



# Bank Guidance

## Thresholds for procurement approaches and methods by country

### **Bank Access to Information Policy Designation**

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February 16, 2024

### **Content**

Guidance setting out indicative thresholds for procurement approaches and methods by country

### **Applicable to**

IBRD,IDA

### **Issuer**

Chief Procurement Officer, OPSPR

### **Sponsor**

Lead Procurement Specialist, OPSPR

## SECTION I – PURPOSE AND APPLICATION

1. This Guidance lists indicative thresholds for procurement approaches and methods by country.
2. This Guidance applies to Bank staff.

## SECTION II – DEFINITIONS AND ACRONYMS

As used in this Guidance, the capitalized terms and acronyms have the meaning set out: (a) in Section II of the [Procurement Policy](#); Section II of the [Procurement Directive](#), and Section II of the [Procurement Procedure](#); or (b) below.

1. **AFE**: Africa Eastern and Southern Region.
2. **AFW**: Africa Western and Central Region.
3. **EAP**: East Asia and Pacific Region.
4. **ECA**: Europe and Central Asia Region.
5. **LCR**: Latin America and the Caribbean Region.
6. **MNA**: Middle East and North Africa Region.
7. **RFQ**: Request for Quotations.
8. **SAR**: South Asia Region.

## SECTION III – SCOPE

### A. OVERVIEW

1. This Guidance lists indicative thresholds for procurement approaches and methods by country. These thresholds are determined on the basis of (i) the size, depth, and conditions of specific markets, and the capacity of the local industry; (ii) assessed level of interest of non-domestic firms and individuals to participate in domestic markets; and (iii) the nature, complexity, and level of risk of some industries.
2. These thresholds complement market analysis carried out for specific IPF operations, - see [PPSD Guidance](#) for further information on market analysis - and are expected to be observed, unless the specific market analysis advises the use of different set of thresholds otherwise. Any departure from thresholds set out in this Guidance shall be justified in the PPSD and reflected in the PAD and/or the Procurement Plan, as appropriate.
3. Open competitive procurement is the Bank's preferred procurement approach, whenever possible, to maximize fairness of opportunity to bid, and approaching the international market is appropriate for situations where the participation of foreign firms will increase competition and may enhance the achievement of best value for money and fit for purpose results.
4. These thresholds are approved by the CPO at the request from the APMs, observing the ADM framework and procedural instructions set out in Section III.C of the [Procurement Procedure](#).

## B. THRESHOLDS

Thresholds for Procurement Approaches and Methods									
(US\$ thousands)									
As of November 28, 2023									
		Works			Goods, IT and non-consulting services			Shortlist of national consultants	
		Open international	Open national	RfQ	Open international	Open national	RfQ	Consulting services	Engineering & construction supervision
Country	Region	≥	<	≤	≥	<	≤	<	≤
Afghanistan	SAR	5,000	5,000	100	200	200	50	100	N/A
Albania	ECA	10,000	10,000	400	2,000	2,000	200	300	N/A
Angola	AFE	10,000	10,000	200	1,000	1,000	200	200	300
Argentina	LCR	50,000	50,000	350	10,000	10,000	100	1,000	N/A
Armenia	ECA	10,000	10,000	400	2,000	2,000	200	300	N/A
Azerbaijan	ECA	20,000	20,000	400	2,000	2,000	200	300	N/A
Bahamas	LCR	15,000	15,000	200	3,000	3,000	100	500	N/A
Bangladesh	SAR	25,000	25,000	100	2,000	2,000	50	500	N/A
Barbados	LCR	15,000	15,000	200	3,000	3,000	100	500	N/A
Belarus	ECA	5,000	5,000	200	1,000	1,000	100	300	N/A
Belize	LCR	10,000	10,000	200	1,000	1,000	100	300	N/A
Benin	AFW	10,000	10,000	500	1,000	1,000	500	300	400
Bhutan	SAR	1,500	1,500	50	200	200	30	200	N/A
Bolivia	LCR	15,000	15,000	250	3,000	3,000	50	200	N/A
Bosnia	ECA	7,500	7,500	300	1,500	1,500	150	300	N/A
Botswana	AFE	5,000	5,000	200	1,000	1,000	100	200	300
Brazil	LCR	50,000	50,000	200	10,000	10,000	100	1,500	N/A
Bulgaria	ECA	50,000	50,000	500	30,000	30,000	200	500	N/A
Burkina Faso	AFW	10,000	10,000	500	2,000	2,000	300	300	500
Burundi	AFE	7,000	7,000	200	3,000	3,000	200	200	300
Cambodia	EAP	5,000	5,000	200	1,000	1,000	100	300	N/A
Cameroon	AFW	10,000	10,000	200	1,000	1,000	100	100	300
Cabo Verde	AFW	5,000	5,000	300	500	500	200	300	300
Central African Republic	AFW	5,000	5,000	200	500	500	100	100	200
Chad	AFW	10,000	10,000	200	1,000	1,000	100	200	400
Chile	LCR	25,000	25,000	350	5,000	5,000	100	500	N/A
China	EAP	40,000	40,000	500	10,000	10,000	500	500	N/A
Colombia	LCR	50,000	50,000	350	10,000	10,000	50	400	N/A
Comoros	AFE	5,000	5,000	200	2,000	2,000	100	300	500
Congo	AFW	10,000	10,000	200	1,000	1,000	100	100	200
Costa Rica	LCR	15,000	15,000	70	3,000	3,000	50	300	N/A

