

# GREENING SPACE HEATING IN ECA: WHAT WILL IT TAKE?

BBL, October 4, 2023, Washington, D.C.



## MODERATOR



**Charles Joseph Cormier**  
Regional Director, Infrastructure  
(IECDR)

## PRESENTER



**Jas Singh**  
Lead Energy Specialist  
(IEEGK)

## DISCUSSANTS AND Q&A



**Reena C. Badiani-Magnusson**  
Sr. Economist and Program Leader  
(ECCDR)



**Thomas Farole**  
Lead Economist  
(SCADR)



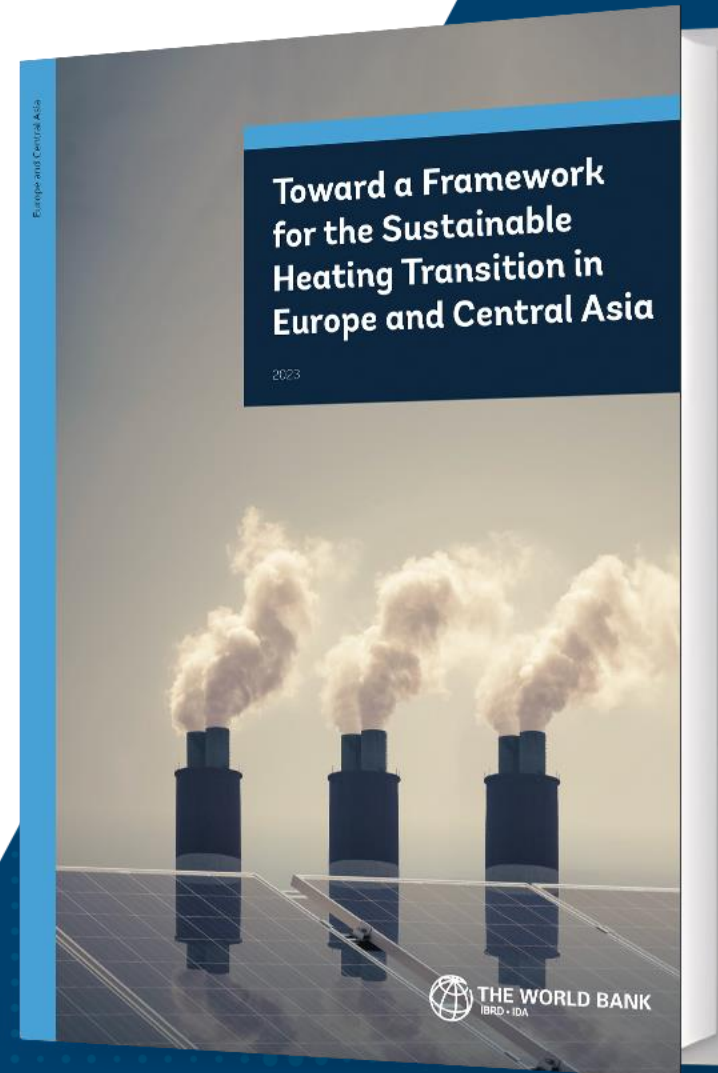
**Alexander Sharabaroff**  
Sr. Energy Specialist  
(CMGMA – Global Manufacturing, IFC)

