



**MORE
INFORMATION**



THE WORLD BANK
IBRD • IDA | WORLD BANK GROUP
Operations Policy & Country Services

Supplier Hub

Supplier's Hub: World Bank IPF Operations Procurement



FEATURED



Suppliers' Hub

This hub is dedicated to suppliers interested in World Bank Investment Project Financing (IPF) operations procurement. It's packed with essential information, supplier resources and provides updates on operations procurement and their impact on your business. We welcome your interest and look forward to your participation. [Read More >](#)

[Our Value Proposition](#)

[BUSINESS OPPORTUNITIES](#) | [PROJECTS & OPERATIONS](#) | [PROCUREMENT FRAMEWORK](#) | [PROCUREMENT TOPICS](#)

Business Opportunities

To make it easier to search our business opportunities use the following links. It's important to target opportunities that reflect your business offering and identify the countries or regions where you have experience of working or are interested in doing business.

Current Opportunities

Search for current business opportunities through published Procurement Notices on the following sites:

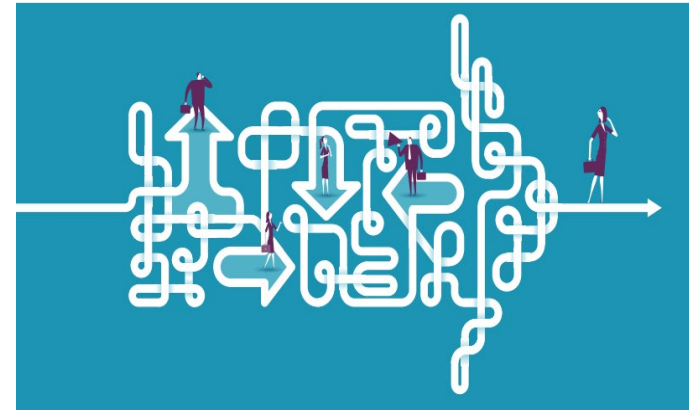
- World Bank [Procurement Notices](#)
- United Nations Development Business: [UNDB](#)
- World Bank [Projects and Operations](#)

Procurement Pipeline

Find Bank projects currently under preparation using the Pipeline search engine:

- [Project Procurement Pipeline](#)

PROCUREMENT GUIDANCE



FINDING BUSINESS OPPORTUNITIES

And Winning Contracts Financed
by the World Bank

<https://www.worldbank.org/en/projects-operations/products-and-services1/Suppliers-Hub>

