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ISAD Reference Code: WB IBRD/IDA DEC-01-05

Digitized: 8/13/2019

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R1999-085 Other #: 2 Box # 205213B General Research Advisory Panel Income Distribution and Employment (RAPIDE) - v.2

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Review of Research on Employment

Introduction

This Review is based on a sample of over twenty papers that have been produced during the last few years and which is likely to be representative of the Bank's research efforts into employment. Perhaps the most striking feature is the generally high quality of the research output. Indeed a number of pieces have already appeared or are about to appear in learned publications while many of the authors are "acknowledged experts in the field." On the other hand, it was often difficult to see the relationship between the subject matter of the research and the operational needs of the Bank and in this Review we take into consideration both the scholastic qualities of the research as well as its operational significance for the Bank. Indeed, it is curious that the research standards are not apparently complemented by high quality country economic work. 21. In an institution such as the Bank, perhaps the most important objective of research should be to improve the Bank's operational performance, and there was generally little indication, if any, in the various papers of how this objective was to be met.

The impression that is created is one of a series of one-off jobs that do not relate to any clear research strategy that the Bank might find relevant although a number of papers seemed especially pertinent. Three of the papers were prepared for a Research Workshop on Rural-Urban Labor Market Interactions although it is unclear how the results of this Workshop

^{1/} Enumerated in the annex.

^{2/} As suggested in (4).

^{3/ 10, 17} and 20.

are being processed for general consumption within the Bank apart from the Intention to publish the papers and proceedings. However, the papers as a whole happened to relate to a number of clear subject categories although here too the papers within these categories did not seem to relate with each other. In several cases the subject matter—overlapped fairly closely although successive or even contemporaneous authors did not seem to be working together. Therefore from a variety of perspectives the research output seemed unplanned and hap-hazard.

The main subject categories and the associated papers are listed on Table 1.

Table 1: Subjects Covered

(1) Education

12, 16, 15, 18

(ii) Rural Employment

1, 2, 7, 10, 17

(iii) Urban Employment

(iv) Shadow Wage

14, 20

(v) Rural-Urban Migration

The basic framework continues to be based on the distinction between the urban sector and the rural sector with a theory of rural-urban migration to link the two. However, only education is singled out for special attention and while this is linked with the issue of juvenile employment there was virtually no coverage of the following important issues: 2/

^{1/} E.g., 19 and 17, 9 and 20, 19 and 5.

^{2/} Discussed further in the main text of this report.

- the employment of juveniles
- the employment of women
- direct employment generation of projects
- secondary employment effects of projects
- effects of job training schemes

The subjects on Table 1 (especially ii, iii and v) are concerned with the overall functioning of the labor market. While this is important and has a bearing on the calculation of shadow wage rates, it does not relate so directly with the day-by-day involvement that the Bank has with employment matters in its project work. It is reasonable to ask that the Bank be expert at its own work which is to design urban and rural projects which among other considerations utilize labor in an efficient manner. This is very micro research rather than the macro or aggregative effort this is implied by Table 1. It should seek to know what the employment effects of its own project work are likely to be and while these considerations will require some aggregative market analysis it is unclear how the project work of the Bank is likely to benefit from a research strategy that is aggregative in nature.

The Bank should therefore be experimenting with project designs especially in the rural areas since it is there that the employment pressures (in terms of pure numbers) are likely to be greatest in the future. Rural-urban migration is a reflection of this pressure so that the roots of the urban employment situation are in the countryside. In these respects, contributions 1, 2 and 7 were particularly appropriate although only 2 was concerned with parameters that would be directly relevant to project design.

We shall review the various subjects that have been covered in more detail below. However, Table 1 indicates that relatively little direct attention was paid to the practical matter of shadow-pricing labor which is a requisite in each project that the Bank performs. It is most probably the case that the project economists are pressed even to apply fairly simple rules of thumb for shadow-pricing labor and that they lag well behind the latest theoretical developments. Therefore, as far as shadow-wages are concerned, the main priority should be the implementation of plausible yet simple formulae rather than to be refining existing concepts that have yet to be implemented. Instead, both 14 (p. 417) and 20 seek to complicate the formulae. If indeed the matter is so complicated, the challenge facing applied researchers is to identify the practical formulae that provide good—enough approximations under the circumstances.

To develop further this part of the discussion, Table 2 summarizes some of the characteristics of the papers that were reviewed.

Table 2: Character of Research-

- i) Theory
 - 2, 3, 9, 11, 14, 15, 16, 19, 20
- ii) Data Analysis

6, 7, 13, 16, 22

iii) Econometric

2, 12, 15

iv) Review

4, 5, 10, 17, 19

v) Policy-related

1, 8, 18

vi) Project-related

Table 2 underscores the theme that the work has had relatively little direct bearing on the operational concerns of the Bank (items v and vi). Instead there has been a considerable focus on theoretical subjects although as 2 indicates theoretical and econometric analysis may shed light on project-related issues. The Bank should not focus its attention on the more theoretical issues $\frac{1}{}$ since these may be covered in the universities and appropriate research institutes. The comparative advantage and need in the Bank is to relate existing developments to its own functional needs. Such applied research provides sufficient challenges in its own right.

The reviews were on the whole very well executed, bringing together what is known about the respective subjects in an authoratative, critical and enlightening manner. Some of these studies were more germane to the Bank than others and 5 is a fine example of how the subject of employment in developing countries may be reviewed from a very practical angle - that of labor market efficiency. 2/ This may be contrasted with 19 which was much more theoretical. The operational arm of the Bank could benefit greatly from critical reviews of the literature that have a practical orientation. This would benefit both the project and program staffs provided that the channels of dissemination were satisfactorily established. For example, on the project side, the Bank should seek to establish itself as a repository of knowledge on the employment aspects of a range of different projects by continuously reviewing its own project experience as well as the experience outside the Bank. In this context, it is not clear how far in the past the Bank has tried to learn by doing. On the program side, the reviews listed on Table 2 are useful. Additional subjects might include:

^{1/} Excepting, of course, in the free time of the staff.

^{2/} It is ironical that 5 was written for external publication rather than internal dissemination.

- juvenile employment
- labor market modelling
- female employment
- manpower training

We now turn to a more detailed discussion of the subjects covered in Table 1.

Education

None of the papers that were reviewed sought to analyze the determinants of graduate (especially from secondary schools) unemployment which is reported to be widespread. Unless this issue has been covered elsewhere this would be an important omission in view of the Bank's involvement with education projects. The study of education and employment in urban Malaysia (12) was very useful especially in relation to the calculation of the private returns to additional years of schooling. The results on the duration of unemployment were less satisfactory and the methodology that was used in this context was not derived from any clear hypothesis about the costs and benefits of job search. For example, it might be expected that the duration of unemployment would be larger the greater the financial support that was available and the job interests of the subjects concerned would be important too. Instead the regression analysis amounts to a statistical search for significant associations rather than hypothesis testing per se. The regression results on the returns to education include many explanatory variables which may be correlated (e.g. race and education) and it is difficult to judge how robust the results really are. Most probably the presentation would have benefitted from a sensitivity analysis in terms of the specification. If, for example, racial type and

education are correlated the estimate of the private returns to schooling might be biassed upwards.

Another problem is that the quality of education should be taken into consideration and not merely the quantity of years of schooling. This factor leads to a further complication that since the quality of education may vary over time (hopefully it improves) it may be inappropriate to ascribe the same importance, as is the case in 12, to the six years of schooling of a forty year old as to the same years of schooling of somebody fifteen years younger. This suggests that from a statistical point of view "age" and "education" as explanatory variables may be related thereby upsetting the interpretation of the results. These considerations would also apply to 15.

Both 12 and 15 do not consider the social returns to education in detail although the result that the private rates of return to prolonged education are high is of obvious interest. However, it might have been more appropriate to compute the expected returns to education in view of the sometimes protracted periods of unemployment that the educated sometimes have to endure. If it is the case that the educated are paid articially high wage rates, e.g., in the civil service, the social return would be below the private return. In the Malaysian (12) and Zairian (15) cases it would be relevant to determine for policy purposes whether the private returns to education justified a complementary allocation of public resources.

In the same context, it would be important to determine (as discussed in 19 p. 26) whether the productivity effects of education were attributable to the human capital approach to education or whether education merely acted as an "egg sorter" in relation to employment openings. In the former case, investment in education could be judged along the usual lines of capital allocation,

while in the latter case this may not be so. The pursuit of education as an "egg sorter" is most probably an inefficient and ultimately self-defeating means for proving ability which developing countries in particular cannot afford to emulate. Once students have, on the whole, completed X years of education the "egg sorter" syndrome requires the completion of X + 1 years, and so on regardless of the human capital value of the marginal year of education. This important issue was not broached in the papers that were reviewed.

However, in 16 an attempt was made to compute a desirable social policy on education on the restrictive assumption that those with the greatest ability would benefit most from education rather than those who are not able to afford it. While it is obvious enough that it would be socially inefficient for wealth to be the determinant of the allocation of education resources, it would be a poor social policy that allocated the resources purely on the basis of ability. The poor of low innate ability would be vulnerable and it may be socially desirable to "redistribute" effective ability by allocating resources to this group in particular. Apart from this 16 entails a number of methodological difficulties. For example, it is assumed that wealth and innate ability are independent although it is recognized that innate ability is most probably partly genetic. Able and subsequently wealthy parents are likely to produce children who have a greater share of innate ability in which event wealth and innate ability are likely to be related in a manner which is not reflected in the model.

Ability is represented by IQ. Few educationalists would recognize this as a satisfactory basis for learning ability while the true picture is complicated by the fact that children flower at different times. The dull seven-year-old may blossom into a diligent adolescent. Furthermore, the paper attaches too much importance to income as a determinant of ability. While the social returns to education is an important area of operational concern, the approach in 16 does not seem to be a useful one while 12 serves as a more appropriate starting-point for such a discussion.

Likewise 18 serves as a useful basis for policy analysis on preschool age investment which might also be an aspect of a "basic needs" strategy. The argument here is that IQ incrementation—due to schooling is relatively weak and that on the whole the IQ of school-leavers is largely determined by their initial IQ, i.e., when they started school. This also reflects the assumption in 16 that those with the highest IQ will benefit most from education. An important policy objective should consequently be to encourage preschool IQ development, e.g., by providing adequate nutrition, health care, etc.

The problem here is that the evidence is ambigious and other studies indicate that the long-term effects of child undernourishment on a range of performance indices (not only IQ) is insignificant. What is clear, however, is that the undernourished child will be a listless pupil who will fail to take full advantage of his schooling years.

The Urban Sector

Another extremely interesting contribution is 13 which exploits the comparative research advantage that the Bank has in reviewing the evidence for a range of countries. Whatever the conceptual difficulties with the notion of "informality" it seems clear enough that the urban areas in developing countries are in a crucial transitional stage in economic development and studies such as 13 are welcome indeed. In this context, 22 and 23 are especially appropriate and should be of considerable interest, although it was unclear how these studies will shed light on the matter of "trickle-down." Also it would be a

pity if they degenerated into statistical reportage (such as 6) and some theoretical superstructure about the functioning of the urban labor markets would be desirable, although these studies might well stimulate new lines of thought.

However the theoretical structure suggested in 11 needs considerable reworking and this has affected some of the arguments in 13 (p. 672) and 14 (p. 419). The main problem here is that the model that is proposed is a curious mixture of neoclassical and Keynesian assumptions and no clear reason is given for this. The urban-rural relationships are couched in terms of the familiar 2-sector neoclassical model of wage, price and quantity adjustments while the intra-urban model specifies informal sector output as a separate variable but without specifying a price to go with it. Consequently, the relationship between the two urban sectors is purely of an income-expenditure nature since no price adjustments are allowed. The framework that is suggested in 15 (pp. 2-11) is more consonant with the urban-rural structure of the model in 11.

A further conceptual problem in 11 is the use of a single timeperiod model for investigating what is essentially a multiple period issue
since the migrant enters the informal sector in the hope of eventually
funding a higher wage in the formal sector. This leads to considerable
confusion in the interpretation of time in the model and the usual claim
that time may be compressed does not seem to be appropriate in 11. Similarly
the specification of the expected urban wage in 11 (p. 8) does not accord with
the stated assumption that the migrant hopes to earn the formal wage and only
settles for the informal wage as a second choice. It is therefore necessary
to multiply the informal wage by the product of the probability of not obtaining formal employment and the probability of finding informal employment

once he has failed to obtain the former. The probability calculus that follows from the assumptions actually made may therefore be improved.

The notion behind the "informal" sector in 13 is that the formal sector has barriers to entry and is therefore protected while the informal sector is not. However, these "barriers to entry" amount to little more than a process of selection so that employees cannot just walk in through the door and begin work in the "formal" sector while it is assumed that they may in the "informal" sector. Most probably a closer examination (such as 22?) will reveal that even informal employment is not so accessible since street traders, etc. will have established their "territories" etc. and that the barriers to entry are merely different. Even if there were no such barriers in the informal sector, it does not seem reasonable to lay such great weight on employee selection. This suggests that the distinction between the two sectors is blurred and that there is a range of additional characteristics to consider, e.g., rigid work hours, wage contracts, etc. The main point is that urban employment is sufficiently heterogeneous so that the employment opportunities are in fact wider than might have been thought. It is a focus on this heterogeneity that is more important than a search for a 2-sector intra-urban model of employment that might revolve around the ellusive concept of the "informal" sector.

dominatly consist of migrants yet 14 (p. 418) suggests that "informal" sector incomes might be depressed by migrants. The reasons for this disparity are unclear since the two arguments appear to contradict each other.

The Rural Sector

While the distinction between the two urban sectors is of debatable value the rural-urban distinction continues to be important. A
significant development in this context is the growing recognition that
in the rural areas it is important to consider the role of more-agricultural
activities in the rural areas and 1 and 7 are particularly valuable contributions.
Whereas in the previous century, urban population growth was little more than
one percent per annum and the urban centers could absorb the increase in the
rural population, present population growth rates are so high that this model
is unlikely to be workable. In addition, unlike the 19th century, there is
currently no population escape valve such as the Americas to which people
might emigrate en masse. Therefore the rural areas themselves will be the
main source of employment growth and with the limits to agricultural growth
rural non-farm employment should be a major focus of attention.

The Bank might well repeat studies such as 7 for other countries in order to ascertain what can be learned from past experience in non-farm rural development. Perhaps more important than the issues raised in 8 about small scale development is the question of non-farm rural employment irrespective of scale. 7 is indeed an excellent example of how existing data might be deployed. However, the paper offers little insight into the all-important question of why it was in Taiwan that work gravitated towards the workers in the countryside rather than the workers gravitating towards the work in the urban areas. The main intellectual challenge is the search for an appropriate model of rural-urban factor location. In the past, a disproportionate amount of attention has been paid to the question of rural-urban labor mobility to theneglect of rural-urban capital mobility. An integrated

model of all factors is required. Future work might also extend to project studies of non-farm rural employment in order to further knowledge about project design in this potentially strategic sector.

While it does not specifically appertain to the rural areas, we may consider 8 here since it is in the rural areas that the bulk of the population lives and where small scale enterprise employment might be most significant. The paper fails to draw on the previous history of small scale enterprise initiative which was not particularly successful, nor does it pitch itself at the project level which would have been more appropriate. The central case that small scale enterprises use capital more efficiently and are labor intensive is poorly presented. For example, the log-linear regressions in Annex 2 might imply different conclusions to a linear specification which the scatter indicates as being more appropriate. Also since production functions might differ between industries, the data analysis in Annex 1 does not adequately reflect this source of heterogeneity in factor use. The paper does not seem therefore to be a reliable basis for the main recommendations about small scale enterprises; however, it is noted that a research project has been prepared in this area.

The Bank has been making a determined effort to improve the productivity of the small-holder. It therefore is appropriate that it should be aware of the direct and secondary impacts of its operations in this area. Indeed, the Bank should seek to become expert on the employment effects of its own "newstyle" projects. The economics of the rural household is therefore a particularly relevant objective for study and 2 constitutes a spring-board for further investigation in this area. As they stand, the results are provisional.

For example, it is not clear whether the recursiveness of the model is to ease

the burden of econometric estimation or whether it is specified out of a belief that the household's production is independent of its consumption.

The self-employed often produce in order to consume and a more general statement would recognize the simultaneity of both production and consumption. At the very least, this is a hypothesis that may be put to the test.

Further investigations might also experiment with production functions that are not restricted to constant returns to scale and it would have been useful to test the restrictions in the model by checking whether the calculation of leisure as a residual has satisfactory statistical properties. In subsistence, agriculture the pursuit of leisure may be more important than in western economic systems and a more direct analysis of leisure time may be appropriate.

More attention should have been drawn to the fact that the capital coefficient in the production function was not significant since many of the later derivations were dependent on this parameter, while for policy purposes it is questionable whether the unavoidable (due to data availibility) short term format of the model is an appropriate idiom for policy purposes. The main concern is for the longer term behavior of the agricultural household and it seems likely that the response to price changes in particular would be distributed over a period of time which is longer than the actual observation interval.

In many respects, the Bank's projects give it the unique opportunity for virtually controlled experimentation. By gathering the appropriate information as it is generated by the project, it may be possible to observe household (and other) behavior directly over time. With the exception of the research project on capital-labor substitution in construction it is not clear how far the Bank is availing itself of the unique opportunities for data

generation from its own very extensive project work.

Both 10 and 17 provide perceptive reviews of the effects of outmigration on rural productivity and income distribution and it seems a pity
that the overlap between them is considerable. 17 pays more
attention to the complementary out-migration of capital than 10 and both papers
point to the fairly rich taxonomy regarding the relationship between outmigration and the welfare of the remaining rural community.

If indeed the remaining population becomes worse off, i.e. in contrast to the conclusions in 5 that migration is most probably stabilizing — what is the appropriate policy response? Important as these issues are, they are more matters of national policy rather than of immediate concern to the Bank and might be more appropriately research elsewhere.

Rural-Urban Migration

Table 1 indicates how pervasive rural-urban migration hypotheses are in the papers that have been reviewed. Indeed most probably a disproportionate amount of attention has been paid to the Harris-Todaromodel (or elaborations on it) where it is assumed that one of the wage rates is rigid. Moreover, it is not clear how relevant this model may be as shall be discussed in the next section. While quite obviously economic "push" and "pull" factors are likely to generate migration the simple migration relationships in 3, 5, 14, 15 and 20 are unlikely to do justice to what is an immensely complicated process. Moreover, the search models that are usually incorporated within a migration hypothesis are most probably not a suitable focus for research efforts as far as the Bank is concerned although this general area is of obvious concern to the governments concerned.

Having said this it is curious that despite the attention drawn to the riskiness of urban employment (following Harris and Todaro) and various specifications of probability functions, so little attention has been paid to the issue of decision-making under uncertainty. Instead it is simply assumed that expected wage rates will be equated through migration. The question of risk is raised in 20 and 3 but the remainder of 20 does not explore the methodological consequences of this observation. This has fairly obvious implications for the calculation of shadow wage rates since wage differentials might not necessarily indicate labor market inefficiency but rational risk differentials or even less tangible aspects of expected utility. The absence of an anlysis of risk was also significant in 2 where the efficiency criterion was the equation of marginal products with factor prices. Expected marginal products may have to be greater than corresponding factor prices if the variance on the former is greater than the variance on the latter in order to compensate for risk bearing (especially in agriculture) when people are risk averse. In general, the relationship between risk and decision taking (for migration, investment, employment, etc.) on the basis of the studies that were reviewed is an area where improvements might be made.

The migration work tended to neglect the inherent riskiness of rural welfare where the vagaries of weather, agricultural prices, crop diseases, etc. are at least as significant as the vagaries of urban employment. If indeed research is to continue in this area it would most probably be beneficial to break with the restrictive ground rules that were originally set up by Harris and Todaro and which continue to appear in 3, 11, 14, 15, 19, 20.

Wage Determination and Shadow Wage Rates

It is pointed out in 4 that in country economic reporting analysis of wage rates and their determination and projection are areas where improvement is desirable and possible. Some of the notions about wages and their determination that are reviewed in 9 and 19 may form a sound basis for such improvement. However, both of these studies focus on urban wage determination—and attention should be focussed on rural wage determination too in view of the importance of the rural sector in the development process.

Perhaps a greater distinction should be made between the efficiency wage hypothesis and the labor turnover model. In the former case, it would only be the very poor whose productivity might be raised through higher wages unless of course more importance is attached to the purely psychic contributions that higher wages might make to productivity (considerations that are more applicable perhaps to the alienated labor forces in the industrially advanced countries). In any event, assuming that there is a significant body of healthy and strong unskilled labor it would not be necessary for employers to pay over the odds to raise the productivity of the less fortunate unskilled work force.

Of greater interest is the labor turnover model where employers regard the wages they pay as a form of investment in the labor force and where an excessive turnover of labor would be costly. This model is particularly applicable to activities where the technology is more sophisticated. All too often it is argued that modern sector wage rates are "too high" when closer scrutiny usually reveals a series of sound reasons for the payment of higher wage rates. In this regard, the turnover model is a useful analytical device and it is likely that it will shed light on the conceptual problems associated with the "informal"

^{1/} If we exclude the disproportionate amount of concern with the share cropping model.

sector. What is needed more generally is an appropriate economics for the wage-employment contract which reflects the heterogeneity of both the work foce and the technological needs of different employment situations. But the turnover model does not necessarily imply an unemployment equilibrium as is stated or implied in a number of the studies. Indeed, this model is part of the microeconomic theory of the Phillips Curve as developed, e.g., by Phelps and has been integrated into a macro-economic theory that leads to the so-called "natural" rate of unemployment.

In many studies (3, 5, 9, 11, 13, 14, 15, 19, 20) there was a concern for the effects of wage rigidities on the functioning of labor market. Most probably this amounts to a disproportionate degree of concern and it would be useful to ascertain how widespread fixed or minimum wage rates in fact are. This once more reflects the excessive concern with the ground rules that were originally set up by Harris and Todaro. Even if a minimum wage exists, it may not be enforced as a number of surveys imply or it may follow rather than lead wage developments elsewhere in the economy. Furthermore, the sectors affected might only constitute a small part of total employment.

Both in this context as well as that of the effects of trade unions on wage rates, it is important to distinguish between real and nominal wage rates.

If they do enjoy a degree of monopoly power (and it is not clear how relevant this model is to the developing countries) trade unions may only determine nominal wage rates. In the first instance since the price level is beyond their control. Therefore greater care should be taken in distinguishing between rigidities in real and nominal wage rates. Likewise with regulated wage rates.

The previous discussion has an obvious relationship with the issue of shadow pricing labor and the complex taxonomy that is identified in 20 may well be a messy truth to face. The provisional conclusion that unless there is

reason to believe the contrary (20, p. 42) the shadow wage is the market wage in the urban sector begs the question of which market wage. Given the constraints that face the Bank's project staff, the focus might more usefully be on the search for practical rules of thumb rather than a preoccupation with further refinement and the focus in 14 might have been on the application of Harberger's view that the wage rate in the informal sector should be accepted as the shadow wage rate rather than in identifying peripheral reasons for rejected this view. All that is being sought are good enough formulae that will be better than nothing at all and a secondary consideration might be to check how crude these formulae are in practice.