# TOWARD A FRAMEWORK FOR THE SUSTAINABLE HEATING TRANSITION



## New report

[Visit](#) publication page



# SPACE HEATING IN EUROPE AND CENTRAL ASIA TODAY:



**PRODUCES DEADLY  
AIR POLLUTION**

**IS DIRTIER AND LESS  
ACCESSIBLE FOR  
RURAL HOUSEHOLDS**

**HEAVILY RELIANT  
ON FOSSIL FUELS**

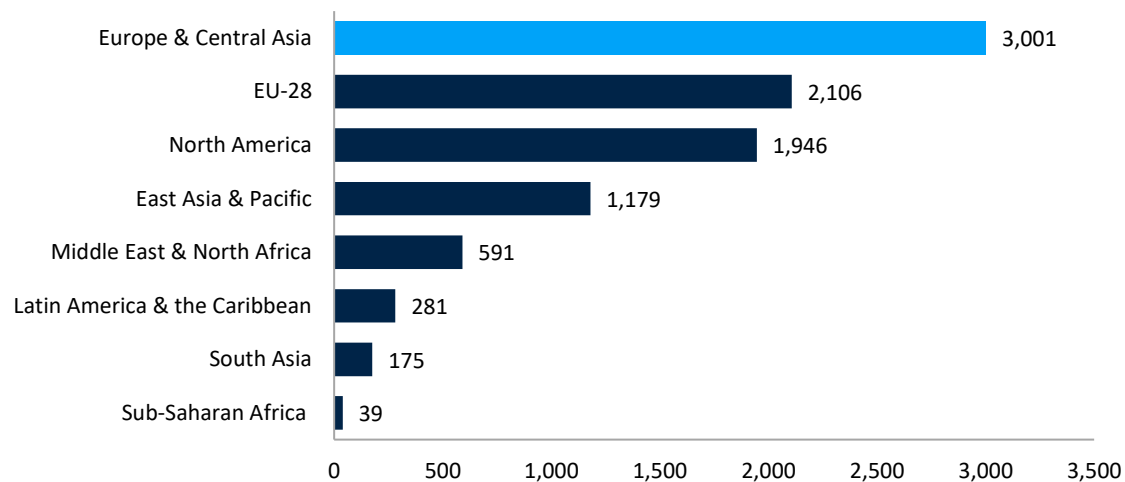
**1 IN 3 PEOPLE  
ARE ENERGY POOR**

**LESS AFFORDABLE  
FOR POOR FAMILIES**

**OLD AND ENERGY  
INEFFICIENT BUILDINGS**

## ONE-QUARTER OF ENERGY USED VERY INEFFICIENTLY FOR HEATING

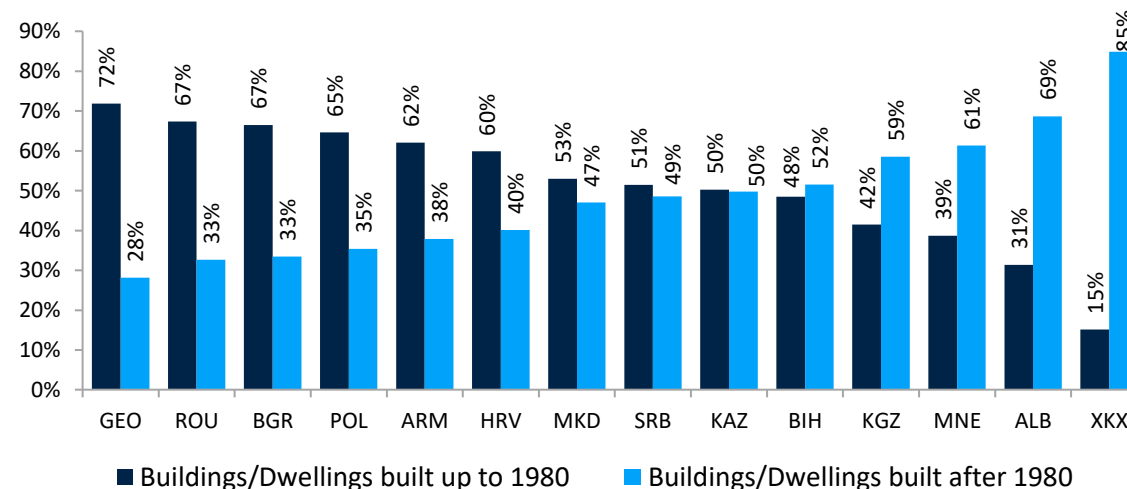
### The coldest region in the world



Average Heating Degree Days (2000-21), weighted by population

Source: IEA and CMCC, Weather for Energy Tracker, 2021

### With an old building stock



Age of Housing Stock in ECA

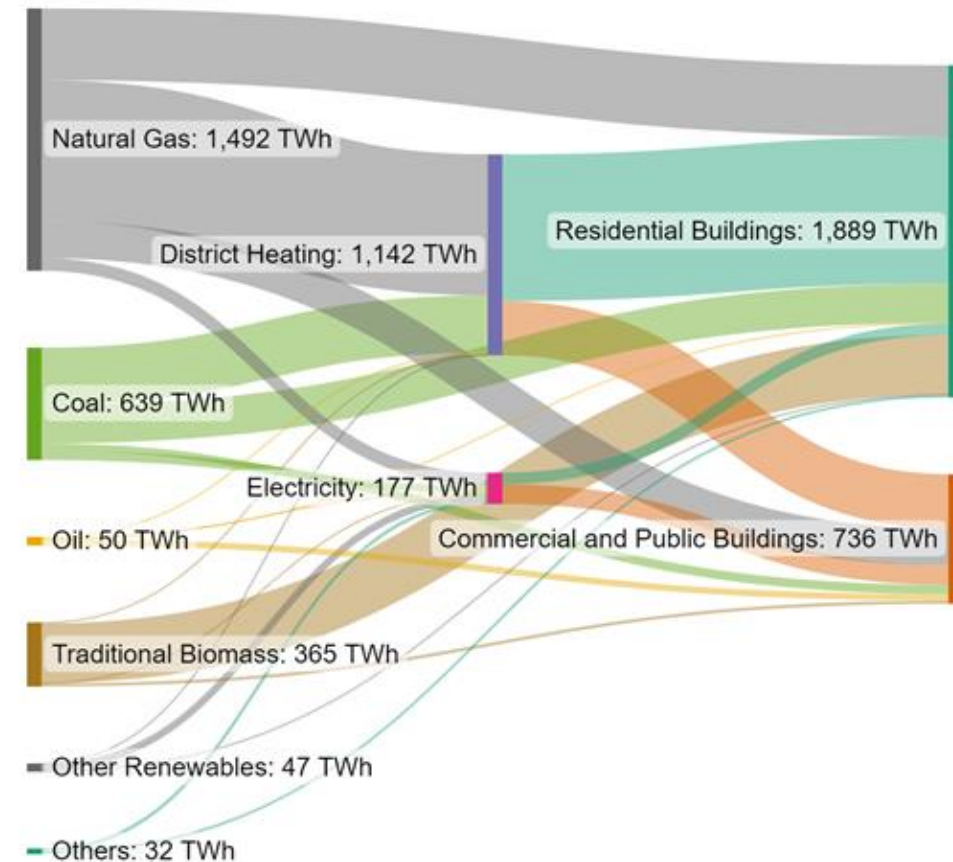
Source: World Bank

- **24% of total energy demand** is the annual space heating demand of the buildings sector
- **Aging, very inefficient, poorly maintained** building stock
- Many buildings use **2-3 times more energy** than Western European countries (kWh/m<sup>2</sup>)
- **Heterogeneous region** in terms of housing and demographics

