDENTIAL

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OVERSEAS DEVELOPMENT INSTITUTE LTD

160 PICCADILLY LONDON W1 HYDE PARK 2654

24th May 1968

Dear William,

Thank you for your letter of May 14th.

About the Troika and all that, when you reach some conclusion it might be best, I think, if you were to take it up direct with Freddie Lees. Obviously it would het be very sensible of me to get into the permanent position of pig in the middle, and it would not be very helpful to VCOAD. It's more efficient if I confine my role to getting something started.

The Unctad Conference was a bit swampy as it was almost bound to be, but there were several islands of terra firma in it - in particular, Andre' Philips Ernest Parsons, and a really remarkable summing up by Donald Tyerman. There was also a very illuminating exchange hetween Silveira and James Mark, which showed just why Unctad does not work. We are now planning a short pamphlet based on the Conference, which should provisionally include a foreword by Lord Aldington, and an interpretive summary record by Donald, a reprint of Alison's thing on the course of Unctad II and a short ODI essay on where we should go from here.

I arrive in Washington on June 15th, and am writing to Louis today to find out what suits his convenience. I should have a reply by the time you are over here.

Yours ever,

John White,

W.D. Clark, Esq., 18181A Street N.W., Washington D.C. 20344, USA



OVERSEAS DEVELOPMENT INSTITUTE LTD

160 FIGGADILLY LONDON WI HYDE PARK 2654

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Yours ever.

John White,

W.D. Clark, Esq., 181817 Street N.W., Washington D.C. 20344, USA

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OVERSEAS DEVELOPMENT INSTITUTE LTD

160 PICCADILLY LONDON W1 TEL: 01-493 2654

PROJ/19

21st May 1968

Dear Mr. Lind,

While Mr. White was away, you very kindly sent a copy of the Bank's report on Regional Financing Institutions. When he returned he noticed that the acknowledgement merely said that it was being passed to the Library. I am writing, therefore, to reassure you that we are of course observing the usual rules concerning material of this kind and he is infact keeping these documents under his own personal control.

I apologise for this error and any undue concternation that I may have caused.

Yours sincerely,

Takon

(Miss) Veronica Watson, Secretary to John White.

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INTERNATIONAL DEVELOPMENT ASSOCIATION

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT



CORPORATION

INCOMING CABLE

DATE AND TIME OF CABLE:	MAY 21, 1968	1735		ROUTING
LOG NO.:	WU 9/22		ACTION COPY:	INFORMATION DEPARTMENT
TO:	CLARK INTBAFRAD		INFORMATION COPY:	
FROM:	LONDON		DECODED BY:	

TEXT:

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JOHN WHITE

MPB



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TRCOMING TABLES

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May 20, 1968

Dear Tom:

It was fine to see you again. ODI has been put on the list for World Tables, and I trust you will be receiving them soon.

Sincerely yours,

Harold Graves

Dr. T. P. Soper Director of Studies Overseas Development Institute Ltd. 160 Piccadilly London W.1 England

cc: Mr. William Clark

An HG:ap

12

OVERSEAS DEVELOPMENT INSTITUTE LTD. 160 PICCADILLY LONDON W.1

TELEPHONE: 01 - 493 2654

CABLE ADDRESS: PICODI, LONDON, W.I

16th May 1968.

Dear William,

You may remember that at Tidewater you gave me some correspondence from Mr. Richard Strauss, an 'international agricultural consultant' in Jamaica. I think you meant me to return it to you before we separated: but I carried it back here - for which my apologies.

It has been seen by Tom, and also by Guy Hunter, who agree that there is nothing for Mr. Strauss in ODI. In any case, he seems likely to be most effective in the field. Since he might be of interest to ODM, I will show the correspondence to J.K. Thompson when we lunch early next week, and will then write to you again.

Yours sincerely,

Antony Tasker.

Mr. W. D. Clark, I.B.R.D, 1818 H Street NW, Washington DC 20433.

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Mr. William D. Clark,

Director of Information,

I.B.R.D.,

1818 H Street NW,

Washington DC 20433,

United States of America

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Sender's name and address:

First

fold

here

OVERSEAS DEVELOPMENT INSTITUTE LTD.

160 PICCADILLY LONDON W.I ENGLAND

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Form approved by the Postmaster General, No. 71995/2E

IMPERIAL AIR MAIL AEROGRAMMES

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MAY 16, 1968 JOHN WHITE LT LONDON

PICODI

(ENGLAND)

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> WILLIAM CIARK INTBAFRAD

William Clark

Information & Public Affairs

WCisfu

May 14, 1968

AIR MAIL

Mr. John White Overseas Development Institute 160 Piccadilly London W.1, England

Dear John:

I am sorry not to have been more in touch with you in the last few weeks, but the ordeal of taking on this job is like trying to jump onto an express going at 60 miles an hour.

I wish you all luck with Pierre-Paul Schweitzer, but I gathered from a conversation I had with him at Tidewater that he might be rather difficult to catch when in England.

I must also apologize for not having replied yet properly to your letter of April 9 about Troika to tour Britain under the COAD's auspices in the fall (or autumn as I used to call it). I think this demands a little thought, and I will hope to be able to talk to you about it when I am in England in early June. My only anxiety is lest that date gets caught up in the general mass of things to do here.

I will be most interested to hear how the UNCTAD conference went in the end. I gathered from Tony Tosca that it suffered from a paucity of attenders, but that was I fear to be expected. Also I would like to hear some time how your tour went, whether you are coming to the Bank in June.

With best wishes to you all.

Yours ever,

William Clark Director Information and Public Affairs

acn. May 24/68

WClark/afw

Form No. 27 (7-61)

INTERNATIONAL DEVELOPMENT

ASSOCIATION

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT INTERNATIONAL FINANCE CORPORATION

5-021

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OUTGOING WIRE

TO: JOHN WHITE

DATE: MAY 13, 1968

CLASS OF SERVICE: LT

160 PICCADILLY LONDON W. 1

OVERSEAS DEVELOPMENT INSTITUTE

COUNTRY:

(ENGLAND)

TEXT: Cable No.:

CONTACT JAY REID AT FUND RE SCHWEITZER REGARDS

WILLIAM CIARK

NOT TO BE TRANSMITTED			
MESSAGE A	AUTHORIZED BY:	CLEARANCES AND COPY DISTRIBUTION:	
NAME	Lars J. Lind	t on Lin Jean	
DEPT.	Information & Public Affairs		
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	ORIGINAL (File Copy) (IMPORTANT: See Secretaries Guide for preparing form)	Checked for Dispatch:	

DATE MAY 13, 1968

CONTACT JAY REID AT FUND RE SCHMEITZER RECARDS

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CLEARANCES AND COPY DISTRIBUTION: 0 0

MAY 13 6 09 PM 1968 Lars J. Lind

COMMUNICATIONS

FORM	No.	26
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(6-65)	INTERNATIONAL DEVELOPMENT ASSOCIATION	INTERNATIONAL BANK F RECONSTRUCTION AND DEVEN	
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DATE AND TIME OF CABLE:	MAY 13, 1968	1645	ROUTING
LOG NO.:	RC 51/13		ACTION COPY: INFORMATION DEPARTMENT
TO:	WILLIAM CLARK	INTBAFRAD	INFORMATION COPY:
FROM:	LONDON		DECODED BY:

TEXT:

UNDERSTAND SCHWEITZER HERE MAY 22ND. GRATEFUL YOUR ADVICE BEST PERSON APPROACH YOU VCOAD SPONSORED MEETING ODI ALL COMMONS REGARDS

JOHN WHITE

CONTACT JAY REID AT FUND RE SCHWEITZER REGARDS WILLIAM CLARA

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CROSS REFERENCE SHEET

COMMUNICATION: Letter

DATED: May 13, 1968

TO: Mr. W.D. Clark

FROM: Mr. Anthony Tasker OVERSEAS DEVELOPMENT INSTITUTE

FILED UNDER: P&S- Aid- Tidewater Conference

SUMMARY: Re: Enclosing notes on the Tidewater meeting.

