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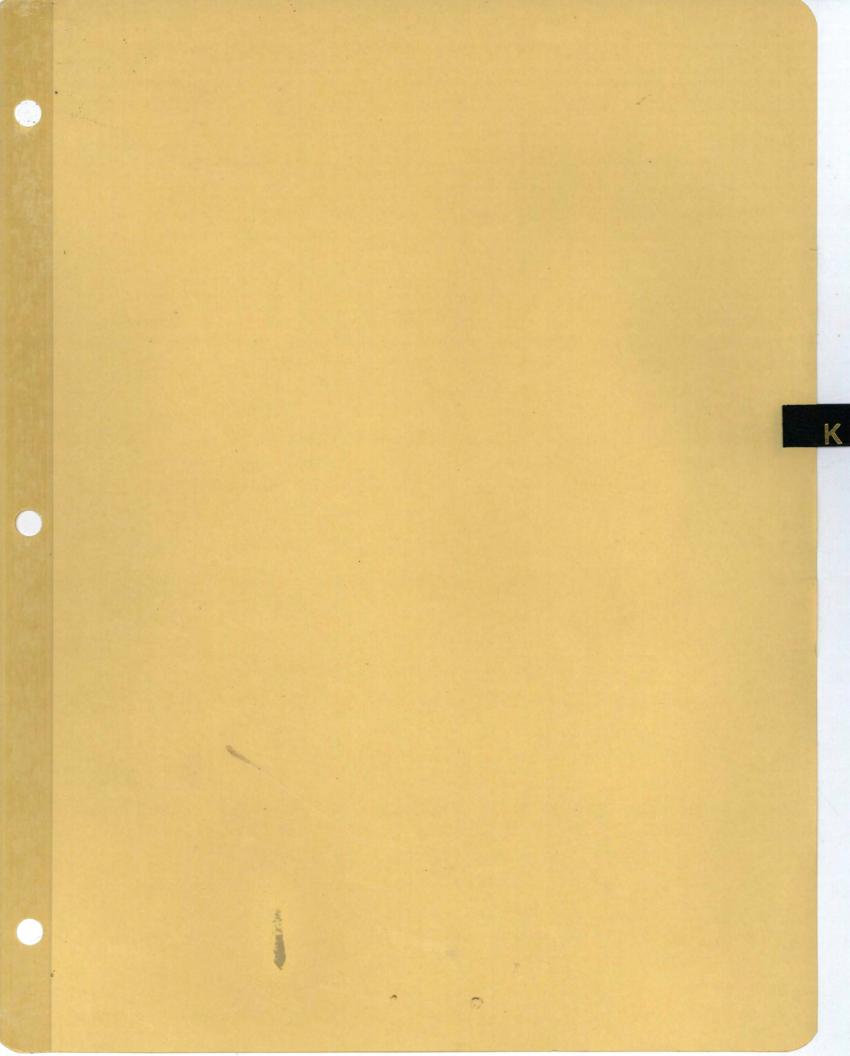
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## **DECLASSIFIED WBG** Archives



#### POSSIBLE FY80 PROJECT

Project:

Croatia Sava Drainage

Project

Description:

Project is part of Croatia's long-term drainage development program for the Sava River Basin. The project would drain 44,000 ha. of land, increasing arable land by 19,700 ha. and improving crop yields and cropping intensity on 24,300 ha. As a result, productivity, income and employment of the rural population would be raised. The project would also establish extension and land consolidation programs and strengthen institutions involved in the project.

Borrower:

Zagrebacka Banka (ZB)

Project Authority/

Implementing

Agency:

Sava River Authority

Estimated Project	US\$ Million					
Cost:	Local	Foreign	Total			
	81.5	51.1	132.6			

Financing Plan:		US\$ Million	Percent of Total
	IBRD Loan	51.0	39
	ZB	55.1	41
	Sub-borrowers	26.5	
	Total	132.6	100

Status:

- (i) Loan has been negotiated. Approval of negotiated documents by Yugoslav authorities is awaited.
- (ii) Project Unit to be established.
- (iii) Subsurface drainage investigations to be carried out.
- (iv) Extension service to be established.

Anticipated Timing

of Processing: Board: August 28, 1979 (tentative)

#### POSSIBLE FY80 PROJECT

Project:

Eleventh Highway

Project

Description:

The project will form the second tranche of Trans-Yugoslav Highway (TYH) Project and will focus on eliminating bottlenecks and facilitating traffic flows on E-94 (TYH), Yugoslavia's primary highway artery. The project would comprise construction/reconstruction of high priority sections of E-94 totalling about 75-100 km and would include for the first time a highway safety program. The benefits of the proposed project would permeate the entire Yugoslav economy.

Borrowers:

To be determined.

Estimated Project

Cost:

	US\$ Million	
Local	Foreign	Total
310	140	450

Financing Plan:

US\$ Million

IBRD Loan

85

Balance to be found from local sources and co-financing for the foreign costs.

Status:

- (i) All feasibility studies and detailed engineering to be completed by August 1979.
- (ii) Appraisal to be dependent on concrete plans for co-financing of the foreign costs.

Anticipated Timing

of Processing:

Appraisal Mission:

August-September 1979

Negotiations:

February 1980

Board:

April 1980

#### POSSIBLE FY80 PROJECT

Project:

Third Agriculture Credit (see Annex G(vii)(a), para. 12).

Project

Description:

The project would provide (a) credit for primary production to the individual sector mainly for vegetable, fruit, livestock and hop production as well as for tobacco dryers and support services, such as milk collection stations, small irrigation schemes, pasture improvement, and grain-drying facilities; and (b) subloans for processing capacities in the social sector, which would finance investments in vegetable, fruit, wine, milk, and meat processing.

Borrower:

Same as Second Agricultural Credit Project--Vojvodjanska Banka

Loan Distribution:

Same as Second Agricultural Credit Project -- one participating bank in each republic and province.

Bank Loan:

US\$110 million.

Estimated	Project
Cost:	

Local	Foreign	Total
198.0	111.0	309.0

Hee Million

Status:

- (i) Project was appraised May, 1979
- (ii) Bank position regarding on-lending interest rates on Bank and local funds to be reviewed in light of on-going study on interest rates by Yugoslav Association of Banks (undertaken under Second Agriculture Credit Project). It is unlikely that sufficient information will be available prior to the December 1979 completion date of the study to enable staff recommendations to be finalized and negotiations held before January 1980.

Anticipated Timing

of Processing:

Mission to review status of

Yugoslav interest rate study:

Completion Yugoslav interest

rate study: Negotiations: Board:

September 1979

December 1979 January 1980 March 1980

#### POSSIBLE FY81 PROJECT

Project:

Kosovo Agricultural Processing, Agro-industries and Forestry; and Macedonia Third Agriculture and Agro-Industries Project.

Project

Description:

The project would consist of:

- (i) Agro-industry development through expansion of processing facilities;
- (ii) forestry development, access roads, equipment reforestation, nurseries, research and training;
- (iii) support services for individual farmers through extension service, research and training;
- (iv) groundwater study to form basis for selecting future groundwater irrigation projects in Kosovo.

Borrower:

Udruzena Kosovska Banka (UKB) and Stopanska Banka Skopje (SBS)

Estimated Project

Cost:

US\$255 Million

Financing Plan:

IBRD Loan US\$115 Million Source of balance to be determined.

Status:

- (i) UKB to strengthen its agriculture and agro-industries department;
- (ii) organization of suitable and effective agricultural extension service urgently needed in Kosovo;
- (iii) consultants' assistance required in Kosovo to analyze technical and economic feasibility of certain proposed investments;
- (iv) SBS to identify project components and begin preparation;
- (v) on-lending interest rates to be determined in light of findings of interest rate study being carried out by the Association of Yugoslav Banks;

(vi) Detailed organizational arrangements to be established.

Anticipated Timing of Processing:

Pre-appraisal: October 1979
Appraisal: May 1980
Negotiations: December 1980
Board: March 1981

#### POSSIBLE FY81 PROJECT

Project:

Industrial Credit V.

Project

Description:

Line of credit to finance:

- (i) small and medium-sized manufacturing and processing industries in each of the four LDRs;
- (ii) joint venture enterprises with one or all of the four DRs.

Borrowers:

Privredna Banka Sarajevo Stopanska Banka Skopje Investiciona Banka Titograd Kosovska Banka Pristina

Bank Loan:

About US\$100 million

Status:

- (i) On-lending interest rates to be determined in light of study on interest rates by Association of Yugoslav Banks.
- (ii) Allocation for labor-intensive projects, maximum sub-loan size, free limit to be reviewed.
- (iii) Sub-project selection criteria for joint venture component to be defined.
- (iv) Appropriate timing for Kosovo part of credit to be determined if third credit line is not sufficiently committed by KBP.

Anticipated Timing

of Processing:

June 1979 Pre-appraisal:

Appraisal: Negotiations: October-November 1979

April 1980

Board:

June 1980

#### POSSIBLE FY81S PROJECT

Project:

Third Power Transmission Project.

Project

Description:

Third phase of a national integrated 400 KV power transmission network. Primary component would be integrated dispatch system.

Borrowers:

Same as under previous two transmission loans: six electric power organizations in the Republics of Bosnia-Herzegovina, Croatia, Macedonia, Montenegro, Serbia and Slovenia. The loan would be distributed among six Borrowers in proportion to the estimated cost of the project within their respective

Republics.

Coordinator:

Same as under the previous two transmission loans: The Union of Yugoslav Electric Power Industry (JUGEL).

Bank Loan:

About US\$80 million

Estimated	Project

Cost:

Local	Foreign	Total
160.0	188.0	348.0

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Status:

- (i) Feasibility study to be completed by Yugoslavs July-August.
- (ii) National least cost development study under Second Power Transmission Project is delayed now expected by end-1979.
- (iii) Management studies (under Second Power Transmission Project) of individual, apex republic power organization delayed and expected to be underway by late 1979.

Anticipated Timing

of Processing:

Pre-appraisal: September 1979 Appraisal: November 1979 Negotiations: April 1980 Board: June 1980

### POSSIBLE FY81 PROJECT

Project:

Montenegro Regional Water Supply.

Project

Description:

Improvement and expansion of water supply and sewerage facilities in the coastal areas of Montenegro. Project definition is awaiting the finalization of emergency measures to restore minimal water and sewerage facilities in the earthquake region and agreements with the Republics of Croatia and Bosnia-Herzegovina for use of the Platt River water in Montenegro.

Borrower:

To be determined.

Estimated Project

Cost:

To be determined.

Financing Plan:

To be determined.

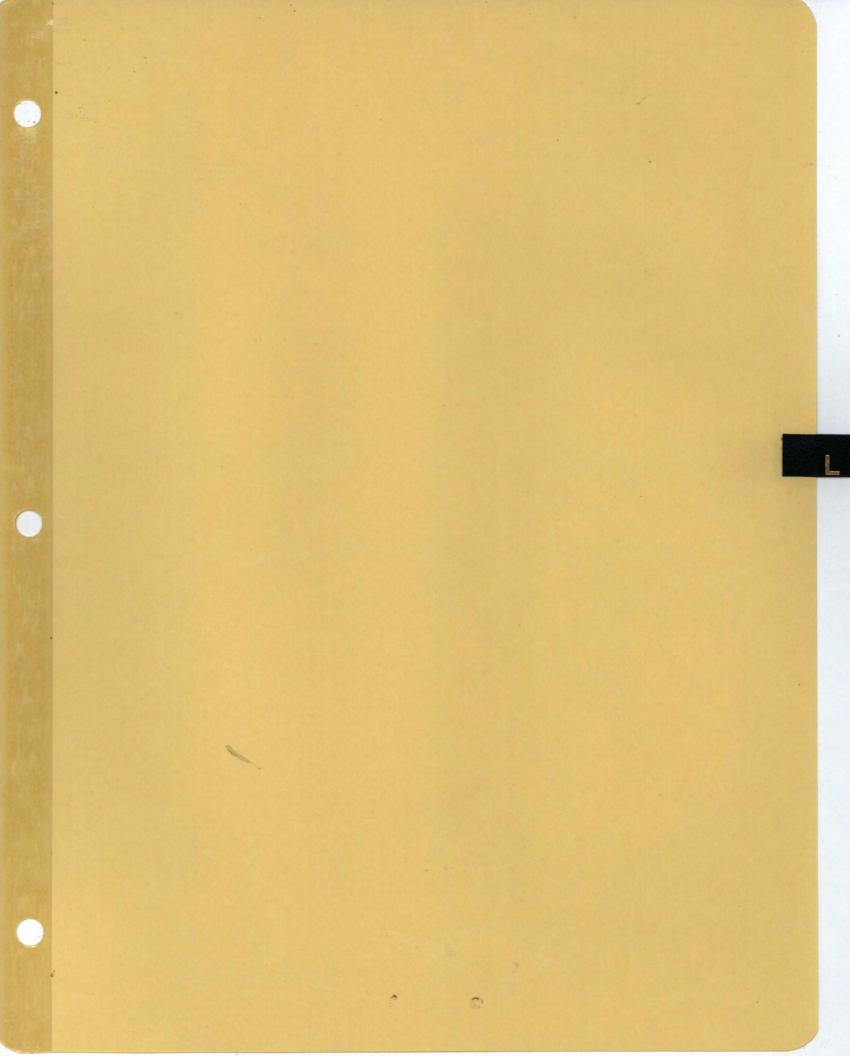
Status:

- (i) Project redefinition awaited.
- (ii) Finalizing establishment of the Regional Water and Sewerage Enterprise to carry out construction and, in due course, take over all operations.
- (iii) Tariff policy.

Anticipated Timing

of Processing:

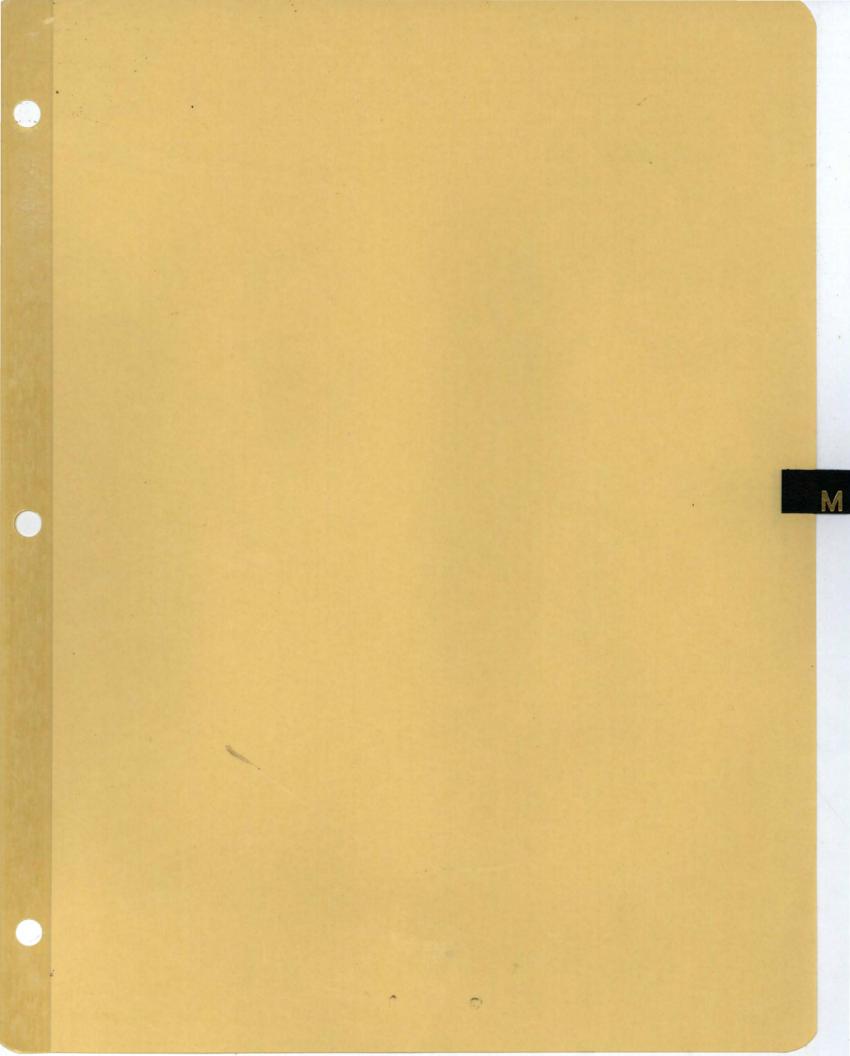
Project definition is expected by August/September 1979, at which time the Bank can expect a request for accelerated processing. In the meantime, the timetable is being held in abeyance.



## YUGOSLAVIA

## BANK LENDING - REGIONAL BREAKDOWN

'76	4 LDRs	Slov- venia	Croatia	Vojvo- dina	Serbia	Monte- negro	Mace- donia	Bosnia	Kovoso	Total
IFC II						6.0	11.4	16.0	16.6	50.0
Multi-purpose	0				20.0					20.0
Highways VII		10.8			14.4	14.8				40.0
Oil Pipeline			40.0	6.0				3.0		49.0
Sarajevo Water & Sewerage								45.0		45.0
Sarajevo Air Pollution								38.0		38.0
Totals - FY '76	150.8	10.8	40.0	6.0	34.4	20.8	11.4	102.0	16.6	242.0
%	62.3	4.5	16.5	2.5	14.2	8.6	4.7	42.1	6.9	100.0
<u>'77</u>										
Agric. ProcessingMacedonia							26.0			26.0
Agric. ProcessingMontenegro						24.0				24.0
Multi-purposeMetohija						- 1- 1-			54.0	54.0
Highways VIII					20.9		23.4	7.4	4.3	56.0
Power Transmission II		12.3	15.2		15.9	9.6	9.4	17.1	0.5	80.0
Totals - FY '77	175.7	12.3	15.2		36.8	33.6	58.8	24.5	58.8	240.0
%	73.2	5.1	6.3		15.3	14.0	24.5	10.2	24.5	100.0
<u>'78</u>					,,,					
Agric. Credit II		3.2	10.7	10.8	12.8	4.5	9.0	12.7	11.3	75.0
Highways IX - Trans-Yugo		20.0	39.5		20.5					80.0
Railways V		13.4	16.7	13.2	13.6	4.6	10.7	18.6	9.1	100.0
Power Generation Bosnia								73.0		73.0
Totals - FY '78	153.5	36.6	66.9	24.0	46.9	9.1	19.7	104.3	20.4	328.0
%	46.8	11.2	20.4	7.3	14.3	2.8	6.0	31.8	6.2	100.0
<u>'79</u>										
Rural DevelopmentBosnia	-							55.0		55.0
IFC III/IV						20.0	20.0	20.0	40.0	100.0
IrrigationMacedonia							82.0			82.0
Highways X	112.0			36.0		20.0	35.0	35.0	22.0	148.0
Totals - FY '79	349.0	**********		36.0		40.0	137.0	110.0	62.0	335.0
%	90.7			9.4		10.4	35.6	28.6	16.1	100.0
Totals - FY '76-79	829.0	59.7	122.1	66.0	118.1	103.5	226.9	340.8	157.8	1195.0
%	69.4	5.0	10.2	5.5	9.9	8.7	19.0	28.5	13.2	100.0
Totals - FY '77-79	678.2	48.9	82.1	60.0	83.7	82.7	215.5	238.8	141.2	953.0
%	71.2	5.1	8.6	6.3	8.8	8.7	22.6	25.1	14.8	100.0



#### REGIONAL OVERVIEWS

#### REGIONAL INCOME DISPARITIES

1. Yugoslavia's impressive record of economic growth has at times overshadowed one persistent problem: the disparities between regions. In 1975, three out of the eight regions—accounting for almost one—third of the population—had per capita incomes averaging 70 percent of the national level. A fourth region, Kosovo—which contains 7 percent of the population—had per capita income equivalent to a third of the national average (see Annex F(i)). Per capita income differentials between the Most Developed and the Less Developed Regions extend over a range of 6 to 1. In spite of efforts dating back to the early 1950s to redress such disparities by large financial transfers, the disparities tended to widen until 1972, stabilizing thereafter. Achievement of tangible progress towards reducing regional disparity is important not only for preserving national cohesiveness—which demands a high degree of interregional economic equality—but also for safeguarding the credibility of the country's founding principles of socialism and equality.

TABLE 1: Regional Disparities of Income Per Capita, 1954-75

		G	MP		Adjusted	/1 (US\$)/2	Household Income 73
	1954	1964	1970	1977	1977	1977	1973
Bosnia-Herzegovina	82	69	67	67	74	1313	76
Montenegro	53	72	78	74	79	1450	82
Macedonia	69	73	64	65	71	1274	78
Kosovo	48	37	34	30	43	588	49
Less Developed Regions	48 71	37 65	34 61	30 60	$\frac{43}{68}$	1176	4 <u>9</u> 72
Croatia	119	119	125	123	116	2509	125
Slovenia	188	187	193	194	182	3802	150
Serbia Proper	84	95	97	96	92	1882	100
Vojvodina	88	116	110	122	110	2391	105
Developed Regions	110	118	$\frac{110}{121}$	$\frac{122}{123}$	110 115	2411	105 116
Yugoslavia	100	100	100	100	100	1960	100

Assuming all regions experienced the same rate of population growth since 1954.

GNP per capita Yugoslavia computed according to World Bank Atlas methodology; regional data imputed by applying the GMP per capita differences to the country average.

Calculated from household surveys; income disparities are lower because of transfer payments.

Since 1965 there have been two sources for financial transfers to the Less Developed Regions: (i) the Federal Fund for the Accelerated Development of the Less Developed Republics and Kosovo, which provides credits at

very concessional terms 1/ for economic investments in the LDRs, and (ii) budgetary transfers, which are grants out of the federal budget to augment regional and communal resources for improvement of social services. The importance of these transfers and the sacrifices they entail for the Developed Regions (DRs) may be put in perspective by the following: for the 1971-75 period, resources from the Federal Fund accounted for about one-fifth of total fixed asset investments in the LDRs, the ratio rising to well over 50 percent for Kosovo. In addition, budgetary grants also contributed significantly to republican and communal budgets in the LDRs and were mainly directed to support the social services in the poorer areas. In total, these transfers amounted to 9.3 percent of the LDRs' GMP and involved a sacrifice by DRs of 2.7 percent of their GMP.

3. The widening of the gap until 1972 and its subsequent stabilization is by no means a result of economic stagnation in the LDRs but is the result of different economic and population growth rates between the regions. Table 5 shows the difference in the growth of population between the various regions of Yugoslavia. The LDRs have, with no exceptions, higher population growth rates, the extreme case being that of Kosovo with a population growth rate of 2.9. For illustrative purposes, Table 4 shows the disparities in income levels in 1977 if all regions had experienced the same population growth since 1954. There would still be some deterioration for the LDRs as a group; however, this is small, and developments in individual regions vary significantly. Thus an important factor in the growth in regional disparities has been the faster population growth rate of the LDRs.

TABLE 2: Regional Characteristics 1971 (percent)

	Population Growth (1961-71)	Population Below 20 of Age % of Total	Share of Social Sector Employment in Labor Force
Bosnia-Herzegovina	1.3	46	39
Montenegro	1.2	48	51
Macedonia	1.6	43	43
Kosovo	2.9	53	31
Less Developed Regions	1.6	46	40
Croatia	0.6	32	48
Slovenia	0.8	33	66
Serbia Proper	0.9	31	37
Vojvodina	0.5	30	50
Developed Regions	0.7	31	46
Total	1.0	36	45

<sup>1/</sup> Credits have maturities of 18 years (21 for Kosovo) including 3 years grace (4 for Kosovo) at 4 percent interest (3 percent for Kosovo).

A number of factors account for these disparities in incomes. First, because of the higher rates of population growth, the LDRs have a significantly higher share of the population below the age of 20. The share of working age population is consequently much lower. This is accentuated by the generally lower working age participation rates, particularly among women. Both these factors lead to higher dependency ratios in the LDRs. Second, the share of the traditional low productivity private agricultural sector is higher in the LDRs. Earnings in the modern social sector and the private agricultural sector tend to be lower in the LDRs. However, differences in income between these two sectors are much higher, and the larger share of the low income private sector is the more important factor accounting for the overall income disparities. These differences are due largely to the inherited economic structures dating from after World War II. In part, however, they also reflect the more capital-intensive, basic industry and mining orientation of development in the LDRs. Third, the LDRs have not been as efficient in the utilization of resources; returns to investment and labor productivity have been lower. An important additional factor has been the lack of adequate managerial and technical know-how.

Yugoslav Response: The Federal Fund for the Accelerated Development of the Less Developed Republics and Kosovo provides credits at highly concessional terms. The new legislation concerning the Federal Fund, in addition to providing for such transfer of financial resources, attempts to encourage joint venture investments in LDRs from the Developed Regions (see Annex F(iv)). This is an important step towards recognizing that the bridging of the development gap needs not only financial resources but also transfers of managerial and technical know-how.

Bank Response: The Bank is channeling the bulk of its resources to the LDRs. In addition the Bank is pursuing the possibility of financing interregional joint ventures (see Annex F(iv)).