Sample of Papers

- 1. Anderson, D and M.W. Leiserson, 'Development Issues in Rural Non-Farm Employment," Report No. 1577, April 15, 1977.
- 2. Barnum, H.N. and L. Squire, 'An Econometric Model of Our Agricultural Household," undated.
- 3. Beenstock, M., "Risk, Unemployment and Rural Urban Migration," May 31, 1977.
- Beenstock, M. and M.W. Leiserson, "Functional Review of the Treatment of Employment in the Bank's Country Economic Work," July 1977.
- Berry, A. and R.H. Sabot, "Labor Market Performance in Developing Countries," November 1977.
- Bose, S., "Some Aspects of Unskilled Labor Markets for Civil Construction in India: Observations Based on Field Investigation," WBSWP No. 223, November 1975.
- 7. Ho, S.P.S., "The Rural Non-Farm Sector in Taiwan," September 1976.
- Industrial Development and Finance Department, "Employment Creation and Small Scale Enterprise Development," March 22, 1977.
- Lal, D. "Theories of Urban Wage Structures in Developing Countries," September 30, 1976.
- Lipton, M., "Migration from Rural Areas of Poor Countries: The Impact on Rural Productivity and Income Distribution," August 1, 1977.
- 11. Mazumdar, D., "The Theory of Urban Underemployment in Less Developed Countries," WBSWP No. 198, February 1975.
- 12. Mazumdar, D., "Education and Employment in Urban Malaysia," August 1975.
- 13. Mazumdar, D., "The Urban Informal Sector," World Development, August 1976.
- 14. Mazumdar, D., "The Rural-Urban Wage Gap, Migration and the Shadow Wage," Oxford Economic Papers, November 1976.
- 15. McCabe, J.L., "Education, Administered Wage Rates and Size Distribution of Income in Urban Zaire," November 1976.
- 16. Pinera S., and M. Selowsky, "The Economic Cost of the 'Internal' Brain Drain: Its Magnitude in Developing Countries," WBSWP No. 243, September 1976.
- 17. Schuh, G.E., "Out-Migration, Rural Productivity and the Distribution of Income," August 1, 1977.

- 18. Selowsky, M., "A Note on Preschool Age Investment in Human Capital in Developing Countries - Economic Development and Cultural Change," July 1976.
- 19. Stern, N., "On Labor Markets in Less Developed Countries," March 1977.
- Stiglitz, J., "The Structure of Labor Markets and Shadow Prices in LDC's," August 1, 1977.
- 21. Webb, R., "On the Statistical Mapping of Urban Poverty and Employment," WBSWP No. 227, January 1976.
- 22. Webb, R., "Proposal for Research on Urban Labor Markets in Latin America," December 1976.
- 23. Webb, R., "Framework for Research on Urban Labor Markets," December 1976.

Research and Work Pressures at the Bank

Despite the rhetoric the primary focus of Bank energies is the loan program. Each department is set a lending target so that the principal preoccupation is to process the projects, and career prospects may be jeopardized if actual lending falls behind the loan program. While this atmosphere is not conducive to sound project work and often prejudices policy work it may also influence the nature of research in the Bank and its articulation.

The loan program has become the reincarnation of the 'body-count.'

Any considerations that might upset the loan program are either ignored or are appropriately window-dressed. Operational research and especially project-related research, i.e., research that brings into question existing project preparation methods therefore stands little chance of a fair hearing. The research consumers in the Bank claim that DPS research is too high-brow and not sufficiently project related. But this may mistake cause and effect since DPS researchers may be choosing the outside academic community as their audience rather than the Bank which they fear will not be a receptive audience.

A similar syndrome may apply to policy related research. Policy pronouncements tend to precede investigation. Investigative efforts may tend to degenerate into unpremeditated advocacy rather than scientific research since career prospects may be at issue. This syndrome may operate in subtle ways e.g., in the choice of topic, incautious enthusiasm to go into print where policy issues are concerned. This is especially applicable to poverty related research and distributional issues.

These remarks are clearly highly speculative. Nevertheless, the deliberations of the Panel should reflect the prevailing work atmosphere at the Bank.

Draft Terms of Reference for Overall Research Advisory Panel (ORAP)

It has been decided that a review of the entire research programme of the Bank should be conducted by a small outside panel of experts, in order to assist the management of the Bank in determining the size and nature of the programme for the next five or six years.

The primary task will be to assess whether the size of the overall research programme, and its character and balance, is appropriate. This must be decided in the light of the Bank's operations in and advisory services to its member countries, and also to the role it should play in increasing world-wide understanding of the development process.

The character and balance of the programme has to be related to its objectives. These have been defined as follows:

- to support all aspects of Bank operations, including the assessment of development progress in member countries,
- to broaden our understanding of the development process,
- to improve the Bank's capacity to give policy advice to its members,
- to assist in developing indigenous research capacity in member countries.

To some extent the stress laid on these different objectives will also influence the size and cost of the programme. In the light of this influence, and the usefulness of the objectives as guidelines, it is for consideration whether the latter need elaboration, redefinition, or ranking in importance.

In approaching this task ORAP will be able to draw on the reports of a number of special panels, some at least of which will have made recommendations which would influence the size of the programme, for instance, the degree to which the Bank should promote or assist in original data collection, and assist in developing indigenous research capacity. These panels will also have addressed, in their special spheres, such questions as the operational and policy relevance of past and ongoing research, whether it is too concerned with advancing methodology, etc.

Two panels have reported

The External Advisory Panel on Population

The Research Advisory Panel on Income Distribution and Employment

Five new ones planned will cover the following areas of research.

Industrialization and Trade

Education

Public Utilities

Transport

Agriculture and Rural Development

The quality and relevance of the research achieved will thus have already been rather comprehensively reviewed. It is expected that ORAP will want to express its own views on this but, to the extent that it does, its task will have been greatly facilitated and lightened.

The Special Panels will not, however, have been able to address the question of the priorities between sectors and areas of research—nor the implications of pursuing original data collection across the board. ORAP should also consider further the extent to which, and in which areas, research can be farmed out. The Bank's present policy is that there should be a strong Bank 'presence' and interaction where outside institutions or consultants are employed. Where cooperating institutes are in developing countries, there may be an element of institution—building, but to date this has been a by-product. Further consideration needs to be given to the priority to be attached to the building up of economic research capacity per se, and whether particular kinds of economic research capacity should be encouraged.

The relevance of Bank research to its operations and policy formulation is a constant cause of concern. ARAP should consider this issue in the light of the discussion of the process of dissemination and assimilation that will have been addressed by the Special Panels. Dissemination addresses the issue from

the producer end of the spectrum. This, therefore, relates to the various modes of communication employed by the research community within the Bank. Assimilation, however, addresses the issue from the recipient (user) end of the process; this relates to the ability of the operational departments to absorb the research output and program this activity into its set of on-going activities.

Finally, OFAP may wish to consider whether the internal organization of the Bank, and the research decision-making processes, are conducive to the generation of relevant and efficiently conducted research. This is not however an essential part of the terms of reference, because the panel may not feel itself able in the time available to become sufficiently familiar with the organization to make a judgment.

Yale University New Haven, Connecticut 06520

DEPARTMENT OF ECONOMICS

37 Hillhouse Avenue Box 1972 Yale Station

March 8, 1978

Mr. Michael Beenstock The World Bank 1818 H Street, N.W. Washington, D. C. 20433

Dear Michael:

I enclose the expenses for the recent trip as well as other sundries, including typing, postage, Xeroxing, telephone, etc. I also enclose the request for reimbursement for my consulting fees for the drafting and revision of the report. I hope this concludes the effort.

I do look forward to seeing you when you come in April and will miss the occasional scraps of substantive interchange between the sometimes boring preparation of the report.

With best regards,

Sincerely yours,

Albert Fishlow

AF:g

Enclosures

Yale University New Haven, Connecticut 06520

DEPARTMENT OF ECONOMICS

37 Hillhouse Avenue Box 1972 Yale Station

5 March

Michael,

I've wasted 50 you can have it all. I'm still not happy with Appendix C, but let it go as is. Partiago 2'lle take some more time with it for the final newsim.

I'll probably be out in California when 1t's ready so send one to me there and send we can want to send members of the

Please coordinate with Ben to distribute this one. It's probably a good I dea to call when you reserve It, so I can gut it out of mind. When you do, we can exchange a few words a bout Vale.

Thorses.

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Feb. 13, 1978

LI

MR. MICHAEL BEENSTOCK
POLICY PLANNING
WORLDBANK
WASHINGTONDC

DIST. _ MR. BEENSTOCK

RAPIDE REPORT EXCELLENT.

IT AND APPENDIX A NEED EDITING.

TRUST AL AND YOU.

WILL BE HOME FEB. 20.

SIMON

COL FEB. 20

February 7, 1978

Professor Albert Fishlow Yale University Department of Economics 27 Hillhouse Avenue Box 1972 Yale Station New Haven, Conn. 06520

Dear Al,

I have now had a chance to go through the first draft in detail. We can discuss drafting when we meet and we should be able to prune it here and there. In the meanwhile I wanted to raise some possible omissions of coverage which might be of interest to various elements in the Bank.

But first let me congratulate you. I thought the tone in the maintext was about right - firm but constructive. In some of the annexes I think you lose some of this balance and that the challenge is to be authoritative without being categorical. Incidentally, Ben thought that the main-text was if anything anodyne so if you feel that you pulled some of the punches for tactical purposes it may be worth changing this in the next round. In the meanwhile, I enclose some of Ben's reactions.

The possible omissions are:

i) Poverty Focus

McNamara's big initiative has been to relate Bank lending directly to poverty alleviation and the report might discuss more fully the contribution of research to direct and indirect poverty alleviation, poverty measurement, etc. etc. In particular the morals for further work should be drawn in this regard. This focus would raise the following issues:

- a) Has concern with the skewness of income distribution been misplaced since absolute poverty and skewness need not be related?
- b) If the focus is on poverty, doesn't the incentive structure that underlies the distribution of income become a means rather than an end? In the past we have tended to confuse these issues.
- c) Is the emerging focus on basic needs appropriate and is the work schedule adequate?

d) What has been the contribution of research to poverty measurement and how might this be improved in the future?

ii) Employment & Development

Some people are expecting the report to make a summary statement about the relationship between poverty, employment, income distribution and development. They want to know why these subjects are important and have been singled out for special scrutiny.

iii) Employment and Income Distribution

This in turn raises the question of whether it makes sense to draw such a strong distinction between the two subjects. This would be followed by a discussion on whether they should be managed in separate units, etc. Even if the status quo is appropriate it is worth saying why we think so.

I am exploring the possibility of transferring the draft onto a Videk system. This would greatly ease the redrafting that we shall have to do and save secretarial time.

Regards,

Michael Beenstock

Yale University New Haven, Connecticut 06520 DEPARTMENT OF ECONOMICS 37 Hillhouse Avenue Box 1972 Yale Station January 30, 1978 Mr. Michael Beenstock Policy Planning and Review D-441 World Bank

Washington, D.C. 20433

Dear Michael:

Here it is. Sorry for the additional delay but it just couldn't be helped. I'll be back on Wednesday and will call to plot strategy on the final version. Meanwhile there is an extra one here for Ben King.

Best,

Albert Fishlow

AF/clj

October 26, 1977

Mr. Albert Fishlow Department of Economics University of California, Berkeley Berkeley, California 94720

Dear Al,

Thanks for your letter of October 18. I enclose some additional DRC papers that have just arrived and which relate to SAM. Graham Pyatt tells me that in about four weeks time he should have a draft of a monograph on SAM. In the meanwhile you have what is available—or so I have been advised by Graham.

I sent Simon two additional papers on the data side of income distribution. I thought I would leave it up to him to make requests. He has since asked for the Evaluation Report on Shail Jain's piece. I sent Justinian various pieces on Urban Poverty and related material.

I have been burrowing through the files of the Research Committee. I am afraid that they are not very informative on the issue of whether or not the Committee had a bias against research of operational value. The trouble is that there is hardly any substantive discussion on the files. The best we can do is to interview various staff members when you come in mid-November and that you should leave plenty of time for this. If you agree, let me know as soon as possible so that I can set this up.

With best regards.

Yours sincerely,

Michael Beenstock

enclosures

BANXICO EXT MEX

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MR. ALBERT FISHLOW

1977 DEC 13 PH 2: 00

C/0

MR. MICHAEL BEENSTOCK

POLICY PLANNING DIVISION

ROOM D441

INTBAFRAD

WASHINGTON DC

USA

BANK RESEARCH

EMPLO YMENT

CONDUCT PATTERN.

DISTRIBUTION

Mr. Beenstock for addressee

WE WILL LOOK AT THE SUBJECT FROM THREE DIFFERENT POINTS OF VIEW.

FIRST OF ALL, WHICH ARE THE RELEVANT TOPICS THAT ONE WOULD LIKE

TO BE INFORMED ABOUT WHILE APPROACHING THE SUBJECT. IN SECOND

PLACE, WE WOULD LIKE TO PICK OUT THOSE A TOPICS WHICH ARE IMPORTANT

TO THE BANK DURING THE DESIGN OF LENDING PROJECTS AND FINALLY,

WE WILL POINT OUT IN WHAT DIRECTION SHOULD THE BANK'S RESEARCH BE

ORIENTED TO IMPROVE KNOWLEDGE OF THE AREA AND SUPPORT OF ITS

LENDING OPERATIONS.

WHILE STUDYING THE EMPLOYMENT LEVEL IN THE DEVELOPING COUNTRIES

ONE WOULD LIKE TO KNOW IF THE LABOR MARKETS ARE FRAGMENTED OR NOT,

IF THEY ARE INTEGRATED TO WHAT DEGREE?, IF ARE EFFICIENT TO WHAT

DEGREE?, AND TO WHAT EXTENT THE SOURCES OF FRICTION ARE IMPORTANT

(INFORMATION, RISK COST, CULTURAL AND INSTITUTIONAL BARRIERS,

SKILL DEFICIENCIES, ETC.)

IT IS DESIRABLE TO KNOW TO WHAT DEGREE NEOCLASSICAL PRESCRIPTIONS
APPLY: IF MINIMUM WAGE REGULATIONS (AND THE FRINGE BENEFITS THAT
THEY INVOLVE) CONSTITUTE OBSTACLES TO EMPLOYMENT CREATION.

DOES IT FAVOR THE SUBSTITUTION OF CAPITL FOR LABOR? TO ANSWER THESE
QUESTIONS WE WOULD LIKE TO KNOW HOW MINIMUM WAGE REGULATIONS HAMPER
LABOR ABSORPTION AND HOW, IT IS AFFECTED BY ITS COVERAGE AND REGIONAL
DIFFERENCES. ALSO WE SHOULD INVESTIGATE THE LABOR UNIONS ROLE IN
THE WAGES BARGAIN, THEIR LEGAL AND INSTITUTIONAL SITUATION, THEIR
COMPOSITION, STRUCTURE AND LINKS WITH THE STATE AND TO WHAT EXTENT
THEY ALSO CAUSE UNEMPLOYMENT. ALSO, IT IS IMPORTANT TO SEARCH OUT
ABOUT THE DEGREE OF COHESION AMONG INDEPENDENT UNIONS AND THEIR

WHILE FOCUSING ON THE UNEMPLOYMENT SIDE OF THE PROBLEM WE MUST
UNDERSTAND ITS COMPOSITION (TO WHAT EXTENT IT IS FRICTIONAL AND
TO WHAT EXTENT IT IS STRUCTURAL?), THE DIFFERENCE BETWEEN TRUE
UNDEREMPLOYMENT AND SEASONAL UNEMPLOYMENT, IS THE DIVERGENCE
BETWEEN THE SOCIAL AND THE PRIVATE COST OF BEING UNEMPLOYED AND
WHICH IS THE UNEMPLOYMENT'S COMPOSITION OF THE ''INFORMAL'' SECTOR.
BECAUSE IN THE DEVELOPING COUNTRIES THE GOVERNMENT ITSELF IS OFTEN
A MAYOR EMPLOYER, WE SHOULD INVESTIGATE THE DIFFERENCES BETWEEN
PUBLIC AND PRIVATE EMPLOYMENT POLICIES AND PRACTICES. IN THESE
COUNTRIES THE RURAL SECTOR PLAYS AN IMPORTANT ROLE AS A LABOR
SUPPLIER TO THE REST OF THE ECONOMIC SYSTEM, THEN, WE SHOULD ANALYZE
THE STRUCTURE OT THE LAND-TENURE, ITS RELATIONSHIP WITH EMPLOYMENT
AND THE POSIBILITY AND EFFECTS OF AN AGRARIAN REFORM AND ITS IMPACT
ON LABOR ABSORPTION.

THE WORLD BANK PERFORMS TWO FUNCTIONS WITH DIFFERENT REQUIREMENTS,
THE FIRST ONE IS TO ADVICE ECONOMIC DEVELOPMENT POLICIES IN ITS
BORROWING MEMBERS AND, SECOND, TO HAVE THE RELEVANT INFORMATION
FOR SPECIFIC PROYECTS DESIGNS. IN THIS MATTER THE FOLLOWING POINTS
SHOULD BE PAST OF A RESEARCH AGENDA:

- 1. UNEMPLOYMENT COMPOSITION OF THE 'INFORMAL' SECTOR
- 2. UNEMPLOYMENT STRUCTURE
- 3. LABOR MARKETS EFFICIENCY
- 4. LABOR UNION PERFORMANCE AND COVERAGE
- 5. MINIMUM WAGE REGULATION

WE HAVE INDENTIFIED STUDIES BY THE WORLD BANK'S STAFF ONLY ON ISSUES 1 AND 3. THERE IS A WIDE GAP TO BE FILLED IN THIS MATTER, ESPECIALLY SINCE AMONG THE ASPECTS THAT HAVE RECEIVED LESS ATTENTION FROM THE BANK STAND OUT THE INSTITUTIONAL VARIABLES LIKE LABOR UNIONS. MINIMUM WAGES AND LAND OWNERSHIP.

PUBLIC WORKS

PUBLIC WORKS PROGRAMS HAVE APPEARED ATTRACTIVE TO AN INCREASING
NUMBER OF GOVERNMENTS WHILE ATTACKING THE UNEMPLOYMENT AND POVERTY
PROBLEMS. ON THIS TOPIC IT WOULD BE USEFUL TO KNOW IF THE
SUBSTITUTION OF LABOR FOR CAPITAL IS TECHNICALLY FEASIBLE, IF IT IS
SO, WE WOULD LIKE TO FIND OUT UNDER WHAT CONDITIONS IT IS EFFICIENT
FROM AN ECONOMIC POINT OF VIEW.

WHILE SUBSTITUTING LABOR FOR CAPITAL, WE SHOULD KNOW THE DIFFERENCE
BETWEEN PROYECTS BUILDED WITH LABOR INTENSIVE TECHNIQUES AND THOSE
BUILDED WITH CAPITAL INTENSIVE METHODS. DOES THE DURABILITY
OF THE WORK DEPEND ON THE TECHNIQUE USED? WHAT ARE THE COST ADVANTA
GES IF ANY OF LABOR INTENSIVE METHODS?. IN THIS MATTER IT LOOKS LIKE
THE BANK'S RESEARCH HAS A LONG WAY TO GO AND THE DEGREE OF AGREGATION
IS TOO HIGH FOR USEFUL PROYECT ADVICE AND POLICY DECISIONS: I.E.,
PROYECTS SUCH AS, ROAD SHOULD BE BROKEN DOWN TO SPECIFIC ACTIVITIES
BEFORE BEING ABLE TO DEDUCE WHICH OF THESE CAN BE EFFICIENTLY
UNDERTAKEN BY LABOR-INTENSIVE METHODS.

ONE OF THE MAIN OBJECTIVES OF THESE PROGRAMS IS TO CREATE NEW SOURCES OF EMPLOYMENT AND INCOME FOR LOW INCOME GROUPS, SO WE SHOULD LOOK OUT FOR THE ROLE THAT PUBLIC WORKS PLAY IN THE INCOME DISTRIBUTION PROCESS. IS IT POSSIBLE TO ARMONIZE THE EFFICIENCY AND THE EQUITY GOALS? IT IS INTERESTING TO NOTE THAT THE BANK'S RESEARCH POINT THAT EMPLOYMENT SOURCES ARE OFTEN ONLY TEMPORAL AND FIND THAT PUBLIC WORKS WILL GENERALLY SERVE -DURING THE OPERATION PHASE TO REINFORCE RATHER THAN CHANGE THE EXISTING DISTRIBUTION OF ASSETS AND INCOME.

WHILE DESIGNING THE PROJECT IT IS ESSENTIAL TO IDENTIFY

THE INSTITUTIONAL VARIABLES THAT WOULD HAVE INFLUENCE OVER THE RESULTS.

PUBLIC WORKS PROJECTS REQUIRE CAREFULLY CONCEIVED AND MANAGED

ADMINISTRATIVE SYSTEMS, THEN, IT IS NECESSARY TO PAY ATTENTION TO

THIS ISSUE WHICH HINGES OVER ITS COATS. WE ALSO MUST INVESTIGATE

WHICH ARE THE BEST HIRING METHODS.

THE BANK'S RESEARCH MUST BE FOCUSED TO COVER THESE ISSUES, PAYING SPECIAL ATTENTION TO THE SPECIFIC CHARACTERISTICS OF EACH PROGRAM, LOOKING TO ATTAIN THE DEGREE OF DETAIL NECESSARY TO ANSWER THE QUESTIONS: IF BUILDING A ROAD DISTINGUISH BETWEEN MOVING DIST, (SOLID OR SOLFT), BUILDING THE EARTH WORKS, CONSTRUCTING THE DRAINAGE, ETC.

INCOME DISTRIBUTION IN LATIN AMERICA

OF SPECIAL CONCERN TO THE BANK -AND ALSO TO SCHOLARS STUDYING THE ECONOMIC PROBLEMS OF LATIN AMERICA- IS TO PUT INTO FOCUS THE IN EQUALITIES THAT EXIST IN INCOME DISTRIBUTION, THROUGHOUT THE AREA. IN ORDER TO DO THIS, IT IS NECESARY TO HAVE A MORE DETAILED EXPLANATION OF THE MAIN CAUSES OF THESE INEQUALITIES, SUCH AS ASSET OWNER SHIP, EDUCATION, SOCIO-ECONOMIC STATUS, ETC. MOREOVER, THE WAY IN WHICH THIS IS MEASURED MUST NECESSARYLY BE REVISED, IN AN ATTEMPT TO FIND A MORE APPROPUNE AND ACCURATE METHOD TO OBTAIN THE BANK' GOALS. ASIDE FROM THESE TWO POINTS, THERE IS A NEED TO IMPROVE UPON THE PERIODICITY AND SYSTEMATIZATION OF CENSUESES, AND SAMPLE SURVEYS, AS WELL AS DESIGNING FORMS OF EXPRESSING THE DATE THAT ARE APPLICABLE TO THE WHOLE REGION. EFFORTS SHOULD BE MADE TO INTEGRATE INCOME DISTRIBUTION INTO NATIONAL ACCOUNTS IN TIME SERIES FRAMEWORK.

