

Growing Like India: The Unequal Effects of
Service-Led Growth
Tianyu Fan, Michael Peters, and Fabrizio Zilibotti

Discussant
Prachi Mishra
Research Department, IMF

The views expressed above are those of the author(s) and do not necessarily represent the views of the IMF, its Executive Board, or IMF management.

Outline

- Question and summary
- Contribution
- Comment 1. Mechanisms
- Comment 2. Looking ahead: Alternative counterfactual
- Comment 3. Looking ahead: Catching up in convergence

Question and summary

- 2 views: service sector vs development
 1. Consequence
 2. Cause
- Multisectoral spatial equilibrium model, applied to India
 - 1987-2011
- Main result: **Important role for View2 = service-led growth**
 - accounts for 1/2 of the structural transformation
 - share of “consumer” services employment would have increased by 8 pp (instead of 15 pp)
 - 1/3 of increase in “economic well-being”
- Unequal effects
 - Across space
 - Income distribution

Terrific paper

- Important question
- Elegant theory
- Calibrated to data

Most comments: forward looking/future work

Comment 1. What are the mechanisms?

- What drove the increase in productivity in “consumer services”

FUNDAMENTALS

- Logistics
- Technology
- Internet/mobile
- Digitalization
- Media

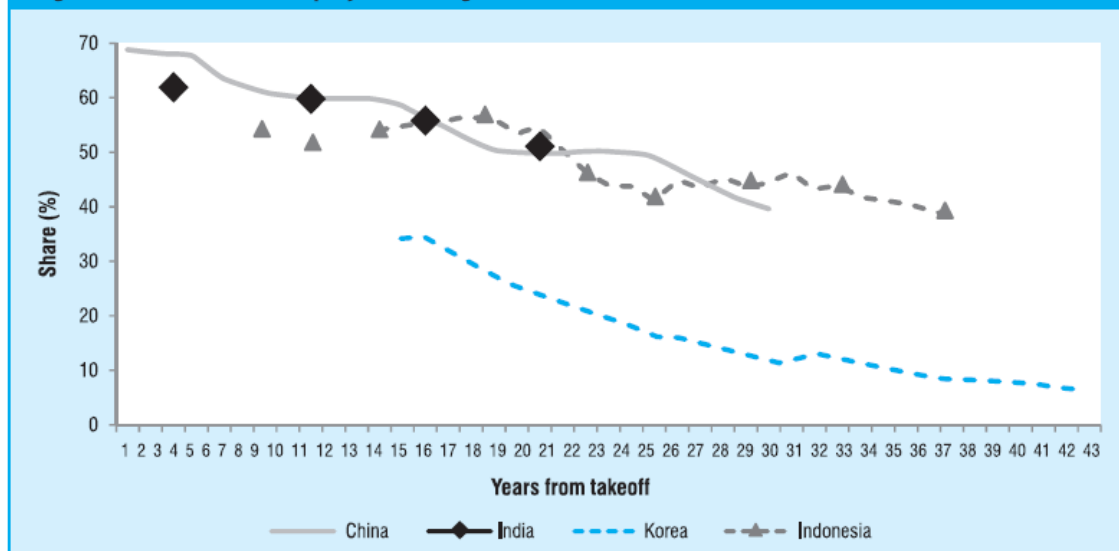
MISMEASUREMENT?

Bosworth, Collins, and Virmani, 2006-07)

- Underestimation in
 - Increase in price of services, and overestimation in real growth: [Deflator issue?](#)
 - [Employment?](#)
 - Measurement of employment in services
 - Large informal sector, informal jobs
 - Role of construction
- Other data issues
 - Improvements in “quality”
 - Agriculture
 - Beyond farming (Barrett, et. al. 2022)
 - Rural/urban
 - Higher wage growth in smaller cities (Hasan, 2023)