Table ..: SELECTIVE REGIONAL INDICATORS (percent)

	Yugo- slavia	% of Yugo- slavia Total	Serbia	% of Yugo- slavia Total	Slovenia	% of Yugo- slavia Total	Mace- donia	% of Yugo- slavia Total	Kosovo	% of Yugo- slavia Total
Demography and Labor Force	0 200 7 200			20002						
	1.0	100		90	(0.7)	70.0		120	(	260
Population Growth (1954-77)	1.0	100	0.8	80	0.1	70.0	1.3	130	2.6	260
thare of Population Below 10 Years (1971)	36.0	100	31.0	86	33.0	92.0	43.0	119	53.0	147
gricultural Population/ otal Population (1971)	38.0	100	44.0	116	20.0	53.0	40.0	105	52.0	137
rivate Agricultural Labor orce/Total Labor Force (1971)	40.0	100	52.0	130	18.0	45.0	38.0	95	51.0	128
octive Population/Total Population (1971)	43.0	100	52.0	121	48.0	112.0	38.0	88	26.0	60
legistered Unemployment/										
ocial Sector	10.0	100	16.6	100						
mployment (1978)	12.2	100	16.6	136	1.5	12.0	21.4	175	26.8	220
digrant Workers/Total Labor Force (1971)	10.0	100	6.0	60	8.0	80.0	12.0	120	10.0	100
ncome										
eal Growth in GMP 1954-77	6.8	100	7.0	103	7.1	104.0	7.3	107	6.8	100
eal Growth in Per Capita MP 1954-77	5.7	100	6.2	109	6.4	112.0	5.9	104	(4.1)	72
NP Per Capita (Estimate) 1977) (\$)	1,960.0	100	1,882.0	96	3,802.0	194.0	1,274.0	65	588.0	30
Net Personal Incomes Per Norker in Social Sector Per						2.2.2				
Annum (1977) (\$)	2,750.0	100	2,690.0	98	3,180.0	115.0	2,280.0	83	2,300.0	84
Economic Sectors										
Share of Industry in GMP	37.0	100	35.0	95	46.0	124.0	35.0	76	39.0	105
Share of Agriculture in GMP	15.0	100	16.0	107	6.0	40.0	18.0	120	21.0	140
hare of Construction in GMP	11.0	100	11.0	100	11.0	100.0	12.0	109	10.0	91
Share of Transportation and Communications in GMP	8.0	100	8.0	100	7.0	88.0	8.0	100	6.0	75
Social Indicators (1975)										
Life Expectancy (1971) (Years	) 65.0	100	68.0	105	65.0	100.0	66.0	102	65.0	100
Number of Persons Per	1		41- 41, pro. 11	50 XX		28.90				
Physician	687.0	100	572.0	83	513.0	75.0	756.0	110	1,943.0	283
Number of Persons Per Hospital Bed	167.0	100	156.0	93	132.0	79.0	184.0	110	384.0	208
Illiteracy Rate (% of Popu- lation Over 10 Years of Age)	15.0	100	18.0	120	(1.0)	7.0	18.0	120	(32.0)	213
Area of Dwelling Per Person (Square Meters)	14.0	100	14.0	100	17.0	121.0	11.0	79	9.0	64
Owellings with Water Supply and Sewerage Facilities	38.0	100	34.0	89	72.0	189.0	38.0	100	17.0	45

#### SERBIA

## I. Historical Overview

- 1. Serb tribes settled in the interior of the Balkan peninsula, south and east of the Croat lands during the seventh century. In the latter half of the ninth century, Byzantine monks converted the Serbs to Christianity and introduced Byzantine culture into the area. Around 1170, Stephan Nemanja shook off Byzantine hegemony and created a Serb kingdom. In the next 200 years Serbia was the strongest state in the Balkans.
- 2. The Serbian Empire reached its zenith under its last emperor, Tsar Stephen Dusan (1331-55). With Dusan's death, however, rebellion by subordinate nobles brought about the disintegration of the Empire into which the Ottoman Turks expanded in the middle of the fourteenth century. In 1389 the Turks met and defeated the Serbian armies at Kosovo in what was to become the most legendary battle of Serbian history. Serb lands were placed under Turkish military occupation and so remained for more than 350 years.
- 3. The Serbs reverted to the egalitarian rural society that had characterized their social structure before the rise of feudalism. Deprived of a native nobility (killed or driven out by the Turks), the members of the church hierarchy were recognized by the Serbs as their leaders, and the Serbian Orthodox Church became the major perpetrator of the Serb tradition and national consciousness.
- 4. Complete freedom from Turkish domination was achieved in 1878. Following the assassination of Archduke Franz-Ferdinand (June 1914), Austria declared war on Serbia. The war which followed ended Hapsburg hegemony over the Balkans and forged the Yugoslav state, which emerged after World War II, under Marshall Tito, as a socialist federation.

#### II. Population and Labor Force

The Socialist Republic of Serbia (see Map at Annex C(ii)) is the most populous in Yugoslavia. In 1977, the population of Serbia Proper was estimated at 5,466,000, one-quarter of Yugoslavia's population. Population growth of 0.8 percent over the period 1954-77 is below the national average. About 44 percent of the population in Serbia is engaged primarily in agriculture, with 52 percent of the total labor force in the agricultural private sector. This is much higher than the national average and is attributable to the low level of development of most of Serbia, Registered unemployment in the social sector is also relatively high at almost 17 percent in 1978. There also exists considerable under- and un-employment in the private agricultural sector.

#### III. Income

6. GNP per capita for 1977 is estimated at \$1,882, just below the national average. This does not represent an accurate picture for the

Republic as a whole as wide disparities exist between the relatively large private agricultural sector and the social sector (see Annex G(vii) (a), pages 3 and 4, paras. 9-12). For example, annual incomes per worker in the social sector in 1977 amounted to \$2,690. The general level of development and incomes outside the several main urban centers (e.g. Belgrade) is comparable to Yugoslavia's Less Developed Regions. In the Morava River Basin (south of Belgrade), there exist many pockets of underdevelopment. It is in this area that the on-going first Morava Regional Development Project is located and where the proposed second project would lie (see this Annex, pages 3-6). Nevertheless, the real growth rates in GMP and GMP per capita over the period 1975-77 were above the national average at 7.0 percent and 6.2 percent respectively.

### IV. Features of the Economy

7. Despite the large proportion of the labor force engaged in agriculture, the share of agriculture in GMP amounts to only 16 percent. This can partly be explained by the presence of a large private agricultural sector, in which productivity is impeded by small holdings, limited use of technology and insufficient access to credit. Industry and construction together accounted for 46 percent of GMP in 1977.

## V. Bank Activity in Serbia

- 8. In the past, per capita Bank lending to Serbia has been close to the country average (US\$44 during the period 1967-75). However, as a result of our directing more than two-thirds of our lending to the three LDRs and Province of Kosovo, our lending to Serbia has been declining (during 1975-79, Bank lending per capita to Serbia was about 50 percent of the national average of US\$55), and has been primarily confined to participation in projects of national importance (e.g., highways, railways, agricultural credit and power transmission). About 12 percent of the 1980-84 lending program would directly involve Serbia (compared to 24 percent between 1967 and 1975).
- 9. However, one special project is under preparation for Serbia as a sequel to the first Morava Regional Development Project which focussed primarily on water supply and water management problems (see para 6 above). The second Morava regional development project will focus primarily on agriculture and agroindustries but is a part of a larger integrated regional development scheme which it is hoped will not only aid the development of one of Serbia's least developed regions, but will serve as a model for regional development in other republics and provinces (see pages 5 and 6, this Annex).

# MORAVA REGIONAL DEVELOPMENT PROJECT: WATER SUPPLY, SEWERAGE AND WATER RESOURCES (Loan No. 1262-YU of June 14, 1976)

## Loan and Project Summary

Amount:

US\$20 million, of which US\$13.5 million is on-lent to the beneficiaries.

Borrower:

Republicki Fond Voda (Socialist Republic of Serbia Water Fund or SWF) and, on creation, the Morava Region Water Community of Interest (MRWCI).

Beneficiaries:

Portions of the loan on-lent to the five entities operationally responsible for the various project components.

Terms:

Amortization in 20 years, including a 4-1/2 year grace period, with interest at 8-1/2 percent.

Relending Terms:

Same as those for the Bank loan.

Project Description: The project has three primary objectives and components:

- (a) Assistance to the Republic of Serbia to improve the planning and management of water resources within the Morava region in order to promote accelerated economic development in the leastdeveloped areas of the Morava River Basin;
- (b) Provision of improved water supplies and extension of the sewer networks in the towns of Titovo Uzice and Cacak; and
- (c) Demonstration of the feasibility and economics of low cost irrigation schemes.

Estimated Cost (incl Physical and Price		US \$ million	
Contingencies):	Local	Foreign	Total
Appraisal Estimate	35.3	20.6	55.9
Financing Plan:		US\$ Million	Percent of Total
	IBRD Loan Republic Funds	20.0	36 18
	Local Funds	26.0	46
	Total	55.9	100

Economic Rate of Return:

Benefits not sufficiently quantifiable to calculate a rate of return on most project components. Pilot irrigation components would provide economic rates of return of approximately 20 percent.

Estimated Date
for Project Completion:

Appraisal Estimate December 1979 Current Estimate
December 1980

Current Status:

A moderate Problem Project but improving

The regional development study undertaken by a consortium of Yugoslav consulting firms is finished and has been submitted to the Bank and formed the basis for the subsequent preparation now underway regarding the proposed second Morava project (see following page). Water quality studies are underway but flood hazard studies are somewhat delayed. Construction is completed on the principal parts of the Cacak component, the remainder is well advanced. Construction is also underway in Titovo Uzice. Final designs of sewage treatment plants in Cacak are underway, and in Titovo Uzice, are dependent upon the recruitment of suitable foreign assistance to local consultants. The pilot irrigation components, which have been considerably delayed pending the establishment of suitable monitoring arrangements, are expected to be underway soon. The creation of the MRWCI was delayed due to the longer than anticipated process of seeking agreement among all the Yugoslav parties concerned on the structure of the organization. Staffing has been strengthened in the water authorities in Cacak and Titovo Uzice and in the MRWCI.

#### POSSIBLE FY82S PROJECT

Project:

Second Morava Regional Development Project -- Agriculture and Agro-industries.

Project Description:

- (i) Regional approach to development in which the main focus would be measures to promote primary production (crops, livestock, fish) in the individual farm sector, supported by strengthening services and broadening cooperation between the individual and social sectors;
- (ii) Investments in the social sector through expansion of processing facilities as a means of providing markets, creating additional employment and increasing family incomes in individual sector;
- (iii) Proposals for the expansion of technical and planning services to enhance the capacity of the regional organizations to promote and support overall integrated regional development.

Coordinator:

Serbian Fund for Less Developed Regions.

Borrowers:

Agro-Kombinats and regional organizations in Morava Region.

Estimated Project Cost:

US\$200 million.

Bank Loan:

Between \$50-70 million.

Status:

- (i) Medium and long-term regional economic development studies undertaken by consortium of Yugoslav consultants and research institutes under the direction of the Serbian Fund for Less Developed Regions have been completed (partly financed under first Morava Project). Studies have been discussed by regional organizations in the Morava region, and Serbian government officials, reviewed by Bank, and have formed basis of FAO/CP preparation work;
- (ii) FAO/CP has since November 1978, conducted three identification/preparation missions;

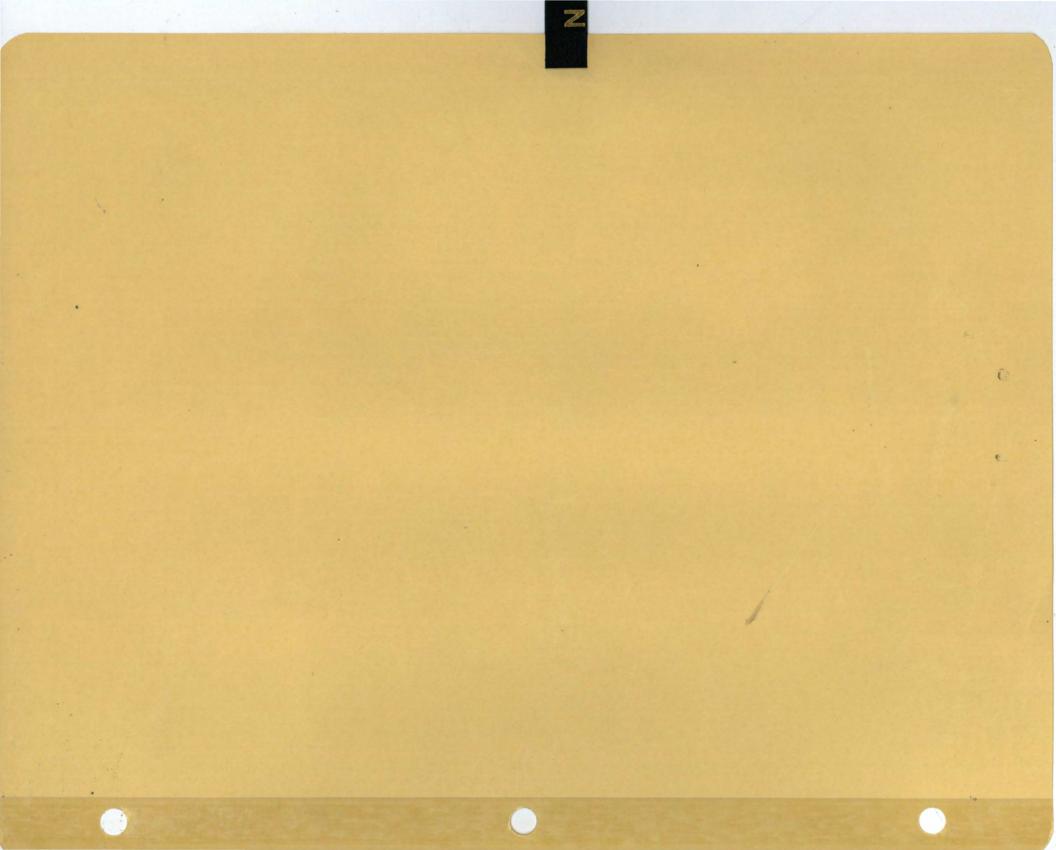
(iii) Given limits of amount available from Bank, proposed Bank loan has been primarily limited to agriculture and agro-industries investments since this is sector in which Bank can most effectively contribute and directly address the institutional problems involved in a regional approach to development in the Morava area.

Anticipated
Timing of
Processing:

Preparation Follow-up Mission:

Pre-Appraisal: Appraisal: Negotiations: Board: September 1979 April 1980 September 1980 April 1981

June 1981



6. Stan - La consol

I.

ANNEX G(x)(c)

Page 1

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KOSOVO

Angle Sport and Solar force

Historical Overview

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Many of the development problems of the Socialist Autonomous Province of Kosovo have their roots in history. Through the Roman era the region was settled by Illyrians, a distinct Mediterranean ethnic and linguistic group. During the Byzantine era (after 700 AD), the Slavic migrations reached the region and transformed it gradually into the heartland of the medieval Serbian kingdom which disintegrated after the Turkish invasion (1389). As a province of the Ottoman empire, the Illyrian portion of the population, by now called "Albanian", largely converted to Islamic faith. The Serbian portion for the most part kept its Orthodox faith but the political and cultural orientation of the region gravitated towards the Islamic segment which was strengthened by migrations from Turkey. In 1912, the region, one of the last bulwarks of the Ottoman Empire in Europe, was annexed by the Kingdom of Serbia, which tried to restore a Serbian character. However, at the eve of World War II, the region still had an almost medieval social and economic structure with few, isolated enclaves of relative development, mostly Serbian. Autonomy for Kosovo, aimed at giving all ethnic groups access to political representation and personal advancement according to their relative share in the population, was fully established only after 1965. This was in harmony with the countrywide trend towards decentralization. Today Kosovo is legally an autonomous province of the Republic of Serbia, but for all practical purposes it can be considered as having political status in the Yugoslav Federation equivalent to that of the Republics.

## II. Socio-Economic Conditions

- 2. Natural Conditions. Kosovo is surrounded by mountainous ridges rising to about 2,500 meters. A central north/south ridge divides Kosovo in its two subregions of roughly equal size and population: the Kosovo basin in the east and the Metohija basin in the west. Kosovo is bordered by Serbia proper, Macedonia, the Peoples' Republic of Albania and Montenegro. Only the river gorges in the north (from Kraljevo and Belgrade) and the south (from Skopje) and the pass in the east (from Nis) offer railway and all-weather road connections. These three major routes all lead to the Kosovo basin, while the Metohija basin has only one rail and all-weather road connection linking it to the rest of Kosovo. A map of Kosovo is at page 9 of this Annex.
- 3. <u>Population</u>. In 1977, the population of Kosovo was about 1.49 million. With 137 inhabitants per square km., Kosovo is the most densely populated region of Yugoslavia. The population is predominantly Albanian.
- The trend of population growth for Kosovo, compared to that of Yugoslavia, clearly indicates an overall development lag for the Province.

  Although the fertility and birth rates declined somewhat over the past twenty years, improvements in health and maternity and child care have resulted in an almost equal decrease in the death rate leading to a stable population growth rate of about 2.6 percent. This growth rate in Kosovo stands out in sharp contrast to the slow growth rates of 0.6 percent of the developed regions and 1.0 percent for Yugoslavia as a whole.

As a result of the past and present population dynamics, the population has a relatively young age structure and a high dependency rate. The proportion of the population below 20 years of age is about 53 percent in Kosovo, compared to 36 percent for the country as a whole. This age structure has major implications with respect to employment generation (see paras. 8 and 9).

### III. Characteristics of the Kosovan Economy

- 6. Macro-Economic Characteristics: Growth, Labor Force and Level of Incomes: In 1977, Kosovo accounted for 6.8 percent of Yugoslavia's population, but its share in national GMP came only to about 2 percent. Kosovo's GMP grew over the period 1954-77 at about the same rate as Yugoslavia's. However, the differences in the population growth rates amplified the differences in GMP real growth rates; on a per capita basis the average growth rate of 4.1 percent in Kosovo compared unfavorably with the average Yugoslav growth rate of 5.7 percent. As a corollary of slower growth of social product from a lower basis and more rapid population growth, GMP per capita in Kosovo worsened continuously from around 50 percent of the national average in 1948 to about 30 percent in 1977.
- 7. Consistent with the national objective of reducing regional income disparities, the medium-term plan (1976-80) for Kosovo projects an average annual growth rate of 9.5 percent compared to the projected national average growth rate of 7 percent. The social sector and especially industry continue to be regarded as the driving force of the economy. Relatively high growth rates are also projected for infrastructure activities which are expected to assume a larger share of GMP. Agriculture, by comparison, is projected to grow at a slower average rate. Judged by the growth performance in the previous period and the estimated output growth in 1976-77, the overall growth target appears optimistic.
- A projection of Kosovo's population up to the year 2000 has been made by the Bank. The projection showed a more than doubling of the working age population (from 608,700 in 1971 to 1,384,100 in 2001) and a threefold increase in the labor force by the year 2000. Even with a decreasing birth rate the labor force is expected to continue to grow rapidly as expansion of education and economic development in general leads to a higher work force participation rate, especially of females, which is presently significantly below the Yugoslav average. In addition, the large income differential between private agriculture and social sector employment (see para. 12) is expected to shift some of the labor force from the rural to the urban areas. In spite of the relatively high growth rate of employment of 5.2 percent between 1967-77, the ratio of social sector employment to working age population is very low, 20 percent for Kosovo as compared to 35 percent for Yugoslavia. This is basically a reflection of the general underdevelopment of Kosovo but has been aggravated by the highly capital intensive path of industrial development which has so far been pursued in the province.

- Structure of the Economy: Agriculture, Industry, and Tertiary
  Economic Activities Including Transport and Communications. In broad terms,
  the economic structure of Kosovo differs from that of the country and of
  Serbia proper in three major respects: (i) a smaller share of the social
  sector and consequently greater predominance of generally low productivity
  individual sector activities; (ii) a significantly larger share of agriculture
  with a prevalence of small holder private farming; and (iii) a smaller share
  of infrastructure activities, namely, transport and communications and trade
  and catering. Furthermore, although the share of industry in the Province is
  comparable to that of the country, and higher than that of Serbia, the industrial sector is highly concentrated on basic industries, mainly energy and
  non-ferrous metallurgy. Such an industrial pattern as well as the expansion
  of the deficient physical infrastructure have resulted in a relatively capital
  intensive orientation of the economy and constrained the employment generation
  effect per unit of investment.
- 10. Agriculture plays a major role in the economy of the province. It accounted for 21 percent of the social product in 1977 and represents the major means of livelihood for nearly one-half of the population. As in most other republics and provinces, there is significant dualism in agriculture between the technologically integrated and advanced social sector and the predominantly traditional individual sector (see Annex G(vii) (a), paras 3 and 9-12).
- 11. The social sector holds about 12 percent of cultivable land in Kosovo, accounts for the bulk of fixed investments in agriculture and employs 5 percent of the rural population at remuneration levels on a par with other social sector activities in the rest of Yugoslavia. In 1975 the social sector contributed 17 percent to agricultural social product.
- 12. The individual sector owns about 88 percent of arable land and in 1975 accounted for 83 percent of agricultural social product. It engages 95 percent of the total agricultural labor force. The large number of holdings in the sector have an average size of 3.7 ha, subdivided into small plots. The income per active member was about US\$730 equivalent in 1975, less than one-third the average income of social sector employees. With a dependency ratio of 3.8 to 1, the average per capita income of private farmers (about \$215 equivalent in 1975) was below the relative poverty income level estimated for the country as a whole. This may be attributed to a number of factors which include lower natural resource endowment in terms of land quality, fragmentation of holdings and limited access to improved inputs and credit. The large average household size of about 7 persons also results in high own consumption leaving only a small marketable surplus.
- 13. With its small share of total land holdings, the social sector will have to rely in large part on cooperation with the individual sector to achieve an increase in the marketable surplus of primary production in order to meet the envisaged expansion of its processing capacities. In general, better crop and livestock production in the individual farm sector could be achieved by providing better services to the sector in the form of improved inputs, extension service and credit and by improving processing and marketing

channels through the social sector. Generally kombinats will enter into cooperative arrangements only with farmers grouped into cooperatives and producing "acceptable" crops. However, only about 10 percent of the 107,000 individual farm holdings in Kosovo belong to various farmer cooperatives for a variety of reasons, such as remoteness or fear of collectivization. Since it is the Government's policy to channel all services through cooperatives, 90 percent of the individual farmers therefore are currently without production and marketing support.

- 14. To promote and encourage the formation of cooperatives, a law has recently been enacted setting up a union of farmer cooperatives in the Province and in conjunction with the Ibar project (see pages 10-13, attached to this Annex), a major effort is now being made to organize such cooperatives. Although Kosovo has seemed to recognize the need to take specific action for the individual farmer sector not only by encouraging farmers' cooperatives, but also by hiring more agriculture extension workers to assist in the individual sector, it is important that greater impetus be given to these initiatives. The expansion of various forms of cooperation is likely to be the key factor for the advancement of private agriculture.
- 15. For various reasons, consolidation and enlargement of land holdings, necessary to facilitate planning for irrigation and drainage, appear to meet with serious obstacles in several regions of Yugoslavia and in Kosovo particularly. The first irrigation and multipurpose water project the Bank financed in Yugoslavia was the Ibar Multipurpose Project in Kosovo. This project has been long delayed and only recently has progress begun to be made on land consolidation in the project area. The next irrigation project undertaken, the Metohija Project (also in Kosovo), was designed around a boundary readjustment scheme more in keeping with traditional land use practices.
- Development possibilities for agriculture in Kosovo have been identified in the areas of livestock and crop production, irrigation and drainage works (including groundwater development), forestry infrastructure and agroindustry. To absorb some of the underemployed, the individual farm sector could undertake development projects for dairy cattle, pig breeding and sheep farming and crop production development of high valued vegetables and soft fruits. Improved fodder production in dairy farms and improved inputs and farming practices of common cereals could also be concentrated in the individual sector. Projects for pig fattening and poultry production and processing of agricultural products would continue to be concentrated in the social sector which has already acquired the necessary technical know-how. Social sector enterprises could extend production of second crops such as maize for silage for cattle fattening on irrigated land.
- 17. Various possibilities for irrigation and drainage works have been investigated. In the southern Kosovo plain, drainage is needed. In the northern and southern Metohija areas, preliminary studies for the development of low-cost groundwater resources have been executed but more detailed investigations are necessary. The use of groundwater for future irrigation projects would offer the opportunity for lower per hectare investment costs than previous Bank-financed projects (see para. 19).

- 18. With respect to irrigation and drainage projects, Kosovo authorities have in mind to develop the second phase of both the Metohija and Ibar Multipurpose projects. The proposed Metohija II project would use water from the reservoir which is to be financed and built under the first phase. It would consist of a water distribution and drainage system for about 11,000 hectares, pumping stations and village water supply. Groundwater development in the northern and southern part of Metohija could be included in the Metohija II project or could form a separate regional development project after necessary studies had been completed. A drainage component for the southern Kosovo plain could also be considered. The second phase of the Ibar project would be the Lepenac Multipurpose project which calls for the construction of two dams, tunnels, a water distribution system for irrigation, an industry and urban water supply and drainage system and an infrastructure for flood control covering about 30,000 to 40,000 ha.
- 19. Before the Bank includes another irrigation project in its lending program, the results from the first phases of the Ibar and Metohija projects should be evaluated (see pages 10-17, this Annex). With the limited resources at Kosovo's disposal, high cost irrigation schemes must be re-evaluated given that, inter alia, they are located in a region characterized by fragmented land holdings, limited ability of beneficiaries to pay and problems of the readiness of tradition-bound farmers to adopt new cropping and agricultural techniques. As a result, we are strongly encouraging the Kosovo Government to re-examine its plans for the second phase of the Ibar-Lepenac project. As a minimum condition for any future lending for irrigation in Kosovo, a study of groundwater development possibilities and drainage needs would be undertaken in order that more cost efficient alternative irrigation or rainfed schemes might be found. Funds for this purpose should be made available in the next Bank-financed project for Kosovo.
- 20. In the past, Kosovo's industrial development has focussed on the development of heavy basic industry having average capital/output ratios two to three times those of light industries. Although the average productivity of labor in heavy industries is somewhat higher, this pattern of industrial development has generated less employment and less growth for the given amount of investment than an alternative pattern focussing on light industries could have yielded. In 1977, 46 percent of industrial value added was accounted for by electrical power, coal and non-ferrous metallurgy, all basic industries based on the exploitation of Kosovo's natural resources. These highly capital-intensive activities, in conjunction with a relatively small tertiary sector, have resulted in the low level of participation of Kosovo's labor force in the modern, essentially social sector (see para. 8, this Annex).
- 21. This strategy of industrial development was only partially chosen by Kosovo itself, many of the initial decisions having been taken during the period of centralized allocative decision making. But these decisions seem to have been wholeheartedly embraced by the Province as well, and doubts about the results and about some of the underlying assumptions have emerged only recently in the recognition of the need to reorient industry from basic production to labor-intensive, processing final goods activities (see Annex G(vii) (d)).

- 22. Tertiary economic activities comprising construction, transport and communications, trade and catering, and handicrafts account for less of GMP in Kosovo (about 27 percent) than in total Yugoslavia (about 32 percent). The number of persons active in tertiary economic activities per 1000 inhabitants in the early part of the decade was less than one half the Yugoslav average and little has changed. This gap reflects the limited development of the primary and secondary sectors of the economy which ultimately have to aliment tertiary activities. It simultaneously indicates the insufficient supply of tertiary goods and services which are supplementary to economic and social development. The expansion of tertiary economic activities is expected, however, to play an important role for further absorption of unemployment.
- 23. In transportation and communication Kosovo faces, on the one hand, problems of accessibility from other parts of the country and from abroad (only tackled in an all-Yugoslav development context), and on the other hand, many rural settlements with either no all-weather or any road connections. This lack of access to markets and employment possibilities impedes the process of breaking the circle of backwardness, overpopulation, poverty and stagnation. It is under these circumstances that recent initiatives have been taken by Kosovo, encouraged and supported by the Bank, to cater to its secondary/feeder road needs through a highway master plan study serving as the basis for a first highway sector loan (the Tenth Highway Project--see Annex G (vii) (c), pages 8 nd 9).