THE BANK'S RESEARCH IS PAYING ATTENTION TO CERTAIN ITEMS IN WHICH
THERE ARE COMMON SHORTCOMINGS IN PREVIOUS RESEARCH WORK DONE IN
THE REGION: I) UNDERESTIMATION OF INCOME II) TAKE INTO ACCOUNT
THE SOCIO-ECONOMIC STRATUS AND DEMOGRAPHIC AND OCCUPATIONAL
STRUCTURES III) COVER THE ENTIRE COUNTRY IN BOTH, RURAL AND URBAN
AREAS AND, IV) WEIGH SUCH SIGNIFICANT VARIABLES AS EDUCATION AND
AGE.

MUCH MORE CAN BE DONE ONCE THE NATURAL AND QUALITY OF INFORMATION ON INCOME DISTRIBUTION IN THE AREA FIRST, THE POSSIBILITY SHOULD BE SSTUDIED TO CONDUCT RESEARCH WORK IN INCOME DISTRIBUTION IN THE COUNTRIES OF THE REGION, UNDER SOME COMMON GUIDELINES PROVIDED BY THE BANK, AND WITH THE BANK'S FINANCIAL SUPPORT. SUCH RESEARCH SHOULD COVER BOTH, IMPROVEMENTS OF DATA ON INCOME DISTRIBUTION AND RELATED VARIABLES OVER TIME, AND REFINING OF THE ANALYTICAL FROMEWORK TO ASSES IT. PROPER COVERAGE COULD BE GIVEN TO THE IMPACT THE BANK'S LENDING POLICIES UPON DISTRIBUTIONAL EFFECTS.

BANCO DE MEXICO, S.A.-LIC. LEOPOLDO SOLIS.-

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RAPINT

UNIVERSITY OF CALIFORNIA, BERKELEY

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Care

DEPARTMENT OF ECONOMICS

BERKELEY, CALIFORNIA 9472

12/31/77

Den Michael,

Alas, Jam paper has not come - now, incodeble as it seems, The material marked to me from New York that had been a the bruefease. Purte a mess. Hopefully, we can make copfer lost time in the next few days.

Forms. That should bring me up to date - except for that September set J expenses that I thank is till pending.

Will be in tauch with your on the 5th in Weshington.

Harpy New Year and Cazrabalition on

Pest, a

Wole that because I went book vin New York, a could not use the pre-part tocket. It is enclosed. I have it does not get mustand. (I have also included my stubs for Washington-New York-San Francisco)

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SANTA BARBARA · SANTA CRUZ

DEPARTMENT OF ECONOMICS

BERKELEY, CALIFORNIA 94720

Amura Dre 5

Michael -

My secretary's mother is sick in Marie and she's give My. Hence the delay. Also could you send it If to hemis, Keynets, + Salis I suspend me ought to hold the others.

You will note some changes in your drafts. We can descurs them subsequently.

I am to deliner two more sections before the meeting;

- A. Ineme Dish Subm Emaluation (1.e. #1,2)
- B. Arbeulatin of research (# 3-5) of bath I. D+ Enployment

We can probably give persons a caught of hours to read on Thesday AM. if neversary - or delines to hodels on Monday - which would be preparable.

let me know if everything is in order.

Best,



Record Removal Notice



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October 26, 1977

Mr. Albert Fishlow Department of Economics University of California, Berkeley Berkeley, California 94720

Dear Al,

Thanks for your letter of October 18. I enclose some additional DRC papers that have just arrived and which relate to SAM. Graham Pyatt tells me that in about four weeks time he should have a draft of a monograph on SAM. In the meanwhile you have what is available—or so I have been advised by Graham.

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I have been burrowing through the files of the Research Committee. I am afraid that they are not very informative on the issue of whether or not the Committee had a bias against research of operational value. The trouble is that there is hardly any substantive discussion on the files. The best we can do is to interview various staff members when you come in mid-November and that you should leave plenty of time for this. If you agree, let me know as soon as possible so that I can set this up.

With best regards.

Yours sincerely,

Michael Beenstock

enclosures

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SANTA BARBARA · SANTA CRUZ

DEPARTMENT OF ECONOMICS

BERKELEY, CALIFORNIA 94720

October 18, 1977

Michael Beenstock World Bank Room D441 1818 H Street N.W. Washington, D.C. 20433

Dear Michael,

I am enclosing a cumulative request for reimbursement as well as the expenses of the last trip. Thank you very much for sending them along to the right place.

I have received the circular letter you mailed to members of the panel. It was fine. Do you also have a list of additional reports and information to be forwarded to each? (You will recall that I am especially keen to get more on the social accounting matrix framework.)

With best regards.

Sincerely yours,

Albert Fishlow

AF:dk

October 18, 1977

Professor Albert Fishlow Department of Economics University of California Berkeley, California 94720

Dear Al,

Herewith, more homework! You may have some of this already. I have also sent a very small package of papers to Kuznets that did not go out in the first batch but which I thought were germane. A somewhat larger package has been sent to Rweyemamu on a similar basis.

At our meeting, Leopoldo Solis told me that the original batch had not arrived in Mexico before he left. He said he would call in to see me before he returned to Mexico to collect some papers if necessary, but he never did. I hope this is an indication that the papers in fact arrived.

Montek has promised to provide dossiers for Santiago and Malaysia by the end of this week.

All the best.

Yours sincerely,

Michael Beenstock

Enclosures

RESEARCH ADVISORY PANEL ON INCOME DISTRIBUTION AND EMPLOYMENT

October 13, 1977

Professor Albert Fishlow Department of Economics University of California Berkeley, California 94720

Dear Professor Fishlow:

For the record I enclose a summary of the assignment of the work load that was agreed on October 12. The next meeting is scheduled for December 13-15 and I shall be arranging travel and accommodations in due course. Since the main purpose of this meeting will be to discuss our various drafts, you should arrange that your draft be sent directly to the members of the Panel including myself so that it arrives no later than December 6. For this purpose, I also attach the addresses that you will require.

Please let me know if there are any further documents that you require.

Yours sincerely,

Wichael Beenstock Policy Planning Division Room D441

enclosures (2)

To: Mr. Fishlow

From: Michael Beenstock

DRAFT MBeenstock:sh Sept. 30, 1977

Articulation Between Research and Operations

In order to fulfill RAPIDE's terms of reference in relation to the articulation between research and operations, it might be advisable to conduct some case studies of how research and operations have in fact interacted in the Bank. These case studies would be additional to the suggestions of visiting ECLA in Santiago to review the Bank's data research on income distribution and Malaysia where the Bank has been modelling various aspects of income distribution and employment. The case studies suggested below all relate to articulation issues within the Bank itself.

Four possible case studies are outlined. These are:

- i) Economic Analysis of Projects (EAP) This is a project which seeks to determine a package of practical techniques for calculating efficiency and social prices.
- ii) Small Scale Enterprises (SSE) This is an initiative that relates to employment creation through lending to small scale enterprises.
- iii) Capital-Labor Substitution (CLS) This is a project for evaluating the feasibility of adopting labor intensive methods in construction.
 - iv) Basic Needs (BN) This is an initiative to evaluate the nature and feasibility of the so-called 'basic needs' approach to economic development.

Depending on how much of the Panel's time is available, I do not think it would be feasible to take on more than two of these case studies, and each case study should be undertaken by two members of the Panel.

Each of these studies would require about two days of interviewing the staff members involved on either side of the research operations articulation. Brief summaries of the four possible case studies are listed.

1. Economic Analysis of Projects (EAP)

Following the publication of the Little-Mirrlees and UNIDO guides to project appraisal, the Bank was concerned that its project appraisal methods should keep up to date with these and related developments. To these ends, Mr. van der Tak undertook to draft a section for the Operational Manual while Mr. Balassa headed a research project into project appraisal methodology. Balassa's project was wound up towards the end of 1976 and while apparently this amounted to a series of unconnected research pieces on shadow pricing, van der Tak's efforts no doubt benefitted from the Balassa project.

Van der Tak's assignment of implementing EAP focussed on:

- i) shadow pricing;
- ii) social pricing based on income distribution weights.

 The research proceeded in two stages. The first stage was to estimate for a selection of countries a set of shadow prices and income distribution weights. A First Report on this appeared at the end of 1975. In the second stage, these national parameters were applied at the project level, and a Second Report has been completed.

It is now being proposed that this methodology package be mandatory in the Bank and as might be expected this has raised objections from some of the operational divisions.

EAP would provide a useful case study since it is not a grass roots research effort; as it were, it has been an initiative extraneous to the operations division (or so it seems). In this context, the case study would:

- i) Record the history of EAP;
- ii) Identify the sources of friction (if any) between operations and research;
- iii) Note the nature of the interaction between research and operations;
- iv) Determine what morals can be learned from the experience regarding future research efforts.

To do this it would be necessary to interview a selection of personnel from research and operations as well as to obtain a comprehensive documentation about EAP. It might be worth sending a questionnaire to the many project and country economists who would be affected by EAP to determine their attitudes and comments in this context.

Small Scale Enterprises (SSE)

Whereas the initiative in relation to EAP stemmed from the research side, the SSE initiative has originated from the operations or policy side. A paper entitled "Employment Creation and Small Scale Enterprise Development" went before the Policy Review Committee on January 27, 1977, and the Bank has selected SSE's as one of its lending foci. No substantive research effort was presented prior to this initiative but Ian Little is now embarking on a research effort into SSE.

Therefore SSE would make an interesting case study since it has been a question of policy first, research later. The main issues here would seem to be:

- i) The origins of the SSE initiative
- ii) Did the research staff fail to meet or anticipate the operations/policy staff; and if so why?
- iii) Is the present research effort merely a consequence of a preemptive strike by the operations/policy staff?
- iv) The relationship between the SEE initiative and previous research efforts into the 'informal sector' etc.

It should be noted that the SSE initiative was closely related to the Bank's concern with urban poverty, and a recent policy paper on rural non-farm employment (April 1977) draws substantively on the SSE work. In addition, the rural non-farm employment paper reflects the Bank's concern with rural poverty. Therefore a case study of SSE could reveal insights into latitudinal relationships between the Bank's work on employment, poverty and rural and urban development.

In this case a questionnaire would not be useful. After having obtained the appropriate documentation, the Panel would interview the personnel involved.

3. Capital-Labor Substitution

For several years the Bank has been investigating the economic advantages of substituting labor for capital with particular reference to civil construction. Phase I of the project was completed in October 1971 and focussed mainly on the technical feasibility of factor substitution in a wide range of construction activities. Phase II was concerned with the collection of field data. The principal conclusion was that as traditionally

practiced, labor-intensive methods were inefficient relative to capital intensive methods. Phase II was completed in October 1973.

Since then, Phase III of the project has been seeking to develop, demonstrate and implement appropriately improved labor-intensive technologies. This phase is still in progress and in March 1977 a seminar was held at the Bank to discuss the operational significance of the research so far achieved.

The research seems to have had a very pratical orientation and there has been relatively little abstract analysis. If indeed, the Bank's research efforts are designed to be of operational significance, this could be a useful case study of whether a narrowly conceived and simple research idea can be of direct operational significance. In addition, the research seems to have been undertaken by "practical men" as opposed to theoreticians.

4. Basic Needs

In 1974 the Bank published "Redistribution With Growth" (RWG) which in recent years has most probably been the main broad development philosophy in the Bank. RWG was an aggregative approach to development where growth and redistribution could be coordinated. A reflection of RWG is most probably case study 1 (EAP).

Especially since the ILO Conference of June 1, 1976, the Bank has been concerned with the so-called "Basic Needs" (BN) approach to economic and social development. Indeed, Mr. McNamara made it an important feature of his Annual Address.

While research into RWG continues (mainly in the Bank's Development Research Center), the Policy Planning and Program Review Department (PPR)
has very recently been spear-heading a research effort into BN. This

effort is currently in the melting pot and BN, in general, has aroused a fair degree of controversy within the Bank (and perhaps outside too). The controversy is pitched at various levels:

- i) Is the BN approach conceptually different from RWG?
- ii) Is the BN approach appropriate for developing countries?
- iii) What sort of priority, if any, should the Bank attach to research into BN.

It may be the case that these controversies reflect different political beliefs. A case study in this context seems likely to raise a number of issues in relation to the articulation between research and operations in the Bank. However, the Panel would have to be careful not to appear as a referee between waring factions.

Once more, the case study would largely be based on a series of interviews.

RAPIDE file

September 15, 1977

Dear Al,

All papers and letters have now gone out. Since Rweyemamu will be here for the Annual Meeting, I've kept his papers here for him to pick up. Your package of papers is on its way to you under separate cover.

Another possible case study is capital-labor substitution where the research was done in the Central Projects Staff and where, apparently, some of the results of these are being put into practice. I'll try to get a handle on this and other possible case studies in time for when I see you next.

Regards,

Michael

P.S. Sicat has replied O.K. for October 10.

August 31, 1977

Benjamin B. King

RAPIDE

- 1. Al Fishlow expects to arrive in Washington on Wednesday or Thursday, September 7 or 8 and stay through Friday. He will, no doubt, expect to see you. He tells me that you have also promised him an updated statement of priorities.
- 2. He would also like to take the opportunity to talk to the chairman of the panel on 670-69 (Taylor-Brazil).
- 3. I shall be seeing him on Friday since I will be away on Wednesday and Thursday.
- 4. By now, we have acceptances from Kuznets, Lewis, Solis and Sicat.

cc: Messrs. Chenery (o/r)

Duloy Waide Grimes Beenstock

BBKing:tqr

Professor Albert Fishlow Department of Economics University of California Berkeley, California 94720

Dear Al,

I enclose all the papers that the panel, which is to evaluate the Lance Taylor project, has received except:

- (i) The manuscript itself. It may be a later version than the one you received, but I can give it to you when you come.
- (ii) Your review of it.

Bevan Waide, who is chief economist of the South Asia region, is the chairman. His telephone number is (202) 477-2397. He may call you before you come at the end of the month. If you have any questions, please feel free to ask him direct.

Yours sincerely,

Benjamin B. King Research Adviser Development Policy

Enclosures

cc: Mr. Waide

Fishlow's home number: (415)548-4703. Best time to catch him is 10:30 - 12:00 (i.e. 7:30 - 9:00 California time) at home.

BBKing:tqr



Record Removal Notice



File Title General Research Advisory Panel Income Distribution and Employment (RAPIDE) - v.2		v.2	Barcode No.	
			46810	
Document Date	Document Type			
August 1977	Letter			
Correspondents / Participants			32	
Subject / Title	AU PLAN			
confirmation of appointment letter	Albert Fishlow			
Exception(s) Personal Information				
Personal Information			8	
Additional Comments	*			
		The item(s) identified a removed in accordance Policy on Access to	with The World Bank Information or other	
		disclosure policies of the W	Vorld Bank Group.	
		Withdrawn by	Date	
		Sherrine M. Thompson	May 09, 2019	

INTERNATIONAL DEVELOPMENT INTERNATIONAL BANK FOR ASSOCIATION RECONSTRUCTION AND DEVELOPMENT CORPORATION

OFFICE MEMORANDUM

TO: RAPIDE file

DATE: August 11, 1977

B. B. King FROM:

Professor A. Fishlow SUBJECT:

Will be going to Yale at the end of the year. He will be:

Professor of Economics

Director of the Concilium on and

International Studies

TO: Messrs. Duloy, Ahluwalia, Avramovic, Leiserson, Burki

RE: RAPIDE

- 1. Al Fishlow will probably come to Washington in the middle of the week of August 29 September 2.
- 2. Mr. Beenstock (EPR) will be available to the panel about half-time from August 30, when he returns from leave.

B. B. King

BBKing:gm



Record Removal Notice



File Title General Research Advisory Panel Incom	ne Distribution and Employment (RAPIDE) - v		46810	
Document Date	Document Type			
January 1976 - August 1977	Letters and handwritten notes			
Subject / Title Consultants payment and letters of appo	intments for Bernanrd Berelson, Ronald Freedi	man		
Exception(s) Personal Information Corporate Administrative Matters				
Additional Comments				
		removed in accordance Policy on Access to disclosure policies of the	item(s) identified above has/have been oved in accordance with The World Bank cy on Access to Information or other losure policies of the World Bank Group.	
		Withdrawn by Sherrine M. Thompson	May 09, 2019	



HARVARD UNIVERSITY

DEPARTMENT OF ECONOMICS

CAMBRIDGE, MASSACHUSETTS 02138

May 14, 1978

Mr. Michael Beenstock
Policy Planning Division, room D 441
The World Bank
1818 H Street, Nx. W.
Washington, D. C. 20433

Dear Michael:

Your letter of May 3rd and the final copy of the RAPIDE report reached me a couple of days ago, when I returned home from a trip of some six weeks (to Jerusalem, amd to Geneva). I am grateful to your for the note, and have had a chance only to skim through the report. It looks to me to be in good shape.

I shall be curious to know what happens as a result of this * other panel reports; and hope that somehow the information will filter down to interested people outside of the Bank.

I appreciate very much the ready assistance that you provided me to me in whatever labors I rendered in the course of my participation; and am glad that you were deputed by the Bank to help our Panel.

With personal g regards and all good wishes

yours sincerely

Simon Kuznets

67 Francis Avenue Cambridge, Mass 02138 Professor Simon Kuznets 67 Francis Avenue Cambridge, Mass. 02138

Dear Professor Kuznets,

I enclose the final version of the RAPIDE Report which will be submitted to Mr. McNamara. I hope you will agree that it reflects the views of the panel as a whole and will provide a solid basis for the Bank to plan its future research efforts. I should point out that other panels are reviewing other areas of Bank research and that in due course a 'super-panel' will pull together these various panel reviews to restructure the Bank's effort as a whole.

On behalf of Al Fishlow, let me thank you for your cooperation and the promptness to which your various assignments were performed.

Yours sincerely,

Michael Beenstock

Ma Kuznets!

home phone:

(617) 868-6633



Record Removal Notice



File Title General Research Advisory Panel Income Distribution and Employment (RAPIDE) - v.2		Barcode No.		
		15	1546810	
Document Date	Document Type			
01 March, 1978	Letter			
Correspondents / Participants To: Michael Beenstock				
From: Simon Kuznets				
Subject / Title Request for Payment of Services				
Exception(s) Personal Information				
Additional Comments			- I	
		removed in accordance Policy on Access to	The item(s) identified above has/have been removed in accordance with The World Bank Policy on Access to Information or other disclosure policies of the World Bank Group.	
		Withdrawn by Sherrine M. Thompson	Date May 09, 2019	

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TOKYO 28/27 13 0958

Feb. 13, 1978

LT

MR. MICHAEL BEENSTOCK

POLICY PLANNING

WORLDBANK

WASHINGTONDC

DIST. _ MR. BEENSTOCK

RAPIDE REPORT EXCELLENT.

IT AND APPENDIX A NEED EDITING.

TRUST AL AND YOU.

WILL BE HOME FEB. 20.

SIMON

FORM NO. 27-OCR WORLD BANK OUTGOING MESSAGE FORM (Telegram, Cable, Telex) IMPORTANT (PLEASE READ INSTRUCTIONS BELOW BEFORE TYPING FORM.) LT FEB. 9, 1978 Class of Service: _ 76001 Telex No .: _ Originators Ext:_ 10 START HERE TO PROF. S. KUZNETS, PALACE HOTEL, 1-1-1 MARUNOUCHI CHIYODA-KU, TOKYO, JAPAN CITY/COUNTRY MESSAGE NO .: I HOPE YOU FOUND COPY OF RAPIDE REPORT AT PALACE HOTEL. AS A PRECAUTION I SENT ANOTHER COPY TO THE BANK'S TOKYO OFFICE AT KOKUSAI BLDG. 1-1 MARUNOUCHI 3-CHOME. IF YOU THINK YOU CAN CABLE YOUR REACTIONS, DO SO. IF THIS IS UNSATISFACTORY CONTACT ME AS SOON AS POSSIBLE ON YOUR RETURN. REGARDS. MICHAEL BEENSTOCK 9 10 11 12 13 14 15 16 17 18 19 END OF TEXT NOT TO BE TRANSMITTED SUBJECT: DRAFTED BY MICHAEL BEENSTOCK CLEARANCES AND COPY DISTRIBUTION: AUTHORIZED BY (Name and Signature): DEPARTMENT: POLICY PLANNING AND PROGRAM REVIEW SECTION BELOW FOR USE OF CABLE SECTION CHECKED FOR DISPATCH

WHITE - Transmittal Copy CANARY - Bill Copy

BLUE - Originator to Keep

DISTRIBUTION: WHITE - File Copy

February 3, 1978

Mr. Tarao Maeda
Director,
World Bank Tokyo Office
Kokusai Building
1-1 Marunouchi 3-chome
Chiyoda-ku, Tokyo
JAPAN

Dear Mr. Maeda:

I have sent a copy of the enclosed report to the Palace Hotel for the attention of Prof. Kuznets who will be staying at the Palace Hotel form February 11 through February 18. I am sending an extra copy to your office so that Prof. Kuznets can collect it should his own copy not arrive safely at the Palace Hotel.

Sincerely yours,

Michael Beenstock Policy Planning Dept.

FORM NO. 27-OCR WORLD BANK OUTGOING MESSAGE FORM (Telegram, Cable, Telex) IMPORTANT (PLEASE READ INSTRUCTIONS BELOW BEFORE TYPING FORM.) Class of Service: LT JAN. 30, 1978 3496 7600L START HERE PROF. S. KUZNETS, MANILA HOTEL, RIZAL PARK MANILA, PHILIPPINES CITY/COUNTRY MESSAGE NO .: I HAVE SENT THE DRAFT REPORT TO THE PALACE HOTEL IN TOKYO. 5 SUPPOSE THAT WE SHALL NOT BE ABLE TO PROCEED WITH A FINAL VERSION UNTIL YOU GET BACK. BEST REGARDS. MICHAEL BEENSTOCK WORLD BANK / INTERNATIONAL FINANCE CORPORATION Palace How 10 1-1-1. MARUNOUCHI, 11 CHIYODA- KU, Tokyo 12 phone: (03) 211-5211 14 15 Cable No: Palacehotol, Tokyo 16 Telex No : 222 - 2500 17 18 Kuzuts: Romba Febry-10. 19 Marila Fetal 20 Tohyo Flo 11-18 Polone feltel 21 END OF TEXT 22 Boto Febral SUBJECT: DRAFTED BY: MICHAEL BEENSTOCK CLEARANCES AND COPY DISTRIBUTION: AUTHORIZED BY (Name and Signature): policy Planning and Program Review SECTION BELOW FOR USE OF CABLE SECTION CHECKED FOR DISPATCH DISTRIBUTION: WHITE - File Copy WHITE - Transmittal Copy CANARY - BILL COPY BLUE - Originator to Keep

December 29, 1977

Professor Simon Kuznets 67 Francis Avenue Cambridge, Mass. 02138

Dear Simon,

I have also sent a copy of this to Al, which we may wish to reflect in the Report. I think there is a great danger in using the Kuznets Curve as a sort of developmental black box as a substitute for a model of economic development.

