

# EMEs and COVID-19: Shutting Down in a World of Informal and Tiny Firms

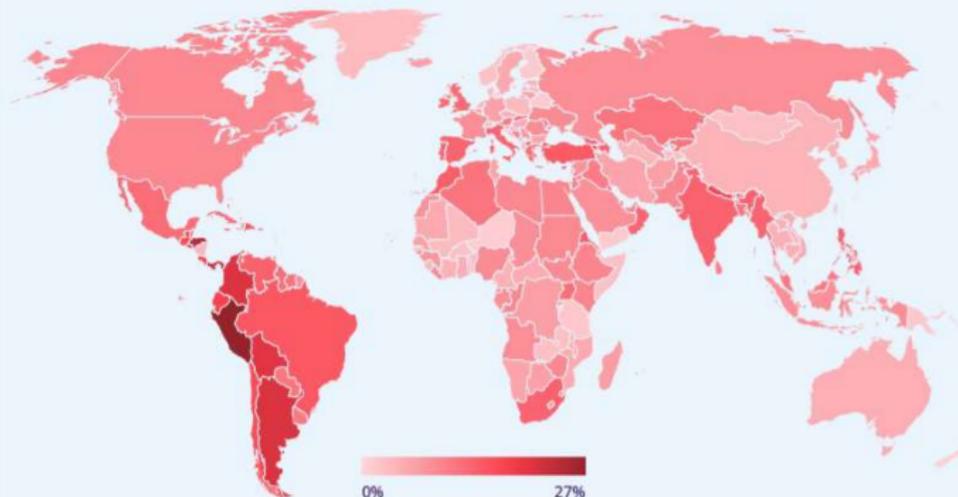
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# 2020 Employment losses larger in LATAM (and other EMEs) than any other region

► Figure 3. Working hours lost around the world in 2020 relative to the fourth quarter of 2019 (percentage)

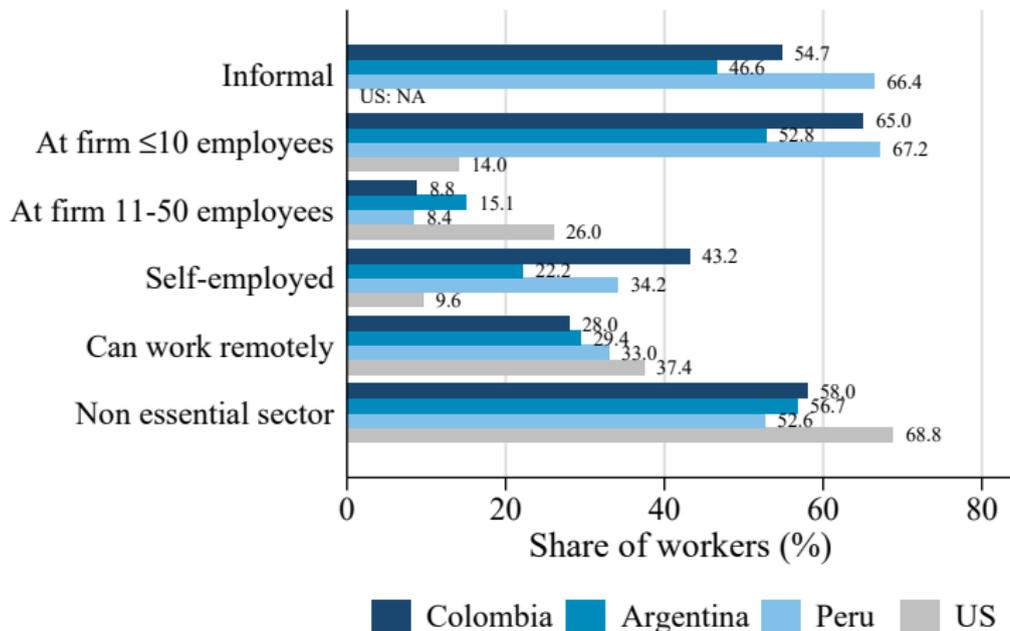


Source: ILO nowcasting model (see Technical Annex 1).

