THE WORLD BANK GROUP ARCHIVES

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Correspondence - M-Z - July 1 - September 30, 1988

Folder ID: 1782784

Series: Chronological files (outgoing)

Dates: 07/12/1988 - 09/20/1988

Subfonds: Records of President Barber B. Conable

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THE WORLD BANK

Washington, D.C.

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The World Bank 1818 H Street NW Washington DC 20433 Telephone: 202-473-1000

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PRESIDENT B.B. CONABLE CHRON FILES M-2

Jy. 1 - Sep. 30, 1988







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President Barber Conable Chronological Records - Outgoing) - Correspondence - M-Z -July 1 - September 30, 1988

CHRON FILE

JULY 1 -

SEPTEMBER 30, 1988

(M - Z)

BARBER B. CONABLE

BARBER B. CONABLE President

September 13, 1988

Dear Mr. MacSharry:

I wish to thank you for your letter of September 7, 1988 which indicated that Ireland will fully subscribe its IBRD shares allocated under the 1988 General Capital Increase this year. This early action by Ireland on GCI subscription is very much appreciated.

We note your intention that you would be releasing the local currency portion of the subscription payments over the years 1989 to 1993.

Once again, the continuing support of the Government of Ireland is much appreciated.

Sincerely,

Brube Curable

The Honourable
Ray MacSharry TD
Minister for Finance
Department of Finance
Government Buildings
Upper Merrion Street
Dublin 2, Ireland

BARBER B. CONABLE President

August 22, 1988

Dear Greg:

Thank you for your letter telling me about your recent academic activities in London and your forthcoming graduation in September.

With regard to your visit at the end of September, I will be presiding at the Annual Meetings of The World Bank in Berlin and it will, therefore, not be possible for us to discuss your employment interests at that time. In any event, the Personnel Department has better knowledge of the staff requirements of the institution and current available positions and I have forwarded your letter to that office requesting that your resume receive consideration. They will contact you directly about the prospects of openings in your area of expertise.

Best wishes in your career development.

Sincerely,

Book Comeble

Mr. Gregory F. Maggio London House Room 57 Mecklenburgh Square London WC1N 2AB E N G L A N D UNISANTE, GENEVA, SWITZERLAND

FOR DR. HALFDAN MAHLER. MY COLLEAGUES AND EYE WISH TO CONVEY TO YOU OUR VERY BEST WISHES FOR CONTINUED SUCCESS AS YOU MOVE ON TO NEW CHALLENGES. WE CONGRATULATE YOU AND EXPRESS OUR ADMIRATION FOR YOUR MANY SIGNAL CONTRIBUTIONS TO WORLD HEALTH DURING YOUR LONG SERVICE WITH WHO. EYE PERSONALLY HAVE BEEN GRATIFIED TO COLLABORATE WITH YOU ON SEVERAL IMPORTANT HEALTH MATTERS. MY COLLEAGUES JOIN ME IN THE HOPE THAT WE WILL CONTINUE TO BENEFIT FROM YOUR WISDOM AND DEDICATION IN FUTURE COLLABORATIVE EFFORTS. ALL GOOD WISHES, BARBER CONABLE, PRESIDENT, WORLD BANK.

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THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

August 22, 1988

Dear Mr. Deputy Minister:

I have learned of your appointment as Alternate Governor for the Islamic Republic of Iran on the Board of Governors of The World Bank. I realize this is incident to your responsibilities in your own Government, but I hope you will be in a position actively to participate in the affairs of the Bank, as well.

The Executive Directors, Officers and Staff of The World Bank believe very strongly in its development mission and its importance in the battle against poverty, and we look forward to working with you during the coming years. Congratulations on your appointment and thank you for your willingness to take on this additional responsibility.

I look forward to meeting you in the near future, and send my best personal wishes.

Sincerely,

Brew Lundle

Mr. Ali Majedi
Deputy Minister
Ministry of Economic Affairs
and Finance
Tehran, Islamic Republic of Iran





File Title		Barcode No.
President Barber Conable Chronological Re	ecords - Outgoing) - Correspondence - M-Z - July 1 - Septe	20, 1988 1782784
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THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

July 13, 1988

Dear Madam Secretary:

On behalf of the Executive Directors, Officers and Staff, I would like to express our pleasure at your appointment to the Board of Governors of The World Bank as Alternate Governor for Swaziland. Congratulations!

We look forward to your participation in the affairs of the Bank.

On a personal note, I hope to have the opportunity of greeting you in Berlin at the time of the Annual Meetings.

Sincerely,

Brew lunde

Mrs. Noreen N. Maphalala Principal Secretary Ministry of Economic Planning and Statistics P. O. Box 602 Mbabane, Swaziland BARBER B. CONABLE President

August 4, 1988

Dear Mr. Minister:

I enjoyed meeting with you last April during your visit to Washington at the time of the Interim/Development Committee meetings. I would like to reaffirm our support for the Government's Medium-Term Adjustment Program and its implementation under admittedly difficult circumstances. I was also pleased to learn that progress is now being made in establishing the institutional framework for implementing the Reconstruction Program and hope that the Program will be able to proceed in a timely manner.

Mr. Fernando, Alternate Executive Director at the IMF, has conveyed your kind request for a meeting with me during the World Bank's forthcoming Annual Meetings in Berlin. As I hope you will understand, the time for the Annual Meetings this year is particularly limited, and I very much regret that I will not be able to meet with you in September. I have, however, taken the liberty of asking Mr. Qureshi, our Senior Vice President, Operations, to meet with you in my place and to keep me informed of any important developments which may arise in the course of your meeting. We will be proposing a date for this meeting in the near future.

Sincerely,

Brow Carlote

Honorable M.H.M. Naina Marikar Minister of Finance and Planning Government of the Democratic Socialist Republic of Sri Lanka Secretariat Colombo 1, Sri Lanka THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

September 2, 1988

Dear Governor:

I have learned of your appointment as Alternate Governor for Comoros on the Board of Governors of The World Bank. I realize this is incident to your responsibilities in your own Government, but I hope you will be in a position actively to participate in the affairs of the Bank, as well.

The Executive Directors, Officers and Staff of The World Bank believe very strongly in its development mission and in the battle against poverty. We look forward to working with you to make the Bank even more effective during the coming years. Congratulations on your appointment and thank you for your willingness to take on this additional responsibility.

I look forward to meeting you in the near future, and send my best personal wishes.

Sincerely,

Brow Carole

Mr. Tadjiddine Ben Said Massonde Tresorier Payeur General Ministere des Finances et de l'Economie B. P. 324 Moroni, Comoros BARBER B. CONABLE President

August 22, 1988

Mr. Federico Mayor
Director-General
United Nations Educational, Scientific
and Cultural Organization
7 Place de Fontenoy
75700 Paris, France

Dear Mr. Mayor:

Since our meeting last April, Bank staff have been exploring how best to translate our mutual desire for expanded and deepened collaboration into operational reality. We have identified a wide range of topics — in education, science and technology, management of natural resources and the environment — on which collaboration between UNESCO and the Bank should provide valuable benefits for both institutions, and, most importantly, through us to member countries.

Bank staff have also examined a variety of approaches through which this enhanced cooperation may be conducted. I am sure similar thinking has been going on at UNESCO. My colleagues are now ready to explore with UNESCO staff a broad approach to collaboration that will involve the full range of UNESCO expertise and take advantage of complementarities in the strengths of our two institutions.

During the past 25 years, collaboration with UNESCO has taken place mainly within the framework of the Cooperative Program (CP). During this time the Bank has gained much from UNESCO's contributions, particularly in the early years when the Bank lacked expertise needed for identification and preparation of education projects. I believe we are in agreement, however, that the CP format is no longer appropriate in light of changing world development requirements and evolving Bank/UNESCO response capacity. The CP is also clearly too narrow and formalistic to serve as the basis for the broadened collaboration we now seek.

On the basis of these changed circumstances and opportunities, and in line with provisions of the 1964 Memorandum of Understanding between the Bank and UNESCO, we wish to terminate the Cooperative Progam arrangements as of June 30, 1989. To facilitate the implementation of this decision, we would expect UNESCO to institute an immediate freeze on any hiring of staff for the CP and on extensions of present CP appointments.

Thus, I suggest that our two agencies now begin discussions with the following objectives in mind:

- to formulate mutually advantageous avenues and modalities of future collaboration, including specific ways to strengthen liaison arrangements between the two agencies;
- to consider in detail areas of common interest and concern in the work of UNESCO and the Bank;
- to explore opportunities for participation by UNESCO in the implementation of technical assistance components of projects financed by the Bank; and
- to make the detailed arrangements for termination of the CP, including any financial consequences.

There is now an opportunity for these two agencies to make a major combined contribution to the resolution of important development problems faced by our members. We look forward to close collaboration with you in the future. Because of the importance of this work I have asked Mr. Visvanathan Rajagopalan, Vice President, Sector Policy and Research, to lead the Bank's team in these discussions. I would be grateful if the person you charge with leadership on your side would be in touch with Mr. Rajagopalan as soon as possible to arrange for an early initiation of these conversations.

With kindest personal regards,

Sincerely,

Barber B. Conable

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THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

September 20, 1988

Dear Lloyd:

Thank you for your letter inquiring about my interest to serve on a Presidential Commission to study ways to compensate victims of a catastrophic nuclear accident. I appreciate your thinking of me, but my current position allows little or no time for outside activities. It would be inappropriate for me to accept an assignment on the Commission, since I would not be able to devote sufficient time and attention to its important work.

Again, thank you for thinking of me. Best personal wishes.

Sincerely,

Brow Cuba

The Honorable Lloyd Meeds 1735 New York Avenuue, N.W. Suite 500 Washington, D.C. 20006-5209 BARBER B. CONABLE President

September 12, 1988

Dear Mr. Minister:

The International Bank for Reconstruction and Development (the "Bank") proposes to borrow an aggregate principal amount of JPY 25,000,000,000 through a loan from a group of Japanese trust banks. The loan would have a final maximum maturity of 20 years; the interest rate would be fixed during the first five years at the Japanese long-term prime rate prevailing on the drawdown date on September 26, 1988, and thereafter at the Japanese long-term prime rate prevailing at the beginning of each subsequent five-year period. It would be callable at each resetting interest date.

The Government of Japan is hereby requested, in accordance with Section 1(b) of Article IV of the Bank's Articles of Agreement, to approve the proposed borrowing by the Bank. The Government of Japan is further requested to agree, pursuant to the same provision of the Articles of Agreement, that the proceeds of such borrowing may be exchanged for the currency of any other member of the Bank without restriction.

Sincerely,

Bruber B. Console

BARBER B. CONABLE President

August 31, 1988

Dear Mr. Minister:

The International Bank for Reconstruction and Development (the "Bank") proposes to borrow an aggregate principal amount of JPY 25,000,000,000 through a loan from a group of Japanese trust banks. The loan would have a final maximum maturity of 20 years; the interest rate would be fixed during the first five years at the Japanese long-term prime rate prevailing on the drawdown date on September 26, 1988, and thereafter at the Japanese long-term prime rate prevailing at the beginning of each subsequent five-year period. It would be callable at each resetting interest date.

The Government of Japan is hereby requested, in accordance with Section 1(b) of Article IV of the Bank's Articles of Agreement, to approve the proposed borrowing by the Bank. The Government of Japan is further requested to agree, pursuant to the same provision of the Articles of Agreement, that the proceeds of such borrowing may be exchanged for the currency of any other member of the Bank without restriction.

Sincerely,

Bombo B. Conoble

THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

July 29, 1988

Dear Mr. Minister:

The International Bank for Reconstruction and Development (the "Bank") proposes to borrow an aggregate principal amount of up to JPY 70,000,000,000 in Japan through an issue of bonds denominated in Japanese yen. The maturity, interest rate and the issue price of the bonds have not yet been determined.

The Government of Japan is hereby requested, in accordance with Section 1(b) of Article IV of the Bank's Articles of Agreement, to approve the proposed borrowing by the Bank in an aggregate principal amount of up to JPY 70,000,000,000. The Government of Japan is further requested to agree, pursuant to the same provision of the Articles of Agreement, that the proceeds of such borrowing may be exchanged for the currency of any other member of the Bank without restriction.

Sincerely, Buby B. Comble

BARBER B. CONABLE President

July 25, 1988

Dear Mr. Minister:

The International Bank for Reconstruction and Development (the "Bank") proposes to borrow an aggregate principal amount of JPY 10,000,000,000 through a domestic private placement to be lead-arranged by The Nomura Securities Co., Ltd. The terms and conditions would be for a life of 10 years, an interest rate of 5.40% per annum, payable semi-annually and an issue price of par.

The Government of Japan is hereby requested, in accordance with Section 1(b) of Article IV of the Bank's Articles of Agreement, to approve the proposed borrowings by the Bank. The Government of Japan is further requested to agree, pursuant to the same provision of the Articles of Agreement, that the proceeds of such borrowing may be exchanged for the currency of any other member of the Bank without restriction.

Sincerely, But B. Carble

Chron

THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

July 20, 1988

Dear Mr. Minister:

The International Bank for Reconstruction and Development (the "Bank") proposes to borrow an aggregate principal amount of \$65,000,000,000 through a loan from a consortium of Japanese banks, insurance companies and other financial institutions. The loan would have a final maturity of 12 years; the 5.5% interest rate would be payable semi-annually.

The Government of Japan is hereby requested, in accordance with Section 1(b) of Article IV of the Bank's Articles of Agreement, to approve the proposed borrowing by the Bank. The Government of Japan is further requested to agree, pursuant to the same provision of the Articles of Agreement, that the proceeds of such borrowing may be exchanged for the currency of any other member of the Bank without restriction.

Sincerely,

Bombo B. Comble

His Excellency Kiichi Miyazawa Minister of Finance Ministry of Finance Tokyo, Japan

cc: Mr. Mitsukazu Ishikawa, Executive Director

BARBER B. CONABLE President

August 22, 1988

Dear Ms. Mochel:

Thank you for your letter inviting me to be a luncheon speaker at the annual seminar of the Rochester Chapters of the Council of Logistics Management and the International Management Society on Wednesday, April 26, 1989.

As my assistant has explained, my situation is unchanged. It just is not possible for me to be in Western New York during the week because of regularly scheduled Board meetings of the World Bank Board of Executive Directors.

I'm sorry not to be able to accept your invitation to address such a broad-based group in Upstate New York on a subject which obviously is of interest to the World Bank and also is important to U.S. competitiveness in the world. Your efforts to include me are most appreciated, and I send my best wishes for a successful seminar.

Sincerely.

Brow Cube

Ms. Carol D. Mochel c/o Mobil Chemical Company 1150 Pittsford-Victor Road Pittsford, New York 14534 BARBER B. CONABLE President

August 23, 1988

Dear Mr. Morneweg:

I want to thank you for the kind invitation which you so graciously extended to Mrs. Conable and me for the closed performance of the Stradivari Concert at 8:30 p.m. on Thursday, September 29, 1988. We are pleased to accept your invitation, and are looking forward to a delightful evening of musical entertainment by the Berlin Philharmonic Chamber Orchestra.

If you need to be in touch with someone about the necessary arrangements for the evening, please contact Mr. Bob Callis at his Berlin (West) office, telephone number 3038-5250.

Sincerely,

Bonler linable

Mrs. C. Morneweg Stradivari Festival Komitee Unter den Ulmen 5 D-5000 Koln 51 Postfach Federal Republic of Germany

cc: Bob Callis, Berlin (West)
 Julian Grenfell

BARBER B. CONABLE

July 20, 1988

The Honorable Carlos J. Moorhead House of Representatives 2346 Rayburn House Office Building Washington, D.C. 20515-0522

Dear Congressman Moorhead:

Thank you for your thoughtful letter of June 16. The issues you raise are of great importance, and we share your conviction that The World Bank must continue to be at the forefront of the battle against world poverty.

Poverty alleviation has long been and continues to be central to the Bank's work. In many ways the progress achieved in the last forty years by developing countries has been remarkable -- in incomes, health indicators, literacy and other measures of improved welfare. Nevertheless, the problems remain immense; with Third World population pressures, the magnitude of poverty is enormous by any measure, and is growing. The alleviation of poverty will require a concerted, long-term effort by aid donors, international agencies, the private sector and the governments of the developing countries. The World Bank is committed to playing an important role in this cooperative endeavor.

Social Indicators

Your letter stressed the importance of using social indicators to help monitor progress on development. We have been using such indicators for some time in our economic and sector work; we believe they add a valuable dimension to more strictly economic measurements. Moreover, in the context of our lending operations in the social sectors (such as health, education and population), we often set as benchmarks expected future changes in key social indicators. To the extent possible, we then monitor these changes during project implementation, so as to assess the impact of our lending and as a guide in the design of follow-up operations. The Bank is also actively involved in many programs to improve the statistical capability of developing countries, an essential element if greater use is to be made of social indicators in evaluating development progress.

However, a cautionary note is required with regard to the immediate prospects for greatly expanded use of social indicators. While we are sympathetic to the suggestion that we define, together

with our borrowers, social indicator targets and timetables and subsequently plan Bank activities to ensure that these goals are met, a number of difficult issues must still be addressed. Relevant data is often difficult to obtain, and the evidence is frequently limited and unreliable. Moreover, social indicators tend to be meaningful only in a long-term perspective. In addition, the best social data is usually derived mostly from censuses that are typically conducted ten years apart or at even longer intervals. We cannot always await the results of such censuses to guide our operations. Whenever such data can be collected as part of a Bank-supported government program, we shall of course utilize it in our work. We will also do our utmost to advance the capacity of developing countries to design and use effective indicators. We believe that this issue must be given special attention, and we expect that social indicators will play an increasingly important role in our work in the years ahead.

IDA Lending

We share your concern about the debt burden of the poorest countries, particularly those in sub-Saharan Africa. For the past several years the Bank has supported an international program of assistance to those low-income, debt-distressed countries undertaking significant adjustment programs. We are pleased that many of the creditor governments have increasingly realized the severity of the situation, and have pledged to take further action. We are working with them, and with others, on a wide range of programs in this area.

As you know, IDA is the largest single multilateral source of concessional assistance for the low-income countries. About 50 percent of the \$12.4 billion in IDA-8 resources is being directed to sub-Saharan Africa. Moreover, the Bank has taken the lead in the past year in mobilizing over \$6 billion in additional cofinancing support for these African countries. The major debt problems faced by these countries are derived from non-concessional loans -- export credits, loans from private financial sources and loans from non-aid sources. We shall continue to encourage flexible approaches by creditors for countries undertaking necessary policy changes.

The terms, conditions and size of IDA are determined by the donor countries in the course of replenishment negotiations. IDA is by no means a static institution. It must constantly adapt to changing perceptions of the types of policies and projects that will produce the most effective forms of development. It must direct its resources to countries where the problems of poverty are the greatest and where resources can be used most efficiently. It must also adapt to the budgetary constraints in the donor countries that influence the availability of resources to the Association. All of these issues are discussed, and ultimately resolved, within the replenishment negotiations.

During the IDA-8 negotiations two years ago, the donors agreed that IDA terms (which had remained unchanged since its

inception in the early 1960s) should be hardened, provided that this would enhance the size of the replenishment. Hardening terms, they felt, would lead to a more rapid recycling of IDA resources, thus enhancing the Association's ability to redirect its funds to areas of greatest need. Relatively wealthy countries successfully graduated from IDA status still owed substantial concessional money to IDA because of the great length of IDA loans. Loan maturities thus were shortened from 50 years to 40 years for the least developed IDA-only countries, and to 35 years for other IDA eligible borrowers who. because of their better creditworthiness, receive a blend of IBRD and IDA lending. This was not an easy decision for the donors, but an agreement was reached which significantly expanded IDA resources. I cannot predict the course of the IDA-9 negotiations, but we will be working with the donors to ensure that these negotiations result in an agreement which is in the best long-term interests of the recipient countries.

Structural Adjustment

The economic difficulties experienced by most developing countries over this decade have made poverty alleviation a more formidable challenge and a more urgent priority. In the 1970s, the effort to address poverty generally took place in the context of widespread economic growth; today the issue is increasingly how to address poverty in an environment of limited or no growth.

There is broad consensus that the difficult economic conditions of the 1980s require all countries -- developed and developing -- to adjust to new realities. The World Bank has played a critical role in fostering an orderly adjustment process through our advice to borrowers on policy reform. This advice has been supported by substantial lending for adjustment programs and by the mobilization of significant resources from other donors. This two-pronged approach is designed to help put these countries back on the growth path. Economic growth is necessary to the success of long-term efforts to reduce poverty. Experience also demonstrates, however, that growth alone is not sufficient to alleviate poverty. Growth policies must be complemented by a wide array of carefully designed programs and policies which assure that the poor share in the benefits of growth. We contributed to the development of the OECD guidelines for structural adjustment programs, and support their implementation.

The impact of stabilization and adjustment reforms on the poor is now explicitly considered in the design of adjustment programs. Each report to our Board on an adjustment program is required to comment specifically on the program's social impact on the poor. Special measures to protect the poor are increasingly being included in these programs. Social expenditures, particularly in health and education, are being refocused toward the poor. Targeted cost-effective compensatory programs, particularly in the areas of nutrition and employment, are being designed. We are also encouraging the expansion of policy-based lending in the social sectors as a means

lasting poverty impact. Experience has shown that end. .es alone are not enough to assure widespread of social services. Delivery systems and institutions rengthened, and often reformed; targeting services on be given special attention, and more emphasis is eveloping innovative and cost-effective means of reaching

over, the Bank has initiated a Social Dimensions of eject that explicitly focuses on the effect of adjustment the poor. This project, cofinanced by UNDP, the African and others, will include more than two dozen African ach of these countries will receive technical assistance burces to build the analytical and statistical capability approve the design of adjustment operations and to ocial effects of adjustment. Compensatory measures will the adjustment programs to benefit and protect the poor insition period. Although this project is specifically the Africa region, similar initiatives are underway in on a country-by-country basis.

gnificant part of the Bank's research portfolio is obted to improving our understanding of the social of various aspects of adjustment programs. These studies effect on the poor of changes in agricultural prices; at all wage implications of industrial realignment; by a cotecting real income through public employment options for protecting the poor against the adverse ice increases in the social sectors or reductions in od subsidy programs.

onclusion and to reiterate, the Bank is dedicated to living standards, economic potential and the prospects We have no illusions about the difficulty of the task rerance, dedication, and concerted action by both donors governments are required. In view of your concern, we working with you on this urgent undertaking.

all best wishes.

