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THE WORLD BANK

Washington, D.C.

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1972/74
LI - FAO/IBRD COOPERATIVE PROGRAMME
II

RETURN TO
CENTRAL FILES

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FAO/IBRD Cooperative Program - Volume 02

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THIS FILE IS CLOSED AS OF

Dec. 31st, 1973

FOR FURTHER CORRESPONDENCE PLEASE SEE

Vol III

December 19, 1973

Mr. J. Huyser
Director
FAO/IBRD Cooperative Program
Via delle Terme di Caracalla
Rome, Italy

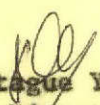
Dear Jan,

Price Projections

This will acknowledge your letter No. 00352 of December 14 regarding price projections. I know that you would like to discuss this problem during the January review, and I will arrange a meeting accordingly. I will ask Marius to ensure that there is time for such a meeting on your timetable.

Best regards.

Yours sincerely,


Montague Yudelman
Director
Agriculture & Rural Development Department

cc: Mr. M. Veraart

MYudelman:lkt

ORGANISATION DES NATIONS UNIES POUR
L'ALIMENTATION ET L'AGRICULTURE



LI-FAO/IBRD COOP. PROGRAM
ORGANIZACION DE LAS NACIONES UNIDAS
PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION
OF THE UNITED NATIONS

DDC REGISTRY

In Reply please mention our reference
and date of this letter

Via delle Terme di Caracalla ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref. BK-1/4 R.T.
81

[Handwritten signature]
N.A.

18 December, 1973

Dear Mr. Hoffman:

On behalf of Mr. Yriart, who is currently away from headquarters on official duty travel, many thanks for the nutrition sector paper which is now being studied in our Headquarters with great interest.

Best personal regards and seasons greetings.

Yours sincerely,

[Handwritten signature]
J.P. Huyser
Director

FAO/IBRD Cooperative Programme

Mr. Michael L. Hoffman,
Director,
International Relations Department,
International Bank for Reconstruction
and Development,
1818 H Street, N.W.,
Washington, DC 20433,
U.S.A.

RECEIVED
COMMUNICATIONS
18 DEC 1973 15:53
RECEIVED

RECEIVED

1974 JAN 17 PM 12:27

COMMUNICATIONS
SECTION

TO: DIRECTOR, FAO
FROM: DIRECTOR, FAO

RE: INFORMATION FOR RECONSTRUCTION
INFORMATION RECONSTRUCTION
DEPARTMENT

TO: DIRECTOR, FAO
FROM: DIRECTOR, FAO

RE: INFORMATION

RE: INFORMATION

RE: INFORMATION

12 December 1973

FAO

FAO

FAO

FAO

OF THE UNITED NATIONS
FOOD AND AGRICULTURE ORGANIZATION

and date of this letter
in reply please mention our reference
DDC RECISTRA

ORGANISATION DES NATIONS UNIES POUR
L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS
PARA LA AGRICULTURA Y LA ALIMENTACION

December 14, 1973

Mr. J. P. Huyser, Director
FAO/IBRD Cooperative Program
Via delle Terme di Caracalla
Rome, Italy

Dear Mr. Huyser:

Our operations in this hemisphere have not allowed us in the past to meet with you and your staff to discuss operational matters of mutual interest and also to exchange views on new areas of concern to the Bank, such as, for example, education's role in integrated rural development projects. I am, therefore, planning to stop over for a day's visit in Rome for brief discussions with you and your staff, particularly with regard to your experience in rural development projects and regional projects containing a strong education/training component.

I plan to be in Rome on Monday, January 7, 1974. I would appreciate if you let me know if this is a convenient time for a visit by writing to me at the following address: 53 Lombardou Street, Athens 701, Greece.

Thank you and looking forward to meet you,

Sincerely,


Andreas Tsantis, Section Chief
Education Projects Division
Latin America and Caribbean Regional Office

cc: Mr. Thint, LCPED
Mr. Veraart, AGP

ATsantis:ts

LI - FAO / IBRD
Crop. Prog.

Letter No. 126

Mr. J.P. Huyser
Director
FAO/IBRD Cooperative Program
Food and Agriculture Organization
of the United Nations
Via delle Terme di Caracalla
Rome-00100, Italy

December 6, 1973

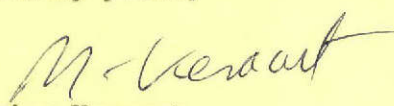
Dear Jan:

Stuart Taylor is kind enough to take this note to you. I believe his visit here has been successful and while we are not yet decided on the economist from the Bank who will participate in Taylor's mission, we hope to be able to do so in the next couple of days. You may recall that when I was in Rome I left with you a memorandum from George Papadopoulos to Mike Ruddy dated October 31, 1973, regarding the biennium work sheet. I told you at the same time that I thought I should not complete such a work sheet in isolation. Even while I could get some information from the Regional Agriculture Division Chiefs, I felt that you should certainly have an opportunity to indicate how you saw your manpower utilized during the next biennium. Have you been able to assemble any of this information or do you feel after all that I should make an attempt and pass it on to P&B after discussions with our Division Chiefs here?

I also left a copy of a memorandum, although we did not discuss it, from Bob Jones with Nantu Chatterjie which is self-explanatory. I have also not received a reply as yet. I think that John Clark's visit went well although I believe he thought it was a bit shorter than he would have liked. I did discuss with him how helpful it would be if we can reinstate the monthly timetables for all preparation work because this is a very important piece of information necessary for our timetable system. Could you please let me know by cable whether you will be able to give me the information on the work program for the next biennium as requested by P&B and also what you can do on the Jones' memo.

I have enclosed a copy of both memoranda mentioned in the letter.

Sincerely yours,



Marius Veraart
Planning Officer/FAO Coordinator
Agriculture & Rural Development Dept.
CPS

Enclosures

cc: Mr. Mike Ruddy

MVeraart:fh

ORGANISATION DES NATIONS UNIES POUR
L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS
PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION
OF THE UNITED NATIONS

Via delle Terme di Caracalla, 00100-ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref. BK 3/10

DEC. 5 1973

Letter No: . . . 00337

Dear Marius,

I am enclosing eight copies of the mission schedules for the
two Services for the period 3 December 1973 to end May 1974.

Yours sincerely,

A. K. Chatterjee
Programme Coordination Officer
FAO/IBRD Cooperative Programme

Mr. M. Veraart
Coordinator
FAO/IBRD Cooperative Programme
Central Projects Staff
IBRD
1818 H Street NW
Washington DC, 20433
USA

With Seasonal
Greetings!
NautabRuth

LE - FAO / IBRD Copying

Mr. George Kalmanoff

December 3, 1973

Chauncey F. Dewey

FAO/IBRD Co-operative Programme 1974 Requirements

It is difficult for me at this time to make a definitive statement as to Division III's need for Co-operative Programme assistance during calendar year 1974. However, the following summarizes my views at the present moment.

Malawi: Vipya Project

The FAO is to be Executing Agency for the UNDP for industrial studies, as well as certain other studies, for the Vipya project. The Bank under a proposed technical assistance credit expects to carry out transportation studies and contribute to the project development office. Because of the parallel involvement of FAO and the Bank, presumably the Co-operative Programme will wish to keep informed, but no substantive work by the Co-operative Programme should be involved unless they provide personnel to the FAO (such as Spears or MacFarlane).

Turkey: Antalya - Marmara Regional Studies

The package of Marmara Regional Studies are expected to be carried out with financing from UNDP, EIB and the Bank; FAO will be Executing Agency for the UNDP studies. The Bank's financial contribution will be the smallest but will permit our involvement in these important studies. The Turks want one administrative unit to handle all studies. No agreement has been reached on how this can be worked out but obviously a good deal of coordination and co-operation will be necessary to make the various studies contemplated a consistent package leading to possible investments. Because of the FAO and Bank involvement the Co-operative Programme may be called upon both for personnel and to participate in the coordinating aspects of the studies. Discussion on the studies with the Turks and the interested parties should take place in January and the studies should commence during the second quarter of calendar year 1974.

Ecuador: Cayapas Project

The Co-operative Programme has played a continuing role in the development to date of the Cayapas Project, including the selection of the consultants who are now in the field. We anticipate that they will continue to be involved in the future development of this project and participate as follows. In January, 1974 there is expected to be a review of alternatives suggested by the consultants. This review session should be attended by the Bank, the Government of Ecuador, Simons (consultants) and members of the Co-operative Programme. This meeting probably would most effectively take place in Ecuador. In April, 1974 there should be a review of the final draft of the consultants' study, probably in Washington, the same four parties

with the possible exception of the Government of Ecuador should attend this meeting. As soon as they are available the supporting papers of the consultants should be circulated so that the parties attending the review meetings can perform the appropriate desk preparation.

Indonesia: Forest Industries Projects

The FAO is the Executing Agency for a US\$1 million UNDP financed study of the forest area of east Kalimantan. Joseph Swiderski of FAO has offered to keep the Bank informed as the study work is carried out and completed. It is possible that pulp and paper will not be included under the present studies and, if not, pulp and paper studies should be the next step in this regional study. Because of the coordination and co-operation aspect between FAO and the Bank, perhaps the Co-operative Programme would like to follow this matter.

Romania: Pulp and Paper Project

Mr. Fuchs has indicated orally to me that the Bank should anticipate considering a Romanian pulp and paper project for possible Board Presentation in December 1974. I have no details whatsoever on this project. I anticipate, however, that we shall need forestry studies for the project and it may well be that one of the forestry specialists in the Co-operative Programme or FAO is familiar with the Romanian forestry sector and can give us forestry support. We would have to inform them of possible timing when more information on the project is known.

Madagascar: Forest Industries Project

At present there is an ongoing appraisal mission of a forest industries project aimed at the eventual establishment of a pulp and paper plant, possibly sooner than later. A member of the Co-operative Programme is presently on this mission as a pulp and paper expert. We would anticipate becoming involved in this project during calendar 1974, although the project is being handled by the Program Projects Department people. Presumably the Co-operative Programme will continue to play an active role. Their involvement, however, I assume will be charged to the Regional Agricultural Division.

Other Projects

Although FAO and the Co-operative Programme have been involved at one time or another with the Mexico Proformex Project and the Peru Pulp and Paper Project, I do not see any further involvement on their parts at the present time.

With regard to the possibility of a Nigerian pulp and paper project and the work of the consultant in this area contemplated by Mr. Moore, I do not see Co-operative Programme involvement, but in the absence of Mr. Moore I cannot rule their involvement out.

December 3, 1973

There is talk of a Liberian forest industries and forest management project, and, although timing is uncertain, there may be some project preparation work to be done by the Co-operative Programme in Liberia during 1974.

Sector Work

During calendar 1974 I anticipate that the amount of work in forest industries will fully utilize and most likely exceed the capacities of Mr. Oberdorfer and Mr. Tarnawiecki. I therefore do not anticipate that Mr. Oberdorfer will be available to Division I for any work during calendar 1974 and Mr. Tarnawiecki will have only limited availability. Consequently, to the degree Division I does not hire its own consultants, I believe they will have to turn largely to the Co-operative Programme for assistance on sector and project identification missions where timber industries expertise is involved.

CFDewey:mme

cc: Messrs. Oberdorfer and Tarnawiecki

LI - FAO/IBRD
cc FI

Mr. Warren C. Baum

November 29, 1973

M. Yudelman

Visit to Rome November 11-16, 1973

1. While in Rome I attended the first week of the FAO conference.
In addition:

(a) I pressed the FAO to clarify their thoughts on a suitable agenda for the February meeting between Mr. McNamara and Mr. Boerma. A draft agenda will be carried over by Mr. Bishop of the FAO/IBRD Cooperative Program who I invited to participate in the seminar on the Puebla experience on December 12.

(b) I met with the FAO statistical group under the direction of Mr. Bachman to discuss the availability of data on "small farms". There are fragmentary returns from the 1970 census and, given special effort it may be possible to generate substantial and useful information on 10 to 15 major countries by the end of 1974. I suggested that a joint FAO/IBRD working party be established to examine data problems related to the small farm sector. I suggested that the first meeting be January 12 - Bachman agreed but asked us to finance two out of four FAO participants.

(c) I had a meeting with FAO officials and the Ethiopian delegation to FAO to discuss the Bank participation in the forthcoming mission to Ethiopia regarding food reserves. It was agreed that Mr. Taylor, the chief of this mission would visit Washington on December 7-9, the mission would be in Ethiopia in February or March.

(d) I discussed the question of data requirements for the CGIAR with Mr. Oram. We agreed that the best approach to obtaining better data on resource flows into research in LDC's would be to use the CARIS information system. The TAC would be discussing the CARIS system in February with a view to subsequent CGIAR financing. We agreed that we should help the USDA (Dalrymple) update his information on the spread of the new varieties. We agreed that we should ask the economists at the research centers to think about ways and means of analysing costs and benefits of the work undertaken at each center - this would be preferable to attempting further global analysis. I will raise this with the Center Directors when I discuss our operations with them at the Directors meeting in Colombia.

(e) I met Dr. Cabral, Head of EMBRAPA - the Brazilian Research organization - and discussed his concerns vis-a-vis Bank support for agri-research in Brazil. I invited him to visit the Bank on his way back to Brazil; he subsequently visited the Bank and I agreed that we would try and find someone to help him set up his research operations in the North East.

(f) I addressed the staff of the FAO/IBRD Cooperative Program on current Bank policy on agricultural development.

(g) I attended as many sessions of the FAO conference plenary sessions and working committees as possible.

2. The FAO conference provided a forum for the Director-General to spell out his ideas on major issues regarding food and agriculture in the world and what he proposed FAO should do about these issues. Mr. Boerma repeated his view that we were at a turning point in recent history because, for the first time, North American surpluses were no longer available to meet scarcities in other parts of the world. The U.S. and Canada were no longer a secure source of surpluses and the disappearance of these surpluses meant that we were entering an era of global scarcity. Consequently it behooved the FAO conference to endorse his concept of national food reserves to safeguard against mankind becoming the victim of the caprice of nature.

3. The Director-General went on to say that FAO was dealing with food problems on a three-stage basis:

(a) short term: operational programs such as the coordination of aid and drought relief in the Sahelian zone;

(b) medium term: efforts leading to conceptualise and develop national food reserves;

(c) longer term: studies working toward an international strategy for agricultural adjustment.

4. Mr. Boerma also seemed to be asserting that FAO should be the "natural institution" for taking global leadership in the area of food and agriculture. He referred to Mr. McNamara's speech in Nairobi and gave it his fullest support but pointed out that raising the productivity of small scale farmers was only one part of the overall problem. FAO was concerned with many other facets: trade, aid etc. In the same vein the Director-General pressed very hard that FAO should be the venue of the proposed UN conference on Food. (Apparently there are some interagency problems on this score).

5. The Director-General touched on two points related to field programs which are of general interest:

(a) he mentioned that - despite the stress being laid on agriculture - there was a decline in the share of agricultural projects to be financed by UNDP. This somewhat puzzling phenomenon was attributed largely to the slowness in preparation of projects and he urged governments to "push" for a more rapid preparation and delivery of agricultural projects for UNDP; (later in committee the LDC's complained that it was UNDP/FAO bureaucracy that led to a slowdown in projects coming forward).

(b) there was mention of the role of FAO in promoting international agricultural research, and national research. In one of the committees there was a concerted effort by CGIAR governments and individual TAC members (Swaminathan) to push FAO to undertake a much greater effort on outreach station work linked to the international centers. It was agreed that FAO should undertake a special study on research and "report back" in two years.

6. Finally the Director-General of FAO emphasized that FAO's budgeting resources were simply inadequate for the organization to fulfill its responsibilities.

7. The subsequent speeches and discussions ranged over a wide spread of topics. In general there seemed to be genuine confusion about the current world situation vis-a-vis food. The U.S. and the spokesman for the Common Market gave warnings about possible global shortages but both predicted record or near record harvests this crop year. At the same time there was confirmation that a shortage of inputs (notably fertilizer) might slow down food production in a number of countries. There were also reports of potential shortages from many parts of Africa and Asia and it was very difficult to get a feel whether there was a 'critical' situation or just a tight one. One thing does seem fairly certain: it will take at least one more year of good crops to begin to have a surplus enough to start building up stocks again.

CC: Mr. M. Hoffman
Mr. E. Stern
Messrs. Graves/Cheek

MYudelman:lkt

Letter No. 125

Mr. R. Grande
FAO/IBRD Cooperative Program
Food and Agriculture Organization
of the United Nations
Via delle Terme di Caracalla
Rome-00100, Italy

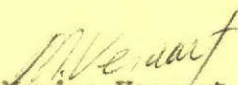
November 28, 1973

Dear Rosina:

In his letter of November 13, 1973, to Mr. R.E. Welsh (head of the Korea Supervision Mission - August 1973), Mr. Yuan H. Djang (consultant) has mentioned that you had forwarded his expense claim to us in Washington, D.C.

However, to date his claim has not been received. Can you please advise when you actually forwarded his claim and supporting documentation to Washington.

Sincerely yours,


Marius Veraart
Planning Officer/FAO Coordinator
Agriculture & Rural Development Dept.
CPS

Cleared with & cc: Messrs. Lesueur & Welsh
cc:Mr. Bomani

FBomani:fh

OFFICE MEMORANDUM

TO: Files

DATE: October 26, 1973

FROM: M. Yudelman *mm*

SUBJECT: Minutes of Meeting with Mr. McNamara regarding discussion with Mr. Boerma

The meeting was attended by Mr. McNamara, Mr. Baum and myself.

Four major items were considered for further discussion with the Director General of FAO.

- 1) It was agreed that the Bank would be prepared to finance ten additional staff members for the FAO/IBRD Cooperative Program. (This would include the five to be financed in the forthcoming biennium). However the Bank would not finance additional overhead nor would it finance staff from policy and programming. The financing of additional staff members was to strengthen the Cooperative Program and the assistance it could render in project preparation. (FAO will probably not be able to meet their responsibilities so that it is likely that only five additional posts will be financed).
- 2) It was agreed that there would be some merit in a Bank/FAO round-table early in 1974. This would probably be held in January and Mr. McNamara will arrange a date with Mr. Boerma, that date to cover a Thursday and Friday, and the meeting to be held in the environs of Rome.
- 3) It was agreed that the Bank would be associated with the World Conference on Agricultural Credit. However, Mr. McNamara would not be available to give the keynote address as requested.
- 4) Mr. McNamara would press Mr. Boerma to see that a technical study is undertaken on the whole question of food reserves, their management, costs etc. etc. The Bank is prepared to cooperate in the Ethiopian study. We would provide \$25,000 towards the study, to come out of contingency funds. We would also provide one staff member for the mission.

cc: Mr. Baum Mr. Ljungh

MYudelman:lkt

LI-UNIDO/IBRD Conf. 4
✓ LI-FAO/IBRD Conf. 8

Mr. McNamara

October 19, 1973

Shirley Boskey, IRD *825*

Cost-Sharing Arrangements under FAO and
UNIDO Cooperative Program Agreements

You recently sent Mr. Hoffman a note saying that Boerma had remarked to you that we had given UNIDO a better deal under its cooperative program agreement than we had given FAO. You asked whether that was true and, if it were, what it would cost to apply the same formula to FAO.

The short answer is that no difference in treatment is intended.

By a call to FAO, Mike learned that FAO had focussed on a difference in the language of the two agreements. While both require the partner agency to meet "indirect" costs of the program, the UNIDO agreement (but not the FAO agreement) provides that we will share what are categorized as "directly identifiable additional administrative costs". FAO says that its costs in this category would amount to \$100,000 over two years; the Bank would thus be contributing another \$75,000 by application of the 75/25% cost-sharing formula.

It does look as though we had been more generous to UNIDO. But in fact we have not been and do not intend to be. We started out in our negotiations with UNIDO with a draft agreement in which the cost-sharing language was the same as that of the other cooperative program agreements: we would share "direct" costs and UNIDO would meet "invisible and indirect overhead costs". We sent up to you for approval, prior to submission to the Executive Directors, an agreement which incorporated that provision. You may remember, however, that we had to hold up submission to the Board, because we learned that UNIDO was proposing changes in what we had thought was an agreed text. These changes included addition of the reference to "directly identifiable additional administrative costs". We did not see any need to refer specifically to these costs, since the text had included a general provision that "direct" costs would be shared. Moreover, we were reluctant to depart from language for which there were precedents. But because Abdel-Rahman had already put the redraft before his Executive Board, we accepted the change. However, we did so on the express understanding that the Bank and UNIDO would reach agreement on the specific items of cost to be shared under the provision, and that this agreement would be "based on arrangements worked out under other cooperative programs". UNIDO accepted that condition.

So far, UNIDO has proposed the sharing of two items of cost under the provision in question: the costs of long distance cables and phone calls originating with UNIDO, and the costs of interview travel of candidates for posts under the program. Our position has been that both of these

items fall into the category of "indirect overhead costs" which, under the other programs, are borne by the partner agency and are not subject to sharing. UNIDO has accepted the decision as to cables and phone calls; it has not yet acquiesced in the second.

We do not, at the moment, know what costs went into FAO's \$100,000 calculation. That figure might include some items which, were they claimed by UNIDO, we would have to conclude should be shared as "directly identifiable additional administrative costs". But it is unlikely that they could amount to very much; certainly they would not be of the order of \$100,000. Moreover, if we did conclude that the costs had to be shared with UNIDO, we would not take a different position if a similar claim were advanced by FAO.

SBoskey:tsb

cc: Mr. Hoffman, Dir., IRD
Mr. Fuchs, Dir. Indus. Projects
Mr. R. Jones, Controller's

462

INTERNATIONAL BANK FOR
RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL DEVELOPMENT
ASSOCIATION

INTERNATIONAL FINANCE
CORPORATION

OFFICE OF THE PRESIDENT

1576

To Mr. Hoffman
make Burma says we
made "kinds a better deal
on the cooperative program
than we did F&D.

Did we? If so how much
would it cost to apply the
same formula to F&D? Burma
apparently would spend the
amount to apply the cost of F&D on
a 75% basis. Lm w

OFFICE MEMORANDUM

*CC LE - FAO / ECLD
Camp. Prop.*

TO: Mr. D.W.M. Haynes

DATE: October 12, 1973

FROM: G. Wyatt *GW*

SUBJECT: Terms of Reference - ENGLAND - Interviews
ITALY - Discussions in Rome with FAO/CP

1. En route to Turkey (under separate terms of reference) you should stop for one day in London to interview Messrs. Brandes and Calaminus. Personnel has arranged these interviews for October 17.
2. Returning from Tehran you should stop in Rome for two days to:
 - (a) review joint operations with FAO/CP, and
 - (b) finalize arrangements for a seminar on International Water Rights with Mr. Camponella.

cc: Messrs. Wapenhans, Baum, van der Tak, Yudelman, Veraart, Gobena, Finzi, Eccles, K. Jones and Mrs. Boetker

DHaynes:ak

INTERNATIONAL DEVELOPMENT
ASSOCIATION

INTERNATIONAL BANK FOR
RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE
CORPORATION

OUTGOING WIRE

843-6118/

TO: HUYSER
FOODAGRI
ROME

DATE: OCTOBER 11, 1973

CLASS OF TELEX
SERVICE:

1 TT

COUNTRY:

TEXT:
Cable No.:

IN BOERMA'S RECENT TALKS WITH MCNAMARA HE SEEMED UNDER IMPRESSION WE HAD
MADE DIFFERENT AND MORE FAVORABLE ARRANGEMENT WITH UNIDO IN RECENTLY
APPROVED COOPERATIVE PROGRAM THAN OUR ARRANGEMENT WITH YOU. APART FROM
NUMBER OF POSTS INVOLVED WHICH IN CASE UNIDO ONLY SIX WE UNABLE TO
IDENTIFY ANY SUBSTANTIVE DIFFERENCE IN TWO AGREEMENTS CERTAINLY NOT IN
FINANCIAL TERMS. COULD YOU BEFORE NEXT ACC MEETING CLARIFY WHAT CONCERNS
BOERMA SO I CAN ADVISE MCNAMARA

~~XXXXXX~~

HOFFMAN

INTBAFRAD

NOT TO BE TRANSMITTED

AUTHORIZED BY:

NAME MICHAEL L. HOFFMAN/pnn

DEPT. INTERNATIONAL RELATIONS

SIGNATURE
(SIGNATURE OF INDIVIDUAL AUTHORIZED TO APPROVE)

REFERENCE:

CLEARANCES AND COPY DISTRIBUTION:

cc: Mr. McNamara
Mr. Yudelman
Mr. Fuchs

For Use By Communications Section

ORIGINAL (File Copy)

(IMPORTANT: See Secretaries Guide for preparing form)

Checked for Dispatch:



FOOD AND AGRICULTURE ORGANIZATION
OF THE UNITED NATIONS

Via delle Terme di Caracalla, 00100-ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref.

BK 3/10

Letter No. 00286

OCT. 5 1973

Dear Marius,

CP Mission Schedule for Latin America and EMENA

You will certainly recall that during our discussions in July in the Bank a list of new missions to be mounted under CP responsibility in Latin America and EMENA was agreed upon, subject to Bank confirmation in each case. In view of finalizing dates and staffing for these mission, some of which are scheduled in the near future, could you let us know at your earliest convenience the present status as concerns the following projects:

<u>Country</u>	<u>Project</u>	<u>Type of mission</u>	<u>Tentative timing</u>	<u>Remarks</u>
A. LATIN AMERICA				
BRAZIL	Rural development, Northeast	Ident.	February	Bank to confirm Gvt.'s agreement.
ECUADOR	Rural development and Chore Charizal irrigation project	Ident.	Jan./Feb.	Bank to confirm Gvt.'s agreement.
GUYANA	Forestry	Ident.	February	Bank to confirm Gvt.'s agreement. Subject to the outcome of Sept. Sector Review Mission.
HAITI	Artibonite valley irrigation and rural devel.	Ident.	Jan./Feb.	Bank to confirm Gvt.'s agreement. Subject to outcome of Sept. Sector Review Mission.

.../...

Mr. M. Veraart
Coordinator, FAO/IBRD CP
Central Projects Staff
I.B.R.D.
1818 H Street NW
Washington D.C. 20433
U.S.A.

cc. Mess
Sof
Hays

<u>Country</u>	<u>Project</u>	<u>Type of mission</u>	<u>Tentative timing</u>	<u>Remarks</u>
B. EMENA				
GREECE	Northern Greece ground-water irrigation	Supervis. of preparation by Greek consultants	Jan./Feb.	Bank to confirm.
IRAQ	Livestock Northern region	Ident.	December	Bank to confirm Gvt.'s agreement.
IRAQ	Shemamok	Superv. of prep. by Gvt. consultants	December	Bank to confirm Gvt.'s agreement.
IRAQ	Fruit and vegetable production and marketing	Ident.	January	Bank to confirm Gvt.'s agreement.
MOROCCO	Beni Amir irrigation	Prep.	February	Bank to confirm Gvt.'s agreement.

With kind regards,

Yours sincerely,


H. Casati
Chief, Service I
FAO/IBRD Cooperative Programme

4

<u>Country</u>	<u>Project</u>	<u>Type of Mission</u>	<u>Tentative timing</u>	<u>Remarks</u>
GREECE	N Northern Greece ground-water irrigation	Supervision of preparation by Greek consultants	Feb.	Bank to confirm.
IRAQ	Livestock Northern region	Ident.	December	Bank to confirm Gvt.'s agreement.
IRAQ	Shamamok	Superv. of prep. by Gvt. consultants	December	Bank to confirm Gvt.'s agreement.
IRAQ	Fruit and vegetable production and marketing	Ident.	January	Bank to confirm Gvt.'s agreement.
MOROCCO	Bani Amir irrigation	Prep.	February	Bank to confirm Gvt.'s agreement.

With kind regards,

Yours sincerely,

H. Cassin

H. Cassin
Chief, Service I
FAO/IBRD Cooperative Programme

Letter No. 108

October 3, 1973

Dear Jan:

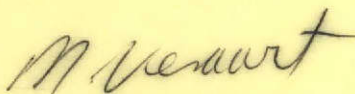
Enclosed please find copies of a memorandum on soybean production in Sri Lanka. The memorandum was prepared in the Sri Lanka Program Division and recommends that the Bank express "special interest" in the ongoing UNDP Substitution Crops project and that an identification mission be sent to Sri Lanka during 1974 after the results of the seed production scheme are known (Memorandum, Page 6).

We support the suggestion that we express "special interest" in the UNDP project and we intend to do so. We understand that FAO is preparing a project proposal for a UNDP study to be incorporated in the next Country Program. However, in view of your already overloaded work program, we feel that it is premature to think in terms of an identification mission until the results of the seed production scheme are available for analysis as well as the UNDP study. We also have a number of questions related to costs of production, pricing, as well as the sectoral priority of such a project given the experimental nature of the crop in Sri Lanka.

We would welcome your views on the memorandum and we would appreciate your keeping us posted on FAO's role in the soybean field.

With best personal regards,

Sincerely yours,



Marius Veraart
Agriculture and Rural Development Dept.
CPS

Encl.

Cleared with & cc: Messrs. Shibusawa
Hideshima
Lowenstein
cc: Mr. Picciotto
Elz

JFLesueur:fh

Mr. J.P. Ruysse
Director
FAO/IBRD Cooperative Program
Food and Agriculture Organization
of the United Nations
Via delle Terme di Caracalla
Rome-00100, Italy

ORGANISATION DES NATIONS UNIES POUR
L'ALIMENTATION ET L'AGRICULTURE



LI - FAO/IBRD Conf. Paris.
ORGANIZACION DE LAS NACIONES UNIDAS
PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION
OF THE UNITED NATIONS

DDC REGISTRY

In Reply please mention our reference
and date of this letter

Via delle Terme di Caracalla, 00100-ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref.

BK 2/5

SEP. 25 1973

Letter No.

00274

Dear Marius,

Vth. World Congress on Agricultural Credit

...
...
Attached herewith are 8 copies of Hassid's report on the Vth World Congress on Agricultural Credit as well as a copy of the Conclusions of the Congress and a List of Members of the CICA.

The CICA has been informed of your wish to receive the papers of the Congress. I think that it would be useful to confirm your request by writing to:

Secretariat General
CICA
Beethovenstrasse 24
8002 Zurich
Switzerland.

With best regards,

Yours sincerely,

clm
for H. Casati
Chief, Service I
FAO/IBRD Cooperative Programme

Mr. M. Veraart
Coordinator FAO/IBRD
Cooperative Programme
Central Projects Staff
I.B.R.D.
1818 H Street, N.W.
Washington D.C. 30433
U.S.A.

cc: Mena

Devan
Rowe
Hays
Picciotto
Goffi
Courlos

ORGANIZACION DE LAS NACIONES UNIDAS
PARA LA AGRICULTURA Y LA ALIMENTACION



ORGANISATION DES NATIONS UNIES POUR
L'ALIMENTATION ET L'AGRICULTURE

DPC REGISTRY

In Reply please mention our reference
and date of this letter

FOOD AND AGRICULTURE ORGANIZATION
OF THE UNITED NATIONS

Telephone: 2327

Telex: 6181 FOODAGRI

Cables: FOODAGRI ROME

Via delle Terme di Caracalla, 00100-ROME

00277

Letter No.

SEP 25 1973

BM 2/2

Ref

Dear Marins,

Vth. World Congress on Agricultural Credit

Attached herewith are 8 copies of Hsaiid's report on the Vth World
Congress on Agricultural Credit as well as a copy of the Conclusions of
the Congress and a list of Members of the CICA.

The CICA has been informed of your wish to receive the papers of
the Congress. I think that it would be useful to confirm your request
by writing to:

Secretariat General
CICA
Beethovenstrasse 24
8002 Zurich
Switzerland.

With best regards,

Yours sincerely,

H. Gasti
Chief, Service I
FAO/IBRD Cooperative Programme

Mr. M. Verant
Coordinator FAO/IBRD
Cooperative Programme
Central Projects Staff
I.B.R.D.
1818 H Street, N.W.
Washington D.C. 20433
U.S.A.

To: Mr. J.P. Huyser
Director,
FAO/IBRD Cooperative Programme

25 September 1973

From: M. Hassid, DDC

Subject: Report on the Vth World Congress on Agricultural Credit

1. In accordance with terms of reference dated 12 September, 1973, I visited Milan from 17 to 20 September to attend the Vth World Congress on Agricultural Credit. The Conference was organized by the International Confederation for Agricultural Credit (CICA) with the assistance of the Cassa di Risparmio delle Provincie Lombarde. It was attended by more than 500 participants from 60 countries in Africa, Asia, Europe, Latin America, North America and Oceania, including a few participants from international agencies, FAO ^{1/} OECD and ICA.

Conference Programme

2. The Conference Agenda included discussion of the following topics:
- a) Financing of Agriculture in Developing Countries (Professor G. Dell'Amore, Chairman, Caisse d'Epargne des Provinces Lombarde);
 - b) Mobilization of Savings Funds to finance Rural Development in Africa (Mr. A. Daubrey, General Manager, Banque Nationale pour le Développement Agricole, Abidjan, Ivory Coast);
 - c) Reflections on the Opportunity of Cheap Credit available to Agriculture (Mr. A. Costabel, General Secretary, Fédération Nationale du Crédit Agricole, Paris, France);
 - d) Financing a changing US Agriculture (Mr. E.A. Jaenke, Governor, Farm Credit Administration, Washington, USA);

^{1/} Mr. J.C. Abbott, Service Chief, Marketing and Credit Services, Agricultural Services and Mr. R. Roberts, Executive Secretary, FAO/CARIPLO Study.

BK 2/5

MH/gl

cc: All Team Members
IBRD, Washington (8)
DDC Reg. (3)
J.C. Abbott (ESH)
Anania (ESH)
Madiman (ESH)
Roberts (ESH)

- e) Evolution of Farm Credit Institutes toward Universal Banks
(Mr. S. Holzer, General Manager, Bayerische Raiffeisen, Zentral-
kasse, Munich, West Germany);
- f) Marketing: New Development Possibilities of the Banking System
(Mr. A.J. Verhaye, Chairman of the Cooperative Raiffeisen Boeren-
leenbank, Amstelveen (Pays-Bas)).

Discussions

3. During the discussions, I had occasion to speak on the FAO/IBRD CP and the problem of interest rates and to reply to critical remarks about external financial assistance (copy of my address attached).

Conference Conclusions

4. At the end of the Congress, a paper was presented with the main conclusions of the Congress which are summarized as follows:

- a) Agricultural credit should be distributed by specialized institutions. Specialization can be achieved either by establishing agricultural banking institutions or by setting up special departments in institutions which operate in a broader field;
- b) Expansion of medium and long-term financing of agriculture in developing countries requires wider access to international financial markets as well as increasing efforts for mobilizing rural savings;
- c) Governments should adopt a policy of low interest rates, particularly as a means to improve farm structures or to provide incentives for selective purposes;
- d) Agricultural banks should evolve towards universal (or "full services") banks. In this respect marketing is an important aspect of bank management and operations;
- e) Agricultural credit should not be affected by measures for restricting credits taken by monetary authorities in the frame of anti-inflationary policy.

Conference Assessment

5. The Conference was very well organized. In general, the presentation of the subjects was good. However, very little time was available for discussions in depth, and the absence of restricted working groups made such discussions difficult. Some of the conclusions are more related to problems and situations prevailing in developed countries and should be considered cautiously in the context of developing countries. However, the Conference was useful since it played an important "forum" function and gave an opportunity of reviewing the broad trends of agricultural credit institutions in various countries.

5ème CONGRES MONDIAL
DE LA CONFEDERATION INTERNATIONALE
DU CREDIT AGRICOLE (CICA)

Milan 17-20 Septembre 1973

Texte de l'intervention de M. Marcel HASSID, Spécialiste du Crédit Agricole
Programme Conjoint FAO/Banque Mondiale

Monsieur le Président, Mesdames, Messieurs,

Je suis heureux de l'occasion qui m'est offerte, dans le cadre du 5ème Congrès Mondial de la CICA, de discuter le problème des taux d'intérêt: sur lequel Monsieur Costabel vient de présenter un rapport fort intéressant. Il s'agit en effet d'un problème avec lequel se trouve confronté dans les pays en voie de développement le Programme FAO/Banque Mondiale auquel j'appartiens.

Le Programme FAO/Banque Mondiale

Ce Programme, permettez moi de le rappeler, résulte d'un accord conclu il y a une dizaine d'années entre la FAO et la Banque. A la suite de cet accord, il a été constitué, au sein de la FAO, une équipe chargée plus spécialement de l'identification et de la préparation de projets d'investissement agricole en vue de leur financement par la Banque. A l'origine, cette cellule comptait une dizaine de personnes. Depuis, elle s'est agrandie en raison en particulier de l'impulsion vigoureuse donnée par la Banque au financement de l'agriculture sous la présidence de M. MacNamara dont l'objectif actuel est de prêter un milliard de dollars par an à ce secteur.

Le Programme compte aujourd'hui près de 70 professionnels. Il est financé, en partie par la FAO, en partie par la Banque. Cette double dépendance risque sans doute d'amener ses membres à ne se considérer ni entièrement FAO, ni entièrement Banque. C'est donc à titre personnel que je présenterai quelques réflexions sur le problème des taux d'intérêts. Je dirai également quelques mots sur l'aide internationale évoquée par certains des rapporteurs.

Taux d'Intérêts

Il s'agit à la vérité d'une question particulièrement émotionnelle. Il est en effet curieux de constater que dans les pays en voie de développement où la pratique de taux usuraires de l'ordre de 50 et même 100% n'est pas rare, les instituts officiels de crédit agricole pratiquent des taux inférieurs au loyer ordinaire de l'argent. Ces taux sont d'ailleurs fixés plutôt par les pouvoirs politiques que par les autorités monétaires et bancaires. L'expérience démontre pourtant que les agriculteurs se préoccupent moins du niveau des taux que de la disponibilité du capital et de la simplicité des procédures.

A cet égard, la Banque insiste en général pour que le taux ordinaire se rapproche autant que possible du coût d'opportunité du capital. En effet, particulièrement dans les pays où l'argent est rare, l'intérêt a une fonction allocative et permet de sélectionner les projets en fonction de leur rentabilité. Il faut donc étudier l'incidence des taux d'intérêt sur les emprunteurs potentiels à la lumière de budgets et de plans de développement agricoles d'exploitations types ainsi que de leurs flux de trésorerie prévisionnels. Il est aussi souhaitable que les taux d'intérêt soient établis à un niveau suffisant pour couvrir les charges financières et les frais de gestion des institutions sans oublier la constitution de réserves appropriées. Pour cela, il convient de se baser sur les comptes d'exploitation et flux de trésorerie passés et prévisionnels des organismes appelés à participer aux opérations du projet. Enfin il faut tenir compte du rythme d'inflation qui aboutit si souvent à des intérêts négatifs pour les établissements de crédit et essayer d'obtenir une indexation des prêts éventuellement.

