

# Measuring Impact

## Causal Inference

### Experimental

### non-Experimental

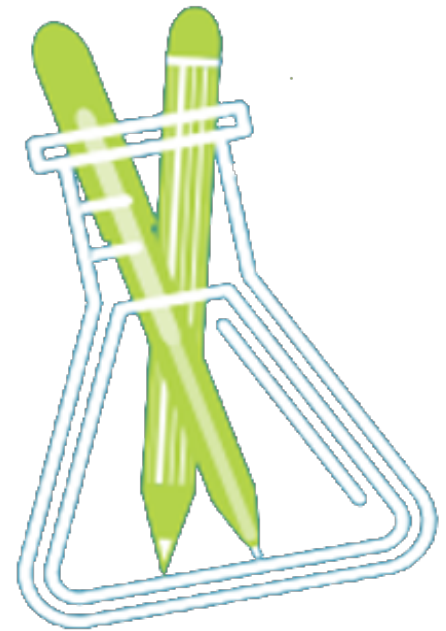
## Methods

Vincenzo Di Maro, DIME

Bureaucracy Lab

Development Impact Evaluation | Global Governance Practice

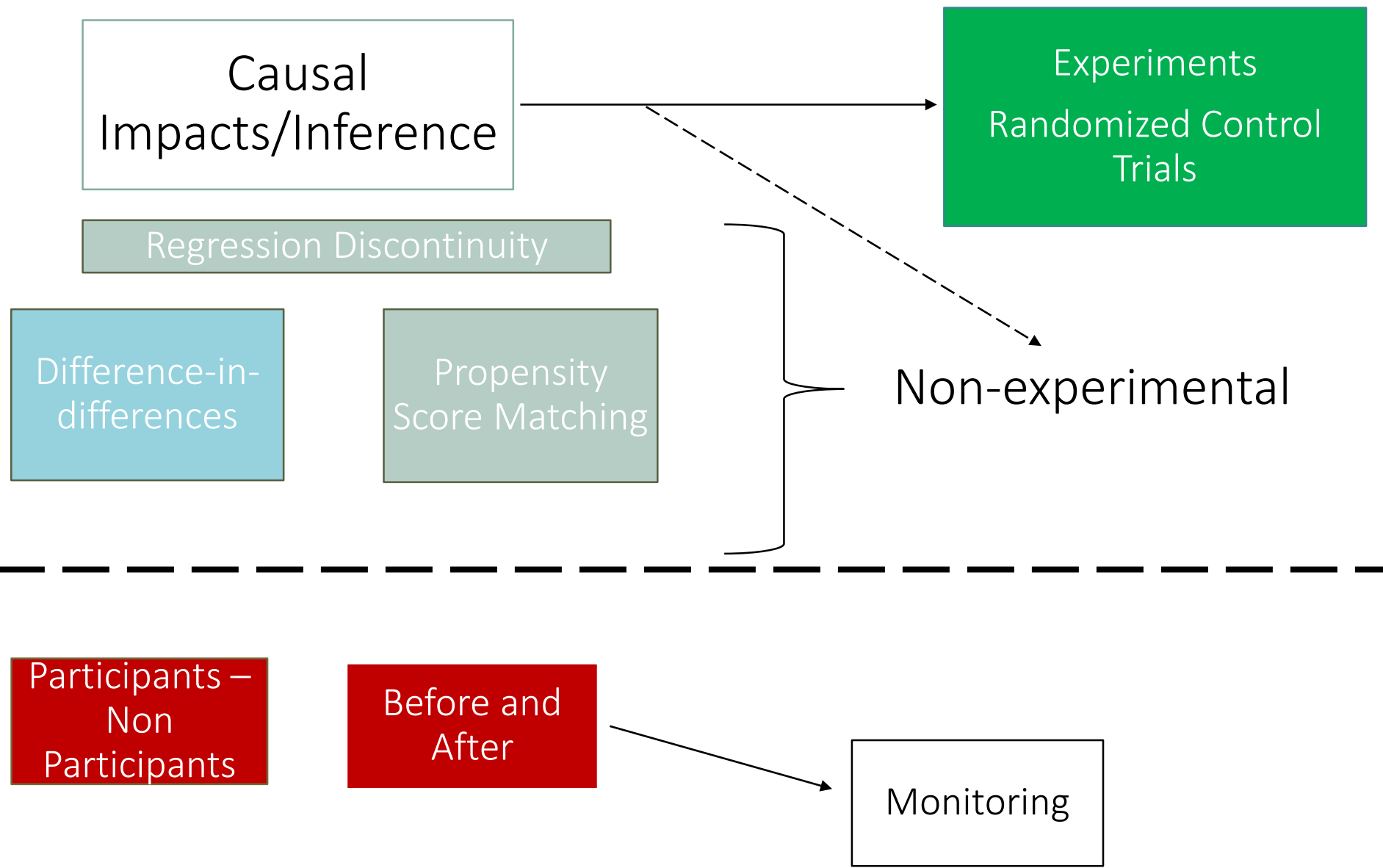
October 22-25, 2019, Brussels, Belgium



**WORLD BANK GROUP**  
Equitable Growth, Finance & Institutions



# IMPACT EVALUATION METHODS



## *Case study: training program for civil servants - magistrate/judges*

*Problem:* Case disposition is slow