INTERNATI	ONAL	BANK F	OR
RECONSTRUCTIO	N AND	DEVEL	OPMENT

(2.60) INTERNATIONAL FINANCE CORPORATION

FORM No. 75

INTERNATIONAL DEVELOPMENT ASSOCIATION

RCUTING SLIP	Date May 15, 1968		
NAME	ROOM NO.		
1. Mr. Friedman	1223		
2. Files			
To Handle	Note and File		
Appropriate Disposition	Note and Return		
Approval	Prepare Reply		
Comment	Per Our Conversation		
Full Report	Recommendation		
X Information	Signature		
Initial	Send On		
REMARKS			
From Shirley	Boskey		

Headquarters: Washington, D.C., U. S. A.



INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT Cable Address - INTBAFRAD PARIS

INTERNATIONAL DEVELOPMENT ASSOCIATION Cable Address - INDEVAS PARIS

> EUROPEAN OFFICE: 4, AVENUE D'IÉNA, PARIS (16^e) – FRANCE Telephone - 553-2510

> > May 10, 1968

- OA

Dear Dick:

On May 8 I was in London and participated in a meeting organized by the Overseas Development Institute on UNCTAD II.

The speakers among others were André Philip and Ambassador Silveira. Silveira is at present the speaker for the "77". He was not very happy about the outcome of the Conference and made quite a strong attack on the attitude of the developed nations.

I was asked to talk about "Financing World Trade", quite a big subject especially for a talk of thirty minutes, but I did the best I could. People seemed to be satisfied.

Silveira came from Geneva where he had been attending the meeting of the Trade and Development Board. They elected the members of the Board and decided to create the enlarged Intergovernmental Group at the September meeting of the Board. The first substantive meeting of IGG will have to be held in the fall of 1968.

With best regards,

Sincerely yours,

Dr. xpr.

Arthur Karasz

Mr. Richard H. Demuth Director Development Services Department International Bank for Reconstruction and Development Washington D.C.

1960 NAY 13 AM 9:59

COMMUNICATIONS

Headquarters: Washington, D.C., U. S. A.



INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT Coldo Add-cord parts

INTERNATIONAL DEVELOPMENT ASSOCIATION

EUROPEAN OFFICE: 4, AVENUE D'IÉNA, PARIS (16^e) – FRANCE Telephone - 553-2510

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With best regards.

Sincerely yours,

with Fi

Arthur Karasz

Mr. Richard H. Demuth Director Development Services Department International Bank for Reconstruction and Development Washington D.C.

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MAY 8th

Programme

09.30	Mr. T.E. Poppercorn calls upon Lord Aldington to give the opening address.
10.10	Discussion
10.30	Coffee
10.45	An Evaluation of UNCTAD II Speaker, M. Andre Philip
11.15	Discussion
11.40	The Position of the Developing Nations Speaker, H.E. Senhor Antonio Azeredo da Silveira
12.10	Discussion
13.00	Lunch
14.15	Private Investment in Developing Countries Speaker, Mr. John Butler
14.45	Discussion
15.05	Financing World Trade Speaker, Mr. Arthur Karasz
15.35	Discussion
16.00	Tea
18.30	Reception to be hold in the Belgrave Room,

MAY 9th

Programme

. 09.45	The Position of the Developed Nations
	Speaker, Mr. E. Parsons
10.25	Discussion
10.45	Coffee
11.15	World Trade in the 1970's
	Speaker, the Hon. Maxwell Stamp
12.00	Discussion
13.00	Lunch
14.15	First session: Group Chairmen address their respective groups, followed by group discussion
15.30	Теа
16.00	Second session: Group discussion continued
17.15	End of Session.

MAY 10th

Programmo

09.30	Third	session:	Group	Chairmen	address
		respective		os, follo	wed by
	0F				

10.45 Coffee

11.00 Fourth session: Group discussion continued

12.30 Closing address and summing up of the conference proceedings

Mr. Donald Tyerman, Director of the Economist Newspaper Ltd.

May 9, 1968

2-022

Dear Tom:

Thank you very much indeed for sending me the copy of your note on Odins. It seems to me you have done a marvelous job of arranging these people, and I hope that you don't have all the usual troubles about actually getting them there.

It was very nice seeing Tony Esker here in America, and I hope he is not being completely exhausted by the very hurried trip. I'm sure it is worth his while.

Yours sincerely,

MOC

William Clark Director Information and Public Affairs

WC:mb

Dr. T.P. Soper Overseas Development Institute 160 Piccadilly, London, W.1., England

OVERSEAS DEVELOPMENT INSTITUTE LTD.

160 PICCADILLY LONDON W.I

TELEPHONE; HYDE PARK 2654

INST/21

8th May, 1968.

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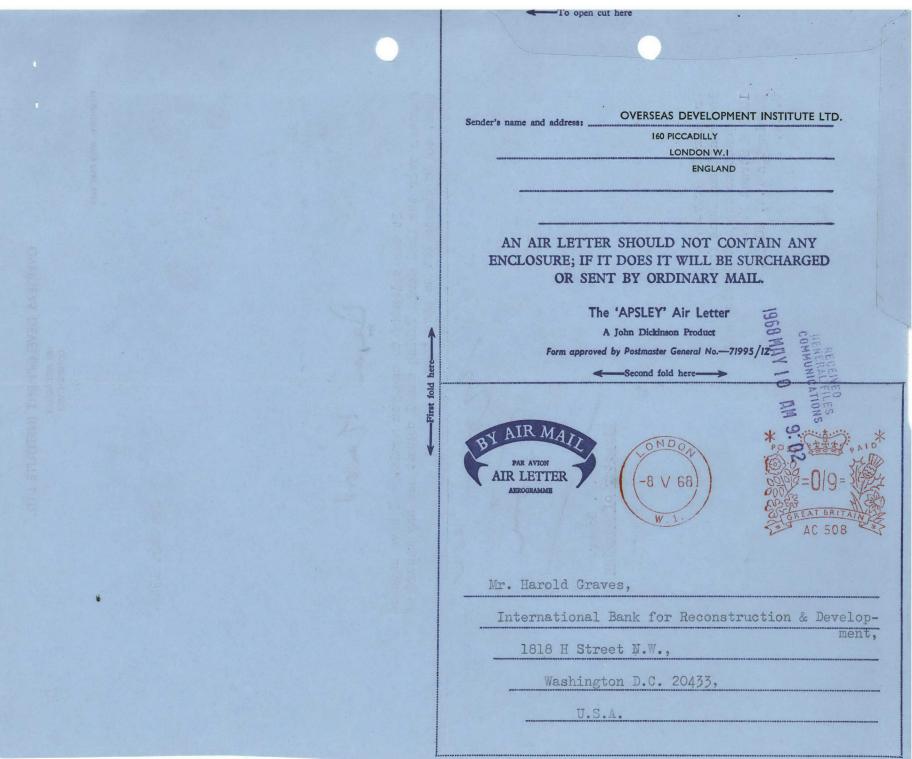
Dr. T.P. Soper, Director of Studies

am 5/20/68

It was splendid to see you again. I have checked further over the IBRD World Tables and I cannot see any record of them, so do please let us have them.

Mr. Harold Graves, International Bank for Reconstruction and Development, 1818 H Street N.W., Washington D.C. 20433, U.S.A.

