



NPIO  
SUMMIT  
2023



Navigating Trends,  
Risks, & Opportunities  
in the Digital Age

# Conference Program Book

Washington, D.C. | September 19 - 21, 2023



**WORLD BANK GROUP**  
Corporate Procurement



## Welcome to Washington, D.C.

Washington, D.C. is a vibrant and culturally diverse city. The city is rich with international cultures, African American heritage and culture. After more than 200 years as the nation's capital, Washington has developed as a complex and layered city, with a distinctive character: both a town for locals, an international center of power and an amazing place to visit. Washington offers the best of both worlds by delving into the nation's past with a visit on the National Mall and museums or adventuring into very modern, exciting neighborhoods.

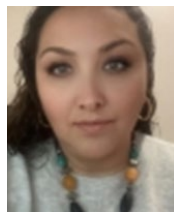
## Summit Organization Team

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**Timothy  
Gross**

Deputy Chief  
of Corporate  
Procurement



**Angela  
Bello**

Program Lead



**Sharon  
Esumei**

Logistical  
Support



**E. Samii  
Yumchin**

Logistical  
Support



**Patrick  
Kumeshina**

Logistical  
Support

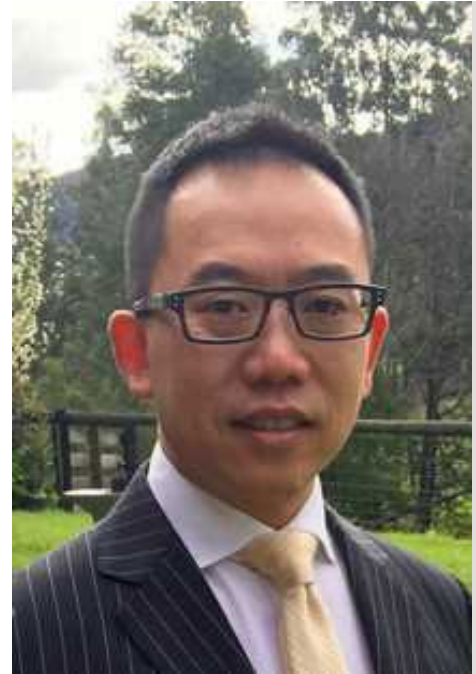
# Welcome Message

On behalf of the World Bank, I would like to welcome you to Washington, DC. Welcome to the NPIO Summit 2023, the exclusive event for procurement officers from international organizations and development institutions. We are delighted to have you join us for this important and timely dialogue on the future of procurement in the digital age.

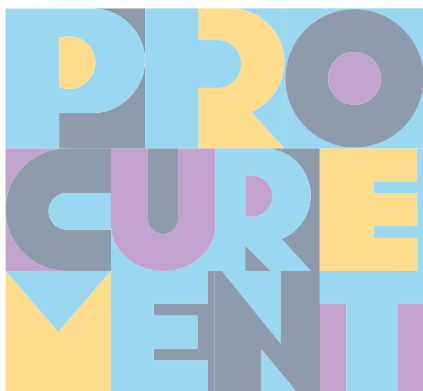
The NPIO Summit is a unique opportunity for you to connect with peers and exchange insights and experiences on the current trends and challenges affecting the supply chain globally. You will have the chance to learn from experts and innovators who will share their perspectives and solutions on how to leverage technology, build resilience, and promote sustainability in procurement.

Over the course of three days, we will explore how procurement practices are being transformed by the rapid advances in technology and how we can harness them to create value and impact. We will also discuss how to address the emerging challenges posed by the post-pandemic world and how to prepare for the future of procurement.

We look forward to seeing you at the NPIO Summit 2023 and hope that you will find it a valuable and enjoyable experience.



**Kenny  
Cheung**  
Chief of Corporate  
Procurement



# NPIO SUMMIT 2023

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# Summit

## Background



## About the summit

The NPIO summit is an exclusive event that will bring together chief procurement officers from international organizations and development institutions to discuss current trends and challenges affecting the supply chain globally. The meeting provides a platform for participants to share their insights and experiences and to foster networking opportunities for building and strengthening relationships in the procurement community.



## Objectives

The objective of the NPIO summit is to facilitate dialogue among chief procurement officers on key issues related to the supply chain. The summit will focus on the future of procurement, exploring emerging trends, and discussing strategies for addressing challenges and opportunities.



## THEME

The theme of the NPIO summit 2023 is **“Navigating Trends, Risks, & Opportunities in the Digital Age.”** The summit will examine how procurement practices are being impacted by the rapid advances in technology and explore innovative solutions to address emerging challenges.