*Intervention: Training.* One-week training carried out by expert trainers on the principles and techniques to manage cases efficiently.

Invitation sent to 10000 magistrates

*4030 decide to participate, 5970 did not*

Main outcome: average case duration (in days)

*How we can evaluate this?*

## Participants – Non Participants

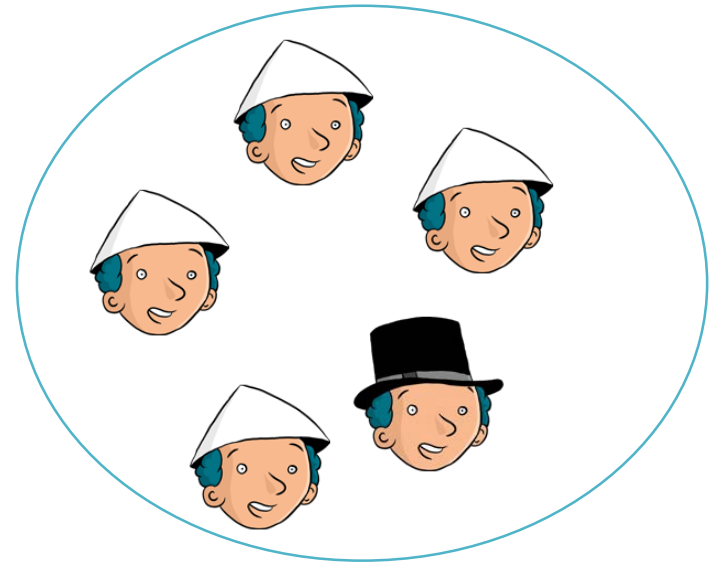
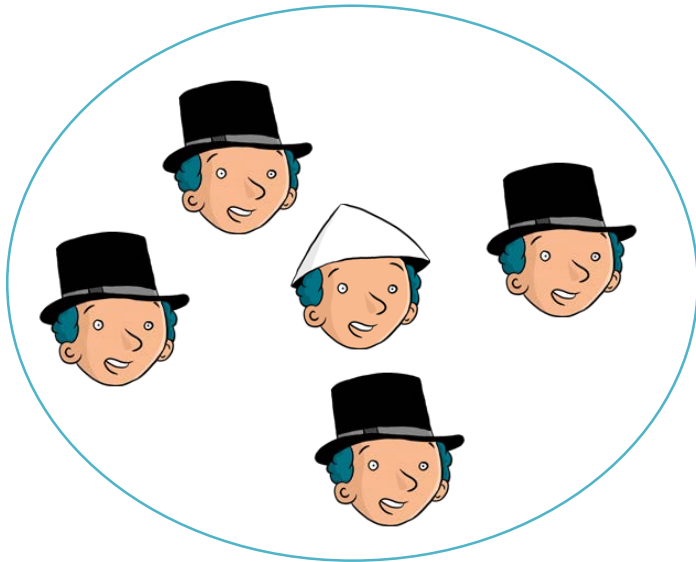
*Participation to intervention is voluntary*

The **training** was offered to all **10000** magistrates.