World Bank Key Procurement Contacts

Hiba Tahboub

Chief Procurement Officer

htahboub@worldbank.org

Global Practice Managers

Diomedes Berroa

**East Asia and Pacific (Indonesia,
Philippines and the Pacific)**

dberroa@worldbank.org

Diomedes Berroa

**Acting East Asia and Pacific (South
East, Asia and China)**

dberroa@worldbank.org

Majed M. El-Bayya

Middle East and North Africa

mbayya@worldbank.org

Anna L Wielogorska

South Asia

awielogorska@worldbank.org

Kofi Awanyo

**Africa- Western & Central
(Francophone and Lusophone Africa)**

kawanyo@worldbank.org

Simon B. Chenjerani Chirwa

Europe and Central Asia

schirwa@worldbank.org

Jean-Jacques Verdeaux

Latin America and Caribbean

jverdeaux@worldbank.org

Elmas Arisoy

Africa- Eastern & Southern Africa

earisoy@worldbank.org

Nazaneen Ismail Ali

Africa-Western & Central

schirwa@worldbank.org



Contract Data

- Overview
- Japan-Specific



THE WORLD BANK

IBRD • IDA | WORLD BANK GROUP

Operations Policy & Country Services

DATA SOURCE: Data explorer as of October 10th, 2024

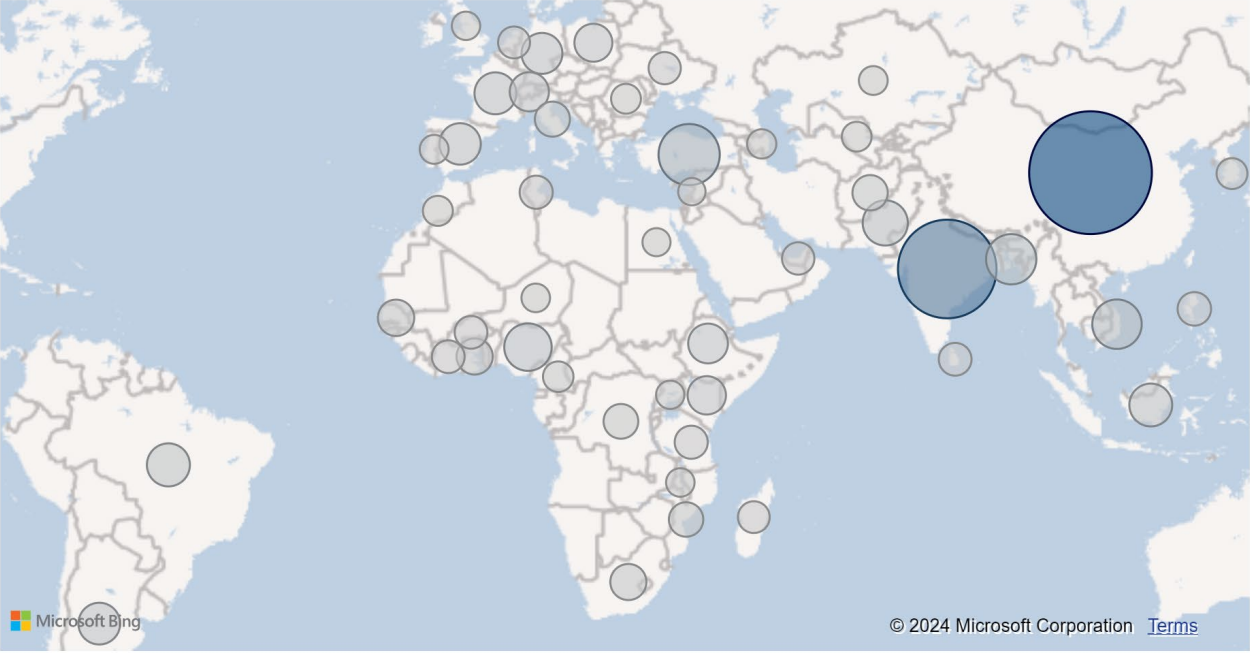
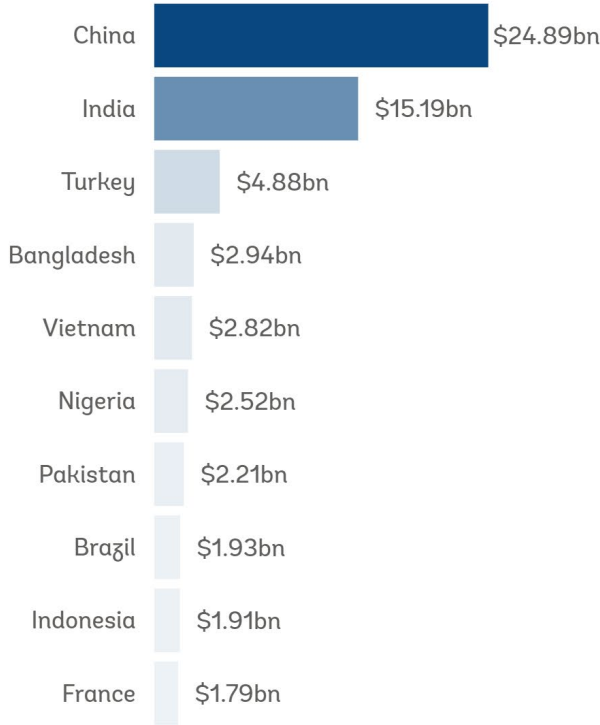
Note: The contract data in this presentation has undergone a cleansing exercise to exclude inaccurate data inputs and may differ than previously presented data.

