EMBEDDING ECOSYSTEM SERVICES INTO POLICY LEARNING SERIES

Session 4: Developing Policy Briefs, Informing Policies with Ecosystem and Landscape Assessment Results



about our workshop

This session will define and distinguish policy briefs from scientific articles, and will deep dive into the process of developing effective briefs. First, the planning phase will be discussed, emphasizing on identifying a clear purpose and audience for the brief. Second, the structure and key elements of a policy brief will be shared. Next, the editing and review process will be discussed. Finally, the use of evidence and data will be discussed in detail, with a focus on the importance of using visualizations to effectively communicate the results, and considerations and methods to develop effective visualizations.

Keywords: Policy brief, evidence-based decision making, data visualization

learning objectives

- Gain skills in translating research results into practical and actionable formats.
- · Develop effective communication strategies for presenting complex data and findings to policymakers and decision-makers.
- Understand techniques to minimize bias in data for informed decision-making.



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Boris F. Ochoa-Tocachi, PhD in Hydrology, is the CEO of ATUK Consultoría Estratégica and founder of the Institute for Applied Sustainability Research (iiasur). He specializes in mountain hydrology, hydrological monitoring, and ecosystem service management. As a scientific advisor for Forest Trends, he works on the "Natural Infrastructure for Water Security" project in Peru. Boris has published 40+ scientific articles, delivered 100+ presentations, and received 10 prizes and awards. His current research focuses on nature-based solutions, natural infrastructure, and engineering options for water security.

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Developing Policy Briefs:

Informing Policies with Ecosystem and Landscape Assessment Results

Boris F. Ochoa-Tocachi, PhD ATUK Consultoría Estratégica



OBJECTIVES

CONTENT

WHAT IS (AND IS NOT) A POLICY BRIEF?

- To inform decisions and exchange experiences around decision making and developing policy briefs.
- To strengthen the technical capacity around the use of freshwater modelling and understanding results to inform decisions and developing policy briefs.





AAAS Become a Member Scientific article Science The global tree restoration potential 🧿 Jean-Francois Bastin^{1,*}, Yelena Finegold², 🥥 Claude Garcia^{3,4}, 🧐 Danilo Mollicone², 💿 Marcelo Rezende², Devin Routh... See all authors and affiliations Science 05 Jul 2019: Vol. 365, Issue 6448, pp. 76-79 Guardian **Support The Guardian** Serious media Lifestyle More Culture Environment > Climate change Wildlife Energy Pollution Best of 2019 O This article is more than 1 year old Greenhouse gas emis Tree planting 'has mind-blowing potential' to tackle climate crisis Research shows a trillion trees could be planted to canture hug Media bouncing World Canada Local Politics Health Entertainment Lifestyle Money The most effective way to fight climate change is to plant trees, over a trillion of them: study By Seth Borenstein · The Associated Press Posted July 4, 2019 3:48 pm **Opinion blogs** Mashable SE Asia VIDEO ENTERTAINMENT , CHITURE , TECH , SCIENCE , SOCIAL GOOD Science There's a solution to climate change. Plant more trees. virgiliocorrado Social media ... @virgiliocorrado Replying to @StarGTANews more tree need to planted. everywhere trees can be planted they should be. #planttreessaveearth!! in the cores of towns and in the cities all the way into forests. HE WORLD BAN

Why do we need to communicate and report correctly?

 We need to measure and communicate accurately any research implications and impacts to avoid the "broken telephone" effect and to transmit trust to stakeholders and donors.

SrOW Research Series - Policy line?

POLICY BRIEF

What are the Benefits of Subsidized Early Childcare? Evidence from

Kenya.

THE WORLD BANK

Environment, Natural Resources & Blue Economy

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POLICY BRIEF

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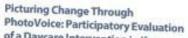
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What is a policy brief?