# HEAVY RELIANCE ON FOSSIL FUELS AND TRADITIONAL BIOMASS IS HIGHLY POLLUTING AND CONTRIBUTES TO DEFORESTATION

- Space heating demand is heavily **reliant on fossil fuels**:
  - Fossil fuels **83%**
  - Unsustainable biomass (firewood) **14%**
- With DH and electricity disaggregated, space heating demand is supplied by natural gas (57%), coal (24%), traditional biomass (14%), oil (2%), other renewables (2%)
- **Urban**: Natural gas, electricity, and DH
- **Rural**: Traditional biomass and coal
- Space heating results in **high pollution**:
  - 22% of total regional CO<sub>2</sub> emissions
  - Almost 50% of all PM<sub>2.5</sub> emissions (80-90% in winter)
  - 302,000 deaths every year
  - A welfare cost of US\$305 billion (7% of GDP) annually.

## Estimated Building Sector Space Heating Supply in ECA, by Fuel (Energy Data)



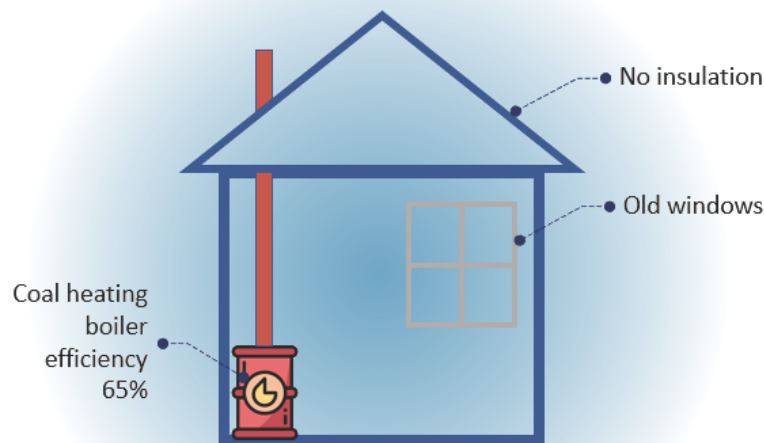
Source: World Bank estimates based on best available data.

# HEATING SECTOR IS VULNERABLE TO PRICE FLUCTUATION, CAUSING HIGH FISCAL BURDEN, IMPLICIT ENERGY INEFFICIENCY TAX ON THE POOR

Lower-income families cannot afford simple energy efficiency investments or more efficient heating systems, therefore burdened with chronic heat losses, higher energy bills, and lower quality of heating.

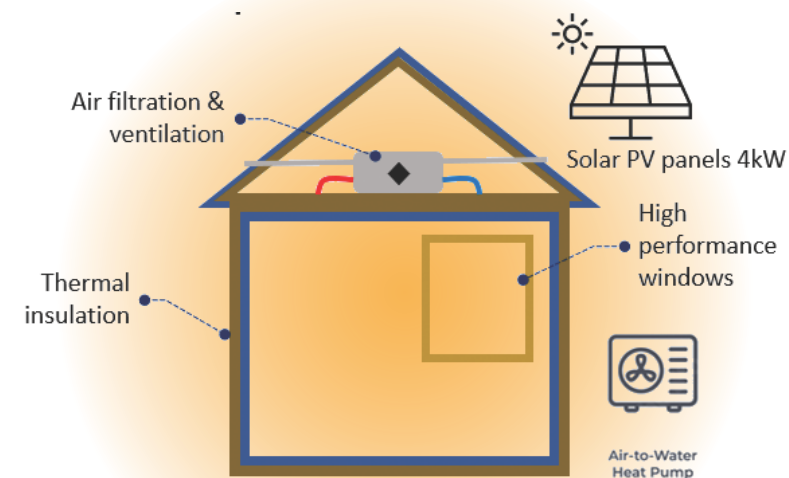
- High energy costs and **large subsidies** for fossil fuels for heating represent a **huge fiscal burden**: ECA direct **fossil-fuel subsidies US\$115 billion** in 2020 (IMF).
- **34% of residents are energy poor.**
- The poor face two unappealing choices: **reduce heating** or **revert to cheaper, often dirtier fuels.**

## UNRENOVATED SINGLE-FAMILY HOME



**US\$2,501.3**  
per year

## FULLY RENOVATED SINGLE-FAMILY HOME



Annual heating bill:

**0-US\$461.5**  
per year

RAPID ASSESSMENT SHOWS MOST DH UTILITIES ARE **UNDERPERFORMING**

- DH serves ~30% of ECA’s population (~18% excluding Russia)
- 18 DH utilities surveyed from Bulgaria, Kyrgyz Rep., Poland and Serbia over a 5-year period (2017-21).