Bien entendu, il ne s'agit pas là de principes dogmatiques mais d'un cadre général d'une application nuancée. La Banque admet des taux préférentiels en faveur des petits agriculteurs. La subvention des coûts administratifs qu'impliquent les programmes en faveur des petits exploitants peut également être prise en considération.

En tout état de cause, le problème du crédit à taux réduit est examiné dans le cadre général de la politique de développement de l'agriculture et la subvention doit être justifiée. Des facteurs politiques peuvent empêcher un relèvement des taux $1/$. La Banque s'efforcera de tenir compte de ces diverses considérations dans ses décisions.

L'Assistance Financière de la Banque

Je voudrais à présent discuter les problèmes de l'aide internationale évoqués par certains des rapporteurs. Cette aide est diverse et multiple. Je me limiterai à la Banque Mondiale.

Les critiques exprimés visaient les coûts de l'assistance, son inadaptation aux besoins et l'attribution de responsabilités à des étrangers.

Coût de l'Assistance

La Banque Mondiale octroie des prêts au taux actuel de 7.25% l'an. Ce taux ne me paraît pas excessif dans la conjoncture actuelle, compte-tenu du coût des capitaux sur les grands centres financiers. Au surplus, par l'intermédiaire de sa filiale, l'AID, la Banque octroie à un certain nombre de pays des crédits à des taux extrêmement favorables (une commission de service de 0.75% par an) remboursables après 10 ans de grâce en 40 ans. L'octroi de prêts mixtes Banque/AID permet d'obtenir en moyenne des taux intermédiaires.

^{1/} A la Conférence de Washington de l'USAID (Juillet 1973), le Professeur Adams a exprimé le souhait que les gouvernements se préoccupent moins de la clientèle électorale des emprunteurs et plus de celle des déposants.

Cependant le Gouvernement seulement bénéficie du taux de l'AID. Les fonds AID reprêtés par le Gouvernement aux institutions le sont à des conditions autant que possible en rapport avec celles du marché monétaire.

Inadaptation de l'Aide

La Banque est, je crois, consciente de certaines insuffisances. Elle s'efforce d'accélérer ses procédures et d'adapter ses financements aux besoins des pays. A cet égard, je signalerai, par exemple, l'admission partielle de coûts en monnaie locale, le financement des crédits à court terme dans la mesure où ils sont additionnels. La réorganisation de la Banque intervenue il y a un an et sa division en départements régionaux témoigne du souci d'avoir une meilleure connaissance des pays. Enfin, le souci de financer non plus seulement des programmes de crédit agricole en faveur d'exploitations commerciales mais des actions de développement rural intégré dont bénéficient les groupes disposant des revenus les plus bas témoigne d'une nouvelle stratégie tenant compte des intérêts des pays les plus pauvres et des classes les plus déshéritées.

Attribution des Responsabilités

L'attribution de responsabilités aux nationaux est, je puis le dire, un souci constant du Programme et de la Banque. Au stade de la préparation, par exemple, nous avons comme règle d'agir en étroite liaison avec les membres du Gouvernement et les fonctionnaires locaux non seulement pour connaître les décisions d'ordre politique mais aussi pour que les nationaux soient associés au travail technique de formulation des projets.

Lors de l'évaluation du projet, la Banque s'attache à examiner la possibilité d'en confier l'exécution à des nationaux. L'assistance technique n'est que temporaire et doit s'appuyer sur des fonctionnaires de contrepartie dont la formation est prévue sur place ou à l'extérieur. Dans certains cas, en Haute-Volta en particulier, c'est un Fond de Développement local qui a été chargé de décider du financement des sous-projets à exécuter dans le cadre d'un prêt global sur la base de critères pré-établis.

En définitive, je crois que les conditions apportées par la Banque à ses prêts ne sont pas imposées mais négociées. En tout état de cause, les gouvernements peuvent faire entendre leur voix dans différentes instances. Certes les procédures et politiques du Programme et de la Banque peuvent encore susciter des critiques. Mais je voudrais souligner leurs évolutions constantes. Au surplus, je crois que c'est le sort des banquiers d'être critiqués par leurs clients. A l'époque où j'exerçais des responsabilités, il m'a été donné d'entendre reprocher à la banque à la direction de laquelle je participais de pratiquer des taux élevés, de mettre en oeuvre des procédures inadaptées et d'avoir un personnel étranger, je veux dire étranger à l'agriculture parce que composé de citadins. De telles critiques sont toujours utiles car elles établissent un dialogue qui est un facteur de progrès.

Letter No. 103

September 10, 1973

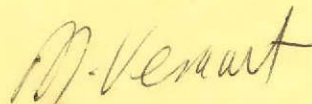
Dear Jan:

I have discussed the question of translation costs with our Controller's Department which handles the financial aspects of the Cooperative Programme.

They advise that translation costs of reports for specific mission activities mutually agreed by FAO and the Bank can be charged as shared costs to the Programme on the normal 75/25% basis.

With best personal regards.

Sincerely yours,



Marius Vernaart
Agriculture & Rural
Development Department
CPS

Cleared with & cc: Mr. R. Jones

MVernaart:fh

Mr. J.P. Huyser
Director
FAO/IBRD Cooperative Program
Food and Agriculture Organization
of the United Nations
Via delle Terme di Caracalla
Rome-00100, Italy

LI - FAO / IBRD Comp.
Page 8

Regional Projects Dept. Division Chiefs, Agr.

September 10, 1973

Marius Verraart

FAO/IBRD Cooperative Program - Plan of Work

1. Following up on the latest meeting with Mr. Yudelman I have prepared a breakdown of the four fiscal years 1975-78 of the agricultural projects in your Division. This information has been taken from the P&B Table IVa print-out dated August 28, 1973. The information contained in these tables is derived from the fiscal year 1975 Timetables and the agricultural programs described in the CPPs. Clearly some CPPs are out-dated and a number of important ones will be revised between now and the end of the year. You may want to up-date the individual country tables as they are attached to this memorandum on the basis of a draft CPP or whatever other information you may have, realising, however, that in the aggregate such up-dating will not make a significant difference. For certain countries you will not find a lending sheet because there is no agricultural lending program at this stage. If you have any indication that some of the countries not included should be included for later years, please do so and for that purpose a few blank sheets have been attached. Also for some countries the 1978 program has not yet been determined and again if you have any further information please add to the country program as presented.
2. You will note that the information requested follows FAO's biennium since the budget for the CP is established on that basis. You could, however, easily add a few lines on the tables to make the calendar years into Bank fiscal years since the table is made up by calendar year quarters. The most difficult part, of course, of this exercise is to determine coefficients for identification/preparation work. Some work on this is being done and I will inform you of the outcome as soon as possible. FAO CP will start time recording system on October 1st which will fit into the Bank's time recording system. However, for the time being it seems reasonable to assume that total man-weeks required for an identification mission would be two men for two weeks in the field plus 4 weeks report writing for a total of 14 weeks. A preparation mission on average should be 3-1/2 men in the field for 4 weeks in field plus 6 weeks report writing for a total of 35 weeks. I have not much of a feeling for the number of missions per project since there is great variance. I would therefore appreciate your best estimate of the difficulty of the job and the amount of work to be done and then determine how many missions you think it will require to finish the job in such a way that it will be ready for appraisal. I realise that all this is necessarily vague and that the end result will be no more than approximation but I believe that this may well be an appropriate first step in a long and more sophisticated process. The tables only address themselves to identification and preparation and I think

Regional Projects Dept.
Division Chiefs, Agr.

- 2 -

September 10, 1973

that at this stage we should add to the total of identification and preparation a percentage for appraisal, supervision, economic work and for overhead to arrive at a total capacity figure.

3. Also attached is a table for your region covering 1974-78 Five-Year period by type of project, by country. I may have misinterpreted some of the descriptions of the projects as they appeared in the IVa sheets dated June 1973 but again I believe it gives a reasonable picture in the aggregate. I have not done an up-date of this aggregate sheet because the differences between July and August are so small in both the total numbers of projects and in terms of dollars that it did not seem worth the effort. I would appreciate it if you could prepare this information by indicating, for those projects on which FAO CP will be working, the number of man-weeks by quarter. In the column "Prepared By" please indicate "other" if no CP involvement is foreseen. Hopefully you will be able to return them to me by about Monday, September 17th.

Attachments

MVeraart:fh

Mr. Montague Tudelman

September 5, 1973

R. Picciotto

FAO/IBRD CP

1. Neither our discussion of August 8, 1973 nor the note attached to your memorandum of August 29 have done much to lift the fog about what recommendations should be made to management with regard to the FAO/IBRD CP budget for the next biennium. It is not very useful to argue that CP should be abolished, or moved to Washington or split up among Regional Offices or turned into a technical assistance exercise since we all know these recommendations cannot be endorsed by FAO and, hence, are likely to be seen as running counter to the President's policy of increased cooperation within the UN family. To discuss these unrealistic options is to divert attention away from practical suggestions to improve the workings of the CP and from a businesslike approach to the CP budget process. The fact is that the FAO/IBRD CP has become a very valuable institutional resource. Its "equity" is substantial: it consists of a core of highly experienced professional staff. This "equity" should not be dissipated. Rather, the Bank Group should help ensure that it is well managed and efficiently used to further Bank Group objectives and to meet the needs of our Borrowers.
2. I am sure you will agree that a budget of US\$8-9 million should not be approved by the Bank without a clear picture of CP resources, objectives and programs. Nor is it possible to conceive of these objectives and programs as evolving in isolation from those of the Bank Group. To Regionalize the agriculture operations of the Bank without concurrently strengthening Bank monitoring of the CP seems unwise and, in the long run, dangerous. Asia accounts for 35-40% of CP business. Agriculture and rural development operations in the Asia Region are highly dependent on CP performance. If only for these reasons, I would recommend that the impending budget review of the CP be linked to: (a) specific operational targets based on well established manpower norms and derived from Regional work programs; (b) suitable changes in CP work procedures; (c) improved operational relationships with the Bank Group and, in particular, better organization of the semi-annual operations review; (d) stepped-up technical scrutiny of FAO/IBRD reports.
3. New budget requests cannot be assessed without objective evaluations of past performance. Mr. McIvor's note and Mr. Veraart's minutes of the last Division Chiefs meeting are useful but they do not fill that bill. I understand that one of the responsibilities of your Department is to provide top management in CPS and the Regions with periodic budget performance reviews of the CP. Obviously, if the raw data is not readily available in Washington for such an exercise it should be requested immediately from Rome. If it is not available in Rome, this would cast doubt on the CP's ability to manage its budget and we should assist them

in setting up the needed administrative capacity for budget control. In any case, Asia stands ready to assist you in any way you wish, e.g. for defining the necessary information requirements or in evaluating the raw data sent by the CP.

4. Review of past performance should help determine standard manpower norms required (on average) for project identification and preparation. These yardsticks should be suitably adjusted to reflect (i) new procedures under which Borrowers would do more to identify and prepare projects; (ii) improved coordination with the Bank; (iii) more "difficult" projects, particularly in the field of rural development. It is conceivable that the FAO CP could use substantially less manpower than in the past per project prepared if such manpower can be spread over longer time periods, more trips per project are made and if the CP (with Bank Group support) can obtain substantially stepped up support from the Governments concerned. Alternatively, for a given manpower outlay by the CP, project preparation quality should improve by focussing CP resources more on actual project design issues than on cosmetics. In other words, I believe that the time has come for the CP to "leverage" its staff equity with more resources from Borrowers, thus improving project preparation performance, in quantity as well as quality.

5. Before going much further in the budget process, there should be a Region-by-Region "demand" exercise--to illuminate the specialties likely to be required over the next two-three years, to estimate staffing needs, likely travel costs, identify special Regional requirements, etc. Budget guidelines (taking account of recent experience and of alternative arrangements for project preappraisal work, e.g. in Africa) should be provided to the Regions at the outset. While this may be more cumbersome than the current pragmatic, "hit or miss", short-run planning approach it has become necessary in view of the Regionalization of Bank Group agriculture operations. In any case, I wish to stress that we will need to know what we can realistically expect from Rome before we prepare our FY75 budget in January/February 1974.

6. While many views about the CP work style have been expressed, I believe there is a general consensus emerging in Washington as well as in Rome that serious consideration should be given to setting up in virtually all cases, Inter-Agency Government Units (IGUs) in charge of project preparation. Indeed this should become a major institution building objective of CP activity. Once this is established, report writing will naturally take on a different character. It will gradually move to the field--where it ultimately belongs. Report writing in Rome has advantages--but it should never supplant report writing and data gathering in the field. To repeat, the current CP report writing technology should be transferred to Borrowers--as an investment for the longer run, and also to improve project quality by avoiding "headquarters fantasizing" and clever writing (or computing) "around" difficult project issues. To move in the direction suggested here will require a strong

Bank push on the occasion of the CP budget review. Initially, this may lead to some increase in travel costs but such increase might be limited by clever scheduling and would, in any case, constitute a productive investment if IGUs become effective. It might lead over the long run to some decentralization of CP staff in Regional Resident Offices, e.g. in India.

7. One of the "raisons d'être" of the CP is its function as a channel of FAO data and experience for Bank activities. Cynicism about the value of FAO activities is misplaced and unfortunately widespread so that the CP has been allowed to neglect very seriously this side of its activities. We should insist on being kept better informed about the work of FAO (including UNDP-financed operations) both Region-by-Region and overall--through the CP.

8. The budget should allocate significant FAO CP participation to appraisal, sector work, and other Bank Group operations. At the same time, Regional and CPS budgets should make adequate allowance for Bank Group staff support for preappraisal activities, particularly for identification. This is the best way of getting the CP to get to know the Bank's Regional Offices better and to keep abreast of evolving Bank policies and changing personnel. Joint professional seminars on important Regional problems might also be arranged.

9. The operating relationships between the Bank and the CP need strengthening and related internal procedures need revamping. While a central point in CPS is useful to keep CPS informed and to avoid wasteful competition among Regions, direct Regional contacts with the CP should also be encouraged. Technical reviews of FAO CP Reports is the responsibility of the Regions and these reviews might therefore be sent to CP directly by the Region--with a copy to CPS. Similarly FAO should send all of its reports directly to the Regional Projects Sections and a copy should go to CPS. This would easily save two-three valuable days each way in useless routings. Similarly, I would see great merit in sharing with the CP a wider range of Bank documents--including Bank supervision reports and the agriculture sections of CPPs. Provided confidentiality is ensured, the Bank should be prepared to route copies of such documents directly to the Regional Chiefs in the Program, as a matter of course.

10. The current format of the semi-annual operational discussions is not satisfactory. It is mostly a fishing expedition allowing Rome to "pick and choose" and leaving the Regional Projects Divisions with an inadequate picture of what they can expect, when. For the next session, I would suggest that we send our requirements to Rome in advance and that the Washington discussions end up with a firm six-month staffing program for the CP operations. This would have the added advantage of giving the CP an overview of the Bank's agriculture program before they arrive in Washington. We informally explored this possibility

with Messrs. Huyser and Clark during the latest round of discussions and they readily agreed to such an approach.

11. The CP recently volunteered the notion that, in the wake of the reorganization, CP work is no longer subject to suitable technical scrutiny within the Bank. Whether this is true or not, it is the view of the CP. We should therefore establish procedures which make this concern visibly baseless. The Asia Region is gradually strengthening its technical reviews of CP reports. A more systematic input from CPS in this process would be appreciated.

12. To summarize, the FAO CP is a vital instrument for the Asia Region agriculture operations program. We believe that the CP should be treated as a partner not as a subordinate. The relationship needs to be improved in the framework of a closely monitored program by making more explicit Regional requirements and by setting specific CP goals in relation to these requirements. This is likely to require an improved administrative system in Rome and more direct operational contacts between the Region and the CP. The style of CP work needs to change to give more emphasis to Government (interagency) participation in project preparation. This is likely to lead to improved performance--in terms of quantity as well as quality. In the long run, this will involve some decentralization of CP staff into the field.

RPicciotto/cta

cc: Messrs. Weiner, Darnell, Walton, Rowe, Goffin, Haynes, Parsons, Golan, Stoneham, Hanna, Lesueur, Veraart.

FOOD AND AGRICULTURE ORGANIZATION
OF THE UNITED NATIONS

Via delle Terme di Caracalla, 00100-ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref.

4 September, 1973

Dear Monty:

The Director-General is writing to your President on the recruitment situation of the Cooperative Programme and has also referred in general terms to the CP budget for 1974/75.

As you will see from the attached photocopy of our budget document (it is still not available for general distribution) of the total proposed budget of \$9,100,000 for the biennium only 1 million constitutes the net Programme increase. Of this a sum of \$332,625 goes for a proposed staff increase of five additional professional posts while \$200,000 and \$462,375 go towards increased provisions for consultants and travel (there is also a \$5,000 increase in the Miscellaneous chapter). The so-called mandatory increases of FAO only apply to fixed costs including salary increases and consultants and travel are not considered as such. The increase in budget provision for consultants may therefore well disappear into increased fees. Similarly I would estimate that about 10% of the increase in travel provision would go to increased costs (fares and per diem).

Altogether I would estimate that in terms of real increased work capacity we are left with about an extra 5-6 man years over 1972/73. Against this we find that increased costs of CP missions both in duration and composition. This last point is due to the welcome and increasing attention to more integrated agricultural projects (small farmers; area and integrated rural development).

We now estimate a preparation mission on average to last 3 months, or 12 weeks (including report writing), and involve at least 5 persons. This brings us to 60 man weeks per preparation mission. Identification missions take about half the number of man weeks.

Mr. M. Yudelman,
Director - Agriculture Department,
International Bank for Reconstruction
and Development,
Washington DC,
U.S.A.

A rough guess would give that for "CP responsibility" missions 40% are identification and 60% are preparation missions. A total of 10% of available staff resources is expected to go to Bank led missions (appraisal, economic and sector surveys, etc.).

The above assumptions would give the following picture :

Available from staff	3,000 manweeks/ p.a.
Available through consultants \$600,000 at \$3,300 p.m. 180 man months	<u>720</u> " "
<i>\$ 296.00 p.m.</i> <i>\$ 126 p.m. 15 26 days per month</i>	3,720
Supervisory and operational staff 7 x 40	<u>- 280</u>
Available	3,440 manweeks
10% for Bank missions	- 340
2 weeks per annum per officer for "general" tasks 2 x (75 - 7)	<u>- 100</u> <i>136</i>
Available for CP project work	3,000 manweeks
37 preparation missions 37 x 60	2,220
25 Identification " 25 x 30	<u>750</u>
	<u>2,970 manweeks</u>

A total of approximately 37 preparation missions would be equivalent with handling about the same number of projects.

I hope that the above information is useful for your purposes.

Best personal regards,

Yours sincerely,

J.P. Huyser
J.P. Huyser
Director
FAO/IBRD Cooperative Programme

B. FAO/IBRD Cooperative Programme
(Programme 3.3.1)

	Share of FAO (25%)	Share of IBRD (75%)	Total
1972-73 Approved Budget as adjusted	\$1 750 000	\$5 250 000	\$7 000 000
Programme Changes (including Priority Reductions and Allocations)	+ 250 000	+ 750 000	+ 1 000 000
Cost Increases	+ 275 000	+ 825 000	+ 1 100 000
1974-75 Estimates	\$2 275 000	\$6 825 000	\$9 100 000
	=====	=====	=====

New Posts: 5 Professional and 2 General Service:

5 P-4 Project Analysts/Technical Officers
2 G-4 Clerks

The tentative breakdown of the 1974-75 Estimates for the total Programme is as follows:

	\$	\$	\$
Personal Services:		7 322 625	
Salaries and Common Staff Costs	6 122 625		
Consultants	1 200 000		
Travel		1 697 375	
Miscellaneous (Insurance, Contracts, Hospitality, Reports)		80 000	
		TOTAL	<u>9 100 000</u>

Of the total increase of \$2 100 000, \$1 100 000 is related to cost increases of staff, and \$1 000 000 covers the cost of new staff and other programme increases.

1974-75
1 000 000
other programme increases

Programme Objective 3.3: Investment Centre (DDC)

1. (a) Medium-Term Objective: To expand the flow of investment in agriculture, forestry and fisheries, including agro-industries, in developing countries through the FAO/IBRD Cooperative Programme, cooperative arrangements with Area Banks and regional funds, cooperation with commercial, development and other banking institutions, international and national, and liaison with other sources of multi- and bilateral aid, including WFP.
- (b) Objectives for 1974-75: To increase the flow of investment projects for agricultural and rural development, identified and prepared under the FAO/IBRD Cooperative Programme, in line with the projected growth of IBRD/IDA loans/credit for such projects; to expand the level of cooperative activities with the African Development Bank and the just-established African Development Fund; to increase the programme level and improve working arrangements for cooperation with the Inter-American Development Bank; to offer increased cooperation to the Asian Development Bank; and, subject to extra-budgetary funds, to expand the FAO/Bankers Programme.

2. Relationship to 1972-73 Programme: No change.

3. Medium-Term Outlook: The World Bank and nearly all the Area Banks have been progressively increasing their lending to agriculture. Multilateral sources are expected to provide the major part of the external capital resources for agricultural development in the developing countries. However, such acceleration of lending cannot be attained without much greater efforts in the identification, preparation and appraisal of viable agricultural investment projects, the shortage of which continues to remain a critical bottleneck. Therefore, FAO's investment assistance activities will continue to be of high priority in the medium term.

The activities of the programme will increase considerably in line with the projected volume of lending by the multilateral financial institutions. However, special efforts will also be made to steer such assistance into critical areas of agricultural development strategy such as development of small farms, integrated rural development, institutional reforms and nutrition. FAO's Regular Programme activities in these fields will provide useful support to the Investment Centre's work in the medium term.

Within the programme the relative importance of the different cooperative programmes and activities is not expected to change in spite of an expected large build-up of cooperation with Area Banks and the FAO/Bankers Programme. Thus, the FAO/IBRD Cooperative Programme will remain the largest component of the Investment Centre's activities, and will maintain its separate identity in line with the agreement with IBRD.

This programme is of high priority in the medium term and will need a continuing increase in resources over the period to achieve its objectives.

This high priority derives from the much larger volume of external aid for investment in agriculture that will be required for attaining the targets of the UN Second Development Decade (DD2).

To achieve the agricultural goals (4 percent annual rate of growth) in DD2, the developing countries will have to continue to bear the main responsibility for mobilizing and allocating the increasing levels of investment resources. However their trade prospects and debt-servicing burden do not include any narrowing of the foreign exchange gap. Hence, they will need a larger net flow of foreign financial resources through development assistance and private investment. FAO should also focus on these problems through other efforts such as greater orientation to pre-investment projects, and in the field of commodities and trade, particularly in any scheme for international agricultural adjustment.

4. Progress in 1972-73: IBRD/IDA lending for agriculture has maintained its growth in line with the Bank's five-year plan. The resources of IDA in September 1972 have been replenished at double the previous level. In preparation for the continued growth of the Bank Group's financing of agriculture, IBRD underwent a major structural reorganization in October 1972. These developments resulted in more requests for FAO/IBRD Cooperative Programme services, often beyond its immediate capacity to meet them. On the other hand, in order to contain cost increases, recruitment was slowed down in 1972, with the intention of reaching full staffing in 1973.

Despite these economies, the volume of work is expected to reach the level foreseen for the biennium. The number of missions is expected to have increased from 242 in 1970-71 by about 10 percent. Over two thirds of these missions are for identification and preparation projects, mostly mounted by FAO. The number and amount of IBRD loans and IDA credits approved for projects assisted by the Cooperative Programme are also expected to increase similarly. Fifty Cooperative Programme-assisted projects were approved for loans/credits of US \$ 688m. in 1970-71. Thirty-five such projects were approved for loans/credits totalling US \$ 504 m. in 1972 and the first five months of 1973. The Cooperative Programme has also been spearheading the identification and preparation of investment projects in many relatively new fields. Besides irrigation and drainage, land development and settlement, credit, livestock and fisheries, special attention has been given to seed production and distribution, integrated rural development, small farms, forest industries and agricultural education. A field survey was started in Malaysia to assess the effects of a Bank project on the development of small farms in respect of income, employment, consumption and investment. The aim of this survey, which will be completed in 1974, is to derive guidelines for evaluating the benefits of small farm projects. Possible Bank operations are also under consideration in the field of nutrition.

Cooperation with the African Development Bank (AFDB) has been further strengthened especially from 1973. With the establishment of the African Development Fund at AFDB, the volume of lending to agriculture is expected to increase substantially from mid-1973, despite a temporary slow-down in 1972 due to shortage of resources. The present AFDB/FAO Agreement will be suitably extended to cover FAO activities for the Fund. The FAO Desk at AFDB in Abidjan has worked on about 20 projects, besides participating in the Bank's other agricultural activities including project appraisal and supervision. Since its establishment, AFDB has approved nine agricultural projects for a total loan of US \$ 11.1m, seven of which were prepared with the assistance of the AFDB/FAO Cooperative Programme.

Under the leadership of the new President, the Inter-American Development Bank (IDB) too is placing a high priority on accelerated lending to agriculture and is seeking closer cooperation with FAO for this purpose. Discussions are in progress between FAO and IDB on a revision of the existing Memorandum of Understanding with a view to establishing improved arrangements for programming, increasing the level of activities and providing for direct support of this Cooperative Programme to IDB's lending operations. The impact of these changes is expected to occur from mid-1973. Meanwhile, two areas of joint activity foreseen in these changes have been initiated: agricultural sector review in selected countries with special emphasis on project identification; and detailed preparation of agricultural investment programmes and projects in selected countries financed with reimbursable IDB loans. The subsectors receiving priority are fisheries, marketing, agrarian reform and forestry. Since 1968, IDB's total loan commitment to agriculture has been US\$ 651 m. of which US\$ 93 million has been for four projects prepared with the assistance of this Programme. Nearly twelve projects are in the pipeline, while a few have been financed domestically.

Cooperative activities with the Asian Development Bank (ASDB) did not increase during the biennium, nor did the Bank's lending to agriculture. However, consultations were held regularly between the two organizations. ASDB's support to agriculture is expected to increase following the activation of the Asian Development Fund, which the ASDB Board of Governors, at its meeting in April 1973, resolved to establish.

The central office of the Investment Centre (IC) assisted or carried out joint activities with other financing agencies including the International Coffee Organization's Diversification Fund (ICO), regional bodies such as the Kuwait and the Abu Dhabi Funds for Arab Economic Development, sub-regional banks such as the Central American Bank for Economic Integration (CABEI) and the Caribbean Development Bank, and the FAO/Bankers' Programme.

Requests from ICO for assistance in project identification, preparation and appraisal were more numerous than could be handled by the limited IC resources. Cooperation with the Kuwait and the Abu Dhabi Funds was generally limited to exchange of ideas and information on project possibilities. The Caribbean Bank was assisted in building up its agricultural staff. These cooperative activities have thus continued to be of an ad hoc nature, except for a regional UNDP project for CABEI. On the other hand, investment follow-up of UNDP projects is steadily expanding. The central office is building up a core staff with UNDP support (see section 6).

The FAO/Bankers' Programme (previously the FAO Private Banks' Cooperative Programme) was started on an experimental basis in 1970 and reviewed in mid-1972. A symposium was held with representatives of selected banks from developed and developing countries. The objectives were then reformulated. The need was emphasized for a forum of bankers from developed and developing countries interested in the development of agriculture, forestry and fishery including agro-industry. Projects should be developed which require a package of short-term and investment funds for financing by such banks in combination, if possible, with multilateral agencies. Efforts are being made to enlarge the membership to include commercial or development banks, private or public, in developed as well as developing countries. The number of member banks has already increased from 7 to 14. Close cooperation is being maintained with the International Finance Corporation and regional private investment companies, as well as with the Industry Cooperative Programme.

With a view to building up a pipeline of projects for initial consideration by regional and sub-regional banks, members of the FAO/Bankers' Programme and other financing institutions, IC has launched a few identification missions in selected countries at the request of their governments. In most cases, such missions have proved useful, and this type of work is expected to increase, depending on available resources. More than a dozen projects have thus been identified and are of interest to one or more of these institutions. The cost of preparation of these projects is being arranged through extra-budgetary resources, including funds-in-trust.

5. Priorities for 1974-75: The main priorities for the FAO/IBRD Cooperative Programme are: (a) to increase the volume of work between 5 and 10 percent over 1972-73; to develop further new lines of work initiated in the current biennium, especially formulation of investment projects involving integrated rural development, small farmers, agro-industries, nutrition and non-formal education; and (c) to undertake special studies on the methodology of project formulation and appraisal in some of these fields. Budgetary provisions have accordingly been increased by 6 percent.

Further expansion in the Area Bank Programmes with AFDB and IDB can reasonably be envisaged. AFDB has already indicated its desire for such an expansion linked to the expected increase in lending to agriculture by the African Development Fund. Pending the formulation of a definitive programme of work, a small increase is provided for the FAO/AFDB Programme. As regards the FAO/IDB Programme, the activity and budget levels being tentatively considered by IDB might be much higher. No specific increase is provided at this stage. FAO might be approached at a later date by IDB and also AFDB for increased budget levels for the respective Programmes.

The priorities for the IC Central Office include expansion of the FAO/Bankers' Programme, investment follow-up of UNDP projects and strengthening of assistance to regional and sub-regional financing institutions.

6. Field Programme: The Investment Centre is operating the UNDP Regional Project to help CABEI set up its Agriculture Department and develop a pipeline of projects for investment in the subregion, particularly for developing seed production, marketing and storage.

The Investment Centre is also cooperating with IBRD and ADB in the implementation of the UNDP Regional Project for the preparation of pioneer projects in the Lower Mekong Basin. Six projects have been identified in Khmer Republic, Laos and North-East Thailand. Assistance has also been provided in topographic and soil surveys in Khmer Republic and Viet-Nam.

7. Budget Summary

	<u>Investment Centre</u>	<u>IBRD Programme*</u>	<u>Total</u>
	\$	\$	\$
1972-73 Adjusted Budget	970 000	1 750 000	2 720 000
Programme Change	+ 70 500	+ 250 000	+ 320 500**
1974-75 Base	1 040 500	2 000 000	3 040 500
Cost Increase	+ 185 320	+ 275 000	+ 460 320
1974-75 Budget	1 225 820	2 275 000	3 500 820
	=====	=====	=====

* PAO Contribution (25%)

** In Priority Area (c) of Table 5 in Explanatory Notes.

<u>Objects of Expenditure - 1974-75</u>	<u>\$</u>
(Investment Centre only)	
Salaries (net) and Common Staff Costs	792 090
Consultants	235 160
Travel on Official Business	96 820
Publications Services	18 000
Computer Services	6 250
Cables and Telephones	55 000
Miscellaneous	22 500
TOTAL	1 225 820

FAO/CP BIENNIAL BUDGETS
(Total Cost)
US\$

	<u>1968-69</u>	<u>1970-71</u>	<u>1972-73</u>	<u>1974-75</u>
<u>TOTAL:</u>	<u>2,700,000</u>	<u>5,000,000</u>	<u>7,000,000</u>	<u>9,100,000</u>
Salaries & Common Staff Costs:	1,842,000	3,519,000	4,690,000	6,122,625
Consultants Fees:	429,000	778,000	1,000,000	1,200,000
Travel (Staff & Consultants)	397,000	630,200	1,235,000	1,697,375
Miscellaneous	32,000	72,800	75,000	80,000

Total Authorized Staff

47

70

70

75

2.300.000

2.000.000

2.100.000

MANDATORY vicuans

1.060.800

1.100.000

MVeraart:fh
September 12, 1973

ORGANISATION DES NATIONS UNIES POUR
L'ALIMENTATION ET L'AGRICULTURE



45 - FAO/IBRD COOPERATIVE PROGRAMME
ORGANIZACION DE LAS NACIONES UNIDAS
PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION
OF THE UNITED NATIONS

Via delle Terme di Caracalla, 00100-ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref.

Letter No: . 00240

AUG. 21 1973

Dear Marius,

... I am enclosing the mission schedules for the two Services
projected until end January 1974.

I regret this delay in sending the schedules which was primarily
due to absence of staff during the last holiday period. Within the
next two weeks a revised mission schedule for the month of September will
also be sent to you.

During this week we are sending you the monthly actual and scheduled
assignment reports you mentioned in your cable.

Yours sincerely,

A. K. Chatterjee
Programme Coordination Officer
FAO/IBRD Cooperative Programme

Mr. M. Veraart
Coordinator
FAO/IBRD Cooperative Programme
IBRD
1818 H Street NW
Washington DC, 20433
USA

cc: Mess.
Rowe
Walton
Piccolo
Haynes
Goff
Ducke (PFB)

LI-FAO/IBRD Comp. Prog.

ORGANISATION DES NATIONS UNIES POUR
L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS
PARA LA AGRICULTURA Y LA ALIMENTACION

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Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref. BK 3/2.6 INS., ETH., ZAI., JOR., ECU., SAL.

Letter No. **00234**

AUG. 13 1973

Dear Marius,

In confirmation of telephone conversation Apodaca/Pennisi on 6.8.73 the following are the Agricultural Education Missions for which the FAO/IBRD Cooperative Programme has firm commitments:

1. INDONESIA IBRD EDUCATION SECTOR SURVEY - early November
 - (a) Apodaca, Rural and Non-formal Education Specialist
 - (b) Craddock Turnbull, Middle and Post-secondary
2. ETHIOPIA IBRD RECONNAISSANCE EDUCATION MISSION
26 September (2 weeks)
 - (a) Apodaca can participate. Mission is scheduled conveniently ahead of above mission to Indonesia.
3. ZAIRE FAO AGRICULTURAL EDUCATION IDENTIFICATION
September 17-October 26
 - (a) Beal, Mission Leader, FAO
 - (b) Lesire, Agricultural Educator, FAO
 - (c) Pierre Sam, Extension and Non-formal Educator, FAO
 - (d) Burmeester, Economist, IBRD
 - (e) Futagami, Mass Media Specialist, IBRD
 - (f) General Educator, IBRD. Undecided, Pennisi will cable

.../.

Mr. M. Veraart
FAO/IBRD Coordinator
Agricultural Department
Central Projects Staff
IBRD
1818 H. Street - N.W.
Washington D.C. 20433
U.S.A.

cc: Mapp, Pennisi, Nolet, van Dijk, Tolley, Kroske, Upen, R. Melgou, Flood, Burt, Stewart, Thirt, Sandberg, Moreau

4. INDIA RECONNAISSANCE - September

Bagshaw, is proposed, since he can also handle the Preparation Mission to follow, with Beal's assistance. The timing and composition of the FAO Preparation Mission to follow is not yet determined and depends on the Inter-University Group's Report.

5. There are three additional missions in which the FAO/IBRD Cooperative Programme could participate:

(a) JORDAN UNESCO EDUCATION PREPARATION MISSION

Bagshaw reports "There is no justification at present for a project item in Agricultural Manpower Training". The possible items on secondary agricultural and preparatory schools, fall within UNESCO's scope of action.

(b) ECUADOR IBRD EDUCATION APPRAISAL - September-October

(c) EL SALVADOR IBRD EDUCATION APPRAISAL - September-October

CP would like to send an FAO staffmember on either the Ecuador or Salvador missions. Bogdan Sestan, Agricultural Educator from Human Resources Division speaks Spanish and is proposed for one of those missions. He has been cleared by IBRD.

This schedule takes up most of the remaining available time during the year of the four agricultural educators. In future, the CP plans to also utilize the agricultural educators on Rural Development and other projects that have a significant training element.

Yours sincerely,


J.P. Huyser
Director

FAO/IBRD Cooperative Programme

INDIA RECONNAISSANCE - September

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Yours sincerely,

J. P. HUYER
Director
FAO/IBRD Cooperative Programme

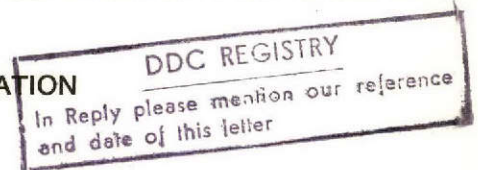
L.I. - FAO/ ~~FAO~~ *General file 8*

ORGANISATION DES NATIONS UNIES POUR
L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS
PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION
OF THE UNITED NATIONS



Via delle Terme di Caracalla, 00100-ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref.

BU 2/12

AUG. 10 1973

H
8/17/73

Letter No. **00231**

Dear Marius:

As agreed I have looked into the unit cost for report translation and the outcome is as follows :

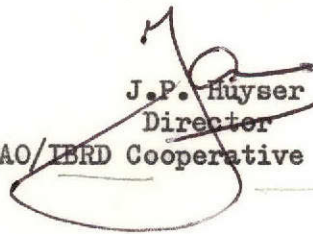
1 page (approx. 500 words)	...	\$45 approx. if done internally
" "	...	\$48 " if done externally.

I understand that one of our technical units has done a more or less private survey on translation costs in other agencies in the UN system with the outcome that the FAO figure is not unduly high.

Please let me know whether you need any further information or whether you can go to work on our translation problem on this basis.

Best regards,

Yours sincerely,,


J.P. Huyser
Director
FAO/IBRD Cooperative Programme

Mr. Marius Veraart,
FAO Coordinator,
Agricultural Department,
International Bank for Reconstruction
and Development,
Washington, DC 20433,
U.S.A.

LI-FAO/IBRD Coop. Prog.

ORGANISATION DES NATIONS UNIES POUR
L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS
PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION
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Via delle Terme di Caracalla, 00100-ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref.

BK 1/4

Letter No. ...0.0.229

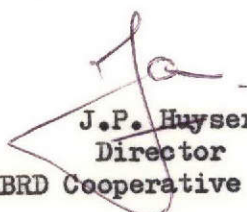
AUG. 8 1973

Dear Marius:

Further to our discussions and correspondence I have now decided that on operational matters both Clark and Casati should write directly to you in future.

best regards.

Yours sincerely,


J.P. Huyser
Director
FAO/IBRD Cooperative Programme

Mr. M. Veraart
FAO Coordinastor,
Agricultural Department,
International Bank for Reconstruction
and Development,
1818 H Street, N.W.,
Washington, DC 20433,
U.S.A.