## IV. Sources of Financing

- The economic performance of Kosovo has been undoubtedly sustained over the past two decades by large inflows of financial resources through two Federal transfer mechanisms: (1) the Federal Fund for the Accelerated Development of the Less Developed Republics and Kosovo which provides credits at very concessional terms for economic investments in the less developed regions and (2) budgetary transfers which are grants out of the Federal budget to augment regional and communal resources for improvement of social services. For the 1971-75 period, resources from the Federal Fund accounted for over 50 percent of total fixed asset investments in Kosovo (see Annex G(x), paras. 1 and 2).
- 25. Internal allocation of Federal Fund credits is decided upon by Kosovo's Government together with Kosovska Banka Pristina (KBP), the major business bank of the Province, and the Chamber of Economy (which encompasses associations of enterprises) in accordance with priorities established in the provincial plan. The foreseen sectoral allocation of Federal Fund credits and of total fixed asset investments (estimated at Din. 32.8 billion or about US\$1.8 billion equivalent at 1975 prices) for 1976-80 assigns the largest share to industry. Agriculture is however, expected to receive a relatively higher share of its allocation from Federal Fund resources. Of the total resources to agriculture, about one-half will be used for investment in irrigation works, including construction of the Ibar Multipurpose Project (scheduled for completion in 1981) and of the Metohija Phase I Project (also scheduled for completion in 1981)—see para. 19, this Annex.

### VI. Bank Activity in Kosovo

- 26. On the basis of its widespread poverty, Kosovo is becoming, on a per capita basis, relatively the largest recipient of Bank assistance (see Annex G(ix)). The Bank has undertaken programs to support directly productive investments and to encourage the accelerated development of the individual farmer sector where poverty is concentrated; it has also undertaken to reinforce these interventions through appropriate support of infrastructure programs.
- 27. Given the fact that the majority of the rural population of Kosovo has incomes below the relative poverty level, the Bank is actively addressing this problem through various projects including agricultural credit and agroindustrial projects (Agricultural Credits I and II: Loans 1129 and 1477 of June 20, 1975 and July 29, 1977, respectively—see Annex G(vii) (a), pages 5-7) and schemes for rainfed and irrigated primary production (Ibar Multipurpose and Metohija I Multipurpose: Loans 777 and 1360 of June 30, 1971 and February 3, 1977, respectively—see pages 10-17, this Annex).
- 28. The Bank has also directed attention to industry through industrial lines of credit (Macedonia/Kosovo Industrial Credit, Second and Third Industrial Credits: Loans 1012, 1277 and 1611 of June 21, 1974, June 14, 1976 and July 26, 1978, respectively). The third industrial line of credit was especially tailored to respond to Kosovo's needs and program for developing processing facilities to encourage labor-intensivity and as an adjunct to the schemes for natural resource exploitation (see Annex G(vii) (d), page 6).
- 29. Kosovo is also sharing in the national power transmission and rail-way programs (Power Transmission II: Loan 1469 of July 11, 1977--see Annex G(vii) (b), pages 4-6)--and Railways V: Loan 1534 of April 13, 1978--see Annex G(vii) (c), pages 4 and 5) and is the beneficiary of a regional highway sector program (Highways X: Loan 1678-YU of April 9, 1979--see Annex G(vii) (c), pages 8 and 9).
- 30. Under the terms of its agricultural and industrial credit loans, the Bank has sought to strengthen Kosovska Banka Pristina (KBP), which as noted in para. 25 above, plays a key role in resource allocation in Kosovo. Recently funds for technical assistance to KBP and qualifying clients have been provided under the DFC III Project (Loan 1611 of July 26, 1978—see Annex G(vii) (d), page 6) for identification, preparation and operation of projects in new fields, i.e., processing industries undertaken to diversify the Province's industrial economy and to reorient to more labor—intensive activities. The Bank is also working closely with the Kosovan and Federal authorities to ensure that financial assistance, from within Yugoslavia and external sources, is complemented by the transfer of managerial and technical expertise (so lacking at present in Kosovo) from the other regions. It is in this context that the Bank has persisted with the concept of joint ventures (see Annex F(iv)).

- 31. Concerning population control (see Annex F(i), pages 2 and 3, paras. 8-10), the Bank has indicated several times to Kosovan authorities its activity in the area of population policy and has asked whether the Province of Kosovo might wish to make plans, with the Bank's assistance, for addressing this important development issue. A formal letter was sent in June 1978 to Mr. Oruci flagging the population question. An official response was never received. However, during Mr. Benjenk's October 1978 visit to Yugoslavia, which included Kosovo, the subject of population control was brought up. To be sure, sensitivity on the subject is deep seated, deriving from historic Albanian/Serbian difficulties (see paras 1 and 3, this Annex). It is, no doubt, partly in this context that federal authorities in the Serbian capital, Belgrade, have chosen to avoid pressing the issue of population control for fear of fanning old ethnic animosities and suspicions. However, privately, Mr. Kostic requested that the Bank, as an outside party, broach the topic of demogrpahy, which the Bank had already done, as noted.
- Problems of pollution, both water and air, but particularly air, have also been a focus of the Bank's attention in Kosovo. The Trepca lead and zinc factories have long polluted the air and water surrounding them. Lead pollution has reached chronic levels. Several visits by Dr. Lee of the Bank and medical consultants from Cornell University have identified both the medical and industrial engineering issues involved. A summary of their findings has been sent to the Kosovan authorities and the matter was also discussed in the aforementioned letter to Mr. Oruci (see para. 31 above). We have been exerting pressure on the Kosovan authorities regarding the pollution problems of the Trepca plant, specifically by making funds to be provided through the Third Industrial Credit Project (see Annex G(vii)(d), page 6), conditional on the implementation of concrete steps to improve pollution control equipment on the existing, as well as future facilities. After prolonged discussion, we have recently approved a large subproject under the Third Industrial Credit for Trepca expansion after having received a detailed action program worked out by Trepca and a German industrial engineering firm. The Kosovans have also approached the Bank regarding possible future pollution projects regarding water/sewerage, but we have indicated that any consideration by the Bank of pollution projects would be contingent upon demonstrated action regarding the control of the existing pollution problems created by the Trepca industrial complex.





## IBAR MULTIPURPOSE PROJECT Loan No. 777-YU of June 30, 1971

### Loan and Project Summary

Borrower:

Socialist Federal Republic of Yugoslavia

Beneficiary:

Ibar Lepenac Enterprise in Kosovo

Amount:

US\$45 million

Terms:

Amortization in 30 years, including a six-year period of grace, with interest at 7.25 percent

Project

Description:

The project consists of the Gazivode Dam (reservoir capacity of 350 Mm3) on the Ibar River, Gazivode hydropower plant (34 MW) 147 km of water supply conduits, irrigation and drainage networks, and on-farm development for an area of 19,000 ha (originally to have been 30,000). Original allocation of water from the multipurpose reservoir was as follows: industry--71 percent; irrigation--27 percent.

US\$ Million

Estimated Cost:
(including price
and physical
contingencies)

T 1		
Local	Foreign	Total
70.0	23.0	93.0
202.0	65.0	269.0
	70.0 202.0	70.0 23.0

Financing Pl	an:
--------------	-----

	US\$ Million	Percent
IBRD	45.0	17
Funds provided from Federal Government and Republic of		
Kosovo	224.0	83

Economic Rate of Return:

16 percent

Estimated Date of Project Completion:

Appraised

Revised

June 1976

December 1980

Current Status:

Major problems, but with improving trend. The project is about four years behind schedule. The main dam is completed and the reservoir is now filled. A small part of the irrigation network has been completed with the

remainder expected to be completed by 1980, but original area under irrigation has been reduced from 30,000 ha to 19,000 ha. due to encroaching urbanization and industrialization in project area. Project costs are 300 percent above appraisal estimates, but the overrun financing is being provided by the Province of Kosovo and from Federal sources to ensure project completion and eventual financial viability. Considerable delays have been encountered in the arrangements for boundary adjustment. Although consultants have been engaged to help find solutions, and the Kosovo Government has enacted appropriate legislation, no land consolidation has been undertaken yet in the project area. As a result an interim solution involving monoculture on the existing plots will likely have to be instituted pending completion of a land consolidation program. After a delay of about five years, a law has been enacted by the Kosovo Government which will assist in the provision of agricultural extension services to the individual sector.

This project has long been one of the most troublesome in our lending program. Project delays were initially related to difficulties in the preparation of design and tender documentation, followed by slower than anticipated progress on construction which was also hampered by the skyrocketing domestic inflation during 1973 and 1974. Physical progress of the project is now back on track and near completion, but the huge cost overruns have required massive infusion of funds, partly from the limited budgetary funds of Kosovo, but primarily from the Federal Government who as the Borrower under the Bank loan (loan was made in 1971 prior to the subsequent practice of the Federal Government as only guarantor) apparently has also recently had to step in to take over more directly most of the debt servicing on the entire project.

On the positive side, the new Provincial Government which came into office a year ago has made good initial progress in addressing the long neglected problems of water management, land consolidation and agricultural extension which have plagued this project, as well as the Province in general. Repeated visits by Bank staff at all levels, culminating in Mr. Benjenk's visit last November, have focussed on those matters. The Province has promulgated new laws on land consolidation, agricultural extension, and cooperatives, as well as creating a Union of Cooperatives for the individual sector, a new Secretariat for Water Economy, and a special coordinating body at the level of the Executive Council to monitor the progress

of actions related to the development of the individual sector in particular. As an immediate result of these actions, there has been an increase in the number of cooperatives organized and agricultural extension agents employed, in both the project area and in the Province. Nevertheless, much progress remains to be made, particularly regarding land use rationalization policies and programs. The problems which have manifested themselves during the long history of this project (technical, financial, administrative and institutional) are symptomatic of larger problems Kosovo faces in its development. Hence, the Bank has placed considerable emphasis on the need to carefully evaluate the lessons learned in this project before proceeding, if at all, with the second phase Lepenac irrigation scheme which the Kosovans have long considered inseparable from the first phase.

OCTOBER 1970

IBRD 3125R

# METOHIJA\* MULTIPURPOSE PROJECT Loan No. 1360-YU of February 3, 1977

# Loan and Project Summary

Borrower:

Vodoprivredna Organizacija Metohija (Water Management

Organization Metohija--VOM)

Guarantor:

Socialist Federal Republic Yugoslavia

Amount:

US\$54 million

Terms:

Amortization in 15 years, including a three-year grace

period, with interest at 8.7 percent.

Project

Description:

Essential features of the project include: (a) construction of the Radenic Dam; (b) a diversion weir with intake works and a canal from the Decanska Bistrica River feeding into above reservoir; (c) water supply works for three towns (Djkovica, Orahovac and Zrze) and twelve villages, including a water treatment plant with pumping equipment and new water storage facilities; (d) an irrigation distribution system for 10,250 ha; and (e) miscellaneous works including drainage, erosion control, soil improvement, power supply lines, equipment, farm roads, buildings, demonstration farms and consultant services.

Estimated Cost:
(including
physical and
price contin-
gencies)

	(US\$ million)	
Local	Foreign	Total
67.0	54.0	121.0

Financing Plan:	US\$ Million	Percent
IBRD	54.0	45
Government of Kosovo	45.0	37
Duties and Taxes	22.0	18

Economic Rate

of Return: About 11 percent

Estimated Date of Project

Completion: Appraised

Revised

December 31, 1981

December 31, 1982

<sup>\*</sup>Pronounced Metohiya

#### Current Status:

Major problems. This project is the closest to a "problem project" which we have in Yugoslavia at the present time. Technical problems associated with the system design and preparation of tender documents, as well as other aspects of procurement, have delayed the project by a year. To help avoid further such problems, agreement was reached with the Borrower on the specific steps which must be taken over the next few months to avoid further delays and Projects Department will begin to send supervision missions once every three months in order to keep on top of this project. The more intractable problem for which no immediate solution has been found is that of weak project management and administration. This will be the focus of the next supervision mission for which preliminary discussions were held by the recently returned supervision mission. Although the Project Director seems to be technically competent his administrative ability leaves something to be desired, but most importantly, he simply does not have adequate support staff. The general problem in Kosovo is the lack of trained manpower, which is manifesting itself in this project. We have in this project, as in others, suggested to the Kosovans that they should more actively seek to hire qualified staff from outside Kosovo, i.e. from other regions in Yugoslavia.



#### PROPOSED KOSOVO RAILWAY PROJECT

# I. Background

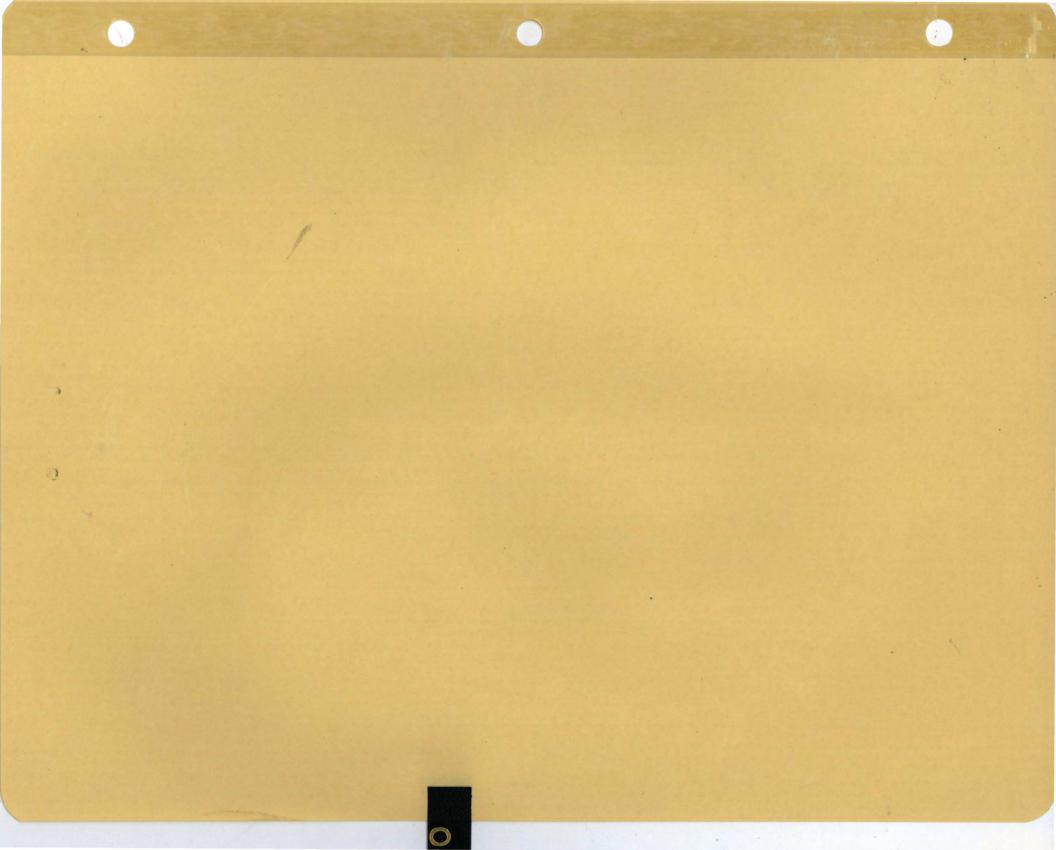
- 1. During negotiations for the Fifth Railway Project (see Annex G(vii) (c), pages 4 and 5), the federal government requested that the Bank consider making a subsequent separate loan for Kosovo prior to the next planned loan for Yugoslav railways. The Yugoslav authorities were informed that the Bank encouraged the plan of the Community of Yugoslav Railways (CYR)—see Annex G(vii) (c), page 2, para. 2—to form a special team of experts to study the railway needs of Kosovo and prepare specific feasibility studies for an investment program which would meet the needs of Kosovo railways and integrate them into the overall Yugoslav railway network. While it was premature to decide on whether there should be a special loan for Kosovo railways or whether Kosovo should be allocated a priority share within the next overall rail operation, it was agreed that the Bank would make every effort to respond to Kosovo's demonstrable needs as efficiently and effective as possible.
- The CYR has now submitted to the Bank feasibility studies and has requested a loan to finance expansion of marshalling yards and signalling, which could attract a loan of about \$25 million. A Bank mission visited Kosovo in April 1979 to discuss the proposed Kosovo project with the provincial government and the railways. There are gaps in the preparation of the project, particularly regarding traffic forecasts and financial data. There are also serious doubts about the financial viability of RTO Pristina, the railway authority of Kosovo. The Kosovan authorities are continuing preparation of the project in the light of the Bank mission's findings, and it is proposed that a further Bank mission review the state of preparation in September 1979.

#### II. Issue

3. The proposed Kosovo Railway project is not currently incorporated in the Bank's lending program for Yugoslavia. The project is not expected to be ready for appraisal even in September 1979 and would therefore be a FY81 or FY82 project. The proposed Sixth Railways project, for which a tentative allocation of \$100 million has been made in the FY82 program, is a FY81 stand-by project. Preparation of two separate railways projects would involve two inputs of Bank manpower. For obvious reasons it would not be acceptable to propose to the Bank's Board two railway loans in the same fiscal year. Proceeding with a separate and smaller Kosovo project would therefore delay the larger Sixth Railway project.

#### III. Recommendation

4. The Yugoslav authorities have been informed of the likelihood for delay in the proposed Sixth Railway project if a loan for a separate Kosovo project is pursued. A decision will ultimately have to be made by the Yugoslav authorities as to whether they want to formally request a separate loan for Pristina RTO or whether it should be incorporated into the proposed Sixth Railway project.



#### MACEDONIA

# I. Historical Overview

1. Macedonia was settled by Slavic tribes in the early Middle Ages. It developed into a center of Slavic/Orthodox culture, which it remained. Save for a brief interlude of political independence, it was for centuries the object of conquest by powerful neighbors. Ottoman rule began in the fourteenth century and lasted until 1912 when greater Macedonia was carved up between the Kingdoms of Serbia, Bulgaria and Greece. As a consequence of World War II, the present Socialist Republic of Macedonia gained autonomy as a member of the Socialist Federal Republic of Yugoslavia.

# II. Socio-Economic Conditions

- 2. Natural Conditions. Macedonia is the southern most republic of Yugoslavia. To the east it borders Bulgaria, to the south Greece, and to the west Albania (see Map at page 5, this Annex). Macedonia is predominantly mountainous; only about one-quarter of the total land surface qualifies for agricultural use. Fertile valleys, particularly in the south which enjoys a Mediterranean climate, provide favorable conditions for intensive agriculture, provided precipitation is sufficient and/or irrigation support is available. Macedonia is a link in the trans-European communications systems, connecting Central Europe and the rest of Yugoslavia with Greece and the Eastern Mediterranean countries.
- 3. Population. In 1977, Macedonia had 1.8 million inhabitants (about 8 percent of total Yugoslavia). The population growth rate after the immediate postwar period has been high, at something around 1.3 percent since 1954. However, population trends in the postwar period have also been effected by migrations, from rural to urban areas within Macedonia, between regions of Yugoslavia, and abroad, the latter category being mostly young men seeking "temporary" employment in the labor markets of Western Europe. A fundamental transformation of Macedonian society has taken place over the last two decades, the rural share of the population having declined from 61 percent in 1953 to about 40 percent twenty years later.
- Labor Force. The total labor force (about 630,000 on the basis of the most recent census undertaken in 1971) is comprised of 43 percent in the social sector, 38 percent in the private agricultural sector, 2 percent in private nonagricultural activities, and 12 percent abroad as migrant workers. Productivity and income levels in the private agricultural sector are less than half social sector earnings per worker. There has therefore been considerable demand for social sector employment opportunities witnessed in recent years by a persistent rise in registered unemployment. Aggravated by the net return of migrant workers from abroad, these have risen from around 17 percent of social sector labor force to over 21 percent in 1978. This ratio of unemployment to social sector unemployment is the second highest in Yugo-slavia after Kosovo. The projected growth in social sector employment, though

sufficient to absorb the natural increase in the labor force, will not adequately absorb the expected return of migrant workers and unemployment in the agricultural labor force at least until the mid-1980s. The problem of insufficient labor force absorption is therefore a major, if not the major, development problem of Macedonia. It is likely to remain the major problem for another two decades until gradually the pressure of the demographic dynamics recedes and the backlog of workers in the private agricultural sector with low productivity and income levels is absorbed by the momentum of economic growth.

# Characteristics of the Macedonian Economy

- 5. Macro-Economic Characteristics. At 1977 prices and exchange rate, the social product (GMP) of Macedonia amounted to \$2.2 billion, or \$1,200 per capita. About 84 percent of GMP was accounted for by the social sector and 16 percent by the individual sector, largely in agriculture. The share of industry (manufacturing, mining, and quarrying) amounted to almost 36 percent of GMP and that of agriculture to 18 percent. In total Yugoslav GMP, Macedonia represented 5.4 percent, whereas it accounted for 8.3 percent of the total population. It contributed about 5.1 percent to Yugoslavia's industrial output, but 6.7 percent to the agricultural output.
- 6. Macedonia has sizeable exports of some agricultural products, most prominently tobacco and livestock. The largest proportion of its exports, however, are in the form of manufactured goods. In addition to its resource based industries, Macedonia has developed a strong export position for some relatively labor-intensive products such as textiles, leather, and metal products. On the whole, Macedonia contributed a significant share of the country's net exports of consumer goods.
- 7. Between 1954 and 1977, GMP grew, in real terms, at an average annual rate of 7.3 percent, thus surpassing the rate of 6.8 percent realized for the country as a whole. Due to the higher rate of population growth, the rise of GMP per capita, however was only marginally faster than that of total Yugoslavia. In 1977 Macedonia's per capita income was about 64 percent of the Yugoslav average.
- 8. Agriculture. In 1973, agriculture produced 18 percent of Macedonia's GMP, the highest percentage of all regions of Yugoslavia with the exception of Vojvodina. The growth rate of Macedonia's agricultural sector of 2.3 percent per year (1967-77) has been close to the Yugoslav average of 2.5 percent. The physical conditions of Macedonia dictate a production structure with extensive livestock (mainly sheep) raising in the mountainous areas and intensive agriculture in the valleys. The latter accounts for roughly one-quarter of the total surface. The predominantly mediterranean climate provides favorable production conditions, but irregular rainfall during the main growing season is a universal problem for utilizing the potential, unless corrected by irrigation. Presently irrigation covers 10 percent of the cultivated land.
- 9. The land use and the output mix reflect the physical conditions. Macedonia's agriculture is to a considerable degree oriented towards vegetables (particularly early varieties), tobacco and fruit growing (particularly

early table grapes and wine), and Macedonia is the only region of Yugoslavia which permits the cultivation of rice and cotton. Conversely, cereals, fodder crops, industrial crops and cattle raising are less important than elsewhere in Yugoslavia.

- 10. Industry. Macedonia's industry grew between 1954 and 1977 by an average rate of 10.8 percent, far exceeding the growth rate of total Yugoslav industry of 9.2 percent. By 1977, the share of industry in Macedonia's economy reached 35 percent. The growth rates exceeded the Yugoslav average for almost every branch.
- 11. In the structure of Macedonia's industry, the "light industries" have a significantly greater weight than in the Yugoslav average, and particularly in comparison with the other less developed regions, although the difference was gradually declining since the early 1960s. Since "heavy industries" are in Yugoslavia associated with high average and incremental capital-output and capital-labor ("capital-intensity") ratios and with low accumulation rates, Macedonia's pattern of industrial mix is one of the reasons for its successful industrial and overall development.
- 12. In transport and communication, Macedonia's systems are still deficient in comparison with the developed regions of Yugoslavia. The improvement of the interrepublican system would ameliorate the physical disadvantage of the distance between Macedonia and the economic center region of Yugoslavia and the sources and destinations of most of foreign trade. Similarly, the improvement of the interrepublican systems would tie the poorer, economically stagnating and depopulating areas closer to the mainstream of development. It appears that the deficiency is particularly severe with respect to tertiary roads which would provide year-round all-weather-connection to the minor communes and settlements. Another problem area is modernization of the rail-way system and the improvement of its overall operating efficiency.

#### Bank Activity in Macedonia

13. The Bank's emphasis on assuring the accelerated development of the Less Developed Regions (LDRs) has direct application to Macedonia which is perhaps the most effective of the LDRs in addressing its developmental priorities. The Bank's activities emphasize particularly those key sectors touched upon above: agriculture, industry and transport with special attention and stress on agriculture. The Bank has given, and will continue to give support to this key sector, illustrated by our active and proposed interventions in a number of projects (Macedonia Agricultural Industries: Loan 894 of May 25, 1973; Macedonia Agriculture and Second Agro-Industries: Loan 1371 of March 10, 1977 -- see pages 6-8, this Annex; Agricultural Credits I and II: Loans 1129 and 1477 of June 20, 1975 and July 29, 1977, respectively--see Annex G(vii) (a), pages 5-7), with emphasis on horticulture. Bank involvement in Macedonia is further buttressed by our participation through industrial lines of credit (Macedonia/Kosovo Industrial Credit: Loan 1012 of June 21, 1974; Second Industrial Credit: Loan 1277 of June 14, 1976--see Annex G(vii) (d),

pages 4 and 5; and Fourth Industrial Credit: Loan 1613 of July 26, 1978) and in national infrastructure projects for Railways (Railways V: Loan 1534 of April 13, 1978--see Annex G(vii) (c), pages 4 and 5) and power transmission (Second Power Transmission: Loan 1469 of July 11, 1977--see Annex G(vii) (b), pages 4-6). Future projects in irrigation, agricultural processing and credit and industrial credit are contemplated; in addition, a loan (Loan 1678 of April 9, 1979) for a regional highway sector program was approved by the Board in March, 1979 (see Annex G(vii) (c), pages 8 and 9).



Page 5

(a)

# AGRICULTURE AND AGRO-INDUSTRIES PROJECT IN MACEDONIA Loan No. 1371-YU of March 1977

# Loan and Project Summary

Amount:

US\$24 million.

Borrower:

Stopanska Banka Skopje (SBS).

Beneficiaries:

10 agricultural processing enterprises and agricultural cooperatives in the social sector, and about 960 private farmers in Macedonia.

Terms:

Amortization in 15 years, including 3-year grace periods, with interest at 8.5 percent.

Relending Terms:

Social Sector-maximum repayment period of 14 years, including 3-year grace period, with on-lending interest rate at 11 percent.

Private Sector-maximum repayment period of 10 years, including 5-year grace period, with on-lending interest rate at 11 percent.

