



## Donor Funded Staffing Program

<b>TOR No:</b>	<b>2022-033</b>
<b>Title:</b>	<b>Associate Investment Officer/Investment Officer</b>
<b>Grade:</b>	<b>GF</b>
<b>Division/VPU:</b>	UPSTREAM INFRASTRUCTURE AFRICA (CN3UP)/COPVP
<b>Duty Location:</b>	Dakar, Nairobi, Johannesburg
<b>Appointment Type and Duration:</b>	Two-year Term Appointment

### **BACKGROUND**

IFC has embarked on an ambitious new growth strategy (IFC 3.0) to stimulate more investment activity, especially in Low-Income Countries (LICs) and Fragile and Conflict-affected Situations (FCS). This strategy calls for generating our own opportunities by proactively working “Upstream” to create, deepen, and expand markets and to imagine, design, and implement investment projects. It requires taking a systematic approach to understanding the regulatory and sector bottlenecks that prevent the flow of private capital into productive investment in our member countries and addressing these bottlenecks through World Bank Group engagement on policy reforms and programmatic interventions at the country and sector level. It also requires the capacity to leverage WBG programs and projects to develop our own proactive sector interventions and to imagine and design projects even in the absence of reforms.

IFC is seeking an Associate Investment Officer/Investment Officer to join the Infrastructure Upstream team to be based in one of the three Hub offices in Dakar Senegal, Johannesburg South Africa, or Nairobi Kenya.

The selected candidate will focus on supporting the development of a high-quality Upstream pipeline in the Africa region under the supervision of a Regional Upstream Lead. S/he will also support the identification of possible regulatory or policy obstacles that may be considered for other interventions across the World Bank Group to prioritize various initiatives and to maximize the impact of Upstream efforts.

### **DUTIES AND RESPONSIBILITIES**

- Support the identification and assessment of Upstream opportunities based on country and sector strategies and market creation potential.
- Contribute to the development of feasibility studies and implementation plans for Upstream projects that lead to IFC investments.
- Assist in designing and implementing scalable solutions and platforms similar to “Scaling Solar” that can be replicated across markets.
- Help spot game-changing trends, technologies, and business models that can bring solutions to emerging markets.
- Produce regular reports on the assigned Upstream portfolio including monitoring progress against project milestones and KPIs.

- Contribute to sector-specific data analysis and stress-testing of various operating models to help generate ideas for new projects, new products, and platform businesses

**Note:**

The selected candidate will not be assigned to programs involving his/her own government such as donor coordination and trust fund management.

**SELECTION CRITERIA**

- Master's degree or equivalent professional qualification in Business, Finance, Economics, International Relations, Science, Engineering, or another relevant field
- At least seven (7) years of relevant experience in project and/or program development, hands-on advisory, and/or consulting functions in emerging markets, ideally in the infrastructure space
- Familiarity with the Africa region, including hands-on work across different countries in the region
- Genuine commitment to development and to the World Bank Group and IFC's mission, strategy, and values
- Understanding of IFC's strategic priorities and changing business model against the backdrop of IFC 3.0
- Capacity to innovate and challenge the status quo and experience in new idea generation, business development, and creating projects/programs from scratch
- Understanding of the relevant sector and ability to link policy reforms, advisory interventions, investment, and mobilization to deliver solutions at a country level via the Cascade approach
- Ability to engage with private sector clients, local and national governments, and other stakeholders to encourage pioneering business and market development
- Experience in project/program management, including executing against implementation plans with defined business development milestones
- Experience in monitoring and reporting on a portfolio of projects/programs/initiatives.
- Outstanding analytical and critical thinking skills
- Strong organizational, research, and oral presentation skills
- Proven ability to work in a team and intercultural environment, with minimal supervision
- Hands-on and action-oriented approach
- Computer skills: Word, Excel, Powerpoint
- Strong written and verbal communications skills in English required, French, Portuguese and Arabic desirable