• **Key financial indicators**

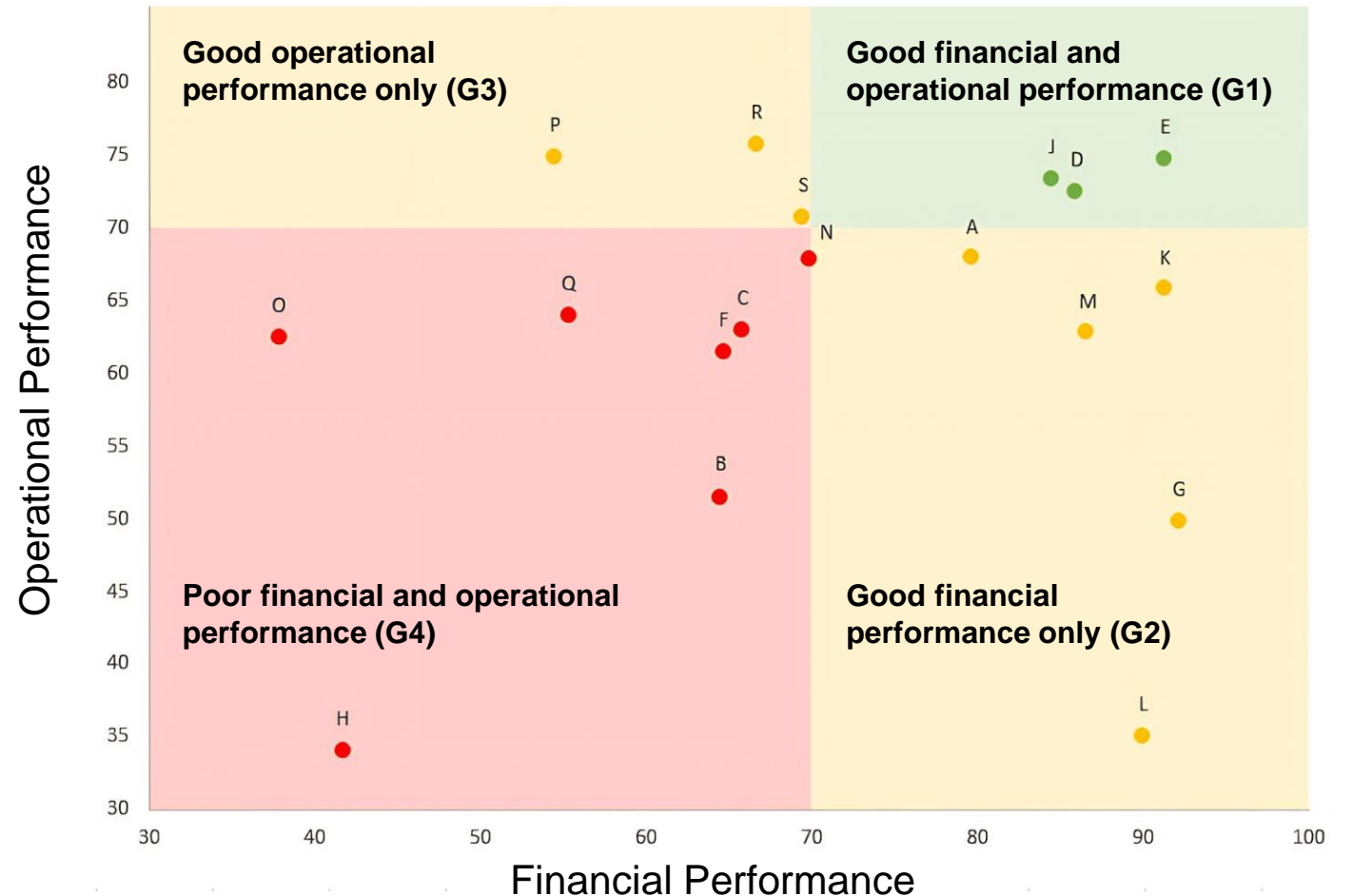
| Indicator                   |
|-----------------------------|
| 1 Cost-recovery (%)         |
| 2 Average Tariff (US\$/kWh) |
| 3 Average Cost (US\$/kWh)   |
| 4 Collections (%)           |
| 5 Profit Margin (%)         |

• **Key operational indicators**

| Indicator   |
|---|
| 1 Production Efficiency (%)                       |
| 2 Distribution Efficiency (%)                     |
| 3 Specific Heat Consumption (kWh/m <sup>2</sup> ) |
| 4 Water Replacement (Ratio)                       |
| 5 Heat Demand Density (MWh/m)                     |
| 6 Substation Metering (%)                         |
| 7 Building Metering (%)                           |

**Results**

- 3 were in Group 1 (good financial and operational performance)
- 5 were in Group 2 (good financial performance)
- 3 were in Group 3 (good operational performance)
- 7 were in Group 4 (poor financial and operational performance)



# EMERGING RANGE OF POSSIBLE FUELS, TECHNOLOGIES, AND TECHNOLOGICAL IMPROVEMENTS

- Huge **opportunities to provide cleaner heating** sources from renewable energy and other sources. Many examples now in EU countries.
- Past incentives for cleaner DH supporting large CHP plants (more efficient and less polluting than heat only boilers).
- Revised EU Renewable Energy (RE) Directive will **increase the annual RE for heating and cooling by 1.3% each year** and include RE-based heating and cooling in local and regional city infrastructure planning.