Sincerely,

Barber B. Conable

of achieving a more lasting poverty impact. Experience has shown that increased expenditures alone are not enough to assure widespread availability of social services. Delivery systems and institutions need to be strengthened, and often reformed; targeting services on the poor must be given special attention, and more emphasis is required on developing innovative and cost-effective means of reaching the poor.

Moreover, the Bank has initiated a Social Dimensions of Adjustment project that explicitly focuses on the effect of adjustment policies on the poor. This project, cofinanced by UNDP, the African Development Bank and others, will include more than two dozen African countries. Each of these countries will receive technical assistance and other resources to build the analytical and statistical capability necessary to improve the design of adjustment operations and to monitor the social effects of adjustment. Compensatory measures will be built into the adjustment programs to benefit and protect the poor during the transition period. Although this project is specifically designed for the Africa region, similar initiatives are underway in other regions on a country-by-country basis.

A significant part of the Bank's research portfolio is currently devoted to improving our understanding of the social consequences of various aspects of adjustment programs. These studies include: the effect on the poor of changes in agricultural prices; the employment and real wage implications of industrial realignment; the possibility of protecting real income through public employment schemes; and options for protecting the poor against the adverse effects of price increases in the social sectors or reductions in government food subsidy programs.

In conclusion and to reiterate, the Bank is dedicated to improving the living standards, economic potential and the prospects of the poor. We have no illusions about the difficulty of the task ahead. Perseverance, dedication, and concerted action by both donors and recipient governments are required. In view of your concern, we look forward to working with you on this urgent undertaking.

With all best wishes.

Sincerely,

Barber B. Conable

THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

September 12, 1988

Dear Mr. President:

I was delighted to hear that you have been awarded the 1988 Africa Prize for Leadership for the Sustainable End of Hunger. I, and all of my colleagues at the World Bank, believe that the Hunger Project has made an outstanding choice for this year's award.

All of us in the development community have noted with admiration and pleasure the steady strides that Zimbabwe has taken, under your leadership, to raise the living standards of all her citizens, and particularly to guarantee them a future free from hunger. Zimbabwe's success is a success for all of Africa - and it is a shining example of just what can be achieved through hard work and sound leadership.

The World Bank congratulates you on your well-deserved honor; and we commend Zimbabwe on its development success, particularly in agriculture. In you, the Hunger Project has truly made a superb choice for its 1988 Africa Prize.

Sincerely,

Babu B. Comable

His Excellency
Robert Mugabe
President of Zimbabwe

cc: Honorable Bradford Morse Chairman The Hunger Project BARBER B. CONABLE President

September 7, 1988

Dear Mr. Mulholland:

Thank you for inviting me to join you and the International Advisory Council at dinner on Thursday evening, September 15.

It is unfortunate that the date for the dinner falls so close to this year's Annual Meetings in Berlin. I regret that the preparations involved for the meetings are such that it is impossible for me to attend.

Please accept my best wishes for a successful and enjoyable evening.

Sincerely,

Brow laste

Mr. William D. Mulholland
Chairman and Chief Executive Officer
The Bank of Montreal
First Bank Tower
First Canadian Place
P.O. Box 1
Toronto
Ontario, CANADA, M5X 1A1

cc: The Honorable Charles H. Percy

THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

August 22, 1988

Dear Dean McCanna:

Thank you for your letter inviting me to participate in the 1988 William D. Gasser Distinguished Lectureship Series. My assistant had informed me of your telephone call and I appreciate having this additional information about your new format for the Lectureship.

Unfortunately, it will not be possible for me to accept your very kind invitation. It is very difficult for me to make a commitment to be in Western New York on a weekday because of regularly scheduled Board meetings of the Bank's Board of Executive Directors. In fact, since taking this job, Mrs. Conable and I get to our home in Western New York on an average of only one weekend a month.

I am honored by your invitation, and regret not being able to participate in this year's program on International Business. Thank you for thinking of me, and best wishes for the continued success of your Series.

Sincerely,

Brow landh

Dean Walter F. McCanna College of Business Rochester Institute of Technology One Lomb Memorial Drive PO Box 9887 Rocheter, New York 14623-0887



Record Removal Notice



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THE WORLD BANK INTERNATIONAL MONETARY FUND

Washington, D.C. 20431

September 14, 1988

Dear Peter:

Thank you for your letter of July 27, 1988, suggesting that it would be useful for the staffs of the Bank and the Fund to undertake case studies of the interaction of our two institutions, to crystallize the lessons for improving Bank-Fund collaboration in the future and possibly to provide input to the G-10 Deputies' study of the roles of the Bank and the Fund in the context of the debt strategy. As you know, we have been requested by Mr. Dini to provide the Deputies with material on the debt situation and the policies and instruments of our two institutions. Our staffs have already transmitted most of this material and are also preparing a paper on procedures for Bank-Fund collaboration to be given to the G-10 Deputies later this year.

We agree that it would indeed be useful to have an assessment of the experience with Bank-Fund collaboration in individual cases as an input to our efforts to improve that process. Our staffs have been instructed to review jointly the experience with Bank-Fund interaction in individual cases, and to distill lessons that could be put into practice for strengthening the collaboration between our two institutions. These joint studies will be an important input to the policy paper on Bank-Fund collaboration that is already on the Fund's work program, to be discussed before the 1989 Annual Meetings. In view of your interest, as well as that of other members, IMF management could accelerate this schedule and bring it to the Executive Board in May or June of next year. The staffs will complete the country studies in time for the drafting of that paper.

We believe it best to treat the assessments of experience in individual cases as "in-house" background studies. This will ensure that we are able to take a thorough look at the important issues for a representative group of countries (bearing in mind your suggestions) and without unnecessary constraints. If the country-based studies themselves were to be presented to our Executive Boards, a proposal for a paper of this type would need to be raised in both Boards. The discussion of such a proposal would undoubtedly affect both the country coverage and the scope of issues to be addressed. Indeed, it is likely that a number of Directors in both Boards would object to such a proposal, and others could be expected to object to the discussion of sensitive issues or the selection of countries in their constituencies. Therefore, we believe that the preparation of such studies as "in-house" background will permit them to be more useful as a basis for deriving lessons for improving Bank-Fund collaboration.

We hope our approach meets your objectives and look forward to your continued support in this and other efforts to help us discharge our responsibilities.

Sincerely yours,

Michel Camdessus

Barber Conable

cc: Messrs. Fischer, Hopper, Keating, Qureshi, Stern

The Honorable M. Peter McPherson The Deputy Secretary of the Treasury Washington, D.C. 20220

Scott Brown, IMF

THE DEPUTY SECRETARY OF THE TREASURY

washington July 27, 1988

Dear Barber and Michel:

During our luncheon last month, we agreed that it would be useful to undertake some case studies of interaction between the Bank and the Fund. The objective would be to see if we could learn any lessons that would be helpful in improving Bank/Fund cooperation in the future.

There was a consensus among us that the project should focus both on cases where difficulties have arisen and on those where cooperation between the Bank and Fund staffs has been good. It was also agreed that middle-income debtors as well as the poorest countries should be included. Taking these considerations into account, we would propose that the case studies focus on the following countries: Argentina, Bolivia, Cote d'Ivoire, Honduras, Kenya, and Mexico. In our view, a key issue that the case studies should address is the extent to which Bank sector and structural adjustment loans to PFP countries have been or will be tailored, as appropriate, to ensure that the priority objectives of the PFPs are achieved.

We believe that it would be desirable for this project to get underway in the near future. The case studies could possibly serve as a basis for consideration of Bank/Fund relations by the Executive Boards of the two institutions, as well as the G-10 study on the roles of the Bank and Fund in the context of the debt strategy.

We at Treasury will be happy to help in any way we can. In the meantime, we would be interested to hear your reactions to the suggestions offered above and any further thoughts you may have on substantive or procedural aspects of this project.

Sincerely,

M. Peter McPherson

The Honorable Barber B. Conable President International Bank for Reconstruction and Development Washington, D.C. 20433

Mr. Michel Camdessus
Managing Director
International Monetary Fund
Washington, D.C. 20431

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BARBER B. CONABLE President

September 7, 1988

Dear Craig:

Thank you for your letter about Josie Martin's interest in working for the Bank in a public relations capacity and for providing an assessment of her abilities.

The Personnel Departments of the Bank and IFC have better knowledge of the skills requirements of the institutions and current available positions and I have, therefore, forwarded her resume to them for consideration. She will be contacted directly if there are openings in her area of expertise.

I appreciate your interest in MIGA's progress. Leigh Hollywood joins the Bank soon and I am confident that his contribution will ensure continued success for this new Agency.

Sincerely,

Britis Conta

Mr. Craig A. Nalen
President and Chief Executive Officer
Overseas Private Investment
 Corporation
1615 M Street, NW
Washington, D.C. 20527

BARBER B. CONABLE President

September 2, 1988

Dear Mr. Minister:

I have learned of your appointment as Governor for Mali on the Board of Governors of The World Bank. I realize this is incident to your responsibilities in your own Government, but I hope you will be in a position actively to participate in the affairs of the Bank, as well.

The Executive Directors, Officers and Staff of The World Bank believe very strongly in its development mission and in the battle against poverty. We look forward to working with you to make the Bank even more effective during the coming years. Congratulations on your appointment and thank you for your willingness to take on this additional responsibility.

I look forward to meeting you in the near future, and send my best personal wishes.

Sincerely,

Burbo Castle

Son Excellence Monsieur Anthioumane N'Diaye Ministre du Plan B. P. 2468 Koulouba Bamako, Mali BARBER B. CONABLE President

August 22, 1988

Dear Mr. Nguyen:

Thank you for letting me know about the work of OMNI Management Systems, Inc.

I have forwarded your letter to Mario Rothschild, the Bank's Consultant Services Adviser, with the request that he forward to you an information package on the Bank's consulting procedures and a set of documents which will enable you to register in the Bank's Consultants' Roster.

On a personal note, I was pleased to have had an opportunity to chat with you recently. Please accept my best wishes in your future efforts.

Sincerely,

Bono lasth

Mr. Chuyen N. Nguyen
Managing Director
OMNI Management Systems, Inc.
P.O. Box 19336
Washington, D.C. 20036

BARBER B. CONABLE President

August 2, 1988

Dear Robert:

I understand you soon will retire from the Bank after 26 years of public service, the last almost nine years of which have been devoted to the World Bank.

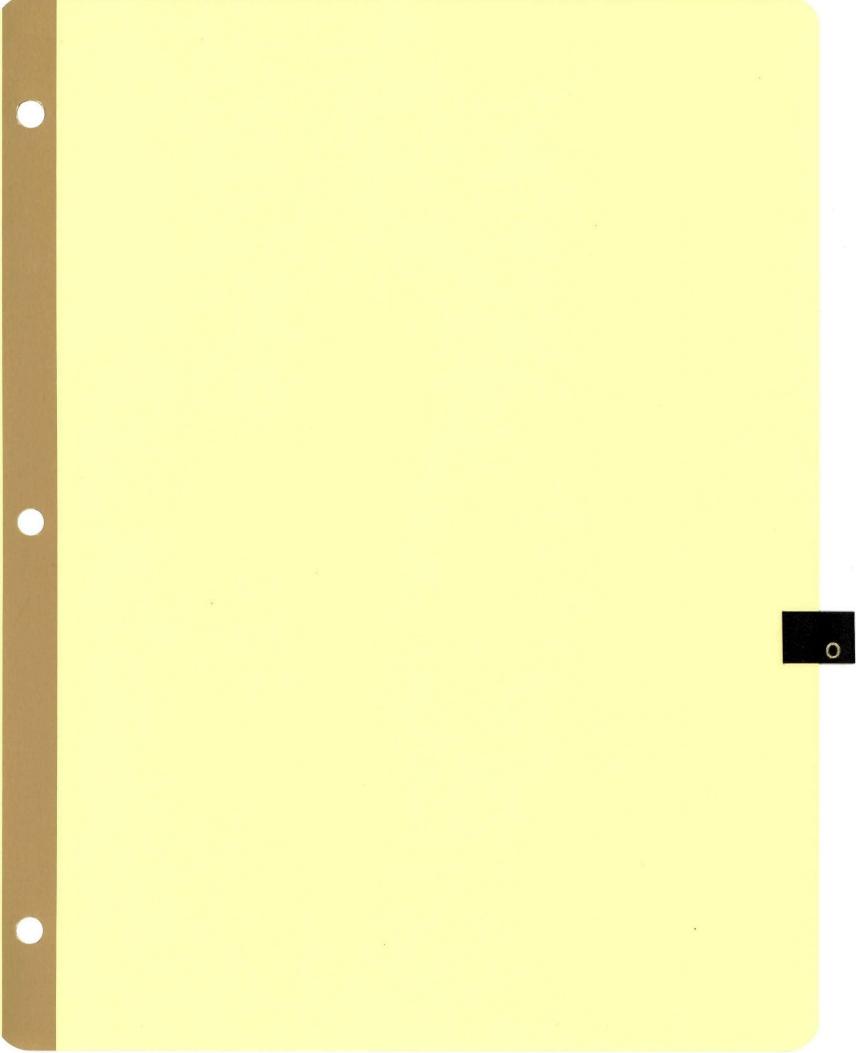
Your colleagues in the Bank have benefitted greatly from your wisdom and experience and by your example of high professionalism, maturity of judgment, diligence and sensitivity to the complex and interdisciplinary nature of Bank work. You will be missed, but through initiatives such as your Special Project on Africa, both the Bank and our client countries will continue to benefit from the work you started.

On behalf of your friends and colleagues at the Bank, I wish you a fruitful and happy retirement with the best of good fortune.

Sincerely,

Bun luble

Mr. Robert H. Nooter 5020 Linnean Avenue, N.W. Washington, D.C. 20008



August 26, 1988

BARBER B. CONABLE President

His Excellency
Mr. Mamane Oumarou
Prime Minister
Niamey
Republic of Niger

Dear Prime Minister,

Please accept my warmest congratulations on your recent appointment in which I wish you every success. Thank you for your letter dated August 5, 1988, concerning the release of the Second Tranche of the Public Enterprise Sectoral Adjustment Credit (PESAP).

First, let me say that the progress of structural adjustment in Niger has been impressive over the last few years, and we are delighted that our cooperation has been so effective in the past. We have, however, noted that delays were encountered in the adjustment effort last year and hope that the lost momentum can be regained now that the Government is in a position to push ahead more vigorously. Secondly, we are aware of the difficult budgetary problems facing Niger this fiscal year, and we are as concerned as you to ensure that the IDA resources available under the PESAP be used as soon as possible. However, I would like to emphasize that the purpose of IDA's adjustment credits is to support policy reforms and not simply to finance budget deficits. Hence, the timing of tranche release is always dependent upon the implementation of the agreed reform program.

As you point out in your letter, satisfactory progress has been made in virtually all of the actions specified for the release of the Second Tranche of the PESAP. The last supervision mission of the PESAP, in June 1988, identified the restructuring of OPVN and RINI as the two principal areas where action was still required. We have been very encouraged by the Government's actions since then both to improve OPVN's internal management and financial position and also to promulgate an Ordonnance to define OPVN's future role as managing a security food stock. The condition concerning the restructuring of OPVN has therefore been satisfied.

However, the preparation of an acceptable rehabilitation plan for RINI still remains to be completed before the Second Tranche can be released. Rehabilitating RINI is a key component of the structural adjustment process. The problems that RINI has faced in the past have not resulted only from internal difficulties but also from the policy environment set by Government. Resolution of key policy issues is crucial for the rice sector and for RINI to operate efficiently in the future without major subsidies from the Government. Considerable progress has been made with respect to RINI's internal organizational structure, training needs, physical rehabilitation, financial management, and accounting systems. However, policy actions still need to be taken on rice pricing, the protection of domestic rice production from imports, encouragement of the private sector participation in rice processing and marketing, and the financial and management autonomy of RINI. We are therefore

encouraged to learn that the Government has established a Rice Monitoring Committee (Le Comité de Suivi de la Filière Rizicole) and feel that its deliberations can make an important contribution to government policy towards RINI and the rice industry. The Bank would be happy to assist the Government of Niger to finalize a viable plan for rehabilitation of RINI as quickly as possible. To this end, Bank staff from Headquarters and the Resident Mission in Niamey are currently in contact with the officials concerned.

With reference to IDA's interpretation of "preparation of a plan of rehabilitation", I should like to refer to the attachment to your letter listing the actions required for the release of the Second and Third Tranches. A requirement for the release of the Third Tranche is that progress should be made in the implementation of the rehabilitation plans for ORTN, OPVN, BDRN and RINI. Hence, the period between the release of the Second Tranche and the Third Tranche will need to be devoted to putting these plans into action. Agreement on the content and direction of the plans is, therefore, needed for the release of the Second Tranche.

In sum, may I express our hope that the remaining actions necessary for disbursing the Second Tranche of the PESAP will be completed rapidly and that the early disbursement of this Tranche will help resolve Niger's pressing budgetary problems.

Sincerely,

Barber B. Conable

President

BARBER B. CONABLE President

September 19, 1988

Dear Henry:

Thank you so much for your letter encouraging me to accept Robert Berg's invitation to address the International Development Conference in February.

As much as I would like to participate in the conference, I must decline. I expect to be visiting several of the Bank's member countries at that time, and will be unable to attend.

Please accept my best wishes for a successful conference.

Sincerely,

Brube lusba

Mr. Henry Owen Chairman, Executive Committee The Bretton Woods Committee 2029 K Street, N.W., Suite 300 Washington, D.C. 20006

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BARBER B. CONABLE President

August 22, 1988

Dear Mr. Secretary:

I have learned of your appointment as Alternate Governor for Vanuatu on the Board of Governors of The World Bank. I realize this is incident to your responsibilities in your own Government, but I hope you will be in a position actively to participate in the affairs of the Bank, as well.

The Executive Directors, Officers and Staff of The World Bank believe very strongly in its development mission and its importance in the battle against poverty, and we look forward to working with you during the coming years. Congratulations on your appointment and thank you for your willingness to take on this additional responsibility.

I look forward to meeting you in the near future, and send my best personal wishes.

Sincerely,

Brow lunde

Mr. George Pakoa First Secretary Ministry of Finance and Housing P. O. Box 31 Port Vila, Vanuatu

BARBER B. CONABLE President

August 1, 1988

Dear Russ:

Thank you so much for your kind invitation to be a speaker in the "Dean's Dinner Series" of the Wharton School during the upcoming academic year.

As much as I would like to meet with you, I must decline. Unfortunately, my duties as head of the World Bank greatly restrict the number of outside speaking engagements I can accept. I hope you understand the constraints on my time.

Please accept my best wishes for a successful program.

Sincerely,

Brile landle

Dean Russell E. Palmer
The Wharton School of the
University of Pennsylvania
Suite 1000
Steinberg Hall-Dietrich Hall
Philadelphia, PA 19104-6364

Chron

BARBER B. CONABLE President

July 12, 1988

Dear Mr. Secretary:

It is indeed good to know that you have been appointed Governor for the Central African Republic on the Board of Governors of The World Bank.

Congratulations!

The Executive Directors, Officers and Staff join me in extending to you a warm welcome. We look forward to your participation in the affairs of the Bank.

On a personal note, I hope to have the opportunity of greeting you in Berlin at the time of the Annual Meetings.

Sincerely,

Bulu ludle

Son Excellence
Monsieur Cyriaque Samba-Panza
Secretaire d'Etat charge du Plan,
des statistiques et de la
cooperation internationale
Bangui, Republique Centrafricaine

BARBER B. CONABLE President

July 29, 1988

Dear Mr. Garcia-Parra:

Burke Knapp submitted the Private Sector Development Report to me two weeks ago. It is an excellent document and a great help to me and my associates at the World Bank Group. My sincere thanks to you for serving on the Private Sector Development Review Group which helped develop the Report and focus management's attention.

I am enclosing the final Report which now has been forwarded to the Board of Directors. We plan to discuss the Report in the Board after the August recess and before our Annual Meetings. I expect a lively and interesting Board discussion, and will keep you informed of my plans and initiatives which follow.

I hope you will be available for future consultation as we proceed to implement the recommendations contained in the Report.

Again, my thanks and very best wishes.

Sincerely, Brown Landy

Enclosure

Mr. Jaime Garcia-Parra President, Acerias Paz del Rio, S.A. Apartado Aereo 12025 Bogota, Colombia

Chron

THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

September 20, 1988

Dear Hal:

Thank you for sending me a copy of your article on the U.S. economy in the 1980s. It does bring back memories of the early '70s when I was actively involved in U.S. economic issues.

It was great to hear from you and to know you are enjoying the political and financial benefits of New Hampshire.

Best personal wishes.

Sincerely,

Barber

Mr. Harold C. Passer 28 Dennett Street Portsmouth, New Hampshire 03801

BARBER B. CONABLE President

August 23, 1988

Dear Don:

Thanks for taking the time to send me a copy of your testimony before the Garcia Subcommittee. I read it with great interest, and must say that I admire both your eloquence and, more importantly, the depth of understanding you have demonstrated for these admittedly complex issues.

I would welcome the chance to meet with you and your staff for a frank and hopefully fairly detailed discussion of your proposals. Perhaps we could arrange this in early September when you return.

I appreciate your keeping me apprised of your thinking. I look forward to working with you on these issues in the year ahead.

All best wishes.

Sincerely,

Bude lande

The Honorable Don Pease House of Representatives 1127 Longworth House Office Bldg. Washington, D.C. 20515 BARBER B. CONABLE

July 20, 1988

The Honorable Claiborne Pell United States Senate SR-335 Russell Senate Office Building Washington, D.C. 20510-3901

Dear Senator Pell:

Thank you for your thoughtful letter of June 16. The issues you raise are of great importance, and we share your conviction that The World Bank must continue to be at the forefront of the battle against world poverty.

Poverty alleviation has long been and continues to be central to the Bank's work. In many ways the progress achieved in the last forty years by developing countries has been remarkable -- in incomes, health indicators, literacy and other measures of improved welfare. Nevertheless, the problems remain immense; with Third World population pressures, the magnitude of poverty is enormous by any measure, and is growing. The alleviation of poverty will require a concerted, long-term effort by aid donors, international agencies, the private sector and the governments of the developing countries. The World Bank is committed to playing an important role in this cooperative endeavor.

Social Indicators

Your letter stressed the importance of using social indicators to help monitor progress on development. We have been using such indicators for some time in our economic and sector work; we believe they add a valuable dimension to more strictly economic measurements. Moreover, in the context of our lending operations in the social sectors (such as health, education and population), we often set as benchmarks expected future changes in key social indicators. To the extent possible, we then monitor these changes during project implementation, so as to assess the impact of our lending and as a guide in the design of follow-up operations. The Bank is also actively involved in many programs to improve the statistical capability of developing countries, an essential element if greater use is to be made of social indicators in evaluating development progress.

