

Fiscal Policy for Macro Stability

Lao PDR Economic Monitor

November 2023



30 November 2023

1

Part A: Macroeconomic Developments and Outlook



Lao PDR Economic Monitor
30 November 2023

2

Key Messages

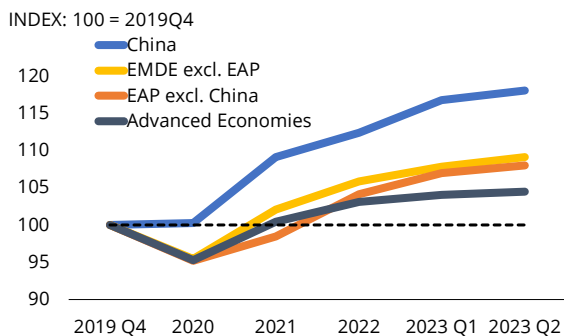
- Economic **recovery** continued in 2023, largely supported by the service sector. But it is slightly lower than expected constrained by **macroeconomic instability**.
- The Lao kip continued to **depreciate** in 2023, driven by **debt pressures and external imbalances**.
- Kip **depreciation** has in turn fed continued **inflation** (more so than higher international commodity prices).
- **Domestic policies** have contributed to weaken the kip (more so than external shocks, such as a strong US dollar).
- **Low revenues** and **high public debt service** have created macroeconomic imbalances (pressure on the budget and shortage of foreign exchange).
- **Revenue reforms** are critical, but these alone cannot restore fiscal/external sustainability unless underlying solvency issues are addressed through **adequate debt restructuring**.

3

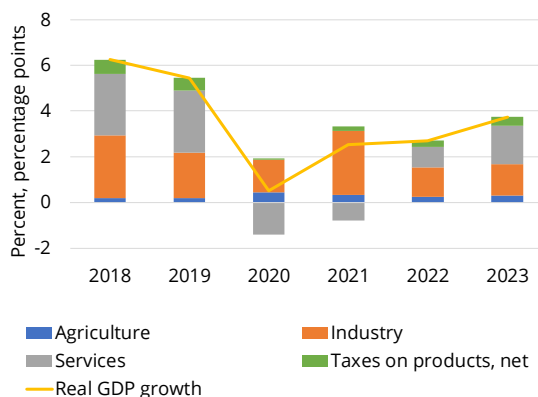
3

Continued growth recovery in Laos, but slightly lower than expected, undermined by macro instability