# Firms and jobs in EMEs are Different

- We show that the prevalence of informality, micro-entrepreneurship and jobs-not-fit for remote work in non-essential-sectors accounts for this performance in simulations and ex-post outcomes. ▶
- ▶ Low employment protection, lower organizational capital and weaker cash flows than formal firms and jobs: more vulnerable but also faster to recover
- On top of these vulnerabilities, many implemented some of the longest-lasting and most strict blanket lockdown measures.
  - ▶ Latam as urban as Europe and US, high enforcement of lockdowns ◀

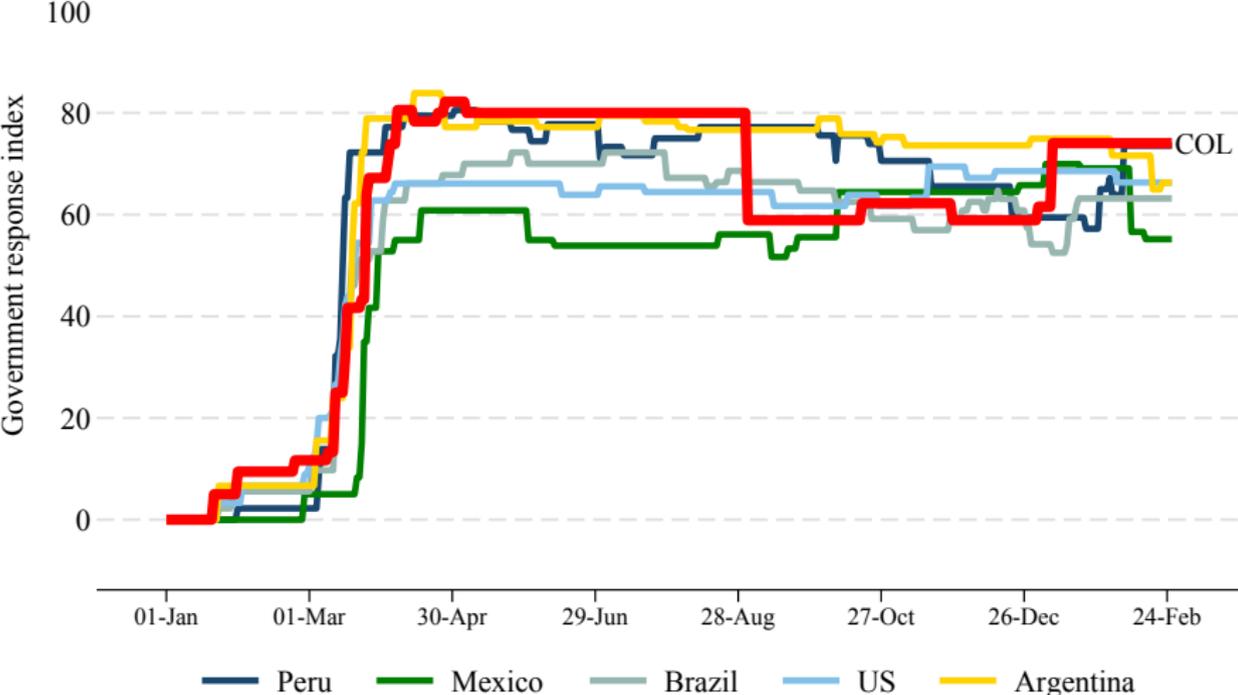
# EMEs are different



Note: Formality status is defined by the payment of mandatory pension contributions (Colombia, Argentina) an official indicator for informal employment (Peru). For the United States, self-employment encompasses those employed in their own business (incorporated and not incorporated), professional practice, and farming.

Source: Authors' calculations, based on Household Surveys from Argentina, Colombia and Peru (EPH, 2019; GEIH, 2019; ENAHO, 2019), the US Census's Business Dynamics Statistics (BDS, 2014), and the American Community Survey (ACS, 2017).