## Cleaner Heating Fuel Options

|                                       |                                       |
|---------------------------------------|---------------------------------------|
| Waste Heat                            | Common in northern and western Europe |
| Biomass/Biogas                        | Common in EU                          |
| Geothermal                            | Common in EU                          |
| Hydrogen                              | Emerging                              |
| High-Tech Solar Collectors            | Emerging                              |
| Waste Incineration Based Cogeneration | In use on pilot basis                 |
| Waste Gasification-Based Cogeneration | Emerging                              |
| Biomass Gasification                  | In use on pilot basis                 |

## Cleaner Technology Options

|                            |                       |
|----------------------------|-----------------------|
| Heat Pumps                 | Emerging              |
| Low-temperature DH         | Common in EU          |
| Heat Storage               | In use                |
| Building-level substations | Common in EU and ECA  |
| District cooling           | In use on pilot basis |



LEAST-COST OPTIONS FOR RESIDENTIAL SUSTAINABLE HEATING DEPEND ON FUEL COSTS, URBAN VS. RURAL, MFBS VS. SFBS

- **LCOH:** Armenia, Kyrgyz Republic, Poland, Serbia, Türkiye, Uzbekistan

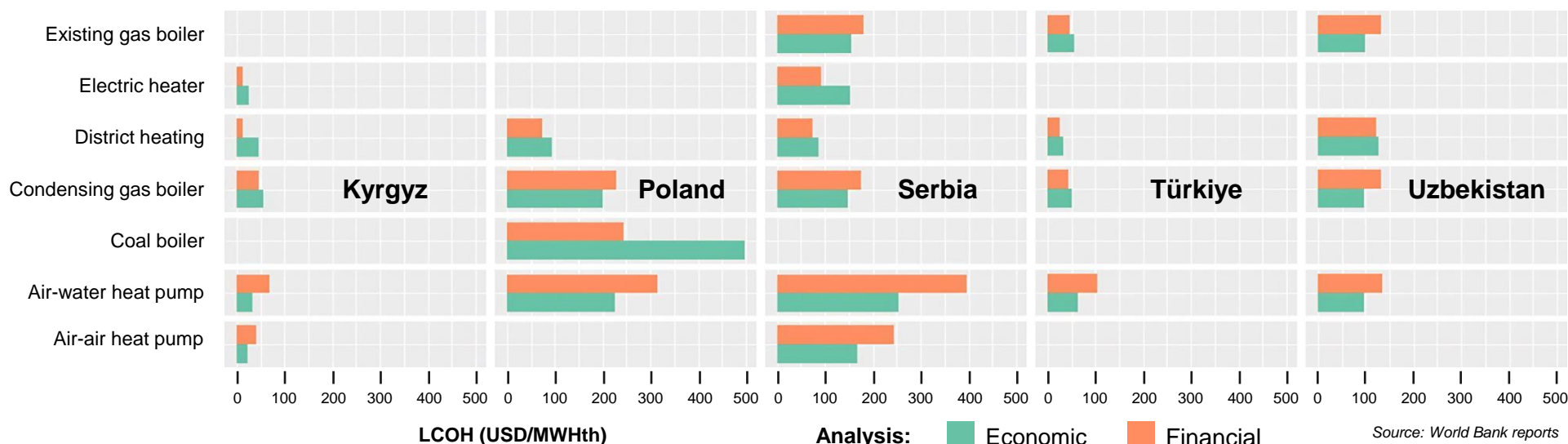
- **Natural gas, coal, and traditional biomass** are the predominant fuels (where DH is not available or reliable).

- **Cleaner options** – heat pumps, eco-design wood/pellet boilers, condensing gas boilers – generally had the lowest LCOH; this depended on internal piping and local fuel prices.



**Urban multi-family buildings**

- **DH was mostly least cost** in the financial and economic analyses
- **Heat pumps generally lowest cost** in homes without internal piping
- **Condensing gas boilers** were least-cost with internal piping