However, a cautionary note is required with regard to the immediate prospects for greatly expanded use of social indicators. While we are sympathetic to the suggestion that we define, together

with our borrowers, social indicator targets and timetables and subsequently plan Bank activities to ensure that these goals are met, a number of difficult issues must still be addressed. Relevant data is often difficult to obtain, and the evidence is frequently limited and unreliable. Moreover, social indicators tend to be meaningful only in a long-term perspective. In addition, the best social data is usually derived mostly from censuses that are typically conducted ten years apart or at even longer intervals. We cannot always await the results of such censuses to guide our operations. Whenever such data can be collected as part of a Bank-supported government program, we shall of course utilize it in our work. We will also do our utmost to advance the capacity of developing countries to design and use effective indicators. We believe that this issue must be given special attention, and we expect that social indicators will play an increasingly important role in our work in the years ahead.

IDA Lending

We share your concern about the debt burden of the poorest countries, particularly those in sub-Saharan Africa. For the past several years the Bank has supported an international program of assistance to those low-income, debt-distressed countries undertaking significant adjustment programs. We are pleased that many of the creditor governments have increasingly realized the severity of the situation, and have pledged to take further action. We are working with them, and with others, on a wide range of programs in this area.

As you know, IDA is the largest single multilateral source of concessional assistance for the low-income countries. About 50 percent of the \$12.4 billion in IDA-8 resources is being directed to sub-Saharan Africa. Moreover, the Bank has taken the lead in the past year in mobilizing over \$6 billion in additional cofinancing support for these African countries. The major debt problems faced by these countries are derived from non-concessional loans -- export credits, loans from private financial sources and loans from non-aid sources. We shall continue to encourage flexible approaches by creditors for countries undertaking necessary policy changes.

The terms, conditions and size of IDA are determined by the donor countries in the course of replenishment negotiations. IDA is by no means a static institution. It must constantly adapt to changing perceptions of the types of policies and projects that will produce the most effective forms of development. It must direct its resources to countries where the problems of poverty are the greatest and where resources can be used most efficiently. It must also adapt to the budgetary constraints in the donor countries that influence the availability of resources to the Association. All of these issues are discussed, and ultimately resolved, within the replenishment negotiations.

During the IDA-8 negotiations two years ago, the donors agreed that IDA terms (which had remained unchanged since its

inception in the early 1960s) should be hardened, provided that this would enhance the size of the replenishment. Hardening terms, they felt, would lead to a more rapid recycling of IDA resources, thus enhancing the Association's ability to redirect its funds to areas of greatest need. Relatively wealthy countries successfully graduated from IDA status still owed substantial concessional money to IDA because of the great length of IDA loans. Loan maturities thus were shortened from 50 years to 40 years for the least developed IDA-only countries, and to 35 years for other IDA eligible borrowers who, because of their better creditworthiness, receive a blend of IBRD and IDA lending. This was not an easy decision for the donors, but an agreement was reached which significantly expanded IDA resources. I cannot predict the course of the IDA-9 negotiations, but we will be working with the donors to ensure that these negotiations result in an agreement which is in the best long-term interests of the recipient countries.

Structural Adjustment

The economic difficulties experienced by most developing countries over this decade have made poverty alleviation a more formidable challenge and a more urgent priority. In the 1970s, the effort to address poverty generally took place in the context of widespread economic growth; today the issue is increasingly how to address poverty in an environment of limited or no growth.

There is broad consensus that the difficult economic conditions of the 1980s require all countries -- developed and developing -- to adjust to new realities. The World Bank has played a critical role in fostering an orderly adjustment process through our advice to borrowers on policy reform. This advice has been supported by substantial lending for adjustment programs and by the mobilization of significant resources from other donors. This two-pronged approach is designed to help put these countries back on the growth path. Economic growth is necessary to the success of long-term efforts to reduce poverty. Experience also demonstrates, however, that growth alone is not sufficient to alleviate poverty. Growth policies must be complemented by a wide array of carefully designed programs and policies which assure that the poor share in the benefits of growth. We contributed to the development of the OECD guidelines for structural adjustment programs, and support their implementation.

The impact of stabilization and adjustment reforms on the poor is now explicitly considered in the design of adjustment programs. Each report to our Board on an adjustment program is required to comment specifically on the program's social impact on the poor. Special measures to protect the poor are increasingly being included in these programs. Social expenditures, particularly in health and education, are being refocused toward the poor. Targeted cost-effective compensatory programs, particularly in the areas of nutrition and employment, are being designed. We are also encouraging the expansion of policy-based lending in the social sectors as a means

of achieving a more lasting poverty impact. Experience has shown that increased expenditures alone are not enough to assure widespread availability of social services. Delivery systems and institutions need to be strengthened, and often reformed; targeting services on the poor must be given special attention, and more emphasis is required on developing innovative and cost-effective means of reaching the poor.

Moreover, the Bank has initiated a Social Dimensions of Adjustment project that explicitly focuses on the effect of adjustment policies on the poor. This project, cofinanced by UNDP, the African Development Bank and others, will include more than two dozen African countries. Each of these countries will receive technical assistance and other resources to build the analytical and statistical capability necessary to improve the design of adjustment operations and to monitor the social effects of adjustment. Compensatory measures will be built into the adjustment programs to benefit and protect the poor during the transition period. Although this project is specifically designed for the Africa region, similar initiatives are underway in other regions on a country-by-country basis.

A significant part of the Bank's research portfolio is currently devoted to improving our understanding of the social consequences of various aspects of adjustment programs. These studies include: the effect on the poor of changes in agricultural prices; the employment and real wage implications of industrial realignment; the possibility of protecting real income through public employment schemes; and options for protecting the poor against the adverse effects of price increases in the social sectors or reductions in government food subsidy programs.

In conclusion and to reiterate, the Bank is dedicated to improving the living standards, economic potential and the prospects of the poor. We have no illusions about the difficulty of the task ahead. Perseverance, dedication, and concerted action by both donors and recipient governments are required. In view of your concern, we look forward to working with you on this urgent undertaking.

With all best wishes.

Sincerely,

Barber B. Conable

BARBER B. CONABLE President

August 22, 1988

Dear Governor:

I have learned of your appointment as Alternate Governor for Solomon Islands on the Board of Governors of The World Bank. I realize this is incident to your responsibilities in your own Government, but I hope you will be in a position actively to participate in the affairs of the Bank, as well.

The Executive Directors, Officers and Staff of The World Bank believe very strongly in its development mission and its importance in the battle against poverty, and we look forward to working with you during the coming years. Congratulations on your appointment and thank you for your willingness to take on this additional responsibility.

I look forward to meeting you in the near future, and send my best personal wishes.

Sincerely,

Brow Carole

Mr. Mathias Pepena Acting Financial Secretary Ministry of Finance G. P. O. Box 26 Honiara, Solomon Islands



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BARBER B. CONABLE President

August 22, 1988

Dear Vice Governor:

I have learned of your appointment as Alternate Governor for the Dominican Republic on the Board of Governors of The World Bank. I realize this is incident to your responsibilities in your own Government, but I hope you will be in a position actively to participate in the affairs of the Bank, as well.

The Executive Directors, Officers and Staff of The World Bank believe very strongly in its development mission and its importance in the battle against poverty, and we look forward to working with you during the coming years. Congratulations on your appointment and thank you for your willingness to take on this additional responsibility.

I look forward to meeting you in the near future, and send my best personal wishes.

Sincerely,

Brus landle

Senor Manuel Gomez Pieterz
Vicegobernador
Banco Central de la
Republica Dominicana
Apartado Postal No. 1347
Pedro Henriquez Urena esq.
Leo. Navarro
Santo Domingo, Dominican Republic





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				Withdrawn b	Date Chandra Kumar Aug 7, 2014

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THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

July 13, 1988

Dear Mr. Under Secretary:

It is indeed good to know that you have been appointed Alternate Governor for Denmark on the Board of Governors of The World Bank. Congratulations!

The Executive Directors, Officers and Staff join me in extending to you a warm welcome. We look forward to your participation in the affairs of the Bank.

On a personal note, I hope to have the opportunity of greeting you in Berlin at the time of the Annual Meetings.

Sincerely,

Bran Carole

His Excellency
Ole Loensmann Poulsen
Under Secretary of State
Ministry of Foreign Affairs
Asiatisk Plads 2
DK-1448 Copenhagen K, Denmark

BARBER B. CONABLE President

July 5, 1988

Dear Dean Praetzel:

Thank you so much for your kind invitation to be a guest speaker at Niagara University next fall.

As much as I would like to join you, I must decline. Unfortunately, my duties as head of the World Bank greatly restrict the time I can devote to outside speaking engagements. I am sorry my reply could not be more positive. I hope you understand the constraints on my time.

Please accept my best wishes for a successful guest speaker program.

Sincerely,

Buen Carota

Dr. Gary Praetzel, Dean College of Business Administration Niagara University New York 14109 BARBER B. CONABLE President

August 22, 1988

Dear Carl:

Thank you for letting me know about Mr. Miesel's interest in employment with one of the international economic organizations.

As far as The World Bank is concerned, the Personnel Department has specific knowledge of the skills requirements of the institution and current available positions. I have forwarded your letter to them for consideration and Mr. Miesel will be contacted directly if there are opportunities which might be of interest to him.

I appreciate your writing to tell me about your support for Mr. Miesel and I thank you for your interest in the Bank.

Sincerely,

Buon Carolle

The Honorable Carl D. Pursell House of Representatives Washington, D.C. 20515 BARBER B. CONABLE President

September 7, 1988

Mr. Moeen A. Qureshi

Re: Turkey -- Country Strategy Paper

I have no specific request for changes to the Turkey Country Strategy Paper of August 10, 1988.

Considering, however, the fragile situation and the exposure problem, I would like to be informed regularly about significant developments and review the CSP in the President's Council on a yearly basis.

Bonton Comble

cc: Members, President's Council Messrs. Fischer, Thalwitz, Kopp, Shakow BARBER B. CONABLE

August 30, 1988

Mr. Moeen Qureshi

Moeen:

Re: FY89 IDA Allocation

Following our discussion on the FY89 IDA allocation, I wish to confirm the following points:

- (a) The revised planning assumptions setting the IDA commitment program at SDR 3.6 billion for FY89 and SDR 3.8 billion for FY90 are appropriate;
- (b) The regional allocations clearly outline the pressure on IDA allocations for countries outside Sub-Saharan Africa, China and India. I am conscious of the difficult allocation decisions for Bangladesh, Pakistan and low-income Asian countries but agree in principle with the proposed regional allocations within the constraints of the IDA-8 understandings;
- (c) The full 50% allocation to Africa must be justified on the basis of performance. I endorse the concept of a minimum allocation to Africa of 45% with the remaining 5% dependent on performance, and would like to be kept informed on the evolution of the lending program and the eventual redeployment of resources within Africa or to other regions.

Your memorandum of August 17, 1988 focuses on the allocation of IDA-8 resources. Following a decision on the IDA reflows, I would like to discuss with you the allocation of IDA reflows and their possible impact on the FY89 IDA allocations.

Brube B. Caroble

BECA file

THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

August 5, 1988

Mr. Moeen A. Qureshi

Re: Technical Departments

Moeen:

I appreciated the opportunity to discuss with you the actions which have been taken to improve the effectiveness of the Technical Departments. It is apparent that priority issues affecting the implementation of the Technical Department concept have been addressed through resource allocation, procedural and staffing measures.

I noted with interest the different approaches adopted by each Region with regard to quality assurance and the reallocation of staff. It may be valuable to monitor over time the performance of these different approaches.

During the April meeting on reorganization follow-up, you and your Vice Presidents expressed concern about the potential increase of review layers. I share this concern and welcome the measures taken to further define the quality review process within the Operations Complex.

The allocation of task management responsibilities between Country and Technical Departments remains an important determinant of the role and contribution of the Technical Departments. This allocation also has an impact on staff motivation in the Technical Departments. I, therefore, would appreciate receiving a short status report by February, 1989 which examines the task management allocation between Country and Technical Departments based on the actual implementation of the FY89 CAM.

Bree Condle

cc: Mr. Vergin

BARBER B. CONABLE President

July 28, 1988

Mr. Moeen Qureshi

Re: India Country Strategy Paper

I endorse the proposed strategy and lending program for India and intend to review the program annually. It will be useful if the updating memorandum to be prepared next year and future CSPs state more explicitly the main parameters of satisfactory macroeconomic management and define key monitoring variables. They should also ensure that a clear linkage is established between the proposed lending program and policy reform.

More specifically:

- (a) The Bank's current and projected levels of exposure require careful monitoring of economic trends and a more vigorous attempt to achieve more cofinancing and better burdensharing. Next year, in the context of the annual review, I want to assess the progress made and review future prospects in order to gauge our strategy.
- (b) Bank involvement in the human resource development sector must be one of our priorities. I hope appropriate and effective mechanisms for policy dialogue and lending can be developed as soon as possible.
- (c) Given the importance of India within the overall Bank approach to poverty alleviation, I would like to see the CPP (Core Poverty Program) once it becomes available.
- (d) The next CSP should cover the private sector role and issues. I expect IFC to work closely with the Bank on this matter.

 Bule B. Careble

cc: Members, President's Council

Messrs. Alisbah

Dubey

Fischer Karaosmanoglu

Shakow

Vergin

BARBER B. CONABLE esident

July 13, 1988

Mr. Moeen A. Qureshi

Moeen:

Re: Trinidad & Tobago -- Resumption of Lending

1. As discussed during the President's Council meeting last week, this is to confirm my agreement to resume lending to Trinidad and Tobago as soon as per capita income falls below the IBRD indicator threshold.

We should not commit ourselves to a minimum number of years of lending as indicated in para. 15, but should maintain flexibility as circumstances develop.

- Specific lending would be conditioned on:
 - (i) an IMF standby agreement; and
 - (ii) agreement on an adjustment lending program.

Bulow Canadle

cc: Members, President's Council

BARBER B. CONABLE President

August 25, 1988

Dear Dorothy:

I have followed up on the application of Mr. Dinyati Nangju. Apparently, he previously was considered for a specific vacancy for which he was not selected. He was incorrectly sent a letter of regret at that time, and our Personnel Department now has sent him a letter of apology dated August 8th, telling him that his application has been reactivated.

Mr. Nangju clearly has strong credentials as an agriculturalist, and he will be given very careful consideration for vacancies at the Bank in this field. His application now is receiving appropriate attention, thanks to your contacting me about him.

My best regards to you and Paul.

Sincerely,

Bomba

Mrs. Dorothy G. Raines 11 Ingersoll Street Albion, New York 14411 THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

August 25, 1988

Dear Bill:

Thanks for your recent letter. I appreciate knowing of your work. While I don't have any particular need at this time, I will keep your service in mind, should the need arise.

It was good to see you earlier this year. Best wishes.

Sincerely

Brow lada

Mr. Emory W. Reisinger 1101 Duke Street Alexandria Virginia 22314

chron

THE WORLD BANK Washington, D.C. 20433 U.S.A.

3ARBER B. CONABLE President

July 15, 1988

Dear John:

I have received your letter in connection with Jean-Marc Deroy. The material which you sent in your last letter to me was forwarded to the Personnel Department for initial screening after which it was circulated to a number of line managers in the Bank and IFC.

To date, the Personnel Department has received no reaction. This is no reflection on Mr. Deroy. As you know, the Bank was recently reorganized and, as a result, there are very few vacancies in any field. In view of this hiring climate and the constraints on the Deroy family, I would urge that other alternatives be pursued.

I regret that I cannot be more encouraging at the moment but I appreciate having had the opportunity to consider Mr. Deroy's application.

Sincerely,

Pomber lindole

The Honorable John J. Rhodes Hunton and Williams 2000 Pennsylvania Avenue, NW P.O. Box 19230 Washington, D.C. 20036

May 13, 1988

Dear John:

Thank you for sending Mr. Deroy's letter and application for employment.

I have forwarded this material to the Personnel Department with the request that it be given close consideration. Your neighbor will be contacted directly if there are openings in his area of expertise which may interest him.

Best wishes.

Sincerely,

Britis

The Honorable John J. Rhodes Hunton & Williams 2000 Pennsylvania Avenue, NW Washington, D.C. 20036 Mr. Jean-Marc R. Deroy 4940 Sentinel Drive Bethesda, Maryland 20816 U.S.A.

Dear Mr. Deroy:

Thank you for your personal history form which was brought to my attention by Mr. W. J. Cosgrove.

We are pleased to have the opportunity to consider you as a potential candidate, and we will assess your qualifications against our current and projected staffing needs. If we find that additional information is needed in order to give your candidacy further consideration, you may expect to hear from us within the next two months. Otherwise, if you do not hear from us within that period, you may assume that we have been unable to identify a suitable position at this time.

In any event, we appreciate your interest in The World Bank.

Nina S. Ruivivar International Recruitment Unit Personnel Department

cc: Ms. Alexander, AFTPS (J8193) WIHH for inferred.
Mr. Chaparro, EMTTF

NR:rm

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WORLD BANK OTS SYSTEM OFFICE OF THE PRESIDENT

CORRESPONDANCE DATE: 88/06/23

LOG NUMBER: 880627007 FROM : John Rhodes SUBJECT: Monsieur Jean-Marc Deroy - asking if BBC can expedite the acquisition of information concerning employment with IFC> OFFICE ASSIGNED TO FOR ACTION: Mr. B. Conable (E-1227) ACTION: APPROVED PLEASE HANDLE FOR YOUR INFORMATION FOR YOUR REVIEW AND RECOMMENDATION FOR THE FILES PLEASE DISCUSS WITH PLEASE PREPARE RESPONSE FOR AS WE DISCUSSED RETURN TO COMMENTS :cc: N. Ruivivar Note: I have attached a copy of BBC's earlier reply to Rhodes concerning Mr. Deroy for info. (CP)

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Want do be newporative a reading a re 120/20 1/18/28 local

DUE DATE: 88/07/05

WORLD BANK OTS SYSTEM OFFICE OF THE PRESIDENT

PRRESPONDANCE DATE: 88/06/23 DUE DATE : 88/07/05 LOG NUMBER : 880627007 FROM : John Rhodes SUBJECT: Monsieur Jean-Marc Deroy - asking if BBC can expedite the acquisition of information concerning employment with IFC> OFFICE ASSIGNED TO FOR ACTION: Mr. B. Conable (E-1227) ACTION: APPROVED PLEASE HANDLE FOR YOUR INFORMATION FOR YOUR REVIEW AND RECOMMENDATION FOR THE FILES PLEASE DISCUSS WITH PLEASE PREPARE RESPONSE FOR AS WE DISCUSSED RETURN TO COMMENTS :cc: N. Ruivivar Note: I have attached a copy of BBC's earlier reply to Rhodes

concerning Mr. Deroy for info.

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HUNTON & WILLIAMS

2000 PENNSYLVANIA AVENUE, N.W.

P.O. Box 19230

707 EAST MAIN STREET P.O. BOX 1535 RICHMOND, VIRGINIA 23212 TELEPHONE 804-788-8200

TELEX 6844251 FIRST VIRGINIA BANK TOWER

P. O. BOX 3889 NORFOLK, VIRGINIA 23514 TELEPHONE 804-625-5501 TELEX 755628

3050 CHAIN BRIDGE ROAD FAIRFAX, VIRGINIA 22030 TELEPHONE 703-352-2200 WASHINGTON, D.C. 20036

TELEPHONE 202-955-1500

June 23, 1988

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PERSONAL AND CONFIDENTIAL

MAY 15 2023

WBG ARCHIVES

Hon. Barber B. Conable President World Bank - International Bank for Reconstruction and Development 1818 H Street Washington, D.C. 20433

Dear Barber:

I know you are extremely busy and, therefore, I hesitate to call this matter to your attention again. However, because Monsieur Jean-Marc Deroy is facing some career decisions, I hope that your office can expedite the acquisition of information concerning the possibility of his employment in the International Finance Corporation.

As I mentioned before, Monsieur Deroy and his wife, Maurine, are neighbors of ours in Sumner Village and we think very highly of them. I am pleased to do what I can to help them realize their desire to continue residence in the United States, particularly since they are about to become parents. They have a strong desire for their children (she is expecting twins) to be born in the United States.

Naturally, anything you can do to further the interest of Monsieur Deroy will be greatly appreciated by me.

Yours sincerely,

John J. Rhodes

JJR/go

cc: Hon. J. William Stanton

NEW YORK, NEW YORK 10017 TELEPHONE 212-309-1000 TELEX 424549 HUNT UI

ONE HANNOVER SQUARE PO BOX IOS RALEIGH, NORTH CAROLINA 27602 TELEPHONE 919-899-3000

FIRST TENNESSEE BANK BUILDING P. O. BOX 951 KNOXVILLE, TENNESSEE 37901 TELEPHONE 615-637-4311

DIRECT DIAL NO. 202 955-

BARBER B. CONABLE President

August 23, 1988

Dear Elliot:

Thank you for your letter of August 1, 1988, and the attached copy of the resolution on the debt and development crisis adopted by the National Convention of the United Nations Association of the United States of America.

I much appreciate the Association's support for the general capital increase which has greatly expanded the Bank's capacity to assist its borrowing-member countries. As you know, the Bank is helping the heavily-indebted middle-income countries through fast-disbursing loans, policy advice and assistance with the design of adjustment programs, as well as expanding its catalytic role in mobilizing additional resources from other creditors. And in the case of the low-income debt-distressed countries in Sub-Saharan Africa, we have secured through a multidonor meeting convened by the Bank in Paris last December, pledges of some \$6.4 billion in highly-concessional cofinancing aid for the next three years to support adjustment in these countries. I believe that the Bank is well positioned to continue to play an important role in the international effort to resolve the debt problem and explore possible ways to expand our assistance to our highly-indebted member countries.

Thanks again for bringing to our attention this thoughtful resolution. We will give very careful study to its recommendations.

With kind regards.

Sincerely,
Brown Lueble

The Hon. Elliot L. Richardson Chairman United Nations Association of the United States of America 485 Fifth Avenue New York, N. Y. 10017-6104

Olivan

THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

July 28, 1988

Dear Don,

Thank you for your letter of July 7, 1988 regarding Mr. Elmer Gates' letter of June 24 and for your suggestions in this matter.