Comment 2: Alternative counterfactual

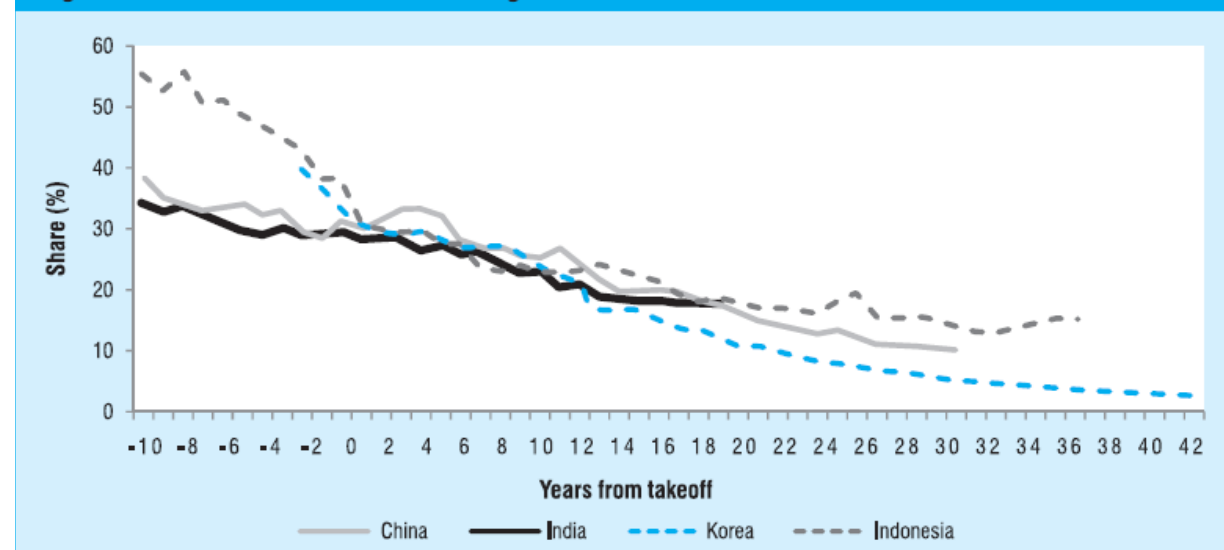
Figure 2.9a: Share of Employment in Agriculture - Years From Takeoff



Sources : World Bank (2012) and authors' calculations.

Note : Takeoff year 0 is defined as 1979, 1991, 1973, and 1967 for China, India, Indonesia, and Korea respectively.

Figure 2.9b: Share of Value Added in Agriculture - Years From Takeoff



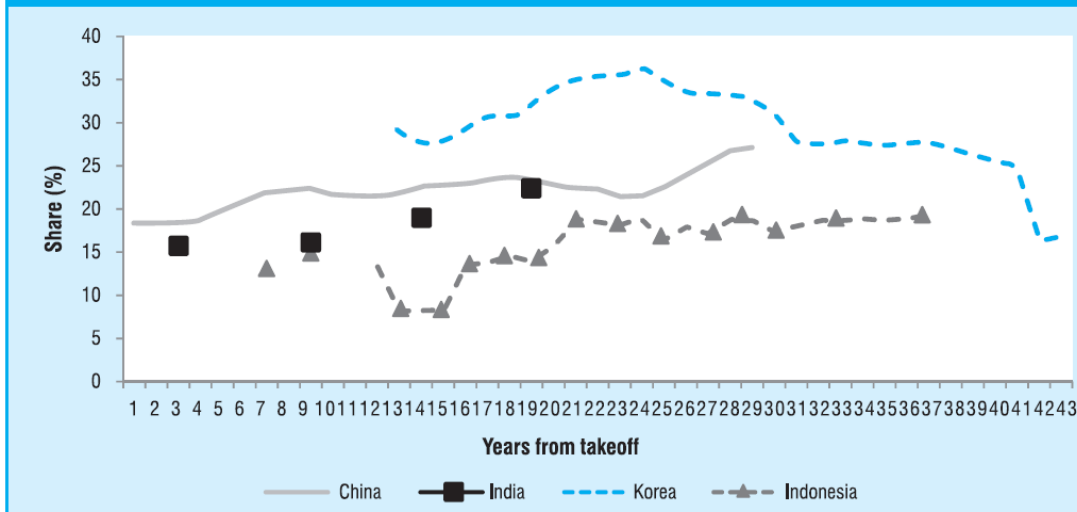
Sources : World Bank (2012) and authors' calculations.