Awarded value by Borrowers

\$ 122.78bn

Contracts Awarded from FY17 to date

Top 10 Supplier Countries by Contract Awards (USD)



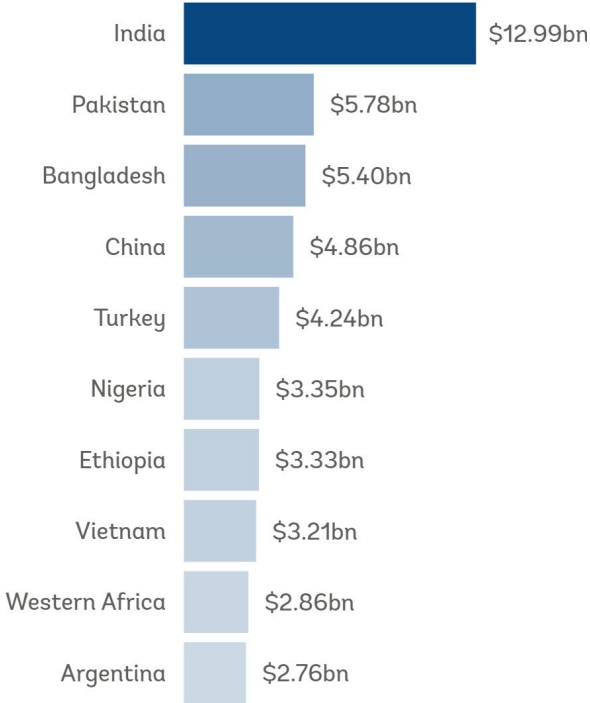
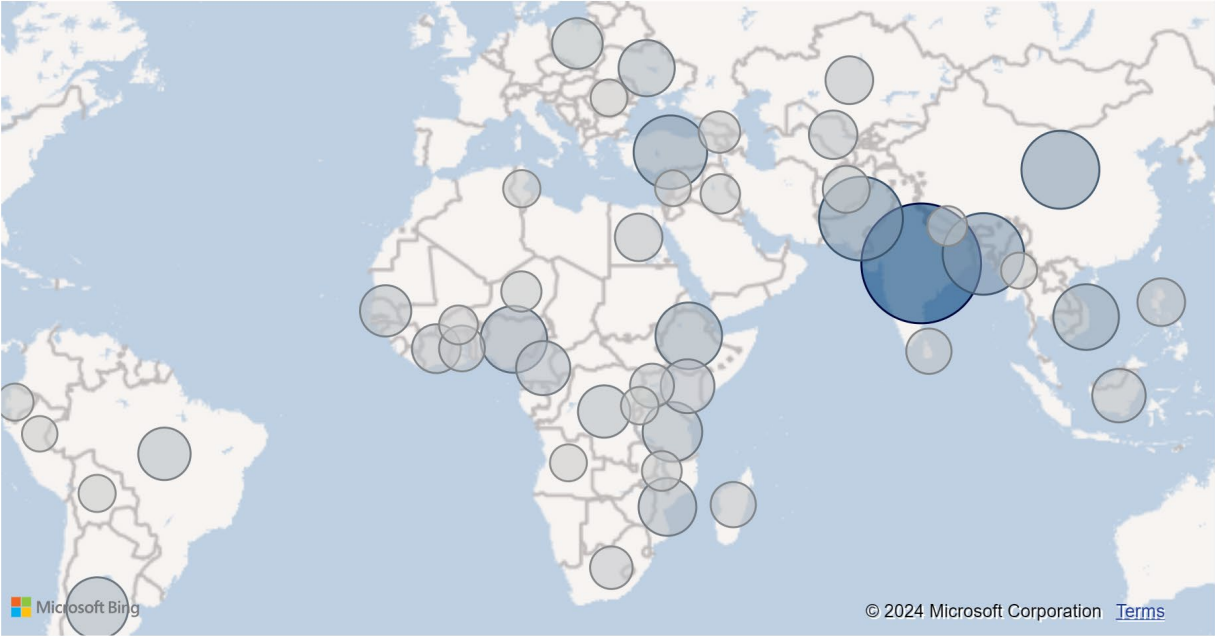
The Map displays the top 50 supplier countries.