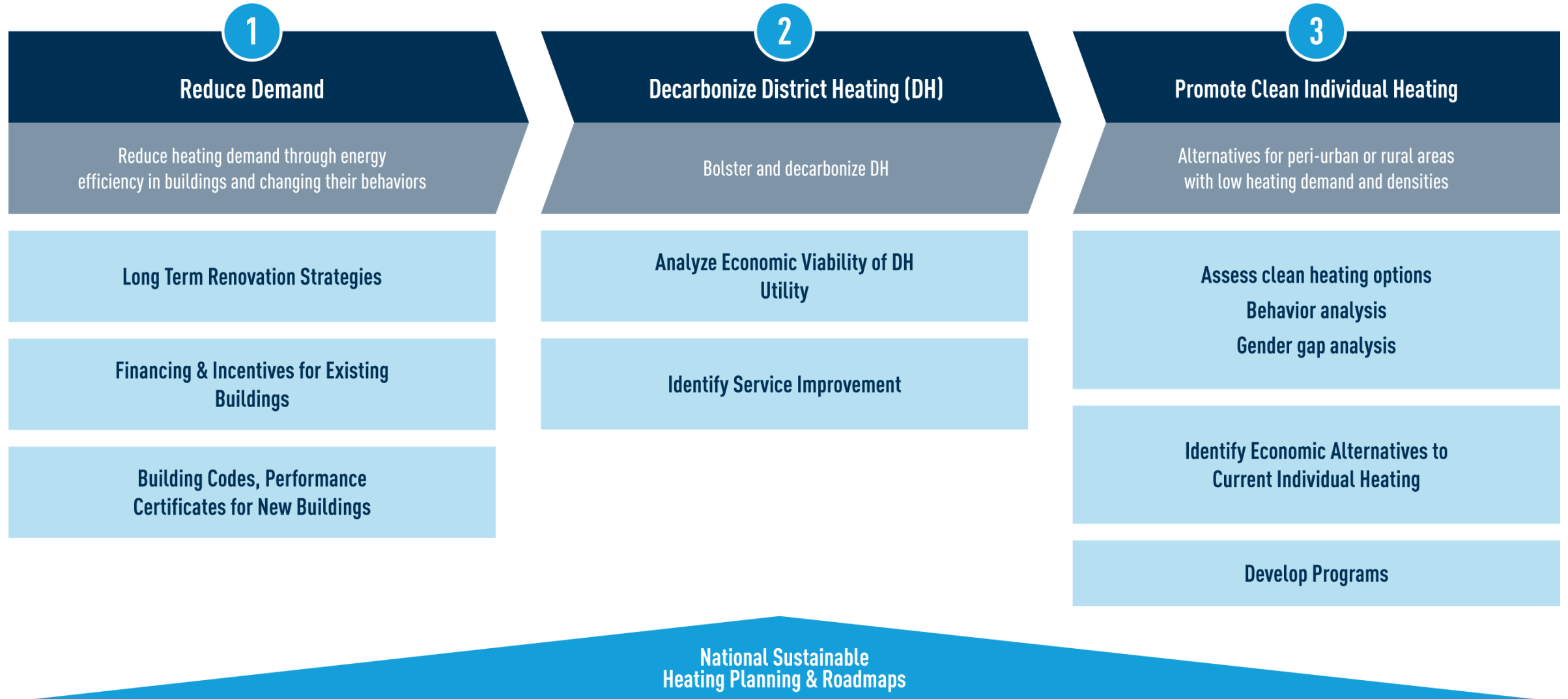
**Rural single-family homes**

- **Lowest economic cost:** Eco-design wood stoves and air-to-air heat pumps
- **Lowest financial cost:** Conventional coal, wood and gas heating systems



**Urban single-family homes**

- **Lowest cost: Air-to-air heat pumps** (where internal piping/radiators are lacking)
- For technologies that require internal distribution systems, **condensing gas boilers were usually the lowest-cost**



Individual Barriers (beyond traditional EE barriers)



Multi jurisdictional responsibilities

Heating sector policies difficult to plan and implement as they require **coordination across ministries and across levels of government**



Prevalence of unregulated markets for solid heating fuels

The **lack of formal regulation** in firewood and biomass markets, illegal and informal logging, lack of certification lead to **underpriced firewood and charcoal and unsustainable biomass** harvesting and use



Uneven access to network infrastructure

Without DH and gas, **firewood and coal are often the only affordable and readily available** alternatives in rural areas



Uneven prevalence of building-level hot water plumbing

Where there is no hot water plumbing, it is **very expensive to upgrade to more efficient heating systems** leaving many homes reliant on lower-efficiency solutions (room-level firewood, coal stoves, electric heating)



Lack of qualified service providers

Energy auditors, designers, installers **lack necessary training**



Lack of consumption-based billing for DH

Many DH providers **bill consumers based on heated floor area rather than heat consumed**, which disincentivizes energy efficiency measures

## VARIOUS REFORMS CAPABLE TO PROMOTE SUSTAINABLE HEATING

### Power

Gradual **phase-out of fossil fuel subsidies**, removal of direct and indirect subsidies for electricity and DH, and better targeting of cross-subsidies in electricity and DH tariffs.

**Adequate pricing of externalities** associated with unsustainable heating options, such as environmental and health impacts, with complementary measures to protect the poor and vulnerable social safety nets.

### Heating

**Prosumer regulations** to encourage installation of rooftop and/or ground-mounted solar PV to support the electrification of heating for buildings.

Consider measures to **reform the DH sector**, such as unbundling heat generation from distribution and introducing standard heat supply contracts with private producers and universal consumption-based metering and billing.

**Promote sustainable biomass** through the formalization, regulation, certification, and pricing of informal markets for biomass fuels (e.g., firewood, wood pellets, wood chips), including better forestry chain management and mandatory sustainability certification of biomass used for heating.