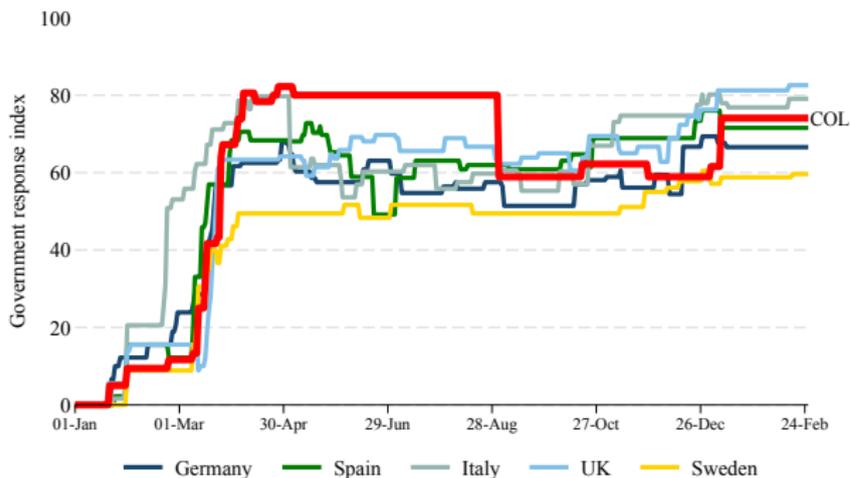
# Government response index



Source: Oxford Coronavirus Government Response Tracker.

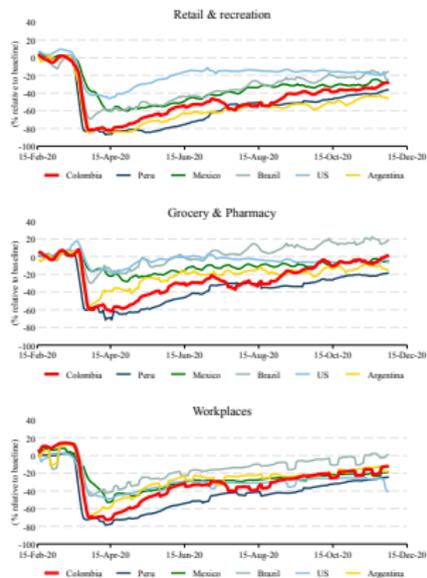
Alfaro, Becerra, and Eslava (2022)

# Government response index against Europe



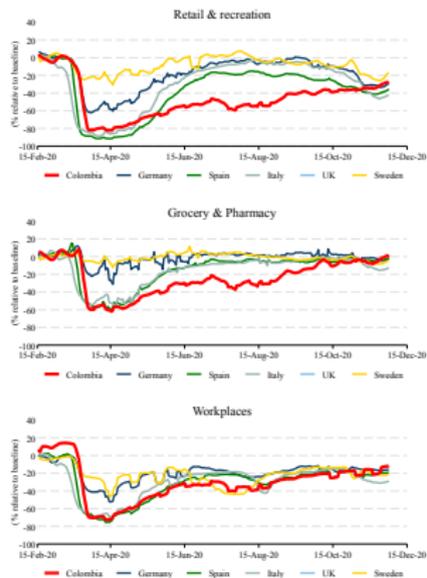
Source: Oxford Coronavirus Government Response Tracker.

# Mobility: Americas



Note: The figure shows patterns in mobility as reported by Google Mobility. The baseline is the median value for the same day of the week between 3 January-6 February, 2020. Source: Google's COVID-19 Community Mobility Report.

# Mobility: Europe



Note: The figure shows patterns in mobility as reported by Google Mobility. The baseline is the median value for the same day of the week between 3 January-6 February, 2020. Source: Google's COVID-19 Community Mobility Report.

## In this paper

- We assess excess vulnerability of employment and income to the COVID-19 crisis in EMEs, LATAM in particular.
  - ▶ A diagnostic tool.
  - ▶ Role of differential worker-job characteristics, lockdown vs. demand.
- Probabilistic framework. Applied to Argentina, Colombia, and Peru. Similar employment distribution to other EMEs/Latam.
- Supply/demand shocks + propagation through linkages network
- Informality, firm size, ability to work from home.
- Ex post analysis of actual outcomes as function of ex ante exposure measures.

# Within COVID Literature

- Macroeconomic models with demand and supply shocks+SIR: infection feeds into demand, lockdown may dampen negative economic effect. *Acemoglu et al, Alvarez et al, Farboodi et al, Eichenbaum et al, Cakmakli et al*
  - ▶ We add developing economy perspective and perspective based on accounting with actual data
- Empirical measurement of exposure given job or worker characteristics and evolution of employment *Cajner et al, Coibion et al, Dingel and Neiman, Koren and Petot, Leibovici et al, Bartik*
  - ▶ No comprehensive framework with demand, supply, IO
- Lockdown vs. demand *Cakmakli et al, Goolsbee and Syverson*
  - ▶ Identification of demand vs supply, developed contexts, and lockdowns that are not blanket and displayed short duration
- COVID and developing economies *Alon et al*
  - ▶ Focus on demographics and informality in extremely poor countries with very imperfectly enforced lockdowns.