Awarded value by Supplier Country

\$ 122.78bn

Contracts Awarded from FY17 to date

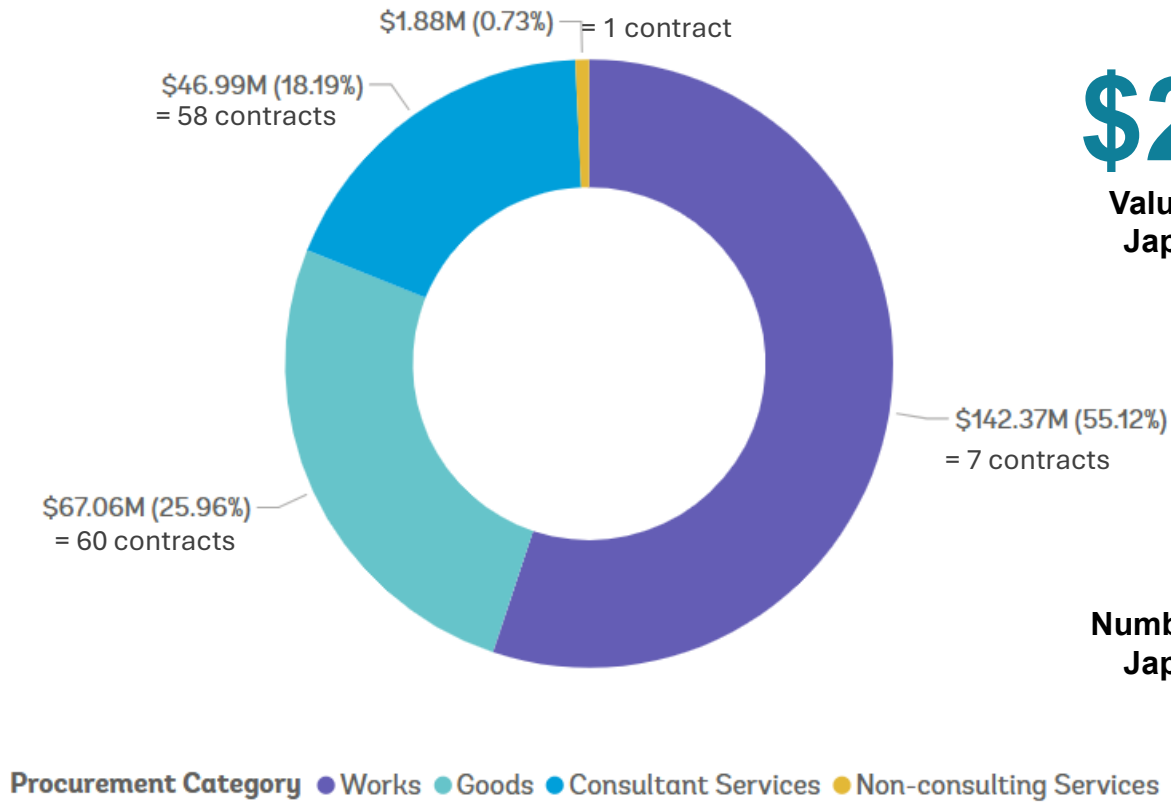
Top 10 Borrower Countries by Contract Awards (USD)



The Map displays the top 50 borrower countries.