With best wishes,

Michael Beenstock

Enclosure

September 20, 1977

Professor Simon Kuznets Department of Economics Littauer Center Harvard University Cambridge, Massachusetts

02138

Dear Professor Kuznets:

As promised in Professor Fishlow's letter to you of September 15, I enclose the fourth attachment describing the research programs of the income distribution and employment divisions written by their respective division chiefs.

Our first meeting is now almost certainly to take place on October 10-12. I will cable you as soon as I can confirm this.

Yours sincerely,

Michael Beenstock

Enclosure

December 29, 1977

Professor Simon Kuznets 67 Francis Avenue Cambridge, Mass. 02138

Dear Simon,

I have also sent a copy of this to Al, which we may wish to reflect in the Report. I think there is a great danger in using the Kuznets Curve as a sort of developmental black box as a substitute for a model of economic development.

With best wishes,

Michael Beenstock

Enclosure

December 27, 1977

Professor Simon Kuznets 67 Francis Avenue Cambridge, Mass. 02138

Dear Simon,

Thank you for your letter of December 17. The accounts people will automatically take account of the \$200 advance. Since you had to stay overnight in New York on that Wednesday, this should be included in your statement of expenses, if you so wish. You have up to June 1978 to submit your hours worked claim.

I agree with your reaction to the Wall Street Journal articles. Short of a Watergate-style panel, I don't see any chance of a more substantial and prolonged treatment.

It now looks as though Al's report will be available towards the end of the second week in January.

By the way, we had a baby girl!!

With best wishes,

Michael

RAPIDE

HARVARD UNIVERSITY

DEPARTMENT OF ECONOMICS

CAMBRIDGE, MASSACHUSETTS 02138

December 17, 1977

Dear Michael:

Enclosed is the expense account for the last trip. The form is too complicated for my purposes and I hope that I did not commit errors. There is a balance left over from the \$200 advance, and I am not sure what to do about it. Please let me know.

The reason for the return date being Thursday is that the plane from Washington on Wednesday evening could not land in N Boston, and landedm at NY LaGuardia; so I could not get bem back home until late morning of Tursday.

I am delaying submission of form for days worked until after review of Al's draft in January 1978. Please check with your accounting office whether this is o.k. If it x is better to submit the form before the end of calendar 1977, xx I shapl appreciate it if you phane ms to this effect.

The excerpts from Wall Street Journal are interesting, but do note go far enough. The subject warrants more substantial and prolonged treatment.

With best wishes

sincerely

Simom Kuznets

Dear Al,

As agreed, I am sending the piece on employment to the Sheraton and your home address. Since it is likely that yourself and Arthur will wish to alter the draft, I have not spent too much time in refining it down. I have tried to weave in the points that Arthur raised. However, I also thought it important to indicate a critical technical grasp of the material since according to my discussions with the Leiserson group this will enhance the credibility of the Report. I am sure that 'wooliness' will put them off.

I think it might be a good idea to submit the annexes on income distribution, data, and employment on an anonymous basis, i.e., by the Panel as a whole.

I also enclose a letter I received from a colleague of mine who used to be a professor at the University of Warwick.

Best regards,

Michael Beenstock

Attachments

NOTE: Letter w/ attachments were sent to:

(1) stone address

(2) Sherston Hotel

7th Avo. at VEK ST.

N. Y. N.Y. 10019

RHORE



HARVARD UNIVERSITY

DEPARTMENT OF ECONOMICS

CAMBRIDGE, MASSACHUSETTS 02138

December 31, 1977

Mr. Miczhael Beenstock Policy Planning Division, r. D441 The World Bank 1818 H Street, N. W. Washington, D. C. 20433

Dear Michael:

Heartiest congratulations on the baby girl! My wife and I wish all the best on this occasion, and for the New Year.

I gather from you letter that Al's report will be delayed by a couple of weeks from the original date of January 2-3rd. Was there any special development, or is it a matter of needing more time to formulate a presise version? In shall look forward to reading it with great interest.

We shall be in touch againm about that time. Meanwhile, a Happy New Year.

Yours sincerely

Simon Kuznets

67 Francis Avenue Cambridge, Mass. 02138



HARVARD UNIVERSITY

RAPIDE

DEPARTMENT OF ECONOMICS

CAMBRIDGE, MASSACHUSETTS 02138 November 26, 1977

Mr. Michael Beenstock Policy Planning Division, room D441 The World Bank 1818 H Street Washington, D. C. 20433

Dear Mr. Beenstock:

Enclosed is a draft of my memorandum, for discussion at the next meeting. I apologize for its messy appearance, but hope that the typist will have few difficulties in following the text. If there are any questions, do not hesitate to get in touch with me: I have a copy here, and am at home through most of the day, particularly before noon.

I talked to Mr. Fishlow about this memo, and he had only limited comments; but he thought that I ought to look at some of the documents on social matrix accounting.

In my last conversations with the your transport people, the lady insisted on the Dupont Plaza. I am reluctant to commit myself to it, and would much prefer either the Park Central (across the street) provided that a check dimphhisdispels (as I suspetc) rumors about heating; or alternatively the Hay Adams (too expensione, but I am willing to add out of my own pocket). I shall be grateful if you could check on the matter, and let me know.

Could you drop me a line, or still better, phone me upon receipt of the enclosed, so that I will know that it has reached you.

Jun lingueto

With best wishes

sincerely

Simon Kuznets

67 Francis Avenue Cambridge, Mass. 02138

9.1. Please but a note on the viens that it is for use of RAPIDE alone for.

WORLD BANK / INTERNATIONAL FINANCE CORPORATION

OFFICE MEMORANDUM

Mr. Club Sivi Dunch 11/2/77

TO: Mr. John Merriam, IPADR

DATE: November 1, 1977

FROM: Attila Karaosmanoglu, VPD M.

SUBJECT: Request for World Tables

Mr. Simon Kuznets is serving the Bank as a consultant on the Research Advisory Panel on Income Distribution and Employment. He needs a copy of the World Tables for this assignment. I think they should be provided free of charge. If you concur would you please arrange for them to be sent to the following address:

> Mr. Simon Kuznets 67 Francis Avenue Cambridge, Massachusetts 02138

cc: Mr. B. King Mr. M. Beenstock

JLowther: hs

N.B. Mr. Srinivasan is travelling to MIT on 11/3/77 and has kindly agreed to hand-carry the Tables with him to Mr. Kuznets.

> JLowther 11/2/77

RESEARCH ADVISORY PANEL ON INCOME DISTRIBUTION AND EMPLOYMENT

October 27, 1977

Professor Simon Kuznets 67 Francis Avenue Cambridge, Massachusetts 02138

Dear Professor Kuznets:

Thank you for your letter of October 22. I enclose the material you requested with the exception of the Dubey evaluation which I forwarded to you on the 20th of October.

You may submit your claims as you wish, by the month or by accumulating them.

Wours sincerely,

Michael Beenstack Policy Planning Division Room D441

enclosure



HARVARD UNIVERSITY

DEPARTMENT OF ECONOMICS

CAMBRIDGE, MASSACHUSETTS 02138

October 22, 1977

Mr. Michael Beenstock The World Bank 1818 H Street, N.W. Washington, D. C. 20433

Dear Mr. Beenstock:

your letters of October 13 (on allocation of tasks) and of October 18th (enclosing papers by Eckaus, and the Bellagio paper by Ahluwalia) reached me promptly. I hope that my letter enclosing the expanse account and a handwritten note reached you promptly. By the way, is the address above sufficient for letters to reach you without delay within the Bank?

The Srinivasan paper, a book on India, and other materials promised by Mr. Ahluwalia on October 11th, in Washington, failed to reach me. I shall be grateful if you phone him, and checkw with him on whether the meaterials were sent out.

Enclosed is a list of materials that might be help mex, and I hopex that securing them will not create any difficulties. In any case, could you phone me upon receipt of this letter to confirm such receipt and the availability of the materials? (home phone 617-868-6633).

With best wishes

sincerely

June lugults
Simon Kuznets

67 Francis Avenue Cambridge, Mass. 02138

9.1. Thould he classes for day; " input he tubun Hed by end of each worth, or dended it he accumulated our longer bends? In

with taken from leaf cour? in 1976.

purhous.

List of Materials Requested (Oct 22,1977)

- 1. V. Dubey, Evalhation Report on Size Distribution of Income,

 Sept. 21, 1976 (see Woxrld Bank Research Program,

 Jan 13, 1977, Appendix, p. 4).
- 2. A collection of speeches by Mr. MacNamarax for the last few years, containing general statements concerning income distribution, poverty issues and the like
- 3. A sample of annual reports by the World Bank for the last few years
- 4. Issues of World Bank Atlas, dated for years other than 1974 and 1976 (I have these; the reference is to the year of issue, which appears on the cover).

5. An extra copy of T.N. Srinivasan's summary paper on the Bellagion Conference.

Lunger TO YOU COTTON FIRER EGATEM

KUZNOTS

October 20, 1977

Professor Simon Kuznets 67 Francis Avenue Cambridge, Massachusetts 02138

Dear Professor Kuznets:

I received your travel claim, and enclose Mr. Dubey's note as requested.

Yours sincerely,

Michael Beenstock

Enclosure

HARVARD UNIVERSITY

RAPINT

DEPARTMENT OF ECONOMICS

CAMBRIDGE, MASSACHUSETTS 02138 Been unflant: If here are any brothern, do not tentou to flowe Lucy Inm luy were 91. I, it bromble to get V. Dukey's evaluation report (lef 21,1876) on the Dn helicon of Turone? In.

(Pryent come 620-09)



Record Removal Notice



File Title General Research Advisory Panel Income Distribution and Employment (RAPIDE) - v.2		Barcode No.	Barcode No.	
		154	46810	
Document Date	Document Type			
September 1977	Forms and letter			
Correspondents / Participants				
Subject / Title Consultant - Personnel Action and R	Request for Consultant forms for Simon Kuznets			
Exception(s) Personal Information Corporate Administrative Matters				
Additional Comments		The item(s) identified removed in accordance Policy on Access to disclosure policies of the	with The World Bank Information or other	
		Withdrawn by Sherrine M. Thompson	Date May 09, 2019	

October 18, 1977

RESEARCH ADVISORY PANEL ON INCOME DISTRIBUTION AND EMPLOYMENT

Professor Simon Kuznets 67 Francis Avenue Cambridge, Massachusetts 02138

Dear Professor Kuznets:

I enclose some further papers that you may find useful.

Yours sincerely,

Michael Beenstock

Enclosures

Professor Simon Kuznets 67 Francis Avenue Cambridge, Massachusetts 02138

Research Advisory Panel on Income Distribution and Employment

Dear Professor Kuznets:

For the record I enclose a summary of the assignment of the work load that was agreed on October 12. The next meeting is scheduled for December 13-15 and I shall be arranging travel and accommodations in due course. Since the main purpose of this meeting will be to discuss our various drafts, you should arrange that your draft be sent directly to the members of the Panel including myself so that it arrives no later than December 6. For this purpose, I also attach the addresses that you will require.

Please let me know if there are any further documents that you require.

Yours sincerely,

Michael Beenstock Policy Planning Division Room D441

enclosures (2)



Record Removal Notice



File Title General Research Advisory Panel Income Distribution and Employment (RAPIDE) - v.2		Barcode No.	46810
Document Date October 1977	Document Type Form		
Correspondents / Participants			
Subject / Title Statement of Expenses form for Sim	on Kuznets		
Exception(s) Personal Information			
Corporate Administrative Matters			
Additional Comments			t.
		The item(s) identified removed in accordance Policy on Access to disclosure policies of the V	with The World Bank Information or other
		Withdrawn by Sherrine M. Thompson	Date May 09, 2019

Travel Office

October 3, 1977

Michael Beenstock, EPRPP

Consultants' Travel

Further to travel requests sent you on

September 26, 1977 for Arthur Lewis, Simon Kuznets

and Leopoldo Solis, please reserve accommodations

for them at the Park Central Hotel instead of the //(+ m/l) / ///

DuPont Plaza Hotel as was originally requested.

Arthur Lewis informs me that he already made his

own arrangements at the Park Central Hotel.

:gm

OFFICE MEMORANDUM

TO: RAPIDE Files

DATE: September 22, 1977

FROM:

Michael Beenstock Mb

SUBJECT:

Professor Kuznets' Address

Professor Kuznets phoned to say that in the future all mail should be addressed to

67 Francis Avenue Cambridge, Mass. 02138

and not to Harvard University.

His phone number is (617) 868-6633.

September 20, 1977

Professor Simon Kuznets
Department of Economics
Littauer Center
Harvard University
Cambridge, Massachusetts

02138

Dear Professor Yuznets:

As promised in Professor Fishlow's letter to you of September 15, I enclose the fourth attachment describing the research programs of the income distribution and employment divisions written by their respective division chiefs.

Our first meeting is now almost certainly to take place on October 10-12. I will cable you as soon as I can confirm this.

Yours sincerely,

Michael Beenstock

Enclosure

September 13, 1977

Prof. Simon Kuznets
Department of Economics
Littauer Center
Harvard University
Cambridge, Mass. 02138

Dear Simon:

I am very pleased that you have accepted membership on the Panel and look forward to seeing you at our first meeting. As you already know, we have set our first meeting provisionally for October 10-12. The Panel consists of yourself, Messrs. Arthur Lewis, Leopoldo Solis, Gerry Sicat, Justinian Rweyemamu and me. It promises to be a lively experience.

I am enclosing with this letter several attachments.

The first set contains a brief statement describing the evolution of income distribution and employment research in the Bank in the last five years. A short description of the unfolding of the entire research program is being prepared and should be made available to you before our meeting. Some of that information can also be gleaned from the Eank reports on the research program that have also been included.

The second is a draft terms of reference that we can discuss fully at our meeting. I will welcome your reactions. As one means of fulfilling objectives 2 and 3, it would seem that a small number of particular case studies of certain projects would be the most useful way of proceeding. A somewhat broader sample of research could enhance our evaluation of its quality. Because the research within the Bank has been conducted differently in the various divisions it seems important to cast our net widely and to see how those differences influence the character and quality of the product.

The third group of attachments includes a list of completed reports on income distribution and employment prepared in the two divisions of the Bank primarily responsible for research in these fields. They have been organized into broad functional and subject categories, and a representative sample of the material is enclosed for your perusal. We are seeking to put together a more inclusive catalogue of total Bank research which should be available by the time we meet. Some few samples of this other work already identified have also been included. At our meeting,

- 2 -Prof. Simon Kuznets September 13, 1977 I hope that we will be able to begin substantive discussion on this material, as well as to decide among ourselves how further to proceed in our evaluation. One possibility is to allocate principal responsibility for particular topics to individual members of the Panel. An important output by the Bank on income distribution is Redistribution with Crowth - An Approach to Policy by Hollis B. Chenery, et al, published by the Oxford University Press, 1974. Unfortunately our Publications Department is out of stock of this volume at the present. However, your own libraries may well have a copy for you to consult. A final set of attachments will be sent along by the end of the week. They will consist of statements by the heads of the income distribution and employment divisions setting out their view of past and future priorities for Bank research in these fields. At our first meeting, I anticipate that we will be spending about half our time talking among ourselves, and the other half speaking with Bank officials and researchers. A rough draft schedule is enclosed. We can modify it as seems useful at the time. I hope that we will be able to complete our deliberations no later than the early afternoon of October 12. If there are any questions do not hesitate to get in touch with me. Michael Beenstock, (202) 477-4543, has been appointed by the Bank to assist the Panel, and will, among other matters, assure that the Bank Travel Office will be in touch with you to make the necessary arrangements. Sincerely yours, pp. A. Fishlow Attachments AFishlow:gm

KUZNETS +4

RNATIONAL BANK FOR RUCTION AND DEVELOPMENT

INTERNATIONAL FINANCE CORPORATION

	G SLIP	Date Aug. 18, 197	7	
		The state of the s		
Name		Room N	0.	
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	Mr. Karaosmanoglu			
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	- Janear			
XX	To Handle	Note and File		
	Appropriate Disposition	Note and Return		
	Approval	Prepare Reply		
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HARVARD UNIVERSITY

DEPARTMENT OF ECONOMICS

CAMBRIDGE, MASSACHUSETTS 02138

August 17, 1977

Mr. Robert S. McNamara, President International Bank for Reconstruction and Development

Washington, D.C. 20433

Dear Mr. McNamara:

This is in reply to your letter of August 11th, inviting me to serve as member of a panel organized to evaluate the Bank's research program enincome distribution and employment.

Professor Albert Fishlow has already talked to me at length on the matter, and also discussed some of the aspects of the panel's work in a recent letter.

I shall be ready to participate in the panel's meetings and working program.

With best wishes

yours sincerely

Simon Kuznets

67 Francis Ave. Cambridge, Mass. 02138

August 11, 1977

Dear Professor Kuznets:

As you may be aware, the Bank has over the last five years carried on a program of economic research on a substantially larger scale than hitherto. Although we regularly review within the Bank individual research projects as they are completed, this appears to be a good time to seek external advice on our progress to date and on future directions. Accordingly, I am initiating a series of panels on groups of related research projects. The first such panel will be on research into income distribution and employment. Professor Albert Fishlow, who is currently Professor of Economics at Berkeley, has agreed to act as chairman of the panel. I would much appreciate it, if you could spare the time to serve as a member of the panel.

The precise way in which the panel conducts its business will, of course, be up to its members. However, I would expect that there would be two meetings in Washington, one in September/October 1977 and one near the end of the year. It is hoped that the duration of these meetings could be kept down by supplying reading material beforehand and that they would not exceed three days each on average. The Bank would, of course, make travel arrangements as needed and pay for all travel expenses, together with an honorarium.

Professor Fishlow will also be writing to you, explaining in more detail how he hopes to proceed.

Sincerely,

Robert S. McNamara

Professor Simon Kuznets Department of Economics Littauer Center Harvard University Cambridge, Mass. 02138

BBKing:gm cc: for Mr. McNamara's Office (2) Union, 1946—. Mem. Central Soc. Clin. Research, Am. Assn. Pathologists and Bacterologists, Coll. Am. Pathologists, A.C.P., Internat. Acad. Pathology, Am. Soc. Clin. Pathologists, A.M.A. Author articles in field. Home: 1115 Honey Creek Pkwy Wauwatosa

- KUZNETS, SIMON SMITH, economist; b. Kharkov, Russia, Apr. KUZNETS, SIMON SMITH, economist; b. Kharkov, Russia, Apr. 30, 1901; s. Abraham and Pauline (Friedman) K.; B.S., Columbia, 1923, M.A., 1924, Ph.D., 1926, D.H.L., (hon.), 1954; D.Sc. (hon.), Princeton, 1951; D.Sc. in Econs. (hon.), U. Pa., 1956; D.Sc., Harvard, 1959; Ph.D. (hon.), Hebrew U. Jerusalem, 1965; LL.D., U. N.H., 1972; D.H.L., Brandeis U., 1975; m. Edith H. Handler, June 5, 1929; children—Paul, Judith. Social Sci. Research Council Fellow, 1925-27; mem. staff Nat. Bur. Econ. Research, 1927-61; asst. prof. econ. statistics U. Pa., 1930-34, asso. prof., 1934-35, prof., 1936-54; prof. polit. economy Johns Hopkins, 1954-60; Frank W. Taussig research prof. econs. Harvard, 1958-59, prof. econs., 1960-71. Asso. dir. Bur. Planning and Statistics, WPB, 1942-44. Recipient Nobel prize in econs., 1971. Fellow Royal Statis, Soc., Am. Statis, Assn. (pres. 1949), A.A.S., Econometric Soc., Brit. Acad. (corr.): mem. Am. Econ. Assn. (pres. 1954), Royal Acad. Scis. Sweden, Am. Philos. Soc., Internat. Statis. Inst., U.S. Acad. Scis. Jewish religion. Author: Cyclical Fluctuations, 1926; Secular Movements in Production and Prices, 1930; Seasonal Variations in Industry and Trade, 1933; Prices, 1930; Seasonal Variations in Industry and Trade National Income and Capital Formation, 1938; Commodity F Capital Formation, 1938; National Income, 1941; National Product in Capital Formation, 1938; National Income, 1941; National Product in Wartime, 1945; National Income: A Summary of Findings, 1946; National Product since 1869, 1946; Shares of Upper Income Groups in Income and Savings, 1935; Six Lectures on the Economic Growth, 1959; Capital in the American Economy, 1961; Postwar Economic Growth, 1964; Economic Growth and Structure: Selected Essays, 1965. Growth, 1964; Economic Growth and Structure: Selected Essays, 1965; Modern Economic Growth, 1966; Economic Growth of Nations, 1971; Population, Capital, and Growth, 1973. Contbr. to econ. jours. Home: 67 Francis Av Cambridge MA 02138

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KWAN, KIAN MOON, educator; b. Kwangtung, China, June 15, 1929; s. J.C. and Tak Quon (Mar) K.; student Mapua Inst. Tech., Manila, 1949; B.A. magna cum laude, Far Eastern U., Manila, 1952; M.A., U. Cal. at Berkeley, 1954, Ph.D.; 1958; m. Grace Chu-Yeng Lo, M.A., U. Cal. at Berkeley, 1954, Ph.D., 1958; m. Grace Chu-Yeng Lo, Dec. 30, 1961; children—Joseph H., Gregory L., Christie F. Came to U.S., 1952, naturalized, 1968. Instr., Ohio U., Athens, 1958-61, asst. prof. sociology, 1961-65, chinn. dept. scoiology and anthropology, 1963-65; asso. prof. Cal. State U., Northridge, 1965-69, prof. 5ociology, 1969—, chinn. dept., 1969-71; vis., prof. U. Hawaii, 1972-73. Fellow Am. Sociol. Assn. Author: (with Tamotsu Shibutani) Ethnic Stratification: A Comparative Approach, 1965. Home: 8512 Chimineas Av Northridge CA 91324