In my letter of July 14 to Mr. Gates (copy attached), I explained the Bank's role in the procurement by our borrowers of goods and services financed under Bank loans and credits. I informed Mr. Gates also that an investigation conducted by the Bank concluded that there were no irregularities in the procurement process involving the India Cement Project and that the Bank is satisfied that the bid evaluation conducted by the VAC Cement Factory, under the Hungary Industrial Energy Diversification Project, complied fully with Bank Procurement Guidelines.

I am happy to note that Mr. Gates retains his interest in the Bank's work and I hope that he will continue to participate in Bank-financed procurement proceedings.

Sincerely,

But Coulte

Enclosure

The Honorable Don Ritter Member of Congress Congress of the United States House of Representatives Washington, D.C. 20015 BARBER B. CONABLE President

July 14, 1988

Mr. Elmer D. Gates
President
Fuller International, Inc.
2040 Avenue C
P. O. Box 2040
Bethlehem, Pennsylvania 18001-2040

Dear Mr. Gates:

Thank you for your letter of June 24, 1988 regarding Fuller International's contentions that World Bank Procurement Guidelines were not properly followed in two recent cases involving bids from Fuller.

In the first case cited by you, the India Cement Projects, the Bank conducted an investigation and concluded that there were no irregularities in the bidding process and subsequent evaluation. The second case, reconstruction of the VAC Cement Factory, is part of the Hungary Industrial Energy Diversification Project. In this case your questions relating to the evaluation of your bid were forwarded to VAC for detailed comment to you, with a copy for review to the Bank. As you note in your letter, VAC has now corroborated their evaluation and conclusions. The Bank has carefully reviewed the VAC letter to you, is satisfied with its content, and has reached the conclusion that VAC's evaluation complied fully with Bank Procurement Guidelines.

We share your concern that the Bank must ensure that its Procurement Procedures are followed and that its rules of evaluation are clearly communicated and applied to all bidders. To this end, the Bank has since its inception required its project staff and management to carefully review procurement procedures of its borrowers. Bank staff are also instructed to address all questions or complaints brought to their attention. Depending on the complexity of the issues raised, the Bank may also retain consultants and other experts to help in this regard. If the Bank does determine that the bidding process did not follow approved procedures, thereby denying fair opportunities to potential suppliers or leading to inefficient procurement, the borrower will be asked to correct these deficiencies. In the rare event that the issue is not satisfactorily resolved the Bank will withdraw financial support for the contract in question.

The Bank's procurement policies are clearly defined in its procurement guidelines. These guidelines carry formal obligations as they are, by explicit reference, part of all Bank Loan or Credit Agreements. Also, Bank's procedures for review and resolution of procurement disputes are of long standing, responsive and respected. They are at the same time sufficiently flexible, allowing dialogue to be conducted, so as to avoid unnecessary confrontation and project delays. There is, therefore, in our judgment no need for additional procedures.

Thank you again for your letter. I hope that Fuller International will continue its interest in participating in World Bank projects.

Sincerely,

Broke B. Grave

Barber B. Conable President

Chron

THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

September 20, 1988

Dear Dr. Ammar Rizvi:

Thanks for the lovely fabrics and the carving. I still remember our great pleasure at seeing Taj Mahal in your company and the friendly conversations we had about the human condition.

My best also to my friend, Mr. Tiwari.

Sincerely,

Bonen Lundle

Dr. Syed Mohammad Ammar Rizvi Civil Secretariat Lucknow, U.P. India

Dr. SYED MOHAMMAD AMMAR RIZVI

Minister for Public Works, Estate Department and Parliamentary Affairs, Government of Uttar Pradesh Chief Whip, Congress Legislature Party (I)

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Telephones:

LUCKNOW 44918 32811-29 Office

46168 Residence

0535-259 CH Telex: 0535-355 UPRN 0535-313 SBC

DELHI 3014263-69

031-3068 UPN
Telex: 031-3487 RMN
031-65088 SETU
CIVIL SECRETARIAT

LUCKNOW, U. P. (INDIA)

Dated Sept. 8, 1988.

Rapided Ser,

Your visit to India has left an indelible impression on the minds of our people, who were fortunate enough to meet you. Your sincere and keen interest towards the developing countries has been appreciated by one and all. We are looking forward to your next visit to India during the winter season, so that we may have the privilege of showing you some of the places in Uttar Pradesh, particularly the National Corbett Park (Wild Life Sanctuary) and Varanasi, which is said to be the oldest city of the world.

I have asked my Engineer-in-Chief, Public Works Department, Mr. Dharm Vir, to pay his respects and convey my deep personal regards to you and Mrs. Connable. Mr. Dharm Vir is going to Washington D.C. in connection with some projects of the World Bank of the Public Works Department of Uttar Pradesh. I am sure that you will be gracious enough to help us.

Mr. Narayan Datt Tewari, the Chief Minister of Uttar Pradesh, who was the Finance & Commerce Minister, Government of India has asked me to convey to you his deep personal regards.

Yours sincerely,

(AMMAR RIZVI)

Mr. Barber Connable,

President,

World Bank,

Washington D.C.

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H E BARBER
B CONABLE PRESIDENT
THE WORLD BANK
WASHINGTON DC 20433 USA

GRATEFUL FOR YOUR LETTER REGARDS

DR AMMAR RIZVI MINISTER FOR PUBLIC WORKS GOVERNMENT ESTATE AND
PARLIAMENTARY AFFAIRS UP LUCKNOW (INDIA)

COL 20433

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=10052016

-- POSSIBLE DUPLICATE--

NNNN

-SUBJECT: TRINIDAD AND TOBAGO

-DRAFTED BY: JOHN POWELL, LA3C2

EXT: 38680

-AUTHORIZED BY: SPIROS T. VOYADZIS, CHIEF, LA3C2

-CC: JEMBERE, EXECUTIVE DIRECTOR; QURESHI, SVP; HUSAIN, RVP; LOH (O/R), LA3DR; MARSHALL, ACTING LA3DR; VOYADZIS, DELVOIE, POWELL, ELVIS (O/R), LA3C2

387 22450 =

- -HONORABLE A.N.R. ROBINSON
- -PRIME MINISTER AND MINISTER OF
- -FINANCE AND THE ECONOMY
- -CENTRAL BANK TOWER, ERIC WILLIAMS PLAZA
- -PORT OF SPAIN, TRINIDAD AND TOBAGO
- -CC AMBASSADOR J.R.P. DUMAS
- -EMBASSY OF THE REPUBLIC OF TRINIDAD AND TOBAGO
- -1708 MASSACHUSETTS AVENUE, NW
- -WASHINGTON, DC, 20036

BT

WASHINGTON DC - 15-SEP-88

DEAR PRIME MINISTER,

THANK YOU FOR YOUR LETTER OF AUGUST 20, 1988 WHICH I RECEIVED TODAY THROUGH AMBASSADOR DUMAS. I AGREE WITH YOU ON THE NEED TO MOVE AS QUICKLY AS POSSIBLE WITH THE PREPARATION OF ADJUSTMENT OPERATIONS. I HAVE ASKED MR. SHAHID HUSAIN, THE REGIONAL VICE PRESIDENT, TO DISCUSS WITH YOU AND YOUR COLLEAGUES AT THE ANNUAL MEETINGS IN BERLIN A SUGGESTED STRATEGY FOR BANK INVOLVEMENT, AND PROPOSE A BROAD PROGRAM OF WORK AND ASSOCIATED TIMETABLE COVERING THE NEXT FEW YEARS. BASED ON OUR REACHING UNDERSTANDINGS ON THE PRIORITY OF ADJUSTMENT OPERATIONS AND THEIR POSSIBLE POLICY CONTENT WE HAD TENTATIVELY SCHEDULED A MISSION FOR EARLY NOVEMBER TO START PREPARING THE SPECIFICS OF THE FIRST OPERATION. I TRUST THIS EXPLANATION OF OUR POSITION FULLY MEETS YOUR CONCERNS AND LOOK FORWARD TO A SUCCESSFUL COLLABORATION.

BEST REGARDS,

BARBER B. CONABLE

PRESIDENT

che

THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

August 1, 1988

Dear Mr. Minister:

It is indeed good to know that you have been appointed Governor for Peru on the Board of Governors of The World Bank. Congratulations!

The Executive Directors, Officers and Staff join me in extending to you a warm welcome. We look forward to your participation in the affairs of the Bank.

On a personal note, I hope to have the opportunity of greeting you in Berlin at the time of the Annual Meetings.

Sincerely,

Brus Carelle

Su Excelencia Senor Dr. Cesar Robles Ministro de Economia y Finanzas Avenida Abancay 5a., Cuadra Lima 1, Peru

Cher

THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE

July 22, 1988

Dear Congressman Roe:

Thank you for letting me know about Lorraine Monchak's interest in employment at The World Bank.

Since all recruitment matters are handled initially by the Personnel Department, I have forwarded your letter to that office for assessment against current openings. She will be contacted directly by the Personnel Department about the prospects in her area of expertise.

I appreciate your giving me and the Bank an opportunity to review Ms. Monchak's resume.

Sincerely,

Bonton linely

The Honorable Robert A. Roe House of Representatives Washington, D.C. 20515-3008 BARBER B. CONABLE 1818 H Street, N.W. Washington, D.C. 20433

July 15, 1988

Dear Rich:

Thank you for your letter of June 28 inviting me to take part in your conference on competitiveness in world markets.

Early October is a particularly bad time for me. At the end of September the Bank and IMF conduct their Annual Meetings in Berlin. While these will be over by October 4, I am nevertheless, obliged to remain in Europe that week.

For the most part, my schedule is not under my control. The combination of my responsibilities in managing the Bank and my obligations to the Bank's 151 member countries leaves me with very few opportunities to be in Western New York, much less commit to speaking engagements.

 $\mbox{\sc I}$ hope you understand, dear friend, and, as always, $\mbox{\sc I}$ send my best wishes for a successful event.

Sincerely,

Broke Cable

President M. Richard Rose Rochester Institute of Technology One Lomb Memorial Drive P.O. Box 9887 Rochester, New York, 14623-0887

WORLD BANK OTS SYSTEM OFFICE OF THE PRESIDENT

JRRESPONDANCE DATE: 88/06/28 DUE DATE: 00/00/00					
LOG NUMBER: 880707002 FROM: Richard Rose					
SUBJECT: Inv. BBC to be luncheon speaker for Quality Day Program at the					
Rochester Institute of Technology on Oct. 4.					
OFFICE ASSIGNED TO FOR ACTION: Mr. B. Conable (E-1227)					
ACTION:					
APPROVED					
PLEASE HANDLE					
FOR YOUR INFORMATION					
FOR YOUR REVIEW AND RECOMMENDATION					
FOR THE FILES					
PLEASE DISCUSS WITH					
PLEASE PREPARE RESPONSE FOR BBCS SIGNATURE					
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Rochester Institute of Technology

M. Richard Rose President

June 28, 1988

The Honorable Barber B. Conable Jr. The World Bank 1818 H Street N.W. Washington, DC 20433

Dear Barber:

On October 4, 1988, RIT's Center for Quality and Applied Statistics will hold its third annual "Quality Day", a conference focussing in ways to improve economic competitiveness in world markets through the implementation of quality systems in the workplace. The theme for this year's conference is "Quest for Quality".

Last year at this conference, over 200 representatives of manufacturing and service industries, public and private sector organizations and labor unions from throughout the United States and Canada gathered in Rochester to discuss quality systems and management strategies for increasing productivity and quality improvement.

We would like to invite you to be the luncheon speaker for this year's Quality Day program. Knowing of your interest in finding ways to strengthen the economic development of third world nations by improving their quality systems, we would be most interested in hearing your views on the subject. I am sure you would have some valuable insights to share with the conference participants.

Barber, I hope you will be able to return to Rochester for this occasion so that the conferees will be able to have the benefit of your cogent thoughts on this timely subject. I look forward to hearing from you. With all best personal regards, I remain,

Sincerely,

I hope pensistance pays.

International Finance Corporation

1818 H Street, N.W. Washington, D.C. 20433 U.S.A. (202) 477-1234 Cable Address: CORINTFIN

BARBER B. CONABLE President

August 22, 1988

Dear Dick:

It was good to hear from you and I appreciate your thinking about us in the context of the beef, milk and dairy project undertaken in Senegal by a client of your friend, Mr. David Silvers.

Since I felt that this would be something of interest to my colleagues at the International Finance Corporation, I forwarded your letter to Mr. André Hovaguimian, Director of the Africa I Investment Department at the IFC. Mr. Hovaguimian told me that his staff had already been in touch with Mr. Charles W. Dunn, Senior Vice President of Outreach International Ltd., to express its potential interest in the venture. You will find a copy of the most recent letter to Mr. Dunn attached.

Since the project proposed is already in able hands, I suggest that Mr. Silvers give Mr. Hovaguimian, or alternatively Mr. van der Mandele, Divisional Manager responsible for Senegal, a call to see how we may proceed further.

I'm looking forward to an early opportunity to see you again.

Sincerely,

The Honorable Richard M. Rosenbaum Nixon, Hargrave, Devans & Doyle P.O. Box 1051 Rochester, New York 14603

Attachment

International Finance Corporation

1818 H Street, N.W. Washington, D.C. 20433 U.S.A.

(202) 477-1234 Cable Address: CORINTFIN

April 15, 1988

Mr. Charles W. Dunn Senior Vice President OUTREACH International Ltd. 134 East 71 Street New York, New York 10021

Dear Mr. Dunn,

Our Engineering department has now completed its review of the study prepared by SONEPI on your cattle breeding project for Senegal. Our engineers, and I, have read the report with great interest. However, in our judgement, while genetic improvement of the local Zebu and N'Dama breeds may prove to be beneficial, the major, and to us the most urgent constraints to improved breef and milk production in Senegal, are the availability of feed, the lack of proper husbandry practices, and the disease situation.

For this reason, we would be interested in pursuing a project which would address those constraints first, i.e. working with local cattle only as a first stage. Once a sufficient feed base has been established, proper animal husbandry practices have been developed and the disease situation has been controlled, improving the genetic base through artificial insemination and embryo transplants could be envisaged as a second stage of the project.

I would be grateful if you could confirm to us whether your company would be interested to pursue the project based on the approach outlined above, in which case we would be happy to discuss it further with you.

In the meantime, let me thank you again for sending us the Senegal study.

With best regards,

Sincerely yours,

Roger Blondel Senior Investment Officer Department of Investments Africa I

!cc: Messrs. Hovaguimian . van der Mandele !

Nico Nissen

!RB/fv !9892f

BARBER B. CONABLE President

August 22, 1988

Dear Mr. Rosenfield:

Thank you for bringing to my attention Mr. Millar's interest in joining the Bank's Young Professionals Program.

Because the Program's Administrator handles all initial enquiries, your letter and its attached resume has been forwarded to Ms. Nancy Cooke for consideration. She will contact Mr. Millar directly about the prospects in his area of expertise.

I appreciate having received your assessment of this qualified individual who is interested to work at The World Bank.

Sincerely,

Bonor landh

Harry N. Rosenfield, Esquire 1050 Seventeenth Street, NW Washington, D.C. 20036

Record Removal Notice



File Title				Barcode No.
President Barber Conable Chronological Re	ecords - Outgoing) - Correspondenc	ee - M-Z - July 1 - Septe	mber 30, 1988	1782784
Document Date Sep 20, 1988	Document Type Memorandum			
Correspondents / Participants To: Mrs. Mercedes Rubio, EDS From: Barber B. Conable,				
Subject / Title Costa Rica - Structural Adjustment Lending	g - Your memorandum dated Septer	mber 2, 1988		
Exception No(s).	6 7 8] 9] 10 D P	rerogative to Restrict
Reason for Removal				
Additional Comments Declassification review of this record can be	e initiated upon request		in accordance v to Information.	ntified above has/have been removed with The World Bank Policy on Access This Policy can be found on the World Information website.
* 7		. *	Withdrawn by	Chandra Kumar Aug 7, 2014

WDIAL

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OINFO

-SUBJECT: INTERIM COMMITTEE MEETING

-DRAFTED BY: MAUREEN MCDONALD

EXT:33382

-AUTHORIZED BY: BBCONABLE

BBC

-CC: MR. HOPPER (SVPPR), MR. SHAKOW (SPRDR), MR. CARTER (SPRIE)

USA 197677 =

-FUND UT, WASHINGTON DC, USA

-ATTN:HIS EXCELLENCY, H.O. RUDING, CHAIRMAN, INTERIM COMMITTEE BT

WASHINGTON DC - 22-AUG-1988

REYURCAB OF AUGUST 12 CONCERNING THIRTY-FIRST MEETING OF INTERIM

COMMITTEE IN BERLIN ON SEPTEMBER 25. I AM PLEASED TO INFORM YOU THAT

I WILL ATTEND AS AN OBSERVER. MR. W DAVID HOPPER, SENIOR VICE

PRESIDENT, POLICY PLANNING AND RESEARCH, WILL REPRESENT THE BANK

WHEN I AM UNABLE TO BE PRESENT. REGARDS, BARBER B. CONABLE,

PRESIDENT, WORLD BANK.

OFFICE ASSIGNED TO FOR ACTION: DUE DATE: 88/08/22 DUE DATE: 88/08/22 FROM: H.O. Ruding FROM: H.O. Ruding TRUMING FROM: H.O. Ruding The Thirty-First Meeting of the Interim Committee to be held on Sept. 25 in Berlin (West). FROM: H.O. Ruding The Thirty-First Meeting of the Interim Committee to be held on Sept. 25 in Berlin (West).	
ACTION:	
APPROVED	
PLEASE HANDLE	
FOR YOUR INFORMATION	
FOR YOUR REVIEW AND RECOMMENDATION	
FOR THE FILES	
PLEASE DISCUSS WITH)
PLEASE PREPARE RESPONSE FOR BBCS SIGNATURE (Willef	
AS WE DISCUSSED	
RETURN TO	

COMMENTS :cc: Messrs. Qureshi, Stern (both for information & comment)

