

DMF Stakeholder's Forum 2025

*« Developing local currency bond
markets : Challenges and opportunities
of regional cooperation on domestic
debt markets »*



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REGIONAL MARKET**

01

WAEMU DEBT MARKET OVERVIEW

DEBT MARKET OVERVIEW

WAEMU BONDS MARKET

AUCTIONS

- Sovereign issuers: T-Bills & T-Bonds

SYNDICATION

- Sovereign and Private Issuers : Governments and Corporate Bonds

- Organization /Control :
BCEAO & UT
- Central Securities &
Depository : BCEAO

Secondary Market : OTC

- Organization / Control
AMF
- Central Securities &
Depository : DC-BR

Secondary Market :
BRVM Stock Exchange

DEBT MARKET OVERVIEW

• Issuers

- Member States of the WAEMU zone sharing common currency, FCFA – XOF
- (Benin, Burkina Faso, Côte d'Ivoire, Guinea Bissau, Mali, Niger, Senegal, Togo)

• Investors

- Any individuals or legal person, wishing to acquire sovereign securities

• Local Intermediaries

- All banks and brokerage firms in the WAEMU region. (Any bid on the Government Securities Market have to be done through them)

• Central Bank (BCEAO)

- Central Securities Depository

• UMOA-Titres (UT)

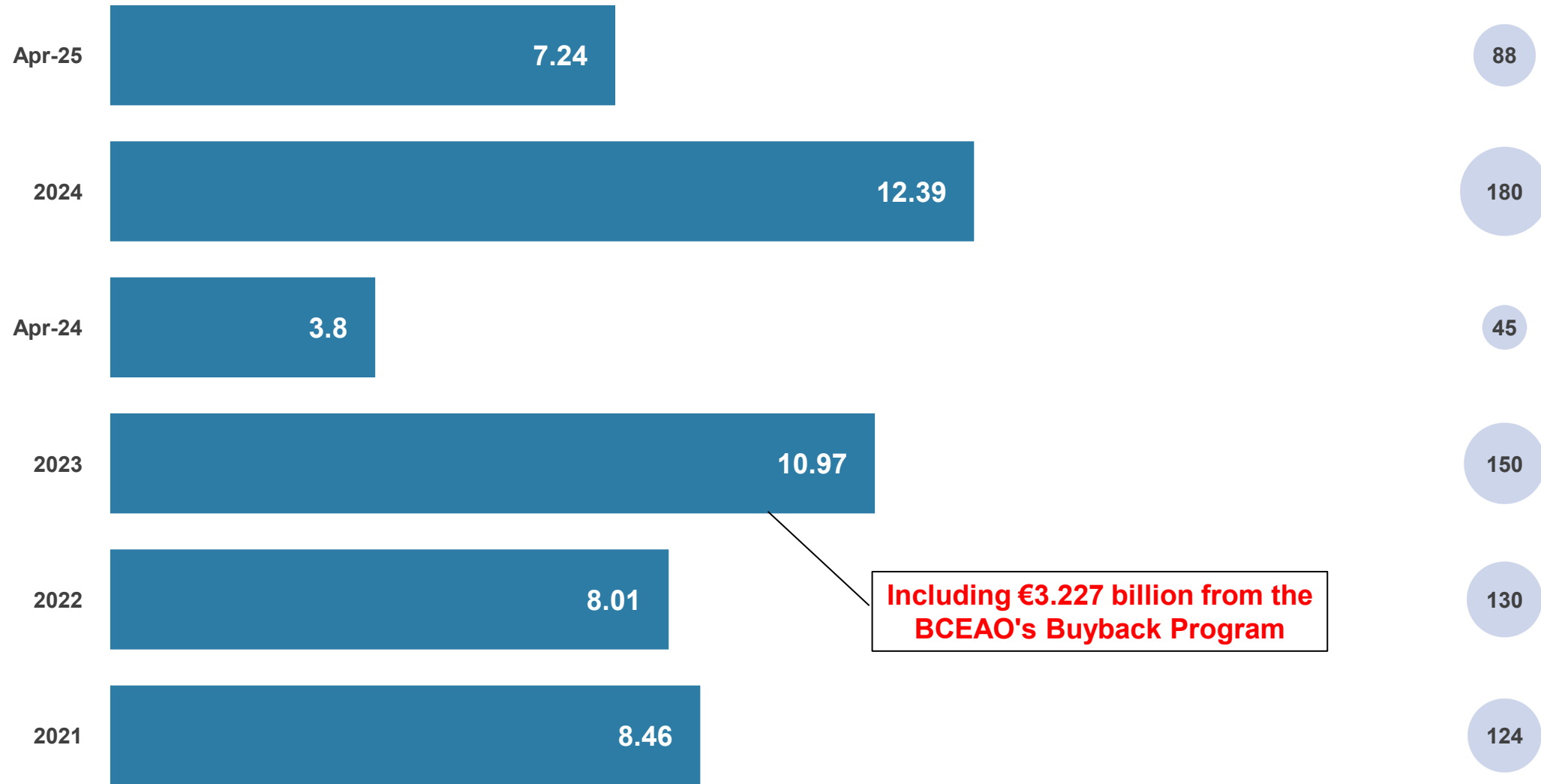
- Regional Institution organizing auctions issuance and advising WAEMU National Treasuries on debt topics and supporting development of local bonds market