PJS



April 25, 1968

021

Letter No. 1

Dear Harold,

I have written to the O.D.I. and told them that you are likely to be in London on Monday, May 6.

Secondly I promised to tell you if the IDA bill went forward. It was sent up to the Hill yesterday, and Hearings are likely to be quite soon, though no date has been announced yet.

Yours sincerely,

William Clark Director of Information

Mr. Harold Graves MOC. Athene Palace Hotel Athens Greece.

April 24, 1968

Dear Tom,

Harold Graves is attending the World Council of Churches Meeting in Beirut, to which I was originally invited in my ODI/SASP capacity. I suggested he might stop on his way back in London, partly to see old friends in the ODI, partly to see friends amongst the Press. I understand he will be arriving in London on Monday, May 6.

I hope that you or John may not be too busy with your UNCTAD Conference to see him and perhaps give him lunch., Caroline Miles would

Yours ever.

probably be interested to hear about Beirut.

William Clark Director of Information

Dr. T.P. Soper Overseas Development Institute 160 Piccadilly London, W.l. England

WDClark:sf

5- 022

OVERSEAS DEVELOPMENT INSTITUTE LTD

160 PICCADILLY LONDON W1 TEL: 01-493 2654

23rd April 1968

Dear Mr. Lind,

Thank you very much for your letter and for the copy of the staff study of regional banks. Mr. White is at the moment abroad visiting various countries in the Middle East and will not be returning until May 6th. I have passed it on to our library who will be most grateful to have it.

Yours sincerely,

2/4/68

Veronica Watson

(Miss) Veronica Watson, Secretary to John White.

Mr. Lars J. Lind, Deputy Director of Information, International Bank for Reconstruction and Development, International Development Association, 1818 H Street, N.W., Washington D.C., 20433, U.S.A.

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COMMUNICATION: Letter

DATED: April 16, 1968

TO: Mr. William Clark

FROM: Mr. A. Karasz

FILED UNDER: UNCTAD

SUMMARY: Re: Informing him that ODI is sponsoring a meeting at the London Hilton from May 8 until 10 to discuss the results of UNCTAD II.

- COMMUNICATION: Letter
 - DATED: April 8, 1968
 - TO: Mr. McNamara
 - FROM: Dr. T.P. Soper Overseas Development Institute Ltd London, England
 - FILED UNDER: P&S- Aid-Tidewater Inn Conference
 - SUMMARY: Re: Invitation for meeting on May 4-5 at Tidewater Inn, to take part in private, informal exchange of views on problems of global aid.

COMMUNICATION: Letter

DATED: April 9, 1968

TO: Mr. W.D.C. Clark

FROM: Mr. John White ODI

FILED UNDER: SPEECHES - Gen.

SUMMARY: Re: Confirming the conversation they had in which he put some suggestion for a speaking tour which may be arranged by the Voluntary Committee for Overseas Aid and Development (VCOAD)

April 4, 1968

02

Dear John:

I cannot remember if we have already sent you the enclosed staff study of regional banks. The ODI library could in any case make use of another copy, I am sure.

Please note the cautionary note on the cover.

I hope it is of some use to you.

Best personal regards,

Sincerely,

Lars J. Lind

Deputy Director of Information

acu. 4/23/68

Encls.

Mr. John White Overseas Development Institute Ltd. 160 Piccadilly London, W.1 ENGLAND

LJL:sfu

March 25, 1968

S-ODI

Mr. J. C. Reamy Lars J. Lind H Payment to ODI

I can see no objection to making the payment of \$7,500 to ODI slightly before April 1 as long as it is made perfectly clear that it covers the period April 1, 1968 - September 30, 1968.

Att.

LJL:sfu

March 1, 1968

Mr. John White Overseas Development Institute Ltd 160 Piccadilly London W.1, England

Dear John:

On page 8 of the draft consortium article I left two blanks. In the first should go "nearly 6,000 million" and in the second should go "nearly 3,000 million."

I shall be in the Paris Office next week if you want to get in touch.

Sincerely,

Michael L. Hoffman Associate Director Development Services Department

MLHoffman/pnn

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FORM NO. 75 (2-60)

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE CORPORATION INTERNATIONAL DEVELOPMENT ASSOCIATION

2/26/68 ROOM NOy
ROOM NO
20
Note and File
Note and Return
Prepare Reply
Per Our Conversation
Recommendation
Signature
Send On

ODI

OVERSEAS DEVELOPMENT INSTITUTE LTD.

TELEPHONE; HYDE PARK 2654

22nd February, 1968.

Thank you very much for your letter of February 19th. We are delighted to hear that you are proposing to make a contribution to the equivalent of \$15,000 for the period 1st April 1968 - 31st March 1969. It is also immensely useful to have this as a flat contribution to our budget and not one that is tied to specific projects.

la lind

I note what you say concerning the firm promise for the 1st April payment only, and that the second payment is still a matter of intent.

The question of subsequent relations between the Bank and ODI must obviously be left open for the time being and we should like to take this up with you at an appropriate time later.

Our warmest thanks to you and the Bank, and all good wishes.

Dr. T.P. Soper, Director of Studies

Mr. Lars J. Lind, Deputy Director of Information, I.B.R.D., 1818 H Street N.W., Washington, D.C. 20433, U.S.A.

OVERSEAS DEVELOPMENT INSTITUTE LTD. Sender's name and address: 160 PICCADILLY LONDON W.I ENGLAND AN AIR LETTER SHOULD NOT CONTAIN ANY ENCLOSURE; IF IT DOES IT WILL BE SURCHARGED OR SENT BY ORDINARY MAIL. The 'APSLEY' Air Letter A John Dickinson Product Form approved by Postmaster General No.-71995/1Z her -Second fold herefold First AIR MAI PAR AVION AIR LETTER 22 II 66 AEROGRAMME Mr. Lars J. Lind, I.B.R.D., 1818 H Street N.W., Washington D.C. 20433. U.S.A.

ODT

Dear Dr. Soper:

As I know that you are fast approaching the time when ODI's budget and program for the coming year must be prepared, I wish to let you know that we intend to propose a contribution of the equivalent of \$15,000 for the period 1 April 1968 - 31 March 1969. We shall make an advance payment of \$7,500 on April 1, 1968; the next payment will be made on October 1, 1968, but this is of course subject to approval of our program and budget by the management and the Board of Directors.

You will note that we propose to make these payments as a flat contribution for your next budget year and not, as in the past, tied to specific studies and items of expenditure. Please also note that we can only firmly promise the April 1 payment; the second payment must remain a matter of intent at this stage. The relations between the Bank and ODI in future years must be left open for the time being.

I thought this information would be useful to you. Let me only add that we here have enjoyed the cooperation we have had with you and your colleagues in the past year and that I personally feel that this has been a mutually satisfactory and worthwhile arrangement.

With my best personal regards,

Sincerely,

Lers J. Lind Deputy Director of Information

ach Feb. 22/68

Dr. T.P. Soper Director of Studies Overseas Development Institute Ltd. 160 Piccadilly London, W. 1 ENGLAND

LJL:sfu

cc: Messrs. Williams Reamy

COMMUNICATION: Memo

DATED: February 16, 1968

TO: Mr. Hoffman

FROM: Mr. John A. King

FILED UNDER: P&P- Joint Financing

SUMMARY: Re: Joint Financing: ODI Reports on Country Aid Programs

ODI

Mr. Lars J. Lind

J. H. Williams

Fee to Overseas Development Institute, London

I refer to your memo to me of February 2% for which Mr. Demuth has indicated his support.

I agree that you should inform ODI that we are in principle prepared to make a contribution of \$15,000 for the Institute's fiscal year beginning April 1, 1968, that we will make a cash payment of \$7,500 on April 1, 1968 and, subject to approval of a provision to be made in the Bank's budget for fiscal year 1969, we will make a second payment of \$7,500 on October 1, 1968.