# Location

## The World Bank Campus

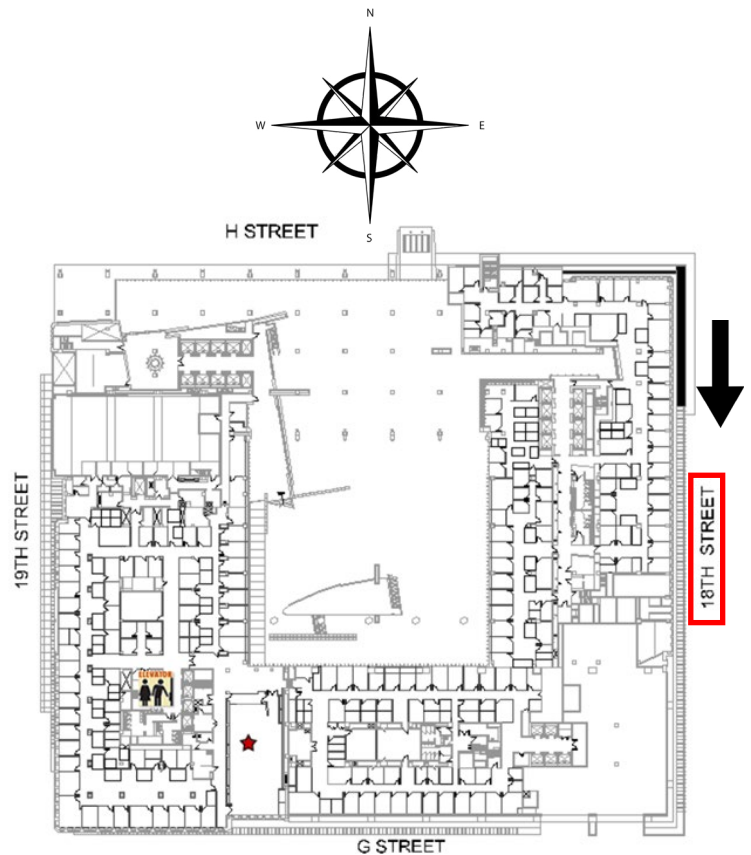


## Location facilities

### ✔ NPIO SUMMIT

The NPIO summit will be held in the MC building. The summit will take place in conference room **MC2-800** which is in the World Bank Main Complex, **1818 H St NW, Washington, D.C.** 20034. There are four entrances into the main complex and summit participants are advised to enter the building via the **18th St entrance** where they will go through a security checkpoint and obtain a building/event badge.

Upon receipt of the event ID/badge, meeting participants will see signposts directing them to the elevators located in the southwest corner of the building.



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# Agenda

## of the conference

**Tuesday** 8:45 AM – 9:30 AM  
**September 19 | 2023** **Registration and Morning Coffee**

9:30 AM – 9:45 AM  
**Welcome Message**  
Shaolin Yang, Managing Director and CAO, The World Bank

9:45 AM – 10:00 AM  
**Introductory Remarks**  
Vinh Nguyen, Director, Strategy, Performance and Administration, The World Bank

10:00 AM – 10:30 AM  
**Ice Breaker Activity**  
Kenny Cheung, Chief of Corporate Procurement, The World Bank

10:30 AM – 11:45 AM  
**Procurement in the Digital Age: Emerging Trends and Opportunities**  
Learn about the advancements in digital procurement and explore how technologies such as artificial intelligence is revolutionizing data analytics, contract management, supplier selection, and demand forecasting. Gain insights into the future of AI in procurement.  
\*Steven Gemmel, Technology Strategist, Tech for Social Impact, Microsoft  
\*Moderator: Sanjay Colaco, Head of the Technology Category, Corporate Procurement, The World Bank

11:45 AM – 1:00 PM  
**Lunch**

1:00 PM – 2:45 PM  
**Building Resilient Supply Chains in the Post Pandemic World**  
Share knowledge and explore strategies to mitigate risks, enhance transparency, and establish robust supplier relationships, ensuring continuity and agility in uncertain times.  
\* Moderator: Rajiv Parankusam, Head of the Corporate Services and Real Estate Category, Corporate Procurement, The World Bank

2:45 PM – 3:15 PM  
**Coffee Break**

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**Tuesday**  
**September 19 | 2023**

3:15 PM – 4:30 PM

**Exploring Sustainable Procurement and Supplier Diversity Best Practices**

Discuss the importance of sustainable procurement, its role in shaping procurement strategies, best practices for integrating it into procurement processes and how to foster inclusivity and supplier diversity, promote equal opportunities.