Note : Takeoff year 0 is defined as 1979, 1991, 1973, and 1967 for China, India, Indonesia, and Korea respectively.

“[Seizing the Demographic Dividend](#)”, Economic Survey, 2012-13.

Comment 2: Alternative counterfactual (contd.)

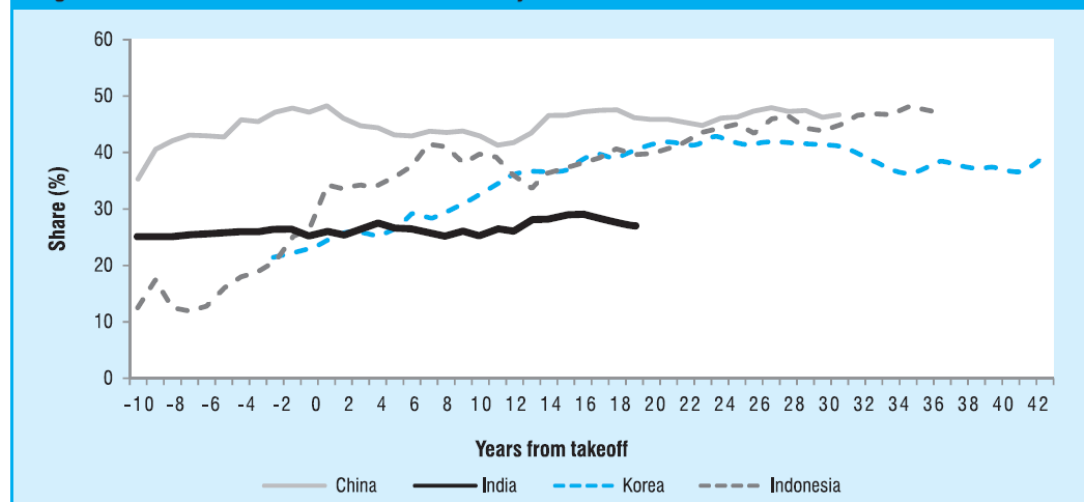
Figure 2.10a: Share of Employment in Industry - Years From Takeoff



Sources : World Bank (2012) and authors' calculations.

Note ; Takeoff year 0 is defined as 1979, 1991, 1973, and 1967 for China, India, Indonesia, and Korea respectively.

Figure 2.10b: Share of Value Added in Industry - Years From Takeoff



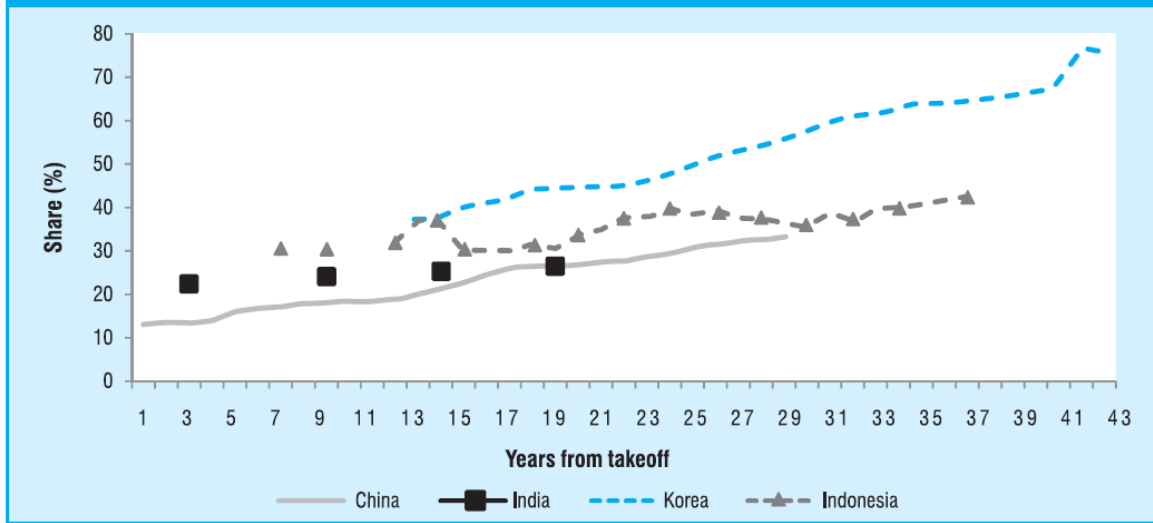
Sources : World Bank (2012) and authors' calculations.