EAP economies have recovered



Laos GDP growth forecast at 3.7%, primarily driven by services

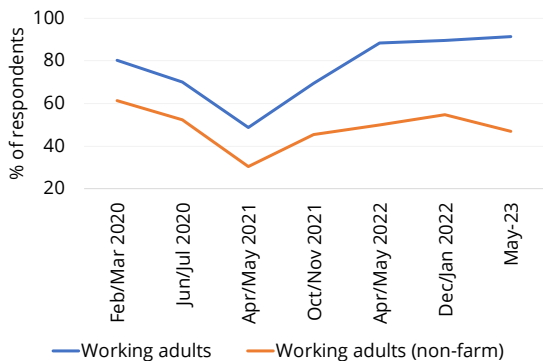


4

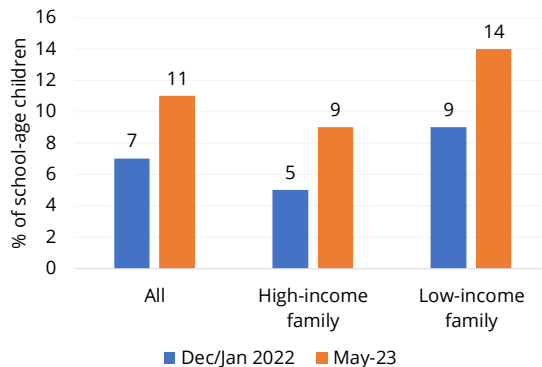
4

Overall employment increased, but more workers left non-farm wage jobs

More workers became self-employed or migrated for better jobs

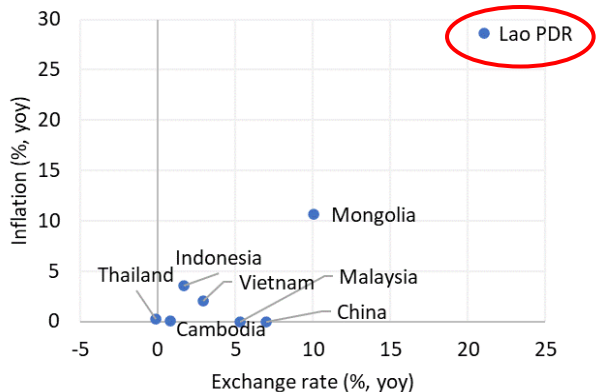


Children are not enrolled in school

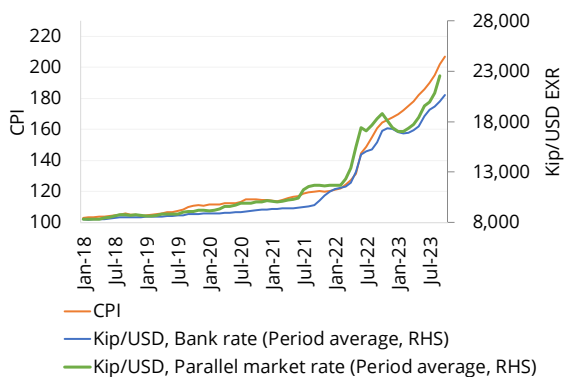


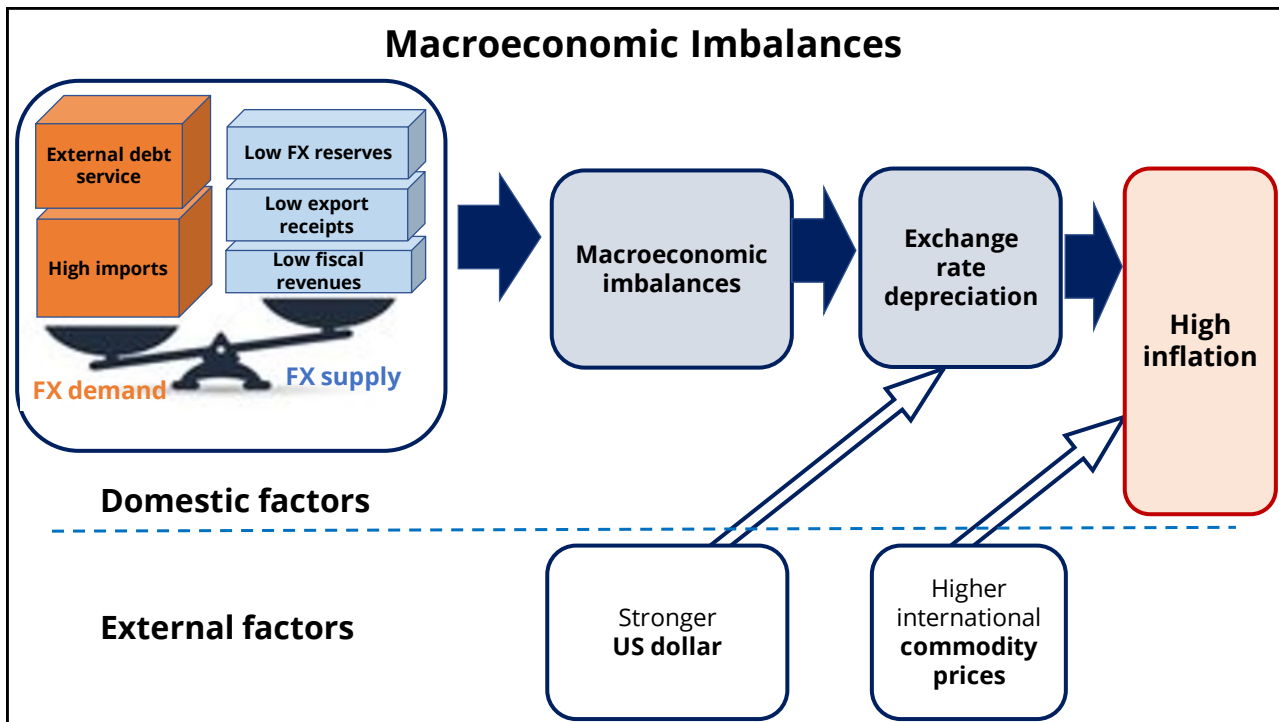
Macroeconomic imbalances result largely from domestic policy environment