KWASNICK, PAUL, dept. store exec.; b. N.Y.C., Apr. 8, 1925; s. Joseph and Dorothy (Ginsberg) K.; B.B.A., Coll. City N.Y., 1947, M.B.A., 1957; m. Selma Marcus, Sept. 7, 1947; children—Raymond. Diane, Robert. Financial exec. M.H. Fishman Co., Inc. N.Y.C., 1947-61; asst. sec.-treas. Zayre Corp., Natick, Mass., 1961-66, v.p., asst. sec.-treas., 1966-68, v.p., treas., 1968-87, sr. v.p., treas., 1972-73; exec. v.p., gen. mgr. Kings Dept. Stores, Inc., Newton, Mass., 1973-75, pres., 1975—, also dir., mem. exec. com.; dir. Data Printer Corp., Cambridge, Mass., Shawmut Community Bank, Framingham, Mass. Served with AUS, 1943-46. Home: 237 Dedham St. Newton Highlands MA 02161 Office: 150 California St. Newton MA 02158

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KYLE, JOHN HAMILTON, publishing co. exec.; b. Okmulgee. Okla., Sept. 20, 1925; s. Emmett S. and Manelle (Hamilton) K.; B.A., U. Okla., 1951, M.A. (U. Okla. Press fellow), 1953; m. Kathryn Elizabeth Gaver, Jan. 12, 1968; m. Jean Bushner, Apr. 23, 1953 (div. July 1966): 1 dau., Patrica. Asso. editor Progressive Architecture, N.Y.C., 1953-54; editor Johns Hopkins Press, 1954-62; founding dir. East-West Center Press, U. Hawaii, Honolulu, 1962-70; v.p. Franklin Book Programs, Inc., N.Y.C., 1970-71, press., 1971-. U.S. del. UNESCO conf., Tokyo, 1966: exec. sec. internat. book ir organizing com. Nat. Acad. Sci., 1967; cons. Japanese pubs., 19. Served with inf., AUS., 1943-46. Decorated Purple Heart, Mem. A Soc. Author: The Building of TVA: An Illustrated History, 19. Home: 60 Sutton P1 S New York City NY 10022 Office: 1221 Av the Americas New York City NY 10020

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Tech., 1939; m. Fanny E. Sly, July 8, 1933; I son, James Peter, m. 2. Mary Savage Wells, Nov. 27, 1953; children—James Savage, Robe Seth, Richard Edward. Research engr. Westinghouse Elec. Corp., 1 Pittsburgh, 1929; research fellow Lehigh U., 1933-34; mem. faculi mech. engring. Mass. Inst. Tech., 1934-46, asso. prof., 1944-46, inst. Lowell Inst. Sch. Machine Design, 1937-43; mem. faculty Cornell U. 1946-54; former v.p. Lessells & Assos., Inc.; cons. indsl. concerns of mech. and metall. problems, 1934-59; mgr. materials dept., Altic Research. Assos. Inc., Boston, 1959-61, chief engr. aero/mecl. engring. dept., 1961-62, chief materials tech. sect., Concord, Mass 1962-68; prof., mech. engring. Norwich U., Northfield, Vt., 1968-1962-68; prof. mech. engring. Norwich U., Northfield, Vt. 1968-Staff war metallurgy com. Nat. Acad. Scis., Washington, 1943-4 Mem. Am. Soc. M.E., Am. Soc. Metals, Sigma Xi, Tau Beta Pi, Hom-2 Winter St Northfield VT 05663

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KYRO'S, PETER N., former congressman; b. Portland, Me., July 11, 1925; s. Nicholas and Anna (Poulos) K.; student Mass. Inst. Tech., 1943-44; B.S., U.S. Naval Acad., 1947; LL.B., Harvard, 1957; m. Alice Williams, Sept. 28, 1947; children-Peter N., Joanne Carol. Commd. ensign U.S. Navy, 1947, advanced through grades to lt. 1953; resigned, 1953; admitted to Me. bar, 1957; counsel Me. Pub. Utilities Commn., 1957-59; gen. practice law in Me., 1957-66; mem 90th-93d congresses from 1st Dist. Me. Chmn. Me. Democratic Party, 1964-66, 1st Congl. Dem. Dist., 1962-64; del. Dem. Nat. Conv., 1964. Mem. Portland Soc. Art. Me. Hist. Soc., Greater Portland Landmarks Soc., Am. Legion, V.F.W., Soc. Preservation New Eng. Antiquities, Am., Me., bar assns., Am., Me., N.Y. trial lawyers assns. Mason. Home: 82 Frost St Portland ME 04102

May 2, 1978

Sir W. Arthur Lewis
Department of Economics
Princeton University
Princeton, New Jersey 08540

Dear Sir Arthur:

I enclose the final version of the RAPIDE Report which will be submitted to Mr. McNamara. I hope you will agree that it reflects the views of the panel as a whole and will provide a solid basis for the Bank to plan its future research efforts. I should point out that other panels are reviewing other areas of Bank research and that in due course a 'super-panel' will pull together these various panel reviews to restructure the Bank's effort as a whole.

On behalf of Al Fishlow, let me thank you for your cooperation and the promptness to which your various assignments were performed.

Yours sincerely,

Michael Beenstock

September 20, 1977

Sir W. Arthur Lewis
Department of Economics
Princeton University
Princeton, New Jersey 08540

Dear Sir Arthur:

As promised in Professor Fishlow's letter to you of September 15, I enclose the fourth attachment describing the research programs of the income distribution and employment divisions written by their respective division chiefs.

Our first meeting is now almost certainly to take place on October 10-12. I will cable you as soon as I can confirm this.

Yours sincerely,

(mine one

Michael Beenstock

Enclosure

RAPINE

To: RAPIDE

From: W.A. Lewis

Bank Research on Employment

I consider the subject under three headings

- 1. What we would like to know.
- 2. What the Bank needs.
- 3. Bank research.

1. Scope of the Subject

We would like to have answers to the following overlapping questions.

Structure of the Urban Labour Market

- 1. How is the labour market divided sectorally, by industry and service, in terms of numbers employed?
- 2. Within each sector, what is the size distribution of firms, ranging upwards from self-employment only, and including employment offered by households?
- 3. What is the spread of wages, within and between sectors, and by sizes of firms?
- 4. What is the structure of unemployment and underemployment? Over the past three months how many persons have worked an average of six days a week, five, four...zero days per week? How does this vary by sector and by size of employer?
- 5. What is the educational structure of the labour force, by sector, occupation and employment? To what extent does education contribute to unemployment?
 - 6. What is the budget of the unemployed? Who finances them?
 - 7. How do the larger firms recruit, train and promote?
- 8. How do young people enter the labour market? What training do they receive: in school, in vocational school, in apprenticeship, on the job? How much unemployment of juveniles is there, and how could they be helped to find work?

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- 9. What is the extent of female labour participation? How much female unemployment is there, and how could this be diminished?
- 10. How much in-migration is there from rural areas within or outside the country? What work do immigrants do and how are they financed?
- 11. Is modernisation creating unemployment (e.g. new large scale industries undermining small scale or handicraft production)? Should or could the incidence of this be reduced by using more appropriate technology?
- 12. Is large-scale enterprise creating work for small-scale firms? How can these links be strengthened?
 - 13. How can small-scale industry be made more competitive?

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Rural Employment

One needs the same basic facts about the structure of employment and unemployment as are listed above for urban areas, especially questions 1 to 4 and 9. In addition there are the following special questions:

- 14. How much out-migration is there? Is this having adverse effects on productivity, and if so, how can they be mitigated?
 - 15. Can the number of acres under cultivation be increased?
 - 16. Can employment per acre be increased?
- 17. Is it possible to locate more new industries in rural areas, and to make existing rural industries more competitive?
 - 18. Can more service employment be provided in rural areas?
- 19. What are the direct and secondary effects on employment of expenditure on rural infrastructure?
- 20. To what extent can new seasonal non-agricultural activities be promoted, to alternate with the agricultural peak?

2. World Bank Needs

The World Bank is performing two functions, with different needs. One function is that it monitors economic development in each of its borrowing members. The other is that it makes loans for particular projects.

As a monitor of economic development the Bank needs the answers to all the questions listed above, and can legitimately devote part of its resources to exploring any of them. On the other hand it could in most countries do a reasonably good job of monitoring without knowing the answers to most of them.

Its needs for designing projects are narrower. In the fore-front would seem to be

- 5. Relations between education and employment.
- 8. Projects for training juvenile labour.
- 9. Projects using female labour.
- 10. Backwash effects of projects.
- 12. Links between large and small scale firms.
- 13. Strengthening small-scale industry.
- 14. Increasing the cultivable acreage.
- 15. Increasing employment per acre.
- 16. Locating industry in rural areas.
- 17. Employment effects of rural infrastructure projects.
- 20. Dovetailing non-agricultural activities in rural areas.

I have identified research papers on the following:

- 10. Backwash effects
- 12. Links between large and small scale firms.
- 13. Strengthening small scale industry.
- 17. Locating new industry in rural areas.
- 19. Employment effects of rural infrastructure projects.

I have not identified Bank research on:

wy?

- 8. Training juvenile labour.
- 9. Using female labour.
- 15. Increasing the cultivable acreage.

- 16. Increasing employment per acre.
- 17. Locating industry in rural areas.
- 20. Dovetailing non-agricultural activities.

That I have not yet identified such work does not mean that it does not exist. For example, Bank officials are presumably always on the lookout for projects involving (15) increasing the cultivable acreage. What I have seen however gives a first impression that the Bank research pays too little attention to ways of increasing employment in rural areas, which is also the most effective way of reducing unemployment in urban areas.

3. World Bank Research

Though the Bank must give priority to subjects with direct bearing on Bank projects, I see no need to restrict Bank research to such subjects. The Bank needs, especially for its monitoring functions, answers to all the questions listed in the first section of this paper, and can legitimately uses its funds for any of them.

I have been asked whether a reading of its papers yields clues as to its comparative advantage. The answer is in the negative. I have now read 23 Bank monographs on employment in a short period, and am suffering from a degree of indigestion which adds to the unreliability of my judgement. For what it is worth, I thought that 13 of these papers made substantial contributions, and 10 did not. Of the 13, 5 had direct relationships to projects, 5 added or explored general empirical knowledge, and 3 were theoretical clarifications. Of the 10, 3 were in the area of general empirical knowledge and 7 were theoretical.

I do not conclude that Bank officers should not write theoretical papers. I think that whenever the Bank is considering a new subject, general surveys should be written of the current theory and empirical knowledge. Such surveys should also be repeated from time to time. Otherwise, Bank officers should be encouraged to write as many theoretical papers as they please, but not on Bank time.

After giving the highest priority to project-related topics, I would give the next highest priority to projects which build up the data base. These are particularly suitable for collaboration between the Bank and regional or country institutions. It is tempting for research workers to concentrate on analysing the three or four countries that already have good data. The temptation should be resisted; the Bank has no comparative advantage in analysing data already available to good

7- July?

regional or country institutions. Its comparative advantage is in helping to build the data base, and the institutions, in regions and countries which are less well favoured.

The 1980 Censuses will provide a great opportunity for strengthening data bases, and the Bank should make a major effort in a number of these countries.

Although each of the 20 questions on my list is interesting and important, the Bank could not tackle them all simultaneously. It is desirable to have three or four people working on the same topic as it applies to different parts of the world, and fertilising each others' thinking. So the Bank should establish for itself a list of topics within which it will confine itself for the time being. Such a list depends partly on the staff members on the roster, their interests and capabilities; so beyond suggesting that priority be given to project-related questions, and to research that builds up the data base, outsiders can give little help in drawing up such a list.

November 22, 1977

RESEARCH ADVISORY PANEL ON INCOME DISTRIBUTION AND EMPLOYMENT

October 13, 1977

Sir W. Arthur Lewis Department of Economics Princeton University Princeton, New Jersey 08540

Dear Sir Arthur:

For the record I enclose a summary of the assignment of the work load that was agreed on October 12. The next meeting is scheduled for December 13-15 and I shall be arranging travel and accommodations in due course. Since the main purpose of this meeting will be to discuss our various drafts, you should arrange that your draft be sent directly to the members of the Panel including myself so that it arrives no later than December 6. For this purpose, I also attach the addresses that you will require.

Please let me know if there are any further documents that you require.

Yours sincerely,

Michael Beenstock Policy Planning Division Room D441

enclosures (2)



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General Research Advisory Panel Ir	ncome Distribution and Employment (RAPIDE) - v.2	Barcode No.	1546810	
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Travel Office

October 3, 1977

Michael Beenstock, EPRPP

Consultants' Travel

Further to travel requests sent you on September 26, 1977 for Arthur Lewis, Simon Kuznets and Leopoldo Solis, please reserve accommodations for them at the Park Central Hotel instead of the DuPont Plaza Hotel as was originally requested. Arthur Lewis informs me that he already made his own arrangements at the Park Central Hotel.

September 20, 1977

Sir W. Arthur Lewis
Department of Economics
Princeton University
Princeton, New Jersey 08540

Dear Sir Arthur:

As promised in Professor Fishlow's letter to you of September 15, I enclose the fourth attachment describing the research programs of the income distribution and employment divisions written by their respective division chiefs.

Our first meeting is now almost certainly to take place on October 10-12. I will cable you as soon as I can confirm this.

Yours sincerely,

Michael Beenstock

Enclosure

FOR NO. 89

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

INTERNATIONAL DEVELOPMENT ASSOCIATION

INTERNATIONAL FINANCE CORPORATION

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Princeton University WOODROW WILSON SCHOOL OF PUBLIC AND INTERNATIONAL AFFAIRS PRINCETON, N.J. 08540 August 23, 1977 Mr. Robert S. McNamara Office of the President International Bank for Reconstruction and Development Washington, DC 20433 Dear Mr. McNamara, I shall be happy to serve on Albert Fishlow's panel on research into income distribution. Yours sincerely, W.A. Lewis Professor of Political Economy WAL:bg

Dear Sir Arthur:

As you may be aware, the Bank has over the last five years carried on a program of economic research on a substantially larger scale than hitherto. Although we regularly review within the Bank individual research projects as they are completed, this appears to be a good time to seek external advice on our progress to date and on future directions. Accordingly, I am initiating a series of panels on groups of related research projects. The first such panel will be on research into income distribution and employment. Professor Albert Fishlow, who is currently Professor of Economics at Berkeley, has agreed to act as chairman of the panel. I would much appreciate it, if you could spare the time to serve as a member of the panel.

The precise way in which the panel conducts its business will, of course, be up to its members. However, I would expect that there would be two meetings in Washington, one in September/October 1977 and one near the end of the year. It is hoped that the duration of these meetings could be kept down by supplying reading material beforehand and that they would not exceed three days each on average. The Bank would, of course, make travel arrangements as needed and pay for all travel expenses, together with an honorarium.

Professor Fishlow will also be writing to you, explaining in more detail how he hopes to proceed.

Sincerely,

Robert S. McNamara

Sir Arthur Lewis
Department of Economics
Princeton University
Princeton, New Jersey 08540

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27 Lathleen Educ: tal. BA 39: MB. XG 1948; s Guy's Prize in teered to seconded d Greece, gistrar in Obstetric losp. for harlotte's Obstetrics dge, 1950; College of London Council ns and Council ed., 1953-Auckland, ns Hosp. iversity of stralia, NZ rogress in 2nd edn 12th edn n (jointly), Diagnosis,

hrley Street, Copse Hill, Clu al als yy 1967; CBE PhD; Senior Energy of histinguished ersity, since vilfirid Lewis vilfirid Lewis cried. Educ: Caius Coll., Cavendish in Radio-19; Research III. 1934-40:

to: Lancet, loc. Med., the Year is: ski-ing, ter ski-ing, viniculture

sy; Research Ill., 1934-40; rsics, 1934; ; lent to Air 1939; Chief is Research Production, mic Energy il of Canada, bevelopment, d, 1952-63. d Nations 5-. Fellow

1961). Hon.
Hon. DSc:
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lalifax, Nova
, 1962; Trent
pronto, 1972.
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of Physicists

25th anniversary special Gold Medal, 1970; Royal Medal, Royal Soc., 1972. Publications: Electrical Counting, 1942; articles in Wireless Engineer, 1929, 1932 and 1936; papers in Proc. Royal Society A. 1931, 1932, 1933, 1934, 1936, 1940; etc. Recreation: walking. Address: Box 189, 13 Beach Avenue, Deep River, Ontario KOJ 1PO. T. 613-584-3561; Physics Department, Queen's University, Kingston, Ontario K7L 3N6. T: (office) 613-547-2869, (residence) 613-544-7460.

LEWIS, Sir (William) Arthur, Kt 1963; PhD. BCom (London); MA (Manchester); James Madison Professor of Political Economy, Princeton University, since 1968; b 23 Jan. 1915; 4th s of George F. and Ida Lewis, Castries, St Lucia; m 1947, Gladys Jacobs; two d. Educ: St Mary's Coll.. St Lucia: London Sch. of Economics. Lecturer at London Sch. of Economics. Lecturer at London Sch. of Economics. University of London, 1947; Stanley Jevons Prof. of Political Economy, University of Manchester, 1948-58; Principal, University of the West Indies, 1959-62; Vice-Chancellor, University of the West Indies, 1962-63; Prof. of Public and International Affairs, Princeton Univ., 1963-68; Pres., Caribbean Development Bank, 1970-73. Assigned by United Nations as Economic Adviser to the Prime Minister of Ghana, 1957-58; Dep. Man. Dir, UN Special Fund, 1959-60. Temp. Principal, Board of Trade, 1943, Colonial Office. 1944; Consultant to Caribbean Commn, 1949: Mem. UN Group of Experts on Under-developed Countries, 1951; Part-time Mem. Board of Colonial Development Corporation, 1951-53; Mem. Departmental Cttee on National Fuel Policy, 1951-52; Consultant to UN Economic Commission for Asia and the Far East, 1952; to Gold Coast Govt, 1953: to Govt of Western Nigeria, 1955. Mem. Council, Royal Economic Soc., 1949-58; Pres. Manchester Statistical Soc., 1945-56. Chancellor, Univ. of Guyana, 1966-73. Hon. LHD: Columbia, Boston Coll.; Hon. LLD: Toronto, Wales, Williams, Bristol, Dakar, Leicester, Rutgers, Brussels, Open Univ.; Hon. Ettlo: West Indies, Lagos; Hon. DSc. Manchester. Corresp. Fellow, British Acad., 1974; Hon. Fellow Weitzmann Inst; Distinguished Fellow, Amer. Economic Survey, 1918-1939, 1949. Overhead Costs, 1949: The Principles of Economic Growth of Nigeria, 1968; Some Aspects of Economic Bevelopment, 1969; Tropical Development 1880-1913, 1971; articles in technical, economic and law jls. Address Wo

LEWIS, William Edmund Ames, OBE 1961; Charity Commissioner, 1962-72; b21 Sept. 1912; s of late Ernest W. Lewis, FRCSE, Southport, Lancashire; m1939, Mary Elizabeth, e dof late C. R. Ashbee; two sone d. Educ: Merchant Taylors', Great Crosby; Emmanuel Coll., Cambridge. Barrister-at-law, Inner Temple, 1935. Entered Charity Commission, 1939; Asst Commissioner, 1953-61; Sec., 1961-69. Served in RAF, 1941-46. Recreations: music, painting. Address: Watermans, Ewhurst Green, Robertsbridge, East Sussex. T. Staplecross 523. Club: United Oxford & Cambridge University.

LEWIS, Wilmarth Sheldon, FSA, FRSA, FRSL; Hon, MA (Yale 1937); Hon, LittD (Brown, 1945, Rochester, 1946, Delaware, 1961, Cambridge 1962); Hon, LHD (Trin, Coll., Hartford, 1950, Bucknell 1958, Melbourne, 1972); Hon, DLitt (NUI, 1957); Hon, LLD (Yale 1965, Hartford 1972); Yale Medal, 1965; Founder and Editor Yale Edn of Horace Walpole's Correspondence since 1933; b 14 Nov. 1895; s of Azro N. and Miranda Sheldon Lewis; m 1928, Annie Burr Auchincloss (d 1959). Educ: Thacher Sch.; Yale Univ. (BA 1918). Served European War as 2nd Lt 144 Field Artillery, 1917-19; War of 1939-45 as Chief, Central Information Div., Office of Strategic Services, 1941-43; Research Assoc., Yale Univ., 1933-38; Fellow of Yale Univ., 1938-64; Fellow Amer. Acad. of Arts and Sciences; Mem., Amer. Philosoph. Soc. Chairman: Yale Library of Congress, 1941-47; John Carter Brown Library of Congress, 1941-47; John Carter Brown Library Assoc., 1933-45; Librarian's Council, Library of Congress, 1941-47; John Carter Brown Library, Assoc., 1943-46; Hon. Fellow, Pierpont Morgan Library, 1970. Trustee: Institute for Advanced Study, Princeton, 1945-; Thacher Sch., 1940-46, 1954-; Brooks Sch., 1946-49; Miss Porter's Sch., 1941-65; Watkinson Library, 1941-; Redwood Library, 1946-; Henry Francis duPont (Winterthur) Museum, Delaware, 1954-; John Carter Brown Library, 1955-; Heritage Foundn, 1962-; John F. Kennedy Library, 1964-; Mem. Commission: on National Portrait Gallery (Washington), 1964-; National Coll. of Fine Arts, 1958-73. Donald F. Hyde Award (Princeton), 1968. Publications: Tutor's Lane, 1922; Three Tours Through London, 1748, 1776, 1797 (Colver Lectures, Brown Univ.), 1941; The Yale Collections, 1946: Collector's Progress, 1951; Horace Walpole's Library (Sandars Lectures), 1957; Horace Walpole (A. W. Mellon Lectures), 1957; Horace Walpole (A. W. Mellon Lectures), 1960; One Man's Education, 1967; See for Yourself, 1971. Editor: A Selection of Letters of Horace Walpole's Library (Sandars Lectures), 1957; Horace Walpole (1926, 1951, 1973; Horace Walpole's Fugitive Verses, 1931; (with Ralph M. Williams) Private Charity in England, 1747-57, 1938; Yale Edition of Horace Walpole's Correspondence, 39 vols, 1937-74, with completion (50 vols) about 1980. Address: Farmington, Conn, USA. Clubs: Athenaeum (London); Century, Groiler, Yale (New York); Tavern (Bosto

LEWIS-JONES, Captain Robert Gwilym, CBE 1969; RN; Director, Fleet Management Services, since 1973; b 22 Feb. 1922; s of Captain David Lewis Jones and Oliven Lewis Jones (nee Evans), Corris and Dolgellau; m 1946, Ann Mary, d of David and Margaret Owen, Dolgellau; two s. Educ: Tywyn Grammar Sch.; Gonville and Caius Coll., Cambridge. CEng, AFRAeS, MBIM. FAA Observers Course, 1942-43; 842 Sqdn in HM Ships Indefattgable, Furious and Fencer on Murmansk and Atlantic convoys, 1943-45; Long Air Communications Course, 1946-47; RRE Malvern, 1947-49; Long Ships Electrical Course, 1950; RAE Farnborough, 1950-53; Sen. Aircraft Engr Off., HMS Albion, 1953-56; Dep. Comd Engr Off., Staff of Flag Officer Naval Air Comd, 1956-58; Head of Air Electrical Comd, RN Air Stn Brawdy, 1958-61; Sqdn Weapons Off., HMS Caesar and 8th Destroyer Sqdn, 1961-63; Exec. Off. and 2nd in Comd, HMS Condor, 1963-65; Gen. Man., RN Aircraft Yard, Belfast, 1965-67; Dir of Aircraft Armament, MoD (N), 1967-68; It Services Planning and Co-ordinating Off. responsible for Armed Forces participation in Investiture of Prince of Wales, 1967-69; Sen. Officers War Course, RNC Greenwich, 1969-70; Staff of Dir Gen. Ships (Directorate Naval Ship Production), 1970-72. Lt-Comdr 1952; Comdr 1958; Captain 1967. Croydon Borough Comr. Scout Assoc. Recreations: golf, Association and Rugby football, choral music, and Welsh language. Address: Fir Tops, Kenley Lane, Kenley, Surrey. T. 01-660 9168; Erw Wen, Dolgellau, Gwynedd.

