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THE WORLD BANK

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Lunch: Bosnia Team Get-Together

Thursday, December 12, 1996 1:00 - 2:15 p.m. Ante Room, H Auditorium

Angaria Uwesto

# WBG Archives



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Edit	Print		
A. CLASSIFICATION			
Meeting Material Trips Speeches	Annual Meetings Corporate Management Communications wit		JDW Transcripts Social Events Other
1996 from 1-2:15 p.m. VENUE: ANTE F CONTACT: YAS NOTE: ALL ARR HANDLED BY C. WALLICH (B) C. WALLICH	N WILL BE VIDEO-TAPE OOM, H AUDITORIUM MIN @ 34848 // CHRIS ANGEMENTS FOR THIS	D - Thursday, December 12, TINE WALLICH LUNCHEON ARE BEING	DATE: 12/17/96
C. VPU			
Corporate  CTR EXT LEG MPS OED SEC/Board TRE	Regional  AFR EAP ECA LAC MNA SAS	Central  CFS  DEC  ESD  FPD  FPR  HRO	Affilliates  GEF  ICSID  IFC  Inspection Panel  Kennedy Center  MIGA
D. EXTERNAL PARTN  IMF UN  MDB/Other IO  NGO  Private Sector	Part I Part II Other		

E. COMMENTS: This brief includes the	following:	
-Briefing note		
-Bosnia team		
-World Bank-Supported Projects		
-Basic Facts & Figures		

File Location  EXC IISC Archives	Cleared By	Date: 12/17/96
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View Update History

# Mr. Wolfensohn's Lunch with the Bosnia Team Thursday, December 12, 1996, 1:00 pm, Ante-Room of the H-Auditorium

### Bank Group Accomplishments in Bosnia During 1996:

- 13 projects operational (3 more, to be financed under the ITF, will go to the Board tomorrow -- Industry Re-Start, Essential Hospital Services and Local Initiatives -- fully committing our pledge \$330-350 million during 1996); IFC also has one project operational (venture capital fund):
- Disbursement of \$179 million in Bank funds to date, plus an additional \$39 million in Bankadministered trust funds (Annex 1); and
- Coordination of the aid flows for reconstruction and hosting two major donor conferences that mobilized \$1.8 billion, and setting up aid coordination structures in the field, in a successful partnership with the European Union.

### **Key Institutional Issues and Lessons:**

Support from management has been essential in achieving this year's objectives, including: adequate budget for the extensive program of support in 1996; and the use of flexible emergency credit processing procedures that have cut several months from the usual processing time and provided a more conducive environment for procurement with wide international participation. Continued management support will be key to achieving our 1997 objectives.

### The Challenges Ahead -- Sustaining Our Effort:

The objective in 1997 is to shift from emergency reconstruction to sustainable projects by introducing sound sectoral policies. We face three challenges in achieving this goal:

- maintaining the continued *support of staff* in the various units across the Bank for the emergency effort (including legal, disbursements, procurement and others);
- working with the Bosnian government on sound and appropriate sectoral policies, sustainable budgets, cost recovery mechanisms and policies, strong institutions and other elements of sustainable development; and
- *bringing the donor community onboard* with sectoral conditionality that builds towards sound economic policies.

### The Bosnia Team:

• The "core" Bosnia Team consists of about 60 staff and consultants -- around 40 "level 18 and above" staff and 20 "level 11-17" staff -- who work more than half their time on Bosnia.

About 20 of these staff and consultants are in the resident mission in Sarajevo. The rest of

- the "core" team is mainly located in EC2: in the Director's front office and sectoral and country operations divisions.
- But the full Bosnia Team is about double that number, and extends throughout the rest of the Bank Group, to Legal, Controllers, Accounting, Cofinancing and Trust Funds, the Central Vice Presidencies, External Affairs, Central Procurement, the Finance Complex and other areas of the Bank. The IFC, MIGA and EDI also have dedicated Bosnia staff.
- A cross-section of about 60-70 members of this team will be at the lunch, and will include representatives from most of the Bank Group units mentioned. A list of staff and their unit is shown in Annex 2.