**Location: MC 2-800**

- \* **Anne-Claire Howard**, Director, Procurement Group, UNOPS
- \* **Julia Schellhaas**, Senior Adviser Supply Chains, OSCE
- \* **Daniel Rodríguez**, Director, Procurement and Supply Management, PAHO
- \* *Moderator:* **Adam Rubinfield**, Head of Environmental and Social Governance, Corporate Procurement, The World Bank

3:15 PM – 4:30 PM

**Revolutionizing Procurement: Unleashing the Power of Technology**

Discuss the impact of technology on procurement processes, the potential and transformative capabilities to streamline and optimize procurement operations and how they are reshaping the procurement landscape.

**Location: MC 5-100**

- \* **Ravi Prakash**, Head of Consultancy Services, Procurement, EBRD
- \* **Miranda Carington**, Lead of Technology and Innovation, Corporate Procurement, The World Bank
- \* *Moderator:* **Sanjay Colaco**, Head of Technology Category, Corporate Procurement, The World Bank

4:30 PM – 5:00 PM

**Report out of Breakouts by Moderators**

5:30 PM – 7:30 PM

**Welcome Reception – MC East Dining Room**

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## Wednesday September 20 | 2023

8:30 AM – 9:00 AM

### Morning Coffee

9:00 AM – 9:15 AM

### Day 1 Recap

**Kenny Cheung**, Chief of Corporate Procurement, The World Bank

9:15 AM – 10:45 AM

### Measuring the Value of Procurement

Discuss effective methodologies and metrics to measure the value and impact of procurement, how to align goals with institutional objectives, demonstrate ROI, and communicate the value of procurement to key stakeholders.

\* **Moderator: Timothy Gross**, Deputy Chief and Head of PMO, Corporate Procurement, The World Bank

10:45 AM – 12:15 PM

### Identifying and Mitigating Risk in an Ever-Changing World

Explore best practices for identifying and mitigating risks, including supply chain disruptions, geopolitical factors, cybersecurity threats, and regulatory changes in a constantly evolving global landscape.

\* **Magda Vigoureux**, Assistant Director, Procurement Contracts Travel Missions & Events, Interpol

\* **Zafar Azhar**, Senior IT Officer, Office of Information Security, The World Bank

\* **Roberto Samayoa**, Procurement and Supply Management, PAHO

\* **Moderator: Faith Graham**, Head of Governance and Third-Party Risk Management, Corporate Procurement, The World Bank

12:15 PM – 1:15 PM

### Lunch

1:15 PM – 2:15 PM

### Team Development and Upskill to Enable Procurement Transformation

Discuss the desired capabilities of a procurement team, how to identify opportunities for growth and learning, and strategies for improving the skills to drive procurement transformation.

\* **Philipp Rathgeber**, Manager Corporate Procurement, OECD

\* **Alex Grahammer**, Director, Department of Procurement Services and Management Oversight, OAS

\* **Moderator: Lily Cheung**, Head of Human Resources and Professional Services Category, Corporate Procurement, The World Bank



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## Wednesday September 20 | 2023

1:15 PM – 2:15 PM

### **Strategies for Influencing and Driving Procurement Change**

Discuss how procurement professionals can successfully drive procurement transformation, influence stakeholders, and promote change.

\* **Kenny Cheung**, Chief of Corporate Procurement, The World Bank

\* **Angela Maria Bello**, Lead of Change Management, Corporate Procurement, The World Bank

2:15 PM – 2:45 PM

### **Breakout readout**

2:45 PM – 3:15 PM

### **Group Photo – MC Atrium Steps**

3:15 PM – 3:45 PM

### **Coffee Break**

3:45 PM – 5:00 PM

### **Procurement Analytics and Data Management**

Examine data management best practices, data visualization techniques, predictive analytics models, and data-driven strategies that can enhance procurement decision-making, optimize supplier performance, identify cost-saving opportunities, and improve efficiency.

\* **Moderator: Mariya Abroskina**, Head of Sofia and EMEA Client Relations, Corporate Procurement, The World Bank

6:00 PM – 8:00 PM

### **Dinner – [Clyde's Gallery Place](#)**

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## Thursday September 21, 2023

8:30 AM – 9:00 AM

### Morning Coffee

9:00 AM – 9:15 AM

### Welcome & Day 2 Recap

**Kenny Cheung**, Chief of Corporate Procurement, The World Bank

9:15 AM – 10:45 AM

### Future of Procurement: Trends and Opportunities

Gain insights into the future of procurement, explore emerging trends and opportunities including sustainability, supplier diversity, category management, and talent management. Discover innovative strategies to adapt to changing market dynamics and drive procurement excellence.

\* **Scott Palmer**, Specialist Executive, Deloitte Consulting

\* **Moderator: Timothy Gross**, Deputy Chief and Head of PMO, Corporate Procurement, The World Bank.