LEWISHAM, Viscount; William Legge; accountant; b 23 Sept. 1949; e s and heir of 9th Earl of Dartmouth, qv. Educ: Eton; Christ Church, Oxford. Secretary, Oxford Union Soc.,

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GERARDO SICAT, NEDAPHIL
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OFFICER.

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RAPIDE - SICAT

M. Beenstock, PPRPP M. Lopez-Silvero, CTRAE (re RPO 670-92) Jack Lowther

Jack Louther

Policy Planning & Program Review

May 2, 1978

Mr. Gerardo Sicat Director-General National Economic & Development Authority P.O. Box 1116 Manila, Philippines

Dear Mr. Sicat:

I enclose the final version of the RAPIDE Report which will be submitted to Mr. McNamara. I hope you will agree that it reflects the views of the panel as a whole and will provide a solid basis for the Bank to plan its future research efforts. I should point out that other panels are reviewing other areas of Bank research and that in due course a 'super-panel' will pull together these various panel reviews to restructure the Bank's effort as a whole.

On behalf of Al Fishlow, let me thank you for your cooperation and the promptness to which your various assignments were performed.

Yours sincerely,

Michael Beenstock

1977 DEC -6 AM 8: 34

7780 NED PH DECEMBER 6, 1977

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DATE: Dec. 2, 1977

DIRECTOR GENERAL

NATIONAL ECONOMIC & DEVELOPMENT ORIGINATOR'S EXT.: 76001

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AUTHORITY, MANILA

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FOR RAPIDE.

MICHAEL BEENSTOCK

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Ms. Ann Corrick Reservations Manager Park Central Hotel 705 18th Street NW Washington, DC November 29,1977

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This is to	reconfirm	the follo	owing reser	vation at	your hotel:

Name:	Mr. G. Sicat
	Consultant
Type of Accommodation:	
	Single with Bath OK a \$28.00
	Double with Bath
Commencing:	December 11,1977
Terminating:	December 15,1977
	(Number of nights)

This reservation was confirmed by phone with Ada November 28,1977

Any courtesies extended will be greatly appreciated.

NOTE TO STAFF MEMBER: This is a GUARANTEED reservation, You should arrange for cancellation if your plans change, Very sincerely yours,

Raymond P. Messerly
Chief, Travel and Shipping Division

WORLDBANK GUARANTEES RESERVATION

RESEARCH ADVISORY PANEL ON INCOME DISTRIBUTION AND EMPLOYMENT

October 27, 1977

Mr. Gerardo Sicat Director-General National Economic & Development Authority P.O. Box 1116 Manila, Philippines

Dear Mr. Sicat:

I enclose the dosier for your trip to Malaysia in connection the work for RAPIDE.

I shall leave the detailed arrangements of your trip to yourself, although the Malaysians know you are coming.

Yours sincerely,

Michael Beenstock Policy Planning Division Room D441

enclosure

papint Mr. Beenstock

The World Bank / 1818 H Street, N.W., Washington, D.C. 20433, U.S.A. • Telephone: (202) 393-6360 • Cables: INTBAFRAD

October 25, 1977

Mr. Sherif Kasim National Planning Division Economic Planning Unit Prime Minister's Department Kuala Lumpur, Malaysia

Dear Sherif:

The World Bank recently invited a distinguished panel of experts to examine and report on the research work being done throughout the Bank on income distribution and employment issues. This raises two matters which I would like to take up with you.

Firstly, one of the panel members is Mr. Gerardo Sicat, Director General, National Economic and Development Authority, Manila, Philippines. He has taken a particular interest in our joint work with you and the Department of Statistics on social accounting matrices and models. Sicat plans to visit Malaysia during November and you will no doubt be receiving notification of this through other channels. Meanwhile, I thought I might tell you of this proposal in advance. My understanding is that Sicat is particularly interested in research collaboration between the Bank and member countries from the latter's point of view. Anything you could do, therefore, to explain the historical background and current status of our collaboration would be greatly appreciated.

A second member of the panel is Professor Simon Kuznets. He has shown a special interest in the SAM work and asked for copies of available material. I imagine I should be writing to Ramesh to advise him of this, and trust that he will have no objection. However, since Ramesh's movements are uncertain at this time, I felt I should advise you on this point also.

We are near completion of a final draft on the social accounting matrix for Malaysia and will be sending you copies for comment by the end of next month. I think it is going to prove an interesting document which the Bank will want to publish in due course.

Frank's stay here was most valuable and he and Montek have some interesting new results. We look forward to seeing him again at around the turn of the year, at which time we are hoping that you and others from EPU will be visiting us for an exchange of views and results on the modeling work. Can you let me know dates for your visit yet? There is no great urgency on this from our end, but we would be glad to make whatever arrangements may be necessary when we know your plans.

With best wishes,

Yours sincerely,

Too ham Byatt
Graham Pyatt

Senior Adviser

Development Research Center

(Letter prepared by Graham Pyatt and signed in his absence)

cc: Mr. Ramesh Chander
Department of Statistics
Kuala Lumpur, Malaysia

Bussink) AEA Young)

Ahluwalia, DRC

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FORM NO. 27 (11-75)

CABLE NO. & TEXT:

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TO: MR. GERARDO SICAT

DIRECTOR-GENERAL

NATIONAL ECONOMIC & DEVELOPMENT

AUTHORITY, MANILA

COUNTRY: MANXXX PHILIPPINES

DATE: Oct. 27, 1977

ORIGINATOR'S EXT.: 6001

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SERVICE: LT

I AM SENDING YOU BY AIR-MAIL THE DOSSIER FOR YOUR MALAYSIA TRIP TODAY.

I HOPE THE DELAY HAS NOT AFFECTED YOUR PLANS.

REGARDS

MICHAEL BEENSTOCK (RAPIDE)

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RESEARCH ADVISORY PANEL ON INCOME DISTRIBUTION AND EMPLOYMENT

October 13, 1977

Mr. Gerardo Sicat Director-General National Economic & Development Authority P.O. Box 1116 Manila, Philippines

Dear Mr. Sicat:

For the record I enclose a summary of the assignment of the work load that was agreed on October 12. The next meeting is scheduled for December 13-15 and I shall be arranging travel and accommodations in due course. Since the main purpose of this meeting will be to discuss our various drafts, you should arrange that your draft be sent directly to the members of the Panel including myself so that it arrives no later than December 6. For this purpose, I also attach the addresses that you will require.

Please let me know if there are any further documents that you require. I shall be contacting you shortly about your Malaysia visit.

Yours sincerely,

Michael Beenstock Policy Planning Division Room D441

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General Research Advisory Panel Ir	ncome Distribution and Employment (RAPIDE) - v.2	15	46810
Document Date	Document Type		
May - July 1978	Forms and letter		
Correspondents / Participants		Part of the Life o	VIII A PARTIE
Exception(s) Personal Information Corporate Administrative Matters	Payment for Professional Services forms for Gerardo P	P. Sicat	
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Additional Comments			
		The item(s) identified removed in accordance Policy on Access to	with The World Bank
		disclosure policies of the	World Bank Group.
			World Bank Group.
		Withdrawn by Sherrine M. Thompson	

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7780 NED PH SEPTEMBER 15, 1977

MR BEENSTOCK

INTBAFRAD

WASHINGTONDC

WOULD PREFER INCOME DISTRIBUTION AND EMPLOYMENT FIRST WEEK OCTOBER IF POSSIBLE OTHERWISE OCTOBER TEN TO TWELVE ALRIGHT

GERARDO SICAT NEDAPHIL

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Distribution;

i.77 SEP 15 17 7:47 Mr. Beenstock

GERARDO SICAT
NATIONAL ECONOMIC & DEVELOPMENT
AUTHORITY
P.O. BOX 1116, MANILA
PHILIPPINES

9/13/77

4543

OUR PANEL ON INCOME DISTRIBUTION AND EMPLOYMENT AT THE WORLD BANK IS HOPING TO HAVE ITS FIRST MEETING ON OCTOBER TEN TO TWELVE IN WASHINGTON DC STOP PLEASE CONFIRM IF THIS IS POSSIBLE TO BEENSTOCK WORLD BANK

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PROFESSOR ALBERT FISHLOB
BEPARTMENT OF ECONOMICS
UNIVERSITY OF CALLYCRNIA
ERRILEVCALIFORNIA
I ACCEPT INVITATION TO SERVE ON WORLD BANK RESEARCH
COMMITTEE SUBJECT TO APPROVAL OF MICHER AUTHORITY
WHICH IS EXPECTED I LOOK FORWARD TO RECEIVING
HATERIAL AND HEETING YOU

GERARDO SICAT NEDAPHIL

WU 1270 (R 5-69)

Dear Mr. Sicat:

As you may be aware, the Bank has over the last five years carried on a program of economic research on a substantially larger scale than hitherto. Although we regularly review within the Bank individual research projects as they are completed, this appears to be a good time to seek external advice on our progress to date and on future directions. Accordingly, I am initiating a series of panels on groups of related research projects. The first such panel will be on research into income distribution and employment. Professor Albert Fishlow, who is currently Professor of Economics at Berkeley, has agreed to act as chairman of the panel. I would much appreciate it, if you could spare the time to serve as a member of the panel.

The precise way in which the panel conducts its business will, of course, be up to its members. However, I would expect that there would be two meetings in Washington, one in September/October 1977 and one near the end of the year. It is hoped that the duration of these meetings could be kept down by supplying reading material beforehand and that they would not exceed three days each on average. The Bank would, of course, make travel arrangements as needed and pay for all travel expenses, together with an honorarium.

Professor Fishlow will also be writing to you, explaining in more detail how he hopes to proceed.

Sincerely,

Robert S. McNamara

Mr. Gerardo P. Sicat

Director-General

National Economic & Development Authority
P.O. Box 1116

Manila, Philippines

BBKing:gm cc: for Mr. McNamara's Office (2) Messrs. Hawkins/Gould

August 10, 1977

Mr. Leopoldo Solis Subdirector General Bank of Mextco 5 De Mayo #2, Fifth Floor Mexico 1, D.S. Mexico

Dear Mr. Solis:

I enclose the final version of the RAPIDE Report which will be submitted to Mr. McNamara. I hope you will agree that it reflects the views of the panel as a whole and will provide a solid basis for the Bank to plan its future research efforts. I should point out that other panels are reviewing other areas of Bank research and that in due course a 'super-panel' will pull together these various panel reviews to restructure the Bank's effort as a whole.

On behalf of Al Fishlow, let me thank you for your cooperation and the promptness to which your various assignments were performed.

Yours sincerely,

Michael Beenstock

September 20, 1977

Mr. Leopoldo Solis Subdirector General Bank of Mexico 5 De Mayo #2, Fifth Floor Mexico 1, D.S. Mexico

Dear Mr. Solis:

As promised in Professor Fishlow's letter to you of September 15, I enclose the fourth attachment describing the research programs of the income distribution and employment divisions written by their respective division chiefs.

Our first meeting is now almost certainly to take place on October 10-12. I will cable you as soon as I can confirm this.

Yours sincerely,

Michael Beenstock

Enclosure

sj

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MR MICHAEL BEENSTOCK

POLICY PLANNING DIVISION

ROOM D441

INTBAFRAD

WASHINGTON D C

USA

1977 DEC 10 M 9: 01
COMMUNICATIONS

Distribution:

Mr.Beenstock

URGENT

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REGRET INFORM YOU I WILL NOT BE ABLE ATTEND RAPIDE DUE TO FACT
I JUST RESIGNED MINISTRY OF COMMERCE AS UNDERSECRETARY (STOP)
MY PAPER IS BEING MAILED TODAY (STOP) BEST WISHES (STOP)
LEOPOLDO SOLIS

BANXICO

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MR MICHAEL BEENSTOCK

POLICY PLANNING DIVISION

ROOM D441

INTBAFRAD

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Mr.Beenstock

URGENT

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LEOPOLDO SOLIS

BANXICO

Note: Mr. Beenstrock informed by telephone on Sajurday.

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The World Bank / 1818 H Street, N.W., Washington, D.C. 20433, U.S.A. • Telephone: (202) 393-6360 • Cables: INTBAFRAD

Ms. Ann Corrick Reservations Manager Park Central Hotel 705 18th Street NW Washington, DC

November 29,1977

Dear Sir:

Name:	Mr. L. Solis	
	Consultant	

This is to reconfirm the following reservation at your hotel:

Type of Accommodation:

Single with Bath ___OK @ \$28.00

Double with Bath ___

December 12,1977 Commencing: Terminating:

December 15,1977

(Number of nights ______3___)

This reservation was confirmed by phone with Ada November 28,1977

Any courtesies extended will be greatly appreciated.

NOTE TO STAFF MEMBER: This is a GUARANTEED reservation. You should arrange for cancellation if your plans change.

Very sincerely yours,

n Raymond P. Messerly

Chief, Travel and Shipping Division

Subdirector General

del

BANCODE MEXICO, S.A.

RAPIDE

Mexico City, October 24, 1977

Ref. LS/77C-126

Mr. M. Beenstock, Rm. D441 The World Bank 1818 H. Street N. W. Washington D. C. 20433 U. S. A.

Dear Mr. Beenstock:

Herewith you will find Statement of Expenses and Request for Payment for Professional Services corresponding to my participation in the Research Advisory Panel on Income Distribution and Employment, carried at The World Band during October 10/12 of the present year.

I look forward to hear from you.

Very truly yours,

Leopoldo Solís

RESEARCH ADVISORY PANEL ON INCOME DISTRIBUTION AND EMPLOYMENT

October 27, 1977

Mr. Leopoldo Solis Sub-Director General Bank of Mexico 5 de Mayo No. 2, 5th Floor Mexico 1, D.F., Mexico

Dear Mr. Solis:

I enclose the dosier for your trip to ECLA in connection with the work for RAPIDE. Since you did not stop by for any papers when you were here for the first meeting, I hope this meant that the original batch of papers arrived safely in Mexico.

I shall leave the detailed arrangements of your trip to yourself, although the ECLA people have been warned about your visit.

Yours sincerely,

Michael Beenstock Policy Planning Division Room D441

enclosure

WORLD BANK / INTERNATIONAL FINANCE CORPORATION

OFFICE MEMORANDUM

TO: Mr. Leopoldo Solis

DATE: October 28, 1977

FROM: Montek S. Ahluwalia (DRCID)

#

SUBJECT: ECLA Visit

This memo summarises the background in which the joint ECLA-IBRD research project was evolved and the current stage of the research.

I. Chronology

The project was initiated in mid-1973 as a first step in undertaking extensive work on improving the empirical basis for our understanding of distributional problems in developing countries. At that time, our ongoing review of published data, which later led to the publication of The Size Distribution of Income: A Compilation of Data, by Shail Jain, had already begun to reveal the limitations of working with published data. Such sources typically provided a very limited number of tabulations and it was felt that for systematic study of the distribution of income in different countries we should attempt to go back to the primary data sources.

The project was conceived as a joint IBRD-ECLA project on the grounds that ECLA would have the benefit of both location and an established direct access to the statistical office of various Latin American countries. The project was initiated with Mr. Oscar Altimir (consultant) as the principal researcher based with ECLA in Santiago. A brief statement of the research objectives and the original research proposal submitted to the Research Committee is given in Annex I.

In October 1975 Mr. Altimir was appointed Chief of the Statistics Division of ECLA. This event substantially affected the schedule of work envisaged for the project. Mr. Altimir continued to be the principal researcher and attempts were made to find an additional researcher to work on the project. In mid-1976 we were able to recruit Mr. Sebastian Pinera to work jointly with Mr. Altimir on this project.

II. Research Output

For the reasons described above, the project is seriously behind schedule. Thus far, the following final products have been completed and are currently being reviewed by Professor Kuznets:

- (1) "Income Distribution Estimates from Household Surveys and Population Censuses in Latin America: An Assessment of Reliability", Oscar Altimir, November 1976 (mimeo).
- (2) "Decomposition Analysis of the Inequality of Earnings in Latin American Countries", Oscar Altimir & Sebastian Pinera, August 1977 (mimeo).

In addition to these two items, the project will produce the following distinct final products:

- (3) A summary picture of the distribution of income in the various countries covered. This would include socioeconomic characteristics of different income groups.
- (4) Estimates of comparable absolute poverty levels across countries.
- (5) Estimates of the extent of poverty in each country using (3) above and a picture of the characteristics of the poor.

Work on each of these is proceeding at ECLA but no draft papers are as yet available for circulation. A recent statement of the current stage of work is contained in Annex II.

It is unlikely that these various distinct products will be completed before March 1978. At that time they can be reviewed together and hopefully combined into a single volume.

ANNEX I

Evaluation of Latin American Data on Income Distribution

Ref. No. 670-83

A major limitation of empirical work on income distribution and the relationship between inequality, poverty, and development is the poor quality of available information. This project is part of a broad program of work aimed at improving the data base for the systematic study of distributional problems (see also Ref. No. 670-85, page 10, and Ref. No. 671-08, page 13).

The objectives of this project are to identify, for each country in Latin America, a recent data set suitable for the analysis of patterns of income distribution and to use these data to present a detailed picture of the different aspects of income distribution. Initially, 31 household surveys in 13 countries were identified as suitable for analysis. Access was obtained to 22 surveys for 11 countries (Argentina, Brazil, Chile, Colombia, Costa Rica, Ecuador, Honduras, Panama, Peru, Uruguay, and Venezuela). Multiple tabulations of the data have been prepared, accompanied by statements of their basic characteristics. The final report of the project will present a detailed picture of different aspects of income distribution, including the overall degree of inequality as conventionally measured by Lorenz curves or various indices of inequality (e.g., the Gini coefficient, the Theil index, etc.), and the socioeconomic characteristics of different income groups. An attempt will then be made to examine the validity of various hypotheses about causes of income inequality by examining correlates of inequality in selected surveys.

The final report will also provide an assessment of the quality of available data in Latin America as well as an evaluation of the degree of comparability in income distribution data across countries.

Responsibility: Development Research Center—Montek S. Ahluwalia. The project is being undertaken jointly by the World Bank's Development Research Center and the Economic Commission for Latin America (ECLA). The principal researcher is Oscar Altimir (formerly a World Bank consultant and now Chief of the ECLA Statistics Division).

Completion date: June 1977.

Title:

wesearch (Colttee)

WORLD BANK RESEARCH PROGRAM Project Proposal

Date of Submissio:

April 20., 1973

PART I. PROJECT IDENTIFICATION

	 • •	
Department Responsible: DRC	3.Staff Member Responsible: Mr. Ahluwalia	

EVALUATION OF LATIN AMERICAN DATA ON INCOME DISTRIBUTION

No. of Contracts: 5. Total Estimated Cost: \$37,500.00

Total Estimated Staff Time:

Professional:

Special Services:

Part II. COORDINATION AND APPROVAL

In departmental C	Name & Signature	Support Project	Do not Support Project-Comments Submitted
Latin American Region	D. Avramovic, Chief Economist	DAmmin	
		1 2 4	

Approval:

Montek S. Ahluwalia MM JAWLL

Division Chief

Jorge Cauas

Department Director

PART III. IMPLEMENTATION

•				-			-
1.	Date Work to Start: May 1	, 1973		2. Da	te First	Draft Expected: 12	2/31/7
3.	Final Report Due: April 3	0, 1974.					
4.	Implementation Method:						
	a. Bank Staff						
	b. Individual Co						
*	c. LDC Contracto						
	d. Developed Cou						
	e. Seminar					• • □	
5.	Reports Expected in Curr	ent Fisc	cal Yea	r:	***		
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	PART I	V. FIN	ANCIAL .	AND ST	AFF DATA		
8							
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	Dollar Costs (Estimated	Disburse					• • •
		FY	FY 74	FY	FY	Total	
	a. Contractual		28,000.			\$28,000.	
	b. Travel	:.·	8,000.			8,000.	· .
	c. Data Processing		1,500			1,500	*
			37,500			37,500.	
ă.	Total	1	171,500	1		131,500.	
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PART V. PROJECT SUMMARY (Use Additional Sheets if Necessary)

Research Objectives:	
Support basis for Bank Policy	[3]
Support for Bank Operation in Projects or Sectors .	[5]
. Support for Country Economic Work	[2]
Increase Knowledge of the Basic Development Process	1

Develop Institutional Capacity for Research in LDC's

2. Description:

- a. Problem
- b. Method
- c. Coordination
- d. Implication for Bank Policy and Operations.
- e. Project Organization

A detailed account of the project is given in the attachment.

- a) To work with original data for about 10 countries available with ECLA with a view to evaluating this data, presenting a detailed picture of income distribution patterns in these countries, and designing an indepth study of two or three countries.
- b) (i) Use original data tapes to obtain multiple tabulations of data for descriptive purposes.
 - (ii) Devise cross checks with national accounts and other primary sources.
 - (iii) Relate income distribution to sector of origin and category of income (wages, profits, etc.) to set the stage for further analytical work.
- c) Joint research with ECLA in Santiago. The Income Distribution Division will coordinate this project to relate it to ongoing work in the Division on size distribution and with the needs of the Latin American Departments.
- d) Provides much better information on the most important countries in Latin America.
- e) The team consists of one Bank consultant, one ECLA Staff Member and two ECLA Research Assistants based in Santiago. The IDD will monitor the project closely to ensure continuous interaction. Two "work review" meetings are planned.

IONS IONS UNIES UNITED COMMISSION ECONOMIQUE POUR L'AMERIQUE LATINE ECONUMIC COMMISSION FOR LATIN AMERICA NACIONES UNIDAS COMISION ECONOMICA PARA AMERICA LATINA EDIFICIO NACIONES UNIDAS AVENIDA DAG HAMMARSJOLD CABILLA 179 D BANTIAGO, CHILE CABLE: UNATIONS BEFERENCIA: ECO 625/1 (2) 14 March 1973 Dear Mr. Cauas, The attached notes summarize the conclusions reached during discussions held last week between staff members of both organizations with a view to outlining a joint work programme in the field of income distribution. In this respect, I am very happy to inform you that I am fully agreeable to having the text used as a basis for carrying out the above mentioned project.