02

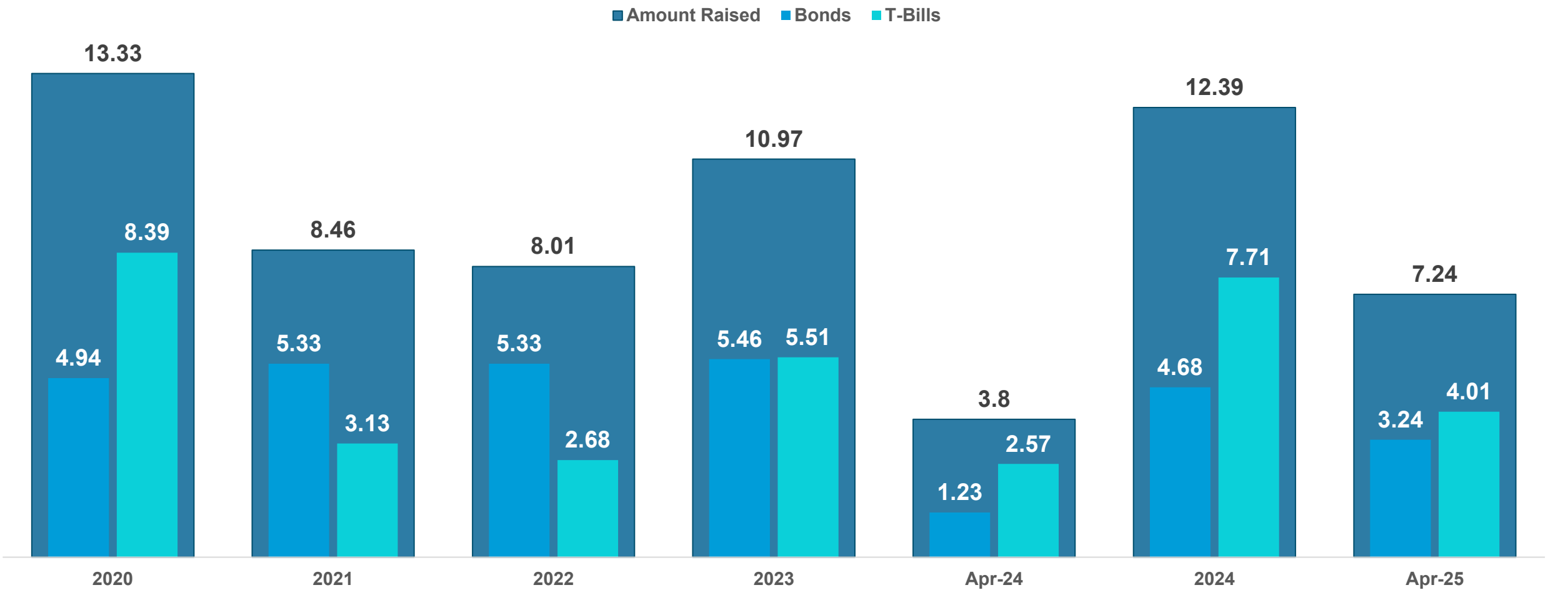
MARKET KEY FIGURES



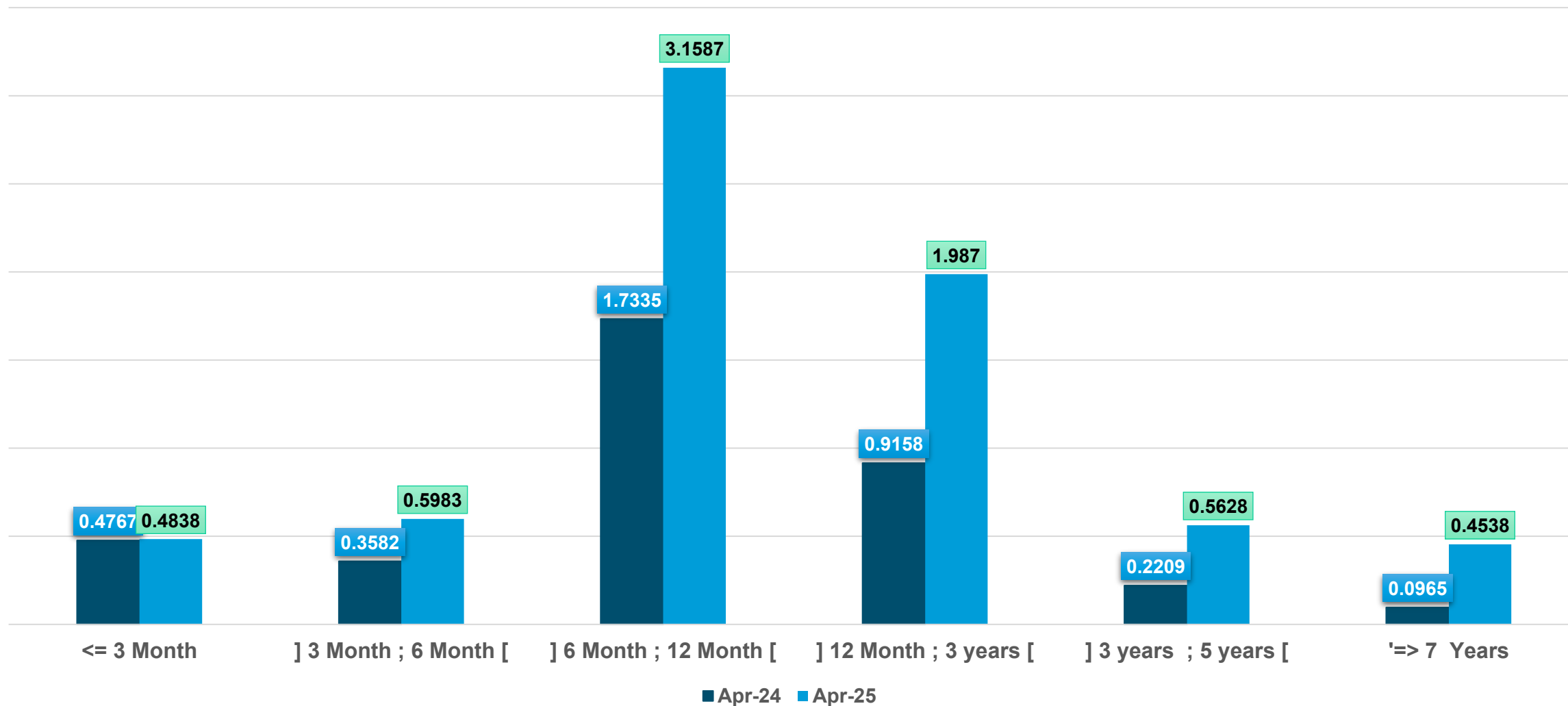
RAISED AMOUNTS EVOLUTION AND NUMBER OF ISSUANCES



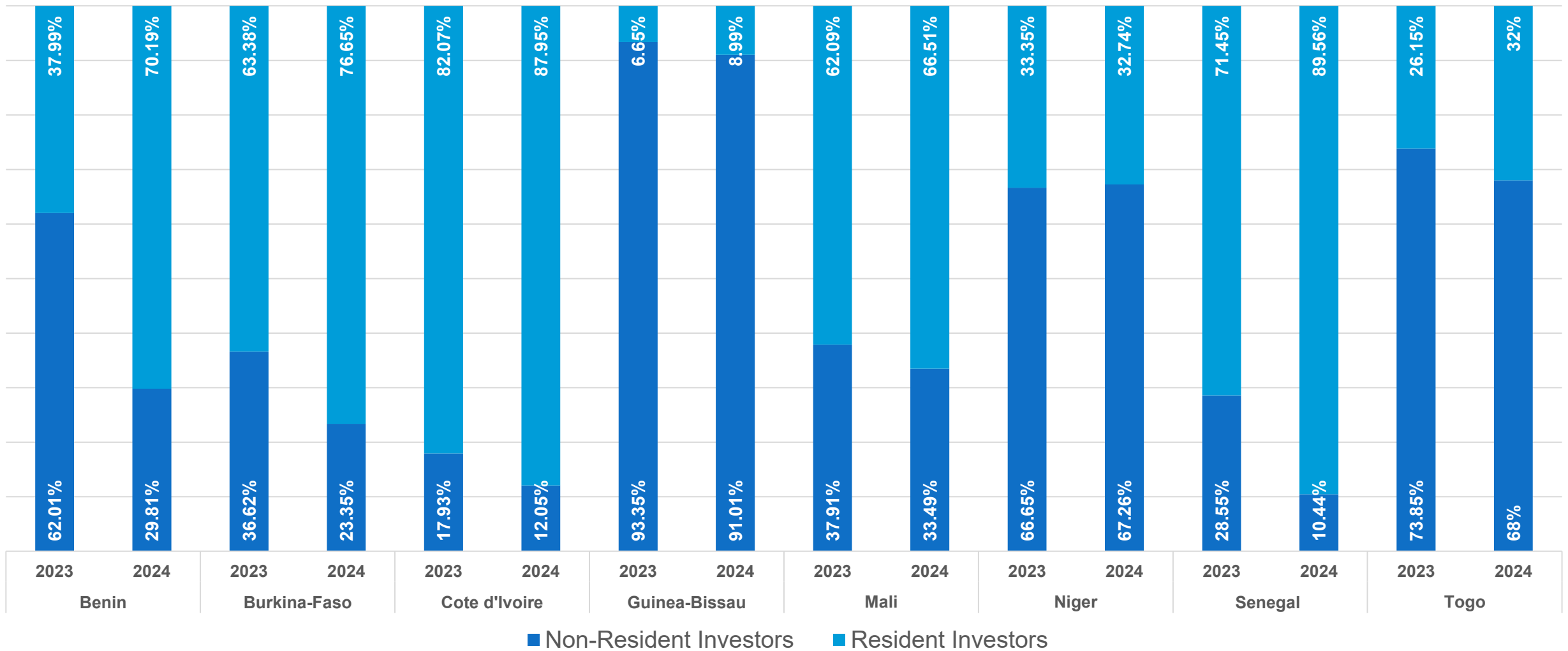
RAISED AMOUNTS PER INSTRUMENT



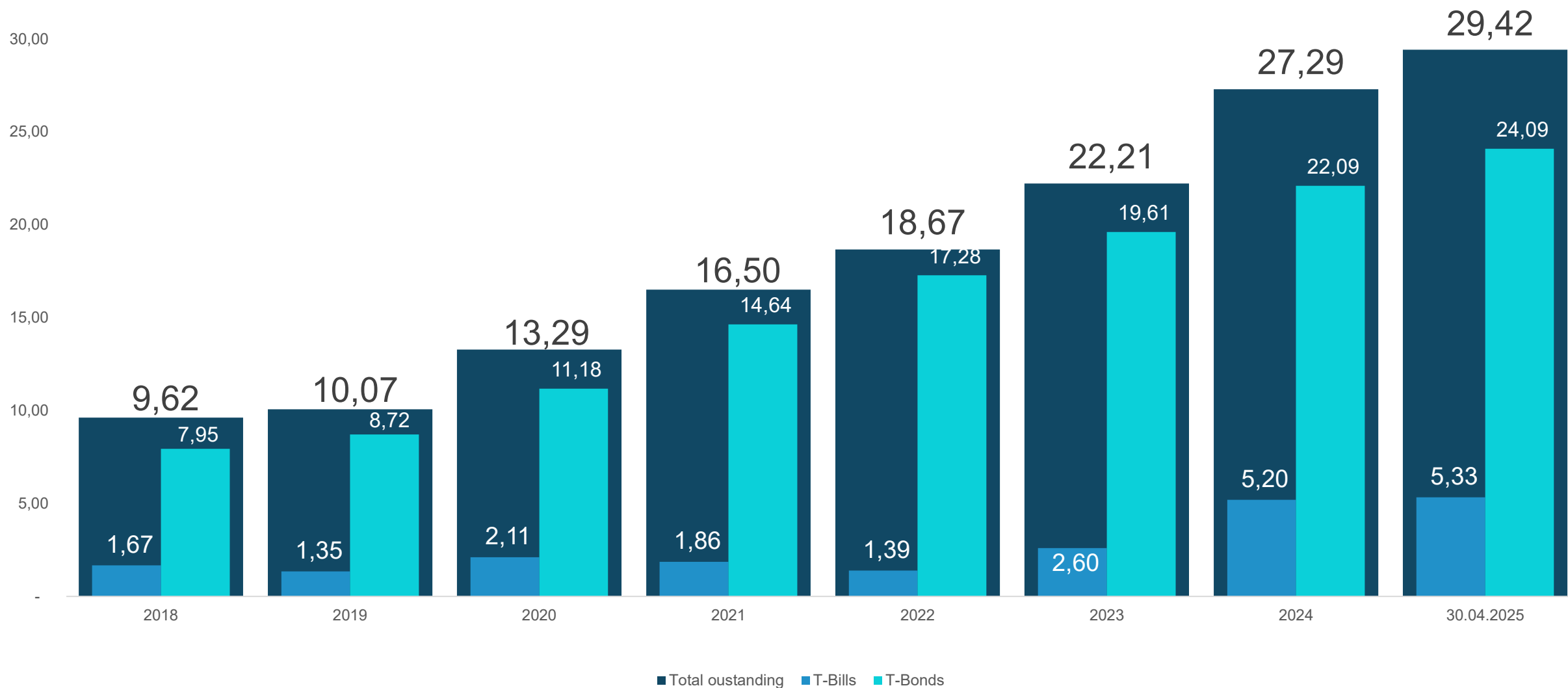
