

世界銀行プロジェクト入門ワークショップ



世界銀行東京事務所

ビジネス インフォメーション アドバイザー 池上隆夫

(tikegami@worldbankgroup.org)

上級対外関係担当官 大森功一

(komori@worldbankgroup.org)

世界銀行ビジネスガイド http://go.worldbank.org/S7LECAT9X0

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- 4. 世銀新調達フレームワークのポイント
- 5. プロジェクトとコントラクトの探し方 演習

参考資料 (別紙)

投資プロジェクト融資における調達規則 (借入者用) 概要説明



1.世界銀行の概要



世界銀行グループとは?

189カ国加盟、アメリカのワシントンに本部

世界各地127カ所に事務所

約16000人のスタッフ、出身国は177カ国

分持続可能な開発のために

世界銀行グループの目標は持続可能な開発目標(SDGs)の達成につながっています

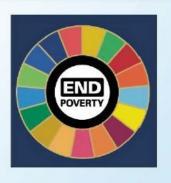
世界銀行の二大目標

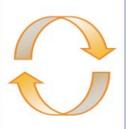
2030年までに 極度の貧困を撲滅

1日1.90ドル未満で暮らす人の割合を3%までに低減する

繁栄の共有の促進

各国の下から40%の人々の収入を増大する





持続可能な開発目標(SDGs)

2030年までに 持続可能な世界を実現

17のゴールと169のターゲット

「誰一人として取り残さない」 社会の実現

経済・社会・環境をめぐる課題に取り組む









































世界銀行グループ

IBRD 国際復興開発銀行

1945年設立 中低所得国に 貸出、保証

制度、法制、および規制の改革推進

顧客

目的

一人当たりのGNIが \$1,185 から\$7,065の 加盟国

商品サービス

融資 技術協力 政策助言

IDA 国際開発協会

1960年設立 最貧国に融資、 贈与、保証 制度、法制、および 規制の改革推進

一人当たりのGNIが \$1,185より低い 加盟国

> 金利免除融資 技術協力 政策助言

IFC 国際金融公社

1956年設立 民間セクターへ投融資

民間企業による新興 国向け投融資を通じ た開発インパクトの 達成

加盟国の民間企業

株式投資 長期融資 助言サービス

MIGA 多数国間 投資保証機関

1988年設立 民間投資への リスク保証

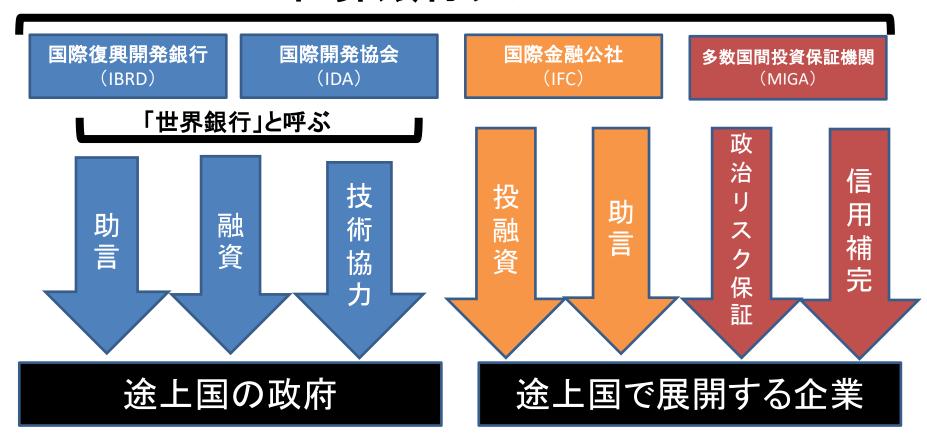
民間企業による新興 国向け投融資を通じ た開発インパクトの 達成

加盟国へのクロスボー ダー投融資を行う 民間企業

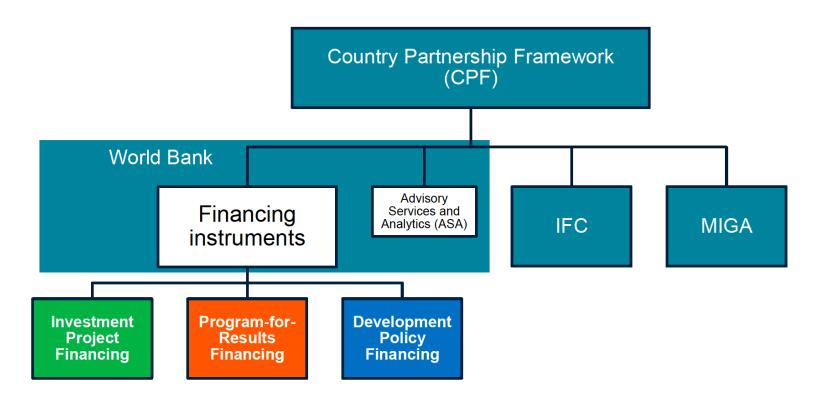
政治リスクの保証 信用補完

共通のミッション: "貧困撲滅と繁栄の共有の促進"

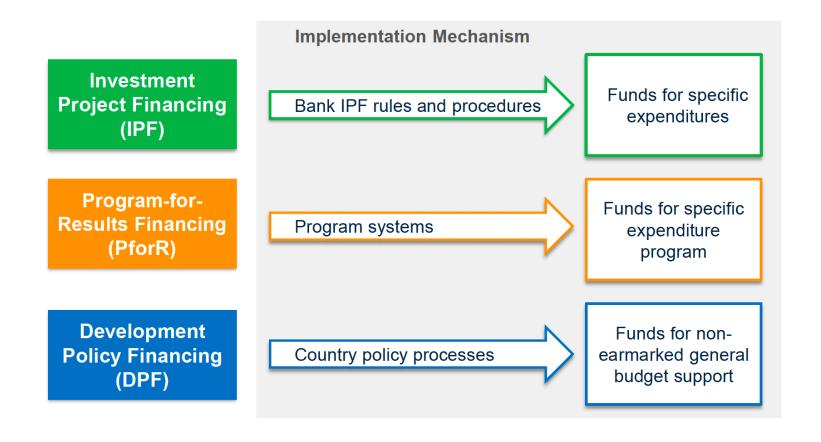
世界銀行グループ



Supporting the Country Partnership Framework



Three complementary Financing Instruments



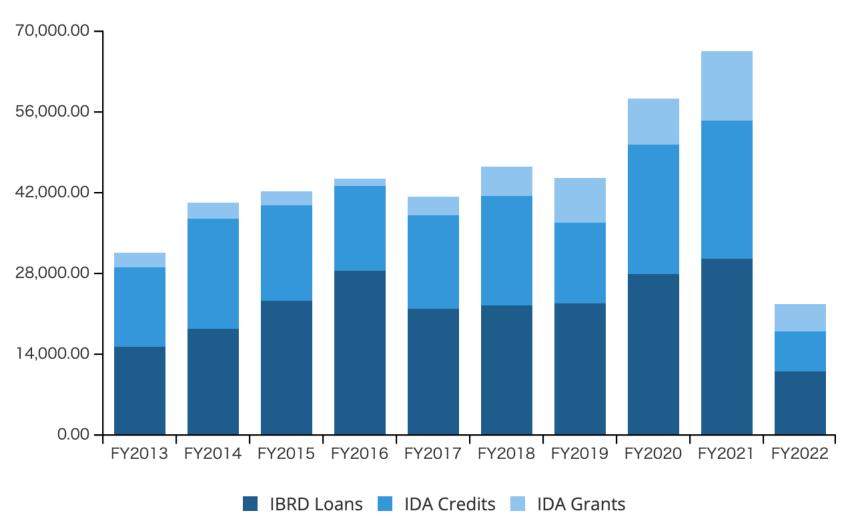
投資プロジェクト融資

- 世界銀行の資金は投資プロジェクト融資(IPF)を通じて受入国に 提供される。その形態としてはIBRD貸付、IDA融資、グラント、保証 がある。
- 商業貸付とは異なり、世界銀行のIPFは、借入者に必要な資金を 供給するだけではなく、持続的かつグローバルな知識移転及び技 術協力の手段にもなる。
- 例えば、プロジェクト準備の構想段階での分析・設計業務に対する包括的支援、実施中の技術支援や専門的意見(プロジェクト管理、信託やセーフガードの活動などの領域を含む)、プロジェクト全体を通じた制度構築などがある。

世銀プロジェクト調達とは?