Note : Takeoff year 0 is defined as 1979, 1991, 1973, and 1967 for China, India, Indonesia, and Korea respectively.

“[Seizing the Demographic Dividend](#)”, Economic Survey, 2012-13.

Comment 2: Alternative counterfactual (contd.)

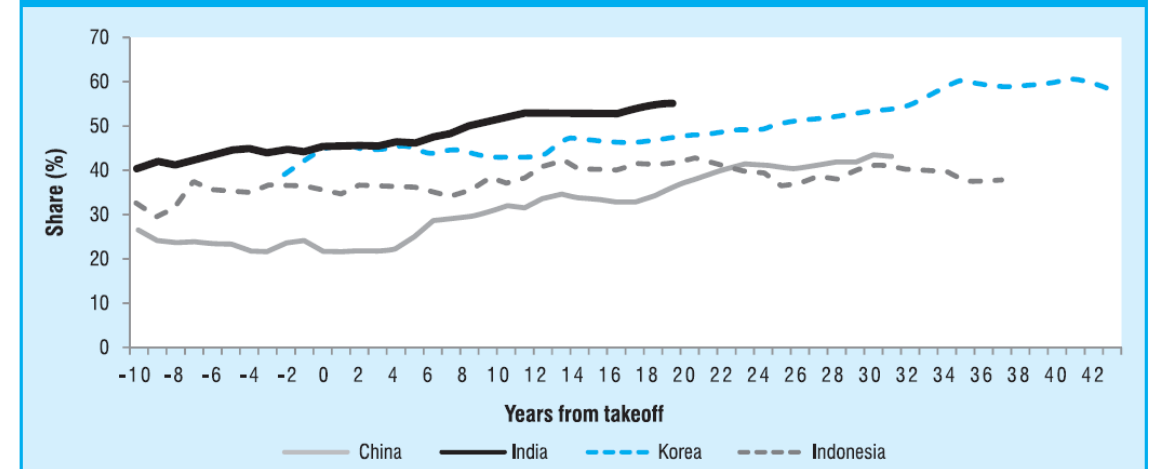
Figure 2.11a: Share of Employment in Services - Years From Takeoff



Sources : World Bank (2012) and authors' calculations.

Note : Takeoff year 0 is defined as 1979, 1991, 1973, and 1967 for China, India, Indonesia, and Korea respectively.