Thresholds for Procurement Approaches and Methods									
(US\$ thousands)									
As of November 28, 2023									
		Works			Goods, IT and non-consulting services			Shortlist of national consultants	
		Open international	Open national	RfQ	Open international	Open national	RfQ	Consulting services	Engineering & construction supervision
Country	Region	≥	<	≤	≥	<	≤	<	≤
Côte d'Ivoire	AFW	15,000	15,000	500	2,000	2,000	500	400	600
Croatia	ECA	50,000	50,000	500	30,000	30,000	200	500	N/A
Czech Rep	ECA	50,000	50,000	500	30,000	30,000	200	500	N/A
Democratic Republic of Congo	AFE	10,000	10,000	200	1,000	1,000	200	300	300
Djibouti	MNA	2,000	2,000	200	300	300	50	300	300
Dominican Republic	LCR	15,000	15,000	350	3,000	3,000	100	500	N/A
Ecuador	LCR	25,000	25,000	250	5,000	5,000	50	200	N/A
Egypt	MNA	15,000	15,000	350	2,000	2,000	200	500	1,000
El Salvador	LCR	15,000	15,000	70	3,000	3,000	50	300	N/A
Eritrea	AFE	5,000	5,000	200	500	500	100	100	200
Eswatini	AFE	5,000	5,000	200	3,000	3,000	100	300	300
Ethiopia	AFE	15,000	15,000	200	2,000	2,000	100	300	300
Federated States of Micronesia	EAP	10,000	10,000	2,000	2,000	2,000	1,000	N/A	N/A
Fiji	EAP	10,000	10,000	2,000	2,000	2,000	1,000	N/A	N/A
Gabon	AFW	5,000	5,000	200	1,000	1,000	100	100	300
Gambia	AFW	3,000	3,000	300	500	500	200	200	200
Georgia	ECA	20,000	20,000	400	2,000	2,000	200	300	N/A
Ghana	AFW	20,000	20,000	400	4,000	4,000	200	600	1,000
Guatemala	LCR	15,000	15,000	50	3,000	3,000	30	300	N/A
Guinea	AFW	7,500	7,500	500	1,000	1,000	500	300	400
Guinea Bissau	AFW	3,000	3,000	300	500	500	200	200	200
Guyana	LCR	10,000	10,000	200	1,000	1,000	100	300	N/A
Haiti	LCR	10,000	10,000	1,000	1,000	1,000	500	200	N/A
Honduras	LCR	10,000	10,000	50	1,000	1,000	30	300	N/A
Hungary	ECA	50,000	50,000	500	30,000	30,000	200	500	N/A
India	SAR	40,000	40,000	100	10,000	10,000	100	2,000	2,000
Indonesia	EAP	40,000	40,000	500	10,000	10,000	500	500	N/A
Iran	MNA	10,000	10,000	200	1,000	1,000	100	300	500
Iraq	MNA	10,000	10,000	500	2,000	2,000	100	300	300
Jamaica	LCR	15,000	15,000	200	3,000	3,000	100	500	N/A
Jordan	MNA	10,000	10,000	500	2,000	2,000	200	500	1,000