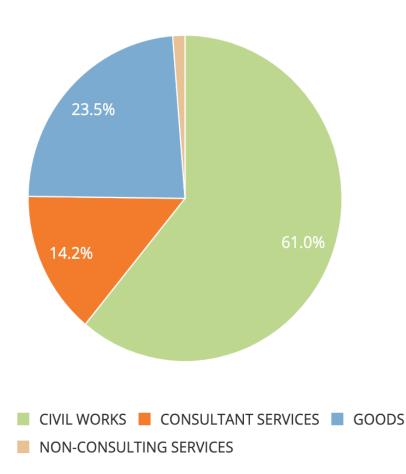
- 毎年US\$15-24 billionの調達案件132か国から発注
- コンサルティング・サービス:技術設計・技術監督、徴税に関する助言、研究開発
- ・ インフラ:鉄道、発電所、浄水場
- ・ 大規模設備:発電機、風力タービン、大型ポンプ設備、鉄道車両
- ・ ハイテク情報技術:コンピュータ、携帯電話ネットワーク
- ・ 非コンサルティング・サービス;航空測量、地図作成、現地調査
- 非常用供給品:緊急時の医療用品、避難所、食糧

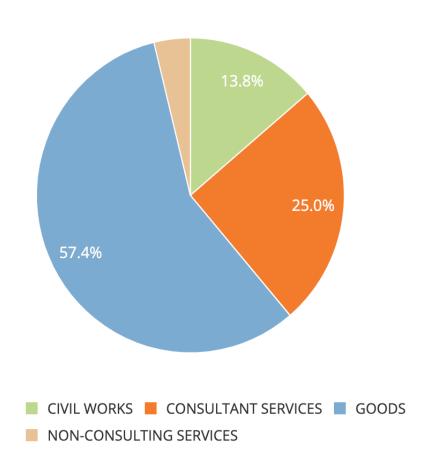
Lending Amounts by FY (US\$ mil.)



Prior Reviewed Contracts By Category

Period: FY2001 - FY2020 Period: FY2020 - FY2021





2021世銀年度 契約額ランキング 事前審査カテゴリー 受注額 受注額 受注額 受注額 うちコンサルタント以一受注額 うちコンサルタント 総計 うち資材調達 うち土木工事 (億\$) (億\$) (億\$) 外のサービス (億\$) (億\$) 1 China 36.88 1 China 3.65 1 China 1 World 1 United States 33.11 0.75 1.46 2 India 2 India 2 India 12.79 2 Switzerland 3.63 2 World 10.22 1.28 0.37 Turkey 4.34 3 World 2.37 3 Tunisia 3.09 3 Turkey 3 Indonesia 0.91 0.32 World 4.22 4 Turkey 1.86 Vietnam 4 Nigeria South Africa 4 2.20 0.91 0.31 Switzerland 4.19 5 India 1.18 5 Turkey 1.56 5 France 0.66 5 Pakistan 0.22 6 Tunisia 3.45 6 Italy 1.14 6 Lebanon 6 Japan Switzerland 1.23 0.63 0.19 Vietnam 2.78 7 Nigeria 0.61 7 Poland 7 Kenya 7 Spain 1.12 0.43 0.17 Nigeria 2.77 8 Korea, Republi 0.60 8 Congo, Democ Nigeria 8 Portugal 1.10 0.41 0.16 **United States** Italy 2.14 9 Croatia 0.58 Kenya 0.91 0.33 9 Nigeria 0.15 United States 1.75 10 Vietnam 10 Italy 0.83 10 Germany 10 India 10 0.55 0.31 0.10 0.93 31 Japan Japan Japan 21 Japan 0.13 39 0.17 NA 75.32 16.18 55.36 7.35 2.74 **Total Amount Total Amount Total Amount Total Amount Total Amount**

*Worldは国際機関の受注

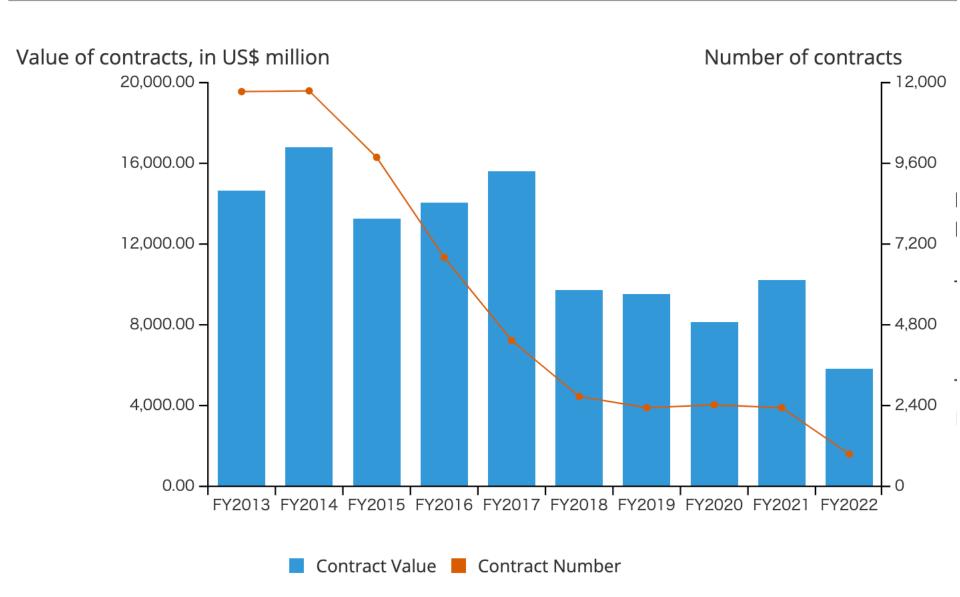
注:調達実績はベンダーの登記国で集計されている。海外の子会社などはその登記国に計上されている。

2020世銀年度 契約額ランキング 事前審査カテゴリー うちコンサルタント以一受注額 受注額 受注額 受注額 受注額 うちコンサルタント 総計 うち資材調達 うち土木工事 (億\$) (億\$) (億\$) (億\$) 外のサービス (億\$) China 1 China 1 China 1 World 1 World 19.03 3.02 15.68 1.54 1.89 1 2 India 2 India 2 Congo, Democ 2 India 2 India 12.77 1.45 10.08 1.15 0.29 Egypt, Arab Re 3 France Turkey 3 United States 1.03 3 Turkey 4.54 1.11 0.25 4.74 World World 4 India 4 4.34 0.56 Nigeria 1.93 0.96 4 Spain 0.18 5 Japan 5 Nigeria Myanmar 5 Germany 5 China 2.47 0.40 1.10 0.61 0.15 France United Arab En 6 Poland 6 United Kingdon 6 Ethiopia 6 1.93 0.38 0.82 0.59 0.13 7 Bangladesh Congo, Democ 1.21 France Uganda 7 Russian Federa 0.47 0.37 0.80 0.08 Japan Vietnam 8 Uzbekistan 8 United States 8 Angola 8 1.21 0.31 0.75 0.37 0.07 9 Nigeria **Vietnam** Ukraine Vietnam 0.72 0.32 9 Indonesia 1.13 0.30 0.06 Germany 10 0.29 10 Brazil 0.67 10 Kenya 0.31 10 Guernsey 10 1.05 Germany 0.06 22 Japan 52 Japan 0.05 64 Japan 0.04 0.02 49.89 8.11 37.09 7.42 3.17 Amount **Amount** Amount **Amount** Amount

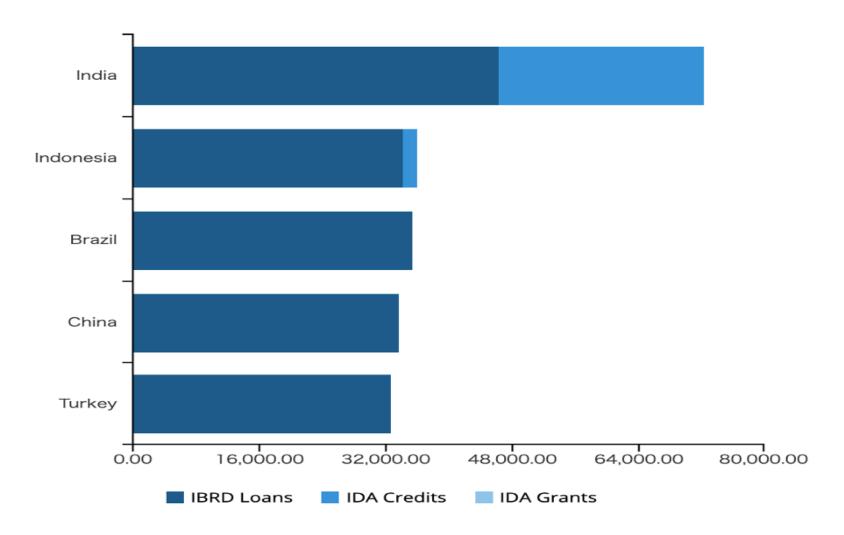
中国とインドー高額受注の理由 Prior Review Contract

- 世銀融資が歴史的に高額
- Prior Reviewは高額または高リスク調達
- 国際調達は全てPrior Review
- 国内調達でもPrior Review Contractはある。
- 国内調達一外国企業参入可能だがNational Language使用可能。参入障壁高い。

Prior Reviewed Contracts By Fiscal Year



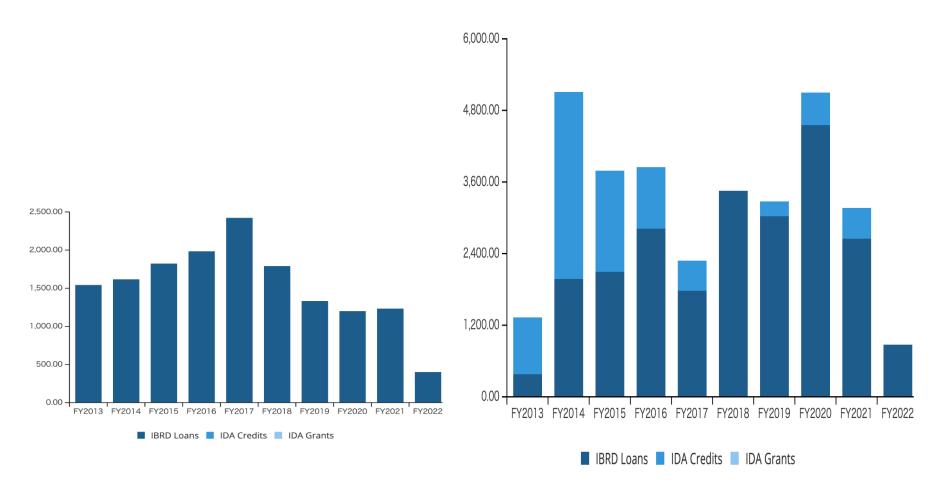
Lending by Country (US\$ mil.) FY2000-FY2022