8/10/73

LI - FAO/IBRD Coop.
148

Letter No. 84

August 1, 1973

Dear Jan:

Following up on our discussion this week I am pleased to confirm that Marius Veraart has taken on the task of coordination with your group.

I understand that your discussions these last few days have been fruitful and that a work program covering most of FY74 is being worked out.

With kind regards.

Sincerely yours,



Montague Yudelman
Director
Agriculture Department - CPS

MVeraart:fh

Mr. J.P. Huyser
Director
FAO/IBRD Cooperative Program
Food and Agriculture Organization
of the United Nations
Via delle Terme di Caracalla
Rome-00100, Italy

LI - FAO/IBRD Copy
C. 128

OFFICE MEMORANDUM

TO: FILES

DATE: JULY 26, 1973

FROM: Jivat N. Thadani *JNT*SUBJECT: Assistance from FAO/IBRD C.P.

Mr. J. P. Huyser, Mr. Casati and Mr. Clark, accompanied by Mr. M. Veraart from the Bank's CPS Agriculture, visited Industrial Projects Department today, and met with Mr. Dewey and myself to review problems and programs of common interest. Mr. Dewey is recording a note of that meeting.

Later, in the afternoon, Mr. Clark and Mr. Casati met again with me and Mr. Ragetly to discuss the operations in which we have common interest, which are briefly noted below:

1. Mr. Clark drew attention to his Division's plan to send missions to Korea and Thailand in September and October-November 1973 respectively. I indicated our willingness to review terms of reference for the missions, to ensure maximum coordination of objectives; and he agreed to send them to us.
2. The report of a mission to Burma has been completed and sent to the Agriculture Projects Division of the Region.
3. I mentioned that Mr. Moore's presently in Indonesia and on his return, we would advise what further action is deemed necessary in that country. He said he would be willing to make man-power available in line with his earlier commitment (Mr. Swiderski/Mr. Zurbrugg). (Action - Mr. Moore.)
4. Madagascar - The C.P. Report has been submitted.
5. Tanzania - Mr. Clark will await our request for timing of assistance already promised. (Action - Carmignani/Moore)
6. Ecuador - Mr. Casati mentioned that he has delayed the work scheduled originally for August to October in view of lack of sufficient data at present. He offered to make Mr. Spear available for mid-term review of the work of the consultant to be appointed, if this should be deemed necessary by us. (Action - Tarnawiecki/Dewey)
7. Peru - The desk review planned for August can be postponed to October, in view of lack of any fresh data for the proposed review at this stage. We have to let him know about this. (Action - Brown/Dewey)
8. Mr. Ragetly indicated to Messrs. Clark and Casati that he would be in a position to discuss his draft of the pulp and paper sector study in September, when he expects to be in Rome, which was welcomed by both.

cc: Messrs. Moore, Dewey, Ragetly

JNThadani:mbb

ORGANISATION DES NATIONS UNIES POUR
L'ALIMENTATION ET L'AGRICULTURE



LI - FAO / IBRD Coop. Progr.
ORGANIZACION DE LAS NACIONES UNIDAS
PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION
OF THE UNITED NATIONS

Via delle Terme di Caracalla, 00100-ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref. BK 2/8 CAI

Letter No. 00202

JUL 16 1973

Dear Noel,

Potential Forest Industries Development - Central America - Draft Report

... Enclosed herewith please find four copies of Mr. Easton's First Draft Report on his recent mission to Central America, for transmittal to Mr. F.T. Moore of the Industrial Projects Department.

We shall be pleased to receive his comments in due course.

Should he want any further copies to send to CABEI please let us know.

With best regards.

Yours sincerely,

R. A. Bishop
for

J.P. Huyser
Director

FAO/IBRD Cooperative Programme

Mr. Noel McIvor
Coordinator, FAO/IBRD Cooperative Programme
Central Projects Staff
I.B.R.D.
1818 H Street, N.W.
Washington, D.C. 20433
U.S.A.

cc: Mr. Moore
S. H. Rowe
RDH.

U.S.A.
Washington, D.C. 20533
1818 H Street, N.W.
I.B.F.D.
Central Projects Staff
Coordinator, EVO/IBRD Cooperative Programs
Mr. Noel McLaor

EVO/IBRD Cooperative Programs
Director
J.B. Hylar

Yours sincerely,

With best regards.

know.

Should we want any further copies to send to CVBEI please let us

we shall be pleased to receive his comments in due course.

Moore of the Industrial Projects Department.

Report on his recent mission to Central America, for transmission to Mr. E.L.

... Enclosed herewith please find four copies of Mr. Estacion's first draft

Potential Forest Industries Development - Central America - Draft Report

Best Noel,

Letter No.

00305

JUL 1 9 1973

Ref

BK 5/8 CVI

Via delle Terme di Caracalla, 00100-ROME

Cables: FOODAGRI ROME

Telex: 5181 FOODAGRI

Telephone: 214

OF THE UNITED NATIONS
FOOD AND AGRICULTURE ORGANIZATION

ALIMENTATION ET AGRICULTURE
ORGANISATION DES NATIONS UNIES-FOUR



PARA LA AGRICULTURA Y LA ALIMENTACION
ORGANIZACION DE LAS NACIONES UNIDAS

OFFICE MEMORANDUM

LI-FAO/IBRD Corp. Org.

TO: Distribution Below

DATE: July 13, 1973

FROM: Marius Veraart

SUBJECT: FAO/IBRD Cooperative Program - Visit of Director and Service Chiefs
July 24 - 27, 1973

1. As indicated in Mr. McIvor's memo to you dated June 27, Mr. Huyser will be visiting Washington for the week July 24 - 27, together with Messrs. J. Clark (Asia and Africa) and H. Casati (LAC and EMENA).

2. Following is the schedule of meetings, as agreed over the telephone:

- Tuesday, July 24th
- 11 a.m. - 12.30 p.m. - West Africa (Mr. Rowe - Rm. A243)
 - 2.30 p.m. - 3.30 p.m. - Education Dept. (Mr. Ballantine - Rm.D860)
 - 3.30 p.m. - 4.30 p.m. - East Africa (Mr. Walden - Rm. C1015)
 - 4.30 p.m. - 5.30 p.m. - Asia (Mr. R. Powell - Rm. A642)
- Wednesday, July 25th
- 9 a.m. - 10 a.m. - East Africa (Mr. H. Adler - Rm. A1141)
 - 10 a.m. - 11.30 a.m. - Industrial Projects (Mr. Fuchs - Rm. N338)
 - 11.30 a.m. - 12.30 p.m. - Asia (Mr. Parsons - Rm. C502)
 - 12.30 p.m. - 1.30 p.m. - Asia (Mr. Spall - Rm. A538)
 - 2.30 p.m. - 4.30 p.m. - LAC (Mr. Goffin - Rm. A942)
 - 4.30 p.m. - 5.30 p.m. - OPEN

Distribution Below

- 2 -

July 13, 1973

- Thursday, July 26th
- 9 a.m. - 10 p.m. - West Africa
(Mr. Thalwitz - Rm. A210)
 - 10 a.m. - 11 a.m. - Asia (Mr. Golan - Rm. C514)
 - 11 a.m. - 12 noon - Asia (Mr. Harma - Rm. C422)
 - 12 noon - 1 p.m. - EMENA (Mr. Wapenhans - Rm. A707)
 - 2.30 p.m. - 4.30 p.m. - EMENA (Mr. Haynes - Rm. A707)
 - 4.30 p.m. - 5.30 p.m. - LAC (Mr. Knox - Rm. A911)
- Friday, July 27th
- Roundup discussions as necessary
 - 2 p.m. - Asia Division (Conf. Rm. C510)

Distribution:

Messrs. Adler, H.
Thalwitz
Powell, R.
Knox
Wapenhans
Yudelman
Walden
Rowe
Picciotto
Goffin
Haynes
Fuchs
Ballantine

MVeraart:fh

ORGANISATION DES NATIONS UNIES POUR
L'ALIMENTATION ET L'AGRICULTURE



LI-FAO/IBRD
ORGANIZACION DE LAS NACIONES UNIDAS
PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION
OF THE UNITED NATIONS

Via delle Terme di Caracalla, 00100-ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref. BK 3/10

JUL. 9 1973

00195

letter No.....

Dear Marius,

I am enclosing for your informations the mission
schedules for the two services in the Cooperative Program.

With best regards,

A. K. Chatterjee
A. K. Chatterjee

Program Coordination

Officer

FAO/ IBRD Cooperative Programme

Mr. Marius Veraart
Central Projects Staff, IBRD
1818 H Street N.W.
Washington, D.C. 20433
USA

C. Messer
Walton (2)
Rowe (2)
Goffi (3 ea)
Picciotto (3)
Haynes (3 ea)

Mr. P. Goffin

July 6, 1973

Henri B. Meier

Prospective Needs for Aid from FAO Under Cooperative Program

In response to your request, I am summarizing below Division B's prospective needs for aid from FAO under the cooperative program during FY75 and FY76 (excluding economic and sector work). Note that many of the projects described below and potential new projects will depend upon the results of the IDB/Bank regional agricultural sector survey mission, planned for the latter part of this year.

CABEI - FAO might assist CABEI in carrying out a study of fats and oils in the region under the Bank's technical assistance program for CABEI;

Costa Rica - The Bank has scheduled two agricultural credit operations in FY75 and FY76. FAO's assistance in preparing these projects might be desirable;

El Salvador - The Government has informed the Bank that no assistance for agriculture is required from the Bank Group, since IDB and USAID are likely to cover all the needs of this sector;

Guatemala - The Bank has scheduled an integrated rural development project for FY76 (\$10 million loan) and we might participate in the country's rural development program which aims at raising productivity of subsistence agriculture in the highlands by improving cultivation and marketing of grains. FAO's help in preparing this project might be sought.

Honduras - FAO has already agreed to provide staff for preparing the Comayagua Valley integrated rural development project.

The Government has requested the Bank for assistance in reorganizing the National Agrarian Institute. FAO's help might be useful in supporting the Bank's efforts in the fields of the agrarian reform.

The Government is also preparing for FY76 a land colonization - rural development project in the north-east region of the country. FAO's assistance would be desirable in the preparation of a feasibility study for this project.

Nicaragua - FAO's assistance might be useful in the preparation of a second agricultural credit loan which is scheduled for FY76 and which would include, among others, tubewell development for irrigation. In this context you will recall that a team of Israeli experts (Tahal) has recently completed a general irrigation survey and a UNDP/UN mission is presently studying Nicaragua's groundwater resources.

- 2 -

FAO's help might also be sought for the preparation of an integrated rural development project scheduled for 1976. The content of this project will depend upon the results of a USAID study and the joint Bank/IDB sector survey review.

cc: Mrs. Neufield
Messrs. Balcazar
Chaparro

FKaps/ydj

FV

ORGANISATION DES NATIONS UNIES POUR
L'ALIMENTATION ET L'AGRICULTURE



LI FAO/IBRD Corp. Prog.
ORGANIZACION DE LAS NACIONES UNIDAS
PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION
OF THE UNITED NATIONS

Via delle Terme di Caracalla, 00100-ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref.

BK 1/4

Letter No. 00190

JUL. 5 1973

Dear Marius,

...

I enclose some copies of the recent Director-General's
Bulletin regarding the reorganization of CP which you may
wish to pass on to other interested people in the Bank.

best regards

Yours sincerely,

J.P. Huyser
J.P. Huyser
Director

FAO/IBRD Cooperative Programme

P.S. How's the re-settlement scheme

Mr. M. Veraart
Central Projects Staff
International Bank for Reconstruction and
Development
1818 H Street, N.W.
Washington, D.C. 20433
U.S.A.

*cc: Messrs.
Walton
Hayes
Rowe
Picciotto
Soffin*

ORGANIZACION DE LAS NACIONES UNIDAS
PARA LA AGRICULTURA Y LA ALIMENTACION



ORGANISATION DES NATIONS UNIES POUR
L'ALIMENTATION ET L'AGRICULTURE

FOOD AND AGRICULTURE ORGANIZATION
OF THE UNITED NATIONS

Telephone: 5787

Telex: 81181 FOODAGR

Cables: FOODAGRI ROME

Via delle Terme di Caracalla, 00100-ROME

EX 1/4

Ref.

00190

Letter No.

JUL 5 1973

Dear Marisa,

I enclose some copies of the recent Director-General's
Bulletin regarding the reorganization of CP which you may
wish to pass on to other interested people in the Bank.

Yours sincerely,

John Foster

FAO/IBRD Cooperative Programme
Director
J. P. Foster

P. S. How's the West-German scheme

6

Mr. M. Verast
Central Projects Staff
International Bank for Reconstruction and
Development
1815 H Street, N.W.
Washington, D.C. 20433
U.S.A.

*cc: Marisa
Horton
Horton
Horton
Horton
Horton*

Letter No. 77

July 5, 1973

Dear Jan:

Project Evaluation

With reference to your letter No. 00179 of June 26 the two documents that you have requested are being substantially revised by Mr. van der Tak and will be available in approximately two to three weeks, at which time copies will be forwarded to you.

Sincerely yours,



Marius Veraart
Agriculture Department

:fh

Mr. J.P. Huyser
Director
FAO/IBRD Cooperative Program
Food and Agriculture Organization
of the United Nations
Via delle Terme di Caracalla
Rome-00100, Italy

FAO/IBRD COOPERATIVE PROGRAMME

SEMI-ANNUAL REPORT

1 January - 30 June 1973

COUNTRY	TYPE OF MISSION	PARTICIPANTS	FIELD DATES	REPORT WRITING
Algeria	Economic Review	Panhuyt		<u>Wash:</u> 22/1-8/2
Arab Rep. of Egypt	Sector Review	Goddard		<u>Wash:</u> 3-31/1
Arab Rep. of Egypt	Soil Amelioration Prep.	Baker		<u>Rome:</u> till 1/3
Bangladesh	Rural Development Ident./Preparation	de Brichambaut Ferreira Lesire Spinks Crossing Kettlewell Doorenbos	22/5-23/6 29/5-23/6 22/5-20/6 22/5-21/6 22/5-6/6 2/6-22/6 24/5-22/6	<u>Rome:</u> 9-18/7 <u>Rome:</u> 25/6-13/7
Bangladesh	Fisheries Ident./Prep.	Beever	30/4-18/5	<u>Wash:</u> 11-23/6
Bangladesh	Cyclone Reconstruction Fisheries Supervision	Fujinami	16-22/5	<u>Wash:</u> 28-29/6
Bangladesh	Seeds re-Appraisal	Jones, D.K. Kiermayr Huysmans Sarma		<u>Wash:</u> 3/1-25/1 <u>Wash:</u> 3/1-23/2 <u>Wash:</u> 3-21/1 <u>Wash:</u> 2-20/1
Bolivia	Agric. Credit Pre-Appr.	Guinard	13/2-27/2	
Brazil	Tapajos Land Settlement Preparation	Hewson Apodaca Macmillan Masterton Durana Mather Oldenhove Dubois Forrester Blandy	13/3-31/3 14/3-30/3 12/3-31/3 15/3-31/3 16/3-3/4 12/3-6/4 12/3-31/3 15-31/3 12/3-6/4 25-30/3	<u>Rome:</u> 16/4-14/5 <u>Rome:</u> 7/4-11/5 <u>Rome:</u> 1-19/4 <u>Rome:</u> 7/4-31/5
Brazil	Forestry Preparation	Heymans Western Bruce Wahl	6/2-18/2 6/2-2/3 10-30/1 6-13/2	<u>Rome:</u> 4-10/3
Burma	Irrigation Preparation	Boumendil Cassam Smeyers	21/3-12/4 22/3-13/4 21/3-9/4	

COUNTRY	TYPE OF MISSION	PARTICIPANTS	FIELD DATES	REPORT WRITING
Burma	Fisheries Reconm./Ident.	Fujinami Rimbaud Beckman	24/5-15/6 28/5-12/6 24/5-12/6	<u>Rome</u> : 18-22/6
Burma	Unesco Education	Bagshaw	15-29/6	<u>Paris</u> : 6-10/8
Burma	Forestry Preparation	Spears McFarlane Zurbrugg de Telkes Melhuish Shand	7/3-29/3 7/3-29/3 14/3-3/4 7/3-29/3 7/3-29/3 7/3-30/3	<u>Rome</u> : 31/3-18/5 <u>Rome</u> : 30/3-17/5 <u>Rome</u> : 17/4-30/5
Burma	Livestock Reconnaissance	Brumby Baker	21/3-5/4 21/3-5/4	<u>Rome</u> : 6/4-13/7
Burundi	Roads Appraisal	Guinard	26/4-10/5	<u>Wash</u> : 23-25/5
Central America	Industry Sector Review	Easton	24/5-17/6	<u>Wash</u> : 18-20/6
Guyana	Education Reconnaissance	Bagshaw		<u>Paris</u> : 8-11/1
Honduras	Comayagua Irrig. Prep.	de Brichambaut	6-13/3	
Iceland	Fishing Ports Reconm.	Bourgois Fujinami Guckian	20-31/3 20-31/3 20-31/3	<u>Wash</u> : 2-10/4 <u>Wash</u> : 2-10/4 <u>Wash</u> : 2-10/4
Iceland	Fisheries Appraisal	Guckian	15/6-27/6	<u>Wash</u> : 1-14/7
India	Rajasthan/Chambal Prep.	Campbell Baudelairo	24/6-13/7 4/7-24/7	<u>Rome</u> : 30/7-3/8
India	Livestock/Dairy Reconm.	Groenewold Lens Snook	11/2-7/3 11/2-7/3 11/2-7/3	<u>Rome</u> : 8/3-8/5
India	Kadana Irrig. Superv.	Tibor	5-13/2	
India	Rajasthan/Chambal Prep.	Campbell Hyde Jones, T.A. Jessop	6/3-3/4 6/3-29/3 6/3-29/3 6/3-29/3	
Indonesia	Fisheries Preparation	Beever Breimer	15/1-17/2 17/1-14/2	<u>Rome</u> : 19/2-15/3
Indonesia	Fisheries Pre-Appraisal	Bourgois	9/5-29/5	
Indonesia	Seeds Supervision and Revaluation	Huysmans	24/6-11/7	<u>Wash</u> : 17-24/7

COUNTRY	TYPE OF MISSION	PARTICIPANTS	FIELD DATES	REPORT WRITING
Jordan	Irrigation Preparation	Casati Rimbaud Cassidy de Rycke	8/3-3/4 8/3-21/3 8/3-22/3	Rome: 29/3-12/5 Rome: 1-11/5
Jordan	Unesco Education	Bagshaw	30/4-20/5t	Paris: 4-9/6
Korea	Sector Review	Jones, T.A. Masterton Draper		Wash: 8/1-25/1 Wash: 8-12/1 Wash: 8-16/1
Korea	Seeds Appraisal	Foster Huysmans	14/3-30/3t 5/3-17/3	Wash: 1-21/4t
Lebanon	South Bekaa Appraisal	Casati	22/4-25/4	
Madagascar	Forestry Preparation	Zurbrugg Spears Draper Ewing Oudshoorn	25/1-22/2 25/1-1/2 27/1-22/2 25/1-13/2 25/1-25/2	Rome: 23/2-19/4 Rome: 17/2-15/3 Rome: 26/2-3/4
Madagascar	Livestock Preparation	Mortier	26/4-12/5	
Mali	Haute Vallée Ident./Reconn.	Delon	8-19/5	
Mauritania	Education Prep./Appraisal	Lesire	28/2-28/3	
Mexico	Alto Papaloapan Rural Development Preparation	Macmillan Egli	26/6-2/8 26/6-24/7	
Morocco	Souss Preparation	Brochu Carnaud	15-25/5 15-25/5	
Morocco	Meknes Rainfed Develop. Preparation	Smeyers Lens Mortier Arnaud	17/5-7/6 21/5-7/6 2-8/6 17/5-7/6	Rome: 18/6-13/7
Nepal	Birganj Irrig. Superv.	Tibor	14-20/2	Wash: 24/2-7/3
Nepal	Forestry/Settlement Ident. Preparation	Benjamin Cheriyen Dequin Hederström O'Connor Smith	22/3-21/4 23/3-19/4 21/3-21/4 23/3-21/4 23/3-21/4 21/3-21/4	Rome: 30/4-29/5 15/6-13/7 Rome: 22/4-25/5 Rome: 22/4-20/5
Nicaragua	Agric. Credit Appraisal	Crofts	30/1-22/2	Wash: 27/2-30/3
Nigeria	Cotton/Oil Palm Planning Pre-Appraisal	Rousse	12/2-26/3t	Wash: 11/4-15/5

COUNTRY	TYPE OF MISSION	PARTICIPANTS	FIELD DATES	REPORT WRITING
Nigeria	Rice Project Preparation	Brochu Brookson Crossing Bright Gariboldi	18/2-9/3 18/2-9/3 18/2-9/3 18/2-9/3 21/2-2/3	<u>Rome</u> : 12/3-18/5 <u>Rome</u> : 10/3-30/4
Nigeria	Rubber Ident./Prep.	Brookson Cassam Hastings	25/6-13/7 25/6-13/7 25/6-13/7	<u>Rome</u> : 15/7-8/8
Pakistan	Seeds Identification	Jones, D.K. Harris	13/2-26/2 13/2-24/2	
Pakistan	Seeds Preparation	Jones, D.K. Harris Eaton Morris Miles Tsuitsui Van Gilst	24/3-26/4 27/3-26/4 24/3-20/4 8/4-28/4 24/3-28/4 27/3-21/4 27/3-18/4	<u>Rome</u> : 2/5-22/6 <u>Rome</u> : 2/5-18/5 <u>Rome</u> : 2/5-23/6
Paraguay	Small Farmers Credit Preparation	Hassid Macartney Saco Overbeek	18/3-12/4 19/3-4/4 22/3-13/4	<u>Rome</u> : 18/4-15/6 <u>Rome</u> : 2/5-18/5
Philippines	Forest Industries Sector Review	McFarlane	18/5-5/6	<u>Wash</u> : 14/6-29/6
Philippines	Livestock II Supervision & Identification	Bono	26/5-14/6	
Philippines	Rural Development Identification /Prep.	Hewson Johnson Moir	25/6-17/7 25/6-18/7 25/6-19/7	<u>Rome</u> : 21/7-15/9 <u>Rome</u> : 30/7-8/9
Sierra Leone	UNESCO Education Prep.	Bagshaw	17/1-8/2	<u>Paris</u> : 12/2-2/3
Somalia	Identification	Lucani	7-13/5	
Sri Lanka	Livestock Preparation	Masterton Cheriyen Almond	22/1-10/2 22/1-10/2 22/1-10/2	<u>Rome</u> : 11/2-30/3
Sri Lanka	Livestock Appraisal	Greenewold	18/6-13/7	<u>Wash</u> : 18/7-10/8
Sudan	Forestry Preparation	Draper Bengough	24/5-12/6	<u>Nairobi</u> : 13-30/6 & 10-11/7 <u>Rome</u> : 23-25/7 <u>Nairobi</u> : 19-23/6
Syria	Balikh Project Appraisal	Campbell	8/5-19/5	
Swaziland	Irrigation Appraisal	Wardle	1-22/5	

COUNTRY	TYPE OF MISSION	PARTICIPANTS	FIELD DATES	REPORT WRITING
Thailand	Seeds Preparation	Redrup Egli Wyatt Kiermayr Corbett Creupelandt Kung	13/3-13/4 13/3-13/4 15/3-7/4 13/3-11/4 13/3-12/4 20/3-11/4 15-30/3	<u>Rome</u> : 16/4-25/5 <u>Rome</u> : 7-25/5-11-22/6 <u>Rome</u> : 16/4-11/5
Thailand	Seeds Preparation	Redrup Harris	1-13/2 2-12/2	
Thailand	Livestock Recomm.	Brumby Baker	2-19/3 2-19/3	
Trinidad/ Tobago	Rural Development Prep.	Allen Beal Harrison Dibbs Anglesio Murray de Telkes Graham	17/5-14/6 & 21/6-2/7 16/5-16/6 26/3-10/7 10-12/4 30/4-4/5 12-13/6 21/5-5/7 30/4-18/5 20/5-21/6 15/5-4/7	<u>Rome</u> : 13/7-26/9 <u>Rome</u> : 9/7-31/8 <u>Rome</u> : 23/6-31/8 <u>Rome</u> : 9/7-21/9
Trinidad/ Tobago	Rural Development Prep.	Johnson		<u>Rome</u> : 2-19/1
Tunisia	Fisheries Supervision	Fujinami	2-6/5	
Tunisia	Basse Medjerda Prep.	Brochu Van der Veen Clarac Dia Fanncau de la Horie	11/6-30/6 11/6-30/6 11/6-29/6 11/6-30/6 18/6-4/7	<u>Rome</u> : 1/7-3/8 <u>Rome</u> : 1/7-17/8 <u>Rome</u> : 9/7-8/8
Tunisia	Sedjenane Livestock Rural Development Prep.	Bono Lucani Pineau Van der Veen	5/2-23/2 5/2-23/2 5/2-23/2 5/2-23/2	
Tunisia	Central Tunisia Ident.	Delon Mortier Smeyers	12/2-24/2 12/2-24/2 12/2-25/2	
Turkey	Int. Rural Development Preparation	Crossing Hartley Dow		<u>Rome</u> : 2/1-10/2 <u>Rome</u> : 3-30/1 <u>Rome</u> : 8-19/1
Venezuela	Agric. Credit Ident.	Strebelles Marin de Telkes		<u>Rome</u> : till 15/2 <u>Rome</u> : 8/1-6/2 <u>Rome</u> : till 31/1

COUNTRY	TYPE OF MISSION	PARTICIPANTS	FIELD DATES	REPORT WRITING
Yemen Arab Republic	Midlands/Highlands Rural Development Identification Prep.	Abu Sharr Cheriyah Dequin Barber Bright Vader Zarqa	10/5-27/5 17/5-30/5 15/5-4/6 14/5-31/5 10/5-31/5 10/5-31/5 9-29/7	<u>Rome</u> : 4-15/6 <u>Rome</u> : 1-15/6 <u>Rome</u> : 4-23/6
Yugoslavia	Reconnaissance	Eid	26/5-1/6	
Zaire	Education Reconnaiss.	Beal	1/4-18/4	<u>Wash</u> : 10-15/5

ORGANISATION DES NATIONS UNIES POUR
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ORGANIZACION DE LAS NACIONES UNIDAS
PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION
OF THE UNITED NATIONS

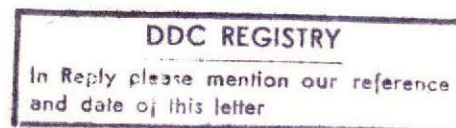
Via delle Terme di Caracalla, 00100-ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref. BK 61/3



Letter No. ...00181...

JUN. 28 1973

Dear Noel,

As you know, the Food and Agriculture Organization is collaborating with a large Italian savings bank, the Cassa di Risparmio delle Provincie Lombarde (CARIPLO), in a study of savings and agricultural credit in developing countries, with special reference to Africa. Several members of the FAO/CARIPLO Working Group for this study will be attending the USAID Spring Review of Small Farmer Credit, scheduled for 12-13 July in Washington. The Group members concerned are Messrs. Abbott, Anania, Hassid and Roberts of FAO and Profs. Mottura and Ruozi of CARIPLO.

While in Washington some members of the Group would greatly appreciate the opportunity of discussing certain aspects of the FAO/CARIPLO credit study with IBRD officials, and, in particular, with Messrs. Yudelman, Reutlinger and Courbois. I would be grateful if a meeting or meetings could be arranged on 10 or, preferably, 11 July. The Group would be especially interested in discussing possible follow-up work to the study, particularly the implications for credit of schemes involving labour-intensive enterprises and regional planning. In this connection it would be valuable to learn from the Bank's experience of the implementation of this type of development scheme.

With best regards.

Yours sincerely,

J.P. Huyser
J.P. Huyser
Director
FAO/IBRD Cooperative Programme

Mr. N. McIvor
Coordinator, FAO/IBRD Cooperative Programme
Central Projects Staff
I.B.R.D.
1818 H Street N.W.
Washington, D.C. 20433
U.S.A.

cc. Memo. Courbois to Yudelman Reutlinger [Landle]

U.S.A.
 Washington, D.C. 20433
 1818 H Street N.W.
 I.B.M.D.
 Central Projects Staff
 Coordinator, EVO/IBMD Cooperative Programme
 Mr. H. McLean

EVO/IBMD Cooperative Programme
 Director
 J.E. Hughes

Yours sincerely,

With best regards,

experience of the implementation of this type of development scheme.
 beginning. In this connection it would be desirable to learn from the Bank, a
 for credit of schemes involving inter-national enterprises and regional
 planning boards. Bottom-up work to the study, particularly the implications
 10 of, preferably, 11 July. The Group would be especially interested in
 controls. I would be grateful if a meeting or meetings could be arranged on
 with IBMD officials, and, in particular, with Messrs. Anderson, Kettling and
 the opportunity of discussing certain aspects of the EVO/IBMD credit study
 while in Washington some members of the Group would greatly appreciate

Messrs. and Messrs. of EVO and IBMD. Messrs. and Messrs. of IBMD.
 Washington. The Group members concerned are Messrs. Abbott, Winters,
 NSAD, giving them of such further credit, scheduled for 15-17 July in
 of the EVO/IBMD working Group for this study will be attending the
 developing countries, with special reference to Africa. Several members
 (IBMD) in a study of studies and agricultural credit in
 with a large African studies bank, the case of Malawi will be discussed
 as you know, the food and agricultural organization is collaborating

Best regards,

Letter No. 00181

JUL 58 1973

and date of this letter
 in reply please mention our reference
 DDC REGISTRATION

BK 84/3

Via delle Terme di Caracalla, 00100-ROME

Cables: FOODAGRI ROME

Telex: 51181 FOODAGRI

Telephone: 5131

OF THE UNITED NATIONS
 FOOD AND AGRICULTURE ORGANIZATION

ALIMENTATION ET AGRICULTURE
 ORGANISATION DES NATIONS UNIES POUR



PARA LA AGRICULTURA Y LA ALIMENTACION
 ORGANIZACION DE LAS NACIONES UNIDAS

Handwritten notes and signatures at the bottom right of the page.

LI - FAO/IBRD
Comp. Prog.

Letter No. 74

June 28, 1973

Dear Jan:

Pursuant to Mr. Yudelman's telegram of the 27th I am attaching the terms of reference which Messrs. Stoops and McCauley expect to follow in doing the survey of successful experiences in assisting live-stock production by small-scale producers.

As mentioned in the telegram we would be most appreciative for anything that your staff might do in setting up your arrangements or obtaining whatever information is available.

We would also appreciate if Peter Brumby or another of your staff members would be available to join in this exercise during the course of their visit.

Don Stoops is writing to Peter directly in this regard.

Sincerely yours,



Noel McIvor
FAO Coordinator
Agriculture Department

Enclosure

cc: Mr. Yudelman

DStoops:f-
h

Mr. J.P. Huyser
Director
FAO/IBRD Cooperative Program
Food and Agriculture Organization
of the United Nations
Via delle Terme di Caracalla
Rome-00100, Italy

ORGANISATION DES NATIONS UNIES POUR
L'ALIMENTATION ET L'AGRICULTURE



LI - EAO / IBRD Conf.
p. 179.

ORGANIZACION DE LAS NACIONES UNIDAS
PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION
OF THE UNITED NATIONS

DDC REGISTRY

In Reply please mention our reference
and date of this letter

Via delle Terme di Caracalla, 00100-ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref. BK 2/1

Letter No: 00179

JUN. 26 1973

Dear Noel,

Project Evaluation

We have recently learnt that the Bank is thinking about introducing new ways of analysing projects, and we would be grateful for the relevant documents on this. We understand that there are two of particular interest, namely a draft OM on the economic analysis of projects dated January 1973, and a memorandum by Van der Tak on the derivation of shadow prices dated 25 April 1973.

If we could please have these, even though we understand they are still in draft form, this would help us a great deal of our ongoing work.

With best regards,

Yours sincerely,


J.P. Huyser
Director
FAO/IBRD Cooperative Programme

Mr. N. McIvor
FAO Coordinator
Agriculture Department
International Bank for
Reconstruction and Development
1818 H Street NW
WASHINGTON D.C. 20433

ORGANIZACION DE LAS NACIONES UNIDAS
PARA LA AGRICULTURA Y LA ALIMENTACION

ORGANISATION DES NATIONS UNIES POUR
L'ALIMENTATION ET L'AGRICULTURE



DDC REGISTRY

In Reply please mention our reference
and date of this letter

FOOD AND AGRICULTURE ORGANIZATION
OF THE UNITED NATIONS

Telephone: 2787

Telex: 8181 FOODAGR

Cables: FOODAGR ROME

Via delle Terme di Caracalla, 00100-ROME

00179

Letter No:

BK S/I

Ref.

JUN 26 1973

Dear Noel,

Project Evaluation

We have recently learnt that the Bank is thinking about introducing new ways of analysing projects, and we would be grateful for the relevant documents on this. We understand that there are two of particular interest, namely a draft OM on the economic analysis of projects dated January 1973, and a memorandum by Van der Tak on the derivation of shadow prices dated 25 April 1973.

If we could please have these, even though we understand they are still in draft form, this would help us a great deal of our ongoing work.

With best regards,

Yours sincerely,

J.P. HUNTER
Director
FAO/IBRD Cooperative Programme

Mr. N. McIvor
FAO Coordinator
Agriculture Department
International Bank for
Reconstruction and Development
1818 H Street NW
WASHINGTON D.C. 20433

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FEB 20 2025

WBG ARCHIVES
CONFIDENTIAL

Letter No. 73

June 26, 1973

Dear Jan:

You wrote to me on May 28 about the automatic typewriters which you plan to introduce in the CP. We have considered carefully the points you make in the letter. The view here in the Bank is that under the Memorandum of Understanding the expense of the typewriters could not be chargeable to the CP budget. If the costs were to be shared, therefore, we would have to arrange for an amendment to the Memorandum.

I have thought about this a good deal and discussed it with most people concerned in the Bank and I have come to the conclusion that I could not recommend an amendment to the Memorandum of Understanding for this purpose. Budgets are tight not only in your Organization but also in the Bank and I just do not feel justified in proposing and arguing for an amendment which would take from FAO an expense which is, as we see it, clearly FAO's responsibility.

I have to conclude reluctantly, therefore, that there is really no more that I can do about this.

With best wishes.

Sincerely yours,

NM

Noel McIvor
FAO Coordinator
Agriculture Department

Mr. J.P. Huyser
Director
FAO/IBRD Cooperative Program
Food and Agriculture Organization
of the United Nations
Via delle Terme di Caracalla
Rome-00100, Italy

cc: Mr. R. Jones

NMcIvor:fh

Miss Pilar Lamadrid

June 25, 1973

Shiv. S. Kapur

Division 2C: Support From the FAO/IBRD Cooperative Program

Following Mr. Abbate's discussions with Messrs. Haasjes, Greening and Ramasubbu, I have made the following estimates of the support required from the FAO/IBRD Cooperative Program over the next three fiscal years. Attached is a table summarizing the findings.

JAMAICA

a. Project Identification - Last Quarter in FY74

This mission will follow the agricultural sector study, presently under preparation, to identify two projects scheduled for Board Approval in FY76 and FY79.

b. Project Preparation - Third Quarter in FY75

Agriculture (unidentified) I (see a. above)

TRINIDAD

a. Project Identification - First Quarter in FY76

Rural Development II - Scheduled for Board Approval in FY78.

b. Project Preparation - Last Quarter in FY76

Rural Development II (see a. above)

GUYANA

a. Project Preparation - Third Quarter in FY74

Forestry - Scheduled for Board Approval in FY75.

b. Project Identification - First Quarter in FY75

We expect this mission to identify two projects scheduled for Board Approval in FY76 and FY78.

June 25, 1973

c. Project Preparation - Last Quarter in FY75

Agriculture (unidentified) I (see b. above)

d. Project Preparation - Last Quarter in FY76

Agriculture (unidentified) II (see b. above)

VENEZUELA

a. Project Preparation - Second Quarter in FY75

Agriculture I - Scheduled for Board Approval in FY76.

Attachment


Fabbate:mr

DIVISION 2C - SUPPORT FROM FAO/IBRD COOPERATIVE PROGRAM

	FY74				FY75				FY76			
	Identification Preparation				Identification Preparation				Identification Preparation			
	I	II	III	IV	I	II	III	IV	I	II	III	IV
<u>JAMAICA</u>				X					X			
<u>TRINIDAD</u>										X		X
<u>GUYANA</u>					X	X				X		X
<u>VENEZUELA</u>									X			



director general's bulletin

DATE: 22 June 1973

No. 73/17

RE-STRUCTURING OF FAO/IBRD CO-OPERATIVE PROGRAMME

Since the establishment of the FAO/IBRD Co-operative Programme in 1964, its responsibilities have widened considerably and its staff has grown accordingly to the present level of 70 professional posts. To ensure the continued efficient functioning of the Programme, I have approved a re-structuring which provides for two Services, established on a geographical basis, which will be responsible to the Director and Deputy Director for all operational activities within the regions assigned to them. The two Services are:

Europe, Near East and Latin America Service:
Chief, Mr. Henri Casati

Asia, Far East and Africa Service;
Chief, Mr. John Clark.

These new arrangements take effect immediately.

A.H. BOERMA
Director-General

DISTRIBUTION: Headquarters and regions (limited)
SAA/CRs and project managers

WA/E0069

LI - FAO/IBRD Coop.
Part 2

Letter No. 70

June 20, 1973

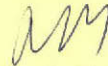
Dear Jan:

International Scheme for Coordina-
tion of Dairy Development (ISCDD)

Thank you for your letter of May 7, giving the proposed mission schedules of the ISCDD. You asked whether we plan to send missions concerned with dairy development to the countries listed at about the dates mentioned.

At present we do not expect to have missions in any of the countries mentioned about the dates mentioned. We should, however, be interested to learn of the findings of the ISCDD missions.