Each magistrate could decide to receive the intervention (**opt in**) or just decline it and (**opt out**).

Idea: **compare case disposition speed** of magistrates that *opted in* with those that *opted out*

# Participants – Non Participants (or Simple difference)



Problem: **Selection Bias.** *Why magistrates opted in?*

- *Better performers or higher capacity (observable)*
- *Stronger motivation (unobservable)*

# *How we can evaluate this?*

## **Before - After**

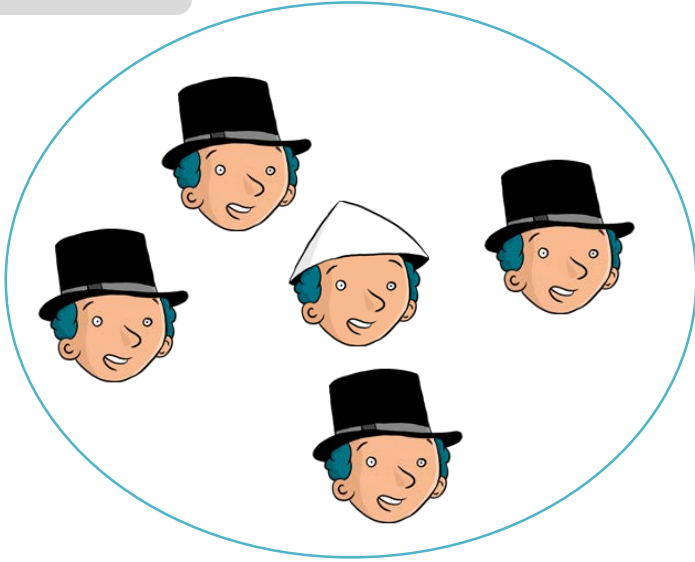
Idea: compare case disposition speed of magistrates that opted in (**treated**) **after** the intervention started with...

...same magistrates (**control**) **before** the interventions started

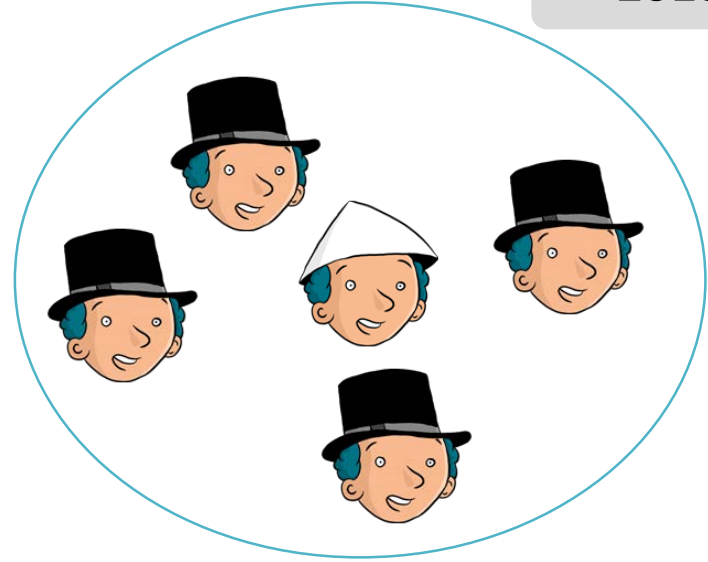
This is: case disposition speed for participants before and after the intervention

# Before - After

2016



2018



Problem: **Time difference.** *Other things may have happened over time.*

- *Other programs for treated magistrates*
- *Overall economic conditions got better*

# These 2 tools are *wrong* for IE

## Before - After

Compare: Same subjects  
**Before and After** they receive  
an intervention.