- A policy brief is a KEY TOOL to present research and recommendations to a NON-SPECIALIZED AUDIENCE.
- They serve as a vehicle to help in the creation of EVIDENCE-BASED policies and to support informed DECISION MAKING.
- A good policy brief DISTILLS research findings, it ELEVATES them to a simpler language and find CLEAR LINKS to policy initiatives.
- The best policy briefs are STAND-ALONE, CLEAR AND CONCISE documents that focus on a single topic.



What is NOT a policy brief?

- A policy brief is NOT A "TRANSLATION" simple and direct from a scientific article.
- It is NOT an instrument of PROPAGANDA and EGO for an institution, a research group or specific people.
- It is NOT A PLAIN or FORCED VERSION of a research WITHOUT CLEAR LINKS to policy or WITHOUT RECOMMENDATIONS for decision making.
- It is NOT A COMPILATION of research, WITHOUT A clear policy PURPOSE.
- It has NO ACADEMIC JARGON, nor it is DIFFICULT TO READ for a non-specialized audience.



What is policy (not politics)?

• Policy is the set of activities associated to DECISION MAKING within a group and other forms of POWER RELATIONSHIPS between individuals.

 It it also the art, doctrine or practice that refers to the government of states, promoting CITIZEN PARTICIPATION having the capacity to DISTRIBUTE AND EXECUTE POWER as necessary to ensure a COMMON WELLBEING in society.





VS

SCIENTIFIC ARTICLE

- A policy brief is more "PROFESSIONAL" because it is geared towards readers who have a limited amount of time to make a practical decision.
- Policy briefs are front-loaded: the conclusions are on the front page!
- The frontpage of a policy brief needs and executive summary, providing a concise (1 or 2 paragraphs) overview of the brief's aim and core recommendations.
- The main purpose of a policy brief is to convince the target audience of the urgency of a current problem and the need to adopt the preferred alternative or course of action outlined and, therefore, serve as an impetus for action.

- A research paper is more "ACADEMIC" because it pay to the scholarly roots of particular arguments and judg intellectual and logical criteria.
- Research papers are rear-loaded: results and conclus the end of their content.
- The frontpage of a scientific article contains an "abstration one paragraph of 100 to 300 words that puts more enused methods and in the obtained results.
- The main purpose of a scientific article is to present ne It is targeted to specialists in the academic area(s) of and it is peer-reviewed. Peer- review evaluated the co robustness of the methods and arguments used in the results.



CHARACTERISTICS OF A PERSUASIVE AND EFFECTIVE POLICY BRIEF

- As with all good marketing tools, the key for success is TARGETING THE PARTICULAR AUDIENCE of your message.
- The most common audience for a policy brief is the decision-maker, but it is also not unusual to use the document to support broader advocacy initiatives targeting a wide but knowledgeable audience (e.g., decision makers, journalists, diplomats, administrators, researchers).
- In constructing a policy brief that can effectively serve its intended purpose, it needs to be:

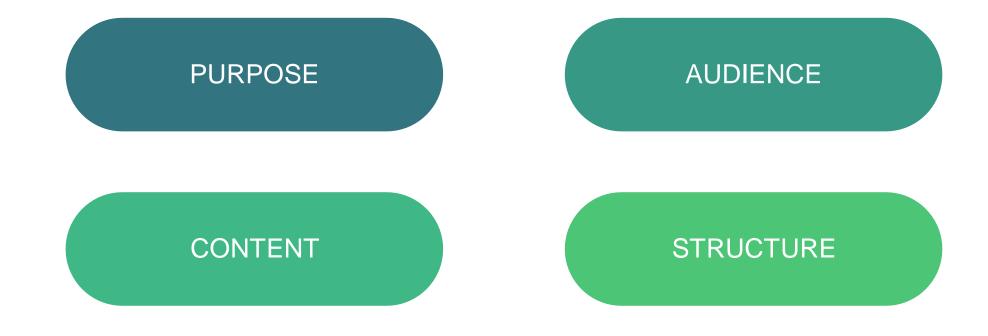






PLANNING

• Key elements in an effective policy brief:







PURPOSE

- To inform readers of a particular issue, suggest possible policy options, and make recommendations.
- Be upfront about the purpose from the start:
 - Maintain a laser focus on your direction
 - Communicate the urgency of the issue.
 - Focus on the benefits and advantages of following your policy advice.





