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The Names papers

Role of the Bank (1977 (Aug. - Oct.)

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Role of the Bank - Correspondence 03

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INTERNATIONAL FINANCE CORPORATION

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OFFICE MEMORANDUM

CONFIDENTIAL DECLASSIFIED Ctober 17, 1977

FROM: P.N. Damry January.

TO: Mr. McNamara

NOV 3 0 2012

SUBJECT: Capital Increase Discussions

WBG ARCHIVES

The Executive Directors generally accepted without question the need to postpone the informal meeting of 10/18. I mention, however, the reaction of Mr. Janssen:

On the likely course of future discussions, leading to a decision, Mr. Janssen seriously questioned the wisdom, and even the realism of a target, for a decision, of April 1978, let alone January; even June might be too early; the Management, he alleged, was getting too euphoric and was taking the acquiescence of the Executive Directors to the interim plan and, particularly, its underlying assumptions, too much for granted. Mr. Janssen then went on to question the feasibility of a \$6.8 billion program - unmanageable physically in terms of project availability, and administratively in terms of manpower available for preparation. He left no room for doubt that he had been expecting the relevant staff to keep consulting him as to the timing of the initial discussions and in this connection spoke of a failure of communication. (I find this grievance surprising, since VP(F) and Dir. P&B have been in frequent touch with him.)

As against the relatively small number of rounds of discussions contemplated tentatively in your memorandum of Sept. 21, he thought that we might easily be compelled to have 20 or more weekly discussions - first, to clear up such basic questions as the consequential frequency of future increases and the capacity of the capital market to sustain our borrowing programs corresponding to the increase in authorized capital. He then went on to a purely political point, namely, that some countries (including Japan and France, perhaps also Germany) would have serious concern that the Bank might grow to such proportions that it became a force in World politics, which he said could come about because, with the growth of operations, politicians in various countries (he cited developments in the United States Congress, particularly) would see the Bank as a means of wielding political influence.

Among the "tangential issues" he thought the size of the staff and problems of Management would have to be discussed <u>before</u> a decision on the next increase. He also thinks that assumptions of inflation will need very much more detailed examination than he sees budgeted for in your memorandum of August 10.

2. Of all the above points, the one that gives rise to real anxiety is the question how far Mr. Janssen will go in resisting a \$6.8 billion program. This is not the first time he has raised this point, though in different contexts: thus, immediately after the informal meeting of Tuesday, October 4, he had said to Mr. Rota that with a postponed start with the discussions he

10/17

doubted the Management's ability to get a budget based on \$6.8 billion through the Board. At that time he seemed somewhat agrieved at the United States' delaying the commencing of discussions. At present, by contrast, when telling me he would not be too willing to go along with us on that program, he urges that we should not push Mr. Fried too hard in commencing the capital increase discussions. From the way the \$6.8 billion figure seems to be rankling with Mr. Janssen, I conjecture that, the more the discussions on the capital increase are postponed, the more will he try to convert other Directors to a lower figure. I cannot, in fact, help feeling that, underlying his scathing comments on a possible date of January or April 1978 for a decision on the capital increase, is a Freudian wish that we should not have reached too definitive a stage in these discussions before the FY'79 budget is taken up.

I have apprised Mr. Cargill (and will Mr. Gabriel also) of the above, with suggestions that they might consider maintaining — even if somewhat forced dialogue with Mr. Janssen on the various crucial aspects of the proposed capital increase. In a recent conversation with Mr. Cargill he seems to have mentioned a \$30 billion figure: just after that he told me he thought it would finish up at \$20 billion. Mr. Janssen responds well to being taken into confidence, individually, and perhaps some early, private discussions would forestall his feeding with ammunition others who might be pre-disposed against a program of \$6.8 billion.

P.N. Damry/bm

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WORLD BANK / INTERNATIONAL FINANCE CORPORATION

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OFFICE MEMORANDUM

TO: Files

DATE: September 29, 1977

FROM: D. Joseph Wood

SUBJECT: U. S. Treasury Analysis of IBRD Capital Requirements

1. According to a source in OMB, a staff level memorandum prepared in the Treasury a few weeks ago concludes that the key issue to be faced by the U.S. in deciding the size of the General Capital Increase is whether the Increase should last for only 3 or 4 years (as was the case with the IDB ordinary capital increase) or for a much longer period. Not surprisingly, the shorter period was preferred. An illustrative figure of \$10 billion was presented as indicating the rough scale of Capital Increase required. OMB staff challenged the \$10 billion figure as being much too small even for a 3 or 4 year capital replenishment exercise.