Thresholds for Procurement Approaches and Methods									
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		Works			Goods, IT and non-consulting services			Shortlist of national consultants	
		Open international	Open national	RfQ	Open international	Open national	RfQ	Consulting services	Engineering & construction supervision
Country	Region	≥	<	≤	≥	<	≤	<	≤
Kazakhstan	ECA	30,000	30,000	500	2,000	2,000	200	1,000	N/A
Kenya	AFE	20,000	20,000	300	3,000	3,000	200	300	500
Kiribati	EAP	10,000	10,000	2,000	2,000	2,000	1,000	N/A	N/A
Kosovo	ECA	7,500	7,500	300	1,500	1,500	150	300	N/A
Kyrgyz Republic	ECA	7,500	7,500	300	1,500	1,500	150	300	N/A
Lao	EAP	5,000	5,000	200	1,000	1,000	100	300	N/A
Latvia	ECA	50,000	50,000	500	30,000	30,000	200	500	N/A
Lebanon	MNA	10,000	10,000	500	2,000	2,000	200	500	1,000
Lesotho	AFE	7,000	7,000	200	1,000	1,000	100	100	300
Liberia	AFW	5,000	5,000	200	500	500	100	100	200
Madagascar	AFE	15,000	15,000	200	3,000	3,000	100	300	500
Malawi	AFE	15,000	15,000	200	3,000	3,000	100	200	300
Maldives	SAR	1,000	1,000	50	100	100	25	200	N/A
Mali	AFW	15,000	15,000	500	3,000	3,000	300	400	500
Marshall Islands	EAP	10,000	10,000	2,000	2,000	2,000	1,000	N/A	N/A
Mauritania	AFW	10,000	10,000	500	2,000	2,000	300	200	300
Mauritius	AFE	15,000	15,000	200	3,000	3,000	100	300	500
Mexico	LCR	50,000	50,000	500	10,000	10,000	100	1,000	N/A
Moldova	ECA	10,000	10,000	400	2,000	2,000	200	500	N/A
Mongolia	EAP	5,000	5,000	200	1,000	1,000	100	300	N/A
Montenegro	ECA	7,500	7,500	300	1,500	1,500	150	300	N/A
Morocco	MNA	15,000	15,000	300	3,000	3,000	200	300	500
Mozambique	AFE	20,000	20,000	200	5,000	5,000	100	500	500
Myanmar	EAP	2,000	2,000	200	500	500	100	100	N/A
Namibia	AFE	10,000	10,000	200	1,000	1,000	100	200	300
Nepal	SAR	5,000	5,000	25	1,000	1,000	25	300	N/A
Nicaragua	LCR	10,000	10,000	50	1,000	1,000	30	300	N/A
Niger	AFW	10,000	10,000	500	2,000	2,000	300	300	500
Nigeria	AFW	20,000	20,000	250	5,000	5,000	150	500	1,000
North Macedonia	ECA	7,500	7,500	300	1,500	1,500	150	300	N/A
Organization of Eastern Caribbean States	LCR	10,000	10,000	200	1,000	1,000	100	300	N/A