RAISED AMOUNTS PER MATURITY



DOMESTIC INVESTORS VS OTHERS REGIONAL INVESTORS

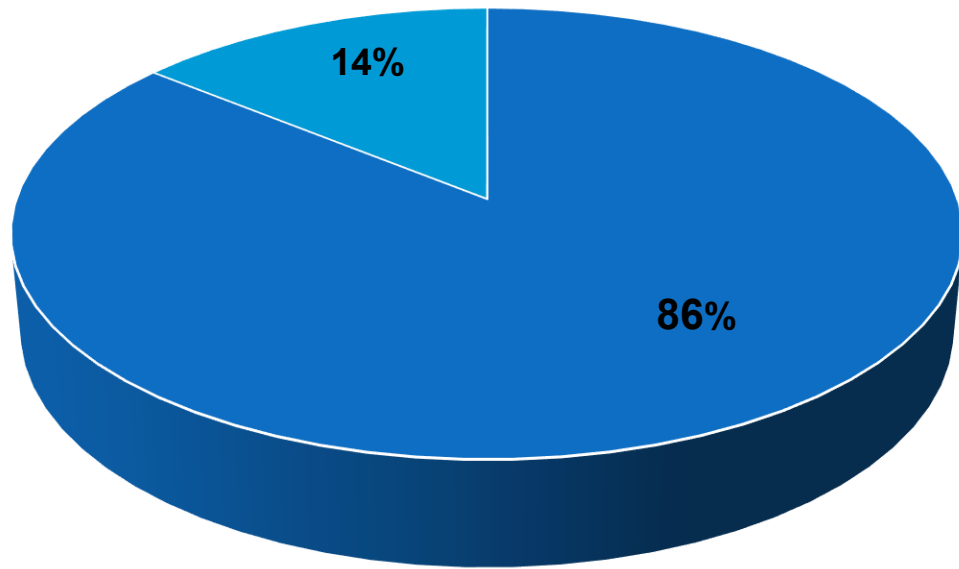


EVOLUTION OF OUSTANDING DEBT



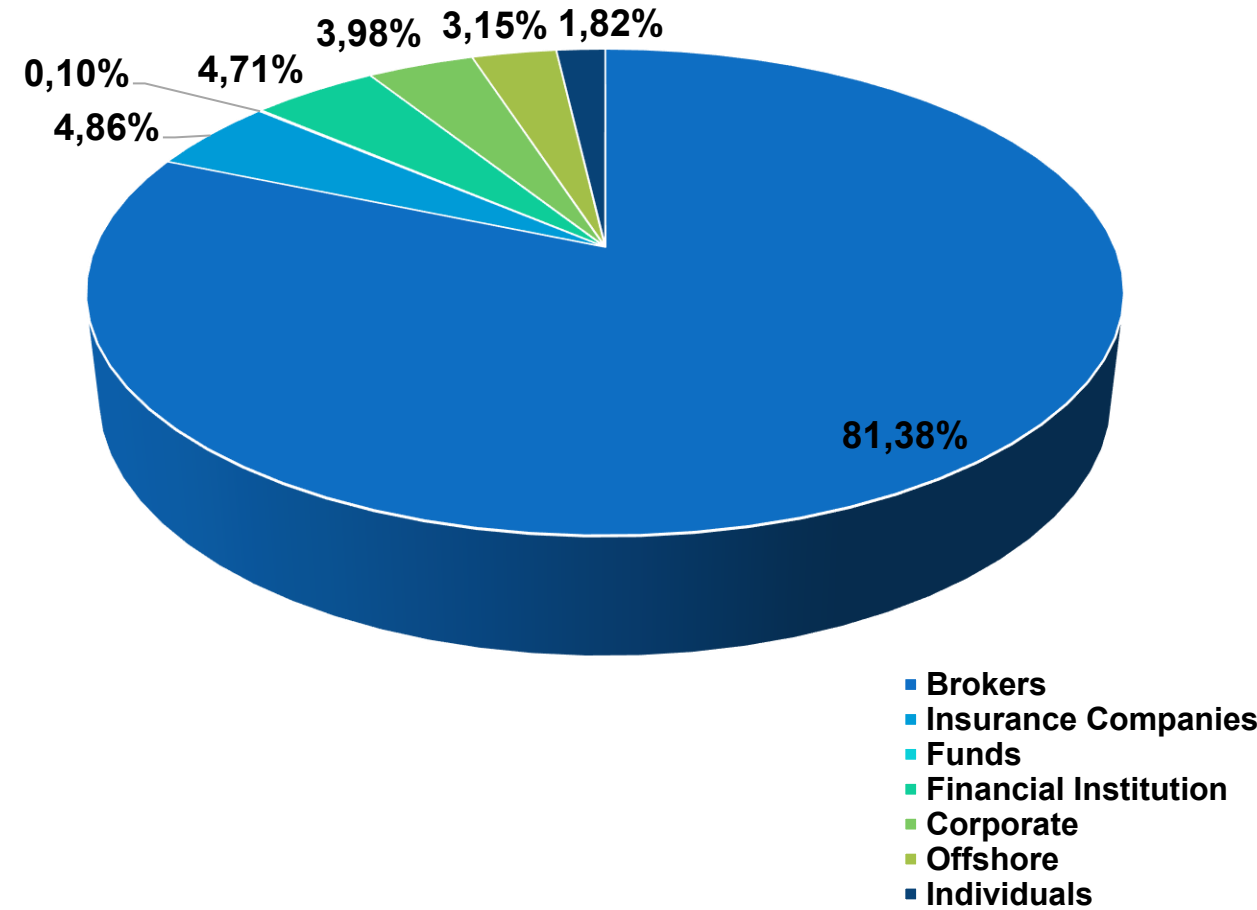
OUTSTANDING'S BREAKDOWN