### EE standards

Better design, enforcement, and updating of **building codes and certifications**.

Enforce **energy-efficiency performance standards** for heating products.

Create or strengthen **home-owner association (HOA) regulations** to allow them to register, vote on renovations, sign contracts, open bank account and impose homeowner fees and payments.

### Air quality

Develop **air quality standards** and bans of polluting fuels and technologies.

### Other

Reforms to **support businesses and skilled employment** across the sustainable heating value chain, such as: legal and market measures to improve labor conditions; improvements in building energy rehabilitation training; compulsory continuous training (“upskilling”) in new approaches/technologies for workers who are already in the sector; quality assurance for installation services, etc.

## FINANCIAL MECHANISMS FOR SUSTAINABLE HEATING IN PRIVATE BUILDINGS

Various financial instruments to boost sustainable heating

### Sample of Financial Instruments

Tax credits, rebates, exemptions

Investment grants, subsidies or rebates

Commercial bank or EE fund loans

Guarantees

Utility demand-side management programs

Financial interventions on the supply side

## NON-FINANCIAL, COMPLEMENTARY PROGRAM INTERVENTIONS

Various complementary measures to support sustainable heating

### Complementary measures

Market studies, behavior norms, and practices

Program marketing, outreach, and behavior change

Technical information (pre-financing stage)

Technical training

Program monitoring, evaluation, and reporting

Technical information (completion stage)

Program results and lessons dissemination

Existing institutions, systems, fuels, and technologies will have to **undergo a massive shift** in order to achieve the *sustainable heating transition*, along with the relevant enabling policies, financing and business models, and communications.

**Other key actions needed include:**

**Push heating-related reforms**

**Prepare country roadmaps**

**Design and launch national programs**

**Scale up energy efficiency measures**

**Stimulate markets through the public sector**

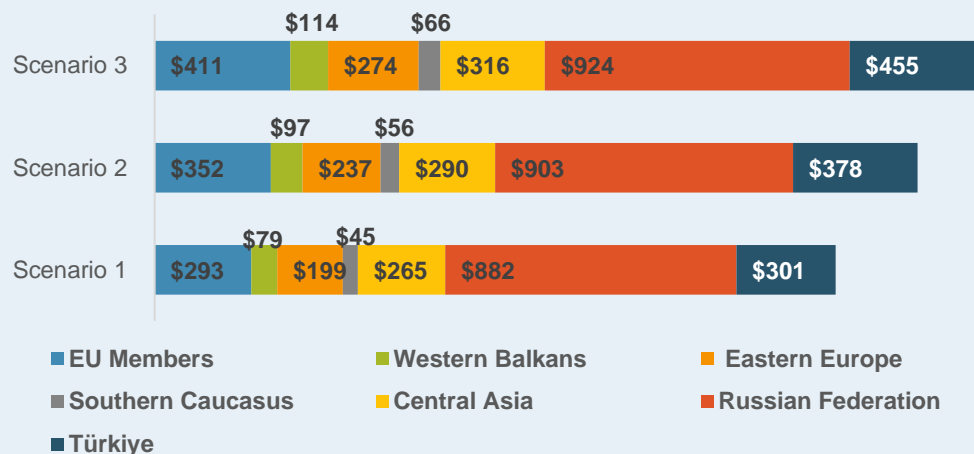


# INVESTMENTS REQUIRED FOR THE SUSTAINABLE HEATING TRANSITION IN THE ECA REGION WOULD BE OVER US\$2 TRILLION

## US\$2 trillion (first-order estimate):

1. Replacing all individual systems using unsustainable fuels
2. Retrofitting existing district heating systems
3. Retrofitting 14 billion m<sup>2</sup> of building floor area (11 billion m<sup>2</sup> – residential buildings, 3 billion m<sup>2</sup> – commercial and public buildings).

Estimated Total Investment Costs  
by Sub-Region (US\$, billions)



Source: Based on the methodology developed by the World Bank.

**Because the costs would be predominantly borne by DH utilities, building owners and residential heating consumers, subsidies will be needed to facilitate the transition**

Subsidies Financial Assessment

|            |                       | Subsidies - Heating Systems | Subsidies - Building Renovation | Total Subsidies |
|------------|-----------------------|-----------------------------|---------------------------------|-----------------|
| Scenario 1 | Subsidies (\$billion) | \$538                       | \$1,009                         | \$1,547         |
|            | % of total investment | 65                          | 70                              | 68              |
| Scenario 2 | Subsidies (\$billion) | \$372                       | \$1,249                         | \$1,622         |
|            | % of total investment | 60                          | 65                              | 64              |
| Scenario 3 | Subsidies (\$billion) | \$228                       | \$1,441                         | \$1,669         |
|            | % of total investment | 55                          | 60                              | 59              |

- The subsidies required to implement the sustainable heating transition in ECA amount to US\$1.54-1.67 trillion, about 59-68% of the total transition costs.
- While this appears high, the subsidy level represent about 50% of the subsidies that ECA countries will spend on fossil-fuel subsidies (US\$115 billion annually) if current subsidies are maintained through 2050. This figure is about 1.3% of the region's GDP.

