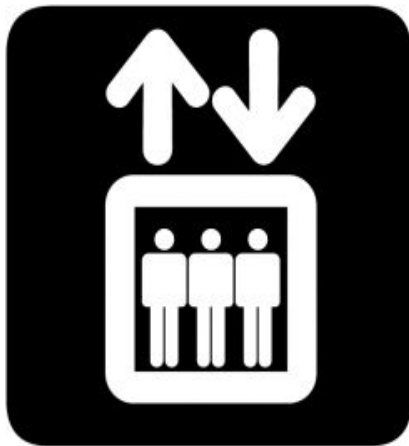


“BLANK SHEET” EXERCISE



Exercise: elevator pitch



- In small groups, prepare a sales pitch (max 3 minutes) to sell your country as the best place to launder money or to fund terrorists.
- Include:
 - What are the key weaknesses and factors that make the country attractive for money laundering or fund terrorists?
 - What makes your country unique?
- Be concise!

What do YOU think ?

- What does “ML/TF risk” mean?
- What might impact or determine the ML/TF risk level?
- Why should a country assess its ML/TF risks?
- What type of statistics and information are helpful?
- Who will benefit from the national risk assessment?
- How can they benefit?



Do you think your country detects:

- 0% A. All incidents of money laundering?
- 0% B. Most incidents?
- 0% C. Some incidents?
- 0% D. Just a few incidents?
- 0% E. Almost none?

What factors in your country hinder the effectiveness of the ML/TF regime?

Issues related to

- 0% A. Political commitment
- 0% B. Corruption
- 0% C. Public awareness
- 0% D. Laws and regulations
- 0% E. The FIU and its leadership
- 0% F. The supervisory agencies
- 0% G. Law enforcement agencies
- 0% H. The prosecution/judicial system
- 0% I. Domestic or international cooperation
- 0% J. Other matters...



Estimate the size of the proceeds of crime in your country.

- 0% A. Low
- 0% B. Medium Low
- 0% C. Medium
- 0% D. Medium High
- 0% E. High

Which crimes are the main source of illicit proceeds in your country?

List at least 5 criminal activities

0% **A. type**

0% **B. type**

0% **C. type**

0% **D. type**

0% **E. type**

0% **F. ...**

0% **G. ...**

0% **H. ...**

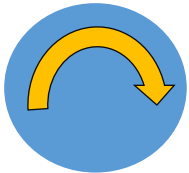


Are these illicit proceeds generated within your country or abroad?

Please identify the **main pattern** within your country:

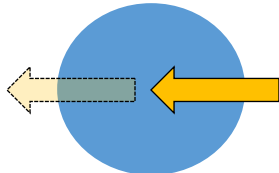
1

Proceeds generated and also laundered (or used) within the country



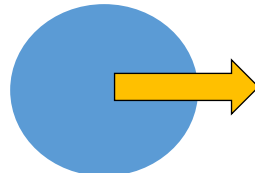
2

Proceeds generated abroad, but country abused for money laundering (transit or final destination)



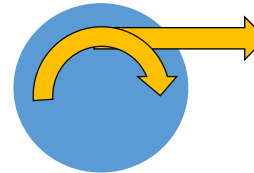
3

Proceeds generated within country, but transferred to other countries for laundering (and investment) purposes.



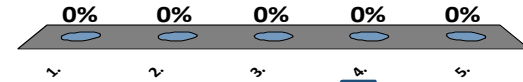
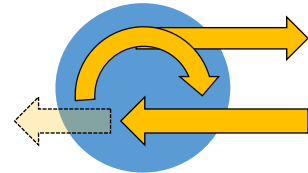
4

- Combination of 1 and 3.