Global Outstanding's breakdown at April 2025

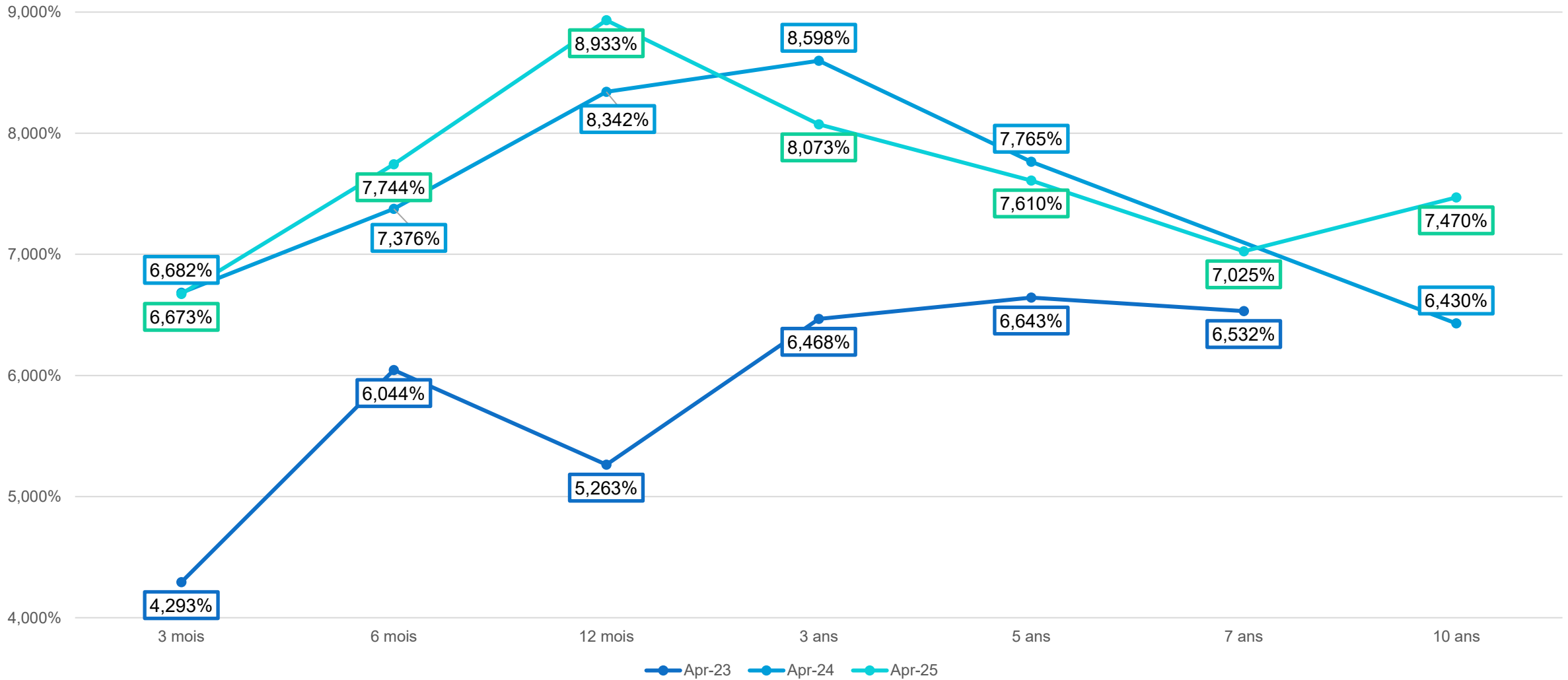


■ Bank Account ■ Client Account

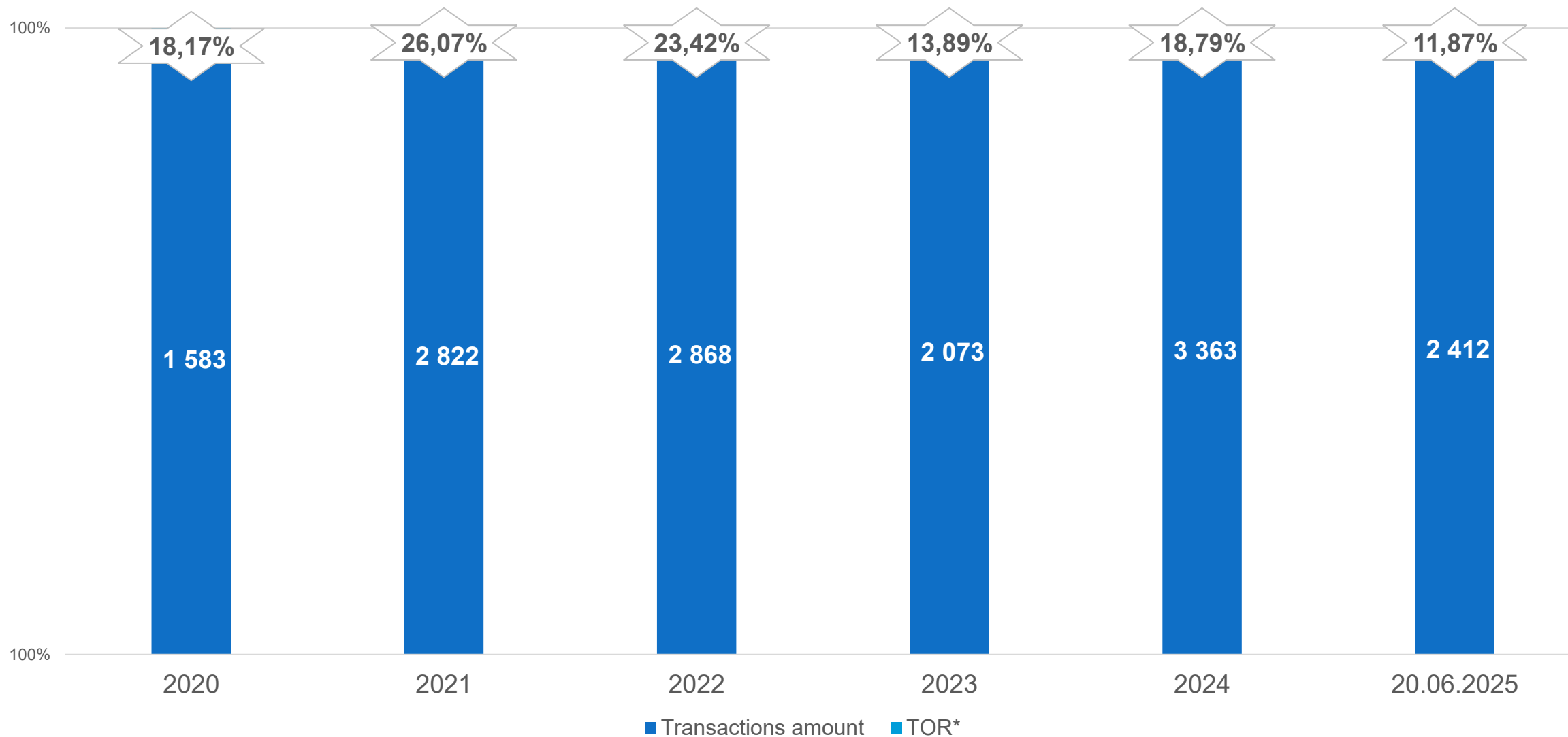
Client Account Breakdown at dec 31 2024



YIELDS EVOLUTION (2023 – 2025)



EVOLUTION OF SECONDARY MARKET 1/2



03

OPPORTUNITIES AND CHALLENGES OF THE WAMU REGIONAL DEBT MARKET

OPPORTUNITIES OF THE WAMU REGIONAL MARKET

Unified economic area

- Single currency
- Single central bank
- Unified monetary policy, transaction and settlement system

Unified regional market

- Common market regulation
- One harmonized framework
- Standardized practices
- One regional debt management coordination unit (UT)

A regional investor base

- Provides more liquidity for issuers
- Reduces the risk concentration for investors

CHALLENGES OF THE WAMU REGIONAL DEBT MARKET

Tax harmonization

- Lack of tax harmonization for the securities and the market instruments that creates fragmentation of the market

Sovereign debt fragmentation

- Two markets with two CSD creating fragmentation of the sovereign debt
- Less transparency for the investors (both local and foreign)

Market infrastructure

- Weak secondary market
- Unefficient primary dealers

Thank You.



**Boulevard Mamadou DIA
Direction Nationale BCEAO
BP 4709 Dakar | Sénégal**