Laos experiences significant depreciation and inflation

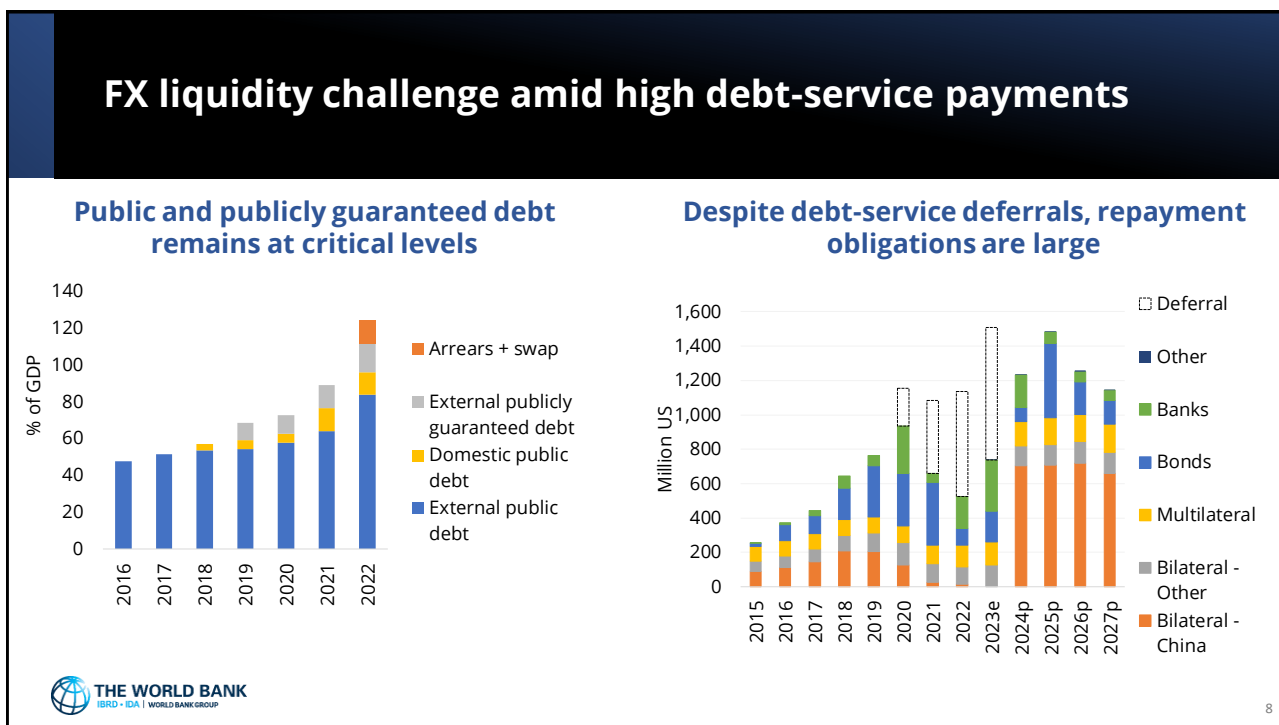


Inflation and exchange rate depreciation are strongly correlated





7

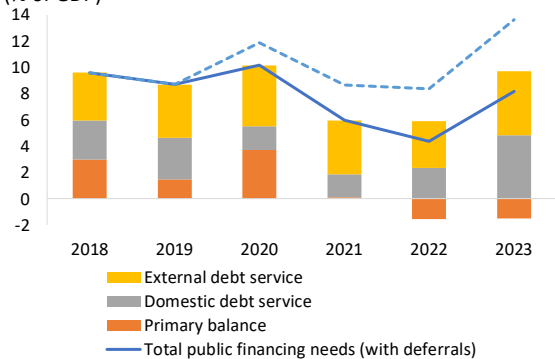


8

Limited fiscal space for growth-enhancing expenditure

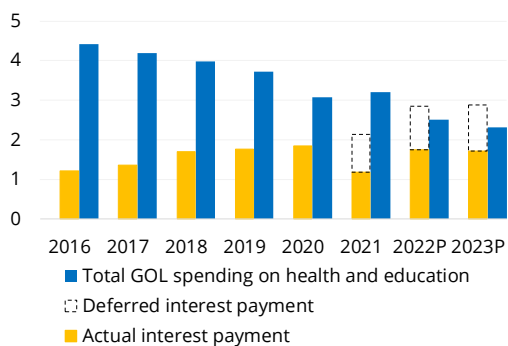
High financing needs despite improved fiscal balance and debt payment deferrals

Total public financing needs (% of GDP)