# Preview of results

- Risk of job losses under blanket lockdown and demand contraction five times as large in our Latam economies than in a counterfactual US: 50% vs. 9.8% jobs at risk
  - ▶ 74%-80% of effect due to lockdown alone, around 20% to IO linkages, at most 10% to demand effects.
- over 70% of cross-sector variance of lost work hours in second quarter explained by ex ante exposure, with lockdowns and informality explaining most.
- Many of those risks indeed realized in second quarter of 2020: losses of 36% of (active) jobs, 39% of personal income.

# Framework

$$\pi_{ist} = \pi_s \times (1 - \pi_{it}) \times (1 - T_i), \quad (1)$$

$\pi_{ist}$  = prob. that worker with job  $i$  in sector  $s$  hit by shocks and vulnerable to them in scenario  $t$

$\pi_s$  = prob(s hit by shock)

$T_i$  prob. of fit to work from home

$\pi_{it}$  prob. employer cannot layoff or has resources to avoid laying-off.

$$Job\_loss_t = \left( AD \times \sum_i \frac{\pi_{ist}}{N} \right) \times \varepsilon_t \quad (2)$$

$$= Jobs\_at\_risk_t \times \varepsilon_t. \quad (3)$$

$AD$  = Keynesian multiplier  $\varepsilon_t$  policy response and other unmeasured factors

## Framework: prob. $s$ hit by shock

$$\pi_s = \text{Prob}(Lock_s = 1 \cup Dloss_s = 1 \cup IO_s = 1). \quad (4)$$

$$\begin{aligned} \text{Prob}(IO_s = 1) &= \sum_{j \neq s} \text{Prob}(Lock_j = 1 \cup Dloss_j = 1) \times \frac{\text{purch}_{j:from:s}}{\text{grossout}_s} \\ &\quad + \sum_{j \neq s} \text{Prob}(Lock_j = 1 \cup Dloss_j = 1) \times \frac{\text{purch}_{s:from:j}}{\text{grossout}_s}, \end{aligned} \quad (5)$$

## Framework: value added

$$Value\_at\_risk_t = \left( AD \times \sum_s \frac{VA_s}{W_s} \left( \sum_i (\pi_{ist} \times w_{ist}) \right) \right) \quad (6)$$

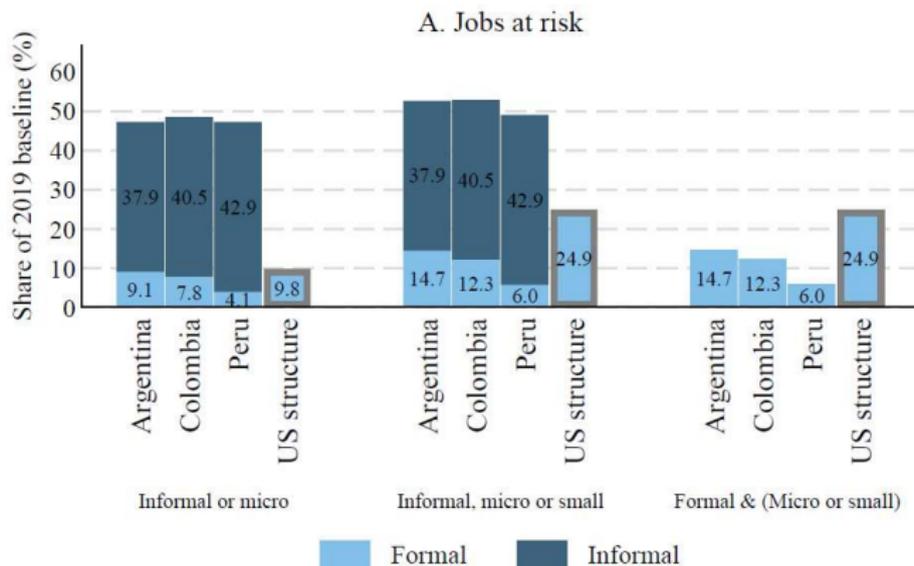
# Data and context

- Argentina, Colombia, Peru:
  - ▶ Lockdown March-September 2020
  - ▶ Imposed when only hundreds of cases
  - ▶ First peak several months later (June, July)
- Household Surveys (GEIH)
  - ▶ Self-employed, informality status, size of employer firm, occupation
    - ★ Informal=does not contribute to pension (or unprotected job if pension contribution not mandatory)
  - ▶ Monthly 2019 to September 2020