- 2. This information is consistent with a request we received from the Treasury on September 1st. That request was in two parts: (a) to show when the statutory limit would be reached with General Capital Increases of 0, \$10, \$20 and \$30 billion; and (b) to calculate the IBRD capital requirements corresponding to a 2, 3 and 4 year planning period. A copy of our response is attached.
- 3. On the expectation that the U.S. will propose a 3 or 4 year planning period for the General Capital Increase, we shall prepare a back-up note on the problems which the IDB has had in trying to operate under such a system.

Attachment

cc: Messrs. McNamara Knapp Cargill Damry Gabriel

DJW:bc

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OFFICE MEMORANDUM

TO: Mr. Hal F. Reynolds

DATE: September 7, 1977

FROM: Joe Wood, Assistant Director, P & B

SUBJECT: IBRD Capital Increase

- 1. On September 1 we received a telephoned request for information from Mr. Thomson in the Office of IFIs in the Treasury. He asked when the statutory limit would be reached under various assumptions about the size of the IBRD capital increase. This note has been prepared in response to that request.
- 2. The table below shows when the statutory limit would be reached under various capital increases, assuming that IBRD commitments to countries grow at 12% annually (in nominal terms) over the period FY79-83 and 7% thereafter.

\$ 0 Size of IBRD Year in which Statutory Limit is Reached \$ 0 mid-FY84 mid-FY86

\$10 billion mid-FY86 \$20 billion late-FY87 \$30 billion mid-FY89

- Assumes that the recently approved selective increase of \$8.4 billion is subscribed in full.
- In each case, the Bank would need to stop all new lending about 2 years prior to these dates in order to avoid committing itself to making disbursements in excess of the statutory limit.] In order to avoid such a hiatus in lending, new loan commitments could be reduced gradually, starting several years prior to the actual date at which disbursed loans exceed subscribed capital plus reserves. One type of such adjustment, which is described in the "Role of the Bank" paper would be a 25% reduction (in nominal terms) over the 4-year period FY84-87 with commitments continuing at a constant nominal level thereafter. Such a reduction would limit disbursed loans to a peak value (in FY92) of \$81 billion. A \$30 billion capital increase would therefore cover the Bank's need for capital indefinitely on the assumption that commitments would be reduced in the manner described above.

This is because annual disbursements always exceed repayments with a growing commitment program, and would continue to do so for about 2 years even if all new lending were to cease.

Mr. Hal F. Reynolds - 2 - September 7, 1977

An earlier start to the reduction of commitments would, of course, reduce the capital requirements still further. This alternative was not explored in the Role of the Bank paper because it was felt that a five year planning period was the minimum interval which governments would wish to adopt. A four year planning period, with the 25% reduction beginning in FY83 instead of FY84, would reduce capital requirements to \$23 billion. A two year planning period would further reduce the requirements to \$11 billion. The attached table gives the detailed figures used in deriving these estimates of capital requirements.

Attachment

cc: Messrs. Cargill, Gabriel, Wood

LOANS DISBURSED AND OUTSTANDING AND STATUTORY LIMIT AT 12% NOMINAL GROWTH (\$ billion)

Statutory Limit a/	FY81	FY82	FY83	FY84	FY85	FY86	FY87	FY88	FY89	FY90	FY91	FY92
Present With \$10 billion increase With \$20 billion increase With \$30 billion increase Loans Disbursed & Outstanding	42.5	42.9	43.3 46.7 50.0 53.3	50.4	54.3	55.0 65.1	55.7 65.9	56.5	57.3 67.7	58.2 68.7	59.2 69.7	60.2.
Basic projection b/ Reduction in FY84 c/ Reduction in FY83 c/ Reduction in FY82 c/ Reduction in FY81 c/	30.7 30.7 30.7 30.7 30.7	35.5 35.4 35.4	40.6 40.6 40.6 40.4 39.8	46.6 46.4 45.8	52.9 52.2 50.9	58.1 56.7 54.3	64.1 61.5 58.2	69.0 65.3 61.0	73.1 68.3 63.0	76.2 70.5 64.5	78.7 72.2 65.9	80.8 73.7 66.8

a/ Assumes that the recently approved Selective Capital Increase is subscribed in fall and that 10% of any General Capital Increase is paid in.

b/ 12% nominal growth FY79-83 (from a base of \$6.1 billion in FY78) followed by 7% nominal growth thereafter.

c/ Commitments are cut back 25% over 4 years starting in the year indicated and held constant thereafter.