cc: Mr. Shakow



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    OCRA1632
    ATTN BARBER B. CONABLE
    ATTN PRESIDENT
    ATTM INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT
    ATTN WASHINGTON, D.C. (UNITED STATES)
     .REFNU: DCRA1632
144
    IN MY CAPACITY AS CHAIRNAN OF THE INTERIM COMMITTEE, I
    TAKE PLEASURE IN TRANSMITTING TO MEMBERS AND DESERVERS THE Q
    FOLLOWING PROVISIONAL AGENDA FOR THE THIRTY-FIRST MEETING
    OF THE COMMITTEE TO BE CONVENED AT 9:30 A.M. ON SUNDAY, 50
    SEPTEMBER 25, 1988, AT THE INTERNATIONAL CONGRESS CENTER,
    BERLIN (VEST). THIS PROVISIONAL AGENDA WAS CONSIDERED BY
    THE EXECUTIVE ROARD OF THE FUND ON JULY 20, 1988.
    BEGIN TEXT OF AGENDA.
         ADDPTION OF AGENDA
         APPROVAL OF KINDTES OF THIRTLETH MEETING (APRIL 14-
         WORLD FOUNDMIC OUTLOOK AND INTERNATIONAL ECONOMIC
    POLICY COORDINATION
         DEVELOPMENTS IN THE DEET SITUATION AND STRATEGY
         OVERDUE FINANCIAL OBLIGATIONS TO THE FUND
         (A) ACCESS LIMITS FOR 1989
         (B) NINTH GENERAL REVIEW OF QUOTAS
    PAGE 2
         (C) THE QUESTION OF SDR ALLOCATIONS
    7 .
         OTHER BUSINESS
         PRESS COMMUNIQUE
    END TEXT OF AGENDA.
         WITH REGARD TO THE CONDUCT OF THE MEETING, I WOULD
    LIKE TO PROPOSE THAT WE MEET BOTH HORNING AND AFTERNOON ON
    SUNDAY, SEPTEMBER 25, IN PLENARY SESSION, AND THAT WE
```

BROADLYFOLLOW THE FORMAT OF OUR PREVIOUS FALL MEETINGS,

H

Ha

K

A RESTRICTED SESSION. IN ORDER THAT WE CAN HEAR FROM ALL MEMBERS WITHIN THE TIME ALLOTTED FOR THE MORNING SESSION, I FURTHER PROPOSE THAT IN THAT SESSION MEMBERS ADDRESS IN ONE SINGLE STATEMENT THAT SHOULD NOT EXCEED SOME SEVEN. MINUTES IN LENGTH, ITEMS (3) WORLD ECONOMIC DUTLOOK AND INTERNATIONAL FOONOMIC POLICY COORDINATION, (6-A) ACCESS LIMITS FOR 1989, (3-8) NINTH GENERAL REVIEW OF QUOTAS, AND (6-C) THE QUESTION OF SDR ALLOCATIONS. IF MEMBERS WISHED, THE FULL TEXT OF THEIR OBSERVATIONS COULD BE CIRCULATED TO ALL PORTICIPANTS IN THE MEETING.

IN THE INFORMAL AFTERNOON SESSION, WE WOULD THEN DEAL WITH ITEM (4) DEVELOPMENTS IN THE DEBT SITUATION AND STRATEGY, TO BE FOLLOWED BY ITEM (5) OVERDUE FINANCIAL OBLIGATIONS TO THE FUND. THOUGH THE AGENDA IS HEAVY, I WOULD LIKE TO CONCLUDE THE AFTERNOON SESSION BY 6:30 P.M.

WITH REGARD TO ATTENDANCE, I BELIEVE THAT WE SHOULD CONTINUE THE PRACTICES THAT WE HAVE FOLLOWED IN PREVIOUS: FALL MEETINGS. I WOULD ASK THAT OBSERVERS BE ACCOMPANIED BY NOT MORE THAN ONE ASSOCIATE, AND THAT THEY ENTER THEIR STATEMENTS DIRECT INTO THE RECORD.

WE WILL BRING TO A CLOSE THE PROCEEDINGS OF THE THIRTY-FIRST MEETING OF OUR COMMITTEE IN A SHORT PLENARY SESSION AT 7145 A.M. ON MONDAY SEPTEMBER 26, TO FORMALLY APPROVE OUR PRESS COMMUNIQUE AND TAKE UP ANY OTHER BUSINESS: THIS SESSION WOULD BE FOLLOWED BY A JOINT PRESS CONFERENCE BY THE MANAGING DIRECTOR AND MYSELF.

WITH BEST REGARDS,

H. O. RUDING, CHAIRMAN

INTERIM COMMITTEE

INTERFUND

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BARBER B. CONABLE President

September 2, 1988

Mr. Ryrie:

re: Global Business Council --Conference at Georgetown University

Bill, Madame Ploix has asked me to participate at this conference on November 5 (papers attached).

Unfortunately, I will be out of town and cannot accept. In view of the private sector nature of this conference, Madame Ploix has requested your participation. I would be grateful if you could attend.

Please let my office know if you are able to attend so that a response can be prepared.

Brow Cable

Attachment

Record Removal Notice



File Title			Barcode No.
President Barber Conable Chronological R	Records - Outgoing) - Correspon	dence - M-Z - July 1 - Septe	2mber 30, 1988 1782784
Document Date Aug 26, 1988	Document Type Note		
Correspondents / Participants To : Madame Helene Ploix, Executive Dir From : Barber B. Conable,	rector		
Subject / Title Thanking for the invitation to participate i	n the Global Business Conferen	ce	
Exception No(s).	5	9 10 A-C	☐ 10 D ☐ Prerogative to Restrict
Reason for Removal			
Additional Comments Declassification review of this record can	be initiated upon request		The item(s) identified above has/have been removed in accordance with The World Bank Policy on Access to Information. This Policy can be found on the World Bank Access to Information website.
			Withdrawn by Chandra Kumar Aug 7, 2014





File Title President Barber Conable Chronological Records - Outgoing) - Correspondence - M-Z - July 1 - September 30, 1988 1782784 Document Date Jul 22, 1988 Correspondents / Participants	
Document Date Jul 22, 1988 Correspondents / Participants	
Jul 22, 1988 Letter Correspondents / Participants	
Jul 22, 1988 Letter Correspondents / Participants	
Jul 22, 1988 Letter Correspondents / Participants	
To: Dr. Helene Ploix, Executive Director	
From: Robert S. Parker, Dean, Georgetown University	
Subject / Title	
Global Business Conference	, .
	50
Exception No(s).	
_ 1 _ 2 _ 3 _ 4 _ 5 _ 6 _ 7 _ 8 _ 9 _ 10 A-C _ 10 D _ Prerogative to Restrict	
Reason for Removal Communications of Executive Directors' Offices	
Additional Comments The item(s) identified above has/have been re-	
in accordance with The World Bank Policy on to Information. This Policy can be found on the	
Bank Access to Information website.	EVVOIG
Withdrawn by Date Chandra Kumar Aug 7,	

THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

August 29, 1988

Dear Mr. Minister:

I have learned of your appointment as Governor for the Kingdom of Thailand on the Board of Governors of The World Bank. I realize this is incident to your responsibilities in your own Government, but I hope you will be in a position actively to participate in the affairs of the Bank, as well.

The Executive Directors, Officers and Staff of The World Bank believe very strongly in its development mission and in the battle against poverty. We look forward to working with you to make the Bank even more effective during the coming years. Congratulations on your appointment and thank you for your willingness to take on this additional responsibility.

I look forward to meeting you in the near future, and send my best personal wishes.

Sincerely,

Banker Comeble

His Excellency Pramual Sabhavasu Minister of Finance Ministry of Finance Rama VI Road Bangkok 10400, Thailand





File Title	· · · · · · · · · · · · · · · · · · ·			Barcode No.
President Barber Conable Chronological Re	ecords - Outgoing) - Correspor	ndence - M-Z - July 1 - Sen	otember 30, 1988	
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Correspondents / Participants				
To: Ms. Sahin				
From :Barber B. Conable		w .		
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Subject / Title				
Turkey - Annual Meetings				
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	•		to Information.	This Policy can be found on the World Information website.
			Withdrawn by	Date Chandra Kumar Aug 7, 2014
	*			Chandra Rumar Aug 1, 2014

THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

September 19, 1988

Excellency:

Thank you for your letter dated September 13, 1988 concerning prepayments.

I look forward to discussing this matter with you when we meet in Berlin.

Sincerely,

Barber Conable

His Excellency
Il Sakong
Minister of Finance
Ministry of Finance
Government Building II
City of Kwacheon
Kyunggi-do 171-11
Republic of Korea

ely in	PAGE OFFICIAL DEPT/DIV ABBREVIATION SPRIE	MESSAGE NUMBER (FOR CASHIER'S USE ONLY)
2 HERE	FOR MR. EDOUARD SAOUMA, FAO, ROMI	E, ITALY. Chron
	THANK YOU FOR YOUR TELEX OF AUGUS	ST 29, 1988 INFORMING US OF YOUR
4.	PLANS TO FIELD A MISSION TO ASSE	SS CIRCUMSTANCES AND DETERMINE
5	IMMEDIATE NEEDS FOLLOWING THE RE	CENT FLOODS IN THE SUDAN. AS YOU
6	MAY KNOW, THE PRIME MINISTER OF	THE SUDAN HAS PERSONALLY ASKED
7	ME TO FIELD A WORLD BANK MISSION	TO ASSESS RECONSTRUCTION NEEDS.
8	IN RESPONSE TO YOUR REQUEST, I HA	AVE ASKED THE AGRICULTURAL OFFICER
9	IN OUR RESIDENT MISSION IN KHARTO	DUM TO PARTICIPATE IN THE FAO
10	MISSION ON BEHALF OF THE WORLD BA	ANK. AS HE WILL ALSO PARTICIPATE
11	IN THE BANK'S SUBSEQUENT RECONSTR	RUCTION MISSION, HE WILL BE ABLE
12 .	TO ENSURE COORDINATION BETWEEN TH	V
13	OF THE WORLD BANK. REGARDS. BARBE	ER B. CONABLE, PRESIDENT, THE
14	WORLD BANK, INTBAFRAD.	
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OF TEXT		
	PINK AREA TO BE LE	FT BLANK AT ALL TIMES
	INFORMATION BELOW	NOT TO BE TRANSMITTED
		0181 Sept. 21, 1988
	SUBJECT: FAO MISSION - SUDAN FLOODS	Michael Carter, SPRIE EXTENSION: 33307
(*)	cc and cleared with Mr. Madavo, AF2DR	AUTHORIZED BY (Name and Signature): Barber B. Conable 3156
		DEPARTMENT President
	· · ·	SECTION BELOW FOR USE OF CABLE SECTION CHECKED FOR DISPATCH

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 Align First Characters at Line Number 1.

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- -SUBJECT: FAO MISSION SUDAN FLOODS
- -DRAFTED BY: MICHAEL CARTER, SPRIE

EXT:33307

- -AUTHORIZED BY: BARBER B. CONABLE
- -CC & CLEARED IN SUBSTANCE WITH MR. MADAVO (AF2DR)

843 610181

- -FAO, ROME, ITALY
- -ATTN: EDOUARD SAOUMA, DIRECTOR-GENERAL

BT

WASHINGTON DC - 15-SEPT-1988

THANK YOU FOR YOUR TELEX OF AUGUST 29, 1988 INFORMING US OF YOUR PLANS TO FIELD A MISSION TO ASSESS CIRCUMSTANCES AND DETERMINE IMMEDIATE NEEDS FOLLOWING THE RECENT FLOODS IN THE SUDAN. AS YOU MAY KNOW, THE PRIME MINISTER OF THE SUDAN HAS PERSONALLY ASKED ME TO FIELD A WORLD BANK MISSION TO ASSESS RECONSTRUCTION NEEDS. IN RESPONSE TO YOUR REQUEST, I HAVE ASKED THE AGRICULTURAL OFFICER IN OUR RESIDENT MISSION IN KHARTOUM TO PARTICIPATE IN THE FAO MISSION ON BEHALF OF THE WORLD BANK. AS HE WILL ALSO PARTICIPATE IN THE BANK'S SUBSEQUENT RECONSTRUCTION MISSION, HE WILL BE ABLE TO ENSURE COORDINATION BETWEEN THE WORK OF YOUR MISSION AND THAT OF THE WORLD BANK. REGARDS. BARBER B. CONABLE, PRESIDENT, THE WORLD BANK.

WDIAL

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OINFO

-SUBJECT: FAO

-DRAFTED BY: C. B. BOUCHER

EXT: 34693

-AUTHORIZED BY: B. B. CONABLE Bollandh

-CC: MR. RAJAGOPALAN, MR. VYAS

843 610181 =

-FAO, ROME, ITALY

-ATTN: MR. EDOUARD SAOUMA, DIRECTOR-GENERAL

BT

WASHINGTON, DC - JULY 27, 1988

RE YOUR TELEX CONCERNING THE REVIEW WHICH YOU ARE UNDERTAKING OF CERTAIN ASPECTS OF FAO'S GOALS AND OPERATIONS. I AM PLEASED TO DESIGNATE VIJAY VYAS, ACTING DIRECTOR, AGRICULTURE AND RURAL DEVELOPMENT DEPARTMENT, AS THE FOCAL POINT FOR FAO CONSULTATIONS WITH BANK STAFF ON THIS EXERCISE. REGARDS. BARBER B. CONABLE, PRESIDENT, WORLD BANK.

WDIAL

.SPRIE

OINFO

-SUBJECT: FAO

-DRAFTED BY: C. B. BOUCHER

EXT: 34693

-AUTHORIZED BY: B. B. CONABLE (Signed) Barber B. Conable

-CC: MR. RAJAGOPALAN, MR. VYAS

843 610181 =

-FAO, ROME, ITALY

-ATTN: MR. EDOUARD SAOUMA, DIRECTOR-GENERAL

BT

WASHINGTON, DC - JULY 27, 1988

RE YOUR TELEX CONCERNING THE REVIEW WHICH YOU ARE UNDERTAKING OF CERTAIN ASPECTS OF FAO'S GOALS AND OPERATIONS. I AM PLEASED TO DESIGNATE VIJAY VYAS, ACTING DIRECTOR, AGRICULTURE AND RURAL DEVELOPMENT DEPARTMENT, AS THE FOCAL POINT FOR FAO CONSULTATIONS WITH BANK STAFF ON THIS EXERCISE. REGARDS. BARBER B. CONABLE, PRESIDENT, WORLD BANK.

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* EXC - EXECUTIVE OFFICES *

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MR. BARBER B. CONABLE JR. PRESIDENT WORLD BANK

AS YOU KNOW, THE FAO GENERAL CONFERENCE AT ITS TWENTY-FOURTH SESSION IN NOVEMBER 1987 DECIDED UPON A REVIEW OF CERTAIN ASPECTS OF FAO'S GOALS AND OPERATIONS. THIS REVIEW IS BEING CARRIED OUT JOINTLY BY THE PROGRAMME AND FINANCE COMMITTEES. THE RESULTS WILL BE PRESENTED TO THE FAO COUNCIL AND CONFERENCE FOR DECISION IN 1989.

THE COMMITTEES WILL BE ASSISTED BY HIGH-LEVEL INDEPENDENT EXPERTS IN TWO OF THE STUDIES IN THE CONTEXT OF THE REVIEW. ONE STUDY WILL COVER FAO'S OBJECTIVES, ROLE, PRIORITIES AND STRATEGIES. THE RAPPORTEUR IS DR. JUST FAALAND, DIRECTOR OF THE CHR. MICHELSEN INSTITUTE IN BERGEN, NORWAY. THE OTHER STUDY WILL COVER THE ORGANIZATION'S FIELD OPERATIONS. THE RAPPORTEUR IS MR. CHAVALY STRINIVASA SASTRY, PERMANENT SECRETARY, AGRICULTURE AND COOPERATION OF THE MINISTRY OF AGRICULTURE OF THE GOVERNMENT OF INDIA. THE EXPERTS WILL COMMENCE THEIR WORK IN ROME ON 25 JULY TO DECIDE UPON THE APPROACH THEY WILL TAKE AND ON THEIR TIMETABLE.

AS THEY WILL BE CONSIDERING ISSUES OF COMMON CONCERN, SOME OF THE EXPERTS WILL NEED TO VISIT THE WORLD BANK FOR DISCUSSIONS AND CONSULTATION. IT WOULD BE MOST HELPFUL IF YOU COULD KINDLY ADVISE ME OF THE NAME OF ONE OF YOUR COLLEAGUES, WHOM WE MIGHT CONTACT TO MAKE FIRM ARRANGEMENTS AND COORDINATE THE VISITS. I WOULD LIKE TO THANK YOU IN ADVANCE FOR YOUR ASSISTANCE IN FACILITATING A FRUITFUL DIALOGUE AND EXCHANGE OF VIEWS, WHICH I AM CONVINCED WILL LEAD TO A BETTER UNDERSTANDING OF IMPORTANT ISSUES OF MUTUAL INTEREST TO OUR ORGANIZATIONS AND OF BENEFIT TO MEMBER NATIONS. BEST REGARDS (EDOUARD SAOUMA, DIRECTOR-GENERAL, FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS)

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File Title		*	R	*	Barcode No.
President Barber Conable Chronological R	ecords - Outgoing) - Cor	respondence - N	1-Z - July 1 - Sep	otember 30, 1988	
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Document Date	Document Type				
Sep 20, 1988	Letter				
Correspondents / Participants					
To: The Honorable Paul S. Sarbanes, Unit	ed States Senator				
From: Barber B. Conable					
g - 7					
Subject / Title					
Craig Reynolds					
Exception No(s).					
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Personal Information					
Additional Comments				The item(s) ide	ntified above has/have been removed
				in accordance	with The World Bank Policy on Access
					This Policy can be found on the World Information website.
*					
				Withdrawn by	Chandra Kumar Aug 7, 2014

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THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

September 20, 1988

Dear Mr. Scanlon:

Thank you so much for your kind invitation to address the symposium "Tax Policy in a Complex and Dynamic Environment: Challenges and Opportunities" on November 6, 1988, in New York.

As much as I would like to join you, I have to decline, as I will have just returned from an extended trip to several of our member countries. Regrettably, my calendar for the first days after my return is already extremely crowded, and I am unable to make any further commitments.

Please accept my best wishes for a successful conference.

Sincerely,
Park Coulds

Mr. Peter R. Scanlon Chairman Coopers and Lybrand 1251 Avenue of the Americas New York, NY 10020 BARBER B. CONABLE

August 26, 1988

Dear Claudine:

Many thanks for your letter of August 8, 1988, commending the World Bank for its work on maintaining biological diversity.

As you know, one of my priorities at the Bank has been to enhance the quality of our environmental work by financing both free-standing environmental projects and environmental protection components within other projects. We have enlarged our environmental staff to ensure that environmental considerations are addressed in our lending activity, including not only biological diversity but also atmospheric pollution, soil and forest deterioration, and the welfare of tribal peoples in developing countries. In addition to our own efforts we are also working closely with the international NGO community on a wide range of environmental issues, as exemplified by our partnership with World Wildlife Fund on biodiversity issues.

Thank you, again, for writing and for your support for the Bank. It is much appreciated.

Sincerely,

Brown Caroli

The Honorable Claudine Schneider House of Representatives 1412 Longworth Building Washington, DC 20515

Chron

THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

September 20, 1988

Dear Horst:

31

I want to thank you for sending me a copy of your letter to the Chairmen of the Interim and Development Committees regarding debt. This is especially useful as we prepare for our Annual Meetings at the end of the month.

Best personal regards,

Poner Cuble

Mr. Horst Schulmann Managing Director The Institute of International Finance, Inc. 2000 Pennsylvania Avenue, N.W. Suite 8500 Washington, D.C. 20006

Chron

THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

July 20, 1988

Dear Horst,

Thank you for sending me a copy of the IIF report on the Mexican debt exchange offer. The report and survey contribute to the understanding of the Mexican debt exchange and how it might have been made more successful. This work will be food for thought as the World Bank continues to consider a role in catalyzing market-based solutions for the debt problems of the developing countries.

In spite of its failure to reduce significantly Mexico's external debt to commercial banks, we feel the debt exchange was a key experiment in market-based debt reduction. Your analysis of the transaction, therefore, has important policy implications for the World Bank and other institutions whose responsibility it is to foster solutions to the debt crisis. Please keep me informed as you learn more about the Mexican debt exchange or develop further research about other forms of market-based debt restructuring.

I have passed the report along to a number of colleagues in the Bank who have studied the Mexican debt exchange. Thank you again for making the report available to us.

Sincerely,

Bombe limbh

Mr. Horst Schulmann Managing Director The Institute for International Finance, Inc. 2000 Pennsylvania Avenue N.W., Suite 8500 Washington, D. C. 20006

BARBER B. CONABLE President

August 5, 1988

Dear Prime Minister:

Thank you for your kind invitation on behalf of your Government and the people of Jamaica to come to Jamaica during August to celebrate with you Jamaica's 26th Anniversary of Independence. This is a proud time for your Country, and I extend my congratulations.

Unfortunately, previous plans for the month of August make it impossible for me to visit your Country at this time. I hope, however, that there will be another opportunity.

My sincere best wishes for a successful and enjoyable celebration.

Warmest regards.

Sincerely,

Bruen lineble

The Right Honorable Edward P.G. Seaga Prime Minister Office of the Prime Minister Jamaica House Kingston, Jamaica

BARBER B. CONABLE President

September 2, 1988

Dear Dr. Prime Minister:

Thank you for your Telex dated August 31, 1988, informing us of the appointment of Dr. Maurice Makram-Allah, Minister of State for International Cooperation, as Alternate Governor for the Arab Republic of Egypt on the Board of Governors of The World Bank. Our records have been amended accordingly.

We look forward to working closely with the Minister in the coming years.

Sincerely,

Brow Comable

His Excellency
Dr. Atef Sedky
Prime Minister and Minister
of International Cooperation
Office of the Prime Minister
Cairo, Arab Republic of Egypt

BARBER B. CONABLE President

July 28, 1988

Dear Mr. Under Secretary:

It is indeed good to know that you have been reappointed Alternate Governor for the Arab Republic of Egypt on the Board of Governors of The World Bank. Congratulations!

On behalf of the Executive Directors,

Officers and Staff, I welcome your reappointment and
look forward to your continued participation in the
affairs of the Bank.

On a personal note, I hope to have the opportunity of greeting you in Berlin at the time of the Annual Meetings.

Sincerely, Pomer lubble

Dr. Erfan A. Shafey
First Under Secretary of State
International Finance Sector
Ministry of Planning and
International Cooperation
8 Adly Street
Cairo, Arab Republic of Egypt

BARBER B. CONABLE President

June 28, 1988

Dear Lord Shawcross:

Thank you for your letter of June 7, 1988, concerning the expropriation in 1969 of the Besse Companies by the Government of the People's Democratic Republic of Yemen (PDRY).

As you are aware, we have raised the matter with PDRY authorities on various occasions. We have been informed by the PDRY delegation to the 1987 Annual Meetings of the Board of Governors that the Government is willing to proceed to settle the matter on the basis noted in your letter. I have directed our staff to convey to the PDRY authorities that, as indicated in your letter, the claimant has accepted the basis for negotiations stipulated by PDRY. We hope that such acceptance would allow negotiations to proceed to resolve the matter to the mutual satisfaction of the parties.

With best wishes.

Sincerely,
Baker Cueble

The Rt. Hon. Lord Shawcross, G.B.E., Q.C. Adviser on International Operations Morgan Guaranty Trust Company of New York P.O. Box 161, Morgan House 1 Angel Court London EC2R 7AE ENGLAND

OUTGOING MESSAGE FOR ELECTRONIC COMMUNICATION

	TEXTNAME:			
	PAGE	. OF	·	
WDIAL	4			
.AF2IN				- 1
OINFO				- 1
-SUBJECT: SUDAN - FLOOD SITUATION				
-DRAFTED BY: JCBROWN/JDSM	EXT: 34076			
-AUTHORIZED BY: BARBER CONABLE, PRESI -CC: MESSRS. QURESHI, JAYCOX (O/R), I	SENMAN MADAVO (O/R)			
- HINDLE, AMOAKO, HON. HASSAN E. EL-	BASHIR (SUDANESE AMBAS	SADOR		- 1
- TO WASHINGTON)				
IBRDKHA				
-INTBAFRAD				
-KHARTOUM, SUDAN -ATTN. SINGH/RAZA				1
BT				
WASHINGTON DC - 25-AUG-88	O HIG EVOELLENOV MUD	DD T1 (F)		
PLEASE TRANSMIT THE FOLLOWING TELEX T MINISTER OF THE GOVERNMENT OF SUDAN,				- 1
REFERENCE TO YOUR TELEX TO ME ON THIS	SITUATION AND SUBSEQU	ENT		
DISCUSSIONS WITH BANK STAFF, PLEASE B CONCERN FOR THE PLIGHT OF THE SUDANES		ST		
DIFFICULT CIRCUMSTANCES. EYE AM PLEA		WORLD		
BANK IS PREPARED TO ASSIST THE GOVERN	MENT WITH MOBILIZING			
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CAN BE HELPFUL TO SUDAN IN ITS EFFORT	TO RECONSTRUCT KEY SE			
AND TO RESTORE THE PRODUCTIVE CAPAC	ITY OF THE COUNTRY.			
REGARDS, BARBER CONABLE, PRESIDENT, W JONATHAN BROWN.	ORLDBANK UNQUOTE. REG	ARDS,		- 1
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AUTHORIZED BY:	DATE:			
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BARBER B. CONABLE President

July 21, 1988

Dear Mr. Minister:

I want to thank you and your staff for the excellent program which was arranged for me on my recent visit to Spain. My first visit to your Country was most pleasurable due to your efforts.

I am pleased by Spain's growing collaboration in the development effort and for its increasing support for The World Bank. This support was tangibly demonstrated by the cofinancing agreement which we signed in Madrid.

Finally, my congratulations for the excellent leadership you and your economic team are providing Spain. You can take justifiable pride in the economic performance of your Country.

I look forward to seeing you in Berlin during the upcoming Annual Meetings. Warm regards.

Sincerely,

Brun lowelle

His Excellency Carlos Solchaga Minister of Economy and Finance Alcala 7 y 11 28014 Madrid Spain BARBER B. CONABLE President

September 16, 1988

Dear Mr. Staffini:

We were saddened to learn of your wife's death last month and we want you to know that our thoughts are with you. At what must be a very difficult time for you, we all wish you strength to sustain you.

All of us at the World Bank extend to you and your family our deepest sympathy.

Sincerely,

Bulow Cenatia

Mr. Edgardo Staffini c/o The World Bank H10-011 Washington, D.C. 20433



Record Removal Notice



File Title	gical Records - Outgoing Correspondence -		Barcode No.	
September 30, 1988	ical Records - Outgoing Correspondence -	· M-Z - July 1 -	1 = 4	2004
September 50, 1900			178	32784
Document Date	Document Type		· · · · · · · · · · · · · · · · · · ·	
July 26, 1988	Memorandum			
Correspondents / Participants	and the Duraldout	L		
To: Mr. J. William Stanton, Counsel From: Barber B. Conable, President				
From. Barber B. Conable, Fresident				
Subject / Title				
Assignment to the staff of the President	ent's Office during the 1988 Annual Meeti	ngs		
Exception(s)				
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Additional Comments				,
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		Shiri Alon		May 10, 2023



International Finance Corporation

1818 H Street, N.W. Washington, D.C. 20433 (202) 477-1234 Cable Address: CORINTFIN

BARBER B. CONABLE President

September 20, 1988

Dear Fritz:

It was great to hear from you again, and to learn of your new activities. As you know, Bill was a special friend and I have fond memories of our work together on the Ways and Means Committee.

I appreciate knowing of your interest in the tile manufacturing project proposed by the Trinidad Italian Tile Company (TITCO). TITCO has approached the Caribbean Project Development Facility (CPDF) for assistance in raising finance for this project. CPDF was established in 1981 under the auspices of the United Nations Development Programme (UNDP), with the International Finance Corporation as its Executing Agency. The purpose of the Facility is to help entrepreneurs develop and evaluate their proposals for productive investment projects in the Caribbean and to raise finance for those projects when appropriate. It does not itself have funds available for investment.

I have forwarded your letter to William Ryrie, Executive Vice President of the International Finance Corporation, for further review and consideration. You will hear directly from him about the status of TITCO's application.

Best personal wishes.

Sincerely,

Bube Coule

Mr. Fritz Steiger Deltox Trading Co. P.O. Box 6121 San Antonio, Texas 78209

BARBER B. CONABLE President

August 5, 1988

Dear Mrs. Strang:

I want to thank you for your letter following up on our conversation at lunch. Your constructive attitude is very much appreciated, and I'm pleased to have your suggestions.

The Personnel Department has organized a support staff action group which will make recommendations to me about possible solutions to some of these same concerns. I have forwarded your letter to Mr. Cosgrove so your thoughts can be included and so he will know of your interest. I hope you will pursue ways to contribute to the work of this group.

Sincerely,

Buen lande

Mrs. LeAnn Delucca Strang The World Bank Room J 10-045

cc: Mr. William Cosgrove

Chron

THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE

September 12, 1988

Mr. Stern:

re: Executive Development Program

Ernie, I have been asked to attend a lunch on October 14 for Division Chiefs who will be participating in the Bank's Executive Development Program.