Tips on purpose

• Write out your purpose BEFORE drafting a brief to ensure that everything you write serves that purpose.

• Stay focused on the specific problem you're trying to solve.





AUDIENCE

- Policy briefs should be accessible and targeted to a specific audience.
- Before you begin writing, establish:
 - who your prospective readers are;
 - their interest in and level of knowledge of the subject;
 - the information they will need to make a decision;
 - their openness to your recommendations.





CONTENT

• A policy brief should be clear, succinct, and focus on a single topic.





Tips on content

- A SHORT brief does not exceed 1,500 words or two pages in length.
- A LONG brief does not exceed 3,000 words or 6-8 pages in length.
- Avoid tangents or being overly descriptive about methodology.
- Draft a NEW purpose-driven policy instead of summarizing or cutting down an existing report.
- Use PLAIN language.





STRUCTURE

• The structure should lead the reader from problem to solution.

• Be clear about your policy recommendations and how they are supported by evidence.

• It should be audience-specific and reflect each audience's interests.





Tips on structure

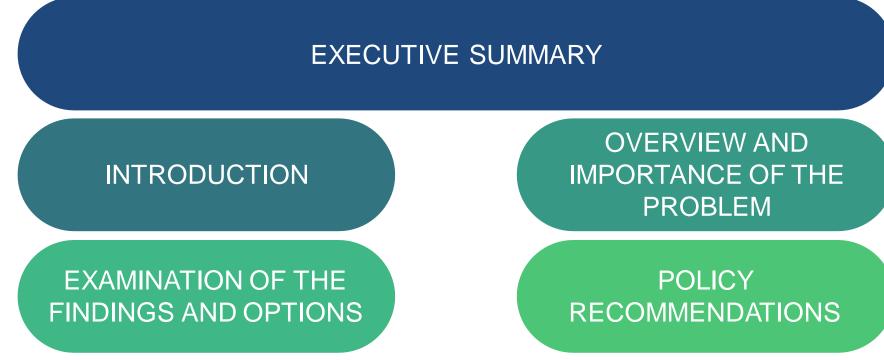
• Some typical section headings are summary, context, analysis/discussion, considerations, conclusion/recommendation.





FORMAT

- There is no one-size-fits-all approach to writing policy briefs because the topic and audience will shape each one.
- Effective policy briefs tend to contain the same KEY elements and therefore have similar structures.







Executive Summary



KEY FINDINGS Support for democracy is gendered. Our research shows that women express lower support for democracy than men in sub-Saharan Africa. Gender inequality

in the family code, physical integrity, and civil liberties negatively affect women's suppor for democracy.

 There are factors that increase the probabilit that women will support democracy, including higher education and age, an equal access to rights in the eyes of the law

and in society at large, among others.

Increasing women's support for democracy in Africa

Democracy is generally seen as a force for good, but women in sub-Saharan Africa are less likely to support democracy than men. Research shows how discriminatory social institutions — including biases in family law and civil liberties and gaps in protections against physical violence are contributing to this gap.

WHAT'S AT STAKE?

Despite progress in recent years, women in sub-Saharan Africa (SSA) still face deeply-rooted obstacles to achieve their full potential both as contributors and beneficiaries of social and economic development.

Recent studies have also pointed to another gender gap; women in the region are less likely than men to consider democracy the best political regime, and tend to be less politically active. This work has shown that a number of factors influence attitudes toward democracy, including age, education, access to media, and exposure to corruption. Little research has been directed at determining why this gap exists, however, and its policy implications. For instance, this difference raises the question of whether women's behaviour could erode the much-needed legitimacy of democracy in SSA, a region where democratic gains have been uneven.

