



## Webinar: Investments Opportunity - Construction of the Logistics and Distribution Center in Gazi Baba, Skopje

November 27, 2025 / 14:00 / Microsoft Teams Platform

### AGENDA

14:00 – 14:10	<b>Welcome &amp; Opening Remarks</b> Overview of the Agri-Food Platform project, its strategic objectives, and opportunities for international contractors. <i>Host: Ms. Ljubica Patlidjankovska, Project Coordinator, AMP</i>
14:10 – 14:25	<b>Procurement Procedure Presentation</b> Comprehensive overview of the procurement process, tender structure, qualification requirements, and evaluation criteria. <i>Presenter: Ms. Ana Gaceva, Procurement Specialist, AMP</i>
14:25 – 14:40	<b>Guidelines for Proposal Preparation</b> Best practices and recommendations for preparing competitive, compliant proposals in line with World Bank procurement standards. <i>Presenter: Ms. Antonia G. Viyachka, Senior Procurement Specialist, World Bank</i>
14:40 – 15:15	<b>Questions &amp; Open Discussion</b> Interactive Q&A session with project representatives and procurement experts to clarify technical and procedural aspects. <i>All Speakers</i>