Lending Amounts by FY

China - Period: FY2013 - FY2022

India- Period: FY2013 - FY2022



		Threshold		US\$ the	nt Approach ousands) ne 15, 2016	es and Mo	ethods			
V			VOLKS		nd non-consulting ervices		Shortlist of national consultants			
Country	Region	Open international ≧	Open national <	RfQ ≦	Open internation al ≧	Open national <	RfQ¹ ≦	Consulting services	Engineering & construction supervision ≦] ←
China	FAD	40,000	40.000	F00	10,000	10,000	500	500	NI/A	
China	EAP	40,000	40,000	500	10,000	10,000	500	500	N/A	(
India	SAR	40,000	40,000	100	3,000	3,000	100	800	N/A	

China Plastic Waste Reduction Project Ningbo sub-project OProcurement Plan (P174267)

Table 1. Thresholds for Procurement Methods and Prior Review

Expenditure Category	Threshold (US\$)	Method	Threshold (US\$)
	≥40,000,000	International Open Competitive Procurement (International + Open)	All contracts
1. Civil works	≥ 500k to <40,000,000	National Open Competitive Procurement (National + Open)	All contracts ≥15 million
	<500,000	Request for Quotations	N/A

New! IPF SOLAR PROCUREMENT Bidder Declaration: Forced Labor

Effective date: January 1, 2022

SCOPE

- ボロワーは Solar Panels/componentsを含む調達書類に Bidder Declaration : Forced Labor を 入れなければならない。
- International and National Competitive Procurementも対象

Prior Review

• このBidder Declarationを含む調達は全て Bank Prior review

Qualification requirement

- Require the Bidder, JV member, subcontractor, supplier, Manufacturers
- To declare suspended or terminated, and/or other contractual remedies applied calling of performance security by an employer, for reasons of bleach of forced labor obligation in the past five years.

(参照)

https://www.worldbank.org/en/projects-operations/products-and-services/procurement-projects-programs

その他Qualification 強化策

 Strengthening Prevention of Gender-Based Violence (GBV): Contractor Accountability and Disqualification

- Beneficiary Ownership
 - Increased demand for transparency in IPF procurement
 - not anti-corruption

FY 21日本企業の契約実績

FY	Country	Project Name	Procurement Category	Major Sector	Supply Country	Supplier Name	Amount (\$)
2021	Mongolia	Mongolia: Second Energy Sector Project	CIVIL WORKS	Others	Japan	KYOCERA COMMUNICATION SY	16,541,538
2021	Vietnam	Support for Autonomous Higher Education	GOODS	Education	Japan	OGAWA SEIKI CO., LTD	4,420,948
2021	Vietnam	VN-DCIDP	CONSULTANT	Water/Sanit/V	Japan	ORIENTAL CONSULTANT GLOB	464,153
2021	Uzbekistan	Modernizing Higher Education Project	GOODS	Others	Japan	OGAWA SEIKI CO. LTD	2,546,000
2021	Peru	PE Cusco Transport Improvement	CONSULTANT	Transportatio	Japan	NIPPON KOEI CO. LTD.	2,029,427
2021	Peru	PE Cusco Transport Improvement	CONSULTANT	Transportatio	Japan	NIPPON KOEI LATIN AMERICA -	2,029,427
2021	Bangladesh	Livestock Development Project	GOODS	Agriculture	Japan	KOKUSAI LINKS CO. LTD	4,716,000
2021	Bangladesh	Livestock Development Project	GOODS	Others	Japan	KOKUSAI LINKS CO. LTD	1,611,604
2021	Pakistan	PK: Dasu Hydropower Stage I Project	CONSULTANT	Others	Japan	NIPPON KOEI CO., LTD. (NIPPO	58,873,944
		_					
						FY21 Total	93,233,041

FY 20日本企業の契約実績

FY	Country	Project Name	ment Categor		Supply Country	Supplier Name	Amount (\$)
2020	Angola	AO:Water Sector Institutional Dev.2	CONSULTAI	Water/Sanit/Wast	Japan	NIPPON KOEI CO.,LTD	507,040
2020	Ethiopia	Second Ethiopia - Urban WSSP	GOODS	Water/Sanit/Wast	Japan	TOYOTA TRUSHO CORPORATION	781,291
2020	Ethiopia	Second Ethiopia - Urban WSSP	GOODS	Water/Sanit/Wast	Japan	TOYOTA TSUSHO CORPORATION	1,412,937
2020	Rwanda	Electricity Sector Strenghtening Project	CIVIL WOR	Others	Japan	TAKAOKA ENGINNEERING CO., LTD	10,140,546
2020	Cambodia	Cambodia HEIP	CONSULTAI	Education	Japan	HIKARU KOMATSU	306,979
2020	China	GEF China Sustainable Cities IAP	CONSULTAI	Others	Japan	NIKKEN SEKKEI RESEARCH INSTITUTE	466,452
2020	Mongolia	EQRP	GOODS	Others	Japan	ARTEC CO., LTD	282,065
2020	Mongolia	MN - E-Health Project	NON-CONS	Others	Japan	AMIN CO., LTD	939,648
2020	Mongolia	MN - E-Health Project	NON-CONS	Others	Japan	ARIMA JAPAN CO., LTD	939,648
2020	Myanmar	Myanmar National Electrification Project	GOODS	Others	Japan	NIPPON CONCRETE INDUSTRY CO., LT	852,592
2020	Myanmar	Myanmar National Electrification Project	GOODS	Others	Japan	NIPPON CONCRETE INDUSTRY CO., LT	672,694
2020	Myanmar	Myanmar National Electrification Project	GOODS	Others	Japan	NIPPON CONCRETE INDUSTRY CO., LT	715,878
2020	Vietnam	Vinh Phuc Flood Risk	CONSULTAI	Water/Sanit/Wast	Japan	CTI ENGINEERING INTERNATIONAL CO	1,879,739
2020	Brazil	BR Municipal APL3: Teresina	CONSULTAI	Others	Japan	NIPPON KOEI LATIN AMERICA - CARIB	546,497
2020	India	EDFC-3	CIVIL WOR	Transportation	Japan	KYOSAN ELECTRIC MANUFACTURING	51,802,191
2020	India	EDFC-3	CIVIL WOR	Transportation	Japan	KYOSAN ELECTRIC MANUFACTURING	48,353,079
						FY20 Total	120,599,276



WHO WE ARE

WHAT WE DO

WHERE WE WORK

UNDERSTANDING POVERTY

WORK WITH US

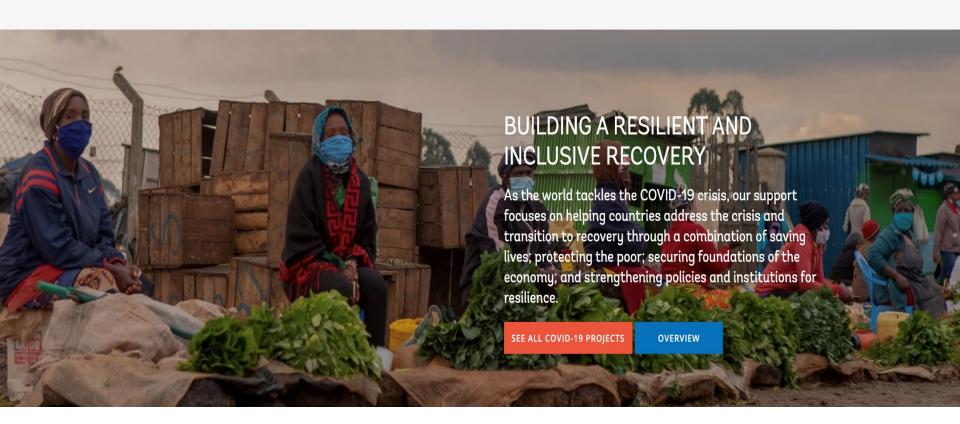
Who We Are

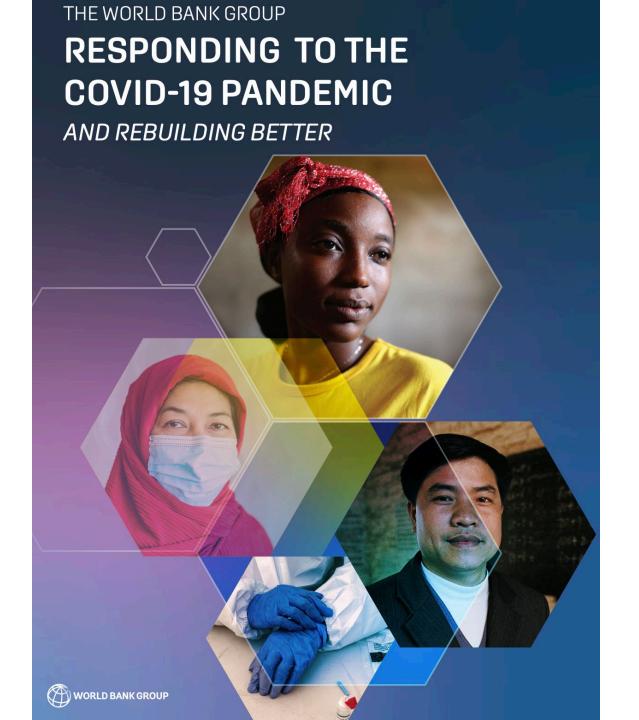
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Français



The World Bank Group's Response to the COVID-19 (coronavirus) Pandemic





AN UNPRECEDENTED GLOBAL EFFORT

The COVID-19 pandemic is a crisis unlike any we have seen in our lifetimes. It pushed 100 million people into extreme poverty in 2020. It has widened inequality, posing a risk that recovery could leave poor countries behind. And it comes on top of long-term challenges that make many countries fragile: unsustainable debt, climate change, conflict, and weak governance.