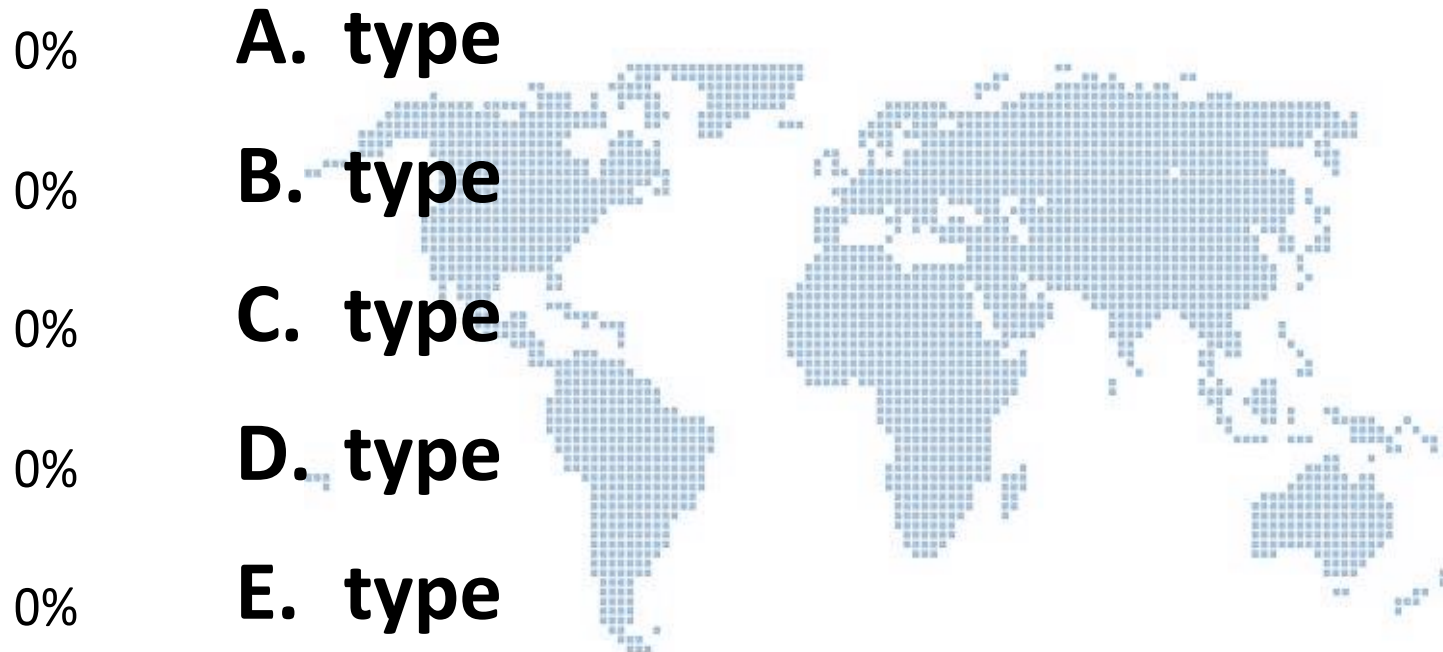
5

- Combination of 1, 2 and 3.



From which **countries of origin** do most illegal proceeds come to your jurisdiction (forming the biggest money laundering threat)?

Please rank the top 5 countries/regions that may be the main originators of the proceeds of crimes within your jurisdiction.



Which countries/regions are the main **destinations** for the proceeds of crimes from your jurisdiction?

Please rank the 5 countries/regions that you consider the main destination countries.

0%

A. type

0%

B. type

0%

C. type

0%

D. type

0%

E. type



What are the high-risk **sectors** within your country? And why?

Please rank the 5 sectors that you consider at highest risk of abuse for ML/TF purposes.

0% **A. type**

0% **B. type**

0% **C. type**

0% **D. type**

0% **E. type**



What are the most risky **products/services** in your country? And why?

Please rank the top 5 products/services that you consider to be at highest risk of abuse for ML/TF purposes.

0% **A. type**

0% **B. type**

0% **C. type**

0% **D. type**

0% **E. type**



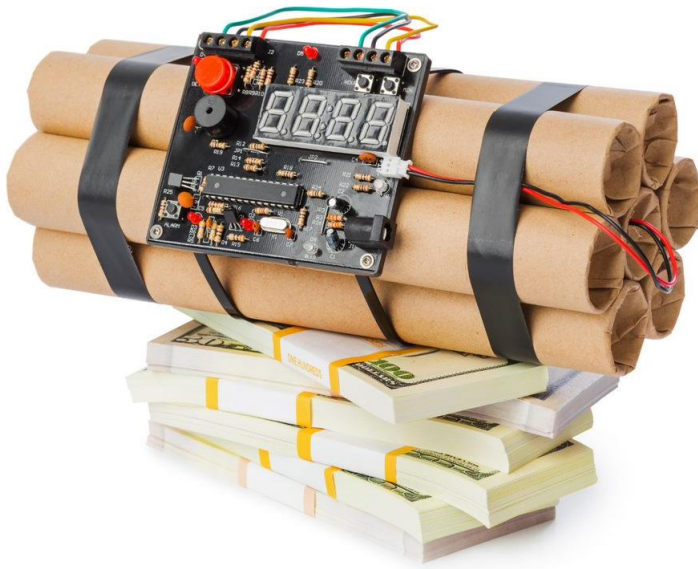
Is the terrorism risk...



- 0% **A. Low**
- 0% **B. Medium Low**
- 0% **C. Medium**
- 0% **D. Medium High**
- 0% **E. High**

...in your jurisdiction?

Is the terrorist financing risk...



- 0% **A. Low**
- 0% **B. Medium Low**
- 0% **C. Medium**
- 0% **D. Medium High**
- 0% **E. High**

...in your jurisdiction?

Depending on the terrorism and TF risk levels, please discuss:

- The financial resources of the terrorist groups
- Links with other countries, especially in terms of terrorist financing
- Effectiveness issues in fighting against terrorist financing.