Sincerely yours,



Noel McIvor
FAO Coordinator
Agriculture Department

Mr. J.P. Huyser
Director
FAO/IBRD Cooperative Program
Food and Agriculture Organization
of the United Nations
Via delle Terme di Caracalla
Rome-00100, Italy

NMcIvor:fh

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Prog

INCOMING TELETYPE

Log. 156

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JUN 18 3 20 PM 1973

COMMUNICATIONS
SECTION

FROM ROME VIA U.N. NEW YORK

JUNE 15, 1973

Distribution:
Controller
Mr. Jones

IB 24 ZY1719 WFP32 (RP/FAO) ROME 35 15 1700Z;

LTF

FAO/IBRD COOP PROGR

1818 H STREET NW 20433

WASHINGTONDC

FOR JONES REYRCAB 11/6 BANKS SHARE COOPERATIVE PROGRAMME

EXPENDITURES MAY DOLLARS 184,000 JUNE 210,000 STOP COPIES

OF TAS AND PAS SENT;

ROCHE FOCDAGRI ROME"

COL 20433 11/6 184,000 210,000"

Messrs. S.J.G. Burt / G. Pennisi

June 13, 1973

Noel McIvor *NM*

Communications with FAO/IBRD Cooperative Program

1. Mr. Pennisi has kindly sent me copies of his letters of June 11 and 12 to Mr. Huyser, Director of the Cooperative Program. Please note that the Bank's communications with the FAO CP go through this office over my signature, not direct from the regions of the Bank. This system has been agreed within the Bank and with the CP who do not expect to receive communications direct from the Bank's regional offices. In future would you please send letters or cables in draft to my office for us to forward to the CP.
2. The established procedure has been recorded in a memorandum of April 27, 1973 from Mr. Picciotto to his Division staff. Mr. Lesueur can give you a copy of the memorandum for your guidance.
3. Incidentally, Mr. Pennisi's letter of June 11 refers to Mr. Burt's letter of April 16. I have not seen the letter of April 16 and should be glad to have a copy.

cc: Mrs. Le Blanc
Mr. M. Versaart o/r

NMcIvor:fh

INTERNATIONAL DEVELOPMENT
ASSOCIATION

INTERNATIONAL BANK FOR
RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE
CORPORATION

OUTGOING WIRE

843-61181

TO: FOODAGRI
ROME

DATE: JUNE 11, 1973

CLASS OF
SERVICE:

LT *der* *Rca*

COUNTRY: ITALY

TEXT:
Cable No.:

FOR ROCHE ALPHA PLEASE CABLE ESTIMATED BANKS SHARE COOPERATIVE PROGRAM
EXPENDITURES FOR MAY AND JUNE 1973 STOP BETA URGENTLY REQUIRE COPIES OF
PERSONNEL ACTION FORMS AND TRAVEL AUTHORIZATIONS ISSUED APRIL TO DATE

JONES
INTBAFRAD

NOT TO BE TRANSMITTED

AUTHORIZED BY:

NAME T.K. MITCHELL

DEPT. CONTROLLER'S

SIGNATURE *T.K. Mitchell*
(SIGNATURE OF INDIVIDUAL AUTHORIZED TO APPROVE)

REFERENCE: NESiveroni/cdf

ORIGINAL (File Copy)

(IMPORTANT: See Secretaries Guide for preparing form)

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For Use By Communications Section

CHARGE UNDP.

Checked for Dispatch: *4*

INTERNATIONAL DEVELOPMENT
ASSOCIATION

INTERNATIONAL BANK FOR
RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE
CORPORATION

OUTGOING WIRE

TO: FOODAGRI
ROME

DATE: JUNE 11, 1973

CLASS OF
SERVICE

LT

COUNTRY: ITALY

TEXT:
Cable No.

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PERSONNEL ACTION FORMS AND TRAVEL AUTHORIZATIONS ISSUED APRIL TO DATE

JONES
INTBARAD

NOT TO BE TRANSMITTED

AUTHORIZED BY

NAME

T.K. MITCHELL

DEPT.

CONTROLLER'S

SIGNATURE

(SIGNATURE OF INDIVIDUAL AUTHORIZED TO APPROVE)

REFERENCE

NEE:veroni/cdl
DISPATCHED

ORIGINAL (File Copy)

(IMPORTANT: See Secretaries Guide for preparing form)

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CHARGE UNDP.

Checked for Dispatch

FAO/IBRD Coop
Party

Messrs. Davar, de Lusignan, Horsley, Upper

May 29, 1973

Harinder Kohli

FAO Cooperative Program

1. The FAO/IBRD Cooperative Program has been reorganized into two groups as of May 14.
2. The two groups are geographically organized; Group I will handle Europe, Middle East and Latin America. A list of the staff attached to each group is enclosed with Mr. Haynes' memo on the subject. Mr. Casati will be Group Chief and Mr. Eid Deputy Chief in Group I.
3. Mr. Huyser's memo of May 11, attached, gives details of the operational procedures to be followed after this reorganization.
4. You may like to raise issues, if any, concerning this at the next Division Chiefs' meeting.

cc: Messrs. Votaw, Maiss
Miss Rukavina

Leah
HKohli:sap

Letter No. 63

May 29, 1973

Dear Jan:

In answer to your letter of May 15, 1973 regarding Argentina fisheries, you may recall that we discussed the subject in Washington on January 15, 1973. At that time, we indicated to you that the Bank was aware of IDB activities in Argentina's sector but at the present time had no interest itself in financing such operations. The Country Projects Program therefore does not include any fisheries projects for that country.

Sincerely yours,



Noel McIvor
FAO Coordinator
Agriculture Department

Mr. J.P. Huyser
Director
FAO/IBRD Cooperative Program
Food and Agriculture Organization
of the United Nations
Via delle Terme di Caracalla
Rome-00100
Italy

Cleared with & cc: Messrs. Goffin
van der Heijden

EdeAlba:fh

ORGANISATION DES NATIONS UNIES POUR
L'ALIMENTATION ET L'AGRICULTURE



LI - FAO / IBRD
Conf. Prog.
ORGANIZACION DE LAS NACIONES UNIDAS
PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION
OF THE UNITED NATIONS

Via delle Terme di Caracalla 00100-ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

DECLASSIFIED

Ref.

CONFIDENTIAL

FEB 20 2025

WBG ARCHIVES

28 May 1973

Dear Noel,

This refers to your letter No. 53 of 2 May regarding the automatic typewriters which we plan to introduce in the CP in order to speed up and make more efficient our report preparation. Your letter was held up by the Italian postal strike and we have already had an opportunity to discuss this matter briefly.

As you know, I did question the point made by the Bank that the charges for renting and eventually purchasing the machines are not specifically covered in our Memorandum of Understanding. While I could not give a legal opinion, the following points should have a bearing on a decision whether or not we have to go through the formal procedure of an Amendment to the Memorandum of Understanding.

Article 4(c) only speaks of FAO's responsibility for paying for "invisible overhead costs" and "identifiable indirect costs". I have always considered identifiable indirect costs to mean furniture and equipment, communications, stationery and other operating expenses. The renting and purchase of machines are direct identifiable costs. The Memorandum of Understanding does not exclude direct costs to be met from the CP budget. This view is strengthened by the practice which has developed over the years, mainly that translation for project reports or special design work costs have been borne by the CP budget when, because of particular circumstances, it was impossible to have them done within FAO. The argument there has no doubt been that translation of and designs for reports are direct costs related to project work.

Could the Bank therefore not accept the point that the automatic typewriters, which are only needed for project reports, are directly related to project operations and their costs chargeable to the CP budget? Moreover, they will allow us to reduce the number of typists in the Programme, whose salaries are paid by the CP budget.

Mr. S. Noel McIvor
Coordinator, FAO/IBRD Cooperative Programme
Central Projects Staff
IBRD
1818 H Street N.W.
Washington, D.C. 20433, U.S.A.

cc: Mr. R.
gones, for
comment

Could you please let me know as soon as possible whether, in the Bank's opinion, the above arguments are valid so that we can go ahead as I have proposed, or whether you still feel it necessary to arrange for an Amendment to the Memorandum of Understanding. If the latter is the case, I can quickly arrange for such an amendment to be signed by the required authority in the Organization, but would like to have a proposed text.

With best regards,

Yours sincerely,



J.P. Huyser
Director
FAO/IBRD Cooperative Programme

Could you please let me know as soon as possible whether, in the Bank's opinion, the above arguments are valid so that we can go ahead as I have proposed, or whether you still feel it necessary to arrange for an Amendment to the Memorandum of Understanding. If the latter is the case, I can quickly arrange for such an amendment to be signed by the required authority in the Organization, but would like to have a proposed text.

With best regards,

Yours sincerely,

J.P. Hayer
Director
FAO/IBRD Cooperative Programme

OFFICE MEMORANDUM

TO: Files

FROM: Michael L. Hoffman, Director IRD *MLH*

SUBJECT: FAO/Industry Cooperative Program Missions

DATE: May 25, 1973

Mr. A.G. Friedrich, Executive Secretary of the ICP, informed me today that they will be sending missions as follows, during the rest of 1973:

Cameroon - June 6 through 18

Pakistan - December 6 through 16

Cyprus - late November.

The object of these missions is to discuss with Governments potential areas for participation by foreign enterprises in agro-industries. The missions endeavour to identify very broadly, local industries in which enterprises from particular foreign countries - e.g., Japan, Germany, U.S., etc. - could arrange participations. They are not project identification missions - this is done later by the foreign enterprises themselves.

cc: Messrs. M. Gillette, Prog. Coordinator, W. Africa Region
G. Street, Prog. Coordinator, Asia Region
S. Eccles, Prog. Coordinator, EMENA Region

MLHoffman:ml

OFFICE MEMORANDUM

TO: Files

FROM: Michael L. Hoffman, Director, IRD *msl*

SUBJECT: FAO/Industry Cooperative Program

DATE: May 25, 1973

Mr. A.G. Friedrich, Executive Secretary of the ICP, called on me this morning accompanied by Mr. Howard Cottam of FAO. He informed me about the establishment of an ICP liaison office in New York, which he expects to be finally approved by his Executive Committee on July 3. The head of the office would be Mr. W.W. Simons, who is at present the Deputy Executive Secretary of ICP.

I mentioned to Mr. Friedrich that we were beginning to pick up traces of country missions sent out by ICP headquarters and suggested that it might be useful if we could know in advance about such missions. He said they were sending about three a year. The missions are designed to explore the prospects of foreign investments in agro-industry but do not endeavour to carry out anything so precise as project identification. The mission to Brazil has just returned and is now writing a report. During the rest of 1973 they will send missions to Cameroon, Pakistan and Cyprus (see separate memorandum to files of today's date, distributed to regions). We agreed that we would send Friedrich directly the forecast of Bank Economic and Sector Missions and that he would send us their mission schedule and the reports of their missions.

Mr. Friedrich urged me to attend the Annual General Meeting of the ICP which is held in February or March. He expressed entire satisfaction with IFC's participation but said that he thought a more direct link with the Bank is desirable in view of the developments in the Bank, on the one hand, and ICP on the other. I said that I would try to arrange to attend the next meeting in Rome.

Incidentally, Mr. Cottam told me that Boerma's term runs for two years from this November, not one, as I had thought.

cc: Messrs. Montague Yudelman, Director, Agric. Dept.
Alan Berg, Dep. Director, Population & Nutrition Proj.
Moeen Qureshi, Economic Adviser, IFC

MLFoffman:ml

OFFICE MEMORANDUM

LI FAO/IBRD Conf
Purs

TO: See Below

DATE: May 24, 1973

FROM: D.W.M. Haynes

SUBJECT: FAO Cooperative Program

1. As of May 14, the FAO/IBRD Cooperative Program has been reorganized in two Groups. A list of the staff assigned to each Group is attached.

2. Mr. Huyser's memorandum of May 11, which sets out operating procedures in some detail, is available in our divisional file. Of general interest are the instructions on telephone calls to Washington:

"Telephone calls to Washington will be subject to approval by the Group Chief and, to the extent possible, the same call should be used for all queries arising on the same day.

The substance of outgoing and incoming phone calls should always be recorded on a note to the file with copies to the Director and the Group Chiefs and should subsequently be confirmed by cable if there are operational implications."

3. The Cooperative Program Coordinator (Mr. McIvor) is preparing corresponding Guidelines on our procedures for communicating and working with the FAO/IBRD CP. Until these are issued, Mr. McIvor requests that telephone calls should only be made when a telex message is unsuitable and that he should be informed before calls are placed.

Mr. Wapenhans, Director, Projects EMENA	)	
Mr. Votaw, Director, CPDI, EMENA	)	(with copies of memo
Mr. Hartwich, Director, CPDII, EMENA	)	and list)
Mr. Eccles, Program Coordinator, EMENA	)	
Mr. Finzi, Asst. to Director, Projects EMENA	)	
Program Division Chiefs, EMENA	(with copies of list)	
Projects Division Chiefs, EMENA	(with copies of list)	
All Staff Agriculture Division	(with copies of list)	
Mr. McIvor, Coordinator, FAO/IBRD		

DHaynes:ak

OFFICE MEMORANDUM

11 May 1973

To: All C.P. Staff

From: J.P. Huyser
Director, DDCB

Subject: Reorganization

Further to my memorandum of April 25, 1973 this is to advise you that the reorganization will become effective Monday, May 14, 1973.

On the same date the procedures, as attached, will begin to be implemented.

Secretarial assignments and office moves are still under consideration but should become clarified by the middle of next week.

cc Registry DDCB

OPERATIONAL PROCEDURES

Programme of Work

Subject to policy directives by the Director, each Group Chief will maintain a work plan of projects and missions covering a period of roughly twelve months. In order to refine and up-date this work plan regular visits will be made to the IBRD, preferably on a quarterly basis.

The Group Chief will issue on the first working day of each month a schedule of missions for the ensuing six months. This schedule will be issued in two parts (one for each Group) and both will be issued to all members of the CP and to the IBRD.

In addition, each Group Chief will maintain a travel and work schedule for each member of his Group showing also non-mission work assignments and leave periods. This will be furnished to the Director on a monthly basis, but not given further distribution.

Status of Operations Report

A report will be issued monthly by each Group to all CP Staff showing the "status of operations" of all projects under identification/preparation by the CP. This report will show the progress of each project through to loan negotiation when the project will be dropped from the schedule.

Mission Composition

The Group Chief will appoint mission leaders and agree with the mission leaders on the composition of the mission. Members of one Group will participate in missions of the other Group only after agreement of the Group Chiefs (if necessary on the Director's instructions) and when the distribution of the workload favours such a course. Consultants will be engaged only when CP staff of both Groups with the required expertise are fully employed on other assignments.

Mission Terms of Reference

Terms of reference will be drafted by mission leaders and cleared by the Group Chief. They will then be sent to Washington for approval under cover of a letter signed by the Director. After approval by the Bank the TOR will be issued to the mission by the Group Chief.

When condensed terms of reference or excerpts are cabled to Washington, such cables will be signed by the Director.

Mission leaders will prepare the necessary cables to the Regional or Country FAO offices and these will be signed by the Group Chief.

Mission Progress Reports

Mission leaders will send weekly progress reports from the field to Group Chiefs who will keep the Director informed.

Back-to-Office Reports

The Mission Leader will submit his Back to Office Report to the Group Chief. After clearance, such Reports will be distributed to all CP staff (regardless of grouping) and to the IBRD.

Full Reports

Group Chiefs will be responsible for review and clearance of reports. In undertaking this responsibility a Reports Review Committee procedure will be followed. As necessary, the services of the Senior Technical Advisers may be utilized on such Committees as well as technical expertise from the opposite Group with the agreement of the Group Chief concerned.

Letters of Transmittal

Letters of transmittal to the IBRD and the Government concerned will be drafted by the mission leader, cleared by the Group Chief and signed by the Director.

Meetings

Meetings of the full CP Staff will continue to be held at regular intervals to discuss matters of general interest and to hear reports on particularly significant missions.

Group Chiefs will arrange more routine de-briefing meetings to which staff of the opposite Group may be invited.

Weekly management meetings will be convened by the Director to discuss the programme of work, general policy issues and administrative matters etc.

COMMUNICATIONS AND DISTRIBUTION OF MAIL

Cables from IBRD

Action copy in triplicate to Group Chief who will distribute as necessary within his Group.

One additional copy for joint use by the Director and Messrs. Bhattacharjee, de Bricambaut and Bishop and another for Mr Chatterjie.

Cables to IBPD

As necessary, each Group Chief will prepare a daily composite cable for signature by the Director.

Distribution within each Group will be indicated on the cable and will include one joint copy for the Director, Deputy Director, Senior Advisers and one for Mr Chatterjie.

Letters From IBRD

Three copies to Group Chief for distribution as required.

One additional copy for joint use by the Director, Deputy Director and Senior Advisers.

Correspondence related to general matters without specific area connotations will be distributed to Director/Deputy Director (Action copy). One information copy will be sent to Senior Advisers and when required an additional copy to Mr Chatterjie.

Letters to IBRD

All correspondence to IBRD originating in a Group will be cleared by the Group Chief. Such correspondence will be prepared in final form within the Group for the Director's signature. Individual staff members will communicate directly with the Bank only in exceptional cases (e.g. direct communication with a mission leader when a staff member has participated in a mission under IBRD responsibility).

One joint copy of such outgoing correspondence will go to the Director, Deputy Director and Senior Advisers.

Telephone Communications with IBRD

Telephone calls to Washington will be subject to approval by the Group Chief and, to the extent possible, the same call should be used for all queries arising on the same day.

The substance of outgoing and incoming phone calls should always be recorded on a note to the file with copies to the Director and the Group Chiefs and should subsequently be confirmed by cable if there are operational implications.

Requests for Services of FAO Personnel

Requests for the services of staff of other FAO Divisions will be drafted by Mission Leaders and signed by the Group Chief for the Director. One copy to Mr Chatterjie.

Cables to UNDP Resident Representatives and FAO Country Representatives

Cables requesting mission clearance and announcing arrival dates, etc., will be prepared by the Mission Leader and signed by the Group Chief.

Distribution of copies will include Mr Chatterjie.

Reports

Incoming IBRD reports will be sent to the Documents Unit which, after registration, will immediately pass on one copy to the interested Group Chief. The existing distribution system within FAO will continue.

The Documents Unit will circulate a monthly list of accessions to all CP Members.

General

Letters to Government Officials at Ministerial level will be signed by the Director.

The Group Chief will sign letters to UNDP Resident Representatives.

BK 1/4
DDC Registry
MV/am

OFFICE MEMORANDUM

To: All Team Members

Date: May 1973

From: J.P. Huyser
Director, DDCB

Subject: Structure of CP

Further to my memorandum of 25 April, the following assignments have been made:

GROUP I
(Europe, Middle East
and Latin America)

Casati
Eid

Agronomists

Smeyers
Abu Sharr
Heymans
Van der Veen
Egli
(Agronomist P-5)

Irrigation

Snelson
Mortier
(Engineer P-5)

Credit

Hassid
Basu

Livestock

Brumby
Bono

Education

Apodaca
Lesire

GROUP II
(Asia and Far E. and
Africa)

Clark
T.A. Jones

Agronomists

D.K. Jones
Hewson
Guinard
Brookson
Redrup
Macartney
(Agronomist P-5)
(Agronomist P-5)

Irrigation

Campbell
Boumendil
Wyatt

Credit

Cheriyen
Pineau

Livestock

Groenewold
Masterton

Education

Beal
Bagshaw

BK 1/4
JPH/tgs

cc: DDC Registry 3

GROUP I
(cont'd)

Economists

Brochu
Hyde
Lazarev
Dequin
Lucani
Macmillan
Andricopoulos
(Economist P-4)
(Economist P-2/P-3)
(Economist P-2/P-3)

Forestry

Spears
Zurbrugg
MacFarlane

GROUP II
(cont'd)

Economists

Benjamin
Allen
Delon
Spinks
Harris
Ferreira
Lens
Cassam
(Economist P-4)
(Economist P-2/P-3)
(Economist P-2/P-3)

Fisheries

Bourgeois
Beever
Fujinami
Rambaud

This is the first of a series of announcements giving details of the operational procedures under the new CP structure. Others will follow in the near future so that the new arrangements will be effective as of Monday, 14 May.

215

LI - FAD / IORD Corp.
Pang

ORGANISATION DES NATIONS UNIES POUR
L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS
PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION
OF THE UNITED NATIONS

(Tate & Lyle Limited)

21 Mincing Lane, London, EC3R 7QY. (Telex: 263421) (Tel. No. 01 626 6525) England

~~VIA CABLE TELETYPE TO CABLE ADDRESS DO NOT TELETYPE~~

~~OR BY POST TO CABLE ADDRESS~~

~~XXXXXXXXXXXXX~~
~~Telex: 263421 FOODAGH~~

~~XXXXXXXXXXXXX~~
~~Telephone: 5797~~

Ref. JACH/BH

18th May, 1973.

Mr. M. Yudelman,
Director, Agriculture and Rural Development Department,
International Bank for Reconstruction and Development,
1818 H Street N.W.,
Washington, U.S.A.

Dear Mr Yudelman,

I hope to be in Washington for a brief while on the 14th and 15th June before catching a flight back to England and would very much like the opportunity of seeing you and having a word about the Industry Cooperative Programme. You will have had a call I think from one of my colleagues Hector Watts who is particularly interested in the question of proteins.

If there is a chance of our meeting, perhaps you would be good enough to let me know if you are going to be in Washington and if we could meet.

If you wanted to get in touch with anybody on my behalf we have a firm of lawyers in Washington who very often help out with arrangements for us and you may care to get in touch with them. Their address is:-

Dawson, Quinn, Riddell, Taylor and Davis,
723 Washington Building,
Washington, D.C. 20005.

(Tel. No. 202-393.6900)

Yours sincerely,

Tony Hargreaves

Chairman
(Industry Cooperative Programme)

Chairman

1973 MAY 18 11:23

(Tel. No. 202-393.6900)

Washington, D.C. 20005.
723 Washington Building,
Dawson, Quinn, Riddell, Taylor and Davis,

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enough to let me know if you are going to be in Washington and if we could
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question of proteins.
of my colleagues Hector Watts who is particularly interested in the
Cooperative Programme. You will have had a call I think from one
the opportunity of seeing you and having a word about the industry
June before catching a flight back to England and would very much like
I hope to be in Washington for a brief while on the 14th and 15th

See Mr. Yudeiman

Washington, U.S.A.
1818 H Street N.W.,
International Bank for Reconstruction and Development,
Director, Agriculture and Rural Development Department,
Mr. M. Yudeiman,

Ref

JACH\BH

18th May, 1973.

21 Mining Lane, London, EC3R 7QY. (Telex: 263421) (Tel. No. 01 626 6525) England
(Tate & Lyle Limited)
FOOD AND AGRICULTURE ORGANIZATION
OF THE UNITED NATIONS



L'ALIMENTATION ET L'AGRICULTURE
ORGANISATION DES NATIONS UNIES POUR

PARA LA AGRICULTURA Y LA ALIMENTACION
ORGANIZACION DE LAS NACIONES UNIDAS

ORGANISATION DES NATIONS UNIES POUR
L'ALIMENTATION ET L'AGRICULTURE



61-FAO/IBRD Corp.
ORGANIZACION DE LAS NACIONES UNIDAS
PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION
OF THE UNITED NATIONS

DDC REGISTRY

In Reply please mention our reference
and date of this letter

Via delle Terme di Caracalla, 00100-ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref.

BK 3/3.1 EMENA

Letter No. 00166

MAY. 17 1973

Dear Noel,

This is to confirm operational follow-up resulting from discussions recently held with Mr. D. French-Mullen in Rome on 14-15 May:

ALGERIA

Rainfed Agriculture - CP's participation in the WFP mission currently in the field is geared towards preliminary identification of a rainfed agriculture development project. Subject to the findings of this mission, Bank's interest and staff availability, a full identification mission might be mounted around October 1973.

EGYPT

Soil Amelioration Project - The IBRD Nile Delta Supervision Mission planned for mid-July will endeavour to obtain Government's reaction to the Soil Amelioration Project. CP will take no follow-up action pending advice from the Bank.

ICELAND

Fisheries - At IBRD's request we are arranging for Mr. W. Guckian to participate in the appraisal mission. He would be available from 15 June for five weeks.

IRAQ

Livestock - As the Government is still evolving its strategy for livestock development, a CP mission is premature at this stage. CP will raise possibility again with the Bank later this year in light of CP staff availability, Government's position and also role of livestock development in the Ranya and Sharazoor projects in Northern Iraq to be prepared by consultants.

Mr. N. McIvor
Coordinator FAO/IBRD CP
Central Projects Staff
I.B.R.D.
1818 H Street NW
Washington D.C. 20433
U.S.A.

cc. Nemo Hayne
Springuel
Dana
Horse
Appraisal
El Darwish
Siebeck
Bart

JORDAN

Irrigation and Rural Development, Jordan Valley - In view of expected delays in completing CP report and the unlikelihood of Bank appraisal before September, it was agreed that CP would forward the preparation report by end June instead of end May, as earlier indicated. CP will also make Mr. Casati available for one week during appraisal.

MOROCCO

Souss Project - CP is assisting Government in preparation of this project and a mission is in the field. The mission's TOR cover the technical points raised with the Government by the previous IBRD mission.

Meknès Region Integrated Agricultural Development Project - Final preparation is scheduled for May and the report should be available by end July.

Livestock Development - Morocco has requested a project and CP is to undertake a desk study based upon consultants' reports to define the scope of a possible project. Thereupon an identification mission would be mounted around September, depending upon Bank's interest and CP staff availability.

OMAN

Technical Assistance - The FAO mission report is ready except for the volume on groundwater. CP will forward two copies to IBRD as soon as the full report becomes available. CP will also try to arrange for Mr. E. Greenshields of FAO Development Department, who led the FAO mission, to participate in the technical assistance mission planned by IBRD towards end July. If Mr. Greenshields is not available, CP will be unable to participate.

P.D.R.Y.

Wadi Hadramaut - CP intends to review proposals before mounting the mission. For this purpose, it will be necessary for CP to have the Dar-el-Handasah report and any other information available in IBRD. Staff constraints make it unlikely to mount a mission before November/December 1973. It is understood that the object of the CP mission would be to establish TOR for a feasibility study to be carried out by consultants financed under the Fisheries Project.

SYRIA

Livestock - The Balikh appraisal mission will cover also livestock development aspects, and it may be advisable to have their preliminary findings before CP makes definite proposals for a reconnaissance mission. In any case, should CP staff availabilities allow undertaking a mission in the autumn, CP will check with IBRD again before mounting the mission.

Lower Euphrates Drainage - Follow-up will depend on findings of the current mission in the field. Should consultants be required, this may entail including their cost as a piggy-back operation with Balikh, assuming appraisal of the latter is favourable.

TUNISIA

Central Tunisia - CP's supervision mission of Government's preparation is scheduled for end June and will take into account IBRD's comments on the CP report.

Basse Medjerda - Due to flooding, CP preparation mission has been delayed and is now tentatively planned around mid-June.

TURKEY

Rural Development, Anatolia - The Bank mission of Messrs. Hussain and Niaz will be postponed to mid-July as recommended by CP. Mr. Bishop will be made available to join the July mission.

YEMEN ARAB REPUBLIC

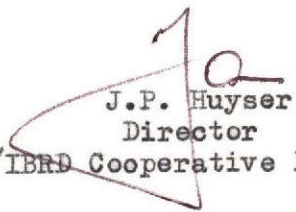
UNDP - We have requested Mr. Abu Sharr to undertake preparatory assistance in relation to formulation of a UNDP project for support to the Ministry of Agriculture. Mr. Altaf Hussain will join him around 25 May and will be responsible for administrative, personnel, financial and economic aspects of such support whereas Mr. Abu Sharr will be responsible for technical aspects, particularly research and extension. Mr. Abu Sharr's report incorporating Mr. Hussain's contribution will be forwarded to IBRD by end June.

Midlands/Highlands - The additional workload involved in the preparatory assistance for the UNDP project formulation above will entail a delay in preparation of the Midlands/Highlands projects. By end June a summary BTO will be forwarded to IBRD. By 25 August, project proposals, as envisaged by CP at that stage, will be forwarded for IBRD comments prior to preparation.

With my best regards,

b

Yours sincerely,


J.P. Huyser
Director
FAO/IBRD Cooperative Programme

EVO/IBRD Co-operation Programme
Director
J.B. Hyslop

Don't forget!

After the first meeting

By the end of the first stage, which is to be completed for IBRD comments prior to presentation, will be completed for IBRD. By the end of the first stage, the evaluation of the programme of the programme of the programme. By the end of the first stage, the evaluation of the programme of the programme. By the end of the first stage, the evaluation of the programme of the programme.

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THE SECOND STAGE

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THE THIRD STAGE

ORGANISATION DES NATIONS UNIES POUR
L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS
PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION
OF THE UNITED NATIONS

Via delle Terme di Caracalla, 00100-ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref.

PA-4/56

Letter No:

00123

MAY 8 1973

Dear Neel,

Sahelian Zone

Further to our cable to Mr. R. Rowe, please find enclosed a copy of the report of the meeting held in Ougadougou from 23 to 27 March 1973 to discuss the problems posed by drought in the Sahelian Zone. I would be grateful if this could be forwarded to Mr. Rowe.

With best regards,

Yours sincerely,

M. Veraart

FAO/IBRD Cooperative Programme

Mr. N. McIvor
FAO Coordinator
Agriculture Department
IBRD
1818 H Street NW
WASHINGTON D.C. 20433

DDC REGISTRY

In Reply please mention our reference
and date of this letter

Mr. Rowe

*Boyle
Huber } Ltr
only*

ORGANISATION DES NATIONS UNIES POUR
L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS
PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION
OF THE UNITED NATIONS

Telephone 5737

Telex 3181 FOODAGRI

Cables: FOODAGRI ROME

Via delle Terme di Caracalla, 00100-ROME

00123

Letter No:

92-1/25

Ref.

MAY 8 1973

Dear Noel,

Sahelian Zone

Further to our cable to Mr. R. Rowe, please find enclosed a copy of the report of the meeting held in Ougadougou from 23 to 27 March 1973 to discuss the problems posed by drought in the Sahelian Zone. I would be grateful if this could be forwarded to Mr. Rowe.

With best regards,

Yours sincerely,

M. Verant

FAO/IBRD Cooperative Programme

Mr. N. McIvor
FAO Coordinator
Agriculture Department
IBRD
1818 H Street NW
WASHINGTON D.C. 20433

DDC REGISTRY
In Reply please mention our reference and date of this letter

From Rome

Copy to
J. Verant

INTERNATIONAL DEVELOPMENT
ASSOCIATIONINTERNATIONAL BANK FOR
RECONSTRUCTION AND DEVELOPMENTINTERNATIONAL FINANCE
CORPORATION

OUTGOING WIRE

TO: BOERMA
FOODAGRI
ROME

DATE: MAY 4, 1973

CLASS OF
SERVICE: TELEX

COUNTRY: ITALY

TEXT:
Cable No.:

IN VIEW NEWS ROME POSTAL STRIKE FOLLOWING TEXT OF LETTER AIRMAILED YOU MAY 4
PARA QUOTE THANK YOU FOR YOUR LETTER OF APRIL 4 PROPOSING AN INCREASE IN THE
BUDGET OF THE FAO/IBRD COOPERATIVE PROGRAM FOR BIENNIUM 1974/75 TO BRING
THE TOTAL BUDGET FOR THE BIENNIUM UP TO US\$9.1 MILLION FROM THE PRESENT
US\$7.0 MILLION SEMI-COLON THE PROPOSED INCREASE OF US\$2.1 MILLION COMPRISING
AN INCREASE OF US\$1 MILLION TO COVER AN EXPANSION IN NUMBERS OF STAFF AND
CONSULTANTS AND THEIR TRAVEL COMMA AND US\$1.1 MILLION TO COVER INCREASES
ARISING FROM CHANGES IN THE DOLLAR/LIRE EXCHANGE RATE AND WAGE INCREASES
DUE TO HIGHER COST OF LIVING

PARA I WELCOME THE CONTINUED CLOSE COOPERATION BETWEEN OUR INSTITUTIONS IN
HELPING AGRICULTURAL DEVELOPMENT IN OUR MEMBER COUNTRIES STOP AS YOU SAY
COMMA WE HAVE THE SAME DEVELOPMENT OBJECTIVES COMMA PARTICULARLY THE
EXPANSION OF INTEGRATED RURAL DEVELOPMENT AND ASSISTANCE TO SMALL FARMERS
AND I AM GLAD TO KNOW THAT THE CURRENT WORK PROGRAM WHICH WAS AGREED FOLLOWING
MR. HUYSER'S VISIT TO THE BANK IN JANUARY LAST WILL USE THE PRESENT MANPOWER

NOT TO BE TRANSMITTED

AUTHORIZED BY:

NAME

DEPT.

SIGNATURE _____
(SIGNATURE OF INDIVIDUAL AUTHORIZED TO APPROVE)

REFERENCE:

CLEARANCES AND COPY DISTRIBUTION:

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ORIGINAL (File Copy)

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SIGNATURE

Signature of Individual Authorized to Approve

DATE

NAME

APPROVED BY

DISPATCHED

MAY 8 3 53 PM 1973

COMMUNICATIONS
SECTION

STAFFINGS AND COPY DISTRIBUTION

NOT TO BE REPRODUCED

MY HOUSEHOLD, AS WELL AS THE BANK, IN TANZANIA FIRST MUST USE THE PRESENT MEMBERS
AND IT IS GOOD TO KNOW THAT THE CURRENT WORK PROGRAM WHICH HAS BEENED FOLLOWING
EXPANSION OF INTERVISED BUREAU DEPARTMENT AND ASSISTANCE TO SMALL FARMERS
CONCERN ME HAVE THE SAME DEPARTMENTAL OBJECTIVES CONCERN FARMERSHIP THE
HELPING AGRICULTURAL DEPARTMENT IN OUR MEMBER COUNTRIES. STAFF VS AND GVA
BANK I MEETCOME THE CONTINUED CLOSE COOPERATION BETWEEN OUR INSTITUTIONS IN
DUE TO HIGHLY COST OF PLANT
ARISING FROM CHANGES IN THE DOLLAR/SHILLING EXCHANGE RATE AND ALSO INCREASES
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ASSET WITNESS SEMI-COLON THE PROPOSED INCREASE OF ASSET WITNESS COMBINING
THE JOINT BUDGET FOR THE BUDGET OF 10 ASSET WITNESS FROM THE PRESENT
BUDGET OF THE AGRICULTURAL COOPERATIVE PROGRAM FOR BUDGETING 1973/74 TO BEING
BANK GROUPS BANK AND FOR LONG TERM OF VARIOUS PROPOSING AN INCREASE IN THE
IN AREA WERE SOME BUDGET STAKE FOLLOWING TEXT OF LETTER WITNESSED AND MAY 4

CODE NO:

TEXT

COMING

DATA

HOME

BOOKS

TO: BUREAU

SERVICE

CLASS OF

DATE

TELEX

MAY 8 1973

OUTGOING MESSAGE

FOR: NAME

ADDRESS (NAME, ADDRESS, CITY, COUNTRY)

RECOMMENDATION AND DEPARTMENT

INTERNATIONAL BUREAU

COOPERATION

INTERNATIONAL BUREAU

OUTGOING WIRE

TO:

DATE:

CLASS OF
SERVICE:

WVI

COUNTRY:

TEXT:
Cable No.:

- 2 -

OF THE COOPERATIVE PROGRAM TO THE FULL IN IDENTIFICATION AND PREPARATION
WORK TO FURTHER OUR COMMON OBJECTIVES
PARA IN PRINCIPLE I AGREE WITH YOUR PROPOSAL TO EXPAND THE COOPERATIVE
PROGRAM SEMI- COLON AND AT THE APPROPRIATE TIME I WOULD BE PREPARED TO
RECOMMEND TO THE BANK'S BOARD OF EXECUTIVE DIRECTORS THAT THE BANK SHOULD
CONTINUE TO CONTRIBUTE 75 PERCENT TO THE FAO/IBRD COOPERATIVE PROGRAM
BUDGET AT THE LEVEL YOU ARE PROPOSING FOR 1974/75. THERE IS ONE ASPECT OF
THE COOPERATIVE PROGRAM THAT GIVES ME PARTICULAR CONCERN COMMA HOWEVER STOP
AS YOU KNOW COMMA THE AUTHORIZED PROFESSIONAL STRENGTH OF THE PROGRAM HAS
BEEN SEVENTY STAFF MEMBERS COMMA PLUS CONSULTANTS COMMA SINCE THE BIENNIUM
70/71 COMMA BUT THE PROGRAM HAS NOT YET MANAGED TO REACH THIS STRENGTH STOP
I WOULD FIND IT DIFFICULT TO RECOMMEND TO MY BOARD AN INCREASE IN THE MONETARY
LEVEL OF THE PROGRAM SO LONG AS ITS PROFESSIONAL STAFFING HAD NOT REACHED THE
LEVEL ALREADY AGREED STOP MY AGREEMENT IN PRINCIPLE TO THE HIGHER BUDGET FOR

NOT TO BE TRANSMITTED

AUTHORIZED BY:

NAME

DEPT.