10:45 AM – 11:15 AM

### Travel time to Pier 4 (580 Water Street, SW)

11:15 AM – 12:00 PM

### Boarding Cruise and Networking

12:00 PM – 2:00 PM

### Lunch Cruise on the Potomac

2:00 PM – 2:30 PM

### Travel time to World Bank

2:30 PM – 3:30 PM

### Networking and Collaboration Between IOs

Foster connections and collaboration between international organizations (IOs) that advances networking opportunities, forges partnerships, and explores ways to enhance cooperation for mutual growth and development.

Call a readout by the Piggybacking working group.

\* **Co-moderator: Kenny Cheung**, Chief of Corporate Procurement, The World Bank

\* **Co-moderator: Laurent Devigne**, Head of Procurement, Directorate General of Administration, Council of Europe

3:30 PM – 4:00 PM

### Closing Remarks and Event Wrap-up

\* **Kenny Cheung**, Chief of Corporate Procurement, The World Bank

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# Speakers

## In order of program lineup



### Shaolin Yang

Managing Director & Chief Administrative Officer, **The World Bank**

As Managing Director and World Bank Group Chief Administrative Officer since February 2016, Shaolin is responsible for a number of critical functions of the institution including organizational strategy, budget and strategic planning, information technology, enterprise risk, shared services, corporate procurement, general services, corporate security, health and safety, ethics and business conduct, the Sanctions System, and the Internal Justice System. In these responsibilities, Shaolin leads the development and review of the World Bank Group's strategic agenda through 2030, including the Forward Look, overseeing the alignment of resources with corporate strategies and commitments, including the 2018 capital package and IDA replenishment. He is responsible for the departments overseeing the health, safety, and security of the Bank Group's global staff across 140+ offices, as well as for steering World Bank Group decisions on investments and delivery of information technology and internal services to meet operational demands across the institution.

He also oversees the Bank Group's internal corporate procurement of goods and services and the Group's shared services, leading efforts to increase organizational efficiency and resource management, as well as provide agile back office support and robust business continuity across all five Bank Group institutions. He leads implementation of the Bank Group's enterprise risk management framework and leads efforts to improve operational risk awareness, management, and reporting across the Bank Group. In addition, through the administration of the Bank Group's Ethics and Business Conduct department, Sanctions System, and Internal Justice System he works to ensure a robust, fair, transparent, and ethical internal and external governance and business environment. Shaolin has extensive experience and expertise in international development as well as multilateral and bilateral cooperation, including MDBs.

He served as Director General for International Economic and Financial Cooperation at the Ministry of Finance of China, in charge of economic and financial cooperation between China and foreign governments as well as international financial institutions. He also served as the Executive Director for China at the World Bank from 2009-2013, where he was the chair of the Committee on Governance and Executive Directors' Administration Matters, overseeing the development and implementation of a number of corporate governance reforms. Additionally, he served as the Alternate Governor for China at the IFAD in Rome, Italy, and as the Alternate Executive Director for China at the Asian Development Bank in Manila, the Philippines.



## Vinh H. Nguyen

Director, Strategy, Performance & Administration,  
**The World Bank**

Vinh Nguyen oversees Corporate Strategy and Shared Services, including the corporate procurement function. The strategy function seeks to strengthen alignment of budgets, policies, and practices with the corporate strategy. The shared services unit seeks to enhance the effectiveness and efficiency of administrative services through stronger coordination and shared programs and platforms across service provider VPUs and through continued strengthening and empowerment of the Chennai Center. Mr. Nguyen brings 12 years of experience in World Bank operations, mostly in the Latin America and Caribbean region, and almost 20 years of corporate experience in human resources, budgeting, and corporate strategy. Mr. Nguyen holds a Bachelor of Arts in Political Science from Amherst College, Massachusetts, and an MBA in Management and Finance from the George Washington University, Washington D.C.



## Kenny Cheung

Chief of Corporate Procurement, **The World Bank**

Kenny heads the World Bank Group's procurement and vendor management effort globally across 140+ locations and has successfully modernized the function to improve its efficiency, governance, value generation and sustainability of its ~34,000 vendor base. His current focus is to broaden procurement's value contribution in World Bank Group's strategic priorities, including Fragility, Conflict and Violence; Country Services; Disruptive Technologies; Gender and Minority inclusion. Before joining the Group, Kenny was the Executive Director and Global co-Chief Procurement Officer at Goldman Sachs, responsible for the delivery industry leading commercial, vendor risk management, and sustainable supply chain initiatives across 97 cities and 35 countries. Kenny also had a long career with the National Australia Bank Group and ExxonMobil Corporation where he spent much of his time in procurement transformational roles. Kenny has an Executive MBA from the Australian School of Management and Honors in Engineering from the University of Melbourne.



