



Donor Funded Staffing Program

TOR No:	2024-077
Title:	Investment Officer
Grade:	GF
Division/VPU:	IFC- Global Health and Education, Lifesciences- (IFC-CHEGH)/ Industries Vice-Presidency (IFC-CGIVP)
Duty Location:	Washington, D.C
Appointment Type and Duration:	Two-year Term Appointment

BACKGROUND

IFC — a member of the World Bank Group — is the largest global development institution focused on the private sector in emerging markets. We work in more than 100 countries, using our capital, expertise, and influence to create markets and opportunities in developing countries. In fiscal year 2023, IFC committed a record \$43.7 billion to private companies and financial institutions in developing countries, leveraging the power of the private sector to end extreme poverty and boost shared prosperity as economies grapple with the impacts of global compounding crises. For more information, visit www.ifc.org.

IFC's Global Health team within the Health, Education and Services Department ("HES") supports the World Bank Group's aim of increasing access to efficient, reliable, and affordable healthcare in developing countries with an ultimate goal of contributing to the achievement of Universal Health Coverage (UHC). The sector encompasses 3 verticals: Health Services, MedTech and Life Sciences. Private sector plays a large role in developing countries health systems across all 3 verticals. Achieving UHC will require a stronger collaboration between public and private sector, development of partnerships with global companies and key agencies, and a strong focus on impact evaluation.

IFC works with a wide range of investment products, from project, corporate and trade finance on the debt side, to equity and quasi-equity in private and listed companies, strengthened by a suite of advisory products improving quality and ethical standards, digital transformation, performance benchmarking, resource efficiency and climate resilience of healthcare companies.

The Global Health team supports the regional teams through bringing in the sector and product knowhow, as well as through managing key agency partnerships and global clients.

To support the growth of these areas, IFC is seeking an experienced [Associate] investment officer to be based in Washington, D.C. The successful candidate will be a key member of the Global HES team and will work closely with the regions on business development, projects, and transactions' execution as well as client management.

DUTIES AND RESPONSIBILITIES

The Investment Officer will:

- Gather market intelligence to stay informed on emerging trends across the sectors covered by HES.
- Collect financial and operational information on projects and clients, research pricing information, policies, and procedures.
- Develop regional mapping of key market stakeholders across pertinent areas e.g., public private partnerships, infrastructure funds etc.
- Support the development of long-term relationships and engagements plan with key global clients.
- Support development and implementation of partnerships with key agencies such as WHO, Gavi, Global Fund.
- Establish, and maintain relationships with mid-level clients and stakeholders to explore straight forward opportunities.
- Perform credit and risk assessments, financial projections, and early legal review e.g., review of projects.
- Prepare notes and relevant documentation for internal approval processes.
- Assist in coordinating closely with other parts of IFC including transaction advisory, environmental and social, treasury and legal departments.
- Collaborate with counterparts and key stakeholders across IFC, WBG, IMF, other development finance institutions, and industry players.
- Contribute to the team's knowledge management, through the development of case studies, preparation and leading of industry overviews and primers in the relevant area of expertise.
- Extensive international travel may be required.

Note:

The selected candidate will not be assigned to programs involving their own government such as donor coordination and trust fund management.

SELECTION CRITERIA

- A master's degree in a related field and at least 5 years of relevant experience
- Related fields of education include economics, finance, public policy, or an area of expertise specific to HES.
- Qualifications must include computer literacy in relevant scientific/technical software, excellent communication skills both written and verbal in English.