Japan-Based Suppliers were Awarded \$258.30M from FY17 to date

Contract Awards (USD) by Procurement Category



\$258.30M

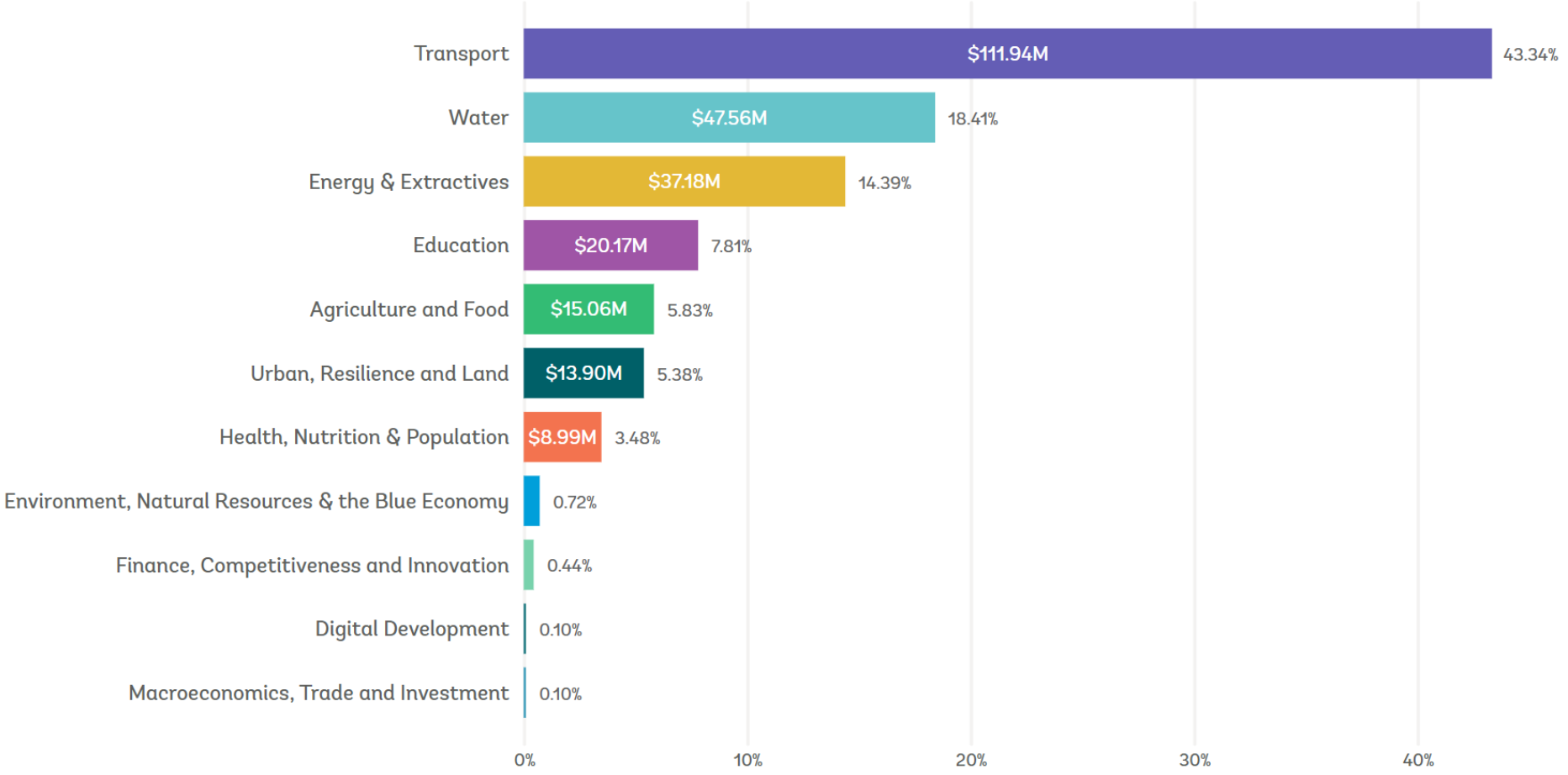
Value of Contracts Awarded to Japan-Based Suppliers From FY17 to date