Problem: Other things may  
have happened over time.

## Participants – Non Participants

Compare: Group of subjects  
treated (**participants**) with  
group that chooses not to be  
treated (**non participants**)

Problem: Selection Bias. We  
do not know why they are  
not participating.

Both counterfactuals (comparison groups)  
may lead to **biased estimates** of the impact.

 **NOT** causal inference



# Before-After and Monitoring

Monitoring tracks indicators over time  
Among participants

It is descriptive before-after analysis

It tells us whether things are moving in the  
right direction

It does not tell us **why** things happen or **how**  
to make more happen

→ NOT causal inference

# Impact Evaluation

Tracks mean outcomes over time in the treatment group *relative to* the control group

Compares

what **DID** happen with

what **WOULD HAVE** happened (counterfactual)

Identifies ***cause-effect*** link

controlling for ALL other time-varying factors

 IS causal inference

# Experiments

Other names: **Randomized Control Trials (RCTs)** or Randomization

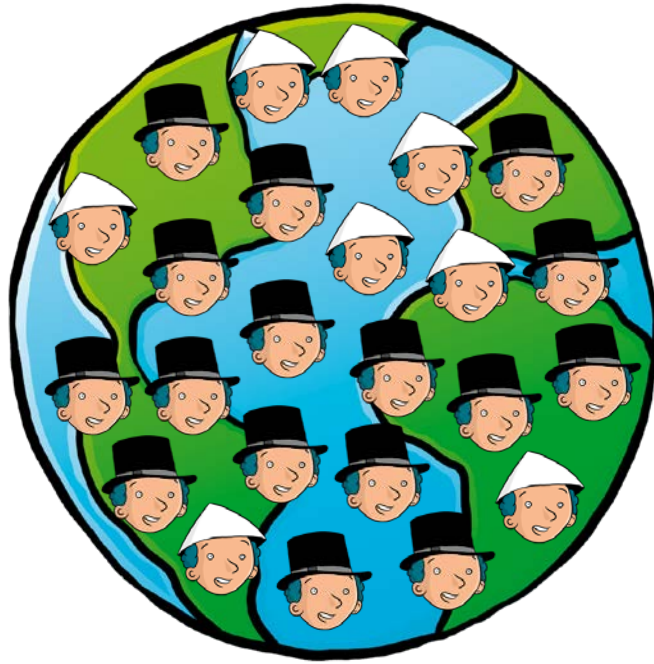
Assignment to Treatment and Control is based on chance, it is random (like flipping a coin)

Treatment and Control groups will have exactly the same characteristics (balanced) at baseline.