- Every policy brief should open with a short summary.
- This could take the form of a few bullet points or a short paragraph or two.
- Regardless of which style you choose, condense the essence of the brief down to a few sentences.





Executive summary

- The executive summary aims to convince the reader further that the brief is worth in-depth investigation.
- It is especially important for an audience that is short of time to clearly see the relevance and importance of the brief in. reading the summary. It can include:
 - 1. A description of the problem addressed;
 - A statement on why the current approach/policy needs to be changed;
 - 3. Your recommendations for action.





Tips on executive summary

- The executive summary should always appear on the cover of the brief or at the top of the first page so that it is the first thing a reader will see.
- It can be helpful to write the executive summary last because you will gain clarity on its content as you draft other sections





Introduction

WHAT'S AT STAKE?

Despite progress in recent years, women in sub-Saharan Africa (SSA) still face deeply-rooted obstacles to achieve their full potential both as contributors and beneficiaries of social and economic development.

Recent studies have also pointed to another gender gap: women in the region are less likely than men to consider democracy the best political regime, and tend to be less politically active. This work has shown that a number of factors influence attitudes toward democracy, including age, education, access to media, and exposure to corruption. Little research has been directed at determining why this gap exists, however, and its policy implications. For instance, this difference raises the question of whether women's behaviour could erode the much-needed legitimacy of democracy in SSA, a region where democratic gains have been uneven.

- The introduction should set up the rest of the document and clearly convey your argument.
- The goal is to leave your readers with a clear sense of what your research is about while enticing them to continue reading.





Tips on introduction

• In one or two paragraphs, define why you are writing the brief and express the urgency and importance of the topic to your audience.

• Describe the key questions of your analysis and your conclusions.



Context & importance of the problem



Child marriage and dowry payments are deeply rooted practices, and difficult to repress by legal means. Among the alternative strategies that have been tested to discourage early marriage, providing financial incentives conditional on school attendrane has shown some success. However, these incentives do little to address the problem of child marriage among girls outside the school system. There is also some evidence that empowerment and skills training for young women may delay marriage and childbearing, but there have been few rigorous studies to date on the long-term impact of such programs.

To better inform the design of interventions to reduce child marinage and adolescent childbearing, researchers conducted a long-term study in rural Bangladish that evaluated the impact of two very different approaches — an adolescent empowerment braining program and a conditional incentives program. This brief hyblights some of the findings of the evaluation of these programs, with an aim to inform policymakers in Bangladieth and other countries in South Asia on effective, and cost-efficient, ways to reduce child marinage.

RESEARCH APPROACH

Between January 2007 and September 2015, researchers the Children (USA) in six sub-districts of south central Bangladech. The researchers randomly assigned sample villages to receive: j a glift' emptwerment program; i0 a financial incertitive to delay marriage; iii) a combination of the emptwerment program and the incentive; and iv) no programming (control group).

The incentive program, which ran from May 2008 to August 2010, used the distribution infrastructure of an existing food security program operated by Save the Children in all communities in the study. In communities offered the conditional incentive, families of unmarried girls aged 15-17 were eligible to receive USD16 worth of cooking eli each year until their daughters reached the age of 18 or married. Cooking eli was chosen as an incentive because it is purchased by all families — and so is equivalent to giving cash — but is easier to track than cash. The value of USD16/ year was chosen to offset the higher dowry cost associated with delayed marriage.

In communities receiving the empowerment program, all girls aged 10-19 were invited to take part in one of four six-month cycles of Kishoree Kontha ('Adolescent Girl's Volco''), a peer education program that ran between December 2007 and August 2010. The contribution induded educational and social competency components designed to teach girls about the dangers of early marriage, help them with school work, and equip them to negotiate with their parents when told it was time to marry. The education component aimed to enhance the basic literacy, numeracy, and eral communication of both school-attending girls. The social competency component focused on life skills and nutritional and reproductive health knowledge.