126

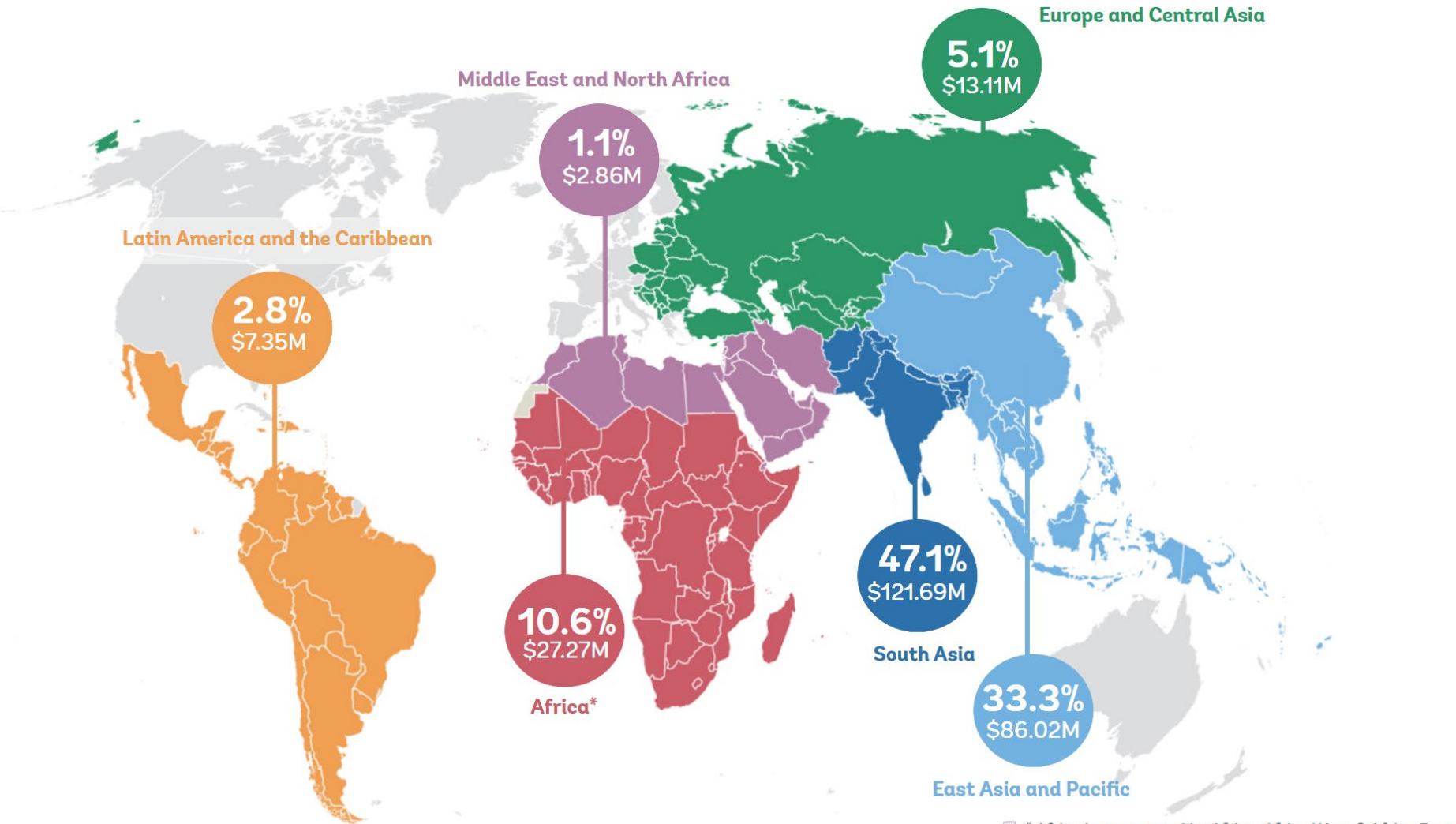
Number of Contracts Awarded to Japan-Based Suppliers From FY17 to date

Contract Award (USD) to Japan-Based Suppliers by Global Practice (FY17-to date)

Transport, Water, and Energy & Extractives are the main sectors of contract awards to Japan-Based suppliers.