Thresholds for Procurement Approaches and Methods									
(US\$ thousands)									
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		Works			Goods, IT and non-consulting services			Shortlist of national consultants	
		Open international	Open national	RfQ	Open international	Open national	RfQ	Consulting services	Engineering & construction supervision
Country	Region	≥	<	≤	≥	<	≤	<	≤
Pakistan	SAR	20,000	20,000	100	2,000	2,000	100	500	N/A
Palau	EAP	10,000	10,000	2,000	2,000	2,000	1,000	N/A	N/A
Panama	LCR	15,000	15,000	70	3,000	3,000	50	300	N/A
Papua New Guinea	EAP	10,000	10,000	2,000	2,000	2,000	1,000	N/A	N/A
Paraguay	LCR	15,000	15,000	250	3,000	3,000	50	200	N/A
Peru	LCR	25,000	25,000	250	5,000	5,000	50	350	N/A
Philippines	EAP	40,000	40,000	500	10,000	10,000	500	500	N/A
Poland	ECA	50,000	50,000	500	30,000	30,000	200	500	N/A
Romania	ECA	50,000	50,000	500	30,000	30,000	200	500	N/A
Russia	ECA	20,000	20,000	200	2,000	2,000	100	500	N/A
Rwanda	AFE	10,000	10,000	300	2,000	2,000	200	300	400
Samoa	EAP	10,000	10,000	2,000	2,000	2,000	1,000	N/A	N/A
São Tome and PRI	AFE	3,000	3,000	200	500	500	100	100	300
Senegal	AFW	20,000	20,000	500	2,000	2,000	300	500	500
Serbia	ECA	7,500	7,500	300	1,500	1,500	150	300	N/A
Seychelles	AFE	5,000	5,000	200	2,000	2,000	100	300	500
Sierra Leone	AFW	5,000	5,000	200	500	500	100	100	200
Slovak Republic	ECA	50,000	50,000	500	30,000	30,000	200	500	N/A
Solomon Islands	EAP	10,000	10,000	2,000	2,000	2,000	1,000	N/A	N/A
Somalia	AFE	5,000	5,000	200	1,000	1,000	150	200	300
South Africa	AFE	20,000	20,000	200	5,000	5,000	100	300	300
South Sudan	AFE	3,000	3,000	200	500	500	100	100	200
Sri Lanka	SAR	10,000	10,000	50	1,000	1,000	50	500	N/A
Sudan	AFE	5,000	5,000	200	500	500	100	100	200
Suriname	LCR	10,000	10,000	200	1,000	1,000	100	300	N/A
Syria	MNA	5,000	5,000	200	500	500	100	300	N/A
Tajikistan	ECA	7,500	7,500	300	1,500	1,500	150	300	N/A
Tanzania	AFE	20,000	20,000	200	5,000	5,000	100	300	300
Thailand	EAP	40,000	40,000	500	10,000	10,000	500	500	N/A
Timor-Leste	EAP	10,000	10,000	2,000	2,000	2,000	1,000	N/A	N/A
Togo	AFW	10,000	10,000	500	1,000	1,000	500	300	400
Tonga	EAP	10,000	10,000	2,000	2,000	2,000	1,000	N/A	N/A

Thresholds for Procurement Approaches and Methods									
(US\$ thousands)									
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		Works			Goods, IT and non-consulting services			Shortlist of national consultants	
		Open international	Open national	RfQ	Open international	Open national	RfQ	Consulting services	Engineering & construction supervision
Country	Region	≥	<	≤	≥	<	≤	<	≤
Trinidad and Tobago	LCR	15,000	15,000	200	3,000	3,000	100	500	N/A
Tunisia	MNA	15,000	15,000	300	3,000	3,000	200	300	300
Turkiye	ECA	40,000	40,000	500	5,000	5,000	100	500	N/A
Turkmenistan	ECA	7,500	7,500	300	1,500	1,500	150	300	N/A
Tuvalu	EAP	10,000	10,000	2,000	2,000	2,000	1,000	N/A	N/A
Uganda	AFE	10,000	10,000	300	2,000	2,000	200	300	400
Ukraine	ECA	10,000	10,000	400	2,000	2,000	200	500	N/A
Uruguay	LCR	15,000	15,000	250	3,000	3,000	50	200	N/A
Uzbekistan	ECA	10,000	10,000	300	2,000	2,000	200	500	N/A
Vanuatu	EAP	10,000	10,000	2,000	2,000	2,000	1,000	N/A	N/A
Vietnam	EAP	20,000	20,000	200	3,000	3,000	100	500	N/A
West Bank and Gaza	MNA	5,000	5,000	200	1,000	1,000	100	300	300
Yemen	MNA	5,000	5,000	200	500	500	100	300	N/A
Zambia	AFE	15,000	15,000	200	3,000	3,000	100	200	300
Zimbabwe	AFE	10,000	10,000	200	3,000	3,000	100	100	300

#### SECTION IV – OTHER PROVISIONS

None.

#### Section V – TRANSITIONAL PROVISIONS

None.

#### SECTION VI –EFFECTIVE DATE

This Guidance is effective as of the date on its cover page.

#### SECTION VII – ISSUER

The issuer of this Guidance is the CPO, OPCS.

#### SECTION VIII – SPONSOR

The sponsor of this Guidance is the Lead Procurement Specialist, OPCS.

#### SECTION IX – RELATED DOCUMENTS

Bank Policy, "[Procurement in IPF and Other Operational Procurement Matters.](#)"

Bank Directive, "[Procurement in IPF and Other Procurement Operational Matters.](#)"

Bank Procedure, "[Procurement in IPF and Other Operational Procurement Matters.](#)"

["The World Bank Procurement Regulations for IPF Borrowers."](#)

[Project Procurement Strategy for Development \(Long Form Detailed Guidance\)](#)

[Project Procurement Strategy for Development \(Short Form Guidance\)](#)

Questions about this Guidance should be addressed to the CPO, OPSPR.