### **Key Messages**:

- The team approach -- i.e., full integration of headquarters and the resident mission -- is the cornerstone of our program. This teamwork is the primary reason for our success. So is the dedication of the team. Many of the staff work seven days a week, late into the night, and, in the case of staff on mission or stationed in Bosnia, under difficult and sometimes dangerous conditions. (Note that it was not possible for the resident mission as a group to participate in this lunch -- though Mr. Saumya Mitra, Principal Economist, will attend). The lunch will be videotaped, however, and it will be shown at the resident mission.
  - It would be very much appreciated if you made a specific mention of the commitment and dedication of the staff, including those in the resident mission who could not attend.
  - You could also note the difficult political and diplomatic atmosphere in which the team works.
  - Noting that feedback has been positive from our partners in the donor community -EC, IMF, OHR, UNHCR and others -- would also be helpful.
- We could not do our work and achieve our goals if it weren't for the broad support and spirit of cooperation we have received from all areas of the Bank. Recognizing the contributions of those who are not part of the "core" team, but without whom we would not have achieved our objectives -- in particular, legal, disbursements and trust fund and cofinancing staff -- is also important.
- Management's continuing strong support of the Bosnia program is key to building on the momentum of 1996 and meet the challenges of 1997. Your stressing that Bosnia will continue to be a priority for the institution in the year ahead would be helpful.

### The Bosnia Team

The Front Office, under Christine Wallich, has managed the Bosnia program, including most aid coordination. The team includes Andras Horvai, Mary Sheehan (Sr. Country Officers), Baelhadj Merghoub (Projects Advisor), Monique Koning, Jennifer Keller, Mirey Ovadiya, Naushad Khan, Celine Ng, plus "level 11-17" staff Yasmin Jiwa, Rose Nguelie, Aleathea Thomas and Stephanie York.

The Resident Mission in Sarajevo established in April 1996, handles country dialogue, manages implementation of more than half of the ongoing projects, and is taking responsibility for preparation of some new projects (for example, the Critical Imports Project for Republika Srpska). The Mission is led by Rory O'Sullivan, with headquarters staff Saumya Mitra, Michael Koch, Sarah Forster, Ahmet Gokce, Enn Vasur, Claudio Domenis, Ilona Szemzo, Joy Vendryes plus about ten locally-hired staff.

The Country Operations Division (EC2CO) has prepared the *Economic Recovery Project*, the Bank's first operation in Bosnia, plus the *Transition Assistance Credit* -- a \$90 million one-tranche adjustment operation -- as well as economic reports, and three new projects that will be the core of our 1997 program: *Banking Sector Reform; Public Finance Reform; and Government Services*. The division is managed by Michel Noel, with colleagues Wei Ding, Sebnem Akkaya, Pedro Rodriguez, Hana Polackova, Milan Cvikl, and Dzenita Mehic, plus "level 11-17" staff Sahra Harbi, Joumana Freund, Erlinda Inglis, and Armanda Carcani.

The Energy and Transport Division handles the "hard" infrastructure sectors and as such is the backbone of the reconstruction effort. The division prepared the *Emergency Transport; District Heat; Electric Power; Landmine Clearing; and Industry Re-Start Projects*, and is working on preparation of Natural Gas; Second Electric Power; and Second Transport Projects. The division is managed by Hans Apitz, with colleagues Henk Busz, Weigong Cao, Aymeric Albin-Meyer, Ian Morrison, Jacques Bure, Njeri Muhoho, Richard Hamilton, Xavier Devictor, Maurice Dickerson and Marie-Theres Schurrer, plus "level 11-17" staff Amina Luna-Jiron, Sandra Craig, and Leila Abu-Gheida. Onno Ruhl and Peter Glenshaw, from the ECA Regional Technical Department and the Industry and Energy Department, respectively, are also part of the team.

The Agriculture and Urban Development Division handles agriculture, urban, water and environment, and has prepared the *Emergency Farm; Water and Waste Management; Housing; Public Works; and Local Initiatives Projects*, as well as preparation now underway of a Forestry project. The division is managed by Michele de Nevers, with colleagues Margret Thalwitz, Francois Wencelius, Kathryn Funk and Richard MacEwen, plus "level 11-17" staff Virginia Canada, Margie Vargas, and Anu Batra.

The Human Resource Division handles the human side of reconstruction, health, education and labor, social safety net issues, and have prepared the Emergency War Victims; Emergency

Education; Demobilization; and Essential Hospitals Projects, as well as preparation of a second education project. The Division is led by Ralph Harbison, with colleagues Michael Mertaugh, Olusoji Adeyi and Emily Andrews, and Guy Ellena and Jim Stevens in the Budapest "hub" office, plus "level 11-17" staff Cynthia de la Cuesta, Ross Pavis and Edith Santos.