Unfortunately, I will be out of town that day and I cannot accept. I would be grateful if you could participate. Please let my office know so that the arrangements can be made.

Bur halte

cc: Mr. Paez

BARBER B. CONABLE 1818 H Street, N.W. Washington, D.C. 20433

July 15, 1988

Dear Dr. Sturtz:

Thank you for your letter of June 29 inviting me to speak at a testimonial dinner for Bob McEwen.

I would love to join you in honoring him but The World Bank's Annual Meetings in Berlin conflict with the October 1 date. I don't have a better friend in the world than Bob McEwen and I am genuinely sorry that I must miss this event. I will send to you an appropriate greeting for my good friend in time for the occasion.

Best wishes for a successful event.

Sincerely,

Brew Carba

George S. Sturtz, MD, MS (Peds) Pediatric Associates of Watertown, PC 199 Pratt Street Watertown, MY., 13601

BARBER B. CONABLE President

July 18, 1988

Dear Judge Suffian:

It is my pleasure to inform you that the Executive Directors of The World Bank have reappointed you to be a member of The World Bank Administrative Tribunal for another three-year term, expiring September 30, 1991.

Sincerely,

Pomer lendle

The Right Honorable Judge Tun M. Suffian Standard Chartered Bank 2 Jalan Ampang (9th Floor) 50732 Kuala Lumpur Malaysia

BARBER B. CONABLE President

August 25, 1988

Dear Don:

Thank you for your letter of support for Mr. Grinspan's invitation to participate in the Siedman Townhall Lecture Series at Rhodes College in Memphis on April 18 or 27, 1989.

Regrettably I have had to decline Mr. Grinspan's very nice invitation. The Board of Executive Directors of the Bank, which I chair, meets at least two full days a week, and more often at peak budget and project times. April is a particularly busy month for our Board. I appreciate your interest to have me come to Rhodes College.

Best personal wishes.

Sincerely,

Bruten Curble

The Honorable Don Sundquist U.S. House of Representatives 230 Cannon House Office Building Washington, D.C. 20515

Record Removal Notice



File Title					Barcode No.	
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President Barber Conable Chronological Re	ecords - Outgoing) - Correspon	idence - M-Z - Jul	y 1 - September	30, 1988		
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Sep 7, 1988	Memorandum					
Correspondents / Participants						
To: Mr. Jobarah E. Suraisry, EDS22						
From: Mr. Barber B. Conable						
Subject / Title						
Bilateral Consultations During the Annual	Meetings					
Exception No(s).						e.
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Additional Comments		:	Th	e item(s) ide	ntified above has/have been re	moved
Declassification review of this record can b	e initiated upon request		in a	accordance v	with The World Bank Policy on	Access
					This Policy can be found on the	e World
			Ba	nk Access to	Information website.	
			Wi	thdrawn by	Date	0044
					Chandra Kumar Aug 8,	2014

BARBER B. CONABLE President

September 19, 1988

His Excellency George Syrimis Minister of Finance Ministry of Finance Nicosia, Cyprus

Dear Mr. Minister:

Re: Graduation of Cyprus from World Bank Lending

Many thanks for your letter of September 5, 1988 which transmitted your Government's position on the above subject. I very much appreciate your positive assessment of the role played by the World Bank in the development of Cyprus and the importance you attach to further Bank assistance, during the transitional period of economic restructuring that Cyprus is now facing.

As agreed, the issues involved will be discussed at the forthcoming Annual Meetings in Berlin and I hope that a mutually satisfactory agreement will be reached.

With best regards.

Sincerely,

Broker Codelle

Chron

THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

July 12, 1988

Dear Madame Minister:

It is indeed good to know that you have been appointed Governor for Cameroon on the Board of Governors of The World Bank. Congratulations!

The Executive Directors, Officers and Staff join me in extending to you a warm welcome. We look forward to your participation in the affairs of the Bank.

On a personal note, I hope to have the opportunity of greeting you in Berlin at the time of the Annual Meetings.

Sincerely,

Book Constr

Her Excellency
Madame Elisabeth Tankeu
Ministre du Plan et de l'amenagement
du Territoire
B. P. 1922
Yaounde, Cameroon

BARBER B. CONABLE

August 30, 1988

Dear Mr. Minister:

I have learned of your appointment as Governor for the Republic of Afghanistan on the Board of Governors of The World Bank. I realize this is incident to your responsibilities in your own Government, but I hope you will be in a position actively to participate in the affairs of the Bank, as well.

The Executive Directors, Officers and Staff of The World Bank believe very strongly in its development mission and in the battle against poverty. We look forward to working with you to make the Bank even more effective during the coming years. Congratulations on your appointment and thank you for your willingness to take on this additional responsibility.

I look forward to meeting you in the near future, and send my best personal wishes.

Sincerely,

Bomba Carola

His Excellency
Hamidullah Tarzi
Minister of Finance
Ministry of Finance
Pashtoonistan Maidan
Kabul
Afghanistan

BARBER B. CONABLE President

July 29, 1988

Dear Mr. Terasawa:

Burke Knapp submitted the Private Sector Development Report to me two weeks ago. It is an excellent document and a great help to me and my associates at the World Bank Group. My sincere thanks to you for serving on the Private Sector Development Review Group which helped develop the Report and focus management's attention.

I am enclosing the final Report which now has been forwarded to the Board of Directors. We plan to discuss the Report in the Board after the August recess and before our Annual Meetings. I expect a lively and interesting Board discussion, and will keep you informed of my plans and initiatives which follow.

I hope you will be available for future consultation as we proceed to implement the recommendations contained in the Report.

Again, my thanks and very best wishes.

Sincerely, Pohon Conba

Enclosure

Mr. Yoshio Terasawa Executive Vice President Multilateral Investment Guarantee Agency Al0-095 The World Bank Office of the President

September 12, 1988

Mr. Timothy Thahane

Tim:

Mr. Conable would like to participate in the introductory portion of the Information Program for new Executive Directors. In the Schedule, his participation should be listed as follows:

November 21, 1988 Monday

Welcoming Session

Opening Remarks: Mr. Conable

Introduction: Mr. Thahane, VPSEC and

Mr. Shihata, VPGC

Mr. Conable will have just returned from a 10-day visit to Jordan, Saudi Arabia and Switzerland, but he wants to say a few words to this group at the opening session.

Linda McLaughlin x72001

THE WORLD BANK/INTERNATIONAL FINANCE CORPORATION



OFFICE MEMORANDUM

DATE: August 1, 1988

TO: Mr. Timothy T. Thahane, SECGE

FROM: Barber B. Conable, EXC Polluble

EXTENSION: 72001

SUBJECT: Policy on Retroactive Financing

- 1. In the Board discussion on June 9, 1988, I promised that the management would report back the manner in which it would:
 (a) highlight information to the Executive Directors on advance contracting and retroactive financing and (b) notify the Executive Directors, as early as possible, on anticipated exceptions to the guidelines on retroactive financing. I have decided to adopt the approach outlined in the attached note for the Board.
- 2. Kindly take steps to circulate this note to the Executive Directors.

cc: Messrs. Qureshi (SVPOP); Shihata (VPLEG)

Ms. Haug (EXC)

THE WORLD BANK/INTERNATIONAL FINANCE CORPORATION

OFFICE MEMORANDUM

DATE: July 29, 1988

TO: Mr. Barber B. Conable, EXC

FROM: Moeen A. Qureshi, SVPOP MM

EXTENSION: 73665

SUBJECT: Policy on Retroactive Financing

- 1. On June 9, 1988, the Executive Directors approved recommendations in the paper on retroactive financing. During the discussion, you promised the Board that the management would report back the manner in which it would: (a) highlight information to the Executive Directors on advance contracting and retroactive financing and (b) notify the Executive Directors, as early as possible, on anticipated exceptions to the guidelines on retroactive financing.
- 2. Advance Contracting and Retroactive Financing: Information on advance contracting and retroactive financing is at present provided to the Executive Directors through the Monthly Operational Summary (MOS). We propose to improve the accuracy and visibility of this information by: (a) ensuring that the regions report such cases in the MOS as early as possible, and with amounts, when known; and (b) highlighting such cases in the MOS through underlining the data in the main text.
- 3. Exceptions to the Guidelines on Retroactive Financing: Since all exceptions to the guidelines would require my approval, I recommend that we choose the "Notice of Invitation to Negotiate" and "Notice of Status of Negotiations" as the instruments by which the Executive Directors will be informed of the exceptions. These notices will include information on the amount of retroactive financing, percentage of loan/credit being retroactively financed, goods and services involved and justifications.
- 4. We have informally cleared the above proposals with Mr. Draghi who had raised this issue in the Board meeting. If you approve, kindly sign the attached memorandum to Mr. Thahane requesting him to inform the Board.

cc: Messrs. Thahane (SECGE); Shihata (VPLEG); Vergin (SVPOP);
Lee (COD)

Ms. Haug (EXC)

Policy on Retroactive Financing

- 1. The Executive Directors considered on June 9, 1988 the President's memorandum entitled "Policy on Retroactive Financing" (R88-121/1).
- 2. During the discussion in the Board, the Chairman decided that the management would report back to the Board the manner in which it would: (a) highlight information to the Executive Directors on advance contracting and retroactive financing and (b) notify the Executive Directors, as early as possible, on anticipated exceptions to the guidelines on retroactive financing.

Advance Contracting and Retroactive Financing

3. Information on advance contracting and retroactive financing is at present provided to the Executive Directors through the Monthly Operational Summary (MOS). The accuracy and visibility of this information will be improved by: (a) ensuring that the regions report such cases in the MOS as early as possible, and with amounts, when known; and (b) highlighting such cases in the MOS through underlining the data in the main text (specimens are given in Attachment 1).

Exceptions to the Guidelines on Retroactive Financing

4. Since all exceptions to the guidelines would require approval by the Senior Vice President, Operations, the "Notice of Invitation to Negotiate" and "Notice of Status of Negotiations" have been chosen as the instruments by which the Executive Directors will be informed of the exceptions. These notices will include information on the amount of retroactive financing, percentage of loan/credit being retroactively financed, goods and services involved and justifications (specimens are given in Attachment 2).

Attachments

January 1, 1987 (excluding imports of items covered by the negative

list).

MONTHLY OPERATIONAL SUMMARY OF BANK AND IDA PROPOSED OPERATIONS

Name of Country and Implementing Agency	Amount and Probable Lender	Project	Consulting Services	Stage of Processing and Action on Procurement
Ministry of Finance; Ministry of Economy; and the Central Bank	250.0 (Bank)	Structural Adjustment Loan - to support the Government's program	Consultants have been retained.	Negotiations scheduled to start from
Dank		designed to accelerate exports and domestic savings so as to permit a		Procurement.
		recovery of the economic		Government has requested dis-
		growth and employment		bursement of \$60 million of the
		while the country services		proposed loan to retroactively
		its debt.		finance its general imports since

MONTHLY OPERATIONAL SUMMARY OF BANK AND IDA PROPOSED OPERATIONS

Member Country, and Implementing		Amount & Probable	Project	Consulting Services	Stage of Processing and Action on Procurement
Agency	Lender				
National Road	75.0%	Transport Reha		Consultatn services	Negotiations scheduled
Development &	(IDA)		rt of the cost of	have been retained.	to start from
Maintainance			's road rehab-		January 1988.
Authority/		ilitation prog			
Ministry of Transport		•	1989-92. Technical		D
Transport		•	l training also		Procurement: The Government
		included.			has requested retroactive
					financing amounting to \$9
					million to cover costs of
					consulting services and
					road construction
					equipment, incurred since
					·

FROM: Vice President and Secretary

Date

NOTICE OF INVITATION TO NEGOTIATE

(COUNTRY)

STRUCTURAL ADJUSTMENT LOAN

The Bank is inviting the Government of (country), to send representatives to Washington, D.C. to negotiate a proposed loan of US\$250.0 million equivalent for a Structural Adjustment Loan.

The proposed loan would support the Government's Structural Adjustment Program, a program designed to accelerate exports and domestic savings so as to permit a recovery of economic growth and employment while the country services its external debt. The main areas covered by the Government's medium-term program include:
(i) measures to strengthen incentives for noncopper exports;
(ii) steps to increase public savings and the efficiency and impact of public expenditures; and (iii) measures to improve the condition of banking and corporate finances. The loan would finance all imports, with the exception of luxury items and military goods. Complementary studies designed to improve health sector management, employment generation, export assistance programs, and a forestry development program will be partially finance by a prior Public Sector Management Technical Assistance Loan (Ln.) approved in January 1988.

Out of the proposed loan, the Government of (country) has proposed disbursement of US\$60 million (or 24% of total loan) against the country's actual imports excluding items covered by the negative list, since January 1, 1988, i.e., less than four months prior to the expected date of loan signing. This retroactive financing has been proposed to help finance import of goods and services urgently needed for which there is no other source of financing available.

Distribution: Executive Directors and Alternates

President

Senior Vice Presidents Senior Management Council

Directors and Department Heads, Bank and IFC

SecM

FROM: Vice President and Secretary

Date

STATUS OF NEGOTIATIONS

(COUNTRY)

STRUCTURAL ADJUSTMENT LOAN

Negotiations have been substantially completed, and loan documents will be submitted to the Executive Directors for consideration on a date to be determined.

The following is a description of the proposed loan:

Borrower:

Republic of (country)

Amount:

US\$250.0 million

Interest Rate:

Standard variable

Commitment Charge: Standard

Term:

Payable in 17 years, including

4 years of grace.

and military goods.

Purpose:

The proposed loan would support the Government's Structural Adjustment Program, a program designed to accelerate exports and domestic savings so as to permit a recovery of economic growth and employment while the country services its external debt. The main areas covered by the Government's medium-term program include: (i) measures to strengthen incentives for noncopper exports; (ii) steps to increase public savings and the efficiency and impact of public expenditures; and (iii) measures to improve the condition of banking and corporate finances. The loan would finance all imports, with the exception of luxury items

Complementary studies designed to improve health sector management, employment generation, export assistance programs, and a forestry development program will be partially financed by a prior Public Sector Management Technical Assistance Loan (Ln. ____) approved in January 1988.

Retroactive Financing:

Out of the proposed loan, US\$60 million (or 24% of the total loan) will be disbursed against the country's actual imports excluding items covered by the negative list, since January 1, 1988, i.e., less than four months prior to the expected date of loan signing. This retroactive financing: (a) will help finance import of goods and services urgently needed for which there is no other source of financing available; and (b) is justified by the upfront action already taken by the Government on many important elements of the structural adjustment program.

Distribution: Executive Directors and Alternates

President

Senior Vice Presidents Senior Management Council

Directors and Department Heads, Bank and IFC

IDA/	SecM
------	------

FROM: Vice President and Secretary

Date

NOTICE OF INVITATION TO NEGOTIATE

(COUNTRY)

TRANSPORT REHABILITATION PROJECT

The Association is inviting the Government of (country), to send representatives to Washington, D.C. to negotiate a proposed credit of US\$75.0 million equivalent to help finance a Transport Rehabilitation Project.

The credit would finance part of the foreign exchange cost of roads rehabilitation programs over the four-year period 1989-92. It would support: (i) the implementation by _____ of an Institutional Development Program that would reorganize this parastatal through decentralization measures as well as divestiture of non-transport related activities, (ii) the rehabilitation of facilities and operating systems along the _____, the main export corridor for the country's mineral production, and (iii) the financial recovery of through improved managerial controls, cost-based tariffs and State support for social transport services to be defined in "Contrat-programmes".

Out of the proposed credit, the Government of (country) has proposed to use US\$9 million (or 12% of total credit) for advance procurement and retroactive financing of essential consulting services and road construction equipment. These advance procurements are considered necessary by the Government of (country) to complete rehabilitation of certain roads before the start of the next monsoon season. However, all retroactive financing is expected to be within the maximum period of twelve months prior to the expected date of credit agreement signing.

<u>Distribution</u>: Executive Directors and Alternates

President

Senior Vice Presidents Senior Management Council

Directors and Department Heads, Bank and IFC

IDA/SecM

FROM: Vice President and Secretary

Date

STATUS OF NEGOTIATIONS

(COUNTRY)

TRANSPORT REHABILITATION PROJECT

Negotiations have been completed, and credit documents will be submitted to the Executive Directors on a date to be determined.

The following is a description of the proposed credit:

Borrower:

Republic of (country)

Amount:

US\$75.0 million equivalent

Service Charge:

Standard

Term:

Payable in 40 years, including

10 years of grace.

Purpose:

The credit will finance part of

the foreign exchange cost of

the Government's roads

rehabilitation program over the four years period, 1989-92. It

will also support the institutional development program of National Roads Development and Maintainance

Authority.

Retroactive Financing:

Out of the proposed credit, US\$9 million (or 12% of total

credit) will be used for advance procurement and retroactive financing of consulting services and road construction equipment. These

advance procurements are

necessary to complete rehabilitation of certain roads before the start of the next monsoon season. However, all retroactive financing will be within the maximum period of twelve months prior to the expected date of credit signing.

<u>Distribution</u>: Executive Directors and Alternates

President

Senior Vice Presidents Senior Management Council

Directors and Department Heads, Bank and IFC

Record Removal Notice



File Title			Barcode No.
President Barber Conable Chronological Re	cords - Outgoing) - Correspon	ndence - M-Z - July 1 - Septe	1782784
Document Date Jun 30, 1988	Document Type Memorandum		
Correspondents / Participants To : Mr. Mohd. Ramli Wajib From : Barber B. Conable			
Subject / Title Prepayment of Loans 2097 and 2143 by Th	ailand		
Exception No(s).	□ 6 □ 7 □ 8	9 10 A-C	☐ 10 D ☐ Prerogative to Restrict
Reason for Removal			
Additional Comments Declassification review of this record can b	e initiated upon request	-	The item(s) identified above has/have been removed in accordance with The World Bank Policy on Access to Information. This Policy can be found on the World Bank Access to Information website.
			Withdrawn by Chandra Kumar Aug 8, 2014

BARBER B. CONABLE President

August 30, 1988

Mr. Mohd. Ramli Wajib Executive Director World Bank Washington, D.C. 20433

Dear Mr. Ramli:

Prepayment of Loans 2097 and 2143 by Thailand

Thank you for calling my attention to the steps which the Thai authorities had taken in order to prepay these two loans. I understand that arrangements have now been made to permit the prepayments to be completed by the end of this month. The prepayment premium has been waived on these loans.

As you know, the uncertainty regarding the waiver of the prepayment premium on these loans was due to the fact that our current practice in this area is under review. I will be sending a memorandum to the Executive Directors today explaining why a review is necessary and indicating the changes in current practice which seem to me to be advisable.

While awaiting the comments of the Executive Directors, I do not think it would be appropriate to process further prepayment requests that would involve a waiver of the premium. Accordingly, I would be grateful if you could advise the authorities in Thailand so that they do not incur costs associated with preparing to prepay loans #2078, #2178 and #2198.

The purpose of the review is to make clear the circumstances under which the premium should be waived, as well as the circumstances in which it should be applied. I would expect the criteria to apply to all loans that have not yet been processed, including the loans #2078, #2178 and #2198 on which formal processing has not yet begun.

Sincerely,

Bonen B. Conelle

cheon

THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

July 22, 1988

Dear Senator Trible:

Thank you for your letter of July 5, 1988 regarding the candidacy of Mr. Izzatullah Hafizi for World Bank employment.

After consultation with our Personnel Department, I can confirm that Mr. Hafizi's application has received careful consideration. Unfortunately, because of our limited vacancies and special requirements, it has not yet been possible to identify a suitable placement for him. He has, however, been informed that his application will be kept active, and that Personnel will get in touch with him in the event that a suitable vacancy arises.

Sincerely,

Brien Guelly

The Honorable Paul Trible United States Senate Washington, D.C. 20510

Chron

THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

July 13, 1988

Dear Mr. Secretary:

It is indeed good to know that you have been appointed Alternate Governor for Lesotho on the Board of Governors of The World Bank.

Congratulations!

The Executive Directors, Officers and Staff join me in extending to you a warm welcome. We look forward to your participation in the affairs of the Bank.

On a personal note, I hope to have the opportunity of greeting you in Berlin at the time of the Annual Meetings.

Sincerely,

Braw Carolle

Mr. Tom Liphapang Tuoane
Principal Secretary
Ministry of Planning, Economic
and Manpower Development
P. O. Box 630
Maseru 100, Lesotho

BARBER B. CONABLE President

July 11, 1988

Dear Mr. Tuckey:

Just a note to thank you for the book on "The Sixth Great Power" by Philip Zeigler which you sent me. I'm an avid history buff and am looking forward to the opportunity of reading it and sharing it with others.

Please accept my thanks and best wishes.

Sincerely,

Brow Could

Mr. Andrew Tuckey
Baring Brothers & Co., Limited
8 Bishopsgate, London EC2N 4AE
England

BARBER B. CONABLE President

July 29, 1988

Dear Mrs. Umbricht:

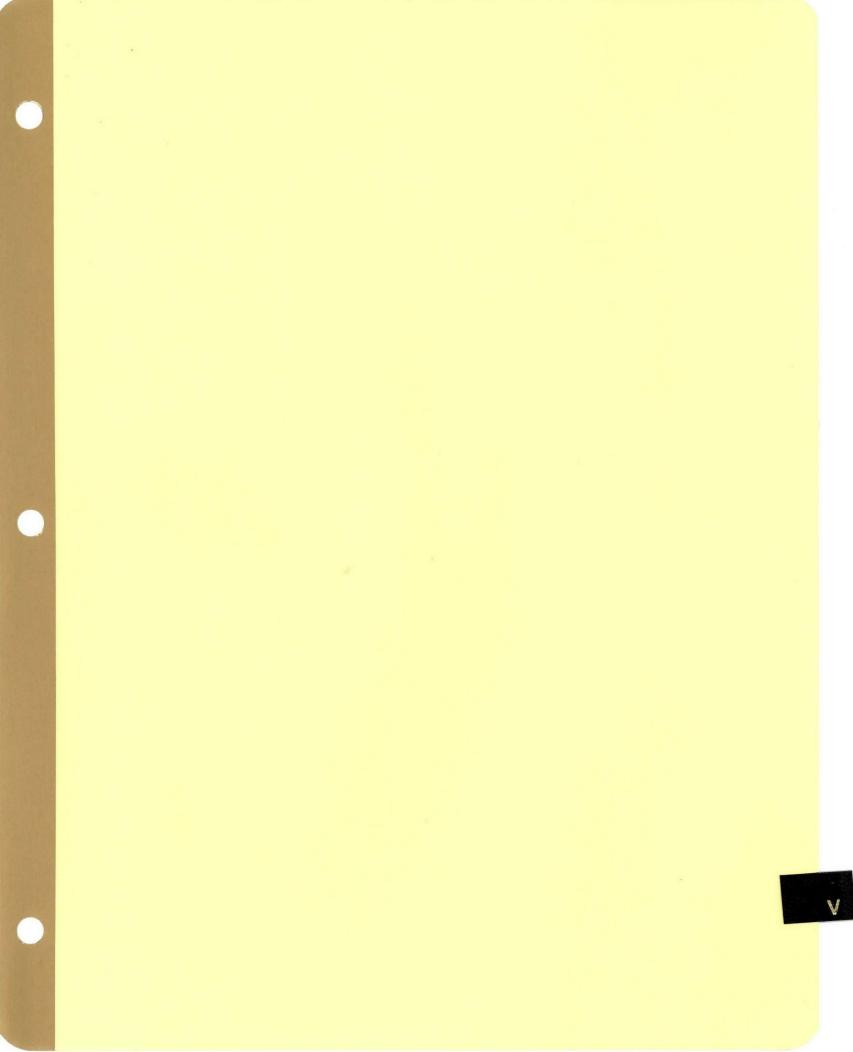
We have learned here with great distress of the death of your husband, Victor, and on behalf of the Bank I want to extend to you and all his family our deepest sympathy.

His handling of the complex task of mediating the settlement of the East African Community showed him as a man of extraordinary wisdom, unflagging energy, and endless patience. The World Bank, as well as the East African nations and peoples, owe this outstanding advocate and practitioner of internal cooperation a great deal of gratitude. The standards of professionalism and dedication which he brought to the task remain as yardsticks against which all of us should measure our efforts.

My colleagues here who worked closely with him remember him particularly for the warmth of his personality and the joy of his friendship. Please be assured that we share in your loss of this remarkable man.

Sincerely, Brown Condle

Mrs. Victor Umbricht 25 Steinenring 4051 Basel Switzerland



BARBER B. CONABLE President

July 11, 1988

Dear Nila:

Thank you for letting me know of your interest in employment opportunities at The World Bank.

Because the Personnel Department has better knowledge of the Bank's requirements and vacancies in your field, I have forwarded your letter to that office for consideration. They will contact you directly about the prospects in your area of expertise.

I appreciate your giving me and the Bank an opportunity to review your experience and qualifications.

Best wishes.

Sincerely,

Bala Comble

Ms. Nila A. Vehar 4242 East/West Highway, #805 Chevy Chase, Md., 20815 THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

July 21, 1988

Dear Mr. Boada:

I want to thank you and the Asociacion Para el Progreso de la Direccion for cosponsoring the conference during my recent visit to Madrid. This conference provided me with the opportunity to meet with a large, diverse group of business, financial and government leaders. The turnout at the conference reflected Spain's growing interest in, and commitment to, development.