Figure 2.11b: Share of Value Added in Services - Years From Takeoff

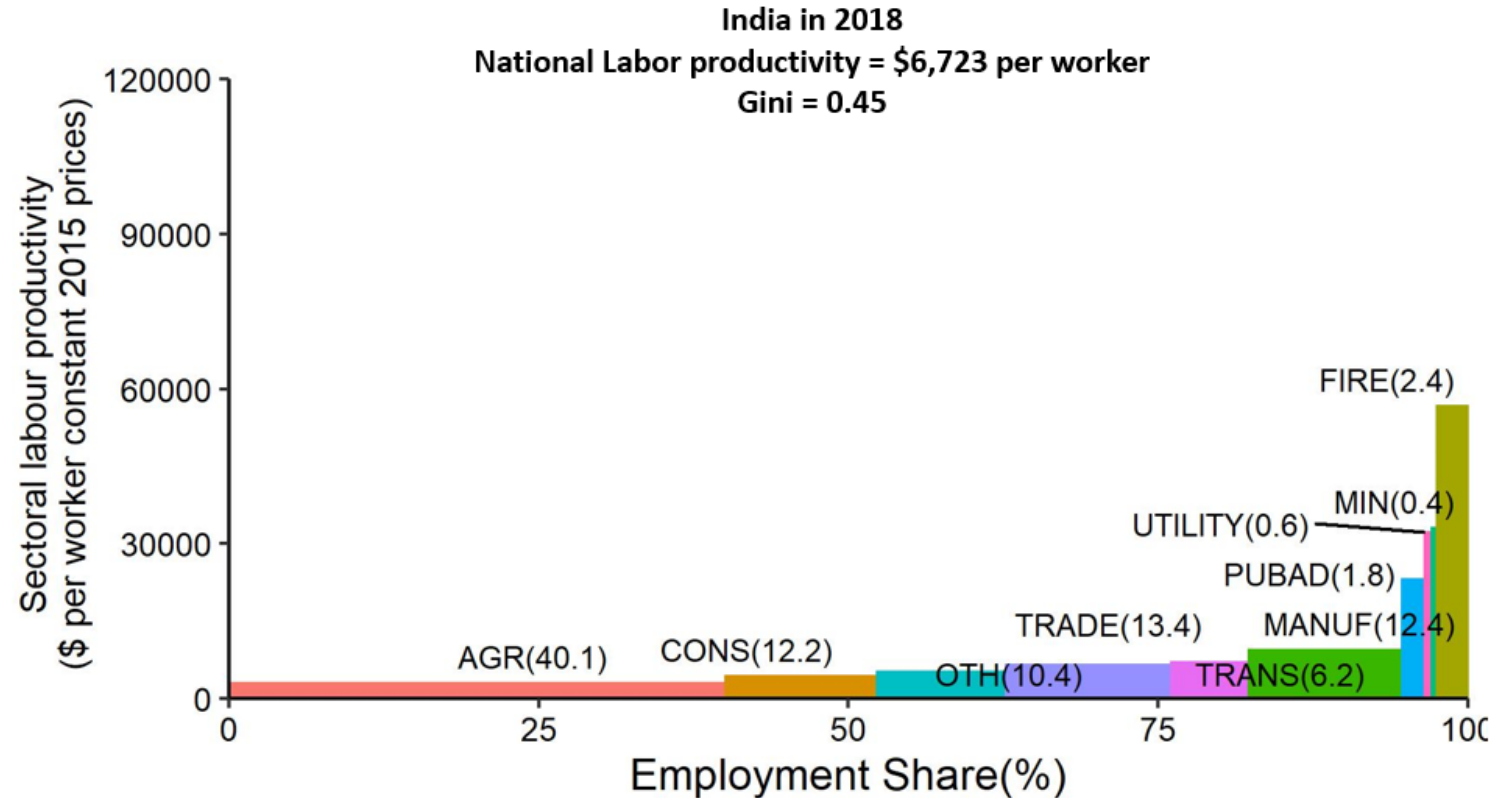


Sources : World Bank (2012) and authors' calculations.

Note : Takeoff year 0 is defined as 1979, 1991, 1973, and 1967 for China, India, Indonesia, and Korea respectively.

“[Seizing the Demographic Dividend](#)”, Economic Survey, 2012-13.