Four-and-a-half years after program completion, a follow-up survey of all participants was conducted on the girlr mantal status, school attendance, and childbearing history. Attrition was low (15%) given the length of the study. As attrition did not differ between treatment groups, results are assumed to be valid for the entire sample. The analysis sample consists of 19,059 girls from 446 communities.

- This is one of the most important sections of the brief because it explains the reasoning behind your policy recommendations.
- In effect, this section describes the problem that your policy recommendations intend to solve.
- The length of the problem description may vary considerably from brief to brief depending on the stage of the policy process in focus.



Context & importance of the problem

- The purpose of this element is to convince the target audience that a current and urgent problem exists which requires them to take action. It is the cornerstone of the policy brief.
- As such, it usually includes:
 - 1. A clear statement of the problem or issue in focus;
 - 2. A short overview of the root causes of the problem;
 - 3. A clear statement of the policy implications of the problem that clearly establishes the current importance and policy relevance of the issue.





Research overview

- Provide a summary of the facts to describe the issues, contexts, and research methods.
- Focus on two main elements:
 - 1. Research APPROACH: explain how the study was conducted, who conducted it, how the data was collected, and any other relevant background information.
 - 2. Research RESULTS: paint a general picture of the research findings before moving on to the specifics.



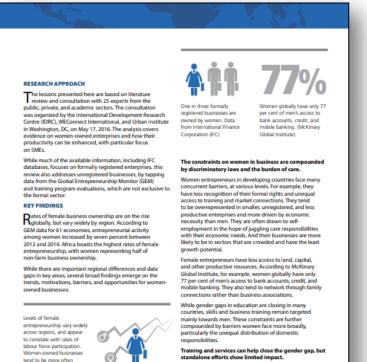


Tips on problem context

- Avoid jargon and overly technical language.
- Focus on highlighting the benefits and opportunities stemming from solving the focused problem using the presented research.



Examination of findings



standalone efforts show limited impact. Despite targeted efforts, the impact of business training and financial services on the growth of women's businesses tends to be limited. Improving access to credit has seen some success in developing countries. In talta Menerica, for example, efforts by Proyecto Capital to promote financial services alongside cash transfers were shown to help small businesses expand. However, numerous case studies suggest the impacts of credit access for women-led enterprises are varied, and often small. This section should interpret the data in a way that is accessible and clearly connected to your policy advice.

• The goal is to be convincing but ensure that your analysis is balanced and defensible.



motivated by necessity, rather than opportunity, even in

advanced, innovation-based

economies

Critique of policy option(s)

- The aim of this element is to detail shortcomings of the current approach or options being implemented and, therefore, illustrate both the need for change and focus on where change needs to occur.
- In doing so, the critique of policy options usually includes the following:
 - 1. A short overview of the policy option(s) in focus;
 - 2. An argument illustrating why and how the current or proposed approach is failing.
- It is important for the sake of credibility to recognize all opinions in the debate of the issue.



Tips on examination of findings

• Express ideas using active language and strong assertions.

• Explain the findings and limitations of the research.

• Express research findings in terms of how they relate to concrete realities (instead of theoretical abstractions).



Conclusions and recommendations

GROWTH AND ECONOMIC OPPORTUNITIES FOR WOMEN (GROW

LESSONS FOR POLICY AND PRACTICE Valuing care work begins with measuring it

Many case studies address the need for governments to recognise and remonente ungald care as a fundamental stupped to addressing inequality and empowering women. This work. To give policymakers finner estimates to work with, the Counting Women's Work initiative, spearheaded by University of California, Berkeley, is fincturing a method to capture the ungal care and housework typically left out of mational accounting. It uses time use data to estimate house, Based or a counting ungald care and housework, and assigns that time a epidecoment ways. Based on data from 29 countins, it shows the value of ungala care and housework ranges from 12 to 40 percent of GDE.

Investing in public goods and services pays economic and social dividends.