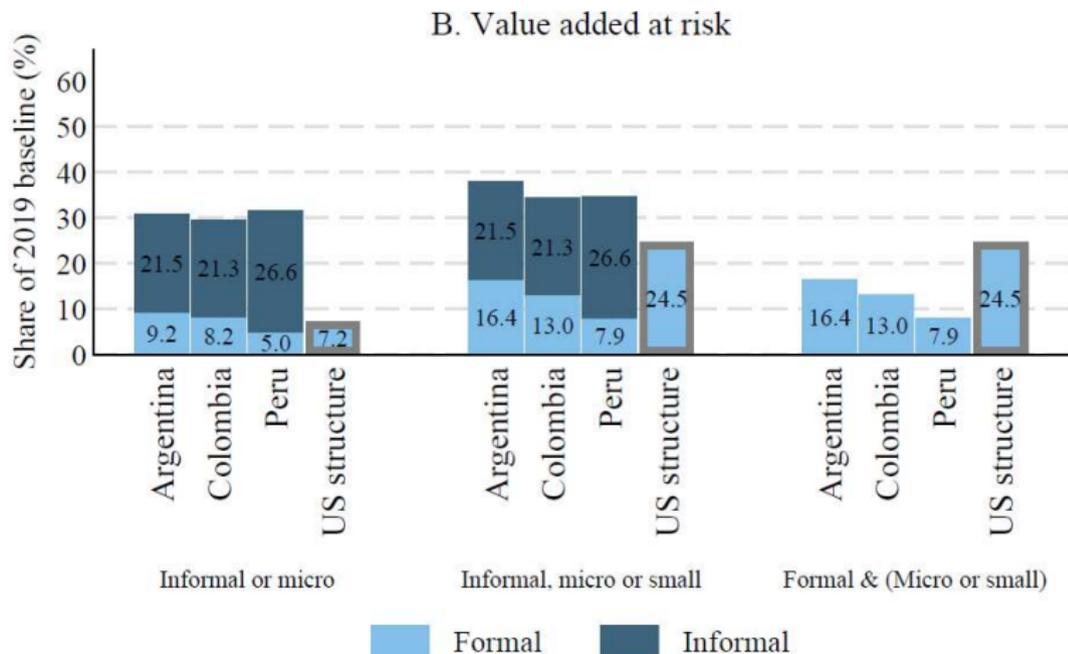
# Measurement

- $Lock_s = 1$  if non-essential  $s$
- $Dloss_s = \%$  implied by  $s'$  output loss in Sweden (2020Q2)
- $IO_s = 1$ : using IO matrix
- $T_i$  Prob fit to work from home following DIngel and Neiman (2020)
- $\pi_{it}$  dummy informal/small depends on scenario
  - ▶  $t=1$  informal and  $L < 11$
  - ▶  $t=2$  informal and  $L < 51$
  - ▶  $t=1$  formal and  $L < 51$
- AD Kmultiplier implied by income levels.