Employment share and productivity in services



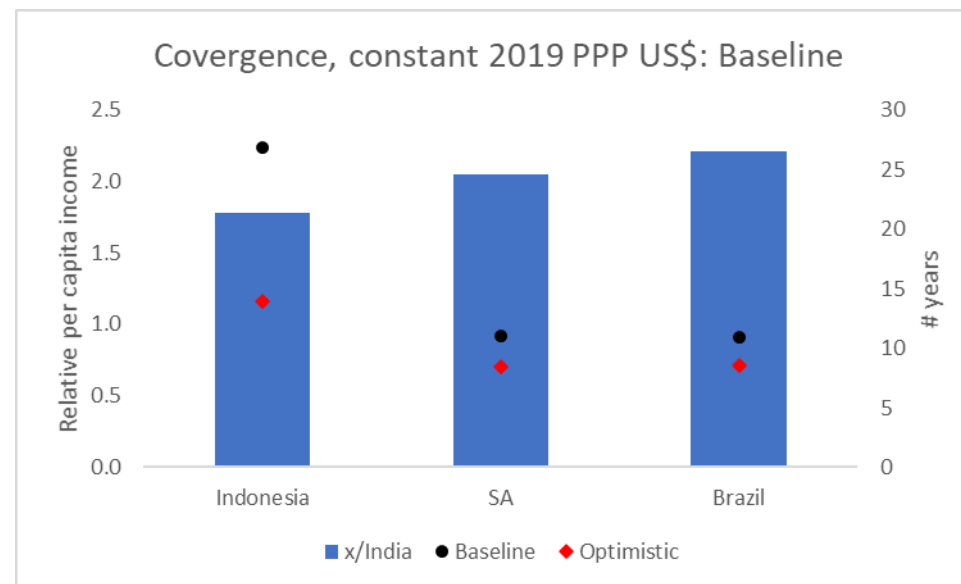
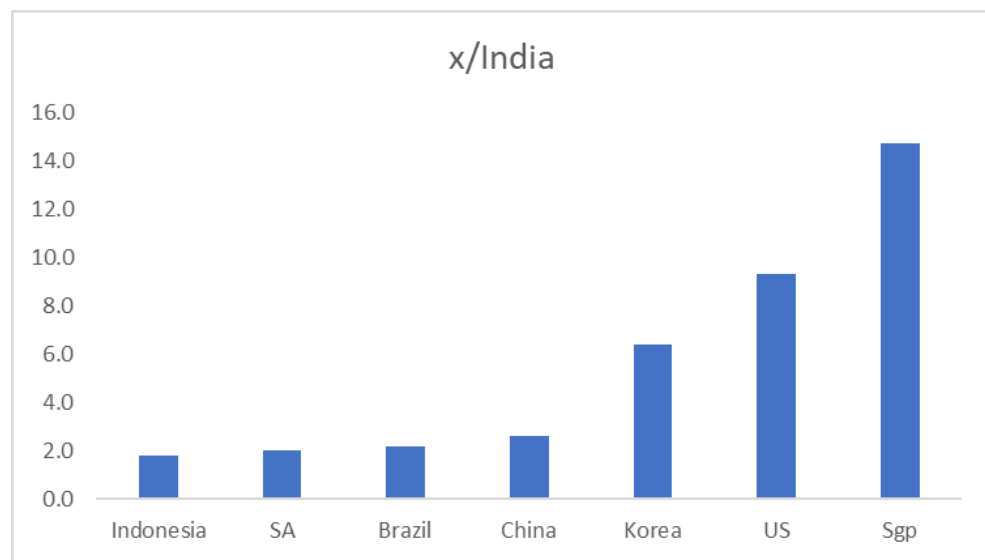
Source: PLFS 2018-19 survey data (current weekly status) and national accounts.

Note: Includes all types of worker (self-employed, regular wage workers, and casual wage workers)

Summarizing

- Unlike conventional wisdom, India does not have more people in agriculture than other countries at similar stages of development. Share has been shrinking at similar pace.
- Per capita income growth has actually not benefited as much from inter-sectoral migration
 - Industry is creating low-productivity jobs
 - High productivity services is not creating enough jobs

Comment 3. Catching up in convergence



Overall

- Terrific paper
- Mechanisms
- Going forward
 - Alternative counterfactuals, cross country data
 - Has structural transformation been enough?