## Steve Gemmel

Technology Strategist, **Microsoft**

Steve Gemmel is a Technology Strategist within Microsoft's Tech for Social Impact team. With over two decades of experience, Steve has been at the forefront of driving digital transformation across many industry sectors including Education, Manufacturing, US Federal/State Government, and IGOs. For the past seven years, Steve has worked exclusively with UN Agencies, Funds, Programs, and International Financial Institutions in harnessing the power of cloud technologies. His expertise lies in aligning these cutting-edge tools with the unique missions and priorities of these organizations, enabling them to achieve their objectives more effectively.



## Sanjay Colaco

Head of the Technology Category, Corporate Procurement,  
**The World Bank**

Over 20 years of diverse experience in procurement, project management, product planning, and marketing functions in Automotive industry and Multilateral Development Banks. Leading IT Category team in Corporate Procurement at the World Bank Group, located in Washington D.C. Primary responsibility is focused on developing long term strategies and capacity within the team for IT sourcing in areas as diverse as hardware and software for business applications for accounting, finance, human resources, treasury, and general services, including collaboration tools, core IT applications, cloud infrastructure and Information security services etc. Key interests are sourcing of Disruptive Technologies such as blockchain, AI, IoT, driving greater value for the institution while balancing information security, data privacy risks, and growing ESG risks.



## Rajiv Parankusam

Head of the Corporate Services and Real Estate Category, Corporate Procurement, **The World Bank**

Rajiv Parankusam is the Head of Category for Corporate Services and Real Estate with Corporate Procurement at the World Bank. The team works with WB offices across 140+ locations sourcing goods and services for travel; construction; facility management; security; health services, food, conference and events; printing and publication; language services; logistics and other corporate services.

Rajiv has over 20 years of experience in the field of procurement working in the Engineering Procurement and Construction industry; Energy industry; and International Development.



## Anne-Claire Howard

Director, Procurement Group, **UNOPS**

Anne-Claire Howard joined UNOPS in 2022 as Director of the Procurement Group, she became the chair of the Sustainable Procurement working group in the United Nations High Level Management Committee Procurement Network in May 2023. Anne-Claire has over 20 years of experience in heavy industry and raw materials sustainability, good governance and responsible supply chain management. Prior to joining UNOPS, Anne-Claire advised multiple organizations on sustainable supply chains including the International Finance Corporation, Adam Smith International and Shell. Most recently she was the CEO of ResponsibleSteel, a global multi-stakeholder standard and certification initiative that aims to maximize the role of steel in building a sustainable society. A graduate of Johns Hopkins School of Advanced International Studies and Science Po Paris, she is also a member of the first cohort of the Franco-British Young Leaders Network.



## Julia Schellhaas

Senior Adviser Supply Chains, **OSCE**

Julia Schellhaas is a Senior Adviser in the Office of the OSCE Special Representative and Co-ordinator for Combating Trafficking in Human Beings responsible for the work on supply chains. She works with governments, international organisations, and the private sector to prevent business-related human rights abuses and provides practical tools for integrating human rights due diligence into legislation and public procurement activities. Prior to joining OSCE, Julia spent six years working in sustainable procurement, as well as energy and climate policy at the United Nations Secretariat in New York and Nairobi, and the German Government in Berlin. Julia holds law degrees from Germany, Spain, and Australia, and worked as a corporate lawyer before moving to the public sector.



## Daniel Rodríguez

Director, Procurement and Supply Management, **PAHO**

Daniel Rodríguez is the Director of the Procurement & Supply Management at the Pan American Health Organization (PAHO). With a passion for driving excellence in supply chain strategies, team leadership, operations, and leveraging the use of emerging digital technologies, he has made significant contributions to international and public organizations across Latin America & The Caribbean, by increasing service levels and operational efficiencies. In his current role, Daniel spearheads a dynamic team dedicated to the strategies and execution of procurement operations for the PAHO Revolving Fund for Access to Vaccines and the PAHO Strategic Fund for Essential Medicines. Through the adept utilization of economies of scale, these efforts ensure the efficient access to health supplies for public health programs of 42 countries & territories in the Americas. Daniel holds a degree in Industrial Engineer, complemented by a master's degree in business administration and another master's in international logistics and supply chain strategy from the Georgia Institute of Technology (Georgia Tech).



## Adam Rubinfield

Head of Environmental and Social Governance,  
Corporate Procurement, **The World Bank**

Adam, LEED AP, is the Sustainability and Supplier Diversity Program Lead for Corporate Procurement at the World Bank Group. In this role he mainstreams sustainability considerations into about \$1.7 billion of annual purchases for the World Bank Group's global offices. Prior to his current role, he oversaw the World Bank's Corporate Responsibility Program, working with internal stakeholders to reduce the Bank's environmental and social impacts by focusing on energy efficiency, waste reduction, and staff behavior changes. Adam holds a BA in Anthropology from Washington University in St. Louis, and an MSc in Biological Conservation from Oxford Brookes University in the UK.