Project Description:

The aim of the project is to help achieve the agricultural objectives of Macedonia; namely, to increase agricultural production both for the growing domestic market and for exports, to raise productivity and income, particularly on small farms, to expand agro-industrial processing capacity, to improve product quality and to stabilize food supply. The project includes:

- (i) processing facilities in the social sector including a dairy plant, slaughterhouse, potato cold store and fruit and vegetable processing facilities;
- (ii) investments for the private sector in grape and fruit production, plastic greenhouses and mechanization for vegetable production, livestock and tobacco drying facilities; and
- (iii) a feasibility study for the design, construction and operation of a wholesale market center for agricultural products.

Estimated Cost (incl			US \$ million	
Physical and Price Contingencies):	=	Local	Foreign	Total
- Contingentially		20041	10101611	
Appraisal Estimate		38.2	24.0	62.2
Current Estimate		40.0	24.0	64.0
Financing Plan:			US\$ Million	Percent of Total
	IBRD Loan		24.0	39
	SBS		27.0	43
	Sub-borrow	ers	11.2	
	Total		62.2	100

Economic Rate of Return:

Project components would generate overall economic rate of return of 25.6 percent.

Est	imate	ed Da	te	
for	Pro	ject	Com	pletion:

Appraisal	Estimate
June 1981	

Current Estimate
June 1981

#### Current Status:

#### A Moderate Problems Project

Subloans for all social sector, agro-industries facilities, have been approved by the Borrower. Twenty-two subprojects in the individual sector have been approved committing 64 percent of the loan proceeds. It appears likely that most social sector subprojects will suffer from considerable cost overruns which the Yugoslavs blame on rigid ICB procedures. Considerable delays in bid evaluation, contract negotiation and award and fixed price construction contracts when annual inflation was 11 percent may have influenced bid prices and resulting subproject investment cost. Slow initial project progress may also have contributed to higher project costs than was originally estimated.

Poor quality agro-industry subproject appraisals prepared by SBS resulted in delay in providing Bank approvals until satisfactory clarification could be obtained. The employment of a qualified agro-industries specialist required in a loan agreement covenant should have improved subproject appraisal quality, but the specialist left after only a few months and the position has not subsequently been filled. Preparation of satisfactory tender documents for ICB procurement of agro-industry facilities has also been slower than expected in a repeater project. On May 3, 1979, SBS appointed a new Director of the Agriculture and Forestry Department in which Bank agricultural projects are administered. Indications are already evident that improvement in project implementation can be expected.

# MACEDONIA STREZEVO IRRIGATION PROJECT Loan No. 1616-YU of August 1978

# Loan and Project Summary

Amount:

US\$82 million.

Borrower:

Stopanska Banka Skopje (SBS).

Beneficiary:

Pelagonija Water Economy Enterprise (Vodostopanstvo).

Terms:

Amortization in 15 years, including three years grace, with interest at 7.9 percent per annum.

Relending Terms:

Proceeds on-lent to beneficiary (who bears the foreign exchange risk) on same terms as Bank loan except for an additional 0.5 percent spread on interest rate to cover administrative costs of Borrower.

Project Description:

The Project is part of Macedonia's long term irrigation development program for the Pelagonija plain, the single largest area of arable land in the Republic. The Project seeks to increase crop production, to raise productivity and income, and to create employment in an area where unemployment and emigration are among the highest in Yugoslavia. The increased food production on the newly irrigated land would substitute for imports, cater to increasing domestic demand and provide limited export potential. The project would supply bulk water to the community of Bitola and to a thermal electric power facility under construction. Feasibility and preparation studies for three possible future irrigation projects are also included.

Direct beneficiaries of the project would number about 50,000 in one of Yugoslavia's less developed regions and average agricultural income per capita is expected to increase about five-fold. The proportion of farmers above the relative poverty level or target group would increase from 10-20 percent to about 85-95 percent.

Estimated Cost (including Physical and Price		-US \$ million	
Contingencies):	Local	Foreign	Total
Appraisal Estimate	106.2	82.6	188.8
Current Estimate	106.2	82.6	188.8

Financing Plan:	US\$ Million	Percent of Total
IBRD Loan	82.0	44
SBS	80.1	42
Republic of Macedonia Grant Equity Contributions from	11.1	6
Enterprises in Town of Bitola	15.6	8
Total	188.8	100

Economic Rate of Return:

15 percent

Estimated Date for Project Completion:

Appraisal Estimate
December 1981

Current Estimate
December 1981

#### Current Status:

# A problem-free or minor problems project

Contracts for the construction of major project components (the alimentation canal, dam, and main canal) were signed in May 1979. Progress on construction of access roads, diversion canal and thermal power station pipeline is satisfactory. Bids have been requested as a result of retendering for the construction of the irrigation network on the basis of revised tender documents which allow bidders the opportunity to consider a broader range of suitable construction materials.

The contract has been awarded to Yugoslav consultants, with a specialized international consultant sub-contract, to prepare the studies for three possible future irrigation projects.

# JOGOTUTUN BULB PLANT FIRST SUPROJECT UNDER FIRST INDUSTRIAL CREDIT PROJECT Loan NO. 1012-YU of June 1974

Total Cost:

\$5.4 million

Bank Loan Amount:

\$1.7 million

Other Sources of

Finance:

Stopanska Banka Skopje - \$2.2 million Stopanska Banka Stip - \$1.5 million

Terms of Bank

Loan:

Repayment over 12 years, including 2 years of grace; interest at 9.5 percent.

Subproject description:

The subproject was the first industrial subproject submitted to the Bank for financing. It provided for the construction over 2 years beginning 1975 of a factory in Stip for the production of electric light bulbs and flourescent tubes. A Swiss firm "Gluhlampenfabrik", selected through international competitive bidding, was responsible for the construction of the plant, import equipment, technical assistance and training.

The factory's annual production is projected at 6.2 million electric bulbs, 5.5 million automobile bulbs and 160,000 fluorescent lamps. Annual sales are estimated at about Din. 80 million (about US\$4.4 million equivalent), generating net income of about Din. 10 million (about US\$0.6 million equivalent). Cost per job created: \$30,000.

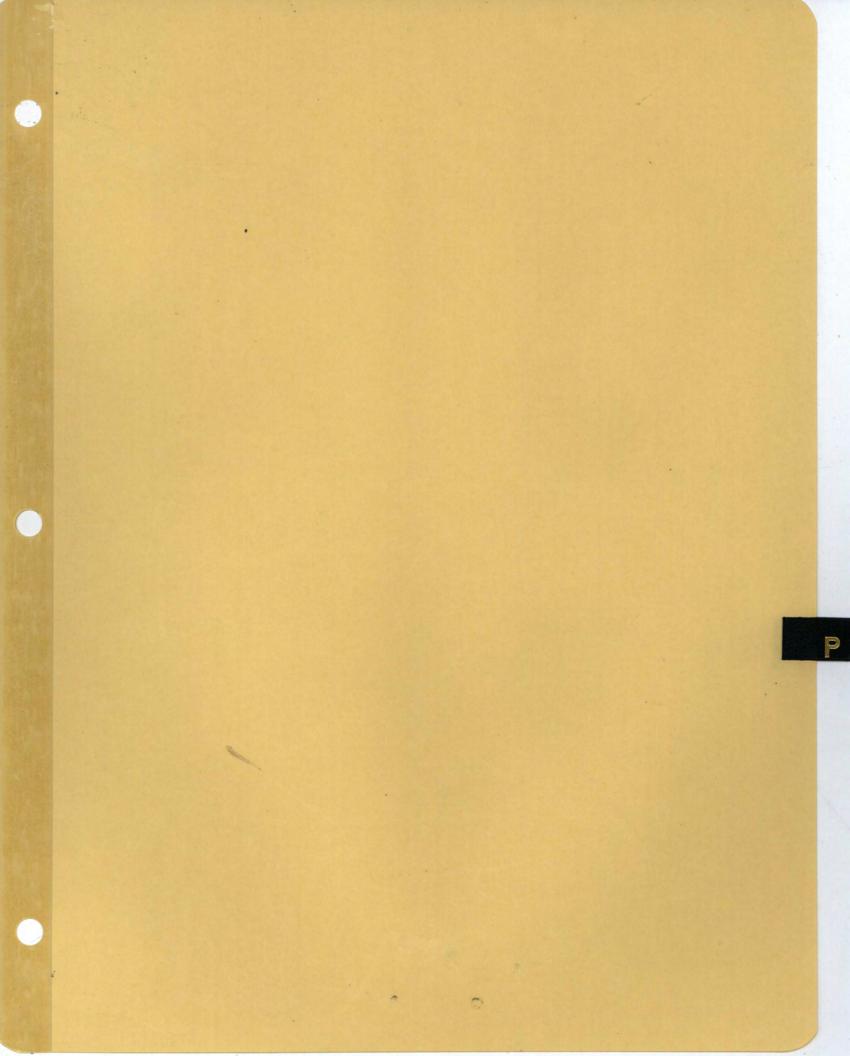
Economic Rate of

Return:

19 percent

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GREECE



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Page 1

# SLOVENIA

# I. Historical Overview

1. Slovene tribes began to settle in the northwest corner of the Balkan peninsula in the sixth century. By the eighth century they had submitted to the domination of the Franks. Under Charlemagne, German Catholic missionaries had converted them to Christianity and introduced German culture. The region which is now Slovenia came under the control of the Hapsburgs in the late thirteenth century. From then until 1918 the Slovene lands were an integral part of the Hapsburg domains, save for a brief French interlude (1809-1813); German was made the official language for all government affairs as well as for education, but Slovene national consciousness remained strong, and the masses continued to speak the Slovene language. From 1918-41, Slovenia was a part of the Kingdom of the Serbs, Croats, and Slovenes. At the conclusion of World War II, with Marshal Tito's partisan movement in undisputed control of the country, Slovenia became a Socialist Republic within the Yugoslav Federation (see Map at Annex C(ii)).

# II. Socio-Economic Conditions

- Natural Conditions. The Socialist Republic of Slovenia covers an area of 20,251 sq. kilometers or 7.9 percent of Yugoslavia's territory. It is situated between Italy, Austria, Hungary and the Socialist Republic of Croatia. Its relief is extremely varied, ranging from the Julian Alps to the coast giving on to the Adriatic Sea. The Alps cover the northern part, the highest peak being Triglav (2,863 m). The climate is mainly Central European, except for the coastal region, where it is Mediterranean. The major rivers are the Sava, Drava and Mura, all tributaries of the Danube and the Soca, which flows into the Adriatic. About 48 percent of Slovenia is wooded. The configuration of the land does not allow extensive development of arable farming, which is therefore highly intensive. Good pasturage, however, offers favorable conditions for livestock farming.
- 3. Population and Labor Force. In 1977, Slovenia had about 1,800,000 inhabitants, 8 percent of Yugoslavia's total population. The majority of the population is Slovene, with only small numbers of other nationalities (Croats, Serbs, Hungarians, Italians). Population growth over the period 1954-77 at only 0.7 percent was below the one percent growth rate for Yugoslavia as a whole. Only 20 percent of the population is involved totally in agriculture, half that of the national average. The active population is 48 percent of the total population in Slovenia, and registered unemployment as a proportion of employment in the social sector is only 1.5 percent, compared to the national average of 12.2 percent.
- 4. Income. In 1977, GNP per capita in Slovenia was estimated at \$3,802, almost double that of the Yugoslav average. Real growth in GMP and GMP per capita over the period 1954-77 was 7.1 percent and 6.4 percent respectively, both higher than the national real growth rates. The high proportion of

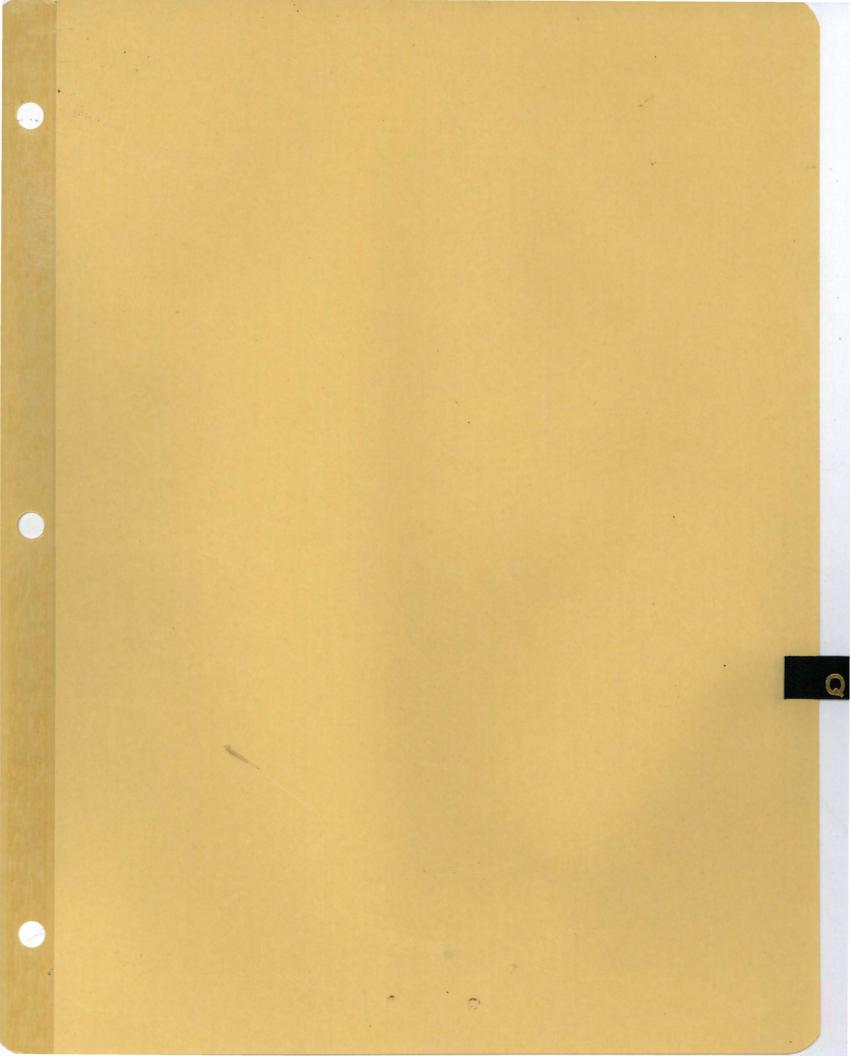
workers in the nonagricultural social sector and relatively low unemployment and underemployment account for this high income level. Distribution of income in the Province is fairly even because of the absence of the dual economy found in most other areas of Yugoslavia.

- Features of the Economy. A well-established infrastructure, favorable geographic position and a productive population with only a one percent illiteracy rate have attracted to Slovenia industries such as engineering, textiles, woodworking, electrical goods, chemical, food processing, electric power production, iron and steel and nonferrous metallurgy. Industry and construction activities together accounted for 57 percent of GMP in 1977. Unlike the rest of Yugoslavia, agriculture in Slovenia plays only a minor part of the Republic's economic activity, accounting for only 6 percent of GMP. On almost all social and economic indicators Slovenia emerges as the most developed region in Yugoslavia and considerably ahead in terms of income and economic development of all other Republics and Provinces.
- Bank Activity in Slovenia. Bank lending in Slovenia has been confined to participation in projects of national importance (e.g. highways, railways, agricultural credit and power transmission). Future activities may also include financing of joint ventures between Slovenia and one or more of the Less Developed Regions through industrial credit projects (see Annex F(iv), pages 2 and 3, paras. 4-6; and Annex G(viii) (b), page 2).

#### ADDENDUM

#### INTERNATIONAL CENTER FOR PUBLIC ENTERPRISES IN DEVELOPING COUNTRIES

- The International Center for Public Enterprises in Developing Countries (ICPE) was established in Ljubljana in April 1974 as a Yugoslav institute for technical cooperation with developing countries in the light of increasing significance of public enterprises in the developing world and their importance as a factor of socio-economic development. The 1976 Colombo Conference of the Heads of State of non-aligned countries led to the July 1978 transformation of ICPE into a joint institution of 28 developing member countries.
- 2. ICPE has several permanent research projects relating to public enterprises in developing countries, including education and training of personnel; planning; financing; role of public sector; management of development and transfer of technology and innovation processes; and information and control systems. In addition, ICPE is developing management consultancy information/documentation services as well as studying the role of women as a factor in development.
- 3. ICPE's annual budget is about US\$1.5 million equivalent, financed through annual membership contributions, UNDP, UNIDO and the Netherlands Government. ICPE also cooperates with regional and inter-regional organizations, ILO, UNESCO, national institutions in developing countries and the Governments of Sweden and Canada.
- 4. ICPE has cooperated with the World Bank by providing two consultants for a pilot study of 3 to 4 organizations in Yugoslavia as part of a wider study to determine the characteristics of the success of business and managerial practices in public enterprises in several developing countries.
- 5. Dr. Anton Vratuša, President of the Executive Council of the Assembly of SR Slovenia (see Annex E(ii), page 4) is the President of the Management Council of ICPE. The Executive Director is Dr. Vodušek.



#### YUGOSLAV RECRUITMENT

#### BACKGROUND OF ISSUES

- 1. The Yugoslav authorities have over the years expressed dissatisfaction with the recruitment of Yugoslavs for the Bank and IFC. They have formally requested the Bank to cooperate in a long-term program, including various promotional activities, to improve the situation (memorandum of March 8, 1979, from Gavra D. Popovic, Assistant Federal Secretary for Finance to Mr. Bernard Chadenet.)
- 2. Recruitment in Yugoslavia is difficult. Given the insistence on Government clearance, we must depend on candidates put forward by our official recruitment contact. A great deal of effort was put into finding candidates for Mr. Clarke's visit in December 1975, which resulted in three appointments out of five offers. However, only one candidate was put forward in 1977; not until the summer of 1978 did we receive further candidates for consideration, most of whom were for the Young Professionals Program, for which needs are strictly limited. Eight Yugoslavs are now on board (seven Bank; one IFC). In addition, two YP candidates were chosen in the last selection.
- 3. Our official recruitment contacts in Belgrade are bureaucratic and do not appear to understand the type of staff we need, despite extensive briefing. They are further handicapped by the facts of political life in Yugoslavia: the Federal Government is relatively weak and feels obliged to submit an equal number of candidates from each of the constituent Republics.
- 4. The Bank has gone a long way to meet Yugoslavia's wishes:
  - By agreeing only to five-year fixed-term appointments, even quite exceptionally for YP's, we have supported the Yugoslav Government's desire that candidates selected would return home to apply their acquired experience.
  - We acquiesced in the return home of three staff members on regular appointments (one high flier ex-YP, one average and one below average performer).
  - We have taken one Yugoslav as a summer trainee out of only two suggested (the second had very little English).
  - We refused to consider a potentially excellent YP candidate who saw the YPP as a device to evade military service in Yugoslavia.

- We did not renew the fixed-term appointment of a research assistant, who for some reason was persona non grata back home.
- We have not pursued a number of Yugoslav expatriate candidates who did not appear absolutely top flight.
- 5. The Yugoslavs have assured us that they would consider each applicant strictly on his/her professional merits. Yet, in February 1976, when we sought official clearance for a first class lawyer living and working in Yugoslavia, we met with refusal. The only explanation was that "he would not be a suitable representative of the Bank or Yugoslavia."

#### **ISSUES**

# Principal Yugoslav Grievances

- 1. Since 1947, only sixteen Yugoslavs have been employed by the Bank and IFC.
- 2. The Bank should honor its "gentleman's agreement" to recruit only Yugoslav nationals put forward through official channels. We had violated this agreement twice in 1978 by recruiting two Yugoslav citizens living outside Yugoslavia for a long time. (Mr. Slobadan Mitric and Mr. Peter Miovic.)
- 3. The recruitment procedure seems to be very "short and speedy" when applied to Yugoslavs living abroad, but lengthy for candidates proposed by Yugoslav authorities.
- 4. On several occasions the Bank has been hesitant in considering promotion of Yugoslav staff members. If the five-year fixed-term arrangement normally desired by the Government is an obstacle, the Yugoslav authorities would be prepared to recommend that candidates accept a regular appointment.

#### RECOMMENDATIONS

#### The Bank's position should be:

1. We welcome the desire of the Yugoslav authorities to have more of their nationals on our staff. We are prepared to cooperate in every way possible to achieve their goal. However, to do so, we must rely on a steady flow of qualified candidates from the Government.

- 2. We have an obligation to our member countries to seek the best possible people, wherever we can find them, including Yugoslav nationals living abroad. The legal position on this is quite clear: The provisions of the Articles of Agreement establish the principle that the selection and appointment of World Bank staff is the sole responsibility of the World Bank itself, a responsibility that cannot be shared with individual member governments. The World Bank cannot accept the request of a member government that that government's consent be obtained before any of its nationals are employed by the World Bank, since such a request would be inconsistent with the principle stated above and with the international character of the duties of the World Bank staff. (From Pierro Sella's memorandum of December 5, 1975) In any event, we have not done this to excess—two out of eight, excluding one staff member recruited as a messenger in 1963 and promoted professional in 1978.
- 3. We are concerned by the impression that hiring of candidates presented by the Government takes much longer than for outside candidates. As a result of Mr. Clarke's mission in December 1975, some forty candidates were presented. Despite the time needed for processing among Bank Departments, candidates were invited for interview in February and March, and offers made in March and April. Similarly YP candidates seen by Mr. Sigrist in Belgrade in December were interviewed by the YP Panel in Paris in February and offers made in March.
- 4. The fixed-term appointment is not a barrier to promotion except perhaps in the case of promotion to a managerial position. We consider the five-year fixed-term arrangement to be in the best interest of Yugoslavia, but hope that the Government will consider sympathetically requests at the Bank's initiative for an extension of the five-year appointment.
- 5. We could suggest to the Federal Secretariat for Finance that they may wish to use, at their discretion, former Yugoslav Bank staff members to help screen applications of potential candidates.

FGS:psd

# LISTING OF J-Q STAFF BY NATIONALITY, ORGANIZATION AND LEVEL GROUP AS OF JUNE 30, 1979

NATIONALITY: YUGOSLAV

# BANK

STAFF NAME	E.O.D. DATE	TYPE OF APPOINT.	POSITION	DEPARTMENT
BJELOGRLIC, BRANKO	8/31/76	FIX-TRM	HIGHWAY ENGINEER	EASTERN AFRICA PROJECTS DEPT.
GROJIC, BRANKO	7/19/76	FIX-TRM	ECONOMIST	ECON. ANALYSIS & PROJECTIONS DEPT.
JOVANOVIC, DJORDJE	3/24/70		ECONOMIST	WESTERN AFRICA PROJECTS DEPT.
MASTILOVIC, VUKOTA	2/03/75		POWER ENGINEER	EMENA PROJECTS DEPT.
MITRIC, SLOBODAN	8/07/78		TRANSPORTATION SPEC.	
RADAN, IVAN	4/26/63		NIGHT PRINTING SUPERVISOR	ADMINISTRATIVE SERVICES DEPT.
SILBIGER, STEVEN	7/15/69		SR AGRIC. ECONOMIST	EAST ASIA AND PACIFIC FIELD
,				
IFC				
SKAPIN, BORIS IVAN	3/01/76	FIX-TRM	INVESTMENT OFFICER	IFC DEPT. OF INVEST.: LAC II
*HROMIC, MUHAMED	6/01/76	SECOND	ECONOMIC ADVISER	UNDP ADVISERS STAFF
*STOJILJKOVIC, MIODRAG	8/01/78	EXE-DIR	ALT EXECUTIVE DIR CYPRUS, ISRAEL, ETC.	EXECUTIVE DIRECTORS

<sup>\*</sup> does not count in nationality statistics.



# OFFICE MEMORANDUM

TO: Mr. Robert S. McNamara

DATE: July 10, 1979

FROM:

J. Burke Knapp

SUBJECT:

1/10

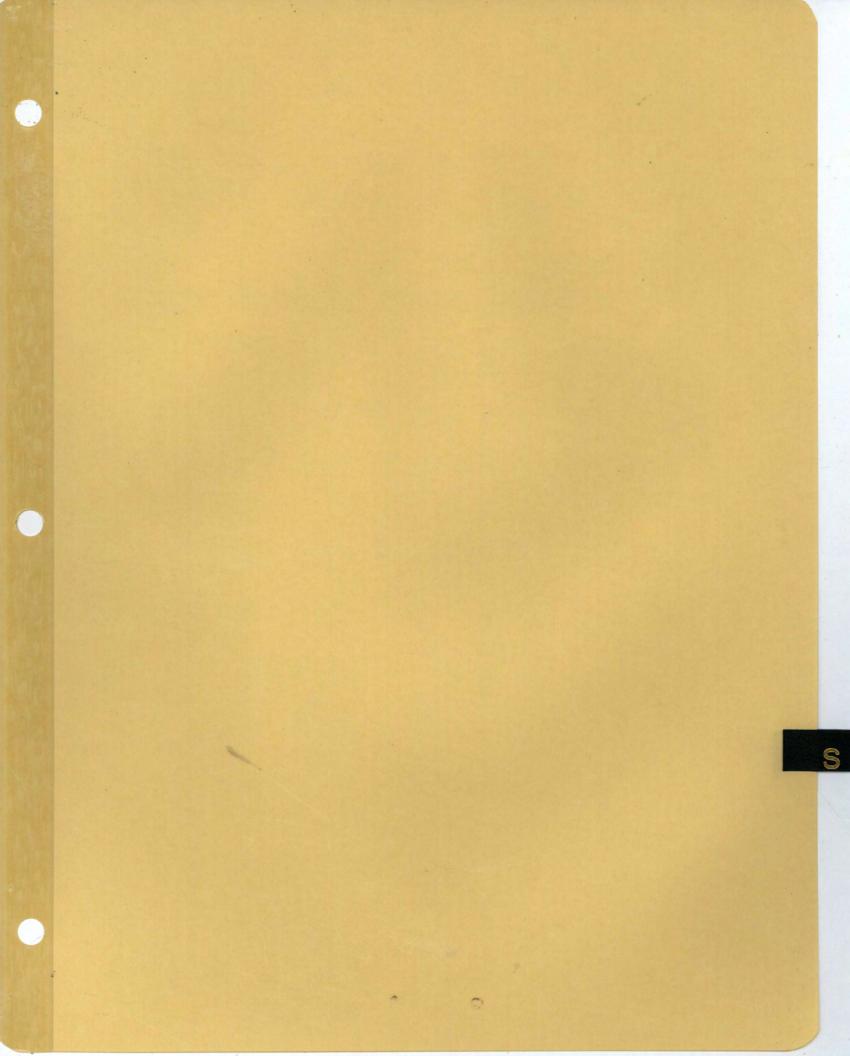
Yugoslavian Contribution to IDA 6

In connection with your forthcoming visit to Yugoslavia I think it would be appropriate for you to express your warm thanks for the Yugoslav pledge of \$20 million equivalent for IDA 6 which was announced by Mr. Popovic at the IDA Deputies' meeting in Brussels in March.