I further agree that we should abandon the current reimbursement arrangements in favor of a straightforward advance system. I assume you will work out the arrangements with the Treasurer's Department; please inform the Budget Office in due course.

I understand that in writing to ODI you will be explicit that our commitment in no way extends beyond that indicated above.

In accepting your recommendation that we should not terminate our arrangement with ODI at this time, I do so on the understanding that your department will come forward with a reasoned case for continued support when we consider your requests for the FY1969 budget. I may remind you that that will be the occasion to provide not only for the October 1, 1968 payment but also for a possible April 1, 1969 payment.

JHW:mk c.c. Mr. Demuth

ODI

Urethane Structures, Inc.

twenty-seven east sixty-second street \mathcal{N}_{ew} York City, \mathcal{N}_{\cdot} Y. 10021

TEmpleton 8-7230

February 13, 1968

Mr. David C. Fulton Chief - Public Affairs International Development Assoc. 1818 H St. N.W. Washington, D. C. 20433

Dear Mr. Fulton:

I want to thank you for your letter of February 5 together with the enclosure as well as the address of Mr. William D. Clark in London.

It is appreciated.

Very truly yours, 01

George H. Weinrott President

GHW:RW

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TELEPHONE: HYDE PARK 2654

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5th February, 1968.

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160 PICCADILLY LONDON W.I

Many thanks for your letter of February 1st about our publication, The Less Developed Countries in World Trade. I am arranging to have a copy sent to you. It is good to hear that there is a brisk demand for it.

Dr. T.P. Soper,

Director of Studies

U.S.A. PJS

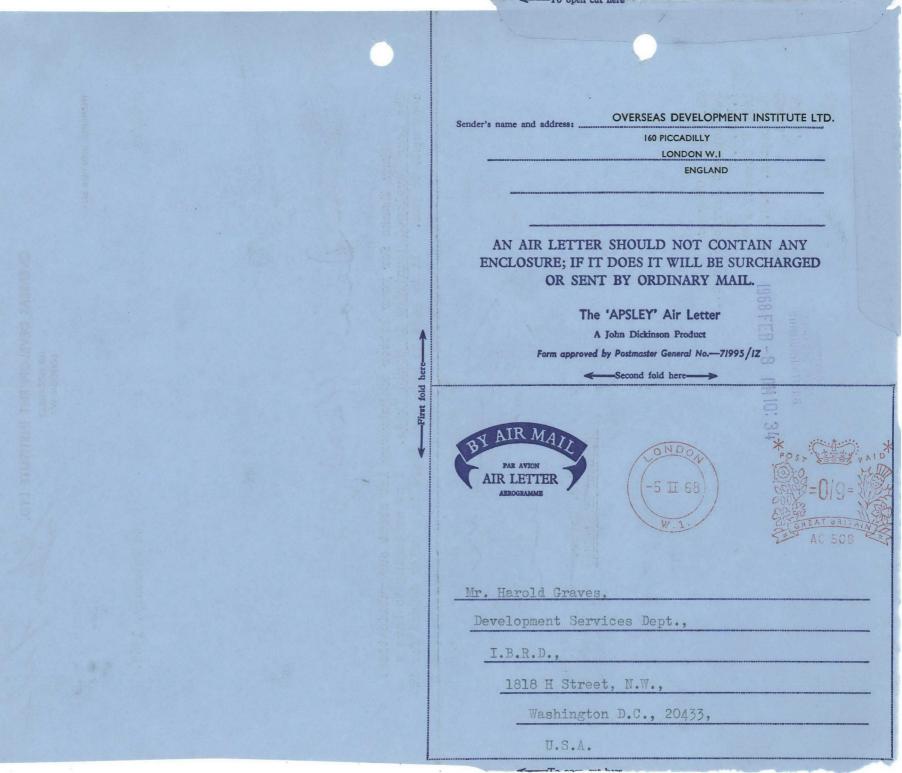
20433,

I.B.R.D.,

Mr. Harold Graves,

1818 H Street, N.W., Washington, D.C.,

Development Services Dept.,



ODI

Mr. J. H. Williams

Lars J. Lind

Fee to Overseas Development Institute, London

The ODI fiscal year begins April 1 and they are most anxious to know whether they can plan on continued support from the Bank in the coming year. The three-year arrangement between the Bank and ODI expires March 31.

I recommend that we inform ODI that the Bank intends to make a contribution of \$15,000 for the Institute's fiscal year starting 1 April, 1968, but that a firm commitment for half of that sum will have to await formal approval of the Bank's administrative budget. The recommended level of support corresponds approximately to the annual payments made in the last three years.

I recommend further that we consider the Bank contribution as a flat subsidy rather than reimbursement for specific expenses and services.

Payments might best be made in two advance payments: one on April 1, 1968 (funds for which are available in the current budget) and one on October 1, 1968.

I believe that the Bank will wish to continue to support ODI in future years, but I do not propose that we make any commitment beyond 31 March 1969. We should review the operation each year to determine if Bank assistance should be continued.

The ODI Annual Report for 1967 and a special report on studies are attached.

Att.

cc: Mr. Demuth

LJL:sfu

Mr. William Clark Director Overseas Development Institute Ltd. 160 Piccadilly London, W.1, England

Dear William:

Dick is away for a few days, until the 13th of February to be precise, but I thought I would give you an interim comment on your letter of January 29, 1968 about the Inter-American Development Bank meeting.

The Bank is normally represented at regional bank meetings by the director of the corresponding area department or his deputy. In this case, I understand Mr. Roger A. Chaufournier, Deputy Director of the Western Hemisphere Department and his opposite number in IFC, Mr. Neil Paterson, plan to attend. If it were to be decided later that you should go along for your own reasons, it would be easy enough to add your name to the list and inform the IDB, even quite late in the day. But I think Dick would want this decision to await his return.

I might just add that this whole question of who goes to what meetings is not nearly as simple as any same person, e.g., yourself, looking at the matter from the outside would have every reason to suppose. I speak with feeling because this is one of the miscellaneous responsibilities of this Department and it causes us more headaches than you can imagine, partly because of the very wide range of interests now reflected in the professional staff of the Bank and partly because of the apparently endless multiplication of international agencies (and consequently meetings) with some claim, or semblance of a claim, on the Bank Group for cooperation. But you will learn about all this soon enough. I just thought I would warn you that this will not be the only case coming along that cannot just be decided offhand.

Sincerely,

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Michael L. Hoffman Associate Director Development Services Department

MLHoffman/pnn

cc: Messrs. Demuth, Graves, Alter Incoming held for the Memoril's alturn

Mr. William Clark Director Overseas Development Institute 16d. 160 Ficeadilly London, W.L. Hagland

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Sincerely,

Manael L. Hoffman Associate Effector Development Services Department

MLHoffman/pnn

cc: Messrs. Demuth, Graves, Alter

Dear Tom Soper:

When Bill Clark was here, he brought with him an advance copy of your new study, "The Less Developed Countries in World Trade," and I got a peek at it before he took it away with him. Our subscription copy has now arrived, but demand for it is very brisk; so that I wonder whether I could impose on you to send me another copy by air. The Bank would be glad to pay the charges involved.

Sincerely yours,

Harold Graves Associate Director Development Services Department

Dr. T. P. Soper Director of Studies Overseas Development Institute Ltd. 160 Piccadilly London, W.1 England

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Sincerely yours,

Harold Graves Associate Director Development Services Department

Dr. T. P. Soper Director of Studies Overseas Development Institute Ltd. 160 Ficcadilly London, W.1 England

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1968 FER - 2 PH12:07

160 PICCADILLY LONDON W1 HYDE PARK 2654

29th January 1968.