## Miranda Carington

Lead of Technology and Innovation, Corporate  
Procurement, **The World Bank**

Miranda is the Technology & Innovation Lead within the World Bank's Corporate Procurement unit where she has been for 18 years. In 2020, she was named the Cognitive Procurement Chair for United Nations System Chief Executives Board for Coordination (CEB) High-Level Committee on Management. Miranda's portfolio includes Intelligence Automation where she spearheaded initiatives that revolutionized procurement practices. The initiatives consisted of cutting-edge technologies and best practices to enhance efficiency, reduce costs, and streamline operations. Miranda holds two degrees including an MBA from Bowie State University. She also holds a master's Certificate in Project Management from George Washington University, and a Strategic Diploma in Public Procurement (Level 4) from CIPS.





## Timothy Gross

Deputy Chief and Head of PMO, Corporate Procurement, **The World Bank**

Prior to the World Bank, Tim was the Vice President of Supply Management for Sodexo North America, leading the team that sourced the \$2.4 billion in non-food spend categories. Major supply categories included packaging, chemicals, paper supplies, food service equipment & disposables, IT, professional services, travel, and outsourced facility services and subcontracting for Hard and Soft FM. Tim spent 11 years at McCormick & Co. Inc., with global leadership and category experience across the Agricultural and Indirect Procurement Teams. While at McCormick, he created the North American manufacturing sourcing organization to focus on operational needs in Indirect and was responsible for the establishment and leadership of the global Indirect organization at McCormick. He spent one year based in the UK EMEA headquarters to implement a category-based team for the EMEA zone. After his UK assignment, he developed the framework for and led the global Indirect procurement organization.

Tim earned a BS in Meteorology as well as an MBA in Supply Chain and Strategic Leadership from the Pennsylvania State University. He began his career as a buyer and planner with the May Company Department Stores in Washington DC and later Macy's. During his graduate experience, he was a graduate fellow for the Center for Supply Chain Leadership at Penn State.



## Faith Graham

Head of Governance and Third-Party Risk Management, **The World Bank**

Faith is Head of Governance and Third-Party Risk Management in Corporate Procurement at the World Bank. She has decades of experience working in finance and procurement in both the private and public sector, always with a focus on driving effective delivery to meet business objectives while managing risks for the organization. Faith has an MSc in Accounting from the University of the West Indies and a Bachelor of Laws from the University of London.



## Magda Theodate

Assistant Director, Procurement Contracts Travel Missions & Events, **INTERPOL**

Magda has worked as an international trade lawyer and public procurement expert for more than two decades. She is currently the Assistant Director for Procurement, Contracts, Travel, Missions and Events with the International Criminal Police Organizations in Lyon, France (INTERPOL). Prior to joining INTERPOL in May 2022, she was the Director for Procurement & Contracts with Global Executive Trade Consulting Ltd., a Belize & Florida-based consulting firm that leads trade development and procurement project implementation in the Caribbean and Latin America. She previously worked in private practice as a commercial trade lawyer, and in leading procurement roles with the Inter-American Development Bank in Washington, D.C. and the Caribbean; the Organization for Economic Cooperation and Development (OECD) in Paris, France; and the World Bank's General Services Department and Africa Region. Ms. Theodate holds a Juris Doctor degree (JD) in U.S. common law from the American University Washington College of Law (WCL) and a Master's degree in International Trade Law (LL.M) from the University of Turin in Italy. She earned her Bachelor's degree in Communications from the University of Miami in Florida. She has authored several publications related to the intersection of trade and procurement, and is a recognized public speaker in the sustainable trade movement.



## Roberto Samayoa

Policy and Compliance Specialist, **PAHO**

Roberto Samayoa is the Policy and Compliance Specialist for the Procurement and Supply Management Department of the Pan American Health Organization, the Americas Regional office of the World Health Organization. He also serves as focal point for: Special projects such as Decarbonization project in PAHO's Supply Chain, digitization of the department to ensure a green office and the implementation of BOTS in the procurement function. Monitoring of risk and act as a resource in the negotiation of multilateral agreements with International Financial institutions. Review and implement actions related to the achievement of the Sustainable Development Goals in the Procurement Department.