## Net Present Value (NPV) and Economic Internal Rate of Return (EIRR)

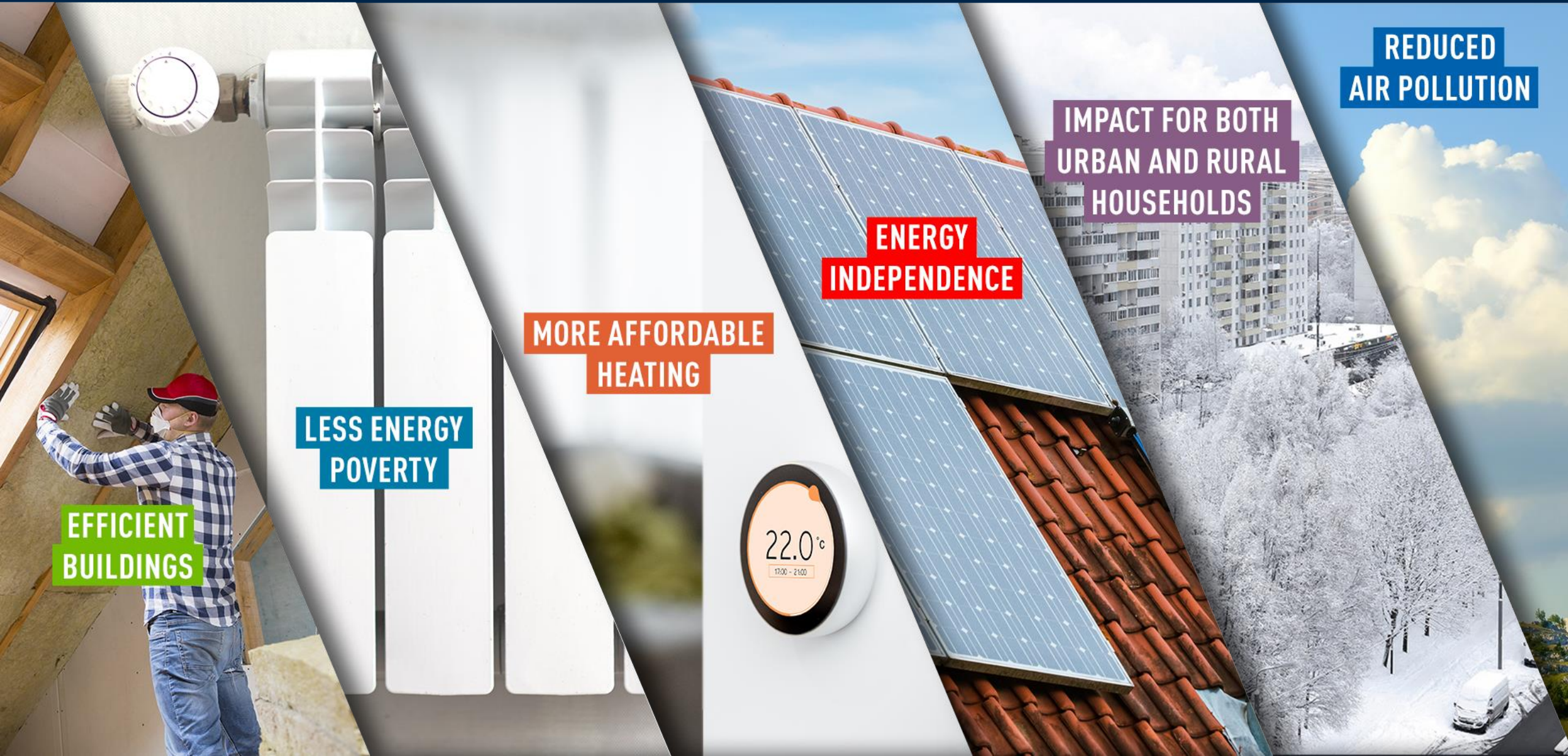
|            | NPV (US\$ billion) | EIRR   |
|------------|--------------------|--------|
| Scenario 1 | \$402              | 10.14% |
| Scenario 2 | \$421              | 9.47%  |
| Scenario 3 | \$440              | 9.00%  |

- NPV and EIRR estimates combine building energy efficiency measures and heating system replacements, an implemented rate of 3.5% per year through 2050 and an economic discount rate of 6%.
- Fuel savings (envelope retrofit and heating system replacement), reduction of CO<sub>2</sub> emissions, health benefits—due to NO<sub>x</sub>, SO<sub>x</sub> and PM<sub>2.5</sub> reduction—and maintenance cost savings were considered.





# TRANSITIONING TO SUSTAINABLE HEATING BY 2050 COULD BRING:



**EFFICIENT  
BUILDINGS**

**LESS ENERGY  
POVERTY**

**MORE AFFORDABLE  
HEATING**

**ENERGY  
INDEPENDENCE**

**IMPACT FOR BOTH  
URBAN AND RURAL  
HOUSEHOLDS**

**REDUCED  
AIR POLLUTION**



**WORLD BANK GROUP**  
Energy & Extractives



# THANK YOU

**Jas Singh**

Lead Energy Specialist  
[jsingh3@worldbank.org](mailto:jsingh3@worldbank.org)