The Bosnia team also includes many staff from other units of the Bank:

- In the Legal Department, Ian Newport, Barbara Santos, Dilek Barlas and Tarik Hassan have handled all project negotiations and preparations of credit and grant agreements, as well as other legal issues.
- In Loan Accounting and Disbursements, Robert Drake, Joseph Formoso and Ayma Ramboyong have processed withdrawal applications and handled all other disbursement and repayment issues.
- In Financial Policy and Resource Mobilization, Carolyn Jungr has been responsible at the
  working level for preparation of the Consolidation Loans; Olga Jonas has worked on IDArelated issues.
- The EXT Bosnia group includes Tim Cullen at headquarters, and Abdallah El Maaroufi and Nicole Renvert in the Paris Office.
- In Cofinancing and Trust Funds, Kah Hie Lau and Zafar Farook have assisted with handling of trust fund arrangements with donors.
- The IFC's Bosnia Team includes manager Paul Hinchey and staff Richard Rutherford, Shamsher Singh (task manager of the recently-approved Horizonte venture capital fund) and Alain Soulard (task manager of the micro-credit project currently under preparation).
- MIGA's Bosnia Team includes Alev Bilgen and Christophe Bellinger.
- In EDI, the Bosnia team consists of Peter Miovic, Djordjija Petkofski and Chandra Hardy.
- The RVP's Front Office staff have been an integral part of the Bosnia Team, including Sr. Operations Adviser Claude Blanchi, Chief Economist Marcelo Selowsky, and Egbert Gerken in his office. Peggy O'Donnell and Beverley Hyatt-Allen have assisted in budget and trust fund matters.

### **WORLD BANK-SUPPORTED PROJECTS**

# Financing Plans and Disbursements for World Bank Credits and World Bank Administered Trust Funds (as of November 30, 1996) (US\$ million)

Project/Trust Fund	Project Cost	WB Grant/Credit & WB Administered Trust Funds	Other Donors	Financing Gap	WB Credit /WB Administered TF Amt. Disbursed
I. PROJECTS					
Emergency Recovery	160.0	45.0	82.0	33.0	28.1
Emergency Farm Reconstruction	50.4	20.0	19.7	10.7	8.2
Emergency Water Supply	70.0	20.0	50.0	0.0	7.0
Emergency Transport Reconstruction	163.0	35.0	111.5	16.5	12.3
Emergency War Victims	30.0	10.0	12.7	7.3	1.0
Emergency Education Reconstruction	32.8	10.0	10.1	12.7	7.0
Emergency District Heating	40.5	20.0	13.5	7.0	8.3
Emergency Landmine Clearance	67.0	7.5	42.2	17.3	0.6
Emergency Housing Repair	60.4	15.0	45.4	0.0	5.9
Emergency Power Rehabilitation	196.4	35.6	120.2	40.6	7.7
Demobilization Support and Reintegration	20.0	7.5	0.4	12.1	0.9
Public Works and Employment	45.0	10.0	4.0	31.0	1.5
Transition Assistance Credit	110.0	90.0	20.0	0.0	90.0
Emergency Industry Re-Start Guarantee *	50.0	10.0	5.0	35.0	-
Microenterprise/Local Intitatives *	18.0	7.0	3.3	7.7	-
Essential Hospital Services *	33.6	15.0	6.9	11.7	-
SUB-TOTAL (WB Projects)	1,147.1	357.6	546.9	242.6	178.5
II. WB ADMINISTERED TRUST FUNDS					
Reconstruction Prgm. Preparation Dutch TF	n/a	35.6	n/a	n/a	27.4
Gas Imports Dutch TF	n/a	6.0	n/a n/a		6.0
PHRD BH Emergency Recovery Japanese TF	n/a	9.0	n/a	n/a	3.7
Priority Reconstruction Multicountry TF	n/a	6.6	n/a	n/a	1.1
IFAD-Emergency Farm Reconstruction **	n/a	7.3	n/a	n/a	0.8
SUB-TOTAL (Trust Funds)		64.6			38.9
TOTAL (World Bank Projects + Trust Funds)	1,147.1	422.2	546.9	242.6	217.4

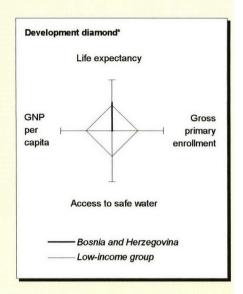
<sup>1</sup> Includes any amounts withdrawn or paid out from the Credit/Grant accounts for (i) payments to suppliers/contractors, (ii) the initial deposits for and replenishments of special accounts, and (iii) balance of payments support.

<sup>\*</sup> To be presented to the Board on Dec. 13, 1996.

<sup>\*\*</sup> Bank administered funds; not a trust fund.