Yugoslavia contributed \$4 million equivalent to IDA 3, \$5 million equivalent to IDA 4 and \$8.1 million equivalent to IDA 5. On the basis of their IDA 5 share their contribution to IDA 6 at the level of \$12.5 billion would have been less than \$14 million equivalent, but they have responded favorably to our request that they increase their share this time and contribute \$20 million equivalent in order to give a lead to other Part II countries from whom we are seeking contributions. (A similar request to Spain is still pending - I have reported my latest talk with the Spanish Minister of Finance on this subject in my memorandum of July 6 to Files, and am preparing a letter for you to send to the Minister on this matter.)

cc: Messrs. Cargill Benjenk Vibert

JBKnapp:isk



#### INFORMATION MEDIA

# I. Introduction

- 1. The relationship between government and press in Yugoslavia lies between the western concept of freedom of the press and the official control usually established in the communist countries of Eastern Europe and elsewhere. No effort is made by the party or government to interfere directly in the daily operation of the press. Most newspapers are published by branches of the Socialist Alliance (comprising most of the workers in Yugoslavia). Each newspaper is an enterprise made of Basic Organizations of Associated Labor (BOALs) with a workers' council elected by the BOALs. The editor-inchief heads an editorial board which is responsible for the day to day running of the paper. Each newspaper has an Editorial Advisory Council, appointed by the Socialist Alliance, which meets two or three times a year and advises the editorial board on policy but does not dictate it. The Advisory Council is made up of a broad cross section of society the names of which are printed in the paper.
- While newspaper editors receive policy advice from this council, they have considerable freedom to publish what they like. Although the papers adhere to the broad principles of the Yugoslav system, there is open debate and criticism of particular issues. The press attends meetings of parliamentary committees and reports freely on the differing views expressed by the delegates to the Assembly. The Federal Secretariat of Information supports the independence of the press by refusing to act as an intermediary between newspapers and sources. The press avoids making personal attacks on domestic or foreign political leaders, although editorial criticism of their policies is common.
- 3. A number of publications, not affiliated with the Socialist Alliance, are published without censorship. These include satirical weeklies in the various republics and several student papers. The latter have frequently published vehement attacks on the government and individual of these papers have occasionally been banned.
- 4. The major national and regional newspapers give considerable factual coverage of World Bank events such as Mr. McNamara's Annual Meeting speech, and loan announcements.

# II. Newspapers

- 5. By far the most important daily papers are Politika, Borba and the latter's evening paper Vercenje Novosti.
- 6. Borba is published in the Cyrillic alphabet in Belgrade and in the Latin alphabet in Zagreb, by the Socialist Alliance of Yugoslavia. A large format paper, which was founded in 1922 as the organ of the then outlawed communist party, it is the most serious paper in Yugoslavia and its lack of popular appeal accounts for its falling circulation (currently 60,000). It

has a reputation for providing the most comprehensive coverage of foreign and economic news. Borba's evening paper, Vercenje Novosti, is a tabloid, featuring light news coverage, comic strips and articles on sports and other topics of wide appeal. Today it has the largest circulation in Yugoslavia (370,000).

- 7. The most popular morning paper, Politika, is the oldest publication in Yugoslavia, having been established in 1904. Before World War II it was owned by the Ribnikar family, a wealthy left-leaning family who hid Marshall Tito in their home in 1941. Although Politika is now the organ of the Socialist Alliance of Serbia, members of the Ribnikar family still work on the paper and it generally takes a more independent position than Borba.
- 8. Tabloid in format, Politika, has wide popular appeal and has the largest morning circulation (currently: 285,000). It carries lively and extensive coverage of domestic and foreign news, and maintains a staff of approximately ten foreign correspondents. Miroslav Radjojicic, the leading Yugoslav foreign policy commentator, writes for the paper. Politika subscribes to the New York Times News Service, and once a week carries two pages of articles reprinted from the western, communist block, and non-aligned press. It is also one of the 16 newspapers worldwide to carry the monthly supplement "World Paper" (carried in the U.S. by the Boston Globe and the Minneapolis Tribune).
- 9. In addition to news and features, <u>Politika</u> carries considerable advertising, comic strips and political cartoons and commentary. Its cartoons ridicule the policies of individuals without attacking their personalities. Art Buchwald's column is frequently reprinted and his Yugoslav equivalent, Vladimir Bulatovic, writes under the pen name of VIB.
- 10. In a recent column about Yugoslavia's tax loopholes, he characterized the colors of the Yugoslav flag as representing "blue for the Adriatic, red for our comrades and white for the villas of the bureaucrats."
- 11. Regional daily papers are published by the Socialist Alliances of the various republics and provinces with <u>Vjesnik</u> (circulation 90,000) in Zagreb and <u>Delo Sloveniab</u> (circulation 82,000) in Ljubljana, being the most influential. <u>Vjesnik</u> also publishes a popular evening paper, <u>Vecernji List</u> (circulation 300,000). All the regional papers are very competitive and most have some foreign correspondents.
- 12. The only daily economic paper, Privedni Pregled (circulation 13,250) is published by the Yugoslav Chamber of Commerce. With a readership largely made up of managers of enterprises it is similar in content to the U.S. Journal of Commerce.
- 13. A fortnightly economic paper, <u>Ekonomska Politika</u>, carries articles by the leading economic writer, Aleksander Lebl, who also writes for several foreign publications including the Financial Times.

- 14. The most important weekly newpaper is the expanded Wednesday edition of the Zagreb daily paper, Vjasnik u Srijedu, which carries a large number of features and human interest stories. A popular weekly news magazine, NIN is similar to the U.S. Newsweek.
- 15. More than 30 minority language newspapers are published of which the most influential are the Hungarian daily, <u>Magyar Szo</u>, published in Novi Sad, and the Albanian daily, Rilindja in Pristina.
- 16. Most major foreign newspapers are freely available on newsstands in the larger cities.

# III. News Agency

- 17. The Yugoslav news agency <u>Tanjug</u> (Telegraska Agencija Nove Jugoslavija) is government-owned and has bureaux throughout Yugoslavia and maintains 30 full-time and 12 part-time correspondents in foreign locations.
- 18. <u>Tanjug</u> issues approximately 35,000 words daily in Serbo-Croatian to 21 newspapers, seven radio stations and six television stations.
- 19. Tanjug has been a leading force behind the "Non-Aligned News Pool" which was established in 1975 to provide an alternative to the large international wire services. It was the first agency to act as a regional distribution point for copy from the 40 member news agencies of the "Pool." Tanjug translates approximately 35 "Pool" stories a day into English, French, Spanish and Serbo-Croatian, and redistributes them with about five to ten of its own items.

#### IV. Radio and Television

- Although the government-owned Yugoslav Radio Television (Jugoslovenka Radiotelevizija) supervises the operation of all broadcasting stations, actual station ownership is decentralized and operations are similar to those of newspapers.
- 21. Most radio stations broadcast largely music and light entertainment interspersed with brief news spots. Major stations are located in Belgrade, Ljubljana, Novi Sad, Pristina, Sarajevo, Skopje, Titograd and Zagreb. Some of these have a number of separate programs so that all national minorities are served by local stations broadcasting programs in their own languages. For example, Radio Novi Sad and Radio Pristina broadcast daily programs in Albanian, Hungarian, Romanian, Slovene and Turkish.
- 22. Television is extremely popular in Yugoslavia and is a major source of news. There are six regional services based in Belgrade, Ljubljana, Sarajevo, Skopje, Titograd and Zagreb with a complex system of 46 main transmitters and 302 auxiliary and repeater stations which bring television programs within reach of 87 percent of the population.

- Most of the 220 hours weekly program time is made up of joint network broadcasts plus regional alternatives. On average, cultural programs account for 85 hours a week (including films and serials); news and information, 65 hours; light entertainment, 20 hours; education, 19 hours and advertising, 27 hours. Imported programs average about 11 hours a week and originate largely through the Western European Eurovision and the Eastern European Intervision. Yugoslavia also produces programs for these two international organizations. In addition, a number of films and serials on Yugoslav television are imported from the United States.
- 24. The leading T.V. commentator on domestic and international economics is Mr. Ljubisa Djuric of Belgrade T.V.

issue of:

#### World Bank

News Service of the Department of Information and Public Affairs

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# Tito-Brezhnev Talks Focus Attention on Yugoslav Future

Special to The Washington Post

BELGRADE, May 16 - Yugoslav President Tito flew to the Soviet Union today, intent on improving badly strained relations with the Kremlin but determined not to sacrifice his country's hard-won independence.

The meeting between Tito, 37, and Soviet President Leonid Brezhnev, 72, is seen here as particularly importantsince, given the age of the two lead-.. ers, it could well be their last opportunity to put relations between their two countries on a stable course for the future. Concern has been expressed in Yugoslavia, which broke away from the Soviet bloc in 1948. about Soviet intentions after Tito's death.

The demotion of one of Tito's closest aides, Stane Dolanc, on the eve of Tito's departure for Moscow focuses attention on the difficulties Yugoslavia will have in assuring an orderly transition to the post-Tito era.

In a surprise announcement late Tuesday night, the official Yugoslav news agency said Dolanc, 53, who was considered by many to be a possible successor to Tito, had resigned from his key post as secretary of the Yugoslav Communist Party, but was retaining his membership on the policymaking party presidency.

Yugoslav commentators While hailed Dolanc's resignation as a major step toward creation of a collective leadership to rule the country, some Western diplomats were skeptical.

The Western diplomats expressed concern that a dangerous power vacuum could be developing within the Yugoslav party hierarchy since, with Dolanc's demotion and the death, in February of Edvard Kardelj, the chief ued ideologist of Titoism, there is now no era. obvious successor to Tito.

While Dolanc's influence has been severely curtailed, he is clearly not in disgrace since he is still accompanyweek-long visit to the Soviet Union.

Brezhnev greeted Tito at Mospected to begin Thursday.

the first since August 1977 when Tito stopped over in Moscow on his way to Peking for his first visit to China.

Addressing Yugoslavia's parliament

on the eve of his departure, Tito called on nonaligned countries to strengthen their independence and unity. In the past he has made clear that he believes the Soviet Union is attempting to split the nonaligned

movement through the disruptive activities of Cuba and other pro-Soviet nonaligned states.

Western diplomats here expect Tito to urge Brezhnev to exert a moderaling influence over Cuba before the next conference of nonaligned heads of government, to be held in Havana in September. It is feared here that Cuban attempts to persuade the non-aligned movement to adopt more overtly pro-Soviet policies would undermine one of the major pillars of Yugoslavia's independent foreign

The problem facing Tito, who celebrates his 87th birthday next week apparently in the best of health, is that he has little to offer Brezhnev in return. The kind of concession demanded by the Kremlin in the past, such as greater access for the Soviet Navy to Yugoslavia's Adriatic ports and participation in Warsaw Pact ideological activity, is simply not compatible with Yugoslavia's continued independence in the . post-Tito

A senior diplomat representing a ing Tito, as planned earlier, on the European country in a similar position relative to the Soviet Union said: "We can well understand Tito's dicow's Vnukovo Airport today and for- lemma. There is a great temptation mal talks between the two are ex- for the Yugoslavs to concede as much as they can in non-vital areas. But Nonalignment is expected to be one the Russians are tough negotiators. of the major topics during their talks, They take what you give them - and then they demand more."

It is a fair summary of the trap in which Tito finds himself 30 years after breaking with Moscow. For political, economic, and ideological reasons, Yugoslavia needs good relations with the Kremlin. But the price demanded by Moscow for real friendship is too high, in Belgrade's view.

The result is an endless kolo-a Balkan dance in which the partners shuffle from side to side and never really get anywhere.

The tactics Tito is likely to adopt in Moscow were reflected in his care-

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fully constructed speech to the Yugoslav parliament yesterday to mark the swearing in of the country's cellective presidency for a new term of office.

On the one hand, he struck a conciliatory note toward the Kremlin by stressing what he described as "the progressive character of nonalignment" and its policy of anti-colonialism. He said he was going to Moscow in pursuit of Yugoslavia's wish to develop good relations with all countries.

"The more friends a country has, the stronger it is," he said in a reference to his own highly successful meetings with leaders of countries as diverse as China, the United States, North Korea, France, West Germany, Hungary, Algeria, and Iraq over the last 18 months.

But elsewhere in his speech, Tito made clear that Yugoslavia intended to stick to its own interpretation of nonalignment as a force outside the two big powers blocs. He said nonalignment could help strengthen the independence of all countries, but only if the movement's own independence and autonomy was consolidated.

Despite making reassuring noises in public, Yugoslav officials still privately believe that the Kremlin has never given up its hopes of one day regaining control over their country.

In a recently published volume of very candid memoirs, a former Yugoslav ambassador to Moscow and Washington, Veljko Micunovic, cited three reasons to support this view.

First, it would make the Soviet Union a Mediterranean power for the first time in its history. Second, it would again create a monolithic socialist bloc in Europe under complete Soviet control. Third, it would put an end to talk about "independence and equality" in relations between communist parties — an idea first raised by the Yugoslavs.

#### World Bank

News Service of the Department of Information and Public Affairs

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	THE NEW YORK TIMES THE WASHINGTON POST		THE WALL					THE CHRIST	TIMES
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## YUGOSLAVIA

By Anthony Robinson, East Europe Correspondent

For 30 years Yugoslavia has presented Europe and the world with an intriguing and successful exercise in non-aligned socialism. The popular mood is optimistic enough even to contemplate a future Without the legendary Marshal Tito now in his 87th year.

YUGOSLAVIA HAS come a long study the Yugoslav system of secretary of the new-look preside seigneur"
way since the publication on self-management. Even Mrs. dency at the congress itself. That right was

the inside pages of a Czech pressed by Yugoslav achieve- of the Yugoslav Federal State, what was then seen as the most world that Yugoslavia had been country earlier this year. pursuing

be spelt out in the speech which Aleksandar Communists of that Yugoslavia will continue alongside

#### Vitality

extraordinary shows vitality. He recently completed an exhausting series of foreign visits which took him to the capitals of all three super powers. His visit to China must have been particularly satisfying. After years of vilifying Yugoslavia as arch-revisionist the new Chinese regime has finally recognised the virtues of non-alignment and independence from the super powersparticularly one of them-and executive committee, has sent several delegations to

June 28, 1948, of a few lines on Thatcher declared herself imnewspaper announced to the ments when she visited the

expelled from the Cominform. At home too President Tito Since then it has travelled its still keeps a close eye on politithe cal developments, aided by the principles of national independ-small group of fellow partisans ence and non-alignment and its from the old days like Edvard own particular admixture of Kardelj and Vladimir Bakaric. authoritarianism and democracy. Over the years some of Tito's Just how far Yugoslavia has former close friends and colcome since those harsh wartime leagues-such as Milovan Djilas and post-war years is likely to or former secret police boss Rankovic - have Josip Broz Tito, President of fallen from grace and now live Yugoslavia and the League of in comfortable retirement. But Yugoslavia only one relatively young man, (LCY) is due to make tomorrow, Stane Dolanc, the tough but at the opening of the Party's affable party secretary from 11th congress. It is expected to Slovenia who helped to sort out be something of a political testa- the nationalist problems in ment, surveying past achieve- Croatia and Serbia in 1971, has ments and expressing the faith moved into the inner circle Nikola General along its chosen path under the Ljubicic, head of the army, and leadership of the League Com. General Franjo Herljevic, the Minister of the Interior who is also in charge of the secret police.

But on an organisational Although 86, President Tito level the top decision-making machinery within the LCY is being changed. The old executive committee of the central committee is to be abolished and the presidency of the central committee is to be cut down in size from over 40 to 24 members (three leaders from each of the six republics, two from the two autonomous provinces, one from the army, and President Tito himself). Stane Dolanc, secretary of the old pected to be confirmed as

about way of saying that the these views were expressed both institutional arrangements for by the then powerful Croatian the post-Tito period are now and Serbian Banks and the uni-known, agreed and ready to versities and—most worrying function when needed.

They go a long way to answer the LCY in these republics.) the question of what happens after Tito goes. Great care has action to step what was clearly been taken to ensure that the conceived as a threat to the maximum devolution of power unity of Yugoslavia and a and responsibility has been thorough purge of the Party, accompanied by the mainten banks and intellectuals followed. ance of a strong core of and ideological authority which up to now has been backed up by authority of Tito himself. was, and still is, an authority stemming from what a British academic once described as "an extraordinary mixture martial charisma and constitutional informality almost amounting to a political droit

That right was exercised to As for the top organisation great effect in 1971/72 to defuse ised into an eight-man collective unity since the revolution. This presidency (plus President Tito was the re-emergence of strong who is president for life). When nationalist feelings, particularly Tito dies the mainly ceremonial in Croatia and Serbia, fuelled functions of the President of by a conviction that their econo-Yugoslavia will be taken over mic development was being held by one of the eight members of back by excessive centralisation the collective presidency on a in Belgrade and the siphoning strict rotation basis, similar to off of foreign exchange and that operating in Switzerland. other income to the less-de-All this is a slightly round-veloped republics. (Significantly, to Tito-by leading members of

> Tito decided to take drastic Much of what has happened

political in Yugoslavia since then has

caspirations of all the six nations could have developed groups within a new constitutional framework.

Hence the introduction of a new constitution in 1974 and a republics veritable cascade of new laws provinces. social and economic life.

of new laws and constitutional tion of power within the repubarrangements is as much the expression of the aims and ideals of Yugoslav society as a practical guide to how to achieve them. Yugoslav ideologists themselves tend to underline the element of continuity rathe, than the novelty of the new arrangements.

What has definitely not changed is insistence on the "leading role" of the LCY and the refusal to counternance the creation of a multi-party system. There are those who believe that such a system might eventually evolve in Yugoslavia, but that day seems far off. The fear is that such a system would inevitably degenerate into party divisions on national and ethnic lines which would carry with it the seeds of disintegration, the loss of national unity and independence.

It is at this point that one detects the basic paradoxes economic but opposed to a plurality of voluntary

The answer is certainly "ves" the partisan generation, which is also ageing, remains. Then it slavia totally different from that which emerged after the war which emerged after the war.

But the strong degree of political continuity and economic progress since the war has done much to consolidate

been concerned with exorcising Yugoslavia's "unity in diverthe spectre of nationalism and sity." Having cracked down on seeking to satisfy the legitimate, a form of nationalism which into (Serbs, Croats, Muslims, Slo-separatism, Yugoslavia's political venes, Macedonians and Monte- leaders have had the courage of negrins) and 18 different their convictions and tackled national minority and ethnic the national question at its roots by devolving many of the former federal functions to the and autonomous

At the same time what aimed at implementing and in. At the same time what stitutionalising the self-manage. Edward Kardelj, the Party's ment principle in the organisas principal ideologist, has defined tion of labour, planning, as the concept of "self-manage-banking and credit, foreign ment pluralism . . . or the exchange, prices and incomes pluralism of self-managed compolicy and the whole gamut of munities integrated in the system of delegates" has also led This vast and complex body to a similar process of devolu-

#### BASIC STATISTICS

Area:

98,766 sq. miles

Population:	21.6m				
GDP (1975):	YD 503bn				
Per capita:	YD 22,820				
Trade (1976):					
Imports:	YD 134bn				
Exports:	YD 88.8bn				
Imports from UK	: £128m				
Exports to UK:	£33.5m				
Trade (1977):					
Imports:	YD 176bn				
Exports:	YD 96.1bn				
Imports from UK	£175m				
Exports to UK:	£40.5m				
· Inches of	19 de 10 mm				

Currency = New Dinar:

£=YD 34.39

lies and provinces themselves. in the Yugoslav system. Can the which revolves around the so-home. LCY be democratic and auth-called basic organisations of oritarian, in Lyour of pluralism associated labour and their developing rapidly, with major tries in the world." Keeping it associations political parties, decentralised larger units, and partly in much Growth is marred however by skill. But as the Yugoslavs look into a myriad of small cells greater powers for local com- inflation, a worrying balance of found at their neighbours in throughout the economic and munities at a territorial level, payments deficit and slow pro- both East and West, one of them social structure of the country. The idea is that production gress in narrowing the huge told me, they tend to echo but finally controlled by a small group of ageing men of the group of ageing men of the heroic partisan generation?

The answer is controlled by a small decisions are best left to the producers, while local community policies in the fields of South. In spite of the creation bad—especially when one connity policies in the fields of 830,000 new jobs over the siders the alternative." health, education, culture and of 830,000 new jobs over the siders the alternative. while Tito lives and probably welfare are also best looked for some time afterwards while after by the consumers and producers of such services locally.

What the system is trying to generation which will have to create is a means of direct par-come to terms with a Yugo-slavia totally different a Yugo-

that such decisions are co-ordi- is still high and average pronated through a system of dele- ductivity rather low. Over 30 gates to the various higher in- per cent. of the population still stitutions and kept within the lives on the land, although overall ideological parameters agriculture is being modernised by the capilliary presence of and Yugoslavia is approaching the LCY.

The theory is that the Party A major concern is that should be an integral part of Yugoslavia will be pushed into issuing directives in the authoriagement socialism" operating give improved access to EEC on the Soviet system throughout Eastern Europe.

to 218 people convicted of political crimes and a further 356 who were awaiting trial is an indicator of confidence that the political system is strong enough to democratise itself in the attempt to catch up with the social and economic progress which has transformed Yugoslav society into a much more sophisticated, better educated and articulated body than the backward, divided, peasant nation of the past.

#### Grasped

Yugoslavs have enthusiasticcluding that to travel abroad. others educational trips to study For nearly a million Yugoslavs it means working abroad, learn- level of social cohesion. This is partly expressed in ing skills and sending much

into investment projects under way. so will require considerable

their lives. It seeks to ensure past four years unemployment self-sufficiency in basic foods.

A major concern is that society, not something above it a closer degree of economic integration with Comecontarian manner associated with meaning principally the Soviet what Yugoslavs call the "man- Union —if the EEC does not markets and other assistance in the new five-year agreement The amnesty last November now under negotiation. There are no illusions about the expectation that the Soviet Union will continue to try and increase its influence in whatever way it can, particularly after Tito is no longer around.

This is one of the reasons why Yugoslavia values its relations with the U.S., China, the EEC and its other major trading partners and its role as a leader of the non-aligned movement. Moreover, behind its active foreign policy stand well-equipped armed forces organised for national defence throughout the territory.

But this is all essentially part ally grasped their freedom, in- of Yugoslavia's insurance policy. The general mood is optimistic. Over 19m Yugoslavs crossed the Life has got better and, more frontiers last year. For many important, people clearly expect these were just tourist or shop- it to get better still. Critics of ping trips—as witnessed by the the self-management system smartly dressed crowds-for point to the enormous amount of time spent negotiating comforeign languages or techniques. plex agreements at all levels. But one of the results is a high

All this enabled Party Secrede-centralisation, needed foreign currency back tary Stane Dolanc to declare recently that "Today Yugoslavia Economically the country is is one of the most stable coun-

#### World Bank

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## YUGOSLAVIA a Special Report First steps to reconcile dissent with central control

#### by Dessa Trevisan

Can a plural democracy work in Yugoslavia? The question crops up every time the regime reaches a point at which a new defini-tion of the future is required. Another question is whether Yugoslavia can hold 25 years ago—runs Yugosla-itself together after Presi-via unchallenged and condent Tito. The two questions are hypothetical but interre-

Yugoslavia is a multi-national country and one where the northern nations are more developed than the southern ones. It is a country in which a great and two autonomous regions. It is run by a single party, although the system is more complex than that expression would suggest.

So if

tear the country apart.

came into power, and having again brings to the fore the dismantled the Soviet model old dilemma of fitting what soon after that, the Yugo- is still a Leninist-type party slavs have invented their into Yugoslavia's thriving own system which differs as pluralistic society. Mr much from that of the East Kardelj admitted that the as it does from that of the society has outgrown its pol-West. Basically, it is a one itical system. The time has party system, but it operates come for democratization of in a pluralistic society, coping with conflicting interests. The party congress is ing with conflicting interests and, unlike other communist scheduled for June and countries, recognizing their existence.

The party congress is scheduled for June and many ideas, some of them bold, have been floated. A

in Yugoslav political jargon, is known as self-managing interest groups.

Party, or League of Communists-as it was renamed trols all strata of society. Its membership has grown to nearly 1,700.000. Some 30 per cent of its members are under the age of 27, and it shows no signs of withering

The question for Yugo-slavia is not whether a multi-

So, if critics, as well as supporters of Titoism have serious doubts whether a multi-party system could work, it is mainly because they all fear it would quickly degenerate into a contest of rival national, rather than alternative nationwide, policies. The consequences might well tear the country apart.

slavia's number two man and chief theoretician of Yugoslavia self-managing socialism, has outlined his ideas on what he calls "pluralism of interests of self-managing communities integrated in the delegates system". The phrase has already become part of Yugoslav political jargon, although no two Yugoslavs agree what it means in practice.

There is widespread con-Having discarded a plural- fusion over the role the

supposed to guide and in- and individual members to options are open, but the fluence and to act as a com- defend their point of view predicament remains; as if mon denominator of what, against majority decisions. the once wildly experimental fluence and to act as a com- defend their point of view mon denominator of what, against majority decisions. in Yugoslav political jargon, This would certainly open the door to real debate but, as it will be strictly confined In fact, the Communist tarly, or League of Communists—as it was renamed to the inner party circle, it or the inner party circl farther than that, so they have again stopped half way.

A reorganization designed to achieve greater mobility and efficiency from top to bottom is also intended to secure more efficient control over enforcement of decisions. The praesidium is to be cut down to only 24 members, each of whom has been a central figure of long standing. The trend is, as Mr Stane Dolanc said, to Mr Stane Dolanc sand, to spread the network of party cells, however small, to every village and school. The party may not rule, but it is determined to make sure that its influence remains unchallenged. lenged.

In a way, this is under-standable. For, as Yugoslav society grows more complex so do the tasks of running it as well as of running the party.

The crisis of the early 1970s has been weathered. Yugoslavia gives the impres-sion of being a stable and prosperous country with consumerism thriving and the shops bulging with goods. Yugoslav customers, like their country, go on spend-ing more than they earn yet always manage to keep

ahead of their creditors.
With President Tito
approaching 86, the Yugoing with conflicting interests and, unlike other communist countries, recognizing their existence

In theory, the party does not rule in Yugoslavia, nor is centralism promises more it a force above society. It is scope for dissenting groups fit of controlling it. All early 1970s it is something.

system has grown tired of experimenting.