Dear Dick,

This is not the time to go at length into my great gratitude to you for all the help and support you have given me in the last few weeks, but I would like you to know that it is appreciated.

I have received a letter from Jorge Hazera, of which I enclose a copy. I rather wonder whether it might not be worth my while to accept this invitation in my new capacity. I do not think the ODI will be able to send some one at that particular time. I agree that is is very early time to be leaving the office, on the other hand the opportunity of meeting the clients of Latin America seems to be a good one.

If you think it a good idea that I should go I wonder if your secretary could simply ring IADB and let them know. Meanwhile if you will let me know I will write a formal letter later.

I am sorry to bother you with decisions of this sort, which I would hope to be able to take on my own in the near future, but I shall rely on your judgement at first very heavily.

Yours sincerely.

William Clark

Mr. Richard Demuth, International Bank for Reconstruction & Development, Room 506, 1818 H Street NW, Washington 25, DC, U.S.A.

Enclosure

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OVERSEAS DEVELOPMENT INSTITUTE LTD

160 PICCADILLY LONDON W1 HYDE PARK 2654

29th January 1968.

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Yours sincerely,

William Clark

Mr. Richard Demuth. International Bank for Reconstruction & Development, Room 506, 1818 H Street NW, Washington 25, DC, U.S.A.



INTER-AMERICAN DEVELOPMENT BANK WASHINGTON, D.C. 20577

CABLE ADDRESS

January 12, 1968

Mr. William Clark Director Overseas Development Institute Piccadilly, London, England

Dear Mr. Clark:

On behalf of the Inter-American Development Bank, I am pleased to invite your organization to be represented at the Ninth Meeting of the Board of Governors, to be held in Bogota from April 22 to 26, 1968. Enclosed are the tentative agenda, the schedule of activities (provisional), a pemphlet containing information on the Meeting and the announcement of the round table to be held at that time.

The Bank would be highly honored by your presence at the Meeting, together with such other representatives as may be designated. Those who will attend are requested to fill out the enclosed questionnaire and return it as soon as possible.

Sincerely,

Jorge Hazera Secretary

Inclosures

(2-60)

FORM NO. 75 INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE

INTERNATIONAL DEVELOPMENT ASSOCIATION

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OVERSEAS DEVELOPMENT INSTITUTE LTD.

160 PICCADILLY LONDON W.1 HYDE PARK 2654

SUBS/

Memo to all Subscribers

from the Secretary

I enclose two papers which may be of interest to you.

One is a copy of the Chairman's Speech at our Annual General Meeting which should have been sent to you earlier, but unfortunately pressure of more essential work prevented this.

The second paper is a report on O.D.I. studies which was presented to a recent meeting of our Council and which they considered would be of interest to a wider audience of those connected with O.D.I.

DAVID WAUTON

13th December, 1967.

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Overseas Development Institute

160 Piccadilly London W1 Hyde Park 2654

ODI/5B

SPEECH BY THE CHAIRMAN,

Mr. T.E. PEPPERCORN,

To Members of the Overseas Development Institute Ltd.

at the SEVENTH ANNUAL GENERAL MEETING

held at 160 Piccadilly, London, W.1. on 20th June, 1967

1.

2.

You have all seen the Annual Report and Accounts for 1967 with its Foreword by Sir Leslie Rowan, its Preface by the Director, its review of the year's work and activities of all kinds; once more an account of solid achievement that calls for little elaboration by myself.

This Annual General Meeting is quite different from any other, because this very day Sir Leslie Rowan has retired from the Chairmanship. I am quite sure that the very great pleasure which we here feel on his appointment as the first President of the Institute will be shared both by all those connected with O.D.I. and by others who know about its work and what it stands for. Sir Leslie'e place in the Institute is unique. As you know, it was he who, with a small group of enthusiasts, conceived the idea of O.D.I. seven years ago. It was largely through his endeavours that enough financial support was obtained to launch the Institute in the autumn of 1960 when he became our first Chairman.

During his period of office the Institute has become firmly established in many circles, including government, business and academic, in this country, whilst its studies and influence are internationally acknowledged. That this is so is largely due to his wisdom and guidance, his drive and his enthusiasm, all deriving from his deeply held convictions. It has meant a great deal of work, and not the least of the debts that 0.D.I. owes to Sir Leslie is the amount of time that he has devoted to its affairs, whether matters of broad policy or points of detail. Only the Director, William Clark, and Sir Leslie himself, know quite how often they have met in the mornings before their offices opened, and one hears that their holidays in Minorca often overlapped to the benefit of the Institute's programmes and policies.

The extent to which O.D.I. has figured in Sir Leslie's thoughts and interests was well illustrated in a recent Television

Asked about his hobbies he replied, somewhat to the Programme. surprise of the interviewer, "when I was younger - hockey; nowadays - O.D.I.".

I need not say more. I speak on behalf of all Members of the Institute, of the Director and his staff, and of all those who have the well-being of O.D.I. at heart, when I thank you for the great work you have done over the past seven years and say that we warmly welcome you, Sir, as our first President; we hope that you will honour us by continuing in that office for many years to come.

This time last year your Chairman referred to 1966 as "a year of mounting anxieties". It would be wrong for me to suggest that 1967 has been or is likely to be different. However, in O.D.I.'s domestic affairs you already know that at a time when business in this country has been faced with acute financial difficulties, the response to our appeal for renewed support has been very good indeed and a great encouragement as practical recognition of the value of Although in a few instances Companies were reluctantly our work. forced to refuse or reduce their annual donations, the great majority of covenants were renewed in full, and some were even increased. This response, together with the continuance of the most generous and vital support from the Ford Foundation, has ensured the future existence of the Institute. On behalf of the Council and the staff I wish to thank them all for their most encouraging and heartwarming response.

However, continued existence is not enough and I must add that at this moment our guaranteed income for 1967 still falls short of our requirements.

Approaches are therefore being made to a number of Foundations for support for special projects which we are planning; projects which your Council considers to be not only valuable but which could be undertaken only by O.D.I. in the exact forms envisaged. These are :-

A more detailed study of the Trade Relationship between Britain and the less developed countries.

A study on Rural Development.

Another Recipient study on Aid in Africa based on Ghana.

I greatly hope that the finance for our proposed studies will be forthcoming, because I believe it is of real importance that O.D.I. should not have to curtail its activities at the very time when it has reached a point of knowledge and influence that is so sorely needed in the present unstable, yet malleable, state of the In its studies and associated activities it is in the van world. of current thought on the relationship between the rich and the poor countries and it does much to stimulate and influence ideas and action, both in this country and overseas.

O.D.I. is a small organisation and partly by reason of its 6. smallness, it thrives on the close-knit co-operative endeavour of the staff who give of their devoted best under the imaginative direction of William Clark and, in the field of studies, of Tom Soper. They are supported by the active advice, influence, and experience of the Council, which is not limited to official meetings but flourishes in day to day contact. And this is not all, for the financial support which O.D.I. receives from its

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business subscribers is matched by their co-operation and participation in many of the Institute's studies.

7. This is the first occasion on which I have addressed you as Chairman, and I should like to say how greatly honoured I am to have succeeded to the office. O.D.I. is a live and going concern which has developed and flourished under my quite exceptional predecessor. A difficult man, indeed, to follow and I can only say that I shall do my best, confident of the support of the first class team led by William Clark and of the advice and encouragement of the Members of the Council.