Only difference is that treatment receives intervention, control does not

# Random assignment

1. Population



2. Evaluation sample



3. Randomize treatment



Control



Treatment

External Validity

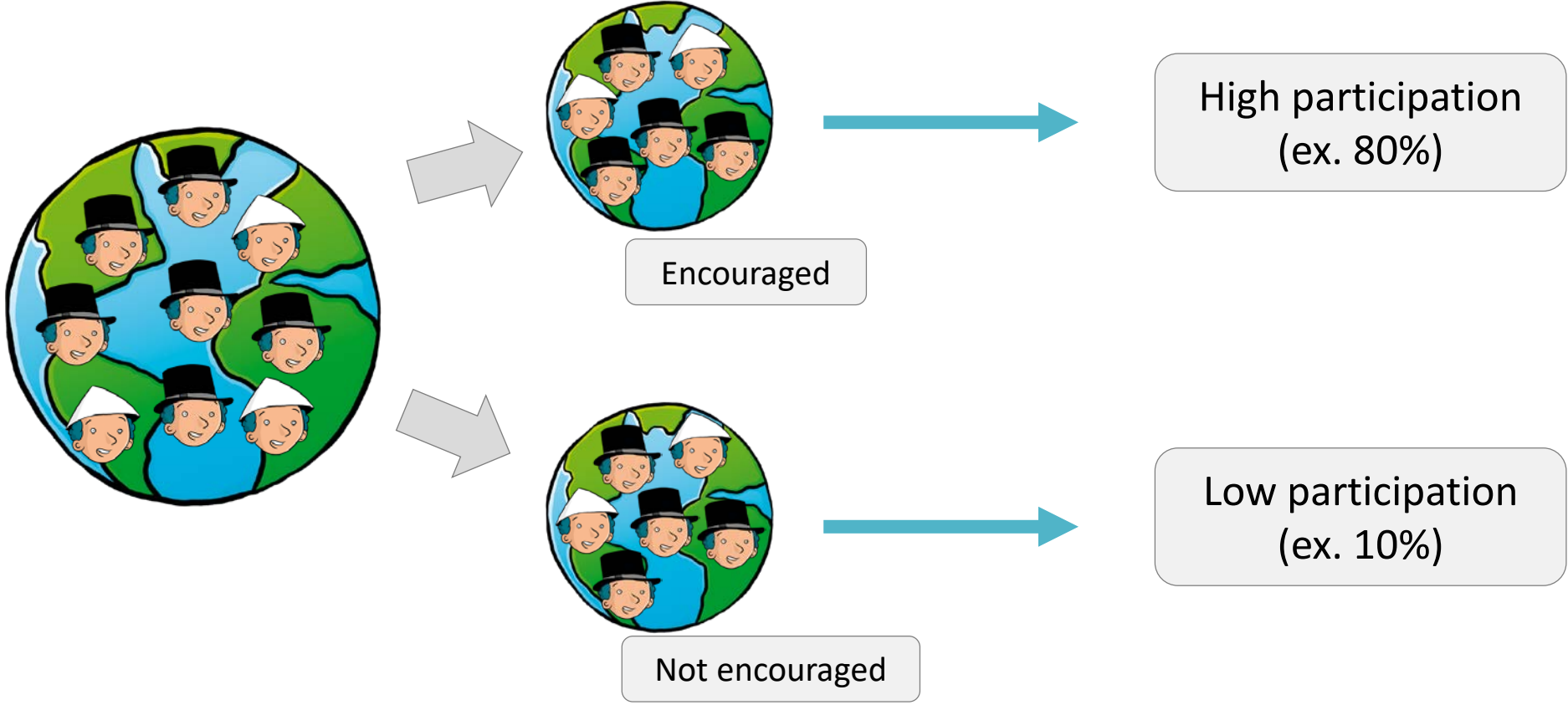
Internal Validity

# Encouragement design

- Not always possible to randomly assign to control group:
  - Political and ethical reasons
  - Participation is voluntary and all eligible
- Randomized promotion/encouragement
  - program available to everyone
  - But provide additional promotion, encouragement or incentives to a random sub-sample:
    - Additional Information.
    - Incentives (small gift or prize).
    - Transport (bus fare).

# Encouragement design

Randomize Incentive to participate. Ex. small gifts





# NON-EXPERIMENTAL METHODS

Experiments are not always feasible:

Implementation issues

Political issues

Still possible to estimate impact rigorously

Treatment and control/comparison assignment is **not random**

Non-experimental approaches are valid but **only if we use the right method**

**Some methods are not valid** for impact evaluation.

*How we can evaluate this?*

## Difference-in-Differences

Idea: combine the **time dimension** (*before-after of control*) with the **participation choice** (*participants-non participants*)

