

**Tentative Agenda**  
**Cambodia Regional Connectivity Improvement Program**  
**Early Market Engagement Workshop**  
**December 11, 2025**

**Duration:** Half-Day

**Format:** In-person and online participation

**Venue:** Hyatt Regency Phnom Penh, Ballroom

**Hosted by:** Ministry of Public Works and Transport with support from the World Bank

*(All time indicated are Phnom Penh Time / GMT+7)*

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**1. Registration and Welcome Coffee**

**08:00 – 08:30**

- Participant arrival and registration
- Informal networking

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**2. Opening Remarks and Context Setting**

**08:30 – 08:50**

- **Welcome Remarks** (10 min) – H.E. PHENG Sovicheano, Secretary of State, MPWT
- **Opening Statement** (10 min) – Mr. Sadig Aliyev, Task Team Leader & Dr. Hoang Xuan Nguyen, Senior Procurement Specialist
  - Overview of the early market engagement process
  - Objectives and expected outcomes of the session

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**3. Project Brief**

**08:50 – 09:40**

- **Technical Presentation** (30 min) – H.E. PHENG Sovicheano, Secretary of State
  - Background and objective of the project
  - Scope, key components, and indicative investment size
  - Sectoral context and strategic priorities
  - Proposed delivery model (OPBRC)
- **E&S Presentation** (20 min) – Mr. Nicolas SKINNER, Environmental Specialist & Mr. Luis Sanchez TORRANTE, Social Specialist
  - Overview of World Bank environment & social policy
  - Project-specific requirements on environment & social management

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**4. Procurement Approach and Requirements**

**09:40 – 10:50**

- **Procurement Presentation** (50 min) – Co-Presentation by Mr. Marian NENITA, Procurement Specialist and Bank team
  - Procurement packages, contract value, and roadmap / key milestones
  - Technical requirements and draft specifications
  - Eligibility, qualification, and evaluation considerations
- **Other Requirements** (20 min) by Mr. SAR Vutha, Financial Manager
  - RGC's legislation on taxes, firm registration, etc.

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**5. Coffee Break & Networking**

**10:50 – 11:10**

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## 6. Market Feedback and Q&A

**11:10 – 12:10**

- Moderated session to gather feedback from potential bidders (45 min). Discussion topics may include:
  - Market appetite, perceived opportunities / barriers and suggestions for improving attractiveness
  - Feedback on draft technical specifications and rated criteria
  - Commercial and technical risk allocation
  - Innovation, alternative solutions and sustainability considerations
- Open Q&A (15 min)  
*(not every question must be answered during the session; answers may be shared post-event via project website)*

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## 7. Wrap-Up and Next Steps

**12:10 – 12:30**

- Summary of key takeaways
- Outline of follow-up actions (e.g., incorporating feedback into revised documents, release of draft documents)
- Closing remarks by MPWT

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## 8. Informal Networking Lunch

**12:30 – 14:00**

Kindly confirm your participant through the following registration link:

<https://forms.office.com/r/R5yZWmuZM2>

or by QR code below by December 1, 2025. Early registration is encouraged and appreciated.