The World Bank Group has mounted the largest crisis response in its history to help over 100 low- and middle-income countries fight the health, economic, and social impacts of COVID-19.

Our efforts focus in four critical areas: saving lives, protecting the poor and vulnerable, supporting business growth and job creation, and rebuilding in better ways. We are committed to helping our clients emerge from the global crisis and move toward green, resilient, and inclusive recovery.

During the 15-month period from April 2020 through June 2021, the World Bank Group deployed over \$157 billion* to help governments and the private sector in developing countries.

World Bank financing to governments includes:

- Commitments of \$53.3 billion from IDA, our fund for the poorest countries
- Commitments of \$45.6 billion from IBRD, to middle- and low-income countries

IFC and MIGA private sector financing includes:

- \$42.7 billion from IFC, to private companies and financial institutions
- \$7.6 billion in gross issuance of MIGA guarantees









Featured









World Bank Group

CHANGE CHANGE ACTION DLAN 2021-2025 Supporting Green, Resilient, and Inclusive Development

世銀グループのTotal Financingは近年増大しているので下記のClimate Financingを35%まで増大するのは大きなインパクト

FIGURE 8: Ambitious New Climate Finance Targets and Commitments

• WBG climate finance target of 35% on average in FY21-25 for clients in support of green, resilient, and inclusive development. WBG will develop new products and platforms to mobilize climate finance at scale.

WBG Climate Finance (%):

26% → 35%

FY16-20 average delivered FY21-25 target

Targets are ambitious given:

- composition of our financing portfolio;
- low per capita income levels of client countries and other development priorities for which they must borrow;
- private capital investment constraints in emerging markets;
- increased focus on IDA and FCV countries.

WBG Climate Finance (\$ billion):

\$16.7 FY16-20 annual average

\$21.4 FY20

WORLD BANK OUTLOOK

2050 STRATEGIC DIRECTIONS NOTE

Supporting Countries to Meet Long-Term Goals of Decarbonization



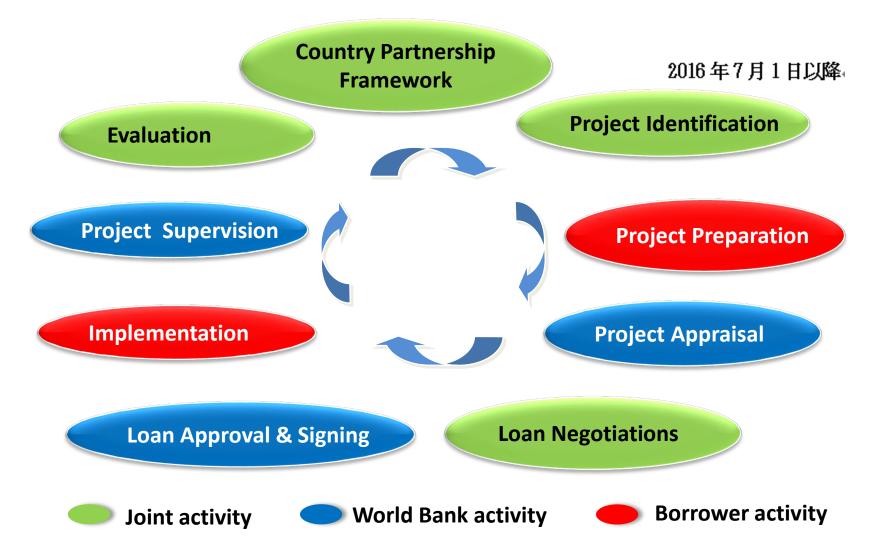




2. 世界銀行融資プロジェクトの仕組み



世銀プロジェクトはボロワーが準備、実施 民間によるプロファイは不要



調達プロセスとビジネス機会 Stage 1- Identification

- 借入国政府と世銀がプロジェクトの発掘。
- プロジェクト情報(PID)世銀サイトで公開。
- ・ PID:プロジェクト実施機関、TTLが記載される。

注:プロジェクト・パイプライン段階に従事するコンサルタントは、<u>利益相反のおそれがあるため、同一プロジェクトの実</u>施段階で借入者との契約から除外されることがある。ただし、そうした利益相反が世界銀行が納得する形で解消される場合はこの限りではない。

調達プロセスとビジネス機会 Stage 2- Preparation

- ・ 借入者が準備段階の作業の責任を負う。
- 準備段階では通常、フィージビリティ・スタディ や環境アセスメントも実施される。
- 準備段階では、借入者は、コンサルタントを 雇って業務の一部を遂行させることがある。
- 市場分析と調達戦略(PPSD)の策定も、この 段階で開始されるのが一般的である。

調達プロセスとビジネス機会

Stage 3- Appraisal

- 世界銀行がプロジェクトの技術面、制度面、 経済面、財務面)からの包括的レビュー実施。
- ・プロジェクト実施のための調達アプローチの詳細がPADに含まれるので、この段階で民間との対話が行われる可能性がある。
- この段階で、世界銀行による融資が承認される前に調達を開始する借入者もいる。これは「事前調達」と呼ばれ、その機会はUNDBウェブサイトにて公開される。

調達プロセスとビジネス機会 Stage 4- Negotiation & Bank Approval

- ・世界銀行と借入者がIPFについて交渉を行う。そ の合意は、貸出、融資の文書に記録される。
- ・世界銀行はプロジェクト審査の一部としてPPSD 及び調達計画を精査する。融資交渉の完了ま でに調達計画に合意する。
- 交渉が完了すると、プロジェクトは、理事会で承認の可否を検討する。承認されると、貸出、融資、またはグラントの契約が締結される。

調達プロセスとビジネス機会 Stage 5- Implementation

- 世界銀行による承認を受け、貸出、融資、が有効となったことが宣言される。
- 「プロジェクト調達」を借入者が主導する。調達計画が世界銀行ウェブサイトに公表される。一般調達通知書もUNDB及び世界銀行ウェブサイトにて公表。
- 借入者に対して具体的なプロジェクトに対する関心を表明する良い時期である。どういった調達機会があるのか、それらが公表されるのはいつ頃になりそうか、入札またはプロポーザルの提出時期やその方法に関する情報を求めてもかまわない。

Bank Role and responsibility

Task Leaders

- プロジェクト調達関係のリスク評価、適切な調達アレンジの提案、リスク軽減策実施の監視。
- 開発プロジェクト調達戦略(PPSD)及び調達計画の策定に おける借入者支援。
- ・ 調達許可を必要とする借入者の決定に対する世界銀行の「異議なし」の交付。
- 調達関係の異議の検討
- 実地調査の実施など、契約管理の監視
- ・ 契約紛争の監視
- 当該プロジェクトに関係するあらゆる調達問題についての 申立制度の維持
- ・ ハンズオン型 の拡大実施支援の提供

Bank Role and responsibility

Global Practice Specialist/Country Officer

- グローバル・プラクティス・スペシャリストは、教育、 運輸、水、都市開発といった分野の専門家であり、 世界銀行の融資を受けたプロジェクトに関してTLに 技術協力を行う。
- カントリー・オフィサー(国別局長と国別マネージャー)は、借入者との連絡に加え、特定の国における世界銀行の貸出ポートフォリオを戦略的に監視する責任を負う。CPF はカントリー・オフィサーが策定する。大半のカントリー・オフィサーは担当する国に駐在している。

Bank Role and responsibility

Procurement Specialist

- ・プロジェクト調達実施と借入者キャパシティ・ビルディングの職務は、公正成長・金融・制度総局を通じて提供される。
- 調達スペシャリストは、タスクチームの一翼を担い、世界銀行の融資を受けたプロジェクトにおける調達で借入者を支援する。
- プロジェクト調達に加え、調達改革、教育プログラム、その他の開発プログラムの推進を通じて借入者の調達能力構築などを担当する。