Although my stay in Spain was brief, it was very successful. Mrs. Conable and I learned a great deal about your Country, and hope someday to be able to return.

Again, my thanks and best wishes.

Sincerely,

Book luelte

Mr. Claudio Boada Vilallonga President Asociacion Para el Progreso de la Direccion Plaza de Canalejas No. 7 28014 Madrid Spain



Record Removal Notice



File Title President Barber Conable Chronological Records - Outgoing Correspondence - M-Z - July 1 -		Barcode No.						
September 30, 1988	gical Records - Outgoing Correspondence - M-2 - July 1 -			178	278	4		
Document Date	Document Type					7)		
July 26, 1988	Memorandum							
Correspondents / Participants To: Mrs. Jennifer Volk					4			
From: Barber B. Conable, President								
Subject / Title Assignment to the staff of the President	lent's Office during the 1988 Annual Meetings				N as			
Exception(s) Financial Information iv				-				
Additional Comments							Y	
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BARBER B. CONABLE President

September 15, 1988

Honorable Barbara F. Vucanovich Chairman, Republican Study Committee U.S. House of Representatives Washington, D.C. 20515

Dear Barbara:

I appreciate the opportunity to be able to respond to the paper issued earlier by the Study Committee, entitled: Twenty-Seven Reasons Not to Support the World Bank Recapitalization Plan. There are numerous misleading and erroneous statements and conclusions contained in the paper, and I am confident that members of the Study Committee would like to have accurate information upon which to base their judgments on this issue. I trust you will make this information available to them.

The Board of Executive Directors of the World Bank Group early this year approved a \$74.8 Billion increase in the Bank's capital to enable the Bank to boost its lending for economic growth and alleviation of poverty in the developing countries of the world. Of the 151 member countries, 143 governments have since given their approval; the eight countries which have not given approval are: Kampuchea, Libya, Romania, Rwanda, United Arab Emirates, Vietnam, Yemen PDR and the United States.

As the largest shareholder in the Bank with 18.5 percent, the U.S. portion of this general capital increase (GCI) is \$14.3 Billion. However, only 3 percent of that amount would actually be paid in over six years, with the remaining 97 percent pledged as callable capital; in the 42 years of Bank operation, there has never been a call on this capital. The actual 3 percent pay-in amounts to \$70 million annually for the U.S., or \$420 million over the six years.

The GCI would enable the Bank to borrow more money at the best rates on capital markets around the world and increase its lending by 10 percent annually at comparable rates to its borrowers. More than 80 percent of the Bank's lending is done with these borrowed funds.

The U.S. was a founder of the World Bank, remains its largest shareholder and has long exercised leadership in the institution. The strong support of the U.S. for market economies, promotion of private Honorable Barbara F. Vucanovich

September 15, 1988

enterprise and strong environmental protections is reflected in the Bank's policies. If the U.S. fails to participate in the new GCI, it could result in the reduction of U.S. leadership and the loss of the veto power the U.S. presently holds over Bank charter changes.

There are significant advantages to the U.S. from Bank programs. Economic development increases markets for business firms of the U.S. and other trading nations; more than one-third of U.S. trade, which exceeded \$650 Billion last year, is with developing countries. U.S. companies secured \$1.6 Billion in procurement contracts on Bank-financed projects last year, exceeding the amount which the U.S. Government has contributed to the Bank during its entire 42 year history. Because it is a magnet for support by other lenders, the Bank is able to leverage the amount of loans to developing countries by 200 times more than the U.S. contributions.

The Bank has become an efficient and effective agent for economic and social development and for the alleviation of poverty over its more than 40 years, operating with understanding and compassion for the developing nations but with economic realism, as well. It has done this while holding administrative expenses to 1/2 of 1 percent of assets and producing better than \$1 Billion annual profit in recent years to be added to reserves for further lending.

It is against the background of these many strengths that I want to address the criticisms of the Committee's paper and provide a clearer view of the Bank and its role.

The first reason given to oppose the capitalization was that 73 proposed loans on which the U.S. abstained or voted "no" were approved by the World Bank Group in the previous five years. This is cited as evidence that the U.S. lacks influence in the Bank Group. Unmentioned is that these loans amounted to less than 5 percent of the more than 1500 loans or investments approved during the period. A great deal of support goes to countries important to the U.S. but to which the U.S. is unable to provide substantial economic assistance through its own bilateral programs: as example, over \$5 Billion last year to Mexico, Brazil, Argentina, Jordan, Thailand and Turkey. The World Bank is a collaborative international institution of 151 countries in which decisions are made by majority consensus and will never reflect the position of a single member 100 percent of the time; but 95 percent agreement certainly suggests a strong mutuality of interests.

Another charge is that lending to the developing countries has not proven successful. The facts are different. Measurable improvements in health, literacy, nutrition and economic status have occurred among loan recipients throughout the world. More than 20 nations have graduated from World Bank lending eligibility because of improved income and living

Honorable Barbara F. Vucanovich

September, 15, 1988

standards -- included are Greece, Israel, Finland, New Zealand and Ireland. Another two dozen countries have outgrown the IDA concessional loan program because of similar advancement -- among them Korea, Turkey, Morocco, Indonesia and Honduras. Poverty alleviation is a difficult process, but there have been major improvements in longevity, infant mortality rates, education, income and other basic social indicators in most countries.

The claim is made that Bank projects are unsuccessful, show little return on investment and permit little repayment of the loans. The Bank closely monitors its programs and doesn't hesitate to criticize publicly its own performance if it falls short of expectations, but its success rate certainly matches, and generally exceeds, other private and public institutions. Bank-financed projects are carefully appraised to ensure their viability, and the rate of return on Bank projects compares favorably with private and other public investments throughout the world. Bank loans and credits which this year topped \$19 Billion are not grants, but are repaid by borrowers. Currently eight small countries that are overdue in payments have loans totalling \$2.9 Billion, or 3.6 percent of the Bank's outstanding loans; no major borrower is in arrears. Evidence of the Bank's soundness is its Triple A financial rating.

Another misleading charge: South Korea has received billions in subsidized loans even though it is a major world economic power. The fact: Korea stopped receiving concessional loans from the International Development Association (IDA), a Bank affiliate, in 1973 and is today a contributor to the IDA program. IDA makes credits available to the poorest nations with a small carrying charge, while the Bank's loans are at 1/2 of one percent above its borrowing costs. Korea has continued to do some borrowing at normal rates, but it has been one of the most successful recipients of U.S. aid and World Bank loans to achieve economic growth and prosperity.

Ethiopia is cited as an example of countries which receive World Bank loans despite poor human rights records. It is also one of the world's poorest countries with \$110 annual income per capita, and Bank lending there is directed to improving food production to avert devastating famine among the people. With its modest lending, the Bank is working to have the government introduce agriculture price and market reforms to increase efficiency, to halt forced movement and collectivization of people, to improve incentives for the private sector and to increase exports. Poor farming, environmental and economic policies need to be changed if there is to be sustainable development in Ethiopia, and the Bank is linking its efforts to those goals.

Honorable Barbara F. Vucanovich

September 15, 1988

A loan to Zaire for its copper industry is attacked as supplanting U.S. workers. Copper is the economic mainstay and the single largest foreign exchange earner for Zaire, a strategic African nation but another of the world's poorest countries with per capita income of only \$160 a year. Its projects must meet the strongest standards of international economic competition to receive Bank approval. While economic diversification is being encouraged in Zaire, the nation's economy would collapse if support for copper production were withdrawn.

The Bank's own reports are cited in the Committee paper as authority that many agriculture and education projects in Africa are failures. Conditions are severe in Sub-Saharan Africa, and success is difficult; everyone working there acknowledges this. Weather, drought, political and economic instability and declining commodity prices all combine to present major obstacles. In recent years, however, more than 20 African governments have initiated major policy reforms in agriculture, with World Bank/IDA support, and there has been some improvement in pricing and production. In education, Sub-Saharan Africa has made tremendous strides in a short period of time. From 1960 to 1983 enrollment of children in primary schools rose from 36 percent to 75 percent of those in the age group, and adult literacy rose from 10 to 42 percent. Progress in most areas has slowed or halted in recent years because of economic constraints, but the Bank is working with the countries to help them adjust and continue to move ahead. The Bank recently coordinated pledges of \$6 Billion from donor countries for development in Africa.

A 1986 loan to Brazil is criticized as expanding soybean production to compete with U.S. producers. The loan in question is largely for a program of extension services in health, nutrition, education and homecrafts to improve the condition of 700,000 small farmers, almost three-quarters of them living below the poverty level; poverty is heavy in the rural areas. There will be some soybean production, but the concentration will be on improving productivity of basic food crops.

As for lending to communist governments, let me put that into perspective. The Bank has 151 member countries, a few of them with communist government and centrally planned economies. These governments must meet the same financial standards as all other nations for gaining admission to the International Monetary Fund before being admitted to World Bank membership. Any loans to them are made on the same basis as all others. In its programs, the World Bank has been instrumental in encouraging these governments to decentralize and liberalize their economies and introduce economic market incentives; and some are even expanding private sector development as part of their development programs. This growing emphasis on decentralization and private incentives by these and many developing countries is furthering both economic and political stability in the world.

The Bank has given greatly increased emphasis to environmental concerns in the projects which it assists today. It is convinced that economic development must be environmentally sound to be sustained. To assure full integration of environmental considerations into each project, the Bank has established a Department of Environment, increased the numbers of environmentalists tenfold and given them a role at the outset of initial planning and design of projects. In addition, the Bank is aiding developing nations to prepare an environmental inventory of their territory to enhance understanding of this critical factor. In the Polonoroeste highway project of Brazil, so often cited as an example of destructive development, the Bank suspended its participation when Brazil failed to implement previously agreed upon environmental protections and the Bank resumed lending only when this was corrected. The highway construction has since continued without the Bank, however.

We believe that the World Bank enhances the interests of the U.S. and all its member countries throughout the world. It advances the growth of an open and stable international economic and financial system by helping to strengthen developing country economies and the resulting expansion of international markets. Our adjustment loans, roughly 25 percent of our loan portfolio, encourage economic efficiency and market incentives, and help create a macro-economic environment which is supportive of private sector investment. As a lender of last resort, it aims at building the creditworthiness of developing countries. It is in the developing countries that the prospects for greater markets is brightest.

The problems are enormous and the work of the Bank Group so difficult and complex that there are bound to be some less-than-successful efforts. But in the face of adversity and increasing risks, the Bank remains a strong force for advancing our commonly-held goals of reducing severe poverty, improving the social conditions and protecting the environment, thereby contributing to a more humane, equitable and stable society.

Sincerely,

Barber B. Conable

President

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Record Removal Notice



File Title		Barcode No.
President Barber Conable Chronological Re	tember 30, 1988	
		1782784
Document Date Jun 30, 1988	Document Type Memorandum	
Correspondents / Participants To : Mr. Mohd. Ramli Wajib From : Barber B. Conable		
Subject / Title Prepayment of Loans 2097 and 2143 by Th	nailand	
Exception No(s).	5	10 D Prerogative to Restrict
Reason for Removal		
Additional Comments Declassification review of this record can be	pe initiated upon request	The item(s) identified above has/have been removed in accordance with The World Bank Policy on Access to Information. This Policy can be found on the World Bank Access to Information website.
		Withdrawn by Date Chandra Kumar Aug 8, 2014

THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

September 13, 1988

Mr. Willi A. Wapenhans

Re: FY89 Human Resource Strategy Work Program

The Human Resource Strategy discussed at the Board seminar of July 19, 1988, included a series of tasks to be completed over the CY 1988-90 period. Following the Board seminar, it would be useful to have a clear set of work program targets to be achieved by the end of this fiscal year. I would therefore appreciate receiving by October 15, 1988, a short status report on the human resource strategy work program for FY89 which defines specific outputs and completion dates for each of the key action areas identified in the Board paper.

Bruber B. Carble

BARBER B. CONABLE President

September 14, 1988

Mr. Willi A. Wapenhans

Willi:

Re: Management Information in the Bank

I have your note of August 25, 1988, and attached Framework Paper, which seems complicated and extensively detailed.

We are looking for a cost-effective, efficient management information system which facilitates decision-making.

Ultimately, we must depend on results, and that is what I want you to focus on, rather than procedures. I know more work will be necessary as we move forward, but let's try to get a satisfactory system functioning by the end of the fiscal year.

Bruber Caroble

cc: Messrs. Hopper Qureshi Shihata Stern Thahane BARBER B. CONABLE President

August 30, 1988

Mr. Willi A. Wapenhans

Willi:

Re: Organizational Planning and Review

I appreciated your clear memorandum of August 8 on organization planning and review. Following our discussion of August 24, I think that such a function should be focused mostly on the organizational review and management audit models mentioned in your memorandum. The organizational policy and management consultancy models do not constitute a priority for the institution at this time.

While I am not yet fully convinced of the need for such a function, it would be useful to further develop possible options based on the above-mentioned models. This should involve, <u>inter alia</u>, a precise definition of tasks, an analysis of specific organizational location options, an assessment of manpower and managerial requirements and the type of organizational unit to be considered.

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Chita

THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

July 12, 1988

Mr. Willi A. Wapenhans

Willi:

Thank you for your note of July 8 and the concern expressed by you.

I have asked Bill Stanton to work very closely with you, ITF and PBD when finalizing the Terms of Reference, shortlist of experts and budget estimates. Mr. Stanton, in close collaboration with Mr. Lynn, will make sure that World Bank procedures for hiring consultants are followed. I am sure you and your staff will provide Bill with the assistance needed. I agree with you that ITF and PBD should not serve on the Review Committee.

In addition, I would like to clarify two matters which you raised in para. 2:

- (a) I have told the Board that I have asked ADM/ITF to explore other less costly schemes, between the "A" and "D" options. In addition, I have asked you to consider a sub-option of partial relocation of support services to the suburbs. I believe you and your staff should make a judgment which options meet the objectives and should be submitted to Bill Stanton's Review Committee.
- (b) As to sequence and timing of the Review Committee Report and the draft Board report, I fear there might be a misunderstanding. I expect to obtain the views of Bill Stanton's Review Committee and their consultants by October which would be followed by the completion of the draft Board report for my consideration. When asking you to prepare such report by November 15, 1988, I had assumed that Bill Stanton's Committee's work could be completed by mid-October. If this is not the case, we will have to postpone the preparation and submission of the Board report to a later date.

You might also recall that I have said to the Board that the "second opinion" will include a review of the options considered by ITF and a confirmation that, indeed, these are appropriate. I, therefore, believe that this review is a vital element of the Terms of Reference for the outside experts.

Bruber Comeble

THE WORLD BANK/INTERNATIONAL FINANCE CORPORATION

OFFICE MEMORANDUM

CONFIDENTIAL

DATE: July 8, 1988

TO: Mr. B. B. Conable

W. A. Wapenhans

EXTENSION:

DECLASSIFIED AUG 0 8 2014

SUBJECT: RETROFIT - Your Instructions of June 30, 1988 WBG ARCHIVES

- I have now had an opportunity to review your instructions to me of June 30, 1988, on the approach you wish to be followed in developing a mature set of recommendations. I very much appreciate your concern that the recommendations emerging from the work of ADM/ITF be verified by an independent review under appropriate terms of reference that would give you and others assurance of an unbiased and objective process of decision-making based solely on the institution's best interest in terms of its economic and financial justification, technical soundness, and managerial efficiency.
- 2. My discussions with Bill Stanton left, however, a number of issues open on which I must seek further clarification. In view of both the time-frame given and the budgetary implications of any misinterpretation of your instruction, I would prefer to have a clear understanding of what is wanted on the basis of which I can then instruct ITF to proceed. My interpretation of items (a) and (b) is as follows:
 - The exploration of alternatives by ITF will be limited to the identification and evaluation of options in technical, financial, economic and management terms of (i) modifications between existing schemes A & B including on-site development supported by partial relocation of support services to the suburbs; and (ii) modification of existing scheme D to limit reconstruction to buildings A, B, C, and F, and to restrict work in buildings D and E to basic retrofit.
 - I will further instruct ITF to prepare a draft Board submission in a form suitable for your consideration by November 15, 1988. In doing so we will attempt to secure consensus on the recommendations between PBD and ITF. However, should we fail to reach agreement, I would like to be assured that you will review and decide on the basis of objective criteria on the preferred course of action rather than stipulate at this point a veto right for PBD. The latter would certainly blur accountability.

I would be grateful if you could confirm that the above interpretations are correct so that we can avoid further and potentially costly confusion amongst my staff as to what Administration's mandate is in this matter. We will have to make arrangements for augmenting the capital budget resources for this project accordingly.

- 3. I should also record my concern regarding the constitution of the review committee and its terms of reference which I hear exist but which I have not seen. A committee that includes amongst its membership staff who have had close association with the articulation of proposals the committee is supposed to evaluate cannot and will not be seen to be independent. Any future audit would clearly raise questions regarding the prudence of such an approach. Such staff can work closely with a committee and provide information and counsel but should not be asked to serve on the committee.
- 4. I am also not clear as to what "proposed set of schemes" the committee is expected to review and when. If the SCOPE OF TASKS of the draft outline which I have seen is to be taken as the guideline, it would appear to be an open hunting license for further unrestrained exploration and possible delays, viz item (iv) "in the case the existing proposed set of schemes is considered incomplete, provide preliminary descriptions and analysis of additional scheme or schemes to be considered." This is unacceptably open-ended. It should at least be restricted to those alternatives offering prima facie prospects of superior performance in technical, financial, economic, and managerial terms.
- 5. The draft outline in item (vi) also requires consultants to be selected and to commence work by August 1 and to submit a formal report by October 15. It is not clear whether this work is to be incorporated into the ADM/ITF submission of a draft Board paper to you by November 15 or whether this is a separate review and report. If it is to be incorporated in the draft submission, I would appreciate being advised as to who has responsibility for the product. I would also submit that a separate report to you, produced by a committee constituted as proposed in your instructions, would confront you with a technical decision-making process for which there would be no accountability below that of your office. I feel it is my duty to advise strongly against such an approach.
- 6. At this point, we do not have work specifications for the consultants to be appointed, cost estimates for their work, nor any identification of the source of finance. There is no available shortlist or any other rational basis for pre-qualification. How, in the absence of any preparatory work of this kind in place, we can ensure adherence to existing policies and procedures and yet place a contract of the size implied by the outline by August 1 is not clear to me. I would, however, expect that you will want the institution to adhere to established policies and procedures. I submit that the proposed approach is inconsistent in terms of the timetable, the preparatory work in place, the constitution of the review committee, and its terms of reference to meet your concern, namely, that

"the most visible decision to be taken by Bank management this year...will stand up to expert/shareholder scrutiny."

For whatever reason you may have chosen to put in question the reliability of ADM/ITF's approach in this matter, I do hope that you do not question my motives when I urge you to reconsider the sequence and format of securing a second opinion.

- 7. I strongly recommend an alternative approach that would clearly constitute independence of a review and clear accountabilities. Two discrete steps are needed:
 - i) instruct ADM/ITF to develop alternatives along the lines set out above (para. 2) and ask them to make recommendations;
 - ii) establish an independent review committee of experts who have had no prior involvement whatsoever from both within and outside the Bank to evaluate ADM/ITF's proposals and recommendations and to report to you their findings.

If, on the strength of the committee's report, you find ADM/ITF's work wanting you will send them back to the drawing board with appropriate instructions. If, on the other hand, they can endorse the recommendations made, you should feel quite secure in your ultimate decision.

cc: Mr. J. W. Stanton WAW/nks

THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

July 27, 1988

Mr. Willi A. Wapenhans

Willi:

Re: Management Information in the Bank

This is to follow up on our discussion in the President's Council of July 18, 1988.