Limited fiscal space undermine public investment on human capital

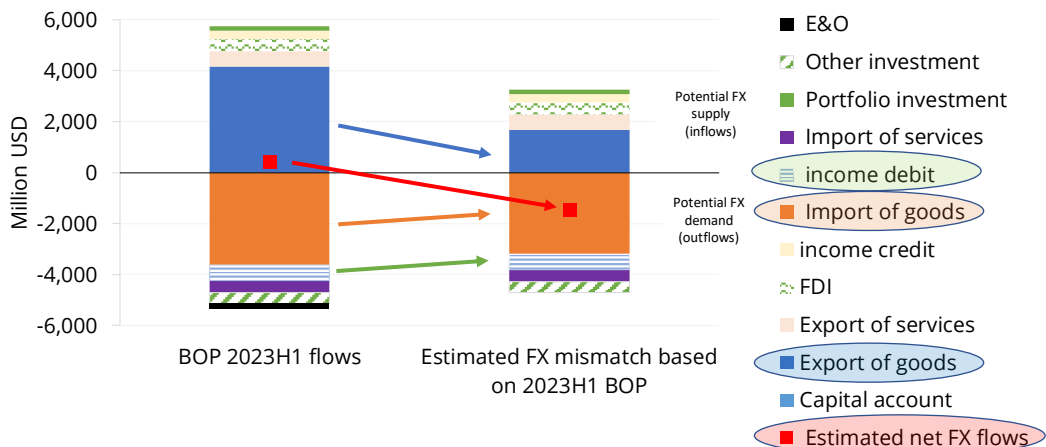
% of GDP



9

9

Persistent external imbalances

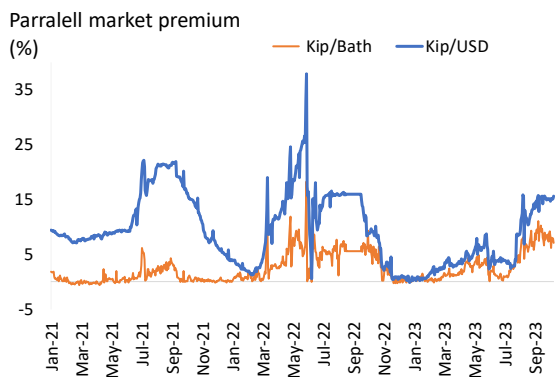


10

10

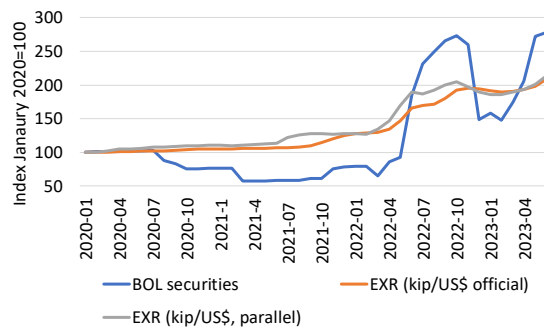
Tightened monetary and foreign currency management measures has limited and temporary impacts

Pressure on the parallel market reemerged



Some monetary measures (BOL bonds) have temporary impacts

BOL bonds and exchange rates



11

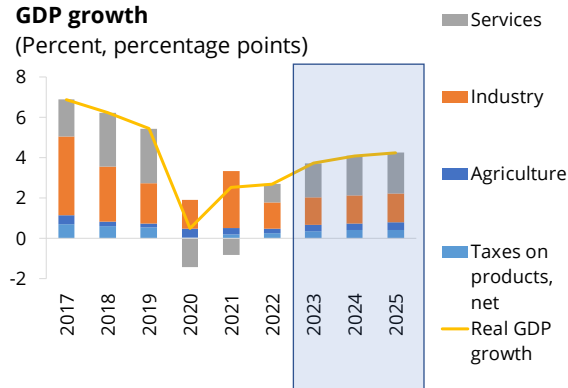
11

Outlook and Risks

Gradual recovery

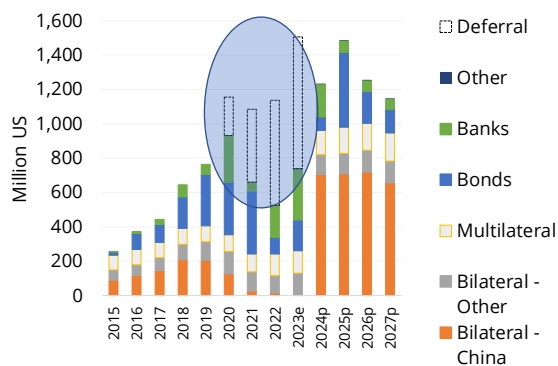
GDP growth

(Percent, percentage points)



Outlook is dependent on debt renegotiation outcome

External public debt service profile



12

12

Significant Downside Risks

External

- **Debt renegotiation outcome** will have significant implications for fiscal space, debt sustainability, and economic stability
- Lower-than-expected growth in regional economies would mean lower external demand
