



WORLD BANK GROUP

## Donor Funded Staffing Program

<b>TOR No:</b>	<b><u>2024-019</u></b>
<b>Title:</b>	<b>Associate Investment Officer</b>
<b>Grade:</b>	<b>GF (F1)</b>
<b>Division/VPU:</b>	IFC- UPSTREAM INFRASTRUCTURE AFRICA (IFC-CN3UA)/ Africa Vice Presidency (IFC-CAFVP)
<b>Duty Location:</b>	Lagos, Nigeria
<b>Appointment Type and Duration:</b>	Two-year Term Appointment

### **BACKGROUND**

IFC has embarked on an ambitious new growth strategy (IFC 3.0) to stimulate more investment activity, especially in Low-Income Countries (LICs) and Fragile and Conflict-affected Situations (FCS). This strategy calls for generating our own opportunities by proactively working “Upstream” to create, deepen, and expand markets and to imagine, design, and implement investment projects. It requires taking a systematic approach to understanding the regulatory and sector bottlenecks that prevent the flow of private capital into productive investment in our member countries and addressing these bottlenecks through World Bank Group engagement on policy reforms and programmatic interventions at the country and sector level. It also requires the capacity to leverage WBG programs and projects to develop our own proactive sector interventions and to imagine and design projects even in the absence of reforms.

IFC is seeking an Associate Investment Officer to join the Infrastructure Upstream team (Transport, Telecommunications, Media, Technology, Water and Wastewater, Urban Development and Municipal Infrastructure, Energy) to be based Lagos, Nigeria.

The selected candidate will focus on supporting the development of a high-quality Upstream pipeline in the Africa region under the supervision of a Regional Upstream Lead. They will also support the identification of possible regulatory or policy obstacles that may be considered for other interventions across the World Bank Group to prioritize various initiatives and to maximize the impact of Upstream efforts.

### **DUTIES AND RESPONSIBILITIES**

- Support the identification and assessment of Upstream opportunities based on country and sector strategies and market creation potential.
- Support the development of feasibility studies and implementation plans for Upstream projects that lead to IFC investments.
- Assist in designing and implementing scalable solutions and platforms similar to “Scaling Solar” that can be replicated across markets.
- Help spot game-changing trends, technologies, and business models that can bring solutions to emerging markets.

- Produce regular reports on the assigned Upstream portfolio including monitoring progress against project milestones and key performance indicators (KPIs).
- Contribute to sector-specific data analysis and stress-testing of various operating models to help generate ideas for new projects, new products, and platform businesses.
- Provide key support in identification, appraisal, structuring and negotiation of infrastructure sector investments.
- Identify and analyze fundamental competitive strengths and weaknesses of projects or portfolio companies and identify non-financial issues, opportunities and risk/reward factors (e.g. business environment, country, and sponsor).
- Actively keep abreast of regional and industry developments and incorporates trends into the processing or supervision of projects.

**Note:**

The selected candidate will not be assigned to programs involving their own government such as donor coordination and trust fund management.

**SELECTION CRITERIA**

- At least a master's or equivalent university degree in Business, Finance, Economics, International Relations, Science, Engineering, or another relevant field.
- At least five years of relevant experience in project and/or program development, hands-on advisory, and/or consulting functions in emerging markets, ideally in the infrastructure space.
- Strong financial, analytical, and modeling skills.
- Strong organizational, research, and oral presentation skills.
- Hands-on and an action-oriented approach.
- Team player with strong interpersonal skills, ability to interact effectively with clients and colleagues from various cultural backgrounds.
- Familiarity with the Africa region, including hands-on work across different countries in the region.
- Computer skills: Word, Excel, PowerPoint.
- Genuine commitment to development and to the World Bank Group and IFC's mission, strategy, and values.
- Understanding of IFC's strategic priorities and changing business model against the backdrop of IFC 3.0.
- Excellent written and verbal communications skills in English and French required, Portuguese, and Arabic is desirable.