3.世銀調達:ビジネス機会の情報入手方法



ビジネス機会の絞り込み

どの国、どのセクターで 事業展開に最も関心があるかを明確化

卜

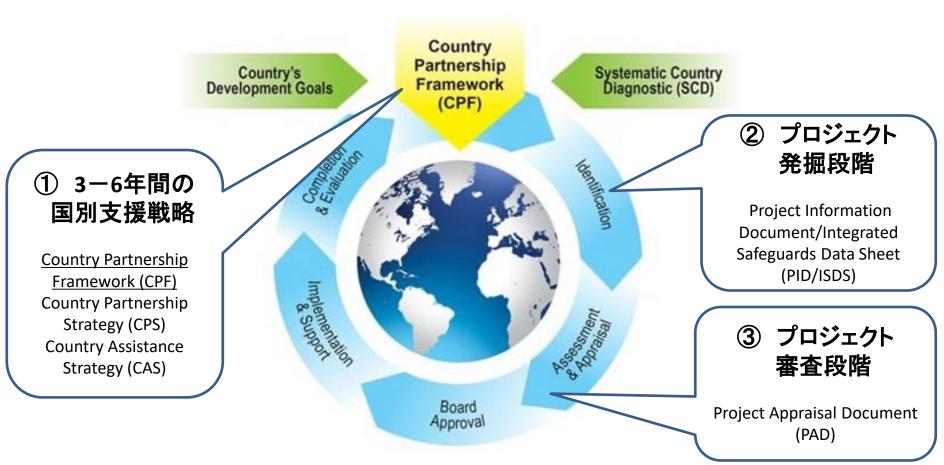
世界銀行ウェブサイトで 国、セクター、プロジェクトの情報を入手

 $\mathbf{\downarrow}$

適切なコンタクトを特定

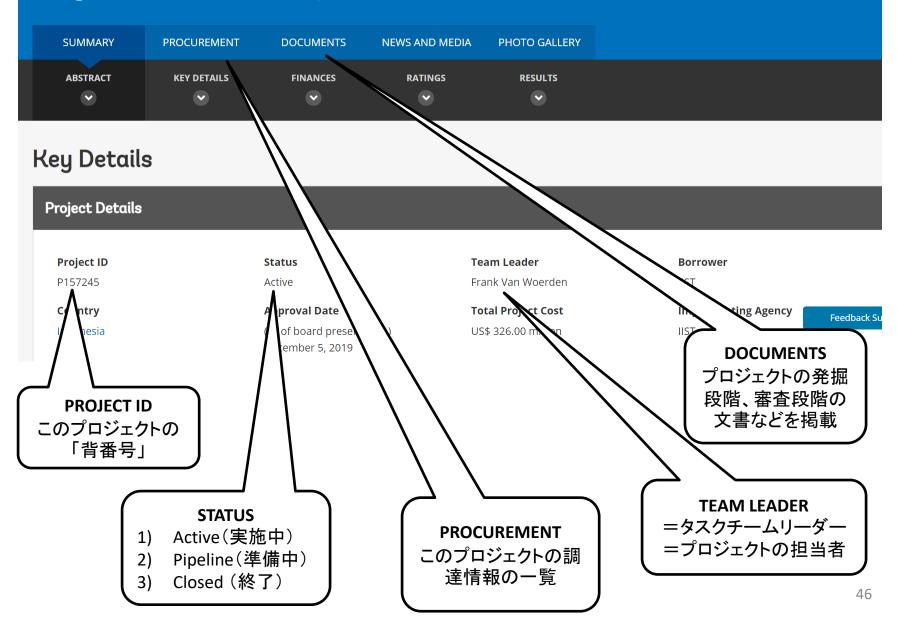
- 1)借入国の政府・実施機関の担当者との接触
- 2)世界銀行の各国事務所との接触

押さえるべき3種類の基本情報 → 世銀サイト上で入手可





Improvement of Solid Waste Management to Support Regional and Metropolitan Cities



Project Procurement Pipeline Monthly Operational Summary (MOS)

http://www.worldbank.org/en/projects-operations/products-and-services/brief/monthly-operational-summary

The **Monthly Operational Summary (MOS)** reports on the status of projects while they are in the World Bank's lending pipeline. Projects appear in the MOS from the point they are **identified up to the signing of the loan or credit agreement.** After loans or credits are signed, entries for projects are dropped from the MOS.

Africa	East Asia and Pacific	Europe and Central Asia
Middle-East and North Africa	South Asia	Latin America and Caribbean
New Projects	Deleted Projects	

Monthly Operational Summary (MOS)

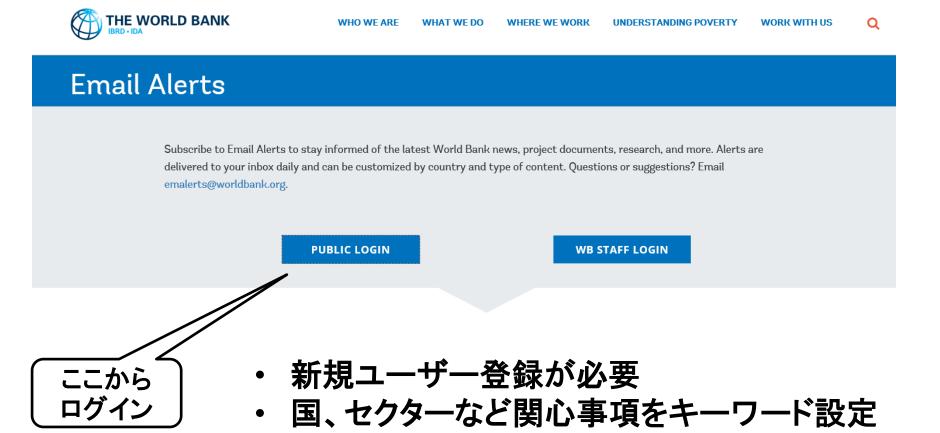
月間業務概要書 (MOS) MOSの対象となるのは、プロジェクトが発掘された時点から貸出または融資の契約締結までである。貸出または融資が締結されると、そのプロジェクトはMOSから外される。

Kenya	Country
Water and Sanitation	Sector
(R) Mombasa Water and Sanitation: The project seeks to (a) develop ground water sources; (b) improve the transmission line between Baricho Well Field and Mombasa; and (c) provide emergency measures to improve distribution systems and reduce unaccounted for water.	(R) Indicates a revision from the previous month Title and project description

関心のある地域のMOSレポートに目を通し、どのビジネス機会を追求するかを決める。この段階で借入者及び世界銀行現地事務所と連絡を取って今後のプロジェクトに関する詳細情報を請求することができる。

世銀に関する情報をアラートで受信する

https://alerts.worldbank.org



メールでアラートを受信

World Bank Email Alert - WB Project Information - 05/05/2020



WB Email Alert <no-reply@worldbankgroup.org>

宛先: Takao Ikegami

昨日の 15:00

Dear Takao Ikegami,

The World Bank has published the following resources that align with your "WB Project Information" subscription preferences: Countries - Global. Feeds - News, Events, Research, Papers and Publications, Project Documents. To manage your alerts, please visit the World Bank Email Alerts user page.

News

<u>Iraq Economic Monitor: Navigating the Perfect Storm (Redux)</u>

May 04, 2020 - Iraq is facing a combination of acute shocks which the country is ill-prepared to manage. The outlook for Iraq, which was already negative prior to the COVID-19 shock, has markedly worsened since....

Date: May 04, 2020 Type: Publication Language: English

<u>Iraq: Structural Reforms Critically Needed to Manage a Multi-Faceted Crisis</u>

May 04, 2020 - Iraq's economic outlook has markedly worsened over the past 6 months. GDP growth is projected to contract by 9.7 percent in 2020, down from a positive growth of 4.4 percent in 2019, according to a new World Bank report released tod...

Date: May 04, 2020 Type: Press Release Language: English

COVID-19 Trade Policy Database: Food and Medical Products

May 04, 2020 - Many governments are using trade policy to increase availability of personal protective equipment, medical supplies, and food products during the COVID-19 pandemic. Tracking these measures is important for assessing their efficacy and potential spil...

Date: May 04, 2020 Type: Brief Language: English

World Bank Group Finances

By The World Bank Group

This app is only available on the App Store for iOS devices.



+ This app is designed for both iPhone and iPad

Description

The World Bank Group Finances free mobile application allows users to quickly access its portfolio of projects, finances, and procurement data:

The World Bank Group Web Site > World Bank Group Finances Support > Application License Agreement >

...More

What's New in Version 3.3.6

minor improvements

Free

Category: Business Updated: Sep 13, 2017

Version: 3.3.6 Size: 62.1 MB

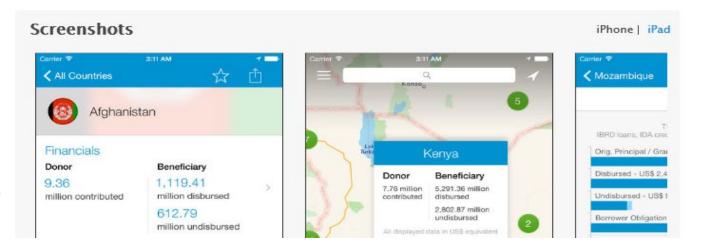
Languages: English, Arabic, French, Hindi, Indonesian, Portuguese, Russian, Simplified

Chinese, Spanish

Seller: The World Bank Group © 2017 World Bank Group

Rated 4+

Compatibility: Requires iOS 7.0 or later. Compatible with iPhone, iPad, and iPod touch.