- Escalated geopolitical tensions could potentially push up commodity prices

Domestic

- **FX liquidity risk** to meet external debt repayments, in a context of limited access to international capital markets and more pressure on the domestic market
- Limited fiscal space continues to constrain government investment in human capital
- Labor shortages could also undermine recovery prospects
- Climate shocks

13


13



The Vital Five

Reforms to Secure Macroeconomic Stability in the Lao PDR



<p style="font-size: 0.8em; margin: 0;">1. CUT COSTLY TAX EXEMPTIONS TO RAISE PUBLIC REVENUE, PROTECT SOCIAL SPENDING</p>	<p style="font-size: 0.8em; margin: 0;">2. IMPROVE THE GOVERNANCE OF PUBLIC AND PUBLIC PRIVATE INVESTMENT</p>	<p style="font-size: 0.8em; margin: 0;">3. RESTRUCTURE PUBLIC DEBT THROUGH ONGOING NEGOTIATIONS</p>	<p style="font-size: 0.8em; margin: 0;">4. STRENGTHEN FINANCIAL SECTOR STABILITY THROUGH LEGAL AND REGULATORY TOOLS</p>	<p style="font-size: 0.8em; margin: 0;">5. ENHANCE THE BUSINESS ENVIRONMENT VIA EFFECTIVE REGULATORY REFORMS</p>
				