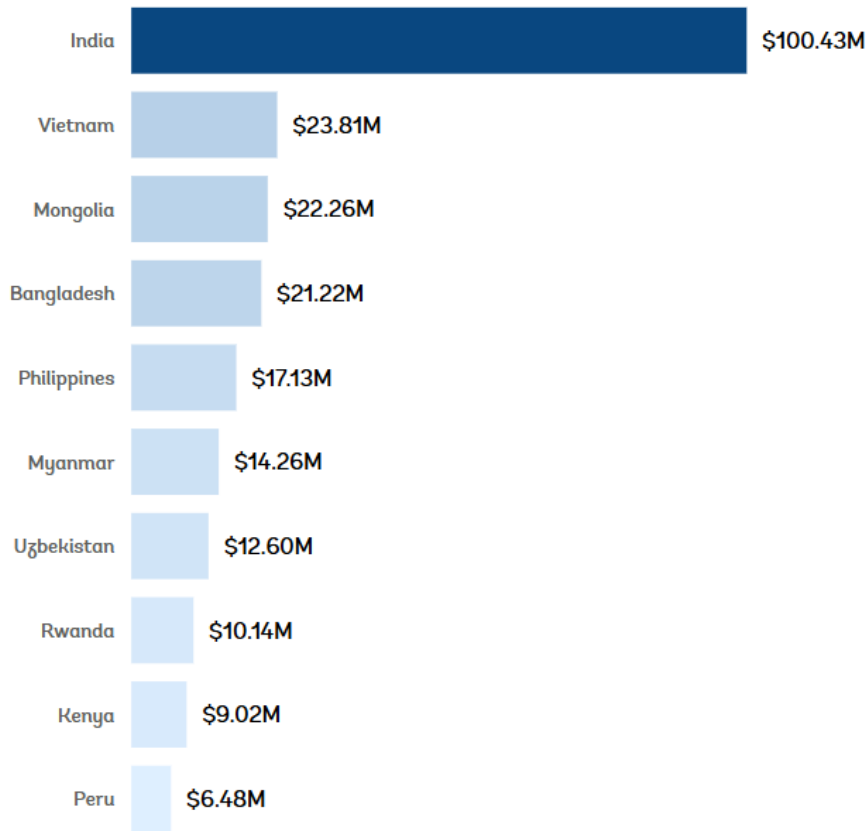
USD Contract Awards to Japan-Based Suppliers from FY17 to date by Region



* Africa is aggregated by Africa, Africa West & Africa East.

Top 10 Borrower Countries from FY 17 to date by Awards to Japan

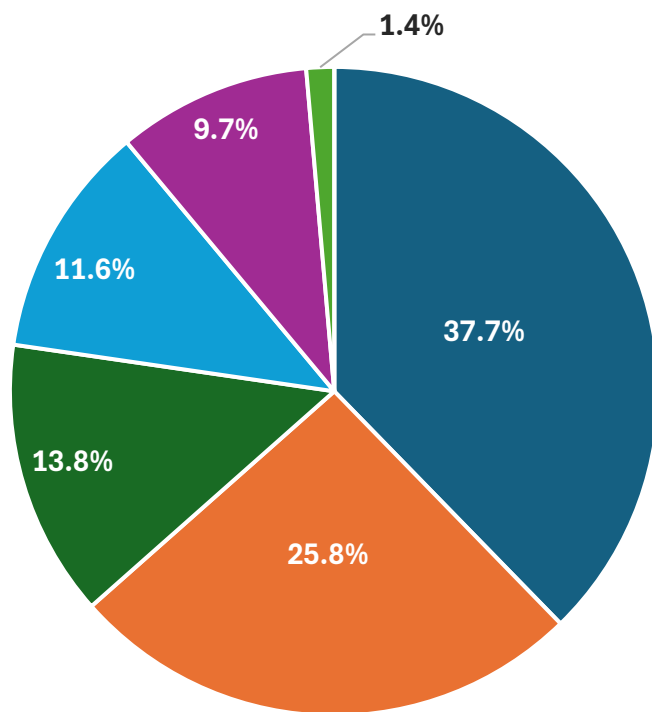
Top 10 Borrower Countries by Contract Awards (USD)