SIGNATURE

(SIGNATURE OF INDIVIDUAL AUTHORIZED TO APPROVE)

REFERENCE:

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For Use By Communications Section

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(IMPORTANT: See Secretaries Guide for preparing form)

Checked for Dispatch:

ORIGINAL (BIB COPY)

DISPATCHED

MAY 8 3 51 PM 1973

COMMUNICATIONS
SECTION

NOT TO BE RE-TRANSMITTED

FEAR VENEZUELA WOULD STOP AN AGREEMENT IN PRINCIPLE TO THE HIGHER BUDGET FOR
FEAR OF THE PROGRAM SO LONG AS ITS PROFESSIONAL STAFFING HAD NOT REACHED THE
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THE COOPERATIVE PROGRAM THAT GIVES ME PUBLICLY CONCERN COMRA HOWEVER STOP
BUDGET AT THE FEAR FOR THE PROGRAM FOR 1974/75. THERE IS ONE ASPECT OF
CONTINUE TO CONTRIBUTE AS PERSONAL TO THE EVOLVED COOPERATIVE PROGRAM
RECOMMEND TO THE BANK, A BOARD OF EXECUTIVE DIRECTORS THAT THE BANK SHOULD
PROGRAM SEMI- CO-OP AND AT THE VERIFIABLE TIME I WOULD BE PREPARED TO
BANK IN PRINCIPLE I WOULD WITH LOOK PROBABLY TO EXHIBIT THE COOPERATIVE
MOVE TO BUILDING ONE COMMON OBJECTIVE
OF THE COOPERATIVE PROGRAM TO THE POINT IN IDENTIFICATION AND PRESERVATION

Case No:

- 5 -

TEXT

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DATE

ORIGINAL FILE

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RECONSTRUCTION AND DEVELOPMENT

COOPERATION

INTERVIEW UNIT DEVELOPMENT

INTERNATIONAL BANK FOR

INTERNATIONAL FINANCE

13-30

Form No. 57

INTERNATIONAL DEVELOPMENT
ASSOCIATION

INTERNATIONAL BANK FOR
RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE
CORPORATION

OUTGOING WIRE

TO:

DATE:

CLASS OF
SERVICE:

WVI

COUNTRY:

TEXT:
Cable No.:

- 3 -

1974/75 MUST THEREFORE BE SUBJECT TO THE RESERVATION THAT THE STAFFING
OF THE PROGRAM SHOULD HAVE REACHED THE FIGURE OF SEVENTY PROFESSIONALS
STOP I SHOULD BE GRATEFUL IF YOU COULD YOURSELF LOOK INTO THE STAFFING
POSITION AND I LOOK FORWARD TO RECEIVING YOUR ASSURANCE BEFORE LONG THAT
THE PROGRAM IS UP TO FULL STRENGTH SINCERELY ROBERT S. MCNAMARA UNQUOTE

HOFFMAN

INTBAFRAD

NOT TO BE TRANSMITTED

AUTHORIZED BY:

NAME Michael L. Hoffman
DEPT. International Relations Department

SIGNATURE
(SIGNATURE OF INDIVIDUAL AUTHORIZED TO APPROVE)

REFERENCE:

CLEARANCES AND COPY DISTRIBUTION:

CC: Messrs. ~~Baum~~ - Off. V.P. Projects
Yudelman - Agri. Projs.
~~Knapp~~ - Senior V.P. Operat.
~~Adler~~ - P and B
McIvor - Agri. Projs.

For Use By Communications Section

NMcIvor:fh:pnn:eb

Checked for Dispatch:

ORIGINAL (File Copy)

(IMPORTANT: See Secretaries Guide for preparing form)

ORIGINAL (HIS COPY)

DISPATCHED

MAR 8 3 51 PM 1973

COMMUNICATIONS
SECTION

INCLAS: 21:10:10

FOR THE USE OF COMMUNICATIONS SECTION

INCLAS: 21:10:10

INCLAS: 21:10:10

INCLAS: 21:10:10

INCLAS: 21:10:10

CC: 21:10:10

STANDARDIZATION AND COMPARISON

NOT TO BE DISSEMINATED

INTERVIEWED

INTERVIEW

THE PROGRAM IS UP TO THE STAFF AND THE STAFF IS THE STAFF
POSITION AND I LOOK FORWARD TO RECEIVING YOUR ASSISTANCE BEFORE LONG THAT
SUCH I SHOULD BE GRATEFUL IF YOU COULD POSSIBLY LOOK INTO THE MATTER
OF THE PROGRAM SHOULD HAVE REACHED THE STAFF OF THE STAFF
THAT THEREFORE BE SUBJECT TO THE REGULATION THAT THE STAFF

- 3 -

Copy No.

TEXT

COMMITTEE

SERVICE

CLASS OF

TO

DATE

OUTGOING WIRE

ASSOCIATION

INTERNATIONAL ORGANIZATION

RECOGNITION AND BELONGING

INTERNATIONAL BANK FOR

COOPERATION

INTERNATIONAL FINANCE

(330)

1000000000

ORGANISATION DES NATIONS UNIES POUR
L'ALIMENTATION ET L'AGRICULTURE



4 - FAO/IBRD Coop Program

ORGANIZACION DE LAS NACIONES UNIDAS
PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION
OF THE UNITED NATIONS

DDC REGISTRY

In Reply please mention our reference
and date of this letter

Via delle Terme di Caracalla, 00100-ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref. BK 1/4

Letter No. 00121

MAY. 7 1973

Dear Noel,

You might recall that in October 1970 about the time of the initiation of the International Scheme for Coordination of Dairy Development, we wrote to you briefly outlining the proposed activities to be carried out through this scheme and the opportunities for investment in dairy production which might arise.

Since that time the scheme has sent missions to Sri Lanka, Bolivia, Malawi, Pakistan and Indonesia. Already pledges of assistance from donor countries have been offered as a consequence of the findings of these missions.

You will remember also that in September of last year an attempt was made to have a Cooperative Programme livestock specialist assist the ISCDD mission while in Indonesia. Due to inability to coordinate mission dates, no such assistance was finally given. We have, however, assisted the Animal Production and Health Division by providing information for use in the preparation of desk studies prior to ISCDD identification missions. The steering committee of the ISCDD is anxious that the level of cooperation should be increased to include participation of Cooperative Programme members on ISCDD missions. They realize however, that such cooperation would not be possible unless circumstances permitted that a CP or IBRD mission should be visiting the same country at the same time and for a closely related purpose. Even then assistance rather than participation would better describe the level of cooperation possible.

.../...

Mr. N. McIvor
Coordinator, FAO/IBRD Cooperative Programme,
Central Projects Staff,
International Bank for Reconstruction and Development,
1818 H Street, N.W.,
Washington D.C. 20433
U.S.A.

DJM:cjs

5/10/73
Rough
So far
Walton
Pacifica

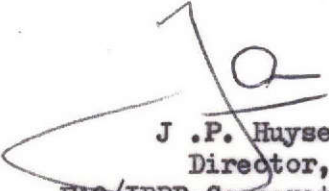
Already ISCDD has activities in some countries where IDA/IBRD has present or proposed loans for dairy development. In the hope that some level of coordination with Bank or CP missions might be possible during the next year, we have been asked to inform you of the proposed mission schedules of ISCDD. This reads as follows:

Swaziland:	May 1973
Colombia:	May/June 1973
Chile:	May/June 1973
Ethiopia:	May 1973
Somalia:	September 1973
Nigeria:	October/November 1973
Peru and Ecuador:	December 1973
Madagascar:	February 1974
Korea:	May 1974

In the event that you are planning to send missions concerned with dairy development to these countries at about the dates mentioned, we could assist by establishing the necessary contact so that some cooperation of mutual benefit might be possible.

Best regards.

Yours sincerely,


J .P. Huyser
Director,
FAO/IBRD Cooperative Programme.

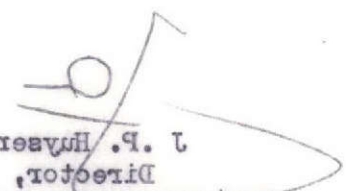
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Already ISCD has activities in some countries where IDA/IBRD has present or proposed loans for dairy development. In the hope that some level of coordination with Bank or CP missions might be possible during the next year, we have been asked to inform you of the proposed mission schedules of ISCD. This reads as follows:

May 1973	Swaziland:
May/June 1973	Colombia:
May/June 1973	Chile:
May 1973	Ethiopia:
September 1973	Somalia:
October/November 1973	Nigeria:
December 1973	Peru and Ecuador:
February 1974	Madagascar:
May 1974	Korea:

In the event that you are planning to send missions concerned with dairy development to these countries at about the dates mentioned, we could assist by establishing the necessary contact so that some cooperation of mutual benefit might be possible.

Yours sincerely,


J. P. Hyman
Director,
FAO/IBRD Cooperative Programme.

LI - FAO/IBRD
DECLASSIFIED *emp* *Page*

FEB 20 2025

WBG ARCHIVES

Letter No. 53

CONFIDENTIAL

Mr. J.P. Huyser
Director
FAO/IBRD Cooperative Program
Food and Agriculture Organization
of the United Nations
Via delle Terme di Caracalla
Rome-00100, Italy

May 2, 1973

Dear Jan:

I am sorry that we have taken so long to reply to your letter reference BK/1/10 of April 11 about the introduction of automatic typewriters for use in the work of the Cooperative Program. We are, of course, very much in favor of speeding up and improving the reproduction of reports and we are also in favor of saving both secretarial and professional time which you indicate would follow from installing the automatic typewriters.

As you point out, the financing arrangements between FAO and IBRD do not provide for IBRD sharing the cost for administrative overheads such as new automatic typewriters. However, in the light of the savings which should follow and the improvement to the efficiency of the CP I think your request, that we consider sharing the cost for the first year, is a reasonable one. I had hoped that we could handle this by a simple administrative arrangement but because these charges are not specifically covered in our Memorandum of Understanding, I find that we would have to cover such a charge by what would be, in effect, an amendment to the Memorandum of Understanding. On checking with our Controller's Department, our Internal Auditor and our Legal Department I find that there may be some reluctance to agree to such an amendment of the Memorandum, and I wonder whether you would wish us to pursue this further. The type of amendment could be handled by an exchange of letters signed by the persons in FAO and the Bank authorized to enter into such agreements. This could be done and I would be prepared to pursue this further if you felt that we should do so. While I think that we would probably get agreement within the Bank to share this charge with you, I could not guarantee it without taking the matter right through to the exchange of letters stage signed by the properly authorized people in our two institutions.

FEB 20 2025

Letter No. 53
Mr. J.P. Huyser

DECLASSIFIED - 2 -

CONFIDENTIAL
May 2, 1973

I have felt, in the circumstances, that it would be better to let you know the position before pursuing it further because I am not sure you would wish us to carry it this far. Please let me know if you wish me to take further action.

With best regards.

Sincerely yours,



Noel McIvor
FAO Coordinator
Agriculture Department

NMcIvor:fh

Letter No. 49

April 26, 1973

Dear Jan:

We have received a request from Mr. Shibusawa, Division Chief of the Sri Lanka/Burma Country Program Department, that any missions from either the Bank or the Cooperative Program call on senior officials of Sri Lanka and Burma before departing from the country.

Could you please ensure that CP missions to Sri Lanka before departing from the country call on Mr. Kappagoda, Director, External Resources, Ministry of Planning and Employment. As to Burma, would the missions before departing call on U Chit Mung, Deputy Minister of Planning and Finance.

Sincerely yours,



Noel McIvor
FAO Coordinator
Agriculture Department

Mr. J.P. Haysen
Director
FAO/IBRD Cooperative Program
Food and Agriculture Organization
of the United Nations
Via delle Terme di Caracalla
Rome-00100, Italy

cc: Messrs. Shibusawa
Picciotto

JFlesueur:fh

April 24, 1973

Mr. David W. Beal
Food and Agricultural Organization of
the United Nations
FAO/IBRD Cooperative Programme
via delle Terme di Caracalla
Rome, Italy

Dear David:

Thank you very much for your letter of March 23, 1973, reference BK 3/2/6/ PERU, and the attachments which I found on my desk after arriving from a USAID/IBRD education sector assessment mission in Jamaica. I will review your curriculum proposals for Home Economics and Agriculture of the Peru ESEPs and should I have any comments on these, I will communicate with you again.

The materials you sent me in December were very useful for finalizing the "yellow cover report" which is now under discussion in the Bank. Due to some unresolved policy issues (the university involvement in the reform, the size of the project, the nature of the curriculum), no copies of such a report are being distributed outside the Bank. On the basis of a couple of decisions concerning the size of the project that will probably be taken this week, we will review the present "yellow cover report" and send you a copy of the reviewed version for your comments before the "green cover" is produced.

Although I do not want to pile up your desk with all the memos we have produced in our internal discussion of the Peru education project, I am sending you a copy of my memo to Mr. Bruce M. Cheek of March 28, 1973. I should mention the fact that Messrs. Jallade and Vergara were very helpful in the overall discussion and analysis that went into the aforementioned memo. We have received some feedback on the proposed alternatives. Messrs. Lari and Schloss favor what was proposed in the "yellow cover"; Mr. Calika seems to favor alternative No. 2; and Mr. Ballantine, of course, maintains his original position which is more or less what you saw during the discussions of the Issues Paper.

I would appreciate receiving your comments on the attached memo if you could spare some time after your mission to Zaire.

With kind regards,

Aurelio Cespedes

CI-FAO/IBRD
Comp Prog.

Letter No. 47

April 20, 1973

Dear Marius:

Mr. Jock Lesueur, Planning and Programming Officer of the Asia Agriculture and Rural Development Division, will stop over in Rome on Wednesday, May 23rd. He will arrive from New Delhi at 08:25 on Alitalia flight 1737 and depart again at 16:45 on BEA flight 355 on that day.

Mr. Lesueur is much concerned with the programming of future operations of the Asia Agriculture Division. Whilst the prime purpose of his visit is to make himself known to you, it might be mutually advantageous if he could have preliminary discussions with you on the Asia FY 74 and FY 75 work program.

With kind regards.

Sincerely yours,



Noel McIvor
FAO Coordinator
Agriculture Department

Mr. Marius Veraart
FAO/IBRD Cooperative Program
Food and Agriculture Organization
of the United Nations
Via delle Terme di Caracalla
Rome-00100, Italy

JFLesueur:fh

Letter No. 41

Mr. J.P. Huyser
Director
FAO/IBRD Cooperative Program
Food and Agriculture Organization
of the United Nations
Via delle Terme di Caracalla
Rome-00100, Italy

April 12, 1973

Dear Jan:

Forest Industries Projects

This is in reply to your letter No. 00047 of March 1.

Central America

The Bank's Industrial Projects Department has undertaken to review the status of projects and the prospects for the future in a number of industries in Central America. The pulp and paper industries are high on this list. We would like to accept the offer for the assignment of Mr. Easton for this work. It is now planned to make a field survey of pulp and paper during the month of May. Mr. Antonio Tarnawiecki will join Mr. Easton for the visits to each of the countries. It is expected that the visit could begin during the first week of May and Mr. Easton could either join Mr. Tarnawiecki in Central America or could come to Washington on his way there. Either course of action is agreeable to us. In any case, we will cable the exact date that the visits are to commence. For several reasons it is desirable that the visit begin at the Central American Bank for Economic Integration (CABEI) because our Latin American Region wants to concentrate much of the Bank activity in cooperation with this institution. They would then go on to visit each of the countries in turn.

Indonesia

A great deal has been occurring in Indonesia, notably the seminar in Djakarta which was attended by Mr. Tarnawiecki and Mr. Rowe. Our Industrial Projects Department are particularly gratified that you have proposed that approximately US\$1 million of UNDP funds be earmarked for industrial feasibility studies with special reference to the wood products complex on Kalimantan. We are glad to accept your suggestion that Mr. Swiderski visit Washington following his trip to Indonesia. It would also seem appropriate to have Mr. Zurbrugg review the status of forestry with Mr. Rowe. However, this is subject to Mr. Rowe's other commitments and we shall have to review later the timing of the visit.

April 12, 1973

Brazil

For various reasons the Latin American Region has decided not to request further work on pulp and paper projects in Brazil. Thus this project is, at least for the time being, dormant.

Peru

Proposed work in Peru is, according to our request, not to be carried out until about mid-1973. The Latin American Region is now reviewing the economic situation in the country and will reach some decision as to scope and extent of activities within the month. Since we have several months before any projected work can be started, we will confirm at a later date the exact timing and extent of the work to be undertaken. The proposal for Messrs. McFarlane and Gunkle to undertake this work in the early fall will be confirmed if the Latin American Region decides to proceed in these industrial sectors.

East Africa

Work in this area is some months off and it has not yet been decided which country might receive initial attention, though it may be Tanzania. The proposal to make Mr. Spears and possibly Mr. R. Meyer available is very much appreciated. We will confirm the exact assignment and the timing of it in a few months.

Other Projects

Your proposals regarding Thailand, Korea, Madagascar, Burma and India refer to activities handled by the Agriculture Departments in the Regions concerned and we shall be replying to your proposals separately in each case as it arises. I ^{would} ~~wish~~ ask that you take particular care in all these cases to let us have terms of reference for our clearance before missions are sent from Rome. In the case of India, for instance, you mention you are planning a mission to review other pulp and paper projects of possible Bank interest. We have recently written to you about the Uttar Pradesh project and would not wish you to take any new initiatives with other projects without our first confirming that the Bank is agreeable.

Malawi: UNDP

An interim meeting with the consultants for the Vipya project is scheduled in Helsinki on March 26 and 27. Peter Vakomies has agreed to attend this meeting. The final review meeting is scheduled for the last week in April, but the exact timing and location still has not been confirmed. We note that Messrs. Vakomies and Spears will be available for the final review meeting.

Letter No. 41
Mr. J.P. Huyser

- 3 -

April 12, 1973

Ecuador: UNDP

The consultant short list has been approved by the Bank Selection Committee and the Government of Ecuador. This list includes the following:

- (1) Centre Technique Forestier Tropical (France)
- (2) Jaakko Poyry and Co. (Finland)
- (3) Reid Collins and Associates Ltd. (Canada) in association with H.A. Simons Limited (Canada)
- (4) The Tuolumne Corporation (U.S.)
- (5) Wescan International Forestry Services Ltd. (Canada)

We would appreciate the assistance of the CP in reviewing the consultants' proposals which we anticipate receiving at the end of April. The interim review of the consultants' findings and the selection of alternatives should take place in August/September in Ecuador and we would welcome the presence of Messrs. McFarlane and Spears in these discussions. The exact schedule of course will only be worked out after a particular consulting firm has been selected.

Pulp and Paper Sub-Sector Study

Because of the press of other projects Mr. Ragetly has not had much time to devote to the pulp and paper subsector study but we are expecting to complete this work in the very near future.

FAO Study of Market Prospects for Short-Fibered Pulp

On your proposal to finance some ^{of the} study of market prospects for short-fibered pulp from CP funds we do not regard this as an appropriate charge against the CP budget and would not wish it to go ahead on that basis. The study should not treat short-fibered pulp as a single market but should consider, within that market, variations apparent in the prices of the different type of short-fibered pulp. It appears that such a study may be part of FAO's overall objective of evaluating and quantifying paper supply and demand. Like other commodity studies it would have a wider interest than any special project ~~in particular~~ of the Bank and is thus not the sort of activity that the budget of the CP should be financing.

Sincerely yours,

or activity

NM

Noel McIvor
FAO Coordinator
Agriculture Department

cc: Messrs. Kalmanoff, Walton, Singh, S., Sandberg, Skillings, Lari, Roulet, Picciotto,

NMcIvor:fh

Mr. George Kalmanoff

April 9, 1973

Frederick T. Moore

Assistance from FAO/IBRD Cooperative Programme to the Industrial
Projects Department: Comments on Mr. J.P. Huyser's letter
No. 00047 of March 1, 1973.

Mr. Huyser's detailed and explicit response to our request for assistance on pulp and paper projects is very much appreciated. Our own response to his letter has been delayed because some of the country plans have changed, but we would now like to set forth the status of each of the requests that we made and that are documented in his letter.

Central America

The Industrial Projects Department has undertaken to review the status of projects and the prospects for the future in a number of industries in Central America. The pulp and paper industries are high on this list. We would like to accept the offer for the assignment of Mr. Easton for this work. It is now planned to make a field survey of pulp and paper during the month of May. Mr. Antonio Tarnawiecki of this department will join Mr. Easton for the visits to each of the countries. It seems obvious from Mr. Huyser's description that the assistance of Mr. Easton will greatly facilitate the completion of this evaluation since he has been working on several of the projects that we probably want to review. It is expected that the visit could begin during the first week of May and Mr. Easton could either join Mr. Tarnawiecki in Central America or could come to Washington on his way there. Either course of action is agreeable to us. In any case we will cable the exact date that the visits are to commence. For several reasons it is desirable that the visit begin at the Central American Bank for Economic Integration (CABEI) because the Latin American Region wants to concentrate much of the Bank activity in cooperation with this institution. They would then go on to visit each of the countries in turn.

Indonesia

A great deal has been occurring in Indonesia, notably the seminar in Djakarta which was attended by Mr. Tarnawiecki and Mr. Rowe. We are particularly gratified that Mr. Huyser is proposing to earmark approximately \$1 million for industrial feasibility studies with special reference to the wood products complex on Kalimantan. His suggestion that Mr. Swiderski visit Washington following his trip to Indonesia is excellent, and we look forward to his visit with anticipation. It would also seem most appropriate to have Mr. Zurbrugg review the status of forestry with Mr. Rowe.

Brazil

For various reasons the Latin American Region has decided not to request further work on pulp and paper projects in Brazil. It is possible that this may be only a delay rather than an outright cancellation but the Industrial Projects Department must await final decision from the Latin American Region before going further. We are sorry that this project is, at least for the time being, dormant.

Peru

Proposed work in Peru is, according to our request, not to be carried out until about mid-1973. The Latin American Region is now reviewing the economic situation in the country and will reach some decision as to scope and extent of activities within the month. Since we have several months before any projected work can be started, we will confirm at a later date the exact timing and extent of the work to be undertaken. The proposal for Messrs. McFarlane and Gunkle to undertake this work in the early fall will be confirmed if the Latin American Region decides to proceed in these industrial sectors.

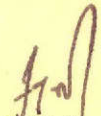
East Africa

Work in this area is some months off and it has not yet been decided which country might receive initial attention, though it may be Tanzania. The proposal to make Mr. Spears and possibly Mr. R. Meyer available is very much appreciated. We will confirm the exact assignment and the timing of it in a very few months.

Other Matters

We also appreciated the information provided on the work that the Cooperative Program has undertaken in other countries and we may want to avail ourselves of the opportunity to review some of this work at a later time. In fact, although some of the specific country requests may be cancelled (as seems likely in Brazil), we would like very much to maintain the aggregate level of the programmed help for Industrial Projects at about the 60 manweeks per year that has now been agreed to. We recently cabled a request for assistance on a mission to the Philippines and we hope that Mr. Ewing will be available. Consequently, this request might be considered as a substitute for Brazil. Other cases may arise where work now programmed for one country may have to be substituted for work in another. We know this may cause some difficulty since experts on one country may not easily transfer to another country. We will do everything we can to minimize the dislocations because of such changes in programs and we will keep Mr. Huyser fully informed of any change.

Because of the press of other projects Mr. Ragetly has not had much time to devote to the pulp and paper subsector study but we are expecting to complete this work in the very near future.


FTM:hmm.

ROUTING SLIP

Date
April 11, 1973

OFFICE OF THE PRESIDENT

Name	Room No.
Mr. Yudelman	
Mr. McNamara	

To Handle	Note and File
Appropriate Disposition	Note and Return
Approval	Prepare Reply
Comment	Per Our Conversation
Full Report	Recommendation
Information	Signature
Initial	Send On

Remarks

Please prepare a reply for Mr. McNamara's
signature.

Anders Ljungh

From



LI - FAO/IBRD Conf
Page

FOOD AND AGRICULTURE ORGANIZATION
OF THE UNITED NATIONS

APR 10 REC'D

Via delle Terme di Caracalla, 00100-ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref.

4 April 1973

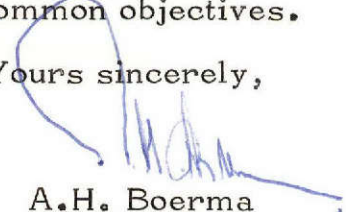
Dear Mr. McNamara,

You will remember that we discussed late last year the possible budget level of the FAO/IBRD Cooperative Programme for the biennium 1974-75. I am writing to confirm that I am proposing an increase of \$1 million in order to provide for a minimum expansion in consultants, staff and travel. To maintain the current programme at its present level a further addition, estimated at \$1.1 million, will be required to take account of adjustments made to the dollar/lira exchange rate between late 1971 and the recent lira float, and to allow for projected increases in the cost-of-living and wage indices. The total budget for the biennium would thus amount to \$9.1 million. On the FAO side, these proposals are subject to the approval of our Conference in November.

I trust that the proposed budget level is satisfactory to you, and I am also assuming continuation of the present financing arrangements under which FAO will contribute 25% of the budget and IBRD 75%.

On this occasion I would like to reiterate my strong support for the Programme, and my desire to see it play an increasing role in the activities of our two organizations. I believe that the expansion proposed for 1974-75, though modest, will go some way towards enabling the Programme to meet the demands that are being placed upon it. The general views of FAO on agricultural priorities, in particular on the importance of integrated rural development and of assistance to small farmers, are I believe fully shared by IBRD. The Cooperative Programme can therefore be a useful instrument for both organizations to achieve their common objectives.

Yours sincerely,


A.H. Boerma
Director-General

Mr. R. McNamara
President
International Bank for Reconstruction
and Development
1818 H Street, N.W.
Washington, D.C. 20433
U.S.A.

LI-FAO/IBRD Conf.
Burg.

April 4, 1973

Dear Mr. Huyser,

Mr. Ruth answered on my behalf your letter of March 31 regarding the use of documents by your team. My general philosophy regarding documents to be given to FAO is that any report, memorandum, etc., which is widely circulated either to our Board of Directors (I think they receive 600 copies) or to our professional staff (we have more than 1,700 such staff), is automatically available to you. In other words, there is no problem of principle. There is only one of efficiency. How can we ensure that you receive all papers which are relevant to your work and avoid that you be submerged by irrelevant documents?

In summary, no problems of principle regarding papers of wide external or internal distribution. There is only a problem of efficiency which I am sure Mr. Kearns' team and you will be able to solve.

Yours sincerely,

B. Chadenet

B. Chadenet
Vice President
Organization Planning
Personnel Management

Mr. J. P. Huyser
Director
FAO/IBRD Cooperative Program
FAO
Rome, Italy

c.c.--Mr. Kearns, Mr. Hoffman, Mr. Yudelman

BChadenet:pgn

March 27, 1973

Dear Mr. Huyser,

I want to thank you very much for your reception of March 16 in Rome. I am sorry that my throat condition handicapped me but the care of the FAO doctor proved effective as I was practically cured two days later on my return to Washington.

As usual, it was nice to meet with your group. As I mentioned, and providing you give us enough time, we would be glad to have somebody from our Organization Planning Department discuss with you and your colleagues the best means for coordinating effectively our activities in line with the Bank's new organization. I was pleased to note that you are considering the establishment of two units with clear responsibilities and means, and that their geographical limits would embrace our regions without cutting across them.

With all my thanks,

Sincerely yours,

B. Chadenet

B. Chadenet
Vice President
Organization Planning
Personnel Management

Mr. J. P. Huyser
Director
FAO/IBRD Cooperative Program
FAO
Rome, Italy

c.c.--Mr. Evans, Mr. Kearns

BChadenet:pgn

LI - FAO/IBRD
Coop. Prog.

Mrs. Shirley Boskey

March 27, 1973

Noel McIvor *nm*

FAO/IBRD Cooperative Program in F.Y. 1973

During FY73 the FAO/IBRD Cooperative Program (CP) carried out 130 missions in 50 countries. These were mostly missions to identify and help prepare projects for which the Bank/IDA were considering finance. The countries visited were in Africa, Asia, Europe, Middle East and Latin America and the Caribbean.

Of the agricultural projects approved for financing by the Bank's Board of Executive Directors in F.Y. 73 the CP participated in the preparation of one-third.

At mid-year the Director and other senior members of the CP carried out with the Bank in Washington a thorough review of the CP's work program. As a result, the CP and the Bank have agreed upon a work program mostly of identification and assistance in preparation for 95 projects. These cover a wide variety of agricultural development activity: rural development, livestock, seeds and crop production, irrigation, fisheries, forestry and forest industries and agricultural education.

NMcIvor:fh

March 26, 1973

Mr. Juan Felipe Yriart
Assistant Director-General
Development Department
Food and Agriculture Organization
of the United Nations
Via delle Terme di Caracalla
Rome, Italy 00100

Dear Mr. Yriart:

In response to your letter of March 16, 1973, I enclose copies of Mr. McNamara's memorandum of January 2, 1973 and other papers presented to the Bank's Executive Directors in connection therewith. I also enclose a copy of the letter Mr. McNamara addressed recently to Mr. Perez-Guerrero reporting on the discussions of commodity problems in the Bank's Board.

With best wishes,

Sincerely,

Michael L. Hoffman
Director
International Relations Department

MLH
MLHoffman/pnn

cc: Mr. Huyser, FAO/IBRD Cooperative Programme
Mr. Cottam, FAO Liaison Office for N. America

ORGANISATION DES NATIONS UNIES POUR
L'ALIMENTATION ET L'AGRICULTURE



LI-FAO/IBRD Coop Prog.

ORGANIZACION DE LAS NACIONES UNIDAS
PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION
OF THE UNITED NATIONS

DDC REGISTRY

In Reply please mention our reference
and date of this letter

Via delle Terme di Caracalla, 00100-ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref.

73/13

00083

MAR. 20 1973

Dear Noel,

...

Attached copy of "Interim Telephone Directory"
of FAO.

With kind regards,

Yours sincerely

Marius Veraart
FAO/IBRD Cooperative Programme

Mr Noel McIvor
Coordinator, FAO/IBRD Cooperative Programme
Central Projects Staff
IBRD
1818 H Street N.W.
Washington D.C. 20433
USA

Mr. McIvor,
I have it.
Jct

ROUTING SLIP				Date MAR 22 1973	
INCOMING MAIL					
	Mr. Adler	D630		Mr. Rayfield	N434
	Mr. Aldewereld	A1226		Mr. de la Renaudiere	C302
	Mr. Alter	A908		Sir Denis Rickett	A1230
	Mr. Baum	D729		Mr. Rotberg	A1042
	Mr. Bell	A1136		Mr. Stevenson	D532
	Mr. Benjenk	A712		Mr. Thalwitz	A210
	Mr. Blaxall	D628		Mr. Twining	N635
	Mr. Broches	A813		Mr. van der Tak	D732
	Mr. Cargill	A513		Mr. Votaw	C702
	Mr. Chadenet	A201		Mr. Wapenhans	A707
	Mr. V.C. Chang	H702		Mr. Weiner	A500
	Mr. Chauffournier	A313		Mr. Wiese	A837
	Mr. Chenery	A1221		Mr. Williams	B1210
	Mr. Wm. Clark	D928		Mr. Wright	A307
	Mr. Clark	D1029			
	Mr. Cope	B1210			
	Mr. Demuth	D1128			
	Mr. D.A. de Silva	N635			
	Mr. Diamond	A613			
	Mr. Fowler	A1219			
	Mr. Gabriel	H700			
	Mr. Goodman	C602			
	Mr. Goreux	N235			
	Mr. Graves	D1122			
	Mr. Gutierrez	B906			
	Mr. Hartwich	A413			
	Mr. Hayes	D429			
	Mr. Henderson	D529			
	Mr. Hittmair	A1042			
	Mr. Hoffman	D1123			
	Mr. Husain	C1001			
	Mr. Knapp	A1230			
	Mr. Kirmani	A1143			
	Mr. Knox	A911			
	Mr. Lejeune	A1013			
	Mr. McNamara	A1230			
	Mr. Mendels	A1219			
	Mr. Muller	N436			
	Mr. Nurick	A802			
	Mr. Pajmans	D1032			

[Handwritten signature/initials across the middle of the table]

From: Communications Section, Room C219, Extension 2023

ORGANISATION DES NATIONS UNIES POUR
L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS
PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION
OF THE UNITED NATIONS

Via delle Terme di Caracalla, 00100-ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref.

MAR. 16 1973

Dear Mr. Hoffman:

On behalf of Mr. Boerma I acknowledge with thanks receipt of your letter of 1 March with a copy of Mr. McNamara's memorandum to the Executive Directors of IFC reviewing the operating policies of the Corporation. It is indeed useful for us to have up-to-date information concerning this member of the World Bank Group.

I understand Mr. McNamara has recently also submitted to the Executive Directors of the Bank a policy paper on development problems in countries dependent on exports of primary products. As you know, FAO is very much involved with the commodity problems in the world and is cooperating closely with UNCTAD in this field. It would therefore be very interesting for us to have the Bank's views on this matter. Would it be possible to let us have a copy ?

With best regards,

Yours sincerely,

Juan Felipe Yriart

Juan Felipe Yriart
Assistant Director-General
Development Department

Mr. Michael L. Hoffman
Director
International Relations Department
International Bank for Reconstruction
and Development
1818 H Street, N.W.
Washington, DC 20433
U.S.A.

1818 H STREET N.W. WASHINGTON, D.C. 20433

USE



FOOD AND AGRICULTURE ORGANIZATION
OF THE UNITED NATIONS

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Telex: 87181 FOODAGR

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Via delle Terme di Caracalla, 00100-ROME

Ref.

MAR 13 1973

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With best regards,

Yours sincerely,

Juan Felipe Yriarte

Juan Felipe Yriarte
Assistant Director-General
Development Department

Mr. Michael L. Hoffman

Director

International Relations Department

International Bank for Reconstruction and Development

and Development

1818 H Street, N.W.

Washington, DC 20433

U.S.A.

1973 MAR 22 PM 2:09

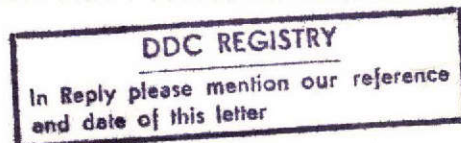
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ORGANISATION DES NATIONS UNIES POUR
L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS
PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION
OF THE UNITED NATIONS



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Ref.

BK 3/11

Letter No. 00076

MAR. 15 1973

Dear Noel,

Semi-Annual Report on Missions
FAO/IBRD Cooperative Programme

... Please find attached the Semi-Annual Report
on Missions covering the period 1 July - 31 December
1972 (five copies).

With kind regards.

Yours sincerely,

M. Veraart
FAO/IBRD Cooperative Programme

Mr. Noel McIvor
Coordinator
FAO/IBRD Cooperative Programme
Central Projects Staff
I.B.R.D.
1818 H Street N.W.
Washington D.C. 20433
U.S.A.