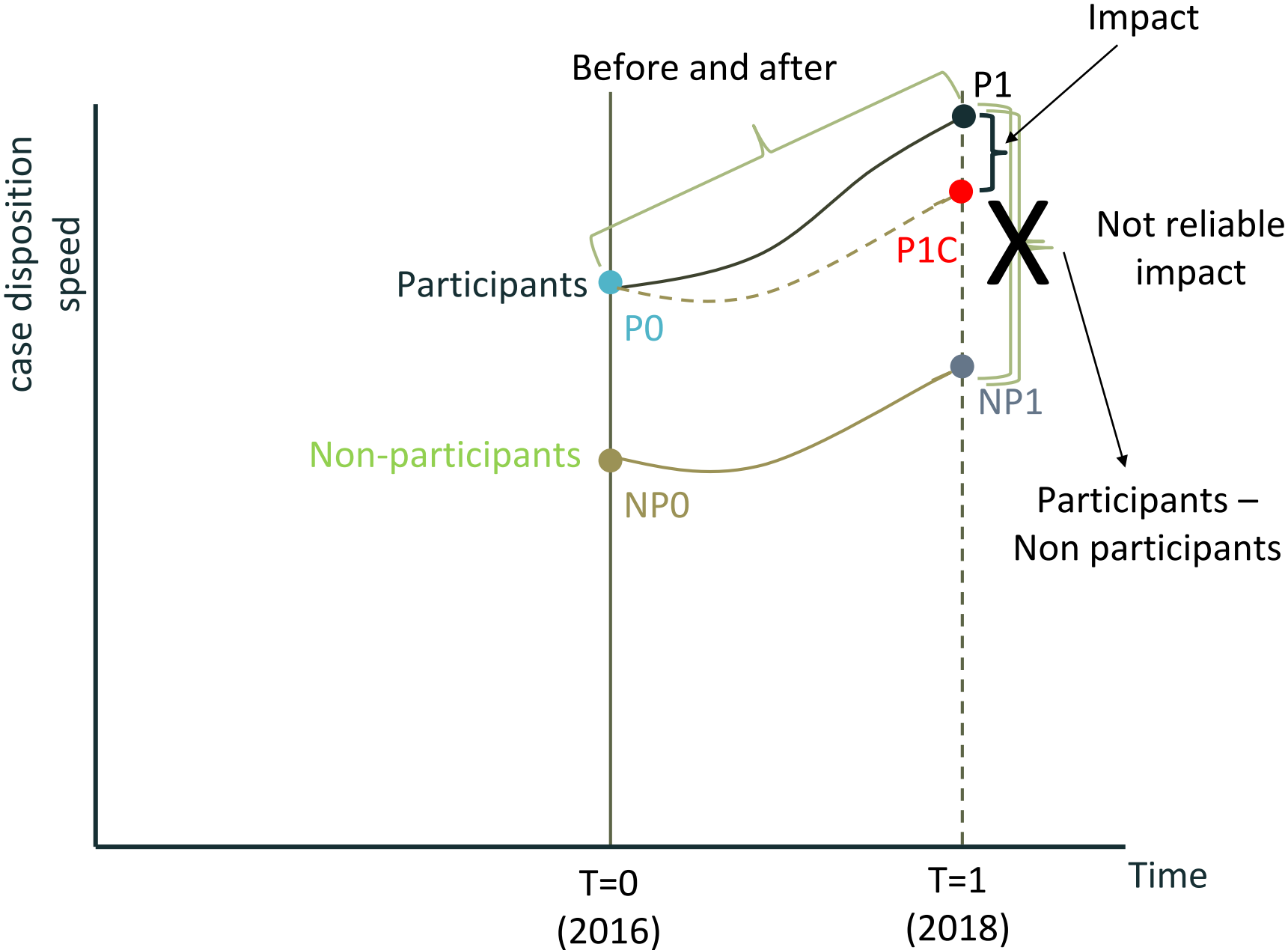
(under some assumptions) this deals with the problems above:

**Time differences.** Other things may have happened over time.

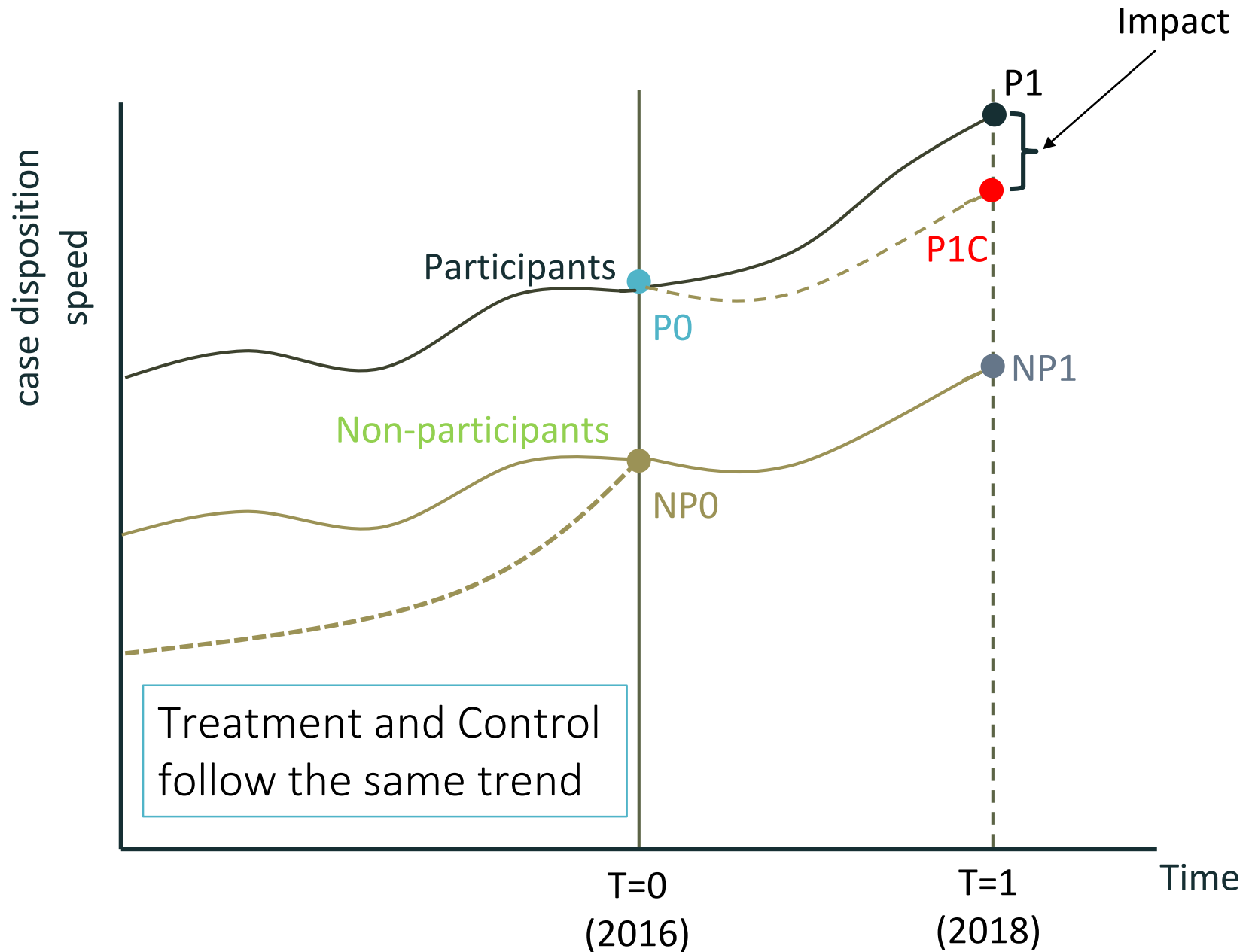
**Selection Bias.** We do not know why they are not participating.



# Difference-in-Differences



# Assumptions for Diff-in-Diff



# Difference-in-Differences

Difference-in-differences combines *Participation decision* with *Time dimension*.

It deals with problems of previous methods under the...

*...fundamental assumption*  
Trends –slopes- are the same in treatments and controls

Possible to test if you have data pre-treatment

Deals with unobservables only if constant over time

Improve diff-in-diff if you match groups based on observable characteristics (propensity score matching)



# IMPACT EVALUATION METHODS