Investments in public childcare services, in essential infrastructure (water, roads, electricity), and in social protection schemes were all noted as helping to close the gender gap in examples cited in consultation. Research by the Women's Budget Group, for example, Semonstrated the economic return on investments in the care economy. But a far greater number of cases documented the enormous social benefits resulting from greater access to child care and to labour-saving services and infrastructure. These payoffs include healthier children, improved school attendance. and reductions in gender and domestic violence. When public services are reduced to "save money", the real costs of care remain, and are shouldered disproportionately by families, especially low-income women and girls. In financing public services and infrastructure, governments should avoid regressive tax measures, such as value-added and other consumption taxes, that place a greater tax burden on the poor.

Private sector companies with a shared interest in women's empowerment can be valuable allies.

Case studies of partnership with private sector actors suggest that, where there is a common interest in economically empowering women, such atlances can be successful, WE-Care, for example, has worked with private companies to increase the budgets for care envices and infrastructure by employers. They found negotiations successful when there was competing evidence inteling heavy and unequal care responsibilities to the companies' supply chain operations. In Nicaragua, Body Shop international trained up with Cooperativa Juan Francisco Paz de Shu to botter reflect the value of engaled care in the pericing of goods produced. Body Shop — which recognised care as an important input to production — now pays an additional prevention to cover the ungoald work of women in supply chains. While the private sector can play a vital relie in strengthening the care economy: many companies have a limited understanding of the business case. Through its Tackling Childrare project, the World Bark Group/ International Financial Corporation aims to fill the voldance gap to help companies better respond to employees' childrare needs.

Dis brief highlights insights and recommendations from a constitution organized to inform the UH high Level Panel an Warners's Economic Empowerment. These wave captured in: "Transforming Care Dynamics: Lessons from Programme and Policy", a summary of avidence, "Addressing Unpaid Care for Economic Empowerment of Warner and Grits", a pacition paper based on the evidence. Both mritters by Depart Chaper and Sahele Nazmeen, Research Fellows at the Institute of Development Studies.

Brief produced by: Mary O'Neill, Alejandra Vargas and Deepta Chapm. Opinions stated in this brief and the paper it draws from, are those of authors, and do not necessarily reflect the views of the GrOM program partners.



(GrOW) program is a multi-funder partnership between the United Kingdom's Department for International Development, the Hewlett Foundation, and the International Development Research Centre.

Growth and Economic Opportunities for Women (GrOW) International Development Research Centre PO Box 8500, Ottawa, DN Canada K1G 3H9 Phane: +16 13 2366163 Faa: +16 13 657 7749 Email: growupidict.ca www.idtrc.ca/grow

- This final section should detail the actions recommended by research findings.
 - Draw the link for your readers between the research findings and your recommendations.
 - Use persuasive language to present your recommendations but ensure that all arguments are rooted firmly and clearly in evidence produced by the research.
 - You want your readers to be completely convinced that yours is the best advice.



Policy recommendations

- Examine the implications and the recommendations produced by the research.
 - IMPLICATIONS are the effects that the research could have in the future. They are a soft but persuasive approach to describe the potential consequences of particular policies.
 - Follow up the implications with your RECOMMENDATIONS. Beyond being descriptive, your recommendations should act as a call to action by stating precise, relevant, credible, and feasible next steps.
- Sometimes also includes a closing paragraph re-emphasizing the importance of action.





Tips on conclusions

• Think of the conclusion as a mirror to your introduction: you are once again providing an overview of your argument, but this time you are underlining its strength rather than introducing it.



Appendices



Impactos de la Forestación en el Agua y los Suelos de los Andes

Centro para la Investigación Forestal Internacional

CIFOR impulsa el bienestar humano, la conservación ambiental y la equidad mediante investigación orientada hacia politicas y practicas que afectan a los bosques de los países en vias de desarrollo. CIFOR es uno de 15 centros que forman el Grupo Consultivo sobre Investigación Agricola Internacional (CGIAR por sus siglas en ingles). La sede principal de CIFOR se encuentra en Bogor, Indonesia. El centro tambien cuenta con o cinas en Asia, frica y Sudamerica.