Nevertheless, there have been some changes over the past year suggesting that a more relaxed trend is under way. The daily outcry against enemies of all colours and creeds, which at times assumed a paranoid obsession, has receded into the background. The press, after enjoying a substantial degree of freedom in the late 1960s and early 1970s, lost its flavour under controls imposed in 1972. Now it has become livelier.

Under an amnesty, a good umber of political prisoners were freed, including the dissident writer Mihajlo Mihajlov, whose long prison sentence for publishing critical views in foreign newspapers brought a stream of protests from the West.

But there are still several hundred political prisoners in Yugoslav jails, most of them said to have been associated either with pro-Soviet or separatist organizations advocating the violent over-throw of the regime.

Passports have been issued

to almost all persons hitherto denied free travel for political reasons, though Milovan Dillas, Yugoslavia's oldest and most famous disstill remains sident. exception.

All these progressive steps may have been the result of the Belgrade conference and the human rights cam-paign, but, together with a number of detectable number of detectable changes such as the easing of the heavy-handed restrictions

#### - 2-

## Friend of major powers, President vows

to keep country secure

Within two months 30 years will have elapsed since Marshal Tito defied President Stalin and Yugoslavia began its lonesome voyage as the first communist country to break away from Soviet domination. Stalin boasted ("All I have to do is lift my little finger and there will be no more Tito".

When the finger failed, he reverted to every kind of pressure to bring President Tito down. But the Marshal is still there. And, furthermore, feted and flattered by Moscow, Washington and Peking, on friendly terms with all brands of communism except the Albanian, but committed only to his own, honoured and respected as the last of the founders of the non-aligned

movement. It took a long time and enormous effort to achieve this.

He has just completed a remarkable tour which took him to Moscow—where he received a lavish welcome—and to Peking—where the welcome was even more lavish—the tour began last summer and ended in Washington last month with a new and even more vigorous reaffirmation of American support.

Thus, Yugoslavia joined the small circle of countries whose relations with all three major powers are good. This in itself represents an extraordinary success for Yugoslav diplomacy as it opens up new possibilities in the delicate balancing act, providing additional safeguards for the future as Marshal Tito approaches his

eighty-sixth birthday.
For, in spite of verbal declarations and solemnly signed documents whereby Stalin's heirs have undertaken to respect Yugoslavia's independence, the Yugoslavs have no illusions. Hence the Marshal's repeated vows to do everything in his power to render Yugoslavia safe and secure before he leaves the scene. Hence his tireless effort to maintain Yugoslavia's leading position within the non-aligned movement. Hence his continuing voyages

which, within less than a year, took him to all the major capitals, including Paris and London.

Underlying all talk and speculation about the future of Yugoslavia is the assump-

tion that Soviet aspirations after President Tito are bound to become more aggressive. Suspicion of Soviet intentions is hooply rooted in the minds of Yugoslavs who, in the span of 30 years, saw crises recurring at regular 10-year intervals.

No one seriously believes that Russia would invade Yugoslavia. But no one has any doubt that Russia would jump at any opportunity to extend its influence farther south. Increasing the cost to Moscow of such an adventure is what Marshal Tito is doing, at home by his total defence system, and abroad, by his active diplomacy.

In fact, the history of Soviet-Yugoslav relations since the breach was mended in 1956 has shown that whenever relations became close, Moscow wanted more. This occurred during President Brezhnev's visit two years ago when he presented the Marshal with a list of demands including greater access for the Soviet Navy to Adriatic ports as well as more accommodating policy inside the nonaligned movement similar to have the role Cuba has assumed.

This was bluntly refused. By that time the Yugoslavs had drawn a lesson from experience and, unlike in the past when such disclosures were made public only when Yugoslav-Soviet relations reached a point of extreme strain, they hurried to let the world know what Russia had demanded.

#### Insurance policy against Soviet adventures

Nevertheless, this did not deter Mr Brezhnev from trying again when President Tito visited Moscow last summer. On this occasion,

however, the Marshal cut the conversation short. But the very fact that the Russians keep raising such demands shows that they are determined to continue pressure. This is why President Tito's visits to Peking, where not many years ago he was still denounced as the renegade and arch enemy, and Washington were of utmost importance to the Yugoslavs. They were part of an insurance policy against Soviet adventures.

There has, in fact, been no fundamental change in Yugoslav-American relations ever since Washington decided it was worth backing communist Yugoslavia in its bitter conflict with Moscow. There were, however, periods when Washington felt that Belgrade had veered too close to Moscow, or was too readily lining up with the Soviet Union in foreign affairs.

More recently, there were strains because, in American eyes, Yugoslav policy

tended to push the nonaligned world in ways which were not only harmful to American global interests but oungent offensive. With the arrival of President Carter's Administration the erosion has not only been halted but relations seem to have been put on a more solid basis. Both sides agree that they have now reached their zenith.

#### Sweet music to the nation's ears

Evidence of this is the messages exchanged between the two presidents over the past 10 months. President Carter's pledge to support Yugoslavia's unity as well as its independence was sweet music to Yugoslav ears, and last but not least a remarkeble increase of American investment in Yugoslav industry as well as of trade in general. This coupled with the sale of arms should help to sustain the balance at a time when.

because of Yugoslavia's problems with the EEC and its soaring trade deficit with the West, economically at least, it has been tilting eastwards.

The new friendship with China caused new problems with Albania even though common interests, in keeping Russia out of the region, have forged a tacit understanding between two ideological foes. The Yugoslavs are not unduly worried by Albania's ideological rupture with its former ally, which Marshal Tito's triumphant visit to China may have contributed to, if not precipitated. Nor are they worried by the ideological campaign the Albanian leader, Mr Enver Hoxha, has stepped up against them. They are aware that Russia would be only too ready to fill in the void, but they also seem confident that as long as Mr Enver Hoxha is in power, this will not occur.

While relations with Yugoslavia's two other Balkan neighbours, Romania, and Greece, continued to improve, the Macedonian refusal to recognize the existence of a Macedonian minority at home continued to be the stumbling block in Yugoslav-Bulgarian relations, which over the past decade remained cool.

Underneath it all is the old suspicion of Bulgarian territorial aspiration, and a more recent one of Soviet interest in keeping the Yugoslav-Bulgarian bone of contention in reserve. Although much has changed in the Balkans since the days when it was known as the powderkeg of Europe, traditional friends and foes still seem pretty much unchanged.

D.T.

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# policyretains

a piece of paper on which was Behind the voice lies an active is likely to dominate discustory and qualified corp of diplomats, sions, with Yugoslavia in particular making no bones about.

Tito heard of this he was orientated news agency. Taning its own discusses to the properties a useful means of bringing pressure on the west to step up its commitment to end racist regimes in southern Africa.

It is clear none the less that Tito heard of this he was orientated news agency, Tanjug, its own disquiet concerning the Cuba is likely to come under reportedly livid at being treated in the latest Government re-apparent as "the short change of international politics."

He subsequently took advantage of this tacit acceptance of a shared sphere of influence to

with Cominform Yugoslavia's influence in the world is infinitely greater than its size. population or resources would themselves warrant. Much of the credit goes to President Tito himself, lone survivor of a world of former political giants and stirring if dangerous times.

His own personal prestige, and by reflection that of the Yugoslavia he represents. reached a new height with his recent official visits first to Moscow and then on via North Korea to Peking and then to Washington with a stop-off in London.

But Yugoslavia's foreign policy goes far beyond the establishment of good relations with all three superpowers, vital though this is to Yugoslavia's equilibrium.

This news item appeared on page

from Croatia.

on the Communist nature of the post-war Yugoslav State or joining the Western Alliance.

Thirty years after the break ference on European Scausia Both described Cuba's states in the Horn of Africa and the Vietnam-Cambodia consultation of the State on Supposed non-aligned status as and the Vietnam-Cambodia consultation of the Horn of Africa and the Vietnam-Cambodia There the Yugoslav hosts tried Opponent

It was a disappointment to affairs of the continent.
Yugoslavia that the Belgrade This of course is part conference was not a great success, although they share the general feeling that with the decision to hold another followup meeting in Madrid at least the principle of continued monitoring has been agreed.

Now Belgrade is preparing for another important international meeting - the Ministerial meeting of the nonaligned countries which meets there in July to discuss the agenda for the forthcoming nonaligned summit due to be held in Havana next year.

It promises to be a potentially Soviet IRONICALLY, THE international pre-requisites for Yugo- and prestige as a founder- in Africa will be high up on slavia's determined foreign member of the non-aligned the agenda, which will also repolicy of national independence and non-alignment were created and non-alignment were created slavia a voice to be listened to session on disarmament, a major in discussions on the North- initiative of the non-aligned movement view Cuban involvement in the same way. Several African and other arrogance. They stem from the south dialogue, the Middle East movement, and the slow protestime when Winston Churchill and in many of the conflicts gress in the development of a which have broken out between new world economic order.

19 June 1978

shuffle the former Foreign Cuba's role in Africa and its considerable pressure at the Minister, Milos Minic, was re-membership of the non-aligned placed by Josip Vrhovec, a 50-movement. Yugoslavia's views ment to go forward with the year-old ex-journalist and for do not differ markedly from mer LCV Presidence ment to go forward with the mer LCV Presidence ment to go forward with the mer LCY Presidency member those expressed by President summit meeting in Havana. The om Croatia.

Carter and Chancellor Schmidt conflict between non-aligned It was largely a reflection of recently. Both described Cuba's states in the Horn of Africa

the human rights issue, seen as to expel Cuba from the move a propaganda contest between ment, as its own experience the two super powers, and on makes it an opponent of to a discussion of some of the anathema of any kind. Rather other issues dear to Yugoslavia's heart, such as measures to reduce military tensions and greater co-operation in the economic field.

It was a disappointment to This of the continent.

The Yugoslav attitude particularly its growing trade deficit with the Community. The Foreign Ministry points out that Yugoslavia's trade deficit with the Community came to \$2.4bn last year, 60 per vent of its total trade deficit; Yugoslav exports now cover only 39 per cent of its imports from the Community. It argues that a large part of this deficit is due to damaging protectionist.

question of general principles moves by the Community.

Union in Yugoslav

rently most concerned about attitude relations with the EEC, and

Critics of the Yugoslav barslav preoccupation with the gaining position, however, while slav preoccupation with the accepting that restrictions on principle of non-interference because of its own obsession with the thought of possible trade areas, argue that the restrictions on beef, textiles and other goods have affected certain important trade areas, argue that the restrictions on beef, textiles and other goods have affected certain important trade areas, argue that the restrictions on beef, textiles and other goods have affected certain important trade areas, argue that the marketing skills and aggressive. lack ness to sell what goods and improvement. services it does have to offer.

forthcoming role as spokesmen for the for their increased exports. developing world, diplomats and trade experts argue that what Security is at stake are much larger issues of access to markets for developing countries in general. In Yugoslavia's case, they also narrow - minded approach to Yugoslavia's problems could force the country either to reduce its imports from the EEC, or step up its trade with the Comecon countries-or both.

proportion of its trade with anywhere in the world. Comecon for both political and by products. Secondly, it believes the that the future of the self- bubbles beneath the surface. management system must lie in increasing the general efficiency this is translated in freedom to Yugoslavia to relax from a posi-Western level.

old habits of thinking in terms markets and Western marketing either, except in special cases. of centrally planned inlateral skills. This will never be Visas are required to and from trading. Part of the problem achieved if an increasing the Soviet Union, for example, is that Yugoslavia, like so many proportion of Yugoslav trade is because the Russians insist on other developing countries, first done with the centrally putting Yugoslavia in the does not produce goods which planned economies with category of a Western country are needed on developed mar- their comfortable long-term for these purposes. kets and secondly lacks the purchasing arrangements and of

This criticism is partly believe that this point is much minimum of bureaucratic interaccepted by the Yugoslavs, but more sympathetically under-vention the Yugoslav authorities in arguing for a much wider stood by American than by the take the security question very negotiating mandate in the Community, while other trading seriously. EEC - Yugoslav partners like Japan are also are reportedly well-equipped negotiations, they tend to widen scouring Yugoslavia in search and a decentralised system of products to buy in exchange "global defence" means that the argument. Assuming their of products to buy in exchange

Looking around · the diplomatic horizon as seen from suspected Stalinists, both in Belgrade, however, Yugoslavia's argue that an ungenerous and principal aim of preserving its economic security, independence and Mileta Perovic, was abducted non-aligment appears to be assured.

between Italy and Yugoslavia, ting against the State. For this means that Yugoslavia's It is loth to increase the is now one of the most relaxed authorities also responded to the

economic reasons. First, it does treatment of its minorities in West German terrorists from not want to be in a position Carinthia and Burgenland Yugoslavia with a quid pro quo where pressure for political or remains an issue in Austro-demand for the extradition of other concessions could be Yugoslav relations. But those Croation extremists from West economic with its direct Comecon neigh- Germany. arguments such as a reduction bours are generally good, except Macedonian

and the technical level of travel all over the world tion of strength and that is enterprises to a without a visa in most cases, if clearly how they intend to keep he has the money to do so. No it. For this it requires access to visas are required for Western technology, Western foreigners to enter Yugoslavia

It all seems very relaxed. stimulus ' for Once again, however, behind this genuine desire Significantly, Yugoslav officials maximum freedom and the The armed forces millions of Yugoslav's can be mobilised within hours.

At the same time the secret police keep close tabs on the extremist nationalist groups and Yugoslavia and abroad.

One of the leading Stalinists, outside Yugoslavia, according to his defence lawyer, and then The Treaty of Osimo, which arrested and brought to trial in finally resolved the frontier Yugoslavia on charges of plothe recently received a 20-year principal border with the West jail sentence. The Yugoslav recent West German request for Slovene unhappiness with the the extradition of suspected

It is quite clear that the Yugooil or other strategic in the case of Bulgaria, where slavs have taken President question Lincoln's dictum that the "price For the average Yugoslav all very closely to heart. This allows of freedom is eternal vigilance"

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THE NEW YORK TIMES ☐ THE WALL STREET JOURNAL THE CHRISTIAN SCIENCE MONITOR THE WASHINGTON POST THE JOURNAL OF COMMERCE

## Belgrade determined to negotiate better terms with EE

months Yugoslay trade official sald in Belgrade. cials will be locked in

some West European politician making yet another statement of support for the Balkan nation. The message is always the same: an independent and thriving Yugoslavia is crucial for peace in Europe.

What makes 1978 different from any other year is that the Yugoslav trade officials are not going to Brussels to hear the same menu of words and pick up a few extra morsels of a tew extra morsels of trade. Judging by the mood in Belgrade, this time they are out to prove conclusively that the heart of the EEC is genuinely where it is said to be. Substantial—and significantly learned. significantly, longterm—improvements for access of Yugoslav exports are possible. Officials are unly too quick to point out that despite the 1976 joint statement of EEC support they have seen few improvements.

their big push for improvements in access to EEC markets at the same time as anxiety over the future of Yugoslavia is expressed as President Tito approaches his eighty-sixth birthday. But officials believe that there are plenty of reasons independent of the political ones that justify them getting their way. The feel-ing in Belgrade is that removal of the barriers to heir exports is long over-

by Peter Ristic

"And if we do not get improvements we will be obliged to look increasingly

This news item appeared on page 17

Certainly there is an elenegotiations with the EEC ment of bluff in such statein Brussels over a new ments. But Yugoslavia has many critics would consider economic cooperation agree- been consistently discrim an appalling cost. Comment.
On the face of it the Yugoslavs should have few problems reaching agreement. Barely a week goes past these days without France could be reconsistently discrimant appalling cost. Community countries, especially west Germany, gained all round. They got new rapidly expanding markets for their products and hundreds of thousands of Yugoslav workers streamed on to the past these days without Europe could be purchased from these two other markets-especially after the clearly improved relations with the United States since President Tito's visit month and a step up in Japanese interest in the Brussels is to get special protection and rights for protection and rights fo tions scent the country looking for something to buy to offset their purchases.

Undoubtedly the biggest determining factor in the new mood in Belgrade is the size of the deficit with the EEC. Last year the debt with the FEC reached \$2,400m. Yugoslavia was able to pay for only 36 per cent of its imports from the Community with exports. The EEC is now Belgrade's most important trade partner providing close to 40 per cent of its imports and taking some 26 per cent of its exports.

The large and growing share the EEC has in the Yugoslav market is in part a reflection of geography and history—besides politics. Significantly the Comecon share is less and falling. But it is also a fact—although probably no Yugoslav offi-cial would admit it—that the Community won its large share partly as a result of a switch in Yugo-slav economic policies more than a decade ago.

and helped to stimulate the modernization of the Yugo-slav economy, but at what workers streamed on to the labour market and crossed the border to join their production lines.

A top-if what many in Yugoslavia would consider somewhat belated—priority worker), as well as help and training for the thousands who are forced to return home because of unemployment in Western Europe. Two hundred thousand have returned in the past four years, boosting the already large ranks of the unemployed.

nuts-and-bolts the trade questions the Yugo-slav officials will be asking for relaxation of restrictions its agricultural exports. Officials will focus on the restrictions on beef exports and industry that the EEC first encouraged Yugoslavia to establish then clamped down on. Yugoslav officials have worked out precise quantities which they say the Community can permit without causing any domestic difficulties.

Arguing that the EEC cannot expect a country at Yugoslavia's stage of development to concentrate on industrial exports officials have other ideas to boost agricultural exports. They want a guaranteed market for a million tons a year of maize, an amount they say that the

were Community would have to then thrown open to competition from the West. The move boosted the earnings of the Western exporters and a lifting of other discounted by the strength of the Western exporters and a lifting of other discounted by the strength of the water of the western exporters and a lifting of other discounted by the strength of the water of criminatory measures on their exports of food products and wine.

Yugoslavia is also seeking improved markets for its inimproved markets for its industrial products, especially those produced in cooperation with West European partners. The Yugoslavs clearly hope that the Community will accept the logic of doing samething for the of doing something for the profits of its own industrial-ists. With the obvious inten-tion of both offering the Community a carrot and strengthening this argustrengthening this argument it published a new joint-venture law this month making it easier for West European companies to in-vest in the Yugoslav vest in the Yugoslav economy. The keynote is economy. industrial long-term operation.

Yugoslav officials attempt to get something close to special preferences for their industrial exports, although the country's non-aligned status would prevent that. The official argument runs that Yugoslavia is at a distinct disadvantage when competing in West European markets against East European producers.

electric engines

But trade and the rights of the Gastarbeiter are not wagons are thundering the only troubles the Yugo-through the country to the slavs have with the Commarkets of the Esst.

The latter operate planned on their exports, and are economies and can sell at below market prices.

Officials want removed the large number of quotas and other restrictions limiting the export of such items and electric engines and with some justification that

and with some justification that as electric engines and with some justification that cables.

"It is unfair that these have a similar trade structure to that of Yugoslavia they employ a large proportion of West European munity aid for improvement of Yugoslav transport—complained before leaving for Brussels.

But trade and the rights when its lorries and railway when its lorries and railway. when its lorries and railway

the only troubles the Yugoslavs have with the Community. There is a vast
range of other matters that
will tax the resources of the
Community officials.

Yugoslavs want clauses in
the new agreement ending
the discrimination when
West European public authorities post for tenders.
They are deeply worried
over what the effect of
enlarging the Community
from nine to 12 will have

through the country to the
markets of the Esst.

Not surprisingly, with all
these matters on the horizon
few expect in Belgrade
that the bones of the new
agreement will be clear for
many weeks. But the overriding mood in Belgrade is
a determined one. Although
over what the effect of
enlarging the Community
expected that they will end
in success.

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## Wage cuts, strikes, credit squeeze. That's Jugoslavia

A total of 600,000 people—every eighth worker employed in Jugoslavia's public sector-faces the prospect of a drastic wage cut from November 1st. Because their enterprises have been operating at a loss both last year and again during the first half of this, the government, under Jugoslav law, can now cut their-wages to the level of the so-called guaranteed minimum monthly wage, roughly half of. the average wage of about \$150 a month.

The government's case is that Jugoslavia's self-managing enterprises have been paying themselves wages they have not earned. In the first seven months of this year, according to the federal prime minister, Mr Veselin Djuranovic, personal incomes rose by 6% while productivity improved by only just over 3%, a trend which had begun last year. President Tito. has been telling workers up and down the

country that higher wages have to be awarded to enterprises whose toilers cut earned, and that enterprises awarding up rough.

themselves high wages and then hoping To hold wage rincreases down, the their folly were lacking in socialist soli darity. President Tito-also fulminated against the tendency towards "excessive" egalitarianism" which, he said, was encouraging skilled workers and engineers; to emigrate. I make a rescapionation

mail or own a the Work.

Behind these statements lies the Jugoslav leaders' realisation that their incomes policy, embodied in a series of so-called "social agreements" signed by the enterprises, the unions and the government back in 1976, has broken down. The dam' held for a while; then, carlier this year, it became clear that it would not hold any longer. The storm signals came from Croatia, Jugoslavia's most industrialised republic. Strikes occurred in a number of

large enterprises, including a shipyard in Split employing 6:000 workers. There were so many in May that it was called "the month of strikes" in the newspapers. All these strikes were about low pay. There were similar strikes in other parts of Jugoslavia: Phoney productivity deals were arranged and higher wages were

to be rescued by society from the fruits of government in July also introduced a drastic credit squeeze In the first six months of this year it pointed out the money supply had risen by 28% instead. of the planned maximum of 19%. The governor of the central bank said the main reason was too much liquidity in the banks. But why do enterprises have to borrow to heavily asked the Belgrade weekly Nin last week in an angry and quite unprecedented open letter addressed to the federal government? Its answer was that the government was taking away from enterprises so much in taxes and other imposts that they had little or nothing left over for their investments. The purpose of the new legislation on self-management since 1974, wrote the paper? was to give the workers more say in disposing of their enterprises income, but as a senior Jugoslav trade union official, Mr Neca Jovanov, said in a recent interview in a Zagreb paper, over taxation makes that principle no more than a pious hope where does the money go? An American

can observer last year called Jugoslavia "Europe's largest construction site" "The" snag, as various ministers have reminded the country lately, is that a large part of that investment programme is undertaken without proper cover. At the end of 1977 investment projects in progress were: worth some \$33 billion! Of that only 31% was covered from the enterprises own funds, 26% by import credits for equipment. The rest was "uncovered", ie, to be borrowed.

The government claims that the bulk of the investment is in the development of basic resources. Besides—and this is not mentioned—there are rising army costs, going up by a quarter in next year's budget.

The rise in the money supply has had predictable effects: Inflation has been rising ominously into double figures again and is now running at a 15%-a-year level. This is not as bad as in 1975, when it was nearly 30%, but not as good as the 7-8% in 1976-77 when the incomes policy was operating.

The planned wage cut is part of a larger austerity programme in the offing, which will include "economic" rents to replace the admittedly small rents paid by Jugoslav families lucky enough to have flats of their own. The big question facing President Tito and his colleagues must now be whether; the workers will wear, it Or could Jugoslavia experience upheavals of a kind that Poland had in 1970 and 1976? The politicians will probably try to avoid a confrontation. A pointer was last week's rejection by the first chamber of the federal parliament of the government's economic plan for 1979

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#### **World Bank**

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## Tito Fears for Independence of

Nonaligned Group

By Michael Dobbs

Special to The Washington Post

BELGRADE—President Tito, the sole surviving founder of nonalignment, has launched a worldwide diplomatic campaign to keep the movement independent of the two big power blocs.

The 87-year-old Yugoslav leader has devoted a remarkable burst of political energy over the last few months to salvaging what he regards as one of the principal pillars of Yugoslavia's hard-won independence from the Soviet Union. For a variety of reasons, however, the signs so far are that he is meeting with only limited success.

Senior Yugoslav officials have made clear that they believe the Kremlin is attempting to subvert the 86-nation movement from within through the disruptive activities of proxy nonaligned states such as Vietnam and Cuba. Also worrying Tito are moves by some Arab countries led by Iraq and Syria to deprive Egypt of its nonaligned status in retallation for the conclusion of a peace agreement with Israel.

The Yugoslavs fear that attempt, though unlikely to succeed, could irreparably damage the nonaligned movement.

A skirmish between; contending forces has occurred at a ministerial-level coordination committee session in Sri Lanka that began Wednesday. The meeting has been called to prepare for a summit meeting of non-aligned heads of government in Havana, scheduled for September.

The choice of Havana for the summit conference has caused grave misgivings among some other nonaligned states who fear an attempt to foist pro-Soviet policies on the movement. Some countries, including Somalia and Zaire, have indicated they will boycott the Havana meeting or seek its postponement.

Yugoslavia's diplomatic offensive has been led by Tito, who has visited seven key nonaligned countries in the last five months and has sent personal envoys on missions to Africa, Asia and Latin America. In addition, non-alignment was one of the main subjects Tito brought up during his meeting with Soviet President Leonid Prezhnev in Moscow last month.

According to Yugoslav sources, Brezhnev showed little sympathy to appeals for the Soviet Union to exercise a moderating influence over its allies within the nonaligned movement. Instead, he accused Yugoslavia of conducting an unjustified campaignagainst Cuba and Vietnam and repeated longstanding Soviet assurances of respect for Yugoslav independence.

A senior Western diplomat in Belgrade commented: "Tito's problem is that he has little to offer the Soviets in return, without sacrificing his own autonomy. Given their present mood, the Russians have little reason to want to rein in Cuba. They're quite happy watching Tito stew in his own juice."

Soviet infransigence apart, Tito faces, major hurdles in urging the nonaligned movement to strengthen its independence and unity.

The movement is a collection of very diverse states, many at logger-heads with each other. Included in the nonaligned movement (which sometimes votes as a bloc at the U.N. General Assembly) are states as ideologi-

cally diverse as Argentina and Saudi Arabia on the right and Angola and Libya on the left with the Central African Empire and Equatorial Guinea on the maverick fringe.

At the last count there were at least half a dozen major rows brewing simultaneously within the movement, including armed conflicts involving Vietnam and Cambodia, Ethiopia and Somalia, and Tanzanian troops leading the drive to oust Idi Amin in Uganda.

It is hardly surprising, therefore, that few other nonaligned members share Yugoslavia's obsession with the Kremlin, which stems from Yugoslavia's experience of being the first communist country to break away from the Soviet Bloc. Other nonaligned countries have different preoccupations nearer home.

One reason is that the first nonaligned summit coincided with a reconciliation between Yugoslavia and the Soylet Union.

Today Yugoslav-Soviet relations are quite strained but the Yugoslavs have not been able to update the slogans of the movement accordingly.