I value the work undertaken by the IMTPC and ascribe high priority to the setting up of modern information systems responsive to the needs of all levels of Bank management. I agree, as noted in your memorandum of July 8, that a sensible balance must be struck between decentralized management needs and institutional requirements. I would like the Bank's management information systems to be developed under IMTPC auspices with this concern in mind.

As a next step, I would appreciate it if, as Chairman of IMTPC, you would:

- (a) review and modify, as appropriate, Attachment I of your memorandum of July 8, in line with the principles spelled out in my note of July 14 to the Members of the President's Council;
- (b) set up appropriate mechanisms to define institutional budget and management information needs and upgrade institutional information systems to meet these needs in a cost-effective fashion, within a two year period; and
- (c) keep me abreast, on a regular basis, of the progress of management information programs in the Bank.

In line with our discussion at the President's Council meeting of July 13, I do not wish to wait for ongoing systems improvements to be in place before receiving regular reports about the progress of the Bank's work programs and budgets. It is understood that the content and quality of progress reports will evolve in line with experience and the progress achieved in upgrading management information systems.

Therefore, starting with the first quarter of FY89, I expect to receive the following reports on a quarterly basis:

- (a) Administrative Cost Report, prepared by Controller's;
- (b) Apex Reports, prepared by each Complex; and
- (c) An institutional budget information report, prepared by PBD.

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cc: Members, President's Council Messrs. Carlsson, Kohli, Picciotto & Vergin

THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

July 26, 1988

Mr. Willi A. Wapenhans

Willi:

Re: Senior Level Positions

- 1. During the staff selection process of the reorganization, I expressed concern about grade creep. We agreed then that VPPER would keep a close eye on this problem and that the policies required to manage would be an important focus of MRG.
- 2. I understand that as of May 31, 1988, 12.4% of HL staff on board were graded 26 or higher-compared to 11.4% prior to the reorganization. You are now recommending that I approve another 18 positions at level 26 and above which would bring the share to 12.8%. Furthermore, I understand that another 20 cases are under consideration by MRG.
- 3. The issue of grade creep has been highlighted in the IAD report on the reorganization (pp. 51-57).
- 4. I am particularly sensitive that: (i) reorganization objectives are not undermined and Advisor and abolished positions recreated; and (ii) compensation issues are not dealt with through grade creep at a time when Kafka II is designed to deal with these issues. I understand that, at an early meeting of MRG, it was agreed that complement control was required and that any change in the complement would be considered as part of an annual manpower plan and of the budget process. Until I have had a chance to review your specific proposals for position grading, complement control and manpower planning, I am not prepared to take any action which would promote grade creep.
- 5. I have approved the reorganization and new special positions in the Investment Department earlier this months. As to the other staff, I would like you to limit the net increments to the number of senior grade positions in FY89 to 1% of existing complements.

 Buth

 B. Careble

cc: Members, Management Review Group

BBC Chre

THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

July 25, 1988

Mr. Willi A. Wapenhans

Willi:

Re: Berlin--1988 Annual Meetings

I would like to confirm with you our discussion in the President's Council last week on your memorandum of July 8, 1988.

I believe we should approach the issue as low-key as possible, both in our preparation and in the manner in which we are handling information requests and the press.

I have asked David Hopper and his staff to work very closely with you and be available upon request to support you and Francisco Aguirre-Sacasa, Director of External Affairs. I believe we should avoid having too many people involved and too many pieces of paper prepared in anticipation of an attack which might never come or is fed by our preparatory work.

Let me reiterate that I prefer a well-researched but low-key approach. Please keep me informed.

Bruch B. Cambre

cc: Members, President's Council Mr. Aguirre-Sacasa

BBCOro

THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

July 25, 1988

Mr. Willi A. Wapenhans

Willi:

There are various administrative matters which were discussed in the President's Council which need your follow up and attention:

- (a) Smoking Policy. You know my sentiment. However, as a first step I do support the establishment of no-smoking rules in conference areas.
- (b) Compensation. I am talking to Executive Directors this week and next week to let them know that we shall proceed with survey work to ensure that the necessary survey results are prepared in time for salary adjustments in May 1989. Could you and your staff immediately start with the necessary preparatory work. I also believe that we should go to the Board with a short note informing them about the matter in parallel to the IMF's note scheduled for early August. Our Board Members might otherwise feel a lack of information and perceive that, again, the IMF is taking the lead to take care of its staff. Please let me know whether this can be done.
- (c) Travel Policy. Please keep me regularly informed about your discussions with the IMF and with the airlines. As I said during the meeting, I favor an unbureaucratic, open approach which does not discriminate against small or Part II country airlines due to their relatively small coverage of global air traffic. The objective must be to achieve a large number of discounts so that we do not maximize savings through redirecting traffic to one or two carriers but that we strike the appropriate balance between staff travel convenience and cost reduction. Please keep the latter in mind.
- (d) <u>History of the World Bank</u>. There was agreement to follow up Mr. Malan's proposal and commission the writing of a book covering the 1971-86 period and upgrading internal archives/oral history capacity. Could you please follow up.

Brun Conth

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4 PLACE DU PRESIDENT MITHOUARD 75007 PARIS, FRANCE

FOR PROFESSOR PROSPER WEIL

IT IS MY PLEASURE TO INFORM YOU THAT THE EXECUTIVE DIRECTORS OF THE WORLD BANK HAVE REAPPOINTED YOU TO BE A MEMBER OF THE WORLD BANK ADMINISTRATIVE TRIBUNAL FOR ANOTHER THREE-YEAR TERM, EXPIRING SEPTEMBER 30, 1991. REGARDS, BARBER B. CONABLE, PRESIDENT, THE WORLD BANK.

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WORLD BANK OUTGOING MESSAGE FORM Cable, Telex (7 86) IMPORTANT—PLEASE READ INSTRUCTIONS BELOW BEFORE TYPING FORM Typewritte Character Must Fall Complete v in **TEST NUMBER** OFFICIAL DEPT/DIV PAGE Box! MESSAGE NUMBER (FOR CASHIER'S USE ONLY) ABBREVIATION 1 VPLEG START 2 HERE 4 PLACE DU PRESIDENT MITHOUARD 75007 PARIS, FRANCE 3 FOR PROFESSOR PROSPER WEIL IT IS MY PLEASURE TO INFORM YOU THAT THE EXECUTIVE DIRECTORS OF THE WORLD BANK HAVE REAPPOINTED YOU TO BE A MEMBER OF THE WORLD BANK ADMINISTRATIVE TRIBUNAL FOR ANOTHER THREE-YEAR TERM, EXPIRING SEPTEMBER 30, 1991. REGARDS, BARBER B. CONABLE, PRESIDENT, THE WORLD BANK. 10 11 12 13 15 16 17 20 21 END OF TEXT 22 PINK AREA TO BE LEFT BLANK AT ALL TIMES INFORMATION BELOW NOT TO BE TRANSMITTED CLASS OF SERVICE: TELEX NO .: Cable 18/88 DRAFTED BY: ELMeigher/NEL/ndsay Reappointment to WBAT 7,6338 CLEARANCES AND COPY DISTRIBUTION: AUTHORIZED BY (Name and

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Barber B.

DEPARTMENT

BARBER B. CONABLE President

August 22, 1988

Dear Ed:

I've just returned from a couple weeks vacation to find your letter endorsing an invitation extended to me by Michael Bowers, President of CARE Britain, to a luncheon for bankers in London on December 2nd.

Careful consideration had been given to this request, but, unfortunately, my calendar would not allow a trip to London in early December. In fact, I will have just returned a week earlier from a two-week mission to several of the Bank's member countries which I have not visited previously.

I appreciate knowing of your support for this invitation, and regret not being able to attend. Best personal wishes.

Sincerely,

Bmow

Mr. Edwin J. Wesely President CARE International 660 First Avenue New York, New York 10016 BARBER B. CONABLE President

July 11, 1988

Dear Congressman Wheat:

Thank you for your letter of June 1, 1988 concerning Black and Veatch International, and their long-outstanding bill of some US\$8,000 for services rendered to the Government of Punjab, India.

We very much regret that this matter has not been resolved. We brought this issue to the attention of the Indian Executive Director at the World Bank about one year ago; at that time, we strongly urged that every effort be made to find a solution to this problem. Unfortunately, little if any progress appears to have been made since then.

The circumstances surrounding this dispute give us relatively little leverage for intervention. First, the states in India have considerable sovereignty, limiting the extent to which even the central government can intervene in a matter such as this. Second, the proper amount of the bill appears to be disputed by the Government of Punjab. Finally, the IDA credit for the project under which the contract was made, has been legally closed since September 1985. Nevertheless, we share your concern and your desire to have the matter resolved fairly and finally. We have again asked the Government of India to encourage the Government of Punjab to reach an agreement with Black and Veatch.

I take this matter very seriously. I have asked my staff to see that this issue continues to be given particular attention. We will keep you informed of any future progress in these discussions.

All best wishes.

Sincerely,

Buty linelle

The Honorable Alan Wheat House of Representatives 1204 Longworth Building Washington, D.C. 20515-2505 BARBER B. CONABLE President

August 22, 1988

Dear Joe:

Thanks much for your letter of July 29 enclosing the results of your Tidewater session. Sorry I could not be there. David Hopper has filled me in on the useful discussions that took place, but it is good to have your summary record.

The issues raised in your note are very much at the heart of our thinking here too as we determine how the World Bank can best help address the next decade of development problems. The list is long, resources are scarce and there is plenty of work to be done. Thanks for all your efforts to stimulate us to do our jobs better.

Sincerely,

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Mr. Joseph C. Wheeler Chairman Development Assistance Committee 2, rue Andre-Pascal 75775 PARIS CEDEX 16 France BARBER B. CONABLE President

July 11, 1988

Dear Senator Wilson:

Thank you for your letter inquiring about the status of the contract awards for the rehabilitation of irrigation pumping stations at Tahir, Egypt (Loan No. 2270-EGT).

The project, as you note, is an important one for Egypt. Bids were submitted for five separate groups of pumps. The Egyptian government completed the bid evaluation process, which was somewhat complicated, in May 1988. The World Bank received the award proposals on June 14, and our staff reviewed the evaluations, giving considerable attention to both cost and technical details.

After our review, the Bank advised the Egyptian government on June 27 that we had no objection to their award proposal for three of the five groups. I understand that the Government of Egypt has informed the Johnston Pump Company that they have been awarded one of these contracts. The Bank has requested additional information on the award proposals for the remaining two groups. When this is received, we hope to be able to complete the review without undue delay.

I hope this information is helpful to you.

Sincerely,

Brute Comba

The Honorable Pete Wilson United States Senate SH-720 Hart Senate Office Building Washington, D.C. 20510-0502 BARBER B. CONABLE

July 20, 1988

The Honorable Frank R. Wolf House of Representatives 130 Cannon House Office Building Washington, D.C. 20515-4610

Dear Congressman Wolf:

Thank you for your thoughtful letter of June 16. The issues you raise are of great importance, and we share your conviction that The World Bank must continue to be at the forefront of the battle against world poverty.

Poverty alleviation has long been and continues to be central to the Bank's work. In many ways the progress achieved in the last forty years by developing countries has been remarkable -- in incomes, health indicators, literacy and other measures of improved welfare. Nevertheless, the problems remain immense; with Third World population pressures, the magnitude of poverty is enormous by any measure, and is growing. The alleviation of poverty will require a concerted, long-term effort by aid donors, international agencies, the private sector and the governments of the developing countries. The World Bank is committed to playing an important role in this cooperative endeavor.

Social Indicators

Your letter stressed the importance of using social indicators to help monitor progress on development. We have been using such indicators for some time in our economic and sector work; we believe they add a valuable dimension to more strictly economic measurements. Moreover, in the context of our lending operations in the social sectors (such as health, education and population), we often set as benchmarks expected future changes in key social indicators. To the extent possible, we then monitor these changes during project implementation, so as to assess the impact of our lending and as a guide in the design of follow-up operations. The Bank is also actively involved in many programs to improve the statistical capability of developing countries, an essential element if greater use is to be made of social indicators in evaluating development progress.

However, a cautionary note is required with regard to the immediate prospects for greatly expanded use of social indicators. While we are sympathetic to the suggestion that we define, together

with our borrowers, social indicator targets and timetables and subsequently plan Bank activities to ensure that these goals are met, a number of difficult issues must still be addressed. Relevant data is often difficult to obtain, and the evidence is frequently limited and unreliable. Moreover, social indicators tend to be meaningful only in a long-term perspective. In addition, the best social data is usually derived mostly from censuses that are typically conducted ten years apart or at even longer intervals. We cannot always await the results of such censuses to guide our operations. Whenever such data can be collected as part of a Bank-supported government program, we shall of course utilize it in our work. We will also do our utmost to advance the capacity of developing countries to design and use effective indicators. We believe that this issue must be given special attention, and we expect that social indicators will play an increasingly important role in our work in the years ahead.

IDA Lending

We share your concern about the debt burden of the poorest countries, particularly those in sub-Saharan Africa. For the past several years the Bank has supported an international program of assistance to those low-income, debt-distressed countries undertaking significant adjustment programs. We are pleased that many of the creditor governments have increasingly realized the severity of the situation, and have pledged to take further action. We are working with them, and with others, on a wide range of programs in this area.

As you know, IDA is the largest single multilateral source of concessional assistance for the low-income countries. About 50 percent of the \$12.4 billion in IDA-8 resources is being directed to sub-Saharan Africa. Moreover, the Bank has taken the lead in the past year in mobilizing over \$6 billion in additional cofinancing support for these African countries. The major debt problems faced by these countries are derived from non-concessional loans -- export credits, loans from private financial sources and loans from non-aid sources. We shall continue to encourage flexible approaches by creditors for countries undertaking necessary policy changes.

The terms, conditions and size of IDA are determined by the donor countries in the course of replenishment negotiations. IDA is by no means a static institution. It must constantly adapt to changing perceptions of the types of policies and projects that will produce the most effective forms of development. It must direct its resources to countries where the problems of poverty are the greatest and where resources can be used most efficiently. It must also adapt to the budgetary constraints in the donor countries that influence the availability of resources to the Association. All of these issues are discussed, and ultimately resolved, within the replenishment negotiations.

During the IDA-8 negotiations two years ago, the donors agreed that IDA terms (which had remained unchanged since its

inception in the early 1960s) should be hardened, provided that this would enhance the size of the replenishment. Hardening terms, they felt, would lead to a more rapid recycling of IDA resources, thus enhancing the Association's ability to redirect its funds to areas of greatest need. Relatively wealthy countries successfully graduated from IDA status still owed substantial concessional money to IDA because of the great length of IDA loans. Loan maturities thus were shortened from 50 years to 40 years for the least developed IDA-only countries, and to 35 years for other IDA eligible borrowers who, because of their better creditworthiness, receive a blend of IBRD and IDA lending. This was not an easy decision for the donors, but an agreement was reached which significantly expanded IDA resources. I cannot predict the course of the IDA-9 negotiations, but we will be working with the donors to ensure that these negotiations result in an agreement which is in the best long-term interests of the recipient countries.

Structural Adjustment

The economic difficulties experienced by most developing countries over this decade have made poverty alleviation a more formidable challenge and a more urgent priority. In the 1970s, the effort to address poverty generally took place in the context of widespread economic growth; today the issue is increasingly how to address poverty in an environment of limited or no growth.

There is broad consensus that the difficult economic conditions of the 1980s require all countries -- developed and developing -- to adjust to new realities. The World Bank has played a critical role in fostering an orderly adjustment process through our advice to borrowers on policy reform. This advice has been supported by substantial lending for adjustment programs and by the mobilization of significant resources from other donors. This two-pronged approach is designed to help put these countries back on the growth path. Economic growth is necessary to the success of long-term efforts to reduce poverty. Experience also demonstrates, however, that growth alone is not sufficient to alleviate poverty. Growth policies must be complemented by a wide array of carefully designed programs and policies which assure that the poor share in the benefits of growth. We contributed to the development of the OECD guidelines for structural adjustment programs, and support their implementation.

The impact of stabilization and adjustment reforms on the poor is now explicitly considered in the design of adjustment programs. Each report to our Board on an adjustment program is required to comment specifically on the program's social impact on the poor. Special measures to protect the poor are increasingly being included in these programs. Social expenditures, particularly in health and education, are being refocused toward the poor. Targeted cost-effective compensatory programs, particularly in the areas of nutrition and employment, are being designed. We are also encouraging the expansion of policy-based lending in the social sectors as a means

of achieving a more lasting poverty impact. Experience has shown th increased expenditures alone are not enough to assure widespread availability of social services. Delivery systems and institutions need to be strengthened, and often reformed; targeting services on the poor must be given special attention, and more emphasis is required on developing innovative and cost-effective means of reaching the poor.

Moreover, the Bank has initiated a Social Dimensions of Adjustment project that explicitly focuses on the effect of adjustment policies on the poor. This project, Cofinanced by UNDP, the African Development Bank and others, will include more than two dozen African Countries. Each of these countries will receive technical assistance and other resources to build the analytical and statistical capability necessary to improve the design of adjustment operations and to monitor the social effects of adjustment. Compensatory measures will be built into the adjustment programs to benefit and protect the poor be built into the adjustment programs to benerit and protect the poor during the transition period. Although this project is specifically designed for the Africa region, similar initiatives are underway in other regions on a country-by-country basis.

A significant part of the Bank's research portfolio is Currently devoted to improving our understanding of the social Consequences of various aspects of adjustment programs. include: the effect on the poor of changes in agricultural prices; the employment and real wage implications of industrial realignment; the possibility of protecting real income through public employment schemes; and options for protecting the poor against the adverse effects of price increases in the social sectors or reductions in

In conclusion and to reiterate, the Bank is dedicated to improving the living standards, economic potential and the prospects of the poor. We have no illusions about the difficulty of the task ahead. Perseverance, dedication, and concerted action by both donors and recipient governments are required. In view of your concern, we look forward to working with you on this urgent undertaking.

Sincerely,

Barber B. Conable

BARBER B. CONABLE President

September 1, 1988

The Honorable Gus Yatron, Chairman Subcommittee on Human Rights and International Organizations Committee on Foreign Affairs House of Representatives Washington, D.C. 20515

Dear Gus:

Thank you for your letter of August 3, 1988, inquiring about the current status of the World Bank loan to Peru for aviation development (Aviation Development Project, Loan 1963-PE).

You express your concern over the ongoing dispute between the Peruvian Authorities and Airways Engineering Corporation with respect to the contract for studies financed under the loan for an airport near Cuzco. As noted in the background material presented by Airways Engineering Corporation on this matter, the Bank is well aware of the problem. As we have explained to Airways Engineering, however, the Bank is not a party to the contract in question, nor can it serve as judge or arbiter. Rather, the Bank's role is to assure that the procedures followed with respect to the selection of consultants are in accordance with the Bank's guidelines, and that the terms and conditions of employment are satisfactory to the Bank. The contract regulates the carrying out of the assignment and includes provisions for the resolution of disputes. We have emphasized to Airways Engineering over the last three years that they should exercise these provisions.

Nevertheless, considering that the contract was being financed by a Bank loan, we have maintained an interest in seeing that this matter be resolved in a satisfactory manner, and have pursued the matter with the consultants and Peruvian Authorities, unfortunately, without having achieved a solution acceptable to the contracting parties.

Because of Peru's failure to make service payments to the Bank since January 1987, the Bank suspended disbursements on all projects in Peru in May 1987. No progress has been made in normalizing relations, and on July 26, 1988, the Bank notified the Government of Peru that it was closing eight projects for which closing dates had passed. The Aviation Development Loan, which had a

closing date of December 31, 1987, is among the projects which have been closed, and the outstanding undisbursed balance has been cancelled. That being the case, we regret that the Bank can no longer honor disbursement requests for this project, including those for the subject contract, even if Airways Engineering were to achieve a positive resolution of this matter.

I hope that this information will prove useful to you.

Sincerely,

Barber B. Conable President

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THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

August 22, 1988

Dear Mr. Minister:

I have learned of your appointment as Governor for Ecuador on the Board of Governors of The World Bank. I realize this is incident to your responsibilities in your own Government, but I hope you will be in a position actively to participate in the affairs of the Bank, as well.

The Executive Directors, Officers and Staff of The World Bank believe very strongly in its development mission and its importance in the battle against poverty, and we look forward to working with you during the coming years. Congratulations on your appointment and thank you for your willingness to take on this additional responsibility.

I look forward to meeting you in the near future, and send my best personal wishes.

Sincerely.

Bran luble

Su Excelencia
Senor Jorge Gallardo Zavala
Ministro de Finanzas y
Credito Publico
Avenida 10 de Agosto 1661
Quito, Ecuador