<p style="font-size: 0.8em; margin: 0;">Tax exemptions deprive the budget of much revenue every year, so less can be invested in human capital or used to service debt. Without investment in knowledge, skills and health, Laos will fall further behind.</p>	<p style="font-size: 0.8em; margin: 0;">Inefficient public investment is costly and public-private partnerships often create liabilities for the government.</p>	<p style="font-size: 0.8em; margin: 0;">High public debt levels undermine macroeconomic stability by constraining fiscal space, exerting pressure on the exchange rate, and jeopardizing banking sector stability.</p>	<p style="font-size: 0.8em; margin: 0;">Vulnerabilities in state-owned banks may hamper private sector credit growth. This exposure to risk can have widespread impacts on the rest of the economy.</p>	<p style="font-size: 0.8em; margin: 0;">Burdensome processes and regulations raise business costs and reduce productivity, undermining investment and exports.</p>

14

Part B: Improving Revenue Mobilisation



Lao PDR Economic Monitor
30 November 2023

15

Key Findings

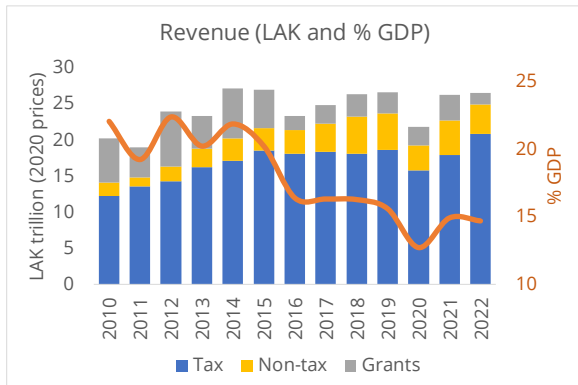
- Revenue **performance** has deteriorated considerably in past decade and is very low by regional and income standards.
- Low tax rates, a narrow tax base, and low compliance and enforcement have weakened **tax revenue** (which only reaches 60% of its full potential).
- Generous tax **incentives** have led to large revenue losses (e.g. corporate income tax gap estimated at 87%).
- **Recent measures** (e.g. VAT and fuel excise rate cuts) have further undermined revenue, while not providing much support to the most vulnerable.
- Tax revenue (11% of GDP in 2022) is well below the **minimum recommendation** of 15% of GDP.
- Low revenue is undermining fiscal **sustainability**, macroeconomic **stability**, and economic **growth** prospects.