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rowe
picciotto
Soffi
Hayes*

FAO/IBRD COOPERATIVE PROGRAMME

SEMI-ANNUAL REPORT

1 July - 31 December 1972

COUNTRY	TYPE OF MISSION	PARTICIPANTS	FIELD DATES	REPORT WRITING
Arab Rep. of Egypt	Soil Amelioration preparation	Campbell Abu Sharr Baker Parkinson Segeren	16/11-3/12 16/11-3/12 15/11-3/12 15/11-3/12 18/11-3/12	<u>Rome</u> : from 4/12 <u>Rome</u> : 4-8/12
Arab Rep. of Egypt	Sector Review	Goddard	24/11-22/12	<u>London</u> : 27-30/12
Algeria	Economic Review	Panhuys	10/11-7/12	<u>Belgium</u> : 8-31/12
Bangladesh	Fisheries Re-Appr.	Rambaud Fujinami	15-26/7 10-21/7	
Bangladesh	Review	de Blichambaut	1/10-28/10	<u>Wash.</u> : 6/11-17/11
Bangladesh	Irrig. Prep.	Snelson Macartney Dequin	29/9-19/10 29/9-19/10 29/9-10/10	
Bangladesh	Seeds re-appraisal	Jones, D.K. Sarma Kiermayr Huysmans	5/11-8/12 27/11-15/12 9/11-5/12 17/11-8/12	<u>Wash.</u> : 11-22/12 <u>Wash.</u> : 8-31/12 <u>Wash.</u> : 11-22/12
Bolivia	Agric. Credit Ident.	Groenewold Roca Ballantyne Velasco	till 5/7 till 5/7 till 6/7 till 7/7	<u>Rome</u> : 12-29/7 <u>Rome</u> : 10/7-4/8
Brazil	Amazon Settlement Preparation	Blandy Hewson Brookson	till 11/12 18-22/7 till 9/8	<u>Rome</u> : 12-20/12 <u>Rome</u> : 16/8-5/9
Brazil	Livestock Prep. - III Phase	Bono	7-15/8	
Brazil	Amazon Preparation	Heymans Hewson	26/9-7/10 26/9-11/10	
Brazil	Livestock Prep.	Bono	2-22/11	

COUNTRY	TYPE OF MISSION	PARTICIPANTS	FIELD DATES	REPORT WRITING
Brazil	Amazon Settlement Preparation	Hewson Rambaud	29/11-8/12 29/11-11/12	
Burma	Credit Irrig. Survey	Cheriyen Smeyers	25/10-11/11 25/10-13/11	
Colombia	Education/Prep./Appr.	Apodaca	5/11-6/12	<u>Wash.</u> : 7/12 - 19/12
Cyprus	Paphos Morphou Prep.	Bishop Tibor	17-19/10 16-19/10	
Ecuador	Agric. Credit Prep.	Almond Pierlot		<u>Rome</u> : 3/7-4/8 <u>Rome</u> : 3-14/7
Ethiopia	Educ. Prep./Appraisal	Lesire Knudsen	10-27/7 10-27/7	<u>Wash.</u> : 7-11/8
Greece	Surface Irrig. Prep.	Roberts		<u>Rome</u> : 3-31/7
Greece	Irrigation Appraisal	Campbell	12/10-18/10	
Guyana	Educ. Recon.	Bagshaw	26/9-19/10	<u>Paris</u> : 21/10- 22/11
India	Himachal Pradesh Apple Process. Prep.	Blank Chetwynd Spinks		<u>Rome</u> : till 15/7 <u>Rome</u> : till 15/7 <u>Rome</u> : till 21/7
India	Forest Logging and Sawmilling Prep.	Zurbrugg		<u>Rome</u> : till 17/7
India	Irrig. Review	Tibor	30/10-21/11	<u>Wash.</u> : 27/11- 8/12
Indonesia	Fisheries Ident.	Bourgois Cassam Lens de Telkes	26/7-7/9 27/7-7/9 31/7-7/9 26/7-30/8	<u>Rome</u> : 25/9- 22/11
		Guckian Tang	26/7-29/9 26/7-30/8	<u>Rome</u> : 17/10- 10/11
Indonesia	Tea Appraisal	Moreithi	22/10-18/11	<u>Wash.</u> : 22/11- 12/12

COUNTRY	TYPE OF MISSION	PARTICIPANTS	FIELD DATES	REPORT WRITING
Iran	Irrig. Rehabilitation Preparation	Tibor		<u>Wash.</u> : 3-27/7
Iran	Seeds Appraisal	Zimmerman		<u>Rome</u> : till 25/7
Kenya	Sector Preparation	Egli	24/7-10/8	
Kenya	Sector Review	Egli Spears	9/10-10/11 9/10-29/10	<u>Wash.</u> : 4/12-2/12 <u>Wash.</u> : 5-19/12
Kenya	Livestock Appraisal	Brumby	16/10-15/11	<u>Wash.</u> : 4-20/12
Korea	Seeds Preparation	Schoorel Jones, P.H.		<u>Rome</u> : till 18/7 <u>Rome</u> : till 11/8
Korea	Sector Review	Masterton Jones, T.A. Draper	14/10-16/11 17/10-16/11 15/10-16/11	<u>Rome</u> : 17/11- 22/12 <u>London</u> : 23-31/12
Korea	Educ. Recon.	Lesire	9/10-11/11	<u>Wash.</u> : 12/11- 1/12
Madagascar	Livestock Prep.	Bono Lucani Root	till 13/7 till 13/7 till 18/7	<u>Rome</u> : 19/7-14/8
Madagascar	Livestock Prep.	Bono Hassid Lucani	10/10-19/10 10/10-19/10 10/10-19/10	
Madagascar	Economic Review	Hyde	12/10-19/11	<u>Wash.</u> : 7-21/12
Malaysia	Agric. Credit Prep.	Benjamin Akhurst Muller-Praefcke	till 19/7 till 19/7 till 19/7	<u>Rome</u> : 21/7-22/9 <u>Rome</u> : 21/7-22/9
Malaysia	Credit Prep.	Benjamin	27/11-16/12	
Mexico	Rural Develop. Ident.	Uhlig Bright		<u>Rome</u> : till 19/7 <u>Rome</u> : till 31/7
Mexico	Livestock Appr.	Pineau	3/10-1/11	<u>Wash</u> : 2-10/11 and 27/11-21/12
Mexico	Irrig. Prep.	Anglesio Hargus		<u>Rome</u> : till 31/7 <u>Rome</u> : till 6/7

COUNTRY	TYPE OF MISSION	PARTICIPANTS	FIELD DATES	REPORT WRITING
Morocco	Rainfed Areas Ident./ Preparation	Viallet		<u>Rome:</u> till 19/7
Morocco	Souss Ident.	Brochu Guinard Mortier	21/11-9/12 21/11-7/12 22/11-8/12	
Nepal	Economic Review	Wyatt Samad		<u>Wash.:</u> 4-27/7 <u>Wash.:</u> 4/7-4/8
Pakistan	Seeds Reconnaissance	Clark Redrup	3-8/11 3-8/11	
Paraguay	Agric. Credit. Ident.	Lumholtz		<u>Rome:</u> till 17/7
Peru	Educ. Appraisal	Beal	24/9-31/10	<u>Wash.:</u> 1/11- 1/12
Rwanda	Tea Appraisal	Bright	20-28/10	
Senegal	Delta Barrage Prep.	Boumendil	27-28/11 and 2-5/12	
Sierra Leone	Supervision/Prep.	Spears	7-12/9	
Sri Lanka	Livestock Preparation	Cheriyen	13/11-30/11	
Swaziland	Livestock Recon.	Groenewold Andricopoulos	6-15/12 6-15/12	
Syria	Balikh Proj. Prep.	Abu Sharr Casati Campbell Baker Collier Crossing Regard Leblond Dieleman	15/9-5/10 15/9-5/10 15/9-5/10 15/9-5/10 15/9-5/10 15/9-5/10 15/9-5/10 29/9-5/10 19/9-4/10	<u>Rome:</u> from 6/10 <u>Rome:</u> 22/10-2/11 <u>Rome:</u> 6/10-10/11 <u>Rome:</u> 6-13/10 <u>Rome:</u> 6-13/10
Tanzania	Soil Survey for Navy Beans Proj.	Anderson	2-5/8 and 20/10-5/11	<u>Kampala:</u> 9 days in Nov. and 11 days in Dec.
Thailand	Seeds Ident.	Clark Redrup	19/10-2/11 19/10-2/11	

COUNTRY	TYPE OF MISSION	PARTICIPANTS	FIELD DATES	REPORT WRITING
Trinidad and Tobago	Rural Develop. Ident.	Allen Johnson	20/11-9/12 20/11-9/12	<u>Canada:</u> 16-31/12
Tunisia	Nebhana Prep.	Delon Harris Schurmann Beaudelaire Dumont	23/10-23/11 23/10-22/11 23/10-23/11 23/10-23/11 25/10-23/11	<u>Rome:</u> 24/11- 22/12
Tunisia	Livestock Ident.	Bono Lucani	20-29/9 20-29/9	
Turkey	Rural Develop. Ident.	Macmillan Bishop	6/8-8/9 4-8/9	
Turkey	Integrated Rural Devel p. Prep.	Bishop Macmillan Van der Veen Wyatt Dow Hartley Crossing	13/11-8/12 13/11-9/12 13/11-8/11 14/11-9/12 13/11-10/12 14/11-10/12 13/11-10/12	<u>Rome:</u> from 11/12 <u>Rome:</u> 11-22/12 <u>Rome:</u> from 11/12
Venezuela	Agric. Credit Ident.	Casati McFarlane Mortier Strebelle Marin de Telkes	6/11-5/12 6/11-20/11 6-17/11 6/11-4/12 6/11-5/12 24/11-3/12	<u>Rome:</u> from 5/12 <u>Rome:</u> from 11/12
Yemen' Arab Rep.	Wadi Zabid Appraisal	Kiermayr		<u>Wash.:</u> 3/7-18/8
Zambia	Education Prep.	Bagshaw	till 11/7	

Mr. George Kalmanoff

March 15, 1973

Chauncey F. Dewey

Assistance from FAO/IBRD Cooperative Programme (CP) to the Industrial Projects Department - Comments on Mr. J.P. Huyser's letter No. 00047 of March 1, 1973

Below appear my comments on the sections of referenced letter which directly pertain to Division III or upon which I have any observations. These sections occur under the heading used in the letter of other projects of possible interest to the Industries Department. In the earlier section, I only query how the proposed FAO assistance in a review of pulp and paper projects in Brazil can be worked into the present apparent attitude of senior management of projects of this sort in Brazil.

1. Thailand

There appear to be several pulp projects in Thailand, one or more of which may be known to IFC and especially to Mr. Oberdorfer. The pulp projects listed look pretty small to be economic but I would not want to make any serious comment on this point. However, if it is intended that these projects at some point be thought of for Bank consideration, then it might be useful to have the opportunity for us to comment on the scheduled mission's Terms of Reference.

2. Korea

Here again, if the Cooperative Programme is planning to review a large "pulp and paper plantation program with the Bank in mind for eventual financial assistance, having a look at the scheduled mission's Terms of Reference might be helpful.

3. Madagascar

This appears to be purely a forestry proposition at this stage of the game.

4. Burma

The scheduled Burmese mission has a pulp and paper engineer with it, but it is not clear to me why, as the initial project is a logging project. My usual comment, however, applies, i.e., if they are embarking on studying pulp and paper projects for hypothetical Bank involvement, then we could usefully see the mission's Terms of Reference.

5. India

A memorandum on a Cooperative Programme study proposed dissolving pulp projects based on eucalyptus plantations (part of the project) was prepared by us on January 17, 1973. This memorandum was sent to Mr. Spall but rather informally the matter was discussed with the CP while Mr. Tarnawiecki was in Rome discussing the forthcoming CP's forest industry mission to Indonesia. In general, there is no indication that the proposed project has the Indian Government's support, nor that there is a market for the dissolving pulp output and there is no feasibility study of the pulp mill as such. We have now received a letter of rebuttal from Mr. Huyser's group on the points raised by Mr. Tarnawiecki. We have never given more than slight informal assistance to Mr. Spall on this project and, as this project does not have the support of the Regional Program people we do not intend to go deeper into this matter. In any event we never intended Tarnawiecki's memo to go outside the Bank. The other letter about a separate CP mission to be sent to India later this year for review of other projects, which is referred to in Mr. Huyser's letter, has not been seen by us. I wonder who is instigating and guiding the CP with regard to its activities in the pulp and paper sector in India? From Mr. Kraske, I gather what has transpired so far has been rather embarrassing to the Bank.

6. Malawi

An interim meeting with the consultants for the Vipya project is scheduled in Helsinki on March 26 and 27. Peter Vakomies has agreed to attend this meeting. The final review meeting is scheduled for the last week in April, but the exact timing and location still has not been confirmed. I am pleased that Messrs. Vakomies and Spears will be available for the final review meeting. It is not clear at this moment how the date of the meeting will be meshed into Peter Glenshaw's full schedule.

7. Ecuador

The understanding of Mr. Huyser with regard to the Ecuador Forestry project (Capayas) is correct. The consultant short list has been approved by the Bank Selection Committee and the Government of Ecuador. This list includes the following:

1. Centre Technique Forestier Tropical (France)
2. Jaakko Poyry and Co. (Finland)
3. Reid Collins and Associates Ltd. (Canada) in association with H.A. Simons Limited (Canada)
4. The Tuolumne Corporation (U.S.)
5. Wescan International Forestry Services Ltd. (Canada)

We would appreciate the assistance of the CP in reviewing the consultants proposals which we anticipate receiving at the end of April. The interim review of the consultants' findings and the selection of alternatives should take place in August/September in Ecuador and we would welcome the

March 15, 1973

presence of Messrs. McFarlane and Spears in these discussions. The exact schedule of course will only be worked out after a particular consulting firm has been selected.

Other Matters

On the subject of an FAO study of future world market prospects for short fibred pulp, such a study would be welcomed by us because of the number of pulp and paper projects before the Bank which concern short fibred pulp. The study in fact should not treat short fibred pulp as a single market, but should consider within that market the variations apparent in the prices of the different types of short fibred pulp. I believe, however, that such a study should be part of FAO's overall objective of evaluating and quantifying pulp and paper supply and demand and should not be linked to any special project or particular interest of the World Bank. This is true even though the need for such a study became particularly apparent at the time of the abortive Incel operation. I might mention in passing, at the time Mr. El Darwish was drawing up the Terms of Reference for the Industries Department's pulp and paper sub-sector study, I stressed that because the problems with Incel were already apparent, the sub-sector study should analyze the different markets and economics related to pulp and eventually paper produced from different wood species and different geological areas of supply. I still think this should be done if the pulp and paper sub-sector study is going to have operational value for this Department.

CDewey:maa

cc: Mr. Kalmanoff (2) - Industrial Projects Department
Mr. Tarnawiecki - Industrial Projects Department
Mr. Oberdorfer - IFC

ORGANISATION DES NATIONS UNIES POUR
L'ALIMENTATION ET L'AGRICULTURE



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PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION
OF THE UNITED NATIONS

DDC REGISTRY

In Reply please mention our reference
and date of this letter

Via delle Terme di Caracalla, 00100-ROME

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Telephone: 5797

Ref.

MAR. 14 1973

00075

Dear Noel,

...

Attached six copies of Investment Centre
Mission Schedule for your information.

Yours sincerely,

Marius Veraart
FAO/IBRD Cooperative Programme

Mr Noel McIvor
Coordinator, FAO/IBRD Cooperative Programme
Central Projects Staff
IBRD
1818 H Street N.W.
Washington D.C. 20433
USA

Handwritten notes:
Rond. Walton
Rowe
Prais
Siff
Hayne

INVESTMENT CENTRE - CENTRAL OFFICEMISSION SCHEDULE

<u>Country</u>	<u>Project</u>	<u>Interested or Financing Agency</u>	<u>Mission Composition</u>	<u>Timing and Duration</u>	<u>Remarks</u>
<u>LATIN AMERICA</u>					
Brazil	Livestock Mato Grosso	Bank of Amazonia (BASA)	Pantanali Yates (C) Burkholder (C)	4-27 March	Mr. Forbes-Watt has general responsibility for all three Bank of Amazonia Preparation Missions. He will be visiting Brazil in this connection from 1-15 April for final discussions. Mr. Pantanali has specific responsibility for the Mato Grosso Livestock Preparation Mission.
Brazil	Fruit Processing	BASA	Elmer (C) Giacometti (FAO) Gelar	8-17 March	
Brazil	Forest Industries	BASA	Elmer (C) Schürmann Gregorsen Dixon Kehr	18 Mar-15 April	
Brazil	Babacu Processing	UNDP SIS Fund	Elmer (C) Johnson (C) Zabotto (C) Petty (C)	1 Feb-1 March	Report under preparation.
GAFICA	Fruit and Vegetable Development	Central American Bank for Economic Integration (CABEI)	Forbes-Watt Mannarelli Schürmann Agronomist	Oct./Nov.	Awaiting response from CABEI.

<u>Country</u>	<u>Project</u>	<u>Interested or Financing Agency</u>	<u>Mission Composition</u>	<u>Timing and Duration</u>	<u>Remarks</u>
Haiti	Fisheries Development	Inter-American Development Bank (IDB)	Bories (Marketing/ Mission Leader) Couve (Fisheries Technologist) Fisch (Naval Architect) Paiva (Fisheries Resources)	15 Mar-June	Mission personnel under recruitment.
Honduras	Oil Palm Development	Banco Nacional de Fomento	Bowkett Mannarelli Downie	March/April	Awaiting response from BNF.
Honduras	Guayape Regional Dev.	IDB	Kartzow	26 Dec-31 March (field work) Report writing until end May.	
Jamaica	Development and Management of Water Resources	UNDP Investment Follow-up Project	Asseo Buon Tromboni (Agronomist)	8-18 March	
Panama	Fisheries	IDB	Bories Macedo Ziener Vivas	Field work completed	Mission report under preparation.
Venezuela	Fisheries	IDB	Pischedda (Leader) Loayza (Processing and Marketing) Achurra (Economist) Vivas (Engineer) Fisch (Naval Architect)	Field work completed	Mission report under preparation.

<u>Country</u>	<u>Project</u>	<u>Interested or Financing Agency</u>	<u>Mission Composition</u>	<u>Timing and Duration</u>	<u>Remarks</u>
<u>AFRICA</u>					
Algeria	Bou Namoussa II	AfDB	Strebelle (C)	19 March 3 weeks	
Cameroon	Game reserve and National Parks Management	UNDP	Schürmann	26 Feb-13 March	IC participation in UNDP Preparation of Project with Investment Potential
Dahomey	Ouémé Valley Phase II	AfDB	Asseo	23 Apr- 1 May	Investment Follow-up of UNDP Project.
Mali	Genie Rural	AfDB	Bright	15 May 5 weeks	
Mauritania	Date Processing	AfDB	Barreveld	7 April 4 weeks	Awaiting final confirmation of mission from AfDB.
Nigeria	Lagos Fishing Post	AfDB	Civil Engineer Fisheries Economist	March/April 5 weeks	Awaiting firm mission dates from AfDB.
Sierra Leone	Oil Palm Processing	AfDB	Keuning	23 February 5 weeks	Mission in field

<u>Country</u>	<u>Project</u>	<u>Interested or Financing Agency</u>	<u>Mission Composition</u>	<u>Timing and Duration</u>	<u>Remarks</u>
<u>AFRICA</u> (Cont'd)					
Tanzania	Cotton Seed Oil Processing	Tanzania Investment Bank	Pantanali Oil Processing Engineer Financial Analyst	June 4/5 weeks in field 4 weeks report writing	The three projects will be identified/prepared by a single mission and will be supervised by Mr. Pantanali as Mission Leader. Awaiting reaction of the Government to IC proposals.
Tanzania	Pyrethrum Cultivation and Processing	"	Pantanali Pyrethrum Processing Engineer Agronomist		
Tanzania	Fisheries Development	"	Pantanali Fisheries Economist Naval Architect	June	
Zaire	Pulp and Paper Industry	Government of Zaire	Harper	19 March 4 weeks	Mr. Harper is undertaking a study on the market prospects as a preliminary to a full scale Preparation Mission.

<u>Country</u>	<u>Project</u>	<u>Interested or Financing Agency</u>	<u>Mission Composition</u>	<u>Timing and Duration</u>	<u>Remarks</u>
<u>EUROPE</u>					
Greece	Fruit and Vegetable Processing (Preparation)	Investment Bank of Greece	Forbes-Watt Processing/Marketing Expert Agriculturalist Financial Analyst	1 May 3 weeks in field + 3 weeks report writing	Arrangements under process of finalization.
Hungary	Investment Reconnaissance	National Development Bank	Huyser Pantanali	2nd half September 1st " October	Discussions with the Ministry of Agriculture for assistance by IC for identification/preparation of projects for financing by the National Development Bank.

Other Projects being considered

Argentina	Fisheries Development
Brazil	Fisheries Development
Algeria	Grain Storage
Dahomey	Maize
Indonesia	Coconut Fibre and Charcoal

cc: Huyser	Steiner
Bhattacharjee	Domike
Area Chiefs (4)	Chatterjie
Veraart	Grande
Forbes-Watt	Noyce
Pantanali	DDC Reg.
Schürmann	
Ayazi	
Asseo	
Fernando	

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OF THE UNITED NATIONS

mm

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Telex: 61181 FOODAGRI

Telephone: 5797

Ref. PU 2/1

MAR. 14 1973

Dear Noel,

... Further to our telephone conversation
of March 13, enclosed two copies of 1972
"Basic Texts" which includes FAO's consti-
tution and a wealth of further information
regarding the Organization.

There are no amendments at present
since each new edition includes the latest
texts.

With kind regards,

Yours sincerely

Marius Veraart
FAO/IBRD Cooperative Programme

Mr Noel McIvor
Coordinator, FAO/IBRD Cooperative Programme
Central Projects Staff
IBRD
1818 H Street N.W.
Washington D.C. 20433
USA

LI - FAO / IBRD Comp. Page

Mr. Chauncey F. Dewey

March 13, 1973

Antonio Tarnawiecki

Assistance from FAO/IBRD Cooperative Programme (CP) to the Industrial Projects Department - Comments on Mr. J.P. Huyser's letter No. 00047 of March 1, 1973

1. Central America

FAO will assist IBRD in a review of the timber industries in the Central American Common Market. This work will apparently be carried out by CPS (not Industrial Projects). This study should be tied to the proposed project identification and/or sector mission to Central America.

2. Indonesia

This country is discussed under a separate memorandum.

3. Brazil

The CP suggests that the draft of the pulp and paper annex to be produced on the Brazil Project Identification Mission could be reviewed by Mr. Raisanen of FAO's Forest Industries Division. Apparently, Mr. McIvor has asked for FAO assistance to review a number of pulp and paper projects of possible Bank interest. Since this is at variance with the position paper produced on the project identification mission's issues paper, I think this point should be clarified before any more time is spent by the Bank and/or FAO staff on these potential projects.

4. Peru

The Bank has also asked for FAO assistance in possible pulp and paper projects in this country. The CP proposes to carry out desk reviews of existing material during September 1973. Results of Donald Brown's preliminary appraisal of the sugar-cane bagasse based projects studied by the 1972 sector mission could be made available.

5. East Africa

The Bank has requested FAO participation in an industrial reconnaissance mission. I have no comments on this.

6. Other Projects

The CP has already started or plans to work on a number of other forest projects involving the manufacture of pulp and paper. The CP seems to be under the impression these projects will be considered by the respective Project Departments of the various Regional Project (sic) Departments of the Bank. I think that prompt inclusion of the Industrial Projects Department for early comments on projects being identified would avoid wasting time and disappointing prospective project sponsors.

7. Thailand

Apparently there are several pulp projects in this country. A mission headed by Mr. McFarlane will travel to Thailand in October/November 1973. We should have the opportunity to comment on their Terms of Reference.

8. Korea

A CP mission will be sent this year to review a plantation project for a "large" (how large?) pulp and paper mill. I have no comments.

9. India

A memorandum on a dissolving pulp project based on eucalyptus plantations was prepared on January 17, 1973. An answer from the CP had apparently been mailed by March 1, but it has not yet arrived in the Department. Another letter about a separate mission to be sent later this year to India to review other projects has also not yet reached the Department.

10. Malawi and Ecuador

We are keeping the CP informed of all the steps taken in these studies and are grateful to the CP for their cooperation.

11. Madagascar and Burma

The CP preparation missions to these countries seem to be mainly concerned with the forestry and logging aspects. We should, however, receive copies of these reports.

LI - FAO / IBRD Conf. Paris

ORGANISATION DES NATIONS UNIES POUR
L'ALIMENTATION ET L'AGRICULTURE



ORGANIZACION DE LAS NACIONES UNIDAS
PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION
OF THE UNITED NATIONS

Via delle Terme di Caracalla, 00100-ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref. BK 2/8

Letter No. 00047

Dear Noel,

MAR. 1 1973

Assistance from FAO/Cooperative Programme
to the Industrial Projects Department

We refer to your letter of 21 January. We have discussed the contents of this letter with the Forest Industries Division, Forest Resources Division and UNDP/FAO project staff and would like to make the following tentative proposals:

1. CENTRAL AMERICA

You requested FAO assistance in a review of the status of timber and wood products industries in five countries of the Central American Common Market. We could make available for this purpose Mr. Jack Easton, who is an industrial economist attached to the Forest Industries Division of FAO. Prior to joining FAO in 1970 Mr. Easton had seven years with Sandwell and has a very wide experience of industrial feasibility study work.

During the latter half of 1972 he was involved in preparation of a CAFICA study which reviewed forest industrial projects in the Central American region. The report on this project is still being finalized. In the course of carrying out this work, Mr. Easton has made a fairly thorough review of the information available on the region. He has also recently reviewed and revised FAO reports on the Honduras, Olancho pulp project and on a proposed UNDP forest industries project in Nicaragua both of which are relevant to your proposed Central American study. Mr. Easton could be made available from the beginning of May for a period of two months. If this is acceptable to you, we would like further details as to how you consider the work should be organized. The two obvious alternatives appear to be either to send the Bank's material to Rome for preliminary review by Mr. Easton, after which he could visit the Bank for discussion, or alternatively, you may wish him to carry out most of the study in Washington.

Mr. Noel McIvor
Coordinator, FAO/IBRD
Cooperative Programme
Central Projects Staff
International Bank for Reconstruction
and Development
1818 H Street, N.W.
Washington, D.C. 20433
U.S.A.

*Moore, Kulman off
Dewey
Moore
Picciotto
Walters*

.../...

2. INDONESIA

As Mr. Tarnawiecki is already aware, Mr. Swiderski, who is Chief of FAO's Forest Industries Division Mechanical Wood Products Branch, has been nominated to join a forthcoming UNDP/FAO mission to Indonesia in March to review projects which are suitable for FAO assistance. Within the UNDP country programme a sum of up to US\$ 4 million could be available for preinvestment and other studies of the forestry sector. We have already had discussions with the key members of the proposed UNDP/FAO mission to ensure that they are fully aware of the findings of the recent Bank sector review chapter on the Indonesia forestry industries and we have also familiarized them with the outcome of the Seminar which was attended by Mr. Tarnawiecki and Mr. Rowe during which various projects of interest to the Government of Indonesia in the forestry sector were reviewed. Within the framework of the US\$ 4 million available for UNDP activity we have proposed that approximately US\$ 1 million should be earmarked for industrial feasibility studies (with special reference to the wood products complex on Kalimantan mentioned in your letter of January 31), marketing studies, etc., of relevance to industrial and forestry projects of possible interest to the Bank.

We would propose that following Mr. Swiderski's mission he should visit Washington and discuss with you the formulation of terms of reference for specific projects in which the Bank might be interested, also a choice of consulting firm for implementation of these studies.

We would propose this visit takes place in about late April or early May. Mr. Swiderski would be able to remain in Washington for approximately 2-3 weeks to carry out this review.

In view of the fact that the viability of most of the forest industry projects under consideration in Indonesia depends on a thorough analysis of the forest inventory and logging cost aspects of the projects, we would propose that this aspect of the studies be reviewed by Mr. Zurbrugg, the forestry and tropical logging expert of the Cooperative Programme. Mr. Zurbrugg could accompany Mr. Swiderski on his visit to Washington and could review with Mr. Rowe or whoever the Bank appoints for this purpose, the various forestry studies which will be required. As you know, Mr. Zurbrugg has had 15 years of tropical logging experience of which eight were spent in South East Asia and he has a very clear understanding of the economic aspects of tropical logging operations.

3. BRAZIL

You requested FAO assistance in a review of a number of pulp and paper projects of possible Bank interest.

.../...

When Mr. Tarnawiecki visited Rome recently we discussed the possibility that we might be able to assist in adding more material to the first draft report which he and Mr. Carmignani prepared on pulp and paper projects in Brazil. We could make available for this Mr. Raisanen who is a member of FAO's Forest Industries Division and who is an experienced pulp and paper engineer. Mr. Raisanen worked for 10 years in Brazil and is well informed on the pulp and paper situation. In 1971 he carried out a review of projects of possible interest to Finnish investors and has also participated in reviews of specific projects both for FAO and the Government.

He will be assisted in carrying out this review by Mr. McFarlane, our Cooperative Programme pulp and paper engineer. Mr. McFarlane would be available for follow up work on the feasibility studies of individual projects in Brazil as necessary.

Since many of the proposed pulp and paper projects in Brazil depend on completion of forest plantation programmes, a review of projects in Brazil will have to include an assessment of the forest areas and of the plantation programmes being proposed. FAO has for the last two years had a UNDP forestry project operating in Brazil, some of the staff of which have been directly concerned with the evaluation of eucalyptus plantation projects. The project staff have been working in association with a German bilateral aid expert on an economic study which aims to concentrate plantations within an economic radius of suitable pulp mill studies. We suggest that the desk review work on projects of possible Bank interest which is carried out in Rome in March includes an analysis of the forestry situation. The UNDP forestry project operations officer, Mr. Hollis Murray, will assist in this review. We could also make available an experienced plantation forester from FAO to assist in follow-up work in the field on a later date if this proves necessary.

We propose that following a review by Messrs. Raisanen and McFarlane of Mr. Tarnawiecki's report in Rome, they visit Washington in late May to carry out a joint review with Bank staff of their findings and to assist in pre-appraisal of projects and in formulating terms of reference for feasibility studies of specific projects of possible Bank interest.

4. PERU

You requested FAO assistance in reviewing possible pulp and paper projects in Peru and in evaluation of prefeasibility studies being prepared. Mr. McFarlane could assist in a desk review of material on Peru during September 1973 prior to a planned Thailand mission. We would also propose, subject to your agreement, that we engage as a consultant for the period of the desk study review in Rome, Mr. Gunkle who is a senior Sandwell employee who has worked for 10 years in Peru and has a good understanding of project possibilities. If you are agreeable with this suggestion, we would propose that any material you have on Peru is sent to Rome in mid-1973, that a review of project possibilities be carried out in Rome in September and that following that Messrs. McFarlane and Gunkle should pay a visit to Washington to report on their findings in early October. Mr. McFarlane would be available for approximately two weeks, following which he would

.../...

proceed to Thailand. Mr. Gunkle, subject to further negotiation with Sandwell, would be able to stay a further four weeks to complete a desk review in Washington and assist in follow-up studies as necessary.

5. EAST AFRICA

You have requested FAO participation in an industrial reconnaissance mission to evaluate prospects for wood products development and identify specific projects for further investigations. We could make available John Spears for this mission. He spent 12 years in Kenya working in the forest industries field and in the latter half of 1972 prepared the forestry and forest industries chapter for a Bank Agricultural Survey sector review report on Kenya. He is familiar with the main project possibilities in Tanzania and Uganda. We would propose that Mr. R. Meyer, who is the Chief of FAO/ECA Forest Industries Advisory Group for Africa in Addis Ababa, be brought in to assist in the review for a period of two weeks in Rome prior to the mission's departure to the field. He would also be able to join the mission in the field for approximately one week should this be necessary.

OTHER PROJECTS OF POSSIBLE INTEREST TO THE INDUSTRIES DEPARTMENT

In addition to the above we should mention that the Cooperative Programme has already started or plans work on a number of other forestry projects which involve a pulp and paper component. These are being identified or prepared for the respective Project Departments of the various Regional Project Departments of the Bank.

We should be grateful for your clarification as to whether we should send enough copies of the reports on these projects for circulation to both the Project Department of the Area concerned and the Industries Department.

The projects concerned are:

1. THAILAND

We have been asked by the Asia Region Project Department to carry out a forestry project identification mission to Thailand in the latter half of 1973. A preliminary review by Mr. McFarlane of FAO material already available, and in particular of the forestry chapter prepared by Ken King of the Thailand Sector Review Mission, indicates that there are several pulp project possibilities in Thailand which should be reviewed by the mission. They are as under:

- A 60,000 ton newsprint mill
- A 75,000 ton market pulp mill based on bamboo and bagasse
- A 45,000 ton kenaf pulp mill
- A 25,000 ton groundwood pulp mill
- A pulp or integrated pulp and paper mill based on pine resources in the North.

The mission will include a study of the possibility of establishing industrial plantations with particular reference to pulpwood requirements.

.../...

We are scheduling a mission to study these projects for October/November 1973 which will be led by Mr. McFarlane and assisted by Mr. Malenas who is stationed in Bangkok as Chief of FAO/Forest Industries Advisory Group for Asia and Far East.

2. KOREA

Arising partly out of a Bank Agricultural Sector Review mission in 1972, we have been requested to send a CP mission to Korea, sometime during 1973, to review possible forestry projects.

The Government is currently planning a large pulp and paper plantation programme and has requested FAO assistance in formulating this programme. We are planning a mission to review this project in mid-1973, consisting of a Forest Economist (Mr. S. Draper) and a pulp and paper engineer (probably Mr. Wood who is currently carrying out a similar assignment for FAO in India). This mission could result in the identification of pulp and paper projects of longer term Bank interest.

3. MADAGASCAR

We are currently finalizing a preparation report on the Madagascar pulp-wood plantation project, and this should be ready for transmission to the Bank about mid-April. The project is the first five-year phase of a ten-year planting programme. The economic justification of the project would be the setting up of an export-oriented pulp industry in the early 1980s.

4. BURMA

A CP preparation mission is about to depart for Burma to carry out detailed preparation of a logging project of possible interest to the Asian Projects Department. Included in this mission's terms of reference are identification of forest industrial projects of possible Bank interest and formulation of the terms of reference for studies of these projects.

The mission will include both a sawmilling expert, Mr. Melhuish, and a pulp and paper engineer, Mr. McFarlane. Mr. Malenas is also expected to be in Burma at the time of the mission and will assist as needed.

5. INDIA

An FAO/CP team recently completed a loan request report to the Bank for financing of a pulpwood plantation project in Uttar Pradesh which would provide raw material for a dissolving pulp mill to be situated at Lalkua.

We had an opportunity to discuss the project with Tarnawiecki in Rome recently and have written under separate cover to the Bank outlining our proposals for the next phase of development of this project.

We are planning a mission to India in the latter half of 1973 to review other pulp and paper projects of possible Bank interest and have also written separately to the Bank about this planned mission.

.../...

In addition to the above projects we have also been working jointly with the Industries Department during 1972 in formulating terms of reference and reviewing the progress of two UNDP pulp and paper feasibility studies for which the Bank is acting as executing agency. They are:

1. MALAWI

A Bank/FAO/CP mission drafted terms of reference for a study of the Malawi Vipya Plateau project now being carried out by Jaakko Poyry and Co. Messrs. Vakomies, Spears and Meyer participated in an interim review of the consultants' findings in Malawi in January 1973. Peter Vakomies will be available for a further interim report of the consultants' findings in Helsinki around about the middle of March. Both Messrs. Vakomies and Spears will be available for a review of the final report in Helsinki in the latter part of April and we await your advice on the date of that mission.

2. ECUADOR

An FAO/CP mission drafted preliminary terms of reference for a feasibility study of forest industrial projects in the Esmeraldas region of North West Ecuador. As we understand the latest situation, the terms of reference for this have now been finalized in the Bank and proposals are being requested from consulting firms. We would be able to assist in a review of these consultants' proposals which we anticipate would be necessary in mid-April. We have programmed a short period in Rome for both McFarlane and Spears to carry out this review. We could also make Messrs. McFarlane and Spears available for an interim review of the consultants' findings in Ecuador in mid-1973, as originally allowed for in the proposed project terms of reference.

Finally we should mention two other CP ongoing activities in the pulp and paper field which may involve a manpower planning commitment. They are:

1. THE INDUSTRIES DEPARTMENT PULP AND PAPER SUB-SECTOR STUDY

During 1972 we assisted the Industries Department in preparing a first draft of a proposed pulp and paper sub-sector study. A copy of this was left with the Bank in December (with Mr. Ragetley). We understood that the Bank staff would be working on this study in the first half of 1973 and that later in the year you might wish further FAO assistance in a final review of this study.

We have programmed a one-month consultancy assignment by Mr. Ewing for this purpose. Mr. Ewing prepared and collated much of the material that went into the first draft report and worked in conjunction with other members of the CP and Forest Industries Department in carrying out the exercise. If further work by FAO is requested we could propose that Mr. Ewing spend two weeks in Rome in mid-1973, reviewing the final draft of the study with other relevant FAO staff followed by two weeks in Washington reviewing the final draft with Bank staff.

.../...

2. FAO STUDY OF FUTURE WORLD MARKET PROSPECTS FOR SHORT-FIBRED PULP

Arising out of the problems that we experienced in relation to the market prospects for the INCEL project in Yugoslavia you are aware that we have been working in close cooperation with the staff of the Forest Industries Division and Forest Resources Division of FAO in a study of future world market prospects for short-fibred pulp. The Forest Industries Division has organized a series of comparative tests of various short-fibred pulp raw material. The Forest Resources Division has been collecting data on the viability of eucalyptus plantation wood. The Cooperative Programme has been working with Sandwell in trying to determine more accurately the probable import requirements of short-fibred pulp in Western Europe until 1980. We had proposed last year that, subject to Bank expressing interest in this study, we would engage Mr. Harper from Sandwell as a consultant to further develop the material he has already submitted.

No. Clarification of the market prospects for short-fibred pulp is likely to be of critical importance to other pulp projects which the Bank is currently studying. We noted from Fuchs' letter to Dr. Bhattacharjee of 10 January that you would welcome further work by FAO in this field. We would propose that this two man-month consultancy be financed from CP resources since the Forest Industries Division has not been able to secure financing for this elsewhere.

We calculate the total FAO proposals above about 190 man-weeks of which about 60 man-weeks relate to Industries Department projects (which is in line with the proposals of your letter of 31 January) and the balance to work being carried out for other Project Division of the Bank.

We would be grateful for your comments and those of the Industries Department on the above proposals.

best regards,

Yours sincerely,



J.P. Huyser
Director

FAO/IBRD Cooperative Programme

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We would be grateful for your comments and those of the Industries Department on the above proposals.

Yours sincerely,

Just received

J. F. Wyser
Director
FAO/IBRD Cooperative Programme

Mr. B. Chadenet, Vice President, Organization
 Planning and Personnel Management
 L.J.C. Evans, Director, Agriculture Dept.,
 Central Projects Staff
FAO/IBRD Cooperative Program

February 28, 1973

Following is some background information for your visit to
 FAO.

Budget

1. Budgeted and actual expenditures of the Cooperative Program (CP) have been as follows:

	<u>Calendar Years</u>			
	<u>1970</u>	<u>1971</u>	<u>1972</u>	<u>1973</u>
	<u>US\$ million</u>			
Budget		5.0		7.0
Actual	2.09	2.59	3.5	

The figure of US\$3.5 million for actual expenditures in Cal. 72 is the most recent estimate from FAO. Bank reimbursement of FAO is always some months behind FAO's expenditure so that I would expect the Bank's actual expenditures for FY73 to be lower than the Bank's share of budgeted expenditures. The Bank meets 75% of CP expenditures except in cases where CP staff are on Bank missions (e.g. appraisal, economic and sector missions) in which case the Bank pays 100% of travel and subsistence expenditures.

2. Mr. McNamara has already had some discussion with Dr. Boerma about the CP budget for biennium 1974/75. FAO are suggesting a budget of US\$8 million, an increase of US\$1 million for the biennium, exclusive of what FAO call "mandatory" increases, that is, increases due to rises in cost of living or exchange rate changes. Allowing for these mandatory increases, it is likely that the total budget for biennium 1974/75 would be US\$9.5 to 10 million if the "real" increase of US\$1 million is accepted. I understand that while Mr. McNamara expressed sympathy with Dr. Boerma's proposal to raise the CP budget, he has said that he would not wish to agree until the CP had recruited up to their full authorized strength. (see below)

Staffing

3. The CP has an authorized professional staff of 70 positions under the present budget and an increase of US\$1 million would allow for 8 to 10 more positions for the biennium 1974/75. At present the professional strength is 61 (including 3 in Bank overseas missions - Edwards -

Pakistan, Ellinger and Quicke - PME), plus 4 semi-permanent consultants who may take up staff positions soon. Recruitment processes in FAO are very cumbersome and slow and although we have been told at various times during the past three years that CP would soon reach its full strength of 70 it never does so. There is provision in the current budget also for consultant services; it was intended to cover 18 man-years when agreed upon in 1971; but rising costs since then have reduced the man-year equivalent to 14 or 15.

Organization

4. Under the Director and Deputy Director there are two advisers (Bishop and de Blichambaut) and four "Area Chiefs", Brochu, Clark, Miss Eid and Heymans for Africa, Asia, Middle East and Latin America. These "Area Chiefs", however, have no line control over any staff. The rest of the staff is allocated to the various projects in the work program by mission leaders as the need arises, without any particular form of organization. In the past, the result has been a very loose control sometimes giving the impression that a staff member can more or less arrange his own comings or goings as he wishes. There are nominally functional groups - agriculturists, economists, educators, engineers, livestock, forestry, fishery, etc. but there is no effective line control over them. To divide the staff into five self-contained regional groups would hardly be practicable as it would greatly hamper flexibility of staff use; but an improvement in the organization is called for. The main characteristic of the present lack of organization has been the lack of control over the staff. It would at least be an improvement if there were a strong senior program coordinator and controller who would have the authority, under the Director, to schedule the staff's activities and to see that they carry out their work according to schedule. It might be still better to try two regional groups for a start, which would provide about 30 men in each - comparable with some of our regional agricultural divisions. A grouping into "Asia" and "everywhere else" might almost be workable and I believe Huyser has this in mind. It appears likely that the discussions we have had recently on the next year's work program, resulting in a full work program for the CP, may have the effect of tightening up the organization since it is now possible to schedule activities 12 months' ahead and all the staff should know what is expected of them. One aspect of this shows up in the education group within the CP. This group of four or five education specialists has tended to run itself without much regard to the rest of the Program and Huyser himself has said that he has never been very clear on what they do or should do. Huyser is now bringing the education group within the total work program and already seems to have it more under control than in the past.