WORLD BANK / INTERNATIONAL FINANCE CORPORATION

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OFFICE MEMORANDUM

TO: Mr. McNamara

FROM: P. N. Damry Jan Manual

SUBJECT: Board Discussions in October

11/4/23 DATE: August 10, 1977.

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1. The following observations may be found germane to the questions (a) how should see proceed with the proposal for a further capital increase? (b) how should we discuss the wider aspects of "Future Role" paper and consequently, (c) how will Board Agenda for October/November look?

- 2. Since the "Future Role" paper issued, we have had the important developments of the Summit's endorsement and, to some extent, that by the CIEC, and your "Interim Financial and Operating Plan" paper of June 1, 1977, which states your assumptions through 1983. We can with reasonable confidence assume that many Directors have, generally speaking, mentally accepted (i) the necessity and inevitability of a capital increase of, say, \$35 billion and to some extent, (ii) a lessening of the necessity to justify to their own Governments the Bank's plans for growth in operations. But here, I venture to caution that one should not take for granted that the endorsement by the Summit necessarily reflects a greater understanding on the part of some officials of certain Treasuries of the fact that, when the Bank talks of solving the problems of abject poverty, it nonetheless remains determined to achieve the required solutions without sacrificing due financial and economic prudence.
- 3. While therefore the five sets of discussions, into which you tentatively broke down the proposed scheduling of the "Future Role" paper (see appended) will not all be necessary now, we could not go straight to the Board with a proposal for a capital increase without arranging for a simultan-prior discussion of some of the topics listed by you.
- 4. I suggest, therefore, that Joe Wood should prepare a short paper dealing with the core of the items set down by you in the "Proposed Schedule": such a paper would of course culminate in a proposal that the Board recommend a capital increase of \$35 billion, for subscription actually between FY83 and 85.
- 5. Starting at the lower end of your "Proposed Schedule", I recommend that on the item under Discussion #5 "Voting Power and Board Representation" we take the line that a conclusion on this is now not a pre-requisite to the process of arriving at a conclusion on the \$35 billion capital increase because (a) we would do well to see what the Fund is going to do in the same two matters; (b) we should not risk preempting anything the Fund may do in favor of LDCs because this might prejudice Fund action; and (c) it is a divisive issue both between Part I and Part II countries and within the Part II countries and a premature discussion may cloud the main issue, the size of the capital increase. All the Bank's aims can be achieved without affecting the Executive Directors' voting power. The proposed

general increase could not in any case affect the 1978 elections and, to exercise oneself over constituencies as they might be in the 1984 elections as a result of shifts in voting power on account of the proposed general increase, is to deal with too hypothetical a situation. The paper, I submit, should therefore touch very lightly on voting power and Board representation, leaving it to Executive Directors to raise what they think relevant to the main decision.