16

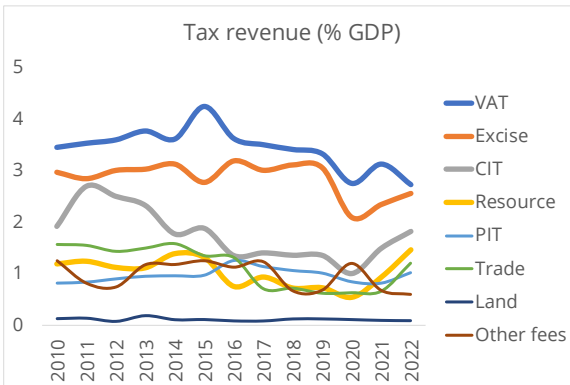
16

Revenue performance has deteriorated in the past decade

Revenue performance has fallen since 2014, especially tax revenue

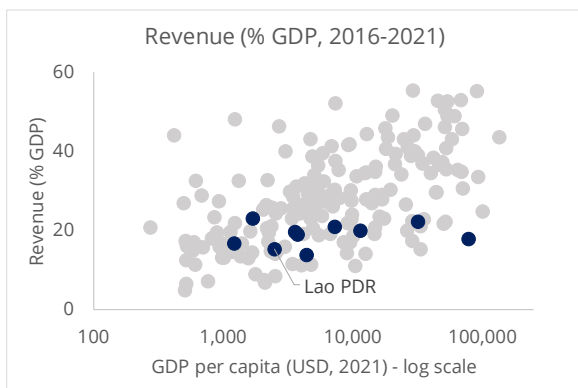


VAT, excises, and CIT (the largest sources of revenue) have underperformed

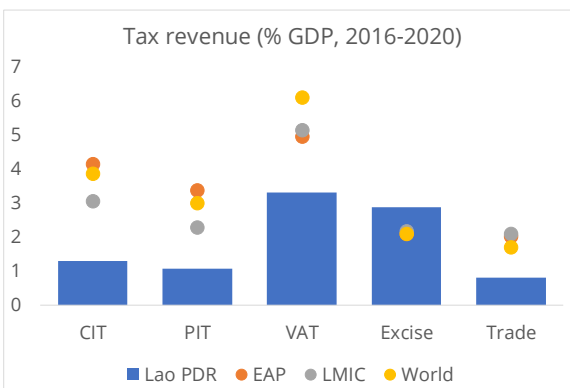


Revenue is very low by international standards

Revenue is very low compared to regional and income peers



Large gaps in corporate income, personal income, and value-added taxes



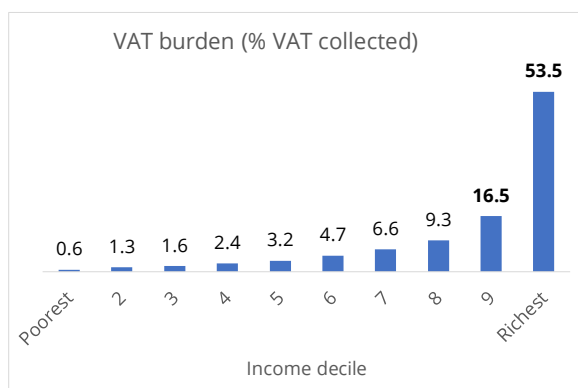
Key Reforms

- Restore the **value-added tax** rate to 10%. (Additional revenue would be over 1% of GDP.)
- Revise the Law on Investment Promotion to curb **tax incentives** to support the budget and increase inflows of foreign exchange (gradual but significant impact).
- Reform **excise tax** structures and increase rates (e.g. fuel) to generate revenue and produce health and environmental benefits.
- Strengthen compliance **risk management** by focusing on the administration of large taxpayers.

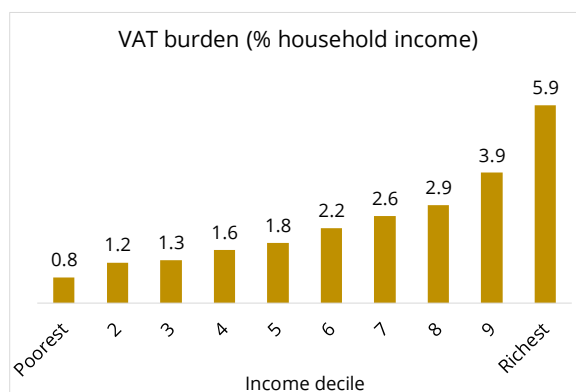
Most countries are rebuilding fiscal buffers \after COVID-19.

Distributional Impact of Taxes

About 70% of VAT revenue is paid by the richest 20%



VAT represents a greater share of income for richer households



Improving domestic revenue is critical to help restore stability and boost growth-enhancing spending

Conclusion

- Revenue has been **declining** and is very **low** by international standards (low revenue undermines fiscal sustainability, macroeconomic stability, and growth prospects).
- There is significant **scope** to improve revenue collection (through tax policy and tax administration reforms).
- Increasing **VAT** and **excise** tax rates will have a small impact on inflation and poorest households, while generating significant revenue in the short term. (**CIT** exemptions need to be phased out.)
- Improving domestic revenue will help restore macroeconomic **stability** (coupled with debt restructuring) and support **growth** in the medium-term.