



WORLD BANK GROUP

## Donor Funded Staffing Program

<b>TOR No:</b>	<b><u>2024-045</u></b>
<b>Title:</b>	<b>Associate Investment Officer: Climate Finance</b>
<b>Grade:</b>	<b>GF</b>
<b>Division/VPU:</b>	IFC, Financial Institutions Group, Climate Finance (IFC-CFGCC)/ Industries Vice Presidency (IFC-CGIVP)
<b>Duty Location:</b>	Washington, D.C
<b>Appointment Type and Duration:</b>	Two-year Term Appointment

### **BACKGROUND**

IFC — a member of the World Bank Group — is the largest global development institution focused on the private sector in emerging markets. We work in more than 100 countries, using our capital, expertise, and influence to create markets and opportunities in developing countries. In fiscal year 2023, IFC committed a record \$43.7 billion to private companies and financial institutions in developing countries, leveraging the power of the private sector to end extreme poverty and boost shared prosperity as economies grapple with the impacts of global compounding crises. For more information, visit [www.ifc.org](http://www.ifc.org).

IFC's investment business includes its Financial Institutions Group (FIG). The Financial Institutions Group (FIG) is one of three major industry groups at IFC, responsible for managing roughly 40% of IFC's overall business in terms of volume and capital at risk. FIG engages in a wide range of sub-sectors including Microfinance, SME, Gender, Climate, Insurance, Capital Markets, Housing, Distressed Assets, and other areas, with investment and advisory services delivered globally to IFC's clients through its global network.

Climate Business is a strategic priority of the WBG, with a target to increase its climate business to 45% of total financing commitments by 2025. FIG Climate Finance team is looking for an Associate Investment Officer to develop and process new investment projects related climate finance, for a term of two years, based in Washington DC.

### **DUTIES AND RESPONSIBILITIES**

The candidate is required to know and effectively use fundamental business concepts and practices and to provide analytical, research and other professional support to the program, with a particular focus on climate and sustainable finance. The work program is varied covering both investment and advisory services, primarily focused on FIG climate activities.

- Collect financial and operational information from clients, research pricing information, research policies, and procedures.
- Build complex financial models, perform due diligence and financial analysis, and work on the financial analysis and projections.
- Prepare investment committee or advisory committee materials for new investment transactions, ensuring adequate applicability of IFC's policies and procedures.

- Coordinate with internal stakeholders (legal, ES&G, economists, and sector specialists) to identify ways to strengthen development impact and financial sustainability of projects.
- Structure straightforward transactions to add value to clients and mitigate risks, taking into consideration lessons learned from earlier transactions and portfolio management.
- Conduct industry and market research and assist in IFC's business development efforts in climate finance,
- Participate in the monitoring of portfolio companies' performance.
- Work with the global and regional teams to implement technical assistance facilities in support of the deployment of climate related capital market funds that IFC invests in such as EGO fund, REGIO Fund, BEST fund, etc.

**Note:**

The selected candidate will not be assigned to programs involving their own government such as donor coordination and trust fund management.

**SELECTION CRITERIA**

- Master's degree in a related field (e.g. Finance, Business management, Sustainability Finance, etc.) and at least 5 years of relevant experience. Relevant experience could include a proven track record in business consulting or investment banking, or operational experience in the sector or technical or professional field.
- Good knowledge of financial markets and one or more regional market, knowledge on climate finance, impact investment, a strong plus,
- Demonstrates active listening skills by paying full attention and asking questions to clarify client and stakeholder needs and gather required information.
- Ability to interact effectively with clients and stakeholders by acting professionally, responding to their requests and inquiries, delivering what is promised, and meeting deadlines.
- Ability to apply and share knowledge of related market, industry, and sector, including best practices, and how sector dynamics may evolve within a specific country and region toward work deliverables and policies and regulations affecting investment and business growth.
- Proven analytical, financial analysis, equity valuation, and financial modeling skills to analyze and form conclusions on company financial information or projects and industry indicators. Able to oversee and provide quality control feedback on financial models prepared by analysts.
- Demonstrate strong integrative thinking and ability to support project teams in developing an integrated viewpoint that connects projects, programs, and initiatives around a development challenge.
- Capacity to identify barriers for market creation opportunities in a targeted country by tapping into relevant internal expertise and synthesizing information on local regulatory and economic contexts, industry and sector structure and landscape, and constraints clients are facing to grow their business.
- Excellent writing and presentation skills and ability to present ideas clearly and confidently. Fluency in English is required, other languages a plus.