後継アプリへの移行準備中 しばらくお待ちください



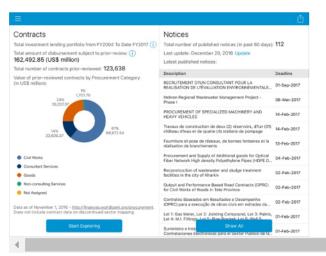
World Bank Project Procurement 4+

The World Bank Group

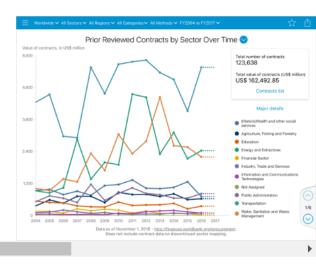
**** 3.0, 1 Rating

Free

Screenshots iPhone iPac



Deadline	Description	Country	Project ID	Notice Type	Published
01-Sep-2017	RECRUTEMENT D?UN CONSULTANT POUR LA REALISATION DE L?ÉVALUATION ENVIRONNEMENTALE	Togo	P149942	Request for Expression of Interest	19-Dec-2016
06-Mar-2017	Hebron Regional Wastewater Management Project - Phase I	West Bank and Gaza	P117449	Invitation for Bids	15-Dec-2016
14-Feb-2017	PROCUREMENT OF SPECIALIZED MACHINERY AND HEAVY VEHICLES	Armenia	P146199	Invitation for Bids	09-Dec-2016
14-Feb-2017	Travaux de construction de deux (2) réservoirs, d?un (01) château d?eau et de quatre (4) stations de pompage	Burkina Faso	P106909	Invitation for Bids	19-Dec-2016
13-Feb-2017	Fourniture et pose de réseaux, de bornes fontaines et la réalisation de branchements	Burkina Faso	P106909	Invitation for Bids	19-Dec-2016
04-Feb-2017	Procurement and Supply of Additional goods for Optical Fiber Network High density Polyethylene Pipes (HDPE D	Mghanistan	P121755	Invitation for Bids	18-Dec-2016
02-Feb-2017	Output and Performance Based Road Contracts (OPRC) for Civil Works of Roads in Tete Province	Mozambique	P127303	Invitation for Bids	14-Dec-2016
02-Feb-2017	Contratos Baseados em Resultados e Desempenho (OPRC) para a execução de obras civis em estradas da	Mozambique	P127303	Invitation for Bids	14-Dec-2016
02-Feb-2017	Reconstruction of wastewater and sludge treatment facilities in the city of Kharkiv	Ukraine	P132386	Invitation for Bids	19-Dec-2016
01-Feb-2017	Suministro e Instalación de un Sistema o Plataforma de Contrataciones Electrónicas para el Sector Público de la	Panama	P121492	Invitation for Bids	15-Dec-2016
01-Feb-2017	Lot 1: Gas Meter, Lot 2: Jointing Compound, Lot 3: Paints, Lot 4: MJ. Fittings, Lot 5: Pipe Bracket, Lot 6: Wall S	Egypt, Arab Republic of	P146007	Invitation for Bids	29-Nov-2016
31-Jan-2017	Contract for construction works in Bukhara region: Design Area B: Karakul District Southwest, Construction	Uzbekistan	P118197	Invitation for Bids	14-Dec-2016
31-Jan-2017	Completion of Bukhara main WWTP upgrading and reconstruction	Uzbekistan	P112719	Invitation for Bids	07-Dec-2016



As part of the World Bank's commitment to transparency and accountability as central pillars of the development process, this applications provides stakeholders with easy and open access to procurement data. The dataset on this application provides information on all major prior-reviewed contracts awarded in World Bank investment project financing. The App allows users to analyze the data through various visualized queries. The app also provides information on procurement opportunities under these projects.



Project Procurement App

Understanding how to use the World Bank Project Procurement Mobile Application

June 2019

http://pubdocs.worldbank.org/en/433521492462144143/Procurement-App-Guidance.pdf

UNDB Website

• 国際競争調達の機会はすべて、<u>国連開発ビジネス</u> (UNDB)のウェブサイトにて公開される。同ウェブサイトから、世界銀行の融資によるプロジェクトでの契約に関する入札または関心表明が可能である。

プロジェクトの調達公示はFinancesアプリ上の当該 プロジェクトからも、プロジェクト調達アプリからも表 示されている。

Ⅱ内部調達

世界銀行グループ(WBG)が業務に必要な機材、工事、また はサービスの購入。 コンサル調達は一>eConsultant2



Resource Center



eConsultant2 is the electronic tendering system that the WBG uses for the selection of operational consulting firms and individuals. The system has been designed to guide you through selections in accordance with policy. This Resource Center contains information, direct access links, reference material and resources to support you on your day to day activities and tasks. To navigate the site simply click on the section of your interest.







Search this P ..

ビジネス機会の探し方と契約獲得方法 現在翻訳中



Finding business opportunities and winning contracts financed by the World Bank

April 2018

http://pubdocs.worldbank.org/en/767421522948635843/Procurement-Guidelines-findingopportunities-2018.pdf



4.世銀新調達フレームワークのポイント



The Procurement reform: Journey

Initiating
Discussion Paper
2012

Check that the Bank's approach is modern, meets new needs & future proof

Global consultations (round 1)

Proposed New Framework 2013

What we heard in consultations

Board debate & direction given

Developing the New Framework 2014

Proposals to resolve complex issues

Global consultations (Round 2)

Finalizing the New Framework 2015

Finalized Policy and approaches to complex issues

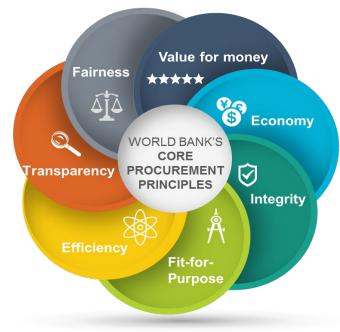
Effective July 1, 2016

CORE PROCUREMENT PRINCIPLES

a) Value for Money

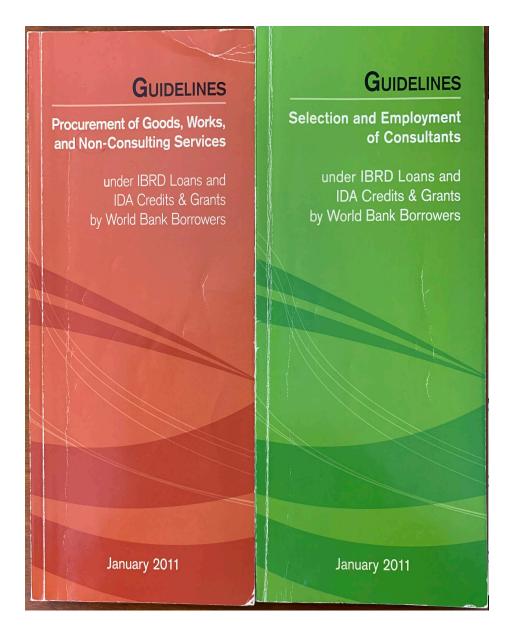
The principle of value for money means the effective, efficient, and economic use of resources, which requires the evaluation of relevant costs and benefits, along with an assessment of risks, and non-price attributes and/or life cycle costs, as appropriate. **Price alone may not necessarily**

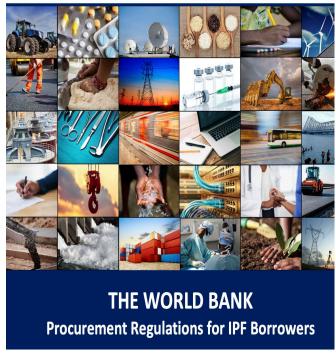
- represent value for money.
- b) Economy
- c) **Integrity**
- d) Fit-for-Purpose
- e) **Efficiency**
- f) Transparency
- g) Fairness



Before 2016/6/30

After 2016/7/01





PROCUREMENT IN INVESTMENT PROJECT FINANCING
Goods, Works, Non-Consulting and
Consulting Services

Fourth Edition November 2020



第1章 はじめに

1.1 IPFプロジェクトの調達においては、持続可能な開発の推進に当たり、借入者が、Value for Money (VfM)を公正な形で確保できるようでなければならない。

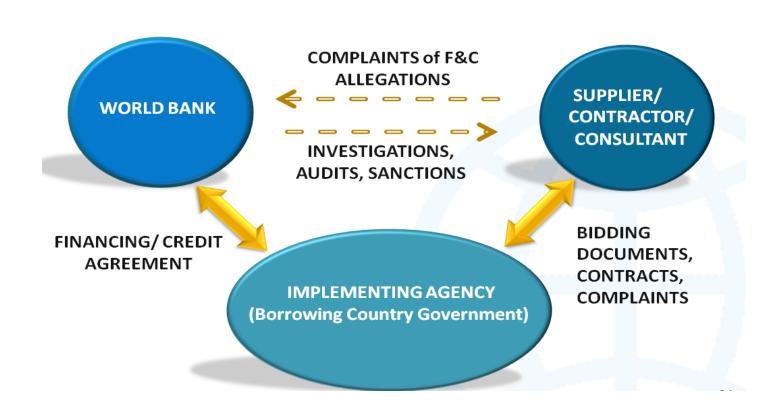
Procurement Guidance: Value for Money

http://pubdocs.worldbank.org/en/274711479159288956/Guidance-on-VfM-FINAL.pdf

VfMとは資源の効果的、効率的、経済的な利用を意味し、そのためには、関連する費用と便益の評価に加え、リスク評価、価格以外の属性やライフサイクルコストの評価も適宜に行わなければならない。価格だけでは必ずしも VfMを表すことはできない。