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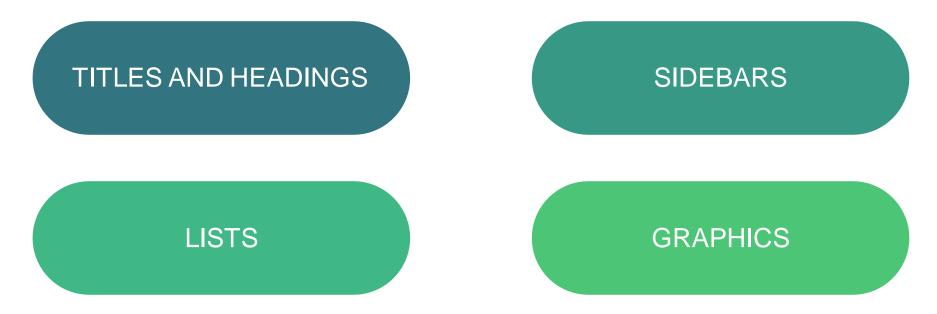
- Although the brief is a short and targeted document, authors sometimes decide that their argument needs further support and so include an appendix
- Appendices should be included ONLY WHEN ABSOLUTELY NECESSARY.



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DESIGN

- The design and presentation of your brief are important considerations and can help keep the reader engaged.
- It includes:







How to use titles and headings?

- Titles act as a REFERENCE POINT to entice readers.
- Include sub-titles or headings to break up the text and draw the reader's ATTENTION to the main topic of each section.
- Use VERBS to make headings more dynamic.
- Phrase headings as QUESTIONS to spark a reader's curiosity.
- Headings should contain RELEVANT information without being too long.





Sidebars

KEY RESULTS

- Incentives for unmarried girls delayed marriage and childbirth, and prolonged school attendance.
- Empowerment programming extended girls' education, but did not significantly delay marriage.
- Incentives for unmarried girls benefited girls out of school as well as those attending.
- There was no observed advantage of combining incentives with empowerment programming.

- Sidebars add greater depth to the main discussion and hook a reader's attention.
- They visually break up the brief and make documents easier to read.
- They should be:
 - Short;
 - Descriptive;
 - Engaging;
 - Action-oriented.





- Lists are an effective and visually interesting way to simplify dense content.
- Criteria:
 - They should be no longer than five to seven bullet points.
 - Each bullet point should express complete thoughts.
 - Avoid using bullet points that are only one or two words in length.





- Visuals are easily one of the best ways to make policy briefs more interesting for readers.
- Every visual should serve a purpose and help to illustrate your argument.
- Criteria:
 - Choose effective visuals for the information you would like to communicate.
 - Include captions for photos and other visuals to explain the content to the reader.



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REVISION

- Reflect once again on its purpose, audience, content, and structure.
- Will your brief help to achieve your goals?
- Test it:
 - Try to explain it in a 20-second elevator pitch to assess what information stands out.
 - Make is as user-friendly as possible by removing jargon and statistics that make it less approachable.
 - Ask a colleague with no prior knowledge of the issue to read the brief and provide feedback.





USE AND EVALUATION

- A good policy brief can play double duty by standing on its own or as an effective accompaniment to a presentation.
- Test:
 - Tailor any accompanying visual presentation to your brief by focusing only on the key points and answering important questions.
 - Avoid repeating all of the brief's text in your presentation.
 - When distributing your policy brief, develop a short question-andanswer package and a section for further reading.



Read more

- IDRC, 2021. How to write a policy brief: https://www.idrc.ca/en/how-write-policy-brief.
- CBMS, 2011. Guidelines for Writing a Policy Brief <u>http://www.pep-net.org/sites/pep-net.org/sites/pep-net.org/files/typo3doc/pdf/CBMS country proj profiles/Philippines/CBMS forms/Guidelines for Writing a Policy Brief.pdf</u>.
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Thank you for attending!