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- 3 -

Overseas Development Institute REPORT ON STUDIES PROGRAMME by Tom Soper, Director of Studies

British Aid

The starting point of ODI studies some six years ago was a survey of British aid. This was conducted at the request of the British Government (although financially supported from Foundations) and it was begun at the same time as the Brookings Institute in Washington embarked on a study of American aid. The ODI survey has resulted in the publication of "a factual survey" in the form of five reports: Survey and Comment (1963), Educational Assistance (Williams, 1963), Technical Assistance (Williams, 1964), Government Finance (Mackintosh and Krassowski, 1964), Colonial Development (Morgan, 1964). These studies were necessarily descriptive as at the time very little was known of aid operations. But as more has been learnt about the programme ODI studies have become something of the nature of "critiques", searching particularly for ways and means to make aid increasingly effective for the advancement of economic development. In 1963, for instance, three long articles were published by the Director, William Clark, in The Times, entitled The Need for a Ministry of Overseas Development, later republished as <u>A Strategy for Development</u>. International Aid (Little and Clifford, 1966), published by Allen and Unwin, was promoted and partly financed by ODI and is a comprehensive discussion of the flow of resources from rich to poor countries with particular reference to British policy. Narrower yet significant issues have also been scrutinised and three of these may be mentioned: Aid and the British Balance of Payments (Krassowski, 1965), The Tying of Aid and the Problem of Local Costs (Clifford, 1966), Aid Management Overseas (Soper, 1967). ODI's continuing interest in British aid operations has resulted in a new series of publications called British Development Policies. The first of the series was published in 1966 and the second

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publication will appear at the beginning of 1968. These survey approximately every twelve months the main developments that have taken place in aid, private investment and trade, with practical proposals for strengthening the British contribution to development. Considerable emphasis is placed on the importance of ensuring consistency in trade, aid and investment policies toward the poorer nations.

Other Donors

In the course of undertaking these studies of the British aid programme it became apparent at an early stage of the work that examining one donor alone was not enough; being concerned with aid effectiveness the relationship of British aid to that of other donors was of great importance. Further, the experience of other aid-giving countries was naturally something that Britain could profit from. A brief survey of Japanese Aid (White) appeared in 1964 but it is in the aid of other European countries that ODI has been most interested. An abridged translation into English of the Jeanneney Report (Hayter) was issued in 1964 and major studies have been published of German Aid (White, 1965), French Aid (Hayter, 1966). A short examination of the European Economic Community and Aid to Africa (Soper) was published in 1965. Also in 1965 a discussion of British and German experiences in the provision of aid was held in Berlin under the joint auspices of ODI and the Deutsche Stiftung für Entwicklungsländer. Then in 1966 ODI organised a conference in association with the Ditchley Foundation to discuss how aid could be made more effective through co-operation. The participants consisted of senior officials from Britain, France, Germany and the USA together with some representatives from international organisations. The report together with the background papers was published under the title Effective Aid (1967). All this work has brought us into close touch with European institutions. We wish however to make a substantial effort to increase these contacts and ODI is therefore sending its Director of Studies, Dr. Soper, to Paris over

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the next few weeks to explore possibilities of a closer relationship with European centres.

Multilateral Aid

A major study has been undertaken to promote a fuller understanding of the role and functions of multilateral institutions, particularly in relation to bilateral aid programmes. The first publication, <u>Pledged to Development</u> (White, 1967), deals specifically with the record of consortia and consultative groups and examines the experience of Turkey and Pakistan. It is an examination, both historical and analytical of the attempts of the aid giving countries to translate the idea of a common aid effort into operational reality. It also discusses in some detail the proper relationship between multilateral financial institutions and the bilateral donors.

The theme of the inter-relationship of the policies of donors and of the receivers of aid is being further explored in the context of <u>Latin America</u>, and work is now well advanced on this study by Miss Hayter.

Further multilateral studies are in preparation and it is intended to begin shortly on an examination of the role of <u>Regional</u> <u>Development Banks</u>.

Studies of experiences in developing countries

The work that has so far been described deals in a sense with donor activities, although in the ODI multilateral aid project the rigid distinction between donor and recipient has become increasingly unreal. Indeed just as ODI found it needed to extend its British aid studies to include the work of other donors, so it is also found that a closer examination of aid and its impact actually within recipient countries was essential. The direction to be followed had already been made clear by an analysis <u>Aid to Africa</u> (Little, 1964) published by ODI in association with Pergamon Press. This covered virtually

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the whole of the African continent. It has been followed by a case study in depth of Uganda and this survey has now been completed: Aid in Uganda: Programmes and Policies (Clark, 1966), Aid in Uganda: Education (Williams, 1966), Aid in Uganda: Agriculture (Mettrick, 1967). Certain aspects of American aid have also been examined in the context of its effectiveness in a particular recipient. The study is concerned with the American experience in Tunisia and pays particular attention to the relationship between a major donor and a recipient. It will be published shortly under the title Aid Programming: The American Experience in Tunisia (Krassowski). On completion of this at the end of 1967 it is proposed that Mr. Krassowski will examine the experience of Ghana. This study is being undertaken in association with the University of Berkeley, California. It is intended to explore the close interplay of Ghanaian government policies with donor objectives, the role of public and private sources of finances and the extent to which external influence on economic policy in Ghana has been, can be and should be applied. This problem of "aid relationships" is indeed one of ODI's main interests. It involves politics, economics and administration. It is at the very heart of the problem of increasing the effectiveness of aid and embraces such matters as co-ordination among bilateral donors, the dove-tailing of multilateral and bilateral operations, what institutions are best equipped to bring about a more coherent aid operation, the extent to which donors can or should influence recipients' domestic economic policies; and, if they should, under what conditions and how. This last point is in fact the crucial one: the mere provision of aid is bound to have a substantial influence and what is now being sought is a means of ensuring that the influence is in a satisfactory direction and conducted in an appropriate manner.

Non-Governmental and Private Sector

Although the chosen field of ODI's work has been primarily concerned with official aid programmes this has not meant that other aspects of development have been ignored. Surveys of the flow of

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-6-

other activities spring. As set out in ODI's articles of association it is the purpose of the Institute inter alia to be a forum, to spread the information, and to keep the urgency of the problems before the public and the responsible authorities. There are many ways of doing this and personal contact and informal individual association is one of the most significant. In more systematic terms ODI organises, either on its own or in participation with others, study groups, seminars, conferences, and lectures. These gatherings, some large, some small, some brief, some over a long period, are of growing importance in ODI's activities. Groups - including officials, academics, business-men and journalists - have been convened to discuss African Development Plans, Higher education overseas, Aid effectiveness, overseas representation, private investment in East Africa, Aid and the balance of payments, India's development problems, Indian industrialisation, British aid to agriculture, United Nations Technical Assistance work, multilateral consortia and consultative groups, consultancy and overseas development. In some cases the group meets weekly to assist ODI in the preparation of a pamphlet. In other cases it may take the form of a single meeting in ODI's offices or perhaps a weak-and conference in the country.

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CROSS REFERENCE SHEET

COMMUNICATION: Letter

DATED: November 24, 1967

TO: Mr. G. Woods

FROM: Mr. William Clark ODI

FILED UNDER: DEVELOPMENT - Mr. Woods' Proposal

SUMMARY: Re: Inquiring whether any mention will be made of his recent proposal at the OECD Ministerial meeting.

November 21, 1967

Dear Dr. Soper:

see the Nov. 16,1967 I did indeed receive the report on ODI Studies - in fact it happened to arrive on the same day we had a welcome visit from Bill Clark, who also explained your preference for a retrospective report as against a future-program type of paper.

As I think I told you in London last summer - and reiterated to Bill - my inclination in reviewing the relationship between the Bank Group and ODI, is for some degree of support that does not relate directly to specific studies or detailed items of expenditure.

You will hear more from us on this subject in the near future.