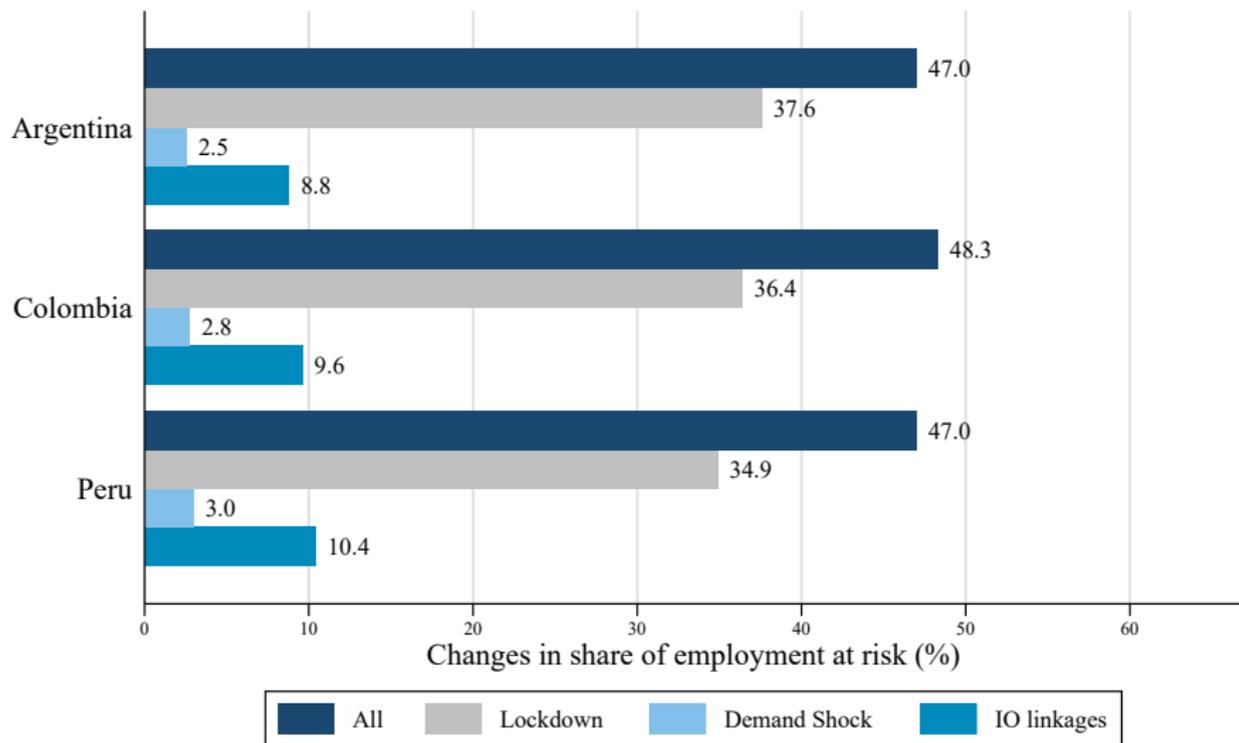
# Jobs at risk



# Value added at risk



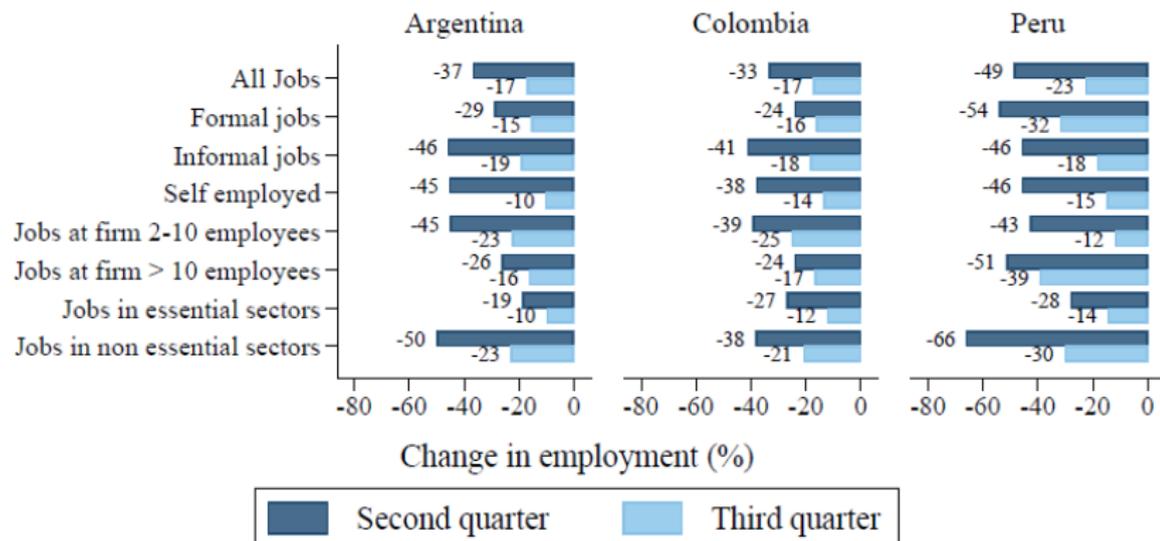
# Jobs at risk by source of shock



Note: This figure estimates jobs at risk by source of the shock. It refers to the simulation in which informal jobs and those in micro firms are affected (the left-hand set of bars in Figure 2). The impact of each source (lockdown, demand, IO linkages) is calculated as the difference in the jobs-at-risk measure that results from shutting down each source.