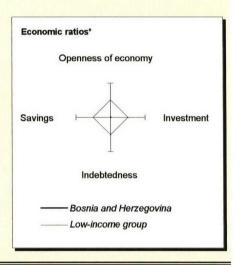
## Bosnia and Herzegovina at a glance

POVERTY and SOCIAL	Bosnia and Herzegovina	Europe & Central Asia	Low-income
Population mid-1995 (millions)	4.4	488	3,188
GNP per capita 1995 (US\$) a/ GNP 1995 (billions US\$) a/		2,240 1,093	460 1,466
Average annual growth, 1990-95			
Population (%)	-0.3	0.4	1.8
Labor force (%)	0.3	0.6	1.9
Most recent estimate (latest year available since 198	9)		
Poverty: headcount index (% of population)			
Urban population (% of total population)	49	66	29
Life expectancy at birth (years)	71	68	63
Infant mortality (per 1,000 live births)	19	23	58
Child malnutrition (% of children under 5)			38
Access to safe water (% of population)			75
Illiteracy (% of population age 15+)			34
Gross primary enrollment (% of school-age population	)	97	105
Male		97	112
Female		97	98



### KEY ECONOMIC RATIOS and LONG-TERM TRENDS

	1975	1985	1994	1995
				2.5
				15.0
				-20.2
				129.4
				116.0
				-
4	1985-95	1994	1995	1996-04
				17.2
				36.7
	 	4 1985-95	4 1985-95 1994	4 1985-95 1994 1995



STRUCTURE of the ECONOMY				
	1975	1985	1994	1995
(% of GDP)				
Agriculture		9.5		
Industry		43.0		
Manufacturing				
Services	••	47.5		
Private consumption				
General government consumption				
Imports of goods and non-factor services				
	1975-84	1985-95	1994	1995
(average annual growth)				
Agriculture				
Industry		**		
Manufacturing				
Services				
Private consumption				
General government consumption		**		
Gross domestic investment				
Imports of goods and non-factor services				

Note: 1995 data are preliminary estimates.

Gross national product

<sup>\*</sup> The diamonds show four key indicators in the country (in bold) compared with its income-group average. If data are missing, the diamond will be incomplete.

	_		-		
PRICES and GOVERNMENT FINANCE					
Domestic prices	1975	1985	1994	1995	Inflation (%)
(% change)					800 <sub>T</sub>
Consumer prices			780.0	-11.7	600
Implicit GDP deflator					400 -
					200 -
Government finance					0 + + + + + + + + + + + + + + + + + + +
(% of GDP) Current revenue					-200 90 91 92 93 94 95
Current budget balance			17.0	29.0	000 17 000
Overall surplus/deficit			-0.2	0.0	——GDP def. —◆—CPI
TRADE	4075	1005	4004	4005	
(millions US\$)	1975	1985	1994	1995	Export and import levels (mill. US\$)
Total exports (fob)	1		91	152	3,000 -
n.a.					
n.a.					2,500 +
Manufactures					2,000 +
Total imports (cif)			894	1,082	1,500 -
Food				••	1,000
Fuel and energy					500 -
Capital goods					
Export price index (1987=100)					89 90 91 92 93 94 95
Import price index (1987=100)					Evente Flancia
Terms of trade (1987=100)					□ Exports   □ Imports
,					
BALANCE of PAYMENTS					
	1975	1985	1994	1995	
(millions US\$)					Current account balance to GDP ratio (%)
Exports of goods and non-factor services		••	194	381	0++++++++++++++++++++++++++++++++++++++
Imports of goods and non-factor services			1,085	1,334	89 90 91 92 93 94 95
Resource balance			-891	-953	-5 -
Net factor income			-177	-183	
Net current transfers			625	630	-10 -
					-15 +
Current account balance,			442	FOG	
before official transfers	**	••	-443	-506	-20
Financing items (net)			437	649	
Changes in net reserves			6	-143	-25 ⊥
Memo:					
Reserves including gold (mill. US\$)				69	
Conversion rate (local/US\$)					
EXTERNAL DEBT and RESOURCE FLOWS					
	1975	1985	1994	1995	Composition of total debt 1995 (mill 1154)
(millions US\$)			2.000	2 224	Composition of total debt, 1995 (mill. US\$)
Total debt outstanding and disbursed IBRD		•	2,960 546	3,234 623	
					A
IDA			••		623
Total debt service			475	508	C
IBRD			60	73	49
IDA					D
Composition of net resource flows					37
Official grants		٠			F
Official creditors					1954 571
Private creditors				••	
Foreign direct investment					
Portfolio equity				••	
World Bank program					
Commitments					A - IBRD E - Bilateral
Disbursements	••		**		B - IDA D - Other multilateral F - Private
Principal repayments					C - IMF G - Short-term
Net flows					
Interest payments				••	
Net transfers					