> With best personal regards, Sincerely,

> > Lars J. Lind

Dr. T.P. Soper Director of Studies Overseas Development Institute Ltd. 160 Piccadilly London W.1 England Inc LJL:hmj

OVERSEAS DEVELOPMENT INSTITUTE LTD. 160 PICCADILLY LONDON W.I

TELEPHONE: HYDE PARK 2654

INST/21

16th November, 1967.

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I am just leaving for a spell in Paris where I shall be working for the next four weeks in the offices of the OECD Development Centre. Before going, however, I thought I would write to you to make absolutely certain that the Report on ODI Studies, which I sent to you on October 6th, has reached you safely.

Mr. Lars Lind, I.B.R.D., 1818 H Street N.W., Washington D.C., U.S.A. Dr. T.P. Soper, Director of Studies

acm Nov. 21,1267

- 1957 NOV 20 PM 2:57 OVERSEAS DEVELOPMENT INSTITUTE LTD. Sender's name and address: 160 PICCADILLY LONDON W.I ENGLAND AN AIR LETTER SHOULD NOT CONTAIN ANY ENCLOSURE; IF IT DOES IT WILL BE SURCHARGED OR SENT BY ORDINARY MAIL. The 'APSLEY' Air Letter A John Dickinson Product Form approved by Postmaster General No.-71995/1Z Second fold here fold -First AIR MAI PAR AVION AIR LETTER 16 XI 67 ARROADAWA AC 508 Mr. Lars Lind, I.B.R.D., 1818 H Street N.W., Washington D.C., U.S.A.

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FORM NO. 75 INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE CORPORATION

INTERNATIONAL DEVELOPMENT ASSOCIATION

ROUTING SLIP	Da	Date November 4						
NAME	1 All	ROOM NO.						
Mr. DESMITH								
Aller.								
To Handle	-	Note and File						
Appropriate Disposition		Note and Return						
Approval		Prepare Reply						
Comment		Per Our Conversation						
Full Report		Recommendation						
Information		Signature						
Initial		Send On						
REMARKS Here is a recent report from ODI, I.ondon. Work of particular interest to the ank is mentioned on page 3. We come to the end of our 3-year understanding with ODI next April. Before then, the Bank will have to decide whether its support of ODI should continue and, if it should, at what financial level. Harold Graves								
From								

Overseas Development Institute <u>REPORT ON STUDIES PROGRAMME</u> by Tom Soper, Director of Studies

British Aid

The starting point of ODI studies some six years ago was a survey of British aid. This was conducted at the request of the British Government (although financially supported from Foundations) and it was begun at the same time as the Brookings Institute in Washington embarked The ODI survey has resulted in the on a study of American aid. publication of "a factual survey" in the form of five reports: Survey and Comment (1963), Educational Assistance (Williams, 1963), Technical Assistance (Williams, 1964), Government Finance (Mackintosh and Krassowski, 1964), Colonial Development (Morgan, 1964). These studies were necessarily descriptive as at the time very little was known of aid operations. But as more has been learnt about the programme ODI studies have become something of the nature of "critiques", searching particularly for ways and means to make aid increasingly effective for the advancement of economic development. In 1963, for instance, three long articles were published by the Director, William Clark, in The Times, entitled The Need for a Ministry of Overseas Development, later republished as A Strategy for Development. International Aid (Little and Clifford, 1966), published by Allen and Unwin, was promoted and partly financed by ODI and is a comprehensive discussion of the flow of resources from rich to poor countries with particular reference to British policy. Narrower yet significant issues have also been scrutinised and three of these may be mentioned: Aid and the British Balance of Payments (Krassowski, 1965), The Tying of Aid and the Problem of Local Costs (Clifford, 1966), Aid Management Overseas (Soper, 1967). ODI's continuing interest in British aid operations has resulted in a new series of publications called British Development Policies. The first of the series was published in 1966 and the second

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publication will appear at the beginning of 1968. These survey approximately every twelve months the main developments that have taken place in aid, private investment and trade, with practical proposals for strengthening the British contribution to development. Considerable emphasis is placed on the importance of ensuring consistency in trade, aid and investment policies toward the poorer nations.

Other Donors

In the course of undertaking these studies of the British aid programme it became apparent at an early stage of the work that examining one donor alone was not enough; being concerned with aid effectiveness the relationship of British aid to that of other donors was of great Further, the experience of other aid-giving countries was importance. naturally something that Britain could profit from. A brief survey of Japanese Aid (White) appeared in 1964 but it is in the aid of other European countries that ODI has been most interested. An abridged translation into English of the Jeanneney Report (Hayter) was issued in 1964 and major studies have been published of German Aid (White, 1965), French Aid (Hayter, 1966). A short examination of the European Economic Community and Aid to Africa (Soper) was published in 1965. Also in 1965 a discussion of British and German experiences in the provision of aid was held in Berlin under the joint auspices of ODI and the Deutsche Stiftung für Entwicklungsländer. Then in 1966 ODI organised a conference in association with the Ditchley Foundation to discuss how aid could be made more effective through co-operation. The participants consisted of senior officials from Britain, France, Germany and the USA together with some representatives from international organisations. The report together with the background papers was published under the title Effective Aid (1967). All this work has brought us into close touch with European institutions. We wish however to make a substantial effort to increase these contacts and ODI is therefore sending its Director of Studies, Dr. Soper, to Paris over

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the next few weeks to explore possibilities of a closer relationship with European centres.

Multilateral Aid

A major study has been undertaken to promote a fuller understanding of the role and functions of multilateral institutions, particularly in relation to bilateral aid programmes. The first publication, <u>Pledged to Development</u> (White, 1967), deals specifically with the record of consortia and consultative groups and examines the experience of Turkey and Pakistan. It is an examination, both historical and analytical of the attempts of the aid giving countries to translate the idea of a common aid effort into operational reality. It also discusses in some detail the proper relationship between multilateral financial institutions and the bilateral donors.

The theme of the inter-relationship of the policies of donors and of the receivers of aid is being further explored in the context of <u>Latin America</u>, and work is now well advanced on this study by Miss Hayter.

Further multilateral studies are in preparation and it is intended to begin shortly on an examination of the role of <u>Regional</u> <u>Development Banks</u>.

Studies of experiences in developing countries

The work that has so far been described deals in a sense with donor activities, although in the ODI multilateral aid project the rigid distinction between donor and recipient has become increasingly unreal. Indeed just as ODI found it needed to extend its British aid studies to include the work of other donors, so it is also found that a closer examination of aid and its impact actually within recipient countries was essential. The direction to be followed had already been made clear by an analysis <u>Aid to Africa</u> (Little, 1964) published by ODI in association with Pergamon Press. This covered virtually .../...

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the whole of the African continent. It has been followed by a case study in depth of Uganda and this survey has now been completed: Aid in Uganda: Programmes and Policies (Clark, 1966), Aid in Uganda: Education (Williams, 1966), Aid in Uganda: Agriculture (Mettrick, 1967). Certain aspects of American aid have also been examined in the context of its effectiveness in a particular recipient. The study is concerned with the American experience in Tunisia and pays particular attention to the relationship between a major donor and a recipient. It will be published shortly under the title Aid Programming: The American Experience in Tunisia (Krassowski). On completion of this at the end of 1967 it is proposed that Mr. Krassowski will examine the experience This study is being undertaken in association with the of Ghana. University of Berkeley, California. It is intended to explore the close interplay of Ghanaian government policies with donor objectives, the role of public and private sources of finances and the extent to which external influence on economic policy in Ghana has been, can be and should be applied. This problem of "aid relationships" is indeed one of ODI's main interests. It involves politics, economics and administration. It is at the very heart of the problem of increasing the effectiveness of aid and embraces such matters as co-ordination among bilateral donors, the dove-tailing of multilateral and bilateral operations, what institutions are best equipped to bring about a more coherent aid operation, the extent to which donors can or should influence recipients' domestic economic policies; and, if they should, under what conditions and how. This last point is in fact the crucial one: the mere provision of aid is bound to have a substantial influence and what is now being sought is a means of ensuring that the influence is in a satisfactory direction and conducted in an appropriate manner.