第2章 一般的考慮

2.1 Legal Agreementは、借入者と世界銀行との法的関係を規定する。 借入者と契約者間の権利及び義務は、当該の入札依頼書/プロポーザル提出依頼書によって定められる。



第3章 ガバナンス

役割と責任

3.2 借入者は、世界銀行の資金による調達活動を、本調達規則に従って遂行する責任を負う。

事前レビューと事後レビュー

- 3.5 世界銀行は、高額または高リスク(またはその両方)の調達活動の場合、事前レビューを実施し、調達がLegal Agreementの条件に従って遂行されているかどうかを判定する。
- 3.6 世界銀行は、借入者の実施した調達活動についての事後レビューも実施し、調達活動がLegal Agreementの条件を満たしているかどうかを判定する。

利益相反

機材、工事、及び非コンサルティング・サービス

- 3.15 以下のいずれかに該当する企業は、調達プロセスにおいて利益相反が存在するとみなされる。
 - a. プロジェクト準備または実施のためのコンサルティング・サービスに従事し、かつ、そのコンサルティング・サービスの結果として発生した、または直接関係する調達に従事する場合。

なお、この規定は、1)直接的または間接的に当該企業を支配する 関連会社、2)当該企業により支配される関連会社、3)当該企業と 共通の支配下にある関連会社にも適用される。

ただし、この規定は、ターンキー契約またはデザイン・ビルド契約の下で当該契約企業の義務を共同履行する構成企業には適用されない。

コンサルティング・サービス

- 3.16 世界銀行は、コンサルタントに以下を義務づけている。
 - a.偏見のない専門的助言を客観的立場に立って与える。
 - b. 常に借入者の利益を最優先させる。
 - c. 助言を提供するに当たって、他の委託業務や自社の利害への抵触 を避ける。

不公正な競争上の優位性

3.18 、、、コンサルタントやその子会社が、かつてかかる業務に関連したコンサルティング・サービスを提供したからと言って、優位に立つことは認められない。そのため、借入者はショートリストに残ったすべてのコンサルタントに対し、プロポーザル提出依頼と同時に、競争上優位となるすべての情報を開示するものとする。



Conflict of Interest

How to identify and manage conflicts of interest in Evaluation Committees

http://pubdocs.worldbank.org/en/240891579889685786/Procurement-Guidance-Conflict-of-Interest.pdf



5.プロジェクトとコントラクトの探し方 演習



Vietnam のWWTP プロジェクトの探し方

SUMMARY

PROJECT LIST

左のFILTERでVietnamやSectorをクリックする

Clear All x **∷** FILTER **Timeframe** Specific Date Range **Financing Type** ✓ IBRD (4) ✓ IDA (6) Other (7) Status Active (8) Country Vietnam (8) Region Sector

Search

Health (1)

Other Education (1)

Click the Excel icon to download all project data. Or you can download filtered data in groups of 500. Select from filters along the left side of this site, then click the Excel icon.

Showing 1 - 8 of 8 projects matching the search criteria -

Download: x

Project Title V	Country ~	Project ID ~	Commitment Amount Y	Status 🗸	Approval Date ∨	Last updated Date 🗸
Ho Chi Minh City Development Policy Operation - 2	Vietnam	P171216	100.00	Active	June 29, 2021	October 4, 2021
Vinh Long City Urban Development and Enhanced Climate Resilience Project in Vinh Long Province	Vietnam	P171700	126.90	Active	June 30, 2020	December— 14, 2021
Vietnam - Dynamic Cities Integrated Development Project	Vietnam	P168290	194.36	Active	June 11, 2019	December 13, 2021
Dynamic City Integrated Development Project - Thai Nguyen	Vietnam	P160162	80.00	Active	June 22, 2018	January 13, 2022
Vinh Phuc Flood Risk and Water Management Project	Vietnam	P152460	150.00	Active	April 29, 2016	February 6, 2022
Can Tho Urban Development and Resilience	Vietnam	P152851	125.00	Active	March 24, 2016	November 2, 2021
Results-based Scaling Up Rural Sanitation and Water Supply Program	Vietnam	P152693	200.00	Active	November 12, 2015	November 4, 2021
Second Ho Chi Minh City Environmental Sanitation Project	Vietnam	P127978	250.00	Active	December 23, 2014	January 12, 2022

Vinh Long City Urban Development and Enhanced Climate Resilience Project in Vinh Long Province

SUMMARY

PROCUREMENT

DOCUMENTS

NEWS AND MEDIA

PHOTO GALLERY

PROJECT DOCUMENTS

ARCHIVAL RECORD

Projectの全体を知るにはPADを調べる

			Download to Excel:
DOCUMENT TITLE	DATE	REPORT NO.	DOCUMENT TYPE
Official Documents- Principles of Collaboration with the Minister for Foreign Trade and Development Cooperation of the Netherlands on her behalf Invest International Public Programmes B.V Ref. P171700 (English)	January 27, 2022		Agreement
Revised Stakeholder Engagement Plan (SEP) Vinh Long City Urban Development and Enhanced Climate Resilience Project in Vinh Long Province (P171700) ()	January 20, 2022		Stakeholder Engagement Plan
Revised Labor Management Procedures Vinh Long City Urban Development and Enhanced Climate Resilience Project in Vinh Long Province (P171700) ()	January 20, 2022		Procedure and Checklist
Revised Environmental and Social Commitment Plan (ESCP) Vinh Long City Urban Development and Enhanced Climate Resilience Project in Vinh Long Province (P171700) ()	January 20, 2022		Environmental and Social Commitment Plan
Disclosable Version of the ISR - Vinh Long City Urban Development and Enhanced Climate Resilience Project in Vinh Long Province - P171700 - Sequence No : 03 (English)	December 20, 2021	ISR49029	Implementation Status and Results Report
Official Documents- Financing Agreement for Credit No. 6722-VN (English)	December 20, 2021		Financing Agreement
Official Documents- Disbursement and Financial Information Letter for Credit No. 6722-VN (English)	December 10, 2021		Disbursement Letter
Disclosable Version of the ISR - Vinh Long City Urban Development and Enhanced Climate Resilience Project in Vinh Long Province - P171700 - Sequence No : 02 (English)	May 15, 2021	ISR46506	Implementation Status and Results Report
Disclosable Version of the ISR - Vinh Long City Urban Development and Enhanced Climate Resilience Project in Vinh Long Province - P171700 - Sequence No : 01 (English)	October 31, 2020	ISR43468	Implementation Status and Results Report
Environmental and Social Impact Assessment Vinh Long City Urban Development and Enhanced Climate Resilience Project in Vinh Long Province (P171700) (English)	June 11, 2020		Environmental Assessment, Environmental and Social Assessment, Social Assessment
Project Information Document - Vinh Long City Urban Development and Enhanced Climate Resilience Project in Vinh Long Province - P171700 (English)	June 10, 2020	PIDISDSA29843	Project Information Document
Vietnam - Vinh Long City Urban Development and Enhanced Climate Resilience Project (English)	June 9, 2020	PAD3766	Project Appraisal Document

(ii) Procurement

PADのTechnicalやProcurementを調べる。

81. The project's procurement risk is assessed to be 'Substantial' after mitigation measures are in place. The procurement activities financed by the World Bank under the project shall be carried out in accordance with the World Bank's 'Procurement Regulations for IPF Borrowers: Procurement in Investment Project Financing Goods, Works, Non-Consulting and Consulting Services', dated July 2016 and revised November 2017 and August 2018 (Procurement Regulations). During the project preparation, a Project Procurement Strategy for Development (PPSD) was prepared. This PPSD recommends that the

following procurement approaches be followed to achieve the project objectives and maximize value for money: (a) the two largest civil works contracts for the WWTP and wastewater collection pipelines should be procured through Request for Proposals using the DBO contracting form (for the WWTP contract) and Request for Bid (RFB) method (for wastewater collection pipelines), using the traditional (admeasurement) contract form with an international market approach; (b) major consulting services for construction supervision and technical assistance and so on should be procured using the Quality- and Cost-Based Selection method with an international market approach; and (c) lower risk, low-value civil works contracts should be procured through the RFB method using the e-Bidding process in the Vietnam National Electronic Procurement System (VNEPS). A project procurement risk assessment has been conducted for the project. The key risks identified by this assessment and proposed mitigation measures are presented in section VI.

⁴⁰ Issued by the Prime Minister in 2018.

Quality Infrastructure Project Design-Build-Operate (DBO)とは

- a single organization responsible for the design, build and operation of the works
- Cost efficiencies are gained because the contract is awarded on the basis of the lowest combined capital and operating costs.
- The DBO model will usually ensure improved works performance relative to public operation.
- The DBO can also provide for skills transfer to the Employer's staff if this is specified in the contract, through training and even on the job training of Employer staff in the latter years of the operation period can be included.