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News Service of the Department of Information and Public Affairs

	This news item ap	peare	d on page 18 of the	issue of:
1	THE NEW YORK TIMES THE WASHINGTON POST	-	THE WALL STREET JOURNAL THE JOURNAL OF COMMERCE	THE CHRISTIAN SCIENCE MONITOR LONDON TIMES

The way Tito has Rept Russia out

There must be much, how has grown much faster than in equal share of ambassadorships has grown much faster than in abroad.

At regional level, each assemination of the state of the st

On the corner of the street in Sarajevo where Ferdinand of Austria was assassinated, there has been carved into the stone an official ins-cription in Serbo-Croat: "On this spot on 28th June in the year 1914 Gabriel Princip with the shots he fired expressed the nation's protest against tyranny and the age-long yearn-

ing of our people for liberty".

The assassin is remembered, not the victim. Despite the catastrophe that followed for western Europe, the event is celebrated as an expression of Yugoslav independence. Just like the brightly coloured paintings of fighting partisans which decorate the rooms of the Federal Assembly in Belgrade, the past is being used in an attempt to guarantee the future.

There is no doubt that Yugoslavia is fiercely attached to the idea of her own independence. Well aware of her vulnerability, she has pursued a three-fold policy of self-reliance, the cultivation of international contacts, and the effort to avoid creating—or reviving—national gricvances within the country. There is national military service (varying from 11 to 18 months, with regular follow-up training); weapons are widely distributed through the country. The Soviet Union knows that, were she to invade, she would have a guerilla war on her hands.

At the same time, Yugosla via's policy over the past 20 years of building up the block of non-aligned countries-the so called "Group of 77"—and claiming a role of leadership has also served to discourage foreign intervention: Yugoslavia could not disappear without anyone noticing. There is a joke in Belgrade that there can be no life on Mars because there is no record of a delegation ever being received from there. The Yugoslavs receive delegations from everywhere and the visit of Chairman Hua Kuo-feng must be seen in the context of this policy of making friends everyone, rather than as a alculated provocation to the

ever, about Yugoslavia that is provoking to the Soviet Union. The country is remarkably open. The dinar is convertible. Visas are not required to visit the country, nor is permission required to leave it. There are almost half a million Yugoslav workers in West Germany alone. Foreign newspapers and books are freely imported. Television is received from Austria and Italy, and many of the programmes on the national networks are taken from Britain or the United States, including while I was there, at peak viewing time, the Dick Cavett Show.

But, as things now stand, the Soviet Union has no way to get a grip on Yugoslavia: no pro-Soviet element would dare declare its sympathies. The Soviet Union would need a local oportunity for any intervention in Yugoslavia, but the opportunity they need is one they have not yet had-namely, divisions in the country which they could exploit. Yugoslavia's independence depends on her maintaining unity integrity.

In fact, there are probably more factors operating in favour of the unity of the country than are generally recognized. For a start, there is the League of Community which provides a strong which provides a strong centralized framework of one and a half million members, committed to their national achievement and respected for their lack of corruption. Such a body is bound to act powerfully against the centrifugal and potentially chaotic forces of the national minorities, and of self-management in industry.

ent in industry.

Both the peace and the Yugoslavia prosperity which Yugoslavia has enjoyed since the war must provide powerful disincentives to serious internal disturbances. It must be remembered that 10 per cent of Yugo-slavia's population was killed in the last war. Recently, Yugoslavia's industrial production has been increasing annually by close to 10 per cent. Over the past five years her real

food production. She is not obviously less prosperous than Italy, although, like Italy, has great differences in wealth between the north and the south. With efforts being made to narrow the differences, there are no obvious seeds of economic discontent.

But, if Yugoslavia has not been economically stagnant, she has not been politically stagnant either. To deal with the rivalries and sensitivities of the multitudinous nationalities, an intricate system of checks balances has established.

The overall policy has been to avoid any one group acquiring excessive dominance over the others. The classic danger of Serbian dominance—there are eight million Serbs out of a total population of 22 million—has been reduced by the creation of the two so-called creation of the two so-called autonomous provinces of Voivodina and Kossovo out of what was formerly Serbian territory. For the rest, with remarkable punctiliousness the policy has been to involve the six republics and two provinces in all aspects of federal policy and to involve them, where possible equally. possible, equally.

The Constitution, promulgated in 1974, provides for a "Presidency" of eight members, each one to be elected as a representative of the assembly of each republic and prov-ince, plus Tito, for as long as he lives. No one may serve on the Presidency for more than two consecutive five-year terms. On Tito's death, these eight members will elect a President, known as the President of the Presidency, who will also be the President of the Republic, but for a term of one year only. In other words, the constitu-tion provides for the succession

equivalent to a cabinet of mini-, gation to that country.

bly has a Committee of Foreign Affairs, and even a Minister of Foreign Affairs, in order to involve the republics and provinces in the making of federal foreign policy. In the regional assemblies everyone has the right to speak and listen in their own language, and this can mean instantaneous interpretation into as many as five languages. Everything therefore has been done to avoid any minority accumulating resent-ment for the future.

In such a way Tito has tried to construct and maintain a constitutional system which gives the country its greatest chance of retaining its unity and hence its independenceafter his death. Whether in the long run the delicately balanced system will be upset, how it will take the strains of competing personal ambitions among Tito's successors, depends on factors which are not now foreseeable; but it would be most surprising if any major change occurred immediately.

In our recent official visit as European parliamentarians to Yugoslavia the authorities at all levels made plain to us that they wanted more capital from western Europe for joint invest. ment ventures, and more open markets both for their agricultural and their manufactured products. In Europe there are difficult vested interests exerting strong protectionist pressures to deal with, and no doubt everything is not administratively as simple as they claim. But there can certainly be no doubt that the West has every interest in doing what she can to support a strong and independent a strong Yugoslavia.

Hugh Reay tion provides for the succession to Tito to be held, on a oneyear, rotating basis, by representatives of the different regions in turn.

The republics and provinces must also, under the constitution, be equally represented in the Federal Executive Council, equivalent to a cabinet of mini-

## World Bank News Service of the Department of Information and Public Affairs

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15.0	THE NEW YORK TIMES THE WASHINGTON POST		THE WALL						CHRIST	TIAN SCIENCE	MONITOR

#### Westward ho!

The latest dispute between the Soviet Union and Jugoslavia, sparked off by the visit of China's Chairman Hua to President Tito in August, could well prove to be one of the worst rows since Jugoslavia and Russia first fell out in 1948.

Before the Chinese visit, the Jugoslavs were leaning over backwards to avoid giving the Russians a pretext for displeasure. So much so that the thirtieth anniversary of the breach with Russia (June 28th—a historic date in postwar Jugoslavia's history) was completely ignored in the Jugoslav press, presumably on President Tito's own instructions. But the president himself broke the ban in a speech last month and has followed this up with the decision, recently leaked in Belgrade, to cancel his planned visit to the Soviet Union this year.

Apart from the unexpected violence of the Soviet reaction to the Hua visit, there are two other things that may have led President Tito to abandon, at least for the time being, his own hopes of making a grand deal with the Russians to ensure Jugoslavia's continued independence after his death. One is the new flare-up of the quarrel with Bulgaria over Macedonia. This has reminded the Jugoslavs that they have a vulnerable flank exposed towards the Soviet block. The other is the military build-up in the Warsaw pact countries. Rumours of tighter military

integration within the pact and of increased pressure on Rumania, Jugoslavia's friend among the pact members, may have contributed to Jugoslav anxieties. And the Jugoslavs are deeply worried about the direction Soviet policy may take after Mr Brezhnev has left the scene.

President Tito's reaction has been uncharacteristically bold. He sent strong military delegations to China and the United States—a move certain to infuriate the Russians further. But Jugoslavia needs those sophisticated anti-tank and anti-aircraft weapons which its defence minister was requesting in Washington last week. It still has to depend on Russia for all its advanced military hardware. A Pentagon spokesman indicated most of the requests had been approved.

Jugoslavia's relationship with the EEC is almost as important to its future as improving its defences. The Nine are its biggest customers and provide the bulk of its foreign exchange earnings. Negotiations for a new comprehensive agreement to replace the five-year trade agreement expiring this autumn have now reached a critical stage. The EEC commission has drafted a scheme that is a compromise between a mere trade agreement (which the Jugoslavs no longer consider adequate) and an association agreement (with awkward political overtones).

Under the proposed agreement, the EEC would double the amount of Jugoslav exports that can enter the community free of import duty or other restrictions. This would both give Jugoslavia a chance to cut down its huge trade deficit with the community, which stood at \$2.4 billion at the end of 1977, and make it, in economic terms, more independent of the Soviet block.

#### World Bank News Service of the Department of Information and Public Affairs

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THE WASHINGTON POST	THE JOURNAL OF COMMERCE	

## There are about 100,000 people of Croatian descent living in the Los Angeles metropolitan area, many of them in and around San Pedro. Yugoslavian Tie In L.A. Violence

Los Anzeles Times

LOS ANGELES, June 9 - The FBI is investigating whether Yugoslav secret agents are waging a campaign of extortion and violence against ethnic Croatians in Los Angeles and other major U.S. cities.

At the same time, the bureau has publicly denied rumors, widely circulating among Croatian separatist groups, of FBI collusion with Yugoslavian President Josip Tito's secret police.

The extraordinary gesture came in the form of a four-page statement issued Thursday by Herbert D. Clough Jr., special agent in charge of the FBI's Los Angeles office and former chief of counterintelligence operations here.

Since last summer, when extortion letters were mailed to about 50 prominent Croatians from a selfstyled separatist group claiming to be based in Paraguay, there has been a rash of bombings and shootings directed against those who balked at paying from \$5,000 to \$15,000.

One letter recipient, Kris Brkic, president of a coalition of 19 Croatian community organizations, was shot to death Nov. 22 on the lawn of his home in

On April 6, bombs exploded at the Rossmoor home of Mario Forgiarini, Brkic's successor, and at the Cerritos residence of Frank Striskovich, another Croatian community activist.

On May 23, Croatian nationals Zvonko Simac, 25, and Mario Rudela, 21, were killed when a pipe bomb they were transporting accidentally exploded in their pickup truck in San Pedro.

In his statement, Clough said the FBI and other law enforcement agencies have been "hampered by the unwillingness of many Croatians to provide information" about the case.

Their unwillingness to cooperate with investigators, said Clough, "apparently stems from the widespread belief among Croatians that any acts of vio-Ience committed against Croatians are the work of the Yugoslav secret police, commonly referred to as UDBA, and many Croatians apparently believe the FBI routinely provides information to UDBA."

Characterizing that claim as "absolutely not true," Clough declared that the FBI maintains no contacts with UDBA nor has it furnished any information to it.

On the other hand, Clough lent some credence to another suspicion in the Croatian community-that Tito's agents have infiltrated Croatian separatist groups and are sowing the seeds of internecine conflict to render those organizations impotent.

Clough revealed that the investigation is centering on "radical elements" within a Croatian organivation known as OTPOR, a Croatian term for resistcance. The two men killed in the San Pedro blast were believed to have been members of the organi-

Noting that investigators were hard put to explain why the violence was directed against Croatians by Croatians, the FBI official added: "A possible explanation lies in the widespread belief among Croatians that OTPOR has been infiltrated by Yugoslav agents who are directing the violence . . .

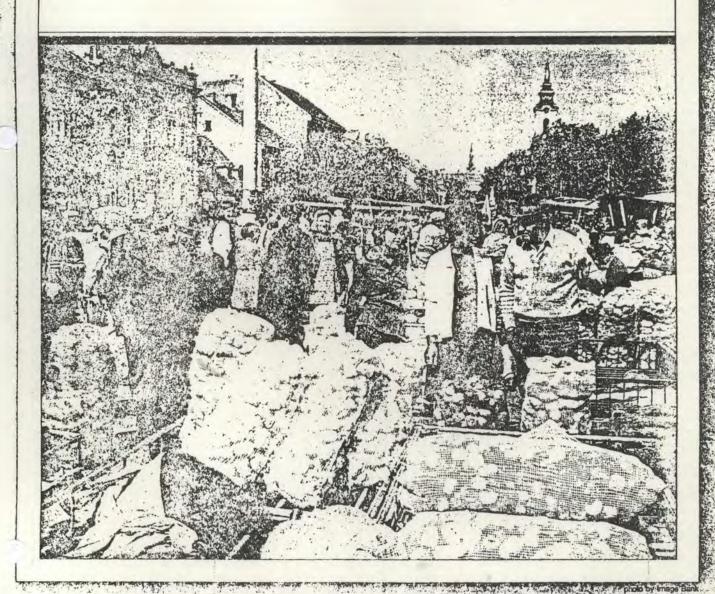
In an interview with the Los Angeles Times, Clough declined to elaborate on his reference to possible infiltration by Yugoslav agents and refused to say whether the FBI had independently established any links between Tito's secret police and the recent violence.

"But," he added, "we are not ignoring that or any other possibility."

An official at the Yugoslav embassy in Washington denied that UDBA agents were operating in this country.

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Institutional Investor's handy guide for surviving the IMF/World Bank meetings/



## A survival kit for Belgrade

It's not too early to start preparing for this year's IMF/World Bank meetings in Yugoslavia. For, as this handy guide reveals, delegates may find rooms and transportation a nightmare. But there will be some highlights, too.

by John Dornberg

here's one piece of advice that will make things a whole lot easier for anyone embarking for Belgrade and this year's IMF/World Bank meetings. Before you cross Yugoslavia's frontiers, put any preconceived notions and attitudes you may have into storage. This is a country that defies the handy descriptions with which one can pin down other lands and their capitals in a few stock phrases or images.

Yugoslavia is often called a "halfway house" - halfway between Occident and Orient, between Christendom and Islam, Communism and Capitalism, Balkan indolence and European industriousness. And certainly it is something of a late bloomer. "Keep in mind that our first paved highway wasn't built until 1936," says Bozidar Linhart, former president of Jugobanka and now governor of the Slovenian National Bank. It ran 25 miles between Ljubljana and the Slovenian mountain resort of Bled. where Yugoslavia's prewar kings had their summer residence - and was designed to permit foreign diplomats, detraining from the famed Orient Express, to visit Yugoslavian royalty by car.

Then too, Yugoslavia is officially a communist country, but its economy is now 'publicly owned, worker self-managed,' and operates on market principles. A better name for the Yugoslav system, however, would be 'laissez-faire socialism.' And the country is so uneven in terms of development, so decentralized and so responsive to the needs and parochial aims of its six constituent federal republics—peopled by a dozen nationalities and ethnic groups speaking a half score of languages written in two alphabets—that Belgrade is a capital in name only.

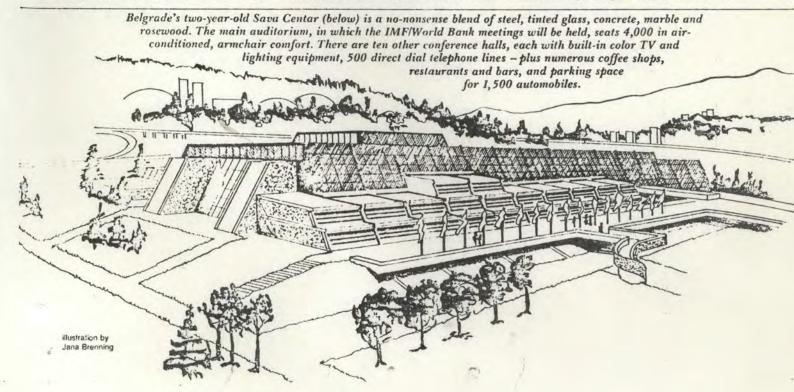
Superficially, of course, a visitor will find bankers and financial officers who think and talk in terms no different from those in London, Frankfurt or New York, with executive suites the atmosphere and decor of which is indistinguishable from those in the West. But in many parts of the country, five centuries of Ottoman Turkish rule have left an indelible mark that makes doing business there akin to buying and selling rugs in the bazaar. Moreover, the

approach that brings success in, for example, westward-looking, industrialized Slovenia could be disastrous in exotic Macedonia.

#### **Glaring contrasts**

Yugoslavia's contrasts and contradictions have never appeared more glaring than in the context of the months leading up to the IMF meeting in October. On the one hand, there is Belgrade's architecturally stunning new Sava Centar, where the meetings will be held. Built in less than a year's time to host a 1977 meeting of the Conference on European Security and Cooperation, as well as last July's conference of nonaligned countries, Yugoslavs boast that it is the world's most modern, efficient, convenient and attractive convention complex. This correspondent, after an exhaustive guided tour of it last winter, concluded that the pride is fully justified.

Located only twenty minutes from the airport and a scant five minutes from Belgrade's bustling, historic center (unless you make the trip during rush hour), it is situated



on the left bank of the Sava, Yugoslavia's longest running river, just a mile upstream and within view (unless it is hazy, which is most of the time) of its convergence with the Danube. The center's decor is a soothing, dignified, esthetic, no nonsense blend of steel, tinted glass, concrete, mable, rosewood, black leather, modern tapestries and murals, pile carpeting, perfect sound-proofing and acoustics and air conditioning.

The main auditorium seats 4,000 in armchair comfort. Ten other conference halls, the largest with space for 1,000, have

further accommodations for up to 2,000. The simultaneous interpretation system can operate in ten languages on ten channels concurrently. Each hall has built-in color television cameras and lighting equipment, both for broadcasting and internal transmission to monitors placed throughout the building. Movable walls allow for setting up 300 private offices.

The technical services division is equipped to print, bind and deliver all conference documents within an hour. Photocopying and inhouse teletype machines are placed strategically throughout the complex. Some 500 direct-dial phone lines connect the Sava Centar with all of Europe and the Middle East, and as Danica Momĉilović, head of the convention organizing department, assures, "all non-dial overseas calls can be placed in three minutes." Typewriters in all world languages and alphabets and an arsenal of

office equipment are available. So are multilingual secretaries, typists, guides and translators, most of them bright young students from the University of Belgrade, which has an enrollment of 60,000. There are also numerous restaurants, coffee shops, bars, stores, service shops, a bank, post office, a travel bureau and tourist information center and parking facilities for 1,500 cars.

The press facility is a journalist's dream come true — booths, desks and typewriters for 204 correspondents, 36 teletype machines for the intrepid who know how to use them, fourteen phone booths for instantaneous international connections handled by multilingual operators, the indispensable press bar with seating capacity for 80, TV monitors and a briefing room with simultaneous interpretation.

So far so good, except that, on the other hand, things may not be quite what they seem. The grand occasion has already been postponed from September to the first week of October — an action virtually unprecedented in IMF history — reportedly

because the joint IMF/World Bank secretariat in Washington concluded that the 462 room Intercontinental hotel, being built adjacent and with direct access to the Sava Centar, would not be completed in time. It is an allegation to which Yugoslav sources have protested vehemently and indignantly, pointing out that the Sava Centar itself was built and ready for use within eleven months. "When they assign priority to something," says one Western diplomat in the Yugoslavs' defense, "they can move heaven and earth to do it."

But two close inspections of the con-

Belgrade, with only 3,463 "luxury" hotel rooms, will be bursting at the seams during the October meetings. And with privileged bankers jostling for accommodations, delegates with "visitor" accreditation could well have a problem. The average vice president, says one observer, may have to settle for a cold-water room in some Serbian peasant's farmhouse.

struction site by *Institutional Investor*, the first in mid-October 1978, when the foundation was not yet finished, and again in December, left the impression that the secretariat is probably right. Even if it is wrong, the extra time will at least give the hotel staff an opportunity to subject other guests, not IMF delegates, to the inevitable shakedown period.

#### The bed problem

Of course, some attendees may welcome any kind of service. Even including the luxury-class Intercontinental, 140 rooms of which may end up being converted to offices because the Sava Centar's 300 won't suffice. Belgrade, with a population of 1.3 million and bursting at the seams, has a critical hotel shortage normally. And it will be exacerbated by the fact that the IMF session will be the largest meeting ever held in the city.

There are only 3,463 rooms — or 5,822 beds — spread over two "luxury" hotels (the other being is the nearby Jugoslavija). Of the next best hotels, six are in

the "A" category and fifteen are classified as "B". The most notable difference between "A" and "B" is that although all rooms in both have showers and some even bathtubs, only the higher-grade establishments provide curtains around the shower stalls. A minor detail, to be sure, but as this correspondent knows from years of traveling in Yugoslavia, it results in a major problem of bathroom flooding every day.

At any rate, IMF-Belgrade promises to be a tight fit. As one resident Western observer put it: "The city is booked solid, and the average vice president is just out of

luck unless he's willing to triple up in a bed or settle for a cold-water room in some Serbian peasant's farmhouse." Indeed, junior diplomats in some Western embassies predict somewhat dourly that they will probably be given pup tents to pitch in Belgrade's historic Kalmegdan Park so that their apartments can be turned over to high-powered visitors and delegates from home.

The mad push to squeeze into the city shapes up as a tale of jockeying and jostling for privileged accommodations and substantial underthe-table payments of baksheesh to get them. One U.S. bank reportedly paid a huge deposit for an entire floor of the Intercontinental, only to lose its money when Yugoslav authorities stepped in last August and declared all such early reservations invalid. Another bank attempted to book up the colorful Ima Dana restaurant in Belgrade's bohemian Skadarlija quarter

for the entire week of the meeting. Others have tried to rent entire villas only to flinch when they discovered that rents in Belgrade are among the highest in Europe and that, for all their apparent devotion to Marxism, Yugoslavs know only too well how to turn a quick capitalist profit.

One West European bank head, according to a reliable source, is seriously considering renting a houseboat, floating it down the Danube from Vienna, then docking it at a pier near the Sava Centar. One famous U.S. banker, in fact, reportedly has threatened to sleep in his plane and have it circle Belgrade all night unless he can get the accommodations to which he feels entitled.

Both the Washington secretariat and the Sava Centar's management have been trying to untangle the confusion, and establish some ground rules. According to the Sava Centar's Danica Momĉilović, they are as follows: Some 2,500 rooms, containing 3,500 beds, have been turned over to the Washington secretariat. It, in

turn, will handle requests and assign these rooms to all those in the delegate, special guest, observer, staff and journalist cate pories. "We no longer have anything to do with that," Momeilović says, with a smile and an audible sigh of relief.

But what about everybody else, that is those 2,000, possibly 3,000, with "visitor" accreditation, most of them commercial bankers, managers and treasurers, below the rank of president or chairman? They must apply for reservations, no later than June 30, to an official Yugoslav travel agency called Centrotourist, which has

been assigned the remainder of Belgrade's available hotel space for the duration of the IMF session. The joker question, being raised by resident Western businessmen and diplomats, was whether Centrotourist is up to accommodating all of a yet unknown number of visitors.

The Yugoslavs, to be sure, are hardly neophytes in the tourism and travel trade. More than 5.6 million foreigners converged on this country of 22 million inhabitants last year, most of them along the sunny Adriatic coast with its balmy climate and crystal clear waters. Belgrade hosts numerous congresses, conventions and trade fairs, and both the CSCE and the nonaligned nations conferences at the Sava Centar demonstrated that the city can handle large international meetings efficiently.

But one as large as the

The people at Centrotourist, at least, seem un-

daunted by the task. They are considering the quick construction of a number of sumptuous villas to house large bank delegations, and as one representative says: "In a crunch, we can also draw on a number of private flats and smaller hotels or motels in the vicinity of Belgrade. Everyone will be accommodated."

#### Hotel review

Under the circumstances, there seems little point in advising on which hotel to book. Nevertheless, delegates to the meeting may be interested in getting a preview of the prospective billets and what they offer. All 23 hotels that have been requisitioned are clean, comfortable and adequate, although some are more adequate than others. This correspondent, for example, still prefers a good "A" category location or, in a pinch, even "B" on the right side of the Sava in the old-world bustle of teeming downtown Belgrade. The "luxury" class Jugoslavija and Intercontinental, despite their modern comforts, are both located on the left bank in Novi

Beograd -- New Belgrade -- which, despite some spectacular architecture and being home of the main Communist Party and government headquarters, is still the capital's mass-housing appendage and looks like a Balkan version of huge high-rise developments.

The traditional businessmen's hotel in Belgrade proper, the postwar, 206-room, "A" category Metropol on Bulevar Revolucije, is just a little too neo-Stalinist in style and more than merely a brisk walk from the Sava Centar. But for what it's worth, it is the Metropol's worker-

Coping with Belgrade traffic can be a nightmare. Though Yugoslavia has only 2.5 million registered vehicles, more than 5,000 people were killed in traffic accidents last year and 65,000 injured – the highest rate in the world. And motorists and pedestrians are in a constant state of war.

managers who have assumed catering responsibilities at the Sava Centar's excellent restaurant and coffee shops.

The "A" category Excelsior on stately Kneza Milosa (Prince Milosh) Avenue, where most government ministries and foreign embassies are located, is a small (81 rooms) but very pleasant hotel in the discreet style of the turn-of-the-century. The renowned old Majestic, with 92 rooms, is also classified as "A," and is located in the very heart of the city - just off Republic Trg. (Square), a block from the head office of United Beogradska Banka, the country's largest bank. The hotel has plenty of charm but a distinct disadvantage almost no parking spaces nearby. The "B" category Union has 74 rather seedy, musty rooms, the best of which face narrow noisy Kosovska Street, as well as the press rooms and distribution platform of Borba, the semi-official party daily, printed at night. The other rooms look out on backyards of surrounding office and apartment buildings. But what the Union may lack in basic creature comforts it more

than compensates for with its swinging bar and red-plush restaurant, one of the city's best. There is also the indisputably elegant "A" category Palas (74 rooms and fifteen suites) on Toplicin Venac, a small, quiet side street near Kalmegdan fortress in Belgrade's oldest and quaintest district. If you're booked there, consider yourself lucky.

This correspondent's favorite has always been the "A" category Moskva on Terazije, the main shopping street and within easy walking distance of almost everything except the Sava Centar. Perhaps

it's nostalgia, for the Moskva used to be the hotel in which most foreign correspondents had their offices and bureaus. In those days, to be sure, it was a rat trap: in the literal sense of the word, not to even mention the cockroaches. Now, the menagerie has disappeared, for in the early 1970s the 70-year-old Moskva was not only thoroughly fumigated but redecorated and converted into one of the city's finest hotels.