## Zafar Azhar

Senior IT Officer, Office of Information Security,  
**The World Bank**

Zafar Azhar leads the Third Party Risk Management function within the World Bank's Office of Information Security. In this role, he has established and matured third party risk management capabilities from a cybersecurity and information risk perspective and built partnerships with key stakeholders including procurement, legal and data privacy to implement a broad multi-disciplinary approach towards governance and management of third party risk. Prior to this, Zafar established and led the World Bank cloud program management office where he was responsible for creating an enabling environment for the adoption of cloud computing as a strategic institutional imperative, including leading a multi-disciplinary team to negotiate enterprise relationships with major industry cloud service providers. This was preceded by his tenure at the World Bank's private sector development arm, the International Finance Corporation (IFC), where Zafar spearheaded several multi-year enterprise technology implementations and was also responsible for operationalizing the IFC's first offshore development program. With a background in economics and IT, he has also advised on IFC technology sector investment and venture capital projects as an industry specialist with expertise in Africa and South Asia.



## Alex Grahammer

Director, Department of Procurement Services and  
Management Oversight, **OAS**

Alex Grahammer is the Director of the Department of Procurement and Management Oversight under the Secretariat for Administration and Finance of the General Secretariat of the Organization of the American States (GS/OAS). He has over 25 years of procurement and supply chain management experience in international organizations and the private sector, with a focus on procurement policies and practices, procurement management, process re-engineering and strategy development. He manages the team responsible for fulfilling corporate procurement and oversees all procurement actions related to the execution of GS/OAS project and field operations in 34 countries, including all travel operations and the corporate credit card programs. In addition to that he also oversees the operations related to formulation, monitoring, evaluation, oversight and support to project and programs across the GS/OAS. He has an MBA from George Washington University and a bachelor's degree in business management from the Universidad del Pacifico (Peru).



## Philipp Rathgeber

Manager Corporate Procurement, **OECD**

Philipp Rathgeber, aircraft engineer by trade and procurement professional by heart with an MBA from Kühne Logistics University, has witnessed and shaped restructuring of procurement organizations in large MNEs, family-owned businesses, start-ups and international organizations. Therefore, he can speak from practice on the challenges and opportunities of moving to digitally supported procurement processes and the setup needed for the team in this change.



## Lily Cheung

Head of Human Resources and Professional Services  
Category, Corporate Procurement, **The World Bank**

Lily's progressive procurement career record of over 20 years spans a full range of sourcing commodities and licensing intellectual property for public transit, Fortune 500 companies, start-ups and purchasing consortiums and IFI. Lily's primary category focus at the World Bank Group is with professional / consulting services, labor and staff augmentation programs, financial and health services. Prior to joining World Bank, Lily was a Procurement Manager at Washington Metropolitan Area Transit Authority (WMATA). While at WMATA, Lily managed procurements for Technology, Safety, Marketing and Advertising, Human Resources, Metro Police, Legal, Risk, Office of Management and Budget, Internal Audit, Treasury and Supply Chain.

Lily earned her Juris Doctorate (JD) from Suffolk Law School, in Boston, and a Bachelor of Arts in History from Knox College in Illinois.



## Angela Maria Bello

Lead of Change Management, Corporate Procurement,  
**The World Bank**

Angela is the program lead for Change Management, Capacity Building and Communications in Corporate Procurement at the World Bank. She has over two decades of experience in the development of communications strategies, managing transformational change initiatives, and building training and development programs that enable organizations and individuals to improve performance, increase impact, and sustain results over time.

Angela has a master's in Finance from the Universidad Externado de Colombia, and a bachelor's in economics from the Universidad Santo Tomas de Aquino. She is a certified change practitioner and knowledge manager, and has a master's certificate in Project Management from George Washington University.



## Mariya Abroskina

Head of Sofia and EMEA Client Relations, Corporate  
Procurement, **The World Bank**

Mariya Abroskina currently serves as the Head of Sofia and EMEA Client Relations in the Corporate Procurement division at the World Bank. She has extensive experience in Global Procurement, Sales, Marketing, and Customer Marketing across private-sector organizations. Before joining the World Bank, she held the position of Procurement Director at Teva, a global pharmaceutical manufacturer. Prior to that, Maria spent nearly two decades in various procurement positions, including leadership roles such as overseeing the global Center of Excellence and managing CAPEX sourcing at Mondelez. Maria holds a master's degree in psychology and a Bachelor of Business Administration.