Ranking	Borrower Country	Contract Awards (USD)	USD Contract Awards (%)	# of Contracts Awards	# of Contracts Awards (%)
1	India	\$100,430,648	6.35%	4	6.35%
2	Vietnam	\$23,810,195	14.29%	9	14.29%
3	Mongolia	\$22,258,595	12.70%	8	12.70%
4	Bangladesh	\$21,220,302	12.70%	8	12.70%
5	Philippines	\$17,132,475	3.17%	2	3.17%
6	Myanmar	\$14,263,282	26.98%	17	26.98%
7	Uzbekistan	\$12,596,489	19.05%	12	19.05%
8	Rwanda	\$10,140,546	1.59%	1	1.59%
9	Kenya	\$9,017,643	1.59%	1	1.59%
10	Peru	\$6,476,859	1.59%	1	1.59%
1		\$237,347,035	100.00%	63	100.00%

Pipeline Energy and Extractives by Region

Value of energy and extractives commitments by region in pipeline (approval years FY24-27)



- The pipeline shows that approx. \$7.2B has been committed from approval years FY24-27 across 66 projects.
- Top 3 regions by commitment:
 - Eastern & Southern Africa: \$2.72B
 - South Asia: \$1.86B
 - Western & Central Africa: \$1.00B

- Eastern And Southern Africa
- South Asia
- Western And Central Africa
- Europe And Central Asia
- East Asia And Pacific
- Latin America And Caribbean
- Middle East And North Africa

Upcoming Projects (Energy)

ENERGY			
Approval FY	Project Name	Location	Commitment Amt.
2024 Currently in the appraisal stage.	South Asia Regional Energy Integration: Nepal Upper Arun Hydroelectric Project	South Asia: Nepal	\$500M
2025 Currently in the appraisal stage.	Horn of Africa Regional Power System Transformation Project	Eastern and Southern Africa: Ethiopia and Somalia	\$700M
2026 Currently in the appraisal stage.	Uganda-Tanzania Interconnector Project	Eastern and Southern Africa: Uganda and Tanzania	\$515M
2027 Currently in the appraisal stage.	Horn of Africa Regional Integration for Sustainable Energy Supply	Eastern and Southern Africa: Djibouti, Ethiopia, Kenya and Somalia.	\$590M

Upcoming Projects (Water)

WATER			
Approval FY	Project Name	Location	Commitment Amt.
2025 Currently in the approval stage.	Chattogram Water Supply Improvement Project	South Asia: Bangladesh	\$300M
2025 Currently in the approval stage.	Second Karachi Water and Sewerage Services Improvement Project (KWSSIP-2)	South Asia: Pakistan	\$240M
2025 Currently in the appraisal stage.	Cameroon water security and supply project	Western and Central Africa: Cameroon	\$240M
2025 Currently in the negotiation stage.	Citywide Inclusive Sanitation Services Project	East Asia and Pacific: Indonesia	\$200M

Upcoming Projects (Transport)

TRANSPORT

Approval FY	Project Name	Location	Commitment Amt.
2025 Currently in the appraisal stage.	Rural Access and Agricultural Marketing Project - Scale Up	Western And Central Africa: Nigeria	\$500M
2025 Currently in the appraisal stage.	Assam Disaster Resilient Hill Roads Development Project	South Asia: India	\$400M
2025 Currently in the approval stage.	Eastern Türkiye Middle Corridor Railway Development Project	Europe and Central Asia: Turkiye	\$400M