The Moskva's turreted yellow and green facade is still one of Belgrade's landmarks. The plumbing is also so old and so complex that, not infrequently, when you flush the toilet steaming hot water gushes into the bowl. To take advantage of the Moskva's awesomely high ceilings, most of the 132 rooms, furnished with baroque replicas, have been turned into split-level duplexes with sofa, armchairs, desk, small bar downstairs and the bedroom area and

bath on an upstairs balcony. There are also a number of opulent suites, replete with crystal chandeliers and Oriental rugs. Fountains splash in all the hallways. The service is impeccable. The hotel's cafe, with its outdoor terrace in summer, is the city's most popular, renowned not only for its thick, black, sweet Turkish coffee and its selection of creamy rich pastries, but for its string orchestra. The restaurant, by consensus, is one of the best in town.

#### The menu, please

Though Yugoslav food may not rank with the world's greatest, Belgrade boasts 1,000 restaurants and cafes. The thing to know is which ones are best, where to find them and what to order. A bistro is a tavern serving wine, beer and rakija — distilled spirits, of which the most famous is slivovica, a plum brandy ranging in strength from 50 to 90 proof. A kafana is a coffee house or cafe, selling Turkish coffee, which Rudyard Kipling once described as "black as night, strong as hell and sweet as sin." These establishments also ofter al-

coholic beverages of all kinds, sometimes sandwiches and usually cakes and pastries. They invariably teem with jabbering customers. A poslasticharniza is a pastry shop where one can also get coffee to go with the sweet, rich cakes. And a restoran, which comes out looking like pectopah in Cyrillie, is exactly what it sounds like. It serves full meals with all beverages and is usually open from noon to 4 p.m., then again from 6 p.m. to 1 a.m. Some, however, serve all day long and a few are open around the

Yugoslav food is considerably more varied and sophisticated than is reputed. The only reason why the country's very respectable wines haven't made more of an impact abroad is that the best are drunk, in prodigious amounts, at home. Waiters in the best restaurants will not only describe dishes on the menu in considerable detail, but gladly advise on wines, most names of which are unknown and unpronounceable to foreigners.

Hors d'oeuvres, both cold and hot are considered key. The best cold ones, besides a mixed platter that varies greatly from restaurant to restaurant, are smoked Dalmatian ham, smoked filet of beef from the district of

Uzice: Gavrilovic salami: sheep's cheeses such as kackavalj or creamy kajmak; piktinje - pork or duck in aspic and pates named pihtije. Hot appetizers include grilled mushrooms, breaded kackavalj or kajmak cheese and

zeljenica, a spinach strudel. Serbian cuisine is best known for its charcoal-grilled meat specialties such as cevapĉici, razniĉi, pljeskaviĉa, muckaliĉe and culbastija. But don't ignore the roasts lamb, veal and suckling pig. Stuffed cabbage, stuffed peppers and djivec, a mixture of eggplant, carrot, potato, rice, meat and roasted with grated cheese, are also delicious. And Serbian veal and bean soups rate high on any gourmet's list, as do brodet and alaska corba, a fish soup.

Yugoslavia's best salad, in one diner's opinion, is called sopska and consists of tomatoes, cucumbers and green peppers, covered with grated white sheep's cheese. Its best desserts are strudels, apple and otherwise, and the crepes called palacinka, covered with various sauces, especially chocolate.

#### Restaurant guide

To list all of Belgrade's really good restaurants would fill a book, and the Tourist Association has promised to ready one in time for the meeting. But this correspondent confesses to some favorites in advance. Besides those in the hotels, of which the Moskva rates tops, there are those in the Skadarlija district, Belgrade's "Latin Quarter," which vibrates with music, dancing, verse-reading poets, portrait-painting artists, Gypsy violinists and merriment every night, especially in the warm months. This is Belgrade as it used to be, and the restaurants in this area, within walking distance of most of the downtown hotels, are some of the oldest and best in the city. The cavernous Dva



Belgrade boasts 1,000 restaurants and cafes. And even if the country's cuisine doesn't rank among the world's greatest, it is more varied and sophisticated than most people believe. Hot and cold hors d'oeuvres, charcoal-grilled meat specialities, roasts, strudels and crepes are among the most interesting.

Jelena (meaning To the Two Elks) at Skadarska Street No. 32, was the favorite hangout of nineteenth century artists, poets and actors. The Zlatni Bokal (Golden Pitcher), three house numbers up, and the Tri Sesira (Three Hats), across the street, are more intimate. The Ima Dana (There Are Days) at No. 38 is probably the most famous of the district. Tito has been known to celebrate New Year's Eve there until dawn, and the food is impeccable. In each of these spots, there are small string ensembles and vocalists performing traditional Serblan music.

One of Belgrade's quaintest cafes and restaurants, located in one of the city's oldest houses, is the "?" at No. 7 Jula Street near the Kalmegdan and across from the cathedral. Built in Balkan style, its owner in the nineteenth century dubbed it the "Inn at the Cathedral." The bishop objected, called the name a mockery of religion, and the police removed the sign. The owner, not knowing what else to call it, put up a huge question mark, which has been its name ever since.

For more excellent dining in an oldworld atmosphere, the visitor should try the Club of Cultural Workers at No. 27 Obilicev Venac, near the Majestic hotel. Though a private club of writers, artists, performers and musicians, it is open to the public, and even accepts Visa cards. Milo, the manager and maitre, who looks like a shortened version of Adolphe Menjou and speaks a half dozen languages fluently, will advise you what to order. Another good bet is the Writer's Club on Francuska Street. And some 25 kilometers out of town, in the

village of Grocka, on the vine-covered hills overlooking the Danube, there's a restaurant you shouldn't miss the Vinogradi. The Scrbian specialties are excellent and the ambiance - wood beamed ceilings, huge fireplace, rustic decor - memor-

ably pleasant.

#### Sitting around

With only a fraction of delegates and visitors - and those booked into the Intercontinental - close enough to the Sava Centar to walk to sessions, the next obvious question is how to get around in Belgrade. The Sava Centar will provide some 250 limousines, 50 sedans, 30 coaches and fifteen minibuses for in-town transportation and some of these will ply regular routes between the hotels and the meeting hall. Presumably, too, member countries' embassies will make vehicles available. But both sources shape up as insufficient.

In general, getting around the country is always a challenge. Domestic air service is minimal. Between Belgrade and Zagreb, the capital of Croatia and Yugoslavia's second largest city, for example, there are only two flights daily. The train ride takes five to six hours. To drive that 380kilometer distance on the infamous, twolane Autoput is a suicidal undertaking and no faster than the train.

Within Belgrade itself, matters are not much better. Public transportation consists mostly of buses, a streetcar and no subway, so it tends to be slow and rather crowded. Taxis in Belgrade, however, can be considered a bargain: 10 dinars (about 55 cents) to start, 6.50 dinars (about 36 cents) per kilometer, and a flat 200 dinars (approximately \$11) from and to the airport. A 10 per cent tip is standard policy, except when the driver is also the owner, a distinction not always readily discernible.

A surprising number of cabbies speak English, and even more have a useful knowledge of German, having worked there as gastarbeiter. But all are indistin"One famous U.S. banker has threatened to sleep in his plane and have it circle Belgrade all night unless he can get the accommodations to which he feels entitled."

guishable from most of their brethren around the world -- rude and quick-temp red. Moreover, as Yugoslavs in general, they drive like kamikaze pilots, so if you have edgy nerves, an unstable stomach or weak heart, think twice before taking a cab. On the other hand, all this advice may be purely academic, for finding or hailing one, especially during rush hours or when it rains, can be a greater test of stamina than in New York or London.

One alternative is to rent a car for the duration, though a firm reservation well in advance is imperative. Last December, in off-season, this correspondent called three rental agencies to no avail before finally procuring a larger car than he wanted.

#### On the road

You'll find both Hertz and Avis as well as a number of indigenous Yugoslav agencies with counters at Belgrade Airport and downtown. Because competition is written large in this land of laissez-faire socialism, rates vary considerably, ranging from around \$11 per day plus 11 cents a kilometer for a small Yugoslav-made Zastava version of a Fiat 128 to more than \$25 plus 25 cents a kilometer for a compactsize West European model, such as a Ford-Taunus, Opel or Fiat 2000. You pay for the gas, and a gallon of 98 octane costs \$2.16. Some companies, including Avis, have chauffeur-driven cars. A mediumsized compact, an Opel-Rekord, for example, costs \$66 for eight hours with 160 free kilometers, plus \$25 daily subsistence for the driver. The price goes up from there at a rate of \$3.30 per hour and 35 cents a kilometer.

Driving in Belgrade, however, can turn into a frustrating experience. The city is a labyrinth of narrow, one-way streets, bristling with no left turn and no parking signs, a virtual armada of cars all being driven like Formula-I racers and a horde of pedestrians who recognize no difference between sidewalks and roadways. Belgrade traffic is therefore worse than in any other East European city and, perhaps with the exception of Paris and Rome, any West European one. Rush hours come at unlikely times because the Yugoslav economy operates on the old adage that the early bird gets the worm. All factories start work at 6 a.m., offices at 7 a.m. Quitting time is between 2 p.m. and 3 p.m. Thus, in the afternoons, the drive from the Sava Centar across the river into downtown, normally no more than a five-minute jaunt, can turn into an hour's torture of being stuck in a morass of madly honking cars.

Then there are the roads outside Bel-

grade. Granted, things have improved since 1936, though it remains a fact that only 40 per cent of the country's 60,000 miles of roads have an asphalt, concrete or cobblestone surface and there are less than 100 miles of four-lane highways. And in its more underdeveloped areas. Yugoslavia is still that land "beyond which the pavement ends." But even worse than the roads is the Yugoslavs' performance on them. "It's our form of Russian roulette," a Belgrade driver explains. Though the country has only 2.5 million registered vehicles, more than 5,000 people were killed and 65,000 injured in traffic accidents last year. The rate, by official admission, and in which some foreign observers detect a note of pride, is the world's highest

Much of the blame is ascribed to a national penchant for getting behind the wheel after imbibing staggering amounts of wine or fiery slivovica. But even under conditions of total sobriety, driving in Yugoslavia is a matter of high suspense and drama, heightened by the custom of erecting crosses and placing wreaths at the scene of each fatality — a modern version, some believe, of the medieval Serbian wayside graves for fallen warriors. Even the "falling rock" signs seem to be painted with more drama than elsewhere in Europe; they resemble volcanoes erupting.

The two parts of any Yugoslav car that wear out soonest would seem to be the horn and accelerator. Brakes must last forever due to nonuse. Motorists and pedestrians, not to mention other forms of warmblooded locomotion -- oxcarts, donkeys, horse-drawn wagons, bicyclists, pigs, geese, chickens, kids playing soccer, grazing sheep, cows and goats - are in a state of permanent war, each presuming total ownership of the road. Hitchhikers usually stand in the middle of the highway, their arms flailing, in a desperate effort to flag down whatever comes along. The law prohibits animal-drawn vehicles on the roads after dark, but the Yugoslavs, anarchists by nature, frequently disobey it.

#### Parlez-vous Yugoslav?

A more pressing problem than getting around may well be office space and secretarial help. The Sava Centar is reserving offices for official and international delegations, but those in the "visitor" category must beg Centrotourist for offices, meeting rooms and even cocktail facilities. According to Danica Momčilović, all necessary clerical help and equipment, however, can be obtained from the Sava Centar. In a city with so many multilingual students, it is claimed, there will be plenty eager to earn

extra money. (One's hotel and local embassy staffs, as well as Yugoslav banking and business partners, can also be of help in hiring.)

The going rate for free-lance translators is 800 dinars (\$45) a day. But language will be less of a problem than expected. Hotel staffs are all multilingual, as are most waiters and waitresses and menus. So are store clerks in those shops catering largely to tourists. Large department stores, such as the Beograd chain, with branches all over the city, all have information booths with multilingual clerks on their ground floors. In general, vast numbers of Yugoslavs speak a foreign language: French or German among the older generation, English among the younger. Bear in mind, that since the early 1960s, a million Yugoslavs have worked abroad in West Germany, France, the Netherlands and Scandinavia.

Unlike most other communist capitals, however, in Belgrade you can keep abreast of what is happening in the rest of the world. Although they usually are a day late, the major European newspapers, including the Financial Times, International Herald Tribune, Guardian, Frankfurter Allgemeine, Neue Zurcher, Le Monde, and others are sold at newsstands in the Sava Centar, the Intercontinental, Jugoslavija and Metropol hotels, at some of the kiosks on and in the pedestrian passageways under Terazije and Marsala Tita Avenue and in the dozens of bookshops downtown.

Cash seems to be going out of style in Yugoslavia almost as rapidly as in the U.S. Major credit cards are accepted in all hotels, most restaurants, virtually all department stores, a surprising number of smaller shops and boutiques, travel bureaus, car rental agencies and JAT, the Yugoslav airline. Moreover, those executives based in Europe and familiar with the system will be happy to know that Eurocheques, validated with a check card, are accepted at all branches of Beogradska, Jugo, Invest and Ljubljanska banks as well as some others. This correspondent has frequently entered Yugoslavia for monthlong assignments with less than \$50 cash.

And while Belgrade may not rate with the posh and chic capitals of Europe, it is nevertheless, a city in which to go shopping. There are, first of all, traditional Yugoslav handicrafts: lace, embroidery, colorful rugs and carpets, peasant costumes, hand-carved wooden artifacts, copperware from Sarajevo and handmade silver and gold filigree jewelry, most of it from Kosovo. But Yugoslavia has also become a major manufacturer and exporter of quality leather goods and textiles. In Belgrade, you'll find luggage, handbags, briefcases, shoes, gloves, furs, men's and women's sheepskin coats, a wide assortment of knitwear, women's fashions, haberdasheries and tailor-made clothing at bargain prices, despite the hardening of the dinar against the dollar. It is also a good

## "A five-minute drive to Sava Centar could drag out to an hour."

city for buying ceramics, crystal, art, icons, books and records, which are cheaper in Yugoslavia than anywhere in Europe.

#### Shopring tips

The Belgrade Tourist Association is preparing a booklet listing what can be bought in shops, which languages are spoken by clerks where, what credit cards are accepted and explaining regulations for export of cultural and artistic treasures. It is supposed to be ready in time for and available at the IMF meeting. In case it isn't, here are Institutional Investor's tips on where to shop: The main shopping streets, forming virtually a straight line through the center of the city from the Kalmegdan fortress and park are Knez Mihaijla (closed to traffic), Terazije and Marsala Tita. The two biggest branches of the Beograd department store are on the Terazije, across the street from the Moskva hotel, and in the ultra-modern, 29-story Beogradjanka Building, Belgrade's highest, at the corner of Marsala Tita and Generala Zdanova Streets.

The best of what Yugoslavia has to offer in fashions, furs, leather goods and men's furnishings will be found in the Jugoexport stores, of which there are four in easy walking distance of each other: at No. 10 Kneza Mihajla, No. 7 Terazije (at the corner of the Albanija Building in which United Beogradska Banka has its headquarters), No. 4 Makedonska Street and No. 1 Kolarceva. But by comparison, they are expensive. For more moderately priced clothing, but still quite a cut above the average in quality and style, try the Srbija Tekstil chain, whose largest and best store is on Terazije, up the street from the Moskva. Filigree jewelry from Prizren in Kosovo is sold in the Filigran stores at No. 27 Terazije and 14 Bulevar Revolucije, across and down the street from the Metropol hotel.

The Amfora shop on Terazije, half-way between the Moskva and the Beogradska Banka, is the best place to find ceramics, crystal and porcelain. A chain called Narodna Radinost, with branches on Knez Mihajla, Terazije and in the larger hotels, specializes in a wide assortment of folk handicrafts. Phonograph records are sold in numerous specialty shops on Makedonska Street and in the large bookstores of which the biggest is Jugoslovenska Knjiga, in the Albanija (Beogradska Banka) building. In addition, there

are nearly two dozen other bookshops along the two-kilometer Kneza Mihajla-Terazije-Marsala Tita axis.

In the countless little arcades and side streets leading off the three main avenues there are also scores of privately owned shops and artisans — cobblers, furriers, milliners, tailors, scamstresses, jewelers, luggage and pursemakers.

Belgrade stores are open from 8 a.m. to 8 p.m. weekdays, 8 a.m. to 5 p.m. Saturdays. Many smaller establishments close for a combination lunch and siesta from noon to 4 p.m., but those that don't sport a sign on the door reading, in English: "Non-Stop."

#### On your own

As to sightseeing, Centrotourist will be offering numerous excursion packages. Some of them strike this correspondent as too expensive, especially since you can do them on your own. An orientation tour by bus of Belgrade is probably useful, but beyond that, it's a city for walking. Outside the city, a one-day trip by hydrofoil down the Danube to Djerdap - the famous Iron Gates gorge - with a view of Trajan's memorial tablet, set into the cliffs, is fascinating, time permitting. So is the 50-mile round-trip to Smederevo, the capital of Serbia in the fifteenth century. The ruins of the huge fortress there, built in 1430, are what remains of what was once one of the largest castles of the Middle Ages. One

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Berliner Handels- und Frankfurter Bank Swiss Bank Corporation (Overseas) Limited also ought to take a river cruise around Belgrade — either a short one by day or one including dinner and folk music at night.

Of interest to art lovers is the fact that Yugoslavia in recent years has become renowned for its "naive" painters, whose works now sell for exorbitant sums and hang in museums and private collections around the world. An entire village of these self-trught prtists - "naive they certainly aren't," says one Belgrade critic - can be found at Kovačića, 30 miles north of Belgrade in the Voivodina region and another at Oparic, about 90 miles southeast, along the main road to Nis. Centrotourist will offer IMF visitors special trips, at around \$30 per person, to these villages. But since all the artists open their homes and studios to visitors on weekends, and are eager to sell, the trips can also be made by car or train on one's own.

To go back in time, Yugoslavia was where Byzantine ecclesiastical art flour-ished most. And nowhere in southern and eastern Europe are there so many basilicas and monasteries, many of them hidden and walled against the Ottomans, or as many magnificent, perfectly preserved frescoes, as in southern Serbia and Macedonia. To protect the frescoes from destruction and to conform with Islamic rules prohibiting exterior and interior decoration of churches, the Serbs and Macedonians daubed masses of white and blue paint on them. Most were

not uncovered until after World War I, in some cases after World War II, and what restorers found were breathtaking works of art, their colors as brilliant and dazzling as when first painted by eleventh to fourteeath century masters.

Centrotourist and two other agencies, Putnik and Inex-Turist, are offering IMF delegates one- to four-day bus trips to the best of them at prices ranging from \$42 to \$144. The itineraries also happen to include some of the most scenically spectacular parts of Yugoslavia, as well as some of its most underdeveloped areas.

A number of weekend arrangements and post-congress trips will be offered by bus and plane to the coast, Croatia, Slovenia and Bosnia-Hercegovina. The excursion that takes the least time, needs no advance arrangements, can be done on your own, and offers a chance to see much of the country, is a ride on Serbia's spectacular new "link to the sea," a rail line from Belgrade to Bar.

#### Dream railroad

Opening a new railroad in the last quarter of the twentieth century may seem anachronistic to all but the Yugoslavs for whom this route to the Adriatic, inaugurated in May 1976, is a 100-year-old dream come true. It grew out of the landlocked Kingdom of Serbia's nineteenth century desire to have access to the sea and reduce its vulnerability to economic and political

pressures from Hapsburgian Austria-Plungary and the Ottoman Empire. But when the Serbs developed their dream in the 1860s, no one had the technology to build the reitroad through some of Europe's most rugged and impassable terrain. By the time actual construction began in 1950, both the Hapsburg and Ottoman regimes were gone, and many experts were saying that a good highway would be cheaper and more efficient. But the Yugoslavs chose the railroad,

The line is an incredible engineering feat. Though only 295 miles long, it rises some 3,000 feet, passes through 254 minnels and over 237 bridges. One bridge, the Mala Rijeka, which spans the breathtaking Moraca Canyon, is 1,650 feet long and 700 feet high, making it the longest and highest railway trestle in Europe. The route, which passes through lands containing long neglected but vast stores of natural resources. also provides some of Yugoslavia's most magnificent and picturesque countryside. Four trains daily in each direction - two at night and two in daylight - make the nine-hour trip between Belgrade and Bar at a bargain round-trip price of only \$26 plus \$12 for a sleeping compartment. And for those in a hurry, it can be done in 24 hours.

And for delegates to the IMF/World Bank meetings, there's one special feature to this extraordinary railroad. Much of the \$3 billion it cost to build it was financed by the World Bank, ii

## Bulletinboard Areport to investors

## Batapoint Reports Record Third Quarter

SAN ANTONIO, May 15, 1979 — Datapoint Corporation has reported net earnings (unaudited) of \$6,667,000 or \$1.54 per share for the three months ended April 30, 1979. This compares with net earnings of \$3,999,000 or \$1.08 per share for the comparable period a year ago. For the nine months ended April 30, 1979, net earnings were \$18,015,000 or \$4.18 per share, which compares with earnings of \$10,411,000 or \$2.95 per share for the first nine months of fiscal 1978.

Revenues for the nine-month period were \$166,321,000 an increase of 45.2 percent over the \$114,519,000 reported for the comparable period in fiscal 1978.

Harold E. O'Kelley, chief executive officer, said that orders during the third quarter were strong, and above the second quarter as well as the comparable period a year carlier, with momentum building throughout

this fiscal year.

Citing first quarter orders below the traditionally strong fourth quarter of fiscal 1978, O'Kelley noted that, because of this order timing, shipments were slightly below the record second quarter level, although up significantly in the year-to-year comparison.

Backlog was at an all time high, and substantially ahead of the level at the end of the prior quarter, according to O'Kelley, and he expects a substantial increase in shipments during the fourth quarter.

Datapoint Corporation produces general purpose computer systems for business data processing and communications management applications.

Contact: T. J. Moldenhauer, Datapoint Corporation, 9725 Datapoint Drive, San Antonio, Texas 78284. Phone: (512) 699-7149.

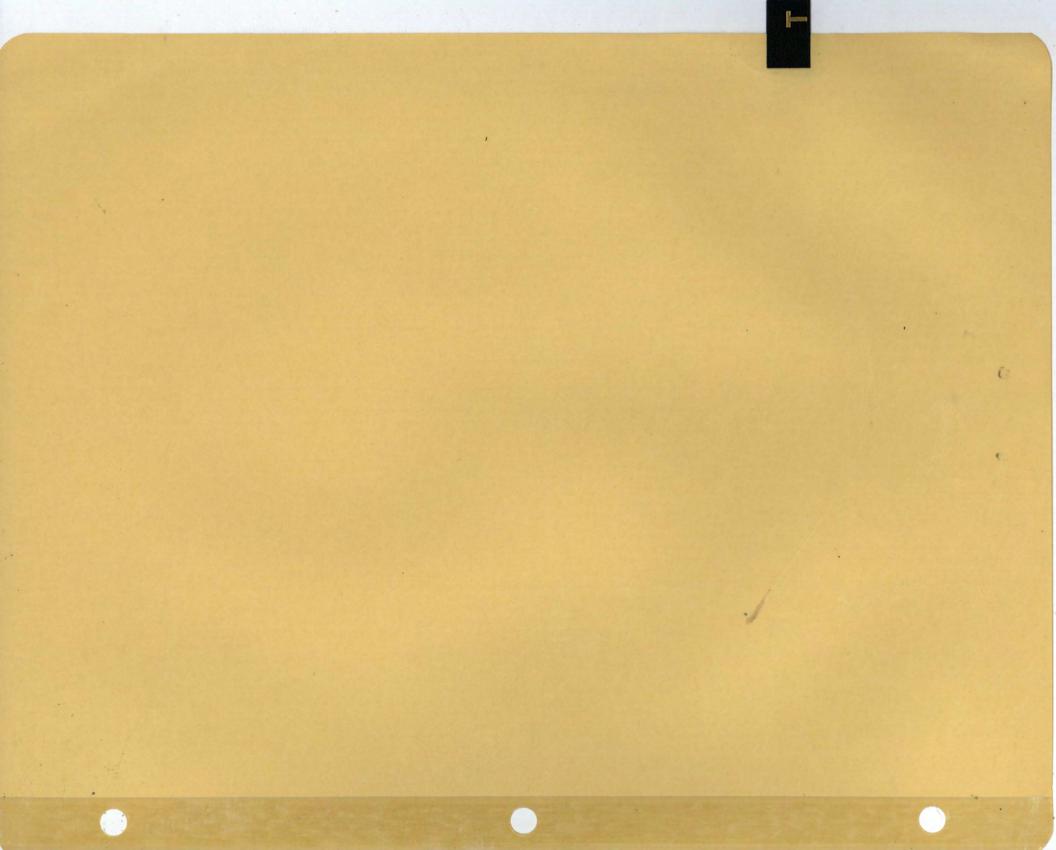
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See page 11



#### GUIDE TO THE PRONUNCIATION OF THE SERBO-CROAT ALPHABET

#### I. VOWELS

a pronounced as a in father but in a more frontal position and with a greater tensing of throat muscles

e " e in bed

i " i in ink (always short i NEVER long i as in find,) or ee in green

o " o in hot or aw in saw

u " oo in loot

AND r

which is sometimes a vowel and therefore must be rolled like a Scottish, or Italian, "r" and must be given proper duration so as to allow it to carry tonic stress as in Crna Gora (Montenegro), the first word Crna being composed of two syllables the tonic stress falling on the first (Cr-)

#### II. CONSONANTS

Except for those consonants given below, the pronunciation of Serbo-Croat consonants approximates that in the American usage.

#### III. EXCEPTIONS

- c = ts as in lots of pots
- c = ch (but more palatalized than ch in cheese. In fact, somewhere between the palatalized t of the English pronunciation of "tune", as opposed to the American pronunciation which sometimes sounds as if the word were written "toon".)
- č = ch (but less palatalized than ch in cheese.)
- dj = j (but more palatalized than j in jay. See above explanation for c and compare "tune" with "dune".)
- d = j ditto This is an alternative form of dj
- dž = j (but less palatalized than j in jay.)

g	-	g	always hard as in garden (NEVER soft as in gem
h	-	h	always aspirate as in <u>h</u> ard
j	-	у	as in yard. Very important as a palatalizing agent, v. dj above and lj and nj below.
1j	-	1	as in <u>lute</u> or <u>lure</u> but even more palatalized
nj	-	n	as in <u>n</u> eutral but even more palatalized
r	-		Italian or Scottish "r" - vigorously rolled
s	-	sh	as in shut, but less palatalized
z	- or	s sh	as in pleasure, leisure, or measure as in Dr. Zhivago, but less palatalized

NB: Palatalization means the involvement of the palate in the pronouncing process. For instance, unpalatalized "t" is pronounced with the tip of the tongue curled up and pressed against front upper teeth, while palatalized "t" is pronounced with the tip of the tongue pressed against the bottom of lower teeth and the body of the tongue cleaving to the palate. The same is true of palatalized "d", "1" and "n".