I wish to express my satisfaction at the possibilities of cooperation between the two organizations afforded by this joint work programme, and trust that in the future we may have the opportunity of incorporating other areas of common interest within the framework of mutual co-operation.

Yours simerely,

Enrique Iglesias Executive Secretary

Mr. Jorge Cauns, Director Development Research Center International Bank for Reconstruction & Development 1818 H. Street, N.W. Mashington, D.C. 20433 U.S.A.

The following is a preliminary outline of a proposed joint research project between the Bank and ECLA in the field of income distribution in the Latin American region. The research team will consist of Mr. Oscar Altimir (Bank Consultant) and Mr. Horacio Santamaría (Chief, National Accounts Section, ECLA) working with two research assistants in Santiago. The project is expected to last approximately one year and may lead to further research projects in this field to be determined at the conclusion of this stage.

PART A: THE PROPOSAL

The research proposal consists of three separate stages:

- I. Presentation and Analysis of available data
- (a) The main object in this stage will be to prepare multiple tabulations of survey data for about 12 countries (covering approximately 25 surveys) currently available with ECLA. The tabulations to be prepared will be selected following the guidelines given in Annex I. These tabulations will be accompanied by statements of the basic characteristics of the data with a view to assessing degrees of comparability between countries.
- (b) At a later stage (see part B: Timing) the project will develop appropriate "control devices" to check the consistency of the survey data with the following:
 - (i) national accounts data on personal income and its components (wages, profits, etc.);
 - (ii) population and employment data.

These "control devices" will be developed and presented for each of the 12 countries.

II. Comparison with alternative data sources

In the second stage the analysis of income distribution data will be extended to include other data sources. The main aim in this part of the project is to examine possible methodologies for comparing income distribution data from household surveys with other primary data relating to income distribution e.g.:

- (i) Income tax data
- (ii) Social security data
- (iii) Economic census (both agricultural and industrial censuses)
- (iv) Other sources

The output of the second stage will be in two parts:

- (a) Working paper discussing the conceptual problems in this area and identifying possible operational procedures to make cross checks. The paper will evaluate how far these comparisons can extend our knowledge of income distribution derived from household surveys.
- (b) Application of these procedurs to some of the countries covered under item I (a) and (b) depending upon data availability. It is expected that such application may be possible for two or three countries which can be covered in depth. In each case the analysis will incorporate the results of investigations under I (b) above. The results of these investigations will be presented in a separate report on each country. The report will evaluate the the problems of measurement of income distribution and the extent to which these problems can be overcome by developing appropriate control procedures. The report will

pay special attention to familiar problems of measuring non-monetary income in rural areas and especially in the subsistence sector.

III. A research proposal

· . : . . .

The third stage of this joint effort will attempt to develop a research proposal for an indepth country case study of factors affecting income distribution for one or more countries of the region. The aim of such a proposal should be to go behind the statistical patterns yielded by size distribution and the proposal should focus on how to relate such patterns to the functional distribution within sectors and the sectoral pattern of production and growth. The basic methodology proposed will be intensively discussed before determining the feasibility of future research in this direction.

PART B: TIMING

The research proposal outlined above will be conducted according to the following time table:

- (1) Aug. 1 Discussion of the first draft of Ia.
 - Discussion of the first draft of IIa.
- (2) Dec. 31 Discussion of final draft I(a) & (b).
 - Discussion of first draft (or report on work in progress) of IIb.
- (3) April 1 Discussion of final draft II(a) & (b).
 - Submission of research proposal for in depth studies.

We hope that these in depth studies will serve as a basis for developing a general methodology on how to collect and present income distribution data. Work on such a methodology is necessarily long term and can be undertaken by a special task force as deemed necessary.

PART C: ADMINISTRATION

- (i) The Bank will pay for the consultant and will meet travel costs of the consultant (including subsistence) while on official travel;
- (ii) ECLA will provide office facilities and counterpart staff and their travel costs. It is estimated that two research assistants will be necessary, one of which will be assigned to Mr. Altimir to work directly with him.
- (iii) Computer and Programming resources up to 3 3 000 may be needed and will be equally shared up to that total amounts by the Bank and ECLA.

^{2/} His selection will be discussed with Mr. Altimir.

TABULATIONS FOR DATA ON INCOME DISTRIBUTION

- 1. Total population, by age groups according to sex.
- 2. Units of occupied household, by tenure form and number of rooms, according to number of persons in the unit.
- 3. Total households, by age groups of head of household and sex, according to household type. .
- 4. Total households, by number of persons per household, according to household type.
- 5. Total households, by number of children per household, according to household type.
- 6. Population over 10 years, by age groups and sex, according to activity.
- 7. Population over 10 years, by age groups and sex, according to unemployment characteristics.
- 8. Population over 10 years, by conjugal status and sex, according to activity condition.
- 9. Economically active population, over 10 years, by kind of economic activity according to occupational situation and sex.
- 10. —conomically active population over 10 years, by occupation, according to occupational situation and sex.
- 11. Economically active population over 10 years, by occupational category, according to occupational situation and sex.
- 12. Occupied population over 10 years, by kind of economic activity and sex, according to age groups.
- 13. Occupied population over 10 years, by occupation and sex, according to age groups.
- 14. Occupied population over 10 years, by occupational category and sex, according to age groups.
- 15. Economically active population over 10 years, by kind of economic acitivy activity and sex, according: to age proups.
- 16. Leonomically active population over 10 years, by occupation and sex, according to age groups.

- 17. Economically active population over 10 years, by occupational category and sex, according to age groups.
- 18. Occupied ropulation over 10 years, by occupation and educational attainment, according to kind of economic activity.
- 19. Economically active population over 10 years, by occupation and educational attainment, according to kind of economic activity.
 - 20. Occupied population over 10 years, by educational attainment and sex, according to kind of economic activity.
 - 21. Occupied population over 10 years, by occupational category and sex, according to kind of economic activity.
 - 22. Leonomically active population over 10 years, by occupational category and sex, according to kind of economic activity.
 - 23. Occupied population over 10 years, by hours worked during week and sex, according to kind of economic activity and occupational category.
- 24. Occupied population over 10 years, by socioeconomic groups and sex, according to income groups.
- 25. Economically active population over 10 years, by socioeconomic groups and sex, according to income groups.
- 27. Wage-carner population over 10 years, by hours worked during week and sex, according to income groups.
- 28. Occupied population over 10 years, by age groups and sex, according to income groups.
- 29. Occupied population over 10 years, by kind of economic activity and sex, according to income groups.
- 30. Occupied population over 10 years, by occupation and sex, according to income groups.
- 31. Occupied population over 10 years, by occupational category, educational attainment and sex, according to income groups.
- 32. Occupied population over 10 years, by kind of economic activity and occupational category, according to income group.
- 33. Population, by relationship to head of household, according to income groups.
- '34. Households by socioeconomic group of head of household, according to household income groups. 1/

- 35. Households by number of members in the household, according to income groups. 2/
- 36. Households, by household type, according to household income groups.
- 37. Households by educational attainment of head of household; according to household income groups. 3/
- 38. Households, by are group of head of household and sex, according to household income groups. 2/-
- 39. Households, by socioeconomic group of head of household, according to size of household. 2/
- 40. Consumption expenditure, by object expenditure, according to socioeconomic group of head of household.
- 41. Consumption expenditure, by object expenditure, according to household income groups. 4/
- 42. Consumption expenditure, by object expenditure, according to size of household.
- 43. Households, by size of household, according to household consumption groups.
- 44. Households, by household consumption groups, according to household income groups. 5/
- 45. Income: by source of income, according to income groups. 6/
- 46. Households, by changes in the asset and liability, according to household income groups.

^{1/} In the cell: number of nouseholds, number of members, amount of household income and number of recipients.

^{2/} In the cell: number of households, number of recipients and amount of household income.

^{3/} In the cell: number of households, number of members and amount of household income.

^{4/} In the cell: number of households, number of members and amount of household expenditure.

^[5] In the cell: number of households and number of members.

^{6/} Designed for recipients, can also be used for families.

14 March 1973

Doar Mr. Iglesiao,

I am in receipt of your letter of Lt Harch expressing your complete agreement with the proposed joint programs on income distribution prepared by a group of staff members of both organizations, as a result of the meetings hold in Santiago from 5 to 9 Harch 1973.

In this connection, I wish to inform you that I fully approve the work programme and, in order to fulfill this project within, the dates fixed, we will take the necessary administrative stops to obtain Mr. Oscar Altimin's services as consultant for the programme.

I sincerely hope that this joint venture will lead to further co-operation between the two organizations in the future.

Yours sincerely,

Jorge Causs
Director
Development Research Center
International Bank for Reconstruction
and Development

Mr. Enrique Iglesias Executive Secretary Economic Commission for Latin America Santiago



UNITED NADIONS



NATIONS UNIES

COMMISSION ECONOMIQUE POUR L'AMERIQUE LATINE

NACIONES UNIDAS

COMISION ECONOMICA PARA AMERICA LATINA
EDIFICIO NACIONES UNIDAS
AVENIDA DAG HAMMARSKJOLD
CASILLA 179 D
SANTIAGO, CHILE

REFERENCIA: ECO 625/1(2)

CABLE: UNATIONS

26 September 1977

Dear Montek,

I am enclosing a status report of the ECLA/World Bank project on Evaluation and Analysis of Latin American Income Distribution, as discussed during our previous phone conversation.

I think it is a fair enough over-view of results already accomplished and under way, but please do not hesitate to ask me for further details if some of the points are not clear enough.

Best regards,

Oscar Altimir

Chief

Division of Statistics & Quantitative Analysis

Mr. Montek Ahluwalia
Development Research Center
International Bank for Reconstruction
and Development
1818 H Street, N.W.
Washington, D.C. 20433
U.S.A.

EVALUATION AND ANALYSIS OF LATIN AMERICAN DATA ON INCOME DISTRIBUTION: STATUS REPORT

1. The data base

The project envisaged, from the start, to support its analysis on as wide a data base as feasible. This purpose gave rise, during the implementation of the project, to the creation at CEPAL of a data file from household surveys for the acquisition, sistematization and storage for multiple purposes of the main surveys produced by the statistical offices of the region.

Routines were established, as part of the maintenance of the permanent data file, for analysing the technical characteristics of each sample, for describing the variables and for evaluating the reliability of the results. These procedures provided the means to select for the analysis of income distribution those among the surveys available for each country, which were more reliable and for which the specification of the data was satisfactory enough. Attachment N° 1 gives details of household surveys constituting at present the data base for the analysis of income distribution. It must be noted that tapes with microdata are available for some of the surveys, thus allowing for multivariate analysis, whereas for other surveys only ready-made tabulations are available.

Detailed tabulations

Detailed tabulations relating income to different socio-economic characteristics of the individuals or the households were systematically produced from microdata files or extracted from already published sets. During the initial phase of the project such tabulations were circulated in the form of booklets, containing also a technical discription of each sample. Fifteen of such booklets have been produced, all of them in Spanish (see Attachment N° 2).

3. Summary tables

For each of the surveys constituting the data base two sets of summary tables have been prepared: one for household distributions and another for the size distributions of individual recipients. These standard summary tables include the decile distribution by income group, the profiles of each income group in terms of their socio-economic characteristics and estimated mean incomes by employment status, kind of economic activity, occupation and education.

4. Evaluation of the reliability of the income data

A paper was produced on "Income Distribution Estimates from Household Surveys and Population Censuses. An Assessment of Reliability". This paper analyses the limitations of the data base, its coverage, the representativeness of the sample populations, the sample composition, the concepts of income used in the surveys and censuses, and the discrepancies between household incomes estimated on the basis of the surveys and the national accounts estimates. concludes with some caveats on the measurement of income in the different types of surveys. It was found that Latin American surveys frequently underestimate between 10 and 20 per cent of total household income as measured from national accounts and that in some surveys this discrepancy may reach 25 per cent and may even exceed 30 per cent of the total income. Furthermore, for most of the surveys entrepreneurial incomes average between 25 and 45 per cent below the corresponding national accounts estimates, whereas wages and salaries are either broadly consistent with macro-economic estimates or 10 to 20 per cent below these totals.

5. Estimates of the distribution of income by type

Both for describing the distribution of income flows originated in each economy and for carrying out systematically the consistency checks just mentioned, a sectoral functional institutional breakdown of GDP estimates was needed. Official estimates usually fall short of providing the necessary detail, particularly by type of income originated in each industry and accruing to households. The results of systematizing available estimates and filling the existing gaps were circulated by means of a booklet on "Estimates of the functional distribution of income originated in each sector of economic activity. 1960-1972" (E/CEPAL/L.115/12), These series are being updated as the basis for a paper describing the sectoral and institutional generation of primary incomes in Latin American countries.

Estimates of the labor force by employment status and industry were also carried out on the basis of census benchmarks, as a necessary complement to those estimates on the distribution of income by type and industry, both for descriptive purposes and for the consistency checks of survey results.

6. Estimates of the overall income distribution by size

Differences in coverage, concepts and reliability render the direct comparison of uncorrected survey distributions ineffectual to obtain reasonable assessments of the overall inequalities in Latin American countries, and of inter-country differences.

The analysis of the consistency between survey results and national accounts undertaken to evaluate the reliability of the data provides the elements for filling the gaps and making adjustments in order to approximate from survey distributions the likely distribution of income by size in the national economies.

These exercises in adjustment are under way and their results will serve to prepare a paper giving an overview of income inequalities in Latin American countries on a comparable basis.

7. The profile of income distribution by size in the urban sector

The summary tables referred to in (3) above, and the corresponding income differentials provide the basis for a systematic description of the main characteristics which differentiate - or are either common to - the different quintile groups in the urban income distribution of each of the countries considered. The mean income differentials also enable the working out of a descriptive approximation to specific inequalities underlying income concentration, although the systematic treatment of the determinants of income inequalities is attempted elsewhere (see (10) below).

A "Note on earnings inequalities in Latin America" was produced, presenting income differentials and concentration ratios for different breakdowns of the earners in each employment status (according to sex, age, education, kind of economic activity, and occupation).

8. The dimensions of poverty

Absolute poverty lines were drawn for ten different Latin American countries applying a food-based method. A paper on "The dimensions of poverty in Latin America" has been prepared and is in the stage of final revision and translation. It discusses the conceptual problems in measuring poverty, explains the procedures followed in drawing the poverty lines, gives an assessment of the number of households below the poverty line in each of the countries considered and in the region as a whole, and provides estimates of the corresponding poverty gaps in terms of consumption.

9. The profile of urban poverty

Poverty profiles depicting the characteristics of the urban poor are being drawn for eight Latin American countries for which reliable microdata from surveys are available. The entire population is classified on the basis of the poverty lines mentioned in (8), according to the household's per capita income, into poor and non-poor households, and the poor subclassified into those in a state of indigence and the rest. Profiles are being drawn for the three groups in an attempt to:

- (a) describe the characteristics of each group in terms of those of the head of the household (sex, age, education, type of activity, employment status, kind of activity, occupation, time worked, migration status, willingness for additional work) and of some characteristics of the household itself (size, age structure, participation rates, location, housing and utilities);
- (b) describe the formation of household income in each group;
- (c) determine the probability to be poor given each characteristic of the household and also relevant combinations of characteristics, and to look for those combinations of characteristics which maximize the poverty risk;
- (d) analyse the discrepancy ratios between the profiles for the poor and the profiles for the non-poor for each characteristic or relevant combination of them.

10. Factors affecting earnings inequalities

A paper was produced on "Decomposition Analysis of the Inequality of Earnings in Latin American Countries", which applies the decomposition of the Theil index to the data from thirteen household surveys in order to assess the role and relative importance of personal and employment variables in determining earnings.

The findings showed a remarkable uniformity across countries. The standard seven variables considered jointly explain between 80 and 90 per cent of urban inequalities and from 50 to 70 per cent of rural inequalities. The joint contribution of the personal variables to the explanation of earnings/ is roughly similar to the contribution of the employment variables, (any of the groups explaining between 45 and 60 per cent of urban inequalities).

11. A volume on "Income Distribution in Latin American Countries"

The final versions of the different papers mentioned above would be edited into a single volume, with an introductory chapter giving the conceptual and accounting framework, and the inclusion of supporting material (references, descriptions of the data base, a selection of detailed tabulations), in Annexes.

ATTACHMENT 1

HOUSEHOLD SURVEYS CONSTITUTING THE DATA BASE FOR THE ANALYSIS OF INCOME DISTRIBUTION

Country	Survey Identificati	Geographic coverage	Type of survey	Year	Data c/
6.	500 (10 to 10 to 1				
Argentina	6	MA	Income & Expenditure (ECIEL)	1970	ET
•••	7.20	MA	Employment	1970	MD
-/ x + H	10.1	MA	Employment	1972	MD
Brasil	3	3MC	Income & Expenditure (ECIEL)	1968	ET
*	4.12	N	Employment	1970	ET
	5.21	N	Employment	1972	ET
	5.2.2	N.	Income	1972	ET
	Population				
x 3 4	Census	Ŋ.		1970 ,	ET
Colombia	3	4MC	Income & Expenditure (ECIEL)	1968	ET
	4.1	N	Employment	- 1970	ET
	4.2	7MC	Income & Expenditure	1970	ET -
	4.6	. N	Employment	1972	MD
	4.9	7MC	Employment	1975	MD
Costa Rica	2.1	N	Employment	1967	MD
	2.7	U	Employment	1971	MD
	4	N	Income & Expenditure	1971	ET
Chile	5:5	N .	Employment	1968	ET
•	5.6	N	Income	1968	ET
	5.13	N	Income	1971	MD
	6	. MA	Income & Expenditure (ECIEL)	1969	ET
	. 9	MA	Employees' earnings	1967/196	0M 83
Ecuador	2.4	N	Employment	1969	MD
	3	2MC	Income & Expenditure	1968	ET
Guatemala	3	, 'n .	Income & Expenditure	1969	ET
Honduras	1	N	Income & Expenditure	1967	ET
México	6	N	Income & Expenditure	1968	ET
Area Laja de la	. 8		Employment	1976	MD
* * * * * * * * * * * * * * * * * * *	Population				4
	Census	υ		1970	ET

Panamá	2.8	N	Employment (employees)	1970	ET
	2.10	N	Employment (employees)	1972	ET
	3	N	Income	1970	MD
Perú	4.1	U	Employment	1970	MD
	. 7	MA	Income & Expenditure	1969	ET
	8	N	Income & Expenditure	1972	ET
Uruguay	2	MA	Income & Expenditure	1967	ET
	3.1	MA	Employment	1968	ET
Venezuela	3.4	MA	Income & Expenditure	1966	ET
	3.5	MC	Income & Expenditure	1968	ET
	5.13	N	Employment	1971	MD
	6.5	MA	Employment	1971	MD

According to the permanent inventory of household surveys carried by CEPAL

MA: Metropolitan Area

MC: Main cities

N: National

U: Urban

c/ MD: Micro data CEPAL actually has

ET: Existing (already made) tabulations

ATTACHMENT 2

BOOKLETS WITH DETAILED TABULATIONS PRODUCED

Country	Survey Code	Survey Title	Number
			er en g
Uruguay	. 2	Encuesta de gastos e ingresos de	
		las familias de Montevideo, 1967	E/CEPAL/L.115/1
Colombia	4.1	Encuesta Nacional de hogares	E/CEPAL/L.115/2
Panama	2.8	Encuesta permanente de mano de	
		obra	E/CEPAL/L.115/3
Panama	2.10	Encuesta permanente de mano de	
		obra	E/CEPAL/L.115/4
Chile	5.5, 5.6.1, 5.6.2	Encuesta de mano de obra y . encuesta nacional sobre ingresos	
		familiares	E/CEPAL/L.115/5
Venezuela	6.4	IV Encuesta de hogares por muestreo del área metropolitana	
		de Caracas	E/CEPAL/L.115/6
Venezuela	5.12	Encuesta de hogares por muestra	E/CEPAL/L.115/7
Brasil	4.12	Encuesta nacional por muestra de ,	
		domicilios	E/CEPAL/L.115/8
Brasil	5.2.1	Encuesta nacional por muestra de	
		domicilios: Mano de Obra (PNAD-1)	E/CEPAL/L.115/9 (PARTE 1)
Brasil	5.2.1	Encuesta nacional por muestra de	
		domicilios: Mano de Obra (PNAD-1)	E/CEPAL/L.115/9 (PARTE II)
Uruguay	3.1	Encuesta de hogares	E/CEPAL/L.115/10
Honduras		Encuestas de ingresos y gastos familiares	E/CEPAL/L.1115/11
			-,
Costa Rica	2.1	Encuesta de hogares por muestreo	E/CEPAL/L.115/13

Costa Rica

2.7 Encuesta de hogares por muestreo

E/CEPAL/L.115/14

Brasil

5.2.2 Encuesta nacional por muestra de domicilios: Encuesta de ingresos

(PNAD-2)

Argentina

7.20 Encuesta de empleo y desempleo

E/CEPAL/L.115/16

(being printed)

FORM NO. 27 (11-75)

WORLD BANK / IFC **OUTGOING MESSAGE FORM** (TELEGRAM/CABLE/TELEX)

X	IBRD
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TO: MR. LEOPOLDO SOLIS SUB-DIRECTOR GENERAL

BANK OF MEXICO

5 DE MAYO NO. 2, 5th FLOOR

COUNTRY: MEXICO 1, D.F., MEXICO

CABLE NO. & TEXT:

DATE: October 27, 1977

ORIGINATOR'S EXT.: 6001

CLASS OF

SERVICE: LT

I AM SENDING YOU BY AIR-MAIL THE DOSSIER FOR YOUR VISIT TO ECLA TODAY.

I HOPE THE DELAY HAS NOT AFFECTED YOUR PLANS.

REGARDS

MICHAEL BEENSTOCK (RAPIDE)

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	S.J. Burki		
DRAFTED BY:	DEPARTMENT:		
	Policy Planning & Program Review		
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RESEARCH ADVISORY PANEL ON INCOME DISTRIBUTION AND EMPLOYMENT

October 13, 1977

Mr. Leopoldo Solis Sub-Director General Bank of Mexico 5 de Mayo No. 2, 5th Floor Mexico 1, D.F., Mexico

Dear Mr. Solis:

For the record I enclose a summary of the assignment of the work load that was agreed on October 12. The next meeting is scheduled for December 13-15 and I shall be arranging travel and accommodations in due course. Since the main purpose of this meeting will be to discuss our various drafts, you should arrange that your draft be sent directly to the members of the Panel including myself so that it arrives no later than December 6. For this purpose, I also attach the addresses that you will require.

Please let me know if there are any further documents that you require. I shall be contacting you shortly about your ECLA visit.