Non-Governmental and Private Sector

Although the chosen field of ODI's work has been primarily concerned with official aid programmes this has not meant that other aspects of development have been ignored. Surveys of the flow of

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FORM NO. 92 (10-61) CORRESPONDENCE RECORD FORM								
	FROM				DATED Nov. 10, 1967			
		Overseas Development Institute Ltd. London, England						
SUBJECT Grand Assize at meeting of Finance Ministers OECD at end of Nov.								
							at	
		Addressed and						
	REFERR	Mr. Towoods		I	Nov RE	GELVED 967	jgv	

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OVERSEAS DEVELOPMENT INSTITUTE LTD

160 PICCADILLY LONDON W1 TEL: 01-493 2654



25 September, 1967

Dear Mr. Fulton,

Thank you very much for your letter of August 23, and for the cutting from the <u>Baltimore Sun</u>. It will hardly surprise you that I agree with their conclusion that this kind of evidence is the real case for aid, a good deal more convincing than AID's attempts to prove that aid directly serves the American interest.

Yours sincerely,

John White Research Officer

Mr. David C. Fulton Chief, Public Affairs IBRD Washington, D.C.

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INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT Cable Address - INTBAFRAD PARIS



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INTERNATIONAL DEVELOPMENT ASSOCIATION Cable Address - INDEVAS PARIS

> EUROPEAN OFFICE: 4, AVENUE D'IÉNA, PARIS (16^e) – FRANCE Telephone - 553-2510

67/1587

September 12, 1967

Mr. John C. de Wilde Program Adviser to the Director Africa Department International Bank for Reconstruction and Development Washington D.C., 20433

Dear John,

Attached, please find a Press Release from ODI concerning their study on <u>Aid in Uganda</u> - <u>Agriculture</u>.

There is also, attached, a paper relating to an Oxford University Press book on "The best of both Worlds". You will know, better than I, whether in the Bank anyone has time to read about "the transfer of technology, institutions, and the ideas and values corresponding to them" and who that colleague could be.

Yours very sincerely,

L. Peter Chatenay

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Headquarters: Washington, D.C., U. S. A.



INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT Cable Address - INTERFRAD PARIS

> INTERNATIONAL DEVELOPMENT ASSOCIATION Cello Address - INDEVAS PARIS

> > EUROPEAN OFFICE: 4, AVENUE D'IÉNA, PARIS (16^E) - FRANCE Telephone - 553-2510

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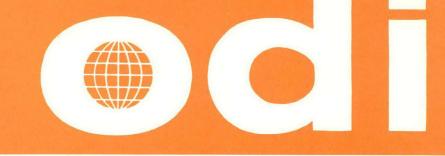
L. Peter Chatenay

1967 SEP 15 AM 9: 05

COMMUNICATIONS DENERAL FILES RECEIVED

Overseas Development Institute

160 Piccadilly London W1 Hyde Park 2654



Press Release

Publication: 5th September 1967

Aid in Uganda - Agriculture

In a large part of the developing world food production per head is now less than it was before the war. Agriculture is being seen, therefore, as more and more of a priority sector in the struggle to raise the living standards of the poorer countries. Aid donors are increasingly willing to assist agricultural development, but find themselves frustrated by the difficulties of it.

Aid in Uganda - Agriculture is a study of the problem of providing aid for agricultural development considered in the context of a particular It attempts to show how the effectiveness of this aid can be country. In order that the development of agriculture can be conincreased. sidered in the context of general economic development the study begins with a discussion of the role of agriculture in the economic development of Uganda. This is followed by an analysis of the problems which face the Uganda Government in trying to develop the agricultural sector. The analysis is divided into two sections, one dealing with the organisation of production and the other with other issues, such as manpower, marketing, and agricultural credit. A third part considers the policies of the Government and its plans for agricultural development are set in historical perspective. The fourth part describes the aid that several donors have given to Uganda's agriculture, and considers how successful The final part is a commentary on the these aid programmes have been. way that donors, particularly Britain, provide aid for agricultural development and suggests how they can improve its effectiveness.

This study is the final volume in ODI's three-part case study of aid to Uganda. The earlier volumes are <u>Aid in Uganda - Programmes and</u> <u>Policies</u> by Ralph Clark (15s), and <u>Aid in Uganda - Education</u> by Peter Williams (20s). Although the studies in this series are concerned with Uganda, their conclusions are relevant to many other countries with similar problems.

<u>Aid in Uganda - Agriculture</u> by Hal Mettrick is published by the Overseas Development Institute at 20s (plus postage/packing). All three books can be obtained from Research Publications, 18 Victoria Park Square, Bethnal Green, London E2, England.

Inland postage: 9d, overseas postage: 1s.



British Aid Series No. 6

Aid to Agriculture

It is now no longer planned to produce a pamphlet on aid to agriculture as part of the British Aid Series, although work is in hand on a more general pamphlet on aid to agriculture to be published next year.

ODI has, however, now published a study entitled <u>Aid in</u> <u>Uganda - Agriculture</u> which analyses the role of the rural sector in a predominantly agricultural economy. Although this case study is concerned with Uganda, its conclusions are relevant to many other countries with similar problems. Recommendations for improving the effectiveness of their aid to agriculture are directed towards donors in general, but are of particular relevance to British aid policies.

your Ref: - 779 -18 -6-64

1st September 1967.

August 23, 1967

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Dear John:

We sent several copies of "Aid that Works" to editorial writers on U.S. newspapers. I thought you would find this result from the Baltimore Sun of some interest.

I expect to be in London for a few days in November and will hope to find you free for lunch one day.

Sincerely,

Rea

David C. Fulton Chief, Public Affairs

Mr. John White Overseas Development Institute 160 Piccadilly LONDON. W.1. England

Enc: DCF: jas

August 7, 1967

Mr. Michael L. Hoffman

J. Burke Knapp

I have read with immense interest the ODI volume on "Pledged to Development". What would you think of sending copies of this along with our forthcoming invitation to countries to attend our session at the Annual Meetings on the subject of Consultative Groups?

JEK spp:ism

CROSS REFERENCE SHEET

COMMUNICATION: SENIOR STAFF MEETING SSM/M/67-30

DATED: August 1, 1967

TO:

FROM:

FILED UNDER: SENIOR STAFF MEETING

SUMMARY:

PLEDGED TO DEVELOPMENT

6. The Chairman drew attention to a study of international consortia and aid strategy, "Pledged to Development", by John White, published by the Overseas Development Institute.

August 1, 1967

Messrs. Graves and Lind Michael L. Hoffman Mr. John White's Book

I do not know whether you have noticed it or not but John White took very nearly every one of my recommended changes.

may.

MLH:bmb

August 1, 1967

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Dear John:

I am returning the marginal notes once more. I have found time to go over the book. It will hardly surprise you if I say that I found it tremendously improved from the text available to me at the time these notes were written.

You may be interested to know that Mr. Woods, unprompted by any of us, mentioned the book at the Bank's Senior Staff Meeting and gave every indication of having read it himself.

Sincerely,

Michael L. Hoffman Associate Director Development Services Department

Mr. John White Overseas Development Institute Ltd. 160 Piccadilly London W.1, England

Encl.

cc: Mr. Graves, Mr. Lind

MLH:bmb_MALA