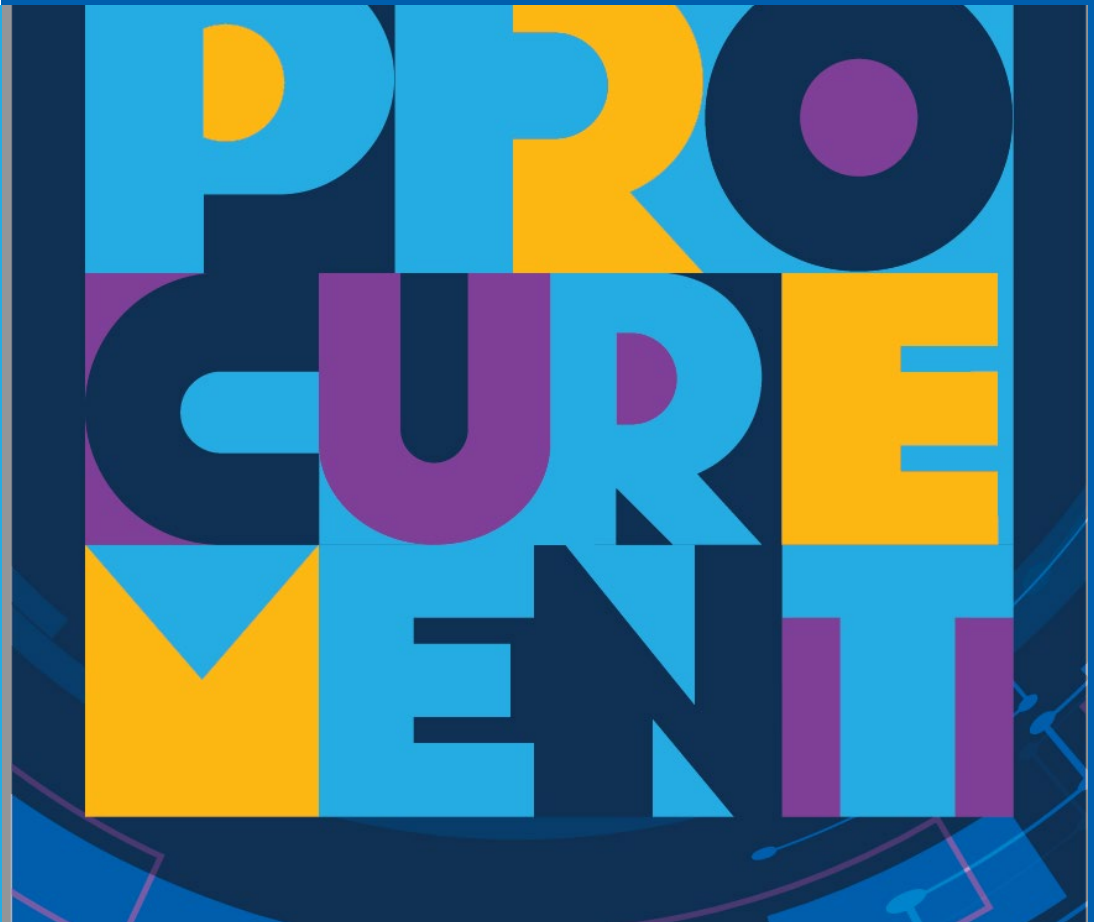
## Scott Palmer

Specialist Executive, **Deloitte Consulting**

Scott is a Specialist Executive with Deloitte Consulting. He brings strengths and experience curated during a 32-year career in federal acquisition and procurement, including 8 years as a procurement executive. Scott held various contracting positions at the U.S. Coast Guard (USCG), notably leading major system source selections and guiding dozens of procurement offices and over 700 procurement professionals as the Deputy Head of the Contracting Activity. He served as a procurement SME to the Federal On-Scene Coordinator during the response to the Deepwater Horizon explosion in 2010. As a member of the Senior Executive Service, Scott led transformation efforts at the U.S. Patent and Trademark Office (USPTO) and the First Responder Network Authority (FirstNet), building cohesive teams, improving procurement systems and expanding client and industry collaboration. He leverages his deep understanding of contracting organizations, procurement regulations and source selection best practices to enable Deloitte to ensure mission success for our federal partners during project delivery.

# Participating Organizations

Organizations	
1	Central Bank of Luxembourg
2	Council of Europe
3	East African Community
4	European Bank for Reconstruction and Development
5	European Centre for Medium-Range Weather Forecasts
6	European Space Agency
7	European Stability Mechanism
8	Fusion for Energy
9	International Criminal Police Organization
10	International Monetary Fund
11	International Training Centre of the ILO
12	Lake Victoria Basin Commission
13	Nordic Investment Bank
14	Organization for Security and Cooperation in Europe
15	Organization of American States
16	Organisation for Economic Co-operation and Development
17	Pan American Health Organization
18	Southern Africa Development Community
19	The World Bank
20	United Nations Development Programme
21	United Nations High Commissioner for Refugees
22	United Nations Office for Project Services
23	United Nations Relief and Works Agency
24	United Nations Secretariat
25	United Nations Volunteers
26	World Food Programme
27	World Intellectual Property Organization



| **Thank you!**



Washington, D.C. | September 19 - 21, 2023