Yours sincerely,

Michael Beenstock Policy Planning Division Room D441

enclosures (2)



Record Removal Notice



File Title General Research Advisory Panel Income Distribution and Employment (RAPIDE) - v.2		Barcode No.	
		15	46810
Document Date	Document Type		
September - October 1977	Forms and letter		
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Travel Office

October 3, 1977

Michael Beenstock, EPRPP

Consultants' Travel

Further to travel requests sent you on

September 26, 1977 for Arthur Lewis, Simon Kuznets
and Leopoldo Solis, please reserve accommodations
for them at the Park Central Hotel instead of the (1/4 h) (1/2) DuPont Plaza Hotel as was originally requested.

Arthur Lewis informs me that he already made his
own arrangements at the Park Central Hotel.

:gm

September 20, 1977

Mr. Leopoldo SOVIS Subdirector Bank of Mexic Floor 5 De Mayo #2, Mexico 1, D.S Mexico

Dear Mr. Solis:

As promised in Professor Fishlow's letter to you of September 15, I enclose the fourth attachment describing the research programs of the income distribution and employment divisions written by their respective division chiefs.

Our first meeting is now almost certainly to take place on October 10-12. I will cable you as soon as I can confirm this.

Yours sincerely,

Mell'T

Michael Beenstock

Enclosure

Leopoldo Solis, Manjarrez

Born 1929

(From R. Norton)

Director of Economic Studies, Bank of Mexico (to 1970)

Director of Bureau of Social & Economic Programs, Ministry of the Presidencia (to 1975)

Woodrow Wilson School 1976

Currently Sub-director general, Bank of Mexico and vice-minister of Commerce

Books

Mexican Financial Development (with Dwight Brothers, 1966

Estructura Financiera y Desarollo Economico (with Dwight Brothers, Guido di Tella and others), 1968

La Realidad Economica Mexicana, 1970

Los Problemas Nacionales (with others), 1971

Controversias Sobre el Crecimiento y la Distribucion, 1972 La Economia Mexicana, 1973.

Tel. 905-521-0720

INTERNATIONAL FINANCE CORPORATION

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Subdirector General

del

BANCODEMEXICO, S.A.

Mexico City, August 22, 1977.

Ref.: LS/77C-111.

Mr. Robert McNamara President World Bank Washington, D.C. 20433 U. S. A.

Dear Mr. McNamara:

I have received your letter dated August 11, in which you kindly invite me to participate as a member of the panel on research in income distribution and employment.

It is with great pleasure that I accept to attend it and to cooperate with Professor Fishlow in the success of this panel.

I look forward to seeing you soon.

Sincerely yours,

Leopoldo Solís

Dear Mr. Solis:

As you may be aware, the Bank has over the last five years carried on a program of economic research on a substantially larger scale than hitherto. Although we regularly review within the Bank individual research projects as they are completed, this appears to be a good time to seek external advice on our progress to date and on future directions. Accordingly, I am initiating a series of panels on groups of related research projects. The first such panel will be on research into income distribution and employment. Professor Albert Fishlow, who is currently Professor of Economics at Berkeley, has agreed to act as chairman of the panel. I would much appreciate it, if you could spare the time to serve as a member of the panel.

The precise way in which the panel conducts its business will, of course, be up to its members. However, I would expect that there would be two meetings in Washington, one in September/October 1977 and one near the end of the year. It is hoped that the duration of these meetings could be kept down by supplying reading material beforehand and that they would not exceed three days each on average. The Bank would, of course, make travel arrangements as needed and pay for all travel expenses, together with an honorarium.

Professor Fishlow will also be writing to you, explaining in more detail how he hopes to proceed.

Sincerely,

Robert S. McMamara

Mr. Leopoldo Solis Sub-Director General Bank of Mexico 5 de Mayo No. 2, 5th Floor Mexico 1, D.F., Mexico

BBKing:gm

cc: for Mr. McNamara's Office (2)

Messrs. Pfeffermann/Dutt

Karaosmanoglu/Chenery/Avramovic/Duloy/Ahluwalia/Leiserson Professor Fishlow

August 10, 1977

May 2, 1978

Mr. Justinian Rweyemamu Independent Commission on International Development Issues 56 rue de Mouillebeau 1211 Geneva 28

Dear Mr. Rweyemamu:

I enclose the final version of the RAPIDE Report which will be submitted to Mr. McNamara. I hope you will agree that it reflects the views of the panel as a whole and will provide a solid basis for the Bank to plan its future research efforts. I should point out that other panels are reviewing other areas of Bank research and that in due course a 'super-panel' will pull together these various panel reviews to restructure the Bank's effort as a whole.

On behalf of Al Fishlow, let me thank you for your cooperation and the promptness to which your various assignments were performed.

Yours sincerely,

Michael Beenstock

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Mr. Rweyemann Independent Commission ou Internatil Development Issues 56, rue de Mouille beau 1211 Geneva 28 349104

Phone: 022 349104 (OR 05)

THE UNITED REPUBLIC OF TANZANIA

President's Office,
The State House,
P.O. Box 9120,
DAR ES SALAAM.

28th December, 1977

Michael Beenstock Room D441 The World Bank 1818 H Street N.W. Washington D.C. 20933

Dear Michael,

Please find enclosed the duly filled forms for claims of honorarium and expenses incurred. I have not requested reimbursement of expenses in Geneva as these were marginal. I expect to be in Geneva by end of second week, but will have to return to Dar before the end of January. It would be best to send the draft to Dar. I hope you had a Merry X'mas with your new baby. Best wishes for the New Year.

My warm regards

(J.F. Rweyemamu)

PERSONAL ASSISTANT TO THE PRESIDENT

(ECONOMIC AFFAIRS)

Enc.

From: Dar Es Saalam

Dec. 5, 1977

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Mr. Beenstock Travel Ofc.

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MR. J. RWEYEMAMU INSISTS ON TRAVELLING FIRST CLASS INSTEAD OF ECONOMY CLASS DUE TO LONG NONSTOP JOURNEY AND STATES HE REFUSES TO TRAVEL ECONOMY. PLEASE ADVISE. ALSO PLEASE CHANGE HIS HOTEL RESERVATION TO READ IN DECEMBER 12 INSTEAD OF DECEMBER 11. REGARDS HANSEN

From: Dar Es Saalam
Dec. 5, 1977

Mr. Beenstock Travel Ofc.

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MR. J. RWEYEMAMU INSISTS ON TRAVELLING FIRST CLASS INSTEAD OF ECONOMY CLASS DUE TO LONG NONSTOP JOURNEY AND STATES HE REFUSES TO TRAVEL ECONOMY. PLEASE ADVISE. ALSO PLEASE CHANGE HIS HOTEL RESERVATION TO READ IN DECEMBER 12 INSTEAD OF DECEMBER 11. REGARDS HANSEN Peb. 8 78

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Blatributions Mr. Beene tool

FOR MICHAEL BEENSTOCK, RECEIVED RAPIDE REPORT, I CONGRATULATE YOU - THAT AND FISHLOW FOR SUCH EXCELLENT REPORT, COVERS WELL MOST ISSUES WE DISCUSSED. I WOULD ADD TWO POINTS, ONE, WE DO NOT COME OUT ENCOURAGING THE BANK TO DO SOME RESEARCH ON BASIC NEEDS WITH THE CAVEATS I POINTED OUT IN MY REVIEW, I SUGGEST THIS BE ADDED IN VIEW OF ITS IMPORTANCE AND INTEREST, SECONDLY I SUGGESTED THAT THE BANK'S PRIMARY CONCERN ON POVERTY WITHIN NATIONAL BOUNDARIES IS WELL TAKES OUT MUST BE SUPPLEMENTED BY ITS CONCERN WITH INTERNATIONAL DISPARITIES, AND FOCUS PART OF ITS RESEARCH THERE.

J. REEYEMANU

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The World Bank / 1818 H Street, N.W., Washington, D.C. 20433, U.S.A. • Telephone: (202) 393-6360 • Cables: INTBAFRAD

Ms. Ann Corrick Reservations Manager Park Central Hotel 705 18th Street NW Washington, DC

November 29,1977

Dear Sir:

Mr. J. Rweyemamu Name: Consultant Type of Accommodation: Single with Bath ___OK @ \$28.00 Double with Bath ___ December 11,1977 Commencing: December 15,1977 Terminating: (Number of nights _____4

This reservation was confirmed by phone with Ada November 28,1977

Any courtesies extended will be greatly appreciated.

NOTE TO STAFF MEMBER: This is a GUARANTEED reservation. You should arrange for cancellation if your plans change.

Very sincerely yours,

Raymond P. Messerly Chief, Travel and Shipping Division

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The World Bank / 1818 H Street, N.W., Washington, D.C. 20433, U.S.A. • Telephone: (202) 393-6360 • Cables: INTBAFRAD

Ms.Ann Corrick Reservations Manager Park Central Hotel 705 18th Street NW Washington,DC December 06,1977

Dear Sir:

Name:	Mr. J. Rweyemamu
	Consultant
Type of Accommodation:	
	Single with Bath OK @ \$28.00
	Double with Bath
Commencing:	December 12,1977
Terminating:	December 15,1977
	(Number of nights3)

This reservation was confirmed by phone with Ada December 06,1977

Any courtesies extended will be greatly appreciated.

NOTE TO STAFF MEMBER: This is a GUARANTEED reservation, You should arrange for cancellation if your plans change. Very sincerely yours,

Raymond P. Messerly Chief, Travel and Shipping Division 1977 NOV 28 AM 8 29

COMMUNICATIONS

Distribution:

Mr. Beenstock Duli1

987. BEANSTALK. PLEASE CONFIRM MR. J. RWEYEMAMU TRAVELLING DAR/WASHINGTON/WASHINGTON/AMSTERDAM/DAR ON DECEMBER 11 ON BANK BUSINESS AND AUTHORIZE ISSUE OF TICKET.

REGARDS PEREIRA

AS RECEIVED

October 18, 1977 RESEARCH ADVISORY PANEL ON INCOME DISTRIBUTION AND EMPLOYMENT

Mr. Justinian Rweyemamu Office of the President State House P.O. Box 9120 Dar es Salaam, Tanzania

Dear Mr. Rweyemamu:

I enclose some further papers that you may find useful.

Yours sincerely,

Michael Beenstock

Enclosures

RESEARCH ADVISORY PANEL ON INCOME DISTRIBUTION AND EMPLOYMENT

October 13, 1977

Mr. Justinian Rweyemamu Office of the President State House P.O. Box 9120 Dar es Salaam, Tanzania

Dear Mr. Rweyemamu:

For the record I enclose a summary of the assignment of the work load that was agreed on October 12. The next meeting is scheduled for December 13-15 and I shall be arranging travel and accommodations in due course. Since the main purpose of this meeting will be to discuss our various drafts, you should arrange that your draft be sent directly to the members of the Panel including myself so that it arrives no later than December 6. For this purpose, I also attach the addresses that you will require.

Please let me know if there are any further documents that you require.

Yours sincerely,

Michael Beenstock Policy Planning Division Room D441

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Mr. Beenstock D441

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J RWEYEMAMU



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Additional Comments			
		The item(s) identified	
		removed in accordance Policy on Access to	
		disclosure policies of the	
		Withdrawn by	Date
		Sherrine M. Thompson	May 09, 2019

Archives 01 (March 2017)

INCOMING TELEX From Dar Es Salaam

Oct. 4 77

Distribution:

Mr. Beenstock Dilli

815. FOR BEENSTOCK.

DR. JUSTINIAN RWEYEMAMU HAS NOT RECEIVED HIS TRAVEL AUTHORIZATION OR TICKETS TO PROCEED TO WASHINGTON FOR BANK MEETING TO REVIEW RESEARCH IN INCOME DISTRIBUTION. HE PLANS TO DEPART DAR OCTOBER E. DO YOU WANT THIS OFFICE TO ISSUE AIR TICKET TO HIM? IF SO TELEX AUTHORITY TO US.

REGARDS HANSEN

September 13, 1977

Dr. J. F. Rweyemamu
Personal Advisor to the
President (Economic Affairs)
Office of the President
State House
P. O. Box 9120
Dar es Salaam, Tanzania

Dear Dr. Rweyemamu:

I am very pleased that you have accepted membership on the Panel and look forward to seeing you at our first meeting. As you already know, we have set our first meeting provisionally for October 10-12. The Panel consists of yourself, Messrs. Simon Kuznets, Arthur Lewis, Leopoldo Solis, Gerardo Sicat and me. It promises to be a lively experience.

I am enclosing with this letter several attachments.

The first set contains a brief statement describing the evolution of income distribution and employment research in the Bank in the last five years. A short description of the unfolding of the entire research program is being prepared and should be made available to you before our meeting. Some of that information can also be gleaned from the Bank reports on the research program that have also been included.

The second is a draft terms of reference that we can discuss fully at our meeting. I will welcome your reactions. As one means of fulfilling objectives 2 and 3, it would seem that a small number of particular case studies of certain projects would be the most useful way of proceeding. A somewhat broader sample of research could enhance our evaluation of its quality. Because the research within the Bank has been conducted differently in the various divisions it seems important to cast our net widely and to see how those differences influence the character and quality of the product.

The third group of attachments includes a list of completed reports on income distribution and employment prepared in the two divisions of the Bank primarily responsible for research in these fields. They have been organized into broad functional and subject categories, and a representative sample of the material is enclosed for your perusal. We are seeking to put together a more inclusive catalogue of total Bank research which should be available by the time we meet. Some few samples of this other work already identified have also been included. At our meeting,

- .2 Dr. J. F. Rweyemamu September 13, 1977 I hope that we will be able to begin substantive discussion on this material, as well as to decide among ourselves how further to proceed in our evaluation. One possibility is to allocate principal responsibility for particular topics to individual members of the Panel. An important output by the Bank on income distribution is Redistribution with Growth - An Approach to Policy by Hollis B. Chenery, et al, published by the Oxford University Press, 1974. Unfortunately our Publications Department is out of stock of this volume at the present. However, your own libraries may well have a copy for you to consult. A final set of attachments will be sent along by the end of the week. They will consist of statements by the heads of the income distribution and employment divisions setting out their view of past and future priorities for Bank research in these fields. At our first meeting, I anticipate that we will be spending about half our time talking among ourselves, and the other half speaking with Bank officials and researchers. A rough draft schedule is enclosed. We can modify it as seems useful at the time. I hope that we will be able to complete our deliberations no later than the early afternoon of October 12. If there are any questions do not hesitate to get in touch with me. Michael Beenstock, (202) 477-4543, has been appointed by the Bank to assist the Panel, and will, among other matters, assure that the Bank Travel Office will be in touch with you to make the necessary arrangements. Sincerely yours, n. A. Fishlow Attachments P.S. In view of your forthcoming visit to the Annual Meeting, please contact Mr. Beenstock directly for the sample of papers.

JUSTINIAN RWEYEMAMU THE STATE HOUSE P.O. BOX 9120, DAR ES SALAAM SEPTEMBER 13,1977 4543

TANZARIA

OUR PANEL ON INCOME DISTRIBUTION AND EMPLOYMENT AT THE WORLD BANK IS HOPING TO HAVE ITS FIRST MEETING ON OCTOBER TEN TO TWELVE IN WASHINGTON DC STOP PLEASE CONFIRM IF THIS IS POSSIBLE STOP OCTOBER THREE TO FIVE IMPOSSIBLE PLEASE CONFIRM TO BEENSTOCK WORLD BANK

PISHLOW

THE WORLD BANK REQUEST FOR CONSULTANT

01		nnel Department (Consultants Section)	DATE	: September	8, 1977
OUGH: FROM		Lowther King Ray	DEPARTMENT	: DPS 600	
		11/16 SALL		220 000	
			DIVISION	: VPD 99	
1.	CONSU	JLTANT'S NAME AND DISCIPLINE:			
	(a)	Name: JUSTINIAN RWEYEMA	MI	1	
	(b)	Address:	MO		
	(c)	Discipline:			
2.		ASE ATTACH CV if no file exists in Person ded in cv:	nnel. The following in	formation is require	ed if not
	(a)	Present nationality: Tanzanian			
	(b)	Date of birth:			
	(c)	Social Security No.:			
	(d)	Place of birth:			
	(e) (f)	Visa status, if applicable: Any close relatives in the Bank or IFC?			
	. 117	Any close relatives in the bank of it o.			
3.	NAME,	, ROOM NO. AND EXTENSION OF MISSI	ON LEADER OR ASS	IGNMENT CHIEF	
	в.в.	King, ext. 6001, Room F1233			
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4.	COUNT	TRY, TYPE OF MISSION OR ASSIGNMENT articipate on the Research Adv	vicery Panel on	Income Distr	ibution and
	To pa	Employment (RAPIDE).	visory, , and, on	Income Discr	
		Employment (tall 100)			
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5.	PERIO	DO OF MISSION OR ASSIGNMENT:		PROW	10
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	(b)	Field work orin			11
	(c)	Report writing in Washington or			
		(If intermittent, give approximate dat	tes of phases of assignm	nent.)	
6.	REMAI	.RKS: (e.g., arrangements Department made	with Consultant, if an	y)	
				* 144	
	(a)	Has consultant's availability been confirm	ned? yes		
	(b)	Fees, if any, quoted by consultant: -	in limit /the Departme	at should not sares	to a fee without Persons
	(c)	Department's recommendation re fee or f prior agreement): Appropriate	to his ourrent	nocition and	stature.
	(d)	For firms: indicate ceiling on mandays or	r total cost, if desired:	position and	
7.		AL CONDITIONS TO BE INCORPORATED	D IN LETTER OF APP	POINTMENT/AGR	EEMENT AND OTHER
	RELEV	VANT INFORMATION:			*
		Travel as requested by the	Bank.		
120					
8.	NAME	AND ROOM NOS. OF PERSONS REQUIF	RING COPIES OF APP	OINTMENT LETT	ER:

M. BeenstockJ. Lowther

Mr. J. Rweyemamu
Personal Adviser to the Pres.
(Economic Affairs)
Office of the President
State House
P.O. Box 9120
Dar es Salaam
Tanzania

RAPIDE

DRAFT: BBKing: gm January 3, 1978

Evaluation

[Rachel's piece]

In last year's report (para. 1.33) the intention of reviewing groups of completed projects on related subjects was stated in order to give a broader overview of how research is proceeding; this would be done by outside panels. The first such panel—on income distribution and employment—was appointed in September 1977 with the following members: Albert Fishlow (US, chairman), Simon Kuznets (US), Sir Arthur Lewis (UK), Justinian Rweyemamu (Tanzania), Gerardo Sicat (Philippines) and Leopoldo Solis (Mexico). The panel held two meetings one at the beginning of October and the other in the middle of December. Their report will contain not only an evaluation of past research, but also recommendations about its future content; a draft is expected in early February.

Other external panels will review other subjects during the course of the next two years, although they will not necessarily focus exclusively on research. As already announced, the [Committee] under the chairmanship of Mr. David Bell will be reviewing the Bank activities in the field of education. During the course of 1978, it is intended that a panel on research on trade and industry will be appointed. The scope and timing of possible panels on public utilities and transportation and on agriculture are also under consideration.

MEETING WITH MESSRS. LEISERSON, STOUTJESDIJK, SQUIRE AND MAZUMDAR

Squire	Research is biased towards country analysis rather than project analysis.
Stoutjesdijk	Bank is involved in project appraisal rather than design, research
	audience should reflect this
Leiserson	Loan pressure generates ad hocness in data gathering in the "give me
	the latest data estimate" syndrome.
Mazumdar	Malaysia educational research has not fed into education projects
	because of Bank institutional problems.

RAPIDE - 2nd Meeting: Minutes

- WAL By "project-oriented" he means something wider than Bank projects per se.

 Research should relate to the Bank's activities in general and the Bank should be the authority on its own areas of activity.
- WAL Employment data are worth getting but don't spend a penny on Lorenz curves.
- JR Bank research has focussed on the "easy" countries and tries to apply
 the results to the "difficult" ones that happen also to be the very
 poor ones.
- WAL Bank should train professionals in LDCs.
- JR Research efforts seem to have had a preconceived model and have tried to squeeze what little evidence there is into this mould.
- JS Regional income distribution should be emphasized.
- SK Intellectual resources at the Bank for data processing are inadequate,
 i.e. not just a cash problem.
- JAL Indirect beneficiaries of projects should be researched. This should be a priority to get away from the bi-polar view that electricity projects are non-grata while only immediate poverty projects are ok.
- WAL Employment work was better than income distribution work. Employment-Education paper on Malaysia was good. So was Non-Farm Rural Employment paper. Household labor supply work was not much of a contribution.
- WAL Bank should not emphasize migration modelling since migration is not operable to single economic model.
- WAL Emphasis should be given to employment of juveniles, school-leavers, women.
- WAL The employment problem in LDCs can only be solved in the countryside. The Bank should be the expert on this.
- JR In basic needs, linkages and delivery systems should be emphasized. The other issues have been explored elsewhere, e.g. at ILO.

JS The marginal cost to the Bank in implementing SAM in the Philippines would be little because there already exists an indigenous capability.

But this might not apply elsewhere.

JS If the Bank works with the government it should try to involve nongovernment research institutes.

SK Time is running out re: 1980 census.

WAL There is a trade-off to be considered between

JR LDC researchers are more knowledgeable about problems in their own countries.

Bank could benefit by moving away from "oldboy" network.

WAL Bank tends to highlight income distribution as an end rather than its role as a means. We wouldn't want to cut down the cocoa trees in Ghana!

WAL Research Committee should not assume strategic role in research planning.

WAL Program staff should be transferred on a temporary basis to DPS to do research.

JR For policy research, researchers should have practical operational experience.

WAL Staff paper good idea.

JS Staff paper good idea.

JS & Dissemination missions are a good idea, but the form should be flexible JR reflecting government attitudes.

RAPIDE

Meeting with Ahluwalia and Pyatt

- MA Preparing input for say 15 countries, re 1980 census would require a large institutional effort by the Bank.
- MA Depth for say, 5-6 countries rather than breadth for 60 plus countries is an excellent idea.
- GP Employment and income distribution are interwoven, but conceptual issues would have to be solved before a merger should be considered.
- OP UN should take on board the 'who gets what' issue as part of the reconciliation between GDP estimates and its distribution.

 At present, the UN may be planning to implement household survey capabilities in LDC's. Should the Bank put the case to the UN to go the 'who gets what' route?
- GP SAM cells may be politically sensitive and Bank may be under pressure not to publish.
- MSA 5-6 country effort will require high involvement with the regions.

 This is why Malaysian experience has been productive.
- GP Bank has expertise for a task force re 1980 census.
- MA 1980 census data on incomes would be rough because people may be reluctant to state their incomes.
- WAL There should be a focus on child mortality, life expectancy, etc., rather than so much emphasis on the distribution of income.
- MA It is not easy to transfer people from operational divisions to research divisions on temporary assignments.

- N. American research institutes have an advantage in processing

 RPOs because of their proximity to the Bank. Maybe a fund should

 be arranged for financing the travel costs to Washington of LDC

 research institutes.
- JS The Bank should make an active effort to identify research consultants in LDC's.
- GP Maybe the Bank should transfer staffers to LDC's to foster indigenous research institutes.