- 6. By contrast, the issues set down by you under Discussion #4 are of the highest importance to a determination on the capital increase and have to be considered a pre-requisite to a decision on that. This is particularly true of "Inflation Assumptions" and, to a considerable extent, of "Frequency of Future Increases" and their possible relationship with the triennial Quota Reviews of the Fund. Also, the Directors though for differing reasons are keen to discuss repayment terms soon. I suggest also that "Proportion of Increase to be Paid In" be discussed only for the purposes of reaffirming the soundness of the present 10 percent proportion; but I feel there is no longer need to define "non-disruptive" adjustment because we should proceed on the assumption that, while your paper of June 1 "Interim Financial and Operating Plan" did not seek to commit the Directors, enough of them are mentally prepared to go along with it.
- 7. Of the items set down by you under Discussion #3, "IBRD Borrowing Prospects" remains an important pre-requisite for discussion although to a considerable extent, we go over the same ground in Rotberg's six-monthly reviews; but "Administrative Implications of Growth" which is definitely a pre-requisite will probably be both troublesome and controversial and will probably also call from us for more evidence that we are making optimum use of manpower, on missions, research, etc.: there are still doubters amongst the Directors and quite clearly, the 7,000 figure mentioned and re-emphasized by Ryrie notwithstadding his oral explanation at the informal meeting has created some more wide spread apprehension of possible unmanageability through sheer size.
- 8. On the third item put down by you under Discussion #3 "Growth Rate for Future IBRD Lending", I feel, we could simply develop the material in your "Interim Financial and Operating Plan" for the purposes of this item without entering into much more detailed explanation.
- 9. Of the material put down under Discussion #2, I think much will be covered by the "Prospects" paper as well as in the interim report on "Study on Development Issues" (expected in January '78) but perhaps it may be necessary to develop the topic of "Sectoral Pattern of Lending". There are still Directors who are capable of displaying the same sort of uneasiness as, for instance, Browning did when faced with the Nutrition sector paper. partly; a new Director, Johnston, explained that the Executive Directors have to take an active role in order to convince their Treasury officials that the solution of the problems of poverty in the world have to be innovative and dynamic and the World Bank cannot afford to be static.

- 10. Thus in effect, the proposed P&B paper recommending the \$35 billion capital increase would really be highlighting the principal topics in pages 40-50 of the "Future Role" paper and could therefore be quite short.
- 11. I suggest the first meeting on that paper be on either October 4, when there are no operational items, or October 18 (omitting October 11 which has "Analysis of Disbursement Experience" and "Proposed Liquidity Levels and Borrowing Programs, FY78"). We would probably have a second and third meeting to complete the original issues raised by us in our paper and deal with new ones raised by the Directors at the first meeting. This ought to ensure a decision on the capital increase itself before the end of the calendar year. Some reference in the proposed paper to subsequent steps and key dates would seem to be necessary.
- 12. Of the items under Discussion #2 of your "Proposed Schedule", perhaps a separate paper on "IBRD and the Regional Banks" could be scheduled for late October. We could also advance "Use of Transfers to IDA Funds" from its traditionally later date to October 18.
- 13. On "Country Discussions at Board Meetings", I am inclined to advise that we leave it to Thahane to tell us when the Executive Directors are ready to discuss the matter of all the LDC Executive Directors, he is the keenest and will stay in touch with Messrs. Looijen, Magnussen, Janssen and Drake. I think this is a paper on which we should let the Executive Directors choose their own discussion date: maybe they will have some talks amongst themselves at their private Executive Directors' gatherings, which might even serve to defuse opposition or else convince finally people like Magnussen that, for all its good intentions, the paper could prove divisive. My suspicion is that we may have to compromise on a seminar rather than a Board discussion on country economies and this will probably serve the same purpose. In this connection, we have to remove the unfortunate impression created that there was something sinister in the selection and listing of countries for "expanded discussion".

Attachment

Proposed Schedule for "Future Role of the Bank" Discussions

Topics Board Memorand Discussion #1	um Timing March 8
Discussion #1	March 8
A 72	
Planning Assumptions for IBRD Commitments	
Planning Assumptions for IBRD Commitments in FY78/79 in FY78/79 Timetable for Discussions of "Role of the Bank" 8	
Timetable for biscussions of Rose-of-the Bank	
Discussion #2	April 12
Growth Prospects of LDCs and External Capital	
Requirements 2	
Prospective Pattern of External Finance 2	
Prospective Pattern of External Finance 2 IBRD Role in the Poorest Countries 3 IBRD and Private Finance 3 IBRD and the Regional Banks 3	
IBRD and Private Finance	
"Graduation" 4	
Sectoral Pattern of Lending 4	
Discussion #3	May 17
Growth Rate for Future IBRD Lending 4	
IBRD Borrowing Prospects 5	
Administrative Implications of Growth 5	
Discussion #4	July 7
Size of Capital Increase, including 6	
- Frequency and relation to IMF Quota Reviews	
- Inflation assumptions	
- Repayment terms	
- Definition of "non-disruptive" adjustment	
Proportion of Increase to be Paid In 7	
Discussion #5	July 19
Voting Power and Board Representation 7	