コスト効率、LCC (質高) 運転管理ー>技術移転可能

GUIDANCE NOTE←

ل

For Standard Bidding Document (SPD) for Works and Operation Services

Design, Build and Operation (DBO) of← Water and Wastewater Treatment Plants←

DBOの応札準備としてGuidance Noteを SPDと共に研究すると良い

4

THE WORLD BANK

August 2019←

STANDARD PROCUREMENT DOCUMENT



Request for Proposals Works and Operation Service

Design, build and operation of ← [water treatment plant (WTP)/ wastewater treatment plant (WWTP)] ←

(Single-stage Request for Proposals, after Initial Selection)←

For Projects with Project Concept Notes (PCN)←

Decision Notes←

dated after October 1, 2018←

AND

(where the Bank's Disqualification mechanism for non-compliance with SEA/SH obligations **DOES NOT APPLY**)



January 2021←

Quality Infrastructure Project

Price alone may not necessarily represent value for money

世銀の調達書類-> RFP (Request for Proposal)

https://www.worldbank.org/en/projects-operations/products-and-services/brief/procurement-new-framework#SPD

- Goods Request for Proposals (2 envelope process) <u>June 2021</u>
- Information Systems Request for Proposals <u>June 2021</u> -
- Design and Build Request for Proposal (Single &Two Stage)
- Engineering Procurement and Construction/Turnkey
 Request for Proposal (Single & Two Stage)
- Design, Build and Operation for Water and Wastewater Treatment Plants
 <u>Guidance Note for SPD for Water and Wastewater Treatment Plants</u>
 Request for Proposal (Single & Two Stage)
- Plant Request for Proposals (Single& Two stage)

WWTP Contractの探し方





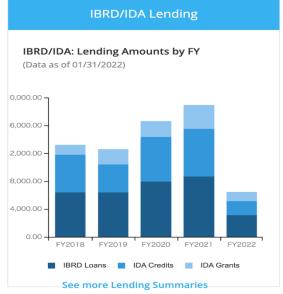
World Bank Group Finances

Home Countries Summaries Financial Results Data About

FINANCES ONE WBG Finance and Accounting Presents
One destination for easy access to publicly available financial information of the World Bank Group.

Welcome to Finances One: the WBG digital platform that provides our clients and partners access to public financial data from across all WBG entities in one place.

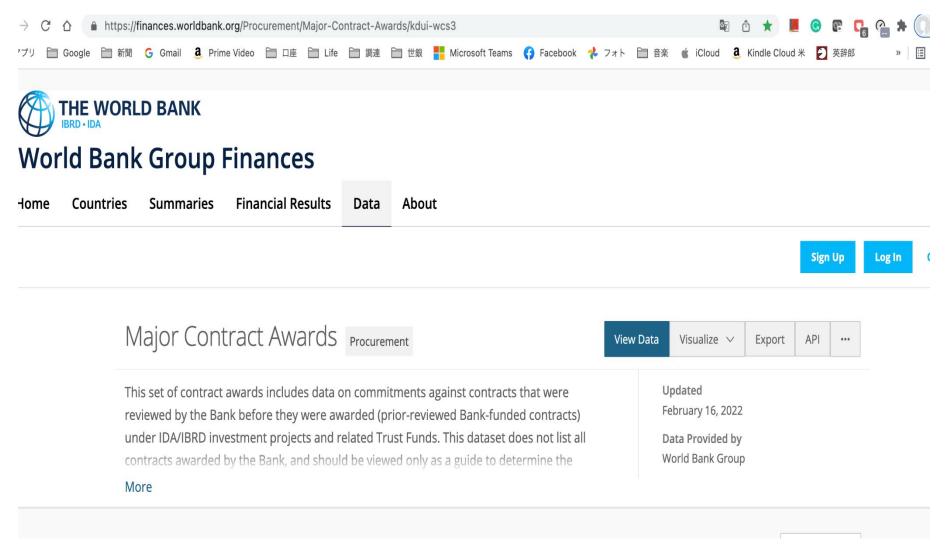
We have update the publication of Major Contract Awards Dataset now based on a live feed, updated daily!



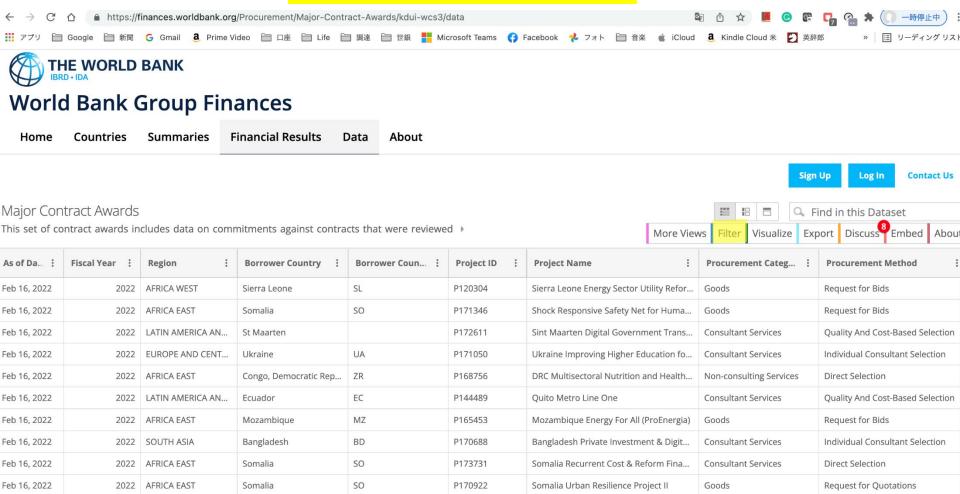




View Dataをクリックする



Filterをクリックして設定条件を選ぶ



P173315

P173315

Somalia Crisis Recovery Project

Somalia Crisis Recovery Project

Consultant Services

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Feb 16, 2022

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Individual Consultant Selection

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WWTP Large Contract FY2000-FY2022 Contract DescriptionにWastewater Treatmentと入れる

iscal Year	Borrower Cour	Project ID	Contract Description	Contract Signin	Supplier	Supplier Country	Total Contract A
2010	Iran, Islamic Rep	P071191	Design, Build and Operatie of the Long Term Wastewater Treatment Plant in Shiraz	Jul 05, 2009	VA TECH WABAG GMBH	Republic of Austria	69135142.00
2009	Iran, Islamic Rep	P071191	Design, Build And Operate Of Ahwaz Eastern Wastewater Treatment Plant	Apr 28, 2009	KAYSON COMPANY	Islamic Republic of Iran	53368358.00
2010	Turkey	P081880	Extension of Hurma Wastewater Treatment Plant	Jul 22, 2009	KUZU TOPLU KONUT INSAAT LTD. STI.	Republic of Turkey	46720781.00
2010	West Bank and	P074595	Supply and Installation of Plant and Equipment for the Construction of North Gaza Wastewater Treatment Plant	May 31, 2010	MASOUD AND ALI CONTRACTING CO.	West Bank and Gaza	40584644.00
2014	Russian Federat	P079032	CONSTRUCTION OF NEW WASTEWATER TREATMENT PLANT IN SARANSK	Apr 11, 2014	OJSC TRUST MORDOVPROMSTROY	Russian Federation	39954357.00
2004	China	P042109	CIVIL WORKS OF XIAOHONGMEN WASTEWATER TREATMENT PLANT	Jul 18, 2003	BEIJING NO.4 MUNICIPAL CONSTRUCTION EN LTD.	People's Republic of China	35380636.00
2008	China	P040599	DESIGN, BUILD ANDOPERATE OF HANGU YINGCHENG WASTEWATER TREATMENT PLAN	Oct 18, 2007	TIANJIN CAPITAL ENVIRONMENTAL PROTECT	People's Republic of China	26886795.00
2013	Vietnam	P082295	Contract NT-2.1: Construction of Wastewater Treatment Plant in the South	Jul 12, 2012	KUMHO INDUSTRIAL CO., LTD	Republic of Korea	21742285.00
2005	China	P036414	CONTRACT SIGNED FOR JIANGNAN WASTEWATER TREATMENT PLANT-PHASE 1 FOR CIVIL WORKS AND SUPPLY, INSTALLATION AND TESTING OF EQUIPMENT AND P COMMISSIONING, NMT/1.0	Nov 12, 2004	JV OF CHINA RAILWAY 18TH BUREAU GROUP MACHINERY E	People's Republic of China	21155867.00
2009	China	P066955	civil works of Ningbo Jaingnan Wastewater treatment plant.	Feb 20, 2009	ZHEJIANG CONSTRUCTION GROUP CO.,LTD	People's Republic of China	19466963.00
2009	Iran, Islamic Rep	P076884	SARI WASTEWATER TREATMENT PLANT	Jan 03, 2009	IVAN BASTAN	Islamic Republic of Iran	18501612.00
2010	Iran, Islamic Rep	P076884	Anzali Wastewater Treatment Plant Eastern Zone (Ghazian)	Dec 01, 2009	KAYSON COMPANY	Islamic Republic of Iran	18174872.00
2006	China	P075728	DASHADI WASTEWATER TREATMENT PLANT	Jan 12, 2006	GUANGDONG FOUNDATION ENGINEERING COMPANY	People's Republic of China	17100105.00
2018	Ukraine	P132386	Reconstruction of wastewater treatment plant, including replacement of mechanical and electrical equipment and sewer pipes	Mar 06, 2018	ESOTECH D.D.	Republic of Slovenia	14532364.00
2006	Yemen, Republic	P057602	WASTEWATER TREATMENT PLANT FOR AL-MUKALLA-4	Sep 01, 2005	CAIROMATIC	Arab Republic of Egypt	13657945.00
2007	China	P081346	LONGQUANSHAN WASTEWATER TREATMENT WORKS	Aug 18, 2006	CHINA RAILWAY ENGINEERING CORPORATION	People's Republic of China	13583692.00