Work Program

5. During January and February we had discussions in the Bank with Huyser and his so-called "Area Chiefs" over the whole of their activities and at the same time the Bank regional offices submitted requests for CP services over the next 12 months. It became apparent early in our discussions that the total requests from the regions would exceed the CP's capacity and Huyser undertook to examine all the requests in Rome with his Advisers and Area Chiefs and to tell us what he felt he could and could not do. We now have a work program composed of some 70 agricultural projects for identification and preparation and the regional offices have been notified of the projects that the CP has accepted and those which it could not accept. In addition to the 70 agricultural projects the Program will be handling five projects for the Industries Projects Department and about 20 education projects, making a total of 95 projects.
6. Of the requests from the regional offices the CP has told us that it could not undertake about 12 agricultural projects during the coming year. Because its capacity is now almost completely scheduled with identification and preparation it cannot undertake, as in the past, to assist on Bank missions such as appraisals, economic and sector missions and occasional supervision. Thus, the CP will be concentrating on its main role of project identification and preparation. Huyser seems to be quite happy with this pattern of activities and it seems a sensible arrangement since CP staff are often at a disadvantage on Bank-led missions. They often do not wish to spend enough time in Washington in writing and discussing their reports and they are not available in the way Bank staff members are over the period that follows a mission during which a series of discussions and reviews proceeds in the Bank.
7. On the whole, the agricultural projects that the CP has not found possible to undertake have generally been projects that the regional offices either do not regard as an immediate priority or regard as suitable for consultants or Bank staff or Governments themselves to undertake, failing CP participation. We do not therefore have any outstanding conflicts at present with the Regions to be resolved in the Bank at a higher level. It could happen from time to time that conflicts might still emerge and if they cannot be resolved by discussions among the Regions and the FAO Coordinator we may have to submit them to Mr. Knapp; but for the present we have been able to resolve conflicts that have arisen without appeal to the Senior Vice-President.

February 28, 1973

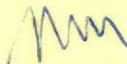
Staff Exchanges

8. It has been customary in the past to exchange one or two Bank staff with one or two CP staff for a period of two years or so. Tibor, a Bank irrigation engineer, has just completed about two years with the CP and has been transferred back to Asia Region. He had wished to join FAO but they have not been able to offer him a permanent position. Veraart has been acting as program coordinator for the past 18 months and he will be returning to the Bank in June this year to handle coordination at this end. A subject to be explored further is the possibility of continuing staff exchanges. Stevenin, an irrigation engineer in EMENA, wishes to go to Rome for personal family reasons and EMENA would release him if they received an acceptable replacement from the CP. So far it has not been possible to arrange this exchange.

9. A perennial subject for discussion is that of seconding CP staff to Washington without exchanging Bank staff. We have made little progress with this, partly because of the wish of FAO to exchange and of the difficulty of releasing Bank staff to Rome under the ruling conditions of work pressure in the Bank. There is also some reluctance of CP staff to move to Washington when they are firmly settled in Rome. However, I believe that a number of people in the Program would like to work in the Bank for a period and we should therefore continue to pursue the possibility of transferring CP staff to Washington since there is no question that they could be used much more effectively if they were stationed in Washington alongside Bank staff.

Mr. W.C. Baum, Vice President, Projects Staff
cc: Mr. M. Yudelman, Senior Adviser,
Agriculture Department, Central Projects Staff

NMcIvor:fh



OFFICE MEMORANDUM

TO: Mr. B. Chadenet, Vice President, Organization DATE: February 28, 1973
Planning and Personnel Management
FROM: L.J.C. Evans, Director, Agriculture Dept.,
Central Projects Staff
SUBJECT: FAO/IBRD Cooperative Program

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4. Under the Director and Deputy Director there are two advisers (Bishop and de Brichambaut) and four "Area Chiefs", Brochu, Clark, Miss Eid and Heymans for Africa, Asia, Middle East and Latin America. These "Area Chiefs", however, have no line control over any staff. The rest of the staff is allocated to the various projects in the work program by mission leaders as the need arises, without any particular form of organization. In the past, the result has been a very loose control sometimes giving the impression that a staff member can more or less arrange his own comings or goings as he wishes. There are nominally functional groups - agriculturists, economists, educators, engineers, livestock, forestry, fishery, etc. but there is no effective line control over them. To divide the staff into five self-contained regional groups would hardly be practicable as it would greatly hamper flexibility of staff use; but an improvement in the organization is called for. The main characteristic of the present lack of organization has been the lack of control over the staff. It would at least be an improvement if there were a strong senior program coordinator and controller who would have the authority, under the Director, to schedule the staff's activities and to see that they carry out their work according to schedule. It might be still better to try two regional groups for a start, which would provide about 30 men in each - comparable with some of our regional agricultural divisions. A grouping into "Asia" and "everywhere else" might almost be workable and I believe Huyser has this in mind. It appears likely that the discussions we have had recently on the next year's work program, resulting in a full work program for the CP, may have the effect of tightening up the organization since it is now possible to schedule activities 12 months' ahead and all the staff should know what is expected of them. One aspect of this shows up in the education group within the CP. This group of four or five education specialists has tended to run itself without much regard to the rest of the Program and Huyser himself has said that he has never been very clear on what they do or should do. Huyser is now bringing the education group within the total work program and already seems to have it more under control than in the past.

Work Program

5. During January and February we had discussions in the Bank with Huyser and his so-called "Area Chiefs" over the whole of their activities and at the same time the Bank regional offices submitted requests for CP services over the next 12 months. It became apparent early in our discussions that the total requests from the regions would exceed the CP's capacity and Huyser undertook to examine all the requests in Rome with his Advisers and Area Chiefs and to tell us what he felt he could and could not do. We now have a work program composed of some 70 agricultural projects for identification and preparation and the regional offices have been notified of the projects that the CP has accepted and those which it could not accept. In addition to the 70 agricultural projects the Program will be handling five projects for the Industries Projects Department and about 20 education projects, making a total of 95 projects.

6. Of the requests from the regional offices the CP has told us that it could not undertake about 12 agricultural projects during the coming year. Because its capacity is now almost completely scheduled with identification and preparation it cannot undertake, as in the past, to assist on Bank missions such as appraisals, economic and sector missions and occasional supervision. Thus, the CP will be concentrating on its main role of project identification and preparation. Huyser seems to be quite happy with this pattern of activities and it seems a sensible arrangement since CP staff are often at a disadvantage on Bank-led missions. They often do not wish to spend enough time in Washington in writing and discussing their reports and they are not available in the way Bank staff members are over the period that follows a mission during which a series of discussions and reviews proceeds in the Bank.

7. On the whole, the agricultural projects that the CP has not found possible to undertake have generally been projects that the regional offices either do not regard as an immediate priority or regard as suitable for consultants or Bank staff or Governments themselves to undertake, failing CP participation. We do not therefore have any outstanding conflicts at present with the Regions to be resolved in the Bank at a higher level. It could happen from time to time that conflicts might still emerge and if they cannot be resolved by discussions among the Regions and the FAO Coordinator we may have to submit them to Mr. Knapp; but for the present we have been able to resolve conflicts that have arisen without appeal to the Senior Vice-President.

Staff Exchanges

8. It has been customary in the past to exchange one or two Bank staff with one or two CP staff for a period of two years or so. Tibor, a Bank irrigation engineer, has just completed about two years with the CP and has been transferred back to Asia Region. He had wished to join FAO but they have not been able to offer him a permanent position. Veraart has been acting as program coordinator for the past 18 months and he will be returning to the Bank in June this year to handle coordination at this end. A subject to be explored further is the possibility of continuing staff exchanges. Stevenin, an irrigation engineer in EMENA, wishes to go to Rome for personal family reasons and EMENA would release him if they received an acceptable replacement from the CP. So far it has not been possible to arrange this exchange.

9. A perennial subject for discussion is that of seconding CP staff to Washington without exchanging Bank staff. We have made little progress with this, partly because of the wish of FAO to exchange and of the difficulty of releasing Bank staff to Rome under the ruling conditions of work pressure in the Bank. There is also some reluctance of CP staff to move to Washington when they are firmly settled in Rome. However, I believe that a number of people in the Program would like to work in the Bank for a period and we should therefore continue to pursue the possibility of transferring CP staff to Washington since there is no question that they could be used much more effectively if they were stationed in Washington alongside Bank staff.

cc: Mr. W.C. Baum, Vice President, Projects Staff
Mr. M. Yudelman, Senior Adviser,
Agriculture Department, Central Projects Staff

NMcIvor:fh

Letter No. 22

Mr. J.P. Huyser
Director
FAO/IBRD Cooperative Program
Food and Agriculture Organization
of the United Nations
Via delle Terme di Caracalla
Rome-00100, Italy

February 28, 1973

Dear Jan:

FAO/IBRD Outlines for Projects

We have had some comment recently about the outlines for projects prepared by the Cooperative Program from people in the Bank concerned with the training element in projects. They comment that the most recent outlines they have seen do not seem to deal as fully with the training element as earlier documents did. The "Guidelines for the Preparation of Feasibility Studies: Agricultural Credit Projects" (October, 1972) does not seem to mention training anywhere. Other similar documents with which it was compared - "Directives pour la Presentation des Etudes de Justification Relatives aux Projets d'Elevage" (March 71), "Guideline for the Preparation of Feasibility Studies for Irrigation and Drainage Projects" (Dec. 70), and "Outlines for Projects to be Presented for Financing" (Sept. 67) - deal with training more fully.

I am sure we all agree that training is ⁹the most important aspect of institution-building and one of the keys in many cases to achieving the full potential of a development project. Perhaps when the current "Outlines" are being looked at again in the CP for revision it would be useful if a draft training section could be sent to us for review and comment by the training advisers in our Central Projects Staff.

Sincerely yours,


Noel McIvor
FAO Coordinator
Agriculture Department

cc: Messrs. Burney, Training Adviser, PAS
Van Wagenen, Office of the VP, CPS

NMcIvor:fh

LI-FAO/IBRD Conf. Page 8

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WBG ARCHIVES

PERSONAL

February 27, 1973

Mr. J. P. Huyser
Director
FAO/IBRD Cooperative Programme
Food and Agriculture Organization
of the United Nations
Via delle Terme di Caracalla
00100-Rome, Italy

Dear Jan:

I am replying to your letter of January 30, in which you put to me two questions having to do with Bank, instead of FAO, execution of UNDP-financed forest industries projects.

First, you ask whether you have correctly interpreted the position of the Industrial Projects Department. I gather from Hans Fuchs that, when you and he met last January, it was agreed that the Bank would not seek, and would normally not accept, designation as Executing Agency for pre-investment studies in the forest industries field, on the ground that these are appropriately the province of FAO. This position, I am told, was reiterated at your recent meeting in George Kalmanoff's office. However, as was then explained to you and subsequently to Sergije Makiedo of the UNDP, on occasion the UNDP is asked to finance a feasibility study of a project on which the Bank has already done some work and as to which the government concerned has expressed a preference for the Bank as Executing Agency. These cases would be exceptions to the normal practice. As I think you will agree, when they do arise there may well be, prima facie, good reason for the Bank to act as Executing Agency, although each such case would still be considered on its merits.

You also say that you have been given to understand that there has been pressure, from outside the Industrial Projects Department, for the Bank to act as Executing Agency in the forest industries field and you ask where that pressure originates. To the extent

Mr. J. P. Huyser

- 2 -

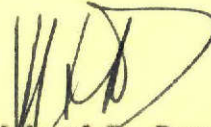
February 27, 1973

that it exists at all, it comes from the country concerned. On occasion, factors other than project considerations, for example, the existence of some problem between the government and FAO, may lead the government to express a preference for the Bank as Executing Agency.

I think you may be assured, however, that it is our position that FAO and the Cooperative Programme should normally act as Executing Agency for pre-investment projects in the forest industries field, with the Bank simply expressing special interest in these cases.

With kind regards,

Sincerely yours,



Richard H. Demuth
Director

Development Services Department

8
HFuchs/SBoskey:tsb
Cleared with and
cc to Mr. Fuchs, Ind. Proj.

Mr. Noel McIvor, FAO Coordinator, Agric. Dept.

February 20, 1973

R. W. Van Wagenen, Office of the VP, CPS

FAO/IBRD "Outlines for Projects" et al.

In line with your response (see attached), I think the only comment (not going into too much detail) that might be useful for future work in Rome would be along the following lines.

Those in the Bank concerned with the training element as a means of institution-building through our loans have noticed with some apprehension that the most recent document they have seen seems to have declined from the level of earlier documents in its handling of the training element. The "Guideline for the Preparation of Feasibility Studies: Agricultural Credit Projects" (Oct. 72) apparently does not mention training anywhere. The other three similar documents with which it was compared - "Directives pour la Presentation des Etudes de Justification Relatives aux Projets d'Elevage" (March 71), "Guideline for the Preparation of Feasibility Studies for Irrigation and Drainage Projects" (Dec. 70), and "Outlines for Projects to be Presented for Financing" (Sept. 67) - do mention training. They would be even happier if possible training were treated as at least a partial remedy for staff deficiencies in borrowing entities.

Attachment:

cc: Mr. Burney, Training Adviser, PAS

RWVanWagenen:ssp *[signature]*



FOOD AND AGRICULTURE ORGANIZATION
OF THE UNITED NATIONS

Via delle Terme di Caracalla, 00100-ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref. BK 3/4

Letter No. 00027

FEB. 8 1973

Dear Noel,

While reviewing the Minutes of discussions held in Washington, 17-22 January 1973 with EMENA, we noticed a few points of detail to which we would like to draw your attention:

1. ARAB REPUBLIC OF EGYPT - Soil Amelioration

During the discussions held in Washington, it became obvious that for the FAO/IBRD Cooperative Programme to submit a final report by the end of February would not be meaningful until agreement on the technical basis of the project and on its organizational aspects was reached with the Government and the Bank. It was agreed that CP would prepare economic comparisons of various combinations of soil improvement/drainage treatments, keeping the time horizon factor in view, and would put on paper the organizational proposals made by the Government for the project and any comments or counter-proposals CP could make. This would be ready for Mr. Ffrench-Mullen before his forthcoming visit to Egypt. The background agro-economic and technical material for the project has been put together but will not be processed or summarized for report-writing until the concept of the project is agreed upon.

2. ROMANIA - Inland Fisheries

A short technical note on the fisheries situation in Romania was handed over to you by Miss Eid for onforwarding during the Washington discussions.

3. IRELAND - Fisheries

CP already handed over a note on proposed fisheries development. We could up-date this note if required.

Mr. N- McIvor
Coordinator, FAO/IBRD Cooperative Programme
Central Projects Staff
International Bank for Reconstruction
and Development
1818 H Street N.W.
Washington D.C. 20433
U.S.A.

2/.....



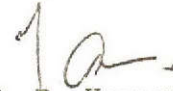
4. GREECE - Irrigation III

It will be up to IBRD to check on whether the TOR of the consultants of the Bank-financed project "Groundwater Development in Thessaly" include assistance in preparation of groundwater studies outside Thessaly. FAO/CP has never been given a copy of the contract and we have no means of checking on the matter in Rome. We understand that Mr. Peperzak discussed this question in Greece during appraisal of Irrigation II. This should be done prior to CP getting involved in follow-up of consultants' studies now in course for groundwater development outside Thessaly which is being considered for inclusion in a future irrigation project to be submitted for IBRD financing.

5. CYPRUS - Paphos Irrigation

FAO/CP has made comments on the consultants' report which were already incorporated in their final draft. FAO Land & Water Division, as executing agency for the UNDP project, is now reviewing the draft final report and will forward comments to the consultants who have one month to process the report in its final form. It appears now that it would be more realistic to expect the final report by end of March instead of end of February as both FAO and the consultants are awaiting Government comments on some parts of the draft report.

Yours sincerely,


J. P. Huyser
Director

FAO/IBRD Cooperative Programme

FAO/IBRD Comp. Mr. Haynes
Phag

FAO/IBRD COOPERATIVE PROGRAMME

Schedule of Missions

(for report writing periods consult individual travel schedule)

1 November 1972 - 31 January 1973

AFRICA REGION

<u>Country</u>	<u>Type of Mission</u>	<u>Field Dates</u>	<u>Staffing</u>
ALGERIA	Economic	Nov 10 - Dec 7	Penhuys (c)
FRANCE/Paris	Discussions re Chad-Polders	Nov 14 - 18	Boumendil
KENYA	Livestock-Appraisal	Oct 16 - Nov 20	Brumby
MADAGASCAR	Economic Forestry-Preparation	Oct 5 - Nov 18 Oct 17 - Nov 13	Hyde Zurbrugg
MAURITANIA	Gorgol-Preparation	Nov 20 - Dec 5	Boumendil Oldenhove (c)
MOROCCO	Souss-Identification	Nov 20 - Dec	Brochu Guinard Mortier (part- time)
SENEGAL	Delta Barrage-Discussions	Nov 27 - Dec 4	Boumendil
TUNISIA	Nebhana-Preparation	Oct 20 - Nov 20	Delon Harris Beaudelaire(FAO) Schurmann (IC) Damont (c)

ASIA REGION

<u>Country</u>	<u>Type of Mission</u>	<u>Field Dates</u>	<u>Staffing</u>
BANGLA DESH	Irrigation Preparation	Sept 28 - Oct 23	Snelson Macartney Dequin
"	Seeds - Re-appraisal	Nov 11 - Dec 15	Jones D.K. Kiermayr (c) Huysmans (FAO)
"	Jute Review	Nov 27 - Dec 20	Sarma (c)
BURMA	Credit Identification	Oct 25 - Nov 10	Cheriyen
	Irrigation Identification	Oct 23 - Nov 10	Smeyers
INDIA	Irrigation Review	Oct 30 - Nov 27	Tibor
INDONESIA	Tea Appraisal	Oct 23 - Nov 18	Moreithi (FAO)
KOREA	Sector Review	Oct 20 - Nov 13	Jones, T.A. Masterton Draper (c)
MALAYSIA	Agr. Credit - Preparation	Nov/Dec	Stoneham (IBRD) Benjamin Muller-Praefcke (FAO)
PAKISTAN	Seeds Reconnaissance	Nov 2 - 9	Clark Redrup

NEAR EAST AND EUROPE REGION

<u>Country</u>	<u>Type of Mission</u>	<u>Field Dates</u>	<u>Staffing</u>
EGYPT	Soil Amelioration-Prep	Nov 15 - Dec 6	Campbell Abu Sharr Baker (c) Parkinson (c) Segeren (c)
	Sector Review	Nov/Dec	Goddard (c)
SUDAN	Economic/Identification	Dec 1 - 16	Forestry Expert
SYRIA	Balikh -- Report discussions	Nov 13 - 15	Campbell Abu Sharr
TURKEY	Int. Rural Devt. - Preparation	Nov 13 - Dec 10	Bishop McMillan Van der Veen Wyatt Crossing (c) Dow (c) Hartley (c)

LATIN AMERICA REGION

<u>Country</u>	<u>Type of Mission</u>	<u>Field Dates</u>	<u>Staffing</u>
BRAZIL	Amazon Settlement Prep - River fish Reconnaissance	Nov 28 - Dec 10	Hewson Rambaud
	Livestock Prep/Research	Nov 1 - Nov 27	Bono
COLOMBIA	Education -- Pre/Appraisal	Oct 25 - Nov 30	Apodaca
MEXICO	Upper Papaloapan - Prepar- ation	Dec/Jan ? (4/5 weeks)	Agr. Economist
	Los Naranjos - Preparation	Jan 15 - Feb 15	Snelson (?) Cassam Agronomist Livestock expert Drainage "
PARAGUAY	UNDP + Agr. Credit Project	Nov 7 - 20	Hassid
TRINIDAD	Rural Devt. - Identification	Nov 19 - Dec 18	Allen Johnson (c)
VENEZUELA	Agr. Credit Identification	Nov 6 - Dec 4	Casati McFarlane Mortier(part- time) de Telkes (c) (part-time) Strebelle (FAO) Marin (c)

FAO/IBRD COOPERATIVE PROGRAMME

INDIVIDUAL TRAVEL SCHEDULE

1 November 1972 - 31 January 1973

<u>Name</u>	<u>Country</u>	<u>Mission</u>	<u>Dates</u>
<u>FRONT OFFICE</u>			
HUYSER	IVORY COAST	AFDB Discussions	Nov 13 - 16
BHATTACHARJEE			
BISHOP	TURKEY	{ Int. Rural Dev. -	Nov 13 - Dec 10
		{ Report writing Rome	Dec 10 - Feb 12
de BRICHAMBAUT	BANGLA DESH	{ Review Mission -	
		{ Report writing Washington	Nov 6 - Nov 27
<u>AREA CHIEFS</u>			
BROCHU	MOROCCO	{ Souss Identification	Nov 20 - Dec 5
		{ Report writing Rome	Dec 5 - 23
ANDRICOPOULOS	-	-	-

AREA CHIEFS (cont'd)

CLARK	THAILAND & PAKISTAN	{ Seeds Identification	Oct 16 - Nov 10
		{ Report writing Rome	Nov 10 - Dec 15

HARRIS	TUNISIA	{ Nebhana Preparation	Oct 20 - Nov 20
		{ Report writing Rome	Nov 20 - Jan 10

EID	-	-	-
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ABU SHARR	SYRIA	{ Balikh-preparation	Nov 13 - 15
		{ Report writing Rome	Jan 15 - Feb 15

	EGYPT	{ Soil Amelioration Prep.	Nov 15 - Dec 6
		{ Report writing Rome	Dec 8 - Jan 15

HEYMANS	-	-	-
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ROCA	-	-	-
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FISHERIES GROUP

BOURGOIS	INDONESIA	Fisheries Report writing Rome	till Jan 15
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BEEVER	-	-	-
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FUJINAMI	-	Home leave	Nov 7 - Dec 23
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RAMBAUD	BRAZIL	{ Settlement - River fish-eries	Nov 28 - Dec 10
		{ Report writing Rome	Dec 10 - 23 (?)

LENS	INDONESIA	Fisheries Report writing Rome	till Nov 30
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IRRIGATION GROUP

CAMPBELL	SYRIA	{ Balikh Basin	Nov 13 - 15
		{ Report writing Rome	Jan 15 - Feb 15
	EGYPT	{ Soil Amelioration	Nov 15 - Dec 6
		{ Report writing Rome	Dec 8 - Jan 15
BOUMENDIL	{ PARIS	Chad Polder Discussions	Nov 14 - 18
	{ MAURITANIA	Gorgol - Preparation	Nov 19 - 27
	{ SENEGAL	{ Delta Barrag Review	Nov 27 - Dec 4
		{ Report writing	Dec 4 - Jan 30
MORTIER	MOROCCO	{ Souss - Identification	Nov 27 - Dec 5
		{ Report writing Rome	Dec 5 - 23
SNELSON	BANGLA DESH	{ Irrigation Preparation	
		{ Report writing Rome	Oct 23 - Nov 30
TIBOR	INDIA	{ Irrigation Review	Oct 30 - Nov 27
		{ Report writing Washington	Nov 28 - Dec 23
WYATT	TURKEY	{ Int. Rural Dev. Prep.	Nov 13 - Dec 10
		{ Report writing Rome	Dec 10 - Feb 12
ALLEN	TRINIDAD TOBAGO	{ Int. Rural Dev.	Nov 19 - Dec 18
		{ Report writing Rome	Dec 18 - Jan 15
CASATI	VENEZUELA	{ Credit Identification	Nov 6 - Dec 4
		{ Report writing Rome	Dec 5 - Jan 30
FERREIRA	-	-	-

CREDIT GROUP

HASSID	MADAGASCAR	{ Livestock Prep.	Oct 10 - 20
		{ Report writing Rome	Oct 20 - Nov 8
	PARAGUAY	{ UNDP T.A/Credit Project	Nov 7 - 20
		{ Report writing Rome	Nov 20 - Dec
CHERIYAN	BURMA	{ Credit Reconnaissance	Oct 25 - Nov 10
		{ Report Writing Washington ?	Nov 10 - Dec 4
PINEAU	MEXICO	{ IBRD Livestock Appr.	Sep 26 - Oct 30
		{ Report writing Washington	Oct 30 - Dec 23
KIERMAYR (Cons.)	BANGLA DESH	{ Seeds Re-appraisal	Nov 11 - Dec
		{ Report writing Washington	December
de CORPO	-	-	-

AGRICULTURAL GROUP

SMEYERS	BURMA	{ Irrigation Identification	Oct 25 - Nov 10
		{ Report writing	Nov 10 - 24
EGLI	KENYA	{ IBRD Sector Review	Oct 8 - Nov 13
		{ Report writing Rome	Nov 13 - Dec 20
GUINARD	MOROCCO	{ Souss Identification	Nov 20 - Dec 5
		{ Report writing Rome	Dec 5 - 23
HEWSON	BRAZIL	Amazon Settlement Prep.	Nov 28 - Dec 10
JONES D.K.	BANGLA DESH	{ Seeds Re-appraisal	Nov 11 - Dec
		{ Report writing Washington	December

AGRICULTURAL GROUP (cont'd)

JONES T.A.	KOREA	{ Sector Review	Oct 20 - Nov 13
		{ Report writing Rome/Wash	Nov 13 - Dec 23
MACARTNEY	BANGLA DESH	{ Irrigation Preparation	
		{ Report writing Rome	Oct 23 - Nov 30
REDRUP	THAILAND & PAKISTAN	{ Seeds Identification	Oct 16 - Nov 10
		{ Report writing Rome	Nov 10 - Dec 15
BENJAMIN	MALAYSIA	Credit Preparation	Nov 20 - Dec 23
CASSAM	INDONESIA	Fisheries Report writing Rome	till Nov 30
HYDE	MALAGASY REP	{ IBRD Econ. Mission	Oct 5 - Nov 18
		{ Report writing Rome/ Washington	Nov 18 - Dec 15
MACMILLAN	TURKEY	{ Rural Dev. Preparation	Nov 13 - Dec 10
		{ Report writing Rome	Dec 10 - Feb 12
DEQUIN	BANGLA DESH	{ Irrigation Preparation	
		{ Report writing Rome	Oct 23 - Nov 30
BAKER (cons.)	EGYPT	{ Soil Amelioration Prep.	Nov 13 - Dec 7
		{ Report writing Rome	Dec 8 - Jan 15
VAN DER VEEN	TURKEY	Int. Rural Dev - Prep.	Nov 13 - Dec 10
BROOKSON	-	-	-

LIVESTOCK GROUP

BRUMBY	KENYA	{ Livestock Appraisal	Oct 16 - Nov 20
		{ Report writing Rome and Washington	Nov 20 - Dec 23
BONO	BRAZIL	{ Livestock Preparation	Nov 1 - 27
		{ Research Briefing	
	MALAGASY	{ Livestock Preparation	
		{ Report writing Rome	Nov 27 - Dec 16
GROENEWOLD	-	-	-
MASTERTON	KOREA	{ IBRD Sector Review	Oct 14 - Nov 14
		{ Report writing Rome and Washington	Nov 14 - Dec 22
LUCANI	MALAGASY	{ Livestock Preparation	Oct 20 - Dec 16
		{ Report writing Rome	
CROSSING (cons.)	TURKEY	{ Int. Rural Dev.	Nov 13 - Dec 10
		{ Report writing Rome	Dec 10 - Feb 12

FORESTRY GROUP

SPEARS	KENYA	{ IBRD Sector Review	
		{ Report writing Rome and Washington	Nov 5 - Dec 21
		{ (Including Pulp & Paper Study)	
	MALAWI & SIERRA LEONE	{ Evaluation of consultant reports	Jan 20 - 31
		{ Report writing Rome	Feb 1 - 8

MCFARLANE	VENEZUELA	{ Agr. Credit Ident.	Nov 6 - Dec 1
		{ Report writing Rome	Dec 1 - 23
ZURBRUGG	MALAGASY	{ Forestry Prep. UNDP	Oct 17 - Nov 23
		{ Report writing Rome	Nov 23 - Dec 23
DELOH	TUNISIA	Nebhana Preparation	Oct 20 - Nov 20
			Nov 20 - Jan 10

EDUCATION GROUP

APODACA	COLOMBIA	{ IBRD Prep/Appraisal	November
		{ Report writing Wash- ington	December
BEAL	PERU	{ IBRD Appraisal	
		{ Report writing Wash- ington	Oct 25 - Nov 12
BAGSHAW	GUYANA	{ UNESCO Reconnaissance	
		{ Report writing Paris	Oct 25 - Nov 15
LESIRE	KOREA	{ IBRD Pre-appraisal	
		{ Report writing Wash- ington	Oct 23 - Nov 15

FAO STAFF and CONSULTANTS

1 November 1972 - 31 January 1973

<u>Country</u>	<u>Name</u>	<u>Mission</u>	<u>Dates</u>
ALGERIA	PANHUYS (c)	Economic	Nov 10 -- Jan 31
A. REP. EGYPT	SEGEREN (c)	Soil Amelioration	Nov 18 (3 wks)
" "	PARKINSON	" "	Nov 15 (3 wks)
EGYPT	GODDARD (c)	Sector Review	Nov 20 - Jan 31
INDONESIA	MOREITHI (FAO)	Tea Appraisal	Oct 23 - Dec 23
KOREA	DRAPER (c)	Sector Review	Oct 9 - Dec 23
MAURITANIA	OLDENHOVE	Gorgol Prep	Nov 20 - Dec 5
ROME	EWING (c)	Pulp and Paper Study (FAO)	Oct 15 - Nov 15
SUDAN	FORESTRY EXPERT	Economic	Dec 1 - 23
TUNISIA	DUMONT	Nebhana Prep.	Oct 25 - Jan 15
"	BEAUDELAIRE (FAO)	" "	Oct 20 - Nov 20
TURKEY	DOW (c)	Rural Dev. Prep.	Nov 13 - Jan 31
"	HARTLEY (c)	" " "	" "
VENEZUELA	MARIN (c)	Credit Ident.	Nov 5 - Dec 23
"	STREBELLE (FAO)	" "	Nov 6 "
TRINIDAD/ TOBAGO	JOHNSON (c)	Int. Rural Dev.	Nov 19 - Dec 18

LT - FAO/IBRD Comp.
Prog

Mr. S. Noel McIvor

January 31, 1973

George Kalmanoff

Assistance from FAO Cooperative Program
for Industrial Projects Department

As agreed at our January 23 meeting, following are our requests, in addition to ongoing work, which Mr. Huyser indicated he already knows about and would take into account. Dates are tentative and refer to calendar years. Essentially the same kind of professional qualification is required for each, since these are all sub-sector reviews cum project identification and prefeasibility analyses: namely, wood products expert broadly experienced in technology and economics of production and sale of mechanical wood products (i.e. sawn timber, plywood, parquet flooring, etc.) and in pulp and paper manufacture. Experience with appraisal of projects and/or enterprises in these products.

- 1) Nigeria. Review of present status of mechanical wood products industry and identification of products and geographic areas for new development. Review of status of pulp and paper study. Mr. E.A. McDonald, Vancouver, Canada was recommended by Mr. Vakomies, FAO. Request cabled to Rome. Time: About seven weeks starting February 5, 1973.
- 2) Central America. To review status of timber and wood products industries in five countries of Central American Common Market and to suggest a strategy for development in the common market and project planning to implement the strategy. Time: About eight weeks in Second Quarter, 1973.
- 3) Indonesia. To expand and further investigate the projects outlined in the 1971 IBRD industrial mission report with specific reference to a wood-products complex on Kalimantan. To help the GOI formulate specific projects and steps for implementation for next plan period. Time: About eight weeks in Second and/or Third Quarter, 1973.
- 4) Brazil. To review a number of project proposals for pulp and paper production and to suggest others that might also be considered. To begin appraisal (or preappraisal) of these projects as necessary so that some priority among them can be established. Time: About eight weeks in Second and/or Third Quarter, 1973.
- 5) Peru. To assist in project review of pulp and paper projects and evaluation of prefeasibility studies being prepared. To recommend actions necessary prior to or during appraisal of the projects. Time: About eight weeks in Fourth Quarter, 1973.
- 6) East Africa. To participate in industrial reconnaissance mission to evaluate prospects for wood products development and to identify specific projects for fuller investigation. To recommend on policy measures needed and implementation plan for projects. Time: About eight weeks in Fourth Quarter, 1973 and/or First Quarter, 1974.

Mr. S. Noel McIvor

- 2 -

January 31, 1973

In addition, as Mr. Huyser mentioned, the Cooperative Program people generally like to follow up on and continue to be associated with projects which are an outgrowth of their initial involvement. This is desirable and entirely acceptable to us; therefore, the Cooperative Program itself may wish to allocate time in addition to the above, say 20 per cent, for the purpose of follow-up.

The sum total of these requests is, thus, about 56 man-weeks through the first quarter of 1974.

cc: Messrs. Fuchs, Dewey, Moore

FTMoore,CFDewey/GKalmanoff:vlb

gs. K.

ORGANISATION DES NATIONS UNIES POUR
L'ALIMENTATION ET L'AGRICULTURE



LI - FAO / IBRD
Sent to Kalmanoff
ORGANIZACION DE LAS NACIONES UNIDAS
PARA LA AGRICULTURA Y LA ALIMENTACION

FOOD AND AGRICULTURE ORGANIZATION
OF THE UNITED NATIONS

Via delle Terme di Caracalla, 00100-ROME

DECLASSIFIED

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref.

PERSONAL

FEB 20 2025

WBG ARCHIVES

30 January, 1973.

Dear Dick:

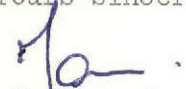
Once again many thanks for the pleasant lunch you gave me which, in itself however was insufficient to make up for the bad news you gave me regarding your own personal plans. I shall certainly miss you in future.

Before you go, however, there is one point on which you can perhaps still give me some advice. The Industrial Department of the Bank is increasingly undertaking the executing responsibility for UNDP pre-investment studies for forest industries. In several of these cases they have come back to FAO through the CP to help draft terms of reference for the consultants to undertake the work and after that the supervision in the field. When I raised this question during my last visit in Kalmanoff's office, I was given to understand that the Industrial Department itself was not too happy with this situation and that they would agree to revert to the more normal procedure whereby FAO becomes executing agency for pre-investment projects, the Bank expressing special interest when required which will then be the sign for the CP to keep a watching brief over the implementation of the project including clearance of terms of reference for consulting firms, field supervision, etc. I was given to understand that the insistence for the Bank to be executing agency for these projects was coming from quarters other than Industrial Department in IBRD.

My question now is two-fold. In the first place, have I correctly interpreted the position of the Industrial Department and if so, from where does the pressure arise to make the Bank UNDP executing agency for forest industries projects?

Best regards

Yours sincerely,


J.P. Haysler
Director

FAO/IBRD Cooperative Programme

Mr. R.H. Demuth,
Director - Development Services Department,
International Bank for Reconstruction
and Development,
1818 H Street, N.W.,
Washington, DC 20433, U.S.A.

74
ORGANISATION DES NATIONS UNIES POUR
L'ALIMENTATION ET L'AGRICULTURE



LI-FAO/IBRD Comp. Prog.
ORGANIZACION DE LAS NACIONES UNIDAS
PARA LA AGRICULTURA Y LA ALIMENTACION

MR. EVANS

FOOD AND AGRICULTURE ORGANIZATION
OF THE UNITED NATIONS

Via delle Terme di Caracalla, 00100-ROME

Cables: FOODAGRI ROME

Telex: 61181 FOODAGRI

Telephone: 5797

Ref. BK 2/I4

Letter No00030

Projects Dept. Correspondence

ANS'D BY

DATE

JAN. 27 1972

Dear Jim:

.... On the last day of my stay in Washington I left with Bill Wapenhans' secretary a letter from the organizers of the VII Fertilizer World Congress in Vienna (copy attached), with a request to let me know whether you would like someone from IBRD to speak at this Congress on the subject mentioned. If your reply is in the affirmative I will so advise the organizing committee. However, if it is in the negative I will see whether I or someone else from FAO can give a talk but using a slightly different title to the one suggested in order to bring the statement more in line with the role and functions of FAO.

we have
replied

I now await your reply at your early convenience.

Secondly, re your speaking tour in FAO. You will soon get the official invitation for the Fisheries Committee. Declan Walton says that it is perfectly OK with him if you speak to his group in April. It is entirely up to you to set a date at your convenience provided Declan gets a firm date from you at least three to four weeks in advance so that he can advise the members of his society.

Yours sincerely,

J.P. Huyser
Director

FAO/IBRD Cooperative Programme

Mr. L.J.C. Evans
Director
Agriculture Projects Department
International Bank for Reconstruction
and Development
1818 H Street NW
Washington DC 20433
U.S.A.

DDC REGISTRY

In Reply please mention our reference
and date of this letter

VII^e CONGRES MONDIAL DES FERTILISANTS

VII. Fertilizer World Congress

VII. Weltkongress für Düngungsfragen

Wien und Baden (Österreich), 15. - 19. Mai 1972

Prof. Dr. A. Zeller

BK 2/14 Fertilizers

Jan H u i z e r
Food and Agriculture Organization
of the United Nations
Via delle Terme di Caracalle
00100 - R o m e
Italy

Vienna, January 7th, 1972.

Dear Sir,

The Austrian Committee for the VIIth World Fertilizer Congress to be held in Vienna and Baden, May 15th to 19th, 1972, would very much like to have a representative of the World Bank to give at this congress a talk about the Activities of this Bank in promoting the use of mineral fertilizers in developing countries. It would be very much appreciated, if you yourself could see your way to give this talk or to suggest in the near future a suitable speaker. I am including a copy of the first circular of this congress.