# Actual employment losses 2020

## A. Change in employment



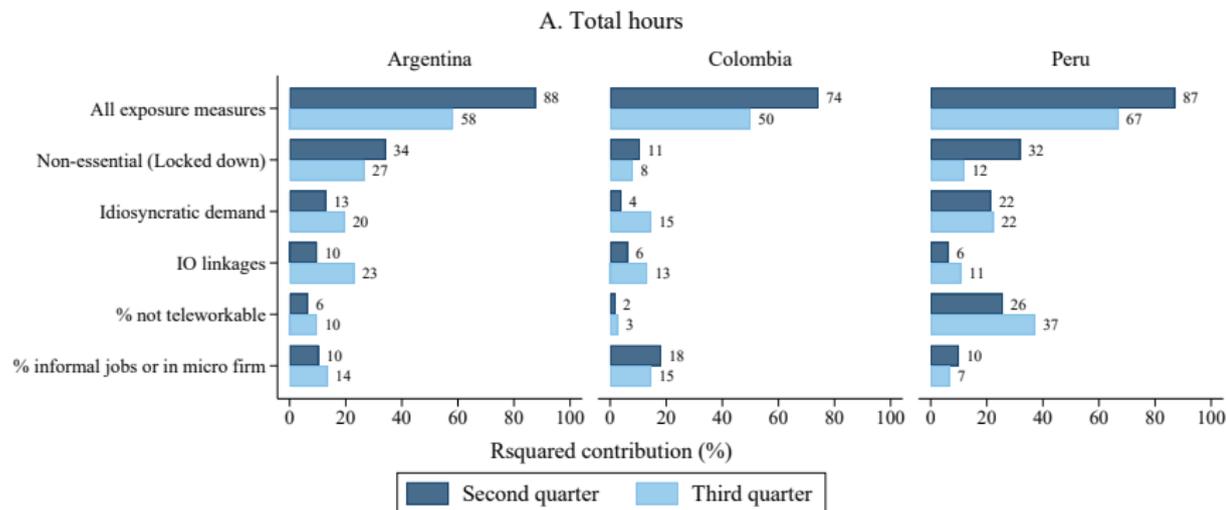
# Variance decomposition of actual losses

Reduced form regression:

$$\begin{aligned}\Delta E_s = & \beta_0 + \beta_1 L_s + \beta_2 D_s + \beta_3 IO_s^L + \beta_4 IO_s^D + \beta_5 (1 - \bar{T})_s + \beta_6 S_s + \\ & \beta_7 L_s \cdot (1 - \bar{T})_s + \beta_8 D_s \cdot (1 - \bar{T})_s + \beta_9 IO_s^L \cdot (1 - \bar{T})_s + \beta_{10} IO_s^D \cdot \\ & \beta_{11} L_s \cdot S_s + \beta_{12} D_s \cdot S_s + \beta_{13} IO_s^L \cdot S_s + \beta_{14} IO_s^D \cdot S_s + u_s\end{aligned}$$

where  $\Delta E_s$  is the number of work hours lost. We report Rsquared and evaluate each single dimension by fall in Rsquared when that dimension excluded

# Variance decomposition actual losses



Note: This figure reports the R-squared from regression (9) (the first set of bars), and the contribution of each regressor to that R-squared (the remaining bars). The contribution of a given regressor is given by the difference between the R-squared of regression (9) the R-squared excluding that regressor. Source: Authors' calculations, based on employment losses reported in each country's household survey for the second and third quarters of 2019 and 2020.

# Final remarks

- High informality and prevalence of microenterprises render emerging market economies more vulnerable to the COVID-19 crisis and likely other crises
- Blanket long duration lockdowns costly, in a context with low capacity to mitigate via subsidies to jobs and jobless people
- With widespread labor market rigidities and barriers to formal firm entry, formal-sector jobs are already taking long to recover.
  - ▶ Policies should also aim to reduce the barriers to formality as a way to speed up a “better” recovery