Thanking you

Yours sincerely,

A. Zeller
(Prof. Dr. A. Zeller)
Director, Federal Institute for Agricultural-
Chemistry, Trunnerstrasse 1, A-1020 Wien
Austria

INVESTMENT CENTRE	
DATE / CONTROL N°	
RECEIVED: 11 JAN 1972	
1. For Action <i>JP</i>	Initials <i>(with encl)</i>
2. For Information:	
1. HUYSER	
2. ATTACHARJE <i>Versant</i>	
4. CHATTERJIE	
Date Replied:	

EMENA REGION - FAO/IBRD COOPERATIVE PROGRAM DISCUSSIONS
Meetings held in Washington from January 17 to 22, 1973

Agreed Minutes of Discussions for Action by FAO/CP and IBRD

Distribution list:

cl. & cc. Messrs. French-Mullen
Frank

cc. Messrs. Votaw
Hartwich
Wapenhans
McIvor (5)
Haynes
Huyser (1)
Collins
Le Moigne
Siebeck
Horsley
Davar
Chaffey
El Darwish
Price
G. de Lusignan
John Stewart

Central files
EMENA Div. Files

EMENA REGION - FAO/IBRD COOPERATIVE PROGRAM DISCUSSIONS

Meetings held in Washington from January 17 to 22, 1973

Agreed Minutes of Discussions for Action by FAO/CP and IBRD

EMENA

PROGRAM DIVISION I A (Afghanistan, Egypt, Iraq)

Country	Project	Action
AFGHANISTAN	Groundwater Development	Bank will explore with ADB, ODA and other possible bilateral involvements for project preparation and financing follow-up, and will inform FAO/CP accordingly. Bank Resident Representative in Kabul will stop in Rome for discussions in February.
	Livestock II	FAO/CP will mount identification mission in Oct. 1973.
	Minor Irrigation	Bank will explore through its Resident Representative in Kabul scope and further details on projects while FAO/CP will review FAO Technical Assistance past involvement in that subsector in Afghanistan.
	Soils Improvement	FAO/CP will submit its final report end of February while IDA supervision mission for drainage projects, scheduled to visit Egypt end of February, will discuss key technical issues with Government; FAO/CP will participate. FAO/CP will forward to Washington findings on economic aspects relating to soils improvement/drainage taking time span into consideration; FAO/CP will provide above-mentioned IDA supervision mission with findings during stop-over in Rome on way to Cairo on February 23, 1973.
	Rural Development; Agricultural Credit and Fruits and Vegetables Marketing; Agro-Industries; Livestock.	Bank draft report due mid-February will outline types of projects proposed. Discussion between Bank and Government in Cairo scheduled not before April 1973. Outcome may be an umbrella-type project for agricultural credit. Possible FAO/CP participation in further identification/preparation will be decided after Bank/Government discussions.
ARAB REP. OF EGYPT		
IRAQ	Shemamok Agricultural Development;	Action awaiting Government's issuance of invitation to consultants for the 3 projects. FAO/CP would assist Government in supervising project preparation by consultants, final reports expected mid 1974.
	Raniya Agric. Dev.;	
	Sharazoor Agric. Dev.	
	Livestock	FAO/CP will send an identification mission in April/May 1973.
	Horticulture	To be identified by FAO/CP at a later stage.

EMENA
PROGRAM DIVISION I B (Iran)

Country	Project	Action
IRAN	:Livestock (Moghan Plain)	FAO/CP possible support to Bank Task Force.
	:+ unidentified areas	Appraisal end of 1974. FAO/CP will consider
	:+ a dairy project	its capability in manpower and will assign
	:	a livestock specialist by June 1973, for
	:	further sector review.
	:	
	:Rural Development and	Bank Task Force must submit detailed scope
	:Irrigation	of work and TOR and other details before
	:(below the dams)	requesting FAO/CP active involvement in
	:	field for mid-1973.
	:	
	:Seeds Credit	Bank Task Force will approach FAO/CP by end
	:	of 1973 for further FAO/CP manpower contribu-
	:	tion if Government requests Bank involvement.

EMENA
PROGRAM DIVISION I C (Rumania, Yugoslavia)

Country	Project	Action
RUMANIA	Inland Fisheries (Danube River & Fishponds)	FAO/CP will forward Bank technical note prior to Benjenk's mission scheduled early February 1973.
	Agriculture	FAO/CP will supply Bank with list and past reports by FAO on agriculture before departure Bank economic mission scheduled March 1973.
YUGOSLAVIA	Livestock (Slovania Rep.)	FAO/CP first livestock report covering all country available. Bank expecting within 1-2 months Federal Government list of projects which may include agricultural credit with livestock component. FAO/CP will be informed accordingly.
	Pelagonia Irrigation	
	Morava River Regulation	FAO/CP to carry out a reconnaissance to identify a project; preparation to follow identification.
	Forest Access Roads	

EMENA

PROGRAM DIVISION I D (Jordan, Spain, People's Democratic Republic of Yemen, Ireland)

Country	Project	Action
JORDAN	Irrigation and Rural Development	FAO/CP will send project preparation mission to assist Government by end of Feb. 1973. FAO/CP requires 3 to 4 weeks field work and all together 10 weeks, including final report writing. Without getting involved in technical issues, FAO/CP will review Government preparation work, progress on infrastructure and social facilities, such as roads, water supply, grading and packing centers, housing, schools and health centers.
	Agricultural Dev.	This project may well be a follow-up to first IDA Agricultural Credit. FAO/CP may be asked to get involved in 1974.
SPAIN	Guadalquivir River Basin	FAO/CP will make a desk review of all UNDP/FAO and other data and documents and submit its findings to the Bank before the end of February 1973.
PEOPLE'S DEMOCRATIC REPUBLIC OF YEMEN	Wadi Tuban Irrigation	FAO/CP will send a fact finding mission on project possibility in October/November 1973.
	Wadi Hadramaut Agric. & Rural Development	FAO/CP will send as soon as possible (high priority) a reconnaissance mission. Meanwhile, FAO/CP will review agricultural aspects of IDA road feasibility study.
IRELAND	Fisheries	FAO/CP will submit to the Bank its proposal for a development project concerning primarily ports and fishing vessels.

EMENA
PROGRAM DIVISION II A (Turkey)

Country	Project	Action
TURKEY	Central Anatolia Integrated Rural Dev.	FAO/CP will forward to the Bank its final identification/preparation report not later than February 20, 1973. FAO/CP mission leader (Bishop) will visit Bank early March to discuss within Bank (EMENA, CPS, Economics Department) this project, as well as two other possible rural development projects.

EMENA
PROGRAM DIVISION II B (Algeria, Morocco)

Country	Project	Action
ALGERIA	Agricultural (3 provinces) Unidentified	FAO/CP should carry out a desk review of various activities in the agricultural sector and forward its findings to the Bank not later than July 1973 to be followed if necessary by an identification mission
MOROCCO	Meknès Plain Agricultural Development	Bank will forward to FAO/CP, Rome, its comments not later than January 25, 1973 on FAO/CP preliminary report submitted to the Bank in August 1972.
	Souss Irrigation	FAO/CP next field preparation mission should take place in April/May 1973.
	Beni Amir Irrigation Rehabilitation	FAO/CP will consider its future involvement in this project within its present program of projects preparation (medium priority), Government not yet requested Bank involvement.
	Livestock	On the basis of available consultants' reports FAO/CP will prepare a draft proposal to the Bank for further action by the end of February 1973.

EMENA
PROGRAM DIVISION II C (Greece, Tunisia)

Country	Project	Action
GREECE	Irrigation III	FAO/CP will check terms of reference for project preparation and consultant contract to see whether consultants (SOGREAH) expected to assist in preparation and will inform the Bank. FAO/CP to get involved following up work of consultants.
	Irrigation IV	FAO/CP will check status of project preparation with special emphasis on the dam question and will inform the Bank.
TUNISIA	Sedjenane Livestock Development	FAO/CP next field mission scheduled for February 5, 1973 will cover agricultural aspects and will incorporate Government proposals for finalized preparation of the infrastructure and social facilities components. FAO/CP mission to be joined by Bank specialist (Gerring) for a couple of days. Final scheduling to be confirmed.
	Lower Medjerda and Nebhana Irrigation Rehabilitation	For Nebhana FAO/CP will submit to the Bank its final report early February 1973. For Lower Medjerda FAO/CP will send a field mission early April 1973 provided Government has completed preparation.
	Central Tunisia Rural Development	FAO/CP is sending its first identification/preparation mission February 8, 1973 and will submit its identification report, including detailed terms of reference for consultants to be retained by the Government. Bank will write to the Government concerning the proposed task force to be established by the Government to assist in project preparation. (Copy of Bank's letter to Government to be forwarded to FAO/CP for information and coordination).

EMENA

PROGRAM DIVISION II D (Cyprus, Lebanon, Oman, Syrian Arab Republic, Yemen Arab Republic)

Country	Project	Action
CYPRUS	Paphos Irrigation	:FAO/CP is reviewing the Consultants' draft final report and will forward this report and their comments end of February 1973.
	Morphou-Tylliria Irrigation	:While FAO/CP may still provide some guidance in project preparation within FAO headquarters in Rome, further FAO/CP action in the field or otherwise will have to be decided after UNDP/FAO next step regarding work program in the field (political aspects).
	Akrotiri-Limassol Irrigation and Water Supply	:FAO/CP should not get involved until the Bank has the opportunity to review the Consultants' final report if submitted by the Government to the Bank.
LEBANON	South Beqaa Irrigation	:Government consultants' final report (July-Sept.1972) now being reviewed within the Bank. Government's proposal on organization, management, water rights expected soon. FAO/CP should submit to the Bank, as soon as possible, a list of Government consultants' report, volumes or chapters which were received and reviewed by FAO/CP.
OMAN	Agricultural (Unidentified)	:FAO/CP will first review the FAO reconnaissance mission report (Greenshield) due Feb. 1973 and will submit to the Bank proposal for development projects in the agricultural sector. FAO/CP should plan on a tentative basis an identification mission for July/August 1973; the mission would coordinate with a Bank mission to be in the field at about the same time for transportation, water supply and other economic sectors development action or project ideas.
SYRIAN ARAB REP.	Euphrates I Irrigation (Balikh)	:FAO/CP final report to be submitted to the Bank not later than end of Feb. 1973. Bank Program Division II D will write to the Government stressing the points raised in the FAO/CP letter of December 21, 1972 addressed to the Government.

EMENA

PROGRAM DIVISION II D (Cyprus, Lebanon, Oman, Syrian Arab Republic,
Yemen Arab Republic) - Continued

Country	Project	Action
SYRIAN ARAB REPUBLIC (cont'd)	Lower Euphrates Drainage	After getting data from the Government, FAO/CP will submit a preliminary report to the Bank.
	Livestock	FAO/CP will send a one-man mission for project identification, possibly at the same time as the Bank appraisal mission for Euphrates I Irri- gation (Balikh), (March/April/May 1973).
YEMEN ARAB REPUBLIC	Highlands-Midlands Agric. Credit and Rural Development	Bank will forward to FAO/CP before the end of January 1973, a project outline and broad terms of reference for project preparation.

AGRICULTURAL EDUCATION

Greece

FAO/CP already involved.

Iran)
Jordan)
Israel)
Lebanon)
Tunisia)
Morocco)

Further discussions needed
between FAO/CP and UNESCO,
then again with Bank before
decision.

LI - FAO/IBRD Coop. Prog.

Letter No. 12

January 25, 1973

Mr. J.P. Huyser
Director
FAO/IBRD Cooperative Program
Food and Agriculture Organization
of the United Nations
Via delle Terme di Caracalla
Rome-00100, Italy

Dear Jan:

UNDP Pre-Investment Project Outlines

As I mentioned to you when you were in Washington we have been asked to comment on sectoral outlines for investment follow-up of UNDP projects in agriculture, fisheries and forestry. The UNDP paper concerned is UNDP Operational and Financial Manual Chapter IV, Annex III/Rev. 1/Add. 1: Investment Follow-up - Sectoral Outlines of December 29, 1972. I attach a draft of our comments which we shall be forwarding to UNDP within the next two or three weeks. If you have any changes to suggest or any additions we should be glad to have them by cable as soon as possible.

Sincerely yours,

NM

Noel McIvor
FAO Coordinator
Agriculture Department

Encl.

NMcIvor:fh

LI - FAO/IBRD Comp.
Pang

Letter No. 13

January 25, 1973

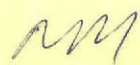
Mr. J.P. Huyser
Director
FAO/IBRD Cooperative Program
Food and Agriculture Organization
of the United Nations
Via delle Terme di Caracalla
Rome-00100, Italy

Dear Jan:

Herd Simulation Computer Program

Peter Brumby recently wrote to Mrs. Condliffe of the Bank's Computer Services requesting the computer program for livestock models. I enclose the program together with a letter from Mrs. Condliffe to Mr. Brumby. This program is made available on the understanding that it is for the use of FAO alone. In other words, it would be in order for FAO to use this for the benefit of its member countries; but, of course, it should not be made available to private consultants.

Sincerely yours,



Noel McIvor
FAO Coordinator
Agriculture Department

Encl.

NMcIvor:fh

LI - FAO/IBRD Coop. Prog.

INTERNATIONAL DEVELOPMENT
ASSOCIATION

INTERNATIONAL BANK FOR
RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE
CORPORATION

OFFICE MEMORANDUM

TO: FILES

DATE: January 24, 1973

FROM: W.A. Wapenhans and J.P. Dumoulin *J.D.*

SUBJECT: ITALY, Rome - Discussions with FAO/IBRD Cooperative Program

1. In accordance with our terms of reference we visited FAO, Rome, December 18-19, 1972. Meetings were held with Mr. J.P. Huyser and his staff to review on-going FAO/CP agricultural projects identification/preparation work within the EMENA Region.

2. As a follow-up to these discussions, a brief for BANK-FAO/IBRD Cooperative Program Discussions to be held in the Bank January 17-22, 1973 was prepared and is attached herewith.

JPDumoulin:ja
cc. EMENA Agriculture Division Files

BRIEF FOR BANK-FAO/IBRD COOPERATIVE PROGRAM DISCUSSIONS
EUROPE, MIDDLE EAST AND NORTH AFRICA REGION
Washington, D.C. during week starting January 15, 1973

EMENA
PROGRAM DIVISION IA (Afghanistan, Egypt, Iraq)

Country	Project	Description	Status	Key Issues	Action
AFGHANISTAN	Groundwater Development	Samangan and Balkh Provinces	No preparation yet		Appraisal in 1975. FAO/CP should get involved soonest.
	Livestock II (Karakul Sheep Industry) (or Meat Sheep)	Rehabilitation of Karakul Sheep Industry, or a Meat Sheep in Kandahar	No government formal request. Not yet fully identified	Technical and marketing	Appraisal in 1975. FAO/CP should get involved in 1974, at the latest.
	Minor Irrigation	Small scale existing irrigation schemes rehabilitation in Logar and Ghazni	FAO technical assistance past involvement		Appraisal in 1976. FAO/CP should get involved in 1975.
ARAB REPUBLIC OF EGYPT	<u>Soils Improvement</u>	Improvement of soils and drainage conditions in a 1.25 million feddans in the Northern part of the Delta	FAO/CP final report due mid-January 1973.	Conflicting view on tile drainage priority and open and mole drains. Minister of Agriculture's position as to type of drainage. Organizational aspects.	FAO/CP should submit final report by mid-January 1973 to the Government and the Bank.
	Rural Development	Unidentified	May be more precisely defined when bank Mission's report is available.		Appraisal in 1976. FAO/CP to get involved not later than 1975.
	Agricultural Credit and Fruits and Vegetables Marketing	Unidentified	May be more precisely defined when Bank Mission's report is available.		Appraisal in 1975, FAO/CP should get involved not later than 1974.
	Agro-Industries	Unidentified	May be more precisely defined when Bank Mission's report is available.		Appraisal in 1977. FAO/CP should get involved in 1976.

PROGRAM DIVISION IA (Afghanistan, Egypt, Iraq)--(Continued)

Country	Project	Description	Status	Key Issues	Action
ARAB REPUBLIC OF EGYPT (Cont'd)	Livestock	Unidentified	May be more precisely defined when Bank Mission's report is available.		Appraisal in 1977. FAO/CP should get involved in 1975 and not later than 1976.
IRAQ	<u>Shemamok Agricultural Development</u>	Agricultural develop- ment on rainfed and groundwater irrigation	Consultants for project preparation not yet retained by Government		Appraisal tentatively set for 1974. FAO/CP already involved.
	Livestock	Unidentified, but most likely also in the Northern Region	FAO/CP awaiting Bank's decision for mounting identification mission	Perhaps some overlapping with other UNDP/FAO pro- ject preparation in Northern Region.	Appraisal in 1974. FAO/CP should send identification mission soonest. (April-May 1973).
	Raniya Agricultural Development	Two years preparation foreseen by FAO/CP			
	Sharazoor Agricultural Development	Two years preparation foreseen by FAO/CP			

PROGRAM DIVISION IC (Yugoslavia)

Country	Project	Description	Status	Key Issues	Action
YUGOSLAVIA	Livestock (Slovenia Republic)		Government request submitted to FAO/CP.	Bank/Government agreement on projects list at federal level. Rich area. Bank not contemplating lending.	Check Republic or Federal (which Ministry). Bank not keen.
	Pelagonia Irrigation		No final request from Federal Government yet.		Appraisal in 1974.
	Moravo River Regulation				Bank will look at available feasibility study and inform FAO/CP.
	Agricultural Credit		Federal Government request expected soon.		Appraisal in 1975. Bank will inform FAO/CP accordingly.
	Forest Industries		Transferred to Industrial Projects Department		None for EMENA Agriculture.
	Forest Access Roads				FAO/CP latest information?

PROGRAM DIVISION ID (Jordan, Spain, People's Democratic Republic of Yemen)

Country	Project	Description	Status	Key Issues	Action
JORDAN	Irrigation and Rural Development	Reconstruction of irrigation facilities, and provision of other rural facilities.		Marketing, credit, organization and management.	Appraisal in 1973. FAO/CP should start preparation immediately. (Two weeks field work for 3-4 staff).
	Agricultural Development	Unidentified. (May be Agricultural Credit II).			Appraisal in 1975. FAO/CP should get involved in 1974.
	Agricultural Development	Unidentified			Appraisal in 1977. FAO/CP should not get involved before 1975.
SPAIN	Guadalquivir River Basin	Irrigation and flood control.	Bank discussing with Government possible follow-up to UNDP/FAO survey.		FAO/CP will be informed later on.
PEOPLE'S DEMOCRATIC REPUBLIC OF YEMEN	Wadi Tuban Irrigation	A 2,000-ha irrigation scheme from surface and groundwater.	On-going field work by UNDP/FAO. Final report due only in 1974.	Coordination with existing irrigation scheme financed by bilateral donors.	Appraisal in 1975. FAO/CP already following field work progress and should continue to assist in final project preparation.
	Wadi Hadhramaut Agricultural and Rural Development	Unidentified. May be more precisely defined when Kuwait Fund Consultants' report is available.		Economic viability, organization and management.	Appraisal in 1975. FAO/CP should get involved not later than 1974.

PROGRAM DIVISION IIA (Turkey)

Country	Project	Description	Status	Key Issues	Action
TURKEY	<u>Central Anatolia Integrated Rural Development</u>	Regional Development, including all aspects of rural development, except housing, health and education.	FAO/CP full identification report due end of February 1973.	Project preparation and particularly institution building, land tenure, credit and the definition of expected multiple benefits in economic, financial and social terms	Appraisal in 1974. FAO/CP already involved. Special discussion to be arranged with Central Project staff (Senior Agriculture Policy and Rural Development Advisor)
	Rural Development II	Unidentified			Appraisal in 1976. FAO/CP should get involved not later than 1974.
	Rural Development III	Unidentified			Appraisal in 1978. FAO/CP should get involved about 1976.

PROGRAM DIVISION II B (Algeria, Morocco)

Country	Project	Description	Status	Key Issues	Action
ALGERIA	Three Agricultural Projects	Unidentified			One project is scheduled for 1976, one for 1977, the third for 1978. FAO/CP should identify and prepare one project for not later than 1975.
MOROCCO	<u>Meknès Plain Agricultural Development</u>	Rainfed agricultural development over a 90,000-ha area	FAO/CP assisting Government in project preparation. A one-man FAO/CP Mission to visit Morocco February-March 1973.	Land reform, including French colons' land expropriation, as well as large-size Moroccan land. Organization and management. FAO/CP claims delays in project preparation due to lack of comments by Bank on their preliminary report submitted since August 1972.	Appraisal in 1974.
	<u>Souss Irrigation</u>	Small-scale groundwater irrigation development (6,000 ha)	UNDP/FAO Consultants with FAO/CP assistance proceeding with final project preparation. FAO/CP estimates that project should be ready by February 1974.	Land reform and marketing of agricultural products.	Appraisal in 1974. FAO/CP next field mission scheduled for April 1973 providing Bank agrees.
	Beni Amir Irrigation Rehabilitation	Rehabilitation and extension. (25,000 ha) for sugar beet, cotton, forage crops.	Government feasibility report completed with consultants' assistance. No Bank or FAO/CP involvement yet (FAO/CP has copy of Government's report).	Government's decision to implement project. Water availability may require storage dam.	Appraisal in 1974. Project idea to be discussed with FAO/CP which has been requested to bring Government's report to the Bank.
	Livestock	Unidentified	Consultants' report available		Appraisal in 1976. FAO/CP should get involved immediately in project preparation.

PROGRAM DIVISION IIC (Greece, Tunisia)

Country	Project	Description	Status	Key Issues	Action
GREECE	Irrigation III	Partially identified by Bank Appraisal of Irrigation II.		Water charges.	Appraisal in 1974. FAO/CP should get involved only in the final stage of project preparation, about end 1973.
	Irrigation IV	Unidentified. However, it could be West Coast areas, including brackish fish ponds (aquaculture)	Government requesting FAO/CP for project identification	Water charges.	Appraisal in 1976. FAO/CP should get involved immediately.
	Livestock	Unidentified.		Problem of Government land already occupied and used by villagers.	Appraisal in 1975. FAO/CP should get involved soonest.
TUNISIA	<u>Sedjenane Livestock Development</u>	A first-phase for crops and livestock development over a 6,000-ha area to be followed by a second and larger rural development project for crops, livestock, forestry, infrastructure.	FAO/CP field mission scheduled end January 1973.	Rural development aspects, other than crop and livestock, being prepared by government agencies. FAO/CP involvement in assisting and reviewing rural development aspects prepared by Government.	
	<u>Lower Medjerda Irrigation Rehabilitation and Development</u>	Rehabilitation and improvement of some 160,000-ha irrigation, including infrastructure on-farm development, marketing and extension services.	FAO/CP has supplied Government with a questionnaire for further project preparation.		Check whether Lower Medjerda final report shall be ready by June/July 1973 and could be appraised at the same time as Nebhana Irrigation Project by September 1973.
	Central Tunisia Rural Development	Rural development, including rainfed and irrigated agriculture, livestock, roads, water supplies, agro-industries for about 50,000 ha.	UNDP/FAO, WFP, and Governments' consultants active in the project area. FAO/CP Mission for Sedjenane Livestock (mentioned above) scheduled January 1973 will further identify the project and prepare terms of reference for project preparation by consultants.	Land reform, farmers' organization, credit and organization and management.	Check whether FAO/CP is sending for project identification one or two senior people with a rural institution specialist.

Country	Project	Description	Status	Key Issues	Action
CYPRUS	<u>Paphos Irrigation</u>	Groundwater irrigation development for a 2,100-ha irrigation as a first stage. Second and third development stages, including surface dams and further groundwater development, would irrigate some more 2,500-ha high value cash crops: citrus, grapes, fruits and vegetables.	FAO/CP should have reviewed consultants' final report and would submit its own project preparation report early February 1973.	Complex and expensive project. Despite government's letter of intent to Bank, FAO/CP fears that Government may not submit Paphos project to the Bank.	Check with FAO/CP about issues and any latest information on Government's intention.
	<u>Morphou-Tylliria Irrigation</u>	water River basin/transfer to the Morphou Bay irrigation scheme (8,000 ha)	UNDP/FAO on-going project with FAO/CP involvement since the beginning.	Political (water transfer from Turkish control area to Greek properties). Institutional (existing water use, legislation implementation). Economical (project cost may be prohibitive).	Contrary to its December 1972 recommendation, FAO/CP now wants to be involved again and plans to send a field mission mid-January 1973.
	Akrotiri-Limassol Irrigation and Water Supply	Storage dam, irrigation development and rural and urban water supply.	Project preparation being financed by UK bilateral assistance and project almost ready for appraisal.	FAO/CP believes that Government may give first priority to this project for Bank's consideration even before Paphos.	
	Irrigation II	Unidentified			
LEBANON	<u>South Beqaa Irrigation</u>		Government consultants' report being finalized with FAO/CP assistance.	Water rights, soils quality, economic viability, institutions, organization and management.	Appraisal in March 1973, provided Government's consultants and FAO/CP final reports are submitted not later than end of January 1973.
	Drainage		Government's request to UNDP. Identified by Consultants.	No interference with South Beqaa project.	FAO/CP will brief the Bank on the proposed project.

PROGRAM DIVISION (Cyprus, Oman, Syrian Arab Republic, Yemen Arab Republic - Continued)

Country	Project	Description	Status	Key Issues	Action
OMAN	Agricultural Credit	Unidentified	FAO reconnaissance report due February 1973.		Appraisal in 1976. FAO/CP should get involved in 1975. However, FAO/CP may be asked to help prepare agricultural components of proposed TA loan in FY 1974.
SYRIAN ARAB REP.	<u>Euphrates T Irrigation Project (Balikh)</u>	A first phase 45,000-ha irrigation development, including intake tunnel, irrigation, and other infrastructure settlement and farm machinery.	FAO/CP drafting a semi preparation report. Government's consultants going ahead with final design and contract documents preparation and other field investigations.	High investment cost project with a marginal IER (8-9%). Gypsum soil occurrence may directly affect final cost estimate. Rate of development and population settlement. Delays may be required for further project preparation. FAO/CP would submit final report to Bank with a covering letter listing issues different from Government's position, by end of February 1973.	Appraisal in March 1973, or April-May 1973.
	Lower Euphrates Drainage	Drainage and reclamation of salt affecting areas amounting to 120-150,000 ha.	Preliminary discussions between Minister of Agriculture and Bank and FAO/CP mission, December 1972. Preliminary report to be prepared by FAO/CP.		Project of high priority.
	Livestock	Still to be identified and defined.	Although of high priority within country's economy, no preparation work started.	Technical and time-consuming in project preparation.	Project idea to be explored in detail within the Bank and with FAO/CP.

PROGRAM DIVISION IID (Cyprus, Lebanon, Oman, Syrian Arab Republic, Yemen Arab Republic) - Continued

Country	Project	Description	Status	Key Issues	Action
YEMEN ARAB REPUBLIC	Highlands-Midlands Agricultural Credit and Rural Development Project	A rural development project for a 250,000-ha area, including rainfed small-scale irrigation, livestock, feeder roads, farmers' service centers, water supply and perhaps electricity.	Unidentified by Bank Economic Agricultural Sector Mission. Detailed draft report due end of January 1973.	Institutions, organization and management, local counterpart in personnel, cash and kind.	Appraisal in 1974. FAO/CP should be requested to start preparation not later than end February 1973.
	Agricultural Credit II				
	Tihama Irrigation Development	River Basin Development similar to Wadi Zabid (perhaps Wadi Rima).	Government would have requested UNDP assistance.		Find out latest FAO/CP information

Letter No. 9

Mr. J.P. Huyser
Director
FAO/IBRD Cooperative Program
Food and Agriculture Organization
of the United Nations
Via delle Terme di Caracalla
00100-Rome, Italy

January 23, 1973

Dear Jan:

Thank you for Mr. R.A. Bishop's Back-to-Office report of December 14, 1972 on the Central Anatolia Integrated Rural Development Project forwarded with Mr. Chatterjie's letter No. 00418 of December 18, 1972, reference BK3/2.4 TUR. We cabled you on January 5 stating that we would discuss with you our comments on Bishop's report when you visit Washington later this month. These are attached.

Our immediate reaction to the report is one of disappointment in that project preparation appears to be not as advanced as we expected and that the report will be delayed until the end of February. There also appear to be several outstanding issues which have not been cleared up by the mission, in particular project costs, organization and credit.

We appreciate the diverse nature of the project and that the state of preparation of project components would vary because of the various Turkish organizations involved. However, we had hoped that the special group set up in Turkey to prepare the project, with the frequent assistance of your organization, would have been further advanced than appears to have been the case. We are anxious to know whether the end of February is now a realistic date for completion of the project report bearing in mind the work remaining to be done by Government and listed in the Back-to-Office report and the fact that cost estimates by DSI, Topraksu et al have apparently not yet been prepared. Assuming that the report is completed at the end of February and submitted to the Government, at least a month would be needed for review by the organizations involved. The idea of a discussion with Government following its review is agreed and, staff time permitting, we would be represented at these discussions.

Mr. J.P. Huyser

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January 23, 1973

Assuming that a viable project is prepared, an appraisal would not be possible until May/June. Consequently, we would appreciate every effort being made to complete the project report ahead of the present schedule as staff may not be available for appraisal in May/June.

With kind regards.

Sincerely yours,

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Noel McIvor
PAO Coordinator
Agriculture Department

Encl.

cc: Messrs. Haynes
Bart

MDffrench-Mullen:fh

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✓ L.I. FAO/IBRD Conf. Pkg.

Messrs. D. S. Ballantine and S. H. McIvor

January 12, 1973

C. P. via BIR

Eastern Africa Regional Office Heads for UNESCO and FAO Cooperative Program Assistance, with Special Reference to the Need for Agricultural Educators

With reference to your request for an indication of the need for the services of agricultural educators and to enable you to distribute the overall UNESCO and FAO resources over the five Regional Offices in accordance with our needs, I am giving you below a summary of our Sector Survey, Project Identification and Project Preparation program for the second half of FY 73 and for FY 74. I have noted the need for agricultural educator-consultants at Bank appraisal missions during the same period. You will see that our program is so substantial that a cutback is inevitable, but for the present my estimates of staff requirements are based on this program.

<u>Country and LP Year</u>	<u>Activity Date</u>		<u>Need for Agricultural Educators</u>
	<u>FY 73</u>	<u>FY 74</u>	
1. Sector Missions:			
Kenya III (FY 75)	3-9/73		Agricultural educator plus rural training specialist (non-formal)
Uganda III (FY 75)		7-12/73	-ditto-
Zambia IV (FY 77)		9/73-3/74	-ditto-
Probably:			
Botswana (FY 76))			
Lesotho (FY 76))			
Swaziland (FY 76))			
		5/6/74	Agricultural educator
2. Identification Missions:			
Rwanda (FY 75)		7-10/73	Agricultural educator
Somalia (FY 75)	1-2/73		Agricultural educator
Tanzania (FY 75)		11-12/73	Agricultural educator
Zaire (FY 75)		8-9/73	Agricultural educator
Sudan (FY 75/76)		11/73	Rural training specialist

<u>Country and IP Year</u>	<u>Activity Date</u>		<u>Need for Agricultural Educators</u>
	<u>FI 73</u>	<u>FI 74</u>	
3. <u>Preparation Missions:</u>			
Ethiopia IV (FI 74)	6/73	9-11/73	Agricultural educator and rural training specialist
Madagascar II (FI 74)	4/73		Rural youth training
Malawi (FI 74)		7-8/73	Agricultural educator
Kenya (FI 75)		10-11/73	Agricultural educator and rural training specialist
Rwanda (FI 75)		11/12/73	Agricultural educator
Somalia (FI 75)		8/73	Agricultural educator
Tanzania (FI 75)		4/74	Agricultural educator
Uganda (FI 75)		5/74	Agricultural educator
Zaire (FI 75)		3/74	Agricultural educator
Sudan (FI 75/76)		3/74	Rural training specialist
4. <u>Assistance to Bank Appraisal Missions:</u>			
Ethiopia IV (FI 74)		8-9/73	Agricultural educator/rural training specialist
Madagascar (FI 74)		7-8/73	Rural youth training
(Malawi (FI 74))		9-10/73	Bank staff
(Kenya (FI 75))		2-3/74	Bank staff
Rwanda (FI 75)		3/74	Agricultural educator
Somalia (FI 75)		11-12/73	Agricultural educator
(Tanzania (FI 75))		6/74	Bank staff
Zaire (FI 75) .		4-5/74	Agricultural educator

In the few cases where I have indicated "Bank staff," I think that the work of the agricultural educator can be done by staff from my division. In all other cases outside assistance is needed. You will see

January 12, 1973

that for complicated missions (such as the sector missions to Kenya, Uganda and Zambia and the preparation mission to Ethiopia), I have indicated the need for an agricultural educator and a rural training specialist (non-formal). For smaller missions I have only mentioned an agricultural educator but he should be able to deal both with formal agricultural education and with non-formal rural training.

cc: Messrs. Hirmani, Adler, Barry, Scoleoff

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Letter No. 4

Mr. J.F. Huyser
Director
FAO/IBRD Cooperative Program
Food and Agriculture Organization
of the United Nations
Via delle Terme di Caracalla
Rome-00100, Italy

January 5, 1973

Dear Jan:

Study on Agricultural Credit and Savings
in Developing Countries with CARIPLO

Thank you for your letter of December 4 enclosing the draft outline of the Study being undertaken by FAO and CARIPLO. We are grateful to you for keeping us informed and would be glad to continue to follow progress of the Study as far as we are able. We have considered carefully your request to make a contribution to certain subsections of the draft outlined. Unfortunately, our work program is such that we cannot undertake to prepare papers of these subsections. For the present, therefore, we regret that we cannot offer a contribution.

It may be that at a later stage we could join you in reviewing some of the basic papers which emerge from the Study and we are prepared to consider this if you think it would be useful.

However, as things are we are not in a position to make a commitment at present.

Sincerely yours,



Noel McIvor
FAO Coordinator
Agriculture Department

cc: Messrs. Yudelman
Courbois

NMcIvor:fh

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Phag.

Letter No. 2

Mr. J.F. Huyser
Director
FAO/IBRD Cooperative Program
Food and Agriculture Organization
of the United Nations
Via delle Terme di Caracalla
Rome-00100, Italy

January 4, 1973

Dear Jan:

BRAZIL - Settlement

Thank you for Mr. Hewson's report on the Tapajos Settlement project (dated December 20, 1972). We would appreciate more detailed information on why fishing activities have been excluded. The report indicates that there was consultation with CTFT in Paris, but does not say what investigations were made in Brazil to reach the decision to exclude increased fishing activities. If the fishing industry in the project area has not been fully examined, should the final preparation mission include a fisheries expert?

We should be glad to hear from you on this point.

With best regards.

Sincerely yours,



Noel McIvor
FAO Coordinator
Agriculture Department

cc: Messrs. Goffin
Skillings

PCGoffin:fh

January 4, 1973

Dr. A. Viton, Chief
Sugar, Beverages and Horticultural Crops Service
Commodities and Trade Division
Food and Agriculture Organization
of the United Nations
Via delle Terme di Caracalla
00100-Rome, ITALY

Dear Viton:

Thank you for your letter of 27 November 1972, and for a copy of the recent CCF Report.

IBRD is pleased to comply with your request for a list of its tea projects in connection with paragraph 57 of the Report. Such a list of completed and ongoing IBRD tea projects is enclosed containing specific information such as date and amount of loan or credit, type of project, etc. I hope it meets your requirements.

Incidentally, a copy of our Tea Paper issued to the Board is also enclosed for your information.

With best regards,

Yours sincerely,



O. T. W. Price
Chief

Commodities and Export Projections Division

Enclosures

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COMPLETED AND ONGO. PROJECTS FOR THE EXPANSION OF TEA PRODUCTION (OR PROCESSING)

Country	Date of loan or credit	Amount of loan or credit	Type of project (describe briefly)	Completion date	Area already planted	Area to be planted	Eventual production or processing capacity	For small-holders (yes or no)	Associated with financing from other sources: (yes or no - If yes, specify organization)
KENYA	Aug 17/ 1964	US\$2.8 million	Planting of tea and provision of extension and leaf collection and inspection services and training of smallholders	Sept. 1/72	14,400 acres	nil)	at maturity 32,000 tons made tea	Yes	Yes - CDC
	June 17 1968	US\$2.1 million	Planting of tea and provision of extension and leaf collection and inspection services and training of smallholders	Dec. 31/73	44,000 acres	nil)			
MAURITIUS	Apr. 19/ 1971	US\$5.2 million	Planting and maintaining tea + staffing + equipping the Tea Authority. Construction of 2 tea factories	Dec. 31/77	1,688 arpents/1	5,600 arpents	at maturity 4,200 tons made tea. Capacity of factories 3 mil. lbs. made tea	Yes	No
TANZANIA	Mar. 3/ 1972	US\$10.8 million	Planting of tea + staffing + equipping Tea Authority. Provision of leaf collection + inspection service + credit to growers. Construction of 2 and expansion of 3 tea factories. Construction of roads.	June 30/ 1976	nil	8,300 ha	at maturity 10,400 tons. Factory cap. 19 million lbs. made tea.	yes	No
UGANDA	Sept. 15 1967	US\$3.4 million	Planting of tea + provision of extension + credit services. Leaf collection + inspection. Provision of processing facilities	June 30/72	13,500 acres	nil	at maturity 10,000 tons made tea. Factory capacity 12 mil. lbs. made tea	yes	Yes - CDC
INDONESIA	June 24 1971	US\$15 million	Government Owned Tea Estate - PTP x II and III 21,000 ha	June 1978	21,000 ha	2,300 ha	Annual production will increase from 15,900 tons yr. 1 to 24,200 tons yr. 13	No	No

/1 1 arpent = 1.043 acres

January 3, 1973

LETTER No. 1

Mr. J. Huyser
Director
FAO/IBRD Cooperative Program
Rome, Italy

Dear Jan:

I understand that subsequent to our discussions in Rome, Noel McIvor has sent you the draft terms of reference of the livestock study team. You will see from these, firstly, that the study team intends to draw heavily on work already done by FAO and Iranian consultant teams. Secondly, that the Task Force will work with the Government in program implementation and the definition of the relevant policy framework to help reach the objectives for agricultural and rural development stated in the Fifth Plan with a view to defining Bankable projects. As you are well aware, the Bank and the Program have already prepared projects for rural development. This is not new. Nevertheless, the Bank regards this exercise in Iran as an opportunity to work closely with the Iranian Government on rural development in order to see whether it might evolve further, techniques for project preparation and appraisal in this area. As you will see the livestock projects under consideration have this aspect in mind.

Our discussions and Jim Evan's letter of December 14 on the same subject have obviously crossed. I should like to emphasize once more that we would very much welcome an FAO/CP participation in the task force. As I explained in Rome, it remains to be seen how much project preparation work the team will be able to do itself. But it is obviously expected to point out the general direction in which preparatory work should proceed.

We are planning a substantial backstopping from our Agriculture Projects Division and I am very much hoping that it will be possible for the Cooperative Program to also give some priority to the follow-on activities. Their precise nature will only become known as the work of the task force unfolds. However, I believe we would be well advised if we were to set aside some resources for such work in the forthcoming program review.

Mr. J. Huyser

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January 3, 1973

As I believe I mentioned to you in Rome, Owen Price hopes to assemble his team in the field during the month of February. I would, therefore, be most grateful if you would let us know at your earliest convenience whether you now can see your way -- in the light of our discussions -- to making Mr. Masterton available for this important task. We all would much appreciate your cooperation in this matter.

Kindest regards.

Sincerely yours,



W. A. Wapenhans
Director-Projects
Europe, Middle East & North Africa Region

WAWapenhans:lt

Cleared with & cc: Messrs. McIvor, Price
cc: Messrs. Benjenk, Votaw, Haynes
Sir John Crawford